#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: October 20, 1999 Commission file number 1-5805

THE CHASE MANHATTAN CORPORATION (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 13-2624428 (I.R.S. Employer Identification No.)

270 Park Avenue, New York, NY (Address of principal executive offices)

10017 (Zip Code)

Registrant's telephone number, including area code (212) 270-6000

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#### Item 5. Other Events

The Chase Manhattan Corporation ("Chase") announced on October 20, 1999 operating diluted earnings per share of \$1.37 in the third quarter of 1999, up 67 percent from \$0.82 per share in the third quarter of 1998. Reported diluted earnings per share were \$1.37 in the 1999 third quarter, up 46 percent from \$0.94 in the third quarter of 1998. For the first nine months of 1999 operating diluted earnings per share were \$4.25, up from \$3.20 per share for the first nine months of 1998, and reported diluted earnings per share were \$4.30, up from \$2.93 per share for the first nine months of 1998. Operating results (revenues, expenses and earnings) exclude the impact of credit card securitizations, restructuring costs and special items.

A copy of Chase's earnings press release is attached as an exhibit hereto. That press release may contain statements that are forward looking within the meaning of the Private Securities Litigation Act of 1995. Such statements are subject to risks and uncertainties and Chase's actual results may differ materially from those set forth in such forward looking statements. Reference is made to Chase's reports filed with the Securities and Exchange Commission, in particular Chase's Annual Report on Form 10-K for the year ended December 31, 1998, for a discussion of factors that may cause such differences to occur.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

The following exhibit is filed with this report:

Exhibit Number Description

99.1 Press Release - 1999 Third Quarter Earnings.

3

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE CHASE MANHATTAN CORPORATION (Registrant)

Dated October 20, 1999

by /s/JOSEPH L. SCLAFANI

Joseph L. Sclafani

Executive Vice President and Controller

[Principal Accounting Officer]

4

Exhibit Number Description Page at Which Located

Press Release - 1999 Third Quarter Earnings 99.1

6

5

#### {Chase Letterhead} News Release

Chase Reports 67 Percent Increase In Third Quarter Operating Earnings Per Share to \$1.37 \*

New York, October 20, 1999 -- The Chase Manhattan Corporation (NYSE:CMB) today announced earnings per share on an operating basis of \$1.37 in the third quarter of 1999, up 67 percent from \$0.82 in the 1998 third quarter. Earnings in the third quarter of 1999 were \$1.2 billion, up 61 percent from the prior-year quarter. Earnings per share for the first nine months of 1999 were \$4.25, up 33 percent from \$3.20 for the same period of the prior year. Earnings in the first nine months of 1999 were \$3.7 billion, up 29 percent from the first nine months

On a reported basis, earnings per share were \$1.37 in the third quarter of 1999, up 46 percent from \$0.94 in the third quarter of 1998. Net income in the third quarter of 1999 was \$1.2 billion, up 42 percent from the prior-year quarter. Earnings per share for the first nine months of 1999 were \$4.30, up 47 percent from the same period of the prior year. Net income in the first nine months of 1999 was \$3.8 billion, up 42 percent from the corresponding period of the prior year. Reported earnings in all periods include any nonrecurring items.

Third Quarter Financial Highlights

- Operating revenues of \$5.4 billion, up 26 percent
- - Operating earnings per share of \$1.37, up 67 percent - Return on average common stockholders' equity of 22 percent, Shareholder Value Added (SVA) of \$539 million
- Common stock repurchases of \$780 million, on a net basis, with a Tier 1 capital ratio of  $8.2\ \text{percent}$

"This is another strong quarter, with each of our major business lines - Global Banking, Global Services, and National Consumer Services - producing income growth of 25 percent or more and return on equity in excess of 20 percent," said William B. Harrison, Jr., president and chief executive officer. "These earnings continue to demonstrate Chase's disciplined approach to managing capital and making investments that propel future growth. These investments are engaging and making investments that propel future growth. Those investments are ongoing, and in particular our Chase.com initiatives and our announced acquisition of Hambrecht & Quist will accelerate our ability to take advantage of the significant growth opportunities that we see in the Chase franchise."

\*All earnings per share numbers are on a diluted basis.

212-270-7438 Press contacts: Jim Finn John Meyers John Borden 212-270-7454 Investor contact: 212-270-7318

Line of Business Results

GLOBAL BANK	Third Quart	 er 	Nine Months			
(dollars in millions)	1999	0(U)1998	O(U) 2Q1999	1999	0(U) 1	998
Operating Revenues	\$2,234	61%	(12)%	\$7,179	\$1,415	25%
Cash Operating Earnings	674	124	(25)	2,371	641	37
Shareholder Value Added	247	N/M	(48)	1,117	595	114
Cash Return on Common Equity	20.7%	1,110bp	(770)bp	24.9%	610bp	

Cash operating earnings in the Global Bank were \$674 million in the 1999 third quarter, compared with \$301 million in the prior-year quarter, and \$893 million in the 1999 second quarter. Operating revenues of \$2.23 billion in the third quarter of 1999 were 61 percent higher than in the 1998 third quarter and compared with \$2.55 billion in the 1999 second quarter. Cash operating earnings in the 1999 third quarter were more than double the amount in the same quarter of the prior year, but less than the 1999 second quarter when the company benefited from unusually high market-sensitive revenues. Shareholder value added in the 1999 third quarter was \$247 million, compared with shareholder value added of negative \$104 million in the 1998 third quarter, and shareholder value added of \$478 million in the 1999 second quarter. For the first nine months of the year, shareholder value added increased to \$1.12 billion, compared with \$522 million for the same period of the prior year.

prior-year quarter and \$733 million in the 1999 second quarter. Results reflect strong performance across the full range of trading products,

- reflect strong performance across the full range of trading products, tempered by a decline in overall market activity from the second quarter. Investment banking fees were \$486 million in the 1999 third quarter, compared with \$322 million in the prior-year quarter. Results reflect market share gains in loan syndications, mergers and acquisitions advisory, and corporate bond underwriting. The 1999 third quarter is the second highest quarter ever; year-to-date 1999 results are up 24 percent over the same nine month period of 1998.

  Private equity-related gains in the 1999 third quarter were \$377 million, compared with \$60 million in the prior-year quarter and \$513 million in the 1999 second quarter. Results include gains on investments in companies that
- 1999 second quarter. Results include gains on investments in companies that had initial public offerings and on sales of companies in the telecommunications and internet marketplace.

GLOBAL SERVICES		Third Quart	er	Nine Months		
(dollars in millions)	1999	O(U)1998	O(U) 2Q1999	1999	0(U)19	
Operating Revenues	\$801	13%	3%	\$2,308	\$249	12%
Cash Operating Earnings	150	25	8	397	48	14
Shareholder Value Added	55	4	17	116	(34)	(23)
Cash Return on Common Equity	20.7%	(310)bp	100bp	18.5%	(460)bp	

Cash operating earnings for Global Services in the 1999 third quarter were \$150 million, up 25 percent over the prior-year quarter, and up eight percent over the 1999 second quarter. Operating revenues were \$801 million, up 13 percent over the 1998 third quarter, reflecting the benefit of acquisitions completed in 1998, offset partially by a decline in excess deposit balances in cash management services. Shareholder value added of \$55 million increased four percent over the prior year quarter and 17 percent over the 1999 second quarter.

NATIONAL CONSUMER SERVICES	Third Quarte	er 	Nin	Nine Months		
(dollars in millions)	1999	O(U)1998	0(U)2Q1999	1999	0(U)1	
Operating Revenues	\$2,498	9%	2%	\$7,343	\$658	10%
Cash Operating Earnings	435	25	4	1,251	227	22
Shareholder Value Added	173	101	5	481	235	96
Cash Return on Common Equity	21.8%	440bp	20bp	21.3%	400bp	

Cash operating earnings for National Consumer Services in the 1999 third quarter rose 25 percent from the 1998 third quarter to \$435 million. Operating revenues of \$2.50 billion rose nine percent over the 1998 third quarter. Shareholder value added increased to \$173 million in the 1999 third quarter compared with \$86 million in the 1998 third quarter and rose to \$481 million for the first nine months.

- Operating revenues from cardmember services were \$1,003 million, a three percent increase from third quarter 1998 levels, and cash operating earnings rose 36 percent. These results reflect increased card usage, the impact of pricing initiatives that were implemented in late 1998 and significantly improved credit quality.
   Home finance revenues increased to \$307 million, a 17 percent increase from
- Home finance revenues increased to \$307 million, a 17 percent increase from third quarter 1998, and cash operating earnings rose 18 percent, primarily as a result of growth in originations and servicing levels.
- Regional consumer banking revenues were \$611 million, up nine percent over the prior-year third quarter, and cash operating earnings rose 11 percent. Results reflect higher deposit balances coupled with growth in consumer banking fees.
- Revenues from diversified consumer services were \$262 million, up 13 percent over the 1998 third quarter. Cash operating earnings reflect growth in managed assets in auto finance and higher levels of customer investment activity, offset partially by higher expenses due to increased business volumes.
- - Middle Market revenues were \$252 million, up four percent from third quarter 1998. Cash operating earnings increased 15 percent over the prior year quarter. These results reflect growth in loan volume along with improved credit quality and disciplined expense management.

#### Additional Financial Information

- Total operating noninterest expenses were \$2.98 billion in the third quarter of 1999, 14 percent above the same 1998 quarter. In the first nine months of 1999 expenses were \$8.88 billion, 12 percent above the same period of the prior year. Both increases were driven primarily by incentive costs tied to higher market-sensitive revenues and on-going technology-related investments. Third quarter 1999 expenses remained relatively flat compared with second quarter 1999.
- on a managed basis, including securitizations, credit costs were \$642 million in the third quarter of 1999, up from \$637 million in the second quarter of 1999 and \$566 million in the third quarter of 1998. Nonperforming assets at September 30, 1999 were \$2.02 billion, compared with \$1.63 billion at June 30, 1999 and \$1.53 billion at September 30, 1998, driven by an increase in foreign commercial nonperforming loans. Commercial net charge-offs in the third quarter of 1999 were \$102 million, compared to \$86 million in the second quarter of 1999 and \$92 million in the third quarter of 1998. The company has reclassified net charge-offs of \$108 million in the 1998 third quarter as a charge against trading revenues related to risk management instruments.
- Total assets at September 30, 1999 were \$371 billion compared with \$357 billion at June 30, 1999 and \$356 billion at September 30, 1998. Estimated risk-weighted assets increased to \$296 billion from \$292 billion at June 30, 1999, and from \$285 billion one year ago. The company repurchased approximately \$780 million, net, in common stock during the quarter. At September 30, 1999, the estimated Tier 1 capital ratio was 8.2 percent.
- Operating results (revenues, expenses and earnings) exclude the impact of credit card securitizations, restructuring costs and special items. There were no special items in the third quarter of 1999. The 1998 third quarter included interest income from prior years' tax refunds of \$123 million (after-tax) and costs incurred for accelerated vesting of stock-based incentive awards of \$24 million (after-tax). Special items in the 1999 second quarter included a \$61 million (after-tax) gain on the sale of One New York Plaza, a \$46 million (after-tax) gain on the sale of branches in Beaumont, Texas, and a \$65 million (after-tax) special contribution to The Chase Manhattan Foundation.
- On September 28, 1999, the company announced its agreement to acquire Hambrecht & Quist Group (H&Q) for \$50 per share in cash or \$1.35 billion. On October 19, 1999, H&Q announced that earnings for the fiscal year ended September 30, 1999, are expected to be \$4.45 per share. H&Q is one of the leading providers of investment banking services to companies in the highest growth sectors of the global economy, where media, telecommunications, information technology and the Internet converge. The acquisition is expected to be completed by December 31, 1999.

Chase's news releases and quarterly financial results are available on the Internet at  $\ensuremath{\mathsf{www}}.\ensuremath{\mathsf{Chase}}.\ensuremath{\mathsf{com}}$ 

#### THE CHASE MANHATTAN CORPORATION SUMMARY OF SELECTED FINANCIAL HIGHLIGHTS (in millions, except per share and ratio data)

As of or for the period ended	Third		arter	% Over/(Under)	Nine	e Mont	hs	% Over/(Under)
-	1999	-	1998	1998	1999		1998	1998
OPERATING BASIS (a)								
Operating Revenue Operating Noninterest Expense Credit Costs (b) Operating Earnings	\$ 5,429 2,975 642 \$ 1,187		\$ 4,325 2,614 566 \$ 738	26% 14% 13% 61%	\$ 16,538 8,880 1,934 \$ 3,711		\$ 14,269 7,942 1,798 \$ 2,870	16% 12% 8% 29%
Operating Earnings Per Common Share: Basic Diluted	\$ 1.42 1.37		\$ 0.84 0.82	69% 67%	\$ 4.39 4.25		\$ 3.29 3.20	33% 33%
Cash Operating Earnings Cash Operating Earnings Per Common Share - Diluted Shareholder Value Added (SVA)	\$ 1,257 1.46 539		\$ 801 0.89 68	57% 64% 693%	\$ 3,930 4.50 1,736		\$ 3,058 3.42 936	29% 32% 85%
Operating Performance Ratios: Return on Average Managed Assets (c) Return on Average Common Equity (c) Common Dividend Payout Ratio Efficiency Ratio (d)	1.23 21.7 29 55	%	0.77 13.1 42 60	%	1.30 22.2 28 53	%	0.99 17.8 33 55	%
Selected Balance Sheet Items at Period End: (e) Managed Loans Total Managed Assets					\$ 191,486 389,072		\$185,544 375,422	3% 4%
			,		,			
AS REPORTED BASIS Revenue Noninterest Expense (Excluding Restructuring Costs) Restructuring Costs Provision for Loan Losses Net Income	\$ 5,191 ) 2,981 - 398 \$ 1,187		\$ 4,218 2,647 - 272 \$ 837	23% 13% - 46% 42%	\$ 15,951 8,994 - 1,167 \$ 3,753		\$ 13,596 7,981 529 932 \$ 2,636	17% 13% NM 25% 42%
Net Income Per Common Share:  Basic Diluted Cash Dividends Declared Share Price at Period End Book Value at Period End	\$ 1.42 1.37 0.41		\$ 0.96 0.94 0.36	48% 46% 14%	\$ 4.44 4.30 1.23 75.38 26.01		\$ 3.02 2.93 1.08 43.13 26.24	47% 47% 14% 75% (1%)
Common Shares Outstanding: Average Common Shares: Basic Diluted Common Shares at Period End	821.6 849.7		848.3 871.1	(3%) (2%)	832.6 860.9 823.2		847.4 871.2 845.5	(2%) (1%) (3%)
Performance Ratios: Return on Average Total Assets (c) Return on Average Common Equity (c)	1.29 21.7	%	0.92 14.9	%	1.38 22.5	%	0.95 16.3	%
Selected Balance Sheet Items at Period End: Loans Total Assets Deposits Total Stockholders' Equity					\$ 173,458 371,044 219,623 22,341		\$166,572 356,450 200,319 23,218	4% 4% 10% (4%)
Capital Ratios: Tier I Capital Ratio Total Capital Ratio Tier I Leverage					8.2 11.8 6.7	(È)	8.3 12.1 6.6	%
Full-Time Equivalent Employees					73,018		71,344	2%

<sup>(</sup>a) Excludes the impact of credit card securitizations, restructuring costs and special items. For a reconciliation of Reported Results as shown on the Consolidated Statement of Income to results on an Operating Basis, see page 10. (b) Includes provision for loan losses, foreclosed property expense and credit costs related to the securitized credit card portfolio.

<sup>(</sup>c) Based on annualized amounts.

<sup>(</sup>d) Noninterest expense as a percentage of the total of net interest income and noninterest revenue (excluding restructuring costs, foreclosed property expense, special items and costs associated with the REIT).

(e) Excludes the impact of credit card securitizations.

<sup>(</sup>f) Estimated

Certain amounts throughout the financial tables have been reclassified to conform to the current presentation.

NM - Not meaningful

#### THE CHASE MANHATTAN CORPORATION Lines of Business Results (in millions, except ratios)

	Global Bar	nk 	Nation	al Consumer :	Services	G1	obal Services	5	To	tal (a)	
Third Quarter	1999 Over	r/(Under) 19	1999 98	Over/(Under	) 1998	1999	Over/(Under	) 1998	1999	Over/(Under)	1998
Operating Revenue	\$ 2,234	\$ 844 61%	\$ 2,49	8 \$ 203	9%	\$ 801	\$ 91	13%	\$ 5,429	\$ 1,104	26%
Operating Earnings	663	372 128	399	9 92	30	134	19	17	1,187	449	61
Cash Operating Earnings	674	373 124	43	5 87	25	150	30	25	1,257	456	57
Average Common Equity	12,707	719 6	7,80	2 51	1	2,827	860	44	21,328	(353)	(2)
Average Managed Assets (b)	231,811(12	2,896) (5)	129,56	1 10,789	9	15,462	3,981	35	382,094	802	-
Shareholder Value Added (S	VA) 247	351 NM	173	3 87	101	55	2	4	539	471	693
Cash Return on Common Equi	ty 20.7%	1,110b	p 21.89	%	440bp	20.7%		(310)bp	23.0%		870bp
Cash Efficiency Ratio	49	(1,700)	50	9	(100)	71		(100)	53		(600)

#### GLOBAL BANK KEY FINANCIAL MEASURES

	INE I I	LJ					
Thir	d Quarter 1999	)	Over/(Under) 1998				
Operating Revenues	Cash Operating Earnings	Cash Efficiency Ratio	Operating Revenues	Cash Operating Earnings	Cash Efficiency Ratio		
\$ 922	\$ 280	54%	64%	359%	(2,600)bp		
402	94	61	100	571	(3,100)		
398	144	27	(1)	2	(100)		
294	165	13	ŇΜ´	NM	` NM´		
229	49	63	8	7	-		
(11)	(58)	NM	NM	NM	NM		
\$ 2,234	\$ 674	49%	61%	124%	(1,700)bp		
	\$ 922 402 398 294 229 (11)	Third Quarter 1999 Operating Cash Revenues Operating Earnings  \$ 922 \$ 280 402 94 398 144 294 165 229 49 (11) (58)	Third Quarter 1999  Operating Cash Cash Revenues Operating Efficiency Earnings Ratio  \$ 922 \$ 280 54% 402 94 61 398 144 27 294 165 13 229 49 63 (11) (58) NM	Operating Revenues         Cash Operating Efficiency Ratio         Operating Efficiency Revenues           \$ 922         \$ 280         54%         64%           402         94         61         100           398         144         27         (1)           294         165         13         NM           229         49         63         8           (11)         (58)         NM         NM	Third Quarter 1999 Over/(Under) 1998  Operating Cash Cash Operating Efficiency Revenues Operating Earnings Ratio Earnings  \$ 922 \$ 280 54% 64% 359% 402 94 61 100 571 398 144 27 (1) 2 294 165 13 NM NM NM 229 49 63 8 7 (11) (58) NM NM NM NM		

#### NATIONAL CONSUMER SERVICES KEY FINANCIAL MEASURES

	Thi	rd Quarter 1999		Over/(Under) 1998			
	Operating Revenues	Cash Operating Earnings	Cash Efficiency Ratio	Operating Revenues	Cash Operating Earnings	Cash Efficiency Ratio	
Chase Cardmember Services	\$ 1,003	\$ 133	35%	3%	36%	(100)bp	
Regional Consumer Banking	611	103	70	9	11	(100)	
Chase Home Finance	307	73	55	17	18	(100)	
Diversified Consumer Services	262	36	57	13	-	`400 <sup>′</sup>	
Middle Markets	252	63	53	4	15	(200)	
Other NCS	63	27	NM	NM	NM	NM	
	========	========					
Totals	\$ 2,498	\$ 435	50%	9%	25%	(100)bp	

SVA is Chase's primary measure of business unit performance. SVA represents operating earnings excluding the amortization of goodwill and certain intangibles (i.e., cash operating earnings), less preferred dividends and an explicit charge for allocated capital. Additionally, organizational changes within each of Chase's three major franchises are reflected in the lines of business results. The Middle Markets business, which previously reported into the Global Bank franchise, now reports into the National Consumer franchise. The Global Asset Management and Mutual Funds business, which previously was in Corporate, now reports into the Global Bank franchise. Prior periods have been restated. Note:

- Total column includes Chase.com and the effects remaining at the Corporate level after the implementation of (a) management accounting policies.

  Excludes the impact of credit card securitizations.
- Not meaningful
- bp basis points

Unaudited

#### THE CHASE MANHATTAN CORPORATION Lines of Business Results (in millions, except ratios)

	Global	Bank	National	L Consume	er Service	es Gl	obal Ser	vices	Tota	al (a)	
Nine Months	1999		1999			1999			1999		
	Over/(Ur	ider) 1998	(	over/(Und	der) 1998		Over/(Ur	ider) 1998	01	ver/(Und	er) 1998
Operating Revenue	\$ 7,179 \$ 1,415	25%	\$ 7,343	\$ 658	10%	\$ 2,308	\$ 249	12%	\$16,538	\$ 2,269	16%
Operating Earnings	2,338 639	38	1,131	232	26	351	17	5	3,711	841	29
Cash Operating Earnings	2,371 643	. 37	1,251	227	22	397	48	14	3,930	872	29
Average Common Equity	12,588 598	5	7,726	(1)	-	2,821	840	42	21,997	998	5
Average Managed Assets (b)	232,104 (20,986	(8)	127,119	9,130	8	15,576	3,206	26	381,904	(7,520)	(2)
Shareholder Value Added (SVA	A) 1,117 595	114	481	235	96	116	(34)	(23)	1,736	800	85
Cash Return on Common Equity	/ 24.9%	610bp	21.3%		400bp	18.5%	ó	(460)bp	23.6%		460bp
Cash Efficiency Ratio	45	(500)	50		- '	73		100	52		(200)

#### GLOBAL BANK KEY FINANCIAL MEASURES

	Nir	ne Months 1999	Over/(Under) 1998			
	Operating Revenues	Cash Operating Earnings	Cash Efficiency Ratio	Operating Revenues	Cash Operating Earnings	Cash Efficiency Ratio
Global Markets Global Investment Banking	\$ 3,192 1,096	\$ 1,097 232	47% 66	34% 15	73% 13	(1,100)bp 200
Corporate Lending	1,164	418	27	1	7	(100)
Chase Capital Partners	1,058	608	10	82	95	(600)
Global Private Bank	661	133	65	4	(5)	300
Other Global Bank	8	(117)	NM	NM	NM	NM
Totals	\$ 7,179	\$ 2,371	45%	25%	37%	(500)bp

#### NATIONAL CONSUMER SERVICES KEY FINANCIAL MEASURES

	N	ine Months 1999		Over/(Under) 1998			
	Operating Revenues	Cash Operating Earnings	Cash Efficiency Ratio	Operating Revenues	Cash Operating Earnings	Cash Efficiency Ratio	
Chase Cardmember Services	\$ 3,020	\$ 383	35%	5%	17%	- bp	
Regional Consumer Banking	1,779	304	70	9	18	(300)	
Chase Home Finance	870	205	56	16	15	100	
Diversified Consumer Services	845	148	52	29	80	(300)	
Middle Markets	729	172	55	2	6	-	
Other NCS	100	39	NM	NM	NM	NM	
	========	========					
Totals	\$ 7,343	\$ 1,251	50%	10%	22%	- bp	

Note: SVA is Chase's primary measure of business unit performance. SVA represents operating earnings excluding the amortization of goodwill and certain intangibles (i.e., cash operating earnings), less preferred dividends and an explicit charge for allocated capital. Additionally, organizational changes within each of Chase's three major franchises are reflected in the lines of business results. The Middle Markets business, which previously reported into the Global Bank franchise, now reports into the National Consumer franchise. The Global Asset Management and Mutual Funds business, which previously was in Corporate, now reports into the Global Bank franchise. Prior periods have been restated.

NM - Not meaningful

bp - basis points

Unaudited

<sup>(</sup>a) Total column includes Chase.com and the effects remaining at the Corporate level after the implementation of management accounting policies.

<sup>(</sup>b) Excludes the impact of credit card securitizations.

# THE CHASE MANHATTAN CORPORATION CONSOLIDATED STATEMENT OF INCOME (in millions, except per share data)

	Third Quarter		% Over/(Under)	Nine Mo	nths	% Over/(Under)
	1999 	1998 	1998 	1999 	1998	1998
INTEREST INCOME						
Loans Securities Trading Assets Fodoral Funds Sold and Socurities Durchased	\$ 3,288 762 399	\$ 3,287 874 604		\$ 9,662 2,344 1,228	\$ 10,008 2,652 1,996	
Federal Funds Sold and Securities Purchased Under Resale Agreements Deposits with Banks	352 195	517 150		1,122 540	1,742 450	
Total Interest Income	4,996	5,432		14,896	16,848	
INTEREST EXPENSE Deposits Short-Term and Other Borrowings Long-Term Debt	1,650 870 306	1,524 1,378 324		4,806 2,635 936	5,123 4,365 954	-
Total Interest Expense	2,826	3,226		8,377	10,442	
NET INTEREST INCOME Provision for Loan Losses	2,170 398	2,206 272	(2%) 46%	6,519 1,167	6,406 932	2% 25%
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	1,772	1,934	(8%)	5,352	5,474	(2%)
NONINTEREST REVENUE Investment Banking Fees Trust, Custody and Investment Management Fees Credit Card Revenue Fees for Other Financial Services Trading Revenue Securities Gains Private Equity Gains Other Revenue	486 457 441 637 462 (1) 377 162	322 398 381 522 (69) 261 60 137	51% 15% 16% 22% NM NM 528% 18%	1,388 1,332 1,258 1,777 1,606 160 1,215 696	1,121 1,129 1,046 1,541 722 442 723 466	24% 18% 20% 15% 122% (64%) 68% 49%
Total Noninterest Revenue	3,021	2,012	50%	9,432	7,190	31%
NONINTEREST EXPENSE Salaries Employee Benefits Occupancy Expense Equipment Expense Other Expense	1,417 238 218 255 853	1,205 221 198 219 804	18% 8% 10% 16% 6%	4,217 731 642 737 2,667	3,729 660 578 640 2,374	13% 11% 11% 15% 12%
Total Noninterest Expense Before Restructuring Costs Restructuring Costs		2,647	13% 	8,994	7,981 529	13% NM
Total Noninterest Expense	2,981	2,647	13%	8,994	8,510	6%
INCOME BEFORE INCOME TAX EXPENSE Income Tax Expense	1,812 625	1,299 462	39% 35%	5,790 2,037	4,154 1,518	
NET INCOME	\$ 1,187 ======	\$ 837 =======	42%	\$ 3,753	\$ 2,636 ======	42%
NET INCOME APPLICABLE TO COMMON STOCK	\$ 1,168 =======	\$ 815 =======	43%	\$ 3,698 ========	\$ 2,556	45%
NET INCOME PER COMMON SHARE: Basic Diluted	\$ 1.42 \$ 1.37	\$ 0.96 \$ 0.94	48% 46%	\$ 4.44 \$ 4.30	\$ 3.02 \$ 2.93	47% 47%

NM - Not meaningful Unaudited

## THE CHASE MANHATTAN CORPORATION NONINTEREST REVENUE AND NONINTEREST EXPENSE DETAIL (in millions)

	Third Quart		Quarter Over/(Under)		Months	% Over/(Under) -	
NONINTEREST REVENUE	1999 	1998 	1998	1999 	1998 	1998	
Fees for Other Financial Services:							
Service Charges on Deposit Accounts	\$ 104	\$ 92	13%	\$ 289	\$ 275	5%	
Fees in Lieu of Compensating Balances	106	85	25%	287	256	12%	
Mortgage Servicing Fees	96	43	123%	238	149	60%	
Commissions on Letters of Credit and Acceptances	69	72	(4%)	207	218	(5%)	
Brokerage and Investment Services	43	35	23%	136	102	33%	
Insurance Fees (a)	44	40	10%	124	103	20%	
Loan Commitment Fees	44	31	42%	111	101	10%	
Other Fees	131	124	6%	385	337	14%	
		=======		=======			
Total	\$ 637	\$ 522	22%	\$1,777	\$1,541	15%	
	=======	=======		=======	=======		
Trading Polated Povenue: (b)							
Trading-Related Revenue: (b) Interest Rate Contracts	\$ 223	\$ 66	238%	\$ 805	\$ 292	176%	
Foreign Exchange Spot and Option Contracts	ъ 223 199	250	(20%)	ъ 605 616	<del>Ф</del> 292 796	(23%)	
Equities and Commodities	129	19	579%	303	124	144%	
Debt Instruments and Other	128	(259)		525	51	929%	
Debt Instruments and other	120	(239)	INP	525	31		
Total	\$ 679	\$ 76	793%	\$2,249	\$1,263	78%	
1000		=======		=======	•		
Other Revenue:							
Residential Mortgage Origination/Sales Activities	\$ 95	\$ 105	(10%)	\$ 275	\$ 241	14%	
Gains on Sales of a Nonstrategic Building and Bran				166		NM	
All Other Revenue	67	32	109%	255	225	13%	
	=======	=======		=======	========	:	
Total	\$ 162	\$ 137	18%	\$ 696	\$ 466	49%	
	=======	=======		=======	========	:	
NONINTEREST EXPENSE							
Other Expense:							
Professional Services	\$ 170	\$ 180	(6%)	\$ 510	\$ 483	6%	
Marketing Expense	ъ 176 128	э 100 108	19%	356	э 463 306	16%	
Telecommunications	96	90	7%	284	258	10%	
Amortization of Intangibles	70	63	11%	219	188	16%	
Travel and Entertainment	76 54	58	(7%)	163	177	(8%)	
Minority Interest (d)	12	12	(7%)	37	36	3%	
Foreclosed Property Expense	6			3 <i>1</i> 14	2	3% 600%	
Special Contribution to the Foundation		(4)	INM 	100	(e)	NM	
All Other	317	297	7%	984	924	1NIPI 6%	
VII ACIICI	317	291	1 /0	904	924	070	
		========		=======		:	
Total	\$ 853	\$ 804	6%	\$2,667	\$2,374	12%	
IOCUL	Ψ 000	Ψ 004	0/0	Ψ2,001	Ψ2,574	12/0	

<sup>(</sup>a) Insurance amounts exclude certain insurance fees related to credit cards and mortgage products, which are included in those revenue captions.

<sup>(</sup>b) Charge-offs for risk management instruments are included in trading revenue. All prior periods have been restated. Trading-related revenue includes net interest income attributable to trading activities.

<sup>(</sup>c) Includes a \$95 million gain on the sale of One New York Plaza and a \$71 million gain on the sale of branches in Beaumont, Texas, both in the 1999 second quarter.

<sup>(</sup>d) Includes REIT minority interest of \$11 million in each quarter and \$33 million in each nine month period.
(e) Represents a \$100 million special contribution to The Chase Manhattan Foundation in the 1999 second quarter.

<sup>(</sup>e) Represents a \$100 million special contribution to The Chase Manhattan Foundation in the 1999 second quarter NM - Not meaningful Unaudited

## THE CHASE MANHATTAN CORPORATION OPERATING INCOME RECONCILIATION (in millions, except per share data)

TUTED OUADTED 1000

TUTER OUARTER 4000

\$ 3.29

\$ 3.20

	THIRD QUARTER 1999				THIRD QUARTER 1998			
	REPORTED RESULTS (a)	CREDIT CARD (b)	SPECIAL ITEMS (c)	OPERATING BASIS	REPORTED RESULTS (a)	CREDIT CARD (b)	SPECIAL ITEMS (c)	OPERATING BASIS
EARNINGS								
Market-Sensitive Revenue Less Market-Sensitive Revenue	\$ 1,541 3,650	\$ - 238	\$ -	\$ 1,541 3,888	\$ 719 3,499	\$ - 298	\$ - (191)	\$ 719 3,606
Total Revenue Noninterest Expense	5,191 2,975	238	-	5,429 2,975	4,218 2,651	298	(191) (37)	4,325 2,614
Operating Margin Credit Costs	2,216 404	238 238	-	2,454 642	1,567 268	298 298	(154)	1,711 566
Income Before Income Tax Expense Income Tax Expense	1,812 625	-	-	1,812 625	1,299 462	-	(154) (55)	1,145 407
Net Income	\$ 1,187 =======	\$ - =======	\$ - =======	\$ 1,187 =======	\$ 837 ======	\$ - =======	\$ (99) ======	\$ 738
NET INCOME PER COMMON SHARE								
Basic Diluted	\$ 1.42 \$ 1.37			\$ 1.42 \$ 1.37	\$ 0.96 \$ 0.94			\$ 0.84 \$ 0.82
	NINE MONTHS 1999					NINE MONTHS 1998		
	REPORTED RESULTS (a)	CREDIT CARD (b)	SPECIAL ITEMS (c)	OPERATING BASIS	REPORTED RESULTS (a)	CREDIT CARD (b)	SPECIAL ITEMS (c)	OPERATING BASIS
EARNINGS Market-Sensitive Revenue Less Market-Sensitive Revenue	\$ 5,012 10,939	\$ - 753	\$ - (166)	\$ 5,012 11,526	\$ 3,549 10,047	\$ - 864	\$ - (191)	\$ 3,549 10,720
Total Revenue Noninterest Expense	15,951 8,980	753 -	(166) (100)	16,538 8,880	13,596 7,979	864	(191) (37)	14,269 7,942
Operating Margin Credit Costs	6,971 1,181	753 753	(66)	7,658 1,934	5,617 934	864 864	(154)	6,327 1,798
Income Before Restructuring Costs Restructuring Costs	5,790	-	(66)	5,724	4,683 529	-	(154) (529)	4,529
Income Before Income Tax Expense Income Tax Expense	5,790 2,037	-	(66) (24)	5,724 2,013	4,154 1,518	-	375 141	4,529 1,659
Net Income	\$ 3,753	======= \$ - =======	\$ (42)	\$ 3,711 =======	====== \$ 2,636 ======	======= \$ - =======	\$ 234 ======	\$ 2,870
NET INCOME PER COMMON SHARE								

Note: Charge-offs and provisions for risk management instruments, included in credit costs prior to 1999, are now netted against trading revenue. All prior periods have been restated.

\$ 4.39

\$ 4.25

\$ 3.02

\$ 2.93

\$ 4.44

\$ 4.30

Unaudited

Basic

Diluted

<sup>(</sup>a) Represent results as reported in Chase's financial statements, except that revenues are categorized between market-sensitive and less market-sensitive revenues, foreclosed property expense is reclassified from noninterest expense to credit costs, and restructuring costs have been separately displayed. Market-sensitive revenue includes investment banking fees, trading-related revenue (including trading-related net interest income), securities gains and private equity gains.

(b) This column excludes the impact of credit card securitizations.

<sup>(</sup>c) Includes restructuring costs and special items. The 1999 nine months results included \$166 million in gains from sales of nonstrategic assets, of which \$95 million was from the sale of One New York Plaza and \$71 million was from the sale of branches in Beaumont, Texas, and a special contribution of \$100 million. The 1998 third quarter and nine months included interest income from prior years' tax refunds of \$191 million and costs incurred for accelerated vesting of stock-based incentive awards of \$37 million. The 1998 nine months also included a \$510 million charge taken in connection with initiatives to streamline support functions, and merger-related restructuring costs of \$19 million.

## THE CHASE MANHATTAN CORPORATION CONSOLIDATED BALANCE SHEET (in millions)

	September 30,		% Over/(Under)	
	1999	1998	1998	
ASSETS				
Cook and Due from Donke	<b>A</b> 40 400	<b>*</b> 44 505	4.00/	
Cash and Due from Banks Deposits with Banks Federal Funds Sold and Securities	\$ 16,490 5,856	\$ 14,585 3,877	13% 51%	
Purchased Under Resale Agreements Trading Assets:	28,368	23,591	20%	
Debt and Equity Instruments	26,069	28,491	(9%)	
Risk Management Instruments	31,123	33,313	(7%)	
Securities	55,113	57,465	(4%)	
Loans (Net of Allowance for Loan Losses of \$3,555 in 1999	160 003	162 019	4%	
and \$3,554 in 1998) Other Assets	169,903 38,122	163,018 32,110	19%	
TOTAL ASSETS			4%	
TOTAL ASSETS	\$ 371,044 ======	\$ 356,450 ======	4%	
LIABILITIES Deposits: Domestic: Noninterest-Bearing Interest-Bearing Foreign:	\$ 49,722 78,993	\$ 46,231 76,115	8% 4%	
Noninterest-Bearing	6,363	3,877	64%	
Interest-Bearing	84,545	74,096	14%	
			4.00/	
Total Deposits Fodoral Funds Durchased and Securities	219,623	200,319	10%	
Federal Funds Purchased and Securities Sold Under Repurchase Agreements	43,879	43,156	2%	
Commercial Paper	5,996	4,239	41%	
Other Borrowed Funds	7,046	7,761	(9%)	
Trading Liabilities	37,084	44,491	(17%)	
Accounts Payable, Accrued Expenses and Other Liabilities, Including				
the Allowance for Credit Losses of \$170 in 1999 and 1998	15,343	16,312	(6%)	
Long-Term Debt	16,644	14,216	17%	
Guaranteed Preferred Beneficial Interests in Corporation's Junior Subordinated Deferrable Interest Debentures	2,538	2 100	16%	
Julitor Supordinated pererrapte interest penerrares	2,330	2,188	10%	
TOTAL LIABILITIES	348,153	332,682	5%	
PREFERRED STOCK OF SUBSIDIARY	550	550		
STOCKHOLDERS' EQUITY				
Preferred Stock	928	1,028	(10%)	
Common Stock	882	882	` ´	
Capital Surplus	9,635	9,852	(2%)	
Retained Earnings	16,210	12,722	27%	
Accumulated Other Comprehensive Income (Loss)	(1,038)	701	NM	
Treasury Stock, at Cost	(4,276)	(1,967)	117%	
TOTAL STOCKHOLDERS' EQUITY	22,341	23,218	(4%)	
TOTAL LIABILITIES, PREFERRED STOCK OF SUBSIDIARY				
AND STOCKHOLDERS' EQUITY	\$ 371,044	\$ 356,450	4%	
	=========	==========		

NM - Not meaningful Unaudited

# THE CHASE MANHATTAN CORPORATION CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (in millions)

	Nine Months		
	1999	1998	
Preferred Stock			
Balance at Beginning of Year Issuance of Stock	\$ 1,028 -	\$ 1,740 200	
Redemption of Stock	(100)	(912)	
Balance at End of Period	\$ 928 	\$ 1,028 	
Common Stock Balance at Beginning of Year Issuance of Common Stock for a Two-for-One Stock Split	\$ 882 - 	\$ 441 441	
Balance at End of Period	\$ 882	\$ 882	
Capital Surplus Balance at Beginning of Year Issuance of Common Stock for a Two-for-One Stock Split Shares Issued and Commitments to Issue Common Stock	\$ 9,836 -	\$ 10,360 (441)	
for Employee Stock-Based Awards and Related Tax Effects	(201)	(67)	
Balance at End of Period	\$ 9,635	\$ 9,852	
Retained Earnings Balance at Beginning of Year Net Income Cash Dividends Declared: Preferred Stock	\$ 13,544 3,753 (55)	\$ 11,086 2,636 (80)	
Common Stock  Balance at End of Period	(1,032)  \$ 16,210	(920)  \$ 12,722	
Batance at the or relied	Ψ 10,210	Ψ 12,722	
Accumulated Other Comprehensive Income (Loss) Balance at Beginning of Year Other Comprehensive Income (Loss)	\$ 392 (1,430)	\$ 112 589	
Balance at End of Period	\$(1,038)	\$ 701	
Treasury Stock, at Cost Balance at Beginning of Year Purchase of Treasury Stock Reissuance of Treasury Stock	\$(1,844) (4,172) 1,740	\$(1,997) (1,038) 1,068	
Balance at End of Period	\$(4,276)	\$(1,967)	
Total Stockholders' Equity	\$ 22,341 =======	\$ 23,218 =======	
Comprehensive Income			
Net Income Other Comprehensive Income (Loss)	\$ 3,753 (1,430)	\$ 2,636 589	
Comprehensive Income	\$ 2,323 ======	\$ 3,225 =======	

Unaudited

# THE CHASE MANHATTAN CORPORATION CREDIT RELATED INFORMATION (in millions, except ratios)

	Credit-Relat	ted Assets	% Over/(Under)	Nonperform	Nonperforming Assets		
September 30,	1999	1998	1998	1999	1998	1998	
CONSUMER LOANS Domestic Consumer:							
1-4 Family Residential Mortgages Credit Card - Reported Credit Card Securitizations (a)	\$ 42,134 14,246 18,028	\$ 39,250 12,472 18,972	7% 14% (5%)	\$ 308  	\$ 343  	(10%)  	
Credit Card - Managed Auto Financings Other Consumer	32,274 18,429 6,536	31,444 14,694 8,786	3% 25% (26%)	 73 5	 46 8	59% (38%)	
Total Domestic Consumer Total Foreign Consumer	99,373 2,822	94,174 2,976	6% (5%)	386 30	397 21	(3%) 43%	
Total Consumer Loans	102,195	97,150	5%	416	418		
COMMERCIAL LOANS Domestic Commercial: Commercial and Industrial Commercial Real Estate	51,994 3,363	48,011 5,071	8% (34%)	458 50	353 53	30% (6%)	
Total Domestic Commercial Total Foreign Commercial	55,357 33,934	53,082 35,312	4% (4%)	508 950	406 559	25% 70%	
Total Commercial Loans	89,291	88,394	1%	1,458	965	51%	
Derivative and FX Contracts	31,408	33,547	(6%)	36	19	89%	
Total Commercial Credit-Related	120,699	121,941	(1%)	1,494	984	52%	
Total Managed Credit-Related	\$ 222,894 ========	\$ 219,091 ========	2%	1,910	1,402	36%	
Assets Acquired as Loan Satisfactions				105	131	(20%)	
Total Nonperforming Assets				\$ 2,015 ======	\$ 1,533 ======	31%	

\_\_\_\_\_\_

	Third (	Quarter Ove	Nine	% Nine Months Over/(Under)		
Net Charge-Offs	1999	1998	1998	1999	1998	1998
CONSUMER LOANS						
Domestic Consumer:						
1-4 Family Residential Mortgages	\$ 9	\$ 6	50%	\$ 19	\$ 22	(14%)
Credit Card - Reported	207	187	11%	641	550	17%
Credit Card Securitizations (a)	238	298	(20%)	753	864	(13%)
Credit Card - Managed	445	485	(8%)	1,394	1,414	(1%)
Auto Financings	19	17	12%	57	58	(2%)
Other Consumer	49	39	26%	144	123	17%
Total Domestic Consumer	522	547	(5%)	1,614	1,617	
Total Foreign Consumer	9	6	50%	27	14	93%
Total Consumer Loans	531	553	(4%)	1,641	1,631	1%
COMMERCIAL LOANS Domestic Commercial:						
Commercial and Industrial	68	(59)	NM	145	(77)	NM
Commercial Real Estate	(2)	`(3)	NM	(13)	`(9)	NM
Total Domestic Commercial	66	(62)	NM	132	(86)	NM
Total Foreign Commercial	36	154	(77%)	143	326	(56%)
Total Commercial Loans	102	92	11%	275	240	15%
Total Managed Net Charge-offs (b)	\$ 633 =======	\$ 645 =======	(2%)	\$ 1,916 ======	\$ 1,871 =======	2%

- (a) Represents the portion of Chase's credit card receivables that have been securitized.

  (b) Excludes charge-offs for risk management instruments of \$108 million in the third quarter of 1998 and \$130 million for the first nine months of 1998, which are netted against trading revenues.

  NM Not meaningful

Unaudited

### THE CHASE MANHATTAN CORPORATION CREDIT RELATED INFORMATION (Continued)

MANAGED CREDIT CARD PORTFOLIO *	Three	or For The Months Ended tember 30,			
(in millions, except ratios)	1999	1998	1999	1998	
Average Credit Card Receivables	\$32,869	\$31,607	\$32,510	\$31,991	
Past Due 90 Days or More and Accruing	\$ 591	\$ 675	\$ 591	\$ 675	
As a Percentage of Average Credit Card Receivables	1.80%	2.14%	1.82%	2.11%	
Net Charge-offs As a Percentage of Average Credit Card Receivables	\$ 454 5.53%	\$ 489 6.19%	\$ 1,416 5.81%	\$ 1,425 5.94%	
* Includes domestic and international credit card activity	· .				

## SELECTED COUNTRY EXPOSURE (a) (in billions)

		A	t Septembe	er 30, 1999				At Dec. 31, 1998
LATIN AMERICA	Lending- Related (b)	Trading- Related (c)	Gross Local Country Assets	Less Local Funding	Net Cross- Border Exposure (a	Country Related Resale Agree- a)ments (a)	Net Cross- Border Exposure	Country Related Resale Agree- ments
Brazil	\$ 1.1	\$ 0.3	\$ 1.0	\$ (0.6)	\$ 1.8	\$ 1.2	\$ 2.3	\$ 0.9
Argentina	1.9	0.2	0.3	(0.3)		0.7	2.3	0.5
Mexico	1.0	0.7	0.4	(0.4)		0.4	1.8	0.4
Chile	0.8	-	0.1	(0.1)		-	0.9	-
Colombia Venezuela	0.7 0.3	-	-	-	0.7 0.3	0.2	0.8 0.4	_
All Other Latin America (d		0.5	0.7	(0.7)		-	1.0	- -
THE OTHER LACEN TIME LOW (A								
Total Latin America	\$ 6.2	\$ 1.7	\$ 2.5	\$ (2.1)	\$ 8.3	\$ 2.5	\$ 9.5	\$ 1.8
ASIAN IMF COUNTRIES	-							
South Korea	\$ 0.6	\$ 0.3	\$ 0.9	\$ (0.4)	\$ 1.4	\$ -	\$ 2.4	\$ -
Indonesia	0.9	0.1	0.1	(0.1)		-	1.2	-
Thailand	0.2	0.1	0.8	(0.4)	0.7	-	0.9	-
Subtotal	1.7	0.5	1.8	(0.9)		-	4.5	-
OTHER EMERGING ASIA	-							
Hong Kong	0.6	0.1	4.9	(4.9)	0.7	_	0.8	_
Singapore	0.7	0.1	0.1	(0.1)		-	0.8	_
Philippines	0.2	0.1	0.2	(0.1)		0.1	0.6	-
Malaysia	0.2	0.1	0.5	(0.1)	0.7	-	0.6	-
China	0.3	0.1	0.2	(0.1)		-	0.6	-
All Other Asia	0.3	0.1	0.2	(0.2)	0.4	-	0.5	-
Total Asia excluding Japan, Australia								
and New Zealand	\$ 4.0	\$ 1.1	\$ 7.9	\$ (6.4)	\$ 6.6	\$ 0.1	\$ 8.4	\$ -
Japan	\$ 3.0	\$ 1.8	\$ 2.1	\$ (2.1)	\$ 4.8	\$ 1.0	\$ 5.2	\$ 1.7
Australia	0.6	0.7	2.7	(2.0)		-	1.9	· <u>-</u>
New Zealand	0.1	0.3	-	- '	0.4	0.1	0.6	-
Total Japan, Australia and New Zealand	\$ 3.7	\$ 2.8	\$ 4.8	\$ (4.1)	\$ 7.2	\$ 1.1	\$ 7.7	\$ 1.7

<sup>(</sup>a) Estimated cross-border disclosure is based on the Federal Financial Institutions Examination Council ("FFIEC") guidelines governing the determination of cross-border risk. Under FFIEC guidelines, resale agreements are reported by the country of the issuer of the underlying security. Chase, however, does not consider the cross-border risk of resale agreements to depend upon the country of the issuer of the underlying security and, as a result, has presented these amounts separately in the above table.

(b) Includes loans and accrued interest, interest-bearing deposits with banks, acceptances, other monetary assets, issued letters of credit and undrawn commitments to extend credit.

(c) Includes cross-border trading debt and equity instruments and the mark-to-market exposure of foreign exchange and derivative

<sup>(</sup>c) Includes cross-border trading debt and equity instruments and the mark-to-market exposure of foreign exchange and derivative contracts. The amounts associated with foreign exchange and derivative contracts are presented after taking into account the impact

of legally enforceable master netting agreements. (d) Excludes Bermuda and Cayman Islands. Unaudited

## THE CHASE MANHATTAN CORPORATION Condensed Average Consolidated Balance Sheet, Interest and Rates (Taxable-Equivalent Interest and Rates; in millions)

Third Ouarter 1998 Third Ouarter 1999 -----Average Rate Average Rate Balance Interest (Annualized) Balance Interest (Annualized) **ASSETS** Liquid Interest-Earning Assets \$ 63,983 \$ 946 5.86% \$ 63,853 \$ 1,271 7.89% 53,016 767 5.74% 56,897 6.13% Securities 879 3.289 3.288 Loans 173,246 7.53% 166.134 7.86% 5,002 286,884 Total Interest-Earning Assets 5,438 290.245 6.84% 7.52% Noninterest-Earning Assets 74,600 75,981 Total Assets \$364,845 \$362,865 LIABILITIES Interest-Bearing Deposits \$160,820 1,650 4.07% \$150,787 1,524 (b) 4.01% Short-Term and Long-Term Debt 1,176 90,399 5.16% 90,976 1,702 7.42% Total Interest-Bearing Liabilities 251,219 241,763 4.46% 3,226 5.29% 2,826 Noninterest-Bearing Deposits 48,636 45.684 42,086 Other Noninterest-Bearing Liabilities 52,021 Total Liabilities 341,941 339,468 PREFERRED STOCK OF SUBSIDIARY 550 550 STOCKHOLDERS' EQUITY Preferred Stock 1.026 1.166 Common Stockholders' Equity 21,681 21,328 Total Stockholders' Equity 22,354 22,847 Total Liabilities, Preferred Stock of Subsidiary and Stockholders' Equity \$364,845 \$362,865 INTEREST RATE SPREAD 2.23% 2.38% NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS \$ 2,176 2.97% \$ 2,212 3.06% NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS (a) 3.24% \$ 2,508 \$ 2,586 3.36% (b) Nine Months 1999 Nine Months 1998 ----------Average Rate Average Rate (Annualized) Interest Interest (Annualized) Balance Balance **ASSETS** \$ 2,890 2,355 \$ 61,997 \$ 71,187 \$ 4,188 2,668 Liquid Interest-Earning Assets 6.23% 7.86% 54,948 5.73% 56,511 6.31% Securities 7.96% 173,078 9,666 7.47% 168,128 10,012 Loans Total Interest-Earning Assets 290,023 14,911 6.87% 295,826 16,868 7.62% Noninterest-Earning Assets 74,246 75,623 Total Assets \$364,269 \$371,449 LIABILITIES Interest-Bearing Deposits \$160,809 4,806 4.00% \$151,240 5,123 (b) 4.53% Short-Term and Long-Term Debt 89,729 5.32% 100,300 5,319 7.09% 3,571 Total Interest-Bearing Liabilities 251,540 10,442 250,538 4.47% 5.55% 8,377 Noninterest-Bearing Deposits 48,091 45,340 Other Noninterest-Bearing Liabilities 42,066 51,655 Total Liabilities
PREFERRED STOCK OF SUBSIDIARY 340,695 348,535 550 550 STOCKHOLDERS' EQUITY Preferred Stock 1,027 1,365 Common Stockholders' Equity 21,997 20,999 Total Stockholders' Equity 22,364 23,024 Total Liabilities, Preferred Stock of Subsidiary and Stockholders' Equity \$364,269 \$371,449 INTEREST RATE SPREAD 2.40% 2.07% NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS \$ 6,534 3.01% \$ 6,426 2.90%

NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS (a)

\$ 7,534

3.27%

\$ 7,519

3.20% (b)

<sup>(</sup>a) Excludes the impact of the credit card securitizations.

<sup>(</sup>b) Includes \$191 million pre-tax income for prior years' tax refunds. Excluding this amount, the net yield on interest-earning assets would be 3.11% for the 1998 third quarter and 3.12% for the 1998 first nine months.

Unaudited