UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (date of earliest event reported): October 13, 2020

JPMorgan Chase & Co. (Exact name of registrant as specified in its charter)

	Delaware	1-5805	13-2624428		
	(State or other jurisdiction of incorporation or organization)	(Commission File Nun	nber) (I.R.S. employer identification no.)		
	383 Madison Avenue,				
	New York, New York		10179		
	(Address of principal executive office	s)	(Zip Code)		
	Registrant's telepho	ne number, including ar	rea code: (212) 270-6000		
Check	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registra	nt under any of the followir	ng provisions:		
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)				
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)				
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))				
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))				
	Securities regis	stered pursuant to Section	on 12(b) of the Act:		
Title	of each class	:	Trading Symbol(s)	Name of each exchange on which registered	
Com	nmon stock		JPM	The New York Stock Exchange	
Depe	ositary Shares, each representing a one-four hundredth interest in a share of 6.10% Non-Cumulative Preferred Stock, Se	ries AA .	JPM PR G	The New York Stock Exchange	
Dep	ositary Shares, each representing a one-four hundredth interest in a share of 6.15% Non-Cumulative Preferred Stock, Se	ries BB	JPM PR H	The New York Stock Exchange	
Depe	ositary Shares, each representing a one-four hundredth interest in a share of 5.75% Non-Cumulative Preferred Stock, Se	ries DD .	JPM PR D	The New York Stock Exchange	
Depe	ositary Shares, each representing a one-four hundredth interest in a share of 6.00% Non-Cumulative Preferred Stock, Se	ries EE .	JPM PR C	The New York Stock Exchange	
Depe	ositary Shares, each representing a one-four hundredth interest in a share of 4.75% Non-Cumulative Preferred Stock, Se	ries GG	JPM PR J	The New York Stock Exchange	
Aleri	ian MLP Index ETNs due May 24, 2024		AMJ	NYSE Arca, Inc.	
Gua	rantee of Callable Step-Up Fixed Rate Notes due April 26, 2028 of JPMorgan Chase Financial Company LLC		JPM/28	The New York Stock Exchange	

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company 🗆

Item 7.01 Regulation FD Disclosure

On October 13, 2020, JPMorgan Chase & Co. ("JPMorgan Chase" or the "Firm") held an investor presentation to review 2020 third quarter earnings.

Exhibit 99 is a copy of slides furnished for, and posted on the Firm's website in connection with, the presentation. The slides are being furnished pursuant to Item 7.01, and the information contained therein shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities under that Section. Furthermore, the information contained in Exhibit 99 shall not be deemed to be incorporated by reference into the filings of the Firm under the Securities Act of 1933.

This Current Report on Form 8-K (including the Exhibit hereto) contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of JPMorgan Chase's management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. Factors that could cause JPMorgan Chase's actual results to differ materially from those described in the forward-looking statements can be found in JPMorgan Chase's Annual Report on Form 10-K for the year ended December 31, 2019, and Quarterly Report on Form 10-Q for the quarters ended March 31, 2020 and June 30, 2020, which have been filed with the Securities and Exchange Commission and are available on JPMorgan Chase's website (https://jmorganchaseco.gcs-web.com/financial-information/sec-filings) and on the Securities and Exchange Commission's website (https://programchaseco.gcs. JPMorgan Chase's actual results to differ materially from those described in the forward-looking statements can be found in JPMorgan Chase's Annual Report on Form 10-K for the year ended December 31, 2019, and Quarterly Report on Form 10-Q for the quarters ended March 31, 2020 and June 30, 2020, which have been filed with the Securities and Exchange Commission and are available on JPMorgan Chase's website (https://programstatements. Prove the commission and are available on JPMorgan Chase's measurements.

Item 9.01 Financial Statements and Exhibits

(d) Exhibit

E	xhibit No.	Description of Exhibit
99		JPMorgan Chase & Co. Earnings Presentation Slides – Financial Results – 3Q20
101		Pursuant to Rule 406 of Regulation S-T, the cover page is formatted in Inline XBRL (Inline eXtensible Business Reporting Language).
104		Cover Page Interactive Data File (embedded within the Inline XBRL document and included in Exhibit 101).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

JPMorgan Chase & Co. (Registrant)

By:

/s/ Nicole Giles

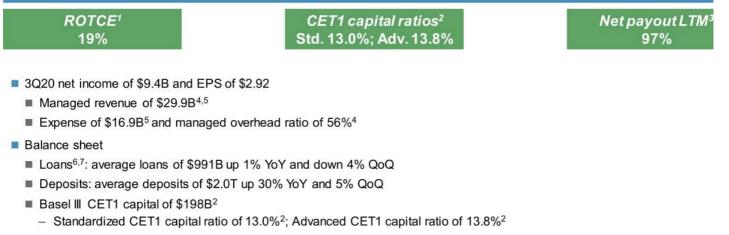
Nicole Giles Managing Director and Firmwide Controller (Principal Accounting Officer)

Dated: October 13, 2020

3Q20 Financial Results

October 13, 2020

3Q20 Financial highlights



- Capital returned to shareholders
 - Common dividend of \$2.8B or \$0.90 per share
 - No repurchases in 3Q20; extended suspension of repurchases at least through the end of 4Q20⁸

Significant items (\$mm, excluding EPS)			
	Pretax	Net income	
Firmwide legal expense	(\$524)	(\$525)	(\$

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¹ See note 2 on slide 12	
² Represents the estimated common equity Tier 1 ("CET1") capital and ratio for the current period.	See note 6 on slide 12
³ Last twelve months ("LTM"). Net of stock issued to employees	
4 See note 1 on slide 12	1

TM"). Net of stock issued to employ ees See note 1 on slide 12

 ⁶ See note 10 on slide 12
 ⁶ Includes the impact of loans originated under the Paycheck Protection Program ("PPP")
 ⁷ See note 11 on slide 12
 ⁸ See note 8 on slide 12

3Q20 Financial results¹

						\$ O/(U)	
					3Q20	2Q20	30
Net interest income					\$13.1	(\$0.8)	(\$`
Noninterest revenue ²					16.8	(3.0)	
Managed revenue ^{1,2}	\$B	3Q20	2Q20	3Q19	29.9	(3.9)	((
Expense ²	Net charge-offs Reserve build/(release	\$1.2 (0.6		\$1.4 0.1	16.9	(0.1)	(
Credit costs	Credit costs	\$0.6	,	\$1.5	0.6	(9.9)	((
Reported net income			<u>3Q20 Ta</u>		\$9.4	\$4.8	\$(
Net income applicable	to common stockhold	ers	Effective rate Managed rate		\$9.0	\$4.8	\$(
Reported EPS					\$2.92	\$1.54	\$0.
ROE ³		3Q20 CCE		O/H ratio 53%	15%	7%	
ROTCE ^{3,4}		CIE	3 21%	50%	19	9	
Overhead ratio – mana	ged ^{1,3}	CE AWN		42% 70%	56	50	
Memo: Adjusted exper	nse ⁵				\$16.4	(\$0.5)	(\$0
Memo: Adjusted overh	ead ratio ^{1,3,5}				55%	50%	

Note: Totals may not sum due to rounding ¹ See note 1 on slide 12 ² See note 10 on slide 12 ³ Actual numbers for all periods, not over/(under) ⁴ See note 2 on slide 12 ⁵ See note 3 on slide 12	2	JPMORGAN CHASE &
⁶ Reflects fully taxable-equivalent ("FTE") adjustments of \$794mm in 3Q20		

3Q20 Reserves

Allowance for credit losses (\$B)¹

Allowance for credit losses (4D)						
	12/31/2019	CECL adoption impact	1H20 Build/(release)	6/30/2020	3Q20 Build/(release)	9/30/202
Consumer						
Card	\$5.7	\$5.5	\$6.7	\$17.8	\$0.0	\$17
Home Lending	1.9	0.1	1.2	3.2	(0.3)	2
Other Consumer ²	0.7	0.3	0.9	1.9	(0.1)	1
Total Consumer	8.3	5.9	8.8	22.9	(0.4)	22
Wholesale ²	6.0	(1.6)	7.0	11.4	(0.3)	11
Securities	N/A	0.0	0.0	0.0	0.1	C
Firmwide	\$14.3	\$4.3	\$15.7	\$34.3	(\$0.6)	\$33

U.S. unemployment rate ³				U.S. real GDP – cumulative cl	nange ⁴		
Base Case Outlook at:	4Q20	2Q21	4Q21	Base Case Outlook at:	4Q20	2Q21	4Q
1Q20	6.6%	5.5%	4.6%	1Q20	(5.4%)	(2.3%)	0.3
2Q20	10.9%	9.0%	7.7%	2Q20	(6.2%)	(4.0%)	(3.
3Q20	9.5%	8.5%	7.3%	3Q20	(5.4%)	(3.7%)	(2.

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Note: Totals may not sum due to rounding ¹ See note 5 on slide 12 ² Other Consumer includes AWM's mortgage portfolio and excludes risk-rated Business Banking and Auto dealer portfolios that have been reclassified to the Wholesale portfolio ³ Quarterly average ⁴ Cumulative % change from 4Q19

Update on payment deferrals

	6/30/2020	9/30/2020		
	Loan balance with payment deferral	Loan balance with payment deferral	% of loan class balance ¹	% of acco who ex payment defe and are curr
Residential real estate (including third-party loans serviced) ³	\$54,532	\$28,516	4.4%	(
Residential real estate (retained) ³	20,548	11,458	5.0	٤
Auto and other ⁴	3,357	457	0.6	(
Credit card	4,384	368	0.3	(
Total consumer	\$62,273	\$29,341	3.4%	Ę

Note: Totals may not sum due to rounding
¹ Represents the unpaid principal balance of loans with payment deferral, divided by the total unpaid
principal balance of the respective loan classes loans
² Includes accounts less than 30 days past due
³ Includes residential real estate loans held in CCB, AWM and Corporate
⁴ Excludes risk-rated business banking and auto dealer loans held in CCB and auto operating lease assets that were still with payment deferral as of the reporting date

Fortress balance sheet

\$B, except per share data				
vD, except per share data				
		3Q20	2Q20	3
Risk-based capital metrics ¹				
CET1 capital		\$198	\$191	\$
Basel III Standardized				
CET1 capital ratio		13.0%	12.4%	1
Risk-weighted assets		\$1,517	\$1,541	\$1,
Basel III Advanced				
CET1 capital ratio		13.8%	13.2%	1
Risk-weighted assets		\$1,431	\$1,451	\$1,4
Leverage-based capital metrics ²	3Q20 Firm SLR excluding			
Firm SLR	temporary relief ² : 5.8%	7.0%	6.8%	
Total leverage exposure		\$3,247	\$3,228	\$3,4
Liquidity sources ³				
HQLA and unencumbered marketable	\$1,330	\$1,257	\$	
Balance sheet metrics				
Total assets (EOP)		\$3,246	\$3,214 ⁴	\$2,
Tangible book value per share ⁵		\$63.93	\$61.76	\$60

 ¹ Estimated for the current period. See note 6 on slide 12
 ² Estimated for the current period. Represents the supplementary leverage ratio ("SLR"): 3Q20 and 2Q20 Firm SLR includes temporary exclusions of U.S. Treasury securities and deposits at Federal Reserve Banks
 ³ Estimated for the current period. See note 7 on slide 12
 ⁴ Prior-period amounts have been revised to conform with the current presentation
 ⁵ See note 2 on slide 12 5

Consumer & Community Banking¹

\$mm			
		\$ O/(U)
	3Q20	2Q20	3Q19
Revenue ²	\$12,755	\$538	(\$1,203)
Consumer & Business Banking	5,557	450	(1,225)
Home Lending	1,714	27	249
Card & Auto ²	5,484	61	(227)
Expense ²	6,770	144	(255)
Credit costs	794	(5,034)	(517)
Net charge-offs (NCOs)	1,094	(184)	(167)
Change in allowance	(300)	(4,850)	(350)
Net income	\$3,873	\$4,049	(\$372)

Key drivers/statistics (\$B)³

Average deposits Active mobile customers (mm)	887.1 40.1	832.0 39.0	693.9 36.5
Average loans ⁴	\$440.0	\$443.4	\$472.2
Overhead ratio	53	54	50
ROE	29%	(2)%	31%
Equity	\$52.0	\$52.0	\$52.0

- Average loans down 7% YoY
- Average deposits up 28% YoY
- Active mobile customers up 10% YoY
- Client investment assets up 11% YoY
- Credit card sales volume down 8% YoY
- ¹ See notes 1 and 9 on slide 12 ² See note 10 on slide 12 For additional footnotes see slide 13

Financial performance

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- Net income of \$3.9B, down 9% YoY
- Revenue of \$12.8B, down 9% YoY
- Expense of \$6.8B, down 4% YoY, predominantly driven by marketing investments
- Credit costs of \$794mm, down \$517mm YoY
 - \$300mm reserve release in Home Lending due to portfol run-off vs. \$50mm net reserve build for CCB in 3Q19
 - Net charge-offs were down \$167mm YoY, predominantly driven by Card

Key drivers/statistics (\$B) – detail by business

	3Q20	2Q20	
Consumer & Business Banking			
Business Banking average loans ⁵	\$44.4	\$38.7	
Business Banking loan originations ⁶	1.4	23.0	
Client investment assets (EOP)	376.1	356.1	
Deposit margin	1.43%	1.52%	
Home Lending			
Average loans ⁴	\$192.2	\$199.5	\$
Loan originations ⁷	29.0	24.2	
EOP total loans serviced	654.0	683.7	
Net charge-off/(recovery) rate	0.02%	(0.01)%	(
Card & Auto			
Card average loans	\$140.4	\$142.4	\$
Auto average loans and leased assets	82.0	82.9	
Auto loan and lease originations	11.4	7.7	
Card net charge-off rate	2.92%	3.33%	
Credit Card net revenue rate ²	10.96	11.02	
Credit Card sales volume ⁸	\$178.1	\$148.5	\$

Corporate & Investment Bank¹

\$mm			
		\$ O/(U)
	3Q20	2Q20	3Q19
Revenue	\$11,503	(\$4,849)	\$1,981
Investment Banking revenue	2,087	(1,314)	216
Wholesale Payments	1,289	(67)	(72)
Lending	333	63	80
Total Banking	3,709	(1,318)	224
Fixed Income Markets	4,597	(2,741)	1,040
Equity Markets	1,999	(381)	482
Securities Services	1,029	(68)	(5)
Credit Adjustments & Other	169	(341)	240
Total Markets & Securities Services	7,794	(3,531)	1,757
Expense	5,797	(967)	293
Credit costs	(81)	(2,068)	(173)
Net income	\$4,304	(\$1,160)	\$1,473

Key drivers/statistics (\$B)²

Equity	\$80.0	\$80.0	\$80.0
ROE	21%	27%	13%
Overhead ratio	50	41	58
Comp/revenue	23	24	30
IB fees (\$mm)	\$2,165	\$2,847	\$1,981
Average loans ³	161.4	187.6	151.6
Average client deposits ⁴	635.0	607.9	471.3
Merchant processing volume (\$B) ⁵	406.1	371.9	380.5
Assets under custody (\$T)	28.6	27.4	25.7
ALL/EOP loans ex-conduits and trade ⁶	3.15%	2.87% ⁷	1.33%
Net charge-off/(recovery) rate ⁶	0.07	0.53	0.13
Average VaR (\$mm) ⁸	\$90	\$127	\$38

¹ See notes 1 and 9 on slide 12 For additional footnotes see slide 13

Financial performance

- Net income of \$4.3B, up 52% YoY; revenue of \$11.5B, up 2
- Banking revenue

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- IB revenue of \$2.1B, up 12% YoY
 - IB fees, up 9%, reflecting higher equity and debt underwriting fees, partially offset by lower advisory fee
 Ranked #1 in Global IB fees for YTD 2020
- Wholesale Payments revenue of \$1.3B, down 5% YoY
- Lending revenue was \$333mm, up 32% YoY

Markets & Securities Services revenue

- Markets revenue of \$6.6B, up 30% YoY
 - Fixed Income Markets revenue was \$4.6B, up 29% Yo driven by strong performance across products, particu in Commodities, Credit and Securitized Products
 - Equity Markets revenue of \$2.0B, up 32% YoY, driven strong performance across products
- Securities Services revenue of \$1.0B, flat YoY
- Expense of \$5.8B, up 5% YoY, predominantly driven by hig legal expense, partially offset by lower structural expense a as lower volume- and revenue-related expense

Commercial Banking¹

\$mm			
		\$ O/(L	J)
	3Q20	2Q20	3Q19
Revenue	\$2,285	(\$107)	\$11
Middle Market Banking	877	11	(48)
Corporate Client Banking	807	(52)	40
Commercial Real Estate Banking	576	10	29
Other	25	(76)	(10)
Expense	966	67	26
Credit costs	(147)	(2,578)	(214)
Net income	\$1,088	\$1,779	\$145

Key drivers/statistics (\$B)²

Equity	\$22.0	\$22.0	\$22.0
ROE	19%	(14)%	16%
Overhead ratio	42	38	41
Gross IB revenue (\$mm)	\$840	\$851	\$700
Average loans ³	218.1	233.5	208.2
Average client deposits	248.3	237.0	172.7
Allowance for loan losses	4.5	4.7 4	2.8
Nonaccrual loans	1.6	1.4	0.7
Net charge-off/(recovery) rate5	0.11%	0.14%	0.09%
ALL/loans ⁵	2.08	2.124	1.32

Financial performance

- Net income of \$1.1B, up 15% YoY
- Revenue of \$2.3B, flat YoY
 - Net interest income of \$1.5B, down 5% YoY, driven by lo deposit margin, predominantly offset by higher deposit balances and lending revenue
 - Gross IB revenue of \$840mm, up 20% YoY, driven by hiç debt and equity underwriting activity
- Expense of \$966mm, up 3% YoY
- Credit costs net benefit of \$147mm
 Net charge-offs were \$60mm
- Average loans of \$218B, up 5% YoY
 - C&l⁶ up 8% YoY and down 12% QoQ; the QoQ decrease driven by reduced revolving credit utilization
 - CRE⁶ up 2% YoY and down 1% QoQ
- Average deposits of \$248B, up 44% YoY as client balances remain elevated

¹ See notes 1 and 9 on slide 12 For additional footnotes see slide 13

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Asset & Wealth Management¹

\$mm				
		\$ O/(U)		
	3Q20	2Q20	3Q19	
Revenue	\$3,737	\$127	\$169	
Asset Management	1,924	144	108	
Wealth Management	1,813	(17)	61	
Expense	2,623	117	1	
Credit costs	(51)	(274)	(95)	
Net income	\$877	\$219	\$209	

Key drivers/statistics (\$B)²

Average deposits	171.0	168.6	138.8
Average loans	170.1	163.4	150.5
Client assets	3,512	3,370	3,061
Assets under management ("AUM")	\$2,595	\$2,511	\$2,246
Pretax margin	31	24	25
ROE	32%	24%	24%
Equity	\$10.5	\$10.5	\$10.5

Financial performance

- Net income of \$877mm, up 31% YoY
- Revenue of \$3.7B, up 5% YoY
 - Higher deposit and loan balances, along with higher management fees and brokerage activity, were largely of by deposit margin compression
- Expense of \$2.6B, flat YoY
- Credit costs net benefit of \$51mm, driven by reserve releas
- AUM of \$2.6T and client assets of \$3.5T, were up 16% and respectively, driven by cumulative net inflows into liquidity a long-term products as well as higher market levels
 - Net inflows of \$34B into long-term products and outflows \$33B from liquidity products in the quarter
- Average loans of \$170B, up 13% YoY
- Average deposits of \$171B, up 23% YoY

¹ See note 1 on slide 12 ² Actual numbers for all periods, not over/(under)

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Corporate¹

\$mm				
		\$ O/(\$ O/(U)	
	3Q20	2Q20	3Q19	
Revenue	(\$339)	\$415	(\$1,031)	
Expense	719	572	438	
Credit costs	96	92	96	
Net income/(loss)	(\$699)	(\$131)	(\$1,092)	

Financial performance

Revenue

- Net revenue was a loss of \$339mm, down \$1.0B YoY, drive lower net interest income, largely on lower rates, including t impact of faster prepayments on mortgage-backed securitie
 - The current quarter included \$466mm of net investment securities gains
 - The prior year included ~\$330mm of income related to lo sales in Home Lending

Expense

Expense of \$719mm, up \$438mm YoY, predominantly drive an impairment on a legacy investment

¹ See note 1 on slide 12

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Firmwide

- Expect FY2020 net interest income to be ~\$55B, market dependent
- Expect FY2020 adjusted expense of ~\$66B

¹ See notes 1 and 3 on slide 12

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Notes

Notes on non-GAAP financial measures

- 1. In addition to analyzing the Firm's results on a reported basis, management reviews Firmwide results, including the overhead ratio, on a "managed" basis; these Firmwide managed basis results a non-GAAP financial measures. The Firm also reviews the results of the lines of business on a managed basis. The Firm's definition of managed basis starts, in each case, with the reported U.S. (results and includes certain reclassifications to present total net revenue for the Firm and each of the reportable business segments on a fully taxable-equivalent ("FTE") basis. Accordingly, reven from investments that receive tax credits and tax-exempt scurities is presented in the managed results on a basis comparable to taxable to taxable and securities. These financial measures all management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The corresponding income tax impact related to tax-exempt items is recorded within incom expense. These dijustments have no impact on net income as reported by the Firm as whole or by the lines of business. For a reconciliation of the Firm's results from a reported to managed b. see age 7 of the Earnings Release Financial Supplement.
- 2. Tangible common equity ("TCE"), return on tangible common equity ("ROTCE") and tangible book value per share ("TBVPS"), are each non-GAAP financial measures. TCE represents the Firm's common stockholders' equity (e., total stockholders' equity less preferred stock) less goodwill and identifiable intangible assets (other than mortgage servicing rights), net of related deferred tax liabilities. For a reconciliation from common stockholders' equity to TCE, see page 9 of the Earnings Release Financial Supplement. ROTCE measures the Firm's net income applicable to commine equity as a percentage of average TCE. TBVPS represents the Firm's TCE at period end divided by common shares at period end. Book value per share was\$79.08, \$76.91 and \$75.24 at Septi 30, 2020, June 30, 2020 and September 30, 2019, respectively. TCE, ROTCE and TBVPS are utilized by the Firm, as well as investors and analysts, in assessing the Firm's use of equity
- 3. Adjusted expense and adjusted overhead ratio are each non-GAAP financial measures. Adjusted expense excludes Firmwide legal expense of \$524mm, \$118mm and \$10mm for the three month ended September 30, 2020, June 30, 2020 and September 30, 2019, respectively. The adjusted overhead ratio measures the Firm's adjusted expense as a percentage of adjusted managed net revenue. Management believes this information helps investors understand the effect of these items on reported results and provides an alternate presentation of the Firm's performance
- 4. Corporate & Investment Bank ("CIB") calculates the ratio of the allowance for Ioan Iosses to end -of-period Ioans ("ALL/EOP") excluding the impact of consolidated Firm-administered multi-seller c and trade finance Ioans, to provide a more meaningful assessment of CIB's allowance coverage ratio

Additional notes

- 5. Effective January 1, 2020, the Firm adopted the Financial Instruments Credit Losses ("CECL") accounting guidance. Refer to Note 1 Basis of Presentation on pages 98-99 of the Firm's Quarter Report on Form 10-Q for the quarterly period ended June 30, 2020 for further information
- 6. Reflects the relief provided by the Federal Reserve Board (the "Federal Reserve") in response to the COVID-19 pandemic, including the CECL capital transition provisions that became effective in first quarter of 2020. For the periods ended September 30, 2020 and June 30, 2020, the impact of the CECL capital transition provisions resulted in an increase to CET1 capital of \$6.4 Band \$6.5 respectively. Refer to Regulatory Developments Relating to the COVID-19 Pandemic on pages 11-12 and Capital RiskManagement on pages 49-54 of the Firm's Quarterly Report on Form 10-Q quarterly period ended June 30, 2020 for additional information. Refer to Capital RiskManagement on pages 5-92 of the Firm's 2019 Form 10-K for additional information on the Firm's capital misk for a set of the Firm's capital results of the
- 7. High-quality liquid assets ("HQLA") represent the average amount of unencumbered liquid assets that qualify for inclusion in the liquidity coverage ratio ("LCR"), and excludes excess HQLA at JPI Chase Bank, N.A. that are not transferable to non-bank affiliates. Unencumbered marketable securities, such as equity securities and fixed income debt securities, include HQLA-eligible securitie are included aspart of the excess liquidity at JPMorgan Chase Bank, N.A. that are not transferable to non-bank affiliates. Does not include borrowing capacity at Federal Home Loan Banks ("FHL and the discount window at the Federal Reserve Bank. Refer to Liquidity Risk Management on pages 55-59 of the Firm's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2 additional information
- 8. On September 30, 2020, the Federal Reserve extended its requirement for large banks to suspend net share repurchases through the end of the fourth quarter of 2020. For further information, se 10 of the Earnings Release Financial Supplement
- 9. In the first quarter of 2020, the Firm began reporting a Wholesale Payments business unit within CIB following a realignment of the Firm's wholesale payments businesses. The Wholesale Payme business comprises:
 - Merchant Services, which was realigned from CCB to CIB
 Treasury Services and Trade Finance in CIB. Trade Finance was previously reported in Lending in CIB
 - In connection with the alignment of Wholesale Payments, the assets, liabilities and headcount associated with the Merchant Services business were realigned to CIB from CCB, and the revenue expenses of the Merchant Services business is reported across CCB, CIB and CB based primarily on client relationships. Prior periods have been revised to reflect this realignment and revised allocation methodology
- 10. In the second quarter of 2020, the Firm reclassified certain spend-based credit card reward costs from marketing expense to be a reduction of card income, with no effect on net income. Prior-pe amounts have been revised to conform with the current presentation
- 11. In the third quarter of 2020, the Firm reclassified certain fair value option elected lending-related positions from trading assets to loans. Prior-period amounts have been revised to conform with the current presentation 12 JPMORGAN CHASE &

Notes

Additional notes on slide 6 - Consumer & Community Banking

- 3. Actual numbers for all periods, not over/(under)
- 4. See note 11 on slide 12
- 5. Includes the impact of loans originated under the PPP. For further information, see page 12 of the Earnings Release Financial Supplement
- 6. Included \$396mm and \$21.5B of origination volume under the PPP for the three months ended September 30, 2020 and June 30, 2020, respectively
- Firmw ide mortgage origination volume w as \$36.2B, \$28.3B and \$35.8B for the three months ended September 30, 2020, June 30, 2020 and September 30, 2019, respectively
 Excludes Commercial Card
- Excludes commercial card

Additional notes on slide 7 - Corporate & Investment Bank

- 2. Actual numbers for all periods, not over/(under)
- 3. See note 11 on slide 12
- 4. Client deposits and other third-party liabilities pertain to the Wholesale Payments and Securities Services businesses
- 5. Represents total merchant processing volume across CIB, CCB and CB
- 6. Loans held-for-sale and loans at fair value were excluded when calculating the loan loss coverage ratio and net charge-off/(recovery)rate. ALL/EOP loans as reported was 2.26%, 2 and 0.99% at September 30, 2020, June 30, 2020 and September 30, 2019, respectively. See note 4 on slide 12
- 7. Prior-period amounts have been revised to conform with the current presentation
- 8. Effective January 1, 2020, the Firm refined the scope of VaR to exclude positions related to the risk management of interest rate exposure from changes in the Firm's own credit spr on fair value option elected liabilities, and included these positions in other sensitivity-based measures. Additionally, effective July 1, 2020, the Firm refined the scope of VaR to exclu certain asset-backed fair value option elected loans, and included them in other sensitivity-based measures to more effectively measure the risk from these loans. In the absence of refinements, the average VaR for each of the follow ing reported components would have been different by the follow ing amounts: CIB fixed income of \$15mm and \$(11)mm, CIB Tra VaR \$11mm and \$(11)mm and CIB VaR \$11mm and \$(8)mm for the three months ended September 30, 2020 and June 30, 2020, respectively

Additional notes on slide 8 - Commercial Banking

- 2. Actual numbers for all periods, not over/(under)
- 3. Includes the impact of loans originated under the PPP. For further information, see page 19 of the Earnings Release Financial Supplement
- 4. Prior-period amounts have been revised to conform with the current presentation
- 5. Loans held-for-sale and loans at fair value were excluded when calculating the net charge-off/(recovery) rate and loan loss coverage ratio
- 6. Commercial and Industrial ("C&I") and Commercial Real Estate ("CRE") groupings for CB are generally based on client segments and do not align with regulatory definitions

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This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of JPMorgan Chase Co.'s management and are subject to significant risks and uncertainties. Actual results may differ from those s forth in the forward-looking statements. Factors that could cause JPMorgan Chase & Co.'s actual results to din materially from those described in the forward-looking statements can be found in JPMorgan Chase & Co.'s Annual Report on Form 10-K for the year ended December 31, 2019 and Quarterly Reports on Form 10-Q for quarterly periods ended June 30, 2020 and March 31, 2020, which have been filed with the Securities and Exchange Commission and are available on JPMorgan Chase & Co.'s website (https://jpmorganchaseco.gcsweb.com/financial-information/sec-filings), and on the Securities and Exchange Commission's website (www.sec.gov). JPMorgan Chase & Co. does not undertake to update any forward-looking statements.

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