Date of the Report: October 20, 1994 Commission file number 1-5805

CHEMICAL BANKING CORPORATION
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation)

13-2624428
(I.R.S. Employer Identification No.

270 Park Avenue, New York, NY
(Address of principal executive Offices)

10017
(Zip Code)

## Item 5. Other Events

- ----------------------
1.Chemical Banking Corporation ("the Corporation") announced on October 18, 1994, that 1994 third quarter net income was \$439 million, or $\$ 1.60$ per common share, up 24 percent from earnings on a comparable basis of $\$ 355$ million, or $\$ 1.26$ per share, in the third quarter of 1993.

Reported net income in the 1993 third quarter was $\$ 502$ million, or $\$ 1.84$ per common share, when the Corporation recognized income tax benefits of $\$ 214$ million and incurred a one-time merger related charge of $\$ 115$ million ( $\$ 67$ million after tax).

For the first nine months of 1994, net income was \$1,115 million, an increase of 16 percent from $\$ 958$ million on a comparable basis in the same period of 1993. Reported net income for the first nine months of 1993 was $\$ 1,257$ million, when the Corporation benefited from $\$ 366$ million in accounting changes and tax benefits and incurred the aforementioned onetime merger related charge.

A copy of the Corporation's Press Release announcing the results of operations for the 1994 third quarter is incorporated herein.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

The following exhibits are filed with this Report:

## Exhibit Number

Description

99 Earnings.

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## CHEMICAL BANKING CORPORATION

(Registrant)

## Dated October 20, 1994

by /s/Joseph L. Sclafani

Joseph L. Sclafani
Controller
[Principal Accounting Officer]


Press Contact: Ken Herz
(212) 270-4621

John Meyers
(212) 270-7454

Investor Contact: John Borden<br>(212) 270-7318

For Immediate Release
Tuesday, October 18, 1994

New York, October 18 -- Chemical Banking Corporation today reported third quarter net income of $\$ 439$ million, or $\$ 1.60$ per common share, up 24 percent from earnings on a comparable basis of \$355 million, or $\$ 1.26$ per share, in the third quarter of 1993.

Reported net income in last year's third quarter was \$502 million, or $\$ 1.84$ per share, which included income tax benefits of $\$ 214$ million and a one-time merger-related charge of $\$ 115$ million (\$67 million after-tax).

For the first nine months of 1994, net income was $\$ 1.115$ billion, an increase of 16 percent from $\$ 958$ million on a comparable basis in the same period a year ago.
"Earnings benefited from solid performances in several core businesses, including national consumer services and capital markets-related activities, while credit costs continued to decrease significantly," said Walter V. Shipley, chairman and chief executive officer. "We also increased the common dividend by 16 percent and completed a stock repurchase program during the quarter, reflecting our continued positive outlook for the corporation."

The provision for losses for the third quarter was $\$ 100$ million, down 38 percent from $\$ 160$ million in the second quarter and down 66 percent from $\$ 298$ million in the third quarter a year ago. At September 30, total nonperforming assets were $\$ 2,193$ million, down 12 percent from $\$ 2,493$ million at June 30 and down 47 percent from \$4,132 million on September 30 a year ago.

## CAPITAL ACTIONS

On September 20, the corporation increased the quarterly dividend on the outstanding shares of its common stock to 44 cents per share, up 16 percent from 38 cents per share. On an annual basis, this represents an increase in the dividend rate to \$1.76, from \$1.52. Since March 1993, the corporation has increased the common dividend by 47 percent. In addition, during the third quarter the corporation completed the repurchase of 10 million shares of its common stock in the open market under a stock repurchase plan originally announced on May 27, 1994.

The corporation also redeemed its approximately $\$ 400$ million of Adjustable Rate Series C Preferred Stock on July 15, 1994 and issued $\$ 200$ million of Series L Adjustable Rate Cumulative Preferred Stock on June 8, 1994. The one-time premium paid upon redemption to holders of the Series C Preferred Stock reduced net income per common share in the current quarter by $\$ .05$.

The corporation's estimated Tier I risk-based capital ratio was 8.1 percent at September 30, compared with 7.9 percent a year ago. At September 30, the estimated total risk-based capital ratio was 12.3 percent, compared with 12.1 percent a year ago.

## NET INTEREST INCOME

Net interest income for the third quarter was $\$ 1,177$ million, compared with $\$ 1,163$ million in the same year-ago period. The rise in net interest income is attributable to an increase in average interest-earning assets.

Average interest-earning assets for the third quarter were $\$ 129.5$ billion, compared with $\$ 125.8$ billion in the same year-ago period.

The net yield on average interest-earning assets was 3.63 percent in the third quarter, compared with 3.68 percent in the third quarter of 1993.

Average interest-earning assets increased when compared with the second quarter of 1994, primarily reflecting growth in consumer loans, particularly from mortgage and credit card activities, and in commercial loans, including those to middle market companies.

## NONINTEREST REVENUE

Noninterest revenue for the third quarter was $\$ 984$ million, compared with $\$ 1,004$ million in the same period a year ago.

Trust and investment management fees were $\$ 104$ million in the third quarter, compared with $\$ 97$ million in the year-ago quarter, reflecting the acquisition of Ameritrust Texas Corporation.

Corporate finance fees were $\$ 97$ million in the third quarter, up from $\$ 95$ million in the third quarter a year ago.

Fees for other banking services were $\$ 285$ million in the quarter, up from $\$ 266$ million in the year-ago third quarter. This improvement primarily reflected increased revenues generated by the new co-branded Shell MasterCard.

Combined revenues from all trading activities were $\$ 212$
million in the third quarter versus $\$ 268$ million in the same yearago period, but up from $\$ 203$ million in the second quarter and from $\$ 185$ million in the first quarter of 1994 . The consistent results of the past three quarters reflected the corporation's emphasis on market-making and customer-related activities in its trading business, while results for the third quarter of 1993 were affected by a more favorable trading environment in certain markets such as domestic fixed income and foreign exchange.

Other noninterest revenue for the third quarter was \$202 million versus $\$ 154$ million in the same period a year ago. Revenues on equity-related investments in the third quarter were $\$ 86$ million, compared with $\$ 57$ million in the same year-ago period. The current quarter included $\$ 80$ million from the sale of LDCrelated past-due interest bonds, versus $\$ 52$ million from the sale of such bonds in the 1993 third quarter.

## NONINTEREST EXPENSE

Noninterest expense in the third quarter was $\$ 1,311$ million, compared with $\$ 1,255$ million (excluding the one-time merger-related charge of \$115 million) in the third quarter of 1993.

Noninterest expense for the third quarter of 1994 included $\$ 28$ million of expenses resulting from the July 1, 1994 acquisition of Margaretten Financial Corporation. Expenses for the third quarter of 1994 also reflected operating expenses of approximately $\$ 11$ million associated with Ameritrust and $\$ 30$ million in operating costs connected with the Shell MasterCard.

Foreclosed property expense was $\$ 2$ million in the quarter, compared with $\$ 70$ million in the third quarter a year ago, reflecting significant progress in managing the corporation's foreclosed real estate portfolio.

Total headcount at September 30, 1994 was 42,492 (including 1,574 from the Margaretten acquisition), compared with 41,670 at September 30, 1993.

The provision for losses was $\$ 100$ million in the third quarter, compared with $\$ 160$ million in the second quarter of 1994 and $\$ 298$ million in the third quarter of 1993.

Total net charge-offs were $\$ 125$ million in the third quarter, compared with $\$ 185$ million (excluding the final valuation of the LDC portfolio) in the second quarter of 1994 and $\$ 325$ million in the third quarter a year ago. Included in these amounts were consumer net charge-offs of $\$ 100$ million in the third quarter, compared with consumer net charge-offs of $\$ 94$ million in the second quarter and $\$ 84$ million in the third quarter a year ago.

Recoveries in the third quarter were $\$ 76$ million, compared with $\$ 55$ million in the second quarter and $\$ 67$ million in the third quarter a year ago.

At September 30, the total allowance for losses was $\$ 2,650$ million, compared with $\$ 2,972$ million on the same date a year ago. The LDC allowance was transferred to the general reserve in the second quarter of 1994 following completion of the Brazilian refinancing package and the final valuation of the LDC portfolio.

## NoNPERFORMING ASSETS

At September 30, total nonperforming assets were $\$ 2,193$ million, down $\$ 300$ million from June 30 and down $\$ 1$, 939 million, or 47 percent, from September 30, 1993.

Nonperforming loans at September 30 were $\$ 1,524$ million, down from $\$ 1,758$ million at June 30 and down from $\$ 3,046$ million at September 30 last year. Assets acquired as loan satisfactions were $\$ 669$ million at September 30, down from $\$ 735$ million at June 30 and down $\$ 417$ million from $\$ 1,086$ million on September 30 a year ago.

OTHER FINANCIAL DATA
As previously mentioned, on July 1 Chemical completed its tender offer for all of the outstanding common stock and the depositary shares representing the preferred stock of Margaretten Financial Corporation, a leading mortgage banking company. With this acquisition, Chemical now ranks fourth nationwide in mortgage originations and fifth in mortgage servicing.

The corporation's effective tax rate was 41.5 percent in the third quarter. Tax expense in the year-ago third quarter included an income tax benefit of $\$ 214$ million.

The impact of marking the "Available for Sale" securities to market resulted in a net unfavorable impact of approximately \$296 million after-tax on the corporation's stockholders' equity at September 30, 1994, compared with a net unfavorable impact of
$\$ 291$ million after-tax at June 30, 1994. The market valuation does not include the favorable impact of related funding sources.

On January 1, 1994, the corporation adopted FASB
Interpretation No. 39, which changed the reporting of unrealized
gains and losses on interest rate and foreign exchange contracts on the balance sheet. The adoption of this Interpretation has resulted in an increase of assets and liabilities of $\$ 17.0$ billion at September 30, 1994, with unrealized gains reported as Trading Assets-Risk Management Instruments and the unrealized losses reported in Other Liabilities.

Net income for the first nine months of 1993 included a $\$ 35$ million net favorable impact from the January 1, 1993 adoption of two accounting standards relating to the recognition of tax benefits and the costs associated with postretirement benefits.

Total assets at September 30 were $\$ 169.3$ billion, versus $\$ 149.4$ billion on the same date a year ago. Total loans at September 30 were $\$ 77.1$ billion, compared with $\$ 77.8$ billion a year ago. At the end of the third quarter, total deposits were $\$ 93.0$ billion, compared with $\$ 95.5$ billion at September 30, 1993.

The return on average total assets was 1.03 percent for the third quarter, compared with 1.39 percent (. 98 percent excluding tax benefits and the one-time charge to expense) in the same yearago period.

The return on average common stockholders' equity was 16.92 percent for the third quarter, compared with 20.90 percent ( 14.26 percent excluding tax benefits and the one-time charge to expense) in the year-ago third quarter.

Book value per common share was $\$ 38.29$ at September 30, versus $\$ 35.96$ per share on the same date a year ago.

TEXAS COMMERCE BANCSHARES
Texas Commerce Bancshares (TCB) reported net income of \$57 million in the third quarter, unchanged from a year ago. Its net yield on interest-earning assets was 4.29 percent in the third quarter, versus 3.75 percent in the 1993 third quarter. At September 30, total assets of TCB were $\$ 20.1$ billion, versus $\$ 22.0$ billion a year ago.


The Corporation recognized its remaining available Federal tax benefits in the third quarter of 1993 and as a result the Corporation's earnings beginning in the fourth quarter of 1993 are reported on a fully-taxed basis. The pro-forma columns exclude the impact of the $\$ 115$ million merger related charge ( $\$ 67$ million after tax) and assume the Corporation's 1993 third quarter and nine month results are reported on a fully-taxed basis.
In the third quarter of 1994, the Corporation increased its quarterly common stock dividend to $\$ 0.44$ per share from $\mathbf{\$ 0 . 3 8}$ per share.
On January 1, 1994, the Corporation adopted FASI 39, which increased total assets by approximately $\$ 17.0$ billion at September 30, 1994 and total average assets by approximately $\$ 19.5$ billion for the 1994 third quarter and $\$ 15.6$ billion for the first nine months of 1994.
Performance ratios are based on annualized net income amounts.
The 1994 amounts exclude the net unfavorable impact on stockholders' equity of $\$ 296$ million resulting from the adoption of SFAS No. 115.

CHEMICAL BANKING CORPORATION and Subsidiaries CONSOLIDATED STATEMENT OF INCOME
(in millions, except per share data)


CHEMICAL BANKING CORPORATION and Subsidiaries CONSOLIDATED STATEMENT OF INCOME
(in millions, except per share data)

|  | Nine Mo Septe | $\begin{aligned} & \text { Ended } \\ & 30, \end{aligned}$ |
| :---: | :---: | :---: |
|  | 1994 | 1993 |
| INTEREST INCOME |  |  |
| Loans | \$4,155 | \$ 4, 270 |
| Securities | 1,270 | 1,299 |
| Trading Assets | 545 | 314 |
| Federal Funds Sold and Securities Purchased Under Resale Agreements | 372 | 245 |
| Deposits with Banks | 280 | 201 |
| Total Interest Income | 6,622 | 6,329 |
| INTEREST EXPENSE |  |  |
| Deposits | 1,660 | 1,699 |
| Short-Term and Other Borrowings | 1,056 | 743 |
| Long-Term Debt | 401 | 400 |
| Total Interest Expense | 3,117 | 2,842 |
| NET INTEREST INCOME | 3,505 | 3,487 |
| Provision for Losses | 465 | 973 |
| NET INTEREST INCOME AFTER |  |  |
| PROVISION FOR LOSSES | 3,040 | 2,514 |
| NONINTEREST REVENUE |  |  |
| Trust and Investment Management Fees | 322 | 297 |
| Corporate Finance and Syndication Fees | 272 | 250 |
| Service Charges on Deposit Accounts | 222 | 217 |
| Fees for Other Banking Services | 854 | 789 |
| Trading Account and Foreign Exchange Revenue | 600 | 818 |
| Securities Gains | 65 | 126 |
| Other Revenue | 447 | 474 |
| Total Noninterest Revenue | 2,782 | 2,971 |
| NONINTEREST EXPENSE |  |  |
| Salaries | 1,634 | 1,548 |
| Employee Benefits | 329 | 301 |
| Occupancy Expense | 431 | 438 |
| Equipment Expense | 275 | 244 |
| Foreclosed Property Expense | 39 | 226 |
| Restructuring Charge | 48 | 158 |
| Other Expense | 1,160 | 1,043 |
| Total Noninterest Expense | 3,916 | 3,958 |
| INCOME BEFORE INCOME TAX EXPENSE AND EFFECT OF ACCOUNTING CHANGES | 1,906 | 1,527 |
| Income Tax Expense | 791 | 305 |
| INCOME BEFORE EFFECT OF ACCOUNTING CHANGES | 1,115 | 1,222 |
| Net Effect of Changes in Accounting Principles | - - | 35 |
| NET INCOME | \$1,115 | \$ 1,257 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$1,007 | \$ 1,140 |
| PER COMMON SHARE: |  |  |
| Income Before Effect of Accounting Changes | \$ 4.01 | \$ 4.41 |
| Net Effect of Changes in Accounting Principles | - - | . 14 |
| Net Income | \$ 4.01 | \$ 4.55 |
| AVERAGE COMMON SHARES OUTSTANDING | 251.0 | 250.8 |

On January 1, 1993, the Corporation adopted SFAS 106 which resulted in a charge of $\$ 415$ million relating to postretirement benefits and also adopted SFAS 109 which resulted in an income tax benefit of $\$ 450$ million.

CHEMICAL BANKING CORPORATION and Subsidiaries NONINTEREST REVENUE DETAIL
(in millions)

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1994 | 1993 |
| TRUST AND INVESTMENT MANAGEMENT FEES: |  |  |  |  |
| Personal Trust Fees | \$ 49 | \$ 46 | \$ 156 | \$ 143 |
| Corporate and Institutional Trust Fees | 45 | 40 | 136 | 125 |
| Other, primarily Foreign |  |  |  |  |
| Asset Management | 10 | 11 | 30 | 29 |
| Total | \$104 | \$ 97 | \$ 322 | \$ 297 |
| FEES FOR OTHER BANKING SERVICES: |  |  |  |  |
| Credit Card Services Revenue | \$ 79 | \$ 59 | \$ 229 | \$ 167 |
| Fees in Lieu of Compensating Balances | 49 | 52 | 156 | 156 |
| Commissions on Letters of Credit and Acceptances | 40 | 39 | 116 | 119 |
| Loan Commitment Fees | 21 | 23 | 66 | 69 |
| Mortgage Servicing Fees | 23 | 16 | 57 | 48 |
| Other Fees | 73 | 77 | 230 | 230 |
| Total | \$285 | \$266 | \$ 854 | \$ 789 |
| TRADING ACCOUNT AND FOREIGN EXCHANGE REVENUE: |  |  |  |  |
| Interest Rate Contracts | \$ 95 | \$116 | \$ 318 | \$ 342 |
| Foreign Exchange Revenue | 56 | 79 | 156 | 243 |
| Debt Instruments and Other | 61 | 73 | 126 | 233 |
| Total | \$212 | \$268 | \$ 600 | \$ 818 |
| Other Revenue: |  |  |  |  |
| Revenue from Equity-Related Investments | \$ 86 | \$ 57 | \$ 235 | \$ 200 |
| Net Gains on LDC-Related Interest Bond Sales | 80 | 52 | 125 | 152 |
| All Other Revenue | 36 | 45 | 87 | 122 |
| Total | \$202 | \$154 | \$ 447 | \$ 474 |

## CHEMICAL BANKING CORPORATION and Subsidiaries

NONINTEREST EXPENSE DETAIL
(in millions)

OTHER EXPENSE:
Professional Services
Marketing Expense
FDIC Assessments
Telecommunications
Amortization of Intangibles
All Other
Total

| Three <br> Ended |  |  |
| :---: | ---: | ---: | ---: |
| September 30, | Nine Months <br> Ended |  |
| September 30, |  |  |



On January 1, 1994, the Corporation adopted FASB
Interpretation No. 39. As a result, assets and liabilities increased by $\$ 17.0$ billion at September 30, 1994 with unrealized gains reported as Trading Assets-Risk Management Instruments and the unrealized losses reported in Other Liabilities. Prior to adoption, unrealized gains and losses were reported net in Other Assets.
On December 31, 1993, the Corporation adopted SFAS 115. Securities that are identified as available-for-sale are accounted for at fair value with the related unrealized gains and losses included in stockholders' equity.
[C] During the 1994 third quarter, the Corporation completed the repurchase of 10 million shares of its common stock in the open market under a stock repurchase plan.

CHEMICAL BANKING CORPORATION and Subsidiaries CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY
(in millions)

|  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 1994 | 1993 |
| BALANCE AT JANUARY 1, | \$11, 164 | \$ 9,851 |
| Net Income | 1,115 | 1,257 |
| Dividends Declared: |  |  |
| Preferred Stock | (96) | (117) |
| Common Stock | (299) | (249) |
| Issuance of Preferred Stock | 200 | 400 |
| Redemption of Preferred Stock | (404) | (394) |
| Premium on Redemption of Preferred Stock | (12) |  |
| Issuance of Common Stock | 16 | 177 |
| Restricted Stock Granted | (11) | -- |
| Net Changes in Treasury Stock | (354) | -- |
| Net Change in the Fair Value of Available-for-Sale Securities, Net of Taxes | (511) |  |
| Accumulated Translation Adjustment | -- | 2 |
| Net Change in Stockholders' Equity | (356) | 1,076 |
| BALANCE AT SEPTEMBER 30, | \$10,808 | \$10,927 |

During the 1994 third quarter, the Corporation completed the repurchase of 10 million shares of its common stock in the open market under a stock repurchase plan.

CHEMICAL BANKING CORPORATION and Subsidiaries
LOAN INFORMATION
(in millions)

|  | $\begin{array}{r} \text { September } 30 \\ 1994 \end{array}$ | September 30, 1993 |
| :---: | :---: | :---: |
| LOANS: |  |  |
| Domestic Commercial: |  |  |
| Commercial Real Estate | \$ 6,361 | \$ 7,797 |
| Other Commercial | 23,867 | 26,851 |
| Total Commercial Loans | 30,228 | 34,648 |
| Domestic Consumer: |  |  |
| Residential Mortgage | 13,152 | 11,492 |
| Credit Card | 8,329 | 6,436 |
| Other Consumer | 6,990 | 6,084 |
| Total Consumer Loans | 28,471 | 24,012 |
| Total Domestic Loans | 58,699 | 58,660 |
| Foreign | 18,439 | 19,119 |
| Total Loans | \$77,138 | \$77,779 |

Included in Foreign are loans previously classified as LDC loans. Previously reported loan amounts have been reclassified to conform with the September 30, 1994 presentation.

UNAUDITED
CHEMICAL BANKING CORPORATION and Subsidiaries ALLOWANCE RELATED INFORMATION
(in millions, except ratios)

| Allowance for Losses | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1994 | 1993 |
| Non-LDC Allowance: |  |  |  |  |
| Balance at Beginning of Period | \$ 2,676 | \$2,421 | \$ 2,423 | \$ 2,206 |
| Provision for Losses | 100 | 298 | 465 | 973 |
| Net Charge-Offs | (125) | (298) | (540) | (973) |
| Transfer from LDC Allowance | -- | -- | 300 | 200 |
| Allowance Related To |  |  |  |  |
| Purchased Assets of First City Banks | -- | -- | -- | 19 |
| Other | (1) | 8 | 2 | 4 |
| Balance at End of Period | 2,650 | 2,429 | 2,650 | 2,429 |



The provision and non-LDC net charge-offs included $\$ 55$ million related to the decision to accelerate the disposition of certain nonperforming residential mortgages.

CHEMICAL BANKING CORPORATION and Subsidiaries NONPERFORMING ASSETS INFORMATION (in millions)


Includes nonperforming loans previously classified as LDC nonperforming loans. Previously reported loan amounts have been reclassified to conform with the September 30, 1994 presentation.

UNAUDITED
CHEMICAL BANKING CORPORATION and Subsidiaries NET CHARGE-OFFS INFORMATION
(in millions)

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1994 | 1993 |
|  |  |  |  |  |
| Domestic Commercial: |  |  |  |  |
| Commercial Real Estate | \$ 20 | \$ 51 | \$ 143 | \$ 178 |
| Other Commercial | 9 | 118 | 96 | 331 |
| Total Commercial | 29 | 169 | 239 | 509 |
| Domestic Consumer: |  |  |  |  |
| Residential Mortgage | 12 | 2 | 24 | 65 |
| Credit Card | 84 | 76 | 247 | 245 |
| Other Consumer | 4 | 6 | 13 | 20 |
| Total Consumer | 100 | 84 | 284 | 330 |
| Total Domestic Charge-offs | 129 | 253 | 523 | 839 |
| Foreign | (4) | 72 | 314 | 210 |
| Total Net Charge-offs | \$125 | \$325 | \$ 837 | \$1,049 |

Includes charge-offs previously classified as LDC charge-offs.
Previously reported net charge-off amounts have been
reclassified to conform with the 1994 presentation.


## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries Average Consolidated Balance Sheet, Interest and Rates (Taxable-Equivalent Interest and Rates; in millions)

On December 31, 1993 the Corporation adopted SFAS 115.

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries Average Consolidated Balance Sheet, Interest and Rates (Taxable-Equivalent Interest and Rates; in millions)


Short-Term and Other Borrowings
Federal Funds Purchased and
Securities Sold Under
Repurchase Agreements

| 18,549 | 568 | $4.09 \%$ |
| ---: | ---: | ---: |
| 2,646 | 78 | $3.96 \%$ |
| 9,047 | 410 | $6.06 \%$ |
| ----- | ---- |  |
| 30,242 | 1,056 | $4.67 \%$ |
| 8,472 | 401 | $6.33 \%$ |
| ------ | ---- |  |
|  |  |  |
| 111,416 | 3,117 | $3.74 \%$ |

21, 904
15,582
5,849
154,751

1,623
9,376
-----9
10,999
------
$\$ 165,750$
====ニ==
INTEREST RATE SPREAD
NET INTEREST INCOME AND NET
YIELD ON INTEREST-EARNING ASSETS

Nine Months Ended
September 30, 1993

| Average |  |  |
| ---: | ---: | ---: |
| Balance | Interest |  |
| (Annualized) |  |  |


| 15,890 | 372 | 3.13\% |
| :---: | :---: | :---: |
| 2,463 | 65 | 3.50\% |
| 6,531 | 306 | 6.26\% |
| 24,884 | 743 | 3.99\% |
| 7,971 | 400 | 6.71\% |
| 106,631 | 2,842 | 3.56\% |
| 21,379 |  |  |
| 5,771 |  |  |
| 133,781 |  |  |

1,899
8,536
------9
10,435
\$144, 216
=======
3.11\%
====
3.63\%
\$ 3,502
======
3. 24\%
$====$
$3.75 \%$
$====$

On December 31, 1993 the Corporation adopted SFAS 115.

UNAUDITED
TEXAS COMMERCE BANCSHARES, INC. and Subsidiaries CONDENSED CONSOLIDATED STATEMENT OF INCOME
(in millions)

| Three End Septemb | nths <br> 30, | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: |
| 1994 | 1993 | 1994 | 1993 |
|  |  |  |  |
| $\begin{gathered} \$ 173 \\ (10) \end{gathered}$ | \$171 <br> (5) | $\begin{array}{r} \$ 510 \\ (30) \end{array}$ | $\begin{array}{r} \$ 523 \\ 6 \end{array}$ |
| 183 | 176 | 540 | 517 |
| 99 | 107 | 307 | 297 |
| 193 | 206 | 582 | 652 |
| 89 | 77 | 265 | 162 |
| 32 | 20 | 97 | 46 |
| 57 | 57 | 168 | 116 |
| -- | -- | -- | 14 |
| \$ 57 | \$ 57 | \$ 168 | \$ 130 |

Includes $\$ 43$ million restructuring charge related to the acquisition of certain former First City assets.

UNAUDITED
TEXAS COMMERCE BANCSHARES, INC. and Subsidiaries CONDENSED CONSOLIDATED BALANCE SHEET (in millions)

|  | September 30, |  |
| :---: | :---: | :---: |
|  | 1994 | 1993 |
| ASSETS |  |  |
| Cash and Due from Banks | \$ 1,783 | \$ 1,867 |
| Deposits with Banks | 5 | 5 |
| Federal Funds Sold and Securities |  |  |
| Purchased Under Resale Agreements | 3,584 | 5,966 |
| Trading Assets | 39 | 12 |
| Securities: |  |  |
| Held-to-Maturity | 1,454 | 1,765 |
| Available-for-Sale | 1,569 | 359 |
| Loans (Net of Unearned Income) | 10,185 | 10,431 |
| Allowance for Losses | (320) | (370) |
| Assets Acquired as Loan Satisfactions | 69 | 113 |
| All Other Assets | 1,731 | 1,812 |
| TOTAL ASSETS | \$20,099 | \$21,960 |
| LIABILITIES |  |  |
| Demand Deposits (Noninterest Bearing) | \$ 5,425 | \$ 5,808 |
| Domestic and Foreign Interest Bearing Deposits | 10,125 | 11,490 |
| All Other Liabilities | 2,805 | 2,851 |
| TOTAL LIABILITIES | 18,355 | 20,149 |
| STOCKHOLDER'S EQUITY | 1,744 | 1,811 |
| TOTAL LIABILITIES AND |  |  |
| STOCKHOLDER'S EQUITY | \$20,099 | \$21,960 |
|  | $=$ | $====$ |

Includes $\$ 14$ million of risk management instruments as a result of the adoption of FASB Interpretation No. 39 .

