# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### Form 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): July 20, 2005

## JPMORGAN CHASE & CO.

(Exact name of registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 1-5805 (Commission File Number) 13-2624428 (IRS Employer Identification No.)

**270 Park Avenue, New York, NY** (Address of Principal Executive Offices)

**10017** (Zip Code)

Registrant's telephone number, including area code: (212) 270-6000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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#### Item 2.02. Results of Operations and Financial Condition

Description of Exhibit

On July 20, 2005, JPMorgan Chase & Co. ("JPMorgan Chase") reported 2005 second quarter net income of \$1.0 billion, or \$0.28 per share, compared to a net loss of (\$0.5) billion, or (\$0.27) per share, for the second quarter of 2004. A copy of the 2005 second quarter earnings release is attached hereto as Exhibit 99.1, and a copy of the earnings release financial supplement is attached hereto as Exhibit 99.2.

#### Item 9.01 Financial Statements and Exhibits

#### (c) Exhibits

Exhibit Number

12.1	JPMorgan Chase & Co. Computation of Ratio of Earnings to Fixed Charges
12.2	JPMorgan Chase & Co. Computation of Ratio of Earnings to Fixed Charges and Preferred Stock Dividend Requirements
99.1	JPMorgan Chase & Co. Earnings Release — Second Quarter 2005 Results
99.2	JPMorgan Chase & Co. Earnings Release Financial Supplement — Second Quarter 2005

The earnings release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based upon the current beliefs and expectations of JPMorgan Chase's management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. Factors that could cause JPMorgan Chase's results to differ materially from those described in the forward-looking statements can be found in the Quarterly Report on Form 10-Q for the quarter ended March 31, 2005, and in the 2004 Annual Report on Form 10-K for the year ended December 31, 2004, of JPMorgan Chase filed with the Securities and Exchange Commission and available at the Securities and Exchange Commission's Internet site (http://www.sec.gov).

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#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

JPMORGAN CHASE & CO. (Registrant)

y: /s/ Joseph L. Sclafani

Joseph L. Sclafani

Executive Vice President and Controller [Principal Accounting Officer]

Dated: July 20, 2005

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99.2	JPMorgan Chase & Co. Earnings Release Financial Supplement — Second Quarter 2005

#### EXHIBIT 12.1

#### JPMORGAN CHASE & CO.

#### **Computation of Ratio of Earnings to Fixed Charges**

Six Months Ended June 30, (in millions, except ratios)	2005
Excluding Interest on Deposits Income before income taxes	\$ 4,540
Fixed charges: Interest expense One-third of rents, net of income from subleases (a) Total fixed charges	7,006 182 7,188
Add: Equity in undistributed loss of affiliates	71
Earnings before taxes and fixed charges, excluding capitalized interest	\$ 11,799
Fixed charges, as above	\$ 7,188
Ratio of earnings to fixed charges	1.64
Including Interest on Deposits Fixed charges, as above	\$ 7,188
Add: Interest on deposits	4,349
Total fixed charges and interest on deposits	<u>\$ 11,537</u>
Earnings before taxes and fixed charges, excluding capitalized interest, as above	\$ 11,799
Add: Interest on deposits	4,349
Total earnings before taxes, fixed charges and interest on deposits	\$ 16,148
Ratio of earnings to fixed charges	1.40

<sup>(</sup>a) The proportion deemed representative of the interest factor.

#### EXHIBIT 12.2

#### JPMORGAN CHASE & CO.

#### <u>Computation of Ratio of Earnings to Fixed Charges</u> <u>and Preferred Stock Dividend Requirements</u>

Six Months Ended June 30, (in millions, except ratios)	2005
Excluding Interest on Deposits Income before income taxes	<u>\$ 4,540</u>
Fixed charges: Interest expense One-third of rents, net of income from subleases (a) Total fixed charges	7,006 182 7,188
Add: Equity in undistributed loss of affiliates	71
Earnings before taxes and fixed charges, excluding capitalized interest	<u>\$ 11,799</u>
Fixed charges, as above	\$ 7,188
Preferred stock dividends (pre-tax)	11
Fixed charges including preferred stock dividends	\$ 7,199
Ratio of earnings to fixed charges and preferred stock dividend requirements	1.64
Including Interest on Deposits Fixed charges including preferred stock dividends, as above	\$ 7,199
Add: Interest on deposits	4,349
Total fixed charges including preferred stock dividends and interest on deposits	<u>\$ 11,548</u>
Earnings before taxes and fixed charges, excluding capitalized interest, as above	\$ 11,799
Add: Interest on deposits	4,349
Total earnings before taxes, fixed charges and interest on deposits	<u>\$ 16,148</u>
Ratio of earnings to fixed charges and preferred stock dividend requirements	<u>1.40</u>

<sup>(</sup>a) The proportion deemed representative of the interest factor.

www.jpmorganchase.com



News release: IMMEDIATE RELEASE

#### JPMORGAN CHASE REPORTS 2005 SECOND-QUARTER NET INCOME OF \$1.0 BILLION

- REPORTED EARNINGS of \$0.28 and OPERATING EARNINGS of \$0.66(1)
- INVESTMENT BANK weak trading results; strong investment banking fees
- RETAIL strength in Consumer Banking and Home Equity businesses
- · CARD, TSS and AWM produced double-or triple-digit earnings growth
- Non-operating litigation reserve charge of \$1.2 billion (after-tax)
- Tier 1 ratio of 8.2% (est.)

New York, July 20, 2005 – JPMorgan Chase & Co. (NYSE: JPM) today reported 2005 second-quarter net income of \$1.0 billion, or \$0.28 per share, compared to a net loss of \$0.5 billion, or \$0.27 per share, for the second quarter of 2004. Current period results include a \$1.9 billion (pre-tax) litigation reserve charge, or \$0.33 per share, and \$279 million (pre-tax) of merger charges, or \$0.05 per share, reflecting the merger with Bank One Corporation completed on July 1, 2004. Excluding these charges, operating earnings would have been \$2.3 billion, or \$0.66 per share. Prior-year reported results included a \$3.7 billion (pre-tax) litigation reserve charge, or \$1.09 per share, and \$90 million (pre-tax) of merger charges, or \$0.03 per share, but do not include Bank One's results. Excluding these charges, operating earnings would have been \$1.8 billion, or \$0.85 per share. Refer to the "Merger and other financial information" section of this press release for additional information concerning the merger.

William B. Harrison, Jr., Chairman and Chief Executive Officer, commented, "As we announced last month, trading performance for the second quarter was very weak. Our other major businesses, however, reported good results, with Card Services, Treasury & Securities Services and Asset & Wealth Management posting double-or triple-digit earnings growth, and Investment Banking fees remaining strong." Commenting on the Enron litigation settlement and increased legal reserves, Mr. Harrison said, "Our resolution of the Enron class-action lawsuit substantially reduces our risk related to this matter. Given the current legal environment, litigation reserves were increased by \$1.9 billion. We believe that with this action the firm's litigation reserves are adequate to meet its remaining litigation exposure."

James Dimon, President and Chief Operating Officer, said, "In our first full year as a combined firm, we have made significant progress in all of our businesses — both in terms of integrating the Bank One and JPMorgan Chase franchises and in executing our growth strategy. In the coming quarter we will execute the Texas market conversion and complete the platform conversion in Card Services. These conversions are among many projects underway to make our firm more efficient and drive improved profitability. During the second quarter, we launched a national advertising campaign that introduced a modernized Chase brand, and we began converting hundreds of Bank One branches and millions of Bank One credit cards to the Chase name."

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In the discussion of the business segments below, information is presented on an operating basis. Operating basis excludes the after-tax impact of non-operating litigation charges taken in the first and second quarters of 2005 and the second quarter of 2004, merger costs and costs related to the conformance of accounting policies. In addition, for the Investment Bank, operating basis includes in trading revenue net interest income related to trading activities; and for the case of Card Services, operating basis excludes the impact of credit card securitizations. Further, in the discussion below revenues are shown on a tax equivalent basis. For more information about operating basis, as well as other non-GAAP financial measures used by management, see Note 1 below.

The following discussion compares the second quarter of 2005 to the second quarter of 2004. Unless otherwise indicated, historical results for the 2004 second quarter are JPMorgan Chase (h-JPMC) on a standalone basis. The proforma combined lines of business information present the business segments of the company as if these segments had existed as of the earliest date indicated and reflect purchase accounting adjustments, reporting reclassifications and management accounting policy changes. For further information regarding the proforma combined financial information, including reconciliation to JPMorgan Chase GAAP financial information, see information furnished pursuant to Regulation FD by JPMorgan Chase on Form 8-K dated October 1, 2004, as amended on October 20, 2004, January 19, 2005, April 20, 2005 and July 20, 2005. In management's view, the proforma combined financial results provide investors with information to enable them to better understand the underlying trends of the company and each of the lines of business. For a description of the firm's business segments, see Note 2 below.

#### INVESTMENT BANK (IB)

Operating Results – IB		2Q04 h-JPMC		2Q04 Proforma	
(\$ millions)	2Q05	\$ O/(U)	% O/(U)	\$ O/(U)	% O/(U)
Net Revenues	\$ 2,750	(\$189)	(6%)	(\$647)	(19%)
Provision for Credit Losses	(343)	(215)	(168)	(28)	(9)
Noninterest Expenses	2,178	122	6	3	
Operating Earnings	\$ 606	(\$38)	(6%)	(\$410)	(40%)

#### Discussion of Historical Results:

Operating earnings were \$606 million, down \$38 million, or 6%, from the prior year. The lower performance was due to decreased trading revenues, partially offset by the merger. Trading revenues for the quarter were \$614 million, down \$622 million, or 50%, from the prior year. The disappointing trading performance reflected a challenging market environment. This resulted in weak portfolio management results, lower proprietary trading revenues due to fewer market opportunities and reduced client flows. In addition, there were specific losses that affected equity trading results. Trading revenues were generally weaker in Europe than in the United States and Asia. Partially offsetting the weak trading results were strong investment banking fees and continued improvement in credit quality.

Total revenues of \$2.8 billion were down \$189 million, or 6%, compared to the prior year. Investment banking fees of \$965 million remained strong, increasing \$74 million, or 8%, compared to the prior year. Advisory revenues of \$359 million were up 34% from the prior year and represent the highest quarter since 2000. Debt underwriting revenues of \$502 million increased 25% from the prior year driven by higher levels of loan syndication fees, while equity underwriting fees of \$104 million were down 53% reflecting reduced levels of market volumes. European investment banking fees remained particularly strong increasing by 33% from the prior year. Fixed Income Markets revenues of \$1.4 billion were down \$154 million, or 10% from the prior year. The decline was driven by weaker trading performance in credit and interest rate markets, reflecting weak portfolio management results within client-related market-making activities, as well as reduced proprietary trading results, partially offset by the merger. Equity Markets revenues of \$72 million decreased \$89 million, or 55%, versus the prior year. The decline was due to poor portfolio management trading results, primarily related to both losses from a few concentrated client-driven positions and a write-down in trade receivables in connection with a disputed claim with a creditworthy entity.

The overall Investment Bank trading value-at-risk increased from \$65 million to \$102 million since the first quarter. This increase was driven by higher levels in fixed income and equity value-at-risk measures, which were partially offset by the benefit of diversification.

Credit Portfolio revenues of \$295 million were down 6% compared to the prior year, reflecting lower trading revenues from hedging activity and lower net interest income from reduced loan balances and commitments, partially offset by the merger.

The provision for credit losses was a benefit of \$343 million, compared to a benefit of \$128 million in the prior year. The increased benefit was primarily attributable to a greater reduction in the allowance for credit losses, due to continued improvement in credit quality as a result of the change in the loan portfolio mix toward higher rated clients and net recoveries, as well as refinements in the data used to estimate the allowance for credit losses.

Expenses of \$2.2 billion were up \$122 million, or 6%, from the prior year due to the merger and increased compensation expense. The increase in compensation expense reflected the Cazenove joint venture, net investments in technology and operations staffing, and onboarding of previously externally contracted staff. Partially offsetting these increases was reduced performance-based incentive compensation.

#### Discussion of Proforma Combined Results:

Operating earnings were \$606 million, down \$410 million, or 40%, from the prior year and 54% from the prior quarter. The declines from both periods reflected significantly lower trading revenues. Trading revenues for the quarter were \$614 million, down \$714 million, or 54%, from the prior year and 72% from the prior quarter. The disappointing trading performance reflected a challenging market environment. This resulted in weak portfolio management results, lower proprietary trading revenues due to fewer market opportunities and reduced client flows. In addition, there were specific losses that affected equity trading. Trading results were generally weaker in Europe than in the United States and Asia. Partially offsetting the weak trading results were strong investment banking fees and continued improvement in credit quality.

Total revenues of \$2.8 billion were down \$647 million, or 19%, compared to the prior year. Investment banking fees of \$965 million remained strong, increasing \$28 million, or 3%, compared to the prior year. Advisory revenues of \$359 million were up 33% from the prior year and represented the highest quarter since 2000. Debt underwriting revenues of \$502 million increased 13% from the prior year driven by higher levels of loan syndication fees, while equity underwriting fees of \$104 million were down 53% reflecting reduced levels of market volumes. European investment banking fees remained particularly strong increasing by 32% from the prior year. Fixed Income Markets revenues of \$1.4 billion were down \$397 million, or 22%, from the prior year. The decline was driven by weaker trading performance in credit and interest rate markets, reflecting weak portfolio management results within client-related market-making activities, as well as reduced proprietary trading results. Equity Markets revenues of \$72 million decreased \$122 million, or 63%, versus the prior year. The decline was due to poor portfolio management trading results, primarily related to both losses from a few concentrated client-driven positions and a write-down in trade receivables in connection with a disputed claim with a creditworthy entity.

The overall Investment Bank trading value-at-risk increased from \$65 million to \$102 million since the first quarter. This increase was driven by higher levels in fixed income and equity value-at-risk measures, which were partially offset by the benefit of diversification.

Credit Portfolio revenues of \$295 million were down 35% compared to the prior year, reflecting lower trading revenues from hedging activity and lower net interest income from reduced loan balances and commitments.

The provision for credit losses was a benefit of \$343 million, compared to a benefit of \$315 million in the prior year. The increased benefit was primarily attributable to a greater reduction in the allowance for credit losses, due to continued improvement in credit quality as a result of the change in the loan portfolio mix toward higher rated clients and net recoveries, as well as refinements in the data used to estimate the allowance for credit losses.

Expenses of \$2.2 billion were essentially flat to last year as reduced performance-based incentive compensation expense was offset by increased staff costs from higher headcount levels. Headcount of 19,269 increased by 1,474 from the prior year, primarily due to the Cazenove joint venture, net investments in technology and operations staffing, and onboarding of previously externally contracted staff.

#### Other Highlights Include(3):

- Return on equity was 12% for the quarter and 19% for the first half of 2005.
- The Investment Bank continued to build its franchise by maintaining a top 3 ranking in global announced M&A and improving its global equity and equity-related market share to #4 from #6.
- According to Dealogic, the Investment Bank ranked #1 globally in terms of IB fees earned from advisory and stock, bond and loan underwriting for the first half of 2005.
- Average loans of \$51.4 billion were up \$3.9 billion from the prior quarter reflecting a 4% increase in Credit Portfolio loans and higher balances related to securitization and principal investment activities.
- Allowance for loan losses to average loans was 2.90%; nonperforming assets were \$946 million, down 44% from the prior year.
- Announced agreement to acquire Neovest Holdings, Inc., a provider of high-performance equities trading technology and direct market access.

#### RETAIL FINANCIAL SERVICES (RFS)

Operating Results – RFS		2Q04 h- JPMC		2Q04 Proforma	
(\$ millions)	2Q05	\$ O/(U)	% O/(U)	\$ O/(U)	% O/(U)
Total Net Revenue	\$3,799	\$1,964	107%	\$ (74)	(2)%
Provision for Credit Losses	94	16	21	(81)	(46)
Noninterest Expense	2,126	995	88	(144)	(6)
Non-core Portfolio Operating Earnings(1)		_	_	(46)	NM
Operating Earnings	\$ 980	\$ 584	147%	\$ 42	4%

<sup>(1)</sup> Second quarter 2004 proforma results include operating earnings of \$46 million (\$74 million pre-tax) related to sales of heritage Bank One brokered home equity loans which were deemed non-core

#### Discussion of Historical Results:

Operating earnings were \$980 million, up \$584 million from the prior year. The increase was largely due to the merger, but also reflected wider spreads on deposits, increased deposit balances, growth in retained consumer real estate loans and improved MSR risk management results. These benefits were partially offset by a reduction in revenue related to lower prime mortgage originations and the decision to retain subprime mortgage loans rather than securitize.

Net revenue increased to \$3.8 billion, up \$2.0 billion from the prior year. Net interest income of \$2.6 billion increased \$1.3 billion as a result of the merger, wider spreads on deposits, increased deposit balances, as well as growth in retained consumer real estate loans. These benefits were partially offset by

the impact of lower first mortgage warehouse balances in the Home Finance business, lower production volumes in Auto & Education Finance, and the absence of loan portfolios sold in late 2004 and the first quarter of 2005. Noninterest revenue of \$1.2 billion increased \$617 million due to the merger and better MSR risk management results. These increases were offset partially by a drop in prime mortgage originations and the absence of subprime mortgage loan securitization gains.

The provision for credit losses totaled \$94 million, up \$16 million from last year. The increase was largely due to the merger, but also reflected higher provision expense related to the decision to retain subprime mortgage loans. These increases were partially offset by reductions in the allowance for loan losses due to lower net charge-offs and improved credit trends in most consumer lending portfolios.

Expenses rose to \$2.1 billion, an increase of \$1.0 billion from the prior year, primarily due to the merger. Results also included ongoing investments in retail banking distribution and sales. These costs were more than offset by expense savings in nearly all businesses.

Home Finance operating earnings were \$413 million, up \$92 million compared to the prior year. Operating earnings for the Prime Production & Servicing segment of \$136 million were up \$8 million. Results reflected improved MSR risk management results and lower expenses, offset by reduced production revenue given the drop in prime mortgage originations. Earnings for the Consumer Real Estate Lending segment of \$277 million were up \$84 million. Growth was largely due to the merger, but also reflected higher retained loan balances, merger-related expense savings and lower credit costs. These increases were partially offset by the absence of subprime loan securitization gains and the \$4 billion manufactured home loan portfolio sold in late 2004.

Consumer & Small Business operating earnings totaled \$437 million, up \$435 million from the prior year largely driven by the merger. Results also benefited from wider spreads on deposits, increased balances, and cost savings initiatives. These benefits were partially offset by continued investment in the branch distribution network.

**Auto & Education Finance** operating earnings of \$118 million were up \$47 million from last year. Growth was primarily due to the merger. Results reflected lower production volumes due to the competitive nature of the operating environment, and the absence of the \$2 billion recreational vehicle loan portfolio sold in early 2005.

Insurance operating earnings of \$12 million were up \$10 million from the prior year on net revenues of \$149 million. The increase was primarily due to the merger.

#### Discussion of Proforma Combined Results:

Operating earnings of \$980 million were up \$42 million, or 4%, from the prior year. Prior year results included \$46 million of operating earnings related to sales of heritage Bank One brokered home equity loans which were deemed non-core. Excluding this non-core income, operating earnings were up \$88 million, or 10%, from the prior year. Performance reflected merger-related expense savings, wider spreads on deposit products, higher retained consumer real estate loan balances and improved MSR risk management results. These benefits were partially offset by a reduction in revenue due to lower prime mortgage originations and the decision to retain subprime mortgage loans rather than securitize.

To illustrate the underlying business trends, the following description of RFS performance excludes the impact of the prior year's non-core actions related to heritage Bank One brokered home equity loans, which added \$46 million to operating earnings.

Net revenues of \$3.8 billion were down \$74 million, or 2%, from the prior year. Net interest income was down slightly at \$2.6 billion, reflecting reduced mortgage warehouse balances, the absence of loan portfolios sold in late 2004 and the first quarter of 2005, and lower auto loan and lease balances. Favorable offsets were provided by wider spreads on deposit products and higher retained consumer real estate loans. Noninterest revenue of \$1.2 billion was down \$24 million, or 2%, from the prior year, driven by lower prime mortgage originations and the absence of subprime mortgage loan securitization gains. Improved MSR risk management results provided a partial offset.

The provision for credit losses totaled \$94 million, down \$81 million, or 46%, from the prior year. Results reflected lower net charge-offs, continued good credit quality trends across all business segments and the benefit of certain portfolios in run-off.

Expenses of \$2.1 billion were down \$144 million, or 6%, from the prior year, reflecting increased operating efficiencies in nearly all businesses, partially offset by ongoing investments in retail banking distribution and sales.

Home Finance operating earnings totaled \$413 million, down \$5 million, or 1%, from the prior year. Operating earnings for the Prime Production & Servicing segment totaled \$136 million, down \$7 million. Results reflected lower prime mortgage originations, partially offset by improved MSR risk management results. Earnings for the Consumer Real Estate Lending segment increased to \$277 million, up \$2 million, reflecting increased portfolio balances and lower provision for credit losses. These benefits were partially offset by the absence of subprime loan securitization gains and the \$4 billion manufactured home loan portfolio that was sold in late 2004.

#### Other Highlights Include:

- Mortgage loan originations of \$30.9 billion were down 35% from the prior year and up 16% from the prior quarter.
- Home equity loan originations of \$15.8 billion were up 3% from the prior year and 33% from the prior quarter.
- Mortgage loans serviced of \$502 billion increased \$26 billion, or 5%.
- · Average mortgage loans retained of \$47.0 billion increased 18%; period-end mortgage loans were \$47.4 billion.
- Average home equity loans retained of \$69.1 billion increased 11%; period-end home equity loans were \$72.3 billion.
- Nonperforming assets of \$799 million declined \$188 million, or 19%.
- Net charge-off rate was 0.13%, down from 0.27%. The prior year net charge-off rate was 0.18% excluding charge-offs associated with the manufactured home portfolio.

**Consumer & Small Business** operating earnings totaled \$437 million, up \$129 million from the prior year. Results reflected wider spreads on deposits, increased balances, and cost savings initiatives, partially offset by continued investment in the branch distribution network. Compared to the prior quarter, operating earnings decreased 8%, primarily due to the absence of the seasonal tax-refund anticipation lending business.

#### Other Highlights Include:

- Checking accounts grew by 230,000 to 8.6 million during the quarter. Heritage Chase branches contributed significantly, adding nearly 66,000 accounts, compared to 19,000 accounts in the second quarter of 2004.
- Average core deposits were \$149 billion, up 1% from the prior year and flat to the prior quarter.
- Average total deposits were \$175 billion, up 1% from the prior year and prior quarter.
- Branch sales of credit cards increased by 81% from the prior year and 16% from the prior quarter.
- Overhead ratio decreased to 65% from 73% in the prior year, up from 62% in the first quarter, which benefited from inclusion of the tax-refund anticipation lending business.
- Number of branches increased to 2,539, up 104 from the prior year and up 22 from the prior quarter.

Auto & Education Finance operating earnings were \$118 million, down \$26 million from the prior year. Performance reflected reduced loan and lease balances, and the absence of the \$2 billion recreational vehicle loan portfolio sold last quarter. Expenses increased reflecting depreciation on owned automobiles subject to operating leases. Favorable credit trends provided a partial offset, with a reduction in the allowance for loan losses reported for the quarter. Overall results continue to reflect lower production volumes given the competitive nature of the operating environment.

#### Other Highlights Include:

- Average loan receivables were \$49.8 billion, down \$4.1 billion, or 8%, from the prior year and down \$3.5 billion, or 7%, from the prior quarter.
- Average lease receivables of \$6.6 billion declined \$3.5 billion, or 35%, as planned.
- The net charge-off rate dropped to 0.36% from 0.45%.

**Insurance** operating earnings totaled \$12 million, down \$10 million from the prior year, on net revenues of \$149 million. The decline was primarily due to increased proprietary annuity sales commissions paid and investments in technology infrastructure.

#### Other Highlights Include:

- Gross insurance-related revenues were \$404 million, down \$20 million, or 5%.
- Proprietary annuity sales were \$282 million, up from \$74 million.
- Term life premiums were \$122 million, up 4%.

#### CARD SERVICES (CS)

Operating Results – CS		2Q04 h- JPMC		2Q04 Proforma	
(\$ millions)	2Q05	\$ O/(U)	% O/(U)	\$ O/(U)	% O/(U)
Net Revenues	\$3,886	\$2,299	145%	\$ 110	3%
Provision for Credit Losses	1,641	893	119	(116)	(7)
Noninterest Expenses	1,383	818	145	17	1
Operating Earnings	\$ 542	\$ 366	208%	\$ 133	33%

#### Discussion of Historical Results:

Operating earnings of \$542 million increased \$366 million from the prior year due to the merger, lower provision for credit losses and higher revenue, partially offset by higher marketing spend and a charge to increase litigation reserves.

Total revenues of \$3.9 billion increased \$2.3 billion, primarily due to the merger. Net interest income of \$3.0 billion increased \$1.7 billion, primarily due to the merger, including the acquisition of a private label portfolio and higher loan balances, partially offset by an increase in balances in their introductory period driven by a significant increase in new account originations. Noninterest revenue of \$910 million increased \$594 million, primarily due to the merger and increased interchange income from higher charge volume, partially offset by higher volume-driven payments to partners and higher rewards expense.

The managed provision for credit losses of \$1.6 billion increased \$893 million, primarily due to the merger, including the acquisition of a private label portfolio, and increased bankruptcy losses from accelerated filings due to the pending change in bankruptcy legislation, partially offset by lower contractual net charge-offs. Managed credit ratios remained strong, benefiting from the continued low level of delinquencies. The managed net charge-off rate for the quarter was 4.87%, down from 5.85% in the prior year. The 30-day managed delinquency rate was 3.34%, down from 4.26% in the prior year.

Expenses of \$1.4 billion increased \$818 million, primarily due to the merger, including the acquisition of a private label portfolio. Additionally, increased marketing spend and a charge to increase litigation reserves were primarily offset by merger saves, including lower processing costs and compensation expenses.

#### Discussion of Proforma Combined Results:

Operating earnings of \$542 million increased \$133 million, or 33%, from the prior year. Results were driven by lower provision for credit losses, higher revenue and merger saves, partially offset by higher marketing spend and a charge to increase litigation reserves.

Total revenues of \$3.9 billion increased \$110 million, or 3%. Net interest income of \$3.0 billion increased \$81 million, or 3%, due to higher loan balances and the acquisition of a private label portfolio. These benefits were partially offset by an increase in balances in their introductory period driven by a significant increase in new account originations. Noninterest revenue of \$910 million increased \$29 million, or 3%, from the prior year. Higher charge volume resulted in increased interchange income, partially offset by higher volume-driven payments to partners and rewards expense.

The managed provision for credit losses of \$1.6 billion decreased \$116 million, or 7%. This decrease was due to lower contractual net charge-offs, partially offset by increased bankruptcy losses from accelerated filings due to the pending change in bankruptcy legislation and the acquisition of a private label portfolio. Managed credit ratios remained strong, benefiting from a continued low level of delinquencies. The

managed net charge-off rate for the quarter declined to 4.87% from 5.56% in the prior year, but was up slightly from 4.83% in the prior quarter. The 30-day managed delinquency rate was 3.34%, down from 3.72% in the prior year and 3.54% in the prior quarter, due to improved credit quality.

Expenses of \$1.4 billion increased \$17 million, or 1%. Increased marketing spend and a charge to increase litigation reserves were primarily offset by merger saves, including lower processing costs and compensation expenses.

#### Other Highlights Include:

- Pre-tax income to average managed loans (ROO) was 2.56%, up 49 basis points.
- Net interest income as a percentage of average managed loans was 8.83%.
- Average managed loans of \$135.2 billion increased \$8.3 billion, or 7%.
- Charge volume of \$75.6 billion increased \$5.0 billion, or 7%.
- Merchant processing volume of \$141.2 billion increased \$21.9 billion, or 18%, and total transactions of 4.7 billion increased 809 million, or 21%.
- Managed net charge-off rate of 4.87% was down from 5.56%, reflecting an overall improvement in credit quality.
- Net accounts opened, excluding the private label acquisition, increased by 600,000, or 27%, to 2.8 million, driven by increased marketing effectiveness and investment.
- Announced the rollout of "Chase credit cards with blink", which provides contactless functionality that increases transaction speed and convenience.
- · New co-brand relationships announced included Coldwater Creek and Sheetz, Inc., and renewals included American Medical Association.

#### COMMERCIAL BANKING (CB)

Operating Results – CB		2Q04 l	n- JPMC	2Q04 Proforma	
(\$ millions)	2Q05	\$ O/(U)	% O/(U)	\$ O/(U)	% O/(U)
Net Revenues	\$900	\$566	169%	\$ 34	4%
Provision for Credit Losses	142	123	NM	124	NM
Noninterest Expenses	473	270	133	2	_
Operating Earnings	\$174	\$109	168	(\$60)	(26)

#### Discussion of Historical Results:

Operating earnings were \$174 million, an increase of \$109 million from the prior year. The increase in results was primarily due to the merger, partially offset by increased provision for credit losses. The larger provision reflects higher reserves, primarily due to refinements in the data used to estimate the allowance for credit losses. Despite this increase, credit quality of the portfolio remains strong.

Revenues were \$900 million, an increase of \$566 million, primarily due to the merger. In addition, net interest income of \$648 million was positively affected by wider spreads on liability balances and increases in loan and liability balances, partially offset by narrower loan spreads. Noninterest revenue of \$252 million was negatively affected by lower fees in lieu of compensating balances and lower gains on the sales of assets acquired in the satisfaction of debt and real estate investments, partially offset by strong investment banking revenue.

Provision for credit losses was \$142 million for the quarter, compared to \$19 million in the prior year. The higher provision reflects refinements in the data used to estimate the allowance for credit losses, not a deterioration of credit quality. The credit quality of the portfolio remains strong with net recoveries of \$3 million for the quarter compared to net charge-offs of \$30 million in the prior year.

Expenses increased \$270 million to \$473 million, primarily related to the merger. In addition, there was an increase in unit costs for Treasury Services products, partially offset by lower compensation-related and other expenses.

#### Discussion of Proforma Combined Results:

Operating earnings were \$174 million, a decrease of \$60 million, or 26%, from the prior year. These results were driven by the increase in provision for credit losses. The larger provision reflects higher reserves primarily due to refinements in the data used to estimate the allowance for credit losses. Despite this increase, credit quality of the portfolio remains strong. In addition to the effect of the provision, earnings benefited from growth in net interest income, partially offset by lower noninterest revenue.

Revenues were \$900 million, an increase of \$34 million, or 4%. Net interest income was \$648 million, an increase of \$55 million, or 9%, driven by wider spreads on liability balances and higher loan and liability balances, partially offset by narrower loan spreads. Noninterest revenue was \$252 million, down \$21 million, or 8%, primarily resulting from lower fees in lieu of compensating balances and lower gains on the sales of assets acquired in the satisfaction of debt and real estate investments, partially offset by strong investment banking revenue.

On a segment basis, revenue for Middle Market was \$594 million, an increase of \$32 million, or 6%, driven by increased Treasury Services and lending revenue. Corporate Banking revenue of \$138 million increased \$4 million, or 3%, driven by increased Treasury Services and Investment Banking revenue. Real Estate revenue was \$131 million, a decline of \$4 million, or 3%, primarily reflecting lower gains on the sale of investments.

Provision for credit losses was \$142 million, compared to \$18 million in the prior year. The higher charge reflects refinements in the data used to estimate the allowance for credit losses, not a deterioration of credit quality. The credit quality of the portfolio remains strong with net recoveries of \$3 million, an improvement of \$33 million, and nonperforming loans of \$434 million, a decrease of \$180 million, or 29%. The nonperforming loans to average loans ratio declined 38 bps to 0.85%, and the allowance for loan losses to average loans was 2.80%.

Expenses of \$473 million increased \$2 million, reflecting increased unit costs for Treasury Services products, partially offset by lower compensation-related and other expenses.

#### Other Highlights Include:

- Average loan balances of \$51.2 billion were up \$1.5 billion, or 3%, from the prior year, driven by 8% growth in the Middle Market segment and 6% growth in Corporate Banking. Real Estate loans declined 11% from last year due to continued competitive market conditions.
- Treasury Services revenue grew \$73 million, or 15%, from the prior year, driven by improvement in liability spreads across all businesses and increased volumes primarily in Real Estate and Middle Market.
- Overhead ratio of 53% declined 100 bps from last year and the prior quarter.

#### TREASURY & SECURITIES SERVICES (TSS)

Operating Results – TSS		2Q04 h- JPMC		2Q04 h- JPMC		2Q04 P	roforma
(\$ millions)	2Q05	\$ O/(U)	% O/(U)	\$ O/(U)	% O/(U)		
Net Revenue	\$1,588	\$495	45%	\$220	16%		
Noninterest Expense	1,194	250	26%	19	2%		
Operating Earnings	\$ 229	\$128	127%	\$126	122%		

#### Discussion of Historical Results:

Operating earnings for the quarter were \$229 million, an increase of \$128 million, due to widening spreads on liability balances (which include deposits and deposits swept into on-balance sheet liabilities), improved fee-based revenue, liability balance growth and the merger. Current period results include charges of \$58 million (after-tax) to terminate a client contract. Prior year results include a software impairment charge of \$42 million (after-tax) and a gain of \$10 million (after-tax) on the sale of a business.

TSS net revenue of \$1.6 billion increased \$495 million, or 45%. Net interest income grew to \$510 million, up \$259 million, as a result of the merger, wider spreads on foreign and noninterest bearing liability balances, and average liability balance growth of 43%, to \$164 billion. Noninterest revenue of \$1.1 billion increased \$236 million, or 28%. This improvement was due to the merger, an increase in assets under custody to \$10.2 trillion driven by new business and market value appreciation, the acquisition of Vastera and growth in securities lending and wholesale cards. Partially offsetting this revenue growth were lower service charges on deposits and the absence, in the current period, of a gain on the sale of a business.

Treasury Services net revenue grew to \$682 million, Investor Services to \$544 million and Institutional Trust Services to \$362 million. TSS firmwide net revenue, which includes Treasury Services net revenue recorded in other lines of business, grew to \$2.2 billion, up \$876 million, or 65%. In the aggregate, Treasury Services firmwide net revenue grew to \$1.3 billion, up \$697 million, or 113%.

Credit reimbursement to the Investment Bank was \$38 million, an increase of \$36 million, primarily as a result of the merger. TSS is charged a credit reimbursement related to certain exposures managed within the Investment Bank credit portfolio on behalf of clients shared with TSS.

Noninterest expense of \$1.2 billion was up \$250 million, or 26%, due to the merger, charges to terminate a client contract, the Vastera acquisition and onboarding fund accounting clients. Partially offsetting these increases were lower allocations of Corporate segment expenses and increased product unit costs charged to other lines of business, primarily Commercial Banking. The prior year included a software impairment charge of \$67 million (pre-tax).

#### Discussion of Proforma Combined Results:

Operating earnings for the quarter were \$229 million, an increase of \$126 million due to widening spreads on liability balances (which include deposits and deposits swept into on-balance sheet liabilities), improved fee-based revenue and liability balance growth. Current period results include charges of \$58 million (after-tax) to terminate a client contract. Prior year results include a software impairment charge of \$42 million (after-tax) and a gain of \$10 million (after-tax) on the sale of a business

TSS net revenue of \$1.6 billion improved by \$220 million, or 16%. Net interest income of \$510 million was up \$139 million, or 37%, primarily resulting from wider spreads on liability balances, and an increase of 24% in average liability balances to \$164 billion. Noninterest revenue of \$1.1 billion increased by \$81 million, or 8%. The improvement was due to an increase in assets under custody to \$10.2 trillion driven

by new business and market value appreciation, the acquisition of Vastera and growth in securities lending and wholesale cards. Partially offsetting this revenue growth were lower service charges on deposits and the absence, in the current period, of a gain on the sale of a business.

Treasury Services net revenue grew to \$682 million, Investor Services grew to \$544 million and Institutional Trust Services grew to \$362 million. TSS firmwide net revenue, which includes Treasury Services net revenue recorded in other lines of business, grew to \$2.2 billion, up \$272 million, or 14%. In the aggregate, Treasury Services firmwide net revenue grew to \$1.3 billion, up \$150 million, or 13%.

Credit reimbursement to the Investment Bank was \$38 million, down \$5 million. TSS is charged a credit reimbursement related to certain exposures managed within the Investment Bank credit portfolio on behalf of clients shared with TSS.

Noninterest expense of \$1.2 billion was up \$19 million due to charges to terminate a client contract, the Vastera acquisition and onboarding fund accounting clients. Partially offsetting these increases were lower allocations of Corporate segment expenses and increased product unit costs charged to other lines of business, primarily Commercial Banking. The prior year included a software impairment charge of \$67 million (pre-tax).

#### Other Highlights Include:

- Pre-tax margin(4) was 22%, up from 11% in the prior year.
- Average liability balances were \$164 billion, an increase of 24%.
- Assets under custody increased to \$10.2 trillion, up 19% (excluding assets under custody added from Institutional Trust Services beginning March 31, 2005).
- Corporate Trust Securities under administration were \$6.7 trillion, an increase of 4%.
- ACH transactions originated increased 21%, clearing volumes increased 15%, and wholesale cards issued increased 12%.
- · During the quarter Treasury Services successfully completed the U.S. dollar clearing, trade system and ACH merger-related conversions.

#### ASSET & WEALTH MANAGEMENT (AWM)

Operating Results – AWM		2Q04 h- JPMC		2Q04 Proforma	
(\$ millions)	2Q05	\$ O/(U)	% O/(U)	\$ O/(U)	% O/(U)
Net Revenues	\$1,343	\$515	62%	\$158	13%
Provision for Credit Losses	(20)	(16)	(400)	(15)	(300)
Noninterest Expenses	917	236	35	23	3
Operating Earnings	\$ 283	\$184	186%	\$ 93	49%

#### Discussion of Historical Results:

Operating earnings were \$283 million, up \$184 million from the prior year, due to the merger and increased revenue, partially offset by higher compensation expense.

Total revenue was \$1.3 billion, up \$515 million, or 62%. Noninterest revenue, principally fees and commissions, of \$1.1 billion was up \$358 million due to the merger, the acquisition of a majority interest in Highbridge Capital Management in the fourth quarter of 2004, net asset inflows and global equity market appreciation. Net interest income of \$274 million was up \$157 million due to higher deposit balances and an improved loan mix.

The provision for credit losses was a benefit of \$20 million, an improvement of \$16 million, driven by refinements in the data used to estimate the allowance for credit losses and increased recoveries.

Expenses of \$917 million increased \$236 million, or 35%, reflecting the merger, the acquisition of Highbridge and increased compensation expense primarily due to higher performance-based incentives, which were driven by improved investment results.

#### Discussion of Proforma Combined Results:

Operating earnings were \$283 million, up \$93 million, or 49%, from the prior year. Performance was driven by increased revenues, partially offset by higher compensation expense.

Revenues were \$1.3 billion, up \$158 million, or 13%. Noninterest revenue, principally fees and commissions, of \$1.1 billion was up \$125 million, or 13%, due to the acquisition of a majority interest in Highbridge Capital Management in the fourth quarter of 2004, net asset inflows that were primarily equity-related and global equity market appreciation. Net interest income of \$274 million was up \$33 million, or 14%, benefiting primarily from higher deposit and loan balances and an improved product mix.

Private Bank client segment revenue grew 5% to \$409 million, and Private Client Services client segment revenue grew 7% to \$258 million, driven primarily by revenue growth from deposit products. Retail client segment revenue grew 15% to \$363 million, as a result of increased global equity inflows from our third-party distribution network. Institutional client segment revenue grew 30% to \$313 million, primarily due to the consolidation impact of Highbridge, as well as global equity market appreciation.

Provision for credit losses was a benefit of \$20 million, an improvement of \$15 million, driven by refinements in the data used to estimate the allowance for credit losses and increased recoveries.

Expenses of \$917 million increased \$23 million, or 3%, reflecting the acquisition of Highbridge and increased compensation expenses, primarily due to higher performance-based incentives, which were driven by improved investment results.

#### Other Highlights Include:

- Pre-tax margin(4) was 33%, up from 25% in the prior year.
- Assets under Supervision were \$1.1 trillion, an increase of 8%.
- Assets under Management were \$783 billion, an increase of 4%.
- · Assets under Management do not reflect the firm's 43% interest in American Century's \$98 billion of assets under management.
- Loans were up 7% to \$27 billion.
- Deposits were up 10% to \$41 billion.

#### CORPORATE

Operating Results - Corporate		2Q04 h- JPMC		2Q04 Proforma	
(\$ millions)	2Q05	\$ O/(U)	% O/(U)	\$ O/(U)	% O/(U)
Net Revenues	(\$366)	(\$926)	NM	\$ (603)	NM
Provision for Credit Losses	1	28	NM	28	NM
Noninterest Expenses	477	344	259	(11)	(2)
Operating Earnings	(\$486)	(\$811)	NM	(\$383)	(372)

#### Discussion of Historical Results:

Operating earnings were a loss of \$486 million, down from earnings of \$325 million in the prior year.

Net revenues of negative \$366 million were down \$926 million from the prior year. Net interest income was negative \$763 million compared to \$20 million in the prior year. The decline was driven primarily by actions and policies adopted in conjunction with the merger and the repositioning of the treasury portfolio. Noninterest revenue of \$397 million declined \$143 million and included private equity gains of \$300 million which were down \$92 million.

Noninterest expenses were \$477 million, up \$344 million from the prior year, primarily due to the merger.

#### Discussion of Proforma Combined Results:

Operating earnings were a loss of \$486 million compared to a loss of \$103 million in the prior year.

Net revenues were negative \$366 million, \$603 million lower than the prior year. Net interest income was negative \$763 million, a decline of \$498 million, primarily due to the repositioning of the treasury portfolio. Noninterest revenue of \$397 million declined \$105 million and included private equity gains of \$300 million which were down \$92 million.

Noninterest expenses were \$477 million, a decrease of \$11 million, or 2%, from the prior year.

#### Other Highlights Include:

• Private Equity portfolio was \$6.4 billion, down from \$8.6 billion in the prior year.

#### JPMORGAN CHASE (JPMC)

Operating Results – JPMC		2Q04 h-	- JPMC	2Q04 Proforma		
(\$ millions)	2Q05	\$ O/(U)	% O/(U)	\$ O/(U)	% O/(U)	
Net Revenues	\$13,900	\$4,724	51%	\$(876)	(6)%	
Provision for credit losses	1,517	828	120%	(89)	(6)%	
Noninterest Expenses	8,748	3,035	53%	(91)	(1)%	
Operating Earnings	\$ 2,328	\$ 522	29%	\$(459)	(16)%	

Second quarter financial results for JPMC included the following:

(\$ millions)	Pre-tax	After-tax
Reduction in wholesale allowance	\$166	\$103
MSR risk management results	166	103

#### Discussion of Historical Results:

Operating earnings of \$2.3 billion increased \$522 million, or 29%, from the prior year, primarily as a result of the merger.

Total revenues were \$13.9 billion, up \$4.7 billion, or 51%, primarily due to the merger. Noninterest revenues of \$7.4 billion were up \$1.6 billion, or 28%, from the prior year, primarily due to the merger. Also contributing to the increase in noninterest revenues were higher asset management, administration and commissions revenues resulting from recent acquisitions, organic business growth and improved global equity markets. Partially offsetting these increases were lower trading revenues, down \$727 million, or 55%, from the prior year, reflecting a challenging market environment, weak portfolio management results and lower proprietary trading revenues. Net interest income was \$6.5 billion, up \$3.1 billion, or 92%, primarily due to the merger, higher consumer loan and deposit balances, and wider spreads on consumer deposits and wholesale liabilities, partially offset by the reduced level of the treasury portfolio and tighter wholesale loan spreads.

The provision for credit losses was \$1.5 billion, an increase of \$828 million, primarily due to the merger. Total wholesale provision for credit losses was a benefit of \$137 million in the prior year, reflecting continued improvement in credit quality and, to a lesser degree, the refinements made in the data used to estimate the allowance for credit losses. The wholesale loan net recovery rate was 0.17% for the quarter compared to a net charge-off rate of 0.29% in the prior year. The increase in the consumer provision from the prior year was mainly due to the merger, but also reflected increased bankruptcy losses from accelerated filings and higher provision expense related to the decision to retain subprime mortgage loans rather than securitize. The managed net charge-off rate for Card Services declined to 4.87% from 5.85% in the prior year. Retail Financial Services net charge-off rate decreased to 0.25% compared to 0.29% in the prior year, primarily due to favorable loss severity for both real estate lending and vehicle finance as a result of strength in real estate and used car valuations. The firm had total nonperforming assets of \$2.8 billion at June 30, 2005, up 14% from the prior year.

Expenses, which exclude the non-operating litigation charges discussed below, were \$8.7 billion, up \$3.0 billion, or 53%, from the prior year, primarily due to the merger. Additionally, recent acquisitions and charges to terminate a client contract were partially offset by merger-related savings and other efficiencies.

The firm took a \$1.9 billion (\$1.2 billion after-tax) non-operating litigation charge in connection with its settlement of the Enron class action litigation. In the second quarter of 2004, the firm took a \$3.7 billion (\$2.3 billion after-tax) non-operating charge to increase litigation reserves.

#### Discussion of Proforma Combined Results:

Operating earnings were \$2.3 billion, down \$459 million, or 16%, from the prior year. The decrease in earnings was driven by significantly lower revenue partially offset by lower expense and lower provision for credit losses.

Total revenues were \$13.9 billion, down \$876 million, or 6%. Noninterest revenues of \$7.4 billion were down \$503 million, or 6%, from the prior year, primarily due to lower trading revenues. Trading revenues declined \$822 million, or 58%, reflecting a challenging market environment, weak portfolio management results and lower proprietary trading revenues. Noninterest revenues were also negatively affected by lower lending and deposit-related fees as a result of higher interest rates. Partially offsetting these declines were increased asset management and commissions revenues related to the recent acquisitions, organic business growth, and improved global equity markets. Net interest income was \$6.5 billion, down \$373 million, or 5%, primarily due to the reduced level of the treasury portfolio and tighter wholesale loan spreads, partially offset by higher consumer loan and deposit balances and wider spreads on consumer deposits and wholesale liabilities.

The provision for credit losses was \$1.5 billion, down \$89 million, or 6%. Total wholesale provision for credit losses was a benefit of \$218 million for the quarter compared to a benefit of \$326 million in the prior year, reflecting continued improvement in credit quality and, to a lesser degree, the refinements made in the data used to estimate the allowance for credit losses. The wholesale loan net recovery rate was 0.17% for the quarter compared to a net charge-off rate of 0.13% in the prior year. Total consumer managed provision for credit losses decreased to \$1.7 billion, down 10%, reflecting lower net charge-offs and positive delinquency trends. Partially offsetting the reduction was increased bankruptcy losses from accelerated filings. The managed net charge-off rate for Card Services declined to 4.87% from 5.56% in the prior year. Retail Financial Services net charge-off rate was 0.25% compared to 0.40% in the prior year. The improvement compared to the prior year reflected favorable loss severity for both real estate lending and vehicle finance as a result of strength in real estate and used car valuations. The firm had total nonperforming assets of \$2.8 billion at June 30, 2005, down 30% from the prior year's level of \$4.1 billion.

Expenses, which exclude the non-operating litigation charges discussed below, were \$8.7 billion, down \$91 million, or 1%, from the prior year, driven primarily by merger-related savings and other efficiencies. Partially offsetting these improvements were higher expenses related to recent acquisitions and charges to terminate a client contract.

The firm took a \$1.9 billion (\$1.2 billion after-tax) non-operating litigation charge in connection with its settlement of the Enron class action litigation. In the second quarter of 2004, the firm took a \$3.7 billion (\$2.3 billion after-tax) non-operating charge to increase litigation reserves.

#### Other Corporate Items

- Tier 1 capital ratio was 8.2% at June 30, 2005 (estimated), 8.6% at March 31, 2005 and 8.6% at June 30, 2004.
- During the quarter, \$594 million of common stock was repurchased, reflecting 16.8 million shares at an average price of \$35.32 per share.
- Headcount of approximately 168,461 was up 4,080 since March 31, 2005, primarily due to business growth, technology insourcing and the acquisition of Vastera.

#### Merger and other financial information

- Merger between JPMorgan Chase & Co. and Bank One Corporation: On July 1, 2004, JPMorgan Chase and Bank One completed the merger of their holding companies. The merger was accounted for as a purchase. Accordingly, the earnings for JPMorgan Chase and Bank One are combined for all periods since completion of the merger; all time periods prior to the merger date are, on a reported basis, JPMorgan Chase only.
- Merger saves and costs: For the quarter ended June 30, 2005, approximately \$440 million of merger savings have been realized, which is an annualized rate of \$1.8 billion. Management continues to estimate annual merger savings of approximately \$3.0 billion. Approximately two-thirds of the savings are anticipated to be realized by the end of 2005. Merger costs of approximately \$279 million were expensed during the second quarter of 2005, bringing the total amount expensed year-to-date to \$424 million and \$1.8 billion cumulative since the merger announcement. Management continues to estimate remaining merger costs of \$1.2 billion to \$1.7 billion, which are expected to be expensed over the next two years.

#### Notes:

- 1. In addition to analyzing the firm's results on a reported basis, management analyzes the firm's and the lines of business results on an operating basis, which is a non-GAAP financial measure. The definition of operating basis starts with the reported U.S. GAAP results. In the case of the Investment Bank, noninterest revenue on an operating basis includes in trading revenue net interest income related to trading activities. Trading activities generate revenues, which are recorded for U.S. GAAP purposes in two line items on the income statement: trading revenue, which includes the mark-to-market gains or losses on trading positions; and net interest income, which includes the interest income or expense related to those positions. Combining both the trading revenue and related net interest income enables management to evaluate the Investment Bank's trading activities, by considering all revenue related to these activities, and facilitates operating comparisons to other competitors. In the case of Card Services, operating, or managed, basis excludes the impact of credit card securitizations on total net revenue, the provision for credit losses, net charge-offs and loan receivables. JPMorgan Chase uses the concept of "managed receivables" to evaluate the credit performance and overall financial performance of the underlying credit card loans, both sold and not sold: as the same borrower is continuing to use the credit card for ongoing charges, a borrower's credit performance will impact both the loan receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed receivables, JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in order to disclose the credit performance (such as net charge-off rates) of the entire managed credit card portfolio. Commencing with the first quarter of 2005, operating revenue (noninterest revenue and net interest income) for each of the segments and the firm is presented on a tax-equivalent basis. Accordingly, revenue from tax-exempt securities and investments that receive tax credits are presented in the operating results on a basis comparable to taxable securities and investments. This allows management to assess the comparability of revenues arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within income tax expense. The Corporate sector's and the firm's operating revenue and income tax expense for the periods prior to the first quarter of 2005 have been restated to be similarly presented on a tax-equivalent basis. The restatement had no impact on the Corporate sector's or the firm's operating results. Finally, as noted above, operating basis excludes the non-operating litigation charges taken in the second and first quarters of 2005 and second quarter of 2004, merger costs and costs related to the conformance of certain accounting policies a result of the merger, as management believes these items are not part of the firm's normal daily business operations and, therefore, not indicative of trends nor provide meaningful comparisons with other periods. See page 7 of JPMorgan Chase's Earnings Release Financial Supplement (Second Quarter 2005) for a reconciliation of JPMorgan Chase's income statement from a reported to operating basis.
- 2. Following the merger with Bank One, JPMorgan Chase reorganized its business segments. The Investment Bank now includes portions of Bank One's Commercial Bank; Global Treasury has been transferred to the Corporate segment. Retail Financial Services is comprised of Chase Financial Services, excluding Card Services and Middle Market, and includes Bank One's Retail line of business and insurance activities. Card Services is the combination of Chase Card Services and Bank One Card Services. The Commercial Banking segment is comprised of Chase Middle Market, and the Middle Market portion of Bank One's Commercial Bank. Treasury & Securities Services added Bank One's Global Treasury Services (formerly in Commercial Bank). Asset & Wealth Management is JPMorgan Chase's Investment Management & Private Bank plus Bank One's Investment Management Group (excluding insurance activity). The Corporate segment is Bank One's Corporate line of business excluding discontinued loan and lease portfolios (now in Retail Financial Services), plus JPMorgan Partners and Global Treasury.
- 3. Market share data is from Thomson Financial and is proforma for the merger of JPMorgan Chase and Bank One.
- 4. Pre-tax margin represents operating earnings before income taxes divided by total net revenue, which is, in management's view, a comprehensive measure of pre-tax performance by measuring earnings after all costs are taken into consideration. It is therefore another basis by which management evaluates TSS' and AWM's performance and that of competitors.

JPMorgan Chase & Co. (NYSE: JPM) is a leading global financial services firm with assets of \$1.2 trillion and operations in more than 50 countries. The firm is a leader in investment banking, financial services for consumers and businesses, financial transaction processing, asset and wealth management, and private equity. A component of the Dow Jones Industrial Average, JPMorgan Chase has its corporate headquarters in New York and its U.S. consumer and commercial banking headquarters in Chicago. Under the JPMorgan, Chase and Bank One brands, the firm serves millions of consumers in the United States and many of the world's most prominent corporate, institutional and government clients. Information about the firm is available at <a href="https://www.jpmorganchase.com">www.jpmorganchase.com</a>.

JPMorgan Chase will host a conference call today at 9:00 a.m. (Eastern time) to review second quarter financial results. Investors can dial (800) 289-0569 (domestic) / (913) 981-5542 (international), or via live audio webcast. The live audio webcast and presentation slides will be available on <a href="www.jpmorganchase.com">www.jpmorganchase.com</a>. A replay of the conference call will be available beginning at 12:00 p.m. (Eastern time) on July 20, 2005 through 12:00 a.m. (Eastern time) on July 29, 2005 at (888) 203-1112 (domestic) or (719) 457-0820 (international); access code 7040918. The replay also will be available on <a href="www.jpmorganchase.com">www.jpmorganchase.com</a>. Additional detailed financial, statistical and business-related information is included in a financial supplement. The earnings release and the financial supplement are available on the JPMorgan Chase Internet site (<a href="www.jpmorganchase.com">www.jpmorganchase.com</a>).

This earnings release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based upon the current beliefs and expectations of JPMorgan Chase's management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. Factors that could cause JPMorgan Chase's results to differ materially from those described in the forward-looking statements can be found in the Quarterly Report on Form 10-Q for the quarter ended March 31, 2005, and in the 2004 Annual Report on Form 10-K for the year December 31, 2004 of JPMorgan Chase, each filed with the Securities and Exchange Commission and available at the Securities and Exchange Commission's Internet site (http://www.sec.gov).

#### JPMORGAN CHASE & CO. CONSOLIDATED FINANCIAL HIGHLIGHTS

JPMorganChase 🗘

(in millions, except per share, ratio and headcount data)

Provision for Credit Losses 587 427 203 37 189 1,014 218 3 Noninterest Expense 10,899 9,937 9,503 10 15 20,836 15,596 Net Income (Loss) 994 2,264 (548) (56) NM 3,258 1,382 1  Per Common Share: Net Income (Loss) Per Share — Diluted \$ 0.28 \$ 0.63 \$ (0.27) (56) NM \$ 0.91 \$ 0.65  Cash Dividends Declared Per Share 0.34 0.34 0.34 — — — 0.68 0.68 Book Value Per Share 29,95 29.78 21.52 1 39 29.95 21.52	50% 65 34 36 40 40 39 (9)
Total Net Revenue	65 34 36 40 40 39 (9)
Losses 587 427 203 37 189 1,014 218 3 Noninterest Expense 10,899 9,937 9,503 10 15 20,836 15,596 Net Income (Loss) 994 2,264 (548) (56) NM 3,258 1,382 1  Per Common Share: Net Income (Loss) Per Share — Diluted \$ 0.28 \$ 0.63 \$ (0.27) (56) NM \$ 0.91 \$ 0.65 Cash Dividends Declared Per Share — 0.34 0.34 0.34 — — — 0.68 0.68 Book Value Per Share 29,95 29.78 21.52 1 39 29.95 21.52 Closing Share Price 35.32 34.60 38.77 2 (9) 35.32 38.77  Common Shares	34 36 40 ———————————————————————————————————
Net Income (Loss) 994 2,264 (548) (56) NM 3,258 1,382 1  Per Common Share:  Net Income (Loss) Per Share — Diluted \$ 0.28 \$ 0.63 \$ (0.27) (56) NM \$ 0.91 \$ 0.65  Cash Dividends Declared Per Share 0.34 0.34 0.34 — — — 0.68 0.68  Book Value Per Share 29.95 29.78 21.52 1 39 29.95 21.52 Closing Share Price 35.32 34.60 38.77 2 (9) 35.32 38.77  Common Shares	36 40 39 (9)
Share:         Net Income (Loss)         Per Share —       Diluted       \$ 0.28       \$ 0.63       \$ (0.27)       (56)       NM       \$ 0.91       \$ 0.65         Cash Dividends       Declared Per       -       —       —       —       0.68       0.68         Book Value Per       Share       29.95       29.78       21.52       1       39       29.95       21.52         Closing Share Price       35.32       34.60       38.77       2       (9)       35.32       38.77         Common Shares	39 (9)
Per Share —         Diluted       \$ 0.28       \$ 0.63       \$ (0.27)       (56)       NM       \$ 0.91       \$ 0.65         Cash Dividends Declared Per Share       0.34       0.34       0.34       —       —       —       0.68       0.68         Book Value Per Share       29.95       29.78       21.52       1       39       29.95       21.52         Closing Share Price       35.32       34.60       38.77       2       (9)       35.32       38.77         Common Shares	39 (9)
Cash Dividends         Declared Per         Share	39 (9)
Share     0.34     0.34     0.34     —     —     0.68     0.68       Book Value Per       Share     29.95     29.78     21.52     1     39     29.95     21.52       Closing Share Price     35.32     34.60     38.77     2     (9)     35.32     38.77       Common Shares	39 (9) 70
Share       29.95       29.78       21.52       1       39       29.95       21.52         Closing Share Price       35.32       34.60       38.77       2       (9)       35.32       38.77         Common Shares	70
Common Shares	70
Outstanding:	
Weighted-Average	
Diluted Shares Outstanding 3,548.3 3,569.8 2,042.8 (1) 74 3,559.0 2,096.3	68
Common Shares Outstanding at	68
Period-end 3,514.0 3,525.3 2,087.5 — 68 3,514.0 2,087.5 SELECTED	
Return on Common	
Equity ("ROE") (a) 4% 9% NM (500)bp NM 6% 6%	—ьр
Return on Equity- Goodwill ("ROE-	
	00
	21
Total Capital Ratio 11.3(d) 11.9 11.2 (60) 10  SELECTED	
BALANCE SHEET DATA	
(Period-end)	
Wholesale Loans 149,588 137,401 77,044 9 94	
Deposits 534,640 531,379 346,539 1 54	
Common Stockholders'	
Equity 105,246 105,001 44,932 — 134 <b>Headcount</b> 168,461 164,381 94,615 2 78	
LINE OF BUSINESS	
	16%
Retail Financial         Services         980         988         396         (1)         147         1,968         602         2	27
Commercial Banking 174 243 65 (28) 168 417 139 2	15 00
	38
	53
Corporate (e)(486)(687)325	M
	40
(After-Tax):	38
Litigation Reserve	-
	25)
Policy	M
Net Income (Loss) \$ 994 \$ 2,264 \$ (548) (56) NM \$ 3,258 \$ 1,382	

Note: Effective July 1, 2004, Bank One Corporation ("Bank One") merged with and into JPMorgan Chase & Co. ("JPMorgan Chase"). Bank One's results of operations are included in JPMorgan Chase's results beginning July 1, 2004. In accordance with U.S. GAAP, the results of operations for the second and first quarters of 2005, each reflect three months of results of operations for the combined Firm, while the results of operations for the second quarter of 2004 reflects only the results of operations for heritage JPMorgan Chase. The results of operations for year-to-date 2005 reflect six months of results of operations for the combined Firm, while year-to-date 2004 reflects six months of results of operations for heritage JPMorgan Chase.

Based on annualized amounts.

<sup>(</sup>a) (b) Net income applicable to common stock divided by Total average common equity (net of goodwill). The Firm uses return on equity less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm utilizes this measure to facilitate operating comparisons to other competitors.

Represents Net income divided by Total average assets.

<sup>(</sup>d)

Includes Private Equity, Treasury, and corporate staff and other centrally managed expenses.

Not meaningful due to net loss.

#### JPMORGAN CHASE & CO. PRO FORMA CONSOLIDATED FINANCIAL **HIGHLIGHTS**

(in millions, except per share, ratio and headcount data)

	2QTR 2005	PRO FORMA		2QTR 2005 Change 1QTR 2005 2	QTR 2004	Year-to-	YTD 2005 Change 2004	
SELECTED	2003	2003	2004	10112005	Q1K 2004	2003	2004	
INCOME STATEMENT								
DATA Total Net Revenue	\$ 12,743	\$ 13,647	\$ 13,279	(7)%	(4)%	\$ 26,390	\$ 27,086	(3)%
Provision for Credit Losses	587	427	248	37	137	1,014	401	153
Noninterest Expense Net Income <b>Per Common</b>	10,899 994	9,937 2,264	12,629 433	10 (56)	(14) 130	20,836 3,258	21,741 3,460	(4) (6)
Share: Net Income Per								
Share — Diluted Cash Dividends Declared Per	\$ 0.28	\$ 0.63	\$ 0.12	(56)	133	\$ 0.91	\$ 0.96	(5)
Share	0.34	0.34	0.34	_	_	0.68	0.68	_
Book Value Per Share	29.95	29.78	29.06	1	3	29.95	29.06	3
Closing Share Price Common Shares Outstanding: Weighted-Average	35.32	34.60	38.77	2	(9)	35.32	38.77	(9)
Diluted Shares Outstanding Common Shares	3,548.3	3,569.8	3,588.6	(1)	(1)	3,559.0	3,589.0	(1)
Outstanding at Period-end SELECTED RATIOS:	3,514.0	3,525.3	3,559.0	_	(1)	3,514.0	3,559.0	(1)
Return on Common Equity ("ROE")								
(a) Return on Equity- Goodwill ("ROE-	4%	9%	2%	(500)bp	200bp	6%	7%	(100)bp
GW") (a) (b) Return on Assets	6	15	3	(900)	300	11	11	_
("ROA") (a) (c) Tier 1 Capital Ratio	0.34 8.2(d)	0.79 8.6	0.15 8.6	(45) (40)	19 (40)	0.56	0.61	(5)
Total Capital Ratio SELECTED BALANCE SHEET DATA	11.3(d)	11.9	11.8	(60)	(50)			
(Period-end) Total Assets	\$ 1,171,283	\$ 1,178,305	\$ 1,153,304	(1)%	2%			
Wholesale Loans Consumer Loans	149,588 266,437	137,401 265,268	133,011 225,557	9	12 18			
Deposits Common	534,640	531,379	511,386	1	5			
Stockholders' Equity	105,246	105,001	103,439	_	2			
Headcount <u>LINE OF</u> <u>BUSINESS</u>	168,461	164,381	165,608	2	2			
EARNINGS Investment Bank Retail Financial	\$ 606	\$ 1,325	\$ 1,016	(54)	(40)	\$ 1,931	\$ 2,367	(18)%
Services Card Services	980 542	988 522	938 409	(1) 4	4 33	1,968 1,064	1,682 745	17 43
Commercial Banking Treasury &	174	243	234	(28)	(26)	417	523	(20)
Securities Services	229	245	103	(7)	122	474	196	142
Asset & Wealth Management Corporate (e)	283 (486)	276 (687)	190 (103)	3 29	49 (372)	559 (1,173)	419 (118)	33 NM
Total Operating Earnings Reconciling Items	2,328	2,912	2,787	(20)	(16)	5,240	5,814	(10)
(After-Tax): Merger Costs Litigation	(173)	(90)	(60)	92	188	(263)	(60)	338
Reserve Charge Accounting Policy	(1,161)	(558)	(2,294)	108	(49)	(1,719)	(2,294)	(25)
Conformity Net Income	\$ 994	\$ 2,264	\$ 433	NM (56)	NM 130	\$ 3,258	\$ 3,460	NM (6)

Net income applicable to common stock divided by Total average common equity (net of goodwill). The Firm uses return on equity less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm utilizes this measure to facilitate operating comparisons to other competitors.

Represents Net income divided by Total average assets.

Estimated.

Includes Private Equity, Treasury, and corporate staff and other centrally managed expenses.

<sup>(</sup>c) (d) (e) NM Not meaningful due to net loss.

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# EARNINGS RELEASE FINANCIAL SUPPLEMENT SECOND QUARTER 2005

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#### JPMORGAN CHASE & CO.

#### CONSOLIDATED FINANCIAL HIGHLIGHTS

(in millions, except per share, ratio and headcount data)

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Heritage

					JPMC Only	PMC Only 2QTR 2005			YTD 2005	
	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	2QTR 2004	Chang 1QTR 2005	2QTR 2004	2005	0-date 2004	Change 2004
SELECTED INCOME STATEMENT DATA Total Net Revenue Provision for Credit Losses Noninterest Expense Net Income (Loss)	\$ 12,743 587 10,899 994	\$ 13,647 427 9,937 2,264	\$ 12,950 1,157 9,386 1,666	\$ 12,505 1,169 9,377 1,418	\$ 8,631 203 9,503 (548)	(7)% 37 10 (56)	48% 189 15 NM	\$ 26,390 1,014 20,836 3,258	\$ 17,642 218 15,596 1,382	50% 365 34 136
Per Common Share: Net Income (Loss) Per Share — Diluted Cash Dividends Declared Per Share Book Value Per Share Closing Share Price	\$ 0.28 0.34 29.95 35.32	\$ 0.63 0.34 29.78 34.60	\$ 0.46 0.34 29.61 39.01	\$ 0.39 0.34 29.42 39.73	\$ (0.27) 0.34 21.52 38.77	(56) — 1 2	NM — 39 (9)	\$ 0.91 0.68 29.95 35.32	\$ 0.65 0.68 21.52 38.77	40 — 39 (9)
Common Shares Outstanding: Weighted-Average Diluted Shares Outstanding Common Shares Outstanding at Period- end	3,548.3 3,514.0	3,569.8 3,525.3	3,602.0 3,556.2	3,592.0 3,564.1	2,042.8 2,087.5	(1)	74 68	3,559.0 3,514.0	2,096.3 2,087.5	70 68
SELECTED RATIOS: Return on Common Equity ("ROE") (a) Return on Equity-Goodwill ("ROE-GW") (a) (b) Return on Assets ("ROA") (a) (c) Tier 1 Capital Ratio Total Capital Ratio	4% 6 0.34 8.2(d) 11.3(d)	9% 15 0.79 8.6 11.9	6% 11 0.57 8.7 12.2	5% 9 0.50 8.6 12.0	NM NM NM 8.2% 11.2	(500)bp (900) (45) (40) (60)	NM NM NM —bp	6% 11 0.56	6% 7 0.35	—bр 400 21
SELECTED BALANCE SHEET DATA (Period-end) Total Assets Wholesale Loans Consumer Loans Deposits Common Stockholders' Equity	\$ 1,171,283 149,588 266,437 534,640 105,246	\$ 1,178,305 137,401 265,268 531,379 105,001	\$ 1,157,248 135,067 267,047 521,456 105,314	\$ 1,138,469 132,344 261,357 496,454 104,844	\$ 817,763 77,044 148,894 346,539 44,932	(1)% 	43% 94 79 54 134			
LINE OF BUSINESS EARNINGS Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate (e)	\$ 606 980 542 174 229 283 (486)	\$ 1,325 988 522 243 245 276 (687)	\$ 660 775 515 254 145 263 (296)	\$ 627 \$22 421 215 96 197 (219)	\$ 644 396 176 65 101 99 325	(54) (1) 4 (28) (7) 3 29	(6) 147 208 168 127 186 NM	\$ 1,931 1,968 1,964 417 474 559 (1,173)	\$ 1,661 602 338 139 199 221 576	16% 227 215 200 138 153 NM
Total Operating Earnings Reconciling Items (After-Tax): Merger Costs Litigation Reserve Charge Accounting Policy Conformity Net Income (Loss)	2,328 (173) (1,161) ———————————————————————————————————	2,912 (90) (558) - \$ 2,264	2,316 (324) (326) \$ 1,666	2,159 (462) (279) § 1,418	1,806 (60) (2,294) ————————————————————————————————————	(20) 92 108 NM (56)	29 188 (49) NM NM	(263) (1,719) ————————————————————————————————————	3,736 (60) (2,294) ————————————————————————————————————	338 (25) NM 136

Heritage

Note: Effective July 1, 2004, Bank One Corporation ("Bank One") merged with and into JPMorgan Chase & Co. ("JPMorgan Chase"). Bank One's results of operations are included in JPMorgan Chase's results beginning July 1, 2004. In accordance with U.S. GAAP, the results of operations for the second and first quarters of 2005, and fourth and third quarters of 2004, each reflect three months of results of operations for the combined Firm, while the results of operations for the second quarter of 2004 reflects only the results of operations for heritage JPMorgan Chase. The results of operations for year-to-date 2005 reflect six months of results of operations for the combined Firm, while year-to-date 2004 reflects six months of results of operations for heritage JPMorgan Chase.

NM - Not meaningful due to net loss

<sup>(</sup>a) Based on annualized amounts.

<sup>(</sup>b) Net income applicable to common stock divided by Total average common equity (net of goodwill). The Firm uses return on equity less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm utilizes this measure to facilitate operating comparisons to other competitors.

Represents Net income divided by Total average assets.

<sup>(</sup>d) Estimated

Includes Private Equity, Treasury, and corporate staff and other centrally managed expenses.

# JPMORGAN CHASE & CO. STATEMENTS OF INCOME — REPORTED BASIS (in millions, except per share, ratio and headcount data)

JPMorganChase 🗘

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 2 Chang 1QTR 2005		Year-t	Heritage JPMC Only o-date 2004	YTD 2005 Change 2004
<u>REVENUE</u>										
Investment Banking Fees	\$ 961	\$ 993	\$ 1,073	\$ 879	\$ 893	(3)%	8%	\$ 1,954	\$ 1,585	23%
Trading Revenue (a) Lending & Deposit Related Fees	387 851	1,859 820	611 903	408 943	873 412	(79) 4	(56) 107	2,246 1,671	2,593 826	(13) 102
Asset Management, Administration and	631	820	903	943	412	4	107	1,0/1	820	102
Commissions	2,541	2,498	2,330	2,185	1,814	2	40	5,039	3,650	38
Securities / Private Equity Gains (Losses)	407	(45)	569	413	460	NM	(12)	362	892	(59)
Mortgage Fees and Related Income	336	362	85	233	294	(7)	14	698	488	43
Credit Card Income Other Income	1,763 496	1,734 201	1,822 228	1,782 210	631 260	147	179 91	3,497 697	1,236 392	183 78
Noninterest Revenue	7,742	8,422	7,621	7,053	5,637	(8)	37	16,164	11,662	39
Nominer est Revenue	7,742	0,422	7,021	7,035	3,037	(6)	37	10,104	11,002	37
Interest Income	10,949	10,632	9,862	9,493	5,614	3	95	21,581	11,240	92
Interest Expense	5,948	5,407	4,533	4,041	2,620	10	127	11,355	5,260	116
Net Interest Income	5,001	5,225	5,329	5,452	2,994	(4)	67	10,226	5,980	71
TOTAL NET REVENUE	12,743	13,647	12,950	12,505	8,631	(7)	48	26,390	17,642	50
TOTAL NET REVENUE	12,743	13,047	12,950	12,505	6,031	(7)	46	20,390	17,042	30
Provision for Credit Losses	587	427	1,157	1,169	203	37	189	1,014	218	365
NONINTEREST EXPENSE	1266	4.702	4.211	1.050	2.042	(0)	4.5	0.070	( 245	4.4
Compensation Expense Occupancy Expense	4,266 580	4,702 525	4,211 609	4,050 604	2,943 440	(9) 10	45 32	8,968 1.105	6,245 871	44 27
Technology and Communications Expense	896	920	1,051	1.046	786		14	1,816	1,605	13
Professional & Outside Services	1,130	1,074	1,191	1,103	752	(3) 5	50	2,204	1,568	41
Marketing	537	483	428	506	202	11	166	1,020	401	154
Other Expense	954	805	981	920	511	19	87	1,759	958	84
Amortization of Intangibles	385	383	392	396	79	1	387	768	158	386
Total Noninterest Expense before										
Merger Costs and Litigation Reserve Charge	8,748	8,892	8,863	8,625	5,713	(2)	53	17,640	11,806	49
Merger Costs	279	145	523	752	90	92	210	424	90	371
Litigation Reserve Charge	1,872	900			3,700	108	(49)	2,772	3,700	(25)
TOTAL NONINTEREST		·								
EXPENSE	10,899	9,937	9,386	9,377	9,503	10	15	20,836	15,596	34
Income (Loss) before Income Tax Expense	1,257	3,283	2,407	1,959	(1,075)	(62)	NM	4,540	1,828	148
Income (Loss) before income fax Expense Income Tax Expense (Benefit)	263	1,019	2,407 741	541	(527)	(74)	NM NM	1,282	1,828	187
NET INCOME (LOSS)	\$ 994	\$ 2,264	\$ 1,666	\$ 1,418	\$ (548)	(56)	NM	\$ 3,258	\$ 1,382	136
NET INCOME (LOSS) APPLICABLE	<u> </u>	<del>\$ 2,204</del>	3 1,000	3 1,410	<u> </u>	(30)	14141	9 5,236	3 1,502	150
TO COMMON STOCK	\$ 991	\$ 2,259	\$ 1,653	\$ 1,405	\$ (561)	(56)	NM	\$ 3,250	\$ 1,356	140
TO COMMON STOCK	<u> </u>	<u> </u>	4 1,000	3 1,100	<u> </u>	(50)	. 1112	<u> </u>	3 1,000	1.0
NET INCOME (LOSS) PER COMMON										
SHARE										
Basic Earnings per Share	\$ 0.28	\$ 0.64	\$ 0.47	\$ 0.40	\$ (0.27)	(56)	NM	\$ 0.93	\$ 0.67	39
Diluted Earnings per Share Weighted—Average Basic Shares	0.28	0.63	0.46	0.39	(0.27)	(56)	NM	0.91	0.65	40
Outstanding	3,493.0	3,517.5	3,514.7	3,513.5	2,042.8	(1)	71	3,505.2	2,037.6	72
Weighted—Average Diluted Shares	,				· · · · · · · · · · · · · · · · · · ·	` '			*	
Outstanding	3,548.3	3,569.8	3,602.0	3,592.0	2,042.8	(1)	74	3,559.0	2,096.3	70
FINANCIAL RATIOS										
ROE	4%	9%	6%	5%	NM	(500)bp	NM	6%	6%	—bр
ROE-GW	6	15	11	9	NM	(900)	NM	11	7	400
ROA	0.34	0.79	0.57	0.50	NM	(45)	NM	0.56	0.35	21
Effective Income Tax Rate	21	31	31	28	49%	(1,000)	(2,800)bp	28	24	400
Overhead Ratio	86	73	72	75	110	1,300	(2,400)	79	88	(900)
Headcount	168,461	164,381	160,968	162,275	94,615	2%	78%	168,461	94,615	78%

<sup>(</sup>a) Trading NII is not included in Trading revenue. See page 10 for additional details.

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#### JPMORGAN CHASE & CO. CONSOLIDATED BALANCE SHEETS (in millions)

					Heritage JPMC Only	Jun 30, 2005 Change	
	Jun 30 2005	Mar 31 2005	Dec 31 2004	Sep 30 2004	Jun 30 2004	Mar 31 2005	Jun 30 2004
ASSETS							
Cash and Due from Banks Deposits with Banks	\$ 35,092 9,080	\$ 37,593 14,331	\$ 35,168 21,680	\$ 30,815 33,082	\$ 23,525 39,135	(7)% (37)	49% (77)
Federal Funds Sold and Securities Purchased	,,,,,,,	,	,	,	,	( )	` /
under Resale Agreements Securities Borrowed	130,785 58,457	132,751 53,174	101,354 47,428	96,031 50,546	100,851 44,947	(1) 10	30 30
Trading Assets:	36,437	33,174	47,420	30,340	74,547	-	30
Debt and Equity Instruments	235,803	230,725	222,832	214,852	187,640	2	26
Derivative Receivables Securities	55,015 58,573	60,388 75,251	65,982 94,512	57,795 92,816	49,980 64,915	(9) (22)	10 (10)
Interests in Purchased Receivables	27,887	28,484	31,722	30,479	· —	(2)	NM
Loans (Net of Allowance for Loan Losses)	409,231	395,734	394,794	386,208	221,971	3	84
Private Equity Investments Accrued Interest and Accounts Receivable	6,488 24,245	7,333 21,098	7,735 21,409	8,547 19,876	6,663 15,050	(12) 15	(3) 61
Premises and Equipment	9,354	9,344	9,145	8,880	6,268	_	49
Goodwill	43,537	43,440	43,203	42,947	8,731	_	399
Other Intangible Assets: Mortgage Servicing Rights	5.026	5.663	5.080	5.168	5.707	(11)	(12)
Purchased Credit Card Relationships	3,528	3,703	3,878	4,055	893	(5)	295
All Other Intangibles	5,319	5,514	5,726	5,945	799	(4)	NM
Other Assets TOTAL ASSETS	53,863 <b>\$ 1,171,283</b>	\$ 1,178,305	\$ 1,157,248	50,427 \$ 1,138,469	\$ 40,688 \$ 817,763	(1)	32 43
TOTAL ASSETS	3 1,1/1,203	3 1,176,303	3 1,137,246	3 1,136,409	\$ 617,703	(1)	43
LIABILITIES							
Deposits: U.S. Offices:							
Noninterest-Bearing	\$ 138,025	\$ 130,533	\$ 129,257	\$ 122,054	\$ 87,972	6	57
Interest-Bearing	263,952	271,592	261,673	254,611	141,118	(3)	87
Non-U.S. Offices: Noninterest-Bearing	7,289	6.669	6,931	7,259	7,320	9	
Interest-Bearing	125,374	122,585	123,595	112,530	110,129	2	14
Total Deposits	534,640	531,379	521,456	496,454	346,539	1	54
Federal Funds Purchased and Securities Sold under Repurchase Agreements	137,350	137,062	127,787	167,313	152,619		(10)
Commercial Paper	12,842	13,063	12,605	10,307	15,300	(2)	(16)
Other Borrowed Funds	12,716	10,124	9,039	9,454	9,435	26	35
Trading Liabilities: Debt and Equity Instruments	83.011	96.090	87.942	78,767	82,338	(14)	1
Derivative Payables	51,269	57,626	63,265	52,307	42,838	(11)	20
Accounts Payable, Accrued Expenses and							
Other Liabilities (including the Allowance for Lending-Related Commitments)	77,064	72,183	75,722	68,675	56,576	7	36
Beneficial Interests Issued by Consolidated	,	,	,	,	,		
VIEs Long-Term Debt	43,826 101,182	44,827 99,329	48,061 95,422	45,840 91,754	6,562 52,981	(2)	NM 91
Junior Subordinated Deferrable Interest	101,162	99,329	93,422	91,734	32,981	2	91
Debentures Held by Trusts that Issued							
Guaranteed Capital Debt Securities	11,998	11,282	10,296	11,745	6,634	6	81
TOTAL LIABILITIES	1,065,898	1,072,965	1,051,595	1,032,616	771,822	(1)	38
STOCKHOLDERS' EQUITY	122	222	222	1.000	1.000	(50)	(0.0)
Preferred Stock Common Stock	139 3,604	339 3,598	339 3,585	1,009 3,576	1,009 2,095	(59)	(86) 72
Capital Surplus	73,911	73,394	72,801	72,183	14,426	1	412
Retained Earnings	31,032	31,253	30,209	29,779	29,596	(1)	5
Accumulated Other Comprehensive Income (Loss)	(61)	(623)	(208)	(242)	(910)	90	93
Treasury Stock, at Cost	(3,240)	(2,621)	(1,073)	(452)	(275)	(24)	NM
TOTAL STOCKHOLDERS' EQUITY	105,385	105,340	105,653	105,853	45,941		129
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,171,283	\$ 1,178,305	\$ 1,157,248	\$ 1,138,469	\$ 817,763	(1)	43
STOCKHOLDERS EQUIT	<u> </u>	9 1,170,303	9 1,137,240	g 1,130,407	017,705	(1)	T.)

#### JPMORGAN CHASE & CO. CONDENSED AVERAGE BALANCE SHEETS AND ANNUALIZED YIELDS (in millions, except rates)

•					Heritage				Heritage	
	2OTR	10TR	4OTR	3OTR	JPMC Only 2OTR	2QTR : Chan		Year	JPMC Only -to-date	YTD 2005 Change
	2005	2005	2004	2004	2004	1QTR 2005	2QTR 2004	2005	2004	2004
AVERAGE BALANCES ASSETS										
Deposits with Banks Federal Funds Sold and Securities Purchased under Resale	\$ 18,646	\$ 15,232	\$ 31,799	\$ 34,166	\$ 26,905	22%	(31)%	\$ 16,948	\$ 24,220	(30)%
Agreements Securities Borrowed	139,864 60,207	121,189 52,449	104,038 47,663	102,042 47,087	87,080 54,233	15 15	61 11	130,580 56,349	84,818 51,421	54 10
Trading Assets — Debt Instruments	193.660	187,669	186,013	170,663	153.548	3	26	190,681	159,968	19
Securities	67,705	93,438	92,294	94,720	64,148	(28)	6	80,500	64,070	26
Interests in Purchased Receivables Loans	28,082 404,318	29,277 398,494	30,491 400,841	28,917 390,753	225.344	(4)	NM 79	28,676 401,422	1,268 220,143	NM 82
Total Interest-Earning Assets	912,482	897,748	893,139	868,348	611,258	2	49	905,156	605,908	49
Trading Assets — Equity Instruments	43,935	43,717	35,803	30,275	38,934	_	13	43,827	29,468	49
All Other Noninterest-Earning Assets	219,616	221,353	225,946	218,712	152,678	(1)	44	220,479	151,718	45
TOTAL ASSETS	\$ 1,176,033	<u>\$ 1,162,818</u>	\$ 1,154,888	\$ 1,117,335	<u>\$ 802,870</u>	1	46	\$ 1,169,462	<u>\$ 787,094</u>	49
LIABILITIES Interest-Bearing Deposits Federal Funds Purchased and Securities Sold under Repurchase	\$ 394,455	\$ 388,355	\$ 377,368	\$ 365,104	\$ 254,034	2	55	\$ 391,422	\$ 246,120	59
Agreements	158,268	151,335	158,633	163,206	155,335	5	2	154,821	150,354	3
Commercial Paper Other Borrowings (a)	12,496 98,936	12,665 98,259	10,885 89,674	12,497 84,387	14,283 80,364	(1)	(13) 23	12,580 98,600	13,718 80,375	(8) 23
Beneficial Interests Issued by				*		1			· · · · · · · ·	
Consolidated VIEs	43,743	45,294	46,366	43,308	7,433	(3)	488	44,514	8,598	418
Long-Term Debt Total Interest-Bearing Liabilities	111,858 819,756	108,004 803,912	104,599 787,525	101,061 769,563	57,019 568,468	2	96 44	109,941 811,878	55,297 554,462	99 46
Noninterest-Bearing Liabilities	250,792	253,222	261,487	242,394	186,529	(1)	34	252,000	185,282	36
TOTAL LIABILITIES	1,070,548	1,057,134	1,049,012	1,011,957	754,997	1	42	1,063,878	739,744	44
Preferred Stock	216	339	1,002	1,009	1,009	(36)	(79)	277	1,009	(73)
Common Stockholders' Equity TOTAL STOCKHOLDERS'	105,269	105,345	104,874	104,369	46,864	_	125	105,307	46,341	127
EQUITY TOTAL LIABILITIES.	105,485	105,684	105,876	105,378	47,873	_	120	105,584	47,350	123
PREFERRED STOCK AND STOCKHOLDERS' EQUITY	<u>\$ 1,176,033</u>	<u>\$ 1,162,818</u>	<u>\$ 1,154,888</u>	<u>\$ 1,117,335</u>	<u>\$ 802,870</u>	1	46	<u>\$ 1,169,462</u>	<u>\$ 787,094</u>	49
AVERAGE RATES										
INTEREST-EARNING ASSETS Deposits with Banks Federal Funds Sold and Securities Purchased under Resale	4.08%	4.11%	2.60%	1.53%	1.68%	(3) bp	240 bp	4.09%	1.66%	243 bp
Agreements	2.70 2.08	2.43 1.71	2.03 1.34	1.85 1.01	1.45 0.66	27 37	125 142	2.58 1.91	1.47 0.72	111 119
Securities Borrowed Trading Assets — Debt Instruments	2.08 5.06	4.89	1.34 4.44	4.64	4 37	17	69	4 98	4.36	62
Securities	3.77	4.93	4.43	4.42	4.58	(116)	(81)	4.44	4.40	4
Interests in Purchased Receivables Loans	3.08 6.24	2.58 6.11	2.11 5.66	1.63 5.67	NM 4.85	50 13	NM 139	2.83 6.18	1.79 4.92	104 126
Total Interest-Earning Assets	4.85	4.83	4.40	4.33	3.71	2	114	4.84	3.74	110
INTEREST-BEARING LIABILITIES Interest-Bearing Deposits Federal Funds Purchased and	2.39	2.09	1.76	1.44	1.29	30	110	2.24	1.33	91
Securities Sold under Repurchase										
Agreements Commercial Paper	2.69 2.42	2.48 2.00	1.96 1.65	1.53 1.08	1.17 0.79	21 42	152 163	2.59 2.21	1.20 0.76	139 145
Other Borrowings (a)	4.56	5.06	4.13	5.16	0.79 4.44	(50)	103	4.81	4.48	33
Beneficial Interests Issued by						` /				
Consolidated VIEs Long-Term Debt	2.92 3.64	2.44 3.47	1.97 3.31	1.58 3.10	2.04 2.85	48 17	88 79	2.68 3.56	1.79 2.94	89 62
Total Interest-Bearing Liabilities	2.91	2.73	2.29	2.09	1.85	18	106	2.82	1.91	91
INTEREST RATE SPREAD	1.94%	2.10%	2.11%	2.24%	1.86%	(16)	8	2.02%	1.83%	19
NET YIELD ON INTEREST- EARNING ASSETS	2.24%	2.39%	2.38%	2.48%	1.98%	(15)	26	2.31%	2.00%	31
NET YIELD ON INTEREST- EARNING ASSETS ADJUSTED FOR SECURITIZATIONS	2.76%	2.95%	2.95%	3.05%	2.40%	(19)	36	2.85%	2.42%	43

<sup>(</sup>a) Includes securities sold but not yet purchased.

## **OPERATING BASIS**

In addition to analyzing the Firm's results on a reported basis, management reviews the Firm's and the lines of business' results on an "operating basis," which is a non-GAAP financial measure. The definition of operating basis starts with the reported U.S. GAAP results. In the case of the IB, noninterest revenue on an operating basis includes, in Trading revenue, Net interest income related to trading activities. Trading activities generate revenues, which are recorded for U.S. GAAP purposes in two line items on the income statement: Trading revenue, which includes the mark-to-market gains or losses on trading positions; and Net interest income, which includes the interest income or expense related to those positions. Combining both the Trading revenue and related Net interest income enables management to evaluate IB's trading activities, by considering all revenue related to these activities, and facilitates operating comparisons to other competitors.

In the case of Card Services, operating, or managed, basis excludes the impact of credit card securitizations on total net revenue, the Provision for credit losses, net charge-offs and loan receivables. JPMorgan Chase uses the concept of "managed receivables" to evaluate the credit performance and overall financial performance of the underlying credit card loans, both sold and not sold: as the same borrower is continuing to use the credit card for ongoing charges, a borrower's credit performance will affect both the loan receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed loan receivables, JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in order to disclose the credit performance (such as net charge-off rates) of the entire managed credit card portfolio.

Operating basis also excludes merger costs, significant litigation reserve charges, and accounting policy conformity adjustments, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends) and do not provide meaningful comparisons with other periods.

Finally, commencing with the first quarter of 2005, Operating revenue (Noninterest Revenue and Net interest income) for each of the segments and the Firm is presented on a tax-equivalent basis. Accordingly, revenue from tax-exempt securities and investments that receive tax credits are presented in the operating results on a basis comparable to taxable securities and investments. This allows management to assess the comparability of revenues arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within Income tax expense. The Corporate sector's and the Firm's operating revenue and income tax expense for the periods prior to the first quarter of 2005 have been restated to be similarly presented on a tax-equivalent basis. This restatement had no impact on the Corporate sector's or the Firm's operating results.

# JPMORGAN CHASE & CO. RECONCILIATION FROM REPORTED TO OPERATING BASIS SUMMARY (in millions)

JPMorgan Chase prepares its Consolidated financial statements using accounting principles generally accepted in the United States of America ("U.S. GAAP"), which is referred to as "reported basis." This presentation provides the reader with an understanding of the Firm's results that can be consistently tracked from year to year and enables comparisons to the Firm's performance with other companies' U.S. GAAP financial statements. In addition to analyzing the Firm's results on a reported basis, management reviews line-of-business results on an "operating basis," which is a non-GAAP financial measure. The financial information that is presented on the following pages is presented on an operating basis; for additional information, see the previous page for a more detailed definition of operating basis and the Appendix.

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 2 Chan 1QTR 2005		Yea 2005	Heritage JPMC Only r-to-date 2004	YTD 2005 Change 2004
TOTAL NET REVENUE Total Net Revenue — Reported	\$ 12,743	\$ 13,647	\$ 12,950	\$ 12,505	\$ 8,631	(7)%	48%	\$ 26,390	\$ 17,642	50%
Impact of: Credit Card Securitizations Accounting Policy Conformity	930	917	1,011	928	486	1	91	1,847	959	93
Adjustments Tax Equivalent Adjustments Total Net Revenue — Operating	227 \$ 13,900	176 \$ 14,740	188 \$ 14,149	118 28 \$ 13,579	59 \$ 9,176	NM 29 (6)	NM 285 51	403 \$ 28,640	107 \$ 18,708	NM 277 53
PROVISION FOR CREDIT LOSSES Provision for Credit Losses — Reported Impact of:	\$ 587	\$ 427	\$ 1,157	\$ 1,169	\$ 203	37	189	\$ 1,014	\$ 218	365
Credit Card Securitizations Accounting Policy Conformity	930	917	1,011	928	486	1	91	1,847	959	93
Adjustments Provision for Credit Losses — Operating	\$ 1,517	\$ 1,344	\$ 1,643	(333) \$ 1,764	\$ 689	NM 13	NM 120	\$ 2,861	<u>\$ 1,177</u>	NM 143
TOTAL NONINTEREST EXPENSE Total Noninterest Expense — Reported Impact of:	\$ 10,899	\$ 9,937	\$ 9,386	\$ 9,377	\$ 9,503	10	15	\$ 20,836	\$ 15,596	34
Merger Costs Litigation Reserve Charges Total Noninterest Expense — Operating	(279) (1,872) \$ 8,748	(145) (900) \$ 8,892	(523) \$ 8,863	(752) — \$ 8,625	(90) (3,700) \$ 5,713	(92) (108) (2)	(210) 49 53	(424) (2,772) \$ 17,640	(90) (3,700) \$ 11,806	(371) 25 49
INCOME TAX EXPENSE Income Tax Expense (Benefit) — Reported	\$ 263	\$ 1,019	\$ 741	\$ 541	\$ (527)	(74)	NM	\$ 1,282	\$ 446	187
Impact of:     Merger Costs     Litigation Reserve Charges     Accounting Policy Conformity	106 711	55 342	199 —	290 —	30 1,406	93 108	253 (49)	161 1,053	30 1,406	437 (25)
Adjustments Tax Equivalent Adjustments Income Tax Expense — Operating	227 \$ 1,307	176 \$ 1,592	199 188 \$ 1,327	172 28 \$ 1,031	59 \$ 968	NM 29 (18)	NM 285 35	403 \$ 2,899	107 \$ 1,989	NM 277 46
NET INCOME Net Income (Loss) — Reported Impact of:	\$ 994	\$ 2,264	\$ 1,666	\$ 1,418	\$ (548)	(56)	NM	\$ 3,258	\$ 1,382	136
Merger Costs Litigation Reserve Charges Accounting Policy Conformity	173 1,161	90 558	324	462	60 2,294	92 108	188 (49)	263 1,719	60 2,294	338 (25)
Adjustments Net Income — Operating	\$ 2,328	\$ 2,912	\$ 2,316	\$ 2,159	\$ 1,806	NM (20)	NM 29	\$ 5,240	\$ 3,736	NM 40

# JPMORGAN CHASE & CO. STATEMENTS OF INCOME — OPERATING BASIS (in millions, except per share and ratio data)

Other Income         639         316         407         389         256         102         150         955         383           Noninterest Revenue         7,355         8,050         7,525         6,808         5,765         (9)         28         15,405         12,035           Interest Income         13,054         12,592         11,233         11,000         6,031         4         116         25,646         11,933           Interest Expense         6,509         5,902         4,609         4,229         2,620         10         148         12,411         5,260           Net Interest Income         6,545         6,690         6,624         6,771         3,411         (2)         92         13,235         6,673	23% 23) 02 38 559) 43 24 49 28 15 36 98 53 43
Trading-Related Revenue (Including Trading NII) 585 2,187 1,122 832 1,312 (73) (55) 2,772 3,608 Lending & Deposit Related Fees 851 820 903 943 412 4 107 1,671 826 Asset Management, Administration and Commissions 2,541 2,498 2,330 2,185 1,814 2 40 5,039 3,650 Securities / Private Equity Gains (Losses) 407 (45) 569 413 460 NM (12) 362 892 Mortgage Fees and Related Income 336 362 85 233 294 (7) 14 698 488 Credit Card Income 1,035 919 1,036 934 324 13 219 1,954 603 Other Income 639 316 407 389 256 102 150 955 383 Noninterest Revenue 7,355 8,050 7,525 6,808 5,765 (9) 28 15,405 12,035  Interest Income 13,054 12,592 11,233 11,000 6,031 4 116 25,646 11,933 Interest Expense 6,509 5,902 4,609 4,229 2,620 10 148 12,411 5,260 Net Interest Income 6,545 6,690 6,624 6,771 3,411 (2) 92 13,235 6,673	23) 02 38 59) 43 224 49 28 15 36 98
Lending & Deposit Related Fees         851         820         903         943         412         4         107         1,671         826           Asset Management, Administration and Commissions         2,541         2,498         2,330         2,185         1,814         2         40         5,039         3,650           Securities / Private Equity Gains (Losses)         407         (45)         569         413         460         NM         (12)         362         892           Mortgage Fees and Related Income         336         362         85         233         294         (7)         14         698         488           Credit Card Income         1,035         919         1,036         934         324         13         219         1,954         603           Other Income         639         316         407         389         256         102         150         955         383           Noninterest Revenue         7,355         8,050         7,525         6,808         5,765         (9)         28         15,405         12,035           Interest Income         13,054         12,592         11,233         11,000         6,031         4         116         25,646	02 38 559) 43 224 449 228 15 36 998 53
Commissions         2,541         2,498         2,330         2,185         1,814         2         40         5,039         3,650           Securities / Private Equity Gains (Losses)         407         (45)         569         413         460         NM         (12)         362         892           Mortgage Fees and Related Income         336         362         85         233         294         (7)         14         698         488           Credit Card Income         1,035         919         1,036         934         324         13         219         1,954         603           Other Income         639         316         407         389         256         102         150         955         383           Noninterest Revenue         7,355         8,050         7,525         6,808         5,765         (9)         28         15,405         12,035           Interest Income         13,054         12,592         11,233         11,000         6,031         4         116         25,646         11,933           Interest Expense         6,509         5,902         4,609         4,229         2,620         10         148         12,411         5,260	59) 43 24 49 28 15 36 98 53
Mortgage Fees and Related Income         336         362         85         233         294         (7)         14         698         488           Credit Card Income         1,035         919         1,036         934         324         13         219         1,954         603           Other Income         639         316         407         389         256         102         150         955         383           Noninterest Revenue         7,355         8,050         7,525         6,808         5,765         (9)         28         15,405         12,035           Interest Income         13,054         12,592         11,233         11,000         6,031         4         116         25,646         11,933           Interest Expense         6,509         5,902         4,609         4,229         2,620         10         148         12,411         5,260           Net Interest Income         6,545         6,690         6,624         6,771         3,411         (2)         92         13,235         6,673	43 24 49 28 15 36 98 53
Other Income         639         316         407         389         256         102         150         955         383           Noninterest Revenue         7,355         8,050         7,525         6,808         5,765         (9)         28         15,405         12,035           Interest Income         13,054         12,592         11,233         11,000         6,031         4         116         25,646         11,933           Interest Expense         6,509         5,902         4,609         4,229         2,620         10         148         12,411         5,260           Net Interest Income         6,545         6,690         6,624         6,771         3,411         (2)         92         13,235         6,673	49 28 15 36 98 53
Interest Income         13,054         12,592         11,233         11,000         6,031         4         116         25,646         11,933           Interest Expense         6,509         5,902         4,609         4,229         2,620         10         148         12,411         5,260           Net Interest Income         6,545         6,690         6,624         6,771         3,411         (2)         92         13,235         6,673	15 36 98 53
Interest Expense         6,509         5,902         4,609         4,229         2,620         10         148         12,411         5,260           Net Interest Income         6,545         6,690         6,624         6,771         3,411         (2)         92         13,235         6,673	36 98 53
Net Interest Income 6,545 6,690 6,624 6,771 3,411 (2) 92 13,235 6,673	98 53
TOTAL NET REVENUE 13,900 14,740 14,149 13,579 9,176 (6) 51 28,640 18,708	43
Managed Provision for Credit Losses 1,517 1,344 1,643 1,764 689 13 120 2,861 1,177	
NONINTEREST EXPENSE Compensation Expense 4,266 4,702 4,211 4,050 2,943 (9) 45 8,968 6,245	44
Occupancy Expense         580         525         609         604         440         10         32         1,105         871           Technology and Communications Expense         896         920         1,051         1,046         786         (3)         14         1,816         1,605	27 13
Professional & Outside Services 1,130 1,074 1,191 1,103 752 5 50 2,204 1,568	41 54
Other Expense 954 805 981 920 511 19 87 1,759 958	84
Amortization of Intangibles 385 383 392 396 79 1 387 768 158  TOTAL NONINTEREST	86
EXPENSE <u>8,748</u> <u>8,892</u> <u>8,863</u> <u>8,625</u> <u>5,713</u> (2) 53 <u>17,640</u> <u>11,806</u>	49
Operating Earnings before Income Tax	
Expense 3,635 4,504 3,643 3,190 2,774 (19) 31 8,139 5,725 Income Tax Expense 1,307 1,592 1,327 1,031 968 (18) 35 2,899 1,989	42 46
OPERATING EARNINGS         \$\frac{2,328}{2,328}\$         \$\frac{2,912}{2,912}\$         \$\frac{2,316}{2,316}\$         \$\frac{2,159}{2,159}\$         \$\frac{1,806}{2,159}\$         (20)         29         \$\frac{5,240}{2,240}\$         \$\frac{3,736}{3,736}\$	40
Operating Earnings Per Common Share           Diluted EPS         \$ 0.66         \$ 0.81         \$ 0.64         \$ 0.60         \$ 0.85         (19)         (22)         \$ 1.47         \$ 1.77	(17)
Operating Financial Ratios	
	00)bp
ROA 0.75 0.96 0.75 0.72 0.87 (21) (12) 0.85 0.92	(7)
	00 00)
RECONCILIATION OF OPERATING EARNINGS PER SHARE TO NET INCOME (LOSS) PER SHARE — DILUTED	
Operating Earnings         \$ 0.66         \$ 0.81         \$ 0.64         \$ 0.60         \$ 0.85         (19)%         (22)%         \$ 1.47         \$ 1.77	17)%
	67)
Litigation Reserve Charge (0.33) (0.15) — — (1.09) (120) 70 (0.48) (1.09)  Accounting Policy Conformity — (0.09) (0.08) — NM NM — — —	56 IM
Net Income (Loss) \$ 0.28 \$ 0.63 \$ 0.46 \$ 0.39 \$ (0.27) (56) NM \$ 0.91 \$ 0.65	40

#### JPMORGAN CHASE & CO. LINE OF BUSINESS FINANCIAL HIGHLIGHTS — OPERATING BASIS (in millions, except ratio data)

					Heritage JPMC Only	2OTR 2	005		Heritage JPMC Only	YTD 2005
	2OTR	1OTR	4OTR	3OTR	2OTR	Chang		Year-t	o-date	Change
	2005	2005	2004	2004	2004	1QTR 2005	2QTR 2004	2005	2004	2004
REVENUE Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate TOTAL NET REVENUE	\$ 2,750 3,799 3,886 900 1,588 1,343 (366) \$ 13,900	\$ 4,180 3,847 3,779 850 1,482 1,361 (759) \$ 14,740	\$ 3,201 3,545 3,830 885 1,413 1,310 (35) \$ 14,149	\$ 2,701 3,800 3,771 833 1,339 1,193 (58) \$ 13,579	\$ 2,939 1,835 1,587 334 1,093 828 560 <b>\$ 9,176</b>	(34)% (1) 3 6 7 (1) 52 (6)	(6)% 107 145 169 45 62 NM 51	\$ 6,930 7,646 7,665 1,750 3,070 2,704 (1,125) \$ 28,640	\$ 6,703 3,446 3,144 656 2,105 1,676 978 \$ 18,708	3% 122 144 167 46 61 NM 53
OPERATING EARNINGS Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate TOTAL OPERATING EARNINGS	\$ 606 980 542 174 229 283 (486)	\$ 1,325 988 522 243 245 276 (687)	\$ 660 775 515 254 145 263 (296)	\$ 627 822 421 215 96 197 (219)	\$ 644 396 176 65 101 99 325	(54) (1) 4 (28) (7) 3 29	(6) 147 208 168 127 186 NM	\$ 1,931 1,968 1,064 417 474 559 (1,173)	\$ 1,661 602 338 139 199 221 576	16 227 215 200 138 153 NM
EARININGS	<u>\$ 2,328</u>	\$ 2,912	\$ 2,316	<u>\$ 2,159</u>	\$ 1,806	(20)	29	\$ 5,240	\$ 3,736	40
AVERAGE EQUITY (a) Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate (b) TOTAL AVERAGE EQUITY	\$ 20,000 13,250 11,800 3,400 1,900 2,400 52,519 \$ 105,269	\$ 20,000 13,100 11,800 3,400 1,900 2,400 52,745 \$ 105,345	\$ 20,000 13,050 11,800 3,400 1,900 2,400 52,324 \$ 104,874	\$ 20,000 13,050 11,800 3,400 1,900 2,400 51,819 \$ 104,369	\$ 14,015 5,005 3,346 747 3,203 5,370 15,178 \$ 46,864	- - - - - -	43 165 253 355 (41) (55) 246 125	\$ 20,000 13,175 11,800 3,400 1,900 2,400 52,632 <b>\$ 105,307</b>	\$ 14,550 5,091 3,369 771 3,196 5,420 13,944 \$ 46,341	37 159 250 341 (41) (56) 277 127
RETURN ON EQUITY (a) Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management JPMC ROE JPMC ROE-GW	12% 30 18 21 48 47 9	27% 31 18 29 52 47 11	13% 24 17 30 30 44 9	12% 25 14 25 20 33 8 14	18% 32 21 35 13 7 15	(1,500)bp (100) — (800) (400) — (200) (400)	(600)bp (200) (300) (1,400) 3,500 4,000 (600) (400)	19% 30 18 25 50 47 10	23% 24 20 36 13 8 16 20	(400)bp 600 (200) (1,100) 3,700 3,900 (600) (300)

<sup>(</sup>a) As a result of the Merger, new capital allocation methodologies were implemented during the third quarter of 2004. The capital allocated to each line of business considers several factors: stand-alone peer comparables, economic risk measures and regulatory capital requirements. In addition, effective with the third quarter of 2004, goodwill, as well as the associated capital, is only allocated to the Corporate line of business. Prior periods have not been revised to reflect these new methodologies and also may not be comparable to the properties in the third quarter of 2004.

presentation beginning in the third quarter of 2004.

Effective with the third quarter of 2004, all goodwill is allocated to the Corporate line of business. Prior to the third quarter of 2004, goodwill was allocated to the various lines of business.

Heritage

#### JPMORGAN CHASE & CO. INVESTMENT BANK FINANCIAL HIGHLIGHTS (in millions, except ratio data)

					JPMC Only	2QTR	2005	JPMC Only		YTD 2005
	2QTR	1QTR	4QTR	3QTR	2QTR	Char		Year-to-		Change
INCOME STATEMENT REVENUE Investment Banking Fees:	2005	2005	2004	2004	2004	1QTR 2005	2QTR 2004	2005	2004	2004
Advisory Equity Underwriting Debt Underwriting	\$ 359 104 502	\$ 263 239 483	\$ 250 213 617	\$ 273 170 468	\$ 268 221 402	37% (56) 4	34% (53) 25	343 985	\$ 415 398 768	50% (14) 28
<b>Total Investment Banking Fees</b>	965	985	1,080	911	891	(2)	8	1,950	1,581	23
Trading-Related Revenue: Fixed Income and Other Equities Credit Portfolio Total Trading-Related Revenue (a)	940 (280) (46) <b>614</b>	1,915 225 59 <b>2,199</b>	1,173 (42) (44) <b>1,087</b>	657 220 (35) <b>842</b>	1,293 (86) 29 1,236	(51) NM NM (72)	(27) (226) NM (50)	2,855 (55) 13 2,813	3,178 249 85 3,512	(10) NM (85) (20)
Lending & Deposit Related Fees	146	157	176	155	112	(7)	30	303	208	46
Asset Management, Administration and Commissions Other Income	413 270	408 127	346 178	313 91	348 45	1 113	19 500	821 397	741 59	11 NM
Noninterest Revenue Net Interest Income (a) TOTAL NET REVENUE (b)	2,408 342 2,750	3,876 304 4,180	2,867 334 3,201	2,312 389 2,701	2,632 307 2,939	(38) 13 (34)	(9) 11 (6)	6,284 646 6,930	6,101 602 6,703	3 7 3
Provision for Credit Losses Credit Reimbursement from TSS (c)	(343) 38	(366) 38	(173) 43	(151) 43	(128) 2	6 —	(168) NM	(709) 76	(316) 4	(124) NM
NONINTEREST EXPENSE Compensation Expense Noncompensation Expense TOTAL NONINTEREST EXPENSE	1,192 986 <b>2,178</b>	1,616 909 <b>2,525</b>	1,389 1,001 <b>2,390</b>	992 932 <b>1,924</b>	1,126 930 <b>2,056</b>	(26) 8 (14)	6 6 6	2,808 1,895 4,703	2,512 1,870 <b>4,382</b>	12 1 7
Operating Earnings Before Income Tax Expense Income Tax Expense (Benefit) OPERATING EARNINGS	953 347 <b>\$ 606</b>	2,059 734 <b>\$ 1,325</b>	1,027 367 <b>\$ 660</b>	971 344 <b>\$ 627</b>	1,013 369 <b>\$ 644</b>	(54) (53) (54)	(6) (6) (6)	3,012 1,081 \$ 1,931	2,641 980 \$ 1,661	14 10 16
FINANCIAL RATIOS ROE ROA Overhead Ratio Compensation Expense as a % of Total Net	12% 0.41 79	27% 0.95 60	0.49 75	0.50 71	18% 0.59 70	(1,500)bp (54) 1,900	(600)bp (18) 900	19% 0.67 68	23% 0.78 65	(400)bp (11) 300
Revenue	43	39	43	37	38	400	500	41	37	400
REVENUE BY BUSINESS (d). Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	\$ 965 1,418 72 295 <b>\$ 2,750</b>	\$ 985 2,289 556 350 <b>\$ 4,180</b>	\$ 1,080 1,530 243 348 <b>\$ 3,201</b>	\$ 911 1,115 455 220 <b>\$ 2,701</b>	\$ 891 1,572 161 315 <b>\$ 2,939</b>	(2)% (38) (87) (16) (34)	8% (10) (55) (6) (6)	3,707 628 645	\$ 1,581 3,669 793 660 \$ 6,703	23% 1 (21) (2) 3
REVENUE BY REGION Americas Europe/Middle East/Africa Asia/Pacific Total Net Revenue	\$ 1,833 554 363 <b>\$ 2,750</b>	\$ 2,224 1,535 421 <b>\$ 4,180</b>	\$ 1,829 1,013 359 <b>\$ 3,201</b>	\$ 1,591 741 369 <b>\$ 2,701</b>	\$ 1,497 1,032 410 <b>\$ 2,939</b>	(18) (64) (14) (34)	22 (46) (11) (6)	2,089 784	\$ 3,450 2,328 925 <b>\$ 6,703</b>	18 (10) (15) 3

Heritage

See account details of Fixed Income Markets, Equities Markets and Credit Portfolio in the Composition of Revenues tables on page 12.

Trading revenue, on a reported basis, excludes the impact of net interest income related to the IB's trading activities; this income is recorded in Net interest income. However, in this presentation, to assess the profitability of the IB's trading business, the Firm combines these revenues for segment reporting. The amount reclassified from Net interest income to

Trading revenue was \$207 million, \$324 million, \$511 million, \$430 million and \$427 million, during the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004 and \$531 million and \$1.0 billion year-to-date June 30, 2005 and 2004 respectively.

Total net revenue includes tax-equivalent adjustments, primarily due to tax-exempt income from municipal bonds and income tax credits related to affordable housing investments, of \$206 million, \$155 million, \$167 million, \$9 million and \$54 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. The year-to-date tax equivalent adjustments were \$361 million and \$98 million for 2005 and 2004, respectively.

TSS is charged a credit reimbursement related to certain exposures managed within the IB credit portfolio on behalf of clients shared with TSS.

#### JPMORGAN CHASE & CO. INVESTMENT BANK FINANCIAL HIGHLIGHTS, CONTINUED

(	in	millions.	except	headcount	and	rankings	data)
		111111101159	Checpt	neucount	****	1 4411111111111111111111111111111111111	

	2QTR 2005	1QTR 2005		4QTR 2004	3QTR 2004		Heritage JPMC Only 2QTR 2004	2QTR Char Char 1QTR 2005		Yea 2005		Heritage PMC Only date 2004	YTD 2005 Change 2004
SELECTED BALANCE SHEETS	2003	2003	-	2004	2004	-	2004	1Q1K 2003	2Q1K 2004	2003	-	2004	2004
DATA (Average) Total Assets	\$ 592,383	\$ 566,77	8	\$ 533,898	\$ 496,347	\$	439,166	5%	35%	\$ 579,651	\$	430,658	35%
Trading Assets — Debt and Equity Instruments Trading Assets — Derivative	232,980	225,36	7	219,466	197,150		186,975	3	25	229,194		181,881	26
Receivables Loans:	56,436	63,57	4	65,417	60,465		51,925	(11)	9	59,985		54,484	10
Credit Portfolio Other Loans (a)	30,435 20,967	29,23 18,23	2	31,289 16,385	31,129 14,650	_	26,192 12,537	4 15	16 67	29,838 19,608	_	26,956 11,508	11 70
Total Loans (b) Adjusted Assets (c) Equity (d)	51,402 453,895 20,000	47,46 445,84 20,00	0	47,674 432,085 20,000	45,779 401,010 20,000		38,729 373,461 14,015	8 2 —	33 22 43	49,446 449,845 20,000		38,464 370,493 14,550	29 21 37
Headcount	19,269	17,99	3	17,478	17,420		15,829	7	22	19,269		15,829	22
CREDIT DATA AND QUALITY STATISTICS													
Net Charge-offs (Recoveries) Nonperforming Assets	\$ (47)			\$ 14	\$ (16)	\$	15	NM	NM	\$ (52)	\$	49	NM
- Nonperforming Loans (e) - Other Nonperforming Assets Allowance for Loan Losses	711 235 971	81- 24 1,19	2	954 242 1,547	1,075 246 1,841		1,202 339 742	(13) (3) (18)	(41) (31) 31	711 235 971		1,202 339 742	(41) (31) 31
Allowance for Lending-Related Commitments	225	29	6	305	358		183	(24)	23	225		183	23
Net Charge-off (Recovery) Rate (b) Allowance for Loan Losses to	(0.56)%	(0.0)	5)%	0.14%	(0.17)%		0.18%	(51) bp	(74) bp	(0.29)%		0.30%	(59) bp
Average Loans (b) Allowance for Loan Losses to	2.90	3.0		3.87	4.78		2.21	(13)	69	2.67		2.23	44
Nonperforming Loans (e) Nonperforming Loans to Average Loans	137 1.38	14		163 2.00	172 2.35		62 3.10	(1,000)	7,500 (172)	137 1.44		62 3.13	7,500 (169)
MARKET RISK — AVERAGE TRAD							5.10	(55)	(172)	1.44		5.15	(10))
Trading Activities:				(+)_(									
Fixed Income (f) Foreign Exchange Equities Commodities and Other Diversification	\$ 82 21 45 15 (61)	\$ 5 2 1 1 (4	3 8 0	\$ 68 18 20 9 (42)	\$ 80 13 25 10 (43)	\$	77 16 29 8 (42)	44% (9) 150 50 (42)	6% 31 55 88 (45)	\$ 70 22 32 12 (52)	\$	75 19 35 8 (46)	(7)% 16 (9) 50 (13)
Total Trading VAR	102	6		73	85		88	57	16	84		91	(8)
Credit Portfolio VAR (g) Diversification Total Trading and Credit Portfolio	13 (13)	(	3 <u>8</u> )	13 (7)	13 (9)	_	15 (9)	(63)	(13) (44)	13 (11)	_	15 (8)	(13) (38)
VAR	<u>\$ 102</u>	\$ 7	0	<u>\$ 79</u>	\$ 89	\$	94	46	9	\$ 86	\$	98	(12)

	YTD 2005	Full Year 2004
MARKET SHARES AND RANKINGS (h)		
Global Debt, Equity and Equity-Related	6%/#5	7%/#3
Global Syndicated Loans	17%/#1	19%/#1
Global Long-Term Debt	6%/#4	7%/#2
Global Equity and Equity-Related	9%/#4	6%/#6
Global Announced M&A	22%/#3	25%/#2
U.S. Debt, Equity and Equity-Related	7%/#4	8%/#5
U.S. Syndicated Loans	31%/#1	32%/#1
U.S. Long-Term Debt	10%/#2	12%/#2
U.S. Equity and Equity-Related	8%/#5	8%/#6
U.S. Announced M&A	18%/#6	32%/#1

- (a) Other Loans consists of loans not directly managed by the Credit Portfolio Group and include (i) warehouse loans held as part of the IB's mortgage-backed, asset-backed and other
- securitization businesses; (ii) loans held for principal investment purposes and (iii) certain other extension of loans that are directly managed outside of the Credit Portfolio Group. Loans include loans held-for-sale of \$17,871 million, \$8,154 million, \$7,684 million, \$7,281 million and \$5,199 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. The year-to-date average loans held-for-sale were \$13,039 million and \$5,222 million for 2005 and 2004, respectively. These amounts are not included in the allowance coverage ratios and net charge-off rates.
- Adjusted assets, a non-GAAP financial measure, equals total assets minus (i) securities purchased under resale agreements and securities borrowed less securities sold, not yet purchased; (ii) assets of variable interest entities (VIEs) consolidated under FIN 46R; (iii) cash and securities segregated and on deposit for regulatory and other purposes; and (iv) goodwill and intangibles. The amount of adjusted assets is presented to assist the reader in comparing the IB's asset and capital levels to other investment banks in the securities industry. Asset-to-equity leverage ratios are commonly used as one measure to assess a company's capital adequacy. The IB believes an adjusted asset amount, which excludes certain assets considered to have a low-risk profile, provides a more meaningful measure of balance sheet leverage in the securities industry.
- Equity includes \$15.1 billion of economic risk capital assigned to the IB for the quarter ended June 30, 2005.
- Nonperforming loans include loans held-for-sale of \$2 million, \$2 million, \$2 million, \$4 million and \$2 million at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.
- (f) Includes all mark-to-market trading activities, plus available-for-sale securities held for proprietary purposes.
- Includes VAR on derivative credit valuation adjustments, credit valuation adjustment hedges and mark-to-market loan hedges, which are reported in Trading Revenue. This VAR does not include the accrual loan portfolio, which is not marked to market.

  Source: Thomson Financial Securities data. Global announced M&A is based on rank value; all other rankings are based on proceeds, with full credit to each book manager/equal if
- joint. Because of joint assignments, market share of all participants will add up to more than 100%. The market share and rankings for the year ended December 31, 2004 are presented on a combined basis, as if the merger of JPMorgan Chase and Bank One had been in effect during the period.

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#### JPMORGAN CHASE & CO. INVESTMENT BANK FINANCIAL HIGHLIGHTS, CONTINUED (in millions)

			SECO	OND QUARTER 2005			
COMPOSITION OF REVENUES  Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	Investment Banking Fees \$ 965  \$ 965	Trading-Related Revenue \$		Asset Management, Administration and Commissions  \$	Other Income \$	Net Interest Income \$	Total Net <u>Revenue</u> \$ 965 1,418 72 295 <b>\$ 2,750</b>
Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	Investment   Banking Fees	Trading-Related Revenue  \$	Lending & Deposit Related Fees  \$	Asset Management, Administration and Commissions  \$	Other Income \$	Net Interest Income \$	Total Net Revenue \$ 891 1,572 161 315 \$ 2,939
Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	Investment Banking Fees \$ 1,950 \$ 1,950	Trading-Related Revenue  \$		Asset Management, Administration and Commissions \$	Other Income \$ 296 (37) 138 \$ 397	Net Interest Income \$	Total Net Revenue \$ 1,950 3,707 628 645 \$ 6,930
Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	Investment Banking Fees \$ 1,581  \$ 1,581	Trading-Related Revenue  \$	Lending & Deposit Related Fees  \$	Asset Management, Administration and Commissions  \$   119   604   18   \$ 741	Other Income \$	Net Interest Income \$ 206 39 357 \$ 602	Total Net Revenue \$ 1,581 3,669 793 660 \$ 6,703

#### JPMORGAN CHASE & CO. RETAIL FINANCIAL SERVICES FINANCIAL HIGHLIGHTS

(in millions, except ratio and headcount data)

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 2000 Change 1QTR 2005	5 OTR 2004	Year-to 2005	Heritage JPMC Only o-date 2004	YTD 2005 Change 2004
INCOME STATEMENT	2003	2003	2004	2004	2004	1Q1K2003	Q1K2004	2003	2004	
REVENUE Lending & Deposit Related Fees	\$ 358	\$ 340	\$ 373	\$ 395	\$ 124	5%	189%	\$ 698	\$ 245	185%
Asset Management, Administration and		,			·					
Commissions (a) Securities / Private Equity Gains	369	394	368	375	132	(6)	180	763	277	175
(Losses)	_	10	(89)	6	_	NM	NM	10	_	NM
Mortgage Fees and Related Income (a) Credit Card Income	341 105	368 94	117 97	211 89	333 25	(7) 12	2 320	709 199	538 44	32 352
Other Income	68	(12)	27	18	10	NM	NM	56	(14)	NM
Noninterest Revenue	1,241	1,194	893	1,094	624	4	99	2,435	1,090	123
Net Interest Income TOTAL NET REVENUE	2,558 3,799	2,653 <b>3,847</b>	2,652 3,545	2,706 3,800	1,211 1,835	(4) (1)	111 107	5,211 7,646	2,356 3,446	121 122
TOTAL NET REVENUE	3,799	3,647	3,343	3,800	1,655	(1)	107	7,040	3,440	122
Provision for Credit Losses	94	94	78	239	78	_	21	188	132	42
NONINTEREST EXPENSE										
Compensation Expense Noncompensation Expense	820 1,181	822 1,215	807 1,276	855 1,250	450 680	(3)	82 74	1,642 2,396	959 1,411	71 70
Amortization of Intangibles	1,181	1,213	132	133	1	(3)	NM	2,390	2	NM
TOTAL NONINTEREST										
EXPENSE	2,126	2,162	2,215	2,238	1,131	(2)	88	4,288	2,372	81
Operating Earnings Before Income Tax										
Expense Income Tax Expense (Benefit)	1,579 599	1,591 603	1,252 477	1,323 501	626 230	(1) (1)	152 160	3,170 1,202	942 340	237 254
OPERATING EARNINGS	\$ 980	\$ 988	\$ 775	\$ 822	\$ 396	(1)	147	\$ 1,968	\$ 602	227
FINANCIAL RATIOS ROE	30%	31%	24%	25%	32%	(100)bp	(200)bp	30%	24%	600bp
ROA	1.74	1.78	1.35	1.44	1.09	(4)	65	1.76	0.85	91
Overhead Ratio	56	56	62	59	62		(600)	56	69	(1,300)
SELECTED BALANCE SHEETS										
(Ending) Total Assets	\$ 223,391	\$ 224,562	\$ 226,560	\$ 227,952	\$ 148,682	(1)%	50%	\$ 223,391	\$ 148,682	50%
Loans (b)	197,927	199,215	202,473	201,116	131,712	(1)	50	197,927	131,712	50
Core Deposits (c) Total Deposits	159,702 185,558	162,241 187,225	156,885 182,372	154,589 180,307	80,100 79,937	(2) (1)	99 132	159,702 185,558	80,100 79,937	99 132
•	105,550	107,223	102,372	100,507	12,221	(1)	132	105,550	12,231	132
SELECTED BALANCE SHEETS (Average)										
Total Assets	\$ 225,574	\$ 225,120	\$ 228,647	\$ 227,716	\$ 146,693	_	54	\$ 225,348	\$ 143,210	57
Loans (d) Core Deposits (c)	197,707 161,044	198,494 159,682	202,419 159,015	198,244 158,800	128,225 84,897	<u> </u>	54 90	198,098 160,367	124,791 82,189	59 95
Total Deposits	186,523	184,336	183,105	183,501	93,565	1	99	185,435	91,000	104
Equity	13,250	13,100	13,050	13,050	5,005	1	165	13,175	5,091	159
Headcount	59,631	59,322	59,632	60,691	30,480	1	96	59,631	30,480	96
CREDIT DATA AND QUALITY										
STATISTICS										
Net Charge-offs Nonperforming Loans (e)	\$ 114 1,132	\$ 152 1.150	\$ 606 1,161	\$ 219 1,308	\$ 80 519	(25) (2)	43 118	\$ 266 1.132	\$ 165 519	61 118
Nonperforming Assets	1,319	1,351	1,385	1,557	693	(2)	90	1,319	693	90
Allowance for Loan Losses	1,135	1,168	1,228	1,764	1,061	(3)	7	1,135	1,061	7
Net Charge-off Rate (d) Allowance for Loan Losses to Ending	0.25%	0.34%	1.28%	0.47%	0.29%	(9)bp	(4)bp	0.29%	0.30%	(1)bp
Loans (b)	0.61	0.64	0.67	0.94	0.90	(3)	(29)	0.61	0.90	(29)
Allowance for Loan Losses to Nonperforming Loans (e)	103	104	107	143	223	(100)	(12,000)	103	223	(12,000)
Nonperforming Loans to Total Loans	0.57	0.58	0.57	0.65	0.39	(1)	18	0.57	0.39	18

Reflects the transfer of certain insurance revenues from Mortgage Fees and Related Income to Asset Management, Administration and Commissions. End-of-period loans include loans held-for-sale of \$13,112 million, \$16,532 million, \$18,022 million, \$12,816 million and \$14,217 million at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios. Includes demand and savings deposits.

Average loans include loans held-for-sale of \$14,620 million, \$15,861 million, \$13,534 million, \$14,479 million and \$15,638 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. The year-to-date average loans held-for-sale were \$15,237 million and \$15,475 million for 2005 and

<sup>2004,</sup> respectively. These amounts are not included in the net charge-off rate.

Nonperforming loans include loans held-for-sale of \$26 million, \$31 million, \$74 million and \$44 million at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.

#### JPMORGAN CHASE & CO. RETAIL FINANCIAL SERVICES FINANCIAL HIGHLIGHTS, CONTINUED

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 2005 Change 1QTR 2005 2QTR 20		Heritage JPMC Only ar-to-date 2004	YTD 2005 Change 2004
RETAIL BUSINESSES HOME FINANCE PRIME PRODUCTION AND	2005	2005		2004	2004	<u>1Q1R 2005</u>	2005	2004	2004
SERVICING Production Servicing:	\$ 135	\$ 228	\$ 196	\$ 168	\$ 186	(41)%	27)% \$ 363	\$ 364	%
Mortgage Servicing Revenue, Net of Amortization MSR Risk Management Results Total Net Revenue Noninterest Expense Operating Earnings	142 166 443 229 136	146 106 480 229 158	169 (187) 178 266 (56)	134 153 455 296 103	193 86 465 264 128	57 (8)	226) 288 272 (5) 923 13) 458 6 294	348 147 859 553 193	(17) 85 7 (17) 52
CONSUMER REAL ESTATE LENDING Total Net Revenue Provision for Credit Losses Nominterest Expense Operating Earnings	\$ 707 38 234 277	\$ 713 30 238 284	\$ 725 (20) 283 295	\$ 704 65 264 237	\$ 512 38 172 193	27 (2)	\$ 1,420 68 472 44 561	\$ 947 29 375 349	50 134 26 61
TOTAL HOME FINANCE Total Net Revenue Provision for Credit Losses Noninterest Expense Operating Earnings	\$ 1,150 38 463 413	\$ 1,193 30 467 442	\$ 903 (20) 549 239	\$ 1,159 65 560 340	\$ 977 38 436 321	27 (1)	\$ 2,343 68 930 855	\$ 1,806 29 928 542	30 134 — 58
Origination Volume by Channel (in billions) Retail Wholesale Correspondent Correspondent Negotiated Transactions Total	\$ 22.8 13.2 3.6 7.1 46.7	\$ 18.3 10.7 2.3 7.2 38.5	\$ 18.5 11.7 4.2 10.0 44.4	\$ 19.7 11.6 5.4 11.3 48.0	\$ 20.8 15.7 7.9 12.5 56.9	23 57 (1)	\$ 41.1 16) \$ 23.9 54) 5.9 43) 14.3 18) 85.2	\$ 36.0 25.2 13.2 20.2 94.6	14 (5) (55) (29) (10)
Origination Volume by Business (in billions) Mortgage	\$ 30.9	\$ 26.6	\$ 32.4	\$ 34.1	\$ 47.1		34) \$ 57.5	\$ 78.1	(26)
Home Equity Total	15.8 46.7	11.9 38.5	12.0 44.4	13.9 48.0	9.8 56.9		$\frac{27.7}{85.2}$	16.5 94.6	68 (10)
Business Metrics (in billions) Loans Serviced — Mortgage (Ending) (a) MSR Net Carrying Value (Ending) End of Period Loans Owned	\$ 501.7 5.0	\$ 495.8 5.7	\$ 492.5 5.1	\$ 486.8 5.2	\$ 464.6 5.7	1 (12)	8 \$ 501.7 12) \$ 5.0	\$ 464.6 5.7	8 (12)
Mortgage Loans Held-for-Sale Mortgage Loans Retained Home Equity and Other Loans Total End of Period Loans Owned	11.2 47.4 72.3 130.9	9.6 46.0 68.8 124.4	14.2 42.6 67.9 124.7	9.5 46.5 67.3 123.3	13.6 40.5 29.8 83.9	3 5 14	118) 117 47.4 43 72.3 130.9	13.6 40.5 29.8 83.9	(18) 17 143 56
Average Loans Owned Mortgage Loans Held-for-Sale Mortgage Loans Retained Home Equity and Other Loans Total Average Loans Owned Overhead Ratio	10.5 47.0 69.1 126.6 40%	11.4 44.3 66.5 122.2 39%	10.1 44.6 70.1 124.8 61%	10.9 44.0 66.2 121.1 48%	14.6 38.2 27.0 79.8 45%	6 4 15 4	28) 10.9 23 45.7 56 67.8 124.4 900)bp 40%	13.8 37.0 25.6 76.4 51%	(21) 24 165 63 (1,100)bp
Credit Quality Statistics 30+ Day Delinquency Rate (b) Net Charge-offs	1.17%	1.15%	1.27%	1.50%	1.18%	2	(1) 1.17%	1.18%	(1)
Mortgage Home Equity and Other Loans Total Net Charge-offs Net Charge-off Rate	$\frac{\$}{30}$ $\frac{8}{38}$	$\frac{$ 6}{35}$	\$ 5 449 454	\$ 6 57 63	\$ 5 23 28	(14)	$ \begin{array}{c c} 60\% & \$ & 14 \\ 30 & 65 \\ \hline 36 & 79 \end{array} $	\$ 8 48 56	75% 35 41
Mortgage Home Equity and Other Loans Total Net Charge-off Rate (c) Nonperforming Assets	0.07% 0.17 0.13 \$ 799	0.05% 0.21 0.15 \$ 841	0.04% 2.55 1.57 \$ 844	0.05% 0.34 0.23 \$ 997	0.05% 0.34 0.17 \$ 468	(2)	2bp 0.06% 17) 0.19 (4) 0.14 71% \$ 799	0.04% 0.38 0.18 \$ 468	2bp (19) (4) 71%

Includes prime first mortgage loans and subprime loans.
Excludes delinquencies related to loans eligible for repurchase as well as loans repurchased from GNMA pools that are insured by government agencies of \$0.7 billion, \$0.7 billion, \$0.9 billion, \$0.9 billion, and \$1.1 billion for June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004 respectively. These amounts are excluded as reimbursement is proceeding normally. Excludes mortgage loans held for sale.

#### JPMORGAN CHASE & CO. RETAIL FINANCIAL SERVICES FINANCIAL HIGHLIGHTS, CONTINUED

RETAIL BUSINESSES, CONTINUED	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 2 Chang 1QTR 2005		Year- 2005	Heritage JPMC Only to-date 2004	YTD 2005 Change 2004
CONSUMER & SMALL BUSINESS BANKING Noninterest Revenue Net Interest Income Total Net Revenue Provision for Credit Losses Noninterest Expense Operating Earnings (Loss)	\$ 741 1,364 2,105 25 1,362 437	\$ 729 1,428 2,157 36 1,339 477	\$ 710 1,395 2,105 39 1,362 430	\$ 734 1,342 2,076 79 1,379 377	\$ 222 393 615 20 593 2	2% (4) (2) (31) 2 (8)	234% 247 242 25 130 NM	\$ 1,470 2,792 4,262 61 2,701 914	\$ 420 784 1,204 47 1,240 (47)	250% 256 254 30 118 NM
Business Metrics (in billions) End-of-Period Balances Small Business Loans Consumer and Other Loans (a) Total Loans Core Deposits (b) Total Deposits Average Balances Small Business Loans Consumer and Other Loans (a) Total Loans Core Deposits (b) Total Deposits	\$ 12.5 1.8 14.3 147.9 173.7 12.4 1.9 14.3 149.3 174.8	\$ 12.4 2.2 14.6 150.8 175.7 12.4 2.6 15.0 149.3 173.9	\$ 12.5 2.2 14.7 146.3 171.8 12.4 2.2 14.6 147.8 171.8	\$ 12.4 2.3 14.7 144.5 170.2 12.4 2.3 14.7 147.8 172.5	\$ 2.2 1.9 4.1 69.7 79.5 2.2 1.9 4.1 72.1 80.7	1 (18) (2) (2) (1) ——————————————————————————————————	468 (5) 249 112 118 464 — 249 107 117	\$ 12.5 1.8 14.3 147.9 173.7 12.4 2.3 14.7 149.3 174.4	\$ 2.2 1.9 4.1 69.7 79.5 2.2 2.0 4.2 71.1 79.8	468 (5) 249 112 118 464 15 250 110
Number of: Branches ATMs Personal Bankers Personal Checking Accounts (in thousands) Business Checking Accounts (in thousands) Active Online Customers (in thousands) Debit Cards Issued (in thousands) Overhead Ratio	2,539 6,961 6,258 7,662 918 4,053 8,834 65%	2,517 6,687 5,798 7,445 905 3,671 8,596 62%	2,508 6,650 5,750 7,286 894 3,359 8,392 65%	2,467 6,587 5,744 7,222 891 3,152 8,282 66%	569 1,921 1,705 1,982 352 NA 2,430 96%	22# 274 460 217 13 382 238 300bp	1,970# 5,040 4,553 5,680 566 NM 6,404 (3,100)bp	2,539 6,961 6,258 7,662 918 4,053 8,834 63%	569 1,921 1,705 1,982 352 NA 2,430 103%	1,970# 5,040 4,553 5,680 566 NM 6,404 (4,000)bp
Retail Brokerage Business Metrics Investment Sales Volume Number of Dedicated Investment Sales Representatives	\$ 2,907 1,422	\$ 2,870 1,352	\$ 2,770 1,364	\$ 2,563 1,393	\$ 1,047 390	1% 5	178% 265	\$ 5,777 1,422	\$ 1,991 390	190% 265
Credit Quality Statistics Net Charge-offs Small Business Consumer and Other Loans Total Net Charge-Offs Net Charge-off Rate Small Business Consumer and Other Loans Total Net Charge-Off Rate Nonperforming Assets	\$ 25	\$ 19 9 28 0.62% 1.40 0.76 \$ 293	\$ 32 24 56 1.03% 4.34 1.53 \$ 299	\$ 24 36 60 0.77% 6.23 1.62 \$ 313	\$ 12 9 21 2.19% 1.91 2.06 \$ 85	32 (56) 4 19bp (56) 5 (3)%	108 (56) 38 (138)bp (107) (125) 234%	\$ 44 13 57 0.72% 1.14 0.78 \$ 284	\$ 21 17 38 1.92% 1.71 1.82 \$ 85	110 (24) 50 (120)bp (57) (104) 234%

Primarily community development loans. Includes demand and savings deposits.

#### JPMORGAN CHASE & CO. RETAIL FINANCIAL SERVICES FINANCIAL HIGHLIGHTS, CONTINUED

	2	OTR	1	OTR	4	1OTR	3	OTR	JPN	eritage MC Only OTR	2QTR 2 Chan			Year-	JPN	eritage <u>IC Only</u> e	YTD 2005 Change
		2005		2005		2004		2004		2004	1QTR 2005	2QTR 2004		2005		2004	2004
RETAIL BUSINESSES AUTO & EDUCATION FINANCE																	
Total Net Revenue Provision for Credit Losses	\$	395 31	\$	324 28	\$	364 59	\$	397 95	\$	218 20	22% 11	81% 55	\$	719 59	\$	384 56	87% 5
Noninterest Expense Operating Earnings Business Metrics (in billions) End-of-Period Loans and Lease Receivables		170 118		205 55		166 84		163 85		80 71	(17) 115	113 66		375 173		161 101	133 71
Lease Receivables  Loans Outstanding  Lease Receivables	\$	46.2 6.1	\$	52.8 7.0	\$	54.6 8.0	\$	53.7 8.9	\$	34.9 8.6	(13) (13)	32 (29)	\$	46.2 6.1	\$	34.9 8.6	32 (29)
Total End-of-Period Loans and Lease Receivables Average Loans and Lease		52.3		59.8		62.6		62.6		43.5	(13)	20		52.3		43.5	20
Receivables Loans Outstanding (Average) (a)	\$	49.8	\$	53.3	\$	54.2	\$	52.9	\$	35.2	(7)	41	\$	51.5	\$	35.1	47
Lease Receivables (Average) Total Average Loans and Lease	_	6.6	_	7.6	_	8.4		9.2		8.9	(13)	(26)	_	7.1		9.1	(22)
Receivables (a) Overhead Ratio Credit Quality Statistics		56.4 43%		60.9 63%		62.6 46%		62.1 41%		44.1 37%	(7) (2,000)bp	28 600bp		58.6 52%		44.2 42%	33 1,000bp
30+ Day Delinquency Rate Net Charge-offs		1.46%		1.33%		1.55%		1.38%		1.04%	13	42		1.46%		1.04%	42
Loans Lease Receivables	\$	45 2	\$	74 9	\$	85 11	\$	83 13	\$	23 8	(39)% (78)	96% (75)	\$	119 11	\$	51 20	133% (45)
Total Net Charge-offs Net Charge-off Rate Loans (a) Lease Receivables Total Net Charge-off		47 0.39% 0.12		83 0.61% 0.48		96 0.67% 0.52		96 0.65% 0.56		31 0.27% 0.36	(43) (22)bp (36)	52 12bp (24)		130 0.51% 0.31		71 0.31% 0.44	83 20bp (13)
Rate (a) Nonperforming Assets INSURANCE	\$	0.36 236	\$	0.60 217	\$	0.65 242	\$	0.64 247	\$	0.29 140	(24) 9%	7 69%	\$	0.48 236	\$	0.34 140	14 69%
Total Net Revenue Noninterest Expense	\$	149 131	\$	173 151	\$	173 138	\$	168 136	\$	25 22	(14) (13)	496 495	\$	322 282	\$	52 43	NM NM
Operating Earnings  Memo: Consolidated Gross Insurance-		12		14		22		20		2	(14)	500		26		6	333
Related Revenue (b)  Business Metrics — Ending  Balances		404		416		421		429		165	(3)	145		820		341	140
Invested Assets Policy Loans Insurance Policy and Claims	\$	7,641 394	\$	7,349 394	\$	7,368 397	\$	7,489 398	\$	1,729	4	342 NM	\$	7,641 394	\$	1,729	342 NM
Reserves Term Life Premiums — First		7,562		7,337		7,279		7,477		1,255	3	NM		7,562		1,255	NM
Year Annualized Term Life Premiums — First		16		14		13		15		_	14	NM		30		_	NM
Year Annualized and Renewals Proprietary Annuity Sales Number of Policies in Force — Direct / Assumed (in		122 282		110 119		119 35		115 39		58	11 137	NM 386		232 401		134	NM 199
thousands) Insurance in Force — Direct /		2,454		2,540		2,611		2,633		608	(3)	304		2,454		608	304
Assumed Insurance in Force — Retained A.M. Best Rating		80,176 83,324 A		80,082 83,799 A	2	277,827 80,691 A		274,390 76,727 A		33,772 33,772 A	(1)	NM 147		280,176 83,324 A		33,772 33,772 A	NM 147

<sup>(</sup>a) Average loans include loans held-for-sale of \$4.1 billion, \$4.5 billion, \$3.4 billion, \$2.2 billion and \$1.1 billion for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. They ear-to-date average loans held-for-sale were \$4.3 billion and \$1.7 billion for 2005 and 2004, respectively. These are not included in the net charge-off rate.

<sup>(</sup>b) Includes revenue reported in the results of other businesses.

#### JPMORGAN CHASE & CO. CARD SERVICES — MANAGED BASIS FINANCIAL HIGHLIGHTS

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 20 Chang 1QTR 2005		Year- 2005	Heritage JPMC Only to-date 2004	YTD 2005 Change 2004
INCOME STATEMENT	2003	2003	2004	2004	2004	1Q1K 2003	2Q1K 2004	2003	2004	2004
REVENUE										
Asset Management,										
Administration and	¢.	s —	6	\$ 26	e 25	NM	NIM	s —	\$ 49	NIM
Commissions Credit Card Income	\$ — 868	\$ — 761	\$ — 886	\$ 26 784	\$ 25 271	NM 14%	NM 220%	1.629	\$ 49 509	NM 220%
Other Income	42	11	31	44	20	282	110	53	42	26
Noninterest Revenue	910	772	917	854	316	18	188	1,682	600	180
Net Interest Income	2,976	3,007	2,913	2,917	1,271	(1)	134	5,983	2,544	135
TOTAL NET REVENUE	3,886	3,779	3,830	3,771	1,587	3	145	7,665	3,144	144
Provision for Credit Losses	1,641	1,636	1,735	1,662	748	_	119	3,277	1,454	125
NONINTEREST EXPENSE	,	,	,	,				•	, i	
Compensation Expense	291	285	270	317	150	2	94	576	306	88
Noncompensation Expense	904	839	825	926	353	8	156	1,743	734	137
Amortization of Intangibles	188	189	187	194	62	(1)	203	377	124	204
TOTAL NONINTEREST	1 202	1 212	1 202	1 425	565	_	1.45	2 (0(	1.164	122
EXPENSE	1,383	1,313	1,282	1,437	<u>565</u>	5	145	2,696	1,164	132
Operating Earnings Before Income Tax Expense	862	830	813	672	274	4	215	1,692	526	222
Income Tax Expense	320	308	298	251	98	4	213	628	188	234
OPERATING EARNINGS	\$ 542	\$ 522	\$ 515	\$ 421	\$ 176	4	208	\$ 1,064	\$ 338	215
Memo: Net Securitization Gains	<del>5 342</del>	5 322	<del>y</del> 313	<del>9 421</del>	3 170	4	200	5 1,004	336	213
(Amortization)	\$ 15	<b>\$</b> (12)	•	<b>\$</b> (2)	\$ (4)	NM	NM	\$ 3	\$ (6)	NM
,	<b>5</b> 13	<u>\$ (12)</u>	<b>3</b>	<u>\$ (2)</u>	3 (4)	INIVI	INIVI	<del>5</del> 3	<u>s (0)</u>	INIVI
FINANCIAL METRICS ROE	18%	18%	17%	14%	21%	—bp	(300)bp	18%	20%	(200)bp
Overhead Ratio	36	35	33	38	36	100	(300)bp	35	37	(200)bp (200)
% of Average Managed	30	33	33	30	30	100		33	37	(200)
Outstandings:										
Net Interest Income	8.83	9.13	8.79	8.90	9.98	(30)	(115)	8.98	9.97	(99)
Provision for Credit Losses	4.87	4.97	5.24	5.07	5.88	(10)	(101)	4.92	5.70	(78)
Noninterest Revenue	2.70	2.34	2.77	2.61 6.44	2.48	36 15	22	2.52 6.58	2.35	17
Risk Adjusted Margin (a) Noninterest Expense	6.66 4.10	6.51 3.99	6.32 3.87	6.44 4.39	6.59 4.44	15	7 (34)	6.58 4.05	6.62 4.56	(4) (51)
Pre-tax Income	2.56	2.52	2.45	2.05	2.15	4	41	2.54	2.06	48
Operating Earnings	1.61	1.58	1.55	1.28	1.38	3	23	1.60	1.32	28
BUSINESS METRICS										-
Charge Volume (in billions)	\$ 75.6	\$ 70.3	\$ 75.3	\$ 73.3	\$ 23.5	8%	222%	\$ 145.9	\$ 45.0	224%
Net Accounts Opened (in						_				
thousands)	2,789	2,744	2,729	2,755	1,013	2	175	5,533	2,039	171
Credit Cards Issued (in thousands) Number of Registered Internet	95,465	94,367	94,285	95,946	35,529	1	169	95,465	35,529	169
Customers (in millions)	12.0	10.9	13.6	12.4	4.5	10	167	12.0	4.5	167
Merchant Acquiring Business	12.0	10.7	15.0	12.1	1.5	10	107	12.0	1.3	10,
Bank Card Volume (in billions)	\$ 141.2	\$ 125.1	\$ 135.9	\$ 123.5	\$ 71.8	13	97	\$ 266.3	\$ 136.8	95
Total Transactions (in millions)	4,735	4,285	4,462	3,972	1,875	11	153	9,020	3,632	148

<sup>(</sup>a) Represents Total net revenue less Provision for credit losses.

#### JPMORGAN CHASE & CO. CARD SERVICES — MANAGED BASIS FINANCIAL HIGHLIGHTS, CONTINUED

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(in millions, except headcount and ratio data)

SELECTED ENDING BALANCES	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 20 Chang 1QTR 2005		Year-1	Heritage JPMC Only to-date 2004	YTD 2005 Change 2004
Loans: Loans on Balance Sheets Securitized Loans Managed Loans	\$ 68,510 68,808 \$ 137,318	\$ 66,053 67,328 \$ 133,381	\$ 64,575 70,795 \$ 135,370	\$ 60,241 71,256 \$ 131,497	\$ 17,182 34,138 \$ 51,320	4% 2 3	299% 102 168	\$ 68,510 68,808 \$ 137,318	\$ 17,182 34,138 \$ 51,320	299% 102 168
SELECTED AVERAGE BALANCES Managed Assets Loans: Loans on Balance Sheets Securitized Loans Managed Loans	\$ 140,741 \$ 67,131 68,075 \$ 135,206	\$ 138,512 \$ 64,218 69,370 \$ 133,588	\$ 138,013 \$ 61,317 70,505 \$ 131,822	\$ 136,753 \$ 59,386 70,980 \$ 130,366	\$ 51,510 \$ 17,155 34,052 \$ 51,207	2 5 (2) 1	173 291 100 164	\$ 139,632 \$ 65,683 68,718 \$ 134,401	\$ 51,630 \$ 17,096 34,239 \$ 51,335	170 284 101 162 250
Equity  Headcount	11,800 20,647	11,800 20,137	11,800 19,598	11,800 20,473	3,346 9,975	3%	253 107%	11,800 20,647	3,369 9,975	107%
CREDIT QUALITY STATISTICS Net Charge-offs Net Charge-off Rate	\$ 1,641 4.87%	\$ 1,590 4.83%	\$ 1,735 5.24%	\$ 1,598 4.88%	\$ 745 5.85%	3 4bp	120 (98)bp	\$ 3,231 4.85%	\$ 1,488 5.83%	117 (98)bp
Delinquency ratios 30+ days 90+ days	3.34% 1.54	3.54% 1.71	3.70% 1.72	3.81% 1.75	4.26% 1.94	(20) (17)	(92) (40)	3.34% 1.54	4.26% 1.94	(92) (40)
Allowance for Loan Losses Allowance for Loan Losses to Periodend Loans (a)	\$ 3,055 4.46%	\$ 3,040 4 60%	\$ 2,994	\$ 2,273 3,77%	\$ 1,191 6.93%	—% (14)hn	157%	\$ 3,055 4.46%	\$ 1,191 6.93%	157%

<sup>(</sup>a) The heritage Bank One seller's interest was decertificated effective July 1, 2004, and is reported in Loans on the Consolidated balance sheets. As a result, the Allowance for Loan Losses to Period-end Loans ratio beginning September 30, 2004, declined as the remaining portion of the decertificated seller's interest was recorded at fair value without a corresponding allowance for loan loss.

#### JPMORGAN CHASE & CO. CARD RECONCILIATION OF REPORTED AND MANAGED DATA (in millions)



					Heritage JPMC Only	2QTR 2			Heritage JPMC Only	YTD 2005
	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	2QTR 2004	1QTR 2005	2QTR 2004	2005	-to-date 2004	Change 2004
INCOME STATEMENT DATA (a) Credit Card Income Reported Data for the period Securitization Adjustments Managed Credit Card Income	\$ 1,596 (728) \$ 868	\$ 1,576 (815) \$ 761	\$ 1,672 (786) \$ 886	\$ 1,632 (848) \$ 784	\$ 578 (307) \$ 271	1% 11 14	176% (137) 220	\$ 3,172 (1,543) \$ 1,629	\$ 1,142 (633) \$ 509	178% (144) 220
Other Income Reported Data for the Period Securitization Adjustments Managed Other Income	\$ 42 \$ 42	\$ 11 <u>\$</u> 11	\$ 30 1 \$ 31	\$ 47 (3) \$ 44	\$ 65 (45) \$ 20	282 NM 282	(35) NM 110	\$ 53 <u>\$</u> 53	\$ 126 (84) \$ 42	(58) NM 26
Net Interest Income Reported Data for the Period Securitization Adjustments Managed Net Interest Income	\$ 1,318 1,658 \$ 2,976	\$ 1,275 1,732 \$ 3,007	\$ 1,117 1,796 \$ 2,913	\$ 1,138 1,779 \$ 2,917	\$ 433 838 \$ 1,271	3 (4) (1)	204 98 134	\$ 2,593 3,390 \$ 5,983	\$ 868 1,676 \$ 2,544	199 102 135
Total Net Revenue (b) Reported Data for the Period Securitization Adjustments Managed Total Net Revenue	\$ 2,956 930 \$ 3,886	\$ 2,862 917 \$ 3,779	\$ 2,819 1,011 \$ 3,830	\$ 2,843 928 \$ 3,771	\$ 1,101 486 \$ 1,587	3 1 3	168 91 145	\$ 5,818 1,847 \$ 7,665	\$ 2,185 959 \$ 3,144	166 93 144
Provision for Credit Losses Reported Data for the Period Securitization Adjustments Managed Provision for Credit Losses	\$ 711 930 \$ 1,641	\$ 719 917 \$ 1,636	\$ 724 1,011 \$ 1,735	\$ 734 928 \$ 1,662	\$ 262 486 \$ 748	(1) 1 —	171 91 119	\$ 1,430 1,847 \$ 3,277	\$ 495 959 \$ 1,454	189 93 125
BALANCE SHEETS — AVERAGE BALANCES Total Average Assets Reported Data for the Period Securitization Adjustments Managed Average Assets	\$ 74,515 66,226 \$ 140,741	\$ 71,003 67,509 \$ 138,512	\$ 69,485 68,528 \$ 138,013	\$ 67,718 69,035 \$ 136,753	\$ 18,484 33,026 \$ 51,510	5 (2) 2	303 101 173	\$ 72,768 66,864 \$ 139,632	\$ 18,439 33,191 \$ 51,630	295 101 170
CREDIT DATA AND QUALITY STATISTICS Net Charge-offs (Recoveries) Reported Net Charge-offs Data for the period Securitization Adjustments Managed Net Charge-offs	\$ 711 930 <u>\$ 1,641</u>	\$ 673 917 <u>\$ 1,590</u>	\$ 724 1,011 \$ 1,735	\$ 670 928 \$ 1,598	\$ 259 486 \$ 745	6 1 3	175 91 120	\$ 1,384 1,847 \$ 3,231	\$ 529 959 \$ 1,488	162 93 117

<sup>(</sup>a) JPMorgan Chase uses the concept of "managed receivables" to evaluate the credit performance and overall financial performance of the underlying credit card loans, both sold and not sold: as the same borrower is continuing to use the credit card for ongoing charges, a borrower's credit performance will affect both the loan receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed loan receivables, JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in order to disclose the credit performance (such as net charge-off rates) of the entire managed credit card portfolio. Operating results exclude the impact of credit card securitizations on Total net revenue, the Provision for credit losses, net charge-offs and loan receivables. Securitization does not change reported net income versus operating earnings; however, it does affect the classification of items on the Consolidated statements of income

classification of items on the Consolidated statements of income.

(b) Includes Credit Card Income, Other Income and Net Interest Income.

#### JPMORGAN CHASE & CO. **COMMERCIAL BANKING** FINANCIAL HIGHLIGHTS

(in millions, except ratio and headcount data)

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 200 Change 1QTR 2005		<u>Year-t</u> 2005	Heritage JPMC Only o-date 2004	YTD 2005 <u>Change</u> 2004
INCOME STATEMENT	2003	2003	2004	2004	2004	1Q1K 2003	2Q1K 2004	2003	2004	2004
REVENUE Lending & Deposit Related Fees Asset Management, Administration and	\$ 143	\$ 142	\$ 147	\$ 162	\$ 67	1%	113%	\$ 285	\$ 132	116%
Commissions Other Income (a) Noninterest Revenue	15 94 <b>252</b>	15 68 <b>225</b>	12 103 <b>262</b>	12 51 <b>225</b>	4 29 100	38 12	275 224 152	30 162 477	8 55 <b>195</b>	275 195 145
Net Interest Income	648	625	623	608	234	4	177	1,273	461	176
TOTAL NET REVENUE Provision for Credit Losses	900 142	<u>850</u> (6)	<u>885</u> 21	833 14	<u>334</u>	6 NM	169 NM	1,750 136	<u>656</u>	167 NM
NONINTEREST EXPENSE									-	·
Compensation Expense Noncompensation Expense	160 296	163 278	153 281	176 286	65 138	(2)	146 114	323 574	136 276	138 108
Amortization of Intangibles	17	17	17	18		_	NM	34		NM
TOTAL NONINTEREST EXPENSE	473	458	451	480	203	3	133	931	412	126
Operating Earnings Before			412	220	1112	(20)	154		220	107
Income Tax Expense Income Tax Expense	285 111	398 155	413 159	339 124	112 47	(28) (28)	154 136	683 266	238 99	187 169
OPERATING EARNINGS	\$ 174	\$ 243	\$ 254	\$ 215	\$ 65	(28)	168	\$ 417	\$ 139	200
MEMO: Revenue by Product:										
Lending	\$ 285	\$ 269	\$ 280	\$ 314	\$ 86	6	231	\$ 554	\$ 170	226
Treasury Services Investment Banking	558 62	542 40	528 61	499 24	221 20	3 55	152 210	1,100 102	440 35	150 191
Other	(5)	(1)	16	(4)	7	(400)	NM	(6)	11	NM
Total Commercial Banking Revenue	\$ 900	<u>\$ 850</u>	<u>\$ 885</u>	<u>\$ 833</u>	\$ 334	6	169	<u>\$ 1,750</u>	<u>\$ 656</u>	167
Revenue by Business: Middle Market	\$ 594	\$ 572	\$ 571	\$ 551	\$ 192	4	209	\$ 1,166	\$ 377	209
Corporate Banking	138	123	142	109	59	12	134	261	116	125
Real Estate Other	131 37	119 36	133 39	123 50	60 23	10	118 61	250 73	112 51	123 43
Total Commercial Banking										
Revenue FINANCIAL RATIOS	<u>\$ 900</u>	<u>\$ 850</u>	<u>\$ 885</u>	<u>\$ 833</u>	\$ 334	6	169	<u>\$ 1,750</u>	<u>\$ 656</u>	167
ROE ROA	21% 1.25	29% 1.79	30% 1.81	25% 1.53	35% 1.51	(800)bp (54)	(1,400)bp (26)	25% 1.51	36% 1.67	(1,100)bp (16)
Overhead Ratio <u>SELECTED BALANCE</u> <u>SHEETS DATA (Average)</u>	53	54	51	58	61	(100)	(800)	53	63	(1,000)
Total Assets Loans and Leases	\$ 55,963 51,184	\$ 55,080 49,969	\$ 55,837 50,469	\$ 55,957 50,324	\$ 17,281 14,717	2% 2	224% 248	\$ 55,524 50,580	\$ 16,760 14,241	231% 255
Liability Balances (b)	72,498	71,613	69,360	66,944	38,058	1	90	72,058	37,327	93
Equity MEMO:	3,400	3,400	3,400	3,400	747	_	355	3,400	771	341
Loans by Business:										
Middle Market Corporate Banking	\$ 31,051 6,239	\$ 30,216 5,788	\$ 29,997 6,109	\$ 29,307 6,087	\$ 5,203 2,608	3 8	497 139	\$ 30,636 6,015	\$ 5,156 2,579	494 133
Real Estate Other	10,169	10,345	10,679	11,646	4,330	(2)	135 45	10,256	3,970	158
Total Commercial Banking	3,725	3,620	3,684	3,284	2,576	3	43	3,673	2,536	45
Loans	\$ 51,184	\$ 49,969	\$ 50,469	\$ 50,324	\$ 14,717	2	248	\$ 50,580	\$ 14,241	255
Headcount CREDIT DATA AND	4,474	4,495	4,555	4,595	1,690	_	165	4,474	1,690	165
QUALITY STATISTICS						377.6				277.6
Net Charge-offs (Recoveries) Nonperforming Loans	\$ (3) 434	\$ 2 433	\$ 45 527	\$ (13) 579	\$ 30 132	NM —	NM 229	\$ (1) 434	\$ 29 132	NM 229
Allowance for Loan Losses	1,431	1,312	1,322	1,350	107	9	NM	1,431	107	NM
Allowance for Lending- Related Commitments Net Charge-off (Recovery)	196	170	169	164	24	15	NM	196	24	NM
Rate	(0.02)%	0.02%	0.35%	(0.10)%	0.82%	(4)bp	(84)bp	0.00%	0.41%	(41)bp
Allowance for Loan Losses to Average Loans Allowance for Loan Losses to	2.80	2.63	2.62	2.68	0.73	17	207	2.83	0.75	208
Nonperforming Loans	330	303	251	233	81	2,700	24,900	330	81	24,900
Nonperforming Loans to Average Loans	0.85	0.87	1.04	1.15	0.90	(2)	(5)	0.86	0.93	(7)

IB-related and commercial card revenues are included in Other Income. Liability balances include deposits and deposits that are swept to on-balance sheet liabilities.

#### JPMORGAN CHASE & CO. TREASURY & SECURITIES SERVICES FINANCIAL HIGHLIGHTS

(in millions, except ratios, headcount data and otherwise noted)

	2QTR	1QTR	4QTR	3QTR	JP	leritage MC Only 2QTR	2QTR 20 Change	e	Year-	JP		YTD 2005 Change
INCOME STATEMENT	2005	2005	2004	2004	_	2004	1QTR 2005	2QTR 2004	2005	_	2004	2004
REVENUE Lending & Deposit Related Fees Asset Management,	\$ 197	\$ 170	\$ 200	\$ 218	\$	111	16%	77%	\$ 367	\$	229	60%
Administration and Commissions Other Income	736 145	692 124	630 112	600 103		633 98	6 17	16 48	1,428 269		1,215 167	18 61
Noninterest Revenue Net Interest Income TOTAL NET REVENUE	1,078 510 1,588	986 496 1,482	942 471 1,413	921 418 1,339	_	842 251 1,093	9 3 7	28 103 45	2,064 1,006 3,070		1,611 494 2,105	28 104 46
Provision for Credit Losses Credit Reimbursement to IB (a)	2 (38)	(3) (38)	3 (43)	(43)		3 (2)	NM —	(33) NM	(1) (76)	-	4 (4)	NM NM
NONINTEREST EXPENSE Compensation Expense	522 642	504 532	471 643	472 654		347 582	4 21	50 10	1,026 1,174		686 1,094	50 7
Noncompensation Expense Amortization of Intangibles TOTAL NONINTEREST	30	<u>29</u>	32	30		15	3	100	59		31	90
EXPENSE Operating Earnings before	1,194	1,065	1,146	1,156		944	12	26	2,259		1,811	25
Income Tax Expense Income Tax Expense OPERATING EARNINGS	354 125 <b>\$ 229</b>	382 137 <b>\$ 245</b>	221 76 <b>\$ 145</b>	140 44 <b>\$ 96</b>	\$	144 43 <b>101</b>	(7) (9) (7)	146 191 127	736 262 <b>\$ 474</b>	\$	286 87 <b>199</b>	157 201 138
REVENUE BY BUSINESS Treasury Services ("TS") Investor Services ("TS")	\$ 682 544	\$ 618 508	\$ 642 454	\$ 629 404	\$	366 453	10 7	86 20	\$ 1,300 1,052	\$	723 851	80 24
Institutional Trust Services ("ITS") TOTAL NET REVENUE	362 \$ 1,588	356 \$ 1,482	317 <b>\$ 1,413</b>	306 \$ 1,339	\$	274 1,093	2 7	32 45	718 <b>\$ 3,070</b>	\$	531 <b>2,105</b>	35 46
FINANCIAL RATIOS ROE	48%	52%	30%	20%		13%	(400)bp	3,500bp	50%		13%	3,700bp
Overhead Ratio Pre-tax Margin Ratio (b) BUSINESS METRICS Assets under Custody (in	75 22	72 26	81 16	86 10		86 13	300 (400)	(1,100) 900	74 24		86 14	(1,200) 1,000
billions) (c) Corporate Trust Securities under Administration (in billions)	\$ 10,190	\$ 10,154	\$ 9,300	\$ 8,427	\$	7,980	%	28%	\$ 10,190	\$	7,980	28%
(d) Number of: ACH transactions originated	6,704	6,745	6,676	6,569		6,241	(1)	7	6,704		6,241	7
(in millions) Total US\$ Clearing Volume	727	699	693	651		341	4	113	1,426		650	119
(in thousands) Total Non-US\$ Clearing Volume (in thousands)	24,200 13,372	21,705 11,587	22,590 11,131	21,781 10,490		18,727 9,866	11 15	29 36	45,905 24,959		36,791 19,891	25 25
Wholesale Check Volume (in millions)	921	877	NA	NA		NA	5	NM	1,798		NA	NM
Wholesale Cards Issued (in thousands) (e) SELECTED BALANCE	12,075	11,834	11,787	11,260		9,420	2	28	23,909		18,379	30
SHEETS (Average) Total Assets Loans Liability Balances (f) Equity Headcount	\$ 26,437 9,956 164,036 1,900 23,871	\$ 27,033 10,091 154,673 1,900 23,073	\$ 28,538 9,988 147,789 1,900 22,612	\$ 24,831 8,457 136,606 1,900 22,246	\$	21,040 6,783 114,624 3,203 15,023	$ \begin{array}{c} (2) \\ (1) \\ 6 \\ \hline 3 \end{array} $	26 47 43 (41) 59	\$ 26,733 10,023 159,380 1,900 23,871	\$	20,141 6,460 109,046 3,196 15,023	33 55 46 (41) 59
FIRMWIDE DISCLOSURES Treasury Services Firmwide Revenue (g)	\$ 1,314	\$ 1,237	\$ 1,238	\$ 1,205	\$	617	6	113	\$ 2,551	\$	1,222	109
Treasury & Securities Services Firmwide Revenue (g)	2,220	2,101	2,009	1,915	J	1,344	6	65	4,321	Þ	2,604	66
Treasury Services Firmwide Overhead Ratio (h) Treasury & Securities Services	54%	56%	61%	59%		65%	(200)bp	(1,100)bp	55%		67%	(1,200)bp
Firmwide Overhead Ratio (h) Treasury Services Firmwide	66	63	69	72	•	79	300	(1,300)	64	•	79	(1,500)
Liability Balances (i) Treasury & Securities Services Firmwide Liability Balances	\$ 138,058	\$ 133,770	\$ 130,505	\$ 125,813	\$	79,448	3%	74%	\$ 135,926	\$	77,133	76%
(i)	236,534	226,286	217,149	203,550		152,682	5	55	231,438		146,373	58

# JPMORGAN CHASE & CO. TREASURY & SECURITIES SERVICES FINANCIAL HIGHLIGHTS, CONTINUED (in millions)

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#### **FOOTNOTES**

- (a) TSS is charged a credit reimbursement related to certain exposures managed within the IB credit portfolio on behalf of clients shared with TSS.
- (b) Pre-tax margin represents Operating Earnings before Income Taxes divided by Total Net Revenue, which is a comprehensive measure of pre-tax performance and is another basis by which TSS management evaluates its performance and that of its competitors. Pre-tax margin is an effective measure of TSS' earnings after all operating costs are taken into consideration.
- (c) Beginning March 31, 2005, assets under custody include an estimated \$400 billion of ITS assets under custody that have not been included previously. At June 30, 2005 approximately 5% of total assets under custody were trust related.
- (d) Corporate Trust Securities under Administration include debt held in trust on behalf of third parties and debt serviced as agent.
- (e) Wholesale cards issued include domestic commercial card, stored value card, prepaid card, and government electronic benefit card products.
- (f) Liability balances include deposits and deposits swept to on-balance sheet liabilities.

#### FIRMWIDE DISCLOSURES

Treasury & Securities Services firmwide metrics include certain TSS product revenues and liability balances reported in other lines of business for customers who are also customers of those lines of business. In order to capture the firmwide impact of TS and TSS products and revenues, management reviews firmwide metrics such as liability balances, revenues and overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary in order to understand the aggregate TSS business

- (g) Firmwide revenues include TS revenues recorded in the Commercial Banking, Consumer & Small Business Banking and Asset & Wealth Management lines of business (see below) and exclude FX revenues recorded in the IB for TSS-related FX activity. TSS firmwide FX revenue, which includes FX revenue recorded in TSS and FX revenue associated with TSS customers who are FX customers of the IB, was \$96 million and \$90 million for the quarters ended June 30, 2005 and March 31, 2005, respectively.
- (h) Overhead ratios have been calculated based on firmwide revenues and TSS and TS expenses, respectively, including those allocated to certain other lines of business. FX revenues and expenses recorded in the IB for TSS-related FX activity are not included in this ratio.
- (i) Firmwide liability balances include TS' liability balances recorded in certain other lines of business. Liability balances associated with TS customers who are also customers of the Commercial Banking line of business are not included in TS liability balances.

	2QTR	1QTR	4QTR	3QTR	JPMC Only 2QTR	2QTR Chai		Yea	JPMC Only r-to-date	YTD 2005 Change
T	2005	2005	2004	2004	2004	1QTR 2005	2QTR 2004	2005	2004	2004
Treasury Services Revenue Reported in Commercial Banking Treasury Services Revenue Reported in	\$ 558	\$ 542	\$ 528	\$ 499	\$ 221	3%	152%	\$ 1,100	\$ 440	150%
Other Lines of Business	74	77	68	77	30	(4)	147	151	59	156

#### JPMORGAN CHASE & CO. ASSET & WEALTH MANAGEMENT FINANCIAL HIGHLIGHTS

(in millions, except ratio, headcount and ranking data, and where otherwise noted)

INCOME STATEMENT	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 2 Chang 1QTR 2005		Year-to-0	Heritage JPMC Only date 2004	YTD 2005 Change 2004
REVENUE Lending & Deposit Related Fees	\$ 6	\$ 9	\$ 10	\$ 10	\$ 4	(33)%	50%	\$ 15	\$ 8	88%
Asset Management, Administration and Commissions Other Income Noninterest Revenue Net Interest Income TOTAL NET REVENUE	994 69 1,069 274 1,343	975 95 1,079 282 1,361	952 60 1,022 288 1,310	859 55 <b>924</b> 269 <b>1,193</b>	657 50 711 117 828	2 (27) (1) (3) (1)	51 38 50 134 62	1,969 164 2,148 556 2,704	1,329 100 1,437 239 1,676	48 64 49 133 61
Provision for Credit Losses	(20)	(7)	(21)	1	(4)	(186)	(400)	(27)	6	NM
NONINTEREST EXPENSE Compensation Expense Noncompensation Expense Amortization of Intangibles TOTAL NONINTEREST EXPENSE	509 383 25 <b>917</b>	538 371 25	459 436 24 919	452 409 23 <b>884</b>	343 335 3	(5) 3 — (2)	48 14 NM	1,047 754 50 1,851	668 657 <u>5</u> 1,330	57 15 NM
Operating Earnings before Income Tax Expense Income Tax Expense OPERATING EARNINGS	446 163 <b>\$ 283</b>	434 158 <b>\$ 276</b>	412 149 <b>\$ 263</b>	308 111 <b>\$ 197</b>	151 52 <b>\$</b> 99	3 3 3	195 213 186	880 321 \$ 559	340 119 \$ 221	159 170 153
FINANCIAL RATIOS ROE Overhead Ratio Pre-tax Margin Ratio (a)	47% 68 33	47% 69 32	44% 70 31	33% 74 26	7% 82 18	—bp (100) 100	4,000bp (1,400) 1,500	47% 68 33	8% 79 20	3,900bp (1,100) 1,300
BUSINESS METRICS  Number of: Client Advisors Brown Co Average Daily Trades Retirement Planning Services	1,409 26,267	1,390 29,753	1,333 30,521	1,334 23,969	629 28,702	1% (12)	124% (8)	1,409 28,010	629 32,586	124% (14)
Participants Star Rankings: (b) % of Customer Assets in Funds Ranked 4 or Better	1,210,000 50%	1,181,000 48%	918,000 48%	874,000 56%	844,000 48%	2	43	1,210,000 50%	844,000 48%	43
% of Customer Assets in Funds Ranked 3 or Better Funds Quartile Ranking (1YR) : (c) % of AUM in 1st and 2nd Quartiles	80% 75%	79% 71%	81% 66%	80% 63%	78% 49%	1	3 53	80% 75%	78% 49%	3 53
REVENUE BY CLIENT SEGMENT Private Bank Retail Institutional Private Client Services Total Net Revenue	\$ 409 363 313 258 <b>\$ 1,343</b>	\$ 422 346 322 271 <b>\$ 1,361</b>	\$ 427 358 265 260 <b>\$ 1,310</b>	\$ 383 292 267 251 <b>\$ 1,193</b>	\$ 368 269 172 19 \$ 828	(3) 5 (3) (5) (1)	11 35 82 NM 62	\$ 831 709 635 529 <b>\$ 2,704</b>	\$ 744 534 359 39 <b>\$ 1,676</b>	12 33 77 NM 61
SELECTED BALANCE SHEETS DATA (Average) Total Assets Loans Deposits (d) Equity	\$ 42,001 26,572 40,774 2,400	\$ 39,716 26,357 42,043 2,400	\$ 40,689 25,966 43,415 2,400	\$ 39,882 25,408 38,940 2,400	\$ 35,083 17,620 24,069 5,370	6 1 (3)	20 51 69 (55)	\$ 40,865 26,465 41,405 2,400	\$ 35,189 17,359 23,589 5,420	16 52 76 (56)
Headcount	12,455	12,378	12,287	12,368	8,690	1	43	12,455	8,690	43
CREDIT DATA AND QUALITY STATISTICS Net Charge-offs (Recoveries) Nonperforming Loans Allowance for Loan Losses Allowance for Lending Related Commitments	\$ (2) 100 195	\$ (6) 78 214	\$ 5 79 216	\$ 6 125 241 5	\$ 6 102 76 2	67 28 (9) (40)	NM (2) 157 50	\$ (8) 100 195	\$ 61 102 76 2	NM (2) 157 50
Net Charge-off (Recovery) Rate Allowance for Loan Losses to Average	(0.03)%	(0.09)%	0.08%	0.09%	0.14%	6bp	(17)bp	(0.06)%	0.71%	(77)bp
Loans Allowance for Loan Losses to Nonperforming Loans	0.73 195	0.81 274	0.83 273	0.95 193	0.43 75	(8) (7,900)	30 12,000	0.74 195	0.44 75	30 12,000
Nonperforming Loans Nonperforming Loans to Average Loans	0.38	0.30	0.30	0.49	0.58	(7,900)	(20)	0.38	0.59	(21)

Pre-tax margin represents Operating Earnings before Income Tax Expense divided by Total Net Revenue, which is a comprehensive measure of pre-tax performance and is another basis by which AWM management evaluates its performance and that of its competitors. Pre-tax margin is an effective measure of AWM's earnings, after all costs are taken into consideration.

Reflects the transfer of certain consumer deposits from Retail Financial Services to Asset & Wealth Management.

Derived from Morningstar for the United States; Micropal for the United Kingdom, Luxembourg, Hong Kong and Taiwan; and Nomura for Japan.

Quartile ranking sourced from Lipper for the United States and Taiwan; Micropal for the United Kingdom, Luxemburg and Hong Kong; and Nomura for Japan.

### JPMORGAN CHASE & CO. ASSET & WEALTH MANAGEMENT FINANCIAL HIGHLIGHTS, CONTINUED (in billions)

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage <u>JPMC Only</u> 2QTR 2004	2QTR 200 Change 1OTR 2005	5 2OTR 2004
Asset Class Liquidity Fixed Income Equities & Balanced Alternatives Assets under Management	\$ 223 171 323 66 783	\$ 228 171 326 65 790	\$ 232 171 326 62 791	\$ 210 174 298 53 735	\$ 152 117 261 45 575	(2)% ————————————————————————————————————	47% 46 24 47 36
Custody / Brokerage / Administration / Deposits Total Assets under Supervision	\$ 1,093	302 \$ 1,092	315 \$ 1,106	\$ 1,003	\$ 796	3	40 37
Client Segment Private Bank Assets under Management Custody / Brokerage / Administration /	\$ 135	\$ 138	\$ 139	\$ 136	\$ 139	(2)	(3)
Deposits Assets under Supervision Retail	<u>165</u> 300	161 299	165 304	143 279	138 277	2 —	20 8
Assets under Management Custody / Brokerage / Administration / Deposits Assets under Supervision	97 238	138 94 232	133 <u>88</u> 221	122 <u>81</u> 203	101 <u>80</u> 181	3 3	40 21 31
Institutional Assets under Management Custody / Brokerage / Administration / Deposits	455 3	462 5	466 21	426 4	328	(2)	39 NM
Assets under Supervision Private Client Services Assets under Management	458 52	467 52	487	430	328 7	(2)	40 NM
Custody / Brokerage / Administration / Deposits Assets under Supervision Total Assets under Supervision	97 \$ 1,093	94 \$ 1,092	\$\frac{41}{94}\$\$ \$\frac{1,106}{1}\$	\$\frac{40}{91}\$\$\frac{1,003}{1}\$	3 10 \$ 796	7 3 —	NM NM 37
Geographic Region Americas Assets under Management	\$ 535	\$ 558	\$ 562	\$ 531	\$ 370	(4)	45
Custody / Brokerage / Administration / Deposits Assets under Supervision International	270 805	263 821	<u>281</u> 843	238 769	189 559	3 (2)	43 44
Assets under Management Custody / Brokerage / Administration / Deposits	248 40	232 39	229 34	204	205 32	7 3	21 25
Assets under Supervision Total Assets under Supervision	\$ 1,093	\$ 1,092	\$ 1,106	\$ 1,003	\$ 796	6 —	22 37
Memo: Mutual Funds Assets: Liquidity Fixed Income Equities, Balanced & Alternatives Total Mutual Funds Assets	\$ 174 41 114 <u>\$ 329</u>	\$ 175 45 106 <u>\$ 326</u>	\$ 183 41 104 <u>\$ 328</u>	\$ 163 48 97 \$ 308	\$ 117 30 74 \$ 221	(1) (9) 8 1	49 37 54 49

#### JPMorganChase 🔾 JPMORGAN CHASE & CO. **ASSET & WEALTH MANAGEMENT** FINANCIAL HIGHLIGHTS, CONTINUED

	2QTR	1QTR	4QTR	3QTR	Heritage JPMC Only 2QTR	Year-	Heritage <u>JPMC Only</u> to-date
	2005	2005	2004	2004	2004	2005	2004
Assets Under Management Rollforward Beginning Balance Liquidity Net Asset Flows Fixed Income Net Asset Flows Equities, Balanced & Alternatives Net Asset Flows Acquisitions (a) Market / Other Impacts (b) Ending Balance	\$ 790 (5) (2) 8 - (8) \$ 783	\$ 791 (6) 4 1 ——————————————————————————————————	\$ 735 16 (2) 6 7 29 <u>\$ 791</u>	\$ 575 (9) (5) (2) 176 ———————————————————————————————————	\$ 589 (7) 	\$ 791 (11) 2 9 (8) \$ 783	\$ 561 (4) (1) 10 
Custody / Brokerage / Administration / Deposits Rollforward Beginning Balance Custody / Brokerage / Administration / Deposits Net Asset Flows Acquisitions (a) Market / Other Impacts Ending Balance	\$ 302 (1) 	\$ 315	\$ 268 12 35 \$ 315	\$ 221 12 38 (3) \$ 268	\$ 216 \[ \frac{3}{2} \] \[ \frac{2}{21} \]	\$ 315 6 (11) \$ 310	\$ 203
Assets Under Supervision Rollforward Beginning Balance Net Asset Flows Acquisitions (a) Market / Other Impacts (b) Ending Balance	\$ 1,092 — 1 \$ 1,093	\$ 1,106 6 (20) \$ 1,092	\$ 1,003 32 7 64 \$ 1,106	\$ 796 (4) 214 (3) \$ 1,003	\$ 805 (1) (8) \$ 796	\$ 1,106 6 ——————————————————————————————————	\$ 764 14 

Reflects the Merger with Bank One (\$214 billion) in the third quarter of 2004 and the acquisition of a majority interest in Highbridge Capital Management in the fourth quarter of 2004 (\$7 billion).

Includes AWM's strategic decision to exit the Institutional Fiduciary business in the second quarter of 2005 (\$12bn). (a)

(in billions)

#### JPMORGAN CHASE & CO. **CORPORATE** FINANCIAL HIGHLIGHTS

## JPMorganChase 🗘

(in millions, except headcount data)

INCOME STATEMENT	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR : Chan 1QTR 2005		Year- 2005	Heritage JPMC Only to-date 2004	YTD 2005 Change 2004
Revenue Securities / Private Equity Gains (Losses) Other Income Noninterest Revenue Net Interest Income TOTAL NET REVENUE	\$ 310 87 397 (763) (366)	\$ (130) 48 (82) (677) (759)	\$ 584 38 622 (657) (35)	\$ 347 131 478 (536) (58)	\$ 436 104 540 20 560	NM% 81 NM (13) 52	(29)% (16) (26) NM NM	\$ 180 135 315 (1,440) (1,125)	\$ 855 146 1,001 (23) 978	(79)% (8) (69) NM NM
Provision for Credit Losses	1	(4)	_	(1)	(27)	NM	NM	(3)	(109)	97
Noninterest Expense Compensation Expense Noncompensation Expense Subtotal Net Expenses Allocated to Other	772 1,042 1,814	774 996 1,770	662 1,215 1,877	786 1,146 1,932	462 857 1,319		67 22 38	1,546 2,038 3,584	978 1,727 2,705	58 18 32
Businesses TOTAL NONINTEREST EXPENSE	(1,337) 477	(1,335) 435	(1,417) 460	(1,426) 506	(1,186) 133	10	(13) 259	(2,672) 912	(2,370)	(13) 172
Operating Earnings before Income Tax Expense Income Tax Expense (Benefit) OPERATING EARNINGS	(844) (358) <b>\$ (486)</b>	(1,190) (503) <b>\$ (687)</b>	(495) (199) \$ (296)	(563) (344) <b>\$ (219)</b>	454 129 <b>\$ 325</b>	29 29 29	NM NM NM	(2,034) (861) <b>\$ (1,173)</b>	752 176 <b>\$ 576</b>	NM NM NM
SELECTED AVERAGE BALANCE SHEETS Short-term Investments (a) Investment Portfolio (b) Goodwill (c) Total Assets	\$ 16,779 50,751 43,524 159,160	\$ 13,164 74,795 43,306 178,089	\$ 19,252 72,583 42,980 197,794	\$ 26,432 74,708 42,958 204,884	\$ 9,903 58,043 342 125,122	27 (32) 1 (11)	69 (13) NM 27	\$ 14,982 62,707 43,415 168,572	\$ 6,248 58,240 344 122,697	140 8 NM 37
Headcount	28,114	26,983	24,806	24,482	12,928	4	117	28,114	12,928	117
TREASURY Securities Gains (Losses) (d) Investment Portfolio (Average) Investment Portfolio (Ending)	\$ 6 \$ 43,652 \$ 34,319	\$ (918) \$ 65,646 \$ 46,943	\$ 77 \$ 63,362 \$ 64,949	\$ 109 \$ 65,508 \$ 61,331	\$ 41 \$ 51,509 \$ 49,133	NM (34) (27)	(85) (15) (30)	\$ (912) \$ 54,588 \$ 34,319	\$ 161 \$ 51,044 \$ 49,133	NM 7 (30)

Represents Federal funds sold, Securities borrowed, Trading assets — debt and equity instruments and Trading assets — derivative receivables.

(a) (b)

Represents investment securities and private equity investments.

Effective with the third quarter of 2004, all goodwill is allocated to the Corporate line of business. Prior to the third quarter of 2004, goodwill was allocated to the various lines of business. (c)

Losses in the first quarter of 2005 were primarily due to the sale of \$20 billion of investment securities during the month of March 2005. Excludes gains/losses on securities used to manage risk associated with mortgage servicing rights.

### JPMORGAN CHASE & CO. CORPORATE FINANCIAL HIGHLIGHTS, CONTINUED (in millions)

PRIVATE EQUITY Private Equity Gains (Losses)	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	JPMC Only 2QTR 2004	2QTR Char 1QTR 2005		Yea 2005	Heritage JPMC Only r-to-date 2004	YTD 2005 Change 2004	
Direct Investments Realized Gains Write-ups / (Write-downs) Mark-to-Market Gains (Losses) Total Direct Investments Third-Party Fund Investments Total Private Equity Gains Other Income Net Interest Income Total Net Revenue Total Noninterest Expense Operating Earnings before Income Tax	\$ 555 (133) (153) 269 31 300 11 (56) 255 66	\$ 633 206 (89) 750 39 789 5 (50) 744 62	\$ 442 (111) 167 498 8 506 16 (70) 452 79	\$ 277 (31) (27) 219 16 235 14 (89) 160 73	\$ 402 (27) (1) 374 18 392 11 (53) 350 67	(12)% NM (72) (64) (21) (62) 120 (12) (66) 6	38% (393) NM (28) 72 (23) — (6) (27) (1)	\$ 1,188 73 (242) 1,019 70 1,089 16 (106) 999 128	\$ 704 (50) 24 678 10 688 23 (112) 599 136	69% NM NM 50 NM 58 (30) 5 67 (6)	
Expense Income Tax Expense OPERATING EARNINGS	189 67 <b>\$ 122</b>	682 245 <b>\$ 437</b>	373 134 <b>\$ 239</b>	87 27 <b>\$ 60</b>	283 96 <b>\$ 187</b>	(72) (73) (72)	(33) (30) (35)	871 312 \$ 559	463 160 <b>\$ 303</b>	88 95 84	
Private Equity Portfolio Information Direct Investments Publicly-Held Securities Carrying Value Cost Quoted Public Value Privately-Held Direct Securities	\$ 761 580 1,082	\$ 1,149 808 1,713	\$ 1,170 744 1,758	\$ 958 675 1,415	\$ 811 566 1,306	(34) (28) (37)	(6) 2 (17)				
Carrying Value Cost <b>Third-Party Fund Investments</b> Carrying Value Cost	5,037 6,362 552 921	5,490 6,689 550 934	5,686 7,178 641 1,042	6,011 7,551 1,138 1,761	4,821 6,307 751 1,208	(8) (5) — (1)	4 1 (26) (24)				
Total Private Equity Portfolio — Carrying Value	\$ 6,350	\$ 7,189	<u>\$ 7,497</u>	\$ 8,107	\$ 6,383	(12)	(1)				
Total Private Equity Portfolio — Cost	\$ 7,863	\$ 8,431	\$ 8,964	\$ 9,987	\$ 8,081	(7)	(3)				1

#### JPMORGAN CHASE & CO. CREDIT-RELATED INFORMATION (in millions)

					Heritage JPMC Only	Jun 30, 2 Chang	
	Jun 30 2005	Mar 31 2005	Dec 31 2004	Sep 30 2004	Jun 30 2004	Mar 31 2005	Jun 30 2004
CREDIT EXPOSURE							
WHOLESALE (a)						201	
Loans — U.S.	\$ 110,096	\$ 101,261	\$ 99,868	\$ 99,451	\$ 45,532	9% 9	142%
Loans — Non-U.S.	39,492	36,140	35,199	32,893	31,512	9	25
TOTAL WHOLESALE LOANS — REPORTED	149,588	137,401	135,067	132,344	77,044	9	94
CONSUMER (b) Home Finance							
Home Equity and Other	72,346	68,779	67,837	67,368	29,969	5	141
Mortgage	58,594	55,588	56,816	56,035	54,060	5	8
Total Home Finance	130,940	124,367	124,653	123,403	84,029	5	56
Auto & Education Finance	52,309	59,837	62,712	62,587	43,543	(13)	20
Consumer & Small Business and Other	14,678	15,011	15,107	15,126	4,140	(2)	255
Credit Card Receivables — Reported	68,510	66,053	64,575	60,241	17,182	4	299
TOTAL CONSUMER LOANS — REPORTED	266,437	265,268	267,047	261,357	148,894	_	79
TOTAL LOANS — REPORTED	416,025	402,669	402,114	393,701	225,938	3	84
Credit Card Securitizations	68,808	67,328	70,795	71,256	34,138	2	102
TOTAL LOANS — MANAGED	484,833	469,997	472,909	464,957	260,076	3	86
Derivative Receivables	55,015	60,388	65,982	57,795	49,980	(9)	10
Interests in Purchased Receivables (c)	27,887	28,484	31,722	30,479	_	(2)	NM
Other Receivables					108	NM	NM
TOTAL CREDIT-RELATED ASSETS	567,735	558,869	570,613	553,231	310,164	2	83
Wholesale Lending-Related Commitments	314,034	316,282	309,399	315,946	213,671	(1)	47
TOTAL	<u>\$ 881,769</u>	<u>\$ 875,151</u>	\$ 880,012	<u>\$ 869,177</u>	<u>\$ 523,835</u>	1	68
Memo: Total by Category							
Total Wholesale Exposure (d)	\$ 546,524	\$ 542,555	\$ 542,170	\$ 536,564	\$ 340,803	1	60
Total Consumer Managed Loans (e)	335,245	332,596	337,842	332,613	183,032	1	83
Total	<u>\$ 881,769</u>	<u>\$ 875,151</u>	<u>\$ 880,012</u>	\$ 869,177	\$ 523,835	1	68
Risk Profile of Wholesale Credit							
Exposure:	# 427.066	# 422.020	A 441 020	£ 420.100	A 202 127	(1)	50
Investment-Grade	\$ 427,966	\$ 433,928	\$ 441,930	\$ 429,198	\$ 282,127	(1)	52
Noninvestment-Grade: Noncriticized	112,140	101,859	91,605	97,126	52,438	10	114
Criticized Performing (f)	4,536	4,859	6,263	8,113	3,738	(7)	21
Criticized Nonperforming (f)	1,504	1,590	2,021	1,772	2,126	(5)	(29)
Total Noninvestment-Grade	\$ 118,180	\$ 108,308	\$ 99,889	\$ 107,011	\$ 58,302	9	103
Purchased Held-for-Sale Wholesale	*,	,,	* *****	,,,			
Loans (g)	\$ 378	\$ 319	\$ 351	\$ 355	\$ 374	18	1
(8)	2,0	+	J 301	4 555	7 27.		•

(a) (b) (c) (d)

Includes Investment Bank, Commercial Banking, Treasury & Securities Services and Asset & Wealth Management.
Includes Retail Financial Services and Card Services.
These represent undivided interests in pools of receivables and similar types of assets.
Represents Total Wholesale Loans, Derivative Receivables, Interests in Purchased Receivables, Other Receivables and Wholesale Lending-Related Commitments.

Represents Total Consumer Loans plus Credit Card Securitizations, excluding consumer lending-related commitments.

For the quarter ended March 31, 2005, the Firm conformed its methodology for reporting Criticized exposure. Excluding this change in methodology, Criticized exposure would have been \$7,632 million in the first quarter of 2005.

Represents distressed wholesale loans purchased as part of IB's proprietary investing activities.

The risk profile is based on JPMorgan Chase's internal risk ratings, which generally correspond to the following ratings as defined by Standard & Poor's / Note: Moody's:

Investment-Grade: AAA / Aaa to BBB- / Baa3 Noninvestment-Grade: BB+ / Ba1 and below

#### JPMORGAN CHASE & CO. CREDIT-RELATED INFORMATION, CONTINUED (in millions, except ratio data)

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	Jun 30 2005	Mar 31 2005	Dec 31 2004	Sep 30 2004	Heritage JPMC Only Jun 30 2004	Jun 30, 200 Change Mar 31 2005	Jun 30 2004
NONPERFORMING ASSETS AND RATIOS WHOLESALE LOANS Loans — U.S. Loans — Non-U.S. TOTAL WHOLESALE LOANS- REPORTED (a)	\$ 959 292 1,251	\$ 1,005 324 1,329	\$ 1,228 346 1,574	\$ 1,405 378 1,783	\$ 726 715	(5)% (10)	32% (59)
CONSUMER LOANS Home Finance Auto & Education Finance Consumer & Small Business and Other Credit Card Receivables — Reported TOTAL CONSUMER LOANS- REPORTED	662 190 280 9	691 171 288 8 1,158	673 193 295 8 1,169	789 211 308 9	320 114 85 9	(4) 11 (3) 13	107 67 229 —
TOTAL LOANS REPORTED (a) Derivative Receivables Other Receivables Assets Acquired in Loan Satisfactions TOTAL NONPERFORMING ASSETS (a)	2,392 234 206 \$ 2,832	2,487 241 — 221 \$ 2,949	2,743 241 247 \$ 3,231	3,100 238 — 299 \$ 3,637	1,969 223 108 182 \$ 2,482	(4) (3) NM (7) (4)	21 5 NM 13
PURCHASED HELD-FOR-SALE WHOLESALE LOANS (b)	<u>\$ 378</u>	<u>\$ 319</u>	<u>\$ 351</u>	<u>\$ 355</u>	<u>\$ 374</u>	18	1
TOTAL NONPERFORMING LOANS TO TOTAL LOANS	0.57%	0.62%	0.68%	0.79%	0.87%	(5)bp	(30)bp
NONPERFORMING ASSETS BY LOB Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset and Wealth Management TOTAL	\$ 946 1,319 9 452 6 100 \$ 2,832	\$ 1,056 1,351 8 452 4 78 \$ 2,949	\$ 1,196 1,385 8 547 14 81 \$ 3,231	\$ 1,321 1,557 9 606 4 140 \$ 3,637	\$ 1,541 693 9 132 5 102 <b>\$ 2,482</b>	(10)% (2) 13 — 50 28 (4)	(39)% 90 242 20 (2) 14

Excludes purchased held-for-sale ("HFS") wholesale loans.
Represents distressed wholesale loans purchased as part of IB's proprietary investing activities.

### JPMORGAN CHASE & CO. CREDIT-RELATED INFORMATION, CONTINUED (in millions, except ratio data)

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GROSS CHARGE-OFFS	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	Heritage JPMC Only 2QTR 2004	2QTR 2 Chang 1QTR 2005		Year-1	Heritage JPMC Only co-date 2004	YTD 2005 Change 2004
Wholesale Loans Consumer (Excluding Card) Credit Card Receivables — Reported Total Loans — Reported Credit Card Securitizations Total Loans — Managed	\$ 31 167 811 1,009 1,060 2,069	\$ 61 219 753 1,033 1,034 2,067	\$ 123 658 784 <b>1,565</b> 1,126 <b>2,691</b>	\$ 80 269 760 1,109 1,039 2,148	\$ 172 104 281 557 540 1,097	(49)% (24) 8 (2) 3	(82)% 61 189 81 96 89	\$ 92 386 1,564 2,042 2,094 4,136	\$ 340 216 575 1,131 1,067 2,198	(73)% 79 172 81 96 88
RECOVERIES  Wholesale Loans Consumer (Excluding Card) Credit Card Receivables — Reported Total Loans — Reported Credit Card Securitizations Total Loans — Managed	83 53 100 236 130 366	70 67 80 217 117 334	55 52 60 167 115 282	104 50 90 244 111 355	119 24 22 165 54 219	19 (21) 25 9 11	(30) 121 355 43 141 67	153 120 180 453 247 700	198 51 46 295 108 403	(23) 135 291 54 129 74
NET CHARGE-OFFS  Wholesale Loans Consumer (Excluding Card) Credit Card Receivables — Reported Total Loans — Reported Credit Card Securitizations Total Loans — Managed	(52) 114 711 773 930 § 1,703	(9) 152 673 <b>816</b> 917 <b>§ 1,733</b>	68 606 724 1,398 1,011 \$ 2,409	(24) 219 670 <b>865</b> 928 <b>§ 1,793</b>	53 80 259 392 486 \$ 878	(478) (25) 6 (5) 1 (2)	NM 43 175 97 91	(61) 266 1,384 1,589 1,847 <b>§ 3,436</b>	142 165 529 836 959 \$ 1,795	NM 61 162 90 93 91
NET CHARGE-OFF RATES — ANNUALIZED  Wholesale Loans (a) Consumer (Excluding Card) (b) Credit Card Receivables — Reported Total Loans — Reported (a) (b) Credit Card Securitizations Total Loans — Managed (a) (b)	(0.17)% 0.25 4.25 0.83 5.48 1.55	(0.03)% 0.34 4.25 0.88 5.36 1.58	0.21% 1.28 4.70 1.47 5.70 2.13	(0.08)% 0.47 4.49 0.93 5.20 1.62	0.29% 0.29 6.07 0.77 5.74	(14)bp (9) — (5) 12 (3)	(46)bp (4) (182) 6 (26) 7	(0.10)% 0.29 4.25 0.86 5.42 1.57	0.39% 0.30 6.22 0.84 5.63	(49)bp (1) (197) 2 (21) 3
Memo: Credit Card — Managed	4.87	4.83	5.24	4.88	5.85	4	(98)	4.85	5.83	(98)

<sup>(</sup>a) Wholesale loans held-for-sale were \$17,871 million, \$8,154 million, \$7,684 million, \$7,281 million and \$5,199 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. The year-to-date average loans held-for-sale were \$13,039 million and \$5,222 million for 2005 and 2004, respectively. These amounts are not included in the net observe off rates.

respectively. These amounts are not included in the net charge-off rates.

(b) Average consumer loans (excluding Card) held-for-sale were \$14,620 million, \$15,861 million, \$13,534 million, \$14,479 million and \$15,638 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. The year-to-date average loans held-for-sale were \$15,237 million and \$15,475 million for 2005 and 2004, respectively. These amounts are not included in the net charge-off rates.

## JPMORGAN CHASE & CO. CREDIT-RELATED INFORMATION, CONTINUED

(in millions, except ratio data)

	2OTR	1QTR	4QTR	3QTR	Heritage JPMC Only 2OTR	2QTR 2 Chan		Vear	Heritage <u>JPMC Only</u> -to-date	YTD 2005 Change
	2005	2005	2004	2004	2004	1QTR 2005	2QTR 2004	2005	2004	2004
SUMMARY OF CHANGES IN THE ALLOWANCE FOR LOAN LOSSES Beginning Balance	\$ 6,935	\$ 7,320	\$ 7,493	\$ 3,967	\$ 4,120	(5)%	68%	\$ 7,320	\$ 4,523	62%
Addition Resulting from the Bank One Merger, July 1, 2004	_	_	_	3,123	_	NM	NM	_	_	NM
Net Charge-Offs Provision for Loan Losses: Provision Excluding Accounting	(773)	(816)	(1,398)	(865)	(392)	5	(97)	(1,589)	(836)	(90)
Policy Conformity	636	431	681	835	240	48 NM	165 NM	1,067	282	278 NM
Accounting Policy Conformity Total Provision for Loan Losses	636	431	1,206	1,395	240	1NM 48	165	1,067	282	278
Other	(4)		19	(127)(a)	(1)	NM	(300)	(4)	(2)	(100)
Ending Balance	\$ 6,794	\$ 6,935	\$ 7,320	\$ 7,493	\$ 3,967	(2)	71	\$ 6,794	\$ 3,967	71
SUMMARY OF CHANGES IN THE ALLOWANCE FOR LENDING- RELATED COMMITMENTS Beginning Balance Addition Resulting from the Bank One	\$ 488	\$ 492	\$ 541	\$ 260	\$ 297	(1)	64	\$ 492	\$ 324	52
Merger, July 1, 2004 Provision for Lending-Related Commitments:	_	_	_	508	_	NM	NM	_	_	NM
Provision Excluding Accounting Policy Conformity Accounting Policy Conformity	(49)	(4)	(49)	(227)	(37)	NM NM	(32) NM	(53)	(64)	17 NM
Total Provision for Lending-Related Commitments	(49)	(4)	(49)	(226)	(37)	NM	(32)	(53)	(64)	17
Other Ending Balance	<u> </u>	<u> </u>	<u> </u>	(1) \$ 541	<u> </u>	NM (10)	NM 69	<u> </u>	<u> </u>	NM 69
ALLOWANCE COMPONENTS AND RATIOS ALLOWANCE FOR LOAN LOSSES Wholesale										
Asset Specific Formula — Based (b)	\$ 314	\$ 385	\$ 469	\$ 498	NA	(18)	NM			
Statistical Calculation	1,604	1,448	1,639	1,832	NA	11	NM			
Adjustments to the Statistical Calculation	686	894	990	1,126	NA	(23)	NM			
Total Wholesale	2,604	2,727	3,098	3,456	1,715	(5)	52			
Consumer Formula — Based Statistical Calculation Adjustments to the Statistical	3,064	3,113	3,169	3,159	NA	(2)	NM			
Calculation	1,126	1,095	1,053	878	NA	3	NM			
Total Consumer	4,190	4,208	4,222	4,037	2,252	_	86			
Total Allowance for Loan Losses Allowance for Lending-Related Commitments	<b>6,794</b> 439	<b>6,935</b> 488	<b>7,320</b> 492	<b>7,493</b> 541	<b>3,967</b> 260	(2)	71 69			
<b>Total Allowance for Credit Losses</b>	\$ 7,233	\$ 7,423	\$ 7,812	\$ 8,034	\$ 4,227	(3)	71			
Wholesale Allowance for Loan Losses to Total Wholesale Loans (c) Consumer Allowance for Loan Losses to	1.98%	2.11%	2.43%	2.76%	2.39%	(13)bp	(41)bp			
Total Consumer Loans (d) Allowance for Loan Losses to	1.65	1.69	1.70	1.62	1.67	(4)	(2)			
Total Loans (c) (d) Allowance for Loan Losses to Total	1.76	1.83	1.94	2.01	1.92	(7)	(16)			
Nonperforming Loans (e)	287	283	268	248	206	400	8,100			
ALLOWANCE FOR LOAN LOSSES BY LOB Investment Bank Retail Financial Services Card Services Commercial Banking	\$ 971 1,135 3,055 1,431	\$ 1,191 1,168 3,040 1,312	\$ 1,547 1,228 2,994 1,322	\$ 1,841 1,764 2,273 1,350	\$ 742 1,061 1,191	(18)% (3) —	31% 7 157 NM			
Treasury & Securities Services	7	5	9	9	107 2	40	250			
Asset and Wealth Management Corporate	195 —	214 5	216 4	241 15	76 788	(9) NM	157 NM			
Total	\$ 6,794	\$ 6,935	\$ 7,320	\$ 7,493	\$ 3,967	(2)	71			

Related to the transfer of the allowance for accrued interest and fees on reported and securitized credit card loans.

During the second quarter 2005, the Firm refined its historical and market based inputs used for estimating the Formula Based component of the allowance. These refinements resulted

Loans held-for-sale were \$17,871 million, \$8,154 million, \$7,684 million, \$7,281 million and \$5,199 million at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.

Loans held-for-sale were \$13,112 million, \$16,532 million, \$18,022 million, \$12,816 million and \$14,217 million at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, September 30, 2005, March 31, 2005, December 31, 2004, September 30, 2005, March 31, 2005, December 31, 2004, September 30, 2005, March 31, 2005, December 31, 2004, September 30, 2005, March 31, 2005, December 31, 2004, September 31, 2004, September 31, 2004, September 31, 2005, December 31, 2004, September 31, 2004, September 31, 2005, December 31, 2004, September 31, 2005, December 31, 2004, September 31, 2004, September 31, 2005, December 31, 2005, December 31, 2004, September 31, 2005, December 31, 2005, December 31, 2004, September 31, 2005, December 31, 2005, December 31, 2004, September 31, 20

September 30, 2004 and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.

Nonperforming loans held-for-sale were \$28 million, \$33 million, \$15 million, \$78 million and \$46 million at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.

#### JPMORGAN CHASE & CO. CREDIT-RELATED INFORMATION, CONTINUED (in millions)



					Heritage JPMC Only	2QTR		•	Heritage JPMC Only	YTD 2005
	2QTR	1QTR	4QTR	3QTR	2QTR	Char			to-date	Change
PROVISION FOR CREDIT LOSSES LOANS Investment Bank Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate Total Wholesale Retail Financial Services Card Services Total Consumer Accounting Policy Conformity (a)	\$ (271) 116 2 (18) 1 (170) 95 711 806	\$ (356) (8) (5) (7) (4) (380) 92 719 811	\$ (120) 17 3 (21) ————————————————————————————————————	\$ (148) 10  1 (1) (138) 239  734 973 560	\$ (96) 23 3 (3) (27) (100) 78 262 340	24% NM NM (157) NM 55 3 (1) (1) NM	2QTR 2004 (182)% 404 (33) (500) NM (70) 22 171 137 NM	\$ (627) 108 (3) (25) (3) (550) 187 1,430 1,617	\$ (257) 8 4 8 (109) (346) 133 495 628	(144)% NM NM NM 97 (59) 41 189 157 NM
Total Provision for Loan Losses	636	431	1,206	1,395	240	48	165	1,067	282	278
LENDING-RELATED COMMITMENTS Investment Bank Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate Total Wholesale Retail Financial Services Card Services Total Consumer Accounting Policy Conformity (b) Total Provision for Lending-Related Commitments	\$ (72) 26 (2) (48) (1) (1) (1) (49)	\$ (10) 2 2 ———————————————————————————————	\$ (53) 4   (49)    (49)	\$ (3) 4     (227) (226)	\$ (32) (4) (1) (37) ————————————————————————————————————	NM NM NM NM NM NM NM NM NM	(125) NM NM (100) NM (30) NM NM NM NM	\$ (82) 28 2 (2) (54) 1  1 (53)	\$ (59) (2) (2) (2) (63) (1) (1) (1)	(39) NM NM NM NM 14 NM NM NM NM NM
TOTAL PROVISION FOR CREDIT LOSSES Investment Bank Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate Total Wholesale Retail Financial Services Card Services Total Consumer Accounting Policy Conformity Total Provision for Credit Losses Securitized Credit Losses	\$ (343) 142 2 (20) 1 (218) 94 711 805 — 587	\$ (366) (6) (3) (7) (4) (386) 94 719 813 — 427	\$ (173) 21 3 (21) ————————————————————————————————————	\$ (151) 14 ——————————————————————————————————	\$ (128) 19 3 (4) (27) (137) 78 262 340 ————————————————————————————————————	6 NM NM (186) NM 44 — (1) (1) NM 37	(168) NM (33) (400) NM (59) 21 171 137 NM 189	\$ (709) 136 (1) (27) (3) (604) 188 1,430 1,618  1,014	\$ (316) 6 4 6 (109) (409) 132 495 627 ———————————————————————————————————	(124) NM NM NM 97 (48) 42 189 158 NM 365
Accounting Policy Conformity  Managed Provision for Credit Losses	\$ 1,517	\$ 1,344	(525) <b>\$ 1,643</b>	(333) \$ 1,764	\$ 689	NM 13	NM 120	\$ 2,861	\$ 1,177	NM 143

Reflects an increase of \$721 million for both the fourth quarter and third quarter of 2004, as a result of the decertification of heritage Bank One seller's interest in credit card securitizations, partially offset by reductions of \$196 million and \$161 million to conform methodologies in the fourth and third quarters of 2004, respectively. Reflects a reduction of \$227 million for the third quarter of 2004 to conform methodologies in the wholesale portfolio.

#### JPMORGAN CHASE & CO. **CAPITAL**

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(in millions, except ratio and per share data)

		2QTR		1QTR	4QTR	3QTR	JP	Ieritage MC Only 2QTR	2QTR Char	ige	Year-	JP		YTD 2005 Change
COMMON SHARES OUTSTANDING Weighted-Average Basic Shares Outstanding Weighted-Average Diluted Shares Outstanding Common Shares Outstanding — at Period End Cash Dividends Declared per Share Book Value per Share Dividend Payout	\$	3,493.0 3,548.3 3,514.0 0.34 29.95 122%	s	3,517.5 3,569.8 3,525.3 0.34 29.78 54%	\$ 3,514.7 3,602.0 3,556.2 0.34 29.61 74%	\$ 3,513.5 3,592.0 3,564.1 0.34 29.42 87%	\$	2,042.8 2,042.8 2,042.8 2,087.5 0.34 21.52 NM	(1)% (1) — — 1 6,800bp	71% 74 68 - 39 NMbp	3,505.2 3,559.0 3,514.0 \$ 0.68 29.95 75%	\$	2,037.6 2,096.3 2,087.5 0.68 21.52 106%	72% 70 68 — 39 (3,100)bp
SHARE PRICE High Low Close	\$	36.50 33.35 35.32	\$	39.69 34.32 34.60	\$ 40.45 36.32 39.01	\$ 40.25 35.50 39.73	\$	42.57 34.62 38.77	(8)% (3) 2	(14)% (4) (9)	\$ 39.69 33.35 35.32	\$	43.84 34.62 38.77	(9)% (4) (9)
STOCK REPURCHASE PROGRAM (b) Aggregate Repurchases Common Shares Repurchased Average Purchase Price	\$ \$	593.7 16.8 35.32	s s	1,315.6 36.0 36.57	\$ 599.8 15.8 38.01	\$ 3.5		NM NM NM			\$ 1,909.3 52.8 \$ 36.17		NM NM NM	
CAPITAL RATIOS Tier 1 Capital Total Capital Risk-Weighted Assets Adjusted Average Assets Tier 1 Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio	\$	69,779(a) 96,086(a) 848,394(a) 1,135,653(a) 8.2%(a) 11.3(a) 6.1(a)	\$	69,435 96,378 811,822 1,110,058 8.6% 11.9 6.3	\$ 68,621 96,807 791,373 1,102,456 8.7% 12.2 6.2	\$ 69,309 96,666 803,464 1,065,244 8.6% 12.0 6.5	\$	43,537 59,357 530,270 790,390 8.2% 11.2 5.5		60 62 60 44 —bp 10				
INTANGIBLE ASSETS Goodwill Mortgage Servicing Rights Purchased Credit Card Relationships All Other Intangibles Total Intangibles	\$	43,537 5,026 3,528 5,319 57,410	\$ <u>\$</u>	43,440 5,663 3,703 5,514 58,320	\$ 43,203 5,080 3,878 5,726	\$ 42,947 5,168 4,055 5,945 58.115	\$	8,731 5,707 893 799	—% (11) (5) (4) (2)	399% (12) 295 NM 256				

Estimated Excludes commission costs.

# JPMORGAN CHASE & CO. Glossary of Terms

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ACH: Automated Clearing House

**Assets Under Management:** Represent assets actively managed by Asset & Wealth Management on behalf of institutional, private banking, private client services and retail clients. Excludes assets managed by American Century Companies, Inc., in which the Firm has a 43% ownership interest.

**Assets Under Supervision:** Represent assets under management as well as custody, brokerage, administration and deposit accounts.

**Average Managed Assets:** Refers to total assets on the Firm's balance sheet plus credit card receivables that have been securitized.

**bp:** Denotes basis points; 100 bp equals 1%.

**Contractual Credit Card Charge-off:** In accordance with the Federal Financial Institutions Examination Council Policy, credit card loans are charged-off by the end of the month in which the account becomes 180 days past due or within 60 days from receiving notification of the filing of bankruptcy, whichever is earlier.

**Corporate:** Includes Private Equity, Treasury, and corporate staff and other centrally managed expenses.

Managed Credit Card Receivables or Managed Basis: Refers to credit card receivables on the Firm's balance sheet plus credit card receivables that have been securitized.

NA: Data is not applicable for the period presented.

NM: Not meaningful

**Operating Basis or Operating Earnings:** Reported results excluding the impact of merger costs, other special items and credit card securitizations.

Overhead Ratio: Noninterest expense as a percentage of total net revenue.

**Reported Basis:** Financial statements prepared under accounting principles generally accepted in the United States of America ("U.S. GAAP"). The reported basis includes the impact of merger costs, other special items and credit card securitizations.

**Segment Results:** All periods are on a comparable basis, although restatements may occur in future periods to reflect further alignment of management accounting policies or changes in organizational structures between businesses.

**Special Items:** Includes merger costs, litigation reserve charge and accounting policy conformity adjustments.

**Unaudited:** The financial statements and information included throughout this document are unaudited and have not been subjected to auditing procedures sufficient to permit an independent certified public accountant to express an opinion.

Value-at-Risk ("VAR"): A measure of the dollar amount of potential loss from adverse market moves in an ordinary market environment.

#### JPMORGAN CHASE & CO. Line of Business Metrics

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#### **Investment Banking**

#### IB's revenues are comprised of the following:

- 1. Investment banking fees includes advisory, equity underwriting, bond underwriting and loan syndication fees.
- 2. Fixed income markets includes client and portfolio management revenue related to both market-making and proprietary risk-taking across global fixed income markets, including government and corporate debt, foreign exchange, interest rate and commodities markets.
- **3. Equities markets** includes client and portfolio management revenue related to market-making and proprietary risk-taking across global equity products, including cash instruments, derivatives and convertibles.
- **4. Credit portfolio revenue** includes Net interest income, fees and loan sale activity for IB's credit portfolio. Credit portfolio revenue also includes gains or losses on securities received as part of a loan restructuring, and changes in the credit valuation adjustment ("CVA"), which is the component of the fair value of a derivative that reflects the credit quality of the counterparty. Credit portfolio revenue also includes the results of risk management related to the Firm's lending and derivative activities.

#### **Retail Financial Services**

#### Description of selected business metrics within Home Finance:

1. Secondary marketing involves the sale of mortgage loans into the secondary market and risk management of this activity from the point of loan commitment to customers through loan closing and subsequent sale.

#### Home Finance's origination channels are comprised of the following:

- 1. Retail A mortgage banker employed by the Firm directly contacts borrowers who are buying or refinancing a home through a branch office, through the Internet or by phone. Borrowers are frequently referred to a mortgage banker by real estate brokers, home builders or other third parties.
- **2.** Wholesale A third-party mortgage broker refers loans to a mortgage banker at the Firm. Brokers are independent loan originators that specialize in finding and counseling borrowers but do not provide funding for loans.
- **3.** Correspondent Banks, thrifts, other mortgage banks and other financial institutions sell closed loans to the Firm.
- **4.** Correspondent negotiated transactions ("CNT") Mid- to large-sized mortgage lenders, banks and bank-owned mortgage companies sell servicing to the Firm on an as-originated basis. These transactions supplement traditional production channels and provide growth opportunities in the servicing portfolio in stable and rising-rate periods.

## Description of selected business metrics within Consumer & Small Business Banking:

- **1. Personal bankers** Retail branch office personnel who acquire, retain and expand new and existing customer relationships by assessing customer needs and recommending and selling appropriate banking products and services.
- 2. Investment sales representatives Licensed retail branch sales personnel, assigned to support several branches, who assist with the sale of investment products including college planning accounts, mutual funds, annuities and retirement accounts.

#### Description of selected business metrics within Insurance:

- 1. Proprietary annuity sales represent annuity contracts marketed through and issued by subsidiaries of the Firm.
- **2. Insurance in force direct/assumed** includes the aggregate face amount of insurance policies directly underwritten and assumed through reinsurance.
- **3. Insurance in force retained** includes the aggregate face amounts of insurance policies directly underwritten and assumed through reinsurance, after reduction for face amounts ceded to reinsurers.

#### **Card Services**

#### Description of selected business metrics within Card Services:

- **1. Charge volume** Represents the dollar amount of cardmember purchases, balance transfers and cash advance activity.
- 2. Net accounts opened Includes originations, purchases and sales.
- **3. Merchant acquiring business** Represents an entity that processes payments for merchants. JPMorgan Chase is a majority owner of Paymentech, Inc. and a 50% owner of Chase Merchant Services.
- **4. Bank card volume** Represents the dollar amount of transactions processed for the merchants
- **5. Total transactions** Represents the number of transactions and authorizations processed for the merchants.

#### **Commercial Banking**

#### Commercial Banking revenues are comprised of the following:

- 1. Lending incorporates a variety of financing alternatives, such as term loans, revolving lines of credit and asset-based structures and leases, which are often secured by receivables, inventory, equipment or real estate.
- 2. Treasury services incorporates a broad range of products and services to help clients manage short-term liquidity through deposits and sweeps, and longer-term investment needs through money market accounts, certificates of deposit and mutual funds; manage working capital through lockbox, global trade, global clearing and commercial card products; and have ready access to information to manage their business through on-line reporting tools.
- **3. Investment banking** products provide clients with more sophisticated capitalraising alternatives, through loan syndications, investment-grade debt, assetbacked securities, private placements, high-yield bonds and equity underwriting, and balance sheet and risk management tools through foreign exchange, derivatives, M&A and advisory services.

#### **Treasury & Securities Services**

Treasury & Securities Services **firmwide metrics** include certain TSS product revenues and liability balances reported in other lines of business for customers who are also customers of those lines of business. In order to capture the firmwide impact of TS and TSS products and revenues, management reviews firmwide metrics such as firmwide liability balances, firmwide revenue and firmwide overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary in order to understand the aggregate TSS business.

#### Asset & Wealth Management

#### AWM's client segments are comprised of the following:

- 1. The **Private bank** addresses every facet of wealth management for ultra-highnet-worth individuals and families worldwide, including investment management, capital markets and risk management, tax and estate planning, banking, capital raising and specialty wealth advisory services.
- **2. Retail** provides more than 2 million customers worldwide with investment management, retirement planning and administration, and brokerage services through third-party and direct distribution channels.
- **3. Institutional** serves more than 3,000 large and mid-size corporate and public institutions, endowments and foundations, and governments globally. AWM offers institutions comprehensive global investment services, including investment management across asset classes, pension analytics, asset-liability management, active risk budgeting and overlay strategies.
- **4. Private client services** offers high-net-worth individuals, families and business owners comprehensive wealth management solutions that include financial planning, personal trust, investment and banking products and services.

# **APPENDIX**

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								SECO	ND QU	ARTER 200	)5						
									S	pecial Items	(c)						
	Re R	ported esults		ading lass (a)	Crec Card			rger	Liti	igation serves	A	ccounting y Conformit	y	Tax Equ Adjustm			erating Basis
REVENUE Investment Banking Fees	\$	961	\$		\$		s		s		s	•	_	s		s	061
Trading Revenue	3	387	\$	198	3	_	3	_	\$	_	•	_	_	\$	_	э	961 585
Lending & Deposit Related Fees		851		170		_											851
Asset Management, Administration and Commissions		2,541		_		_		_					_				2,541
Securities / Private Equity Gains (Losses)		407															407
Mortgage Fees and Related Income		336		_		_		_		_		_	_		_		336
Credit Card Income		1.763		_	(	(728)		_		_		_	_		_		1,035
Other Income		496		_	,			_		_		_	_		143		639
Noninterest Revenue		7,742		198	(	(728)		_		_		_	_		143		7,355
Net Interest Income		5,001		(198)	1,	,658							=		84		6,545
TOTAL NET REVENUE		12,743				930							=		227		13,900
Provision for Credit Losses		587		_		930		_		_		-	_		_		1,517
NONINTEREST EXPENSE																	
Compensation Expense		4,266				_		_		_		_	_		_		4,266
Occupancy Expense		580		_													580
Technology and Communications Expense		896		_		_		_		_		_	_		_		896
Professional & Outside Services		1,130		_		_		_		_		_	_		_		1,130
Marketing		537		_		_		_		_		_	_		_		537
Other Expense		954		_		_		_		_		_	_		_		954
Amortization of Intangibles		385		_		_		_		_		_	_		_		385
Total Noninterest Expense before Merger Costs and			_						_		_		_				
Litigation Reserve Charge		8,748		_		_		_		_		_	_		_		8,748
Merger Costs		279		_		_		(279)		_		_	_		_		
Litigation Reserve Charge		1,872		_		_		_		(1,872)		_	_		_		_
TOTAL NONINTEREST EXPENSE		10,899						(279)		(1,872)		_	=				8,748
Income (Loss) before Income Tax Expense		1,257		_		_		279		1,872		_	_		227		3,635
Income Tax Expense (Benefit)		263		_		_		106		711		_	_		227		1,307
NET INCOME (LOSS)	\$	994	\$	_	\$	=	\$	173	\$	1,161	\$	_	=	\$		\$	2,328
FINANCIAL PATIOS	· ·						<del></del>		<del></del>								
FINANCIAL RATIOS Diluted Earnings per Share	S	0.28	\$		s		s	0.05	\$	0.33	\$			\$		e	0.66
ROE	3	0.28 4%	Э	_ _%	3	— —%	2	0.05 1%	Э	0.33 4%	3	-	- -%	э	_ _%	\$	0.66 9%
ROE-GW				_% _				1%		4% 8		_					15
ROA		6 0.34		NM		NM		NM		NM		NN			NM		0.75
Overhead Ratio		86		NM		NM		NM		NM		NN NN			NM		63
Effective Income Tax Rate		21		NM		NM		38		38		NN			100		36
Literate medilic tax Rate		41		1 1 1 1 1		1 4141		30		30		INI	VI		100		30

The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

The impact of credit card securitizations affects Card Services. See page 19 for further information.

Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include Merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$279 million reflects costs associated with the merger; significant litigation charges of \$1.9 billion were taken in the second quarter of 2005. For a description of the tax-equivalent adjustments, see the Operating Basis cover page.

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								FIRST	Γ QUA	RTER 200	15						
										ecial Item							
		ported esults		ading lass (a)		redit rd (b)		erger Costs		gation serves		ccounting Confort			uivalent ments (d)		erating Basis
REVENUE				()		(-)	_								(-)		
Investment Banking Fees	\$	993	\$	_	\$	_	\$	_	\$	_	\$		_	\$	_	\$	993
Trading Revenue		1,859		328		_		_		_			_		_		2,187
Lending & Deposit Related Fees		820		_		_		_		_			_		_		820
Asset Management, Administration and Commissions		2,498		_		_		_		_			_		_		2,498
Securities / Private Equity Gains (Losses)		(45)		_		_		_		_			_		_		(45)
Mortgage Fees and Related Income		362		_		_		_		_			_		_		362
Credit Card Income		1,734		_		(815)		_		_			_		_		919
Other Income		201											_		115		316
Noninterest Revenue		8,422		328		(815)		_		_			_		115		8,050
Net Interest Income		5,225	_	(328)	_	1,732	_		_						61		6,690
TOTAL NET REVENUE		13,647				917							_		176		14,740
Provision for Credit Losses		427		_		917		_		_			_		_		1,344
NONINTEREST EXPENSE																	
Compensation Expense		4,702		_		_		_		_			_		_		4,702
Occupancy Expense		525		_		_		_		_			_		_		525
Technology and Communications Expense		920		_		_		_		_			_		_		920
Professional & Outside Services		1,074		_		_		_		_			_		_		1,074
Marketing		483		_		_		_		_			_		_		483
Other Expense		805		_		_		_		_			_		_		805
Amortization of Intangibles		383											_				383
Total Noninterest Expense before Merger Costs and Litigation																	
Reserve Charge		8,892		_		_		_		_			_		_		8,892
Merger Costs		145		_		_		(145)		_			_		_		. —
Litigation Reserve Charge		900		_		_		_		(900)			_		_		_
TOTAL NONINTEREST EXPENSE		9,937						(145)		(900)							8,892
Income (Loss) before Income Tax Expense		3,283		_		_		145		900			_		176		4,504
Income Tax Expense (Benefit)		1,019		_		_		55		342			_		176		1,592
NET INCOME (LOSS)	\$	2,264	\$		\$	_	\$	90	\$	558	\$		$\equiv$	\$		\$	2,912
FINANCIAL RATIOS																	
Diluted Earnings per Share	\$	0.63	\$	_	\$	_	\$	0.03	\$	0.15	\$		_	S	_	\$	0.81
ROE	Φ	9%	φ	— —%	φ	_ _%	φ	—%	φ	2%	φ		— —%	φ	_ _%	Ψ	11%
ROE-GW		15						1		3							19
ROA		0.79		NM		NM		NM		NM			NM		NM		0.96
Overhead Ratio		73		NM		NM		NM		NM			NM		NM		60
Effective Income Tax Rate		31		NM		NM		38		38			NM		100		35

The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

The impact of credit card securitizations affects Card Services. See page 19 for further information.

Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$145 million reflects costs associated with the merger; significant litigation charges of \$900 million were taken in the first quarter of 2005. For a description of the tax-equivalent adjustments, see the Operating Basis cover page.

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								FOURT	'H QUA	ARTER 2	2004					
		ported		ading		redit		erger	Litig	cial Item gation	Acc	ounting		uivalent		perating
REVENUE	R	esults	Rec	class (a)	Ca	<b>rd</b> (b)		Costs	Res	erves	Policy (	Conformity	Adjusti	nents (d)		Basis
Investment Banking Fees	\$	1,073	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	1,073
Trading Revenue		611		511		_		_		_		_		_		1,122
Lending & Deposit Related Fees		903		_		_		_		_		_		_		903
Asset Management, Administration and Commissions		2,330		_		_		_		_		_		_		2,330
Securities / Private Equity Gains (Losses)		569		_		_		_		_		_		_		569
Mortgage Fees and Related Income		85		_		(70.0)		_		_		_		_		85
Credit Card Income		1,822		_		(786)		_		_		_		170		1,036
Other Income		228				1								178		407
Noninterest Revenue		7,621		511		(785)		_		_		_		178		7,525
Net Interest Income		5,329		(511)		1,796								10		6,624
TOTAL NET REVENUE		12,950	_		_	1,011	_							188	_	14,149
Provision for Credit Losses		1,157		_		1,011		_		_		(525)		_		1,643
NONINTEREST EXPENSE																
Compensation Expense		4,211		_		_		_		_		_		_		4,211
Occupancy Expense		609		_		_		_		_		_		_		609
Technology and Communications Expense		1,051		_		_		_		_		_		_		1,051
Professional & Outside Services		1,191		_		_		_		_		_		_		1,191
Marketing		428		_		_		_		_		_		_		428
Other Expense		981		_		_		_		_		_		_		981
Amortization of Intangibles		392	_													392
Total Noninterest Expense before Merger Costs and Litigation																
Reserve Charge		8,863		_		_		(500)		_		_		_		8,863
Merger Costs		523		_		_		(523)		_		_		_		_
Litigation Reserve Charge					-											
TOTAL NONINTEREST EXPENSE		9,386					_	(523)								8,863
Income (Loss) before Income Tax Expense		2,407		_		_		523		_		525		188		3,643
Income Tax Expense (Benefit)		741		_		_		199		_		199		188		1,327
NET INCOME (LOSS)	\$	1,666	\$		\$		\$	324	\$		\$	326	\$		\$	2,316
EINANCIAL DATIOS																
FINANCIAL RATIOS Diluted Earnings per Share	\$	0.46	\$		\$		\$	0.09	S		\$	0.09	\$		\$	0.64
ROE	Ф	0.46 6%	3	— —%	Ф	— —%	Ф	1%	э	— —%	Ф	2%	Ф			9%
ROE-GW		11		— 70 —		— 70 —		2		— <sup>70</sup>		270		— 70 —		15
ROA		0.57		NM		NM		NM		NM		NM		NM		0.75
Overhead Ratio		72		NM		NM		NM		NM		NM		NM		63
Effective Income Tax Rate		31		NM		NM		38		NM		38		100		36

EQUIPTIONADTED 2004

- The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.
- The impact of credit card securitizations affects Card Services. See page 19 for further information.
- Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$523 million reflects costs associated with the merger.

  For a description of the tax-equivalent adjustments, see the Operating Basis cover page.

#### JPMORGAN CHASE & CO.

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#### RECONCILIATION FROM REPORTED TO OPERATING BASIS

(in millions, except per share and ratio data)

					THIRD	QUAF	RTER 20	04					
	oorted sults	ding ass (a)	Cre Caro		rger osts	Litig	cial Item ation erves	Acc	counting Conformi	— ity	uivalent nents (d)		erating Basis
REVENUE Investment Banking Fees Trading Revenue Lending & Deposit Related Fees Asset Management, Administration and Commissions Securities / Private Equity Gains (Losses) Mortgage Fees and Related Income Credit Card Income Other Income Noninterest Revenue	\$ 879 408 943 2,185 413 233 1,782 210 <b>7,053</b>	\$ 424 		(848) (3) (851)	\$ 	s		\$			\$ 	\$	879 832 943 2,185 413 233 934 389 <b>6,808</b>
Net Interest Income	 5,452	 (424)	1	1,779	 					=	 (36)		6,771
TOTAL NET REVENUE	 12,505	 		928	 				1	18	 28		13,579
Provision for Credit Losses	1,169	_		928	_		_		(3:	33)	_		1,764
NONINTEREST EXPENSE Compensation Expense Occupancy Expense Technology and Communications Expense Professional & Outside Services Marketing Other Expense Amortization of Intangibles Total Noninterest Expense before Merger Costs and Litigation Reserve Charge	 4,050 604 1,046 1,103 506 920 396 8,625	 		  					-		 	_	4,050 604 1,046 1,103 506 920 396 8,625
Merger Costs Litigation Reserve Charge	 752 —				 (752)					_	 		
TOTAL NONINTEREST EXPENSE	 9,377	 			 (752)						 	_	8,625
Income (Loss) before Income Tax Expense Income Tax Expense (Benefit) NET INCOME (LOSS)	\$ 1,959 541 <b>1,418</b>	\$ 	\$	_	\$ 752 290 <b>462</b>	\$		\$	11	51 72 <b>79</b>	\$ 28 28 —	\$	3,190 1,031 <b>2,159</b>
FINANCIAL RATIOS Diluted Earnings per Share ROE ROE-GW ROA Overhead Ratio Effective Income Tax Rate	\$ 0.39 5% 9 0.50 75 28	\$ %  NM NM NM	\$		\$ 0.13 2% 3 NM NM NM 39	\$		\$	N	08 1% 2 M M 38	\$ 	\$	0.60 8% 14 0.72 64 32

The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

The impact of credit card securitizations affects Card Services. See page 19 for further information.

Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$752 million reflects costs associated with the merger.

For a description of the tax-equivalent adjustments, see the Operating Basis cover page.

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ROA Overhead Ratio

Effective Income Tax Rate

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#### RECONCILIATION FROM REPORTED TO OPERATING BASIS

(in millions, except per share and ratio data)

SECOND QUARTER 2004 Special Items (c) Trading Merger Tax Equivalent Reported Credit Litigation Accounting Operating Reclass (a) Results Card (b) Costs Reserves **Policy Conformity** Adjustments (d) REVENUE Investment Banking Fees Trading Revenue 893 873 \$ \$ 439 Hading & Deposit Related Fees
Asset Management, Administration and Commissions
Securities / Private Equity Gains (Losses) 412 412 \_ 1,814 460 460 Mortgage Fees and Related Income Credit Card Income Other Income 294 294 324 256 631 (307) <u>--</u> 260 (45)5,637 439 (352) 41 5,765 Noninterest Revenue Net Interest Income 2,994 (439) 838 18 3,411 TOTAL NET REVENUE 8,631 486 59 9,176 Provision for Credit Losses 203 486 689 NONINTEREST EXPENSE 2.943 2.943 Compensation Expense Occupancy Expense Technology and Communications Expense 440 786 440 786 752 202 511 Professional & Outside Services 752 Marketing Other Expense 202 511 Amortization of Intangibles Total Noninterest Expense before Merger Costs and Litigation Reserve Charge 5,713 5,713 (90) Merger Costs Litigation Reserve Charge (3.700)3.700 TOTAL NONINTEREST EXPENSE (90) 5,713 9,503 (3,700)59 (1.075) 2.774 Income (Loss) before Income Tax Expense 90 3.700 Income Tax Expense (Benefit) 59 NET INCOME (LOSS) (548) 60 2,294 1,806 FINANCIAL RATIOS
Diluted Earnings per Share
ROE 0.03 NM NM 1.09 NM NM 0.85 15% 19 (0.27) NM \$ \$ \$ \$ NM NM NM NM ROE-GW NM

NM 110%

49

NM

NM NM

NM

NM

NM NM

NM

NM NM

33%

NM NM

38%

0.87 62 35

NM

NM NM

NM

NM

NM NM

100%

The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

The impact of credit card securitizations affects Card Services. See page 19 for further information.

Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$90 million reflects costs associated with the merger; significant litigation charges of \$3.7 billion were taken in the second quarter of 2004.

For a description of the tax-equivalent adjustments, see the Operating Basis cover page.

#### JPMORGAN CHASE & CO.

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#### RECONCILIATION FROM REPORTED TO OPERATING BASIS

(in millions, except per share and ratio data)

YEAR-TO-DATE 2005

					Special Items	; (c)		
	Reported Results	Trading Reclass (a)	Credit Card (b)	Merger Costs	Litigation Reserves	Accounting Policy Conformity	Tax Equivalent Adjustments (d)	Operating Basis
REVENUE								
Investment Banking Fees	\$ 1,954	\$ —	s —	s —	\$ —	\$	\$	\$ 1,954
Trading Revenue	2,246	526	_	_	_	_	_	2,772
Lending & Deposit Related Fees	1,671	_	_	_	_	_	_	1,671
Asset Management, Administration and Commissions Securities / Private Equity Gains (Losses)	5,039 362	_	_	_	_	_	_	5,039 362
Mortgage Fees and Related Income	698	_	_	_	_	_	_	698
Credit Card Income	3,497		(1,543)					1,954
Other Income	697		(1,545)	_		_	258	955
Noninterest Revenue	16,164	526	(1,543)				258	15,405
Net Interest Income	10,226	(526)	3,390				145	13,235
TOTAL NET REVENUE	26,390		1,847				403	28,640
Provision for Credit Losses	1,014	_	1,847	_	_	_	_	2,861
NONINTEREST EXPENSE								
Compensation Expense	8,968	_	_	_	_	_	_	8,968
Occupancy Expense	1,105	_	_	_	_	_	_	1,105
Technology and Communications Expense	1,816	_	_	_	_	_	_	1,816
Professional & Outside Services	2,204	_	_	_	_	_	_	2,204
Marketing	1,020	_	_	_	_	_	_	1,020
Other Expense Amortization of Intangibles	1,759 768	_	_	_	_	_	_	1,759 768
Total Noninterest Expense before Merger Costs and Litigation Reserve Charge	17,640	_	_		_	_	_	17,640
Merger Costs	424	_	_	(424)	(2.772)	_	_	_
Litigation Reserve Charge	2,772				(2,772)			
TOTAL NONINTEREST EXPENSE	20,836			(424)	(2,772)			17,640
Income (Loss) before Income Tax Expense	4,540	_	_	424	2,772	_	403	8,139
Income Tax Expense (Benefit)	1,282			161	1,053		403	2,899
NET INCOME (LOSS)	\$ 3,258	<u>s — </u>	<u>s — </u>	\$ 263	\$ 1,719	<u> </u>	<u>s — </u>	\$ 5,240
FINANCIAL RATIOS								
Diluted Earnings per Share	\$ 0.91	\$ —	\$ —	\$ 0.08	\$ 0.48	\$	\$	\$ 1.47
ROE	6%	%	%	1%	3%	—%	—%	
ROE-GW	11			1	5			17
ROA	0.56	NM	NM	NM	NM	NM	NM	0.85
Overhead Ratio Effective Income Tax Rate	79 28	NM NM	NM NM	NM 38	NM 38	NM NM	NM 100	62 36
Effective income tax rate	28	INIVI	INIVI	38	38	INIVI	100	30

<sup>(</sup>a) The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

(b) The impact of credit card securitizations affects Card Services. See page 19 for further information.

Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include Merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$424 million reflects costs associated with the merger; significant litigation charges of \$2.8 billion were taken in the first six months of 2005.

<sup>(</sup>d) For a description of the tax-equivalent adjustments, see the Operating Basis cover page.



						YEAR-TO	D-DATE 2004						
	Reporte		Trading	Credit			Special Items	Accoun	ting	Tax Equ			erating
	Results	<u>.                                    </u>	Reclass (a)	Card (b	O) Costs	F	Reserves	Policy Con	formity	Adjustm	ents (d)	E	asis
REVENUE Investment Banking Fees Trading Revenue Lending & Deposit Related Fees Asset Management, Administration and Commissions	2,	585 593 326 550	\$ 1,015 	\$ -	- \$ -  	- \$ - -	_ _ _	\$		\$		\$	1,585 3,608 826 3,650
Securities / Private Equity Gains (Losses) Mortgage Fees and Related Income Credit Card Income	1,	392 488 236	=	(63		- - -			_		_ _ _		892 488 603
Other Income Noninterest Revenue	11,	392	1,015	(71	<u> </u>	= _				-	75 75		383 12,035
Nominterest Revenue	11,	302	1,015	(/1	-	_	_		_		13		12,033
Net Interest Income	5,	980	(1,015	1,67	<u></u>						32		6,673
TOTAL NET REVENUE	17,	542		95	<u> </u>	= _	<u> </u>				107		18,708
Provision for Credit Losses		218	_	95	59 –	-	_		_		_		1,177
NONINTEREST EXPENSE													
Compensation Expense		245	_	-		_	_		_		_		6,245
Occupancy Expense		371	_	-		-	_		_		_		871
Technology and Communications Expense		505	_	-		-	_		_		_		1,605
Professional & Outside Services		568	_	-		_	_		_		_		1,568
Marketing		401	_	-		_	_		_		_		401
Other Expense		958	_	-		_	_		_		_		958
Amortization of Intangibles		158											158
Total Noninterest Expense before Merger Costs and Litigation Reserve Charge	11,		_	-		-	_		_		_		11,806
Merger Costs		90	_	-	- (9	0)	_		_		_		_
Litigation Reserve Charge	3,	700					(3,700)						
TOTAL NONINTEREST EXPENSE	15,	596				0)	(3,700)						11,806
Income (Loss) before Income Tax Expense		328	_	-	_ 90		3,700		_		107		5,725
Income Tax Expense (Benefit)		146					1,406	-			107		1,989
NET INCOME (LOSS)	\$ 1,	382	<u>s</u> –	<u>s</u> -	<u>\$ 60</u>	<u>s</u>	2,294	\$		\$		\$	3,736
FINANCIAL RATIOS													
Diluted Earnings per Share	\$ 0		s —	\$ -	- \$ 0.03		1.09	\$	_	\$	_	\$	1.77
ROE		6%		% -	-% -	-%	10%		%		%		16%
ROE-GW		7					13						20
ROA	(	.35	NM	N			NM		NM		NM		0.92
Overhead Ratio		88	NM	N.			NM		NM		NM		63
Effective Income Tax Rate		24	NM	N	M 3	3	38		NM		100		35

VEAD TO DATE 2004

The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

The impact of credit card securitizations affects Card Services. See page 19 for further information.

Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include Merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$90 million reflects costs associated with the merger; significant litigation charges of \$3.7 billion were taken in the first six months of 2004. For a description of the tax-equivalent adjustments, see the Operating Basis cover page.