

On October 18, 2000, The Chase Manhattan Corporation ("Chase") announced diluted operating earnings (which excludes special items) for the third quarter of 2000 of $\$ 0.68$ per share, compared with $\$ 0.92$ per share for the same 1999 period. Earnings in the 2000 third quarter were $\$ 905$ million, compared with $\$ 1.19$ billion in the same quarter of 1999 . On the same basis, diluted earnings per share were $\$ 2.68$ per share for the first nine months of 2000 , compared with $\$ 2.83$ per share for the same period of the prior year. Earnings in the first nine months of 2000 were $\$ 3.48$ billion, compared with $\$ 3.71$ billion for the first nine months of 1999 .

On a reported basis (which includes special items) diluted earnings per share for the third quarter of 2000 were $\$ 0.66$ per share, compared with $\$ 0.92$ per share for the same 1999 period. Net income in the 2000 third quarter was $\$ 884$ million, compared with $\$ 1.19$ billion in the same quarter of 1999 . On the same basis, diluted earnings per share were $\$ 2.57$ per share for the first nine months of 2000 , compared with $\$ 2.86$ per share for the same period of the prior year. Net income in the first nine months of 2000 was $\$ 3.34$ billion, compared with $\$ 3.75$ billion for the first nine months of 1999.

A copy of Chase's press release is attached as an exhibit hereto. That press release may contain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based upon Chase management's current beliefs and expectations and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. These uncertainties include: the risk that the businesses of Chase and J.P. Morgan and Co. Incorporated ("JP Morgan") will not be combined successfully; the risk that the growth opportunities and cost savings from the merger may not be fully realized or may take longer to realize than expected; the risk that the integration process may result in the disruption of ongoing business or the loss of key employees or may adversely effect relationships with employees and clients; the risk that stockholder or required regulatory approvals of the merger will not be obtained or that adverse regulatory conditions will be imposed in connection with a regulatory approval of the merger; the risk of adverse impacts from an economic downturn; the risks associated with increased competition, unfavorable political or other developments in foreign markets, adverse governmental or regulatory policies, and volatility in securities markets, interest or foreign exchange rates or indices; or other factors impacting operational plans. Additional factors that could cause Chase's results to differ materially from those described in the forward-looking statements can be found in the 1999 Annual Report of Form 10-K of Chase and in the Registration Statement on Form S-4 filed by Chase on October 5, 2000 with the Securities and Exchange Commission.

ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS
The following exhibit is filed with this report:

Description
99.1
Press Release - 2000 Third Quarter Earnings

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE CHASE MANHATTAN CORPORATION (Registrant) /s/ Dina Dublon
99.1

DESCRIPTION
Press Release - 2000 Third
Quarter Earnings

PAGE AT WHICH LOCATED

CHASE MANHATTAN REPORTS THIRD QUARTER RESULTS

NEW YORK, OCTOBER 18, 2000 - The Chase Manhattan Corporation (NYSE:CMB) today announced third quarter results.

Operating earnings: On an operating basis, which excludes special items, diluted earnings per share for the third quarter of 2000 were $\$ 0.68$ per share, compared with $\$ 0.92$ per share for the same 1999 period. Earnings in the 2000 third quarter were $\$ 905$ million, compared with $\$ 1.19$ billion in the same quarter of 1999. On the same basis, diluted earnings per share were $\$ 2.68$ per share for the first nine months of 2000 , compared with $\$ 2.83$ per share for the same period of the prior year. Earnings in the first nine months of 2000 were $\$ 3.48$ billion, compared with $\$ 3.71$ billion for the first nine months of 1999.

Reported earnings: On a reported basis, which includes special items, diluted earnings per share for the third quarter of 2000 were $\$ 0.66$ per share, compared with $\$ 0.92$ per share for the same 1999 period. Net income in the 2000 third quarter was $\$ 884$ million, compared with $\$ 1.19$ billion in the same quarter of 1999. On the same basis, diluted earnings per share were $\$ 2.57$ per share for the first nine months of 2000 , compared with $\$ 2.86$ per share for the same period of the prior year. Net income in the first nine months of 2000 was $\$ 3.34$ billion, compared with $\$ 3.75$ billion for the first nine months of 1999.

THIRD QUARTER HIGHLIGHTS:

Earnings for the third quarter of 2000 were lower than last year's third quarter results and lower than analysts' estimates primarily due to lower income in Chase Capital Partners and to a lesser extent in the Investment Bank:

- In Chase Capital Partners, unrealized write-downs, primarily due to price declines in publicly-held securities, more than offset record realized (cash) gains of $\$ 538$ million on the sales of investments. (See page 7 for a comparison of the corporation's key financial measures including and excluding Chase Capital Partners for the current and previous quarters of 2000 and those of 1999.)
-     - In the Investment Bank, trading revenues and corporate finance fees were up from the third quarter of 1999 but down from the second quarter of 2000 due to lower market volatility and trading volumes and a slowdown in leveraged finance. The expense growth rate was high because of the buildup of the investment banking platform.

Strengths during the third quarter of 2000 included:

Record earnings in Global Services, National Consumer Services and Wealth Management assets in the quarter were lower than the previous quarter and the year ago quarter. There were no days in the third quarter in which Chase had a trading loss.
"While third quarter performance did not meet our expectations, the results do not diminish the confidence we have in the growth capacity of our businesses," said William B. Harrison, Jr., Chairman and Chief Executive Officer. "Though the value of our private equity investment portfolio may vary from quarter to quarter, we remain firmly committed to Chase Capital Partners' with its ability to create substantial long-term cash returns on investments. In addition, we are focused on achieving a better balance of expense to revenue growth in the Investment Bank. Across the franchise, our Global Services, National Consumer Services and Wealth Management businesses achieved record results, underscoring the importance of a diverse business mix."

MERGER UPDATE:

On September 13, 2000, The Chase Manhattan Corporation and J.P. Morgan \& Co. Incorporated agreed to merge. The merged firm will be named J.P. Morgan Chase \& Co. The merger is expected to be consummated by the first quarter of 2001 . Since the merger was announced, the following progress has been made:

-     - Over 35 senior positions were named upon the announcement of the merger; an additional 250 key positions will have been announced by the end of this week.
-     - The major U.S. regulatory applications have been filed; the joint proxy statement was filed with the SEC on October 5.
-     - Clients are reacting favorably to the proposed merger by inviting Chase and J.P. Morgan to make joint pitches for business; the two firms have won a number of joint investment banking mandates as a result.
"Integration efforts have been proceeding swiftly," said Mr. Harrison. "We have more evidence that the combined and complementary product mix and client base of the new firm will promote growth opportunities and business synergies ahead. We will have a broader and more diversified wholesale banking platform, along with significant opportunities to moderate investment spending and to improve operating efficiencies."


## FINANCIAL INFORMATION:

Third quarter 2000 results reflect the acquisitions of The Beacon Group, LLC, on July 6, and Robert Fleming Holdings Limited on August 1.

## INVESTMENT BANK

Operating revenues in the investment bank were $\$ 1.87$ billion in the third quarter of 2000 , up 16 percent from $\$ 1.62$ billion in the third quarter of 1999. Cash operating earnings in the third quarter of 2000 were $\$ 384$ million, down nine percent from $\$ 420$ million in the third quarter of 1999. A decline in shareholder value added during the third quarter to $\$ 46$ million reflected both the decline in cash operating earnings and the higher equity allocated to the Investment Bank as a result of the acquisition of Flemings. million in the second quarter of 2000 . Gains in fixed income trading were offset by declines in foreign exchange and interest rate derivatives due to slower trading activity and an overall decline in market volatility, which adversely affected the flows and spreads of those businesses.

-     - Investment banking fees were $\$ 613$ million, up 26 percent from third quarter 1999 levels, and down from $\$ 639$ million in the second quarter of 2000 . Growth in fees from merger and acquisition advisory services and equity underwriting was partially offset by lower fees from loan syndication and high yield bond underwriting due to a slowdown in the leveraged lending markets.
-     - Cash expenses of $\$ 1.26$ billion in the third quarter of 2000 were up 47 percent from the 1999 third quarter, and up from $\$ 1.06$ billion in the second quarter of 2000. Increases were driven by acquisitions and spending to build up the investment banking platform.


## CHASE CAPITAL PARTNERS

Private equity gains in the third quarter of 2000 were negative $\$ 25$ million, compared with gains of $\$ 377$ million in the same 1999 quarter and $\$ 298$ million in the second quarter of 2000. Gains included cash realized from the sale of both private and public securities that were held in the portfolio and the unrealized change in the value of investments held in the portfolio, primarily publicly traded securities. Realized (cash) gains on the sale of securities in the third quarter of 2000 were $\$ 538$ million, more than double the amount of cash gains realized in the third quarter of 1999. These gains were more than offset by declines in the carrying values of investments (primarily in telecommunications) in the publicly held portion of the portfolio. Despite these declines, the current carrying value of the investments in the publicly traded portfolio is approximately 2.6 times their original cost. Approximately 80 percent of the carrying value of the Chase Capital Partners' portfolio consist of privately-held securities.

## GLOBAL SERVICES

In the third quarter of 2000, Global Services' operating revenues increased nine percent over the third quarter of 1999 to $\$ 875$ million, reflecting increased activity in its securities businesses. Cash operating earnings for Global Services for the third quarter of 2000 were up 24 percent compared with the third quarter of 1999. Shareholder value added increased to $\$ 93$ million, an 82 percent increase over the prior-year quarter.

Operating revenues in Global Investor Services (custody) increased 14 percent from last year, reflecting net asset growth and higher transaction volume and net interest income, partially offset by a decline in foreign exchange revenue. Capital Markets Fiduciary Services' (institutional trust) operating revenues increased 20 percent from last year primarily in structured finance in the U.S. and U.K. Chase Treasury Solutions' (cash management) operating revenues increased two percent over the 1999 third quarter, driven by higher product revenues across all products and higher balances, partially offset by the repositioning of the trade finance business. Operating leverage continues to improve, with expenses growing at a slower rate than revenues.

Chase's wealth management businesses include private banking and asset management.

- Revenues from the Global Private Bank increased to $\$ 305$ million, up 36 percent from the third quarter of 1999 . These results reflect broad-based global growth. Cash operating earnings grew 16 percent compared with the prior year. As of September 30, the Global Private Bank had over $\$ 180$ billion in client assets.

Revenues from Asset Management increased to $\$ 165$ million, compared with $\$ 43$ million in the third quarter of 1999. Results include revenues from Flemings. As of September 30, assets under management were $\$ 182$ billion.

## NATIONAL CONSUMER SERVICES

Operating revenues for National Consumer Services increased to \$2.6 billion, an increase of three percent over the third quarter of 1999. Cash operating earnings of $\$ 492$ million increased by 13 percent over the third quarter of 1999. All five businesses reported double-digit earnings growth.

-     - Cash operating earnings for cardmember services for the third quarter of 2000 were up 14 percent compared with the third quarter of 1999 , reflecting significantly improved credit quality. Operating revenues were essentially flat from the prior year and up six percent from the second quarter of 2000, as higher consumer purchase volume and higher fee-based revenues offset the impact of higher interest rates and a lower level of late fees. Expenses were up reflecting the impact of higher marketing spending. New account acquisitions were significantly higher, and credit card outstandings were up over $\$ 1$ billion from the second quarter of this year.
-     - Home finance cash operating earnings were up 21 percent, and revenues increased 13 percent, from the third quarter of 1999 . The improved results were due to growth in servicing fee income and gains on securities to hedge mortgage servicing, partially offset by declines in residential mortgage warehouse activity.

Regional banking group cash operating earnings grew 36 percent, and revenues rose seven percent, from the third quarter of 1999 , reflecting higher deposit levels in the consumer and small business sector, higher banking, debit card, and brokerage fee income and disciplined expense management.

Diversified consumer services cash operating earnings were up 24 percent, and revenues increased five percent from the same 1999 quarter. Income growth was positively affected by a change in internal cost allocation as well as improving auto origination volumes and growth in the discount brokerage business, which was partially offset by the effect of higher interest rates. Brown \& Co., Chase's online trading business, averaged over 41,000 trades per day during the third quarter of 2000 versus 32,000 trades per day during the same period of 1999.

Middle markets cash operating earnings were up 13 percent and revenues increased four percent from the third quarter of 1999 . These results reflect new business and disciplined expense management.


#### Abstract

The merger agreement between Chase and J.P. Morgan \& Co. Incorporated, which has been approved by the boards of directors of both companies, provides that 3.7 shares of Chase common stock will be exchanged for each share of J.P. Morgan common stock. Each series of preferred stock of J.P. Morgan will be exchanged for a similar series of preferred stock of Chase, the surviving corporation of the merger. The transaction is expected to be accounted for as a pooling of interests and to be tax-free to J.P. Morgan and Chase stockholders and is subject to approval by stockholders of both companies, as well as by the U.S. Federal and state and foreign regulatory authorities.

Chase's operating revenues, excluding the impact of Flemings and Chase Capital Partners, were up five percent compared with the third quarter of 1999. Cash expenses, on the same basis, were up nine percent compared with the third quarter of 1999. Amortization of goodwill, a non-cash charge to earnings, amounted to $\$ 0.11$ per share, or $\$ 149$ million, in the third quarter of 2000 , compared with $\$ 0.05$ per share, or $\$ 70$ million, in the third quarter of 1999. Similarly, the non-cash charge for the first nine months of 2000 was $\$ 0.25$ per share, or $\$ 318$ million, compared with $\$ 0.17$ per share, or $\$ 219$ million, for the first nine months of 1999.


On September 1, Chase announced it had agreed to sell its Hong Kong-based retail banking business, including Chase Manhattan Card Company Limited, to Standard Chartered PLC for approximately $\$ 1.3$ billion in cash. Subject to regulatory approvals and satisfaction of certain conditions, the sale is expected to be completed by December 2000 .

On October 16, Chase agreed to sell its interest in ChaseMellon Shareholder Services, currently a 50-50 joint venture between Chase and Mellon Financial Corporation. The transaction, the terms of which were not disclosed, is expected to be completed during the fourth quarter of this year, pending regulatory approvals.

Total assets at September 30,2000 were $\$ 426$ billion, compared with $\$ 396$ billion at June 30,2000 and $\$ 371$ billion at September 30, 1999. Chase's Tier One capital ratio was 7.9 percent at September 30,2000 , compared with 8.7 percent on June 30,2000 . The decline is due to the acquisition of Flemings. There were no repurchases of Chase common stock during the third quarter of 2000 .

On a managed basis, including securitizations, net credit losses were $\$ 541$ million in the third quarter of 2000 , down from $\$ 574$ million in the second quarter of 2000 and down from $\$ 633$ million in the third quarter of 1999 . Consumer net charge-offs on a managed basis were $\$ 476$ million, down from $\$ 482$ million in the second quarter of 2000 and $\$ 531$ million in the third quarter of 1999, primarily reflecting a decline in the credit card net charge-off ratio to 4.97 percent. Commercial net charge-offs in the third quarter of 2000 were $\$ 65$ million, compared with $\$ 92$ million in the second quarter of 2000 and $\$ 102$ million in the third quarter of 1999. For the third quarter of 2000 , total net charge-offs on a reported basis were $\$ 305$ million, and the provision for loan losses was $\$ 305$ million. The allowance for loan losses was $\$ 3.49$ billion at the end of the third quarter of 2000 , compared with $\$ 3.46$ billion at the end of the second quarter of 2000 . Nonperforming assets at September 30,2000 were $\$ 1.82$ billion, compared with $\$ 1.90$ billion at June 30,2000 and $\$ 2.02$ billion at September 30 , 1999. credit card securitizations, restructuring costs and special items. In the third quarter of 2000 , special items included a gain of $\$ 53$ million (after-tax) from the sale of a business in Panama, a loss of $\$ 23$ million (after-tax) resulting from the economic hedge of the purchase price of Robert Fleming Holdings Limited prior to its acquisition, and the restructuring costs of $\$ 51$ million (after-tax) associated with previously announced relocation initiatives. There were no special items in the third quarter of 1999. For the first nine months of 2000 , special items included a loss of $\$ 115$ million (after-tax) resulting from the economic hedge of the purchase price of Flemings prior to its acquisition, $\$ 83$ million (after-tax) of restructuring costs associated with previously announced relocation initiatives, and the $\$ 53$ million (after-tax) gain from the sale of a business in Panama. For the first nine months of 1999, special items included a $\$ 61$ million (after-tax) gain on the sale of a building, a $\$ 46$ million (after-tax) gain on the sale of branches in Texas, and a $\$ 65$ million (after-tax) special contribution to The Chase Manhattan Foundation.

Chase, with $\$ 426$ billion in assets, is one of the world's premier financial services institutions, with operations in more than 50 countries around the world. Chase has top-tier rankings in many areas of investment banking, asset management, private banking, trading and global markets activities as well as information and transaction processing. Chase is a leading provider of financial solutions to large corporations, government entities, commercial banking clients, small businesses and individuals, and has relationships with more than 30 million consumers across the United States. Chase can be reached on the web at www.chase.com.

Chase will hold a presentation for the investment community on October 18, 2000 to discuss its third quarter earnings and to update information about its proposed merger with J.P. Morgan \& Co. Incorporated. A live audio webcast of that presentation will be available through the investor relations site of www.chase.com at 11 a.m. on October 18. In addition, persons interested in listening to the presentation by telephone may dial in at (973) 872-3100.

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Those statements are based on management's current expectations or beliefs and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. For a discussion of certain factors that could cause actual results to differ materially from those described in the forward-looking statements, please refer to Chase's filings with the Securities and Exchange Commission, particularly the section entitled "Important Factors that may Affect Future Results" in Chase's Annual Report on Form 10-K for the year ended December 31, 1999 and the section entitled "Risk Factors" in the Registration Statement on Form S-4 filed by Chase on October 5, 2000.

Stockholders of Chase and J.P. Morgan should read the definitive joint proxy statement/prospectus regarding the proposed merger when it becomes available, because it will contain important information. Stockholders will be able to obtain a free copy of the definitive joint proxy statement/prospectus, as well as other filings containing information about Chase and J.P. Morgan, without charge, at the SEC's internet site (http://www.sec.gov). Copies of the definitive joint proxy statement/prospectus and the SEC filings that will be incorporated by reference in the definitive joint proxy statement/prospectus can also be obtained, without charge, by directing a request to The Chase Manhattan Corporation, 270 Park Avenue, New York, NY 10017, Attention: Office of the Corporate Secretary (212-270-6000) or to J.P. Morgan, 60 Wall Street, New York, NY 10260, Attention: Investor Relations (212-483-2323). Information regarding the participants in the proxy solicitation and a description of their direct and indirect interest, by security holdings or otherwise, is contained in the materials filed with the SEC by each of J.P. Morgan and Chase on September 13 and 14, 2000, respectively.

|  | INCLUDING CHASE CAPITAL PARTNERS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  |  | 1999 |  |  |  |
|  | Third Quarter | Second Quarter | First Quarter | Fourth Quarter | Third Quarter | Second Quarter | First Quarter |
| Operating Revenue | \$5,590 | \$5,799 | \$6,179 | \$6,444 | \$5,429 | \$5,696 | \$5,413 |
| Operating Noninterest Expense | 3,656 | 3,357 | 3,490 | 3,179 | 2,981 | 2,968 | 2,945 |
| Operating Earnings | 905 | 1,215 | 1,360 | 1,683 | 1,187 | 1,351 | 1,173 |
| Operating Diluted Earnings Per Share | 0.68 | 0.95 | 1.06 | 1.31 | 0.92 | 1.03 | 0.88 |
| Return on Average Common Equity (b) | 13.5\% | 21.0\% | 24.0\% | 30.2\% | $21.7 \%$ | 24.3\% | 20.6\% |
| Overhead Ratio (c) | 65 | 58 | 56 | 49 | 55 | 52 | 54 |
| Cash Operating Earnings | \$1,054 | \$1,299 | \$1,445 | \$1,761 | \$1,257 | \$1,427 | \$1,246 |
| Cash Diluted Earnings Per Share | 0.79 | 1.02 | 1.13 | 1.38 | 0.97 | 1.09 | 0.94 |
| Shareholder Value Added | 181 | 542 | 701 | 1,027 | 539 | 696 | 501 |
| Cash Return on Average Common Equity (b) | $15.8 \%$ | 22.5\% | 25.5\% | 31.6\% | 23.0\% | 25.7\% | $21.9 \%$ |
| Cash Overhead Ratio (c) | 63 | 56 | 55 | 48 | 53 | 51 | 53 |
|  | EXCLUDING CHASE CAPITAL PARTNERS |  |  |  |  |  |  |
|  | 2000 |  |  | 1999 |  |  |  |
|  | Third Quarter | Second Quarter | First Quarter | Fourth Quarter | Third Quarter | Second Quarter | First Quarter |
| Operating Revenue | \$5,678 | \$5,550 | \$5,729 | \$5,134 | \$5,110 | \$5,193 | \$5,108 |
| Operating Noninterest Expense | 3,566 | 3,303 | 3,410 | 3,125 | 2,937 | 2,929 | 2,909 |
| Operating Earnings | 1,017 | 1,088 | 1,121 | 879 | 1,011 | 1,054 | 1,001 |
| Operating Diluted Earnings Per Share | 0.77 | 0.85 | 0.88 | 0.68 | 0.78 | 0.80 | 0.75 |
| Return on Average Common Equity (b) | 20.2\% | $26.0 \%$ | 27.0\% | 20.4\% | 23.2\% | 23.0\% | 20.9\% |
| Overhead Ratio (c) | 63 | 59 | 59 | 61 | 57 | 56 | 57 |
| Cash Operating Earnings | \$1,160 | \$1,169 | \$1,204 | \$ 956 | \$1,081 | \$1,130 | \$1,074 |
| Cash Diluted Earnings Per Share | 0.88 | 0.92 | 0.94 | 0.74 | 0.84 | 0.86 | 0.81 |
| Shareholder Value Added | 501 | 619 | 658 | 391 | 508 | 526 | 446 |
| Cash Return on Average Common Equity (b) | $23.2 \%$ | 28.0\% | 29.0\% | 22.2\% | 24.9\% | $24.6 \%$ | 22.5 \% |
| Cash Overhead Ratio (c) | 60 | 58 | 58 | 59 | 56 | 55 | 56 |



NOTES: Share-related data for all periods have been restated to reflect a 3-for-2 common stock split, effective June 12, 2000. On August 1, 2000, Chase acquired Robert Fleming Holdings Limited ("Flemings") which was accounted for under the purchase method, and accordingly, results for Flemings are included from the date of acquisition. On September 13, 2000, Chase and J.P. Morgan \& Co. Incorporated ("J.P. Morgan") agreed to merge. This merger is expected to close by the end of the first quarter of 2001. The results for J.P. Morgan are not included in these financials.
(a) Excludes the impact of credit card securitizations, restructuring costs and special items. For a reconciliation of Reported Results as shown on the Consolidated Statement of Income to results on an Operating Basis, see page 13.
(b) Based on annualized amounts.
(c) Noninterest expense as a percentage of the total of net interest income and noninterest revenue (excluding restructuring costs, special items and costs associated with the REIT). The cash overhead ratio excludes the impact of amortization of goodwill and certain other intangibles.
(d) Estimated

NM - Not meaningful

Unaudited


INVESTMENT BANK - KEY FINANCIAL MEASURES

|  | THIRD QUARTER 2000 |  |  |  |  | OVER/ (UNDER) 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | OPE | RATING <br> EVENUES | OPEI EAE | ASH <br> ATING <br> NINGS | CASH <br> OVERHEAD RATIO | OPERATING <br> REVENUES | CASH <br> OPERATING <br> EARNINGS | CASH <br> OVERHEAD <br> RATIO |
| GLOBAL MARKETS | \$ | 880 | \$ | 170 | 73\% | ( $4 \%$ ) | (35\%) | 1,700bp |
| GLOBAL INVESTMENT BANKING |  | 623 |  | 74 | 80 | 54 | (15) | 1,600 |
| CORPORATE LENDING \& PORTFOLIO MANAGEMENT |  | 389 |  | 143 | 26 | 1 | 4 | (200) |
| OTHER INVESTMENT BANK |  | (22) |  | (3) | NM | NM | NM | NM |
| TOTALS |  | 1,870 |  | 384 | 67\% | 16\% | (9\%) | 1,400bp |

NATIONAL CONSUMER SERVICES - KEY FINANCIAL MEASURES

|  | THIRD QUARTER 2000 |  |  |  |  | OVER/ (UNDER) 1999 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | OPERATING REVENUES |  | $\begin{array}{r} \mathrm{CI} \\ \mathrm{OPEF} \\ \mathrm{EAF} \end{array}$ | SH <br> ATING <br> NINGS | CASH <br> OVERHEAD <br> RATIO | OPERAT REVEN | $\begin{aligned} & \text { ATING } \\ & \text { ENUES } \end{aligned}$ | CASH <br> OPERATING <br> EARNINGS | CASH OVERHEAD RATIO |
| CHASE CARDMEMBER SERVICES | \$ | 943 | \$ | 141 | 36\% | -- | \% | 14\% | 200bp |
| REGIONAL BANKING GROUP |  | 771 |  | 139 | 64 | 7 |  | 36 | (600) |
| CHASE HOME FINANCE |  | 354 |  | 94 | 56 | 13 |  | 21 | - |

DIVERSIFIED CONSUMER SERVICES
MIDDLE MARKETS
OTHER NCS

TOTALS

## 160

(a) Prior periods have been restated to reflect refinements in management reporting policies or changes to the management organization. For example, commencing with the third quarter of 2000 , Chase's previously reported Global Bank has been reorganized into Investment Bank (Global Markets, Investment Banking and Corporate Lending) and Wealth Management (Global Private Bank and Asset Management).
(b) Excludes the impact of credit card securitizations.
(c) SVA is Chase's primary measure of business unit performance. SVA represents operating earnings excluding the amortization of goodwill and certain other intangibles (i.e., cash operating earnings), minus preferred dividends and an explicit charge for capital.
(d) Total column includes Support Units and the effects remaining at the Corporate level after the implementation of management accounting policies.

NM - Not meaningful
bp - basis points
Unaudited


| NINE MONTHS | WEALTH MANAGEMENT (a) |  |  |  |  | NATIONAL CONSUMER SERVICES |  |  |  |  | TOTAL (d) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 | OVER/ (UNDER) 1999 |  |  | 2000 |  | OVER/(UNDER) 1999 |  |  | 2000 |  | OVER/ (UNDER) 1999 |  |  |
| OPERATING REVENUE | \$ | 1,168 | \$ | 401 | 52\% | \$ | 7,487 | \$ | 104 | 1\% | \$ | 17,568 | \$ | 1,030 | 6\% |
| OPERATING EARNINGS |  | 180 |  | 67 | 59 |  | 1,176 |  | 51 | 5 |  | 3,480 |  | (231) | (6) |
| CASH OPERATING EARNINGS |  | 225 |  | 111 | 97 |  | 1,287 |  | 42 | 3 |  | 3,798 |  | (132) | (3) |
| AVERAGE COMMON EQUITY |  | 1,834 |  | 986 | 116 |  | 8,084 |  | 427 | 6 |  | 23,913 |  | 1,916 | 9 |
| AVERAGE MANAGED ASSETS (b) |  | 17,465 |  | 4,651 | 36 |  | 144,650 |  | ,969 | 12 |  | 419,397 |  | 37,493 | 10 |
| SHAREHOLDER VALUE ADDED (SVA) (c) |  | 44 |  | 14 | 47 |  | 487 |  | 5 | 1 |  | 1,424 |  | (312) | (18) |
| CASH RETURN ON COMMON EQUITY |  | 16.2\% |  |  | (150) bp |  | $21.0 \%$ |  |  | (40) bp |  | $21.0 \%$ |  |  | (260) bp |
| CASH OVERHEAD RATIO |  | 70 |  |  | (400) |  | 52 |  |  | 200 |  | 58 |  |  | 600 |

## INVESTMENT BANK - KEY FINANCIAL MEASURES



(a) Prior periods have been restated to reflect refinements in management reporting policies or changes to the management organization. For example, commencing with the third quarter of 2000 , Chase's previously reported Global Bank has been reorganized into Investment Bank (Global Markets, Investment Banking and Corporate Lending) and Wealth Management (Global Private Bank and Asset Management).
(b) Excludes the impact of credit card securitizations.
(c) SVA is Chase's primary measure of business unit performance. SVA represents operating earnings excluding the amortization of goodwill and certain other intangibles (i.e., cash operating earnings), minus preferred dividends and an explicit charge for capital.
(d) Total column includes Support Units and the effects remaining at the Corporate level after the implementation of management accounting policies.

NM - Not meaningful
bp - basis points
Unaudited


NM - Not meaningful
Unaudited

THE CHASE MANHATTAN CORPORATION NONINTEREST REVENUE AND NONINTEREST EXPENSE DETAIL
(IN MILLIONS)


NONINTEREST EXPENSE
OTHER EXPENSE:
Professional Services
Marketing Expense
Amortization of Intangibles
Telecommunications
Travel and Entertainment
Minority Interest (d)
Foreclosed Property Expense
Special Contribution to the Foundation (e)
All Other

| $\$ 212$ | $\$$ | 170 |
| ---: | ---: | ---: |
| 146 |  | 128 |
| 149 |  | 70 |
| 112 |  | 96 |
| 86 | 54 |  |
| 12 |  | 12 |
| 1 |  | 6 |
| -- | -- |  |
| 377 |  | 317 |
| ------ | ----- |  |
| $\$ 1,095$ | $\$$ | 853 |


| $25 \%$ | $\$$ | 569 |
| :---: | :---: | ---: |
| $14 \%$ | 367 | 510 |
| $113 \%$ | 318 | 356 |
| $17 \%$ | 316 | 219 |
| $59 \%$ | 229 | 284 |
| -- | 42 | 163 |
| $(83 \%)$ | $(2)$ | 37 |
| -- | -- | 14 |
| $19 \%$ | 1,196 | 100 |
|  | ------- | ------- |
| $28 \%$ | $\$ 3,035$ | $\$ 2,667$ |
|  | $=======$ | S <br>  |

(a) Trading-related revenue includes net interest income attributable to trading activities.
(b) Loss is the result of the economic hedge of the purchase price of Flemings prior to its acquisition.
(c) Third quarter and nine months 2000 includes an $\$ 81$ million gain on the sale of a business in Panama. Nine months 1999 includes a $\$ 95$ million gain on the sale of One New York Plaza and a $\$ 71$ million gain on the sale of branches in Beaumont, Texas.
(d) Includes REIT minority interest of $\$ 11$ million in each quarter and $\$ 33$ million in each nine months.
(e) Represents a $\$ 100$ million special contribution to The Chase Manhattan Foundation.
NM - Not meaningful
Unaudited

THE CHASE MANHATTAN CORPORATION
OPERATING INCOME RECONCILIATION
(IN MILLIONS, EXCEPT PER SHARE DATA)

|  | THIRD QUARTER 2000 |  |  |  | THIRD QUARTER 1999 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | REPORTED RESULTS (a) | CREDIT CARD (b) | SPECIAL ITEMS (c) | OPERATING BASIS | REPORTED RESULTS <br> (a) | CREDIT CARD <br> (b) | SPECIAL ITEMS (c) | OPERATING <br> BASIS |
| EARNINGS |  |  |  |  |  |  |  |  |
| Market-Sensitive Revenue | \$1,364 | \$ -- | \$ -- | \$1,364 | \$1,541 | \$ -- | \$ | \$1,541 |
| Less Market-Sensitive Revenue | 4,036 | 236 | (46) | 4,226 | 3,650 | 238 | -- | 3,888 |
| Total Revenue | 5,400 | 236 | (46) | 5,590 | 5,191 | 238 | -- | 5,429 |
| Noninterest Expense | 3,656 | -- | -- | 3,656 | 2,981 | -- | -- | 2,981 |
| Operating Margin | 1,744 | 236 | (46) | 1,934 | 2,210 | 238 | -- | 2,448 |
| Credit Costs | 305 | 236 | -- | 541 | 398 | 238 | -- | 636 |
| Income Before Restructuring Costs | 1,439 | -- | (46) | 1,393 | 1,812 | -- | -- | 1,812 |
| Restructuring Costs | 79 | -- | (79) | -- | -- | -- | -- | -- |
| Income Before Income Tax Expense | 1,360 | -- | 33 | 1,393 | 1,812 | -- | -- | 1,812 |
| Tax Expense | 476 | -- | 12 | 488 | 625 | -- | -- | 625 |
| Net Income | \$ 884 | \$ | \$ 21 | \$ 905 | \$1,187 | \$ -- | \$ | \$1,187 |
| NET INCOME PER COMMON SHARE |  |  |  |  |  |  |  |  |
| Basic | \$ 0.69 |  |  | \$ 0.70 | \$ 0.95 |  |  | \$ 0.95 |
| Diluted | \$ 0.66 |  |  | \$ 0.68 | \$ 0.92 |  |  | \$ 0.92 |


|  | NINE MONTHS 2000 |  |  |  | NINE MONTHS 1999 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | REPORTED RESULTS (a) | CREDIT CARD (b) | SPECIAL ITEMS <br> (c) | OPERATING <br> BASIS | REPORTED RESULTS (a) | CREDIT CARD (b) | SPECIAL ITEMS (c) | OPERATING BASIS |
| EARNINGS |  |  |  |  |  |  |  |  |
| Market-Sensitive Revenue | \$ 5,406 | \$ -- | \$ | \$ 5,406 | \$ 5,012 | \$ -- | \$ | \$ 5,012 |
| Less Market-Sensitive Revenue | 11,335 | 732 | 95 | 12,162 | 10,939 | 753 | (166) | 11,526 |
| Total Revenue | 16,741 | 732 | 95 | 17,568 | 15,951 | 753 | (166) | 16,538 |
| Noninterest Expense | 10,503 | -- | -- | 10,503 | 8,994 | -- | (100) | 8,894 |
| Operating Margin | 6,238 | 732 | 95 | 7,065 | 6,957 | 753 | (66) | 7,644 |
| Credit Costs | 979 | 732 | -- | 1,711 | 1,167 | 753 | -- | 1,920 |
| Income Before Restructuring Costs | 5,259 | -- | 95 | 5,354 | 5,790 | -- | (66) | 5,724 |
| Restructuring Costs | 129 | -- | (129) | -- | -- | -- | -- | -- |
| Income Before Income Tax Expense | 5,130 | -- | 224 | 5,354 | 5,790 | -- | (66) | 5,724 |
| Tax Expense | 1,795 | -- | 79 | 1,874 | 2,037 | -- | (24) | 2,013 |
| Net Income | \$ 3,335 | \$ | \$ 145 | \$ 3,480 | \$ 3,753 | \$ | \$ (42) | \$ 3,711 |
| NET INCOME PER COMMON SHARE |  |  |  |  |  |  |  |  |
| Basic | \$ 2.66 |  |  | \$ 2.78 | \$ 2.96 |  |  | \$ 2.93 |
| Diluted | \$ 2.57 |  |  | \$ 2.68 | \$ 2.86 |  |  | \$ 2.83 |

(a) Represent results as reported in Chase's financial statements. The only
exception is that revenues are categorized between market-sensitive and less market-sensitive revenues. Market-sensitive revenue includes investment banking fees, trading-related revenue (including trading-related net interest income), securities gains and private equity gains.
(b) This column excludes the impact of credit card securitizations. For securitized receivables, amounts that previously would have been reported as net interest income and as provision for loan losses are instead reported as components of noninterest revenue.
(c) Includes restructuring costs and special items. The 2000 third quarter includes an $\$ 81$ million gain (the same for the nine months) from the sale of a business in Panama, a $\$ 35$ million loss ( $\$ 176$ million loss in the nine months) resulting from the economic hedge of the purchase price of Flemings prior to its acquisition, and $\$ 79$ million ( $\$ 129 \mathrm{million}$ for the nine months) of restructuring

THE CHASE MANHATTAN CORPORATION CONSOLIDATED BALANCE SHEET (IN MILLIONS)

ASSETS
Cash and Due from Banks
Deposits with Banks
Federal Funds Sold and Securities
Purchased Under Resale Agreements
Trading Assets:
Debt and Equity Instruments
Risk Management Instruments
Securities
Loans (Net of Allowance for Loan Losses of \$3,491 in 2000 and $\$ 3,555$ in 1999)
Other Assets

TOTAL ASSETS

## LIABILITIES

Deposits:
Domestic:
Noninterest-Bearing
Interest-Bearing
Foreign:
Noninterest-Bearing
Interest-Bearing
Total Deposits
Federal Funds Purchased and Securities
Sold Under Repurchase Agreements
Commercial Paper
Other Borrowed Funds
Trading Liabilities
Accounts Payable, Accrued Expenses and Other Liabilities, Including the Allowance for Credit Losses of \$170 in 2000 and 1999
Long-Term Debt
Guaranteed Preferred Beneficial Interests in Corporation's Junior Subordinated Deferrable Interest Debentures

TOTAL LIABILITIES

PREFERRED STOCK OF SUBSIDIARY

STOCKHOLDERS' EQUITY
Preferred Stock
Common Stock
Capital Surplus
Retained Earnings
Accumulated Other Comprehensive Loss
Treasury Stock, at Cost
TOTAL STOCKHOLDERS' EQUITY
TOTAL LIABILITIES, PREFERRED STOCK OF SUBSIDIARY AND STOCKHOLDERS' EQUITY

Unaudited

| SEPTEMBER | 30, |
| :---: | :---: |
| ------------ |  |
| 2000 | 1999 |
| ---- | ---- |

$\%$ OVER/(UNDER) 1999
----
$\left.\left.\begin{array}{crr}\$ 19,403 & \$ & 16,490 \\ 3,513 & 5,856\end{array}\right) \begin{array}{c}18 \% \\ (40 \%) \\ 27,175\end{array}\right)$

| \$ | 47,067 | \$ | 49,722 | (5\%) |
| :---: | :---: | :---: | :---: | :---: |
|  | 81,003 |  | 78,993 | 3\% |
|  | 6,054 |  | 6,363 | (5\%) |
|  | 95,477 |  | 84,545 | 13\% |
|  | 229,601 |  | 219,623 | 5\% |
|  | 61,943 |  | 43,879 | 41\% |
|  | 7,338 |  | 5,996 | 22\% |
|  | 7,252 |  | 7,046 | 3\% |
|  | 40,688 |  | 37,084 | 10\% |
|  | 22,058 |  | 15,343 | 44\% |
|  | 24,157 |  | 16,644 | 45\% |
|  | 2,789 |  | 2,538 | 10\% |
|  | 395,826 |  | 348,153 | 14\% |
|  | 550 |  | 550 | -- |
|  | 828 |  | 928 | (11\%) |
|  | 1,323 |  | 882 | 50\% |
|  | 9,300 |  | 9,635 | ( $3 \%$ ) |
|  | 19,626 |  | 16,210 | 21\% |
|  | $(1,005)$ |  | $(1,038)$ | (3\%) |
|  | (632) |  | $(4,276)$ | (85\%) |
|  | 29,440 |  | 22,341 | 32\% |
| \$ | 425,816 | \$ | 371,044 | 15\% |


|  | NINE MONTHS |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| PREFERRED STOCK |  |  |  |  |
| Balance at Beginning of Year | \$ | 928 | \$ | 1,028 |
| Redemption of Stock |  | (100) |  | (100) |
| Balance at End of Period | \$ | 828 | \$ | 928 |
| COMMON STOCK |  |  |  |  |
| Balance at Beginning of Year | \$ | 882 | \$ | 882 |
| Issuance of Common Stock for a Three-for-Two Stock Split |  | 441 |  | -- |
| Balance at End of Period | \$ | 1,323 | \$ | 882 |
| CAPITAL SURPLUS |  |  |  |  |
| Balance at Beginning of Year | \$ | 9,714 | \$ | 9,836 |
| Issuance of Common Stock for a Three-for-Two Stock Split |  | (441) |  | -- |
| Issuance of Common Stock for (Purchase Accounting) Acquisitions (a) |  | 136 |  | -- |
| Shares Issued and Commitments to Issue Common Stock for Employee Stock-Based Awards and Related Tax Effects |  | (109) |  | (201) |
| Balance at End of Period | \$ | 9,300 | \$ | 9,635 |
| RETAINED EARNINGS |  |  |  |  |
| Balance at Beginning of Year | \$ | 17,547 | \$ | 13,544 |
| Net Income |  | 3,335 |  | 3,753 |
| Cash Dividends Declared: |  |  |  |  |
| Preferred Stock |  | (46) |  | (55) |
| Common Stock |  | $(1,210)$ |  | $(1,032)$ |
| Balance at End of Period | \$ | 19,626 | \$ | 16,210 |
| ACCUMULATED OTHER COMPREHENSIVE LOSS |  |  |  |  |
| Balance at Beginning of Year | \$ | (1,454) | \$ | 392 |
| Other Comprehensive Income (Loss) |  | 449 |  | $(1,430)$ |
| Balance at End of Period | \$ | (1,005) | \$ | $(1,038)$ |
| TREASURY STOCK, AT COST |  |  |  |  |
| Balance at Beginning of Year | \$ | $(4,000)$ | \$ | $(1,844)$ |
| Purchase of Treasury Stock |  | $(1,072)$ |  | $(4,172)$ |
| Reissuance of Treasury Stock |  | 1,025 |  | 1,740 |
| Reissuance of Treasury Stock for (Purchase Accounting) Acquisitions (a) |  | 3,415 |  | - - |
| Balance at End of Period | \$ | (632) | \$ | $(4,276)$ |
| TOTAL STOCKHOLDERS' EQUITY | \$ | 29,440 | \$ | 22,341 |

## COMPREHENSIVE INCOME

Net Income
Other Comprehensive Income (Loss)

| \$ | 3,784 | \$ | 2,323 |
| :---: | :---: | :---: | :---: |

(a) In the 2000 third quarter, Chase acquired Robert Fleming Holdings Limited, The Beacon Group LLC and Goldman, Lichtenberg, Wasserman \& Grossman. These transactions were accounted for under the purchase method.

| SEPTEMBER 30 | \% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CREDIT-RELATED ASSETS |  | OVER/(UNDER) | NONPERFORMING |  | G ASSETS |  |
|  | 2000 | 1999 | 1999 | 2000 |  | 1999 |  |
| CONSUMER LOANS |  |  |  |  |  |  |  |
| Domestic Consumer: |  |  |  |  |  |  |  |
| 1-4 Family Residential Mortgages | \$ 48,858 | \$ 42,134 | 16\% | \$ 273 | \$ | 308 | (11\%) |
| Credit Card - Reported | 14,981 | 14,246 | 5\% | 30 (a) |  | -- | NM |
| Credit Card Securitizations (b) | 18,022 | 18,028 | -- | -- |  | -- | NM |
| Credit Card - Managed | 33,003 | 32,274 | 2\% | 30 |  | -- | NM |
| Auto Financings | 19,921 | 18,429 | 8\% | 80 |  | 73 | 10\% |
| Other Consumer | 6,931 | 6,536 | 6\% | 4 |  | 5 | (20\%) |
| Total Domestic Consumer | 108,713 | 99,373 | 9\% | 387 |  | 386 | -- |
| Total Foreign Consumer | 2,551 | 2,822 | (10\%) | 9 |  | 30 | (70\%) |
| TOTAL CONSUMER LOANS | 111,264 | 102,195 | 9\% | 396 |  | 416 | (5\%) |
| COMMERCIAL LOANS |  |  |  |  |  |  |  |
| Domestic Commercial: |  |  |  |  |  |  |  |
| Commercial and Industrial | 55,668 | 51,994 | 7\% | 581 |  | 458 | 27\% |
| Commercial Real Estate | 3,151 | 3,363 | (6\%) | 64 |  | 50 | 28\% |
| Total Domestic Commercial | 58,819 | 55,357 | 6\% | 645 |  | 508 | 27\% |
| Total Foreign Commercial | 39,197 | 33,934 | 16\% | 642 |  | 950 | (32\%) |
| TOTAL COMMERCIAL LOANS | 98,016 | 89,291 | 10\% | 1,287 |  | 1,458 | (12\%) |
| DERIVATIVE AND FX CONTRACTS (c) | 31,926 | 31,408 | $2 \%$ | 52 |  | 36 | 44\% |
| TOTAL COMMERCIAL CREDIT-RELATED | 129,942 | 120,699 | 8\% | 1,339 |  | 1,494 | (10\%) |
| TOTAL MANAGED CREDIT-RELATED | \$241,206 | \$222,894 | 8\% | 1,735 |  | 1,910 | (9\%) |
| Assets Acquired as Loan Satisfactions |  |  |  | 81 |  | 105 | (23\%) |
| TOTAL NONPERFORMING ASSETS |  |  |  | \$ 1,816 | \$ | 2,015 | (10\%) |


|  | \% |  |  |  |  |  |  |  |  | $\begin{gathered} \% \\ \text { OVER/ (UNDER) } \\ 1999 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { THIRD } \\ & 2000 \end{aligned}$ |  | QUARTER |  | OVER/ (UNDER) | NINE |  | MONTHS |  |  |
| NET CHARGE-OFFS |  |  |  | 99 | 1999 |  | 2000 |  | 1999 |  |
| CONSUMER LOANS Domestic Consumer: |  |  |  |  |  |  |  |  |  |  |
| 1-4 Family Residential Mortgages | \$ | 7 | \$ | 9 | (22\%) | \$ | 26 | \$ | 19 | 37\% |
| Credit Card - Reported |  | 167 |  | 207 | (19\%) |  | 521 |  | 641 | (19\%) |
| Credit Card Securitizations (b) |  | 236 |  | 238 | (1\%) |  | 732 |  | 753 | (3\%) |
| Credit Card - Managed (d) |  | 403 |  | 445 | (9\%) |  | 1,253 |  | 1,394 | (10\%) |
| Auto Financings |  | 20 |  | 19 | 5\% |  | 63 |  | 57 | 11\% |
| Other Consumer |  | 38 |  | 49 | (22\%) |  | 113 |  | 144 | (22\%) |
| Total Domestic Consumer |  | 468 |  | 522 | (10\%) |  | 1,455 |  | 1,614 | (10\%) |
| Total Foreign Consumer |  | 8 |  | 9 | (11\%) |  | 27 |  | 27 | -- |
| TOTAL CONSUMER LOANS |  | 476 |  | 531 | (10\%) |  | 1,482 |  | 1,641 | (10\%) |
| COMMERCIAL LOANS |  |  |  |  |  |  |  |  |  |  |
| Domestic Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 65 |  | 68 | ( $4 \%$ ) |  | 184 |  | 145 | 27\% |
| Commercial Real Estate |  | (3) |  | (2) | NM |  | (6) |  | (13) | NM |
| Total Domestic Commercial |  | 62 |  | 66 | (6\%) |  | 178 |  | 132 | 35\% |
| Total Foreign Commercial |  | 3 |  | 36 | (92\%) |  | 51 |  | 143 | (64\%) |
| TOTAL COMMERCIAL LOANS |  | 65 |  | 102 | (36\%) |  | 229 |  | 275 | (17\%) |
| TOTAL MANAGED NET CHARGE-OFFS | \$ | 541 | \$ | 633 | (15\%) |  | 1,711 | \$ | 1,916 | (11\%) |

(a) Includes currently performing loans placed on a cash basis because of concerns as to collectibility.
(b) Represents the portion of Chase's credit card receivables that have been

## securitized.

(c) Charge-offs for risk management instruments are included in trading revenue.
(d) Including domestic and international consumer and commercial credit card activity, net charge-offs as a percentage of average managed credit card receivables for the third quarter of 2000 and 1999 and first nine months of 2000 and 1999 were $4.97 \%$, $5.53 \%, 5.16 \%$ and $5.81 \%$, respectively.

NM - Not meaningful
Unaudited

|  | THIRD QUARTER 2000 |  |  |
| :---: | :---: | :---: | :---: |
|  | AVERAGE BALANCE | INTEREST | RATE <br> (ANNUALIZED) |
| ASSETS |  |  |  |
| Liquid Interest-Earning Assets Securities <br> Loans | $\begin{array}{r} \$ 0,002 \\ 64,740 \\ 187,210 \end{array}$ | $\begin{array}{r} 1,078 \\ 1,000 \\ 3,997 \end{array}$ | $\begin{aligned} & 6.12 \% \\ & 6.15 \% \\ & 8.50 \% \end{aligned}$ |
| Total Interest-Earning Assets Noninterest-Earning Assets | $\begin{array}{r} 321,952 \\ 91,908 \end{array}$ | 6,075 | $7.51 \%$ |
| Total Assets | \$ 413,860 |  |  |
| LIABILITIES |  |  |  |
| Interest-Bearing Deposits | \$ 173,940 | 2,251 | 5.15\% |
| Short-Term and Long-Term Debt | 113,923 | 1,825 | $6.38 \%$ |
| Total Interest-Bearing Liabilities | 287,863 | 4,076 | 5.63\% |
| Noninterest-Bearing Deposits Other Noninterest-Bearing Liabilities | $\begin{aligned} & 50,731 \\ & 47,598 \end{aligned}$ |  |  |
| Total Liabilities | 386,192 |  |  |
| PREFERRED STOCK OF SUBSIDIARY | 550 |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |
| Preferred Stock | 828 |  |  |
| Common Stockholders' Equity | 26,290 |  |  |
| Total Stockholders' Equity | 27,118 |  |  |
| Total Liabilities, Preferred Stock of Subsidiary and Stockholders' Equity | \$ 413,860 |  |  |
| INTEREST RATE SPREAD |  |  | 1.88\% |
| NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS |  | \$ 1,999 | $2.47 \%$ |
| NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS (a) |  | \$ 2,352 | $2.75 \%$ |


|  | THIRD QUARTER 1999 |  |  |
| :---: | :---: | :---: | :---: |
|  | AVERAGE BALANCE | INTEREST | ```RATE (ANNUALIZED)``` |
| ASSETS |  |  |  |
| Liquid Interest-Earning Assets | \$ 63,983 | \$ 946 | 5.86\% |
| Securities | 53,016 | 767 | 5.74\% |
| Loans | 173,246 | 3,289 | 7.53\% |
| Total Interest-Earning Assets Noninterest-Earning Assets | $\begin{array}{r} 290,245 \\ 74,600 \end{array}$ | 5,002 | 6.84\% |
| Total Assets | \$364,845 |  |  |
| LIABILITIES |  |  |  |
| Interest-Bearing Deposits | \$160,820 | 1,650 | 4.07\% |
| Short-Term and Long-Term Debt | 90,399 | 1,176 | 5.16\% |
| Total Interest-Bearing Liabilities | 251,219 | 2,826 | 4.46\% |
| Noninterest-Bearing Deposits | 48,636 |  |  |
| Other Noninterest-Bearing Liabilities | 42,086 |  |  |
| Total Liabilities | 341,941 |  |  |
| PREFERRED STOCK OF SUBSIDIARY | 550 |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |
| Preferred Stock | 1,026 |  |  |
| Common Stockholders' Equity | 21,328 |  |  |
| Total Stockholders' Equity | 22,354 |  |  |

NET INTEREST INCOME AND NET YIELD
ON INTEREST-EARNING ASSETS
\$ 2,176
========

NET INTEREST INCOME AND NET YIELD
ON INTEREST-EARNING ASSETS (a)

|  | NINE MONTHS 2000 |  |  |
| :---: | :---: | :---: | :---: |
|  | AVERAGE BALANCE | INTEREST | RATE <br> (ANNUALIZED) |
| ASSETS |  |  |  |
| Liquid Interest-Earning Assets | \$ 68,505 | \$ 3,105 | 6.05\% |
| Securities | 63,409 | 2,898 | 6.11\% |
| Loans | 181,111 | 11,111 | 8.20\% |
| Total Interest-Earning Assets | $313,025$ | 17,114 | $7.30 \%$ |
| Noninterest-Earning Assets | $87,385$ |  |  |
| Total Assets | \$400,410 |  |  |
| LIABILITIES |  |  |  |
| Interest-Bearing Deposits | \$172,514 | 6,302 | 4.88\% |
| Short-Term and Long-Term Debt | 108,135 | 4,921 | 6.08\% |
| Total Interest-Bearing Liabilities | 280,649 | 11,223 | $5.34 \%$ |
| Noninterest-Bearing Deposits | 50,796 |  |  |
| Other Noninterest-Bearing Liabilities | 43,608 |  |  |
| Total Liabilities | 375,053 |  |  |
| PREFERRED STOCK OF SUBSIDIARY | 550 |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |
| Preferred Stock | 894 |  |  |
| Common Stockholders' Equity | 23,913 |  |  |
| Total Stockholders' Equity | 24,807 |  |  |
| ```Total Liabilities, Preferred Stock of Subsidiary and Stockholders' Equity``` |  |  |  |
| INTEREST RATE SPREAD |  |  | 1.96\% |
| NET INTEREST INCOME AND NET YIELD |  |  |  |
| NET INTEREST INCOME AND NET YIELD |  |  |  |
| ON INTEREST-EARNING ASSETS (a) |  | \$ 6,921 | $2.78 \%$ |


| NINE MONTHS 1999 |  |  |  |
| :---: | :---: | :---: | :---: |
| AVERAGE BALANCE |  | TEREST | $\begin{gathered} \text { RATE } \\ \text { (ANNUALIZED) } \end{gathered}$ |
| \$ 61,997 | \$ | 2,890 | 6.23\% |
| 54,948 |  | 2,355 | 5.73\% |
| 173,078 |  | 9,666 | 7.47\% |
| $\begin{array}{r} 290,023 \\ 74,246 \end{array}$ |  | 14,911 | $6.87 \%$ |
| \$364,269 |  |  |  |

## LIABILITIES

Interest-Bearing Deposits
Short-Term and Long-Term Debt
$\$ 160,809$
89,729
-------

Total Interest-Bearing Liabilities

Noninterest-Bearing Deposits

Total Liabilities
340,695
PREFERRED STOCK OF SUBSIDIARY 550
STOCKHOLDERS' EQUITY
Preferred Stock
21,997
Common Stockholders' Equity

Total Stockholders' Equity
23,024
Total Liabilities, Preferred Stock of Subsidiary
and Stockholders' Equity ========
(a) Excludes the impact of the credit card securitizations.

Unaudited

INVESTMENT PORTFOLIO
(in millions)

|  | SEPTEMBER 30, 2000 |  |  | JUNE 30, 2000 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CARRYING VALUE |  | COST |  | CARRY VALUE |  | COST |
| Total Public Securities (191 companies) | \$ 2,103 | \$ | 801 | \$ | 2,778 | \$ | 789 |
| Total Private Direct Investments (822 companies) | 5,957 |  | 5,879 |  | 5,764 |  | 5,736 |
| Total Private Fund Investments (381 funds) | 2,456 |  | 2,469 |  | 2,353 |  | 2,337 |
| Total Investment Portfolio | \$10,516 | \$ | 9,149 |  | 0,895 | \$ | 8,862 |

PUBLIC SECURITIES INVESTMENTS AT SEPTEMBER 30, 2000 *
(DOLLARS AND SHARES IN MILLIONS)

TRITON PCS HOLDING, INC

| TPCS | 11.7 | \$ | 321 | \$ | 50 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PRCS | 6.1 |  | 260 |  | 26 |
| TLCP | 12.4 |  | 235 |  | 8 |
| ONIS | 2.5 |  | 220 |  | 2 |
| AMT | 5.8 |  | 218 |  | 15 |
| DDIC | 3.0 |  | 135 |  | 20 |
| FSH | 3.3 |  | 112 |  | 27 |
| RSNT | 2.7 |  | 108 |  | 6 |
| VG | 5.9 |  | 101 |  | 44 |
| STRM | 11.1 |  | 83 |  | 27 |
|  |  |  | 793 | \$ | 225 |
|  |  |  | 316 |  | 576 |
|  |  |  | 109 | \$ | 801 |

*     - Publicly traded positions only.

POLICY:

Public securities held by Chase Capital Partners are marked-to-market at the quoted public value less liquidity discounts, with the resulting unrealized gains/losses included in the income statement. Chase's valuation policy for public securities incorporates the use of these liquidity discounts and price averaging methodologies in certain circumstances to take into account the fact that Chase can not immediately realize such public quoted values due to the numerous regulatory, corporate and contractual sales restrictions. Private investments are carried at cost, which is viewed as an approximation of fair value. The carrying value of private investments is adjusted for holdings in which a subsequent investment by an unaffiliated party indicates a valuation in excess of cost and holdings for which evidence of an other-than-temporary decline in value exists.

