Washington, D.C. 20549
Form 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

Date of the Report: January 19, 1995
Commission file number 1-5805

CHEMICAL BANKING CORPORATION
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation)

13-2624428
(I.R.S. Employer

Identification No.)

270 Park Avenue, New York, NY
(Address of principal executive Offices)

10017
(Zip Code)
1.Chemical Banking Corporation (the "Corporation") announced on January 17, 1995, that 1994 fourth quarter net income, before a previously-announced restructuring charge, was \$331 million, or $\$ 1.24$ per common share, compared with net income of $\$ 347$ million, or $\$ 1.23$ per common share, in the year-ago same period. Including the restructuring charge of $\$ 260$ million ( $\$ 152$ million after-tax), reported net income in the fourth quarter of 1994 was $\$ 179$ million, or $\$ .63$ per share.

For the full year 1994, net income before the fourth quarter restructuring charge was $\$ 1.446$ billion, or $\$ 5.25$ per share, an increase of 11 percent from 1993 net income on a comparable basis of $\$ 1.305$ billion, or $\$ 4.58$ per share. Including the restructuring charge, 1994 net income was $\$ 1.294$ billion, or $\$ 4.64$ per share. Reported 1993 net income was $\$ 1.604$ billion, or $\$ 5.77$ per share, which included income tax benefits of $\$ 331$ million and a $\$ 115$ million merger-related charge ( $\$ 67$ million after-tax).

A copy of the Corporation's Press Release announcing the results of operations for the 1994 Fourth quarter and full year is incorporated herein.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

The following exhibits are filed with this Report:

Exhibit Number

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Description
Press Release - 1994 Fourth Quarter Earnings.

## SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHEMICAL BANKING CORPORATION (Registrant)
by /s/Joseph L. Sclafani
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Joseph L. Sclafani
Controller
[Principal Accounting Officer]

## Exhibit Number

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Press Release

Page at Which Located
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| Press Contact: | Ken Herz <br>  <br>  <br>  <br>  <br>  <br> Investor Contact: 212 John Stefans <br>  <br>  <br> $\quad$John Borden <br> $(212) 270-7438$ |
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|  |  |

For Immediate Release Tuesday, January 17, 1995

New York, January 17 -- Chemical Banking Corporation today reported net income, before a previously-announced restructuring charge, for the fourth quarter of 1994 of $\$ 331$ million, or $\$ 1.24$ per common share, compared with net income of $\$ 347$ million, or $\$ 1.23$ per common share, in the year-ago same period. Including the restructuring charge of $\$ 260$ million ( $\$ 152$ million after-tax), reported net income in the fourth quarter of 1994 was $\$ 179$ million, or $\$ .63$ per share.

For the full year 1994, net income before the fourth quarter restructuring charge was $\$ 1.446$ billion, or $\$ 5.25$ per share, an increase of 11 percent from 1993 net income on a comparable basis of $\$ 1.305$ billion, or $\$ 4.58$ per share. Including the restructuring charge, 1994 net income was $\$ 1.294$ billion, or $\$ 4.64$ per share. Reported 1993 net income was $\$ 1.604$ billion, or $\$ 5.77$ per share, which included income tax benefits of $\$ 331$ million and a $\$ 115$ million merger-related charge ( $\$ 67$ million after-tax).
"Despite a difficult operating environment, 1994 was a good year for Chemical and one in which we took important steps to position ourselves for sustained success," said Walter V. Shipley, chairman and chief executive officer. "We believe the series of initiatives we announced in December will lift the corporation to a new level of performance."

On December 1, 1994, the corporation announced a two-year program designed to produce earnings per share growth of more than 15 percent in 1995 and 1996, and a core efficiency ratio of 57 percent and a return on common shareholders' equity of 16 percent in 1996.

Under the program, Chemical will reduce its existing cost base by $\$ 440$ million ( $\$ 230$ million in 1995), and at the same time focus $\$ 180$ million of new investment spending in a number of high growth businesses. The net result should be flat expenses in 1995 and 1996 and annual revenue growth targeted at 4 to 6 percent. The pretax restructuring charge of $\$ 260$ million in the fourth quarter covered the costs associated with severance and the disposition of certain facilities.

## NET INTEREST INCOME

Net interest income for the fourth quarter was $\$ 1,169$ million, compared with $\$ 1,149$ million in the same year-ago period. For the full year, net interest income was $\$ 4,674$ million, compared with $\$ 4,636$ million in 1993. The rise in net interest income is attributable to an increase in average interest-earning assets, which more than offset the effect of rising interest rates.

Average interest-earning assets for the fourth quarter were $\$ 131.8$ billion, compared with $\$ 125.7$ billion in the same year-ago period. For the year, average interest-earning assets were $\$ 130.0$ billion, compared with \$124.9 billion for 1993.

The net yield on average interest-earning assets was 3.55 percent in the fourth quarter, compared with 3.65 percent in the fourth quarter of 1993. The net yield on interest-earning assets for the full year was 3.61 percent, compared with 3.73 percent for all of 1993.

## NONINTEREST REVENUE

Noninterest revenue for the fourth quarter was $\$ 815$ million, compared with $\$ 1,053$ million in the same period a year ago. Noninterest revenue for the full year was $\$ 3,597$ million, compared with \$4,024 million for all of 1993.

Corporate finance and syndication fees were $\$ 133$ million in the fourth quarter, up 51 percent from $\$ 88$ million in the fourth quarter a year ago. For the full year 1994, corporate finance and syndication fees were $\$ 405$ million, up 20 percent from $\$ 338$ million in 1993. The fourth quarter and total 1994 corporate finance fees were record results, reflecting Chemical's continued global leadership in loan syndications and structured finance.

Fees for other banking services were $\$ 294$ million in the fourth quarter of 1994 and $\$ 1,148$ million for the full year, up from $\$ 278$ million and $\$ 1,067$ million in the corresponding periods of 1993. This improvement primarily reflected increased revenues generated by the credit card business.

Combined revenues from all trading activities were $\$ 45$ million in the fourth quarter of 1994 and $\$ 645$ million for the full year, compared with $\$ 255$ million and $\$ 1,073$ million in the corresponding periods of 1993. Trading revenues were adversely affected by a difficult emerging markets debt trading environment and very low year-end activity. In addition, as previously announced, trading revenues in the fourth quarter of 1994 were reduced by $\$ 70$ million ( $\$ 40$ million after-tax) as a result of losses sustained from unauthorized foreign exchange transactions involving the Mexican peso.

Other noninterest revenue was $\$ 165$ million in the fourth quarter of 1994 and $\$ 612$ million for the full year, compared with $\$ 236$ million and $\$ 710$ million in the corresponding periods of 1993. Revenues on equity-related investments in the fourth quarter were $\$ 127$ million, compared with $\$ 78$ million in the same year-ago period, and $\$ 362$ million for all of 1994 , compared with $\$ 278$ million in 1993. The current quarter included $\$ 2$ million from the sale of LDC-related past-due interest bonds, versus $\$ 154$ million from the sale of such bonds in the 1993 fourth quarter, and $\$ 127$ million for full year 1994, compared with \$306 million in 1993.

## NONINTEREST EXPENSE

Noninterest expense in the fourth quarter was $\$ 1,333$ million, excluding the $\$ 260$ million restructuring charge, compared with $\$ 1,335$ million in the fourth quarter of 1993. For the full year, noninterest expense was $\$ 5,201$ million, versus $\$ 5,135$ million a year ago, excluding all restructuring charges.

Equipment expense for the fourth quarter was $\$ 107$ million, compared with $\$ 93$ million in the same year-ago period, and $\$ 382$ million for the full year 1994, compared with \$337 million in 1993. These increases result from investments in new technology in trading and consumer banking.

Foreclosed property expense was $\$ 2$ million in the quarter, compared with $\$ 61$ million in the fourth quarter a year ago, reflecting significant progress in managing the corporation's foreclosed real estate portfolio. For the full year, foreclosed property expense was $\$ 41$ million, versus $\$ 287$ million for all of 1993.

## PROVISION AND ALLOWANCE FOR LOSSES

The provision for losses for the fourth quarter was \$85 million, down 15 percent from $\$ 100$ million in the third quarter and down 70 percent from $\$ 286$ million in the fourth quarter a year ago. The provision has declined for six consecutive quarters, reflecting the continued improvement in the corporation's risk profile. For the full year, the provision for losses was $\$ 550$ million, compared with \$1,259 million for all of 1993.

Total net charge-offs were $\$ 258$ million in the fourth quarter, compared with $\$ 125$ million in the third quarter of 1994 and $\$ 232$ million in the fourth quarter a year ago. Included in the fourth quarter net charge-offs were $\$ 148$ million taken in conjunction with the transfer of certain real estate loans to the "held for sale" category in order to facilitate rapid disposition. Also included were consumer net charge-offs of $\$ 111$ million in the fourth quarter, compared with consumer net charge-offs of $\$ 100$ million in the third quarter and $\$ 89$ million in the fourth quarter a year ago.

Recoveries in the fourth quarter were $\$ 82$ million, compared with $\$ 76$ million in the third quarter and $\$ 105$ million in the fourth quarter a year ago. For the full year, recoveries were \$319 million, compared with \$343 million in 1993.

At December 31, the total allowance for losses was $\$ 2,480$ million, compared with $\$ 3,020$ million on the same date a year ago.

## NONPERFORMING ASSETS

At December 31, total nonperforming assets were \$1,139 million, down $\$ 1,054$ million from September 30 and down $\$ 2,386$ million, or 68 percent, from December 31, 1993. The reduction in nonperforming assets is largely attributable to the planned sale of approximately $\$ 735$ million of real estate loans (approximately $\$ 580$ million nonperforming) designated as "held for sale" as well as continued improvement in the corporation's credit profile. Nonperforming assets have decreased by 83 percent from their peak levels of \$6,587 million in September 1992.

Nonperforming loans at December 31 were $\$ 929$ million, down from $\$ 1,524$ million at September 30 and down from $\$ 2,591$ million at December 31 last year. Assets acquired as loan satisfactions were $\$ 210$ million at December 31, down from $\$ 669$ million at September 30 and down $\$ 724$ million from $\$ 934$ million on December 31, 1993.

## OTHER FINANCIAL DATA

The company announced on December 1 that it plans to repurchase up to 6 million shares of its common stock over the next 12 months and said it will consider expanding the new stock buyback program upon completion of contemplated divestitures. This follows a 10 million share buyback program completed in September 1994.

The corporation's estimated Tier I risk-based capital ratio was 8.1 percent at December 31, compared with 8.1 percent a year ago. At December 31, the estimated total risk-based capital ratio was 12.2 percent, compared with 12.2 percent a year ago.

The corporation's effective tax rate was 41.5 percent in the fourth quarter. The corporation's earnings in 1994 were reported on a fully-taxed basis. Tax expense in 1993 included income tax benefits of $\$ 331$ million.

The impact of marking the "available for sale" securities to market resulted in a net unfavorable impact of approximately \$438 million after-tax on the corporation's stockholders' equity at December 31, 1994, compared with a net unfavorable impact of $\$ 296$ million after-tax at September 30, 1994. The market valuation does not include the favorable impact of related funding sources.

On January 1, 1994, the corporation adopted FASB Interpretation No. 39, which changed the reporting of unrealized gains and losses on interest rate and foreign exchange contracts on the balance sheet. The adoption of this Interpretation has resulted in an increase of assets and liabilities of $\$ 16.0$ billion at December 31, 1994, with unrealized gains reported as Trading Assets-Risk Management Instruments and the unrealized losses reported in Other Liabilities.

Net income for 1993 included a $\$ 35$ million net favorable impact from the January 1, 1993 adoption of two accounting standards relating to the recognition of tax benefits and the costs associated with postretirement benefits.

Total assets at December 31 were $\$ 171.4$ billion, compared with $\$ 149.9$ billion on the same date a year ago. Total loans at December 31 were $\$ 78.8$ billion, compared with $\$ 75.4$ billion a year ago. At December 31, 1994, total deposits were $\$ 96.5$ billion, compared with $\$ 98.3$ billion at December 31, 1993.

The return on average total assets (ROA) was . 78 percent for the fourth quarter, excluding the restructuring charge of \$260 million, compared with . 94 percent in the same year-ago period. The ROA for the full year was . 87 percent, excluding the restructuring charge, compared with .90 percent on a comparable basis for all of 1993.

The return on average common stockholders' equity (ROE) was 12.70 percent for the fourth quarter, excluding the restructuring charge, compared with 13.38 percent in the year-ago fourth quarter. The ROE for the full year was 13.94 percent, excluding the restructuring charge, compared with 13.22 percent on a comparable basis for all of 1993.

Book value per common share was $\$ 37.88$ at December 31 , versus $\$ 37.60$ per share on the same date a year ago.

## TEXAS COMMERCE BANCSHARES

Texas Commerce Bancshares (TCB) reported net income of \$38 million in the fourth quarter and $\$ 206$ million for the year, compared with $\$ 39$ million and $\$ 169$ million in the same periods of 1993. At December 31, total assets of TCB were $\$ 20.0$ billion, versus $\$ 21.8$ billion a year ago.

|  | Three Months Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 1994 |  | 1993 |
| EARNINGS: |  |  |  |
| Net Income | \$ 179 | \$ 331 | \$ 347 |
| Net Income Applicable to Common Stock | \$ 149 | \$ 301 | \$ 309 |
| PER COMMON SHARE: |  |  |  |
| Net Income | \$0.63 | \$1.24 | \$1.23 |
| Book Value at December 31, | \$37.88 |  | \$37.60 |
| Market Value at December 31, | \$35.88 |  | \$40.13 |
| Common Stock Dividends Declared | \$ 0.44 |  | \$ 0.38 |
| COMMON SHARES: |  |  |  |
| Average Outstanding | 244.5 |  | 252.5 |
| Period End Outstanding | 244.5 |  | 252.9 |
| BALANCE SHEET AVERAGES: |  |  |  |
| Loans \$ | 76,894 |  | \$ 76,063 |
| Securities \$ | 26,120 |  | \$ 23,727 |
| Total Assets \$ | 169,435(c) |  | \$146,870 |
| Deposits \$ | 95,226 |  | \$ 97,149 |
| Long-Term Debt \$ | 8,262 |  | \$ 8,295 |
| Stockholders' Equity \$ | 10,854 |  | \$ 11, 032 |
| PERFORMANCE RATIOS: (Average Balances) |  |  |  |
| Return on Assets | $0.42 \%$ (c) | 0.78\%( | (c) $0.94 \%$ |
| Return on Common Stockholders' Equity | $6.29 \%$ | 12.70\% | 13.38\% |
| Return on Total Stockholders' Equity | 6.54\% | 12.10\% | 12.48\% |

[FN]
The pro-forma column excludes the impact of the \$260 million restructuring charge ( $\$ 152$ million after-tax) recorded in the fourth quarter of 1994.
In the third quarter of 1994, the Corporation increased its quarterly common stock dividend to $\$ 0.44$ per share from $\$ 0.38$ per share.
(c) On January 1, 1994, the Corporation adopted FASI 39, which increased total average assets by approximately $\$ 17.8$ billion for the 1994 fourth quarter.
Performance ratios are based on annualized net income amounts.

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries (in millions, except per share and ratio data)

|  | For The Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Pro- <br> Forma |  | $\text { Forma }{ }^{\text {Pro- }}$ |
|  | 1994 | 1994 | 1993 | 1993 |
| EARNINGS: |  |  |  |  |
| Income Before Effect of Accounting Changes | \$1,294 | \$1,446 | \$1,569 | \$1,305 |
| Net Effect of Changes in Accounting Principles | -- | -- | 35 | 35 |
| Net Income | \$1,294 | \$1,446 | \$1,604 | \$1,340 |
| Net Income Applicable to Common Stock | \$1,156 | \$1,308 | \$1,449 | \$1,185 |
| PER COMMON SHARE: |  |  |  |  |
| Income Before Effect of Accounting Changes | \$ 4.64 | \$ 5.25 | \$ 5.63 | \$ 4.58 |
| Net Effect of Changes in Accounting Principles | -- | -- | . 14 | . 14 |
| Net Income | \$ 4.64 | \$ 5.25 | \$ 5.77 | \$ 4.72 |
| Book Value at December 31, | \$ 37.88 |  | \$ 37.60 |  |
| Market Value at December 31, | \$ 35.88 |  | \$ 40.13 |  |
| Common Stock Dividends Declared | \$ 1.64(c) |  | \$ 1.37 |  |
| COMMON SHARES: |  |  |  |  |
| Average Outstanding | 249.3 |  | 251.2 |  |
| Period End Outstanding | 244.5 |  | 252.9 |  |
| BALANCE SHEET AVERAGES: |  |  |  |  |
| Loans | \$ 75, 234 |  | \$ 78,739 |  |
| Securities | \$ 26, 207 |  | \$ 23,654 |  |
| Total Assets | \$166,679 |  | \$144,881 |  |
| Deposits | \$ 94,763 |  | \$ 95,656 |  |
| Long-Term Debt | \$ 8,419 |  | \$ 8,053 |  |
| Stockholders' Equity | \$ 10,962 |  | \$ 10,583 |  |
| PERFORMANCE RATIOS: (Average Balances) |  |  |  |  |
| Return on Assets | 0.78\% | 0.87\% | 1.11\% | 0.90\% |
| Return on Common Stockholders' Equity | 12.32\% | 13.94\% | 16.66\% | 13.22\% |
| Return on Total Stockholders' Equity | 11.80\% | 13.19\% | 15.16\% | 12.33\% |
| CAPITAL RATIOS AT DECEMBER 31: |  |  |  |  |
| Total Stockholders' Equity to Assets | 6.2\% |  | 7.4\% |  |
| Common Stockholders' Equity to Assets | 5.4\% |  | 6.3\% |  |
| Tier 1 Leverage | 5.9\% |  | 6.8\% |  |
| Risk Based Capital: |  |  |  |  |
| Tier 1 (4.0\% required) | 8.1\%* |  | 8.1\% |  |
| Total (8.0\% required) | 12.2\%* |  | 12.2\% |  |

The pro-forma column excludes the impact of the \$260 million restructuring charge ( $\$ 152$ million after-tax) recorded in the fourth quarter of 1994.
The Corporation recognized its remaining available Federal tax benefits in the third quarter of 1993 and as a result the Corporation's earnings beginning in the fourth quarter of 1993 are reported on a fully-taxed basis. The pro-forma column excludes the impact of the $\$ 115$ million merger related charge ( $\$ 67$ million aftertax) recorded in the third quarter of 1993 and also assumes the Corporation's results for the year ended December 31, 1993 are reported on a fully-taxed basis.
(c) In the third quarter of 1994, the Corporation increased its quarterly common stock dividend to $\$ 0.44$ per share from \$0.38 per share.
On January 1, 1994, the Corporation adopted FASI 39, which increased total assets by approximately $\$ 16.0$ billion at December 31, 1994 and total average assets by \$16.1 billion for the year ended December 31, 1994.
The amounts exclude the net unfavorable impact on stockholders' equity of $\$ 438$ million in 1994, and the net favorable impact on stockholders' equity of $\$ 215$ million

## in 1993, resulting from the adoption of SFAS No. 115.

The pro-forma 1993 performance ratios exclude the impact of accounting changes of $\$ 35$ million.
*Estimated

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries CONSOLIDATED STATEMENT OF INCOME (in millions, except per share data)

|  | Three Dece | Ended 31, |
| :---: | :---: | :---: |
|  | 1994 | 1993 |
| INTEREST INCOME |  |  |
| Loans | \$1,575 | \$1,350 |
| Securities | 445 | 428 |
| Trading Assets | 177 | 135 |
| Federal Funds Sold and Securities |  |  |
| Deposits with Banks | 91 | 67 |
| Total Interest Income | 2,466 | 2,074 |
| INTEREST EXPENSE |  |  |
| Deposits | 718 | 542 |
| Short-Term and Other Borrowings | 444 | 249 |
| Long-Term Debt | 135 | 134 |
| Total Interest Expense | 1,297 | 925 |
| NET INTEREST INCOME | 1,169 | 1,149 |
| Provision for Losses | 85 | 286 |
| NET INTEREST INCOME AFTER |  |  |
| PROVISION FOR LOSSES | 1,084 | 863 |
| NONINTEREST REVENUE |  |  |
| Trust and Investment Management Fees | 99 | 109 |
| Corporate Finance and Syndication Fees | 133 | 88 |
| Service Charges on Deposit Accounts | 78 | 71 |
| Fees for Other Banking Services | 294 | 278 |
| Trading Account and Foreign Exchange Revenue | 45 | 255 |
| Securities Gains | 1 | 16 |
| Other Revenue | 165 | 236 |
| Total Noninterest Revenue | 815 | 1,053 |
| NONINTEREST EXPENSE |  |  |
| Salaries | 571 | 522 |
| Employee Benefits | 110 | 95 |
| Occupancy Expense | 142 | 149 |
| Equipment Expense | 107 | 93 |
| Foreclosed Property Expense | 2 | 61 |
| Restructuring Charge | 260 | -- |
| Other Expense | 401 | 415 |
| Total Noninterest Expense | 1,593 | 1,335 |
| INCOME BEFORE INCOME TAX EXPENSE | 306 | 581 |
| Income Tax Expense | 127 | 234 |
| NET INCOME | \$ 179 | \$ 347 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ 149 | \$ 309 |
| NET INCOME PER COMMON SHARE | \$ 0.63 | \$ 1.23 |
| AVERAGE COMMON SHARES OUTSTANDING | 244.5 | 252.5 |

UNAUDITED
CHEMICAL BANKING CORPORATION and Subsidiaries CONSOLIDATED STATEMENT OF INCOME (in millions, except per share data)

|  | For The Year Ended December 31, |  |
| :---: | :---: | :---: |
|  | 1994 | 1993 |
| INTEREST INCOME |  |  |
| Loans | \$5,730 | \$5,620 |
| Securities | 1,715 | 1,727 |
| Trading Assets | 722 | 449 |
| Federal Funds Sold and Securities Purchased Under Resale Agreements | 550 | 339 |
| Deposits with Banks | 371 | 268 |
| Total Interest Income | 9,088 | 8,403 |
| INTEREST EXPENSE |  |  |
| Deposits | 2,378 | 2,241 |
| Short-Term and Other Borrowings | 1,500 | 992 |
| Long-Term Debt | 536 | 534 |
| Total Interest Expense | 4,414 | 3,767 |
| NET INTEREST INCOME | 4,674 | 4,636 |
| Provision for Losses | 550 | 1,259 |
| NET INTEREST INCOME AFTER |  |  |
| PROVISION FOR LOSSES | 4,124 | 3,377 |
| NONINTEREST REVENUE |  |  |
| Trust and Investment Management Fees | 421 | 406 |
| Corporate Finance and Syndication Fees | 405 | 338 |
| Service Charges on Deposit Accounts | 300 | 288 |
| Fees for Other Banking Services | 1,148 | 1,067 |
| Trading Account and Foreign Exchange Revenue | 645 | 1,073 |
| Securities Gains | 66 | 142 |
| Other Revenue | 612 | 710 |
| Total Noninterest Revenue | 3,597 | 4,024 |
| NONINTEREST EXPENSE |  |  |
| Salaries | 2,205 | 2,070 |
| Employee Benefits | 439 | 396 |
| Occupancy Expense | 573 | 587 |
| Equipment Expense | 382 | 337 |
| Foreclosed Property Expense | 41 | 287 |
| Restructuring Charge | 308 | 158 |
| Other Expense | 1,561 | 1,458 |
| Total Noninterest Expense | 5,509 | 5,293 |
| Income before income tax expense and effect OF ACCOUNTING CHANGES |  |  |
| Income Tax Expense | 918 | 539 |
| INCOME BEFORE EFFECT OF ACCOUNTING CHANGES Net Effect of Changes in | 1,294 | 1,569 |
| Net Effect of Changes in Accounting Principles | - - | 35 |
| NET INCOME | \$1,294 | \$1,604 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$1,156 | \$1,449 |
| PER COMMON SHARE: |  |  |
| Income Before Effect of |  |  |
| Net Effect of Changes in |  |  |
| Net Income | \$ 4.64 | \$ 5.77 |
| AVERAGE COMMON SHARES OUTSTANDING | 249.3 | 251.2 |

[FN]
On January 1, 1993, the Corporation adopted SFAS 106 which resulted in a charge of $\$ 415$ million relating to postretirement benefits and also adopted SFAS 109 which resulted in an income tax benefit of $\$ 450$ million.

## UNAUDITED

## CHEMICAL BANKING CORPORATION and Subsidiaries NONINTEREST REVENUE DETAIL (in millions)

Trust and Investment Management Fees: Personal Trust Fees
Corporate and Institutional Trust Fees Other, primarily Foreign Asset Management

Total

Fees for Other Banking Services:
Credit Card Services Revenue
Fees in Lieu of Compensating Balances
Commissions on Letters of Credit and Acceptances
Loan Commitment Fees
Mortgage Servicing Fees
Other Fees
Total

Trading Account and Foreign Exchange Revenue:
Interest Rate Contracts
Foreign Exchange Revenue
Debt Instruments and Other
Total

Other Revenue:
Revenue from Equity-Related Investments
Net Gains on LDC-Related Interest Bond Sales All Other Revenue

Total

Reflects $\$ 70$ million reduction as a result of losses sustained from unauthorized foreign exchange transactions involving the Mexican peso.

## CHEMICAL BANKING CORPORATION and Subsidiaries NONINTEREST EXPENSE DETAIL <br> (in millions)

Other Expense:
Professional Services
Marketing Expense
FDIC Assessments
Telecommunications
Amortization of Intangibles
All Other
Total

| Three Months Ended December 31, |  |  |  | For The Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 994 |  | 1993 |  | 1994 |  | 1993 |
| \$ | 65 | \$ | 48 | \$ | 225 | \$ | 193 |
|  | 44 |  | 79 |  | 186 |  | 187 |
|  | 38 |  | 41 |  | 160 |  | 175 |
|  | 32 |  | 31 |  | 134 |  | 115 |
|  | 30 |  | 30 |  | 115 |  | 106 |
|  | 192 |  | 186 |  | 741 |  | 682 |
| \$ | 401 | \$ | 415 |  | , 561 | \$ | , 458 |

UNAUDITED
CHEMICAL BANKING CORPORATION and Subsidiaries
CONSOLIDATED BALANCE SHEET
(in millions)

|  | $\begin{array}{r} \text { December 31, } \\ 1994 \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 1993 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and Due from Banks | \$ | 8,832 | \$ | \$ 6,852 |
| Deposits with Banks |  | 5,649 |  | 6,030 |
| Federal Funds Sold and Securities |  |  |  |  |
| Purchased Under Resale Agreements |  | 12,797 |  | 10,556 |
| Trading Assets: |  |  |  |  |
| Debt and Equity Instruments |  | 11,093 |  | 11,679 |
| Risk Management Instruments |  | 17,709 |  | -- |
| Securities: |  |  |  |  |
| Held-to-Maturity |  | 8,566 |  | 10,108 |
| Available-for-Sale |  | 18,431 |  | 15,840 |
| Loans (Net of Unearned Income) |  | 78,767 |  | 75,381 |
| Allowance for Losses |  | $(2,480)$ |  | $(3,020)$ |
| Premises and Equipment |  | 2,134 |  | 1,910 |
| Due from Customers on Acceptances |  | 1,088 |  | 1,077 |
| Accrued Interest Receivable |  | 1,190 |  | 1,106 |
| Assets Acquired as Loan Satisfactions |  | 210 |  | 934 |
| Assets Held for Accelerated Disposition |  | 526 |  |  |
| Other Assets |  | 6,911 |  | 11,435 |
| TOTAL ASSETS |  | 71,423 |  | \$149,888 |


| LIABILITIES |  |  |
| :---: | :---: | :---: |
| Deposits: |  |  |
| Demand (Noninterest Bearing) | \$ 21,399 | \$ 23,443 |
| Time and Savings | 46,799 | 51,940 |
| Foreign | 28,308 | 22,894 |
| Total Deposits | 96,506 | 98,277 |
| Federal Funds Purchased and Securities |  |  |
| Sold Under Repurchase Agreements | 23,098 | 12,857 |
| Other Borrowed Funds | 11,843 | 11,908 |
| Acceptances Outstanding | 1,104 | 1,099 |
| Accounts Payable and Accrued Liabilities | 2,361 | 2,607 |
| Other Liabilities | 17,808 | 3,784 |
| Long-Term Debt | 7,991 | 8,192 |
| TOTAL LIABILITIES | 160,711 | 138,724 |
| STOCKHOLDERS' EQUITY |  |  |
| Preferred Stock | 1,450 | 1,654 |
| Common Stock | 254 | 253 |
| Capital Surplus | 6,544 | 6,553 |
| Retained Earnings | 3,263 | 2,501 |
| Net Unrealized Gain (Loss) on |  |  |
| Securities Available-for-Sale, |  |  |
| Net of Taxes | (438) | 215 |
| Treasury Stock, at Cost | (361) | (12) |
| TOTAL STOCKHOLDERS' EQUITY | 10,712 | 11,164 |
| TOTAL LIABILITIES AND |  |  |
| STOCKHOLDERS' EQUITY | \$171,423 | \$149,888 |

## [FN]

On January 1, 1994, the Corporation adopted FASB Interpretation No. 39. As a result, assets and liabilities increased by $\$ 16.0$ billion at December 31, 1994 with unrealized gains reported as Trading AssetsRisk Management Instruments and the unrealized losses reported in Other Liabilities. Prior to adoption, unrealized gains and losses were reported net in Other Assets.
During the 1994 third quarter, the Corporation completed the repurchase of 10 million shares of its common stock in the open market under a stock repurchase plan.

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries CONSOLIDATED STATEMENT OF CHANGES

## IN STOCKHOLDERS' EQUITY

(in millions)


UNAUDITED
CHEMICAL BANKING CORPORATION and Subsidiaries
LOAN INFORMATION
(in millions)

| December 31, 1994 | December 31, 1993 |
| :---: | :---: |
| - . 1904 |  |

```
LOANS:
    Domestic Commercial:
```

| Commercial Real Estate | \$ 5,650 | \$ 7,338 |
| :---: | :---: | :---: |
| Other Commercial | 24,723 | 23,690 |
| Total Commercial Loans | 30,373 | 31,028 |
| mestic Consumer: |  |  |
| Residential Mortgage | 13,560 | 12,244 |
| Credit Card | 9,261 | 7,176 |
| Other Consumer | 7,265 | 6,266 |
| Total Consumer Loans | 30,086 | 25,686 |
| tal Domestic Loans | 60,459 | 56,714 |
| reign | 18,308 | 18,667 |
| tal Loans | \$ 78,767 | \$ 75,381 |

[FN]
Included in Foreign are loans previously classified as LDC loans. Previously reported loan amounts have been reclassified to conform with the December 31, 1994 presentation.

CHEMICAL BANKING CORPORATION and Subsidiaries ALLOWANCE RELATED INFORMATION (in millions, except ratios)

## Allowance for Losses

Non-LDC Allowance:
Balance at Beginning of Period
Provision for Losses
Net Charge-Offs
Charge for Assets Held for Accelerated Disposition
Transfer from LDC Allowance
Allowance Related To Purchased Assets
of First City Banks
Other

LDC Allowance:
Balance at Beginning of Period
Provision for Losses
Net (Charge-Offs) Recoveries
Losses on Sales and Swaps
Transfer to Non-LDC Allowance
Balance at End of Period
Total Allowance for Losses

Allowance Coverage Ratios:
Allowance for Losses to:
Loans at Period-End
Average Loans
Nonperforming Loans
Three Months Ended
December 31,
-1994

| $\$ 2,650$ | $\$ 2,429$ |
| ---: | ---: |
| 85 | 286 |
| $(110)$ | $(286)$ |
| $(148)$ | -- |
| -- | - |
| -- | -- |
| 3 | $(6)$ |



| -- | 543 |
| ---: | ---: |
| -- | -- |
| -- | 60 |
| -- | $(6)$ |
| -- | -- |
| ---- | --- |
| ----- | ----- |

\$2,480
$\$ 3,020$
$=====$

The provision and non-LDC net charge-offs included \$55 million related to the decision to accelerate the disposition of certain nonperforming residential mortgages.
For The Year Ended
December 31,
-1994

| $\$ 2,423$ | $\$ 2,206$ |
| ---: | ---: |
| 550 | 1,259 |
| $(650)$ | $(1,259)$ |
| $(148)$ | -- |
| 300 | 200 |
|  |  |
| -- | 19 |
| 5 | $(2)$ |
| ----- | ----9 |
| 2,480 | 2,423 |
| ----- | .--- |


| 597 | 819 |
| ---: | ---: |
| -- | -- |
| $(239)$ | 130 |
| $(58)$ | $(152)$ |
| $(300)$ | $(200)$ |
| --- | --- |
| ---- | ----- |
| $\$ 2,480$ | $\$ 3,020$ |
| $=====$ | $=====$ |


| $3.15 \%$ | $4.01 \%$ |
| ---: | ---: |
| $3.30 \%$ | $3.84 \%$ |
| $266.95 \%$ | $116.56 \%$ |

UNAUDITED
CHEMICAL BANKING CORPORATION and Subsidiaries NONPERFORMING ASSETS INFORMATION AND ASSETS HELD FOR ACCELERATED DISPOSITION
(in millions)

|  | $\begin{array}{r} \text { ember 31, } \\ 1994 \end{array}$ | $\begin{array}{r} \text { December 31, } \\ 1993 \end{array}$ |
| :---: | :---: | :---: |
| NONPERFORMING ASSETS: |  |  |
| Domestic Commercial: |  |  |
| Commercial Real Estate | \$ 156 | \$ 682 |
| Other Commercial | 358 | 891 |
| Total Commercial Loans | 514 | 1,573 |
| Domestic Consumer: |  |  |
| Residential Mortgage | 92 | 101 |
| Other Consumer | 12 | 24 |
| Total Consumer Loans | 104 | 125 |
| Total Domestic | 618 | 1,698 |
| Foreign, primarily Commercial | 311 | 893 |
| Total Nonperforming Loans | 929 | 2,591 |
| Assets Acquired as Loan Satisfactions | 210 | 934 |
| Total Nonperforming Assets | \$ 1,139 | \$ 3,525 |
| ASSETS HELD FOR ACCELERATED DISPOSITION: |  |  |
| Loans | \$ 336 | \$ |
| Real Estate Owned | 190 | -- |
| Assets Held for Accelerated Disposition | \$ 526 | \$ | 19941993

## [FN]

Reflects approximately $\$ 580$ million decrease related to the decision to accelerate the disposition of certain nonperforming real estate assets.
Includes nonperforming loans previously classified as LDC nonperforming loans. Previously reported loan amounts have been reclassified to conform with the December 31, 1994 presentation.

CHEMICAL BANKING CORPORATION and Subsidiaries NET CHARGE-OFFS INFORMATION
(in millions)

| ET CHARGE-OFFS: <br> Domestic Commercial: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Real Estate | \$ | 22 | \$ | 66 | \$ | 165 | \$ | 244 |
| Other Commercial |  | (16) |  | 91 |  | 80 |  | 422 |
| Total Commercial |  | 6 |  | 157 |  | 245 |  | 666 |
| Domestic Consumer: |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 23 |  | 2 |  | 47 |  | 67 |
| Credit Card |  | 82 |  | 77 |  | 329 |  | 322 |
| Other Consumer |  | 6 |  | 10 |  | 19 |  | 30 |
| Total Consumer |  | 111 |  | 89 |  | 395 |  | 419 |
| Total Domestic Charge-offs |  | 117 |  | 246 |  | 640 |  | 1,085 |
| Foreign |  | (7) |  | 4) |  |  |  | 96 |
| Total Net Charge-offs |  | 110 | \$ | 232 | \$ | 947 |  | 1,281 |
| Charge for Assets Held for Accelerated Disposition | \$ | 148 | \$ | -- | \$ | 148 |  | -- |

Includes charge-offs previously classified as LDC chargeoffs and losses on sales and swaps. Previously reported net charge-off amounts have been reclassified to conform with the 1994 presentation.

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries Average Consolidated Balance Sheet, Interest and Rates (Taxable-Equivalent Interest and Rates; in millions)

Three Months Ended
December 31, 1994
----------------------------Average Rate Balance Interest(Annualized)

ASSETS
Deposits with Banks

Federal Funds Sold and
Securities Purchased Under
Resale Agreements
Trading Assets
Securities:
Held-to-Maturity
Available-for-Sale
Securities
Loans
Total Interest-Earning Assets
Allowance for Losses
Cash and Due from Banks
Risk Management Instruments
Other Assets

Total Assets

LIABILITIES
Domestic Retail Time Deposits
Domestic Negotiable
Certificates of Deposit
and Other Deposits
Deposits in Foreign Offices
Total Interest-Bearing Deposits
Short-Term and Other Borrowings:
Federal Funds Purchased and
Securities Sold Under
Repurchase Agreements
Commercial Paper
other
Total Short-Term and Other Borrowings
Long-Term Debt

Total Interest-
Bearing Liabilities
Demand Deposits
Risk Management Instruments
Other Liabilities
Total Liabilities
STOCKHOLDERS' EQUITY
Preferred Stock
Common Stockholders' Equity
Total Stockholders' Equity

Total Liabilities and Stockholders' Equity

INTEREST RATE SPREAD

NET INTEREST INCOME AND NET
YIELD ON INTEREST-EARNING ASSETS

Three Months Ended
December 31, 1993

Average Balance



On December 31, 1993 the Corporation adopted SFAS 115.

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries Average Consolidated Balance Sheet, Interest and Rates (Taxable-Equivalent Interest and Rates; in millions)

For the Year Ended December 31, 1994

## Average

 Balance Interest Rate

| 19,154 | 844 | 4.41\% |
| :---: | :---: | :---: |
| 2,760 | 118 | 4.29\% |
| 8,775 | 538 | 6.12\% |
| 30,689 | 1,500 | 4.89\% |
| 8,419 | 536 | 6.37\% |
| 112,148 | 4,414 | 3.94\% |
| 21,723 |  |  |
| 16,143 |  |  |
| 5,703 |  |  |
| 155,717 |  |  |

1,579
9, 383
-----
10,9
\$ 166,679
=======

For The Year Ended December 31, 1993

## Average

Balance Interest Rate

| \$ 4,202 | \$ 268 | $6.39 \%$ |
| :---: | :---: | :---: |
| 10,300 | 339 | 3.29\% |
| 8,039 | 449 | 5.59\% |
| -- | -- | - -\% |
| -- | -- | --\% |
| 23,654 | 1,731 | 7.32\% |
| 78,739 | 5,637 | 7.16\% |
| 124,934 | \$8,424 | 6.74\% |
| $(3,084)$ |  |  |
| 8,537 |  |  |
| -- |  |  |
| 14,494 |  |  |
| \$ 144,881 |  |  |
| \$ 46,598 | \$1, 237 | 2.65\% |
| 6,242 | 191 | 3.05\% |
| 21,066 | 813 | 3.86\% |
| 73,906 | 2,241 | 3.03\% |


| 15,461 | 472 | 3.05\% |
| :---: | :---: | :---: |
| 2,438 | 83 | 3.42\% |
| 6,663 | 437 | 6.56\% |
| 24,562 | 992 | 4. 04\% |
| 8,053 | 534 | 6.64\% |
| 106,521 | 3,767 | 3.54\% |
| 21,750 |  |  |
| 6,027 |  |  |
| 134,298 |  |  |
| $\begin{aligned} & 1,887 \\ & 8,696 \end{aligned}$ |  |  |
| 10,583 |  |  |
| \$ 144,881 |  |  |
|  |  | 3.20\% |
|  | \$4,657 | 3.73\% |

On December 31, 1993 the Corporation adopted SFAS 115.

## UNAUDITED

TEXAS COMMERCE BANCSHARES, INC. and Subsidiaries CONDENSED CONSOLIDATED STATEMENT OF INCOME (in millions)

|  | Three Months Ended December 31, |  |  |  | For The Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 94 |  | 1993 |  | 994 |  | 1993 |
| NET INTEREST INCOME | \$ | 180 | \$ | 169 | \$ | 690 | \$ | 692 |
| Provision for Losses |  | (10) |  | (6) |  | (40) |  | -- |
| Net Interest Income After Provision for Losses |  | 190 |  | 175 |  | 730 |  | 692 |
| NONINTEREST REVENUE |  | 93 |  | 95 |  | 400 |  | 392 |
| NONINTEREST EXPENSE |  | 223 |  |  |  |  | 858 |  |
| Income Before Income Tax Expense and Effect of Accounting Changes |  | 60 |  | 64 |  | 325 |  | 226 |
| Income Tax Expense |  | 22 |  | 20 |  | 119 |  | 66 |
| Income Before Effect of Accounting Changes |  | 38 |  | 44 |  | 206 |  | 160 |
| Net Effect of Changes in Accounting Principles |  | -- |  | (5) |  | -- |  | 9 |
| NET INCOME | \$ | 38 | \$ | 39 | \$ | 206 | \$ | 169 |

Includes \$36 million restructuring charge (\$23 million after tax).
Includes $\$ 43$ million restructuring charge ( $\$ 30$ million after tax) related to the acquisition of certain former First City assets.

TEXAS COMMERCE BANCSHARES, INC. and Subsidiaries
CONDENSED CONSOLIDATED BALANCE SHEET (in millions)

## ASSETS

| Cash and Due from Banks | \$ 2,273 | \$ 2,160 |
| :---: | :---: | :---: |
| Deposits with Banks | 5 | 5 |
| Federal Funds Sold and Securities |  |  |
| Purchased Under Resale Agreements | 2,708 | 5,154 |
| Trading Assets | 39 | 16 |
| Securities: |  |  |
| Held-to-Maturity | 1,565 | 1,291 |
| Available-for-Sale | 1,452 | 1,455 |
| Loans (Net of Unearned Income) | 10,569 | 10,267 |
| Allowance for Losses | (311) | (344) |
| Assets Acquired as Loan Satisfactions | 63 | 95 |
| All Other Assets | 1,672 | 1,687 |
| TOTAL ASSETS | \$20, 035 | \$21,786 |
|  | ===== | ===== |
| LIABILITIES |  |  |
| Demand Deposits (Noninterest Bearing) | \$ 5,469 | \$ 6,172 |
| Domestic and Foreign Interest |  |  |
| All Other Liabilities | 10,725 2,194 | 11,204 2,663 |
| TOTAL LIABILITIES | 18,388 | 20,039 |
| STOCKHOLDER'S EQUITY | 1,647 | 1,747 |
| TOTAL LIABILITIES AND |  |  |
| STOCKHOLDER'S EQUITY | \$20,035 | \$21,786 |

