# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
Form 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of the Report: January 18, 1996 Commission file number 1-5805

## CHEMICAL BANKING CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

13-2624428
(I.R.S. Employer Identification No.)

270 Park Avenue, New York, NY
(Address of principal executive offices)

10017
(Zip Code)

Registrant's telephone number, including area code (212) 270-6000

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Item 5. Other Events

1. Chemical Banking Corporation (the "Corporation") announced on January 16, 1996, that its full year 1995 net income was \$1, 805 million, an increase of 25 percent from 1994 net income on a comparable basis of $\$ 1,446$ million. Primary earnings per share were $\$ 6.73$, up 29 percent from $\$ 5.20$ in 1994. Fully diluted earnings per share increased 26 percent to $\$ 6.47$, compared with $\$ 5.13$ in 1994. The 1994 results exclude a restructuring charge of $\$ 260$ million ( $\$ 152$ million after-tax). Including the restructuring charge, net income for 1995 was up 39 percent from \$1,294 million in 1994, with primary earnings per share up 46 percent from $\$ 4.60$, and up 43 percent on a fully diluted basis from $\$ 4.54$ per share.

The Corporation's 1995 fourth quarter net income was \$490 million, an increase of 48 percent from net income on a comparable basis of $\$ 331$ million for the same period a year ago. Primary earnings per share in the 1995 fourth quarter increased 48 percent to $\$ 1.81$ per share, compared with $\$ 1.22$ per share in the fourth quarter of 1994. Fully diluted earnings per share for the 1995 fourth quarter were \$1.81, compared with $\$ 1.20$ in the prior year period. Including the 1994 restructuring charge, the Corporation's 1995 fourth quarter net income rose 174 percent from \$179 million, and both primary and fully diluted earnings per share increased 197 percent from $\$ .61$ per share.

A copy of the Corporation's Press Release announcing the results of operations for the 1995 fourth quarter is incorporated herein.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

The following exhibits are filed with this Report:

Description
Press Release -
1995 Fourth Quarter Earnings.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHEMICAL BANKING CORPORATION (Registrant)
by /s/ JOSEPH L. SCLAFANI
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Joseph L. Sclafani
Controller
[Principal Accounting Officer]

## EXHIBIT INDEX

| Exhibit Number | Description | Page at Which Located |
| :---: | :---: | :---: |
| 99.1 | Press Release - 1995 Fourth |  |
|  | Quarter Earnings | 5 |


| Press Contact: | Ken Herz <br> (212) $270-4621$ <br> John Stefans <br> $(212) 270-7438$ |
| :--- | :--- |
|  |  |
| Investor Contact: | John Borden <br> $(212) 270-7318$ |

For Immediate Release
Tuesday, January 16, 1996

New York, January 16 -- Chemical Banking Corporation today reported record net income for the full year 1995 of $\$ 1.805$ billion, an increase of 25 percent from 1994 net income on a comparable basis of $\$ 1.446$ billion. Primary earnings per share were $\$ 6.73$, up 29 percent from $\$ 5.20$ in 1994 . Fully diluted earnings per share rose 26 percent to $\$ 6.47$, compared with $\$ 5.13$ a year ago. The 1994 results exclude a restructuring charge of $\$ 260$ million ( $\$ 152$ million after-tax). Including the restructuring charge, net income for 1995 was up 39 percent from $\$ 1.294$ billion in 1994 , with primary earnings per share up 46 percent from $\$ 4.60$, and up 43 percent on a fully diluted basis from $\$ 4.54$ per share.

Net income for the 1995 fourth quarter was $\$ 490$ million, up 48 percent from net income on a comparable basis of $\$ 331$ million in the year-ago same period. Primary earnings per share in the fourth quarter increased 48 percent to $\$ 1.81$, compared with $\$ 1.22$ in 1994. Fully diluted earnings per share rose 51 percent to \$1.81, from \$1.20. Including the 1994 restructuring charge, 1995 fourth quarter net income rose 174 percent from $\$ 179$ million, and both primary and fully diluted earnings per share increased 197 percent from $\$ .61$ per share.
"Chemical had an outstanding year in 1995. We achieved record earnings and delivered on all of the performance initiatives we announced on December 1, 1994," said Walter $V$. Shipley, chairman and chief executive officer. "Characterized by good revenue growth, lower expenses and a disciplined use of capital, these results set a solid base for our merger with Chase."

The corporation's return on average common stockholders' equity was 17.7 percent for the fourth quarter, compared with 12.7 percent a year ago (excluding the restructuring charge), and 17.1 percent for the full year 1995, compared with 13.9 percent in 1994 (excluding the restructuring charge). The efficiency ratio was 59 percent in the fourth quarter, compared with 67 percent a year ago, and 59 percent for the full year 1995 compared with 63 percent in 1994. The corporation's estimated Tier I risk-based capital ratio was 8.4 percent at December 31, compared with 8.0 percent a year ago. At December 31, the estimated total risk-based capital ratio was 12.1 percent, compared with 12.0 percent a year ago.

The corporation completed two transactions in the fourth quarter as part of its program to free up capital through the sale of non-strategic businesses. On December 15, Chemical completed the sale of half its 40 percent interest in The CIT Group to The Dai-Ichi Kangyo Bank for approximately $\$ 430$ million. On October 6, the corporation completed the sale of its banking operations in southern and central New Jersey to PNC Bank Corp. for approximately $\$ 490$ million. The two transactions resulted in a net gain of approximately $\$ 25$ million after-tax.

Also in the fourth quarter, the corporation securitized $\$ 2.25$ billion in credit card receivables. As a result of this securitization, the corporation experienced lower net interest income, offset by a lower provision for credit losses and higher fee revenue.

Net Interest Income
Net interest income for the fourth quarter was $\$ 1,174$ million, compared with $\$ 1,169$ million in the same year-ago period. The credit card securitization and the sale of certain New Jersey operations resulted in $\$ 49$ million and $\$ 33$ million reductions in net interest income for the fourth quarter, respectively.

Average interest-earning assets for the fourth quarter were \$148.3 billion, compared with $\$ 131.8$ billion in the same year-ago period. The net yield on average interest-earning assets was 3.16 percent in the fourth quarter, compared with 3.55 percent in the fourth quarter of 1994, largely reflecting the impact of the credit card securitization.

Noninterest Revenue
Noninterest revenue for the fourth quarter was \$958 million, up 18 percent from $\$ 815$ million in the same period a year ago.

Corporate finance and syndication fees were $\$ 126$ million in the fourth quarter, compared with $\$ 133$ million in the fourth quarter a year ago. For the full year 1995, corporate finance and syndication fees were a record \$531 million, up 31 percent, reflecting increases in global investment banking activities, especially loan syndications and new issues of high-yield securities.

Fees for other financial services were $\$ 337$ million in the fourth quarter, compared with $\$ 294$ million in the year-ago period, reflecting additional revenues from credit card growth and securitization.

Noninterest revenues from trading activities were $\$ 184$ million in the fourth quarter, compared with $\$ 45$ million in 1994. Net interest income related to trading activities in the fourth quarter was $\$ 57$ million, compared with $\$ 10$ million in 1994.

Securities gains in the fourth quarter were $\$ 21$ million, compared with a gain of \$1 million in the fourth quarter of 1994.

Other noninterest revenue was $\$ 123$ million in the fourth quarter, compared with $\$ 165$ million in the year-ago period. Revenues from equity and equity-related investments were $\$ 68$ million, compared with $\$ 127$ million in the same year-ago period.

Noninterest Expense
Noninterest expense in the fourth quarter was $\$ 1,250$ million, down 6 percent from \$1,333 million in the fourth quarter of 1994, excluding the 1994 restructuring charge. The sale of certain banking operations in New Jersey reduced operating expenses in the fourth quarter by $\$ 31$ million. Expense levels in the fourth quarter also reflect reduced FDIC premium expense of $\$ 31$ million when compared with 1994. For the full year 1995, noninterest expense on a comparable basis was slightly lower than 1994, meeting the corporation's goal of flat expenses in 1995, and reflecting the benefits from the margin improvement program.

Provision and Allowance for Losses
The provision for losses for the fourth quarter was $\$ 116$ million, compared with $\$ 122$ million in the third quarter of 1995 and $\$ 85$ million in the fourth quarter of 1994.

Total net charge-offs were $\$ 116$ million in the fourth quarter, compared with $\$ 258$ million in the fourth quarter a year ago. Included in net charge-offs were consumer net charge-offs of $\$ 118$ million in the fourth quarter of 1995, compared with $\$ 111$ million in the fourth quarter of 1994, due largely to growth in outstandings in the credit card portfolio. Not included in 1995 consumer net charge-offs was $\$ 12$ million related to the credit card securitization.

Recoveries in the fourth quarter were $\$ 97$ million, compared with $\$ 82$ million in the year-ago period. Included in the recoveries were $\$ 81$ million for commercial loans, compared with \$64 million in the fourth quarter of 1994.

At December 31, the total allowance for losses was $\$ 2,379$ million, compared with $\$ 2,480$ million on the same date a year ago.

Nonperforming Assets
At December 31, total nonperforming assets were $\$ 906$ million, down from $\$ 1,047$ million at September 30 and down $\$ 233$ million, from $\$ 1,139$ million on December 31, 1994.

Nonperforming loans at December 31 were $\$ 856$ million, down from $\$ 991$ million at September 30 and down from $\$ 929$ million at December 31, 1994. Assets acquired as loan satisfactions were $\$ 50$ million at December 31, compared with $\$ 56$ million at September 30 and $\$ 210$ million on December 31, 1994.

Other Financial Data
During the fourth quarter of 1995 the corporation reassessed its securities portfolio and transferred $\$ 5$ billion of held to maturity securities (including developing markets securities) under a one-time window permitted by SFAS 115 into the available for sale category. As of December 31, 1995, the impact of this transfer reduced shareholders' equity by $\$ 389$ million after-tax.

The impact of marking all of the available for sale securities to market resulted in a net unfavorable impact of approximately $\$ 303$ million after-tax on the corporation's stockholders' equity at December 31, 1995, compared with a net unfavorable impact of $\$ 135$ million after-tax at September 30, 1995 and $\$ 438$ million after-tax at December 31, 1994. The market valuation does not include the impact of changes in interest rates on related funding.

Total assets at December 31, 1995 were $\$ 182.9$ billion, compared with $\$ 171.4$ billion on the same date a year ago. Total loans at December 31 were $\$ 82.1$ billion, compared with $\$ 78.8$ billion a year ago. At December 31, 1995, total deposits were $\$ 98.4$ billion, compared with $\$ 96.5$ billion a year ago.

The return on average total assets (ROA) was 1.05 percent for the fourth quarter, compared with .78 percent in the same year-ago period, excluding the restructuring charge of $\$ 260$ million. The ROA for the full year was 1.00 percent, compared with .87 percent for all of 1994.

Book value per common share was $\$ 42.56$ at December 31, compared with $\$ 37.88$ per share on the same date a year ago.

CHEMICAL BANKING CORPORATION and Subsidiaries (in millions, except per share and ratio data)

|  |  |  | Three Months Ended December 31, |  |  |  | For The Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  | 1994 |  | $\begin{gathered} \text { Pro- } \\ \text { Forma(a) } \\ 1994 \end{gathered}$ |  | 1995 |  | 1994 |  | $\begin{array}{r} \text { Pro- } \\ \text { Forma(a) } \\ 1994 \end{array}$ |  |
| EARNINGS: |  |  |  |  |  |  |  |  |  | ---- - |  | ---- |
| Income Before Effect of Accounting Change | \$ | 490 | \$ | 179 | \$ | 331 | \$ | 1,816 | \$ | 1,294 | \$ | 1,446 |
| Effect of Change in Accounting Principle |  | -- |  | -- |  | -- |  | (11) (c) |  |  |  | -- |
| Net Income | \$ | 490 | \$ | 179 | \$ | 331 | \$ | 1,805 | \$ | 1,294 | \$ | 1,446 |
| Net Income Applicable to Common Stock | \$ |  | \$ | 149 | \$ | 301 |  | 1,700 |  | 1,156 | \$ | 1,308 |

INCOME PER COMMON SHARE:(b)

Primary:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income

Assuming Full Dilution:
Income Before Effect of Accounting Change Effect of Change in Accounting Principle

Net Income

Book Value at December 31,
Market Value at December 31,
Common Stock Dividends Declared (d)

| \$ | 1.81 | \$ | 0.61 |
| :---: | :---: | :---: | :---: |
|  | -- |  | -- |
| \$ | 1.81 | \$ | 0.61 |


| \$ | 1.81 | \$ | 0.61 | \$ | 1.20 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | -- |  | -- |  | -- |
| \$ | 1.81 | \$ | 0.61 | \$ | 1.20 |


| $\$$ | 42.56 |  | \$ |
| :--- | ---: | ---: | ---: |
| \$ | 58.75 | $\$ 8$ |  |
| $\$$ | 0.50 | $\$$ | 35.88 |
| \$ | 0.44 |  |  |



| \$ | $\begin{aligned} & 6.77 \\ & (0.04)(c) \end{aligned}$ | \$ |
| :---: | :---: | :---: |
| \$ | 6.73 | \$ |


| \$ | $\begin{aligned} & 6.51 \\ & (0.04)(c) \end{aligned}$ | \$ | 4.54 |
| :---: | :---: | :---: | :---: |
| \$ | 6.47 | \$ | 4.54 |
| \$ | 42.56 | \$ | 37.88 |
| \$ | 58.75 | \$ | 35.88 |
| \$ | 1.94 | \$ | 1.64 |

\$ 5.20
-----
\$ 5.20
========

--
-------13
$=======$

| 252.6 | 251.3 |
| :--- | :--- |
| 263.8 | 258.9 |
| 250.5 | 244.5 |

age Common and Common Equival Average Common Shares Assuming Full Dilution Common Shares at Period End

| 256.5 | 246. |
| :--- | :--- |
| 257.3 | 254. |

254.0
244.5

PERFORMANCE RATIOS:(Average Balances)(e)
Return on Assets
Return on Common Stockholders' Equity
Return on Total Stockholders' Equity
CAPITAL RATIOS AT DECEMBER 31:
Common Stockholders' Equity to Assets
Total Stockholders' Equity to Assets
Tier 1 Leverage (f)
Risk-Based Capital:(f)
Tier 1 (4.0\% required)
Total (8.0\% required)

| $1.05 \%$ | $0.42 \%$ | $0.78 \%$ | $1.00 \%$ | $0.78 \%$ | $0.87 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $17.66 \%$ | $6.29 \%$ | $12.70 \%$ | $17.08 \%$ | $12.32 \%$ | $13.94 \%$ |
| $16.59 \%$ | $6.54 \%$ | $12.10 \%$ | $16.00 \%$ | $11.80 \%$ | $13.19 \%$ |

(a) The pro-forma columns exclude the impact of the $\$ 260$ million restructuring charge ( $\$ 152$ million after-tax) recorded in the fourth quarter of 1994.
(b) Effective with the 1995 second quarter, the Corporation changed its reporting of earnings per share ("EPS") for all periods from "simple" EPS (which is based solely on the average number of common shares outstanding) to reporting "primary" and "fully diluted" EPS (which are based on the average number of common and common equivalent shares outstanding). Previously, the Corporation reported simple EPS, since the differences between simple EPS and primary EPS or simple EPS and fully diluted EPS were not material (less than 3\%).
(c) On January 1, 1995, the Corporation adopted SFAS 106 for the accounting for other postretirement benefits relating to the Corporation's foreign plans.
(d) The Corporation increased its quarterly common stock dividend from \$0.44 per share to $\$ 0.50$ per share in the second quarter of 1995 , and from $\$ 0.38$ per share to $\$ 0.44$ per share in the third quarter of 1994.
(e) Performance ratios for three months ended December 31, 1995 and 1994 are based on annualized net income amounts.
(f) For all periods presented, risk-based capital and leverage ratios exclude the assets and off-balance sheet financial instruments of the
Corporation's securities subsidiary, Chemical Securities Inc., as well as the Corporation's investment in this subsidiary. These ratios also exclude the net unfavorable impact on stockholders' equity resulting from the

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF INCOME
(in millions, except per share data)

## INTEREST INCOME

Loans
Securities
Trading Assets
Federal Funds Sold and Securities Purchased
Under Resale Agreements
Deposits with Banks
$\quad$ Total Interest Income

## INTEREST EXPENSE

Deposits
Short-Term and Other Borrowings
Long-Term Debt
Total Interest Expense

NET INTEREST INCOME
Provision for Losses
NET INTEREST INCOME AFTER PROVISION FOR LOSSES

## NONINTEREST REVENUE

Trust and Investment Management Fees
Corporate Finance and Syndication Fees

| Three Months Ended |  |  |
| :---: | :---: | :---: |
| Dec. 31, 1995 | $\begin{gathered} \text { Sept. } 30, \\ 1995 \end{gathered}$ | $\begin{gathered} \text { Dec. 31, } \\ 1994 \end{gathered}$ |

Service Charges on Deposit Accounts

| \$ 1,749 | \$ | 1,844 | \$ | 1,575 |
| :---: | :---: | :---: | :---: | :---: |
| 609 |  | 535 |  | 445 |
| 263 |  | 211 |  | 177 |
| 173 |  | 181 |  | 178 |
| 58 |  | 62 |  | 91 |
| 2,852 |  | 2,833 |  | 2,466 |

Fees for Other Financial Services
Trading Revenue
Securities Gains
Other Revenue
Total Noninterest Revenue

NONINTEREST EXPENSE
Salaries
Employee Benefits
Occupancy Expense
Equipment Expense
Foreclosed Property Expense
Other Expense
Total Noninterest Expense Before Restructuring Charge Restructuring Charge

Total Noninterest Expense

INCOME BEFORE INCOME TAX EXPENSE
Income Tax Expense
NET INCOME
NET INCOME APPLICABLE TO COMMON STOCK

INCOME PER COMMON SHARE:
Primary
Assuming Full Dilution

| $\$$ | 1.81 | $\$$ |
| :--- | :--- | :--- |
| $========$ |  | 1.74 |
| $\$$ | 1.81 | $\$$ |
| \$ | 1.70 |  |

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## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF INCOME
(in millions, except per share data)
INTEREST INCOME

## Loans

Securities
Trading Assets
Federal Funds Sold and Securities
Purchased Under Resale Agreements
Deposits with Banks
Total Interest Income

INTEREST EXPENSE

## Deposits

Short-Term and Other Borrowings
Long-Term Debt
Total Interest Expense

## NET INTEREST INCOME <br> Provision for Losses

NET INTEREST INCOME AFTER PROVISION FOR LOSSES

## NONINTEREST REVENUE

Trust and Investment Management Fees
Corporate Finance and Syndication Fees
Service Charges on Deposit Accounts

| 379 | 421 |
| :---: | :---: |
| 531 | 405 |
| 297 | 300 |
| 1,228 | 1,148 |
| 624 | 645 |
| 119 | 66 |
| 588 | 612 |
| 3,766 | 3,597 |

NONINTEREST EXPENSE
Salaries
Employee Benefits
Occupancy Expense
Equipment Expense
Foreclosed Property Expense
Other Expense

| 2,332 | 2,205 |
| :---: | :---: |
| 434 | 439 |
| 520 | 573 |
| 395 | 382 |
| (23) | 41 |
| 1,343 | 1,561 |
| 5,001 | 5,201 |
| -- | 308 |
| 5,001 | 5,509 |

INCOME BEFORE INCOME TAX EXPENSE AND EFFECT OF ACCOUNTING CHANGE
Income Tax Expense
INCOME BEFORE EFFECT OF ACCOUNTING CHANGE
Effect of Change in Accounting Principle
NET INCOME
NET INCOME APPLICABLE TO COMMON STOCK


INCOME PER COMMON SHARE:
Primary:

| Income Before Effect of Accounting Change | \$ | 6.77 | \$ | 4.60 |
| :---: | :---: | :---: | :---: | :---: |
| Effect of Change in Accounting Principle | (0.04) |  |  | -- |
| Net Income | \$ | 6.73 | \$ | 4.60 |
| uming Full Dilution: |  |  |  |  |
| Income Before Effect of Accounting Change | \$ | 6.51 | \$ | 4.54 |
| Effect of Change in Accounting Principle |  | (0.04) |  | -- |
| Net Income | \$ | 6.47 | \$ | 4.54 |

## UNAUDITED

## CHEMICAL BANKING CORPORATION and Subsidiaries

 NONINTEREST REVENUE DETAIL(in millions)

| Three Months Ended |  |  |
| :---: | :---: | :---: |
| $\begin{gathered} \text { Dec. } 31, \\ 1995 \end{gathered}$ | $\begin{gathered} \text { Sept. 30, } \\ 1995 \end{gathered}$ | Dec. 31, 1994 |

TRUST AND INVESTMENT MANAGEMENT FEES:

Personal Trust Fees
Corporate and Institutional Trust Fees Other, primarily Foreign Asset Management

## Total

FEES FOR OTHER FINANCIAL SERVICES:
Credit Card Revenue
Fees in Lieu of Compensating Balances
Commissions on Letters of Credit and Acceptances
Loan Commitment Fees
Mortgage Servicing Fees
Other Fees
Total

## TRADING REVENUE:

Interest Rate Contracts
Foreign Exchange Revenue Debt Instruments and Other

Total

OTHER REVENUE:
Revenue from Equity-Related Investments
Net Gains (Losses) on Emerging Markets Bond Sales
All Other Revenue
Total
a) Reflects $\$ 70$ million reduction as a result of losses sustained from unauthorized foreign exchange transactions involving the Mexican peso.
(b) Includes $\$ 85$ million gain related to the sale of the Corporation's investment in Far East Bank and Trust Company.

## CHEMICAL BANKING CORPORATION and Subsidiaries NONINTEREST EXPENSE DETAIL <br> (in millions)



OTHER EXPENSE: (a)
Professional Services
Marketing Expense
FDIC Assessments
Telecommunications
Amortization of Intangibles
All Other
Total

| \$ | 48 | \$ | 50 | \$ | 65 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 40 |  | 44 |  | 44 |
|  | 7 |  | (3) (b) |  | 38 |
|  | 34 |  | 37 |  | 37 |
|  | 21 |  | 25 |  | 30 |
|  | 158 |  | 156 |  | 187 |
| \$ | 308 | \$ | 309 | \$ | 401 |


| $\begin{array}{r} \text { December 31, } \\ 1995 \end{array}$ | $\begin{array}{r} \text { December 31, } \\ 1994 \end{array}$ |
| :---: | :---: |


| \$ | 206 | \$ | 206 |
| :---: | :---: | :---: | :---: |
|  | 131 |  | 176 |
|  | 42 |  | 39 |
| \$ | 379 | \$ | 421 |



| \$ | 173 | \$ | 391 |
| :---: | :---: | :---: | :---: |
|  | 280 |  | 152(a) |
|  | 171 |  | 102 |
| \$ | 624 | \$ | 645 |



## UNAUDITED

## CHEMICAL BANKING CORPORATION and Subsidiaries

 CONSOLIDATED BALANCE SHEET(in millions)

|  | $\begin{array}{r} \text { December } 31, \\ 1995 \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 1994 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and Due from Banks | \$ | 9, 077 | \$ | 8,832 |
| Deposits with Banks |  | 2,666 |  | 5,649 |
| Federal Funds Sold and Securities |  |  |  |  |
| Purchased Under Resale Agreements |  | 8,033 |  | 12,797 |
| Trading Assets: |  |  |  |  |
| Debt and Equity Instruments |  | 18,317 |  | 11,093 |
| Risk Management Instruments |  | 17,703 |  | 17,709 |
| Securities: |  |  |  |  |
| Held-to-Maturity |  | 4,628 |  | 8,566 |
| Available-for-Sale |  | 30,157 |  | 18,431 |
| Loans (Net of Unearned Income) |  | 82,143 |  | 78,767 |
| Allowance for Credit Losses |  | $(2,379)$ |  | $(2,480)$ |
| Premises and Equipment |  | 2,038 |  | 2,134 |
| Due from Customers on Acceptances |  | 1,179 |  | 1,088 |
| Accrued Interest Receivable |  | 1,328 |  | 1,190 |
| Assets Acquired as Loan Satisfactions |  | 50 |  | 210 |
| Assets Held for Accelerated Disposition |  | 412 |  | 526 |
| Other Assets |  | 7,574 |  | 6,911 |
| TOTAL ASSETS |  | 182,926 |  | 171,423 |
|  |  | $=====$ |  | $=====$ |
| LIABILITIES |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand (Noninterest Bearing) | \$ | 21,673 | \$ | 21,399 |
| Time and Savings |  | 44,491 |  | 46,799 |
| Foreign |  | 32,253 |  | 28,308 |
| Total Deposits |  | 98,417 |  | 96,506 |
| Federal Funds Purchased and Securities |  |  |  |  |
| Sold Under Repurchase Agreements |  | 25,675 |  | 23,098 |
| Other Borrowed Funds |  | 14,047 |  | 11,843 |
| Acceptances Outstanding |  | 1,193 |  | 1,104 |
| Accounts Payable and Accrued Liabilities |  | 2,690 |  | 2,361 |
| Other Liabilities |  | 21,663 |  | 17,808 |
| Long-Term Debt |  | 7,329 |  | 7,991 |
| TOTAL LIABILITIES |  | 171,014 |  | 160,711 |
| STOCKHOLDERS' EQUITY |  |  |  |  |
| Preferred Stock |  | 1,250 |  | 1,450 |
| Common Stock |  | 255 |  | 254 |
| Capital Surplus |  | 6,479 |  | 6,544 |
| Retained Earnings |  | 4,493 |  | 3,263 |
| Net Unrealized Loss on Securities Available-for-Sale, Net of Taxes |  | (303) |  | (438) |
| Treasury Stock, at Cost |  | (262) |  | (361) |
| TOTAL STOCKHOLDERS' EQUITY |  | 11,912 |  | 10,712 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 182,926 |  | 171,423 |

## CHEMICAL BANKING CORPORATION and Subsidiaries

 CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY(in millions)

## Net Income

Dividends Declared:
Preferred Stock
Common Stock
Issuance of Preferred Stock
Conversion of Preferred Stock
Redemption of Preferred Stock
Premium on Redemption of Preferred Stock
Issuance of Common Stock
Net Change in Capital Surplus
Restricted Stock Granted, Net of Amortization
Net Change in Treasury Stock
Net Change in the Fair Value of Available-for-Sale Securities, Net of Taxes Accumulated Translation Adjustment

Net Change in Stockholders' Equity

BALANCE AT DECEMBER 31,

## \$ 10,712

\$ 11, 164
----------
1,294
, 805
$(105)$
$(480)$
(200) (a)

| (200) (a) | -- |
| :---: | :---: |
| -- | (404) |
| -- | (12) |
| 1 | 1 |
| (72) (a) | 12 |
| 7 | (9) |
| 99 (a) | (349) |
| 135 | (653) |
| 10 | -- |
| 1,200 | (452) |

\$ 11,912
===========
(126)
(406)

200
(404)
(12)

12
(9)
(349)
(653)
(452)
\$ 10, 712
(a) During the second quarter of 1995, the Corporation called all of the outstanding shares of its $10 \%$ convertible preferred stock for redemption. Substantially all of the $10 \%$ convertible preferred stock was converted to common stock. The common stock from the conversion was issued from treasury.

(a) During the 1995 fourth quarter, the Corporation transferred $\$ 421$ million of residential mortgage loans into the accelerated disposition portfolio.

|  | Three Months Ended December 31, |  |  |  | For The Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  | 1994 |  | 1995 |  | 1994 |  |
| ALLOWANCE FOR CREDIT LOSSES: |  |  |  |  |  |  |  |  |
| Balance at Beginning of Period | \$ | 2,405 | \$ | 2,650 | \$ | 2,480 | \$ | 3,020 |
| Provision for Losses |  | 116 |  | 85 |  | 478 |  | 550 |
| Net Charge-Offs: |  |  |  |  |  |  |  |  |
| Domestic Commercial: |  |  |  |  |  |  |  |  |
| Commercial Real Estate |  | (14) |  | (22) |  | (53) |  | (165) |
| Other Commercial |  | 12 |  | 16 |  | (21) |  | (80) |
| Total Commercial |  | (2) |  | (6) |  | (74) |  | (245) |
| Domestic Consumer: |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | (7) |  | (23) |  | (52) |  | (47) |
| Credit Card |  | (104) |  | (82) |  | (411) |  | (329) |
| Other Consumer |  | (7) |  | (6) |  | (31) |  | (19) |
| Total Consumer |  | (118) |  | (111) |  | (494) |  | (395) |
| Total Domestic Net Charge-offs |  | (120) |  | (117) |  | (568) |  | (640) |
| Foreign |  | 4 |  | 7 |  | 15 |  | (307) |
| Total Net Charge-offs |  | (116) |  | (110) |  | (553) |  | (947) |
| Charge for Assets Held for Accelerated Disposition |  | -- |  | (148) |  | -- |  | (148) |
| Other, including portion related to sale of certain New Jersey operations |  | (26) |  | 3 |  | (26) |  | 5 |
| Total Allowance for Credit Losses | \$ | 2,379 | \$ | 2,480 | \$ | 2,379 | \$ | 2,480 |

ALLOWANCE COVERAGE RATIOS:
Allowance for Credit Losses to:
Loans at Period-End
2.90\%

Average Loans
Nonperforming Loans
2.91\%
3. $30 \%$
266.95\%

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries Condensed Average Consolidated Balance Sheet, Interest and Rates
(Taxable-Equivalent Interest and Rates; in millions)


|  | For The Year Ended December 31, 1995 |  |  |  |  |  | For The Year Ended December 31, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest | Rate |  | Average Balance |  | nterest | Rate |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Liquid Interest-Earning Assets | \$ 30,088 | \$ | 1,932 | 6.42\% |  | 28,604 | \$ | 1,643 | 5.74\% |
| Securities | 29,878 |  | 2,174 | 7.28\% |  | 26,207 |  | 1,724 | 6.58\% |
| Loans | 81,649 |  | 7,038 | 8.62\% |  | 75,234 |  | 5,745 | 7.64\% |
| Total Interest-Earning Assets | 141,615 |  | 11,144 | 7.87\% |  | 130,045 |  | 9,112 | 7.01\% |
| Noninterest-Earning Assets | 39, 082 |  |  |  |  | 36,634 |  |  |  |
| Total Assets | \$180,697 |  |  |  |  | 166,679 |  |  |  |
| LIABILITIES |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ 76,115 |  | 3,657 | 4.80\% |  | 73,040 |  | 2,378 | 3.26\% |
| Short-Term and Other Borrowings | 37,946 |  | 2,226 | 5.87\% |  | 30,689 |  | 1,500 | 4.89\% |
| Long-Term Debt | 7,635 |  | 546 | 7.16\% |  | 8,419 |  | 536 | 6.37\% |
| Total Interest-Bearing Liabilities | 121,696 |  | 6,429 | 5.28\% |  | 112,148 |  | 4,414 | 3.94\% |
| Noninterest-Bearing Liabilities | 47,718 |  |  |  |  | 43,569 |  |  |  |
| Total Liabilities | 169,414 |  |  |  |  | 155,717 |  |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |
| Preferred Stock | 1,330 |  |  |  |  | 1,579 |  |  |  |
| Common Stockholders' Equity | 9,953 |  |  |  |  | 9,383 |  |  |  |
| Total Stockholders' Equity | 11,283 |  |  |  |  | 10,962 |  |  |  |

Total Liabilities and


COMBINED FINANCIAL DATA<br>CHEMICAL BANKING CORPORATION<br>AND THE CHASE MANHATTAN CORPORATION UNAUDITED PROFORMA COMBINED FINANCIAL DATA

(In millions, except per share data)
The following Unaudited Pro Forma Combined Financial Data combines the historical financial data of Chemical and Chase giving effect to the Merger, which will be accounted for as a pooling of interests, as if the Merger had occurred on the dates indicated herein, after giving effect to certain pro forma adjustments.

The effect of the estimated $\$ 1.5$ billion restructuring charge ( $\$ 925$ million after-tax) expected to be taken in connection with the Merger has not been reflected in the pro forma combined balance sheet and income statement. Additionally, the pro forma financial data does not give effect to the anticipated cost savings in connection with the Merger. The pro forma financial data is not necessaily indicative of the results that actually would have occurred had the Merger been consummated on the dates indicated or that may be obtained in the future.

## UNAUDITED

THE NEW CHASE MANHATTAN CORPORATION and Subsidiaries (in millions, except per share and ratio data) PRO FORMA


## INCOME PER COMMON SHARE:

```
Primary:
    Income Before Effect of Accounting Change
    Effect of Change in Accounting Principle
    Net Income
Assuming Full Dilution:
Income Before Effect of Accounting Change Effect of Change in Accounting Principle
```


## Net Income

Book Value at December 31,

COMMON SHARES OUTSTANDING:
Average Common and Common Equivalent Shares
Average Common Shares Assuming Full Dilution Common Shares at Period End

BALANCE SHEET AVERAGES:

## Loans

Total Interest-Earning Assets
Total Assets
Deposits
Common Stockholders' Equity
Total Stockholders' Equity
PERFORMANCE RATIOS:(Average Balances)(c)
Return on Assets
Return on Common Stockholders' Equity
Return on Total Stockholders' Equity
Net Yield on Total Interest-Earning Assets
CAPITAL RATIOS AT DECEMBER 31:
Common Stockholders' Equity to Assets

| \$ | 1.73 | \$ 0.79 | \$ | 1.20 |
| :---: | :---: | :---: | :---: | :---: |
|  | -- | -- |  | -- |
| \$ | 1.73 | \$ 0.79 | \$ | 1.20 |
|  | === | === |  | === |
| \$ | 1.73 | \$ 0.79 | \$ | 1.19 |
|  | -- | -- |  | -- |
| \$ | 1.73 | \$ 0.79 | \$ | 1.19 |
| ========\$ 41.81 |  | ====== |  |  |



Total Stockholders' Equity to Assets
Tier 1 Leverage (d)
Risk-Based Capital: (d)
Tier 1 (4.0\% required)
Total (8.0\% required)

| 440.8 | 442.2 |
| :--- | :--- |
| 453.5 | 450.9 |
| 435.0 | 428.8 |


| $\$ 148,217$ | $\$ 138,560$ | $\$ 146,528$ | $\$ 136,713$ |
| :--- | :--- | :--- | :--- |
| $\$ 253,660$ | $\$ 231,564$ | $\$ 244,507$ | $\$ 227,270$ |
| $\$ 314,757$ | $\$ 291,952$ | $\$ 307,385$ | $\$ 287,073$ |
| $\$ 170,650$ | $\$ 166,958$ | $\$ 168,312$ | $\$ 166,702$ |
| $\$$ | 17,695 | $\$ 16,141$ | $\$ 16,913$ |
| $\$$ | 20,345 | $\$ 18,991$ | $\$ 19,022$ |
|  |  |  |  |


| $1.04 \%$ | $0.55 \%$ | $0.79 \%$ | $0.96 \%$ | $0.87 \%$ | $0.93 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $17.33 \%$ | $8.41 \%$ | $12.81 \%$ | $16.15 \%$ | $13.86 \%$ | $14.98 \%$ |
| $16.13 \%$ | $8.42 \%$ | $12.16 \%$ | $15.06 \%$ | $13.06 \%$ | $14.00 \%$ |
| $3.30 \%$ | $3.58 \%$ |  |  | $3.40 \%$ | $3.70 \%$ |


| $6.0 \%$ | $5.6 \%$ |
| ---: | ---: |
| $6.9 \%$ | $6.6 \%$ |
| $6.7 \%$ | $6.6 \%$ |
|  |  |
| $8.2 \%^{*}$ | $8.1 \%$ |
| $12.3 \%^{*}$ | $12.2 \%$ |

(a) The pro-forma columns exclude the impact of the $\$ 260$ million restructuring charge ( $\$ 152$ million after-tax) recorded by Chemical and $\$ 157$ million in restructuring charges ( $\$ 97$ million after-tax) recorded by Chase in the fourth quarter of 1994. The pro-forma columns also exclude the impact of deferred Federal tax benefits of $\$ 70$ million recognized by Chase in the 1994 fourth quarter.
(b) On January 1, 1995, the Corporation adopted SFAS 106 for the accounting for other postretirement benefits relating to the Corporation's foreign plans.
(c) Performance ratios for three months ended December 31, 1995 and 1994 are based on annualized amounts.
(d) For all periods presented, risk-based capital and leverage ratios exclude the assets and off-balance sheet financial instruments of each of Chemical and Chase's U.S. underwriting and dealing subsidiaries as well as their respective investment in such subsidiaries. These ratios also exclude
the net unfavorable impact on stockholders' equity resulting from the adoption of SFAS 115.

## UNAUDITED

THE NEW CHASE MANHATTAN CORPORATION and Subsidiaries
PRO FORMA CONSOLIDATED STATEMENT OF INCOME
(in millions, except per share data)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Dec. } 31, \\ 1995 \end{gathered}$ |  | $\begin{gathered} \text { Sept. } 30, \\ 1995 \end{gathered}$ |  | $\begin{gathered} \text { Dec. 31, } \\ 1994 \end{gathered}$ |  |
| INTEREST INCOME |  |  |  |  |  |  |
| Loans | \$ | 3,271 | \$ | 3,296 | \$ | 2,927 |
| Securities |  | 718 |  | 639 |  | 558 |
| Trading Assets |  | 369 |  | 331 |  | 297 |
| Federal Funds Sold and Securities Purchased Under Resale Agreements |  | 491 |  | 448 |  | 407 |
| Deposits with Banks |  | 187 |  | 194 |  | 224 |
| Total Interest Income |  | 5,036 |  | 4,908 |  | 4,413 |
| INTEREST EXPENSE |  |  |  |  |  |  |
| Deposits |  | 1,602 |  | 1,593 |  | 1,327 |
| Short-Term and Other Borrowings |  | 1,106 |  | 991 |  | 795 |
| Long-Term Debt |  | 231 |  | 239 |  | 218 |
| Total Interest Expense |  | 2,939 |  | 2,823 |  | 2,340 |
| NET INTEREST INCOME |  | 2,097 |  | 2,085 |  | 2,073 |
| Provision for Losses |  | 186 |  | 192 |  | 175 |
| NET INTEREST INCOME AFTER PROVISION FOR LOSSES |  | 1,911 |  | 1,893 |  | 1,898 |
| NONINTEREST REVENUE |  |  |  |  |  |  |
| Trust and Investment Management Fees |  | 261 |  | 243 |  | 243 |
| Corporate Finance and Syndication Fees |  | 228 |  | 219 |  | 204 |
| Service Charges on Deposit Accounts |  | 101 |  | 105 |  | 106 |
| Fees for Other Financial Services |  | 591 |  | 563 |  | 543 |
| Trading Revenue |  | 281 |  | 349 |  | 77 |
| Securities Gains |  | 25 |  | 53 |  | (2) |
| Other Revenue |  | 259 |  | 162 |  | 316 |
| Total Noninterest Revenue |  | 1,746 |  | 1,694 |  | 1,487 |
| NONINTEREST EXPENSE |  |  |  |  |  |  |
| Salaries |  | 1,130 |  | 1, 074 |  | 1,046 |
| Employee Benefits |  | 219 |  | 228 |  | 241 |
| Occupancy Expense |  | 224 |  | 227 |  | 241 |
| Equipment Expense |  | 187 |  | 177 |  | 203 |
| Foreclosed Property Expense |  | (15) |  | (7) |  | (25) |
| Other Expense |  | 619 |  | 633 |  | 752 |
| Total Noninterest Expense Before Restructuring Charge |  | 2,364 |  | 2,332 |  | 2,458 |
| Restructuring Charge |  | -- |  | -- |  | 417 |
| Total Noninterest Expense |  | 2,364 |  | 2,332 |  | 2,875 |
| INCOME BEFORE INCOME TAX EXPENSE |  | 1,293 |  | 1,255 |  | 510 |
| Income Tax Expense |  | 466 |  | 491 |  | 107 |
| NET INCOME |  | 827 | \$ | 764 | \$ | 403 |
| NET INCOME APPLICABLE TO COMMON STOCK |  | 773 | \$ | 708 | \$ | 342 |
| INCOME PER COMMON SHARE: |  |  |  |  |  |  |
| Primary | \$ | 1.73 | \$ | 1.58 | \$ | - 0.79 |
| Assuming Full Dilution | \$ | 1.73 | \$ | 1.55 | \$ | 0.79 |

## UNAUDITED

THE NEW CHASE MANHATTAN CORPORATION and Subsidiaries PRO FORMA CONSOLIDATED STATEMENT OF INCOME
(in millions, except per share data)


INTEREST INCOME

## Loans

Securities
Trading Assets
Federal Funds Sold and Securities Purchased Under Resale Agreements Deposits with Banks

Total Interest Income

## INTEREST EXPENSE

Deposits
Short-Term and Other Borrowings
Long-Term Debt
Total Interest Expense

NET INTEREST INCOME
Provision for Losses
NET INTEREST INCOME AFTER PROVISION FOR LOSSES

## NONINTEREST REVENUE

Trust and Investment Management Fees
Corporate Finance and Syndication Fees
Service Charges on Deposit Accounts
Fees for Other Financial Services
Trading Revenue
Securities Gains
Other Revenue
Total Noninterest Revenue

## NONINTEREST EXPENSE

Salaries
Employee Benefits
Occupancy Expense
Equipment Expense
Foreclosed Property Expense
Other Expense
Total Noninterest Expense Before Restructuring Charge Restructuring Charge

Total Noninterest Expense

INCOME BEFORE INCOME TAX EXPENSE AND EFFECT
OF ACCOUNTING CHANGE
Income Tax Expense
INCOME BEFORE EFFECT OF ACCOUNTING CHANGE
Effect of Change in Accounting Principle
NET INCOME
NET INCOME APPLICABLE TO COMMON STOCK

INCOME PER COMMON SHARE:
Primary:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle

Net Income
Assuming Full Dilution:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income

| $\$ 12,907$ | $\$ 11,055$ |
| ---: | ---: |
| 2,591 | 2,329 |
| 1,316 | 1,142 |
| 1,889 | 1,827 |
| 824 | 869 |
| $-\cdots--\cdots$ | $-\cdots,-\cdots$ |



| 954 | 988 |
| :---: | :---: |
| 840 | 638 |
| 417 | 408 |
| 2,222 | 2,116 |
| 1,036 | 1,196 |
| 132 | 65 |
| 1,092 | 1,239 |
| 6,693 | 6,650 |


| 4,208 | 3,978 |
| :---: | :---: |
| 955 | 929 |
| 897 | 968 |
| 755 | 724 |
| (75) | 50 |
| 2,635 | 2,888 |
| 9,375 | 9,537 |
| 15 | 465 |
| 9,390 | 10,002 |
| 4,812 | 3,961 |
| 1,842 | 1,475 |
| 2,970 | 2,486 |
| (11) | - - |
| \$ 2,959 | \$ 2,486 |
| \$ 2,732 | \$ 2, 221 |


| \$ | 6.23 | \$ | 5.02 |
| :---: | :---: | :---: | :---: |
|  | (0.03) |  | -- |
| \$ | 6.20 | \$ | 5.02 |
| \$ | 6.07 | \$ | 4.97 |
|  | (0.03) |  | -- |
| \$ | 6.04 | \$ | 4.97 |

## UNAUDITED

THE NEW CHASE MANHATTAN CORPORATION and Subsidiaries PRO FORMA CONSOLIDATED BALANCE SHEET (in millions)

|  | $\begin{gathered} \text { December 31, } \\ 1995 \end{gathered}$ |  | Decer | ner 31, 1994 |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and Due from Banks | \$ | 14,794 | \$ | 13,545 |
| Deposits with Banks |  | 8,468 |  | 12,440 |
| Federal Funds Sold and Securities |  |  |  |  |
| Purchased Under Resale Agreements |  | 17,461 |  | 20,077 |
| Trading Assets: |  |  |  |  |
| Debt and Equity Instruments |  | 26,212 |  | 17,926 |
| Risk Management Instruments |  | 25,825 |  | 25,985 |
| Securities: |  |  |  |  |
| Held-to-Maturity |  | 4,628 |  | 10,650 |
| Available-for-Sale |  | 37,141 |  | 23,140 |
| Loans (Net of Unearned Income) |  | 150,207 |  | 142,231 |
| Allowance for Credit Losses |  | $(3,784)$ |  | (3, 894 |
| Premises and Equipment |  | 3,757 |  | 3,951 |
| Due from Customers on Acceptances |  | 1,896 |  | 1,608 |
| Accrued Interest Receivable |  | 2,541 |  | 2,466 |
| Assets Acquired as Loan Satisfactions |  | 171 |  | 537 |
| Assets Held for Accelerated Disposition |  | 412 |  | 526 |
| Other Assets |  | 14,260 |  | 14,195 |
| TOTAL ASSETS | \$ | 303,989 |  | 285,383 |

## LIABILITIES

Deposits:
Domestic Noninterest Bearing
Domestic Interest Bearing
Foreign

## Total Deposits

| \$ 35,414 | \$ 33,389 |
| :---: | :---: |
| 64,640 | 68,063 |
| 71,480 | 65,010 |
| 171,534 | 166,462 |
| 37,263 | 32,410 |
| 13,936 | 11,780 |
| 1,915 | 1,629 |
| 34,341 | 30,356 |
| 11,339 | 10,812 |
| 12,825 | 13,061 |
| 283,153 | 266,510 |

STOCKHOLDERS' EQUITY
Preferred Stock
Common Stock
Capital Surplus
Retained Earnings
Net Unrealized Loss on Securities Available-for-Sale, Net of Taxes Treasury Stock, at Cost

TOTAL STOCKHOLDERS' EQUITY
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

|  | 2,650 |  | 2,850 |
| :---: | :---: | :---: | :---: |
|  | 439 |  | 438 |
|  | 10,625 |  | 10,474 |
|  | 7,621 |  | 5,945 |
|  | (237) |  | (473) |
|  | (262) |  | (361) |
|  | 20,836 |  | 18,873 |
| \$ | 303,989 | \$ | 285,383 |

## UNAUDITED

PRO FORMA
THE NEW CHASE MANHATTAN CORPORATION and Subsidiaries LOAN PORTFOLIO AND ALLOWANCE RELATED INFORMATION (in millions, except ratios)

## Domestic Commercial:

Commercial Real Estate
Other Commercial
Total Commercial Loans
Total Domestic Consumer
Total Domestic Loans
Foreign
Total Loans
Assets Acquired as Loan Satisfactions
Total Nonperforming Assets
ASSETS HELD FOR ACCELERATED DISPOSITION

ALLOWANCE FOR CREDIT LOSSES:
Balance at Beginning of Period Provision for Losses

| Loans Outstanding |  |
| :---: | :---: |
| December 31, |  |
| 1995 | 1994 |
| \$ 6,588 | \$ 7,705 |
| 40,500 | 36,810 |
| 47,088 | 44,515 |
| 66,993 | 62,549 |
| 114,081 | 107,064 |
| 36,126 | 35,167 |
| \$150, 207 | \$142, 231 |
| ======= | ======= | Net Charge-Offs:

Domestic Commercial:
Other Commercial
Total Commercial
Domestic Consumer:
Residential Mortgage
Credit Card
Other Consumer
Total Consumer
Total Domestic Net Charge-offs
Foreign
Total Net Charge-offs
Charge for Assets Held for
Accelerated Disposition Other

|  | Three Months Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
| 1995 |  |  | 1994 |
| \$ | 3,809 | \$ | 4,066 |
|  | 186 |  | 175 |
|  | (9) |  | (24) |
|  | 31 |  | 19 |
| 22 |  |  | (5) |
| $\begin{array}{r} (11) \\ (192) \\ (11) \end{array}$ |  |  | (29) |
|  |  |  | (168) |
|  |  |  | (10) |
| (214) |  |  | (207) |
| (192)6 |  |  | (212) |
|  |  |  | 7 |
| (186) |  |  | (205) |
| $(25)$ |  |  | (148) |
|  |  |  | 6 |
| \$ | 3,784 | \$ | 3,894 |

For The Year Ended
December 31,
-1995

| \$ | 3,894 | \$ | 4,445 |
| :---: | :---: | :---: | :---: |
|  | 758 |  | 1,050 |
|  | (31) |  | (290) |
|  | 16 |  | (96) |
|  | (15) |  | (386) |
|  | (62) |  | (60) |
|  | (755) |  | (672) |
|  | (42) |  | (36) |
|  | (859) |  | (768) |
|  | (874) |  | $(1,154)$ |
|  | 34 |  | (310) |
|  | (840) |  | $(1,464)$ |
|  | -- |  | (148) |
|  | (28) |  | 11 |
| \$ | 3,784 | \$ | 3,894 |

ALLOWANCE COVERAGE RATIOS:
Allowance for Credit Losses to:
Loans at Period-End

| $2.52 \%$ | $2.74 \%$ |
| ---: | ---: |
| $2.58 \%$ | $2.85 \%$ |

Nonperforming Loans
2.58\%
2.85\%
253.45\%
245.06\%


[^0]:    \$ $\quad 0.61$
    ========

