Washington, D.C. 20549<br>FORM 10-Q<br>QUARTERLY REPORT UNDER SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

```
For the Quarter Ended September 30, 1996 Commission file number 1-5805

\section*{THE CHASE MANHATTAN CORPORATION}
(Exact name of registrant as specified in its charter)
Delaware
--------
(State or other jurisdiction of
incorporation or organization)

13-2624428
I.R.S. Employer Identification No.)

270 Park Avenue, New York, New York
(Address of principal executive offices

Registrant's telephone number, including area code (212) 270-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or \(15(d)\) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes.X. . No....

Common Stock, \$1 Par Value \(438,831,444\)

Number of shares outstanding of each of the issuer's classes of common stock on October 31, 1996.

FORM 10-Q INDEX

\section*{Part I}

Item 1 Financial Statements - The Chase Manhattan Corporation and Subsidiaries:Consolidated Balance Sheet at September 30, 1996 andDecember 31, 1995.3
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THE CHASE MANHATTAN CORPORATION and Subsidiaries
CONSOLIDATED BALANCE SHEET
(in millions, except share data)
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { September } 30 \\
1996
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { December } 31, \\
1995
\end{array}
\]} \\
\hline \multirow[t]{13}{*}{\$} & 13,729 & \$ & 14,794 \\
\hline & 4,433 & & 8,468 \\
\hline & 26,586 & & 17,461 \\
\hline & 32,952 & & 26,212 \\
\hline & 26,883 & & 25,825 \\
\hline & 42,477 & & 37,141 \\
\hline & 3,956 & & 4,628 \\
\hline & 150,333 & & 150,207 \\
\hline & \((3,697)\) & & \((3,784\) \\
\hline & 3,636 & & 3,757 \\
\hline & 2,789 & & 1,896 \\
\hline & 2,828 & & 2,541 \\
\hline & 15,699 & & 14,843 \\
\hline \$ & 322,604 & \$ & 303,989 \\
\hline \multirow[t]{4}{*}{\$} & 37,382 & \$ & 36,983 \\
\hline & 64,374 & & 63,071 \\
\hline & 3,591 & & 3,849 \\
\hline & 59,695 & & 67,631 \\
\hline \multicolumn{2}{|r|}{165,042} & & 171,534 \\
\hline \multicolumn{2}{|r|}{57,533} & & 37,263 \\
\hline \multicolumn{2}{|r|}{17,624} & & 13,936 \\
\hline \multicolumn{2}{|r|}{2,776} & & 1,915 \\
\hline \multicolumn{2}{|r|}{32,972} & & 34,341 \\
\hline \multicolumn{2}{|r|}{12,588} & & 11,339 \\
\hline \multicolumn{2}{|r|}{12,379} & & 12,825 \\
\hline & 300,914 & & 283,153 \\
\hline
\end{tabular}

COMMITMENTS AND CONTINGENCIES (See Note 9)

PREFERRED STOCK OF SUBSIDIARY

STOCKHOLDERS' EQUITY
Preferred Stock
Common Stock (Issued 439,936,546 and 457,587,675 Shares)
Capital Surplus
Retained Earnings
Net Unrealized Loss on Securities Available-for-Sale, Net of Taxes
Treasury Stock, at Cost (61,530 and 22,583,225 Shares)
TOTAL STOCKHOLDERS' EQUITY
TOTAL LIABILITIES, PREFERRED STOCK OF SUBSIDIARY AND STOCKHOLDERS' EQUITY
----
\begin{tabular}{|c|c|c|}
\hline 2,650 & & 2,650 \\
\hline 440 & & 458 \\
\hline 10,444 & & 11,075 \\
\hline 8,091 & & 7,997 \\
\hline (480) & & (237) \\
\hline (5) & & (1,107) \\
\hline 21,140 & & 20,836 \\
\hline \$ 322,604 & \$ & 303,989 \\
\hline
\end{tabular}

\footnotetext{
The Notes to Financial Statements are an integral part of these Statements.
}
```

THE CHASE MANHATTAN CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF INCOME
Three Months Ended September 30,
(in millions, except per share data)

```
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{1996} & \multicolumn{2}{|r|}{1995} \\
\hline \multicolumn{5}{|l|}{INTEREST INCOME} \\
\hline Loans & \$ & 3,042 & \$ & 3,280 \\
\hline Securities & & 690 & & 639 \\
\hline Trading Assets & & 525 & & 360 \\
\hline Federal Funds Sold and Securities Purchased Under Resale Agreements & & 549 & & 448 \\
\hline Deposits with Banks & & 112 & & 194 \\
\hline Total Interest Income & & 4,918 & & 4,921 \\
\hline INTEREST EXPENSE & & & & \\
\hline Deposits & & 1,416 & & 1,593 \\
\hline Short-Term and Other Borrowings & & 1,213 & & 1,020 \\
\hline Long-Term Debt & & 220 & & 239 \\
\hline Total Interest Expense & & 2,849 & & 2,852 \\
\hline NET INTEREST INCOME & & 2,069 & & 2,069 \\
\hline Provision for Losses & & 220 & & 192 \\
\hline NET INTEREST INCOME AFTER PROVISION FOR LOSSES & & 1,849 & & 1,877 \\
\hline \multicolumn{5}{|l|}{NONINTEREST REVENUE} \\
\hline Corporate Finance and Syndication Fees & & 234 & & 210 \\
\hline Trust and Investment Management Fees & & 295 & & 258 \\
\hline Credit Card Revenue & & 277 & & 210 \\
\hline Service Charges on Deposit Accounts & & 97 & & 105 \\
\hline Fees for Other Financial Services & & 393 & & 370 \\
\hline Trading Revenue & & 304 & & 342 \\
\hline Securities Gains & & 34 & & 53 \\
\hline Other Revenue & & 222 & & 162 \\
\hline Total Noninterest Revenue & & 1,856 & & 1,710 \\
\hline \multicolumn{5}{|l|}{NONINTEREST EXPENSE} \\
\hline Salaries & & 1,040 & & 1,074 \\
\hline Employee Benefits & & 211 & & 213 \\
\hline Occupancy Expense & & 204 & & 227 \\
\hline Equipment Expense & & 179 & & 177 \\
\hline Foreclosed Property Expense & & 2 & & (7) \\
\hline Restructuring Charge and Expenses & & 32 & & - \\
\hline Other Expense & & 652 & & 648 \\
\hline Total Noninterest Expense & & 2,320 & & 2,332 \\
\hline INCOME BEFORE INCOME TAX EXPENSE & & 1,385 & & 1,255 \\
\hline Income Tax Expense & & 527 & & 491 \\
\hline NET INCOME & \$ & 858 & \$ & 764 \\
\hline NET INCOME APPLICABLE TO COMMON STOCK & \$ & 803 & \$ & 708 \\
\hline \multicolumn{5}{|l|}{NET INCOME PER COMMON SHARE:} \\
\hline Primary & \$ & 1.80 & \$ & 1.58 \\
\hline Assuming Full Dilution & \$ & 1.78 & \$ & 1.55 \\
\hline
\end{tabular}
```

THE CHASE MANHATTAN CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF INCOME
Nine Months Ended September 30,
(in millions, except per share data)

```
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{1996} & \multicolumn{2}{|r|}{1995} \\
\hline \multicolumn{5}{|l|}{INTEREST INCOME} \\
\hline Loans & \$ & 9,311 & \$ & 9,590 \\
\hline Securities & & 2,095 & & 1,873 \\
\hline Trading Assets & & 1,360 & & 1,062 \\
\hline Federal Funds Sold and Securities Purchased Under Resale Agreements & & 1,564 & & 1,398 \\
\hline Deposits with Banks & & 440 & & 637 \\
\hline Total Interest Income & & 14,770 & & 14,560 \\
\hline \multicolumn{5}{|l|}{INTEREST EXPENSE} \\
\hline Deposits & & 4,518 & & 4,689 \\
\hline Short-Term and Other Borrowings & & 3,326 & & 3,036 \\
\hline Long-Term Debt & & 668 & & 711 \\
\hline Total Interest Expense & & 8,512 & & 8,436 \\
\hline NET INTEREST INCOME & & 6,258 & & 6,124 \\
\hline Provision for Losses & & 715 & & 572 \\
\hline NET INTEREST INCOME AFTER PROVISION FOR LOSSES & & 5,543 & & 5,552 \\
\hline \multicolumn{5}{|l|}{NONINTEREST REVENUE} \\
\hline Corporate Finance and Syndication Fees & & 716 & & 576 \\
\hline Trust and Investment Management Fees & & 882 & & 741 \\
\hline Credit Card Revenue & & 743 & & 588 \\
\hline Service Charges on Deposit Accounts & & 296 & & 316 \\
\hline Fees for Other Financial Services & & 1,152 & & 1,090 \\
\hline Trading Revenue & & 1,022 & & 742 \\
\hline Securities Gains & & 110 & & 107 \\
\hline Other Revenue & & 735 & & 833 \\
\hline Total Noninterest Revenue & & 5,656 & & 4,993 \\
\hline
\end{tabular}

\section*{NONINTEREST EXPENSE}

\section*{Salaries}
3,162
741
632
544
\((15)\)
1,710
1,963
------
8,737

INCOME BEFORE INCOME TAX EXPENSE AND
EFFECT OF ACCOUNTING CHANGE
Income Tax Expense
INCOME BEFORE EFFECT OF ACCOUNTING CHANGE
Effect of Change in Accounting Principle
NET INCOME
NET INCOME APPLICABLE TO COMMON STOCK
```

INCOME PER COMMON SHARE:
Primary
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income

```
Assuming Full Dilution:
            Income Before Effect of Accounting Change
            Effect of Change in Accounting Principle
            Net Income
\begin{tabular}{|c|c|}
\hline \$ & 3.28 \\
\hline \$ & 3.28 \\
\hline \$ & 3.23 \\
\hline \$ & 3.23 \\
\hline
\end{tabular}

\footnotetext{
\$ 4.49
    (0.02)
--------
\(\$ \quad 4.47\)
========
\(\$ \quad 4.32\)
    (0.02)
\(\$ \quad 4.30\)
}

The Notes to Financial Statements are an integral part of these Statements.

THE CHASE MANHATTAN CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF CHANGES
IN STOCKHOLDERS' EQUITY
(in millions)

Balance at Beginning of Year
Conversion of Preferred Stock

Balance at End of Period

Common Stock:
Balance at Beginning of Year
Retirement of Treasury Stock
Issuance of Common Stock

Balance at End of Period
Capital Surplus:
Balance at Beginning of Year
Retirement of Treasury Stock
Issuance of Common Stock
Restricted Stock Granted, Net of Amortization

Balance at End of Period
Retained Earnings:
Balance at Beginning of Year
Net Income
Retirement of Treasury Stock
Cash Dividends Declared:
Preferred Stock
Common Stock
Accumulated Translation Adjustment
Balance at End of Period

Net Unrealized Loss on Securities Available-for-Sale:
Balance at Beginning of Year
Net Change in Fair Value of Securities Available-for-Sale, Net of Taxes
Balance at End of Period
Common Stock in Treasury, at Cost:
Balance at Beginning of Year
Retirement of Treasury Stock
Purchase of Treasury Stock
Reissuance of Treasury Stock
Balance at End of Period

Total Stockholders' Equity
(a) Under the terms of the merger agreement, on March 31, 1996, all of the
former Chase Manhattan Corporation's ("Chase") treasury stock was cancelled and retired. In accordance with existing accounting pronouncements, if the average price per share of the treasury stock at the time of retirement is higher than the average price per share in capital surplus, then the excess amount is applied against retained earnings.
(b) Includes fourth quarter 1995 common stock dividends of \(\$ 80\) million declared Includes fourth quarter 19
and paid by Chase in 1996.

The Notes to Financial Statements are an integral part of these Statements.
\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{3}{|l|}{Nine Months Ended September 30,} \\
\hline & \multicolumn{2}{|l|}{1996} & 1995 \\
\hline \multirow[t]{2}{*}{\$} & 2,650 & \$ & 2,850 \\
\hline & -- & & (200) \\
\hline \$ & 2,650 & \$ & 2,650 \\
\hline \multirow[t]{3}{*}{\$} & 458 & \$ & 447 \\
\hline & (20) (a) & & -- \\
\hline & 2 & & 10 \\
\hline \$ & 440 & \$ & 457 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \$ & 11,075 & \$ & 10,671 \\
\hline & (433) (a) & & -- \\
\hline & (114) & & 324 \\
\hline & (84) & & (7) \\
\hline \$ & 10,444 & \$ & 10,988 \\
\hline
\end{tabular}
\begin{tabular}{llll}
\(\$\) & 7,997 \\
1,625
\end{tabular}\(\quad \$ \quad\)\begin{tabular}{l}
6,045 \\
2,132
\end{tabular}

2,132
(584)

----------
\begin{tabular}{lr}
\(\$\) & \begin{tabular}{r}
\((237)\) \\
\((243)\)
\end{tabular} \\
------- \\
\(\$\) & \((480)\)
\end{tabular}
\$ \((1,107)\)
\$
\$ (473)
----------
\$ (130)
\$ (667)


THE CHASE MANHATTAN CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF CASH FLOWS
Nine Months Ended September 30, (in millions)

Operating Activities
Net Income
by Operating Activities:
Effect of Change in Accounting Principle
Provision for Losses
Restructuring Charge and Expenses
Depreciation and Amortization
Net Change In:
Trading-Related Assets
Accrued Interest Receivable
Other Assets
Trading-Related Liabilities
Accrued Interest Payable
Other Liabilities
Other, Net
Net Cash Provided (Used) by Operating Activities

Investing Activities
Net Change In:
Deposits with Banks
Federal Funds Sold and Securities Purchased Under Resale Agreements
Loans Due to Sales and Securitizations
Other Loans, Net
Other, Net
Proceeds from the Maturity of Held-to-Maturity Securities
Purchases of Held-to-Maturity Securities
Proceeds from the Maturity of Available-for-Sale Securities
Proceeds from the Sale of Available-for-Sale Securities
Purchases of Available-for-Sale Securities
Net Cash Used by Investing Activities
\begin{tabular}{cc}
4,035 & 2,952 \\
\((8,237)\) & \((5,065)\) \\
27,984 & 21,222 \\
\((28,667)\) & \((29,651)\) \\
\((1,198)\) & \((582)\) \\
859 & 1,715 \\
\((187)\) & \((1,055)\) \\
6,288 & 5,272 \\
32,792 & 38,832 \\
\((45,323)\) & \((51,423)\) \\
-------- & ------- \\
\((11,654)\) & \((17,783)\) \\
------- & ------
\end{tabular}

Financing Activities
Net Change In:
Noninterest-Bearing Domestic Demand Deposits
Domestic Time and Savings Deposits
Foreign Deposits
Federal Funds Purchased and Securities Sold Under Repurchase Agreements Other Borrowed Funds
Other, Net
Proceeds from the Issuance of Long-Term Debt
Repayments of Long-Term Debt
Proceeds from the Issuance of Stock
Proceeds from the Issuance of Preferred Stock of Subsidiary
Treasury Stock Purchased
Cash Dividends Paid
Net Cash Provided by Financing Activities
Effect of Exchange Rate Changes on Cash and Due from Banks
Net Decrease in Cash and Due from Banks
Cash and Due from Banks at January 1,
Cash and Due from Banks at September 30,
Cash Interest Paid
Taxes Paid
\begin{tabular}{|c|c|}
\hline 399 & \((2,711)\) \\
\hline 1,303 & \((2,320)\) \\
\hline \((8,194)\) & 4,790 \\
\hline 19,382 & 11,875 \\
\hline 3,688 & 2,719 \\
\hline 921 & 17 \\
\hline 866 & 1,628 \\
\hline \((1,378)\) & \((1,603)\) \\
\hline 914 & 443 \\
\hline 550 & -- \\
\hline (1,007) & (797) \\
\hline (886) & (719) \\
\hline 16,558 & 13,322 \\
\hline (39) & 4 \\
\hline \((1,065)\) & \((1,286)\) \\
\hline 14,794 & 13,545 \\
\hline \$ 13,729 & \$ 12,259 \\
\hline \$ 8,366 & \$ 8,197 \\
\hline \$ 1,296 & \$ 887 \\
\hline
\end{tabular}

NOTE 1 - BASIS OF PRESENTATION
The unaudited financial statements of The Chase Manhattan Corporation and subsidiaries are prepared in accordance with generally accepted accounting principles for interim financial information. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the financial position and the results of operations for the interim periods presented have been included. In addition, certain amounts have been reclassified to conform to the current presentation.

NOTE 2 - MERGER BETWEEN CHASE AND CHEMICAL
On March 31, 1996, The Chase Manhattan Corporation ("Chase") merged with and into Chemical Banking Corporation ("Chemical"). Upon consummation of the merger, Chemical changed its name to "The Chase Manhattan Corporation" (the "Corporation"). The merger was accounted for as a pooling-of-interests and, accordingly, the information included in the financial statements presents the combined results of Chase and Chemical as if the merger had been in effect for all periods presented.

In connection with the merger, \(\$ 1.9\) billion of one-time merger-related costs have been identified, of which \(\$ 1.65\) billion was taken as a restructuring charge on March 31, 1996. The remaining \(\$ 250\) million of merger-related expenses will be recognized as incurred in accordance with an existing accounting pronouncement. Approximately \(\$ 60\) million of these merger-related expenses have been incurred (\$6 million in the first quarter, \(\$ 22\) million in the second quarter and \(\$ 32\) million in the third quarter) and included in the restructuring charge and expenses caption in the income statement. The remaining one-time merger-related expenses are expected to be incurred substantially over the next one and a half years. The \(\$ 1.9\) billion of merger-related costs reflect severance and other termination-related costs to be incurred in connection with anticipated staff reductions (approximately \(\$ 600\) million), costs in connection with planned dispositions of certain facilities, premises and equipment (approximately \(\$ 700\) million), and other merger-related expenses, including costs to eliminate redundant back office and other operations and other expenses related directly to the merger (approximately \(\$ 600\) million).

At September 30,1996 , the reserve balance associated with the above \(\$ 1.65\) billion restructuring charge was approximately \(\$ 1,201\) million, of which \(\$ 349\) million related to severance and other termination-related costs, \(\$ 666\) million related to the disposition of certain facilities and premises and equipment, and \(\$ 186\) million related to other merger costs, including costs to eliminate redundant back office and other operations.

Under the terms of the merger agreement, all 18.6 million shares of Chase's treasury stock amounting to \(\$ 1,010\) million at March 31, 1996, were cancelled and retired.

On July 14, The Chase Manhattan Bank, N.A., a national bank, merged with and into Chemical Bank, a New York State bank, and Chemical Bank changed its name to "The Chase Manhattan Bank".

NOTE 3 - TREASURY STOCK
During the first nine months of 1996, the Corporation issued 20.2 million shares of common stock and repurchased approximately 15.2 million shares of its outstanding common stock in the open market. These repurchases were made as part of a buy-back program which terminated at September 30, 1996.

On October 15, 1996, the Corporation announced a common stock purchase program in which the Corporation is authorized until December 31,1998 to purchase up to \(\$ 2.5\) billion of its common stock, in addition to such other number of common shares as may be necessary to provide for expected issuances under its dividend reinvestment plan and its various stock-based director and employee benefits plans.

NOTE 4 - TRADING ACTIVITIES
For a discussion of the Corporation's risk management instrument activity and related trading revenue for the 1996 third quarter and first nine months, see Management's Discussion and Analysis ("MD\&A") on pages 21-22 and page 38 of this Form 10-Q.

Trading Assets and Liabilities
Trading assets and trading liabilities (which are carried at estimated fair value, after taking into account the effects of legally enforceable master netting agreements on risk management instruments) are presented in the following table for the dates indicated.
```

(in millions)
Trading Assets - Debt and Equity Instruments:

```
U.S. Government, Federal Agencies and Municipal Securities Certificates of Deposit, Bankers' Acceptances, and Commercial Paper
Debt Securities Issued by Foreign Governments
Debt Securities Issued by Foreign Financial Institutions Loans
Corporate Securities
Other

Total Trading Assets - Debt and Equity Instruments (a)
Trading Assets - Risk Management Instruments:
Interest Rate Contracts
Foreign Exchange Contracts
Stock Index Options and Commodity Contracts
Total Trading Assets - Risk Management Instruments

Trading Liabilities - Risk Management Instruments:
Interest Rate Contracts
Foreign Exchange Contracts
Stock Index Options and Commodity Contracts
Trading Liabilities - Risk Management Instruments
Securities Sold, Not Yet Purchased

Total Trading Liabilities
\begin{tabular}{|c|c|c|c|}
\hline & \[
\begin{array}{r}
\text { nber } 30, \\
1996
\end{array}
\] & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { December } 31, \\
1995
\end{array}
\]} \\
\hline \multirow[t]{7}{*}{\$} & 12,824 & \$ & 9,601 \\
\hline & 1,777 & & 2,560 \\
\hline & 8,724 & & 6,318 \\
\hline & 5,313 & & 3,467 \\
\hline & 995 & & 666 \\
\hline & 1,810 & & 2,224 \\
\hline & 1,509 & & 1,376 \\
\hline \$ & 32,952 & \$ & 26,212 \\
\hline \multirow[t]{3}{*}{\$} & 13,954 & \$ & 12,408 \\
\hline & 10,439 & & 12,384 \\
\hline & 2,490 & & 1,033 \\
\hline \$ & 26,883 & \$ & 25,825 \\
\hline \multirow[t]{3}{*}{\$} & 13,618 & \$ & 13,975 \\
\hline & 10,153 & & 13,295 \\
\hline & 1,809 & & 831 \\
\hline \$ & 25,580 & \$ & 28,101 \\
\hline \$ & 7,392 & \$ & 6,240 \\
\hline \$ & 32,972 & \$ & 34,341 \\
\hline
\end{tabular}
(a) Includes emerging markets instruments of \(\$ 6,306\) million at September 30, 1996 .

\section*{NOTE 5 - SECURITIES}

For a discussion of the accounting policies relating to securities, see Note One of the Corporation's 1995 Annual Report to its stockholders filed with the Securities and Exchange Commission on Form 8-K dated April 16, 1996 (the "1995 Annual Report").

The valuation of the securities classified as available-for-sale (including securities classified as loans which are subject to the provisions of SFAS 115) resulted in a net after-tax unfavorable impact of \(\$ 480\) million on the Corporation's stockholders' equity at September 30, 1996, compared with a net after-tax unfavorable impact of \(\$ 237\) million at December 31, 1995. The change from the 1995 year-end was the result of an increase in U.S. dollar interest rates during the first nine months of 1996, thereby causing a decline in the market value of the securities portfolio. This decline was partially offset by a steady improvement in the value of the Corporation's emerging markets securities classified as loans since December 31, 1995.

Net gains from available-for-sale securities sold in the third quarter and first nine months of 1996 amounted to \(\$ 34\) million (gross gains of \(\$ 83\) million and gross losses of \(\$ 49\) million) and \(\$ 110\) million (gross gains of \(\$ 234\) million and gross losses of \(\$ 124\) million), respectively. Net gains on such sales for the same periods in 1995 amounted to \(\$ 51\) million (gross gains of \(\$ 110\) million and gross losses of \(\$ 59\) million) in the third quarter and \(\$ 105\) million (gross gains of \(\$ 339\) million and gross losses of \(\$ 234\) million) in the first nine months. Early redemption of certain held-to-maturity securities by their issuers resulted in a \(\$ 2\) million gain for both the third quarter and first nine months of 1995.

AVAILABLE-FOR-SALE SECURITIES
The amortized cost and estimated fair value of available-for-sale securities, including the impact of related derivatives, were as follows for the dates indicated:

September 30, 1996 (in millions)
U.S. Government and Federal

Agency/Corporation Obligations:
Mortgage-Backed Securities
Collateralized Mortgage Obligations
Other, primarily U.S. Treasuries
Obligations of State and Political Subdivisions
Debt Securities Issued by Foreign Governments Corporate Debt Securities
Collateralized Mortgage Obligations (b)
Equity Securities
Other, primarily Asset-Backed Securities
Total Available-for-Sale Securities

December 31, 1995 (in millions)
- ----------------------------------
U.S. Government and Federal

Agency/Corporation Obligations:
Mortgage-Backed Securities
Collateralized Mortgage Obligations
Other, primarily U.S. Treasuries
Obligations of State and Political Subdivisions
Debt Securities Issued by Foreign Governments
Corporate Debt Securities
Collateralized Mortgage Obligations (b)
Equity Securities
Other, primarily Asset-Backed Securities
Total Available-for-Sale Securities
(a) The Corporation's portfolio of securities generally consists of

The corporation's portfolio of securities generaly consists of
investment-grade securities. The fair value of actively-traded securities
is determined by the secondary market, while the fair value for
nonactively-traded securities is based on independent broker quotations.
(b) Collateralized mortgage obligations of private issuers generally have
underlying collateral consisting of obligations of U.S. Government and
Federal agencies and corporations.
The corporation's portfolio of securities generaly consists of
investment-grade securities. The fair value of actively-traded securities
is determined by the secondary market, while the fair value for
nonactively-traded securities is based on independent broker quotations.
(b) Collateralized mortgage obligations of private issuers generally have
underlying collateral consisting of obligations of U.S. Government and
Federal agencies and corporations.
The corporation's portfolio of securities generaly consists of
investment-grade securities. The fair value of actively-traded securities
is determined by the secondary market, while the fair value for
nonactively-traded securities is based on independent broker quotations.
(b) Collateralized mortgage obligations of private issuers generally have
underlying collateral consisting of obligations of U.S. Government and
Federal agencies and corporations.
The corporation's portfolio of securities generaly consists of
investment-grade securities. The fair value of actively-traded securities
is determined by the secondary market, while the fair value for
nonactively-traded securities is based on independent broker quotations.
(b) Collateralized mortgage obligations of private issuers generally have
underlying collateral consisting of obligations of U.S. Government and
Federal agencies and corporations.
The corporation's portfolio of securities generaly consists of
investment-grade securities. The fair value of actively-traded securities
is determined by the secondary market, while the fair value for
nonactively-traded securities is based on independent broker quotations.
(b) Collateralized mortgage obligations of private issuers generally have
underlying collateral consisting of obligations of U.S. Government and
Federal agencies and corporations.
The corporation's portfolio of securities generaly consists of
investment-grade securities. The fair value of actively-traded securities
is determined by the secondary market, while the fair value for
nonactively-traded securities is based on independent broker quotations.
(b) Collateralized mortgage obligations of private issuers generally have
underlying collateral consisting of obligations of U.S. Government and
Federal agencies and corporations.再
\begin{tabular}{|c|c|c|c|}
\hline & Gross & Gross & \\
\hline Amortized & Unrealized & Unrealized & Fair \\
\hline Cost & Gains & Losses & Value (a) \\
\hline
\end{tabular}
\begin{tabular}{rrr}
\(\$ 453\) & \(\$\) & 19,356 \\
3 & 2,038 \\
268 & 12,335 \\
3 & 316 \\
17 & 5,941 \\
-- & 880 \\
5 & 115 \\
-- & 1,099 \\
6 & 397 \\
------ & \$ & 42,477 \\
\(\$ 755\) & \(=========\)
\end{tabular}

Gross
Unrealized Fair
Value (a)
-----
\$ 19,232
1,124
4,971
639
8,172
737
245
1,164
857
--------
\(\$ \quad 37,141\)

The amortized cost and estimated fair value of held-to-maturity securities for the dates indicated were as follows:

\section*{September 30, 1996 (in millions)}
---------------------------------
U.S. Government and Federal Agency/Corporation Obligations:

Mortgage-Backed Securities
Collateralized Mortgage Obligations
Other, primarily U.S. Treasuries
Other, primarily Asset-Backed Securities (b)

Total Held-to-Maturity Securities

December 31, 1995 (in millions)
U.S. Government and Federal

Agency/Corporation Obligations:
Mortgage-Backed Securities
Collateralized Mortgage Obligations
Other, primarily U.S. Treasuries
Other, primarily Asset-Backed Securities (b)
Total Held-to-Maturity Securities
Amortized
Cost
Gross
Unrealized
Gains

Gross
\begin{tabular}{|c|c|}
\hline Unrealized & Fair \\
\hline Losses & Value (a) \\
\hline
\end{tabular} Value(a)
\begin{tabular}{|c|c|c|c|}
\hline \$ & 23 & \$ & 1,568 \\
\hline & 16 & & 2,148 \\
\hline & -- & & 82 \\
\hline & -- & & 127 \\
\hline \$ & 39 & \$ & 3,925 \\
\hline
\end{tabular}

\section*{Gross}
\begin{tabular}{cl} 
Unrealized & Fair \\
Losses & Value (a) \\
----------- & -----
\end{tabular}
\begin{tabular}{lrlr}
\(\$\) & 1 & \(\$\) & 1,805 \\
& 6 & & 2,629 \\
& -- & 82 \\
& -- & 143 \\
----- & 7 & \(\$\) & 4,659 \\
\$ & 7 & & \\
\hline
\end{tabular}
(a) The Corporation's portfolio of securities generally consists of investment-grade securities. The fair value of actively-traded securities is determined by the secondary market, while the fair value for nonactively-traded securities is based on independent broker quotations.
(b) Also includes collateralized mortgage obligations of private issuers which generally have underlying collateral consisting of obligations of U.S. Government and Federal agencies and corporations.

For a discussion of the accounting policies relating to loans, including securities classified as loans which are subject to the provisions of SFAS 115, reference is made to page 63 and to Note One of the Corporation's 1995 Annual Report. The following table reflects the amortized cost and estimated fair value of loans measured pursuant to SFAS 115 (which are all available-for-sale), including the impact of related derivatives, for the dates indicated.
```

(in millions)

- --------------

```

September 30, 1996

December 31, 1995
Amortized
Cost
-------
\$ \(\quad 2,167\)
\(==========\)
\begin{tabular}{ll} 
\$ & 2,849 \\
\(==========\)
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\multirow[t]{3}{*}{\begin{tabular}{l}
Gross \\
Unrealized Gains
\end{tabular}}} & \multicolumn{2}{|l|}{Gross} \\
\hline & & \multicolumn{2}{|l|}{Unrealized} \\
\hline & & & ses \\
\hline \$ & 140 & \$ & 50 \\
\hline \$ & 47 & \$ & 91 \\
\hline
\end{tabular}

Fair Value ------


There were no net gains or losses in the third quarter of 1996 related to the disposition of available-for-sale emerging market securities, compared with a net loss of \(\$ 36\) million in the third quarter of 1995 . For the first nine months, net losses on such sales totaled \(\$ 65\) million in 1996 and \(\$ 62\) million in 1995, respectively.

The following table sets forth impaired loan disclosures under SFAS 114 . The Corporation uses the discounted cash flow method as its primary method for valuing impaired loans.
\begin{tabular}{|c|c|c|}
\hline (in millions) & Sep & \[
\begin{array}{r}
\text { er } 30, \\
1996
\end{array}
\] \\
\hline Impaired Loans with an Allowance & \$ & 579 \\
\hline Impaired Loans without an Allowance (a) & & 447 \\
\hline Total Impaired Loans & \$ & 1,026 \\
\hline Allowance for Impaired Loans under SFAS 114 (b) & \$ & 212 \\
\hline Average Balance of Impaired Loans during the year-to-date period ended: & \$ & 1,160 \\
\hline Interest Income Recognized on Impaired Loans during the year-to-date period ended: & \$ & 26 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { December } 31, \\
1995
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { September } 30, \\
1995
\end{array}
\]} \\
\hline \$ & 481 & \$ & 619 \\
\hline & 740 & & 843 \\
\hline \$ & 1,221 & \$ & 1,462 \\
\hline \$ & 152 & \$ & 167 \\
\hline \$ & 1,534 & \$ & 1,605 \\
\hline \$ & 26 & \$ & 19 \\
\hline
\end{tabular}
(a) Impaired loans for which the discounted cash flows, collateral value or market price equals or exceeds the carrying value of the loan. Such loans do not require an allowance under SFAS 114.
(b) The Allowance for Impaired Loans under SFAS 114 is a part of the Corporation's overall Allowance for Credit Losses.

NOTE 7 - POSTRETIREMENT MEDICAL AND LIFE INSURANCE BENEFITS
Effective January 1, 1995, the Corporation adopted Statement of Financial Accounting Standards No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions" ("SFAS 106"), for postretirement medical benefits for its foreign plans. Consistent with the January 1, 1993 adoption of SFAS 106 for domestic plans, the Corporation elected to expense the entire unrecognized accumulated obligation as of the date of adoption of SFAS 106 related to its foreign plans via a one-time pre-tax charge of \(\$ 17\) million ( \(\$ 11\) million after-tax) .

\section*{NOTE 8 - RESTRUCTURING CHARGES}

See Note 2 for a discussion of the merger-related restructuring charge. For a discussion of the Corporation's restructuring charges taken in prior years, reference is made to Note Fifteen of the Corporation's 1995 Annual Report. At September 30, 1996, the reserve balance related to prior years' restructuring charges was approximately \(\$ 101\) million relating substantially to the disposition of certain facilities, premises and equipment and the termination of leases.

NOTE 9 - COMMITMENTS AND CONTINGENCIES
For a discussion of certain legal proceedings, see Part II, Item 1 of this Form 10-Q.

NOTE 10 - PREFERRED STOCK OF SUBSIDIARY
Chase Preferred Capital Corporation ("CPCC"), a newly formed real estate investment trust established for the purpose of acquiring, holding and managing real estate mortgage assets, is a wholly-owned subsidiary of The Chase Manhattan Bank. On September 18, 1996, CPCC issued 22 million shares of \(8.10 \%\) Cumulative Preferred Stock, Series A with a liquidation preference of \(\$ 25\) per share. Dividends are cumulative, will be payable quarterly commencing December 31, 1996 and will be considered minority interest expense by the Corporation.

The Series A Preferred Shares are generally not redeemable prior to September 18, 2001. On and after September 18, 2001, the Series A Preferred Shares may be redeemed for cash at the option of CPCC, in whole or in part, at a redemption price of \(\$ 25\) per share, plus accrued and unpaid dividends, if any, thereon.
The Series A Preferred Shares will be treated as Tier 1 capital for the
Corporation. The Series A Preferred Shares will not be subject to any sinking fund or mandatory redemption and will not be convertible into any other securities of CPCC or the Corporation and any of its subsidiaries.

NOTE 11 - DERIVATIVE AND FOREIGN EXCHANGE FINANCIAL INSTRUMENTS
The Corporation utilizes various derivative and foreign exchange financial instruments for trading purposes and for purposes other than trading, such as asset/liability management ("ALM"). These financial instruments represent contracts with counterparties where payments are made to or from the counterparty based upon specific interest rates, currency levels, other market rates or on terms predetermined by the contract. Such derivative and foreign exchange transactions involve, to varying degrees, credit risk and market risk. For a discussion of the credit and market risks involved with derivative and foreign exchange financial instruments, reference is made to pages 32 and \(38-44\) and to Note Eighteen of the Corporation's 1995 Annual Report.

DERIVATIVE AND FOREIGN EXCHANGE INSTRUMENTS USED FOR TRADING PURPOSES: The financial instruments used for the Corporation's trading activities are disclosed in Note 4 of this Form \(10-Q\). The credit risk relating to the Corporation's trading activities is recorded on the balance sheet. The effects of market risk (gains or losses) on the Corporation's trading activities have been reflected in trading revenue, as the trading instruments are marked-to-market on a daily basis.

DERIVATIVE AND FOREIGN EXCHANGE INSTRUMENTS USED FOR PURPOSES OTHER THAN TRADING: The Corporation's principal objective in using off-balance sheet instruments for purposes other than trading is for its ALM activities. A discussion of the Corporation's objectives and strategies for employing derivative and foreign exchange instruments for ALM activities is included on pages 41 and 44 of the Corporation's 1995 Annual Report.

At September 30, 1996, gross deferred gains and gross deferred losses relating to closed derivative contracts used in ALM activities were \(\$ 592\) million and \(\$ 654\) million, respectively. See page 56 of the Corporation's 1995 Annual Report for the accounting method used for these contracts and see page 41 of this Form \(10-Q\) for the Amortization of Net Deferred Gains (Losses) on Closed ALM Contracts.

The Corporation also uses selected derivative financial instruments to manage the sensitivity to changes in market interest rates on anticipated transactions; however, such transactions are not significant. Accordingly, at September 30, 1996, deferred gains and losses associated with such transactions were immaterial.

The following table summarizes the aggregate notional amounts of interest rate and foreign exchange contracts as well as the credit exposure related to these instruments (after taking into account the effects of legally enforceable master netting agreements) for the dates indicated below. The table should be read in conjunction with the descriptions of these products and their risks included on pages 74-75 of the Corporation's 1995 Annual Report.
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Notional Amounts (a)} \\
\hline (in billions) & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { September } 30, \\
1996
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { December } 31, \\
1995
\end{array}
\]} \\
\hline \multicolumn{5}{|l|}{Interest Rate Contracts} \\
\hline Futures, Forwards and Forward Rate Agreements & & & & \\
\hline Trading & \$ & 1,276.5 & \$ & 1,047.5 \\
\hline Asset and Liability Management & & 68.1 & & 40.0 \\
\hline \multicolumn{5}{|l|}{Interest Rate Swaps} \\
\hline Trading & & 2,171.8 & & 1,692.6 \\
\hline Asset and Liability Management & & 98.7 & & 69.7 \\
\hline \multicolumn{5}{|l|}{Purchased Options} \\
\hline Trading & & 170.1 & & 147.2 \\
\hline Asset and Liability Management & & 42.2 & & 26.0 \\
\hline \multicolumn{5}{|l|}{Written Options} \\
\hline Trading & & 172.1 & & 161.0 \\
\hline Asset and Liability Management & & 19.7 & & 6.4 \\
\hline Total Interest Rate Contracts & \$ & 4,019.2 & \$ & 3,190.4 \\
\hline \multicolumn{5}{|l|}{Foreign Exchange Contracts} \\
\hline Spot, Forward and Futures Contracts & & & & \\
\hline Trading & \$ & 1,330.4 & \$ & 1,352.1 \\
\hline Asset and Liability Management & & 48.3 & & 10.9 \\
\hline \multicolumn{5}{|l|}{Other Foreign Exchange Contracts (b)} \\
\hline Trading & & 241.7 & & 241.6 \\
\hline Asset and Liability Management & & 3.0 & & 1.6 \\
\hline Total Foreign Exchange Contracts & \$ & 1,623.4 & \$ & 1,606.2 \\
\hline \multicolumn{5}{|l|}{Stock Index Options and Commodity} \\
\hline \multicolumn{5}{|l|}{Contracts} \\
\hline Trading & \$ & 43.4 & \$ & 37.7 \\
\hline \multicolumn{5}{|l|}{Total Stock Index Options and} \\
\hline Commodity Contracts & \$ & 43.4 & \$ & 37.7 \\
\hline
\end{tabular}

Total Credit Exposure Recorded on the Balance Sheet
Credit Exposure
September 30,
1996
(a) The notional amounts of exchange-traded interest rate contracts, foreign exchange contracts, and stock index options and commodity contracts were \(\$ 596.9\) billion, \(\$ 4.7\) billion and \(\$ 2.7\) billion, respectively, at September 30, 1996, compared with \(\$ 417.7\) billion, \(\$ 10.6\) billion and \(\$ 5.1\) billion, respectively, at December 31, 1995. The credit risk amounts of these contracts were minimal since exchange-traded contracts principally settle daily in cash.
(b) Includes notional amounts of purchased options, written options and cross-currency interest rate swaps of \(\$ 73.2\) billion, \(\$ 85.3\) billion and \(\$ 86.2\) billion, respectively, at September 30, 1996, compared with \(\$ 92.2\) billion, \(\$ 92.4\) billion and \(\$ 58.6\) billion, respectively, at December 31, 1995.

The following table summarizes the Corporation's credit risk which is represented by contract amounts relating to lending-related financial instruments at September 30, 1996 and December 31, 1995. The table should be read in conjunction with the description of these products and their risks included on page 75 of the Corporation's 1995 Annual Report.

OFF-BALANCE SHEET LENDING-RELATED FINANCIAL INSTRUMENTS

(in millions)
Commitments to Extend Credit
Standby Letters of Credit and Guarantees (Net of Risk
\(\quad\) Participations of \(\$ 4,518\) and \(\$ 4,861\) )
Other Letters of Credit
Customers' Securities Lent
(a) Excludes credit card commitments of \(\$ 49.0\) billion and \(\$ 47.6\) billion at

NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS
For a discussion of the Corporation's fair value methodologies, see pages 76-77 of the Corporation's 1995 Annual Report. The following table presents the carrying value and estimated fair value at September 30, 1996 and December 31, 1995 of the Corporation's financial assets and liabilities valued under SFAS 107.


Derivative contracts used for ALM activities are included in the above amounts and are valued using market prices or pricing models consistent with methods used by the Corporation in valuing similar instruments used for trading purposes. The following table presents the carrying value and estimated fair value of derivatives contracts used for ALM activities excluding those derivatives contracts used by the Corporation to manage the risks associated with its mortgage servicing portfolio, which are disclosed on page 33.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(in millions)} & \multicolumn{9}{|c|}{September 30, 1996} & \multicolumn{4}{|c|}{December 31, 1995} \\
\hline & \multicolumn{2}{|l|}{Carrying Value} & \multicolumn{2}{|l|}{Estimated Fair Value} & \multicolumn{3}{|l|}{Net Unrealized Gains/(Losses)} & \multicolumn{2}{|l|}{Carrying Value} & \multicolumn{2}{|l|}{Estimated Fair Value} & \multicolumn{2}{|l|}{Net Unrealized Gains/(Losses)} \\
\hline Total Financial Assets & \$ & 238 & \$ & 111 & \$ & (127) & (a) & \$ & 92 & \$ & (67) & \$ & (159) \\
\hline Total Financial Liabilities & \$ & 250 & \$ & (77) & \$ & (327) & (a) & \$ & 270 & \$ & 643 & \$ & 373 \\
\hline
\end{tabular}
(a) Unrealized gains and losses related to total financial assets were \(\$ 453\) million and \(\$ 580\) million, respectively, at September 30, 1996. Unrealized gains and losses related to total financial liabilities were \(\$ 271\) million and \$598 million, respectively, at September 30, 1996.

MANAGEMENT'S DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

\section*{THE CHASE MANHATTAN CORPORATION \\ FINANCIAL HIGHLIGHTS}
(in millions, except per share and ratio data)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{3}{|c|}{1996} & & \multicolumn{2}{|r|}{1995} & \multicolumn{4}{|c|}{Nine Months Ended} \\
\hline & \multicolumn{2}{|l|}{Third Quarter} & \multicolumn{2}{|c|}{Second Quarter} & \multicolumn{2}{|r|}{Third Quarter} & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { Sept. } 30, \\
1996
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\text { Sept. } 30 \text {, }
\]} \\
\hline \multicolumn{11}{|l|}{EARNINGS:} \\
\hline Income Before Restructuring Charge Restructuring Charge (After-Tax) & \$ & \[
\begin{aligned}
& 878 \\
& (20)(\mathrm{a})
\end{aligned}
\] & \$ & \[
\begin{aligned}
& 870 \\
& (14)(a)
\end{aligned}
\] & \$ & \[
764
\] & & \[
\begin{aligned}
& 2,685 \\
& (1,060)(a)
\end{aligned}
\] & \$ & \[
\begin{aligned}
& 2,152 \\
& \quad(9)(b)
\end{aligned}
\] \\
\hline \multicolumn{11}{|l|}{Income After Restructuring Charge and} \\
\hline Effect of Change in Accounting Principle & & -- & & -- & & -- & & -- & & (11) (c) \\
\hline Net Income & \$ & 858 & \$ & 856 & \$ & 764 & \$ & 1,625 & \$ & 2,132 \\
\hline Net Income Applicable to Common Stock & \$ & 803 & \$ & 801 & \$ & 708 & \$ & 1,461 & \$ & 1,959 \\
\hline
\end{tabular}

INCOME PER COMMON SHARE:

\section*{Primary:}

Income Before Restructuring Charge
Restructuring Charge (After-Tax)
Income After Restructuring Charge and
Before Effect of Accounting Change
Effect of Change in Accounting Principle

Net Income
Assuming Full Dilution:
Income Before Restructuring Charge
Restructuring Charge (After-Tax)

Income After Restructuring Charge and Before Effect of Accounting Change Effect of Change in Accounting Principle

Net Income

PER COMMON SHARE
Book Value
Market Value
Common Stock Dividends Declared (d)
\begin{tabular}{|c|c|c|c|c|c|}
\hline \$ & \[
\begin{aligned}
& 1.85 \\
& (0.05)(a)
\end{aligned}
\] & \$ & \[
\begin{aligned}
& 1.83 \\
& (0.03)(\mathrm{a})
\end{aligned}
\] & \$ & 1.58 \\
\hline & 1.80 & & 1.80 & & 1.58 \\
\hline & -- & & -- & & -- \\
\hline \$ & 1.80 & \$ & 1.80 & \$ & 1.58 \\
\hline \$ & \[
\begin{aligned}
& 1.83 \\
& (0.05)(\mathrm{a})
\end{aligned}
\] & & \[
\begin{aligned}
& 1.82 \\
& (0.03)(\mathrm{a})
\end{aligned}
\] & \$ & 1.55 \\
\hline & 1.78 & & 1.79 & & 1.55 \\
\hline \$ & 1.78 & \$ & 1.79 & \$ & 1.55 \\
\hline \$ & 42.03 & \$ & 40.47 & \$ & 40.93 \\
\hline \$ & 80.13 & \$ & 70.63 & \$ & 60.88 \\
\hline \$ & 0.56 & \$ & 0.56 & \$ & 0.50 \\
\hline
\end{tabular}


42.03
80.13
1.68
\(\$ 4.51\)
(0.02) (b)
4.49
(0.02) (c)
\$ 4.47
\(========\)
\(\$ \quad 4.34\)
(0.02) (b)

4.32
(0.02)(c)
```

$\$ \quad 4.30$

```
\$ 40.93
60.88
1.44

COMMON SHARES OUTSTANDING:
Average Common and Common Equivalent Shares
Average Common Shares Assuming Full Dilution
Common Shares at Period End
PERFORMANCE RATIOS: (Average Balances)
Income Before Restructuring Charge: (e)
Return on Assets
Return on Common Stockholders Equity
Return on Total Stockholders' Equity
Net Income (Loss): (e)
Return on Assets
Return on Common Stockholders' Equity
Return on Total Stockholders' Equity
Efficiency Ratio (f)

Part 1
Item 2 (continued)

On March 31, 1996, The Chase Manhattan Corporation ("Chase") merged with and into Chemical Banking Corporation ("Chemical"). Upon consummation of the merger, Chemical changed its name to "The Chase Manhattan Corporation" (the "Corporation"). The merger was accounted for as a pooling-of-interests and, accordingly, the information included in this Form 10-Q presents the combined results of Chase and Chemical as if the merger had been in effect for all periods presented. Certain forward-looking statements contained herein are subject to risks and uncertainties. The Corporation's actual results following the merger may differ materially from those set forth in such forward-looking statements. Reference is made to the Corporation's reports filed with the Securities and Exchange Commission, in particular the Form 8-K dated July 17, 1996, the Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996 and the Corporation's Annual Report to Stockholders (as filed with the Corporation's Current Report on Form 8-K dated April 16, 1996) for a discussion of factors that may cause such differences to occur.

\section*{OVERVIEW}

The Chase Manhattan Corporation (the "Corporation") reported earnings for the third quarter of 1996 were \(\$ 858\) million, a \(12 \%\) increase when compared with 1995 third quarter earnings of \(\$ 764\) million. Primary earnings per share ("primary EPS") were \(\$ 1.80\) for the 1996 third quarter, compared with \(\$ 1.58\) for the 1995 third quarter, and fully diluted earnings per share ("fully diluted EPS") for the 1996 and 1995 third quarters were \(\$ 1.78\) and \(\$ 1.55\), respectively.
Excluding merger-related expenses of \(\$ 20\) million, after tax, net income for the 1996 third quarter was \(\$ 878\) million, primary EPS were \(\$ 1.85\) and fully diluted EPS were \(\$ 1.83\).

The Corporation's net income, including restructuring charges and expenses of \(\$ 1,060\) million, after tax, was \(\$ 1,625\) million for the first nine months of 1996 , compared with \(\$ 2,132\) million for the first nine months of 1995. Primary EPS and fully diluted EPS for the first nine months of 1996 were \(\$ 3.28\) and \(\$ 3.23\), respectively, compared with \(\$ 4.47\) and \(\$ 4.30\), respectively, for the same periods in 1995. Excluding restructuring charges and expenses, the corporation's earnings for the first nine months of 1996 rose \(25 \%\) to \(\$ 2,685\) million. Primary and fully diluted EPS were \(\$ 5.66\) and \(\$ 5.57\), respectively, in 1996 , compared with \(\$ 4.51\) and \(\$ 4.34\), respectively, in the same 1995 period.

The Corporation's third quarter and first nine months 1996 results reflected revenue growth in its global wholesale and nationwide consumer businesses, and effective management of its operating and credit costs. Merger savings were \(\$ 180\) million in the 1996 third quarter and \(\$ 320\) million for the first nine months of 1996. Management expects to achieve its previously announced performance target of \(\$ 510\) million of merger-related savings for 1996.

The Corporation's return on average common stockholders' equity was 17.9\% for the third quarter of 1996, compared with \(16.2 \%\) for the 1995 comparable quarter. Excluding restructuring charges and expenses, the return on common stockholders' equity was \(19.0 \%\) for the first nine months of 1996 versus \(15.9 \%\) for the same period of 1995. The Corporation's efficiency ratio improved to \(58.2 \%\) for the third quarter of 1996, compared with 61.9\% for the third quarter of 1995. Excluding the impact of credit card securitizations (see further discussions on pages 33 and 34), the efficiency ratio for the third quarters of 1996 and 1995 was \(56.1 \%\) and \(61.1 \%\), respectively.

In connection with reporting the Corporation's 1996 third quarter earnings, management announced that it believed that the Corporation will generally meet previously announced operating goals for 1996. Management of the Corporation currently expects the Corporation to continue to realize annual operating revenue growth, on a managed basis, of \(5-7 \%\) into 1997 , and continues to target as financial goals double digit operating earnings per share growth in each of the next two years, a return on average common equity of \(18 \%\) or higher by 1998 , and an efficiency ratio in the low 50\% range by 1998.

On October 15, 1996, the Corporation announced that its Board of Directors had authorized a common stock repurchase program for the corporation. The Corporation is authorized until December 31, 1998 to purchase up to \(\$ 2.5\) billion of its common stock, in addition to such other number of common shares as may be necessary to provide for expected issuances under its dividend reinvestment plan and its various stock-based director and employee benefits plans.

At September 30, 1996, the Corporation's Tier 1 Capital and Total Capital ratios were \(8.36 \%\) and \(12.17 \%\), respectively (excluding the assets and off-balance sheet financial instruments of the Corporation's securities subsidiary, as well as the Corporation's investment in this subsidiary). These risk-based capital ratios were well in excess of the minimum ratios specified by the Board of Governors of the Federal Reserve System ("Federal Reserve Board") and at September 30, 1996, the Corporation and all of its depository institutions were "well capitalized" as defined by the Federal Reserve Board.

The Corporation's nonperforming assets at September 30, 1996 were \(\$ 1,517\) million, a decline of \(\$ 147\) million compared with \(\$ 1,664\) million on December 31, 1995, and \(\$ 369\) million from \(\$ 1,886\) million at September 30, 1995. Nonperforming assets have declined by approximately \(\$ 10.0\) billion, or \(87 \%\), from their peak level of \(\$ 11.5\) billion in 1991.

RESULTS OF OPERATIONS

IOTAL REVENUE
The Corporation's total revenue for the 1996 third quarter was \(\$ 3,925\) million, an increase of \(4 \%\) from the same 1995 period. For the first nine months of 1996, total revenue increased \(7 \%\) to \(\$ 11,914\) million from the comparable 1995 period. On a managed basis, which excludes the impact of credit card securitizations, total revenue for the 1996 third quarter increased \(6 \%\) to \(\$ 4,074\) million and for the 1996 nine months increased \(10 \%\) to \(\$ 12,325\) million.

NET INTEREST INCOME
Reported net interest income for the 1996 and 1995 third quarter was unchanged at \(\$ 2,069\) million. For the first nine months, reported net interest income was \(\$ 6,258\) million (including \(\$ 54\) million of interest related to Federal and State tax audit settlements) in 1996, \(\$ 134\) million higher than the comparable period in 1995. Excluding the impact of securitizations and the tax audit settlements, net interest income on a managed basis increased 7\% in the 1996 third quarter and \(8 \%\) for the first nine months, reflecting growth in consumer receivables (on a managed basis) and higher levels of trading-related assets.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{3}{|r|}{Third Quarter} & & \multicolumn{4}{|c|}{Nine Months} \\
\hline (in millions) & \multicolumn{2}{|r|}{1996} & \multicolumn{2}{|r|}{1995} & \multicolumn{2}{|r|}{1996} & \multicolumn{2}{|r|}{1995} \\
\hline \multicolumn{9}{|l|}{Net Interest Income:} \\
\hline Domestic & \$ & 1,649 & \$ & 1,660 & \$ & 4,965 & \$ & 4,868 \\
\hline Overseas & & 420 & & 409 & & 1,293 & & 1,256 \\
\hline Net Interest Income - Reported & \$ & 2,069 & \$ & 2,069 & \$ & 6,258 & \$ & 6,124 \\
\hline Net Interest Income - Managed Basis (a) & \$ & 2,313 & \$ & 2,161 & \$ & 6,843 & \$ & 6,350 \\
\hline \multicolumn{9}{|l|}{Average Interest-Earning Assets:} \\
\hline Domestic & \$ & 190,369 & \$ & 174,315 & \$ & 184,240 & \$ & 171,007 \\
\hline Overseas & & 73,049 & & 71,179 & & 74,174 & & 70,415 \\
\hline Total Average Interest-Earning Assets & \$ & 263,418 & \$ & 245,494 & \$ & 258,414 & \$ & 241,422 \\
\hline \multicolumn{9}{|l|}{Total Average Interest-Earning Assets} \\
\hline Managed Basis (a) & \$ & 275,303 & \$ & 250,208 & \$ & 268,455 & \$ & 245,117 \\
\hline \multicolumn{9}{|l|}{Net Yield on Interest-Earning Assets:} \\
\hline Domestic & & 3.46\% & & 3.80\% & & 3.62\% & & 3.83 \% \\
\hline Overseas & & 2.29 & & 2.28 & & 2.33 & & 2.38 \\
\hline Consolidated Net Yield on Interest-Earning Assets (b) & & 3.14 & & 3.36 & & 3.25 & & 3.41 \\
\hline Consolidated Net Yield on Interest-Earning Assets Managed Basis (a) (b) & & 3.36 & & 3.44 & & 3.42 & & 3.48 \\
\hline
\end{tabular}
(a) Managed basis excludes the impact of credit card securitizations and, in the first nine months of 1996, \(\$ 54\) million of interest related to Federal and State tax audit settlements. See page 34 for further discussion of credit card securitizations.
(b) Reflected on a taxable equivalent basis in order to permit comparison of yields on tax-exempt and taxable assets. For net interest income on a taxable equivalent basis, see the Average Balance Sheets on pages 46 and 47.

Excluding the impact of credit card securitizations and the tax audit settlements, the net yield was \(3.36 \%\) in the 1996 third quarter, a decline of 8 basis points from the prior year quarter, and \(3.42 \%\) for the first nine months of 1996, a decline of 6 basis points when compared with the same prior-year period. The decline in both 1996 periods was due to an increase in lower-yielding securities and trading-related assets.

The following table reflects the composition of interest-earning assets as a
percentage of total earning assets for the periods indicated.

AVERAGE INTEREST-EARNING ASSET MIX

\section*{Third Quarter}

\section*{(in billions)}

Consumer Loans
Commercial Loans
Total Loans
Securities
Liquid Interest-Earning Assets
Total Interest-Earning Assets
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & & & & \\
\hline \multicolumn{3}{|c|}{1996} & \multicolumn{3}{|c|}{1995} \\
\hline \$ & 72.8 & 28\% & \$ & 72.5 & 30\% \\
\hline & 77.3 & 29 & & 77.4 & 31 \\
\hline & 150.1 & 57 & & 149.9 & 61 \\
\hline & 42.5 & 16 & & 36.3 & 15 \\
\hline & 70.8 & 27 & & 59.3 & 24 \\
\hline \$ & 263.4 & 100\% & \$ & 245.5 & 100\% \\
\hline
\end{tabular}
(in billions)

Consumer Loans
Commercial Loans

\section*{Total Loans}

Securities
Liquid Interest-Earning Assets
Total Interest-Earning Assets


Average interest-earning assets increased during the third quarter and nine month periods in 1996, when compared with the respective 1995 periods, principally as a result of increases in liquid interest-earning assets and the available-for-sale securities portfolio. The corporation has continued to increase its liquid interest-earning assets through its trading and Section 20 activities. The Corporation increased its securities portfolio in both 1996 periods as part of its asset/liability management activities. Additionally, the Corporation's average total loans in the 1996 third quarter were stable when compared with the third quarter of 1995 , but increased by \(\$ 4.1\) billion in the 1996 nine month period when compared with the comparable nine month 1995 period. The increase reflected growth in consumer loans (despite the impact of a higher level of credit card securitizations) and, to a lesser extent, commercial lending, partially offset by the continued reduction in the commercial real estate portfolio.

The growth in interest-earning assets in the 1996 third quarter was funded by a \(\$ 14.9\) billion increase in interest-bearing liabilities. The increase in interest-bearing liabilities was principally due to a higher level of Federal funds purchased and securities sold under repurchase agreements, partially offset by a decline in total interest-bearing deposits. The Corporation utilizes repurchase agreements as a source of short-term funding for trading-related positions and for its securities portfolio.

For additional information on average balances and net interest income on a taxable equivalent basis, see Average Consolidated Balance Sheet, Interest and Rates on pages 46 and 47 .

Management anticipates that, given its current expectations for interest rate movements for the remainder of 1996, the Corporation's net interest income for 1996 will be higher than net interest income for 1995 (prior to the impact of credit card securitizations).

PROVISION FOR LOSSES
The Corporation's provision for losses was \(\$ 220\) million for the 1996 third quarter, compared with \(\$ 250\) million in the 1996 second quarter, and \(\$ 192\) million in the 1995 third quarter. For the first nine months, the provision for losses was \(\$ 715\) million in 1996, compared with \(\$ 572\) million in 1995. The increase in the provision for losses for both 1996 periods, when compared with the same 1995 periods, was primarily the result of higher commercial net
charge-offs as a result of a lower level of recoveries. For the same periods, the Corporation had lower consumer net charge-offs due, in part, to a decline in the level of credit card receivables retained on the balance sheet.

Management anticipates that the provision for losses in 1997 will be modestly higher than in 1996, primarily as a result of an anticipated further decline in recoveries in the commercial portfolio and anticipated growth in assets, particularly in the Corporation's national consumer receivables. For a discussion of the Corporation's net charge-offs, see the Credit Risk Management Section on pages 31-37.

\section*{NONINTEREST REVENUE}

Noninterest revenue increased for the 1996 third quarter and nine-month period when compared with the corresponding 1995 periods reflecting increases in fees and commissions principally from corporate finance and syndication activities, credit card revenue and trust and investment management fees. The Corporation continued to generate fee growth by offering clients integrated solutions and products. New product offerings such as advisory services have been integrated with other products and services of the Corporation, contributing to the Corporation's fee growth. The 1996 third quarter increases in fees and commissions were partially offset by lower trading revenue. While the 1996 nine month results reflected increased fees and commissions and a \(38 \%\) increase in trading revenue, these increases were partially offset by lower other revenue which included a loss of \(\$ 60\) million on the sale of a building in Japan. Additionally, the 1995 nine month period included a gain of \(\$ 85\) million on the sale of the Corporation's investment in Far East Bank and Trust Company.

The following table presents the components of noninterest revenue for the periods indicated.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Third Quarter} & \multicolumn{4}{|c|}{Nine Months} \\
\hline (in millions) & \multicolumn{2}{|r|}{1996} & \multicolumn{2}{|r|}{1995} & \multicolumn{2}{|r|}{1996} & \multicolumn{2}{|r|}{1995} \\
\hline Corporate Finance and Syndication Fees & \$ & 234 & \$ & 210 & \$ & 716 & \$ & 576 \\
\hline Trust and Investment Management Fees & & 295 & & 258 & & 882 & & 741 \\
\hline Credit Card Revenue & & 277 & & 210 & & 743 & & 588 \\
\hline Service Charges on Deposit Accounts & & 97 & & 105 & & 296 & & 316 \\
\hline Fees for Other Financial Services & & 393 & & 370 & & 1,152 & & 1,090 \\
\hline Total Fees and Commissions & & 1,296 & & 1,153 & & 3,789 & & 3,311 \\
\hline Trading Revenue & & 304 & & 342 & & 1,022 & & 742 \\
\hline Securities Gains & & 34 & & 53 & & 110 & & 107 \\
\hline Other Revenue & & 222 & & 162 & & 735 & & 833 \\
\hline Total & \$ & 1,856 & \$ & 1,710 & \$ & 5,656 & \$ & 4,993 \\
\hline
\end{tabular}

FEES AND COMMISSIONS
Corporate finance and syndication fees were \(\$ 234\) million in the 1996 third quarter, an increase of 11\% from the prior-year period. For the first nine months of 1996, such fees rose \(24 \%\) from the comparable period a year ago. The increases from both 1995 periods were the result of strong loan syndication, securities underwriting related to the high-yield business and advisory activities. During the first nine months of 1996, the Corporation acted as agent or co-agent for approximately \(\$ 353\) billion of syndicated credit facilities, a feflection of the Corporation's large client base and strong emphasis on distribution.

Trust and investment management fees rose \(14 \%\) in the 1996 third quarter and \(19 \%\) for the 1996 first nine months, reflecting increased global services and securities processing activities, growth in the Vista mutual funds and higher trust fees attributable to growth in assets under management. Also contributing to the increases were higher fees due to the acquisition of the securities processing businesses of U.S. Trust Corporation ("US Trust") in September 1995, which contributed approximately \(\$ 27\) million of revenue in the 1996 third quarter and \(\$ 75\) million for the first nine months of 1996.

Credit card revenue increased \(\$ 67\) million, or \(32 \%\) for the 1996 third quarter and \(\$ 155\) million, or \(26 \%\), for the 1996 first nine months as a result of an increase in securitization volume as well as growth in managed outstandings and active accounts. The higher level of securitizations accounted for \(\$ 50\) million of the increase in credit card revenue in the 1996 third quarter and \(\$ 105\) million of the increase in the first nine months of 1996. Average managed credit card receivables (credit card receivables on the balance sheet plus securitized credit card receivables) grew to \(\$ 23.9\) billion for the third quarter of 1996, compared with \(\$ 21.6\) billion for the prior-year's comparable period. For a further discussion of the credit card portfolio and related securitization activity, see pages 33-34 of this Form 10-Q.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{3}{|r|}{Third Quarter} & & & & & \\
\hline (in millions) & & & \multicolumn{2}{|r|}{1995} & \multicolumn{2}{|r|}{1996} & \multicolumn{2}{|r|}{1995} \\
\hline \multicolumn{9}{|l|}{Fees for Other Financial Services:} \\
\hline Commissions on Letters of Credit and Acceptances & \$ & 81 & \$ & 88 & \$ & 252 & \$ & 262 \\
\hline Fees in Lieu of Compensating Balances & & 75 & & 73 & & 223 & & 213 \\
\hline Mortgage Servicing Fees & & 55 & & 52 & & 159 & & 159 \\
\hline Loan Commitment Fees & & 32 & & 31 & & 92 & & 96 \\
\hline Other Fees & & 150 & & 126 & & 426 & & 360 \\
\hline Total & \$ & 393 & \$ & 370 & \$ & 152 & \$ & 1,090 \\
\hline
\end{tabular}

Fees related to automobile securitizations and brokerage commissions contributed to the increase in other fees, reflecting the impact of automobile securitizations in late 1995 and early 1996, as well as higher transaction volume and a larger customer base at the Corporation's discount brokerage firm, Brown and Company.

Trading Revenue
The following table sets forth the components of trading revenue for the third quarter and first nine months of 1996 and 1995.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Third Quarter} & \multicolumn{4}{|c|}{Nine Months} \\
\hline (in millions) & \multicolumn{2}{|c|}{1996} & \multicolumn{2}{|r|}{1995} & \multicolumn{2}{|r|}{1996} & \multicolumn{2}{|r|}{1995} \\
\hline Trading Revenue & \$ & 304 & \$ & 342 & \$ & 1,022 & \$ & 742 \\
\hline Net Interest Income Impact (a) & & 175 & & 125 & & 465 & & 317 \\
\hline Total Trading-Related Revenue & \$ & 479 & \$ & 467 & \$ & 1,487 & \$ & 1,059 \\
\hline \multicolumn{9}{|l|}{Product Diversification:} \\
\hline Interest Rate Contracts (b) & \$ & 124 & \$ & 124 & \$ & 450 & \$ & 308 \\
\hline Foreign Exchange Contracts (c) & & 108 & & 142 & & 341 & & 459 \\
\hline Debt Instruments and Other (d) & & 247 & & 201 & & 696 & & 292 \\
\hline Total Trading-Related Revenue & \$ & 479 & \$ & 467 & \$ & 1,487 & \$ & 1,059 \\
\hline
\end{tabular}
(a) Net interest income attributable to trading activities includes accruals on interest-earning and interest-bearing trading-related positions as well as management allocations reflecting the funding cost or benefit associated with trading positions. This amount is included in the net interest income caption on the Consolidated Statement of Income.
(b) Includes interest rate swaps, cross-currency interest rate swaps, foreign exchange forward contracts, interest rate futures, and forward rate agreements and related hedges.
(c) Includes foreign exchange spot and option contracts.
(d) Includes U.S. and foreign government and government agency securities, corporate debt securities, emerging markets debt instruments, debt-related derivatives, equity securities, equity derivatives, and commodity derivatives.

The increase in revenue from interest rate contracts during the 1996 first nine months was primarily due to anticipated volatility in certain Western European, Asian and U.S. interest rate markets, as well as higher customer demand for derivatives used for risk management purposes. The declines in foreign exchange revenue in the 1996 third quarter and first nine months were caused by several factors, prominent among them the decrease in the level of cross-currency trading activity in the European markets in anticipation of the integration of the European Monetary System. The increases in debt instrument revenue during the 1996 third quarter and first nine months were primarily the result of strong performances in emerging markets in Latin America and Eastern Europe. In addition, the 1995 nine-month results had been adversely affected by major declines in the prices of emerging markets debt instruments during the early part of 1995.

Trading revenues are affected by many factors, including volatility of currencies and interest rates, the volume of transactions executed by the Corporation on behalf of its customers, the Corporation's success in proprietary positioning, the credit standing of the Corporation, and the steps taken by central banks and governments which affect financial markets. The Corporation expects its trading revenues will fluctuate as these factors will vary from period to period.

OTHER NONINTEREST REVENUE
The following table presents securities gains and the composition of other revenue for the third quarter and first nine months of 1996 and 1995.
\begin{tabular}{|c|c|c|c|c|}
\hline & & Th & & \\
\hline (in millions) & \multicolumn{2}{|c|}{1996} & \multicolumn{2}{|c|}{1995} \\
\hline Securities Gains & \$ & 34 & \$ & 53 \\
\hline \multicolumn{5}{|l|}{Other Revenue:} \\
\hline Revenue from Equity-Related Investments & \$ & 112 & \$ & 106 \\
\hline Net Losses on Emerging Markets Securities Sales & & -- & & (36) \\
\hline Gain on Sale of Investment in Far East Bank \& Trust Company & & -- & & -- \\
\hline Residential Mortgage Origination/Sales Activities & & 15 & & 17 \\
\hline Loss on Sale of a Building in Japan & & -- & & -- \\
\hline All Other Revenue & & 95 & & 75 \\
\hline Total Other Revenue & \$ & 222 & \$ & 162 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{3}{|c|}{Nine Months} \\
\hline & 96 & & \\
\hline \$ & 110 & \$ & 107 \\
\hline \$ & \[
\begin{aligned}
& 554 \\
& (65)
\end{aligned}
\] & \$ & \[
\begin{aligned}
& 495 \\
& (62)
\end{aligned}
\] \\
\hline & -- & & 85 \\
\hline & 41 & & 112 \\
\hline & (60) & & -- \\
\hline & 265 & & 203 \\
\hline \$ & 735 & \$ & 833 \\
\hline
\end{tabular}

All securities sales were from the available-for-sale portfolio. For a further discussion of the Corporation's securities, see Note 5 of the Notes to Financial Statements.

Revenue from equity-related investments, which includes income from venture capital activities and emerging markets investments, was \(\$ 112\) million in the 1996 third quarter, \(\$ 6\) million higher than the comparable 1995 quarter. For the first nine months of 1996, revenue from equity-related investments was \(\$ 554\) million, an increase of \(12 \%\) from 1995, reflecting the continuing benefits of a broad-based portfolio of investments in an active market. At September 30, 1996, the Corporation had equity-related investments with a carrying value of approximately \(\$ 2.7\) billion. The Corporation believes that equity-related investments will continue to make contributions to the Corporation's earnings (averaging approximately \(\$ 160\) million per quarter for the previous eight quarters), although the timing of the recognition of gains from these activities is unpredictable and revenues from such activities could vary significantly from period to period.

Residential mortgage origination/sales activities declined \(\$ 71\) million for the first nine months of 1996, when compared with the 1995 periods reflecting the impact of gains from the sale of servicing rights during 1995.

The increases in all other revenue in the 1996 third quarter and first nine months were primarily due to gains on the sale of various nonstrategic assets. These gains were partially offset by lower income of \(\$ 9\) million in the 1996 third quarter and \(\$ 23\) million in the first nine months of 1996 from the Corporation's investment in CIT, as a result of the sale of half of the Corporation's investment in CIT in December 1995.

NONINTEREST EXPENSE
Noninterest expense, before restructuring charges and expenses, was \(\$ 2,288\) million in the 1996 third quarter, a decline of \(\$ 44\) million from the third quarter of 1995. The decrease reflects merger-related expense savings of \(\$ 180\) million, primarily reflecting lower salaries and benefits related to personnel reductions and other merger integration efforts. This was partially offset by higher incentive costs related to strong revenue growth.

For the first nine months, noninterest expense excluding restructuring charges and expenses, foreclosed property expense and a \(\$ 40\) million charge to conform retirement benefits provided to foreign employees, decreased by approximately \(\$ 69\) million from the same 1995 period. The decline is primarily due to merger integration efforts and lower FDIC expenses. The results for the first nine months of 1996 include noninterest expenses relating to the U.S. Trust processing business which was acquired in September 1995, and reflect the absence of expenses relating to the southern and central New Jersey banking operations which were sold in the fourth quarter of 1995.

Noninterest expense for the full year 1996 is expected to be approximately \(\$ 100\) million higher than the previously targeted \(\$ 9.1\) billion, primarily as a result of higher incentive costs in line with higher than expected revenue growth. The increase in this expense does not include additional expenses (approximately \(\$ 40\) million) related to the introduction of the Corporation's co-branded Wal-Mart MasterCard, and expenses (approximately \(\$ 10\) million) associated with preferred stock dividends issued by a newly organized real estate investment trust subsidiary of the Corporation.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & & \multicolumn{3}{|c|}{Third Quarter} & & \multicolumn{3}{|c|}{Nine Months} \\
\hline (in millions) & & 1996 & & 995 & & 1996 & & 1995 \\
\hline Salaries & \$ & 1,040 & \$ & 1,074 & \$ & 3,162 & \$ & 3,078 \\
\hline Employee Benefits & & 211 & & 213 & & 741 & & 693 \\
\hline Occupancy Expense & & 204 & & 227 & & 632 & & 673 \\
\hline Equipment Expense & & 179 & & 177 & & 544 & & 568 \\
\hline Foreclosed Property Expense & & 2 & & (7) & & (15) & & (60) \\
\hline Other Expense & & 652 & & 648 & & 1,963 & & 2,059 \\
\hline Total Before Restructuring Charge & & 2,288 & & 2,332 & & 7,027 & & 7,011 \\
\hline Restructuring Charge and Expenses & & 32 & & , & & 1,710 & & 15 \\
\hline Total & \$ & 2,320 & \$ & 2,332 & \$ & 8,737 & \$ & 7,026 \\
\hline Efficiency Ratio (a) & & 58.2\% & & \(61.9 \%\) & & \(58.7 \%\) & & 64.1 \% \\
\hline Efficiency Ratio Excluding Securitizations (a) & & 56.1 \% & & \(61.1 \%\) & & \(56.8 \%\) & & 63.5\% \\
\hline
\end{tabular}
(a) The computation of the efficiency ratio (noninterest expense as a percentage of the total of net interest income and noninterest revenue) excludes restructuring charges, foreclosed property expense, and nonrecurring items. During the first nine months of 1996, nonrecurring items reflected the receipt of interest related to Federal and State tax audit settlements, a loss on sale of a building in Japan and costs incurred in combining the Corporation's foreign retirement plans. The 1995 first nine months excluded the gain on the sale of the corporation's investment in Far East Bank and Trust Company.

SALARIES AND EMPLOYEE BENEFITS
The decrease in salaries for the 1996 third quarter reflects the favorable impact of approximately 7,300 reductions in full-time equivalent employees since September 30,1995 as a result of the merger and the aforementioned sale of the southern and central New Jersey banking operations. The \(\$ 84\) million increase in salaries for the first nine months was primarily due to higher incentive costs as a result of stronger earnings for most businesses. Also contributing to the increase in salaries was the vesting in the first quarter of 1996 of certain stock-based incentive awards due to the improvement in the Corporation's stock price, the continued investment in the Corporation's securities underwriting business and the additional staff costs resulting from the U.S. Trust processing business acquisition in September 1995.

The following table presents the Corporation's full-time equivalent employees at the dates indicated.
\begin{tabular}{|c|c|c|}
\hline & \[
\begin{array}{r}
\text { September } 30, \\
1996
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31, \\
1995
\end{array}
\] \\
\hline Domestic Offices & 57,629 & 60,904 \\
\hline Foreign Offices & 10,199 & 11,792 \\
\hline Total Full-Time Equivalent Employees & 67,828 & 72,696 \\
\hline
\end{tabular}

The increase in employee benefits in the first nine months of 1996 was primarily the result of a \(\$ 40\) million charge (relating to conforming retirement benefits provided to foreign employees) and expenses associated with a newly consolidated foreign investment. Also impacting employee benefits was an increase in social security expenses associated with the exercise of options granted under broad-based employee plans and the vesting of certain stock-based incentive awards in the first quarter of 1996.

OCCUPANCY AND EQUIPMENT EXPENSE
Occupancy expense in the 1996 third quarter and first nine months decreased by \(\$ 23\) million and \(\$ 41\) million, respectively, largely as a result of the consolidation of operations and branch facilities from a pre-merger expense initiative program as well as a result of merger integration efforts.

For the first nine months of 1996 , the \(\$ 24\) million decline in equipment expense was primarily the result of expense reduction initiatives relating to software costs and equipment rentals.

FORECLOSED PROPERTY EXPENSE
For the first nine months, foreclosed property expense was a credit of \(\$ 15\) million in 1996, compared with a credit of \(\$ 60\) million in 1995 due to lower gains on the sale of foreclosed properties.

RESTRUCTURING CHARGE
In connection with the merger, \(\$ 1.9\) billion of one-time merger-related costs have been identified, of which \(\$ 1.65\) billion was taken as a restructuring charge on March 31, 1996. In addition, merger-related expenses of \(\$ 32\) million and \(\$ 60\) million were incurred in the 1996 third quarter and first nine months, respectively, and were included in the restructuring charge and expenses caption on the income statement. For a further discussion of the restructuring charge, see Note 2 on page 8. Because of the inherent uncertainties associated with merging two large corporations, there can be no assurance that the \(\$ 1.9\) billion of merger-related costs will reflect the actual costs ultimately incurred by the Corporation in implementing the merger or that the Corporation would not deem it appropriate to take additional charges, as the merger implementation process continues.

OTHER EXPENSE
The following table presents the components of other expense for the periods indicated.

\section*{(in millions)}
\begin{tabular}{|c|c|}
\hline 1996 & 1995 \\
\hline
\end{tabular}

\section*{Other Expense:}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Professional Services & \$ & 127 & \$ & 130 & \$ & 397 & \$ & 407 \\
\hline Marketing Expense & & 73 & & 99 & & 236 & & 284 \\
\hline FDIC Assessments & & 6 & & (5) & & 8 & & 107 \\
\hline Telecommunications & & 82 & & 84 & & 249 & & 249 \\
\hline Amortization of Intangibles & & 42 & & 45 & & 127 & & 139 \\
\hline All Other & & 322 & & 295 & & 946 & & 873 \\
\hline Total & \$ & 652 & \$ & 648 & \$ & 1,963 & \$ & 2,059 \\
\hline
\end{tabular}

All other expenses increased by \(\$ 27\) million in the 1996 third quarter. The increase primarily reflected the consolidation of a foreign investment and higher travel and other incidental costs related to services provided by employees involved with merger integration efforts. FDIC assessments for the 1996 third quarter reflected a special assessment for Savings Association Insurance Fund-related deposits.

For the first nine months of 1996, other expense decreased \(\$ 96\) million, or \(5 \%\), from the 1995 comparable period. The improvement reflected a \(\$ 48\) million decline in marketing expense as a result of expense reduction initiatives and lower FDIC assessments of \(\$ 99\) million (which resulted from the elimination of FDIC assessments other than with respect to deposits associated with the acquisition of former savings and loan branches). Partially offsetting these declines were increases in other expenses during the first nine months of 1996, as discussed above.

INCOME TAXES
The Corporation recognized income tax expense of \(\$ 527\) million in the third quarter of 1996, compared with \(\$ 491\) million in the third quarter of 1995 . For the first nine months, the Corporation recorded income tax expense of \(\$ 837\) million in 1996, compared with \(\$ 1,376\) million in 1995. The 1996 nine-month amount includes tax benefits related to the restructuring charge and aggregate tax benefits and refunds of \(\$ 132\) million. The Corporation's effective tax rates, for both periods in 1996 and 1995 (excluding the aforementioned tax benefits and refunds), were \(38 \%\) and \(39 \%\), respectively.

LINES OF BUSINESS RESULTS

Profitability of the Corporation is tracked with an internal management information system that produces lines-of-business performance. The current presentation of lines-of-business results is based on uniform management accounting policies. Lines-of-business results are subject to restatement as appropriate whenever there are refinements in management reporting policies or changes to the management organization.

Guidelines exist for assigning expenses that are not directly incurred by the businesses, such as overhead and taxes, as well as for allocating shareholders' equity and the provision for losses, utilizing a risk-based methodology. Also incorporated in the guidelines is a process for matching assets and liabilities with similar maturity, liquidity and interest characteristics within each business. Noninterest expenses of the Corporation are fully allocated to the business units except for special corporate one-time charges. Management has developed a risk-adjusted capital methodology that quantifies different types of risk -- credit, market, and operating/business -- within various businesses and assigns capital accordingly. A long-term expected tax rate is assigned in evaluating the Corporation's businesses.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Global Bank} & \multicolumn{4}{|r|}{Regional and Nationwide Consumer Banking} & \multicolumn{4}{|c|}{\begin{tabular}{l}
Global \\
Services
\end{tabular}} \\
\hline For the three months ended September 30, & & 1996 & & 1995 & & 1996 & & 1995 & & 1996 & & 1995 \\
\hline \multicolumn{13}{|l|}{(in millions, except ratios)} \\
\hline Net Interest Income & \$ & 639 & \$ & 576 & \$ & 1,488 & \$ & 1,394 & \$ & 233 & \$ & 199 \\
\hline Noninterest Revenue & & 848 & & 844 & & 558 & & 564 & & 308 & & 281 \\
\hline Noninterest Expense & & 751 & & 753 & & 1,123 & & 1,193 & & 423 & & 359 \\
\hline Operating Margin & & 736 & & 667 & & 923 & & 765 & & 118 & & 121 \\
\hline Credit Provision (a) & & 63 & & 74 & & 368 & & 276 & & 4 & & -- \\
\hline Foreclosed Property Expense & & (1) & & -- & & 3 & & 2 & & -- & & -- \\
\hline Income Before Taxes & & 674 & & 593 & & 552 & & 487 & & 114 & & 121 \\
\hline Income Taxes & & 250 & & 212 & & 222 & & 195 & & 43 & & 46 \\
\hline Operating Net Income & & 424 & & 381 & & 330 & & 292 & & 71 & & 75 \\
\hline Restructuring Charge \& Expenses & & (9) & & -- & & (9) & & -- & & (4) & & -- \\
\hline Net Income & \$ & 415 & \$ & 381 & \$ & 321 & \$ & 292 & \$ & 67 & \$ & 75 \\
\hline Average Assets & \$ & 211,524 & \$ & 182,040 & \$ & 113,501 & \$ & 10,343 & & 0,572 & \$ & 10,101 \\
\hline Return on Common Equity (b) & & 21.7\% & & 20.0\% & & 19.2\% & & 16.4\% & & 21.0\% & & 22.4\% \\
\hline Return on Assets (b) & & . \(80 \%\) & & .83\% & & 1.16\% & & 1.05\% & & 2.67\% & & 2.95\% \\
\hline Efficiency Ratio (c) & & 50.5\% & & 53.0\% & & 54.9\% & & 60.9\% & & 78.2\% & & 74.8\% \\
\hline
\end{tabular}

For the three months ended September 30 (in millions, except ratios)

Net Interest Income
Noninterest Revenue
Noninterest Expense
Operating Margin
Credit Provision (a)
Foreclosed Property Expense
Income (Loss) Before Taxes (Benefits)
Income Taxes (Benefits)
Operating Net Income (Loss)
Restructuring Charge \& Expenses

Net Income (Loss)
Average Assets
Return on Common Equity (b)
Return on Assets (b)
Efficiency Ratio (c)

Terminal
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline & 996 & & 1995 & & 1996 & & 1995 \\
\hline \$ & (52) & \$ & 22 & \$ & 2,069 & \$ & 2,069 \\
\hline & 36 & & (29) & & 1,856 & & 1,710 \\
\hline & 13 & & 17 & & 2,286 & & 2,339 \\
\hline & (29) & & (24) & & 1,639 & & 1,440 \\
\hline & 16 & & 5 & & 220 & & 192 \\
\hline & (1) & & (9) & & 2 & & (7) \\
\hline & (44) & & (20) & & 1,417 & & 1,255 \\
\hline & (15) & & (4) & & 539 & & 491 \\
\hline & (29) & & (16) & & 878 & & 764 \\
\hline & -- & & -- & & (20) & & -- \\
\hline \$ & (29) & \$ & (16) & \$ & 858 & \$ & 764 \\
\hline \$ & 421 & \$ & , 556 & \$ & 322,913 & \$ & 306,974 \\
\hline & NM & & NM & & 18.4\% & & 16.2\% \\
\hline & NM & & NM & & 1.08\% & & . \(99 \%\) \\
\hline & NM & & NM & & \(58.2 \%\) & & 61.9\% \\
\hline
\end{tabular}
(a) The provision is allocated to business units using a credit risk methodology applied consistently across the Corporation and a risk grading system appropriate for a business unit's portfolio. The difference between the risk-based provision and the Corporation's provision is included in he Corporate results
(b) Based on annualized operating net income amounts.
(c) The computation of the efficiency ratio excludes restructuring charges, foreclosed property expense and, if applicable, nonrecurring items.
(d) Total column includes Corporate results. See description of Corporate results on page 30.
NM - Not meaningful.

Part 1
Item 2 (continued)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Global Bank} & & \multicolumn{3}{|l|}{Regional and Nationwide Consumer Banking} & \multicolumn{2}{|c|}{Global Services} \\
\hline For the nine months ended September 30, (in millions, except ratios) & & 1996 & & 1995 & & 1996 & & 1995 & & 1995 \\
\hline Net Interest Income & \$ & 1,909 & \$ & 1,672 & \$ & 4,370 & \$ & 4,136 & \$ & 560 \\
\hline Noninterest Revenue & & 2,891 & & 2,331 & & 1,668 & & 1,612 & & 805 \\
\hline Noninterest Expense & & 2,273 & & 2,183 & & 3,352 & & 3,633 & & 1,061 \\
\hline Operating Margin & & 2,527 & & 1,820 & & 2,686 & & 2,115 & & 304 \\
\hline Credit Provision (a) & & 188 & & 220 & & 1,056 & & 801 & & -- \\
\hline Foreclosed Property Expense & & (1) & & (2) & & 1 & & (27) & & -- \\
\hline Income Before Taxes & & 2,340 & & 1,602 & & 1,629 & & 1,341 & & 304 \\
\hline Income Taxes & & 871 & & 593 & & 642 & & 534 & & 114 \\
\hline Operating Net Income & & 1,469 & & 1,009 & & 987 & & 807 & & 190 \\
\hline Restructuring Charge \& Expenses & & (14) & & (9) & & (16) & & -- & & -- \\
\hline Special Items (b) & & -- & & 51 & & -- & & -- & & -- \\
\hline Net Income & \$ & 1,455 & \$ & 1,051 & \$ & 971 & \$ & 807 & \$ & 190 \\
\hline Average Assets & \$ & 204,914 & \$ & 183,306 & \$ & 111,558 & & 106,500 & & 9,778 \\
\hline Return on Common Equity (c) & & 25.2\% & & 17.7\% & & 19.3\% & & 15.3\% & & 18.7\% \\
\hline Return on Assets (c) & & . \(96 \%\) & & . \(74 \%\) & & 1.18\% & & 1.01\% & & 2.60\% \\
\hline Efficiency Ratio (d) & & 47.4\% & & 54.5\% & & 55.5\% & & 63.2\% & & 77.78 \\
\hline & & & & \multicolumn{3}{|l|}{} & \multicolumn{3}{|r|}{Total (e)} & \\
\hline For the nine months ended September 30, (in millions, except ratios) & & & & 1996 & & 1995 & & 1996 & \multicolumn{2}{|c|}{1995} \\
\hline Net Interest Income & & & & \$ (3) & & \$ 73 & & \$ 6,205 & \$ & \\
\hline Noninterest Revenue & & & & 10 & & 10 & & 5,716 & & \\
\hline Noninterest Expense & & & & 42 & & 52 & & 7,002 & & \\
\hline Operating Margin & & & & (35) & & 31 & & 4,919 & & \\
\hline Credit Provision (a) & & & & 55 & & (2) & & 715 & & \\
\hline Foreclosed Property Expense & & & & (15) & & (43) & & (15) & & \\
\hline Income (Loss) Before Taxes (Benefits) & & & & (75) & & 76 & & 4,219 & & \\
\hline Income Taxes (Benefits) & & & & (17) & & 39 & & 1,604 & & \\
\hline Operating Net Income (Loss) & & & & (58) & & 37 & & 2,615 & & \\
\hline Restructuring Charge \& Expenses & & & & -- & & -- & & \((1,060)\) & & \\
\hline Special Items (b) & & & & -- & & -- & & 70 & & \\
\hline Accounting Change & & & & -- & & -- & & -- & & \\
\hline Net Income (Loss) & & & & \$ (58) & & \$ 37 & & \$ 1,625 & \$ & \\
\hline Average Assets & & & & \$ 4,459 & & \$ 8,276 & & \$ 317,824 & \$ & \\
\hline Return on Common Equity (c) & & & & NM & & NM & & 18.4\% & & \\
\hline Return on Assets (c) & & & & NM & & NM & & 1.10\% & & \\
\hline Efficiency Ratio (d) & & & & NM & & NM & & 58.7\% & & \\
\hline
\end{tabular}
(a) The provision is allocated to business units using a credit risk methodology applied consistently across the Corporation and a risk grading system appropriate for a business unit's portfolio. The difference between the risk-based provision and the Corporation's provision is included in the Corporate results.
(b) Special items for the first nine months of 1996 include the loss on the sale of a building in Japan and costs incurred in combining the Corporation's foreign retirement plans as well as aggregate tax benefits and refunds. The 1995 first nine months included the gain on the sale of the Corporation's investment in Far East Bank and Trust Company.
(c) Based on annualized operating net income amounts.
(d) The computation of the efficiency ratio excludes restructuring charges, foreclosed property expense, and the nonrecurring items discussed in (b) above.
(e) Total column includes Corporate results. See description of Corporate results on page 30.
NM - Not meaningful.

GLOBAL BANK
The Global Bank provides investment banking, financial advisory, trading and investment services to corporations and public-sector clients worldwide through a network of offices in 52 countries, including major operations in all key international financial centers. This network enables the corporation to identify users and sources of capital on a global basis and to serve the cross-border requirements of clients through integrated delivery across all its businesses.

The Global Bank includes Corporate Lending (focusing on corporate clients, both credit and general advisory); Investment Banking (including acquisition finance, syndicated finance, high-yield finance, private placements, leasing, mergers and acquisitions, and other global investment banking activities); Global Markets (foreign exchange dealing and trading; derivatives trading and structuring, including equity and commodity derivatives; securities structuring, underwriting, trading and sales; and the Corporation's funding and securities investment activities) and Chase Capital Partners (venture capital and mezzanine finance). In addition, the Global Asset Management and Private Banking group serves high net worth individuals worldwide with banking and investment services, including the Vista family of mutual funds and Vista unit trust funds. The Global Bank seeks to optimize its risk profile and profitability by emphasizing originations, underwriting, distribution and risk management products.

The Global Bank's operating net income in the third quarter of 1996 was \(\$ 424\) million, an increase of \(\$ 43\) million from the 1995 third quarter. Return on equity in the third quarter of 1996 was \(21.7 \%\), compared with \(20.0 \%\) in the third quarter of 1995. The Global Bank's operating net income of \(\$ 1,469\) million and return on equity of 25.2 for the first nine months of 1996 increased from last year's results of \(\$ 1,009\) million and \(17.7 \%\), respectively. These favorable results were due primarily to higher trading-related revenue, strong growth in net interest income and an increase in corporate finance fees.

The following table sets forth the significant components of Global Bank's total revenue by business for the periods indicated.
(in millions)
Total Revenue:

Corporate Lending and Investment Banking
Global Markets
Chase Capital Partners
Global Asset Management \& Private Banking
\begin{tabular}{lr}
\multicolumn{2}{c}{ Third Quarter } \\
---------------- \\
1996 & 1995 \\
---- & ----
\end{tabular}
\$ 587 \$ 539
\(625 \quad 610\)
\(625 \quad 610\)
197182
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|r|}{Nine Months} \\
\hline 1996 & & 1995 \\
\hline 1,713 & \$ & 1,589 \\
\hline 1,880 & & 1,502 \\
\hline 525 & & 354 \\
\hline 617 & & 528 \\
\hline
\end{tabular}

Revenue from Corporate Lending and Investment Banking increased \(\$ 48\) million, or \(9 \%\) in the 1996 third quarter and \(\$ 124\) million, or \(8 \%\) for the first nine months of 1996, reflecting a higher level of investment banking activity including loan syndications, high-yield securities underwriting and advisory activities.

Revenue at Global Markets increased in the third quarter of 1996 compared with the 1995 third quarter due to a 24 \% increase in net interest income and higher fees and commissions from growth in customer volume partially offset by lower securities gains. Trading-related revenue at Global Markets was higher for the first nine months of 1996 primarily due to the particularly strong performance in the emerging markets. Also, the 1995 nine-month results had been adversely affected by the declines in the prices of emerging markets debt instruments.

Revenue from Chase Capital Partners decreased in the 1996 third quarter due to a decline in venture capital income. For the first nine months of 1996 , revenue from Chase Capital Partners increased due to higher revenue from equity-related investments reflecting a broad-based portfolio of investments in an active market, especially during the first half of 1996.

Revenues at Global Asset Management and Private Banking increased \$15 million, or \(8 \%\) in the 1996 third quarter and \(\$ 89\) million, or \(17 \%\), for the first nine months of 1996 when compared to the same 1995 periods. The increase in the third period reflects growth in trust fees. The increase for the first nine months reflects higher trust fees, growth in brokerage (Brown \& Co.) and an increase in both loans (13\%) and deposit (6\%) volumes. In addition, 1996 results include a \(\$ 25\) million gain on the sale of client assets.

REGIONAL AND NATIONWIDE CONSUMER BANK
Regional and Nationwide Consumer Bank includes Credit Cards (Chase cardmember services); Deposits and Investments (consumer banking and commercial and professional banking); Mortgage Banking; National Consumer Finance (home equity secured lending, student lending, and other consumer lending); International Consumer (consumer activities in Asia and Latin America); Middle Market (regional commercial banking); Texas Commerce; and the Corporation's franchise in northeastern New Jersey, where it has 39 branches and private banking operations. The Corporation maintains a leading market share position in serving the financial needs of consumers, middle market commercial enterprises and small businesses in the New York metropolitan area. Texas Commerce is a leader in providing financial products and services to businesses and individuals throughout Texas and is the primary bank for more large corporations and middle market companies than any other bank in Texas.

Regional and Nationwide Consumer Bank's operating net income of \(\$ 330\) million in the third quarter of 1996 increased \(\$ 38\) million from last year's third quarter results of \(\$ 292\) million due primarily to an increase in net interest income and lower noninterest expense, partially offset by a higher credit provision. For the first nine months of 1996, Regional and Nationwide Consumer Bank's operating net income was \(\$ 987\) million, an increase of \(\$ 180\) million from the same period last year. This increase is due to lower noninterest expense and increases in net interest income and noninterest revenue, partially offset by a higher credit provision and an increase in foreclosed property expense. The decrease in noninterest expense for both the 1996 three months and nine months periods is the result of lower marketing expenses at Credit Cards, the absence of expenses as a result of the sale of the southern and central New Jersey banking operations in the fourth quarter of 1995 and merger savings. The 1996 nine month period was also impacted by reduced FDIC assessments. The growth in net interest income for both 1996 periods reflects higher volumes at Credit Cards and Mortgage Banking; the higher credit provision is the result of the substantial growth in managed credit card outstandings.

The following table sets forth the significant components of Regional and Nationwide Consumer Bank's total revenue by business for the periods indicated.
\begin{tabular}{lr}
\multicolumn{2}{c}{ Third Quarter } \\
------------------ \\
1996 & 1995 \\
---- & -----
\end{tabular}

Total Revenue:
\begin{tabular}{lrr} 
Credit Cards & 671 & \(\$\) \\
Deposits and Investments & 482 & 482 \\
Mortgage Banking & 168 & 143 \\
National Consumer Finance & 142 & 139 \\
International Consumer & 65 & 54 \\
Middle Market & 226 & 237 \\
Texas Commerce & 315 & 281
\end{tabular}

Credit Cards revenue increased \(\$ 78\) million, or \(13 \%\), in the third quarter of 1996. For the first nine months of 1996 , Credit Cards revenue rose \(\$ 224\) million, or \(13 \%\). The improvement in both 1996 periods compared with last year's results is due to higher net interest income, reflecting the substantial growth in the loan portfolio and the implementation of a risk-adjusted pricing policy for delinquent credit card receivables, and higher fee revenue reflecting increased receivables.

Deposits and Investments revenue was flat for the 1996 and 1995 third quarters and increased \(\$ 3\) million for the first nine months of 1996. The slight improvement in revenue for the nine-month period reflects an increase in net interest income reflecting higher deposit volume. In addition, the 1995 results included a \(\$ 25\) million gain on the sale of upstate branches.

Revenue from Mortgage Banking increased \(\$ 25\) million, or \(17 \%\), in the 1996 third quarter and \(\$ 46\) million, or \(10 \%\), for the first nine months of 1996, when compared with the same 1995 periods. Both the 1996 third quarter and nine month results were favorably impacted by higher net interest income resulting from an increase in loan volume and improved loan spreads. This positive impact was partially offset by lower noninterest revenue due to a decline in the gain on sales of mortgage servicing rights.

National Consumer Finance revenues increased \(\$ 3\) million, or \(2 \%\) in the 1996 third quarter and \(\$ 47\) million, or \(12 \%\), for the first nine months of 1996 , when compared with 1995. The favorable results in both 1996 periods is due to an increase in net interest income reflecting the strong growth in loan volume and higher retail banking fees.
\begin{tabular}{lr}
\multicolumn{2}{c}{ Nine Months } \\
------------------- \\
1996 & 1995 \\
---- & ---- \\
& \\
1946 & \(\$ 1,722\) \\
423 & 1,420 \\
493 & 447 \\
443 & 396 \\
187 & 155 \\
685 & 680 \\
928 & 834
\end{tabular}

The revenue for International Consumer increased \(\$ 11\) million in the third quarter of 1996 and \(\$ 32\) million for the first nine months of 1996 when compared to the prior year periods. Improvement in both 1996 periods is due to higher net interest income reflecting increased loan volumes.

Revenue from Middle Market decreased \(\$ 11\) million in the third quarter of 1996 from the same period in 1995 due to a decline in corporate finance fees during the 1996 third quarter. Revenue from Middle Market increased \(\$ 5\) million in the first nine months of 1996 when compared with 1995, primarily due to higher corporate finance and other fee revenue.
texas Commerce's revenue rose \(\$ 34\) million, or \(12 \%\), in the 1996 third quarter and \(\$ 94\) million, or \(11 \%\), for the first nine months of 1996 when compared to prior year periods. The improvements were due to higher net interest income resulting from 13\% growth in loan volume in the first nine months of 1996. Also contributing to the 1996 nine-month increase was a \(8 \%\) increase in fee revenue, primarily higher corporate finance fees. These favorable results were partially offset by higher foreclosed property expense in the first nine months of 1996 reflecting lower gains on the sale of foreclosed properties.

GLOBAL SERVICES
Global Services includes custody, cash management, payments, trade services, trust and other fiduciary services. The strategy for Global Services is to build world class product capabilities in transaction and information services. At September 30, 1996, the Corporation was custodian or trustee for approximately \(\$ 4.1\) trillion of assets. The operating net income for Global Services decreased \(\$ 4\) million from last year's third quarter results due to a loss related to the termination of a partnership agreement with a payment services provider. For the first nine months of 1996, operating net income increased \(\$ 39\) million when compared with the same 1995 period primarily due to increases in noninterest revenue and net interest income partially offset by higher noninterest expense, all of which resulted from the acquisition of the securities processing businesses of U.S. Trust in September 1995. The increase in noninterest revenue also reflected higher fee revenue as a result of earnings growth in custody services, and the increase in net interest income also reflected higher investable balances.

TERMINAL BUSINESSES (LDC AND REAL ESTATE)
Terminal Businesses represents discontinued portfolios, which are primarily refinancing country debt and the corporation's commercial real estate problem asset and nonperforming portfolio, primarily at The Chase Manhattan Bank. Terminal businesses had net losses of \(\$ 29\) million for the third quarter of 1996 and \(\$ 58\) million for the first nine months of 1996 , compared with a net loss of \(\$ 16\) million and net income of \(\$ 37\) million in last year's third quarter and the first nine months of 1995, respectively. The net loss in the 1996 third quarter relates primarily to a decrease in net interest income as a result of lower loan volume during the period. For the first nine months of 1996 , the results include a \(\$ 65\) million loss related to the disposition of available-for-sale emerging markets securities compared with \(\$ 62\) million in losses from the sales of such securities last year ( \(\$ 36\) million loss in the 1995 third quarter).

\section*{CORPORATE}

Corporate includes the management results attributed to the parent company; the Corporation's investment in CIT; the impact of credit card securitizations; and some effects remaining at the corporate level after the implementation of management accounting policies, including residual credit provision and tax expense. Corporate had net income of \(\$ 84\) million for the 1996 third quarter compared with last year's third quarter net income of \(\$ 32\) million. For the first nine months of 1996, Corporate had a net loss of \(\$ 966\) million, reflecting the merger-related restructuring charge of \(\$ 1,026\) million (after-tax) and the following special items: \(\$ 132\) million (after-tax) in tax refunds and benefits; \(\$ 37\) million loss (after-tax) on the sale of a building in Japan and \(\$ 25\) million loss (after-tax) related to the costs incurred in combining the Corporation's foreign retirement plans. For the nine months of 1995 , Corporate had net income of \(\$ 47\) million which included an \(\$ 11\) million after-tax charge due to the adoption of SFAS 106 for its foreign plans.

CREDIT RISK MANAGEMENT

The following discussion of the Corporation's credit risk management focuses primarily on developments since December 31, 1995. A discussion of the Corporation's procedures for the management of its credit risk is provided on pages \(31-32\) of the Corporation's 1995 Annual Report. A description of the Corporation's accounting policies for its nonperforming loans, renegotiated loans and assets acquired as loan satisfactions is provided in Note One of the Notes to the Consolidated Financial Statements on page 57 of the Corporation's 1995 Annual Report

LOAN PORTFOLIO
The Corporation's loans outstanding totaled \(\$ 150.3\) billion at September 30, 1996, compared with \(\$ 150.2\) billion at the 1995 year-end, and \(\$ 151.0\) billion at September 30, 1995. Excluding the impact of credit card and automobile securitizations, the Corporation's loans on a managed basis increased to \(\$ 167.2\) billion at September 30, 1996 from \(\$ 160.0\) billion at December 31, 1995 and \(\$ 157.3\) billion at September 30, 1995 reflecting increased demand for consumer and commercial loans (excluding commercial real estate).

The Corporation's nonperforming assets at September 30, 1996 were \$1,517 million, a decrease of \(\$ 147\) million from the 1995 year-end level and a decrease of \(\$ 369\) million, or \(20 \%\), from last year's comparable period-end. The reduction in nonperforming assets reflects the ongoing improvement in the corporation's credit profile as a result of a lower level of loans being placed on nonperforming status, repayments, charge-offs, and the corporation's continuing loan workout and collection activities.

Total net charge-offs were \(\$ 220\) million in the third quarter of 1996 , compared with \(\$ 225\) million in the 1995 third quarter. For the first nine months, net charge-offs were \(\$ 817\) million in 1996 , compared with \(\$ 654\) million in 1995 . The 1996 year-to-date amount included a charge of \(\$ 102\) million, recorded in the 1996 first quarter, related to conforming the credit card charge-off policies of Chase and Chemical. Total net charge-offs (on a managed basis) were \(\$ 365\) million in the 1996 third quarter, compared with \(\$ 268\) million in the third quarter of 1995. For the first nine months, total net charge-offs (on a managed basis) were approximately \(\$ 1.2\) billion in 1996 , compared with \(\$ 762\) million in 1995.

Management believes that the credit quality of the Corporation's overall consumer and commercial and industrial portfolio will remain relatively stable into 1997 and expects net charge-offs and the provision for losses in 1997 to be modestly higher than in 1996, primarily as a result of an anticipated decline in recoveries in the commercial portfolio and anticipated growth in assets, particularly in the Corporation's national consumer receivables.

The following table presents the Corporation's loan and nonperforming asset balances by portfolio at the dates indicated and the related net charge-off amounts for the periods indicated. Additionally, loans which were past due 90 days and over as to principal or interest but not characterized as nonperforming are also included in the table.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{(in millions)} & \multicolumn{8}{|c|}{Net Charge-offs} & \multicolumn{6}{|c|}{Past Due 90 Days and Over \& Still Accruing} \\
\hline & \multicolumn{4}{|c|}{Third Quarter} & \multicolumn{4}{|r|}{\multirow[t]{2}{*}{\[
\begin{array}{cc}
\text { Nine Months Ended } \\
\text { September } & 30, \\
1996 & 1995
\end{array}
\]}} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{\[
\begin{array}{r}
\text { Sept } 30, \\
1996
\end{array}
\]}} & \multicolumn{2}{|r|}{\multirow[b]{2}{*}{\[
\begin{array}{r}
\text { Dec } 31, \\
1995
\end{array}
\]}} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{\[
\begin{array}{r}
\text { Sept } 30, \\
1995
\end{array}
\]}} \\
\hline & & 1996 & & 1995 & & & & & & & & & & \\
\hline \multicolumn{15}{|l|}{Domestic Consumer:} \\
\hline Residential Mortgage(a) & \$ & 7 & \$ & 20 & \$ & 22 & \$ & 51 & \$ & 20 & \$ & 12 & \$ & 13 \\
\hline Credit Card & & 152 & & 172 & & 462 & & 503 & & 253 & & 352 & & 349 \\
\hline Auto Financings & & 11 & & 6 & & 25 & & 14 & & 4 & & 15 & & 12 \\
\hline Other Consumer (b) & & 40 & & 26 & & 103 & & 77 & & 179 & & 149 & & 139 \\
\hline Total Domestic Consumer & & 210 & & 224 & & 612 & & 645 & & 456 & & 528 & & 513 \\
\hline \multicolumn{15}{|l|}{Domestic Commercial:} \\
\hline Commercial and Industrial & & (4) & & (1) & & 90 & & 21 & & 50 & & 38 & & 62 \\
\hline Commercial Real Estate(c) & & 6 & & 8 & & 32 & & 22 & & 19 & & 54 & & 86 \\
\hline Financial Institutions & & -- & & (1) & & -- & & (6) & & -- & & -- & & -- \\
\hline Total Domestic Commercial & & 2 & & 6 & & 122 & & 37 & & 69 & & 92 & & 148 \\
\hline Total Domestic & & 212 & & 230 & & 734 & & 682 & & 525 & & 620 & & 661 \\
\hline Foreign, primarily Commercial & & 8 & & (5) & & (19) & & (28) & & 7 & & 44 & & 7 \\
\hline Total Loans & & 220 & & 225 & & 715 & & 654 & \$ & 532 & \$ & 664 & \$ & 668 \\
\hline Charge Related to Conforming & & & & & & & & & & & & & & \\
\hline Credit Card Charge-off Policies & & -- & & -- & & 102 & & -- & & & & & & \\
\hline Total & \$ & 220 & \$ & 225 & \$ & 817 & & 654 & & & & & & \\
\hline
\end{tabular}
(a) Consists of 1-4 family residential mortgages.
(b) Consists of installment loans (direct and indirect types of consumer finance), student loans and unsecured revolving lines of credit. There are essentially no credit losses in the student loan portfolio due to the existence of Federal and State government agency guarantees. Student loans which were past due 90 days and over and still accruing were approximately \(\$ 131\) million, \(\$ 107\) million, and \(\$ 92\) million at September 30, 1996, December 31, 1995 and September 30, 1995, respectively.
(c) Represents loans secured primarily by real property, other than loans secured by mortgages on 1-4 family residential properties.

DOMESTIC CONSUMER PORTFOLIO
The domestic consumer loan portfolio consists of one-to-four family residential mortgages, credit cards, auto financings and other consumer loans. Excluding the effects of credit card and automobile securitizations, consumer loans on a managed basis increased to \$87.3 billion at September 30, 1996, from \$79.2 billion at December 31, 1995 and \(\$ 77.0\) billion at September 30,1995 reflecting growth in residential mortgages, auto financings and credit card products. Domestic consumer loans were \(47 \%\) of the total loan portfolio on a retained basis and \(52 \%\) of the total loan portfolio on a managed basis at September 30, 1996.

RESIDENTIAL MORTGAGE LOANS: Residential mortgage loans at September 30, 1996 were \(\$ 35.7\) billion, an increase from \(\$ 34.1\) billion at the 1995 year-end and from \(\$ 33.7\) billion at September 30, 1995, primarily reflecting a higher level of adjustable-rate loan outstandings.

At September 30, 1996, nonperforming domestic residential mortgage loans as a percentage of the portfolio was \(0.75 \%\), compared with \(0.70 \%\) at the 1995 year-end and \(0.73 \%\) at September 30, 1995. For the first nine months, the percentage of residential mortgage net charge-offs to average loan outstandings was 0.08\% in 1996, compared with \(0.22 \%\) in 1995.

RESIDENTIAL MORTGAGE SERVICING PORTFOLIO: The following table presents the residential mortgage servicing portfolio activity for the periods indicated. A discussion of the Corporation's mortgage servicing and loan originations activities is included on page 34 of the Corporation's 1995 Annual Report.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Third Quarter} & \multicolumn{4}{|c|}{Nine Months} \\
\hline (in billions) & & 1996 & & 1995 & & 1996 & & 1995 \\
\hline Balance at Beginning of Period & \$ & 133.3 & \$ & 125.5 & \$ & 132.1 & \$ & 118.3 \\
\hline Originations & & 6.7 & & 9.0 & & 22.3 & & 18.5 \\
\hline Acquisitions & & -- & & 0.9 & & 1.1 & & 10.1 \\
\hline Repayments and Sales & & (5.1) & & (6.7) & & (20.6) & & (18.2 \\
\hline Balance at September 30, & \$ & 134.9 & \$ & 128.7 & \$ & 134.9 & \$ & 128.7 \\
\hline
\end{tabular}

Mortgage servicing rights (included in other assets) amounted to \(\$ 1,264\) million at September 30, 1996, compared with \(\$ 1,147\) million at September 30, 1995, reflecting the corresponding increase in the Corporation's residential mortgage servicing portfolio. The Corporation uses derivative contracts (interest rate swaps and purchased option contracts) to manage the risk associated with its mortgage servicing portfolio. At September 30, 1996, the carrying value of such derivative contracts was \(\$ 62\) million, and gross unrecognized gains and losses were \(\$ 18\) million and \(\$ 82\) million, respectively, resulting in an estimated negative fair value of \(\$ 2\) million.

CREDIT CARD LOANS: The Corporation analyzes its credit card portfolio on a managed basis" which includes credit card receivables on the balance sheet as well as credit card receivables which have been securitized. No credit card receivables were securitized in the third quarters of 1996 or 1995 . During the first nine months of 1996, the Corporation securitized \(\$ 5.8\) billion of credit card receivables, compared with \(\$ 2.5\) billion in the same 1995 period. For the third quarter of 1996 , average managed receivables were \(\$ 23.9\) billion, compared with \(\$ 21.6\) billion in the 1995 third quarter, reflecting the continued growth in credit card outstandings.
As of or For The
Nine Months Ended
(a) Excludes charge related to conforming the credit card charge-off policies of Chase and Chemical.

The increase in net charge-offs on managed credit card receivables for both the three-month and nine-month periods ending September 30, 1996, when compared with the same 1995 periods, reflect growth in average managed credit card outstandings and higher levels of personal bankruptcies. Management currently expects that the Corporation's credit card net charge-offs, as a percentage of average managed credit card receivables, have begun to stabilize and will be lower than 5\% for the full year 1996.

CREDIT CARD SECURITIZATIONS: For a discussion of the Corporation's credit card securitizations, see page 35 of the Corporation's 1995 Annual Report.

The following table outlines the impact of the securitizations of credit card receivables by showing the favorable (unfavorable) change in the reported Consolidated Statement of Income line items for the periods indicated.

Favorable (Unfavorable) Impact
(in millions)

Net Interest Income
Provision for Losses
Credit Card Revenue
Other Revenue

Pre-tax Income (Loss) Impact of Securitizations
\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{1996} & 1995 \\
\hline \multirow[t]{4}{*}{\$} & (244) & \$ & (92) \\
\hline & 148 & & 43 \\
\hline & 95 & & 45 \\
\hline & - & & -- \\
\hline \$ & (1) & \$ & (4) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline & 996 & & 1995 \\
\hline \$ & (639) & \$ & (226) \\
\hline & 409 & & 108 \\
\hline & 217 & & 112 \\
\hline & 11 & & 17 \\
\hline \$ & (2) & \$ & 11 \\
\hline
\end{tabular}

AUTO FINANCINGS: The auto financings portfolio, which consists of auto loans and leases, was \(\$ 11.3\) billion at September 30 , 1996 , an increase from \(\$ 8.3\) billion at December 31, 1995 and \(\$ 9.7\) billion at September 30, 1995. The increase reflected strong demand during 1996, partially offset by the impact of securitizations of auto loans. During the past 12 months, the Corporation has securitized approximately \(\$ 4.5\) billion of auto loans. On a managed basis, net charge-offs of auto financings were \(\$ 12\) million in the 1996 third quarter, compared with \(\$ 6\) million in the same period in 1995. For the first nine months, such charge-offs were \(\$ 28\) million in 1996 , compared with \(\$ 14\) million in 1995.

OTHER CONSUMER LOANS: Other consumer loans, which includes installment loans (direct and indirect types of consumer finance), student loans and unsecured revolving lines of credit, were \(\$ 10.9\) billion at September 30, 1996, compared with \(\$ 10.0\) billion at December 31, 1995, and \(\$ 9.8\) billion at September 30, 1995. Net charge-offs as a percentage of average other consumer loans were \(1.5 \%\) in the third quarter of 1996, compared with \(1.0 \%\) in the 1995 comparable period. Net charge-offs as a percentage of average other consumer loans in the first nine months of 1996 were 1.3\%, compared with 1.1\% in the comparable 1995 period. The increase in other consumer net charge-offs for the 1996 periods reflect higher charge-offs of unsecured revolving lines of credit.

DOMESTIC COMMERCIAL PORTFOLIO
Domestic Commercial and Industrial Portfolio: The domestic commercial and industrial portfolio totaled \(\$ 33.3\) billion at September 30, 1996, an increase from \(\$ 32.3\) billion at December 31, 1995 and \(\$ 31.2\) billion at September 30, 1995. The portfolio consists primarily of loans made to large corporate and middle market customers and is diversified geographically and by industry. At September 30, 1996, the largest industry concentration in this portfolio was to the oil and gas industry which approximated \(\$ 2.8\) billion, or \(1.9 \%\) of the Corporation's total loan portfolio.

Nonperforming domestic commercial and industrial loans were \(\$ 457\) million at September 30, 1996, compared with \(\$ 445\) million at September 30, 1995. In the third quarter of 1996, the Corporation had net recoveries of \(\$ 4\) million, compared with net recoveries of \(\$ 1\) million in the third quarter of 1995 . For the first nine months, net charge-offs were \(\$ 90\) million in 1996, compared with net charge-offs of \(\$ 21\) million in 1995.

Domestic Commercial Real Estate Portfolio: The domestic commercial real estate portfolio represents loans secured primarily by real property, other than loans secured by one-to-four family residential properties (which are included in the consumer loan portfolio). The domestic commercial real estate loan portfolio totaled \(\$ 6.1\) billion at September 30, 1996, a decrease from \(\$ 6.7\) billion at December 31, 1995 and from \(\$ 7.2\) billion at September 30, 1995. The decreases are principally attributable to repayments, collections and sales primarily in the terminal commercial real estate portfolio.

The table below sets forth the major components of the domestic commercial real estate loan portfolio at the dates indicated.

\section*{(in millions)}

Commercial Mortgages
Construction

Total Domestic Commercial Real Estate Loans

\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { December } 31, \\
1995
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { September } 30, \\
1995
\end{array}
\]} \\
\hline \$ & 5,512 & \$ & 5,769 \\
\hline & 1,148 & & 1,401 \\
\hline \$ & 6,660 & \$ & 7,170 \\
\hline
\end{tabular}

Nonperforming domestic commercial real estate loans were \(\$ 430\) million at September 30, 1996, a 15\% increase from the December 31, 1995 level, but a decrease of \(\$ 95\) million, or \(18 \%\) from September 30 , 1995. The improvement in nonperforming domestic commercial real estate asset levels since September 30, 1995 is the result of increased liquidity in the commercial real estate markets coupled with successful workout activities. The increase from the 1995 year-end resulted from the classification of two large retail-related loans as nonperforming in the first quarter of 1996.

Net charge-offs of domestic commercial real estate loans in the third quarter of 1996 totaled \(\$ 6\) million, compared with \(\$ 8\) million in the same period a year ago. For the first nine months, such net charge-offs were \(\$ 32\) million in 1996 , compared with \(\$ 22\) million in 1995.

Domestic Financial Institutions Portfolio: The domestic financial institutions portfolio includes loans to commercial banks and companies whose businesses primarily involve lending, financing, investing, underwriting, or insurance. Loans to domestic financial institutions were \(\$ 5.1\) billion, or \(3 \%\) of total loans outstanding, at September 30, 1996, a decrease from \(\$ 5.7\) billion at December 31, 1995 and \(\$ 5.5\) billion at September 30, 1995. Loans to domestic financial institutions are predominantly secured loans to broker-dealers, domestic commercial banks and domestic branches of foreign banks.

FOREIGN PORTFOLIO
Foreign portfolio includes commercial and industrial loans, loans to financial institutions, commercial real estate, loans to governments and official institutions, and consumer loans. At September 30, 1996, the Corporation's total foreign loans were \(\$ 35.4\) billion, compared with \(\$ 36.1\) billion at December 31, 1995 and \(\$ 36.3\) billion at September 30 , 1995. The portfolio included foreign commercial and industrial loans of \(\$ 18.9\) billion at September 30, 1996, a decrease of \(\$ 1.9\) billion from the 1995 year-end and a decrease of \(\$ 1.2\) billion from September 30, 1995.

Foreign nonperforming loans at September 30, 1996 were \(\$ 184\) million, a decrease from \(\$ 343\) million at December 31, 1995 and from \(\$ 465\) million at September 30, 1995. The decrease in foreign nonperforming loans reflect the restructuring of certain refinancing country debt during the 1996 third quarter. Net charge-offs of foreign loans were \(\$ 8\) million in the third quarter of 1996 , compared with net recoveries of \(\$ 5\) million in the 1995 third quarter. In the first nine months of 1996, net recoveries of foreign loans were \(\$ 19\) million, compared with \(\$ 28\) million in the first nine months of 1995.

Management believes that the credit quality of the Corporation's commercial loan portfolio will remain relatively stable into 1997, although it expects net charge-offs in 1997 to be modestly higher as a result of an anticipated decline in recoveries.

Derivative and Foreign Exchange Financial Instruments
In the normal course of its business, the Corporation utilizes various derivative and foreign exchange financial instruments to meet the financial needs of its customers, to generate revenues through its trading activities, and to manage its exposure to fluctuations in interest and currency rates. For a discussion of the derivative and foreign exchange financial instruments utilized in connection with the Corporation's trading activities and asset/liability management activities, including the notional amounts and credit exposure outstandings as well as the credit and market risks involved, see Notes 4 and 11 of this Form 10-Q and pages \(38-44\) and 55-56 of the Corporation's 1995 Annual Report.

Many of the Corporation's derivative and foreign exchange contracts are short-term, which mitigates credit risk as transactions settle quickly. The following table provides the remaining maturities of derivative and foreign exchange contracts outstanding at September 30, 1996 and December 31, 1995. Percentages are based upon remaining contract life of positive mark-to-market exposure amounts.
\begin{tabular}{|c|c|c|}
\hline Interest Rate Contracts & Foreign Exchange Contracts & Total \\
\hline 15\% & 54\% & 28\% \\
\hline 7 & 27 & 14 \\
\hline 8 & 14 & 10 \\
\hline 52 & 5 & 36 \\
\hline 18 & -- & 12 \\
\hline 100\% & 100\% & 100\% \\
\hline === & === & == \\
\hline
\end{tabular}

The Corporation routinely enters into derivative and foreign exchange transactions with regulated financial institutions, which the Corporation believes have relatively low credit risk. At September 30, 1996, approximately 88\% of the mark-to-market exposure of such transactions was with commercial bank and financial institution counterparties, most of which are dealers in these products. Non-financial institutions accounted for approximately \(12 \%\) of the Corporation's derivative and foreign exchange mark-to-market exposure.

The Corporation does not deal, to any significant extent, in derivatives, which dealers of derivatives (such as other banks and financial institutions) consider to be "leveraged". As a result, the mark-to-market exposure as well as the notional amount of such derivatives were insignificant at September 30, 1996.

ALLOWANCE FOR CREDIT LOSSES
The allowance for credit losses is available to absorb potential credit losses from the entire loan portfolio, as well as derivative and foreign exchange transactions. The Corporation deems its allowance for credit losses at September 30, 1996 to be adequate. Although the Corporation considers that it has sufficient reserves to absorb losses that may currently exist in the portfolio, but are not yet identifiable, the precise loss content is subject to continuing review based on quality indicators, industry and geographic concentrations, changes in business conditions, and other external factors such as competition and legal and regulatory requirements. The Corporation will continue to reassess the adequacy of the allowance for credit losses.

During the 1996 first nine months, the Corporation incurred a charge of \(\$ 102\) million against its allowance for credit losses as a result of conforming charge-off policies with respect to credit card receivables.

The Corporation's actual credit losses arising from derivative and foreign exchange transactions were immaterial during the first nine months of 1996 and 1995. Additionally, at September 30,1996 and 1995, nonperforming derivatives contracts were immaterial.

The accompanying table reflects the activity in the Corporation's allowance for credit losses for the periods indicated.


The following table presents the Corporation's allowance coverage ratios.
\begin{tabular}{|c|c|c|c|}
\hline & September 30, & December 31, & September 30, \\
\hline For the Period Ended: & 1996 & 1995 & 1995 \\
\hline \multicolumn{4}{|l|}{Allowance for Credit Losses to:} \\
\hline Loans at Period-End & \(2.46 \%\) & 2.52\% & 2.52\% \\
\hline Average Loans & 2.46 & 2.58 & 2.61 \\
\hline Nonperforming Loans & 269.85 & 253.45 & 219.41 \\
\hline
\end{tabular}

\section*{TRADING ACTIVITIES}

Measuring Market Risk: Market risk is measured and monitored on a daily basis through a value-at-risk ("VAR") methodology. VAR is defined as the potential overnight dollar loss from adverse market movements, with 97.5\% confidence, based on historical prices and market rates. The quantification of market risk through a VAR methodology requires a number of key assumptions including confidence level for losses, number of days of price history, the holding period, the measurement of inter-business correlation, and the treatment of risks outside the VAR methodology, including event risk and liquidity risk.

\section*{[SEE GRAPH NUMBER 1 AT APPENDIX 1]}

The preceding chart contains a histogram of the Corporation's daily market risk-related revenue. Market risk-related revenue is defined as the daily change in value in marked-to-market trading portfolios plus any trading-related net interest income or other revenue. Based on actual trading results for the twelve months ended September 30, 1996, which captures the historical correlation among business units, \(95 \%\) of the variation in the Corporation's daily trading results fell within a \(\$ 23\) million band centered on the daily average amount of \(\$ 8\) million. For the twelve months ended September 30, 1996, the Corporation posted positive daily market risk-related revenue for 245 out of 260 business trading days for international and domestic units. For 228 of the 260 days, the Corporation's daily market risk-related revenue or losses occurred within the negative \(\$ 5\) million through positive \(\$ 15\) million range, which is representative of the Corporation's emphasis on non-proprietary activities, including market-making, sales and arbitrage. For a further discussion of measuring market risk, see pages 40-41 of the Corporation's 1995 Annual Report.

ASSET/LIABILITY MANAGEMENT ACTIVITIES
The objective of the ALM process is to manage and control the sensitivity of the Corporation's income to changes in market interest rates. The Corporation's net interest income is affected by changes in the level of market interest rates based upon differences in timing between the contractual maturity or the repricing (the "repricing") of its assets and liabilities. Interest rate sensitivity arises in the ordinary course of the Corporation's banking business as the repricing characteristics of its loans do not necessarily match those of its deposits and other borrowings. This sensitivity can be managed by altering the repricing of the Corporation's assets or liabilities, and with the use of derivative instruments. For a further discussion of the Corporation's ALM process and the derivative instruments used in its ALM activities, see pages 41-44 and Note Eighteen of the Corporation's 1995 Annual Report. A discussion of the accounting policies relating to derivatives used for ALM activities is provided in Note One of the Corporation's 1995 Annual Report.

MEASURING INTEREST RATE SENSITIVITY:
One tool used by management to measure the interest rate sensitivity of the Corporation is aggregate net gap analysis, an example of which is presented below. Assets and liabilities are placed in gap intervals based on their repricing dates. Assets and liabilities for which no specific repricing dates exist are placed in gap intervals based on management's judgment and statistical analysis concerning their most likely repricing behaviors. Derivatives used in interest rate sensitivity management are also included in the applicable gap intervals.

A net gap for each time period is calculated by subtracting the liabilities repricing in that interval from the assets repricing. A negative gap - more liabilities repricing than assets - will benefit net interest income in a declining interest rate environment and will detract from net interest income in a rising interest rate environment. Conversely, a positive gap - more assets repricing than liabilities - will benefit net interest income if rates are rising and will detract from net interest income in a falling rate environment.

CONDENSED INTEREST SENSITIVITY TABLE

(a) Represents net repricing effect of derivative positions, which include interest rate swaps, futures, forwards, forward rate agreements and options, that are used as part of the Corporation's overall asset/liability management activities.

At September 30, 1996, the Corporation had \(\$ 13,998\) million more liabilities than assets repricing within one year (including net repricing effect of derivative positions), amounting to \(4 \%\) of total assets. This compares with \(\$ 21,471\) million, or \(7 \%\) of total assets, at December 31, 1995.

At September 30, 1996, based on the Corporation's simulation models, which are comprehensive simulations of net interest income under a variety of market interest rate scenarios, earnings at risk to an immediate 100 basis point rise in market interest rates over the next twelve months was estimated to be approximately \(3.6 \%\) of projected after-tax net income. At December 31, 1995, the Corporation's earnings at risk to a similar increase in market rates was estimated at approximately \(3 \%\) of projected after-tax net income. An immediate 100 basis point rise in interest rates is a hypothetical rate scenario, used to calibrate risk, and does not necessarily represent management's current view of future market developments.

Interest Rate Swaps: Interest rate swaps are one of the various financial instruments used in the Corporation's ALM activities. Although the Corporation believes the results of its ALM activities should be evaluated on an integrated basis, taking into consideration all on-balance sheet and related derivative instruments and not a specific financial instrument, the interest rate swap maturity table, which follows, provides an indication of the Corporation's interest rate swap activity.

The following table summarizes the outstanding ALM interest rate swap notional amounts at September 30, 1996, by twelve-month intervals (i.e., October 1, 1996 through September 30 , 1997). The decrease in notional amounts from one period to the next period represents maturities of the underlying contracts. The weighted-average fixed interest rates to be received and paid on such swaps are presented for each twelve-month interval. The three-month London Interbank Offered Rate (LIBOR), provided for reference in the following table, reflects the average implied forward yield curve for that index as of September 30, 1996. However, actual repricings will be based on the applicable rates in effect at the actual repricing date. To the extent rates change, the variable rates paid or received will change. The Corporation expects the impact of any interest rate changes to be largely mitigated by corresponding changes in the interest rates and values associated with the linked assets and liabilities.

OUTSTANDING INTEREST RATE SWAPS NOTIONAL AMOUNTS AND RECEIVE/PAY RATES BY YEARLY INTERVALS
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline (in millions) & & 1996 & & 1997 & & 1998 & & 1999 & & 200 & \multicolumn{2}{|l|}{Thereafter} \\
\hline Receive fixed swaps & & & & & & & & & & & & \\
\hline Notional amount Weighted-average Fixed rate & \$ & \[
\begin{array}{r}
33,687 \\
6.49 \%
\end{array}
\] & \$ & \[
\begin{array}{r}
22,696 \\
6.21 \%
\end{array}
\] & \$ & \[
\begin{array}{r}
18,079 \\
6.67 \%
\end{array}
\] & \$ & \[
\begin{aligned}
& 15,163 \\
& 6.71 \%
\end{aligned}
\] & \$ & \[
\begin{array}{r}
13,507 \\
6.63 \%
\end{array}
\] & \$ & \[
\begin{aligned}
& 9,198 \\
& 6.64 \%
\end{aligned}
\] \\
\hline Pay fixed swaps Notional amount Weighted-average Fixed rate & \$ & \[
\begin{array}{r}
41,579 \\
6.96 \%
\end{array}
\] & \$ & \[
\begin{array}{r}
28,928 \\
6.85 \%
\end{array}
\] & \$ & \[
\begin{aligned}
& 19,391 \\
& 7.11 \%
\end{aligned}
\] & \$ & \[
\begin{array}{r}
12,227 \\
7.36 \%
\end{array}
\] & \$ & \[
\begin{aligned}
& 8,787 \\
& 7.35 \%
\end{aligned}
\] & \$ & \[
\begin{gathered}
4,926 \\
7.21 \%
\end{gathered}
\] \\
\hline Basis Swaps Notional amount & \$ & 23,428 & \$ & 19,323 & \$ & 13,950 & \$ & 1,688 & \$ & 1,385 & \$ & 635 \\
\hline Average Three-Month Implied Forward LIBOR Rates & & \(5.74 \%\) & & 6.23\% & & \(6.32 \%\) & & \(6.72 \%\) & & 6.80\% & & 7.20\% \\
\hline Total Notional Amount (a) & \$ & 98,694 & \$ & 70,947 & \$ & 51,420 & \$ & 29,078 & \$ & 23,679 & \$ & 14,759 \\
\hline
\end{tabular}
(a) At September 30, 1996, approximately \(\$ 11\) billion of notional amounts are interest rate swaps that, as part of the Corporation's asset/liability management, are used in place of cash market instruments. Of this amount, \(\$ 7\) billion is expected to mature in the twelve month period beginning October 1, 1996, \(\$ 2\) billion for the twelve month period beginning October 1, 1997, with the remaining \(\$ 2\) billion on October 1,1998 and thereafter.

The following table summarizes the Corporation's assets and liabilities at September 30, 1996 with the notional amount of related derivatives used for ALM purposes.

DERIVATIVE CONTRACTS AND RELATED BALANCE SHEET POSITIONS
(in millions
Balance
Sheet Amount

Sheet Amount

Deposits with Banks
Securities - Available for Sale
Loans
Other Assets
Deposits
Long-Term Debt
4,433
42,477
150,333
15,699
165,042
12,379

(a) At September 30, 1996, notional amounts of approximately \(\$ 11\) billion for interest rate swaps and \(\$ 1\) billion for other ALM contracts, both of which are used in place of cash market instruments, have been excluded from the above table.
(b) Includes futures, forwards, forward rate agreements and options.

Approximately \(\$ 7.9\) billion notional amount of derivatives related to mortgage servicing assets and approximately \(\$ 10.4\) billion notional amount of derivatives related to mortgage and consumer loans held for sale were outstanding at September 30, 1996. The weighted average maturity of contracts linked to mortgage servicing assets is approximately four years. Contracts related to loans held for sale generally mature within one year.

The Corporation's ALM derivative activities, whereby derivative instruments alter the yield on certain of the Corporation's assets and liabilities, had an unfavorable \(\$ 20\) million impact on the Corporation's net interest income in the third quarter of 1996, compared with a favorable impact of \(\$ 55\) million for the third quarter of 1995. For the first nine months, the unfavorable impact on net interest income was \(\$ 55\) million in 1996, compared with a favorable impact of \$136 million in 1995.

The following table reflects the deferred gains/losses and unrecognized gains/losses of the Corporation's ALM derivative contracts for September 30 , 1996 and December 31, 1995.

(a) The September 30, 1996 amount includes \(\$ 64\) million in net unrecognized losses from derivatives related to mortgage servicing rights, and \(\$ 4\) million in net unrecognized gains from daily margin settlements on open futures contracts. At December 31, 1995, there was \(\$ 69\) million in net unrecognized gains from derivatives related to mortgage servicing rights and \(\$ 99\) million in net unrecognized losses from daily margin settlements on open future contracts.

The net deferred losses at September 30 , 1996 are expected to be amortized as yield adjustments in interest income or interest expense, as applicable, over the periods reflected in the following table.

AMORTIZATION OF NET DEFERRED GAINS (LOSSES) ON CLOSED ALM CONTRACTS
(in millions)
\begin{tabular}{|c|c|c|}
\hline 1996 & \$ & 11 \\
\hline 1997 & & 4 \\
\hline 1998 & & (49) \\
\hline 1999 & & (61) \\
\hline 2000 & & (47) \\
\hline 2001 and After & & 80 \\
\hline Total & \$ & (62) \\
\hline
\end{tabular}

The Consolidated Balance Sheet includes unamortized premiums on open ALM option contracts which will be amortized as a reduction to net interest income over the periods indicated in the following table.

AMORTIZATION OF PREMIUMS ON OPEN ALM OPTION CONTRACTS
(in millions)
\begin{tabular}{lr}
1996 & \(\$ 12\) \\
1997 & 21 \\
1998 & 26 \\
1999 & 34 \\
2000 & 33 \\
2001 and After & 55 \\
Total & \(-\ldots---\) \\
& \(\$ 181\) \\
& \(=====\)
\end{tabular}

The Corporation, like all large financial institutions, is exposed to many types of operating risk, including the risk of fraud by employees or outsiders, unauthorized transactions by employees, and errors relating to computer and telecommunications systems. The Corporation maintains a system of controls that is designed to keep operating risk at appropriate levels in view of the financial strength of the Corporation, the characteristics of the businesses and markets in which the Corporation operates, competitive circumstances and regulatory considerations. However, from time to time in the past, the Corporation has suffered losses from operating risk and there can be no assurance that the Corporation will not suffer such losses in the future.

\section*{CAPITAL AND LIQUIDITY RISK MANAGEMENT}

The following capital and liquidity discussion focuses primarily on developments since December 31, 1995. Accordingly, it should be read in conjunction with the Capital and Liquidity Risk Management section on pages 45-47 of the Corporation's 1995 Annual Report.

CAPITAL
The Corporation's level of capital at September 30, 1996 remained strong, with capital ratios well in excess of regulatory guidelines. As part of the Corporation's commitment to a disciplined capital policy, management has targeted a Tier 1 capital ratio for the corporation of 8 to \(8.25 \%\). The Corporation manages its capital to execute its strategic business plans and support its growth and investments, including acquisition strategies in its core businesses. At September 30, 1996, the Corporation's Tier 1 and Total Capital ratios were \(8.36 \%\) and \(12.17 \%\) respectively. These ratios, as well as the leverage ratio, exclude the assets and off-balance sheet financial instruments of the Corporation's securities subsidiary as well as the corporation's investment in such subsidiary. In addition, the provisions of SFAS 115 do not apply to the calculation of these ratios.

Total capitalization (the sum of Tier 1 Capital and Tier 2 Capital) increased by \(\$ 839\) million during the first nine months of 1996 to \(\$ 29.2\) billion at September 30 , 1996. The amount of total capital includes the recently issued \(\$ 550\) million preferred stock of Chase Preferred Capital Corporation, which is accounted for as minority interest (see Note 10 of this Form 10Q), and the unfavorable impact of the merger-related restructuring charge.

During the first nine months of 1996, the Corporation issued 20.2 million shares of common stock and purchased approximately 15.2 million shares of its outstanding common stock in the open market. These purchases were made as part of a buy-back program which terminated at September 30, 1996.

On October 15, 1996, the Corporation announced a common stock purchase program pursuant to which the Corporation is authorized until December 31,1998 to purchase up to \(\$ 2.5\) billion of its common stock, in addition to such other number of common shares as may be necessary to provide for expected issuances under its dividend reinvestment plan and its various stock-based director and employee benefits plans.

The Corporation raised the cash dividend on its common stock to \$. 56 per share, an increase from \(\$ .50\) per share, in the first quarter of 1996. Management's current expectation is that the dividend policy of the Corporation will generally be to pay a common stock dividend equal to approximately \(25-35 \%\) of the Corporation's net income (excluding restructuring charges) less preferred dividends. Future dividend policies will be determined by the Board of Directors in light of the earnings and financial condition of the Corporation and its subsidiaries and other factors, including applicable governmental regulations and policies.

Total stockholders' equity at September 30, 1996 was \(\$ 21.1\) billion, compared with \(\$ 20.8\) billion at December 31, 1995. The \(\$ 304\) million increase from the 1995 year-end primarily reflects \(\$ 2,685\) million of net income generated during the first nine months of 1996 before the merger-related restructuring charge. This amount was partially offset by the after-tax impact of the merger-related restructuring charge and expenses ( \(\$ 1,060\) million); a \(\$ 243\) million unfavorable impact on the fair value of available-for-sale securities accounted for under SFAS 115; and the effects of common and preferred stock dividends totaling \$982 million.

The tables which follow set forth various capital ratios and components of capital at the dates indicated.

CAPITAL RATIOS
\begin{tabular}{rrr} 
September 30, & December 31, & \begin{tabular}{c} 
Minimum \\
1996 \\
Regulatory
\end{tabular} \\
Requirement
\end{tabular}
\begin{tabular}{lrr} 
Tier 1 Capital Ratio (a) (c) & \(8.36 \%\) & \(8.22 \%\) \\
Total Capital Ratio (a) (c) & 12.17 & 12.27 \\
Tier 1 Leverage Ratio (b) (c) & 6.97 & 6.68 \\
Common Stockholders' Equity to Total Assets & 5.73 & 5.00 \\
Total Stockholders' Equity to Total Assets & 6.58 & -5.00 \\
\hline
\end{tabular}
(a) Tier 1 Capital or Total Capital divided by risk-weighted assets. Risk-weighted assets include assets and off-balance sheet positions, weighted by the type of instrument and the risk weight of the counterparty, collateral or guarantor.
(b) Tier 1 Capital divided by adjusted average assets.
(c) Including the Corporation's securities subsidiary, the September 30, 1996 Tier 1 Capital, Total Capital and Tier 1 Leverage ratios were 8.56\%, \(12.65 \%\) and \(6.46 \%\), respectively, compared with \(8.37 \%\), \(12.67 \%\) and \(6.27 \%\), respectively, at December 31, 1995.

COMPONENTS OF CAPITAL
\begin{tabular}{|c|c|c|c|c|}
\hline (in millions) & & \[
\begin{array}{r}
\text { mber } 30, \\
1996
\end{array}
\] & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { December } 31, \\
1995
\end{array}
\]} \\
\hline \multicolumn{5}{|l|}{TIER 1 CAPITAL} \\
\hline Common Stockholders' Equity & \$ & 18,970 & \$ & 18,424 \\
\hline Nonredeemable Preferred Stock & & 2,650 & & 2,650 \\
\hline Minority Interest & & 676 & & 162 \\
\hline Less: Goodwill & & 1,373 & & 1,446 \\
\hline Non-Qualifying Intangible Assets & & 116 & & 116 \\
\hline 50\% Investment in Securities and Unconsolidated Subsidiaries & & 772 & & 698 \\
\hline Tier 1 Capital & \$ & 20,035 & \$ & 18,976 \\
\hline TIER 2 CAPITAL & & & & \\
\hline Long-Term Debt Qualifying as Tier 2 & \$ & 6,896 & \$ & 7,139 \\
\hline Qualifying Allowance for Credit Losses & & 3,004 & & 2,907 \\
\hline Less: 50\% Investment in Securities and Unconsolidated Subsidiaries & & 772 & & 698 \\
\hline Tier 2 Capital & \$ & 9,128 & \$ & 9,348 \\
\hline Total Qualifying Capital & \$ & 29,163 & \$ & 28,324 \\
\hline Risk-Weighted Assets (a) & \$ & 239,642 & \$ & 230,887 \\
\hline
\end{tabular}
(a) Includes off-balance sheet risk-weighted assets in the amount of \(\$ 75,547\) million and \(\$ 68,153\) million, respectively, at September 30, 1996 and December 31, 1995.

LIQUIDITY
The primary source of liquidity for the bank subsidiaries of the Corporation derives from their ability to generate core deposits (which includes all deposits except noninterest-bearing time deposits, foreign deposits and certificates of deposit of \(\$ 100,000\) or more). The Corporation considers funds from such sources to comprise its subsidiary banks' "core" deposit base because of the historical stability of such sources of funds. These deposits fund a portion of the Corporation's asset base, thereby reducing the corporation's reliance on other, more volatile, sources of funds. The average core deposits at the Corporation's bank subsidiaries for the first nine months of 1996 were \(\$ 83\) billion and represented \(55 \%\) of average loans for the period. Foreign deposits generated in the corporation's global wholesale and retail businesses are also considered to be an additional source of liquidity for the Corporation.

The Corporation is an active participant in the capital markets. In addition to issuing commercial paper and medium-term notes, the Corporation raises funds through the issuance of long-term debt, common stock and preferred stock. The Corporation's long-term debt at September 30, 1996 was \(\$ 12,379\) million, a decrease of \(\$ 446\) million from the 1995 year-end. The decrease resulted largely from maturities of the Corporation's long-term debt of \(\$ 1,358\) million (including \(\$ 972\) million of senior medium-term notes, \(\$ 365\) million of other senior notes, and \(\$ 21\) million of subordinated notes) and the redemption of \(\$ 20\) million of senior medium-term notes. These decreases were partially offset by issuances of \(\$ 866\) million of the Corporation's long-term debt (including \(\$ 250\) million of senior medium-term notes, \(\$ 75\) million of subordinated medium-term notes, \(\$ 341\) million of other senior notes and \(\$ 200\) million of other subordinated notes). The Corporation will continue to evaluate the opportunity for future redemptions of its outstanding debt in light of current market conditions.

During September 1996, Chase Preferred Capital Corporation, a subsidiary of the Corporation, organized as a real estate investment trust, issued \(\$ 550\) million of preferred stock. This subsidiary is taxed as a real estate investment trust whereby dividends on the preferred stock are treated by the Corporation as an operating expense, thereby reducing taxable income. Such stock is recorded as minority interest which is included in the Corporation's Tier 1 capital. The Corporation has approximately \(\$ 1.1\) billion of fixed-rate preferred stock which becomes callable in 1997.

SUPERVISION AND REGULATION

The following supervision and regulation discussion focuses primarily on developments since December 31, 1995; accordingly, it should be read in conjunction with Supervision and Regulation of The Chase Manhattan Corporation, filed as Exhibit 99.3 of the Corporation's Form 8-K dated April 16, 1996.

\section*{DIVIDENDS}

At September 30,1996 , in accordance with the dividend restrictions applicable to them, the Corporation's bank subsidiaries could, during 1996, without the approval of their relevant banking regulators, pay dividends in the aggregate of approximately \(\$ 1.6\) billion to their respective bank holding companies, plus an additional amount equal to their net income from October 1, 1996 through the date in 1996 of any such dividend payment. The reduction from the prior quarter-end in the aggregate amount of dividends that the Corporation's bank subsidiaries could pay reflects the effects of certain actions taken by the Corporation in connection with the reorganization of the national consumer businesses at Chase Manhattan Bank USA, N.A.

In addition to the dividend restrictions set forth in statutes and regulations, the Federal Reserve Board, the Office of the Comptroller of the Currency and the FDIC have authority under the Financial Institutions Supervisory Act to prohibit or to limit the payment of dividends by the banking organizations they supervise, including the Corporation and its subsidiaries that are banks or bank holding companies, if, in the banking regulator's opinion, payment of a dividend would constitute an unsafe or unsound practice in light of the financial condition of the banking organization.

\section*{FDICIA}

The Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA") required the FDIC to establish a risk-based assessment system for FDIC deposit insurance. FDICIA also contained provisions limiting certain activities and business methods of depository institutions. Finally, FDICIA provided for expanded regulation of depository institutions and their affiliates, including parent holding companies, by such institutions' appropriate Federal banking regulator. Each of the Corporation's banking institutions were "well capitalized" as that term is defined under the various regulations promulgated under FDICIA and, therefore, the Corporation does not expect such regulations to have a material adverse impact on its business operations.

ACCOUNTING DEVELOPMENTS

ACCOUNTING FOR STOCK-BASED COMPENSATION
For a discussion of Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123"), see page 47 of the Corporation's 1995 Annual Report. The Corporation intends to continue accounting for its employee stock compensation plans under its current method (APB 25), and will adopt the disclosure requirements of SFAS 123 at year-end 1996.

ACCOUNTING FOR TRANSFERS AND SERVICING OF FINANCIAL ASSETS AND EXTINGUISHMENTS OF LIABILITIES
In June 1996, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 125, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" ("SFAS 125"). Under SFAS 125, after an entity transfers financial assets, it recognizes the financial and servicing assets it controls and the liabilities it has incurred, derecognizes financial assets when control has been surrendered, and derecognizes liabilities when extinguished. SFAS 125 provides standards for distinguishing between transfers of financial assets that are sales from transfers that are secured borrowings.

As issued, SFAS 125 is effective for transfers and servicing of financial assets and extinguishments of liabilities occurring after December 31, 1996. However, the FASB has tentatively decided to defer the effective date for one year for securities lending, repurchase agreements and other secured financing transactions. The Corporation plans to adopt the requirements of SFAS 125 beginning January 1, 1997, for the following types of transactions: securitizations, recognition of servicing assets and liabilities, transfers of receivables with recourse, loan participations, and extinguishments of liabilities. The Corporation is currently assessing the impact of the adoption of SFAS 125, but management believes that the adoption of SFAS 125 will not significantly affect the Corporation's earnings, liquidity, or capital resources.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{5}{|c|}{Three Months Ended September 30, 1996} & \multicolumn{5}{|c|}{Three Months Ended September 30, 1995} \\
\hline & \multicolumn{2}{|r|}{Average Balance} & \multicolumn{2}{|l|}{Interest} & \begin{tabular}{l}
Rate \\
(Annualized)
\end{tabular} & \multicolumn{2}{|r|}{Average Balance} & Interest & \multicolumn{2}{|r|}{Rate (Annualized)} \\
\hline \multicolumn{11}{|l|}{ASSETS} \\
\hline Deposits with Banks & \$ & 5,519 & \$ & 113 & 8.11\% & \$ & 10,091 & 194 & & \(7.63 \%\) \\
\hline \multicolumn{11}{|l|}{Federal Funds Sold and} \\
\hline Securities Purchased Under Resale Agreements & & 33,756 & & 548 & 6.46\% & & 28,606 & 448 & & 6.21\% \\
\hline Trading Assets-Debt and Equity Instruments & \multicolumn{9}{|l|}{Trading Assets-Debt and Equity} & \\
\hline \multicolumn{11}{|l|}{Securities:} \\
\hline Available-for-Sale & & 38,429 & & 619 & 6.41\% (b) & & 26,233 & 475 & & \(7.19 \%\) (b) \\
\hline Held-to-Maturity & & 4,048 & & 75 & 7.41\% & & 10,071 & 169 & & 6.64\% \\
\hline Loans & & 150,076 & & 3,045 (c) & 8.07\% & & 149,856 & 3,285 & (c) & 8.70\% \\
\hline Total Interest-Earning Assets & & 263,418 & & 4,925 & 7.44\% & & 245,494 & 4,931 & & 7.97\% \\
\hline Allowance for Credit Losses & & \((3,654)\) & & & & & \((3,833)\) & & & \\
\hline Cash and Due from Banks & & 11,503 & & & & & 14,467 & & & \\
\hline Risk Management Instruments & & 25,299 & & & & & 28,270 & & & \\
\hline Other Assets & & 26,347 & & & & & 22,576 & & & \\
\hline Total Assets & \$ & 322,913 & & & & \$ & 306,974 & & & \\
\hline \multicolumn{11}{|l|}{LIABILITIES} \\
\hline Domestic Retail Deposits & \$ & 54,319 & & 494 & 3.63\% & \$ & 54,017 & 522 & & 3.83\% \\
\hline \multicolumn{11}{|l|}{Domestic Negotiable} \\
\hline Certificates of Deposit and Other Deposits & & 9,516 & & 129 & 5.39\% & & 10,880 & 139 & & 5.06\% \\
\hline Deposits in Foreign Offices & & 61,344 & & 792 & 5.13\% & & 64,597 & 932 & & 5.72\% \\
\hline Total Time and Savings Deposits & & 125,179 & & 1,415 & 4.50\% & & 129,494 & 1,593 & & 4.88\% \\
\hline \multicolumn{11}{|l|}{Short-Term and Other Borrowings:} \\
\hline \multicolumn{11}{|l|}{Federal Funds Purchased and} \\
\hline Securities Sold Under
Repurchase Agreements & & 61,244 & \multicolumn{2}{|c|}{Securities Sold Under} & 5.06\% & & 44,721 & 655 & & 5.81\% \\
\hline Commercial Paper & & 5,461 & & 73 & 5.26\% & & 5,981 & 86 & & 5.70\% \\
\hline Other Borrowings (d) & & 17,212 & & 362 & 8.39\% & & 13,415 & 279 & & 8.25\% \\
\hline \multicolumn{11}{|l|}{Total Short-Term and} \\
\hline Long-Term Debt & & 12,454 & & 221 & 7.05\% & & 13,081 & 239 & & 7.26\% \\
\hline Total Interest-Bearing Liabilities & & 221,550 & & 2,849 & 5.12\% & & 206,692 & 2,852 & & 5.47\% \\
\hline Noninterest-Bearing Deposits & & 41,628 & & & & & 37,816 & & & \\
\hline Risk Management Instruments & & 25,010 & & & & & 31,101 & & & \\
\hline Other Liabilities & & 14,152 & & & & & 11,340 & & & \\
\hline Total Liabilities & & 302,340 & & & & & 286,949 & & & \\
\hline PREFERRED STOCK OF SUBSIDIARY & & 78 & & & & & -- & & & \\
\hline \multicolumn{11}{|l|}{STOCKHOLDERS' EQUITY} \\
\hline Preferred Stock & & 2,650 & & & & & 2,650 & & & \\
\hline Common Stockholders' Equity & & 17,845 & & & & & 17,375 & & & \\
\hline Total Stockholders' Equity & & 20,495 & & & & & 20,025 & & & \\
\hline \multicolumn{11}{|l|}{Total Liabilities, Preferred Stock of} \\
\hline INTEREST RATE SPREAD & & & & & \(2.32 \%\) & & & & & 2. \(50 \%\) \\
\hline NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING & & & & & & & & & & \\
\hline ASSETS & & & & , 076 (a) & \(3.14 \%\) & & & \$2,079 & (a) & ) \(3.36 \%\) \\
\hline
\end{tabular}
(a) Reflects a pro forma adjustment to the net interest income amount included in the Statement of Income to permit comparisons of yields on tax-exempt and taxable assets.
(b) For the three months ended September 30, 1996 and September 30, 1995, the annualized rate for securities available-for-sale based on historical cost was \(6.30 \%\) and \(7.16 \%\), respectively.
(c) For the three months ended September 30, 1996 and September 30, 1995, the negative impact from nonperforming loans on net interest income was \(\$ 9\) million and \(\$ 23\) million, respectively.
(d) Includes securities sold but not yet purchased.

The Chase Manhattan Corporation and Subsidiaries
Average Consolidated Balance Sheet, Interest and Rates (Taxable-Equivalent Interest and Rates; in millions)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{5}{|c|}{Nine Months Ended September 30, 1996} & \multicolumn{5}{|c|}{Nine Months Ended September 30, 1995} \\
\hline & \multicolumn{2}{|r|}{Average Balance} & \multicolumn{2}{|l|}{Interest} & Rate (Annualized) & \multicolumn{2}{|r|}{Average Balance} & \multicolumn{2}{|l|}{Interest} & \[
\begin{gathered}
\text { Rate } \\
\text { (Annualized) }
\end{gathered}
\] \\
\hline \multicolumn{11}{|l|}{ASSETS} \\
\hline Deposits with Banks & \$ & 7,016 & \$ & 440 & 8.38\% & \$ & 11,280 & \$ & 637 & 7.55\% \\
\hline \multicolumn{11}{|l|}{Federal Funds Sold and} \\
\hline Securities Purchased Under & & & & & & & & & & \\
\hline Resale Agreements & & 29,982 & & 1,564 & 6.97\% & & 29,327 & & 1,398 & 6.37\% \\
\hline \multicolumn{11}{|l|}{Trading Assets-Debt and Equity} \\
\hline Instruments & & 28,735 & & 1,360 & 6.32\% & & 19,653 & & 1,062 & 7.22\% \\
\hline \multicolumn{11}{|l|}{Securities:} \\
\hline Available-for-Sale & & 38,306 & & 1,874 & \(6.53 \%\) (b) & & 24,863 & & 1,366 & \(7.34 \%\) (b) \\
\hline Held-to-Maturity & & 4,268 & & 236 & 7.39\% & & 10,340 & & 527 & 6.81\% \\
\hline Loans & & 150,107 & & 9,320 (c) & 8.29\% & & 145,959 & & 9,606 (c) & 8.80\% \\
\hline Total Interest-Earning Assets & & 258,414 & & 14,794 & 7.65\% & & 241,422 & & 4,596 & 8.08\% \\
\hline Allowance for Credit Losses & & \((3,703)\) & & & & & \((3,867)\) & & & \\
\hline Cash and Due from Banks & & 12,132 & & & & & 13,735 & & & \\
\hline Risk Management Instruments & & 25,714 & & & & & 31,307 & & & \\
\hline Other Assets & & 25,267 & & & & & 22,304 & & & \\
\hline Total Assets & \$ & 317,824 & & & & \$ & 304,901 & & & \\
\hline \multicolumn{11}{|l|}{LIABILITIES} \\
\hline Domestic Retail Deposits & \$ & 53,352 & & 1,462 & 3.66\% & \$ & 54,256 & & 1,537 & 3.79\% \\
\hline \multicolumn{11}{|l|}{Domestic Negotiable} \\
\hline Certificates of Deposit and Other Deposits & & 10,329 & & 344 & 4.46\% & & 11,843 & & 429 & 4.84\% \\
\hline Deposits in Foreign Offices & & 66,197 & & 2,711 & 5.47\% & & 64,317 & & 2,723 & 5.65\% \\
\hline \multicolumn{11}{|l|}{Total Time and Savings} \\
\hline \multicolumn{11}{|l|}{Short-Term and Other Borrowings:} \\
\hline \multicolumn{11}{|l|}{Federal Funds Purchased and} \\
\hline \multicolumn{11}{|l|}{Securities Sold Under} \\
\hline Repurchase Agreements & & 52,837 & & 2,064 & 5.22\% & & 43,473 & & 1,929 & 5.93\% \\
\hline Commercial Paper & & 5,251 & & 207 & 5.28\% & & 5,563 & & 242 & 5.82\% \\
\hline Other Borrowings (d) & & 16,622 & & 1,055 & 8.47\% & & 12,664 & & 865 & 9.12\% \\
\hline \multicolumn{11}{|l|}{Total Short-Term and} \\
\hline Other Borrowings & & 74,710 & & 3,326 & 5.95\% & & 61,700 & & 3,036 & 6.58\% \\
\hline Long-Term Debt & & 12,781 & & 669 & 6.98\% & & 13,051 & & 711 & 7.29\% \\
\hline Total Interest-Bearing Liabilities & & 217,369 & & 8,512 & 5.23\% & & 205,167 & & 8,436 & 5.49\% \\
\hline Noninterest-Bearing Deposits & & 39,150 & & & & & 37,108 & & & \\
\hline Risk Management Instruments & & 27,020 & & & & & 32,280 & & & \\
\hline Other Liabilities & & 13,847 & & & & & 10,939 & & & \\
\hline Total Liabilities & & 297,386 & & & & & 285,494 & & & \\
\hline PREFERRED STOCK OF SUBSIDIARY & & 26 & & & & & -- & & & \\
\hline \multicolumn{11}{|l|}{STOCKHOLDERS' EQUITY} \\
\hline Preferred Stock & & 2,650 & & & & & 2,757 & & & \\
\hline Common Stockholders' Equity & & 17,762 & & & & & 16,650 & & & \\
\hline Total Stockholders' Equity & & 20,412 & & & & & 19,407 & & & \\
\hline Total Liabilities, Preferred Stock of Subsidiary and Stockholders' Equity & \$ & 317,824 & & & & \$ & 304,901 & & & \\
\hline INTEREST RATE SPREAD & & & & & 2.42\% & & & & & 2.59\% \\
\hline NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING & & & & & & & & & & \\
\hline ASSETS & & & & ,282 (a) & 3.25\% & & & & , 160 (a) & 3.41\% \\
\hline
\end{tabular}
(a) Reflects a pro forma adjustment to the net interest income amount included in the Statement of Income to permit comparisons of yields on tax-exempt and taxable assets.
(b) For the nine months ended September 30, 1996 and September 30, 1995, the annualized rate for securities available-for-sale based on historical cost was \(6.46 \%\) and \(7.27 \%\), respectively.
(c) For the nine months ended September 30, 1996 and September 30, 1995, the negative impact from nonperforming loans on net interest income was \(\$ 58\) million and \(\$ 83\) million, respectively.
(d) Includes securities sold but not yet purchased.

THE CHASE MANHATTAN CORPORATION and Subsidiaries
QUARTERLY FINANCIAL INFORMATION
(in millions, except per share data)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{6}{|c|}{1996} & \multicolumn{6}{|c|}{1995} \\
\hline & \multicolumn{2}{|l|}{Third Quarter} & \multicolumn{2}{|l|}{Second Quarter} & \multicolumn{2}{|l|}{First Quarter} & \multicolumn{2}{|l|}{Fourth Quarter} & \multicolumn{2}{|l|}{Third Quarter} & \multicolumn{2}{|l|}{Second Quarter} \\
\hline \multicolumn{13}{|l|}{Interest Income} \\
\hline Loans & \$ & 3,042 & \$ & 3,028 & \$ & 3,241 & \$ & 3,252 & \$ & 3,280 & \$ & 3,241 \\
\hline Securities & & 690 & & 685 & & 720 & & 718 & & 639 & & 616 \\
\hline Trading Assets & & 525 & & 406 & & 429 & & 402 & & 360 & & 343 \\
\hline Federal Funds Sold and Securities Purchased Under Resale Agreements & & 549 & & 514 & & 501 & & 491 & & 448 & & 482 \\
\hline Deposits with Banks & & 112 & & 156 & & 172 & & 187 & & 194 & & 218 \\
\hline Total Interest Income & & 4,918 & & 4,789 & & 5,063 & & 5,050 & & 4,921 & & 4,900 \\
\hline \multicolumn{13}{|l|}{Interest Expense} \\
\hline Deposits & & 1,416 & & 1,458 & & 1,644 & & 1,602 & & 1,593 & & 1,596 \\
\hline Short-Term and Other Borrowings & & 1,213 & & 1,087 & & 1,026 & & 1,139 & & 1,020 & & 1,038 \\
\hline Long-Term Debt & & 220 & & 221 & & 227 & & 231 & & 239 & & 238 \\
\hline Total Interest Expense & & 2,849 & & 2,766 & & 2,897 & & 2,972 & & 2,852 & & 2,872 \\
\hline Net Interest Income & & 2,069 & & 2,023 & & 2,166 & & 2,078 & & 2,069 & & 2,028 \\
\hline Provision for Losses & & 220 & & 250 & & 245 & & 186 & & 192 & & 195 \\
\hline Net Interest Income After Provision For Losses & & 1,849 & & 1,773 & & 1,921 & & 1,892 & & 1,877 & & 1,833 \\
\hline \multicolumn{13}{|l|}{Noninterest Revenue} \\
\hline Corporate Finance and Syndication Fees & & 234 & & 258 & & 224 & & 220 & & 210 & & 197 \\
\hline Trust and Investment Management Fees & & 295 & & 302 & & 285 & & 277 & & 258 & & 243 \\
\hline Credit Card Revenue & & 277 & & 233 & & 233 & & 246 & & 210 & & 196 \\
\hline Service Charges on Deposit Accounts & & 97 & & 100 & & 99 & & 101 & & 105 & & 107 \\
\hline Fees for Other Financial Services & & 393 & & 381 & & 378 & & 363 & & 370 & & 353 \\
\hline Trading Revenue & & 304 & & 379 & & 339 & & 274 & & 342 & & 301 \\
\hline Securities Gains & & 34 & & 24 & & 52 & & 25 & & 53 & & 72 \\
\hline Other Revenue & & 222 & & 254 & & 259 & & 259 & & 162 & & 257 \\
\hline Total Noninterest Revenue & & 1,856 & & 1,931 & & 1,869 & & 1,765 & & 1,710 & & 1,726 \\
\hline \multicolumn{13}{|l|}{Noninterest Expense} \\
\hline Salaries & & 1,040 & & 1,046 & & 1,076 & & 1,130 & & 1,074 & & 1,007 \\
\hline Employee Benefits & & 211 & & 225 & & 305 & & 206 & & 213 & & 246 \\
\hline Occupancy Expense & & 204 & & 207 & & 221 & & 224 & & 227 & & 218 \\
\hline Equipment Expense & & 179 & & 181 & & 184 & & 187 & & 177 & & 193 \\
\hline Foreclosed Property Expense & & 2 & & (8) & & (9) & & (15) & & (7) & & (28) \\
\hline Restructuring Charge and Expenses & & 32 & & 22 & & 1,656 & & (15) & & --- & & 15 \\
\hline Other Expense & & 652 & & 651 & & 660 & & 632 & & 648 & & 708 \\
\hline Total Noninterest Expense & & 2,320 & & 2,324 & & 4,093 & & 2,364 & & 2,332 & & 2,359 \\
\hline Income (Loss) Before Income Tax Expense (Benefit) & & 1,385 & & 1,380 & & (303) & & 1,293 & & 1,255 & & 1,200 \\
\hline Income Tax Expense (Benefit) & & 527 & & 524 & & (214) & & 466 & & 491 & & 471 \\
\hline Net Income (Loss) & \$ & 858 & \$ & 856 & & (89) & \$ & 827 & \$ & 764 & \$ & 729 \\
\hline Net Income (Loss) Applicable To Common Stock & \$ & 803 & \$ & 801 & & (143) & \$ & 773 & \$ & 708 & \$ & 673 \\
\hline Net Income (Loss) Per Common Share: Primary & \$ & 1.80 & \$ & 1.80 & \$ & (0.32) & \$ & 1.73 & \$ & 1.58 & \$ & 1.54 \\
\hline Assuming Full Dilution & \$ & 1.78 & \$ & 1.79 & \$ & (0.32) & \$ & 1.73 & \$ & 1.55 & \$ & 1.52 \\
\hline
\end{tabular}

LEGAL PROCEEDINGS

Reference is made to page 6 of the Chemical 1995 Form 10-K relating to the investigation commenced by the securities and Exchange Commission (the "Commission") pertaining to the \(\$ 70\) million loss incurred by the Corporation in the fourth quarter of 1994 resulting from unauthorized foreign exchange transactions involving the Mexican peso. The Corporation has been advised by the staff of the Commission that its inquiry into this matter has been terminated and that, at this time, no enforcement action with respect to the Corporation is being recommended to the Commission.

Litigation Relating to the Merger
Reference is made to page 6 of the Chemical 1995 Form 10-K relating to a discussion of three complaints that were filed in the Court of Chancery for New Castle County, Delaware, in actions entitled Simon v. Chase Manhattan Corporation, et al., Civil Action No. 14505, Rampel \& Rampel, P.A.Profit Sharing Plan v. Chase Manhattan Corp., et. al., Civil Action No. 14506 and Goldstein v. Chase Manhattan Corp., et al., Civil Action No. 14508. These actions have been dismissed without prejudice.

The Corporation and its subsidiaries are defendants in a number of legal proceedings. After reviewing with counsel all actions and proceedings pending against or involving the Corporation and its subsidiaries, management does not expect the aggregate liability or loss, if any, resulting therefrom to have a material adverse effect on the consolidated financial condition of the Corporation.
(A) Exhibits:

11 - Computation of net income per share.
\(12(a)\) - Computation of ratio of earnings to fixed charges.
12 (b) - Computation of ratio of earnings to fixed charges and preferred stock dividend requirements.
27 - Financial Data Schedule.
(B) Reports on Form 8-K:

The Corporation filed two reports on Form 8-K during the quarter ended September 30, 1996, as follows:

Form 8-K dated July 17, 1996: The Corporation announced the results of operations for the second quarter of 1996.

Form 8-K dated September 30, 1996: The Corporation announced the launching of the co-branded Wal-Mart MasterCard.

\section*{SIGNATURE}

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE CHASE MANHATTAN CORPORATION
(Registrant)

By /s/ Joseph L. Sclafani

Joseph L. Sclafani

Controller
[Principal Accounting Officer]

\section*{NARRATIVE DESCRIPTION OF GRAPHIC IMAGE MATERIAL}

Pursuant to Item 304 of Regulation S-T, the following is a description of the graphic image material included in the foregoing Management's Discussion and Analysis of Financial Condition.

GRAPH NUMBER


1 38

DESCRIPTION

Bar Graph entitled "Histogram of Daily Market Risk-Related Revenue For the Twelve Months ended September 30, 1996" presenting the following information:
\begin{tabular}{lllllllllllll} 
Millions of Dollars & \(0-5\) & \(5-10\) & \(10-15\) & 15 & -20 & 20 & -25 & 25 & -30 \\
-------
\end{tabular}

Number of days trading revenue was within the above prescribed posi\(\begin{array}{lllllll}\text { tive range } & 66 & 99 & 51 & 22 & 6 & 1\end{array}\)
\begin{tabular}{llll} 
Millions of Dollars & \(0-(5)\) & \((5)-(10)\) & \((10)-(15)\)
\end{tabular}

Number of days trading revenue was within the above prescribed negative range

12

The Histogram includes all business trading days for international and domestic units.

\section*{EXHIBIT NO}

12 (b)

\section*{EXHIBITS}

Computation of net income per share

Computation of ratio of 53 earnings to fixed chargesComputation of ratio ofearnings to fixed chargesand preferred stock dividend requirements

Financial Data Schedule

THE CHASE MANHATTAN CORPORATION and Subsidiaries Computation of net income per share

Net income for primary and fully diluted EPS are computed by subtracting from the applicable earnings the dividend requirements on preferred stock to arrive at earnings applicable to common stock and dividing this amount by the weighted-average number of common and common equivalent shares outstanding during the period. For a further discussion of the Corporation's earnings per share computation, reference is made to Note One of the Corporation's 1995 Annual Report.
(in millions, except per share amounts)

\section*{EARNINGS PER SHARE}

Primary
Earnings:

Income Before Effect of Accounting Change Effect of Change in Accounting Principle

Net Income
Less: Preferred Stock Dividend Requirements
Net Income Applicable to Common Stock

Shares:
Average Common and Common Equivalent Shares Outstanding
Primary Earnings Per Share:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income
Assuming Full Dilution
- -------

Net Income Applicable to Common Stock
Add: Applicable Dividend on Convertible Preferred Stock
Adjusted Net Income
Shares:
Average Common and Common Equivalent Shares Outstanding
Additional Shares Issuable Upon Exercise of Stock Options for Dilutive Effect and Conversion of Preferred Stock (b)

Adjusted Shares of Common and Equivalent Shares Outstanding
Earnings Per Share Assuming Full Dilution:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income

\begin{tabular}{lr}
\(\$\) & 858 \\
& -- \\
----- \\
\(\$\) & 858 \\
& 55 \\
------ \\
\(\$\) & 803 \\
\(======\)
\end{tabular}
447.2
\(\begin{array}{ll}\$ 1.80 & \$ \\ -- & 1.58 \\ ----- & ------- \\ \$ 1.80 & \$ 1.58\end{array}\)
\$ \(\quad 764\)

\begin{tabular}{|c|c|c|c|}
\hline \$ & 1,625 & \$ & \[
\begin{aligned}
& 2,143 \\
& \quad(11)(a)
\end{aligned}
\] \\
\hline \$ & 1,625 & \$ & 2,132 \\
\hline & 164 & & 173 \\
\hline \$ & 1,461 & \$ & 1,959 \\
\hline & 446.0 & & 438.5 \\
\hline \$ & 3.28 & \$ & 4.49 \\
\hline & -- & & (0.02) (a) \\
\hline \$ & 3.28 & \$ & 4.47 \\
\hline
\end{tabular}
\begin{tabular}{lr}
\(\$ 803\) \\
& -- \\
---- \\
\(\$\) & 803
\end{tabular}
\$
\begin{tabular}{lr}
\(\$\) & 708 \\
-- \\
------ \\
\(\$\) & 708 \\
\(=======\)
\end{tabular}
\$ 1,461
--------4
\$ 1,461
\[
\$ \quad 1,959
\]
\[
\begin{aligned}
& ------- \\
& \$ \quad 1,966
\end{aligned}
\]
\[
========
\]

438.5
6.3
-----
452.3
19.0
-----
457.5
\(\begin{array}{lr}\$ & 3.23 \\ ---- \\ -----23\end{array}\)
\(\$ 4.32\)
(0.02) (a)
\$ 4.30
\(\$ 4.30\)
(a) On January 1, 1995, the Corporation adopted SFAS 106 for the accounting for other postretirement benefits relating to its foreign plans.
(b) During the second quarter of 1995, the Corporation called all of the outstanding shares of its \(10 \%\) convertible preferred stock for redemption. Substantially all of the \(10 \%\) convertible preferred stock was converted, at the option of the holders thereof, to common stock. The common stock was issued from treasury.

\section*{EXHIBIT 12 (a)}

THE CHASE MANHATTAN CORPORATION and Subsidiaries

\section*{Computation of ratio of earnings to fixed charges}
(in millions, except ratios)

(a) The proportion deemed representative of the interest factor.

\section*{EXHIBIT 12 (b)}

THE CHASE MANHATTAN CORPORATION and Subsidiaries
Computation of ratio of earnings to fixed charges
-----------------------------------------------------1 and preferred stock dividend requirements -----------------------------------------------(in millions, except ratios)

(a) The proportion deemed representative of the interest factor.

1,000,000
U.S. DOLLARS

9-MOS
DEC-31-1996
JAN-01-1996
SEP-30-1996
113,729

4,433
26,586
59,835
42,477
3,956
3,925
150,333
3,697
322,604 165,042
75,157
45,560
12,379
0
2,650
440
322,604
\[
\begin{gathered}
9,311 \\
2,095 \\
2,004 \\
14,770 \\
4,518 \\
8,512 \\
6,258 \\
110 \\
8,737 \\
2,462 \\
1,625 \\
0 \\
0 \\
1,625 \\
3.28 \\
3.23 \\
3.25 \\
1,370 \\
0 \\
0 \\
0 \\
0 \\
3,784 \\
1,015 \\
3,697 \\
0
\end{gathered}
\]```

