UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
Quarterly report pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

For the quarterly period ended
September 30, 2013

Commission file
number 1-5805

# JPMorgan Chase \& Co. 

(Exact name of registrant as specified in its charter)

| Delaware | $13-2624428$ <br> (State or other jurisdiction of <br> incorporation or organization) |
| :---: | :---: |
| (I.R.S. employer |  |
| identification no.) |  |
| 270 Park Avenue, New York, New York |  |
| (Address of principal executive offices) | 10017 |

Registrant's telephone number, including area code: (212) 270-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past $\mathbf{9 0}$ days.

T Yes 0 No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

T Yes O No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer T Accelerated filer 0
Non-accelerated filer (Do not check if a smaller reporting company) O Smaller reporting company 0

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
0 Yes T No

Number of shares of common stock outstanding as of September 30, 2013: 3,759,189,280

## FORM 10-Q TABLE OF CONTENTS

Part I - Financial information ..... Page
Item 1 Consolidated Financial Statements - JPMorgan Chase \& Co.:
Consolidated statements of income (unaudited) for the three and nine months ended September 30, 2013 and 2012 ..... 110
Consolidated statements of comprehensive income (unaudited) for the three and nine months ended September 30, 2013 and 2012 ..... 111
Consolidated balance sheets (unaudited) at September 30, 2013, and December 31, 2012 ..... 112
Consolidated statements of changes in stockholders’ equity (unaudited) for the nine months ended September 30, 2013 and 2012 ..... 113
Consolidated statements of cash flows (unaudited) for the nine months ended September 30, 2013 and 2012 ..... 114
Notes to Consolidated Financial Statements (unaudited) ..... 115
Report of Independent Registered Public Accounting Firm ..... 212
Consolidated Average Balance Sheets, Interest and Rates (unaudited) for the three and nine months ended September 30, 2013 and 2012 ..... 213
Glossary of Terms and Line of Business Metrics ..... 215
Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations: ..... 3
Introduction ..... 4
Executive Overview ..... 6
Consolidated Results of Operations ..... 12
Explanation and Reconciliation of the Firm's Use of Non-GAAP Financial Measures ..... 16
Business Segment Results ..... 19
International Operations ..... 53
Balance Sheet Analysis ..... 54
Off-Balance Sheet Arrangements ..... 56
Capital Management ..... 61
Risk Management ..... 67
Supervision and Regulation ..... 105
Critical Accounting Estimates Used by the Firm ..... 106
Accounting and Reporting Developments ..... 108
Forward-Looking Statements ..... 109
Item 3 Quantitative and Qualitative Disclosures About Market Risk ..... 220
Item 4 Controls and Procedures ..... 220
Part II - Other information
Item 1 Legal Proceedings ..... 221
Item 1A Risk Factors ..... 221
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds ..... 221
Item 3 Defaults Upon Senior Securities ..... 222
Item 4 Mine Safety Disclosure ..... 222
Item 5 Other Information ..... 222
Item 6 Exhibits ..... 222

## Consolidated financial highlights

| (unaudited) <br> As of or for the period ended, <br> (in millions, except per share, ratio, headcount data and where otherwise noted) | 3Q13 |  | 2Q13 |  | 1Q13 |  | 4Q12 |  | 3Q12 |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2013 |  |  |  | 2012 |  |  |
| Selected income statement data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total net revenue | \$ | 23,117 |  |  | \$ | 25,211 |  |  | \$ | 25,122 | \$ | 23,653 | \$ | 25,146 | \$ | 73,450 | \$ | 73,378 |
| Total noninterest expense |  | 23,626 |  | 15,866 |  | 15,423 |  | 16,047 |  | 15,371 |  | 54,915 |  | 48,682 |
| Pre-provision profit(loss) |  | (509) |  | 9,345 |  | 9,699 |  | 7,606 |  | 9,775 |  | 18,535 |  | 24,696 |
| Provision for credit losses |  | (543) |  | 47 |  | 617 |  | 656 |  | 1,789 |  | 121 |  | 2,729 |
| Income before income tax expense |  | 34 |  | 9,298 |  | 9,082 |  | 6,950 |  | 7,986 |  | 18,414 |  | 21,967 |
| Income tax expense |  | 414 |  | 2,802 |  | 2,553 |  | 1,258 |  | 2,278 |  | 5,769 |  | 6,375 |
| Net income/(loss) | \$ | (380) | \$ | 6,496 | \$ | 6,529 | \$ | 5,692 | \$ | 5,708 | \$ | 12,645 | \$ | 15,592 |
| Per common share data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income/(loss) per share: Basic | \$ | (0.17) | \$ | 1.61 | \$ | 1.61 | \$ | 1.40 | \$ | 1.41 | \$ | 3.08 | \$ | 3.82 |
| Diluted |  | (0.17) |  | 1.60 |  | 1.59 |  | 1.39 |  | 1.40 |  | 3.05 |  | 3.81 |
| Cash dividends declared per share(a) |  | 0.38 |  | 0.38 |  | 0.30 |  | 0.30 |  | 0.30 |  | 1.06 |  | 0.90 |
| Book value per share |  | 52.01 |  | 52.48 |  | 52.02 |  | 51.27 |  | 50.17 |  | 52.01 |  | 50.17 |
| Tangible book value per share ("TBVS")(b) |  | 39.51 |  | 39.97 |  | 39.54 |  | 38.75 |  | 37.53 |  | 39.51 |  | 37.53 |
| Common shares outstanding |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average: Basic |  | 3,767.0 |  | 3,782.4 |  | 3,818.2 |  | 3,806.7 |  | 3,803.3 |  | 3,789.2 |  | 3,810.4 |
| Diluted |  | 3,767.0 |  | 3,814.3 |  | 3,847.0 |  | 3,820.9 |  | 3,813.9 |  | 3,820.9 |  | 3,822.6 |
| Common shares at period-end |  | 3,759.2 |  | 3,769.0 |  | 3,789.8 |  | 3,804.0 |  | 3,799.6 |  | 3,759.2 |  | 3,799.6 |
| Share price(c) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High | \$ | 56.93 | \$ | 55.90 | \$ | 51.00 | \$ | 44.54 | \$ | 42.09 | \$ | 56.93 | \$ | 46.49 |
| Low |  | 50.06 |  | 46.05 |  | 44.20 |  | 38.83 |  | 33.10 |  | 44.20 |  | 30.83 |
| Close |  | 51.69 |  | 52.79 |  | 47.46 |  | 43.97 |  | 40.48 |  | 51.69 |  | 40.48 |
| Market capitalization |  | 194,312 |  | 198,966 |  | 179,863 |  | 167,260 |  | 153,806 |  | 194,312 |  | 153,806 |
| Selected ratios and metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on common equity ("ROE") |  | (1)\% |  | 13\% |  | 13\% |  | 11\% |  | 12\% |  | 8\% |  | 11\% |
| Return on tangible common equity ("ROTCE")(b) |  | (2) |  | 17 |  | 17 |  | 15 |  | 16 |  | 11 |  | 15 |
| Return on assets ("ROA") |  | (0.06) |  | 1.09 |  | 1.14 |  | 0.98 |  | 1.01 |  | 0.71 |  | 0.92 |
| Return on risk-weighted assets(d)(e) |  | (0.11) |  | 1.85 |  | 1.88 |  | 1.76 |  | 1.74 |  | 1.20 |  | 1.61 |
| Overhead ratio |  | 102 |  | 63 |  | 61 |  | 68 |  | 61 |  | 75 |  | 66 |
| Loans-to-deposits ratio |  | 57 |  | 60 |  | 61 |  | 61 |  | 63 |  | 57 |  | 63 |
| High Quality Liquid Assets ("HQLA") (in billions)(f) | \$ | 538 | \$ | 454 | \$ | 413 | \$ | 341 |  | NA | \$ | 538 |  | NA |
| Tier 1 capital ratio(e) |  | 11.7 \% |  | 11.6\% |  | 11.6\% |  | 12.6\% |  | 11.9\% |  | 11.7\% |  | 11.9\% |
| Total capital ratio(e) |  | 14.3 |  | 14.1 |  | 14.1 |  | 15.3 |  | 14.7 |  | 14.3 |  | 14.7 |
| Tier 1 leverage ratio |  | 6.9 |  | 7.0 |  | 7.3 |  | 7.1 |  | 7.1 |  | 6.9 |  | 7.1 |
| Tier 1 common capital ratio(e)(g) |  | 10.5 |  | 10.4 |  | 10.2 |  | 11.0 |  | 10.4 |  | 10.5 |  | 10.4 |
| Selected balance sheet data (period-end) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading assets | \$ | 383,348 | \$ | 401,470 | \$ | 430,991 | \$ | 450,028 | \$ | 447,053 | \$ | 383,348 | \$ | 447,053 |
| Securities |  | 356,556 |  | 354,725 |  | 365,744 |  | 371,152 |  | 365,901 |  | 356,556 |  | 365,901 |
| Loans |  | 728,679 |  | 725,586 |  | 728,886 |  | 733,796 |  | 721,947 |  | 728,679 |  | 721,947 |
| Total assets |  | 2,463,309 |  | 2,439,494 |  | 2,389,349 |  | 2,359,141 |  | 2,321,284 |  | 2,463,309 |  | 2,321,284 |
| Deposits |  | 1,281,102 |  | 1,202,950 |  | 1,202,507 |  | 1,193,593 |  | 1,139,611 |  | 1,281,102 |  | 1,139,611 |
| Long-term debt(h) |  | 263,372 |  | 266,212 |  | 268,361 |  | 249,024 |  | 241,140 |  | 263,372 |  | 241,140 |
| Common stockholders' equity |  | 195,512 |  | 197,781 |  | 197,128 |  | 195,011 |  | 190,635 |  | 195,512 |  | 190,635 |
| Total stockholders' equity |  | 206,670 |  | 209,239 |  | 207,086 |  | 204,069 |  | 199,693 |  | 206,670 |  | 199,693 |
| Headcount(i) |  | 255,041 |  | 254,063 |  | 255,898 |  | 258,753 |  | 259,144 |  | 255,041 |  | 259,547 |
| Credit quality metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses | \$ | 18,248 | \$ | 20,137 | \$ | 21,496 | \$ | 22,604 | \$ | 23,576 | \$ | 18,248 | \$ | 23,576 |
| Allowance for loan losses to total retained loans |  | 2.43 \% |  | 2.69\% |  | 2.88\% |  | 3.02\% |  | 3.18\% |  | 2.43\% |  | 3.18\% |
| Allowance for loan losses to retained loans excluding purchased creditimpaired loans $(\mathrm{j})$ |  | 1.89 |  | 2.06 |  | 2.27 |  | 2.43 |  | 2.61 |  | 1.89 |  | 2.61 |
| Nonperforming assets | \$ | 10,231 | \$ | 10,896 | \$ | 11,584 | \$ | 11,734 | \$ | 12,481 | \$ | 10,231 | \$ | 12,481 |
| Net charge-offs |  | 1,346 |  | 1,403 |  | 1,725 |  | 1,628 |  | 2,770 |  | 4,474 |  | 7,435 |
| Net charge-off rate |  | 0.74 \% |  | 0.78\% |  | 0.97\% |  | 0.90\% |  | 1.53\% |  | 0.83\% |  | 1.39\% |

[^0] -65 of this Form 10-Q.
(f) The Firm began estimating its total HQLA as of December 31, 2012, based on its current understanding of the Basel III LCR rules, see HQLA on page 71 of this Form 10-Q.
 further discussion of the Tier 1 common ratio, see Regulatory capital on pages 61-65 of this Form 10-Q.
(h) Included unsecured long-term debt of $\$ 199.2$ billion, $\$ 199.1$ billion, $\$ 206.1$ billion, $\$ 200.6$ billion, $\$ 207.3$ billion, $\$ 199.2$ billion and $\$ 207.3$ billion, for the respective periods above.
(i) Effective January 1, 2013, interns are excluded from the firmwide and business segment headcount metrics. Prior periods were revised to conform with this presentation.
(j) Excludes the impact of residential real estate purchased credit-impaired ("PCI") loans. For further discussion, see Allowance for credit losses on pages 94-96 of this Form 10-Q.

This section of the Form 10-Q provides management's discussion and analysis ("MD\&A") of the financial condition and results of operations of JPMorgan Chase \& Co. ("JPMorgan Chase" or the "Firm"). See the Glossary of terms on pages 215-218 for definitions of terms used throughout this Form 10-Q.
The MD\&A included in this Form 10-Q contains statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of JPMorgan Chase's management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. For a discussion of those risks and uncertainties and the factors that could cause JPMorgan Chase's actual results to differ materially from those risks and uncertainties, see Forwardlooking Statements on page 109 and Part II, Item 1A: Risk Factors, on page 221 of this Form 10-Q; and Part I, Item 1A, Risk Factors, on pages 8-21 of JPMorgan Chase's Annual Report on Form 10-K for the year ended December 31, 2012, filed with the U.S. Securities and Exchange Commission ("2012 Annual Report" or "2012 Form 10-K"), to which reference is hereby made.
JPMorgan Chase \& Co., a financial holding company incorporated under Delaware law in 1968, is a leading global financial services firm and one of the largest banking institutions in the United States of America ("U.S."), with operations worldwide. The Firm had $\$ 2.5$ trillion in assets and $\$ 206.7$ billion in stockholders’ equity as of September 30, 2013. The Firm is a leader in investment banking, financial services for consumers and small businesses, commercial banking, financial transaction processing, asset management and private equity. Under the J.P. Morgan and Chase brands, the Firm serves millions of customers in the U.S. and many of the world's most prominent corporate, institutional and government clients.
JPMorgan Chase’s principal bank subsidiaries are JPMorgan Chase Bank, National Association ("JPMorgan Chase Bank, N.A."), a national bank with U.S. branches in 23 states, and Chase Bank USA, National Association ("Chase Bank USA, N.A."), a national bank that is the Firm's credit card-issuing bank. JPMorgan Chase’s principal nonbank subsidiary is J.P. Morgan Securities LLC ("JPMorgan Securities"), the Firm’s U.S. investment banking firm. The bank and nonbank subsidiaries of JPMorgan Chase operate nationally as well as through overseas branches and subsidiaries, representative offices and subsidiary foreign banks. One of the Firm's principal operating subsidiaries in the United Kingdom ("U.K.") is J.P. Morgan Securities plc (formerly J.P. Morgan Securities Ltd.), a subsidiary of JPMorgan Chase Bank, N.A.

JPMorgan Chase's activities are organized, for management reporting purposes, into four major reportable business segments, as well as a Corporate/Private Equity segment. The Firm's consumer business is the Consumer \& Community Banking segment. The Corporate \& Investment Bank, Commercial Banking, and Asset Management segments comprise the Firm's wholesale businesses. A description of the Firm's business segments, and the products and services they provide to their respective client bases, follows.

## Consumer \& Community Banking

Consumer \& Community Banking ("CCB") serves consumers and businesses through personal service at bank branches and through ATMs, online, mobile and telephone banking. CCB is organized into Consumer \& Business Banking, Mortgage Banking (including Mortgage Production, Mortgage Servicing and Real Estate Portfolios) and Card, Merchant Services \& Auto ("Card"). Consumer \& Business Banking offers deposit and investment products and services to consumers, and lending, deposit, and cash management and payment solutions to small businesses. Mortgage Banking includes mortgage origination and servicing activities, as well as portfolios comprised of residential mortgages and home equity loans, including the PCI portfolio acquired in the Washington Mutual transaction. Card issues credit cards to consumers and small businesses, provides payment services to corporate and public sector clients through its commercial card products, offers payment processing services to merchants, and provides auto and student loan services.

## Corporate \& Investment Bank

The Corporate \& Investment Bank ("CIB") comprised of Banking and Markets \& Investor Services, offers a broad suite of investment banking, market-making, prime brokerage, and treasury and securities products and services to a global client base of corporations, investors, financial institutions, government and municipal entities. Within Banking, the CIB offers a full range of investment banking products and services in all major capital markets, including advising on corporate strategy and structure, capital-raising in equity and debt markets, as well as loan origination and syndication. Also included in Banking is Treasury Services, which includes transaction services, comprised primarily of cash management and liquidity solutions, and trade finance products. The Markets \& Investor Services segment of the CIB is a global market-maker in cash securities and derivative instruments, and also offers sophisticated risk management solutions, prime brokerage, and research. Markets \& Investor Services also includes the Securities Services business, a leading global custodian which includes custody, fund accounting and administration, and securities lending products sold principally to asset managers, insurance companies and public and private investment funds.

## Commercial Banking

Commercial Banking ("CB") delivers extensive industry knowledge, local expertise and dedicated service to U.S. and U.S. multinational clients, including corporations, municipalities, financial institutions and nonprofit entities with annual revenue generally ranging from $\$ 20$ million to $\$ 2$ billion. CB provides financing to real estate investors and owners. Partnering with the Firm's other businesses, CB provides comprehensive financial solutions, including lending, treasury services, investment banking and asset management to meet its clients’ domestic and international financial needs.

## Asset Management

Asset Management ("AM"), with client assets of $\$ 2.2$ trillion as of September 30, 2013, is a global leader in investment and wealth management. AM clients include institutions, high-net-worth individuals and retail investors in every major market throughout the world. AM offers investment management across all major asset classes including equities, fixed income, alternatives and money market funds. AM also offers multiasset investment management, providing solutions to a broad range of clients' investment needs. For individual investors, AM also provides retirement products and services, brokerage and banking services, including trust and estate, loans, mortgages and deposits. The majority of AM's client assets are in actively managed portfolios.

In addition to the four major reportable business segments outlined above, the following is a description of the Corporate/Private Equity segment.

## Corporate/Private Equity

The Corporate/Private Equity segment comprises Private Equity, Treasury and Chief Investment Office ("CIO"), and Other Corporate, which includes corporate staff units and expense that is centrally managed. Treasury and CIO are predominantly responsible for measuring, monitoring, reporting and managing the Firm's liquidity, funding, capital and structural interest rate and foreign exchange risks. The major corporate staff units include Central Technology and Operations, Internal Audit, Executive, Finance, Human Resources, Legal, Compliance, Global Real Estate, Operational Control, Risk Management, and Corporate Responsibility \& Public Policy. Other centrally managed expense includes the Firm's occupancy and pension-related expense that are subject to allocation to the businesses.

## EXECUTIVE OVERVIEW

This executive overview of the MD\&A highlights selected information and may not contain all of the information that is important to readers of this Form 10-Q. For a complete description of trends and uncertainties, as well as the risks and critical accounting estimates affecting the Firm and its various lines of business, this Form 10-Q should be read in its entirety.

## Economic environment

The U.S. economy grew at a moderate pace in the third quarter of 2013. Employment continued to expand, and the U.S. unemployment rate fell to $7.2 \%$, as labor market conditions continued to improve gradually. However, inflation remained below the Federal Reserve's Open Market Committee's long-run target of $2 \%$.
The U.S. housing sector continued to recover despite a rise in mortgage rates earlier in the quarter, primarily driven by improving house price indexes. Existing home sales reached the highest level in six-and-a-half years, while the median home price carried its ninth consecutive month of double-digit year-over-year increases in August 2013.
In September 2013, the Federal Reserve’s Open Market Committee decided to delay the tapering of its bond buying
program, citing rising mortgage rates and uncertainty regarding the political debate on the federal budget and debt ceiling. A partial government shutdown began on October 1, 2013 which will likely exert a drag on GDP in the fourth quarter of 2013. On October 16, 2013, the U.S. government reached an agreement on the continuing resolution funding the government and suspending the debt ceiling until February 7, 2014, averting default.
Economic activity in the European Union gradually began to strengthen this quarter, but the pace of growth remained slow. Outside the Eurozone, the UK economy continued to recover at a modest pace.
In Asia, the Chinese economy returned to relative stability, as policy makers remain focused on balancing structural reforms, financial stability and growth. In Japan, the Bank of Japan left its economic easing policy unchanged this quarter, and Japanese real GDP grew at a $4 \%$ annualized rate in the first half of the year.
Economic growth in Latin America in the third quarter continued to be slow as reflected in the International Monetary Fund cutting the region's growth forecast for 2013 to $2.7 \%$.

## Financial performance of JPMorgan Chase

| (in millions, except per share data and ratios) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Selected income statement data |  |  |  |  |  |  |  |  |  |  |
| Total net revenue | \$ | 23,117 | \$ | 25,146 | (8)\% | \$ | 73,450 | \$ | 73,378 | -\% |
| Total noninterest expense |  | 23,626 |  | 15,371 | 54 |  | 54,915 |  | 48,682 | 13 |
| Pre-provision profit/(loss) |  | (509) |  | 9,775 | NM |  | 18,535 |  | 24,696 | (25) |
| Provision for credit losses |  | (543) |  | 1,789 | NM |  | 121 |  | 2,729 | (96) |
| Net income/(loss) |  | (380) |  | 5,708 | NM |  | 12,645 |  | 15,592 | (19) |
| Diluted earnings per share |  | (0.17) |  | 1.40 | NM |  | 3.05 |  | 3.81 | (20)\% |
| Return on common equity |  | (1)\% |  | 12\% |  |  | 8\% |  | 11\% |  |
| Capital ratios |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital |  | 11.7 |  | 11.9 |  |  |  |  |  |  |
| Tier 1 common(a) |  | 10.5 |  | 10.4 |  |  |  |  |  |  |

(a) The Tier 1 common capital ratio ("Tier 1 common ratio") under Basel I is Tier 1 common capital ("Tier 1 common") divided by RWA. The Firm uses Tier 1 common capital along with the other capital measures to assess and monitor its capital position. For further discussion of the Tier 1 common ratio, see Regulatory capital on pages 61-65 of this Form 10-Q.

## Business Overview

JPMorgan Chase reported a third-quarter 2013 net loss of $\$ 0.4$ billion, or $\$(0.17)$ per share, on net revenue of $\$ 23.1$ billion. Net income decreased by $\$ 6.1$ billion, compared with net income of $\$ 5.7$ billion, or $\$ 1.40$ per share, in the third quarter of 2012. Return on equity for the quarter was (1)\%, compared with $12 \%$ for the prior-year quarter. Results in the third quarter of 2013 included the following significant items: $\$ 9.15$ billion pretax expense ( $\$ 7.20$ billion after-tax and $\$ 1.85$ per share after-tax decrease in earnings) for legal expense in Corporate, including reserves for litigation and regulatory proceedings; and $\$ 1.60$ billion pretax benefit ( $\$ 992$ million after-tax and $\$ 0.26$ per share after-tax increase in earnings) from a reduction in the
for these two items, the Firm would have earned $\$ 5.8$ billion in net incom corresponding to $\$ 1.42$ earnings per share. Each of these measures are nonGAAP financial measures, for further discussion, see Explanation and Reconciliation of the Firm's Use of Non-GAAP Financial Measures on pages 16-18 of this Form 10-Q.
The decrease in net income from the third quarter of 2012 was driven by higher noninterest expense and lower net revenue, partially offset by lower provision for credit losses. The decrease in net revenue compared with the prior year was mainly driven by lower mortgage fees and related income and lower securities gains, partially offset by higher principal transactions and higher asset management,
administration and commissions revenue. The decrease in mortgage fees and related income reflected lower mortgage production-related revenue, reflecting lower volumes and lower margins, partially offset by lower repurchase losses; and by a decrease in net mortgage servicing-related revenue. Net interest income decreased compared with the prior year, reflecting the impact of lower loan yields due to competitive pressures and replacement of higher yielding loans with lower yielding loans, partially offset by higher investment securities yield and lower net interest expense on long-term debt.
Results in the third quarter of 2013 reflected lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios, as well as the impact of improved home prices on the residential real estate portfolio. The provision for credit losses was a benefit of \$543 million, compared with a provision for credit losses of $\$ 1.8$ billion in the prior year. The total consumer provision for credit losses was a benefit of $\$ 273$ million, compared with an expense of $\$ 1.9$ billion in the prior year. The current-quarter consumer provision reflected a $\$ 1.6$ billion reduction in the allowance for loan losses. Consumer net charge-offs were $\$ 1.3$ billion, compared with $\$ 2.8$ billion in the prior year, resulting in net charge-off rates of $1.47 \%$ and $3.10 \%$, respectively, excluding in each year the PCI portfolio. The prior-year total net charge-offs included $\$ 880$ million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. The wholesale provision for credit losses was a benefit of $\$ 270$ million, compared with a benefit of $\$ 63$ million in the prior year. Wholesale net charge-offs were $\$ 26$ million, compared with net recoveries of $\$ 34$ million in the prior year, resulting in a net charge-off rate of $0.03 \%$ and a net recovery rate of $0.05 \%$, respectively. The Firm's allowance for loan losses to period-end loans retained, excluding PCI loans, was $1.89 \%$, compared with $2.61 \%$ in the prior year. The Firm's nonperforming assets totaled $\$ 10.2$ billion, down from the prior-quarter and prior-year levels of $\$ 10.9$ billion and $\$ 12.5$ billion, respectively.

Noninterest expense was $\$ 23.6$ billion, up $\$ 8.3$ billion, or $54 \%$, compared with the prior year, driven by higher legal expense. The current quarter included approximately $\$ 9.3$ billion of legal expense, including reserves for litigation and regulatory proceedings, compared with $\$ 790$ million of expense for additional litigation reserves in the prior year.
The Firm's results reflected strong underlying performance across its businesses. CCB average deposits were up 10\%. Client investment assets were a record $\$ 179.0$ billion, up $16 \%$, and credit card sales volume was a record $\$ 107.0$ billion, up $11 \%$ from the prior year. Corporate \& Investment Banking reported strong performance across products and maintained its \#1 ranking for Global Investment Banking fees. Corporate \& Investment Banking assets under custody were a record $\$ 19.7$ trillion, up $8 \%$ compared with the prior year, and average client deposits and other third-party
liabilities were up 10\% compared with the prior year. Asset Management reported net long-term product flows of $\$ 19$ billion, positive for the eighteenth consecutive quarter, total client assets of \$2.2 trillion and record loan balances of $\$ 90.5$ billion.

Net income during the nine months of 2013 was $\$ 12.6$ billion, or $\$ 3.05$ per share, compared with $\$ 15.6$ billion, or $\$ 3.81$ per share, in the first nine months of 2012. The decrease was driven by an increase in noninterest expense, partially offset by a decrease in provision for credit losses. Noninterest expense was $\$ 54.9$ billion, up $\$ 6.2$ billion, or $13 \%$, compared with the prior year, driven by higher legal expense. The lower provision for credit losses reflected an improved credit environment.
The Firm maintained its strong balance sheet, ending the third quarter with Basel I Tier 1 common capital of $\$ 145$ billion and a Tier 1 common ratio of $10.5 \%$, including the impact of Basel 2.5 rules that became effective at the beginning of this year. The Firm estimated that its Tier 1 common ratio under the Basel III Advanced approach on a fully phased-in basis was approximately $9.3 \%$ at September 30, 2013, including the estimated impact of final Basel III rules issued on July 2, 2013. (The Basel I and Basel III Tier 1 common ratios are non-GAAP financial measures, which the Firm uses along with the other capital measures to assess and monitor its capital position. For further discussion of the Tier 1 common capital ratios, see Regulatory capital on pages 61-65 of this Form 10-Q.)

JPMorgan Chase continued to support clients, consumers, companies and communities around the globe. The Firm provided credit and raised capital of $\$ 1.6$ trillion for commercial and consumer clients during the nine months ended September 30, 2013. This included $\$ 14$ billion of credit provided for U.S. small businesses and $\$ 442$ billion of credit provided for corporations. This also included more than $\$ 829$ billion of capital for clients and more than $\$ 59$ billion of credit provided to, and capital raised for, nonprofit and government entities, including states, municipalities, hospitals and universities.

Consumer \& Community Banking net income increased, compared with the prior year, due to lower provision for credit losses and noninterest expense, predominantly offset by lower net revenue. The decrease in net revenue was driven by lower mortgage fees and related income. Net interest income decreased from the prior year, driven by lower deposit margins, spread compression in Credit Card and Auto and lower loan balances due to portfolio runoff, largely offset by higher deposit balances. The provision for credit losses was a benefit of $\$ 267$ million, compared with a provision for credit losses of $\$ 1.9$ billion in the prior year. The current-quarter provision reflected a $\$ 1.6$ billion reduction in the allowance for loan losses and total net charge-offs of $\$ 1.3$ billion. The prior-year provision reflected a $\$ 955$ million reduction in the allowance for loan losses and total net chargeoffs of $\$ 2.8$ billion. Prior-year total net charge-offs included $\$ 880$ million of incremental
charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. Noninterest expense decreased from the prior year, driven by lower mortgage servicing expense, partially offset by continued investments in Chase Private Client expansion, and costs related to the control agenda. Return on equity for the third quarter of 2013 was $23 \%$ on $\$ 46.0$ billion of average allocated capital.
Corporate \& Investment Bank net income increased compared with the prior year, reflecting lower noninterest expense and a higher benefit from the provision for credit losses, partially offset by lower net revenue. Net revenue included a $\$ 397$ million loss from debit valuation adjustments ("DVA"; a non-GAAP financial measure) on structured notes and derivative liabilities; the prior year included a loss from DVA of \$211 million, as well as a modest loss from the synthetic credit portfolio. Excluding the impact of DVA, revenue was flat, with higher Banking revenue predominantly offset by lower Markets and Investor Services revenue. Noninterest expense decreased from the prior year, primarily driven by lower compensation expense. Return on equity for the third quarter of 2013 was $16 \%$, or $17 \%$ excluding DVA, on $\$ 56.5$ billion of average allocated capital.
Commercial Banking net income decreased compared with the prior year, reflecting an increase in noninterest expense, partially offset by a lower provision for credit losses. Net revenue was flat compared with the prior year. Net interest income was flat compared with the prior year, reflecting spread compression on loan and liability products and lower purchase discounts recognized on loan repayments, predominantly offset by higher loan balances. Noninterest expense increased by 10\% compared with the prior year reflecting higher product- and headcount-related expense. Return on equity for the third quarter of 2013 was $20 \%$ on $\$ 13.5$ billion of average allocated capital.
Asset Management net income increased compared with the prior year, reflecting higher net revenue, predominantly offset by higher noninterest expense. Noninterest revenue increased due to net client inflows, the effect of higher market levels and higher placement fees. Net interest income increased due to higher loan and deposit balances, partially offset by narrower loan and deposit spreads. Noninterest expense increased from the prior year, primarily due to higher headcount-related expense, higher performance-based compensation and costs related to the control agenda. Return on equity was $21 \%$ on $\$ 9.0$ billion of average allocated capital and pretax margin was $28 \%$ for the third quarter of 2013.
Corporate/Private Equity net income was a loss of $\$ 6.5$ billion, compared with net income of $\$ 228$ million in the prior year.

Private Equity reported net income of $\$ 242$ million, compared with a net loss of $\$ 89$ million in the prior year. Net revenue was $\$ 398$ million, compared with a loss of
\$135 million in the prior year, primarily due to net valuation gains on private investments.

Treasury and CIO reported a net loss of $\$ 193$ million, compared with net income of \$369 million in the prior year. Net revenue was a loss of \$232 million, compared with net revenue of $\$ 713$ million in the prior year. The prior-year revenue reflected $\$ 888$ million extinguishment gains related to the redemption of trust preferred securities. Current-quarter net interest income was a loss of $\$ 261$ million due to low interest rates and limited reinvestment opportunities.

Other Corporate reported a net loss of $\$ 6.5$ billion, compared with a net loss of $\$ 52$ million in the prior year. The current quarter included approximately $\$ 9.15$ billion of legal expense, including reserves for litigation and regulatory proceedings, compared with $\$ 684$ million of expense for additional litigation reserves in the prior year.

Note: The Firm uses a single U.S.-based, blended marginal tax rate of $38 \%$ ("the marginal rate") to report the estimated after-tax effects of each significant item affecting net income. This rate represents the weightedaverage marginal tax rate for the U.S. consolidated tax group. The Firm uses this single marginal rate to reflect the tax effects of all significant items because (a) it simplifies the presentation and analysis for management and investors; (b) it has proved to be a reasonable estimate of the marginal tax effects; and (c) often there is uncertainty at the time a significant item is disclosed regarding its ultimate tax outcome.

## 2013 Business outlook

The following forward-looking statements are based on the current beliefs and expectations of JPMorgan Chase's management and are subject to significant risks and uncertainties. These risks and uncertainties could cause the Firm's actual results to differ materially from those set forth in such forward-looking statements. See Forward-Looking Statements on page 109 and Risk Factors on page 221 of this Form 10-Q.

JPMorgan Chase's outlook for the remainder of 2013 should be viewed against the backdrop of the global and U.S. economies, financial markets activity, the geopolitical environment, the competitive environment, client activity levels, and regulatory and legislative developments in the U.S. and other countries where the Firm does business. Each of these linked factors will affect the performance of the Firm and its lines of business.

The Firm expects that net interest income for the fourth quarter of 2013 will be relatively flat from third-quarter levels. Firmwide adjusted expense is expected to be \$59.5-\$60 billion for the full year 2013 (including approximately $\$ 1$ billion of increase in spending related to the control agenda and approximately $\$ 0.5$ billion of non-Corporate litigation, but excluding Corporate litigation expense and foreclosure-related matters).
In Mortgage Banking within CCB, management expects to continue to incur elevated default- and foreclosure-related
costs, including additional costs associated with the Firm's mortgage servicing processes, particularly its loan modification and foreclosure procedures.

Primary mortgage interest rates increased in the second quarter of 2013 and remained at those higher levels in the third quarter of 2013. Management expects such a market environment to have a negative impact on refinancing volumes and margins, and, accordingly, the pretax income of Mortgage Production is anticipated to be slightly negative in the fourth quarter of 2013.

For Real Estate Portfolios within Mortgage Banking, total net charge-offs for the fourth quarter of 2013 are expected to be approximately \$200 million, if current trends continue. If net charge-offs and delinquencies continue to trend down, the related allowance for loan losses could continue to be reduced over time.

In the Card Services business within Card, Merchant Services \& Auto, the Firm expects that, if current credit trends in the credit card portfolio continue to improve, including improving delinquency rates and lower balances of restructured loans, it is possible that there could be a further release of approximately $\$ 150$ million from the related allowance for loan losses in the fourth quarter of 2013.

The currently anticipated results for CCB described above could be adversely affected if economic conditions, including U.S. housing prices or the unemployment rate, do not continue to improve. Management continues to closely monitor the portfolios in these businesses.

In Private Equity, within the Corporate/Private Equity segment, earnings will likely continue to be volatile and influenced by capital markets activity, market levels, the performance of the broader economy and investmentspecific factors.

For Treasury and CIO, as the Firm continues to reinvest its investment securities portfolio, net interest income is expected to improve over the next several quarters.

For Other Corporate, within the Corporate/Private Equity segment, management expects quarterly net income, excluding material legal expense and significant items, if any, to be approximately $\$ 100$ million, but this amount is likely to vary each quarter.

## Regulatory developments

JPMorgan Chase is subject to regulation under state and federal laws in the U.S., as well as the applicable laws of each of the various other jurisdictions outside the U.S. in which the Firm does business. In addition, certain affiliates and subsidiaries of the Firm are banks, registered brokerdealers, futures commission merchants, investment advisers or other regulated entities and, in those capacities, are subject to regulation by various U.S., state and foreign securities, banking, commodities futures, consumer protection and other regulators. The Firm is currently experiencing an unprecedented increase in regulation and supervision, and such changes could have a significant impact on how the Firm conducts business.
As previously disclosed, in July 2013, the Board of Governors of the Federal Reserve System (the "Federal Reserve"), the Office of the Comptroller of the Currency (the "OCC"), and the Federal Deposit Insurance Corporation (the "FDIC") approved the interim final rules for implementing Basel III in the U.S. The interim final rules narrowed the definition of capital, increased capital requirements for certain exposures, set higher capital ratio requirements and minimum floors with respect to the capital ratio requirements, and included a supplementary leverage ratio. U.S. banking regulators and the Basel Committee on Banking Supervision ("Basel Committee") have, in addition, proposed changes to the leverage ratios applicable to the Firm and its bank subsidiaries. On October 24, 2013, the U.S. banking regulators released a proposal to implement a quantitative liquidity requirement consistent with, but more conservative than, the Basel III Liquidity Coverage Ratio ("LCR") for large banks. It also provides for an accelerated transition period compared to what is currently required under the Basel III LCR rules. The Firm is currently assessing the impact of this new proposal to its current estimate of LCR. For further information regarding Basel III, including the supplementary leverage ratio, see Regulatory capital on pages 61-65, and for LCR, see Liquidity risk management on pages 68-73 of this Form 10-Q. Also in July 2013, as previously disclosed, the U.S. District Court for the District of Columbia ruled that the Federal Reserve exceeded its authority in the manner it set a cap on debit card transaction interchange fees and established network exclusivity prohibitions in its regulation implementing the Durbin Amendment provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). The Federal Reserve announced in August, 2013 that it was appealing the decision and the appellate court has set up an expedited briefing schedule; the Federal Reserve's current regulations are expected to remain in effect until the appeal is decided. It is too early for the Firm to determine what effects the District Court decision could have on the Firm, as any such effects (and the timing thereof) will depend on numerous factors, including the outcome of the appeal, the substance of any new or revised regulations that may be promulgated as a
result thereof and any changes in business practices the Firm may make in response thereto.
Rulemaking under the Dodd-Frank Act, as well as other federal banking laws, by the Federal Reserve, the OCC, and the FDIC, the Commodities Futures Trading Commission (the "CFTC"), the Securities Exchange Commission (the "SEC"), and the Bureau of Consumer Financial Protection (the "CFPB") is continuing. In June, 2013, the CFTC published final rules enacting the Dodd-Frank requirement that swaps that are required to be cleared ("required swaps"), be executed on a "swap execution facility" ("SEF"); until the final rules were issued, the market assumed that only those platforms which offered required swaps would be required to register as a SEF. However, when the final rules were issued, included in a footnote was the requirement that all trading platforms that meet the definition of a SEF register with the CFTC - even if the trading platform does not execute required swaps - thereby mandating that all such platforms register with the CFTC by October 2, 2013. Because many non-U.S. platforms that do not execute required swaps have taken the position that they would not need to register with the CFTC unless they permit U.S. persons to transact on their platform, they have, as a result of the final rules, become unwilling to permit certain U.S. market participants, such as JPMorgan Chase Bank, N.A., access to their platforms. The Firm believes reduced participation by U.S. persons in certain non-U.S. swaps markets will adversely affect the liquidity of such markets. Finally, the responsible agencies have indicated that a final Volcker rule may be forthcoming by or near the end of 2013; depending on how the final rule deals with issues involving market-making, hedging and sponsored funds, it could adversely affect the Firm's investment banking and investment management businesses, and other of the Firm's activities. The Firm continues to work diligently to assess and understand the implications of all the regulatory changes it is facing, and is devoting substantial resources to implementing all the new regulations while, at the same time, endeavoring to meet the needs and expectations of its clients.
The Firm is also experiencing heightened regulatory scrutiny of its compliance with applicable laws and rules, as well as its controls and operational processes. As previously disclosed, the Firm has entered into several Consent Orders and regulatory settlements (including, in certain instances, with multiple regulators proceeding in respect of the same underlying conduct), some of which have resulted in civil money penalties and payments of restitution or disgorgement. The Firm expects that such regulatory scrutiny will continue, and that regulators will increasingly use formal enforcement actions instead of informal supervisory actions or criticisms. For further discussion of the Consent Orders and other regulatory settlements, see Note 23 on pages 201-209 of this Form 10-Q.
The effect of the changes in law and the heightened scrutiny of its regulators, the increase in threatened and pending litigation facing the Firm, and the escalating demands and penalties being imposed by various governmental agencies,
has resulted in additional legal expense for the Firm in recent periods.
As of September 30, 2013, the Firm had total reserves for litigation and regulatory proceedings of approximately $\$ 23$ billion. These reserves, which reflect the Firm's estimate of probable and estimable losses from litigation and regulatory proceedings as of September 30, 2013, relate to a broad range of matters, and involve significant management judgment, based upon information available as of the date of such estimate and taking into consideration management's best estimate of such losses for those cases for which such estimates can be made. Accordingly, such reserves will change from time to time.
The Firm cannot, in light of the various factors discussed above, quantify the possible effects on its business and operations or financial condition of all the significant changes that are currently underway. For further discussion of the Firm's litigation matters, see Note 23 on pages 201-209 of this Form 10-Q, and for additional information regarding regulatory developments, see Supervision and Regulation on pages 1-8 and Risk factors on pages 8-21, of JPMorgan Chase's 2012 Form 10-K.

## Business events

Changes to preferred stock
On February 5, 2013, the Firm issued $\$ 900$ million of noncumulative preferred stock. On April 23, 2013, the Firm issued $\$ 1.5$ billion of noncumulative preferred stock. On July 29, 2013, the Firm issued \$1.5 billion of noncumulative preferred stock.
The Firm redeemed all $\$ 1.8$ billion of its outstanding 8.625\%
noncumulative preferred stock, Series J on September 1, 2013. For additional information on the Firm's preferred stock, see Note 22 on page 300 of the Firm's 2012 Annual Report.

## Redemption of outstanding trust preferred securities

On May 8, 2013, the Firm redeemed approximately $\$ 5.0$ billion, or $100 \%$ of the liquidation amount, of the following eight series of trust preferred securities: JPMorgan Chase Capital X, XI, XII, XIV, XVI, XIX, XXIV, and BANK ONE Capital VI. For a further discussion of trust preferred securities, see Note 21 on pages 297-299 of JPMorgan Chase’s 2012 Annual Report.

## Increase in common stock dividend

On May 21, 2013, the Board of Directors increased the Firm's quarterly common stock dividend from $\$ 0.30$ per share to $\$ 0.38$ per share, effective with the dividend paid on July 31, 2013, to shareholders of record on July 5, 2013.

## One Equity Partners

As announced on June 14, 2013, One Equity Partners ("OEP") will raise its next fund from an external group of limited partners and then become independent from JPMorgan Chase. Until it becomes independent from the Firm, OEP will continue to make direct investments for JPMorgan Chase, and thereafter continue to manage the then-existing group of portfolio companies for JPMorgan Chase to maximize value for the Firm.

## Physical commodities businesses

On July 26, 2013, the Firm announced that it is pursuing strategic alternatives for its physical commodities businesses, including its remaining holdings of commodities assets and its physical trading operations. The Firm is exploring a full range of options, including but not limited to: a sale, spin off or strategic partnership. During this process, the Firm will continue to run its physical commodities business as a going concern. The Firm remains fully committed to its traditional banking activities in the commodities markets, including financial derivatives and the trading of precious metals, which are not part of these strategic alternatives.

## Student loan business

The Firm has announced it intends to exit student loan originations.

## Subsequent events

## One Chase Manhattan Plaza

On October 17, 2013, the Firm entered into a $\$ 725$ million agreement for the sale of One Chase Manhattan Plaza, an office building located in New York City. The transaction is anticipated to close in the fourth quarter of 2013.

## Mortgage-backed securities settlements with the Federal Housing

 Finance Agency, Freddie Mac and Fannie MaeOn October 25, 2013, the Firm announced that it had reached an agreement to resolve all of its mortgage-backed securities ("MBS") litigation with the Federal Housing Finance Agency ("FHFA") as conservator for Freddie Mac and Fannie Mae for $\$ 4.0$ billion. This settlement resolves the Firm's largest MBS case and relates to approximately $\$ 33.8$ billion of securities purchased by Fannie Mae and Freddie Mac from JPMorgan Chase, Bear Stearns and Washington Mutual. The Firm also simultaneously agreed to resolve, for $\$ 1.1$ billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on the covered loans. For additional information see Note 23 on pages 201-209 of this Form 10-Q.

The following section provides a comparative discussion of JPMorgan Chase's Consolidated Results of Operations on a reported basis for the three and nine months ended September 30, 2013 and 2012. Factors that relate primarily to a single business segment are discussed in more detail
within that business segment. For a discussion of the Critical Accounting Estimates Used by the Firm that affect the Consolidated Results of Operations, see pages 106-108 of this Form 10-Q and pages 178-182 of JPMorgan Chase's 2012 Annual Report.

## Revenue

| (in millions) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Investment banking fees | \$ | 1,507 | \$ | 1,443 | 4 \% | \$ | 4,669 | \$ | 4,081 | 14 \% |
| Principal transactions(a) |  | 2,662 |  | 2,047 | 30 |  | 10,183 |  | 4,342 | 135 |
| Lending- and deposit-related fees |  | 1,519 |  | 1,562 | (3) |  | 4,476 |  | 4,625 | (3) |
| Asset management, administration and commissions |  | 3,667 |  | 3,336 | 10 |  | 11,131 |  | 10,189 | 9 |
| Securities gains |  | 26 |  | 458 | (94) |  | 659 |  | 2,008 | (67) |
| Mortgage fees and related income |  | 841 |  | 2,377 | (65) |  | 4,116 |  | 6,652 | (38) |
| Card income |  | 1,518 |  | 1,428 | 6 |  | 4,440 |  | 4,156 | 7 |
| Other income(b) |  | 602 |  | 1,519 | (60) |  | 1,364 |  | 3,537 | (61) |
| Noninterest revenue |  | 12,342 |  | 14,170 | (13) |  | 41,038 |  | 39,590 | 4 |
| Net interest income |  | 10,775 |  | 10,976 | (2) |  | 32,412 |  | 33,788 | (4) |
| Total net revenue | \$ | 23,117 | \$ | 25,146 | (8)\% | \$ | 73,450 | \$ | 73,378 | -\% |

 and 2012, respectively, and $\$ 84$ million and $\$(363)$ million for the nine months ended September 30, 2013 and 2012, respectively.
 ended September 30, 2013 and 2012, respectively.

Total net revenue for the three months ended September 30, 2013, was $\$ 23.1$ billion, a decrease of $\$ 2.0$ billion, or $8 \%$, compared with the three months ended September 30, 2012. For the nine months ended September 30, 2013, total net revenue was $\$ 73.5$ billion, an increase of $\$ 72$ million, from the same period of the prior year. For the three months ended September 30, 2013, lower mortgage fees and related income, as well as other income were offset partially by higher principal transactions revenue. For the nine months ended September 30, 2013, higher principal transactions revenue, asset management, administration and commissions revenue, and investment banking fees were offset partially by lower mortgage fees and related income, net interest income, securities gains and other income.
Investment banking fees for both the three and nine months ended September 30, 2013, increased compared with the prior year, due to higher debt and equity underwriting fees, partially offset by lower advisory fees. The increase in debt and equity underwriting fees for the nine months ended September 30, 2013, compared with the prior year was driven by overall industry wallet growth and an increase in the Firm's wallet share. The decrease in advisory fees compared with the prior year was due to the industry-wide M\&A wallet decline, partially offset by a higher share of completed transactions. For additional information on investment banking fees, which are primarily recorded in CIB, see CIB segment results pages 36-41 and Note 6 on pages 145-146 of this Form 10-Q.

Principal transactions revenue increased for both the three and nine months ended September 30, 2013, compared with the prior year. The increase for the three months ended September 30, 2013 was primarily due to net valuation gains, compared with net valuation losses in the prior year, in Corporate/Private Equity. In addition, the prior year included a \$449 million loss on the index credit derivative positions retained by CIO and a modest loss from the synthetic credit portfolio in CIB. Principal transactions revenue for the nine months ended September 30, 2013 increased significantly compared with the prior year. The prior-year period included the aforementioned loss in CIO, in addition to the $\$ 5.8$ billion loss on the synthetic credit portfolio incurred by CIO in the first six months of 2012. The current-year period reflected strong equity markets revenue in CIB and a gain related to DVA on structured notes and derivative liabilities, compared with a loss in the prior year; these were partially offset by the absence of a $\$ 663$ million gain recognized in 2012 in Other Corporate, representing the recovery on a Bear Stearns-related subordinated loan. For additional information on principal transactions revenue, see CIB and Corporate/Private Equity segment results on pages $36-41$ and 50-52, respectively, and Note 6 on pages 145-146 of this Form 10-Q.
Lending- and deposit-related fees decreased only slightly compared with both the three and nine months ended September 30, 2012, predominantly due to lower deposit-related fees in CCB resulting from reductions in certain product and transaction fees. For additional information on lendingand deposit-related fees, which are mostly
recorded in CCB, CIB and $C B$, see the segment results for $C C B$ on pages $21-35$, CIB on pages $36-41$ and CB on pages $42-45$ of this Form 10-Q.

Asset management, administration and commissions revenue increased compared with both the three and nine months ended September 30, 2012. The increase from the three months ended September 30, 2012, was driven by higher investment management fees in AM, due to net client inflows, the effect of higher market levels, and higher placement fees, as well as higher investment revenue in CCB. The increase from the nine months ended September 30, 2012, was driven by higher investment management fees in AM, due to net client inflows, the effect of higher market levels, and higher performance fees, as well as higher investment revenue in CCB. For additional information on these fees and commissions, see the segment discussions for CCB on pages 21-35, AM on pages 46-49, and Note 6 on pages 145-146 of this Form
10-Q.
Securities gains decreased compared with both prior-year periods, reflecting the results of repositioning the CIO available-for-sale ("AFS") portfolio. For additional information on securities gains, which are predominantly recorded in the Firm's Corporate/Private Equity segment, see the Corporate/Private Equity segment discussion on pages 50-52, and Note 11 on pages 149-152 of this Form 10-Q.
Mortgage fees and related income decreased compared with prior-year periods. The decrease resulted from lower net mortgage production revenue and net mortgage servicing revenue. The decrease in net mortgage production revenue was due to lower revenue margins and rising rates. The decrease in net mortgage servicing revenue was predominantly due to lower mortgage servicing rights ("MSR") risk management results. For additional information on mortgage fees and related income, which is recorded predominantly in CCB, see CCB's Mortgage Production and Mortgage Servicing discussion on pages 27-30, and Note 16 on pages 186-189 of this Form 10-Q.
Card income increased compared with the three and nine months ended September 30, 2012. The increase was
driven by higher net interchange income on credit and debit cards and merchant servicing revenue, due to growth in business volume. For additional information on credit card income, see the CCB segment results on pages 21-35 of this Form 10-Q.
Other income decreased compared with the three and nine months ended September 30, 2012, primarily reflecting the absence of 2012 items recorded in Corporate/Private Equity. The three months ended September 30, 2012 included $\$ 888$ million of extinguishment gains related to the redemption of trust preferred securities. The nine months ended September 30, 2012 included the aforementioned gain on the trust preferred securities, as well as a $\$ 1.1$ billion benefit from the Washington Mutual bankruptcy settlement. The 2013 decrease was offset partially by higher revenue from client-driven activity in CIB, as well as higher auto-related operating lease income, in both the three and nine month periods.

Net interest income decreased compared with the three and nine months ended September 30, 2012. The decrease from the three months ended September 30, 2012, primarily reflected the impact of lower loan yields due to competitive pressures and replacement of higher yielding loans with lower yielding loans, partially offset by higher investment securities yield and lower interest expense on long-term debt. The decrease from the nine months ended September 30, 2012, reflected the impact of the aforementioned lower loan yields and the impact of low interest rates on investment securities yield and reinvestment opportunities, partially offset by lower long-term debt costs, primarily due to a change in funding mix, and lower deposit costs. The Firm's average interest-earning assets were $\$ 2.0$ trillion for the three months ended September 30, 2013, and the net interest yield on those assets, on a fully taxable-equivalent ("FTE") basis, was $2.18 \%$, a decrease of 25 basis points from the prior year. For the nine months ended September 30, 2013, the Firm’s average interest-earning assets were $\$ 2.0$ trillion, and the net interest yield on those assets, on a FTE basis, was $2.25 \%$, a decrease of 26 basis points from the prior year.

## Provision for credit losses

|  | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Consumer, excluding credit card | \$ | (815) | \$ | 736 | NM | \$ | $(1,345)$ | \$ | 313 | NM |
| Credit card |  | 542 |  | 1,116 | (51)\% |  | 1,588 |  | 2,347 | (32)\% |
| Total consumer |  | (273) |  | 1,852 | NM |  | 243 |  | 2,660 | (91) |
| Wholesale |  | (270) |  | (63) | (329)\% |  | (122) |  | 69 | NM |
| $\underline{\text { Total provision for credit losses }}$ | \$ | (543) | \$ | 1,789 | NM | \$ | 121 | \$ | 2,729 | (96)\% |

The provision for credit losses decreased from both the three and nine months ended 2012, largely due to a decline in the provision for total consumer credit losses, and to a lesser extent, the wholesale provision for credit losses, which reflected a higher benefit for the three months ended

September 30, 2013, and a benefit for the nine month period in 2013, compared with an expense in 2012. The decline in the consumer provision was attributable to lower net charge-offs, largely due to the prior-year incremental charge-offs of $\$ 880$ million recorded in accordance with
regulatory guidance on certain loans discharged under Chapter 7
bankruptcy; continued reductions in the allowance for loan losses, reflecting lower estimated losses due to improved delinquency trends; and the impact of improved home prices. The wholesale provision in the current periods reflected a favorable credit environment
and stable credit quality trends. For a more detailed discussion of the credit portfolio and the allowance for credit losses, see the segment discussions for CCB on pages 21-35, CIB on pages 36-41 and CB on pages 42-45, and the Allowance for credit losses section on pages 94-96 of this Form 10-Q.

## Noninterest expense

| (in millions) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Compensation expense | \$ | 7,325 | \$ | 7,503 | (2)\% | \$ | 23,758 | \$ | 23,543 | $1 \%$ |
| Noncompensation expense: |  |  |  |  |  |  |  |  |  |  |
| Occupancy |  | 947 |  | 973 | (3) |  | 2,752 |  | 3,014 | (9) |
| Technology, communications and equipment |  | 1,356 |  | 1,312 | 3 |  | 4,049 |  | 3,865 | 5 |
| Professional and outside services |  | 1,897 |  | 1,759 | 8 |  | 5,532 |  | 5,411 | 2 |
| Marketing |  | 588 |  | 607 | (3) |  | 1,755 |  | 1,929 | (9) |
| Other expense(a)(b) |  | 11,373 |  | 3,035 | 275 |  | 16,625 |  | 10,354 | 61 |
| Amortization of intangibles |  | 140 |  | 182 | (23) |  | 444 |  | 566 | (22) |
| Total noncompensation expense |  | 16,301 |  | 7,868 | 107 |  | 31,157 |  | 25,139 | 24 |
| Total noninterest expense | \$ | 23,626 | \$ | 15,371 | 54 \% | \$ | 54,915 | \$ | 48,682 | 13 \% |

 ended September 30, 2013 and 2012, respectively.
 ended September 30, 2013 and 2012, respectively.

Total noninterest expense for the three months ended September 30, 2013, was $\$ 23.6$ billion, up by $\$ 8.3$ billion, or $54 \%$, compared with the prior year. For the nine months ended September 30, 2013, total noninterest expense was $\$ 54.9$ billion, up by $\$ 6.2$ billion, or $13 \%$, compared with the prior year. The increase in both periods was predominantly due to higher legal expense in Corporate/Private Equity.
Compensation expense decreased compared with the three months ended September 30, 2012, driven predominantly by CIB, partially offset by the impact of investments across the businesses, including front office sales and support staff, as well as costs related to the Firm's control agenda. Compensation expense increased compared with the nine months ended September 30, 2012, due to the impact of the aforementioned investments in the businesses and costs related to the Firm's control agenda, partially offset by lower performance-based compensation expense in CIB and a decline in CCB's mortgage business, which included the effect of lower servicing headcount.
Noncompensation expense increased in the three months ended September 30, 2013, compared with the prior year, due to higher other expense, reflecting in particular \$9.3
billion of firmwide legal expense, predominantly in Corporate/Private Equity, representing reserves for litigation and regulatory proceedings, compared with $\$ 790$ million of expense for additional litigation reserves in the prior year. Higher legal-related professional services expense and costs related to the Firm's control agenda also contributed to the increase. For the nine months ended September 30, 2013, noncompensation expense increased reflecting in particular $\$ 10.3$ billion of firmwide legal expense, predominantly in Corporate/Private Equity, representing reserves for litigation and regulatory proceedings, compared with $\$ 3.8$ billion of expense for additional litigation reserves in the prior year. Investments in the businesses, higher legal-related professional services expense, and costs related to the Firm's control agenda also contributed to the increase. The increase was offset partially by lower mortgage servicing and marketing expense in CCB, and lower occupancy expense for the Firm, which predominantly reflected the absence of charges recognized in 2012 related to vacating excess space. For a further discussion of legal expense, see Note 23 on pages 201-209 of this Form 10-Q.

## Income tax expense

|  | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions, except rate) | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Income before income tax expense | \$ | 34 | \$ | 7,986 | (100)\% | \$ | 18,414 | \$ | 21,967 | (16)\% |
| Income tax expense |  | 414 |  | 2,278 | (82) |  | 5,769 |  | 6,375 | (10) |
| Effective tax rate |  | NM |  | 28.5\% |  |  | 31.3\% |  | 29.0\% |  |

The effective tax rate for the three months ended September 30, 2013, was impacted by the substantial effect of the increased legal expense, a portion of which is estimated to include nondeductible penalties, on pretax income and income tax expense. The increase in the effective tax rate during the nine months ended September 30, 2013, was largely attributable to the effect of the aforementioned nondeductible penalties, partially offset by lower reported pretax income in combination with changes
in the mix of income and expense subject to U.S. federal, state and local income taxes, the impact of tax-exempt income and business tax credits, prior period tax adjustments and audit resolutions. For additional information on income taxes, see Critical Accounting Estimates Used by the Firm on pages 106-108, of this Form 10-Q.

## EXPLANATION AND RECONCILIATION OF THE FIRM'S USE OF NON-GAAP FINANCIAL MEASURES

The Firm prepares its consolidated financial statements using accounting principles generally accepted in the U.S. ("U.S. GAAP"); these financial statements appear on pages 110-114 of this Form 10-Q. That presentation, which is referred to as "reported" basis, provides the reader with an understanding of the Firm's results that can be tracked consistently from year-to-year and enables a comparison of the Firm's performance with other companies' U.S. GAAP financial statements.

In addition to analyzing the Firm's results on a reported basis, management reviews the Firm's results and the results of the lines of business on a "managed" basis, which is a non-GAAP financial measure. The Firm's definition of managed basis starts with the reported U.S. GAAP results and includes certain reclassifications to present total net revenue for the Firm (and each of the business segments) on a FTE basis. Accordingly, revenue from investments that receive tax credits and tax-exempt securities is presented in
the managed results on a basis comparable to taxable investments and securities. This non-GAAP financial measure allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The corresponding income tax impact related to tax-exempt items is recorded within income tax expense. These adjustments have no impact on net income as reported by the Firm as a whole or by the lines of business.

Management also uses certain non-GAAP financial measures at the business-segment level, because it believes these other non-GAAP financial measures provide information to investors about the underlying operational performance and trends of the particular business segment and, therefore, facilitate a comparison of the business segment with the performance of its competitors. Non-GAAP financial measures used by the Firm may not be comparable to similarly named non-GAAP financial measures used by other companies.

The following summary table provides a reconciliation from the Firm's reported U.S. GAAP results to managed basis.

| (in millions, except ratios) | Three months ended September 30, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  |  |  | 2012 |  |  |  |  |  |
|  | Reported results |  | Fully taxableequivalent adjustments(a) |  | Managed basis |  | Reported results |  | Fully taxableequivalent adjustments(a) |  | Managed basis |  |
| Other income | \$ | 602 | \$ | 582 | \$ | 1,184 | \$ | 1,519 | \$ | 517 | \$ | 2,036 |
| Total noninterest revenue |  | 12,342 |  | 582 |  | 12,924 |  | 14,170 |  | 517 |  | 14,687 |
| Net interest income |  | 10,775 |  | 181 |  | 10,956 |  | 10,976 |  | 200 |  | 11,176 |
| Total net revenue |  | 23,117 |  | 763 |  | 23,880 |  | 25,146 |  | 717 |  | 25,863 |
| Pre-provision profit/(loss) |  | (509) |  | 763 |  | 254 |  | 9,775 |  | 717 |  | 10,492 |
| Income before income tax expense |  | 34 |  | 763 |  | 797 |  | 7,986 |  | 717 |  | 8,703 |
| Income tax expense | \$ | 414 | \$ | 763 | \$ | 1,177 | \$ | 2,278 | \$ | 717 | \$ | 2,995 |
| Overhead ratio |  | 102\% |  | NM |  | 99 |  | 61\% |  | NM |  | 59\% |


| (in millions, except ratios) | Nine months ended September 30, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  |  |  | 2012 |  |  |  |  |  |
|  | Reported results |  | Fully taxableequivalent adjustments(a) |  | Managed basis |  | Reported results |  | Fully taxableequivalent adjustments(a) |  | Managed basis |  |
| Other income | \$ | 1,364 | \$ | 1,728 | \$ | 3,092 | \$ | 3,537 | \$ | 1,568 | \$ | 5,105 |
| Total noninterest revenue |  | 41,038 |  | 1,728 |  | 42,766 |  | 39,590 |  | 1,568 |  | 41,158 |
| Net interest income |  | 32,412 |  | 508 |  | 32,920 |  | 33,788 |  | 566 |  | 34,354 |
| Total net revenue |  | 73,450 |  | 2,236 |  | 75,686 |  | 73,378 |  | 2,134 |  | 75,512 |
| Pre-provision profit/(loss) |  | 18,535 |  | 2,236 |  | 20,771 |  | 24,696 |  | 2,134 |  | 26,830 |
| Income before income tax expense |  | 18,414 |  | 2,236 |  | 20,650 |  | 21,967 |  | 2,134 |  | 24,101 |
| Income tax expense | \$ | 5,769 | \$ | 2,236 | \$ | 8,005 | \$ | 6,375 | \$ | 2,134 | \$ | 8,509 |
| $\underline{\text { Overhead ratio }}$ |  | 75\% |  | NM |  | 73 |  | 66\% |  | NM |  | 64\% |

(a) Predominantly recognized in CIB and CB business segments and Corporate/Private Equity.

Tangible common equity ("TCE"), ROTCE, TBVS, Tier 1 common under Basel I and III rules, and the supplementary leverage ratio ("SLR") are each non-GAAP financial measures. TCE represents the Firm's common stockholders' equity (i.e., total stockholders' equity less preferred stock) less goodwill and identifiable intangible assets (other than MSRs), net of related deferred tax liabilities. ROTCE measures the Firm's earnings as a percentage of average TCE. TBVS represents the Firm's tangible common equity divided by period-end common shares. Tier 1 common
under Basel I and III rules, and SLR are used by management, bank regulators, investors and analysts to assess and monitor the Firm's capital position and liquidity. TCE, ROTCE, and TBVS are meaningful to the Firm, as well as analysts and investors, in assessing the Firm's use of equity. For additional information on Tier 1 common under Basel I and III, see Regulatory capital on pages 61-65 of this Form10-Q. All of the aforementioned measures are useful to the Firm, as well as analysts and investors, in facilitating comparisons of the Firm with competitors.

## Average tangible common equity

| (in millions, except per share and ratio data) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Common stockholders' equity | \$ | 197,232 | \$ | 186,590 | \$ | 196,425 | \$ | 181,791 |
| Less: Goodwill |  | 48,073 |  | 48,158 |  | 48,106 |  | 48,178 |
| Less: Certain identifiable intangible assets |  | 1,878 |  | 2,729 |  | 2,021 |  | 2,928 |
| Add: Deferred tax liabilities(a) |  | 2,904 |  | 2,765 |  | 2,867 |  | 2,741 |
| Tangible common equity | \$ | 150,185 | \$ | 138,468 | \$ | 149,165 | \$ | 133,426 |


| Return on tangible common equity ("ROTCE") | (2)\% |  |  | 16\% |  | 11\% |  | 15\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tangible book value per share | \$ | 39.51 | \$ | 37.53 | \$ | 39.51 | \$ |  |

(a) Represents deferred tax liabilities related to tax-deductible goodwill and to identifiable intangibles created in nontaxable transactions, which are netted against goodwill and other intangibles when calculating TCE.

## Core net interest income

In addition to reviewing JPMorgan Chase's net interest income on a managed basis, management also reviews core net interest income to assess the performance of its core lending, investing (including asset-liability management) and deposit-raising activities (which excludes the impact of CIB's market-based activities). The core data presented below are nonGAAP financial measures due to the
exclusion of CIB's market-based net interest income and the related assets. Management believes this exclusion provides investors and analysts a more meaningful measure by which to analyze the non-market-related business trends of the Firm and provides a comparable measure to other financial institutions that are primarily focused on core lending, investing and deposit-raising activities.

## Core net interest income data(a)

| (in millions, except rates) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Net interest income - managed basis(b)(c) | \$ | 10,956 | \$ | 11,176 | (2)\% | \$ | 32,920 | \$ | 34,354 | (4)\% |
| Less: Market-based net interest income |  | 1,109 |  | 1,386 | (20) |  | 3,886 |  | 4,300 | (10) |
| Core net interest income(b) | \$ | 9,847 | \$ | 9,790 | 1 | \$ | 29,034 | \$ | 30,054 | (3) |
| Average interest-earning assets | \$ | 1,997,413 | \$ | 1,829,780 | 9 | \$ | 1,958,359 | \$ | 1,831,633 | 7 |
| Less: Average market-based earning assets |  | 493,780 |  | 497,469 | (1) |  | 505,062 |  | 497,832 | 1 |
| Core average interest-earning assets | \$ | 1,503,633 | \$ | 1,332,311 | 13\% | \$ | 1,453,297 | \$ | 1,333,801 | 9\% |
| Net interest yield on interest-earning assets - managed basis |  | 2.18\% |  | 2.43\% |  |  | 2.25\% |  | 2.51\% |  |
| Net interest yield on market-based activities |  | 0.89 |  | 1.11 |  |  | 1.03 |  | 1.15 |  |
| Core net interest yield on core average interest-earning assets |  | 2.60\% |  | 2.92\% |  |  | 2.67\% |  | 3.01\% |  |


(b) Interest includes the effect of related hedging derivatives. Taxable-equivalent amounts are used where applicable.
(c) For a reconciliation of net interest income on a reported and managed basis, see reconciliation from the Firm's reported U.S. GAAP results to managed basis on page 16 of this Form 10-Q.

## Quarterly and year-to-date results

Core net interest income increased by $\$ 57$ million to $\$ 9.8$ billion and decreased by $\$ 1.0$ billion to $\$ 29.0$ billion for the three and nine months ended September 30, 2013, respectively, compared with the prior year periods. Core average interest-earning assets increased by $\$ 171.3$ billion to $\$ 1,503.6$ billion and by $\$ 119.5$ billion to $\$ 1,453.3$ billion for the three and nine months ended September 30, 2013, respectively, compared with the prior year periods. The slight increase in core net interest income from the third quarter of 2012 primarily reflected the impact of higher investment securities yield, lower interest expense on long-term debt and on other liabilities, largely offset by lower loan yields due to competitive pressures and replacement of higher yielding loans with lower yielding loans.
The decrease from the nine months ended September 30, 2012 reflected the impact of the aforementioned lower loan yields, the impact of low interest rates on investment securities yield and reinvestment opportunities, partially offset by lower long-term debt costs, primarily due to a change in funding mix, and lower deposit costs. The increase in average interestearning assets in both periods was primarily driven by higher deposits with banks. The core net interest yield decreased by 32 basis points to $2.60 \%$ for the three months ended September 30, 2013, primarily driven by a significant increase in deposits with banks and lower loan yields, partially offset by higher investment securities yield and lower interest expense on long-term debt. For the nine months ended September 30, 2013, core net interest yield decreased by 34 basis points to $2.67 \%$, primarily driven by a significant increase in deposits with banks and lower loan yields, partially offset by the impact of lower long-term debt costs and deposit rates.

Net income and earnings per share excluding certain items
Presented below are the Firm's net income and earnings per share excluding the aftertax impact of reductions in the allowance for loan losses and litigation expense in Corporate. These measures should be viewed in addition to, and not as a substitute for, the Firm's reported results. Management believes this information helps investors understand the effect of these items on reported results and provides an additional presentation of the Firm's performance. The table below provides a reconciliation of reported results to these non-GAAP measures.

| Three months ended |  | In millions | Per-share amounts |
| :--- | :---: | :---: | ---: |
| September 30, 2013 | $\$$ | $(380) \$$ | $(0.17)$ |
| Reported: Net income |  |  |  |
| Adjustments: |  | 7,200 | 1.85 |
| $\quad$ Corporate litigation expense | $(992)$ | $(0.26)$ |  |
| Reduction in allowance for loan losses |  | $5,828 ~ \$$ | 1.42 |
| As adjusted: Net income | $\$$ |  |  |

## Other financial measures

The Firm also discloses the allowance for loan losses to total retained loans, excluding residential real estate purchased credit-impaired loans. For a further discussion of this credit metric, see Allowance for credit losses on pages 94-96 of this Form 10-Q.

The Firm is managed on a line of business basis. The business segment financial results presented reflect the current organization of JPMorgan Chase. There are four major reportable business segments - Consumer \& Community Banking, Corporate \& Investment Bank, Commercial Banking and Asset Management. In addition, there is a Corporate/Private Equity segment.

The business segments are determined based on the products and services provided, or the type of customer served, and they reflect the manner in which financial information is currently evaluated by management. Results of these lines of business are presented on a managed basis. For a definition of managed basis, see Explanation and Reconciliation of the Firm's use of non-GAAP financial measures, on pages 16-18 of this Form 10-Q.

## Description of business segment reporting methodology

Results of the business segments are intended to reflect each segment as if it were essentially a stand-alone business. The management reporting process that derives business segment results allocates income and expense using market-based methodologies.

For a further discussion of those methodologies, see Business Segment Results - Description of business segment reporting methodology on pages 78-79 of JPMorgan Chase's 2012 Annual Report. The Firm continues to assess the assumptions, methodologies and reporting classifications used for segment reporting, and further refinements may be implemented in future periods.

## Business segment capital allocation changes

Each business segment is allocated capital by taking into consideration stand-alone peer comparisons, regulatory capital requirements (as estimated under Basel III) and economic risk measures. The amount of capital assigned to each business is referred to as equity. Effective January 1, 2013, the Firm further refined the capital allocation framework to align it with the line of business structure described above, which had become effective in the fourth quarter of 2012. The increase in equity levels for the lines of businesses is largely driven by regulatory guidance on Basel III requirements, principally for CIB and CIO, and by anticipated business growth. For further information about these capital changes, see Line of business equity on page 65 of this Form 10-Q.

## Segment Results - Managed Basis

The following table summarizes the business segment results for the periods indicated.


| Nine months ended September 30, | Total net revenue(a) |  |  |  |  | Total Noninterest expense(a) |  |  |  |  | Pre-provision profit(loss)(a) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Consumer \& Community Banking | \$ | 34,712 | \$ | 37,522 | (7)\% | \$ | 20,521 | \$ | 20,838 | (2)\% | \$ | 14,191 | \$ | 16,684 | (15)\% |
| Corporate \& Investment Bank |  | 28,205 |  | 26,684 | 6 |  | 16,852 |  | 16,854 | - |  | 11,353 |  | 9,830 | 15 |
| Commercial Banking |  | 5,126 |  | 5,080 | 1 |  | 1,957 |  | 1,790 | 9 |  | 3,169 |  | 3,290 | (4) |
| Asset Management |  | 8,141 |  | 7,193 | 13 |  | 5,771 |  | 5,161 | 12 |  | 2,370 |  | 2,032 | 17 |
| Corporate/Private Equity |  | (498) |  | (967) | 49 |  | 9,814 |  | 4,039 | 143 |  | $(10,312)$ |  | $(5,006)$ | (106) |
| Total | \$ | 75,686 | \$ | 75,512 | -\% | \$ | 54,915 | \$ | 48,682 | 13 \% | \$ | 20,771 | \$ | 26,830 | (23)\% |


| Nine months ended September 30, | Provision for credit losses |  |  |  |  | Net income/(loss)(a) |  |  |  |  | Return on common equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions, except ratios) | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change | 2013 | 2012 |
| Consumer \& Community Banking | \$ | 263 | \$ | 2,683 | (90)\% | \$ | 8,377 | \$ | 8,562 | (2)\% | 24\% | 27\% |
| Corporate \& Investment Bank |  | (213) |  | (34) | NM |  | 7,688 |  | 6,401 | 20 | 18 | 18 |
| Commercial Banking |  | 42 |  | 44 | (5) |  | 1,882 |  | 1,954 | (4) | 19 | 27 |
| Asset Management |  | 44 |  | 67 | (34) |  | 1,463 |  | 1,220 | 20 | 22 | 23 |
| Corporate/Private Equity |  | (15) |  | (31) | 52 |  | $(6,765)$ |  | $(2,545)$ | (166) | NM | NM |
| Total | \$ | 121 | \$ | 2,729 | (96)\% | \$ | 12,645 | \$ | 15,592 | (19)\% | 8\% | 11\% |

[^1]For a discussion of the business profile on CCB, see pages 80-91 of JPMorgan Chase's 2012 Annual Report and the Introduction on page 4 of this Form 10Q.

Selected income statement data(a)

| (in millions, except ratios) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| Lending- and deposit-related fees | \$ | 780 | \$ | 797 | (2)\% | \$ | 2,230 | \$ | 2,332 | (4)\% |
| Asset management, administration and commissions |  | 515 |  | 523 | (2) |  | 1,609 |  | 1,598 | 1 |
| Mortgage fees and related income |  | 839 |  | 2,376 | (65) |  | 4,108 |  | 6,649 | (38) |
| Card income |  | 1,460 |  | 1,376 | 6 |  | 4,267 |  | 3,998 | 7 |
| All other income |  | 367 |  | 353 | 4 |  | 1,074 |  | 1,123 | (4) |
| Noninterest revenue |  | 3,961 |  | 5,425 | (27) |  | 13,288 |  | 15,700 | (15) |
| Net interest income |  | 7,121 |  | 7,295 | (2) |  | 21,424 |  | 21,822 | (2) |
| Total net revenue |  | 11,082 |  | 12,720 | (13) |  | 34,712 |  | 37,522 | (7) |
| Provision for credit losses |  | (267) |  | 1,862 | NM |  | 263 |  | 2,683 | (90) |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |
| Compensation expense |  | 2,949 |  | 2,947 | - |  | 8,921 |  | 8,780 | 2 |
| Noncompensation expense |  | 3,817 |  | 3,872 | (1) |  | 11,282 |  | 11,630 | (3) |
| Amortization of intangibles |  | 101 |  | 137 | (26) |  | 318 |  | 428 | (26) |
| Total noninterest expense |  | 6,867 |  | 6,956 | (1) |  | 20,521 |  | 20,838 | (2) |
| Income before income tax expense |  | 4,482 |  | 3,902 | 15 |  | 13,928 |  | 14,001 | (1) |
| Income tax expense |  | 1,780 |  | 1,547 | 15 |  | 5,551 |  | 5,439 | 2 |
| Net income | \$ | 2,702 | \$ | 2,355 | 15\% | \$ | 8,377 | \$ | 8,562 | (2)\% |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |
| Return on common equity |  | 23\% |  | 22\% |  |  | 24\% |  | 27\% |  |
| Overhead ratio |  | 62 |  | 55 |  |  | 59 |  | 56 |  |

 transfer of certain technology and operations, as well as real estate-related functions and staff, from Corporate/Private Equity to CCB, effective January 1, 2013

## Quarterly results

Consumer \& Community Banking net income was $\$ 2.7$ billion, an increase of $\$ 347$ million, or $15 \%$, compared with the prior year, due to lower provision for credit losses and noninterest expense, predominantly offset by lower net revenue.

Net revenue was $\$ 11.1$ billion, a decrease of $\$ 1.6$ billion, or $13 \%$, compared with the prior year. Net interest income was $\$ 7.1$ billion, down $\$ 174$ million, or $2 \%$, driven by lower deposit margins, spread compression in Credit Card and Auto and lower loan balances due to portfolio runoff in Mortgage Banking, largely offset by higher deposit balances. Noninterest revenue was $\$ 4.0$ billion, a decrease of $\$ 1.5$ billion, or $27 \%$, driven by lower mortgage fees and related income.
The provision for credit losses was a benefit of $\$ 267$ million, compared with a provision for credit losses of $\$ 1.9$ billion in the prior year. The current-quarter provision reflected a $\$ 1.6$ billion reduction in the allowance for loan losses and total net charge-offs of $\$ 1.3$ billion. The prior-year provision reflected a $\$ 955$ million reduction in the allowance for loan losses and total net charge-offs of $\$ 2.8$
billion. Prior-year total net charge-offs included $\$ 880$ million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. For more information, including net charge-off amounts and rates, see Consumer Credit Portfolio on pages 75-85 of this Form 10-Q.

Noninterest expense was $\$ 6.9$ billion, a decrease of $\$ 89$ million, or $1 \%$, from the prior year, driven by lower mortgage servicing expense, partially offset by continued investments in Chase Private Client expansion, and costs related to the control agenda.

## Year-to-date results

Consumer \& Community Banking net income was $\$ 8.4$ billion, a decrease of $\$ 185$ million, or $2 \%$, compared with the prior year, due to lower net revenue, offset by lower provision for credit losses and lower noninterest expense.
Net revenue was $\$ 34.7$ billion, a decrease of $\$ 2.8$ billion, or $7 \%$, compared with the prior year. Net interest income was $\$ 21.4$ billion, down $\$ 398$ million, or $2 \%$, driven by lower deposit margins, lower loan balances due to portfolio runoff in Mortgage Banking, spread compression in Credit Card and Auto and lower average credit card loan balances,
largely offset by higher deposit balances and the impact of lower revenue reversals associated with lower net charge-offs in Credit Card. Noninterest revenue was $\$ 13.3$ billion, a decrease of $\$ 2.4$ billion, or $15 \%$, driven by lower mortgage fees and related income.
The provision for credit losses was $\$ 263$ million, compared with $\$ 2.7$ billion in the prior year. The current-year provision reflected a $\$ 4.2$ billion reduction in the allowance for loan losses and total net charge-offs of $\$ 4.5$ billion.
The prior-year provision reflected a $\$ 4.8$ billion reduction in the allowance for loan losses and total net charge-offs of $\$ 7.5$ billion. Prior-year total net charge-offs included
\$880 million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy.

Noninterest expense was $\$ 20.5$ billion, a decrease of $\$ 317$ million, or $2 \%$, from the prior year, driven by lower mortgage servicing expense and lower remediation expense, inclusive of a current-period charge, related to an exited non-core product, largely offset by continued investments in the business, and costs related to the control agenda.

## Selected metrics

| (in millions, except headcount) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Selected balance sheet data (period-end)(a) |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 451,166 | \$ | 463,602 | (3)\% | \$ | 451,166 | \$ | 463,602 | (3)\% |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Loans retained |  | 390,345 |  | 402,431 | (3) |  | 390,345 |  | 402,431 | (3) |
| Loans held-for-sale and loans at fair value(b) |  | 10,758 |  | 15,356 | (30) |  | 10,758 |  | 15,356 | (30) |
| Total loans |  | 401,103 |  | 417,787 | (4) |  | 401,103 |  | 417,787 | (4) |
| Deposits |  | 458,867 |  | 422,101 | 9 |  | 458,867 |  | 422,101 | 9 |
| Equity |  | 46,000 |  | 43,000 | 7 |  | 46,000 |  | 43,000 | 7 |
| Selected balance sheet data (average)(a) |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 453,881 | \$ | 463,812 | (2) | \$ | 458,315 | \$ | 469,303 | (2) |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Loans retained |  | 390,865 |  | 404,772 | (3) |  | 393,616 |  | 411,165 | (4) |
| Loans held-for-sale and loans at fair value(b) |  | 14,127 |  | 17,988 | (21) |  | 17,810 |  | 17,637 | 1 |
| Total loans |  | 404,992 |  | 422,760 | (4) |  | 411,426 |  | 428,802 | (4) |
| Deposits |  | 456,940 |  | 416,686 | 10 |  | 450,677 |  | 409,889 | 10 |
| Equity |  | 46,000 |  | 43,000 | 7 |  | 46,000 |  | 43,000 | 7 |
| Headcount(a) |  | 156,064 |  | 165,179 | (6)\% |  | 156,064 |  | 165,179 | (6)\% |

 operations, as well as real estate-related functions and staff, from Corporate/Private Equity to CCB, effective January 1, 2013
(b) Predominantly consists of prime mortgages originated with the intent to sell that are accounted for at fair value and classified as trading assets on the Consolidated Balance Sheets and Condensed Average Balance Sheets.

## Selected metrics

| (in millions, except ratios and where otherwise noted) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Credit data and quality statistics |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs(a) | \$ | 1,330 | \$ | 2,817 | (53)\% | \$ | 4,510 | \$ | 7,489 | (40)\% |
| Nonaccrual loans: |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans retained |  | 8,029 |  | 9,398 | (15) |  | 8,029 |  | 9,398 | (15) |
| Nonaccrual loans held-for-sale and loans at fair value |  | 40 |  | 89 | (55) |  | 40 |  | 89 | (55) |
| Total nonaccrual loans(b)(c)(d) |  | 8,069 |  | 9,487 | (15) |  | 8,069 |  | 9,487 | (15) |
| Nonperforming assets(b)(c)(d) |  | 8,713 |  | 10,185 | (14) |  | 8,713 |  | 10,185 | (14) |
| Allowance for loan losses |  | 13,500 |  | 18,454 | (27) |  | 13,500 |  | 18,454 | (27) |
| Net charge-off rate(a)(e) |  | 1.35\% |  | 2.77\% |  |  | 1.53\% |  | 2.43\% |  |
| Net charge-off rate, excluding PCI loans(a)(e) |  | 1.57 |  | 3.27 |  |  | 1.79 |  | 2.88 |  |
| Allowance for loan losses to period-end loans retained |  | 3.46 |  | 4.59 |  |  | 3.46 |  | 4.59 |  |
| Allowance for loan losses to period-end loans retained, excluding PCI loans(f) |  | 2.54 |  | 3.73 |  |  | 2.54 |  | 3.73 |  |
| Allowance for loan losses to nonaccrual loans retained, excluding credit $\operatorname{card}(\mathrm{b})(\mathrm{f})$ |  | 55 |  | 77 |  |  | 55 |  | 77 |  |
| Nonaccrual loans to total period-end loans, excluding credit card |  | 2.91 |  | 3.23 |  |  | 2.91 |  | 3.23 |  |
| Nonaccrual loans to total period-end loans, excluding credit card and PCI loans(b) |  | 3.63 |  | 4.09 |  |  | 3.63 |  | 4.09 |  |

## Business metrics

## Number of:

| Branches | 5,652 | 5,596 | 1 | 5,652 | 5,596 | 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ATMs | 19,171 | 18,485 | 4 | 19,171 | 18,485 | 4 |
| Active online customers (in thousands) | 32,916 | 30,765 | 7 | 32,916 | 30,765 | 7 |
| Active mobile customers (in thousands) | 14,993 | 11,573 | 30\% | 14,993 | 11,573 | 30\% |

 discharged under Chapter 7 bankruptcy ("Chapter 7 loans"). Excluding these charge-offs, net charge-offs for the three months ended September 30 , 2012 would have been $\$ 1.9$ billion, and excluding these charge-offs and PCI loans for the same periods, the net charge-off rate would have been $2.25 \%$. For further information, see Consumer Credit Portfolio on pages $140-142$ of JPMorgan Chase's 2012 Annual Report.
(b) Excludes PCI loans. Because the Firm is recognizing interest income on each pool of PCI loans, they are all considered to be performing
(c) Certain mortgage loans originated with the intent to sell are classified as trading assets on the Consolidated Balance Sheets.

 Family Education Loan Program ("FFELP") of $\$ 456$ million and $\$ 536$ million, respectively, that are 90 or more days past due. These amounts were excluded as reimbursement of insured amounts is proceeding normally.
(e) Loans held-for-sale and loans accounted for at fair value were excluded when calculating the net charge-off rate.
(f) The allowance for loan losses for PCI loans was $\$ 5.0$ billion and $\$ 5.7$ billion at September 30, 2013 and 2012, respectively; these amounts were also excluded from the applicable ratios.

## Consumer \& Business Banking

Selected financial statement data(a)

| (in millions, except ratios) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| Lending- and deposit-related fees | \$ | 770 | \$ | 785 | (2)\% | \$ | 2,198 | \$ | 2,297 | (4)\% |
| Asset management, administration and commissions |  | 465 |  | 407 | 14 |  | 1,345 |  | 1,234 | 9 |
| Card income |  | 384 |  | 343 | 12 |  | 1,111 |  | 1,002 | 11 |
| All other income |  | 127 |  | 122 | 4 |  | 370 |  | 375 | (1) |
| Noninterest revenue |  | 1,746 |  | 1,657 | 5 |  | 5,024 |  | 4,908 | 2 |
| Net interest income |  | 2,684 |  | 2,665 | 1 |  | 7,870 |  | 7,979 | (1) |
| Total net revenue |  | 4,430 |  | 4,322 | 2 |  | 12,894 |  | 12,887 | - |
| Provision for credit losses |  | 104 |  | 107 | (3) |  | 239 |  | 201 | 19 |
| Noninterest expense |  | 3,050 |  | 2,913 | 5 |  | 9,133 |  | 8,543 | 7 |
| Income before income tax expense |  | 1,276 |  | 1,302 | (2) |  | 3,522 |  | 4,143 | (15) |
| Net income | \$ | 762 | \$ | 778 | (2) | \$ | 2,101 | \$ | 2,472 | (15) |
| Return on common equity |  | 27\% |  | 34\% |  |  | 26\% |  | 37\% |  |
| Overhead ratio |  | 69 |  | 67 |  |  | 71 |  | 66 |  |
| Overhead ratio, excluding core deposit intangibles(b) |  | 68 |  | 66 |  |  | 70 |  | 65 |  |
| Equity (period-end and average) | \$ | 11,000 | \$ | 9,000 | 22\% | \$ | 11,000 | \$ | 9,000 | 22\% |

 effective January 1, 2013.
 expense trends of the business. Including CDI amortization expense in the overhead ratio calculation would result in a higher overhead ratio in the earlier years and a lower overhead ratio in

 months ended September 30, 2013 and 2012, respectively.

## Quarterly results

Consumer \& Business Banking net income was $\$ 762$ million, a decrease of $\$ 16$ million, or $2 \%$, compared with the prior year, due to higher noninterest expense, predominantly offset by higher net revenue.

Net revenue was $\$ 4.4$ billion, up 2\% compared with the prior year. Net interest income was $\$ 2.7$ billion, up $1 \%$ compared with the prior year, driven by higher deposit balances, predominantly offset by lower deposit margins. Noninterest revenue was $\$ 1.7$ billion, an increase of $5 \%$, driven by higher investment revenue and debit card revenue.
The provision for credit losses was $\$ 104$ million, compared with $\$ 107$ million in the prior year. The net charge-offs were $\$ 100$ million, compared with $\$ 107$ million in the prior year. The net charge-off rate was $2.10 \%$, down from $2.33 \%$ in the prior year.

Noninterest expense was $\$ 3.1$ billion, up $5 \%$ from the prior year, reflecting continued investments in Chase Private Client expansion, and costs related to the control agenda.

## Year-to-date results

Consumer \& Business Banking net income was $\$ 2.1$ billion a decrease of $\$ 371$ million, or $15 \%$, compared with the prior year, due to higher noninterest expense.
Net revenue was $\$ 12.9$ billion, flat compared with the prior year. Net interest income was $\$ 7.9$ billion, down $1 \%$ compared with the prior year, driven by lower deposit margins, predominantly offset by higher deposit balances. Noninterest revenue was $\$ 5.0$ billion, an increase of $2 \%$, driven by higher debit card revenue and investment revenue, partially offset by lower deposit-related fees.

The provision for credit losses was $\$ 239$ million, compared with $\$ 201$ million in the prior year. The net charge-offs were $\$ 235$ million, compared with $\$ 301$ million in the prior year. The net charge-off rate was $1.67 \%$, down from 2.24\% in the prior year.

Noninterest expense was $\$ 9.1$ billion, up $7 \%$ from the prior year, reflecting continued investments in the business, and costs related to the control agenda.

## Selected metrics

| (in millions, except ratios and where otherwise noted) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Business metrics |  |  |  |  |  |  |  |  |  |  |
| Business banking origination volume | \$ | 1,299 | \$ | 1,685 | (23)\% | \$ | 3,850 | \$ | 5,012 | (23)\% |
| Period-end loans |  | 19,029 |  | 18,568 | 2 |  | 19,029 |  | 18,568 | 2 |
| Period-end deposits:(a) |  |  |  |  |  |  |  |  |  |  |
| Checking |  | 180,858 |  | 159,560 | 13 |  | 180,858 |  | 159,560 | 13 |
| Savings |  | 234,315 |  | 208,272 | 13 |  | 234,315 |  | 208,272 | 13 |
| Time and other |  | 28,277 |  | 32,783 | (14) |  | 28,277 |  | 32,783 | (14) |
| Total period-end deposits |  | 443,450 |  | 400,615 | 11 |  | 443,450 |  | 400,615 | 11 |
| Average loans |  | 18,884 |  | 18,279 | 3 |  | 18,785 |  | 17,961 | 5 |
| Average deposits:(a) |  |  |  |  |  |  |  |  |  |  |
| Checking |  | 177,392 |  | 154,015 | 15 |  | 173,894 |  | 151,104 | 15 |
| Savings |  | 231,982 |  | 206,298 | 12 |  | 226,982 |  | 202,077 | 12 |
| Time and other |  | 28,728 |  | 33,472 | (14) |  | 29,856 |  | 34,890 | (14) |
| Total average deposits |  | 438,102 |  | 393,785 | 11 |  | 430,732 |  | 388,071 | 11 |
| Deposit margin |  | 2.32\% |  | 2.56\% |  |  | 2.33\% |  | 2.62\% |  |
| Average assets(a) | \$ | 37,308 | \$ | 34,128 | 9 | \$ | 36,956 | \$ | 34,062 | 8 |
| Credit data and quality statistics |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 100 | \$ | 107 | (7) | \$ | 235 | \$ | 301 | (22) |
| Net charge-off rate |  | 2.10\% |  | 2.33\% |  |  | 1.67\% |  | 2.24\% |  |
| Allowance for loan losses | \$ | 701 | \$ | 698 | - | \$ | 701 | \$ | 698 | - |
| Nonperforming assets |  | 419 |  | 532 | (21) |  | 419 |  | 532 | (21) |
| Retail branch business metrics |  |  |  |  |  |  |  |  |  |  |
| Investment sales volume | \$ | 8,172 | \$ | 6,280 | 30 | \$ | 26,855 | \$ | 19,049 | 41 |
| Client investment assets |  | 178,989 |  | 154,637 | 16 |  | 178,989 |  | 154,637 | 16 |
| \% managed accounts |  | 34\% |  | 28\% |  |  | 34\% |  | 28\% |  |
| Number of: |  |  |  |  |  |  |  |  |  |  |
| Chase Private Client locations |  | 1,948 |  | 960 | 103 |  | 1,948 |  | 960 | 103 |
| Personal bankers |  | 22,961 |  | 23,622 | (3) |  | 22,961 |  | 23,622 | (3) |
| Sales specialists |  | 6,269 |  | 6,205 | 1 |  | 6,269 |  | 6,205 | 1 |
| Client advisors |  | 3,028 |  | 3,034 | - |  | 3,028 |  | 3,034 | - |
| Chase Private Clients |  | 192,358 |  | 75,766 | 154 |  | 192,358 |  | 75,766 | 154 |
| Accounts (in thousands)(b) |  | 29,301 |  | 27,840 | 5\% |  | 29,301 |  | 27,840 | 5\% |

(a) In the second quarter of 2013, the 2012 data for certain balance sheet line items were revised to reflect the transfer of certain functions and staff from Corporate/Private Equity to CCB, effective January 1, 2013.
(b) Includes checking accounts and Chase LiquidSM cards.

## Mortgage Banking

Selected financial statement data

| (in millions, except ratios) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| Mortgage fees and related income | \$ | 839 | \$ | 2,376 | (65)\% | \$ | 4,108 | \$ | 6,649 | (38)\% |
| All other income |  | 38 |  | 112 | (66) |  | 232 |  | 366 | (37) |
| Noninterest revenue |  | 877 |  | 2,488 | (65) |  | 4,340 |  | 7,015 | (38) |
| Net interest income |  | 1,143 |  | 1,187 | (4) |  | 3,456 |  | 3,658 | (6) |
| Total net revenue |  | 2,020 |  | 3,675 | (45) |  | 7,796 |  | 10,673 | (27) |
| Provision for credit losses |  | $(1,044)$ |  | 524 | NM |  | $(1,899)$ |  | (221) | NM |
| Noninterest expense |  | 1,900 |  | 2,123 | (11) |  | 5,540 |  | 6,250 | (11) |
| Income before income tax expense |  | 1,164 |  | 1,028 | 13 |  | 4,155 |  | 4,644 | (11) |
| Net income | \$ | 705 | \$ | 623 | 13 | \$ | 2,520 | \$ | 2,923 | (14) |
| Return on common equity |  | 14\% |  | 14\% |  |  | 17\% |  | 22\% |  |
| Overhead ratio |  | 94 |  | 58 |  |  | 71 |  | 59 |  |
| Equity (period-end and average) | \$ | 19,500 | \$ | 17,500 | 11\% | \$ | 19,500 | \$ | 17,500 | 11\% |

## Quarterly results

Mortgage Banking net income was $\$ 705$ million, an increase of $\$ 82$ million, or $13 \%$, compared with the prior year, driven by lower provision for credit losses and noninterest expense, predominantly offset by lower net revenue.

Net revenue was $\$ 2.0$ billion, a decrease of $\$ 1.7$ billion compared with the prior year. Net interest income was $\$ 1.1$ billion, a decrease of $\$ 44$ million, or $4 \%$, driven by lower loan balances due to portfolio runoff. Noninterest revenue was $\$ 877$ million, a decrease of $\$ 1.6$ billion, driven by lower mortgage fees and related income.

The provision for credit losses was a benefit of $\$ 1.0$ billion, compared with a provision for credit losses of $\$ 524$ million in the prior year. The current quarter reflected a $\$ 1.25$ billion reduction in the allowance for loan losses due to lower estimated losses reflecting continued home price improvement and favorable delinquency trends. The prior year included a $\$ 900$ million reduction in the allowance for loan losses. Net charge-offs were \$206 million, compared with $\$ 1.4$ billion in the prior year. Prior-year total net charge-offs included $\$ 825$ million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy.

Noninterest expense was $\$ 1.9$ billion, a decrease of $\$ 223$ million, or $11 \%$, from the prior year, due to lower servicing expense.

## Year-to-date results

Mortgage Banking net income was $\$ 2.5$ billion, a decrease of $\$ 403$ million, or $14 \%$, compared with the prior year, driven by lower net revenue, predominantly offset by lower provision for credit losses and lower noninterest expense.

Net revenue was $\$ 7.8$ billion, a decrease of $\$ 2.9$ billion compared with the prior year. Net interest income was $\$ 3.5$ billion, a decrease of $\$ 202$ million, or $6 \%$, driven by lower loan balances due to portfolio runoff. Noninterest revenue was $\$ 4.3$ billion, a decrease of $\$ 2.7$ billion, driven by lower mortgage fees and related income.
The provision for credit losses was a benefit of $\$ 1.9$ billion, compared with a benefit of $\$ 221$ million in the prior year. The current year reflected a $\$ 2.9$ billion reduction in the allowance for loan losses due to lower estimated losses reflecting continued home price improvement and favorable delinquency trends. The prior year included a $\$ 3.15$ billion reduction in the allowance for loan losses. Net charge-offs were $\$ 951$ million, compared with $\$ 2.9$ billion in the prior year. Prior-year total net charge-offs included $\$ 825$ million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy.

Noninterest expense was $\$ 5.5$ billion, a decrease of $\$ 710$ million, or $11 \%$, from the prior year, due to lower servicing expenses, including lower costs associated with the Independent Foreclosure Review, partially offset by higher headcount-related expenses as Mortgage Production built origination capacity.

## Functional results


(a) Includes provision for credit losses associated with Mortgage Production.

## Selected income statement data


(a) Represents both the impact of changes in estimated future prepayments due to changes in market interest rates, and the difference between actual and expected prepayments.
(b) Represents the aggregate impact of changes in model inputs and assumptions such as projected cash flows (e.g., cost to service), discount rates and changes in prepayments other than those attributable to changes in market interest rates (e.g., changes in prepayments due to changes in home prices).

## Quarterly results

Mortgage Production pretax income was $\$ 90$ million, a decrease of $\$ 997$ million from the prior year, reflecting lower volumes and lower margins, partially offset by lower repurchase losses. Mortgage production-related revenue, excluding repurchase losses, was $\$ 584$ million, a decrease of $\$ 1.2$ billion, or $67 \%$, from the prior year, reflecting lower volumes from rising rates and lower revenue margins. Production expense was $\$ 669$ million, a decrease of $\$ 9$ million from the prior year. Repurchase losses for the current quarter reflected a benefit of $\$ 175$ million, compared with losses of $\$ 13$ million in the prior year. The current quarter reflected a $\$ 300$ million reduction in repurchase liability and lower realized repurchase losses, compared with a $\$ 218$ million reduction in repurchase liability in the prior year. For further information, see Mortgage repurchase liability on pages 56-60 of this Form 10-Q.

Mortgage Servicing pretax loss was \$406 million, a decrease of \$247 million from the prior year. Mortgage net servicing-related revenue was $\$ 632$ million, a decrease of $\$ 122$ million, or $16 \%$, from the prior year, driven by lower revenue from an exited non-core product and lower gains on Government National Mortgage Association ("Ginnie Mae") buy-outs. MSR risk management was a loss of $\$ 180$ million, compared with income of $\$ 150$ million in the prior year. See Note 16 on pages 186-189 of this Form 10-Q for further information regarding changes in value of the MSR asset and related hedges. Servicing expense was
\$858 million, a decrease of \$205 million from the prior year, reflecting lower costs associated with the Independent Foreclosure Review and lower servicing headcount, partially offset by higher expense for foreclosurerelated matters. The current quarter included approximately $\$ 200$ million of expense related to refined estimates of servicing liabilities resulting from foreclosure delays.

Real Estate Portfolios pretax income was $\$ 1.5$ billion, up $\$ 1.4$ billion from the prior year. Net revenue was $\$ 809$ million, a decrease of $\$ 197$ million, or $20 \%$, from the prior year. The decrease was due to higher loan retention driving lower noninterest revenue and a decline in net interest income, resulting from lower loan balances due to portfolio runoff. The provision for credit losses was a benefit of $\$ 1.0$ billion, compared with a provision for credit losses of $\$ 520$ million in the prior year. The currentquarter provision reflected a $\$ 1.25$ billion reduction in the allowance for loan losses, $\$ 750$ million from the purchased credit-impaired allowance and \$500 million from the non credit-impaired allowance, due to lower estimated losses reflecting continued home price improvement and favorable delinquency trends. The prior year provision included a \$900 million reduction in the non credit-impaired allowance for loan losses. Net charge-offs were $\$ 204$ million, compared with $\$ 1.4$ billion in the prior year. Prior-year total net charge-offs included $\$ 825$ million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. See Consumer Credit Portfolio on
pages 75-85 of this Form 10-Q for the net charge-off amounts and rates. Noninterest expense was $\$ 375$ million, a decrease of $\$ 11$ million, or $3 \%$, compared with the prior year.

## Year-to-date results

Mortgage Production pretax income was \$1.1 billion, a decrease of \$1.7 billion from the prior year, reflecting lower revenue margins, partially offset by lower repurchase losses. Mortgage production-related revenue, excluding repurchase losses, was $\$ 3.1$ billion, a decrease of $\$ 1.9$ billion, or $38 \%$, from the prior year, reflecting lower revenue margins. Production expense was $\$ 2.1$ billion, an increase of $\$ 228$ million from the prior year, driven by higher headcount-related expense as the business built origination capacity. Repurchase losses for the current year reflected a benefit of \$110 million, compared with losses of $\$ 325$ million in the prior year. The current year reflected a $\$ 585$ million reduction in repurchase liability and lower realized repurchase losses, compared with a $\$ 434$ million reduction in repurchase liability in the prior year. For further information, see Mortgage repurchase liability on pages 56-60 of this Form 10-Q.

Mortgage Servicing pretax loss was $\$ 374$ million, compared with a pretax loss of $\$ 254$ million in the prior year. Mortgage net servicing-related revenue was $\$ 2.2$ billion, a decrease of $\$ 159$ million, or $7 \%$, from the prior year, driven by lower revenue from an exited non-core product. MSR risk management was a loss of $\$ 244$ million, compared with income of $\$ 574$ million in the prior year, driven by the net impact of various changes in model inputs and assumptions. See Note 16 on pages 186-189 of this Form 10-Q for further information regarding changes in value of the MSR asset and related hedges. Servicing expense was $\$ 2.3$ billion, a decrease of $\$ 857$ million from the prior year, reflecting lower costs associated with the Independent Foreclosure Review and lower servicing headcount.
Real Estate Portfolios pretax income was $\$ 3.4$ billion, up $\$ 1.3$ billion from the prior year. Net revenue was $\$ 2.7$ billion, a decrease of $\$ 465$ million, or $15 \%$, from the prior year. The decrease was driven by a decline in net interest income, resulting from lower loan balances due to portfolio run off and higher loan retention driving lower noninterest
revenue. The provision for credit losses was a benefit of $\$ 1.9$ billion, compared with a benefit of $\$ 226$ million in the prior year. The current-year provision reflected a $\$ 2.9$ billion reduction in the allowance for loan losses, $\$ 2.1$ billion from the non credit-impaired allowance and $\$ 750$ million from the purchased credit-impaired allowance, due to lower estimated losses reflecting continued home price improvement and favorable delinquency trends. The prior year provision included a $\$ 3.15$ billion reduction in the non credit-impaired allowance for loan losses. Net charge-offs were $\$ 940$ million, compared with $\$ 2.9$ billion in the prior year. Prior-year total net charge-offs included $\$ 825$ million of incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. Noninterest expense was $\$ 1.1$ billion, a decrease of $\$ 75$ million, or $6 \%$, compared with the prior year, driven by lower foreclosed asset expense due to lower foreclosure inventory.

## PCI Loans

Included within Real Estate Portfolios are PCI loans that the Firm acquired in the Washington Mutual transaction. For PCI loans, the excess of the undiscounted gross cash flows expected to be collected over the carrying value of the loans (the "accretable yield") is accreted into interest income at a level rate of return over the expected life of the loans.

The net spread between the PCI loans and the related liabilities are expected to be relatively constant over time, except for any basis risk or other residual interest rate risk that remains and for certain changes in the accretable yield percentage (e.g., from extended loan liquidation periods and from prepayments). As of September 30, 2013, the remaining weighted-average life of the PCI loan portfolio is expected to be 9 years. The loan balances are expected to decline more rapidly over the next three years as the most troubled loans are liquidated, and more slowly thereafter as the remaining troubled borrowers have limited refinancing opportunities. Similarly, default and servicing expense are expected to be higher in the earlier years and decline over time as liquidations slow down.
For further information, see Note 13, PCI loans, on pages 170-171 of this Form 10-Q.

## Mortgage Production and Mortgage Servicing

## Selected metrics

| (in millions, except ratios) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Selected balance sheet data |  |  |  |  |  |  |  |  |  |  |
| Period-end loans: |  |  |  |  |  |  |  |  |  |  |
| Prime mortgage, including option ARMs(a) | \$ | 15,571 | \$ | 17,153 | (9)\% | \$ | 15,571 | \$ | 17,153 | (9)\% |
| Loans held-for-sale and loans at fair value(b) |  | 10,447 |  | 15,250 | (31) |  | 10,447 |  | 15,250 | (31) |
| Average loans: |  |  |  |  |  |  |  |  |  |  |
| Prime mortgage, including option ARMs(a) |  | 15,878 |  | 17,381 | (9) |  | 16,782 |  | 17,366 | (3) |
| Loans held-for-sale and loans at fair value(b) |  | 14,060 |  | 17,879 | (21) |  | 17,787 |  | 17,068 | 4 |
| Average assets |  | 54,870 |  | 59,769 | (8) |  | 59,622 |  | 59,722 | - |
| Repurchase liability (period-end) |  | 1,945 |  | 2,779 | (30) |  | 1,945 |  | 2,779 | (30) |
| Credit data and quality statistics |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Prime mortgage, including option ARMs |  | 2 |  | 4 | (50) |  | 11 |  | 5 | 120 |
| Net charge-off rate: |  |  |  |  |  |  |  |  |  |  |
| Prime mortgage, including option ARMs |  | 0.05\% |  | 0.09\% |  |  | 0.09\% |  | 0.04\% |  |
| 30+ day delinquency rate(c) |  | 3.16 |  | 3.10 |  |  | 3.16 |  | 3.10 |  |
| Nonperforming assets(d) | \$ | 670 | \$ | 700 | (4)\% | \$ | 670 | \$ | 700 | (4)\% |

 repurchased from Ginnie Mae pools in Mortgage repurchase liability on pages 56-60 and Note 21 on pages 195-199 of this Form $10-\mathrm{Q}$.
(b) Predominantly consists of prime mortgages originated with the intent to sell that are accounted for at fair value and classified as trading assets on the Consolidated Balance Sheets.
(c) At September 30, 2013 and 2012, excluded mortgage loans insured by U.S. government agencies of $\$ 10.0$ billion and $\$ 12.1$ billion, respectively, that are 30 or more days past due. These amounts were excluded as reimbursement of insured amounts is proceeding normally. For further discussion, see Note 13 on pages 155-177 of this Form 10-Q which summarizes loan delinquency information.

 13 on pages 155-177 of this Form 10-Q which summarizes loan delinquency information.

## Selected metrics

| (in billions, except ratios) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Business metrics |  |  |  |  |  |  |  |  |  |  |
| Mortgage origination volume by channel |  |  |  |  |  |  |  |  |  |  |
| Retail | \$ | 17.7 | \$ | 25.5 | (31)\% | \$ | 67.2 | \$ | 75.0 | (10)\% |
| Wholesale(a) |  | - |  | - | - |  | 0.2 |  | 0.2 | - |
| Correspondent(a) |  | 22.8 |  | 21.8 | 5 |  | 74.8 |  | 54.4 | 38 |
| Total mortgage origination volume(b) | \$ | 40.5 | \$ | 47.3 | (14) | \$ | 142.2 | \$ | 129.6 | 10 |
| Mortgage application volume by channel |  |  |  |  |  |  |  |  |  |  |
| Retail | \$ | 20.7 | \$ | 44.7 | (54) | \$ | 92.2 | \$ | 127.8 | (28) |
| Wholesale(a) |  | - |  | 0.2 | NM |  | 0.2 |  | 0.5 | (60) |
| Correspondent(a) |  | 19.7 |  | 28.3 | (30) |  | 73.5 |  | 71.7 | 3 |
| Total mortgage application volume | \$ | 40.4 | \$ | 73.2 | (45) | \$ | 165.9 | \$ | 200.0 | (17) |
| Third-party mortgage loans serviced (period-end) | \$ | 831.1 | \$ | 811.4 | 2 | \$ | 831.1 | \$ | 811.4 | 2 |
| Third-party mortgage loans serviced (average) |  | 831.5 |  | 825.7 | 1 |  | 842.0 |  | 861.7 | (2) |
| MSR carrying value (period-end) |  | 9.5 |  | 7.1 | $34 \%$ |  | 9.5 |  | 7.1 | 34\% |
| Ratio of MSR carrying value (period-end) to third-party mortgage loans serviced (period-end) |  | 1.14\% |  | 0.88\% |  |  | 1.14\% |  | 0.88\% |  |
| Ratio of annualized loan servicing-related revenue to third-party mortgage loans serviced (average) |  | 0.38 |  | 0.46 |  |  | 0.40 |  | 0.46 |  |
| MSR revenue multiple(c) |  | 3.00x |  | 1.91x |  |  | 2.85x |  | 1.91x |  |

 guarantor in the transaction.
(b) Firmwide mortgage origination volume was $\$ 44.2$ billion and $\$ 49.6$ billion for the three months ended September 30, 2013 and 2012, respectively, and $\$ 151.3$ billion and $\$ 136.1$ billion for the nine months ended September 30, 2013 and 2012, respectively.
(c) Represents the ratio of MSR carrying value (period-end) to third-party mortgage loans serviced (period-end) divided by the ratio of annualized loan servicing-related revenue to third-party mortgage loans serviced (average).

## Real Estate Portfolios

## Selected metrics

| (in millions) | As of or for the three months ended September 30, |  |  | As of or for the nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change | 2013 | 2012 | Change |

Loans, excluding PCI

| Period-end loans owned: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Home equity | $\mathbf{\$}$ | $\mathbf{5 9 , 8 2 5}$ | $\$$ | 69,686 |
| Prime mortgage, including option ARMs |  | $\mathbf{4 7 , 9 5 8}$ |  | 41,404 |
| Subprime mortgage | $\mathbf{7 , 3 7 6}$ |  | 8,552 |  |
| Other | $\mathbf{5 6 8}$ | $\mathbf{1 1 5 , 7 2 7}$ | $\$$ | 120,295 |
| Total period-end loans owned |  |  |  |  |
| Average loans owned: | $\mathbf{6 1 , 0 0 5}$ | $\$$ | 71,620 |  |
| Home equity |  | $\mathbf{4 6 , 1 7 7}$ |  | 41,628 |
| Prime mortgage, including option ARMs |  | $\mathbf{7 , 5 2 9}$ |  | 8,774 |
| Subprime mortgage | $\mathbf{5 7 9}$ |  | 665 |  |
| Other | $\mathbf{\$}$ | $\mathbf{1 1 5 , 2 9 0}$ | $\$$ | 122,687 |
| Total average loans owned |  |  |  |  |

## PCI loans

| Period-end loans owned: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Home equity | $\mathbf{\$}$ | $\mathbf{1 9 , 4 1 1}$ | $\$$ | 21,432 |
| Prime mortgage |  | $\mathbf{1 2 , 4 8 7}$ |  | 14,038 |
| Subprime mortgage |  | $\mathbf{4 , 2 9 7}$ |  | 4,702 |
| Option ARMs | $\mathbf{1 8 , 5 6 4}$ |  | 21,024 |  |
| Total period-end loans owned | $\mathbf{5 4 , 7 5 9}$ | $\$$ | 61,196 |  |
| Average loans owned: | $\mathbf{\$}$ | $\mathbf{1 9 , 6 7 7}$ | $\$$ | 21,620 |
| Home equity |  | $\mathbf{1 2 , 7 0 5}$ |  | 14,185 |
| Prime mortgage |  | $\mathbf{4 , 3 5 7}$ |  | 4,717 |
| Subprime mortgage |  | $\mathbf{1 8 , 8 9 0}$ |  | 21,237 |
| Option ARMs | $\mathbf{\$}$ | $\mathbf{5 5 , 6 2 9}$ | $\$$ | 61,759 |
| Total average loans owned |  |  |  |  |

## Total Real Estate Portfolios

Period-end loans owned:

| Home equity | $\mathbf{\$}$ | $\mathbf{7 9 , 2 3 6}$ | $\$$ | 91,118 |
| :--- | ---: | ---: | ---: | ---: |
| Prime mortgage, including option ARMs |  | $\mathbf{7 9 , 0 0 9}$ | 76,466 |  |
| Subprime mortgage |  | $\mathbf{1 1 , 6 7 3}$ | 13,254 |  |
| Other | $\mathbf{5 6 8}$ | 653 |  |  |
| Total period-end loans owned | $\$$ | $\mathbf{1 7 0 , 4 8 6}$ | $\$$ | 181,491 |


| Average loans owned: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Home equity | $\$$ | $\mathbf{8 0 , 6 8 2}$ | $\$$ | 93,240 |
| Prime mortgage, including option ARMs |  | $\mathbf{7 7 , 7 7 2}$ | 77,050 |  |
| Subprime mortgage | $\mathbf{1 1 , 8 8 6}$ | 13,491 |  |  |
| Other | $\mathbf{\$}$ | $\mathbf{1 7 0 , 9 1 9}$ | $\$$ | 184,446 |
| Total average loans owned | $\mathbf{5}$ | $\mathbf{1 6 3 , 0 0 1}$ | $\$$ | 173,613 |
| Average assets |  | $\mathbf{5 8 0}$ | 665 |  |
| Home equity origination volume |  |  | 375 |  |


| $(13)$ | $\$$ | $\mathbf{7 9 , 2 3 6}$ | $\$$ | 91,118 |
| :---: | ---: | ---: | ---: | ---: |
| 3 |  | $\mathbf{7 9 , 0 0 9}$ |  | 76,466 |
| $(12)$ |  | $\mathbf{1 1 , 6 7 3}$ |  | 13,254 |
| $(13)$ |  | 568 |  | 653 |
| $(6)$ | $\$$ | $\mathbf{1 7 0 , 4 8 6}$ | $\$$ | 181,491 |
|  |  |  |  |  |
| $(13)$ | $\$$ | $\mathbf{8 3 , 7 7 6}$ | $\$$ | 96,147 |
| 1 |  | $\mathbf{7 6 , 3 7 7}$ |  | 79,018 |
| $(12)$ |  | $\mathbf{1 2 , 3 1 2}$ |  | 13,944 |
| $(13)$ |  | $\mathbf{5 9 8}$ |  | 686 |
| $(7)$ | $\$$ | $\mathbf{1 7 3 , 0 6 3}$ | $\$$ | 189,795 |
| $(6)$ | $\$$ | $\mathbf{1 6 4 , 3 1 0}$ | $\$$ | 177,840 |
| $55 \%$ |  | $\mathbf{1 , 4 8 1}$ |  | 1,047 |

## Credit data and quality statistics

| (in millions, except ratios) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Net charge-offs/(recoveries), excluding PCI loans(a) |  |  |  |  |  |  |  |  |  |  |
| Home equity | \$ | 218 | \$ | 1,120 | (81)\% | \$ | 787 | \$ | 2,128 | (63)\% |
| Prime mortgage, including option ARMs |  | (11) |  | 143 | NM |  | 49 |  | 388 | (87) |
| Subprime mortgage |  | (4) |  | 152 | NM |  | 96 |  | 394 | (76) |
| Other |  | 1 |  | 5 | (80) |  | 8 |  | 14 | (43) |
| Total net charge-offs/(recoveries), excluding PCI loans | \$ | 204 | \$ | 1,420 | (86) | \$ | 940 | \$ | 2,924 | (68) |
| Net charge-off/(recovery) rate, excluding PCI loans(a): |  |  |  |  |  |  |  |  |  |  |
| Home equity |  | 1.42\% |  | 6.22\% |  |  | 1.66\% |  | 3.84\% |  |
| Prime mortgage, including option ARMs |  | (0.09) |  | 1.37 |  |  | 0.15 |  | 1.22 |  |
| Subprime mortgage |  | (0.21) |  | 6.89 |  |  | 1.64 |  | 5.77 |  |
| Other |  | 0.69 |  | 2.99 |  |  | 1.79 |  | 2.73 |  |
| Total net charge-off/(recovery) rate, excluding PCI loans |  | 0.70 |  | 4.60 |  |  | 1.09 |  | 3.09 |  |
| Net charge-off/(recovery) rate - reported(a): |  |  |  |  |  |  |  |  |  |  |
| Home equity |  | 1.07\% |  | 4.78\% |  |  | 1.26\% |  | 2.96\% |  |
| Prime mortgage, including option ARMs |  | (0.06) |  | 0.74 |  |  | 0.09 |  | 0.66 |  |
| Subprime mortgage |  | (0.13) |  | 4.48 |  |  | 1.04 |  | 3.77 |  |
| Other |  | 0.69 |  | 2.99 |  |  | 1.79 |  | 2.73 |  |
| Total net charge-off/(recovery) rate - reported |  | 0.47 |  | 3.06 |  |  | 0.73 |  | 2.06 |  |
| 30+ day delinquency rate, excluding PCI loans(b) |  | 3.81\% |  | 5.12\% |  |  | 3.81\% |  | 5.12\% |  |
| Allowance for loan losses, excluding PCI loans | \$ | 2,768 | \$ | 5,568 | (50) | \$ | 2,768 | \$ | 5,568 | (50) |
| Allowance for PCI loans |  | 4,961 |  | 5,711 | (13) |  | 4,961 |  | 5,711 | (13) |
| Allowance for loan losses | \$ | 7,729 | \$ | 11,279 | (31) | \$ | 7,729 | \$ | 11,279 | (31) |
| Nonperforming assets(c) |  | 7,385 |  | 8,669 | (15)\% |  | 7,385 |  | 8,669 | (15)\% |
| Allowance for loan losses to period-end loans retained |  | 4.53\% |  | 6.21\% |  |  | 4.53\% |  | 6.21\% |  |
| Allowance for loan losses to period-end loans retained, excluding PCI loans |  | 2.39 |  | 4.63 |  |  | 2.39 |  | 4.63 |  |

(a) Net charge-offs and net charge-off rates for the three months ended September 30, 2012 included $\$ 825$ million of charge-offs of Chapter 7 loans. Excluding these charges-offs, net charge-offs for the three months ended September 30, 2012 would have been $\$ 402$ million, $\$ 97$ million and $\$ 91$ million for the home equity, prime mortgage, including option ARMs, and subprime mortgage portfolios, respectively. Net charge-off rates for the same period, excluding these charge-offs and PCI loans, would have been $2.23 \%, 0.93 \%$ and $4.13 \%$ for the home equity, prime mortgage, including option ARMs, and subprime mortgage portfolios, respectively. For further information, see Consumer Credit Portfolio on pages 140-142 of JPMorgan Chase's 2012 Annual Report.
(b) The $30+$ day delinquency rate for PCI loans was $16.19 \%$ and $20.65 \%$ at September 30, 2013 and 2012, respectively.
(c) Excludes PCI loans. Because the Firm is recognizing interest income on each pool of PCI loans, they are all considered to be performing.

## Card, Merchant Services \& Auto

Selected financial statement data

|  | As of or for the three months ended September 30, |  |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions, except ratios) | 2013 |  | 2012 |  | Change |  | 2013 |  | 2012 |  | Change |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |
| Card income | \$ | 1,075 | \$ | 1,032 |  | 4\% | \$ | 3,155 | \$ | 2,995 | 5\% |
| All other income |  | 263 |  | 248 |  | 6 |  | 769 |  | 782 | (2) |
| Noninterest revenue |  | 1,338 |  | 1,280 |  | 5 |  | 3,924 |  | 3,777 | 4 |
| Net interest income |  | 3,294 |  | 3,443 |  | (4) |  | 10,098 |  | 10,185 | (1) |
| Total net revenue |  | 4,632 |  | 4,723 |  | (2) |  | 14,022 |  | 13,962 | - |
| Provision for credit losses |  | 673 |  | 1,231 |  | (45) |  | 1,923 |  | 2,703 | (29) |
| Noninterest expense |  | 1,917 |  | 1,920 | - |  |  | 5,848 |  | 6,045 | (3) |
| Income before income tax expense |  | 2,042 |  | 1,572 |  | 30 |  | 6,251 |  | 5,214 | 20 |
| Net income | \$ | 1,235 | \$ | 954 |  | 29 | \$ | 3,756 | \$ | 3,167 | 19 |
| Return on common equity |  | 32\% |  | 23\% |  |  |  | 32\% |  | 26\% |  |
| Overhead ratio |  | 41 |  | 41 |  |  |  | 42 |  | 43 |  |
| Equity (period-end and average) | \$ | 15,500 | \$ | 16,500 |  | (6)\% | \$ | 15,500 | \$ | 16,500 | (6)\% |

## Quarterly results

Card, Merchant Services \& Auto net income was $\$ 1.2$ billion, an increase of $\$ 281$ million, or $29 \%$, compared with the prior year, driven by lower provision for credit losses, partially offset by lower net revenue.

Net revenue was $\$ 4.6$ billion, down $\$ 91$ million, or $2 \%$, compared with the prior year. Net interest income was $\$ 3.3$ billion, down $\$ 149$ million compared with the prior year, primarily driven by spread compression in Credit Card and Auto. Noninterest revenue was $\$ 1.3$ billion, up $\$ 58$ million compared with the prior year, primarily driven by higher net interchange income, auto lease income and merchant servicing revenue, largely offset by lower revenue from an exited non-core product.

The provision for credit losses was $\$ 673$ million, compared with $\$ 1.2$ billion in the prior year. The current-quarter provision reflected lower net charge-offs and a $\$ 351$ million reduction in the allowance for loan losses due to lower estimated losses reflecting improved delinquency trends and restructured loan performance. The prior-year provision included a \$55 million reduction in the allowance for loan losses. The Credit Card net charge-off rate 1 was $2.86 \%$, down from $3.57 \%$ in the prior year; and the $30+$ day delinquency rate ${ }^{1}$ was $1.68 \%$, down from $2.15 \%$ in the prior year. The Auto net charge-off rate was $0.35 \%$, down from $0.74 \%$ in the prior year.
Noninterest expense was $\$ 1.9$ billion, flat from the prior year.

Year-to-date results
Card, Merchant Services \& Auto net income was $\$ 3.8$ billion, an increase of $\$ 589$ million, or $19 \%$, compared with the prior year, driven by lower provision for credit losses and lower noninterest expense.

Net revenue was $\$ 14.0$ billion, flat compared with the prior year. Net interest income was $\$ 10.1$ billion, down $\$ 87$ million compared with the prior year, primarily driven by spread compression in Credit Card and Auto and lower average credit card loan balances, offset by the impact of lower revenue reversals associated with lower net charge-offs in Credit Card. Noninterest revenue was $\$ 3.9$ billion, up $\$ 147$ million compared with the prior year, primarily driven by higher net interchange income, auto lease income and merchant servicing revenue, largely offset by lower revenue from an exited non-core product and a gain on an investment security in the prior year.

The provision for credit losses was $\$ 1.9$ billion, compared with $\$ 2.7$ billion in the prior year. The current-year provision reflected lower net charge-offs and a $\$ 1.4$ billion reduction in the allowance for loan losses due to lower estimated losses reflecting improved delinquency trends and restructured loan performance. The prior-year provision included a $\$ 1.6$ billion reduction in the allowance for loan losses. The Credit Card net charge-off rate ${ }^{1}$ was $3.24 \%$, down from $4.09 \%$ in the prior year. The Auto net chargeoff rate was $0.28 \%$, down from $0.40 \%$ in the prior year.

Noninterest expense was $\$ 5.8$ billion, a decrease of $\$ 197$ million, or $3 \%$, from the prior year, primarily driven by lower remediation expense, inclusive of current-period charges, related to an exited non-core product.
1 The net charge-off and $30+$ day delinquency rates presented for credit card loans, which include loans held-for-sale, are non-GAAP financial measures. Management uses this as an additional measure to assess the performance of the portfolio.

## Selected metrics

| (in millions, except ratios and where otherwise noted) | As of or for the three months ended September 30, |  |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change |  | 2013 |  | 2012 |  | Change |
| Selected balance sheet data (period-end) |  |  |  |  |  |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |
| Credit Card | \$ | 123,982 | \$ | 124,537 |  | -\% | \$ | 123,982 | \$ | 124,537 | -\% |
| Auto |  | 50,810 |  | 48,920 |  | 4 |  | 50,810 |  | 48,920 | 4 |
| Student |  | 10,777 |  | 11,868 |  | (9) |  | 10,777 |  | 11,868 | (9) |
| Total loans | \$ | 185,569 | \$ | 185,325 |  | - | \$ | 185,569 | \$ | 185,325 | - |
| Selected balance sheet data (average) |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 198,702 | \$ | 196,302 |  | 1 | \$ | 197,427 | \$ | 197,679 | - |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |
| Credit Card |  | 123,912 |  | 124,339 |  | - |  | 123,445 |  | 125,712 | (2) |
| Auto |  | 50,432 |  | 48,399 |  | 4 |  | 50,386 |  | 48,126 | 5 |
| Student |  | 10,907 |  | 12,037 |  | (9) |  | 11,178 |  | 12,774 | (12) |
| Total loans | \$ | 185,251 | \$ | 184,775 |  | - | \$ | 185,009 | \$ | 186,612 | (1) |
| Business metrics |  |  |  |  |  |  |  |  |  |  |  |
| Credit Card, excluding Commercial Card |  |  |  |  |  |  |  |  |  |  |  |
| Sales volume (in billions) | \$ | 107.0 | \$ | 96.6 |  | 11 | \$ | 306.9 | \$ | 279.5 | 10 |
| New accounts opened |  | 1.7 |  | 1.6 |  | 6 |  | 4.9 |  | 4.9 | - |
| Open accounts |  | 65.0 |  | 63.9 |  | 2 |  | 65.0 |  | 63.9 | 2 |
| Accounts with sales activity |  | 30.0 |  | 29.1 |  | 3 |  | 30.0 |  | 29.1 | 3 |
| \% of accounts acquired online |  | 53\% |  | 52\% |  |  |  | 53\% |  | 49\% |  |
| Merchant Services (Chase Paymentech Solutions) |  |  |  |  |  |  |  |  |  |  |  |
| Merchant processing volume (in billions) | \$ | 185.9 | \$ | 163.6 |  | 14 | \$ | 546.7 | \$ | 476.6 | 15 |
| Total transactions (in billions) |  | 8.9 |  | 7.4 |  | 20 |  | 26.0 |  | 21.3 | 22 |
| Auto \& Student |  |  |  |  |  |  |  |  |  |  |  |
| Origination volume (in billions) |  |  |  |  |  |  |  |  |  |  |  |
| Auto | \$ | 6.4 | \$ | 6.3 |  | 2 \% | \$ | 19.7 | \$ | 17.9 | 10 |
| Student |  | - |  | 0.1 | NM |  |  | 0.1 |  | 0.2 | (50)\% |

## Selected metrics

|  | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions, except ratios) | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Credit data and quality statistics |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Credit Card | \$ | 892 | \$ | 1,116 | (20)\% | \$ | 2,988 | \$ | 3,847 | (22)\% |
| Auto(a) |  | 44 |  | 90 | (51) |  | 107 |  | 144 | (26) |
| Student |  | 88 |  | 80 | 10 |  | 229 |  | 268 | (15) |
| Total net charge-offs | \$ | 1,024 | \$ | 1,286 | (20) | \$ | 3,324 | \$ | 4,259 | (22) |
| Net charge-off rate: |  |  |  |  |  |  |  |  |  |  |
| Credit Card(b) |  | 2.86\% |  | 3.57\% |  |  | 3.24\% |  | 4.11\% |  |
| Auto(a) |  | 0.35 |  | 0.74 |  |  | 0.28 |  | 0.40 |  |
| Student |  | 3.20 |  | 2.64 |  |  | 2.74 |  | 2.80 |  |
| Total net charge-off rate |  | 2.19 |  | 2.77 |  |  | 2.40 |  | 3.06 |  |
| Delinquency rates |  |  |  |  |  |  |  |  |  |  |
| 30+ day delinquency rate: |  |  |  |  |  |  |  |  |  |  |
| Credit Card(c) |  | 1.69 |  | 2.15 |  |  | 1.69 |  | 2.15 |  |
| Auto |  | 0.93 |  | 1.11 |  |  | 0.93 |  | 1.11 |  |
| Student(d) |  | 2.60 |  | 2.38 |  |  | 2.60 |  | 2.38 |  |
| Total 30+ day delinquency rate |  | 1.53 |  | 1.89 |  |  | 1.53 |  | 1.89 |  |
| 90+ day delinquency rate - Credit Card(c) |  | 0.79 |  | 0.99 |  |  | 0.79 |  | 0.99 |  |
| Nonperforming assets(e) | \$ | 239 | \$ | 284 | (16) | \$ | 239 | \$ | 284 | (16) |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |
| Credit Card | \$ | 4,097 | \$ | 5,503 | (26) | \$ | 4,097 | \$ | 5,503 | (26) |
| Auto \& Student |  | 953 |  | 954 | - |  | 953 |  | 954 | - |
| Total allowance for loan losses | \$ | 5,050 | \$ | 6,457 | (22)\% | \$ | 5,050 | \$ | 6,457 | (22)\% |
| Allowance for loan losses to period-end loans: $\quad$ |  |  |  |  |  |  |  |  |  |  |
| Credit Card(c) |  | 3.31\% |  | 4.42\% |  |  | 3.31\% |  | 4.42\% |  |
| Auto \& Student |  | 1.55 |  | 1.57 |  |  | 1.55 |  | 1.57 |  |
| Total allowance for loan losses to period-end loans |  | 2.73 |  | 3.49 |  |  | 2.73 |  | 3.49 |  |

 months ended September 30, 2012 would have been $\$ 35$ million, and the net charge-off rate would have been $0.29 \%$.
 months ended September 30, 2013 and 2012, respectively. These amounts are excluded when calculating the net charge-off rate.
 the allowance for loan losses to period-end loans.
 amounts are excluded as reimbursement of insured amounts is proceeding normally.
 past due. These amounts are excluded as reimbursement of insured amounts is proceeding normally.

## Card Services supplemental information

| (in millions, except ratios) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| Noninterest revenue | \$ | 994 | \$ | 971 | 2 \% | \$ | 2,926 | \$ | 2,873 | 2\% |
| Net interest income |  | 2,824 |  | 2,923 | (3) |  | 8,657 |  | 8,606 | 1 |
| Total net revenue |  | 3,818 |  | 3,894 | (2) |  | 11,583 |  | 11,479 | 1 |
| Provision for credit losses |  | 542 |  | 1,116 | (51) |  | 1,588 |  | 2,347 | (32) |
| Noninterest expense |  | 1,458 |  | 1,517 | (4) |  | 4,496 |  | 4,856 | (7) |
| Income before income tax expense |  | 1,818 |  | 1,261 | 44 |  | 5,499 |  | 4,276 | 29 |
| Net income | \$ | 1,102 | \$ | 769 | 43 \% | \$ | 3,308 | \$ | 2,608 | 27\% |
| Percentage of average loans: |  |  |  |  |  |  |  |  |  |  |
| Noninterest revenue |  | 3.18\% |  | 3.11\% |  |  | 3.17\% |  | 3.05\% |  |
| Net interest income |  | 9.04 |  | 9.35 |  |  | 9.38 |  | 9.14 |  |
| Total net revenue |  | 12.22 |  | 12.46 |  |  | 12.55 |  | 12.20 |  |

## CORPORATE \& INVESTMENT BANK

For a discussion of the business profile on CIB, see pages 92-95 of JPMorgan Chase's 2012 Annual Report and the Introduction on page 4 of this Form 10-Q. CIB provides several non-GAAP financial measures which exclude the impact of DVA on: net revenue, net income, compensation ratio, and return on equity. The ratio for the allowance for loan losses to end-of-period loans is calculated excluding the impact of trade finance and consolidated Firm-administered multi-seller conduits, to provide a more meaningful assessment of CIB's allowance coverage ratio. These measures are used by management to assess the underlying performance of the business and for comparability with peers.

Selected income statement data

| (in millions, except ratios) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| Investment banking fees | \$ | 1,510 | \$ | 1,429 | 6\% | \$ | 4,660 | \$ | 4,049 | 15\% |
| Principal transactions(a) |  | 2,202 |  | 2,263 | (3) |  | 9,451 |  | 8,544 | 11 |
| Lending- and deposit-related fees |  | 471 |  | 486 | (3) |  | 1,430 |  | 1,449 | (1) |
| Asset management, administration and commissions |  | 1,128 |  | 1,104 | 2 |  | 3,584 |  | 3,530 | 2 |
| All other income |  | 392 |  | 290 | 35 |  | 1,106 |  | 749 | 48 |
| Noninterest revenue |  | 5,703 |  | 5,572 | 2 |  | 20,231 |  | 18,321 | 10 |
| Net interest income |  | 2,486 |  | 2,788 | (11) |  | 7,974 |  | 8,363 | (5) |
| Total net revenue(b) |  | 8,189 |  | 8,360 | (2) |  | 28,205 |  | 26,684 | 6 |
| Provision for credit losses |  | (218) |  | (60) | (263) |  | (213) |  | (34) | NM |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |
| Compensation expense |  | 2,330 |  | 2,755 | (15) |  | 8,694 |  | 9,096 | (4) |
| Noncompensation expense |  | 2,669 |  | 2,595 | 3 |  | 8,158 |  | 7,758 | 5 |
| Total noninterest expense |  | 4,999 |  | 5,350 | (7) |  | 16,852 |  | 16,854 | - |
| Income before income tax expense |  | 3,408 |  | 3,070 | 11 |  | 11,566 |  | 9,864 | 17 |
| Income tax expense |  | 1,168 |  | 1,078 | 8 |  | 3,878 |  | 3,463 | 12 |
| Net income | \$ | 2,240 | \$ | 1,992 | 12\% | \$ | 7,688 | \$ | 6,401 | 20\% |

## Financial ratios

| Return on common equity(c) | 16\% | 17\% | 18\% | 18\% |
| :---: | :---: | :---: | :---: | :---: |
| Overhead ratio | 61 | 64 | 60 | 63 |
| Compensation expense as a percentage of total net revenue(d) | 28 | 33 | 31 | 34 |

 and 2012, and $\$ 84$ million and $\$(363)$ million for the nine months ended September 30, 2013 and 2012, respectively.

 and 2012, respectively.
 September 30, 2013 and 2012, respectively.
 $31 \%$ and $34 \%$ for the nine months ended September 30, 2013 and 2012, respectively.

| (in millions) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |
| Advisory | \$ | 322 | \$ | 389 | (17)\% | \$ | 881 | \$ | 1,026 | (14)\% |
| Equity underwriting |  | 333 |  | 235 | 42 |  | 1,063 |  | 761 | 40 |
| Debt underwriting |  | 855 |  | 805 | 6 |  | 2,716 |  | 2,262 | 20 |
| Total investment banking fees |  | 1,510 |  | 1,429 | 6 |  | 4,660 |  | 4,049 | 15 |
| Treasury Services |  | 1,053 |  | 1,064 | (1) |  | 3,148 |  | 3,190 | (1) |
| Lending |  | 351 |  | 357 | (2) |  | 1,222 |  | 949 | 29 |
| Total Banking |  | 2,914 |  | 2,850 | 2 |  | 9,030 |  | 8,188 | 10 |
| Fixed Income Markets(a) |  | 3,439 |  | 3,726 | (8) |  | 12,269 |  | 12,235 | - |
| Equity Markets |  | 1,249 |  | 1,044 | 20 |  | 3,885 |  | 3,511 | 11 |
| Securities Services |  | 996 |  | 965 | 3 |  | 3,057 |  | 3,005 | 2 |
| Credit Adjustments \& Other(b)(c) |  | (409) |  | (225) | (82) |  | (36) |  | (255) | 86 |
| Total Markets \& Investor Services |  | 5,275 |  | 5,510 | (4) |  | 19,175 |  | 18,496 | 4 |
| Total net revenue | \$ | 8,189 | \$ | 8,360 | (2)\% | \$ | 28,205 | \$ | 26,684 | 6\% |

(a) Includes results of the synthetic credit portfolio that was transferred from CIO effective July 2, 2012.
 receivable results.
 and 2012, and $\$ 84$ million and $\$(363)$ million for the nine months ended September 30, 2013 and 2012, respectively.

## Quarterly results

Net income was $\$ 2.2$ billion, up $12 \%$ compared with the prior year. These results primarily reflected lower noninterest expense and a higher benefit from the provision for credit losses, partially offset by lower net revenue. Net revenue was $\$ 8.2$ billion, compared with $\$ 8.4$ billion in the prior year. Net revenue included a $\$ 397$ million loss from debit valuation adjustments ("DVA") on structured notes and derivative liabilities; the prior year included a loss from DVA of $\$ 211$ million. Excluding the impact of DVA, net income was $\$ 2.5$ billion, up $17 \%$ from the prior year, and net revenue was $\$ 8.6$ billion, flat compared with the prior year.
Banking revenue was $\$ 2.9$ billion, up $2 \%$ from the prior year. Investment banking fees were $\$ 1.5$ billion, up $6 \%$ from the prior year, driven by higher equity underwriting fees of $\$ 333$ million, up $42 \%$ from the prior year, and higher debt underwriting fees of $\$ 855$ million, up $6 \%$ from the prior year, partially offset by lower advisory fees of $\$ 322$ million, down $17 \%$ from the prior year. While the industry wide wallet declined $6 \%$ compared with the prior year, the Firm maintained \#1 ranking in Global Investment Banking Fees with lead roles in a majority of large fee transactions. Treasury Services revenue was $\$ 1.1$ billion, flat compared with the prior year due to tighter trade finance spreads which were predominantly offset by higher net interest income on higher deposit balances. Lending revenue was $\$ 351$ million, primarily reflecting net interest income on retained loans and fees on lending-related commitments.

Markets \& Investor Services revenue was $\$ 5.3$ billion, down 4\% from the prior year. Fixed Income Markets revenue was
$\$ 3.4$ billion, down $8 \%$ compared with a strong prior year. The prior year included a modest loss from the synthetic credit portfolio. Equity Markets revenue was $\$ 1.2$ billion, up $20 \%$ from the prior year, driven by broadbased strength across products and regions. Securities Services revenue was $\$ 1.0$ billion, up 3\% from the prior year due to higher custody and fund services revenue, partially offset by lower revenue in agent lending, due to lower spreads. Credit Adjustments \& Other revenue was a loss of \$409 million, compared with a loss of $\$ 225$ million in the prior year; both periods were predominantly driven by the impact of DVA.

The provision for credit losses was a benefit of $\$ 218$ million, compared with a benefit of $\$ 60$ million in the prior year. The ratio of the allowance for loan losses to period-end loans retained was $1.09 \%$, compared with $1.35 \%$ in the prior year. Excluding the impact of the consolidation of Firmadministered multi-seller conduits and trade finance loans, the ratio of the allowance for loan losses to period-end loans retained was $2.01 \%$, compared with $2.92 \%$ in the prior year.

Noninterest expense was $\$ 5.0$ billion, down $7 \%$ from the prior year, primarily driven by lower compensation expense. The compensation ratio for the current quarter was $28 \%$ ( $27 \%$ excluding DVA).

## Year-to-date results

Net income was $\$ 7.7$ billion, up $20 \%$ compared with the prior year. These results reflected higher net revenue as well as a higher benefit from the provision for credit losses. Net revenue was $\$ 28.2$ billion, compared with $\$ 26.7$ billion in the prior year. Net revenue included an $\$ 84$ million gain from DVA on structured notes and derivative liabilities; the prior year included a loss from DVA of $\$ 363$ million.

Excluding the impact of DVA, net income was $\$ 7.6$ billion, up $15 \%$ from the prior year and net revenue was $\$ 28.1$ billion up $4 \%$ from prior year.

Banking revenue was $\$ 9.0$ billion, compared with $\$ 8.2$ billion in the prior year. The Firm continues to rank \#1 in Global Investment Banking fees and increased its wallet share to $8.8 \%$ for year-to-date September 30, 2013, up from $7.5 \%$ for full year 2012 with roles in all ten of the largest wallet transactions year to date, according to Dealogic. Investment banking fees were $\$ 4.7$ billion (up $15 \%$ compared with the prior year), driven by higher debt underwriting fees of $\$ 2.7$ billion (up 20\%) and equity underwriting fees of $\$ 1.1$ billion (up 40\%) partially offset by lower advisory fees of $\$ 881$ million (down $14 \%$ ). Debt underwriting fees were higher driven by overall industry loan wallet growth of $40 \%$ and an increase in the Firm's loan wallet share compared with the prior year, as the Firm had lead roles in a majority of large fee transactions. Bond underwriting revenues also increased from the prior year, as the Firm increased share despite slightly lower industry-wide long-term debt volumes. Equity underwriting fee growth was driven by a $20 \%$ increase in overall industry wallet as well as increased wallet share. Advisory fees were lower compared with the prior year, as the industry-wide M\&A wallet declined 17\%, partially offset by increased share of completed transactions. Treasury Services revenue was $\$ 3.1$ billion, down slightly compared with the prior year primarily due to lower trade finance spreads, which was partially offset by higher net interest income on increased deposit balances. Lending revenue was $\$ 1.2$ billion, compared with $\$ 949$ million in the prior year; the current period primarily reflected net interest income on retained loans and fees on lending-related commitments, as well as gains on securities received from restructured loans.

Markets \& Investor Services revenue was $\$ 19.2$ billion, up 4\% from the prior year. Fixed Income and Equity Markets combined revenue was $\$ 16.2$ billion, up 3\% from the prior year. Fixed Income Markets of $\$ 12.3$ billion was flat compared with the prior period, driven by solid revenue and the absence of a modest loss from the synthetic credit portfolio in the prior year. These were predominantly offset by lower results in rates-related products compared with more favorable conditions and higher liquidity resulting from European Central Bank and Federal Reserve actions in the prior year. Equity Markets of $\$ 3.9$ billion was up $11 \%$ compared with the prior year, primarily driven by strong revenue in derivatives and cash equity products. Additionally, prime brokerage remained a solid revenue contributor with higher balances, as the Firm continues to build out the platform in support of its global client base. Securities Services revenue was $\$ 3.1$ billion, up $2 \%$ from the prior year. Growth in custody fees was consistent with higher assets under custody, up $8 \%$ compared with the prior year, and net interest income on higher custody deposit balances also increased compared with the prior year. These were partially offset by lower revenue in agent lending, due to lower balances and spreads. Credit Adjustments \& Other revenue was a loss of $\$ 36$ million driven primarily by credit portfolio CVA losses, net of hedges, compared with a loss of $\$ 255$ million in the prior year driven primarily by DVA.
The provision for credit losses was a benefit of $\$ 213$ million, compared with a benefit of $\$ 34$ million in the prior year. Net recoveries were $\$ 67$ million, flat compared with the prior year.

Noninterest expense was $\$ 16.9$ billion, flat compared with the prior year, as lower compensation expense was offset by higher noncompensation expense, which included higher litigation expense. The compensation ratio, excluding the impact of DVA, was $31 \%$ and $34 \%$ for the nine months ended September 30, 2013 and 2012, respectively.

## Selected metrics

| (in millions, except headcount) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Selected balance sheet data (period-end) |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 867,474 | \$ | 904,090 | (4)\% | \$ | 867,474 | \$ | 904,090 | (4)\% |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Loans retained(a) |  | 104,269 |  | 107,903 | (3) |  | 104,269 |  | 107,903 | (3) |
| Loans held-for-sale and loans at fair value |  | 3,687 |  | 3,899 | (5) |  | 3,687 |  | 3,899 | (5) |
| Total loans |  | 107,956 |  | 111,802 | (3) |  | 107,956 |  | 111,802 | (3) |
| Equity |  | 56,500 |  | 47,500 | 19 |  | 56,500 |  | 47,500 | 19 |
| Selected balance sheet data (average) |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 838,158 | \$ | 841,678 | - | \$ | 862,357 | \$ | 851,574 | 1 |
| Trading assets-debt and equity instruments |  | 300,135 |  | 296,811 | 1 |  | 326,037 |  | 305,953 | 7 |
| Trading assets-derivative receivables |  | 70,814 |  | 74,812 | (5) |  | 71,319 |  | 75,329 | (5) |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Loans retained(a) |  | 103,179 |  | 111,263 | (7) |  | 105,862 |  | 110,457 | (4) |
| Loans held-for-sale and loans at fair value |  | 5,113 |  | 2,809 | 82 |  | 5,438 |  | 2,977 | 83 |
| Total loans |  | 108,292 |  | 114,072 | (5) |  | 111,300 |  | 113,434 | (2) |
| Equity |  | 56,500 |  | 47,500 | 19 |  | 56,500 |  | 47,500 | 19 |
| Headcount |  | 52,445 |  | 52,226 | -\% |  | 52,445 |  | 52,226 | -\% |

a) Loans retained includes credit portfolio loans, trade finance loans, other held-for-investment loans and overdrafts.

## Selected metrics

|  | As of or for the three months ended September 30, |  |  | As of or for the nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions, except ratios and where otherwise noted) | 2013 | 2012 | Change | 2013 | 2012 | Change |

Credit data and quality statistics


Nonperforming assets:

| Nonaccrual loans: |  |  |
| :--- | ---: | ---: |
| Nonaccrual loans retained(a)(b) | $\mathbf{1 7 6}$ | 588 |
| Nonaccrual loans held-for-sale and loans at fair value | $\mathbf{6 1}$ | 213 |
| Total nonaccrual loans | $\mathbf{2 3 7}$ | 801 |
| Derivative receivables | $\mathbf{4 3 1}$ | 282 |
| Assets acquired in loan satisfactions | $\mathbf{3 8}$ | 77 |
| Total nonperforming assets | $\mathbf{7 0 6}$ | 1,160 |

Allowance for credit losses:

| Allowance for loan losses | $\mathbf{1 , 1 3 8}$ | 1,459 |
| :--- | :---: | :---: |
| Allowance for lending-related commitments | $\mathbf{4 9 0}$ | 544 |
| Total allowance for credit losses | $\mathbf{1 , 6 2 8}$ | 2,003 |
| Net charge-off/(recovery) rate(a) | $\mathbf{( 0 . 0 2 ) \%}$ | $(0.08) \%$ |
| Allowance for loan losses to period-end loans retained(a) | $\mathbf{1 . 0 9}$ | 1.35 |
| Allowance for loan losses to period-end loans retained, <br> excluding trade finance and conduits(c) | $\mathbf{2 . 0 1}$ | 2.92 |
| Allowance for loan losses to nonaccrual loans retained(a)(b) | $\mathbf{6 4 7}$ | 248 |
| Nonaccrual loans to total period-end loans | $\mathbf{0 . 2 2}$ | 0.72 |

## Business metrics

Assets under custody ("AUC") by asset class (period-end) in billions:

| Fixed Income | \$ | 11,691 | \$ | 11,545 | 1 | \$ | 11,691 | \$ | 11,545 | 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity |  | 6,473 |  | 5,328 | 21 |  | 6,473 |  | 5,328 | 21 |
| Other(d) |  | 1,572 |  | 1,346 | 17 |  | 1,572 |  | 1,346 | 17 |
| Total AUC | \$ | 19,736 | \$ | 18,219 | 8 | \$ | 19,736 | \$ | 18,219 | 8 |
| Client deposits and other third party liabilities (average) | \$ | 385,952 | \$ | 351,383 | 10 | \$ | 370,879 | \$ | 352,147 | 5 |
| Trade finance loans (period-end) |  | 34,356 |  | 35,142 | (2)\% |  | 34,356 |  | 35,142 | (2)\% |

(a) Loans retained includes credit portfolio loans, trade finance loans, other held-for-investment loans and overdrafts.
(b) Allowance for loan losses of $\$ 56$ million and $\$ 178$ million were held against these nonaccrual loans at September 30, 2013 and 2012, respectively.
(c) Management uses allowance for loan losses to period-end loans retained, excluding trade finance and conduits, a non-GAAP financial measure, to provide a more meaningful assessment of CIB's allowance coverage ratio.
(d) Consists of mutual funds, unit investment trusts, currencies, annuities, insurance contracts, options and other contracts.

Market shares and rankings(a)

|  | Nine months ended September 30, 2013 |  | Full-year 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Market Share | Rankings | Market Share | Rankings |
| Global investment banking fees(b) | 8.8\% | \#1 | 7.5\% | \#1 |
| Debt, equity and equity-related |  |  |  |  |
| Global | 7.4 | 1 | 7.2 | 1 |
| U.S. | 11.8 | 1 | 11.5 | 1 |
| Syndicated loans |  |  |  |  |
| Global | 9.9 | 1 | 9.6 | 1 |
| U.S. | 17.7 | 1 | 17.6 | 1 |
| Long-term debt(c) |  |  |  |  |
| Global | 7.3 | 1 | 7.1 | 1 |
| U.S. | 11.7 | 1 | 11.6 | 1 |
| Equity and equity-related |  |  |  |  |
| Global(d) | 8.2 | 2 | 7.8 | 4 |
| U.S. | 12.1 | 2 | 10.4 | 5 |
| Announced M\&A(e) |  |  |  |  |
| Global | 27.2 | 2 | 19.9 | 2 |
| U.S. | 39.8 | 2 | 24.5 | 2 |


 rankings are based on proceeds, with full credit to each book manager/equal if joint.
(b) Global investment banking fees rankings exclude money market, short-term debt and shelf deals.
 exclude money market, short-term debt, and U.S. municipal securities.
(d) Global equity and equity-related ranking includes rights offerings and Chinese A-Shares.
(e) Announced M\&A reflects the removal of any withdrawn transactions. U.S. announced M\&A represents any U.S. involvement ranking.

| (in millions, except where otherwise noted) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Total net revenue(a) |  |  |  |  |  |  |  |  |  |  |
| Europe/Middle East/Africa | \$ | 2,550 | \$ | 2,443 | 4\% | \$ | 8,888 | \$ | 8,378 | 6\% |
| Asia/Pacific |  | 1,295 |  | 1,031 | 26 |  | 3,863 |  | 3,161 | 22 |
| Latin America/Caribbean |  | 264 |  | 392 | (33) |  | 1,061 |  | 1,187 | (11) |
| Total international net revenue |  | 4,109 |  | 3,866 | 6 |  | 13,812 |  | 12,726 | 9 |
| North America |  | 4,080 |  | 4,494 | (9) |  | 14,393 |  | 13,958 | 3 |
| Total net revenue | \$ | 8,189 | \$ | 8,360 | (2) | \$ | 28,205 | \$ | 26,684 | 6 |
| Loans (period-end)(a) |  |  |  |  |  |  |  |  |  |  |
| Europe/Middle East/Africa | \$ | 30,495 | \$ | 27,866 | 9 | \$ | 30,495 | \$ | 27,866 | 9 |
| Asia/Pacific |  | 26,653 |  | 27,215 | (2) |  | 26,653 |  | 27,215 | (2) |
| Latin America/Caribbean |  | 9,172 |  | 9,730 | (6) |  | 9,172 |  | 9,730 | (6) |
| Total international loans |  | 66,320 |  | 64,811 | 2 |  | 66,320 |  | 64,811 | 2 |
| North America |  | 37,949 |  | 43,092 | (12) |  | 37,949 |  | 43,092 | (12) |
| Total loans | \$ | 104,269 | \$ | 107,903 | (3) | \$ | 104,269 | \$ | 107,903 | (3) |
| Client deposits and other third-party liabilities (average)(a) |  |  |  |  |  |  |  |  |  |  |
| Europe/Middle East/Africa | \$ | 146,685 | \$ | 125,720 | 17 | \$ | 140,320 | \$ | 126,891 | 11 |
| Asia/Pacific |  | 51,895 |  | 50,862 | 2 |  | 51,852 |  | 50,465 | 3 |
| Latin America/Caribbean |  | 15,760 |  | 10,141 | 55 |  | 14,331 |  | 10,813 | 33 |
| Total international | \$ | 214,340 | \$ | 186,723 | 15 | \$ | 206,503 | \$ | 188,169 | 10 |
| North America |  | 171,612 |  | 164,660 | 4 |  | 164,376 |  | 163,978 | - |
| Total client deposits and other third-party liabilities | \$ | 385,952 | \$ | 351,383 | 10 | \$ | 370,879 | \$ | 352,147 | 5 |
| AUC (period-end) (in billions)(a) |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 10,939 | \$ | 10,206 | 7 | \$ | 10,939 | \$ | 10,206 | 7 |
| All other regions |  | 8,797 |  | 8,013 | 10 |  | 8,797 |  | 8,013 | 10 |
| Total AUC | \$ | 19,736 | \$ | 18,219 | 8\% | \$ | 19,736 | \$ | 18,219 | 8\% |

(a) Total net revenue is based predominantly on the domicile of the client or location of the trading desk, as applicable. Loans outstanding (excluding loans held-for-sale and loans at fair value), client deposits and other third-party liabilities, and AUC are based predominantly on the domicile of the client.

For a discussion of the business profile of CB, see pages 96-98 of JPMorgan Chase’s 2012 Annual Report and the Introduction on page 5 of this Form 10-Q.

## Selected income statement data

| (in millions, except ratios) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| Lending- and deposit-related fees | \$ | 256 | \$ | 263 | (3)\% | \$ | 780 | \$ | 803 | (3)\% |
| Asset management, administration and commissions |  | 28 |  | 30 | (7) |  | 90 |  | 100 | (10) |
| All other income(a) |  | 304 |  | 293 | 4 |  | 804 |  | 802 | - |
| Noninterest revenue |  | 588 |  | 586 | - |  | 1,674 |  | 1,705 | (2) |
| Net interest income |  | 1,137 |  | 1,146 | (1) |  | 3,452 |  | 3,375 | 2 |
| Total net revenue(b) |  | 1,725 |  | 1,732 | - |  | 5,126 |  | 5,080 | 1 |
| Provision for credit losses |  | (41) |  | (16) | (156) |  | 42 |  | 44 | (5) |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |
| Compensation expense |  | 288 |  | 263 | 10 |  | 863 |  | 764 | 13 |
| Noncompensation expense |  | 367 |  | 332 | 11 |  | 1,076 |  | 1,006 | 7 |
| Amortization of intangibles |  | 6 |  | 6 | - |  | 18 |  | 20 | (10) |
| Total noninterest expense |  | 661 |  | 601 | 10 |  | 1,957 |  | 1,790 | 9 |
| Income before income tax expense |  | 1,105 |  | 1,147 | (4) |  | 3,127 |  | 3,246 | (4) |
| Income tax expense |  | 440 |  | 457 | (4) |  | 1,245 |  | 1,292 | (4) |
| Net income | \$ | 665 | \$ | 690 | (4) | \$ | 1,882 | \$ | 1,954 | (4) |
| Revenue by product |  |  |  |  |  |  |  |  |  |  |
| Lending | \$ | 922 | \$ | 916 | 1 | \$ | 2,817 | \$ | 2,728 | 3 |
| Treasury services |  | 605 |  | 609 | (1) |  | 1,817 |  | 1,814 | - |
| Investment banking |  | 155 |  | 139 | 12 |  | 405 |  | 388 | 4 |
| Other(c) |  | 43 |  | 68 | (37) |  | 87 |  | 150 | (42) |
| Total Commercial Banking net revenue | \$ | 1,725 | \$ | 1,732 | - | \$ | 5,126 | \$ | 5,080 | 1 |
| Investment banking revenue, gross(d) | \$ | 448 | \$ | 431 | 4 | \$ | 1,174 | \$ | 1,154 | 2 |
| Revenue by client segment |  |  |  |  |  |  |  |  |  |  |
| Middle Market Banking(e) | \$ | 745 | \$ | 748 | - | \$ | 2,275 | \$ | 2,219 | 3 |
| Corporate Client Banking(e) |  | 459 |  | 460 | - |  | 1,336 |  | 1,327 | 1 |
| Commercial Term Lending |  | 311 |  | 298 | 4 |  | 917 |  | 882 | 4 |
| Real Estate Banking |  | 118 |  | 106 | 11 |  | 343 |  | 325 | 6 |
| Other |  | 92 |  | 120 | (23) |  | 255 |  | 327 | (22) |
| Total Commercial Banking net revenue | \$ | 1,725 | \$ | 1,732 | -\% | \$ | 5,126 | \$ | 5,080 | 1\% |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |
| Return on common equity |  | 20\% |  | 29\% |  |  | 19\% |  | 27\% |  |
| Overhead ratio |  | 38 |  | 35 |  |  | 38 |  | 35 |  |

(a) Includes revenue from investment banking products and commercial card transactions.
(b) Total net revenue included tax-equivalent adjustments from income tax credits related to equity investments in designated community development entities that provide loans to qualified businesses in low-income communities, as well as tax-exempt income from municipal bond activity of $\$ 95$ million and $\$ 115$ million for the three months ended September 30, 2013 and 2012 , respectively, and $\$ 278$ million and $\$ 308$ million for the nine months ended September 30, 2013 and 2012, respectively.
(c) Other revenue in the fourth quarter of 2012 included a $\$ 49$ million year-to-date reclassification of tax equivalent revenue to Corporate/Private Equity.
(d) Represents the total revenue related to investment banking products sold to CB clients.
(e) Effective January 1, 2013, the financial results of financial institution clients were transferred to Corporate Client Banking from Middle Market Banking. Prior periods were revised to conform with this presentation.

## Quarterly results

Net income was $\$ 665$ million, a decrease of $\$ 25$ million, or $4 \%$, compared with the prior year, reflecting an increase in noninterest expense, partially offset by a lower provision for credit losses.
Net revenue was $\$ 1.7$ billion, flat compared with the prior year. Net interest income was $\$ 1.1$ billion, flat compared with the prior year, reflecting spread compression on loan and liability products and lower purchase discounts recognized on loan repayments, predominantly offset by higher loan balances. Noninterest revenue was $\$ 588$ million, flat compared with the prior year.
Revenue from Middle Market Banking was $\$ 745$ million, flat compared with the prior year. Revenue from Corporate Client Banking was $\$ 459$ million, flat compared with the prior year. Revenue from Commercial Term Lending was $\$ 311$ million, an increase of $\$ 13$ million, or $4 \%$, compared with the prior year. Revenue from Real Estate Banking was $\$ 118$ million, an increase of $\$ 12$ million, or $11 \%$, compared with the prior year.
The provision for credit losses was a benefit of $\$ 41$ million, compared with a benefit of $\$ 16$ million in the prior year. Net charge-offs were $\$ 16$ million ( $0.05 \%$ net charge-off rate), compared with net recoveries of $\$ 18$ million ( $0.06 \%$ net recovery rate) in the prior year. The allowance for loan losses to period-end loans retained was $1.99 \%$, down from $2.15 \%$ in the prior year. Nonaccrual loans were $\$ 566$ million, down $\$ 310$ million, or $35 \%$, from the prior year due to commercial real estate repayments, charge-offs and loans sales.

Noninterest expense was $\$ 661$ million, up $10 \%$ compared with the prior year, reflecting higher product- and headcount-related expense.

## Year-to-date results

Net income was $\$ 1.9$ billion, a decrease of $\$ 72$ million, or $4 \%$, compared with the prior year. The decrease reflected higher noninterest expense.
Net revenue was $\$ 5.1$ billion, flat compared with the prior year. Net interest income was $\$ 3.5$ billion, an increase of $\$ 77$ million, or $2 \%$, driven by growth in loan balances and liability balances, partially offset by lower purchase discounts recognized on loan repayments and spread compression on liability and loan products. Noninterest revenue was $\$ 1.7$ billion, down $\$ 31$ million, or $2 \%$, driven by lower community development investmentrelated revenue.
On a client segment basis, revenue from Middle Market Banking was $\$ 2.3$ billion, an increase of $\$ 56$ million, or $3 \%$, from the prior year. Revenue from Corporate Client Banking was $\$ 1.3$ billion, flat compared with the prior year. Revenue from Commercial Term Lending was $\$ 917$ million, an increase of $\$ 35$ million, or $4 \%$, compared with the prior year. Revenue from Real Estate Banking was $\$ 343$ million, an increase of $\$ 18$ million, or $6 \%$.
The provision for credit losses was $\$ 42$ million, compared with $\$ 44$ million in the prior year. Net charge-offs were $\$ 18$ million compared with $\$ 15$ million in net recoveries in the prior year. The allowance for loan losses to period-end loans retained was $1.99 \%$, down from $2.15 \%$ in the prior year. Nonaccrual loans were $\$ 566$ million, down $\$ 310$ million, or $35 \%$, from the prior year due to commercial real estate repayments, charge-offs and loan sales.
Noninterest expense was $\$ 2.0$ billion, an increase of $\$ 167$ million, or $9 \%$, from the prior year, reflecting higher headcount and product-related expense.

| (in millions, except headcount) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Selected balance sheet data (period-end) |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 192,194 | \$ | 168,124 | 14\% | \$ | 192,194 | \$ | 168,124 | 14\% |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Loans retained(a) |  | 133,090 |  | 123,173 | 8 |  | 133,090 |  | 123,173 | 8 |
| Loans held-for-sale and loans at fair value |  | 2,071 |  | 549 | 277 |  | 2,071 |  | 549 | 277 |
| Total loans | \$ | 135,161 | \$ | 123,722 | 9 | \$ | 135,161 | \$ | 123,722 | 9 |
| Equity |  | 13,500 |  | 9,500 | 42 |  | 13,500 |  | 9,500 | 42 |
| Period-end loans by client segment |  |  |  |  |  |  |  |  |  |  |
| Middle Market Banking(b) | \$ | 52,214 | \$ | 48,616 | 7 | \$ | 52,214 | \$ | 48,616 | 7 |
| Corporate Client Banking(b) |  | 21,425 |  | 19,963 | 7 |  | 21,425 |  | 19,963 | 7 |
| Commercial Term Lending |  | 47,612 |  | 42,304 | 13 |  | 47,612 |  | 42,304 | 13 |
| Real Estate Banking |  | 10,057 |  | 8,563 | 17 |  | 10,057 |  | 8,563 | 17 |
| Other |  | 3,853 |  | 4,276 | (10) |  | 3,853 |  | 4,276 | (10) |
| Total Commercial Banking loans | \$ | 135,161 | \$ | 123,722 | 9 | \$ | 135,161 | \$ | 123,722 | 9 |
| Selected balance sheet data (average) |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 185,744 | \$ | 164,702 | 13 | \$ | 184,450 | \$ | 163,072 | 13 |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Loans retained(a) |  | 131,019 |  | 121,566 | 8 |  | 129,958 |  | 117,442 | 11 |
| Loans held-for-sale and loans at fair value |  | 599 |  | 552 | 9 |  | 883 |  | 677 | 30 |
| Total loans | \$ | 131,618 | \$ | 122,118 | 8 | \$ | 130,841 | \$ | 118,119 | 11 |
| Client deposits and other third-party liabilities |  | 196,802 |  | 190,910 | 3 |  | 196,004 |  | 194,775 | 1 |
| Equity |  | 13,500 |  | 9,500 | 42 |  | 13,500 |  | 9,500 | 42 |
| Average loans by client segment |  |  |  |  |  |  |  |  |  |  |
| Middle Market Banking(b) | \$ | 51,379 | \$ | 47,547 | 8 | \$ | 51,863 | \$ | 46,356 | 12 |
| Corporate Client Banking(b) |  | 20,261 |  | 19,985 | 1 |  | 20,886 |  | 18,839 | 11 |
| Commercial Term Lending |  | 46,656 |  | 41,658 | 12 |  | 45,206 |  | 40,194 | 12 |
| Real Estate Banking |  | 9,675 |  | 8,651 | 12 |  | 9,213 |  | 8,600 | 7 |
| Other |  | 3,647 |  | 4,277 | (15) |  | 3,673 |  | 4,130 | (11) |
| Total Commercial Banking loans | \$ | 131,618 | \$ | 122,118 | 8 | \$ | 130,841 | \$ | 118,119 | 11 |
| Headcount(c) |  | 6,761 |  | 6,092 | 11\% |  | 6,761 |  | 6,092 | 11\% |

 period-end loans was $\$ 1.6$ billion, and the impact on average loans was $\$ 1.7$ billion.
 with this presentation.
(c) Effective January 1, 2013, headcount includes transfers from other business segments largely related to operations, technology and other support staff.

| Selected metrics |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| (in millions, except ratios) | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Credit data and quality statistics |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs/(recoveries) | \$ | 16 | \$ | (18) | NM | \$ | 18 | \$ | (15) | NM |
| Nonperforming assets |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans: |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans retained(a) |  | 558 |  | 843 | (34)\% |  | 558 |  | 843 | (34)\% |
| Nonaccrual loans held-for-sale and loans at fair value |  | 8 |  | 33 | (76) |  | 8 |  | 33 | (76) |
| Total nonaccrual loans |  | 566 |  | 876 | (35) |  | 566 |  | 876 | (35) |
| Assets acquired in loan satisfactions |  | 19 |  | 32 | (41) |  | 19 |  | 32 | (41) |
| Total nonperforming assets |  | 585 |  | 908 | (36) |  | 585 |  | 908 | (36) |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  | 2,647 |  | 2,653 | - |  | 2,647 |  | 2,653 | - |
| Allowance for lending-related commitments |  | 171 |  | 196 | (13) |  | 171 |  | 196 | (13) |
| Total allowance for credit losses |  | 2,818 |  | 2,849 | (1)\% |  | 2,818 |  | 2,849 | (1)\% |
| Net charge-off/(recovery) rate(b) |  | 0.05\% |  | (0.06)\% |  |  | 0.02\% |  | (0.02)\% |  |
| Allowance for loan losses to period-end loans retained |  | 1.99 |  | 2.15 |  |  | 1.99 |  | 2.15 |  |
| Allowance for loan losses to nonaccrual loans retained(a) |  | 474 |  | 315 |  |  | 474 |  | 315 |  |
| Nonaccrual loans to total period-end loans |  | 0.42 |  | 0.71 |  |  | 0.42 |  | 0.71 |  |

(a) Allowance for loan losses of $\$ 102$ million and $\$ 148$ million was held against nonaccrual loans retained at September 30, 2013 and 2012, respectively.
(b) Loans held-for-sale and loans at fair value were excluded when calculating the net charge-off/(recovery) rate

For a discussion of the business profile of AM, see pages 99-101 of JPMorgan Chase's 2012 Annual Report and the Introduction on page 5 of this Form 10Q.

## Selected income statement data

| (in millions, except ratios) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| Asset management, administration and commissions | \$ | 2,017 | \$ | 1,708 | 18\% | \$ | 5,918 | \$ | 5,030 | 18\% |
| All other income |  | 168 |  | 199 | (16) |  | 517 |  | 616 | (16) |
| Noninterest revenue |  | 2,185 |  | 1,907 | 15 |  | 6,435 |  | 5,646 | 14 |
| Net interest income |  | 578 |  | 552 | 5 |  | 1,706 |  | 1,547 | 10 |
| Total net revenue |  | 2,763 |  | 2,459 | 12 |  | 8,141 |  | 7,193 | 13 |
| Provision for credit losses |  | - |  | 14 | NM |  | 44 |  | 67 | (34) |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |
| Compensation expense |  | 1,207 |  | 1,083 | 11 |  | 3,532 |  | 3,227 | 9 |
| Noncompensation expense |  | 774 |  | 625 | 24 |  | 2,174 |  | 1,866 | 17 |
| Amortization of intangibles |  | 22 |  | 23 | (4) |  | 65 |  | 68 | (4) |
| Total noninterest expense |  | 2,003 |  | 1,731 | 16 |  | 5,771 |  | 5,161 | 12 |
| Income before income tax expense |  | 760 |  | 714 | 6 |  | 2,326 |  | 1,965 | 18 |
| Income tax expense |  | 284 |  | 271 | 5 |  | 863 |  | 745 | 16 |
| Net income | \$ | 476 | \$ | 443 | 7 | \$ | 1,463 | \$ | 1,220 | 20 |
| Revenue by client segment |  |  |  |  |  |  |  |  |  |  |
| Private Banking | \$ | 1,488 | \$ | 1,365 | 9 | \$ | 4,417 | \$ | 3,985 | 11 |
| Institutional |  | 553 |  | 563 | (2) |  | 1,730 |  | 1,657 | 4 |
| Retail |  | 722 |  | 531 | 36 |  | 1,994 |  | 1,551 | 29 |
| Total net revenue | \$ | 2,763 | \$ | 2,459 | 12\% | \$ | 8,141 | \$ | 7,193 | 13\% |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |
| Return on common equity |  | 21\% |  | 25\% |  |  | 22\% |  | 23\% |  |
| Overhead ratio |  | 72 |  | 70 |  |  | 71 |  | 72 |  |
| Pretax margin ratio |  | 28 |  | 29 |  |  | 29 |  | 27 |  |

## Quarterly results

Net income was $\$ 476$ million, an increase of $\$ 33$ million, or $7 \%$, from the prior year, reflecting higher net revenue, predominantly offset by higher noninterest expense.

Net revenue was $\$ 2.8$ billion, an increase of $\$ 304$ million, or $12 \%$, from the prior year. Noninterest revenue was $\$ 2.2$ billion, up $\$ 278$ million, or $15 \%$, from the prior year, due to net client inflows, the effect of higher market levels and higher placement fees. Net interest income was $\$ 578$ million, up \$26 million, or 5\%, from the prior year, due to higher loan and deposit balances, partially offset by narrower loan and deposit spreads.
Revenue from Private Banking was $\$ 1.5$ billion, up $9 \%$ compared with the prior year. Revenue from Retail was $\$ 722$ million, up $36 \%$. Revenue from Institutional was $\$ 553$ million, down 2\%.

The provision for credit losses was negligible, compared with $\$ 14$ million in the prior year.
Noninterest expense was $\$ 2.0$ billion, an increase of $\$ 272$ million, or $16 \%$, from the prior year, primarily due to higher headcount-related expense, higher performance-based compensation and costs related to the control agenda.

## Year-to-date results

Net income was $\$ 1.5$ billion, an increase of $\$ 243$ million, or $20 \%$, from the prior year, reflecting higher net revenue, largely offset by higher noninterest expense.
Net revenue was $\$ 8.1$ billion, an increase of $\$ 948$ million, or $13 \%$, from the prior year. Noninterest revenue was $\$ 6.4$ billion, up $\$ 789$ million, or $14 \%$, from the prior year, due to net client inflows, the effect of higher market levels, and higher performance fees. Net interest income was $\$ 1.7$ billion, up $\$ 159$ million, or $10 \%$, from the prior year, due to higher loan and deposit balances, partially offset by narrower loan and deposit spreads.
Revenue from Private Banking was $\$ 4.4$ billion, up $11 \%$ from the prior year. Revenue from Retail was $\$ 2.0$ billion, up $29 \%$. Revenue from Institutional was $\$ 1.7$ billion, up 4\%.

The provision for credit losses was $\$ 44$ million, compared with $\$ 67$ million in the prior year.
Noninterest expense was $\$ 5.8$ billion, an increase of $\$ 610$ million, or $12 \%$, from the prior year, primarily due to higher headcount-related expense driven by continued front office expansion efforts, higher performancebased compensation and costs related to the control agenda.

| Selected metrics <br> (in millions, except headcount, ranking data and where otherwise noted) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Number of: |  |  |  |  |  |  |  |  |  |  |
| Client advisors |  | 2,995 |  | 2,826 | 6\% |  | 2,995 |  | 2,826 | 6\% |
| \% of customer assets in 4 \& 5 Star Funds(a) |  | 55\% |  | 45\% |  |  | 55\% |  | 45\% |  |
| \% of AUM in 1st and 2nd quartiles:(b) |  |  |  |  |  |  |  |  |  |  |
| 1 year |  | 73 |  | 69 |  |  | 73 |  | 69 |  |
| 3 years |  | 74 |  | 78 |  |  | 74 |  | 78 |  |
| 5 years |  | 74 |  | 77 |  |  | 74 |  | 77 |  |
| Selected balance sheet data (period-end) |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 117,475 | \$ | 103,608 | 13 | \$ | 117,475 | \$ | 103,608 | 13 |
| Loans(c) |  | 90,538 |  | 74,924 | 21 |  | 90,538 |  | 74,924 | 21 |
| Deposits |  | 139,553 |  | 129,653 | 8 |  | 139,553 |  | 129,653 | 8 |
| Equity |  | 9,000 |  | 7,000 | 29 |  | 9,000 |  | 7,000 | 29 |
| Selected balance sheet data (average) |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 114,275 | \$ | 99,209 | 15 | \$ | 111,229 | \$ | 95,168 | 17 |
| Loans |  | 87,770 |  | 71,824 | 22 |  | 83,826 |  | 66,097 | 27 |
| Deposits |  | 138,742 |  | 127,487 | 9 |  | 138,251 |  | 127,702 | 8 |
| Equity |  | 9,000 |  | 7,000 | 29 |  | 9,000 |  | 7,000 | 29 |
| Headcount |  | 19,928 |  | 18,070 | 10\% |  | 19,928 |  | 18,070 | 10\% |

(a) Derived from Morningstar for the U.S., the U.K., Luxembourg, France, Hong Kong and Taiwan; and Nomura for Japan.
(b) Quartile ranking sourced from: Lipper for the U.S. and Taiwan; Morningstar for the U.K., Luxembourg, France and Hong Kong; and Nomura for Japan.
(c) Included $\$ 17.5$ billion and $\$ 8.9$ billion of prime mortgage loans reported in the Consumer, excluding credit card, loan portfolio at September 30, 2013 and 2012, respectively. Excluded $\$ 4.0$ billion and $\$ 8.2$ billion of prime mortgage loans reported in the CIO portfolio within the Corporate/Private Equity segment at September 30, 2013 and 2012, respectively.

| Selected metrics <br> (in millions, except ratios and where otherwise noted) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Credit data and quality statistics |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 9 | \$ | 6 | 50\% | \$ | 36 | \$ | 61 | (41)\% |
| Nonaccrual loans |  | 202 |  | 227 | (11) |  | 202 |  | 227 | (11) |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  | 260 |  | 229 | 14 |  | 260 |  | 229 | 14 |
| Allowance for lending-related commitments |  | 7 |  | 5 | 40 |  | 7 |  | 5 | 40 |
| Total allowance for credit losses |  | 267 |  | 234 | 14 |  | 267 |  | 234 | 14 |
| Net charge-off rate |  | 0.04\% |  | 0.03\% |  |  | 0.06\% |  | 0.12\% |  |
| Allowance for loan losses to period-end loans |  | 0.29 |  | 0.31 |  |  | 0.29 |  | 0.31 |  |
| Allowance for loan losses to nonaccrual loans |  | 129 |  | 101 |  |  | 129 |  | 101 |  |
| Nonaccrual loans to period-end loans |  | 0.22 |  | 0.30 |  |  | 0.22 |  | 0.30 |  |
| AM firmwide disclosures(a) |  |  |  |  |  |  |  |  |  |  |
| Total net revenue | \$ | 3,300 | \$ | 2,843 | 16 | \$ | 9,638 | \$ | 8,279 | 16 |
| Client assets (in billions)(b) |  | 2,423 |  | 2,172 | 12 |  | 2,423 |  | 2,172 | 12 |
| Number of client advisors |  | 6,023 |  | 5,860 | 3\% |  | 6,023 |  | 5,860 | 3\% |

(a) Includes Chase Wealth Management ("CWM"), which is a unit of Consumer \& Business Banking. The firmwide metrics are presented in order to capture AM's partnership with CWM. Management reviews firmwide metrics in assessing the financial performance of AM's client asset management business.
(b) Excludes CWM client assets that are managed by AM.

## Client assets

Client assets were $\$ 2.2$ trillion, an increase of $\$ 215$ billion, or $11 \%$, compared with the prior year. Assets under management were $\$ 1.5$ trillion, an increase of $\$ 159$ billion, or $12 \%$, from the prior year, due to net inflows to long-term products and the effect of higher market levels. Custody,
brokerage, administration and deposit balances were $\$ 706$ billion, up $\$ 56$ billion, or $9 \%$, from the prior year, due to the effect of higher market levels and custody inflows.

| Client assets (in billions) | September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change |
| Assets by asset class |  |  |  |  |  |
| Liquidity | \$ | 446 | \$ | 437 | 2\% |
| Fixed income |  | 328 |  | 326 | 1 |
| Equity |  | 346 |  | 266 | 30 |
| Multi-asset and alternatives |  | 420 |  | 352 | 19 |
| Total assets under management |  | 1,540 |  | 1,381 | 12 |
| Custody/brokerage/administration/deposits |  | 706 |  | 650 | 9 |
| $\underline{\text { Total client assets }}$ | \$ | 2,246 | \$ | 2,031 | 11 |
| Alternative client assets(a) | \$ | 151 | \$ | 142 | 6 |
| Assets by client segment |  |  |  |  |  |
| Private Banking | \$ | 352 | \$ | 311 | 13 |
| Institutional |  | 752 |  | 710 | 6 |
| Retail |  | 436 |  | 360 | 21 |
| Total assets under management | \$ | 1,540 | \$ | 1,381 | 12 |
| Private Banking | \$ | 935 | \$ | 852 | 10 |
| Institutional |  | 752 |  | 710 | 6 |
| Retail |  | 559 |  | 469 | 19 |
| Total client assets | \$ | 2,246 | \$ | 2,031 | 11 |
| Mutual fund assets by asset class |  |  |  |  |  |
| Liquidity | \$ | 396 | \$ | 390 | 2 |
| Fixed income |  | 140 |  | 128 | 9 |
| Equity |  | 183 |  | 134 | 37 |
| Multi-asset and alternatives |  | 68 |  | 46 | 48 |
| Total mutual fund assets | \$ | 787 | \$ | 698 | 13\% |

(a) Represents assets under management, as well as client balances in brokerage accounts.

| (in billions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Assets under management rollforward |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 1,470 | \$ | 1,347 | \$ | 1,426 | \$ | 1,336 |
| Net asset flows: |  |  |  |  |  |  |  |  |
| Liquidity |  | 13 |  | (15) |  | (11) |  | (63) |
| Fixed income |  | 1 |  | 12 |  | 7 |  | 27 |
| Equity |  | 7 |  | 1 |  | 29 |  | 4 |
| Multi-asset and alternatives |  | 11 |  | 6 |  | 38 |  | 17 |
| Market/performance/other impacts |  | 38 |  | 30 |  | 51 |  | 60 |
| Ending balance, September 30 | \$ | 1,540 | \$ | 1,381 | \$ | 1,540 | \$ | 1,381 |
| Client assets rollforward |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 2,157 | \$ | 1,968 | \$ | 2,095 | \$ | 1,921 |
| Net asset flows |  | 39 |  | 10 |  | 55 |  | 12 |
| Market/performance/other impacts |  | 50 |  | 53 |  | 96 |  | 98 |
| Ending balance, September 30 | \$ | 2,246 | \$ | 2,031 | \$ | 2,246 | \$ | 2,031 |


| International metrics <br> (in billions, except where otherwise noted) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Total net revenue (in millions)(a) |  |  |  |  |  |  |  |  |  |  |
| Europe/Middle East/Africa | \$ | 465 | \$ | 386 | 20\% | \$ | 1,337 | \$ | 1,170 | 14\% |
| Asia/Pacific |  | 295 |  | 245 | 20 |  | 863 |  | 711 | 21 |
| Latin America/Caribbean |  | 202 |  | 191 | 6 |  | 638 |  | 532 | 20 |
| North America |  | 1,801 |  | 1,637 | 10 |  | 5,303 |  | 4,780 | 11 |
| Total net revenue | \$ | 2,763 | \$ | 2,459 | 12 | \$ | 8,141 | \$ | 7,193 | 13 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |
| Europe/Middle East/Africa | \$ | 271 | \$ | 267 | 1 | \$ | 271 | \$ | 267 | 1 |
| Asia/Pacific |  | 132 |  | 112 | 18 |  | 132 |  | 112 | 18 |
| Latin America/Caribbean |  | 42 |  | 42 | - |  | 42 |  | 42 | - |
| North America |  | 1,095 |  | 960 | 14 |  | 1,095 |  | 960 | 14 |
| Total assets under management | \$ | 1,540 | \$ | 1,381 | 12 | \$ | 1,540 | \$ | 1,381 | 12 |
| Client assets |  |  |  |  |  |  |  |  |  |  |
| Europe/Middle East/Africa | \$ | 330 | \$ | 325 | 2 | \$ | 330 | \$ | 325 | 2 |
| Asia/Pacific |  | 179 |  | 155 | 15 |  | 179 |  | 155 | 15 |
| Latin America/Caribbean |  | 109 |  | 106 | 3 |  | 109 |  | 106 | 3 |
| North America |  | 1,628 |  | 1,445 | 13 |  | 1,628 |  | 1,445 | 13 |
| Total client assets | \$ | 2,246 | \$ | 2,031 | 11\% | \$ | 2,246 | \$ | 2,031 | 11\% |

(a) Regional revenue is based on the domicile of the client.

## CORPORATE/PRIVATE EQUITY

For a discussion of Corporate/Private Equity, see pages 102-104 of JPMorgan Chase's 2012 Annual Report and the Introduction on page 5 of this Form 10-Q.

## Selected income statement data(a)

| (in millions, except headcount) | As of or for the three months ended September 30, |  |  |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 |  | Change |  | 2013 |  | 2012 |  | Change |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal transactions | \$ | 378 | \$ | (304) | (d) | NM |  | \$ | 509 | \$ | $(4,427)(\mathrm{d})$ | NM |
| Securities gains |  | 26 |  | 459 |  |  | (94)\% |  | 659 |  | 1,921 | (66)\% |
| All other income |  | 83 |  | 1,042 |  |  | (92) |  | (30) |  | 2,292 | NM |
| Noninterest revenue |  | 487 |  | 1,197 |  |  | (59) |  | 1,138 |  | (214) | NM |
| Net interest income |  | (366) |  | (605) |  |  | 40 |  | $(1,636)$ |  | (753) | (117) |
| Total net revenue(b) |  | 121 |  | 592 |  |  | (80) |  | (498) |  | (967) | 49 |
| Provision for credit losses |  | (17) |  | (11) |  |  | (55) |  | (15) |  | (31) | 52 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation expense |  | 551 |  | 455 |  |  | 21 |  | 1,748 |  | 1,676 | 4 |
| Noncompensation expense(c) |  | 9,890 |  | 1,461 |  | NM |  |  | 11,877 |  | 5,821 | 104 |
| Subtotal |  | 10,441 |  | 1,916 |  |  | 445 |  | 13,625 |  | 7,497 | 82 |
| Net expense allocated to other businesses |  | $(1,345)$ |  | $(1,183)$ |  |  | (14) |  | $(3,811)$ |  | $(3,458)$ | (10) |
| Total noninterest expense |  | 9,096 |  | 733 |  | NM |  |  | 9,814 |  | 4,039 | 143 |
| Income/(loss) before income tax expense/(benefit) |  | $(8,958)$ |  | (130) |  | NM |  |  | $(10,297)$ |  | $(4,975)$ | (107) |
| Income tax expense/(benefit) |  | $(2,495)$ |  | (358) |  | NM |  |  | $(3,532)$ |  | $(2,430)$ | (45) |
| Net income/(loss) | \$ | $(6,463)$ | \$ | 228 |  | NM |  | \$ | $(6,765)$ | \$ | $(2,545)$ | (166) |
| Total net revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Private equity | \$ | 398 | \$ | (135) |  | NM |  | \$ | 532 | \$ | 529 | 1 |
| Treasury and CIO |  | (232) |  | 713 |  | NM |  |  | (767) |  | $(2,954)$ | 74 |
| Other Corporate(a) |  | (45) |  | 14 |  | NM |  |  | (263) |  | 1,458 | NM |
| Total net revenue | \$ | 121 | \$ | 592 |  |  | (80) | \$ | (498) | \$ | (967) | 49 |
| Net income/(loss) |  |  |  |  |  |  |  |  |  |  |  |  |
| Private equity | \$ | 242 | \$ | (89) |  | NM |  | \$ | 272 | \$ | 242 | 12 |
| Treasury and CIO |  | (193) |  | 369 |  | NM |  |  | (598) |  | $(1,936)$ | 69 |
| Other Corporate(a) |  | $(6,512)$ |  | (52) |  | NM |  |  | $(6,439)$ |  | (851) | NM |
| Total net income/(loss) | \$ | $(6,463)$ | \$ | 228 |  | NM |  | \$ | $(6,765)$ | \$ | $(2,545)$ | (166) |
| Total assets (period-end)(a) | \$ | 835,000 | \$ | 681,860 |  |  | 22 | \$ | 835,000 | \$ | 681,860 | 22 |
| Headcount(a) |  | 19,843 |  | 17,577 |  |  | 13\% |  | 19,843 |  | 17,577 | 13\% |

 certain functions and staff from Corporate/Private Equity to CCB, effective January 1, 2013. For further information on this transfer, see footnote (a) on page 21 of this Form 10-Q.
 2013 and 2012, respectively, and $\$ 336$ million and $\$ 326$ million for the nine months ended September 30, 2013 and 2012, respectively.
 September 30, 2013 and 2012, respectively.
 2012. Principal transactions revenue included losses in CIO on this portfolio of $\$ 449$ million for the three months ended September 30 , 2012 . Also included losses in CIO of $\$ 4.4$ billion and $\$ 1.4$ billion on the synthetic credit portfolio for the three months ended June 30, 2012, and March 31, 2012, respectively. Results of the portfolio that was transferred to CIB are not included herein.

## Quarterly results

Net income was a loss of $\$ 6.5$ billion, compared with net income of $\$ 228$ million in the prior year.
Private Equity reported net income of $\$ 242$ million, compared with a net loss of $\$ 89$ million in the prior year. Net revenue was $\$ 398$ million, compared with a loss of $\$ 135$ million in the prior year, primarily due to net valuation gains on private investments.
Treasury and CIO reported a net loss of $\$ 193$ million, compared with net income of $\$ 369$ million in the prior year. Net revenue was a loss of $\$ 232$ million, compared with net revenue of $\$ 713$ million in the prior year. The prior-year revenue reflected $\$ 888$ million of extinguishment gains related to the redemption of trust preferred securities. Current-quarter net interest income was a loss of $\$ 261$ million due to low interest rates and limited reinvestment opportunities.
Other Corporate reported a net loss of $\$ 6.5$ billion, compared with a net loss of \$52 million in the prior year. The current quarter included approximately $\$ 9.15$ billion of legal expense, including reserves for litigation and regulatory proceedings, compared with $\$ 684$ million of expense for additional litigation reserves in the prior year.

## Year-to-date results

Net Income was a loss of $\$ 6.8$ billion, compared with a loss of $\$ 2.5$ billion in the prior year.
Private Equity reported net income of $\$ 272$ million, compared with net income of $\$ 242$ million in the prior year. Net revenue was $\$ 532$ million, compared with $\$ 529$ million in the prior year.

Treasury and CIO reported a net loss of $\$ 598$ million, compared with a net loss of $\$ 1.9$ billion in the prior year. Net revenue was a loss of $\$ 767$ million, compared with a loss of $\$ 3.0$ billion in the prior year. The prior year loss reflected $\$ 5.8$ billion of principal transactions losses for the sixth months ended June 30, 2012 and $\$ 449$ million of principal transactions losses for the three months ended September 30, 2012, from the synthetic credit portfolio recorded in CIO, partially offset by net securities gains of $\$ 1.9$ billion. Prior year net revenue included $\$ 888$ million of pretax extinguishment gains related to the redemption of trust preferred securities. The extinguishment gains were related to adjustments applied to the cost basis of the trust preferred securities during the period they were in a qualified hedge accounting relationship. Current year net revenue included net securities gains of $\$ 652$ million from sales of available-for-sale investment securities and a modest loss related to the redemption of trust preferred securities. Net interest income was a loss of $\$ 1.3$ billion due to low interest rates and limited reinvestment opportunities.

Other Corporate reported a net loss of $\$ 6.4$ billion, compare with a net loss of $\$ 851$ million in the prior year. Noninterest revenue of $\$ 1.8$ billion in the prior year was driven by a $\$ 1.1$ billion benefit from the Washington Mutual bankruptcy settlement and a $\$ 663$ million gain on the recovery of a Bear Stearns-related subordinated loan. The current year included $\$ 9.8$ billion of legal expense, including reserves for litigation and regulatory proceedings, compared with $\$ 3.5$ billion of expense for additional litigation reserves in the prior year.

## Treasury and CIO overview

Treasury and CIO are predominantly responsible for measuring, monitoring, reporting and managing the Firm's liquidity, funding, capital and structural interest rate and foreign exchange risks. The risks managed by Treasury and CIO arise from the activities undertaken by the Firm's four major reportable business segments to serve their respective client bases, which generate both on- and off-balance sheet assets and liabilities. For further discussion of Treasury and CIO, see page 103 of the Firm’s 2012 Annual Report.
CIO achieves the Firm's asset-liability management objectives generally by investing in high-quality securities that are managed for the longer-term as part of the Firm's AFS and held-to-maturity ("HTM") investment securities portfolios (the "investment securities portfolio"). CIO also uses derivatives, as well as securities that are not classified as AFS or HTM, to meet the Firm's asset-liability management objectives. For further information on derivatives, see Note 5 on pages 133-144 of this Form
10-Q. For further information about securities not classified within the AFS or HTM portfolio, see Note 3 on pages 116-130 of this Form 10-Q. The Treasury and CIO investment securities portfolio primarily consists of U.S. and non-U.S. government securities, agency and non-agency mortgagebacked securities, other asset-backed securities and corporate and municipal debt securities. At September 30, 2013, the total Treasury and CIO investment securities portfolio was $\$ 350.5$ billion; the average credit rating of the securities comprising the Treasury and CIO investment securities portfolio was AA+ (based upon external ratings where available and where not available, based primarily upon internal ratings that correspond to ratings as defined by S\&P and Moody's). See Note 11 on pages 149-152 of this Form 10-Q for further information on the details of the Firm's investment securities portfolio.

For further information on liquidity and funding risk, see Liquidity Risk Management on pages 68-73 of this Form 10-Q. For information on interest rate, foreign exchange and other risks, Treasury and CIO VaR and the Firm's nontrading interest rate-sensitive revenue at risk, see Market Risk Management on pages 97-101 of this Form 10-Q.

Selected income statement and balance sheet data

| (in millions) | As of or for the three months ended September 30, |  |  |  |  | As of or for the nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 | Change | 2013 |  | 2012 |  | Change |
| Securities gains | \$ | 26 | \$ | 459 | (94)\% | \$ | 652 | \$ | 1,925 | (66)\% |
| Investment securities portfolio (average) |  | 348,622 |  | 348,571 | - |  | 356,665 |  | 356,405 | - |
| Investment securities portfolio (period-end) |  | 350,527 |  | 360,268 | (3) |  | 350,527 |  | 360,268 | (3) |
| Mortgage loans (average) |  | 4,562 |  | 9,469 | (52) |  | 5,538 |  | 11,033 | (50) |
| Mortgage loans (period-end) |  | 4,161 |  | 8,574 | (51)\% |  | 4,161 |  | 8,574 | (51)\% |

## Private Equity Portfolio

Selected income statement and balance sheet data

|  | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | 2013 |  | 2012 |  | Change | 2013 |  | 2012 |  | Change |
| Private equity gains/(losses) |  |  |  |  |  |  |  |  |  |  |
| Realized gains/(losses) | \$ | (142) | \$ | 75 | NM | \$ | (54) | \$ | 25 | NM |
| Unrealized gains/(losses)(a) |  | 487 |  | (140) | NM |  | 535 |  | 628 | (15)\% |
| Total direct investments |  | 345 |  | (65) | NM |  | 481 |  | 653 | (26) |
| Third-party fund investments |  | 83 |  | (27) | NM |  | 127 |  | 47 | 170 |
| Total private equity gains/(losses)(b) | \$ | 428 | \$ | (92) | NM | \$ | 608 | \$ | 700 | (13)\% |

(a) Unrealized gains/(losses) contain reversals of unrealized gains and losses that were recognized in prior periods and have now been realized.
(b) Included in principal transactions revenue in the Consolidated Statements of Income.

## Private equity portfolio information(a)

## Direct investments

| (in millions) | September 30, 2013 |  | December 31, 2012 |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Publicly-held securities |  |  |  |  |  |
| Carrying value | \$ | 538 | \$ | 578 | (7)\% |
| Cost |  | 345 |  | 350 | (1) |
| Quoted public value |  | 538 |  | 578 | (7) |
| Privately-held direct securities |  |  |  |  |  |
| Carrying value |  | 6,266 |  | 5,379 | 16 |
| Cost |  | 7,096 |  | 6,584 | 8 |
| Third-party fund investments(b) |  |  |  |  |  |
| Carrying value |  | 1,905 |  | 2,117 | (10) |
| Cost |  | 1,910 |  | 1,963 | (3) |
| Total private equity portfolio |  |  |  |  |  |
| Carrying value | \$ | 8,709 | \$ | 8,074 | 8 |
| Cost |  | 9,351 |  | 8,897 | 5 \% |

(a) For more information on the Firm's policies regarding the valuation of the private equity portfolio, see Note 3 on pages 116-130 of this Form 10-Q.
(b) Unfunded commitments to third-party private equity funds were $\$ 232$ million and $\$ 370$ million at September 30, 2013, and December 31, 2012, respectively.

During the three and nine months ended September 30, 2013, managed revenue derived from clients, customers and counterparties domiciled outside of North America was approximately $\$ 5.9$ billion and $\$ 19.4$ billion, respectively. Of those amounts, approximately $64 \%$ and $66 \%$, respectively, were derived from Europe/Middle East/Africa ("EMEA"); approximately $28 \%$ and $25 \%$, respectively, from Asia/Pacific; and approximately $8 \%$ and 9\%, respectively, from Latin America/Caribbean.
During the three and nine months ended September 30, 2012, managed revenue derived from clients, customers and counterparties domiciled outside of North America was approximately $\$ 5.3$ billion and $\$ 12.9$ billion, respectively. Of those amounts, approximately $63 \%$ and $53 \%$, respectively, were derived from EMEA; approximately $26 \%$ and $33 \%$, respectively, from Asia/Pacific; and
approximately $11 \%$ and $14 \%$, respectively, from Latin America/Caribbean. For additional information regarding international operations, see Note 32 on page 326 of JPMorgan Chase's 2012 Annual Report.

## International wholesale activities

The Firm is committed to meeting the needs of its clients located in these regions as part of a coordinated international business strategy.

Set forth below are certain key metrics related to the Firm's wholesale international operations, including, for each of EMEA, Asia/Pacific and Latin America/Caribbean, the number of countries in each such region in which they operate, front-office headcount, number of clients, revenue and selected balance-sheet data.

| (in millions, except headcount and where otherwise noted) | EMEA |  |  |  |  |  |  |  | Asia/Pacific |  |  |  |  |  |  |  | Latin America/Caribbean |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended September30, |  |  |  | Nine months ended September 30, |  |  |  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
|  |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |
| Revenue(a) | \$ | 3,706 | \$ | 3,341 | \$ | 12,637 | \$ | 6,802 | \$ | 1,636 | \$ | 1,371 | \$ | 4,924 | \$ | 4,247 | \$ | 476 | \$ | 582 | \$ | 1,729 | \$ | 1,737 |
| Countries of operation(b) |  | 33 |  | 33 |  | 33 |  | 33 |  | 17 |  | 16 |  | 17 |  | 16 |  | 9 |  | 9 |  | 9 |  | 9 |
| Total headcount(c) |  | 15,619 |  | 15,555 |  | 15,619 |  | 15,555 |  | 21,736 |  | 20,453 |  | 21,736 |  | 20,453 |  | 1,482 |  | 1,423 |  | 1,482 |  | 1,423 |
| Front-office headcount |  | 6,339 |  | 5,788 |  | 6,339 |  | 5,788 |  | 4,410 |  | 4,179 |  | 4,410 |  | 4,179 |  | 648 |  | 581 |  | 648 |  | 581 |
| Significant clients(d) |  | 1,046 |  | 976 |  | 1,046 |  | 976 |  | 514 |  | 499 |  | 514 |  | 499 |  | 181 |  | 152 |  | 181 |  | 152 |
| Deposits (average)(e) | \$ | 195,447 | \$ | 167,930 | \$ | 187,093 | \$ | 168,728 | \$ | 54,478 | \$ | 55,577 | \$ | 56,167 | \$ | 57,330 | \$ | 5,387 | \$ | 4,899 | \$ | 5,336 | \$ | 4,762 |
| Loans (period-end)(f) |  | 43,547 |  | 37,480 |  | 43,547 |  | 37,480 |  | 30,157 |  | 30,596 |  | 30,157 |  | 30,956 |  | 28,686 |  | 28,641 |  | 28,686 |  | 28,641 |
| Assets under management (in billions) |  | 271 |  | 267 |  | 271 |  | 267 |  | 132 |  | 112 |  | 132 |  | 112 |  | 42 |  | 42 |  | 42 |  | 42 |
| Client assets (in billions) |  | 330 |  | 325 |  | 330 |  | 325 |  | 179 |  | 155 |  | 179 |  | 155 |  | 109 |  | 106 |  | 109 |  | 106 |
| Assets under custody (in billions) |  | 6,988 |  | 6,257 |  | 6,988 |  | 6,257 |  | 1,574 |  | 1,508 |  | 1,574 |  | 1,508 |  | 235 |  | 248 |  | 235 |  | 248 |

Note: International wholesale operations is comprised of CIB, AM, CB, Treasury and CIO.
(a) Revenue is based predominantly on the domicile of the client, the location from which the client relationship is managed, or the location of the trading desk.
(b) Countries of operation represents locations where the Firm has a physical presence with employees actively engaged in "client facing" activities.
 headcount metrics. Prior periods were revised to conform with this presentation.
(d) Significant clients are defined as companies with over $\$ 1$ million in revenue over a trailing 12-month period in the region (excludes private banking clients).
(e) Deposits are based on the location from which the client relationship is managed.
(f) Loans outstanding are based predominantly on the domicile of the borrower and exclude loans held-for-sale and loans carried at fair value.

## Selected Consolidated Balance Sheets data

| (in millions) | September 30,2013 |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Cash and due from banks | \$ | 30,664 | \$ | 53,723 | (43)\% |
| Deposits with banks |  | 371,445 |  | 121,814 | 205 |
| Federal funds sold and securities purchased under resale agreements |  | 235,916 |  | 296,296 | (20) |
| Securities borrowed |  | 122,438 |  | 119,017 | 3 |
| Trading assets: |  |  |  |  |  |
| Debt and equity instruments |  | 316,560 |  | 375,045 | (16) |
| Derivative receivables |  | 66,788 |  | 74,983 | (11) |
| Securities |  | 356,556 |  | 371,152 | (4) |
| Loans |  | 728,679 |  | 733,796 | (1) |
| Allowance for loan losses |  | $(17,571)$ |  | $(21,936)$ | (20) |
| Loans, net of allowance for loan losses |  | 711,108 |  | 711,860 | - |
| Accrued interest and accounts receivable |  | 66,269 |  | 60,933 | 9 |
| Premises and equipment |  | 14,876 |  | 14,519 | 2 |
| Goodwill |  | 48,100 |  | 48,175 | - |
| Mortgage servicing rights |  | 9,490 |  | 7,614 | 25 |
| Other intangible assets |  | 1,817 |  | 2,235 | (19) |
| Other assets |  | 111,282 |  | 101,775 | 9 |
| Total assets | \$ | 2,463,309 | \$ | 2,359,141 | 4 |
| Liabilities |  |  |  |  |  |
| Deposits | \$ | 1,281,102 | \$ | 1,193,593 | 7 |
| Federal funds purchased and securities loaned or sold under repurchase agreements |  | 218,728 |  | 240,103 | (9) |
| Commercial paper |  | 53,741 |  | 55,367 | (3) |
| Other borrowed funds |  | 30,436 |  | 26,636 | 14 |
| Trading liabilities: |  |  |  |  |  |
| Debt and equity instruments |  | 87,334 |  | 61,262 | 43 |
| Derivative payables |  | 60,785 |  | 70,656 | (14) |
| Accounts payable and other liabilities |  | 212,283 |  | 195,240 | 9 |
| Beneficial interests issued by consolidated VIEs |  | 48,858 |  | 63,191 | (23) |
| Long-term debt |  | 263,372 |  | 249,024 | 6 |
| Total liabilities |  | 2,256,639 |  | 2,155,072 | 5 |
| Stockholders' equity |  | 206,670 |  | 204,069 | 1 |
| Total liabilities and stockholders' equity | \$ | 2,463,309 | \$ | 2,359,141 | $4 \%$ |

## Consolidated Balance Sheets overview

For a description of each of the significant line item captions on the Consolidated Balance Sheets, see pages 106-108 of JPMorgan Chase's 2012 Annual Report.

JPMorgan Chase's total assets increased by $\$ 104.2$ billion or $4 \%$, and total liabilities increased by $\$ 101.6$ billion or 5\%, from December 31, 2012. The increase in total assets was predominantly due to a net increase in cash and due from banks and deposits with banks, partially offset by
lower federal funds sold and securities purchased under resale agreements, and trading assets. The increase in total liabilities was predominantly due to higher deposits, long-term debt, accounts payable and other liabilities, and trading liabilities. Stockholders' equity also increased.

The following is a discussion of the significant changes in the specific line item captions on the Consolidated Balance Sheets from December 31, 2012.

Cash and due from banks and deposits with banks
The net increase reflected the placement of the Firm's excess funds with various central banks, primarily Federal Reserve Banks. For additional information, refer to the Liquidity Risk Management discussion on pages 68-73 of this Form 10-Q.

Federal funds sold and securities purchased under resale agreements; and securities borrowed
The net decrease in securities purchased under resale agreements and securities borrowed was due primarily to a shift in the deployment of the Firm's excess cash by Treasury.

## Trading assets and liabilities-debt and equity instruments

The decrease in trading assets was driven by client-driven market-making activity in CIB, which resulted in lower levels of debt securities, equity securities and physical commodities. For additional information, refer to Note 3 on pages 116-130 of this Form 10-Q.

The increase in trading liabilities was driven by client-driven marketmaking activity in CIB, which resulted in higher levels of short positions in debt and equity securities.

## Trading assets and liabilities-derivative receivables and payables

Derivative receivables decreased primarily due to reductions in interest rate derivatives driven by an increase in interest rates and reductions in commodity derivatives due to market movements. The decreases were partially offset by an increase in equity derivatives driven by a rise in equity markets.
Derivative payables decreased primarily due to reductions in interest rate derivatives driven by an increase in interest rates and reductions in commodity derivatives due to market movements. The decreases were partially offset by an increase in equity derivatives primarily driven by a rise in equity markets.
For additional information, refer to Derivative contracts on pages 92-93, and Notes 3 and 5 on pages 116-130 and 133-144, respectively, of this Form 10-Q.

## Securities

The decrease was largely due to repositioning of the AFS securities portfolio, which resulted in lower levels of corporate debt, non-U.S. government securities and non-U.S. residential MBS. The decrease was partially offset by higher levels of U.S. Treasury and government agency obligations and obligations of U.S. states and municipalities, and the purchase, during the third quarter of 2013, of U.S. government agency MBS, which were included in the held-to-maturity portfolio. For additional information related to securities, refer to the discussion in the Corporate/Private Equity segment on pages 50-52, and Notes 3 and 11 on pages 116-130 and 149-152, respectively, of this Form 10-Q.

## Loans and allowance for loan losses

Loan balances decreased as a result of lower credit card loans due to seasonality and higher repayment rates, and lower consumer excluding credit card loans, predominantly due to mortgage-related paydowns, portfolio run-off and net charge-offs.

The allowance for loan losses decreased as a result of a $\$ 4.2$ billion reduction, reflecting lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios, as well as the impact of improved home prices on the residential real estate portfolio. For a more detailed discussion of the loan portfolio and the allowance for loan losses, refer to Credit Risk Management on pages 74-96, and Notes 3, 4, 13 and 14 on pages 116-130, 130-132, 155-177 and 178, respectively, of this Form 10-Q.

## Mortgage servicing rights

The increase was predominantly due to originations and changes in market interest rates, partially offset by collection/realization of expected cash flows, dispositions, and changes in valuation due to model inputs and assumptions. For additional information on MSRs, see Note 16 on pages 186-189 of this Form 10-Q.

## Deposits

The increase was due to growth in both wholesale and consumer deposits. The increase in wholesale client balances was due to higher short-term deposits as well as growth in client operating balances. Consumer deposit balances increased from the effect of continued strong growth in business volumes and lower customer attrition. For more information on consumer deposits, refer to the CCB segment discussion on pages 21-35; the Liquidity Risk Management discussion on pages 68-73; and Notes 3 and 17 on pages 116-130 and 190, respectively, of this Form 10-Q. For more information on wholesale client deposits, refer to the AM, CB and CIB segment discussions on pages 46-49, 42-45 and 36-41, respectively, of this Form 10-Q.

## Federal funds purchased and securities loaned or sold under repurchase agreements

The decrease was predominantly due to a change in the mix of the Firm's funding sources. For additional information on the Firm's Liquidity Risk Management, see pages 68-73 of this Form 10-Q.

## Accounts payable and other liabilities

The increase was predominantly due to higher CIB brokerage payables.

## Beneficial interests issued by consolidated VIEs

The decrease was primarily due to unwinds of municipal bond vehicles, a reduction in outstanding conduit commercial paper held by third parties and net credit card maturities. For additional information on Firm-sponsored VIEs and loan securitization trusts, see Note 15 on pages 179-186 of this Form 10-Q.

## Long-term debt

The increase was primarily due to net issuances, which also reflected the redemption of trust preferred securities in the second quarter of 2013. For additional information on the Firm's long-term debt activities, see the Liquidity Risk Management discussion on pages 68-73 of this Form 10-Q.

## Stockholders' equity

The increase was predominantly due to net income and net issuances of preferred stock. The increase was partially offset by a net decrease in accumulated other comprehensive income, repurchases of common stock and the declaration of cash dividends on common and preferred stock. The net decrease in accumulated other comprehensive income was primarily related to the decline in fair value of U.S. government agency issued MBS and obligations of U.S. states and municipalities due to market changes, as well as net realized gains. For additional information on the Firm's capital actions, see Capital actions on page 66 of this Form 10-Q.

JPMorgan Chase is involved with several types of off-balance sheet arrangements, including through nonconsolidated special-purpose entities ("SPEs"), which are a type of variable interest entity ("VIE"), and through lending-related financial instruments (e.g., commitments and guarantees). For further discussion, see Off-Balance Sheet Arrangements and Contractual Cash Obligations on pages 109-115 of JPMorgan Chase's 2012 Annual Report.

## Special-purpose entities

The most common type of VIE is an SPE. SPEs are commonly used in securitization transactions in order to isolate certain assets and distribute the cash flows from those assets to investors. SPEs are an important part of the financial markets, including the mortgage- and asset-backed securities and commercial paper markets, as they provide market liquidity by facilitating investors' access to specific portfolios of assets and risks. The Firm holds capital, as deemed appropriate, against all SPE-related transactions and related exposures, such as derivative transactions and lending-related commitments and guarantees. For further information on the types of SPEs, see Note 15 on pages 179-186 of this Form 10-Q, and Note 1 on pages 193-194 and Note 16 on pages 280-291 of JPMorgan Chase's 2012 Annual Report.

Implications of a credit rating downgrade to JPMorgan Chase Bank, N.A. For certain liquidity commitments to SPEs, JPMorgan Chase Bank, N.A., could be required to provide funding if its short-term credit rating were downgraded below specific levels, primarily "P-1," "A-1" and "F1" for Moody's, Standard \& Poor’s and Fitch, respectively. These liquidity commitments support the issuance of asset-backed commercial paper by both Firm-administered consolidated and third-party-sponsored nonconsolidated SPEs. In the event of a short-term credit rating downgrade, JPMorgan Chase Bank, N.A., absent other solutions, would be required to provide funding to the SPE, if the commercial paper could not be reissued as it matured. The aggregate amounts of commercial paper outstanding, issued by both Firm-administered and third-party-sponsored SPEs, that are held by third parties as of September 30, 2013, and December 31, 2012, was $\$ 13.9$ billion and $\$ 18.1$ billion, respectively. The aggregate amounts of commercial paper outstanding could increase in future periods should clients of the Firm-administered consolidated or third-party-sponsored nonconsolidated SPEs draw down on certain unfunded lending-related commitments. These unfunded lending-related commitments were $\$ 11.3$ billion and $\$ 10.9$ billion at September 30, 2013, and December 31, 2012, respectively. The Firm could facilitate the refinancing of some of the clients' assets in order to reduce the funding obligation.

## Off-balance sheet lending-related financial instruments, guarantees, and other commitments

JPMorgan Chase provides lending-related financial instruments (e.g., commitments and guarantees) to meet the financing needs of its customers. The contractual amount of these financial instruments represents the maximum possible credit risk to the Firm should the counterparty draw upon the commitment or the Firm be required to fulfill its obligation under the guarantee, and should the counterparty subsequently fail to perform according to the terms of the contract. Most of these commitments and guarantees expire without being drawn or a default occurring. As a result, the total contractual amount of these instruments is not, in the Firm's view, representative of its actual future credit exposure or funding requirements. For further discussion of lending-related commitments and guarantees and the Firm's related accounting policies, see Lending-related commitments on page 91, and Note 21 (including a table that presents, as of September 30, 2013, the amounts, by contractual maturity, of off-balance sheet lendingrelated financial instruments, guarantees and other commitments) on pages 195-199 of this Form 10-Q. For a discussion of loan repurchase liabilities, see Mortgage repurchase liability on pages 56-60 and Note 21 on pages 195-199 of this Form 10-Q.

## Mortgage repurchase liability

In connection with the Firm’s mortgage loan sale and securitization activities with the GSEs and other mortgage loan sale and private-label securitization transactions, the Firm has made representations and warranties that the loans sold meet certain requirements. The Firm may be, and has been, required to repurchase loans and/or indemnify the GSEs and other investors for losses due to material breaches of these representations and warranties. To the extent that repurchase demands that are received relate to loans that the Firm purchased from third parties that remain viable, the Firm typically will have the right to seek a recovery of related repurchase losses from the third party. For additional information regarding loans sold to the GSEs, see Mortgage repurchase liability on pages 111-115 of JPMorgan Chase's 2012 Annual Report.
The Firm also sells loans in securitization transactions with Ginnie Mae; these loans are typically insured or guaranteed by another government agency. The Firm, in its role as servicer, may repurchase certain delinquent loans from loan pools, including those that have been sold back to Ginnie Mae subsequent to modification, as permitted by Ginnie Mae guidelines. However, the Firm is typically not required to repurchase such loans other than for modification or foreclosure purposes (i.e., these repurchases typically do not result from repurchase demands due to breaches of representations and warranties). Because principal amounts due under the terms of these repurchased loans continue to be insured and the reimbursement of insured amounts
continues to proceed normally, the Firm has not recorded any mortgage repurchase liability related to these loans. However, the U.S. Attorney’s Office for the Southern District of New York is conducting an investigation concerning the Firm's compliance with the requirements of the Federal Housing Administration's Direct Endorsement Program. The Firm is cooperating in that investigation. For additional information regarding litigation, see Note 23 on pages 201-209 of this Form 10-Q, and Note 31 on pages 316-325 of JPMorgan Chase's 2012 Annual Report.

From 2005 to 2008, the Firm and certain acquired entities made certain loan level representations and warranties in connection with approximately $\$ 450$ billion of residential mortgage loans that were sold or deposited into private-label securitizations. While the terms of the securitization transactions vary, they generally differ from loan sales to the GSEs in that, among other things: (i) in order to direct the trustee to investigate potential claims, the security holders must make a formal request for the trustee to do so, and typically, this requires agreement of the holders of a specified percentage of the outstanding securities; (ii) generally, the mortgage loans are not required to meet all GSE eligibility criteria; and (iii) in many cases, the party demanding repurchase is required to demonstrate that a loan-level breach of a representation or warranty has materially and adversely affected the value of the loan. Of the $\$ 450$ billion originally sold or deposited (including \$165 billion by Washington Mutual, as to which the Firm maintains that certain of the repurchase obligations remain with the FDIC receivership), approximately $\$ 203$ billion of principal has been repaid (including $\$ 75$ billion related to Washington Mutual). In addition, approximately $\$ 128$ billion of the principal amount of such loans has been liquidated (including \$46 billion related to Washington Mutual), with an average loss severity of $60 \%$. Accordingly, the remaining outstanding principal balance of these loans (including Washington Mutual) was, as of September 30, 2013, approximately $\$ 119$ billion, of which $\$ 30$ billion was 60 days or more past due. The remaining outstanding principal balance of loans related to Washington Mutual was approximately $\$ 44$ billion, of which $\$ 10$ billion was 60 days or more past due. For additional information regarding loans sold to private investors, see Mortgage repurchase liability on pages 111-115 of JPMorgan Chase's 2012 Annual Report.

There have been generalized allegations, as well as specific demands, that the Firm repurchase loans sold or deposited into private-label securitizations (including claims from insurers that have guaranteed certain obligations of the securitization trusts). Although the Firm encourages parties to use the contractual repurchase process established in the governing agreements, these private-label repurchase claims have generally manifested themselves through threatened or pending litigation.
Accordingly, the liability related to repurchase demands associated with all of the private-label securitizations described above is separately
evaluated by the Firm in establishing its litigation reserves. For additional information regarding litigation, see Note 23 on pages 201-209 of this Form 10-Q, and Note 31 on pages 316-325 of JPMorgan Chase's 2012 Annual Report.

## Estimated mortgage repurchase liability

The Firm's mortgage repurchase liability is intended to cover losses associated with all loans previously sold in connection with loan sale and securitization transactions with the GSEs and other losses related to mortgage insurance rescissions. The Firm has recognized a mortgage repurchase liability of $\$ 2.2$ billion and $\$ 2.8$ billion, as of September 30, 2013, and December 31, 2012, respectively. On October 25, 2013, the Firm agreed with the FHFA to resolve, for $\$ 1.1$ billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on covered loans. For additional information on the settlement see Note 23 on pages 201-209 of this Form 10-Q.

The Firm believes that its remaining mortgage repurchase liability is sufficient to cover probable future repurchase losses related to specific types of exposures excluded from the settlement, including post-2008 loan sale and securitization transactions, which the Firm believes have substantially lower levels of repurchase risk than earlier vintages. For additional information about the process that the Firm uses to estimate its mortgage repurchase liability and the factors it considers in connection with that process, see Mortgage repurchase liability on pages 111-115 of JPMorgan Chase’s 2012 Annual Report.

All mortgage repurchase demands associated with private-label securitizations (however asserted) are evaluated separately by the Firm in establishing its litigation reserves; they are not considered in the Firm's mortgage repurchase liability. Accordingly, as noted above, the Firm's mortgage repurchase liability is intended to cover losses associated with all loans previously sold in connection with loan sale and securitization transactions with the GSEs and other losses related to mortgage insurance rescissions.
The following table provides information about outstanding repurchase demands and unresolved mortgage insurance rescission notices, excluding those related to Washington Mutual and those asserted in or arising in connection with pending repurchase litigation, by counterparty type, at each of the past five quarter-end dates. The table includes repurchase demands received from the GSEs as well as repurchase demands associated with private-label securitizations that have been presented to the Firm by trustees who assert authority to present such claims under the terms of the underlying sale or securitization agreement.

Outstanding repurchase demands and unresolved mortgage insurance rescission notices by counterparty type

| (in millions) | $\begin{gathered} \text { September 30, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2012 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GSEs(a) | \$ | 1,601 | \$ | 970 | \$ | 1,022 | \$ | 1,166 |  | \$ | 1,533 |
| Mortgage insurers |  | 780 |  | 852 |  | 924 |  | 1,014 |  |  | 1,036 |
| Other |  | 1,322 |  | 1,072 |  | 992 |  | 887 | (c) |  | 1,697 |
| Overlapping population(b) |  | (45) |  | (51) |  | (64) |  | (86) |  |  | (150) |
| Total | \$ | 3,658 | \$ | 2,843 | \$ | 2,874 | \$ | 2,981 |  | \$ | 4,116 |

 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on covered loans.
b) Because the GSEs and others may make repurchase demands based on mortgage insurance rescission notices that remain unresolved, certain loans may be subject to both an unresolved mortgage insurance rescission notice and an outstanding repurchase demand.
 subsequently became subject to repurchase litigation in the fourth quarter of 2012; private-label securitization repurchase demands asserted or arising in connection with pending repurchase litigation are excluded from this table.

The following table provides information about repurchase demands and mortgage insurance rescission notices received, excluding those related to Washington Mutual and those asserted in or arising in connection with pending repurchase litigation, by loan origination vintage, for the past five quarters.

## Quarterly mortgage repurchase demands received by loan origination vintage(a)

| (in millions) | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2013 \end{gathered}$ |  |  | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pre-2005 | \$ | 135 |  | \$ | 53 | \$ | 45 | \$ | 42 | \$ | 33 |
| 2005 |  | 308 |  |  | 116 |  | 217 |  | 42 |  | 103 |
| 2006 |  | 515 |  |  | 258 |  | 287 |  | 292 |  | 963 |
| 2007 |  | 690 |  |  | 546 |  | 419 |  | 241 |  | 371 |
| 2008 |  | 265 |  |  | 113 |  | 151 |  | 114 |  | 196 |
| Post-2008 |  | 79 |  |  | 60 |  | 62 |  | 87 |  | 124 |
| Total repurchase demands received | \$ | 1,992 | (b) | \$ | 1,146 | \$ | 1,181 | \$ | 818 | \$ | 1,790 |

(a) All mortgage repurchase demands associated with private-label securitizations are separately evaluated by the Firm in establishing its litigation reserves.
 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on covered loans.

## Quarterly mortgage insurance rescission notices received by loan origination vintage(a)

| (in millions) | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2012 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pre-2005 | \$ | 5 | \$ | 14 | \$ | 12 | \$ | 6 | \$ | 6 |
| 2005 |  | 8 |  | 18 |  | 13 |  | 18 |  | 14 |
| 2006 |  | 11 |  | 25 |  | 15 |  | 35 |  | 46 |
| 2007 |  | 33 |  | 68 |  | 52 |  | 83 |  | 139 |
| 2008 |  | 17 |  | 22 |  | 20 |  | 26 |  | 37 |
| Post-2008 |  | 8 |  | 6 |  | 8 |  | 7 |  | 8 |
| Total mortgage insurance rescissions received | \$ | 82 | \$ | 153 | \$ | 120 | \$ | 175 | \$ | 250 |

(a) Mortgage insurance rescissions typically result in a repurchase demand from the GSEs. This table includes mortgage insurance rescission notices for which the GSEs also have issued a
repurchase demand.

Since the beginning of 2011, the Firm's cumulative cure rate (excluding loans originated by Washington Mutual) is approximately $60 \%$.
The Firm has not observed a direct relationship between the type of defect that allegedly causes the breach of representations and warranties and the severity of the realized loss. Therefore, the loss severity assumption is estimated using the Firm's historical experience and projections regarding changes in home prices. Actual principal loss severities on finalized repurchases and "make-whole" settlements to date (excluding loans originated by Washington Mutual) currently average approximately $50 \%$, but may vary from quarter to quarter based on the characteristics of the underlying loans and changes in home prices.

When a loan was originated by a third-party originator, the Firm typically has the right to seek a recovery of related repurchase losses from the thirdparty originator. Estimated and actual third-party recovery rates may vary from quarter to quarter based upon the underlying mix of third-party originators (e.g., active, inactive, out-of-business originators) from which recoveries are being sought.
Substantially all of the estimates and assumptions underlying the Firm's established methodology for computing its recorded mortgage repurchase liability - including the amount of probable future demands from the GSEs, the ability of the Firm to cure identified defects, the severity of loss upon repurchase or foreclosure and recoveries from third parties - require management judgment. While the Firm's estimated mortgage repurchase liability is inherently uncertain and imprecise, the Firm's October 25, 2013 settlement substantially resolved the Firm's repurchase liability for the 2000-2008 vintages, which experienced the most significant levels of repurchase losses.

The following table summarizes the change in the mortgage repurchase liability for each of the periods presented.

## Summary of changes in mortgage repurchase liability(a)

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Repurchase liability at beginning of period | \$ | 2,476 | \$ | 3,293 | \$ | 2,811 | \$ | 3,557 |
| Net realized losses(b) |  | (135) |  | (268) |  | (538) |  | (891) |
| Provision for repurchase losses(c) |  | (159) |  | 74 |  | (91) |  | 433 |
| Repurchase liability at of period(d) | \$ | 2,182 | \$ | 3,099 | \$ | 2,182 | \$ | 3,099 |

(a) All mortgage repurchase demands associated with private-label securitizations are separately evaluated by the Firm in establishing its litigation reserves.
(b) Realized repurchase losses are presented net of third-party recoveries and include principal losses and accrued interest on repurchased loans, "make-whole" settlements, settlements with claimants, and certain related expense. Make-whole settlements were $\$ 117$ million and $\$ 94$ million for the three months ended September 30, 2013 and 2012, respectively and $\$ 371$ million and $\$ 387$ million for the nine months ended September 30, 2013 and 2012, respectively.
(c) Included provision related to new loan sales of $\$ 4$ million and $\$ 30$ million for the three months ended September 30, 2013 and 2012, respectively, and $\$ 18$ million and $\$ 85$ million for the nine months ended September 30, 2013 and 2012, respectively.
(d) On October 25, 2013, the Firm agreed with the FHFA to resolve, for $\$ 1.1$ billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on covered oans.

The following table summarizes the total unpaid principal balance of certain repurchases during the periods indicated.

## Unpaid principal balance of mortgage loan repurchases(a)

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30 , |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Ginnie Mae(b) | \$ | 1,489 | \$ | 1,216 | \$ | 5,012 | \$ | 4,342 |
| GSEs(c) |  | 140 |  | 312 |  | 601 |  | 933 |
| Other(c)(d) |  | 12 |  | 39 |  | 52 |  | 147 |
| Total | \$ | 1,641 | \$ | 1,567 | \$ | 5,665 | \$ | 5,422 |

(a) This table includes: (i) repurchases of mortgage loans due to breaches of representations and warranties, and (ii) loans repurchased from Ginnie Mae loan pools as described in (b) below. This table does not include mortgage insurance rescissions; while the rescission of mortgage insurance typically results in a repurchase demand from the GSEs, the mortgage insurers themselves do not present repurchase demands to the Firm. This table also excludes mortgage loan repurchases associated with repurchase demands asserted in or in connection with pending repurchase litigation.
(b) In substantially all cases, these repurchases represent either voluntary repurchases of certain delinquent loans from loan pools as permitted by Ginnie Mae guidelines or required repurchases of loans for modification or foreclosure purposes (i.e., these repurchases typically do not result from repurchase demands due to breaches of representations and warranties). The Firm typically repurchases these loans as it continues to service them and/or manage the foreclosure process in accordance with applicable policies and requirements of Ginnie Mae, the Federal Housing Administration ("FHA"), Rural Housing Services ("RHS") and/or the U.S. Department of Veterans Affairs ("VA").
(c) Nonaccrual loans held-for-investment included $\$ 381$ million and $\$ 484$ million at September 30, 2013 and 2012, respectively, of loans repurchased as a result of breaches of representations and warranties.
(d) Represents loans repurchased from parties other than the GSEs, excluding those repurchased in connection with pending repurchase litigation.
For additional information regarding the mortgage repurchase liability, see Note 21 on pages 195-199 of this Form 10-Q, and Note 29 on pages 308315 of JPMorgan Chase’s 2012 Annual Report.

The Firm also faces a variety of exposures resulting from repurchase demands and litigation arising out of its various roles as issuer and/or sponsor of mortgage-backed securities ("MBS") offerings in private-label securitizations. For further information, see Note 23 on pages 201-209 of this Form 10-Q.

The following discussion of JPMorgan Chase's capital management highlights developments since December 31, 2012, and should be read in conjunction with Capital Management on pages 116-122 of JPMorgan Chase's 2012 Annual Report.
The Firm's capital management objectives are to hold capital sufficient to:

- Cover all material risks underlying the Firm's business activities;
- Maintain "well-capitalized" status under regulatory requirements;
- Maintain debt ratings that enable the Firm to optimize its funding mix and liquidity sources while minimizing costs;
- Retain flexibility to take advantage of future investment opportunities; and
- Build and invest in businesses, even in a highly stressed environment.

These objectives are achieved through ongoing monitoring of the Firm's capital position, regular stress testing, and a capital governance framework.

## Capital governance

The Firm's senior management recognizes the importance of a capital management function that supports strategic decision-making. For a more detailed discussion of the Firm's capital governance and processes, see pages 116-117 of JPMorgan Chase's 2012 Annual Report.
Comprehensive Capital Analysis and Review ("CCAR")
On January 7, 2013, the Firm submitted its capital plan to the Federal Reserve under the Federal Reserve's 2013 CCAR process. On March 14, 2013, the Federal Reserve informed the Firm that it did not object to the Firm's 2013 capital plan, but asked the Firm to submit an additional capital plan, as described more fully below. On May 21, 2013, the Board of Directors increased the second-quarter common stock dividend to $\$ 0.38$ per share from $\$ 0.30$ per share. The Board of Directors also authorized the Firm to repurchase up to $\$ 6$ billion of common equity commencing with the second quarter of 2013 through the end of the first quarter of 2014. For additional information on dividends and common equity repurchases, see Capital actions on page 66 of this Form 10-Q.
On September 18, 2013, the Firm submitted an additional capital plan, as requested by the Federal Reserve, to address the weaknesses the Federal Reserve had identified in the Firm's original 2013 submission. JPMorgan Chase expects the Federal Reserve to notify the Firm within 75 days of the resubmission of its determination. Following its review of the additional capital plan, the Federal Reserve could require the Firm to modify its capital distributions.

## Regulatory capital

The Federal Reserve establishes capital requirements, including wellcapitalized standards, for the consolidated financial holding company. The Office of the Comptroller of the Currency ("OCC") establishes similar capital requirements and standards for the Firm's national banks, including JPMorgan Chase Bank, N.A. and Chase Bank USA, N.A.
In connection with the U.S. Government's Supervisory Capital Assessment Program in 2009 ("SCAP"), U.S. banking regulators developed an additional measure of capital, Tier 1 common, which is defined as Tier 1 capital less elements of Tier 1 capital not in the form of common equity, such as perpetual preferred stock, noncontrolling interests in subsidiaries and trust preferred securities. In 2013, the Federal Reserve employed a minimum $5 \%$ Tier 1 common ratio standard for CCAR purposes, in addition to the other minimum capital requirements. For the 2014 CCAR process, the Federal Reserve has introduced an additional requirement to include a Basel III Tier 1 common test with a minimum of $4 \%$ for 2014 projections and $4.5 \%$ for 2015 projections.
Basel I and Basel 2.5
The minimum risk-based capital requirements adopted by the U.S. federal banking agencies follow the Capital Accord ("Basel I") of the Basel Committee. In June 2012, U.S. federal banking agencies published the final rule that specifies revised market risk regulatory capital requirements ("Basel 2.5 "). While the Firm is still subject to the capital requirements of Basel I, Basel 2.5 rules also became effective for the Firm on January 1, 2013. The Basel 2.5 final rule revised the scope of positions subject to the market risk capital requirements and introduced new market risk measures, which resulted in additional capital requirements for covered positions as defined. The implementation of Basel 2.5 in the first quarter of 2013 resulted in an increase of approximately $\$ 150$ billion in RWA compared with the Basel I rules at March 31, 2013. The implementation of these rules also resulted in decreases of the Firm's Tier 1 capital, Total capital and Tier 1 common capital ratios by 140 basis points, 160 basis points and 120 basis points, respectively, at March 31, 2013.

The following table presents the risk-based capital ratios for JPMorgan Chase at September 30, 2013, and December 31, 2012, under Basel I (and, for September 30, 2013, Basel 2.5).

## Risk-based capital ratios

|  | September 30, 2013 | December 31, 2012 |
| :--- | :---: | :---: |
| Capital ratios |  |  |
| Tier 1 capital | $\mathbf{1 1 . 7 \%}$ | $12.6 \%$ |
| Total capital | $\mathbf{1 4 . 3}$ | 15.3 |
| Tier 1 leverage | $\mathbf{6 . 9}$ | 7.1 |
| Tier 1 common(a) | $\mathbf{1 0 . 5}$ | 11.0 |

(a) The Tier 1 common ratio is Tier 1 common capital divided by RWA.

At September 30, 2013, and December 31, 2012, JPMorgan Chase maintained Tier 1 and Total capital ratios in excess of the well-capitalized standards established by the Federal Reserve, as indicated in the above tables. In addition, at September 30, 2013, and December 31, 2012, the Firm's Tier 1 common ratio was significantly above the 5\% CCAR standard. For more information, see Note 28 on pages 306-308 of the Firm's 2012 Annual Report.

The following table presents a reconciliation of total stockholders' equity to Tier 1 common, Tier 1 capital and Total qualifying capital; the components of RWA; and total adjusted average assets.

## Risk-based capital components and assets

| (in millions) | September 30,2013 |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total stockholders' equity | \$ | 206,670 | \$ | 204,069 |
| Less: Preferred stock |  | 11,158 |  | 9,058 |
| Common stockholders' equity |  | 195,512 |  | 195,011 |
| Effect of certain items in accumulated other comprehensive income/(loss) excluded from Tier 1 common |  | (532) |  | $(4,198)$ |
| Less: Goodwill(a) |  | 45,397 |  | 45,663 |
| Other intangible assets(a) |  | 2,160 |  | 2,311 |
| Fair value DVA on structured notes and derivative liabilities related to the Firm's credit quality |  | 1,627 |  | 1,577 |
| Investments in certain subsidiaries and other |  | 1,212 |  | 920 |
| Tier 1 common |  | 144,584 |  | 140,342 |
| Preferred stock |  | 11,158 |  | 9,058 |
| Qualifying hybrid securities and noncontrolling interests(b) |  | 5,615 |  | 10,608 |
| Other |  | (12) |  | (6) |
| Total Tier 1 capital |  | 161,345 |  | 160,002 |
| Long-term debt and other instruments qualifying as Tier 2 |  | 17,646 |  | 18,061 |
| Qualifying allowance for credit losses |  | 17,275 |  | 15,995 |
| Other |  | (42) |  | (22) |
| Total Tier 2 capital |  | 34,879 |  | 34,034 |
| Total qualifying capital | \$ | 196,224 | \$ | 194,036 |
| Credit risk RWA | \$ | 1,208,675 | \$ | 1,156,102 |
| Market risk RWA |  | 165,364 |  | 114,276 |
| Total RWA | \$ | 1,374,039 | \$ | 1,270,378 |
| Total adjusted average assets | \$ | 2,327,427 | \$ | 2,243,242 |

(a) Goodwill and other intangible assets are net of any associated deferred tax liabilities.
(b) Primarily includes trust preferred securities of certain business trusts. Under the Basel III interim final rule approved by U.S. federal banking agencies in July 2013, trust preferred securities will be phased out from inclusion as Tier 1 capital, but included as Tier 2 capital, beginning in 2014 through the end of 2015 and phased out from inclusion as Tier 2 capital beginning in 2016 through the end of 2021.

Capital rollforward
The following table presents the changes in Tier 1 common, Tier 1 capital and Tier 2 capital for the nine months ended September 30, 2013.

| Nine months ended September 30, (in millions) | 2013 |  |
| :---: | :---: | :---: |
| Tier 1 common at December 31, 2012 | \$ | 140,342 |
| Net income applicable to common equity |  | 12,030 |
| Dividends declared on common stock |  | $(4,118)$ |
| Net issuance of treasury stock |  | $(2,650)$ |
| Changes in capital surplus |  | $(1,049)$ |
| Effect of certain items in accumulated other comprehensive income/(loss) excluded from Tier 1 common |  | (46) |
| Qualifying noncontrolling minority interests in consolidated subsidiaries |  | (42) |
| DVA on structured notes and derivative liabilities |  | (50) |
| Goodwill and other nonqualifying intangibles (net of deferred tax liabilities) |  | 417 |
| Other |  | (250) |
| Increase in Tier 1 common |  | 4,242 |
| Tier 1 common at September 30, 2013 | \$ | 144,584 |
| Tier 1 capital at December 31, 2012 | \$ | 160,002 |
| Change in Tier 1 common |  | 4,242 |
| Net issuance of noncumulative perpetual preferred stock |  | 2,100 |
| Redemption of trust preferred securities |  | $(4,951)$ |
| Other |  | (48) |
| Increase in Tier 1 capital |  | 1,343 |
| Tier 1 capital at September 30, 2013 | \$ | 161,345 |
| Tier 2 capital at December 31, 2012 | \$ | 34,034 |
| Change in long-term debt and other instruments qualifying as Tier 2 |  | (415) |
| Change in qualifying allowance for credit losses |  | 1,280 |
| Other |  | (20) |
| Increase in Tier 2 capital |  | 845 |
| Tier 2 capital at September 30, 2013 | \$ | 34,879 |
| Total qualifying capital at September 30, 2013 | \$ | 196,224 |

RWA
The following table presents the changes in credit risk RWA and market risk RWA for the nine months ending September 30, 2013.

## Changes in RWA components

| Nine months ended September 30, (in millions) | 2013 |  |
| :--- | :---: | ---: |
| Credit risk RWA at December 31, 2012 | $\$$ | $1,156,102$ |
| Increase in credit risk RWA |  | 52,573 |
| Credit risk RWA at September 30, 2013 | $\$$ | $1,208,675$ |
|  | $\$$ |  |
| Market risk RWA at December 31, 2012 |  | 114,276 |
| Increase in market risk RWA | $\$$ | 51,088 |
| Market risk RWA at September 30, 2013 | $\$$ | 165,364 |
| Total RWA at September 30, 2013 | $1,374,039$ |  |

The increase in credit risk RWA for the nine months ended September 30, 2013, is predominantly attributable to the implementation of Basel 2.5 which resulted in certain positions previously captured under market risk RWA under Basel I being included as non-covered positions and calculated under credit risk RWA. Portfolio growth also contributed to the increase, partially offset by lower loan balances in Mortgage Banking due to portfolio runoff.

The increase in market risk RWA was driven by the implementation of Basel 2.5 , partially offset by reduced risk, including in the synthetic credit portfolio, and by exposure changes and market movements.
Additional information regarding the Firm's capital ratios and the federal regulatory capital standards to which the Firm is subject is presented in Note 20 on pages 193-194 of this Form 10-Q. For further information on the Firm's Basel 2.5 measures and additional market risk disclosures, see the Firm's consolidated Basel 2.5 Market Risk Pillar 3 Reports which are available on the Firm's website
(http://investor.shareholder.com/jpmorganchase/basel.cfm) within 45 days after the end of the quarter.

## Basel II \& Basel III

U.S. banking regulators published a final Basel II rule in December 2007, which was intended to be more risk sensitive than Basel I and eventually replace Basel I for large and internationally active U.S. banks, including the Firm. The Firm has been reporting Basel II capital ratios in parallel to the banking agencies since 2008. In July 2013, U.S. federal banking agencies approved an interim final rule implementing further revisions to the Capital Accord in the U.S.; such further revisions are commonly referred to as "Basel III." Basel III is comprised of an Advanced and a Standardized Approach. For large and internationally active banks, including the Firm, both the Basel III Advanced and Standardized Approaches will become effective commencing January 1, 2014. Prior to full implementation of the Basel III Advanced Approach, the Firm will be required to complete a qualification period ("parallel run") of at least four consecutive quarters during which it needs to demonstrate that it meets the requirements of the rule to the satisfaction of its U.S. banking regulators. Pursuant to the requirements of the Dodd-Frank Act, the Firm, upon exiting the Basel III Advanced Approach parallel run, will be required to calculate regulatory capital ratios under both the Standardized and Advanced Approaches. The Firm's capital adequacy will be evaluated against the approach that results in the lower ratio.
Basel III revises Basel I and II by, among other things, narrowing the definition of capital, and increasing capital requirements for specific exposures. In addition Basel III incorporates a new Tier 1 common ratio requirement. The Tier 1 common ratio requirement has a phase-in period from 2015 to 2019. By January 1, 2019, the minimum Tier 1 common ratio is $7 \%$, comprised of a minimum ratio of $4.5 \%$ plus a $2.5 \%$ capital conservation buffer.
Global systemically important banks ("GSIBs") will also be required to maintain Tier 1 common requirements above the $7 \%$ minimum, in amounts ranging from an additional $1 \%$ to an additional $2.5 \%$. In November 2012, the Financial Stability Board ("FSB") indicated that it would require the Firm, as well as three other banks, to hold the additional $2.5 \%$ of Tier 1 common; the requirement will be phased in beginning in 2016. The Basel Committee also stated that certain GSIBs could be required to hold as much
as an additional $3.5 \%$ of Tier 1 common if they were to take actions that further increase their systemic importance. Currently, no GSIB (including the Firm) is required to hold more than the additional $2.5 \%$ of Tier 1 common.
The Firm estimates that its Tier 1 common ratio under the Basel III Advanced Approach on a fully phased-in basis would be $9.3 \%$ as of September 30, 2013, which is less than the Tier 1 common ratio as calculated under the Basel III Standardized Approach. The Tier 1 common ratio under both Basel I and Basel III are non-GAAP financial measures. However, such measures are used by bank regulators, investors and analysts as a key measure to assess the Firm's capital position and to compare the Firm's capital to that of other financial services companies. The following table presents a comparison of the Firm's Tier 1 common under Basel I rules to its estimated Tier 1 common under Basel III rules, along with the Firm's estimated risk-weighted assets. Key differences in the calculation of RWA between Basel I and Basel III include: (1) Basel III credit risk RWA is based on risk-sensitive approaches which largely rely on the use of internal credit models and parameters, whereas Basel I RWA is based on fixed supervisory risk-weightings which vary only by counterparty type and asset class; and (2) Basel III includes RWA for operational risk, whereas Basel I does not. Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events. Among other risks, it includes legal risk including litigation costs, settlements, and regulatory fines. Operational risk capital takes into consideration all operational risk losses in the quarter following when the losses were realized. The operational risk capital modeling approach has and continues to evolve as part of the Basel capital requirements, and is therefore subject to change. Tier 1 common under Basel III includes additional adjustments and deductions not included in Basel I Tier 1 common, such as the inclusion of accumulated other comprehensive income ("AOCI") related to AFS securities and defined benefit pension and other postretirement employee benefit ("OPEB") plans.

September 30, 2013
(in millions, except ratio)

| Tier 1 common under Basel I rules | $\$$ | 144,584 |
| :--- | :--- | ---: |
| Adjustments related to AOCI for AFS securities and defined benefit |  | 695 |
| pension and OPEB plans |  | 1,831 |
| Add back of Basel I deductions(a) | (905) |  |
| Deduction for deferred tax asset related to net operating loss and <br> foreign tax credit carryforwards <br> All other adjustments |  | $(210)$ |
| Estimated Tier 1 common under Basel III rules | $\$$ | 145,995 |
| Estimated RWA under Basel III rules(b) | $\$$ | $1,563,980$ |
| Estimated Tier 1 common ratio under Basel III rules(c) |  | $9.3 \%$ |

a) Certain exposures, which are deducted from capital under Basel I, are risked-weighted under Basel III.
(b) Effective January 1, 2013, market risk RWA requirements under Basel 2.5 are consistent across Basel I and Basel III.
(c) The Tier 1 common ratio under Basel III rules is Tier 1 common under Basel III rules divided by RWA under Basel III rules.

The Basel III interim final rule also included a requirement for advanced approach banking organizations, including the Firm, to calculate a supplementary leverage ratio ("SLR"). The SLR, a non-GAAP financial measure, is Tier 1 capital under Basel III divided by the Firm's total leverage exposure. Total leverage exposure is calculated by taking the Firm's total average on-balance sheet assets, less amounts permitted to be deducted for Tier 1 capital, and adding certain off-balance sheet exposures, such as undrawn commitments and derivatives future exposure.

Following approval of the final Basel III rules, the U.S. banking agencies issued proposed rulemaking relating to the SLR that would require U.S. bank holding companies, including JPMorgan Chase, to have a minimum SLR of at least 5\% and insured depository institutions ("IDI"), including JPMorgan Chase Bank, N.A. and Chase Bank USA, N.A., to have a minimum SLR of at least 6\%. In addition, the Basel Committee has proposed further refinements to the computation of the SLR. The Firm estimates, based on its current understanding of the U.S. rules, that if the rules were in effect at September 30, 2013, the Firm’s SLR would have been approximately $4.7 \%$ and JPMorgan Chase Bank, N.A.'s SLR would have been approximately $4.3 \%$.
The Basel III capital requirements are subject to prolonged transition periods. In July 2013, as part of the approval of the Basel III interim final rule, U.S. federal banking agencies announced a January 1, 2014, Basel III effective date for advanced approach banking organizations, including the Firm. The additional capital requirements for GSIBs will be phased in starting January 1, 2016, with full implementation on January 1, 2019. The Firm and its IDI subsidiaries are not required to meet the minimum SLR until January 1, 2018. Management's current objective is for the Firm to reach an estimated Basel III Tier I common ratio of $9.5 \%$ by the end of 2013, and a Basel III Tier 1 common ratio of $10-10.5 \%$ over time.
Additionally, management's current objective is for the Firm to achieve a SLR of 5.5\%, and for JPMorgan Chase Bank, N.A. to achieve a SLR of 6\% in advance of the SLR effective date.

The Firm's estimate of its Tier 1 common ratio under Basel III and the Firm's and JPMorgan Chase Bank, N.A.'s SLR reflect its current understanding of the U.S. Basel III rules based on the published interim final rule and on the application of such rules to its businesses as currently conducted. The actual impact on the Firm's capital ratios upon implementation of Basel III rules may differ from the Firm's current estimates. The actual impact could depend on changes the Firm may make to its businesses in the future, further implementation guidance from the regulators, and regulatory approval of certain of the Firm's internal risk models (or, alternatively, regulatory disapproval of the Firm's internal risk models that have previously been conditionally approved).

## Broker-dealer regulatory capital

JPMorgan Chase’s principal U.S. broker-dealer subsidiaries are J.P. Morgan Securities LLC ("JPMorgan Securities") and J.P. Morgan Clearing Corp. ("JPMorgan Clearing"). JPMorgan Clearing is a subsidiary of JPMorgan Securities and provides clearing and settlement services. JPMorgan Securities and JPMorgan Clearing are each subject to Rule 15c3-1 under the Securities Exchange Act of 1934 (the "Net Capital Rule"). JPMorgan Securities and JPMorgan Clearing are also each registered as futures commission merchants and subject to Rule 1.17 of the Commodity Futures Trading Commission ("CFTC").
JPMorgan Securities and JPMorgan Clearing have elected to compute their minimum net capital requirements in accordance with the "Alternative Net Capital Requirements" of the Net Capital Rule. At September 30, 2013, JPMorgan Securities' net capital, as defined by the Net Capital Rule, was $\$ 14.6$ billion, exceeding the minimum requirement by $\$ 12.7$ billion, and JPMorgan Clearing's net capital was $\$ 6.8$ billion, exceeding the minimum requirement by $\$ 5.1$ billion.
In addition to its minimum net capital requirement, JPMorgan Securities is required to hold tentative net capital in excess of $\$ 1.0$ billion and is also required to notify the Securities and Exchange Commission ("SEC") in the event that tentative net capital is less than $\$ 5.0$ billion, in accordance with the market and credit risk standards of Appendix E of the Net Capital Rule. As of September 30, 2013, JPMorgan Securities had tentative net capital in excess of the minimum and notification requirements.
J.P. Morgan Securities plc (formerly J.P. Morgan Securities Ltd.) is a wholly-owned subsidiary of JPMorgan Chase Bank, N.A. and is the Firm’s principal operating subsidiary in
the U.K. It has authority to engage in banking,
investment banking and broker-dealer activities. J.P. Morgan Securities plc is jointly regulated by the U.K. Prudential Regulation Authority ("PRA") and Financial Conduct Authority ("FCA") (together, formerly the U.K. Financial Services Authority). At September 30, 2013, J.P. Morgan Securities plc had total capital of $\$ 22.6$ billion,
or a Pillar 1 Total capital ratio of $15.1 \%$, which exceeded the $8 \%$ wellcapitalized standard applicable to it under Basel 2.5.

## Economic risk capital

Economic risk capital is another of the disciplines the Firm uses to assess the capital required to support its businesses. Economic risk capital is a measure of the capital needed to cover JPMorgan Chase's business activities in the event of unexpected losses. The Firm measures economic risk capital using internal risk-assessment methodologies and models based primarily on four risk factors: credit, market, operational and private equity risk. The methodologies and models used to measure economic risk capital consider factors, assumptions and inputs that differ from those required to be used for regulatory capital requirements, and therefore provide a complementary measure to regulatory capital. As economic risk capital is a separate component of the capital framework for Advanced Approach banking organizations under Basel III, the Firm is currently in the process of enhancing its economic risk capital framework to address the newly finalized Basel III requirements.

## Line of business equity

Equity for a line of business represents the amount the Firm believes the business would require if it were operating independently, considering capital levels for similarly rated peers, regulatory capital requirements (as estimated under Basel III) and economic risk measures. Capital is also allocated to each line of business for, among other things, goodwill and other intangibles associated with acquisitions effected by the line of business. ROE is measured and internal targets for expected returns are established as key measures of a business segment's performance.

Line of business equity

| (in billions) | $\begin{gathered} \text { September 30, } \\ 2013 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer \& Community Banking | \$ |  | 46.0 | \$ |  | 43.0 |
| Corporate \& Investment Bank |  |  | 56.5 |  |  | 47.5 |
| Commercial Banking |  |  | 13.5 |  |  | 9.5 |
| Asset Management |  |  | 9.0 |  |  | 7.0 |
| Corporate/Private Equity |  |  | 70.5 |  |  | 88.0 |
| Total common stockholders' equity | \$ |  | 195.5 | \$ |  | 195.0 |
| Line of business equity | Quarterly Averages |  |  |  |  |  |
| (in billions) | 3Q13 |  |  | 4Q12 | 3Q12 |  |
| Consumer \& Community Banking | \$ | 46.0 | \$ | 43.0 | \$ | 43.0 |
| Corporate \& Investment Bank |  | 56.5 |  | 47.5 |  | 47.5 |
| Commercial Banking |  | 13.5 |  | 9.5 |  | 9.5 |
| Asset Management |  | 9.0 |  | 7.0 |  | 7.0 |
| Corporate/Private Equity |  | 72.2 |  | 85.0 |  | 79.6 |
| Total common stockholders' equity | \$ | 197.2 | \$ | 192.0 | \$ | 186.6 |

Effective January 1, 2013, the Firm further refined the capital allocation framework to align it with the revised line of business structure that became effective in the fourth quarter of 2012. The increase in equity levels for the lines of businesses since December 31, 2012 is largely driven by
regulatory guidance on Basel III requirements, principally for CIB and CIO, and by anticipated business growth.

## Capital actions

## Dividends

On May 21, 2013, the Board of Directors increased the Firm’s quarterly common stock dividend from $\$ 0.30$ to $\$ 0.38$ per share, effective with the dividend paid on July 31, 2013, to shareholders of record on July 5, 2013. The Firm's common stock dividend policy reflects JPMorgan Chase's earnings outlook, desired dividend payout ratio, capital objectives, and alternative investment opportunities. The Firm's current expectation is to return to a payout ratio of approximately $30 \%$ of normalized earnings over time.

For information regarding dividend restrictions, see Note 22 and Note 27 on pages 300 and 306, respectively, of JPMorgan Chase’s 2012 Annual Report.

## Preferred stock

On February 5, 2013 the Firm issued $\$ 900$ million of noncumulative preferred stock. On each of April 23, 2013, and July 29, 2013, the Firm issued $\$ 1.5$ billion of noncumulative preferred stock.
The Firm redeemed all $\$ 1.8$ billion of its outstanding $8.625 \%$ noncumulative preferred stock, Series J on September 1, 2013. For additional information on the Firm's preferred stock, see Note 22 on page 300 of the Firm's 2012 Annual Report.

## Redemption of outstanding trust preferred securities

On May 8, 2013, the Firm redeemed approximately $\$ 5.0$ billion, or $100 \%$ of the liquidation amount, of the following eight series of trust preferred securities: JPMorgan Chase Capital X, XI, XII, XIV, XVI, XIX, XXIV, and BANK ONE Capital VI. For a further discussion of trust preferred securities, see Note 21 on pages 297-299 of JPMorgan Chase's 2012 Annual Report.

## Common equity repurchases

On March 13, 2012, the Board of Directors authorized a $\$ 15.0$ billion common equity (i.e., common stock and warrants) repurchase program. The following table shows the Firm's repurchases of common equity for the three and nine months ended September 30, 2013 and 2012. As of September 30, 2013, $\$ 8.9$ billion (on a trade-date basis) of authorized repurchase capacity remained under the program.

| (in millions) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |  | 2013 |  | 2012 |  |
| Total shares of common stock repurchased |  | 13 |  |  | - |  | 91 |  | 31 |
| Aggregate common stock repurchases | \$ | 698 | \$ |  | - | \$ | 4,499 | \$ | 1,329 |
| Total warrants repurchased |  | - |  |  | - |  | - |  | 18 |
| Aggregate warrant repurchases | \$ | - | \$ |  | - | \$ | - | \$ | 238 |

Pursuant to CCAR, the Firm is authorized to repurchase up to $\$ 6$ billion of common equity between April 1, 2013 and March 31, 2014. Such repurchases are being done pursuant to the $\$ 15.0$ billion common equity repurchase program.
The Firm may, from time-to-time, enter into written trading plans under Rule 10b5-1 of the Securities Exchange Act of 1934 to facilitate repurchases in accordance with the common equity repurchase program. A Rule 10b5-1 repurchase plan allows the Firm to repurchase its equity during periods when it would not otherwise be repurchasing common equity - for example, during internal trading "black-out periods." All purchases under a Rule 10b5-1 plan must be made according to a predefined plan established when the Firm is not aware of material nonpublic information.
The authorization to repurchase common equity will be utilized at management's discretion, and the timing of purchases and the exact amount of common equity that may be repurchased is subject to various factors, including market conditions; legal and regulatory considerations affecting the amount and timing of repurchase activity; the Firm's capital position (taking into account goodwill and intangibles); internal capital generation; and alternative investment opportunities. The repurchase program does not include specific price targets or timetables; may be executed through open market purchases or privately negotiated transactions, or utilizing Rule 10b5-1 programs; and may be suspended at any time.
For additional information regarding repurchases of the Firm's equity securities, see Part II, Item 2, Unregistered Sales of Equity Securities and Use of Proceeds, on pages 221-222 of this Form 10-Q.

Risk is an inherent part of JPMorgan Chase's business activities. The Firm's risk management framework and governance structure are intended to provide comprehensive controls and ongoing management of the major risks inherent in its business activities. The Firm employs a holistic approach to risk management intended to ensure the broad spectrum of risk types are considered in managing its business activities. The Firm's risk management framework is intended to create a culture of risk awareness and personal responsibility throughout the Firm where collaboration, discussion, escalation and sharing of information are encouraged.
The Firm's overall risk appetite is established in the context of the Firm's capital, earnings power, and diversified business model. The Firm employs a formalized risk appetite framework to integrate the Firm's objectives with return targets, risk controls and capital management. The Risk Policy Committee of the Firm's Board of Directors approves the risk appetite policy on behalf of the Board of Directors. The Firm's Chief Executive Officer ("CEO"), Chief Financial Officer ("CFO"), Chief Risk Officer ("CRO") and

Chief Operating Officer ("COO") are responsible for setting and approving the Firm's risk appetite parameters. The lines of business CEOs, CFOs and CROs are responsible for setting the risk appetite parameters for their respective lines of business, subject to approval by the Firm's CEO, CFO, CRO and COO. The Firmwide Risk Committee, which is co-chaired by the Firm's CEO and CRO, is responsible for reviewing risk appetite results at the LOB and firmwide levels.

The Firm established a Firmwide Control Committee ("FCC")in September 2013. The FCC provides a forum for the governance of firmwide operational risk including existing and emerging issues, and operational risk management. The FCC is co-chaired by the firmwide head of operational risk governance and the firmwide chief control officer. The FCC may escalate issues to the Firmwide Risk Committee.
The Risk Governance Committee was dissolved in October 2013. The responsibilities of the Risk Governance Committee have been aligned to other existing governance committees within the Firm including the FCC.

The following provides an index of key risk management disclosures. For further information on these disclosures, refer to the page references noted below in both this Form 10-Q and JPMorgan Chase's 2012 Annual Report.

| Risk disclosure | Form 10-Q page reference | Annual Report page reference |
| :---: | :---: | :---: |
| Risk Management | 67 | 123-126 |
| Risk governance |  | 123-125 |
| Model risk |  | 125-126 |
| Liquidity Risk Management | 68-73 | 127-133 |
| Funding | 68-71 | 127-130 |
| HQLA | 71 |  |
| Contingency funding plan |  | 130 |
| Credit ratings | 71-72 | 131 |
| Credit Risk Management | 74-96 | 134-159 |
| Credit Portfolio | 74 | 136-137 |
| Consumer Credit Portfolio | 75-85 | 138-149 |
| Wholesale Credit Portfolio | 86-93 | 150-159 |
| Community Reinvestment Act Exposure | 94 | 159 |
| Allowance For Credit Losses | 94-96 | 159-162 |
| Market Risk Management | 97-101 | 163-169 |
| Risk identification and classification | 97 | 163 |
| Value-at-risk | 97-100 | 163-167 |
| Economic-value stress testing | 100 | 167-168 |
| Nontrading interest rate-sensitive revenue-at-risk | 101 | 168-169 |
| Risk monitoring and control: Limits |  | 169 |
| Country Risk Management | 102-104 | 170-173 |
| Selected European exposure | 102-103 | 172-173 |
| Principal Risk Management | 104 | 174 |
| Operational Risk Management | 105 | 175-176 |
| Cybersecurity | 105 | 176 |
| Legal, Fiduciary and Reputation Risk Management | 105 | 177 |

Liquidity risk management is intended to ensure that the Firm has the appropriate amount, composition and tenor of funding and liquidity in support of its assets. The primary objectives of effective liquidity management are to ensure that the Firm's core businesses are able to operate in support of client needs and meet contractual and contingent obligations through normal economic cycles as well as during market stress events and to maintain debt ratings that enable the Firm to optimize its funding mix and liquidity sources while minimizing costs. The following discussion of JPMorgan Chase's Liquidity Risk Management framework highlights developments since December 31, 2012, and should be read in conjunction with pages 127-133 of JPMorgan Chase's 2012 Annual Report.
Management considers the Firm's liquidity position to be strong as of September 30, 2013, and believes that the Firm's unsecured and secured funding capacity is sufficient to meet its on- and off-balance sheet obligations.

## LCR and NSFR

In December 2010, the Basel Committee introduced two new measures of liquidity risk: Liquidity Coverage Ratio ("LCR"), which is intended to measure the amount of "high-quality liquid assets" ("HQLA") held by the Firm in relation to the estimated net cash outflows within a 30 -day period during an acute stress event; and the net stable funding ratio ("NSFR") which is intended to measure the "available" amount of stable funding relative to the "required" amount of stable funding over a one-year horizon. The standards require that the LCR be no lower than $100 \%$ and the NSFR be greater than $100 \%$. For further discussion, see HQLA discussion on page 71 of this Form 10-Q.
In January 2013, the Basel Committee introduced certain amendments to the formulation of the LCR, and a revised timetable to phase-in the standard. The LCR will continue to become effective on January 1, 2015, but the minimum requirement will begin at $60 \%$, increasing in equal annual increments to reach $100 \%$ on January 1, 2019. At September 30, 2013, the Firm was compliant with the proposed Basel III LCR, based on its current understanding of the proposed rules. The LCR may fluctuate from period-to-period due to normal flows from client activity.
On October 24, 2013, the U.S. banking regulators released a proposal to implement a quantitative liquidity requirement consistent with, but more conservative than, Basel III LCR for large banks. It also provides for an accelerated transition period compared to what is currently required under the Basel III LCR rules. The Firm is currently assessing the impact of this new proposal to its current estimate of LCR.

## Funding

## Sources of funds

The Firm funds its global balance sheet through diverse sources of funding including a stable deposit franchise as well as secured and unsecured funding in the capital markets. The Firm's loan portfolio, aggregating approximately $\$ 711.1$ billion, net of allowance, at September 30, 2013 is funded with a portion of the Firm's deposits (aggregating approximately $\$ 1,281.1$ billion at September 30, 2013), and through securitizations and, with respect to a portion of the Firm's real estate-related loans, with secured borrowings from the Federal Home Loan Banks. Deposits in excess of the amount utilized to fund loans are primarily invested in the Firm's investment securities portfolio or deployed in cash or other short-term liquid investments based on their interest rate and liquidity risk characteristics. Capital markets secured financing assets and trading assets are primarily funded by the Firm's capital market secured financing liabilities, trading liabilities and a portion of the Firm's long-term debt and equity.
In addition to funding capital markets assets, components of the Firm's debt and equity are used to fund certain loans, and other financial and nonfinancial assets, or may be invested in the Firm's investment securities portfolio. See the discussion below for additional disclosures relating to Deposits, Short-term funding, and Long-term funding and issuance.

## Deposits

A key strength of the Firm is its diversified deposit franchise, through each of its lines of business, which provides a stable source of funding and limits reliance on the wholesale funding markets. As of September 30, 2013, the Firm's loans-to-deposits ratio was $57 \%$, compared with $61 \%$ at December 31, 2012.

As of September 30, 2013, total deposits for the Firm were $\$ 1,281.1$ billion, compared with $\$ 1,193.6$ billion at December 31, 2012 ( $57 \%$ and $55 \%$ of total liabilities at September 30, 2013, and December 31, 2012, respectively). The increase was due to growth in both wholesale and consumer deposits, for further information, see Balance Sheet Analysis on pages 54-55 of this Form 10-Q.

The Firm typically experiences higher customer deposit inflows at period-ends. Therefore, the Firm believes average deposit balances are more representative of deposit trends. The table below summarizes, by line of business, the deposit balance as of September 30, 2013, and December 31, 2012, respectively, as well as average deposits for the three and nine months ended September 30, 2013 and 2012, respectively.

| Deposits | September 30,$2013$ |  | December 31,$2012$ |  | Three months ended Sept. 30, |  |  |  | Nine months ended Sept. 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Average | Average |  |  |  |
| (in millions) |  |  | 2013 | 2012 |  | 2013 |  | 2012 |  |
| Consumer \& Community Banking | \$ | 458,867 |  |  | \$ | 438,517 | \$ | 456,940 | \$ | 416,686 | \$ | 450,677 | \$ | 409,889 |
| Corporate \& Investment Bank |  | 461,996 |  |  |  | 385,560 |  | 387,757 |  | 350,742 |  | 371,588 |  | 349,327 |
| Commercial Banking |  | 192,028 |  | 198,383 |  | 183,257 |  | 177,516 |  | 182,437 |  | 180,417 |
| Asset Management |  | 139,553 |  | 144,579 |  | 138,742 |  | 127,487 |  | 138,251 |  | 127,702 |
| Corporate/Private Equity |  | 28,658 |  | 26,554 |  | 29,991 |  | 25,617 |  | 28,608 |  | 29,262 |
| Total Firm | \$ | 1,281,102 | \$ | 1,193,593 | \$ | 1,196,687 | \$ | 1,098,048 | \$ | 1,171,561 | \$ | 1,096,597 |

A significant portion of the Firm's deposits are consumer deposits ( $36 \%$ and $37 \%$ at September 30, 2013, and December 31, 2012, respectively), which are considered particularly stable as they are less sensitive to interest rate changes or market volatility. Additionally, the majority of the Firm's institutional deposits are also considered to be stable sources of funding since they are generated from customers that maintain operating service relationships with the Firm. For further discussions of deposit and liability balance trends, see the discussion of the results for the Firm's business segments and the Balance Sheet Analysis on pages 19-52 and 54-55, respectively, of this Form 10-Q.
The following table summarizes short-term and long-term funding, excluding deposits, as of September 30, 2013, and December 31, 2012, and average balances for the three and nine months ended September 30, 2013 and 2012, respectively. For additional information, see the Balance Sheet Analysis on pages $54-55$ and Note 12 on pages 153-154 of this Form 10-Q.

| Sources of funds (excluding deposits) <br> (in millions) | September 30, 2013 |  | December 31, 2012 |  | Three months ended September30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Average | Average |  |  |  |
|  |  |  | 2013 | 2012 |  | 2013 |  | 2012 |  |
| Commercial paper: |  |  |  |  |  |  |  |  |  |  |  |  |
| Wholesale funding | \$ | 16,153 |  |  | \$ | 15,589 | \$ | 17,917 | \$ | 18,187 | \$ | 18,254 | \$ | 13,209 |
| Client cash management |  | 37,588 |  |  |  | 39,778 |  | 35,370 |  | 34,336 |  | 35,334 |  | 36,692 |
| Total commercial paper | \$ | 53,741 | \$ | 55,367 | \$ | 53,287 | \$ | 52,523 | \$ | 53,588 | \$ | 49,901 |
| Other borrowed funds | \$ | 30,436 | \$ | 26,636 | \$ | 30,815 | \$ | 21,436 | \$ | 30,672 | \$ | 24,361 |
| Securities loaned or sold under agreements to repurchase: |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities sold under agreements to repurchase | \$ | 190,386 | \$ | 212,278 | \$ | 200,989 | \$ | 220,972 | \$ | 217,143 | \$ | 217,627 |
| Securities loaned |  | 20,610 |  | 23,125 |  | 25,023 |  | 21,638 |  | 26,725 |  | 18,793 |
| Total securities loaned or sold under agreements to repurchase(a)(b)(c) | \$ | 210,996 | \$ | 235,403 | \$ | 226,012 | \$ | 242,610 | \$ | 243,868 | \$ | 236,420 |
| Total senior notes | \$ | 135,003 | \$ | 130,297 | \$ | 137,643 | \$ | 133,410 | \$ | 137,973 | \$ | 143,627 |
| Trust preferred securities |  | 5,462 |  | 10,399 |  | 5,463 |  | 11,618 |  | 7,757 |  | 17,629 |
| Subordinated debt |  | 29,264 |  | 29,731 |  | 28,531 |  | 28,803 |  | 27,487 |  | 29,466 |
| Structured notes |  | 29,427 |  | 30,194 |  | 29,251 |  | 30,218 |  | 30,034 |  | 31,719 |
| Total long-term unsecured funding | \$ | 199,156 | \$ | 200,621 | \$ | 200,888 | \$ | 204,049 | \$ | 203,251 | \$ | 222,441 |
| Credit card securitization | \$ | 26,423 | \$ | 30,123 | \$ | 27,753 | \$ | 27,827 | \$ | 28,176 | \$ | 29,515 |
| Other securitizations(d) |  | 3,350 |  | 3,680 |  | 3,445 |  | 3,919 |  | 3,557 |  | 4,039 |
| FHLB advances |  | 57,783 |  | 42,045 |  | 58,616 |  | 21,097 |  | 54,520 |  | 16,451 |
| Other long-term secured funding(e) |  | 6,433 |  | 6,358 |  | 5,892 |  | 6,577 |  | 5,776 |  | 6,878 |
| Total long-term secured funding | \$ | 93,989 | \$ | 82,206 | \$ | 95,706 | \$ | 59,420 | \$ | 92,029 | \$ | 56,883 |
| Preferred stock(f)(g) | \$ | 11,158 | \$ | 9,058 | \$ | 11,953 | \$ | 8,278 | \$ | 10,894 | \$ | 7,961 |
| Common stockholders' equity(f) | \$ | 195,512 | \$ | 195,011 | \$ | 197,232 | \$ | 186,590 | \$ | 196,425 | \$ | 181,791 |

(a) Excludes federal funds purchased.
(b) Excluded long-term structured repurchase agreements of $\$ 5.6$ billion and $\$ 3.3$ billion as of September 30, 2013, and December 31, 2012, respectively, and average balance of $\$ 4.8$ billion and $\$ 7.6$ billion for the three months ended September 30, 2013 and 2012, and $\$ 3.8$ billion and $\$ 7.0$ billion for the nine months ended September 30, 2013 and 2012, respectively.
(c) Excluded long-term securities loaned of $\$ 472$ million and $\$ 457$ million as of September 30, 2013, and December 31, 2012, respectively, and average balance of $\$ 464$ million for the three months ended September 30, 2013, and $\$ 458$ million for the nine months ended September 30, 2013, respectively. There were no average balances of long-term securities loaned for the three and nine months ended September 30, 2012.
 client-driven loan securitizations are not considered to be a source of funding for the Firm and are not included in the table.
(e) Includes long-term structured notes which are secured.
 page 113 of this Form 10-Q; Note 22 on page 300 and Note 23 on pages 300-301 of JPMorgan Chase’s 2012 Annual Report.
(g) On September 1, 2013, the Firm redeemed all $\$ 1.8$ billion of its outstanding $8.625 \%$ noncumulative preferred stock, Series J.

## Short-term funding

A significant portion of the total commercial paper liabilities, approximately $70 \%$ as of September 30, 2013, as shown in the table above, were originated from deposits that customers choose to sweep into commercial paper liabilities as a cash management program offered by CIB and are not sourced from wholesale funding markets.
The Firm's sources of short-term secured funding primarily consist of securities loaned or sold under agreements to repurchase. Securities loaned or sold under agreements to repurchase are secured predominantly by highquality securities collateral, including government-issued debt, agency debt and agency MBS, and constitute a significant
portion of the federal funds purchased and securities loaned or sold under purchase agreements. The amounts of securities loaned or sold under agreements to repurchase at September 30, 2013, decreased predominantly due to a change in the mix of the Firm's funding sources. The balances associated with securities loaned or sold under agreements to repurchase fluctuate over time due to customers' investment and financing activities; the Firm's demand for financing; the ongoing management of the mix of the Firm's liabilities, including its secured and unsecured financing (for both the investment and market-making portfolios); and other market and portfolio factors.

## Long-term funding and issuance

Long-term funding provides additional sources of stable funding and liquidity for the Firm. The majority of the Firm's long-term unsecured funding is issued by the parent holding company to provide maximum flexibility in support of both bank and nonbank subsidiary funding.
The following table summarizes long-term unsecured issuance and maturities or redemptions, for the three and nine months ended September 30, 2013 and 2012, respectively. For additional information, see Note 21 on pages 297-299 of JPMorgan Chase’s 2012 Annual Report.

| Long-term unsecured funding (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Issuance |  |  |  |  |  |  |  |  |
| Senior notes issued in the U.S. market | \$ | 1,002 | \$ | 5,983 | \$ | 19,834 | \$ | 12,217 |
| Senior notes issued in non-U.S. markets |  | 13 |  | 3,278 |  | 6,787 |  | 5,328 |
| Total senior notes |  | 1,015 |  | 9,261 |  | 26,621 |  | 17,545 |
| Subordinated debt |  | 745 |  | - |  | 2,734 |  | - |
| Structured notes |  | 3,782 |  | 2,576 |  | 13,446 |  | 10,998 |
| Total long-term unsecured funding - issuance | \$ | 5,542 | \$ | 11,837 | \$ | 42,801 | \$ | 28,543 |
| Maturities/redemptions |  |  |  |  |  |  |  |  |
| Total senior notes | \$ | 4,559 | \$ | 5,923 | \$ | 18,072 | \$ | 27,702 |
| Trust preferred securities |  | - |  | 9,030 |  | 5,052 |  | 9,482 |
| Subordinated debt |  | - |  | - |  | 2,417 |  | 1,000 |
| Structured notes |  | 3,673 |  | 4,142 |  | 13,151 |  | 14,166 |
| Total long-term unsecured funding - maturities/redemptions | \$ | 8,232 | \$ | 19,095 | \$ | 38,692 | \$ | 52,350 |

On May 8, 2013, the Firm redeemed approximately $\$ 5.0$ billion, or $100 \%$ of the liquidation amount, of trust preferred securities pursuant to the optional redemption provisions set forth in the documents governing those trust preferred securities.
During October 2013, the Firm issued $\$ 2.0$ billion of senior notes in nonU.S. markets and $\$ 500$ million of subordinated debt in the U.S. market.

The Firm raises secured long-term funding through securitization of consumer credit card loans, residential mortgages, auto loans and student loans as well as through advances from the FHLBs, all of which increase funding and investor diversity.

The following table summarizes the securitization issuance, FHLB advances, and other long-term secured funding and their respective maturities or redemption for the three and nine months ended September 30, 2013 and 2012, respectively.

| Long-term secured funding <br> (in millions) | Three months ended September 30, |  |  |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issuance |  |  |  | Maturities/Redemption |  |  |  | Issuance |  |  |  | Maturities/Redemption |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Credit card securitization | \$ | 1,675 | \$ | 3,350 | \$ | 3,857 | \$ | 1,729 | \$ | 6,435 | \$ | 7,200 | \$ | 10,122 | \$ | 10,332 |
| Other securitizations(a) |  | - |  | - |  | 110 |  | 139 |  | - |  | - |  | 330 |  | 370 |
| FHLB advances |  | - |  | 9,100 |  | 3,103 |  | 1,005 |  | 19,550 |  | 15,200 |  | 3,809 |  | 5,517 |
| Other long-term secured funding |  | 292 |  | 40 |  | 17 |  | 487 |  | 487 |  | 412 |  | 133 |  | 1,760 |
| Total long-term secured funding | \$ | 1,967 | \$ | 12,490 | \$ | 7,087 | \$ | 3,360 | \$ | 26,472 | \$ | 22,812 | \$ | 14,394 | \$ | 17,979 |

(a) Other securitizations includes securitizations of residential mortgages, auto loans and student loans.

In addition, during October 2013, the Firm securitized $\$ 1.3$ billion of consumer credit card loans.

The Firm's wholesale businesses also securitize loans for client-driven transactions; those client-driven loan securitizations are not considered to be a source of funding for the Firm and are not included in the table above. For further description of the client-driven loan securitizations, see Note 15 on pages 179-186 of this Form 10-Q.

## Parent holding company and subsidiary funding

The parent holding company acts as an important source of funding to its subsidiaries. The Firm's liquidity management is intended to ensure that liquidity at the parent holding company is maintained at levels sufficient to fund the operations of the parent holding company and its subsidiaries for an extended period of time in a stress environment where access to normal funding sources is disrupted.
To effectively monitor the adequacy of liquidity and funding at the parent holding company, the Firm targets pre-funding of the parent holding company to ensure that both contractual and non-contractual obligations can be met for at least 18 months assuming no access to wholesale funding markets. However, due to conservative liquidity management actions taken by the Firm, the current pre-funding of such obligations is greater than target. For further discussion on liquidity at the parent holding company see Liquidity Risk Management on pages 127-133 of JPMorgan Chase’s 2012 Annual Report.

## HQLA

HQLA is the estimated amount of assets the Firm believes will qualify for inclusion in the Basel III LCR based on the Firm's current understanding of the rules. HQLA primarily consists of cash and certain unencumbered high quality, liquid assets as defined in the rule.
As of September 30, 2013, HQLA was estimated to be approximately \$538 billion, compared with $\$ 341$ billion as of December 31, 2012. The increase in HQLA was due to higher cash balances driven by increased deposits, trading liabilities and long-term debt issuance as well as a reduction in trading assets and securities purchased under resale agreements. HQLA may fluctuate from period-to-period due to normal flows from client activity.

The following table presents the estimated HQLA broken out by HQLAeligible cash and HQLA-eligible securities as of September 30, 2013.

| (in billions) | September 30, 2013 |  |
| :--- | :---: | :---: |
| HQLA |  |  |
| Eligible cash | $\$$ | 344 |
| Eligible securities |  | 194 |
| Total HQLA | $\$$ | 538 |

Additional available liquidity resources
In addition to HQLA, as of September 30, 2013, the Firm has approximately $\$ 272$ billion unencumbered marketable securities, such as equity securities and fixed income debt securities available to raise liquidity, if required. Furthermore, the Firm maintains borrowing capacity at various FHLBs, the Federal Reserve Bank discount window and various other central banks as a result of collateral pledged by the Firm to such banks. Although available, the Firm does not view the borrowing capacity at the Federal Reserve Bank discount window and the various other central banks as a primary source of liquidity. As of September 30, 2013, the Firm's borrowing capacity at various FHLBs and the Federal Reserve Bank discount window was approximately $\$ 101$ billion, excluding the benefit from securities pledged.

## Credit ratings

The cost and availability of financing are influenced by credit ratings. Reductions in these ratings could have an adverse effect on the Firm's access to liquidity sources, increase the cost of funds, trigger additional collateral or funding requirements and decrease the number of investors and counterparties willing to lend to the Firm. Additionally, the Firm's funding requirements for VIEs and other third-party commitments may be adversely affected by a decline in credit ratings. For additional information on the impact of a credit ratings downgrade on the funding requirements for VIEs, and on derivatives and collateral agreements, see Special-purpose entities on page 56, and Credit risk, liquidity risk and credit-related contingent features in Note 5 on pages 133-144, of this Form 10-Q.

The credit ratings of the parent holding company and certain of the Firm's significant operating subsidiaries as of September 30, 2013, were as follows.

|  | JPMorgan Chase \& Co. |  |  | JPMorgan Chase Bank, N.A. Chase Bank USA, N.A. |  |  | J.P. Morgan Securities LLC |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2013 | Long-term issuer | Short-term issuer | Outlook | Long-term issuer | Short-term issuer | Outlook | Long-term issuer | Short-term issuer | Outlook |
| Moody's Investor Services | A2 | P-1 | Review for Downgrade | Аа3 | P-1 | Stable | A1 | P-1 | Review for Upgrade |
| Standard \& Poor's | A | A-1 | Negative | A+ | A-1 | Stable | A+ | A-1 | Stable |
| Fitch Ratings | A+ | F1 | Stable | A+ | F1 | Stable | A+ | F1 | Stable |

On August 22, 2013, Moody’s placed the senior and subordinated debt ratings of the holding companies for the six largest U.S. banks, including the Firm, on review as it considers reducing its government support assumptions to reflect the impact of U.S. bank resolution policies. At the same time, and also in response to the possible reduction of government support assumptions, the ratings on the subordinated debt of JPMorgan Chase Bank, N.A. were placed on review for downgrade.

On June 11, 2013, S\&P announced a reassessment of its government support assumptions reflected in the holding company ratings of eight systemically important financial institutions ("SIFIs"), including the Firm. As a result of this reassessment, the outlook for the parent company was revised to negative from stable; the outlook for the Firm's operating subsidiaries remained unchanged at stable.
Downgrades of the Firm's long-term ratings by one notch or two notches could result in a downgrade of the Firm's short-term ratings. If this were to occur, the Firm believes its cost of funds could increase and access to certain funding markets could be reduced. The nature and magnitude of the impact of further ratings downgrades depends on numerous contractual and behavioral factors (which the Firm believes are incorporated in the its liquidity risk and stress testing metrics). The Firm believes it maintains sufficient liquidity to withstand a potential decrease in funding capacity due to further ratings downgrades.
JPMorgan Chase's unsecured debt does not contain requirements that would call for an acceleration of payments, maturities or changes in the structure of the existing debt, provide any limitations on future borrowings or require additional collateral, based on unfavorable changes in the Firm's credit ratings, financial ratios, earnings, or stock price.
Critical factors in maintaining high credit ratings include a stable and diverse earnings stream, strong capital ratios, strong credit quality and risk management controls, diverse funding sources, and disciplined liquidity monitoring procedures. Rating agencies continue to evaluate various ratings factors, such as regulatory and legal developments, rating uplift assumptions surrounding government support, risk management practices, economic uncertainty and sovereign creditworthiness, and their potential impact on ratings of financial institutions. Although the Firm closely monitors and endeavors to manage factors influencing its
credit ratings, there is no assurance that its credit ratings will not be changed in the future.

## Cash flows

As of September 30, 2013 and 2012, cash and due from banks was $\$ 30.7$ billion and $\$ 53.3$ billion, respectively. These balances decreased by $\$ 23.1$ billion and $\$ 6.3$ billion from December 31, 2012 and 2011, respectively. The following discussion highlights the major activities and transactions that affected JPMorgan Chase's cash flows during the nine months ended September 30, 2013 and 2012.

## Cash flows from operating activities

JPMorgan Chase's operating assets and liabilities support the Firm's capital markets and lending activities, including the origination or purchase of loans initially designated as held-for-sale. Operating assets and liabilities can vary significantly in the normal course of business due to the amount and timing of cash flows, which are affected by client-driven and risk management activities, and market conditions. Management believes cash flows from operations, available cash balances and the Firm's ability to generate cash through short- and long-term borrowings are sufficient to fund the Firm's operating liquidity needs.

For the nine months ended September 30, 2013, net cash provided by operating activities was $\$ 115.1$ billion. This resulted from a decrease in trading assets - debt and equity instruments driven by client-driven marketmaking activity in CIB; a decline in trading assets - derivative receivables predominantly due to reductions in interest rate and commodity derivatives, partially offset by an increase in equity derivatives; and an increase in accounts payable and other liabilities predominantly due to higher CIB brokerage payables. Cash proceeds received from sales and paydowns of loans originated and purchased with an initial intent to sell was slightly higher than the cash used to acquire such loans, and also reflected significantly higher levels of activities over the prior-year period. Additionally, trading liabilities - debt and equity instruments increased due to activity in CIB which was partly offset by a decrease in trading liabilities - derivatives primarily due to reductions in interest rate and commodity derivatives, partially offset by an increase in equities derivatives.

For the nine months ended September 30, 2012, net cash provided by operating activities was $\$ 29.6$ billion. Net cash generated from operating activities was higher than net
income, partially as a result of adjustments for noncash items such as depreciation and amortization, provision for credit losses, and stock-based compensation. In addition, net cash provided by operating activities was driven by a decrease in securities borrowed due to a shift in the deployment of excess cash by Treasury. Cash proceeds received from sales and paydowns of loans originated and purchased with an initial intent to sell was slightly higher than the cash used to acquire such loans, and also reflected a lower level of activity over the prior-year period.

## Cash flows from investing activities

The Firm's investing activities predominantly include loans originated to be held for investment, the investment securities portfolio and other short-term interest-earning assets. For the nine months ended September 30, 2013, net cash of $\$ 189.1$ billion was used in investing activities. This resulted from an increase in deposits with banks reflecting the placement of the Firm's excess funds with various central banks, primarily Federal Reserve banks; and higher levels of wholesale loans. Partially offsetting this cash outflow was a net decline in securities purchased under resale agreements due primarily to a shift in the deployment of the Firm's excess cash by Treasury; a decrease in consumer loan balances as a result of lower credit card loans due to seasonality and higher repayment rates, and lower consumer excluding credit card loans, predominantly due to mortgagerelated paydowns and portfolio run-off; and proceeds from maturities and sales of AFS investment securities were higher than the cash used to acquire new AFS and HTM investment securities.

For the nine months ended September 30, 2012, net cash of $\$ 69.7$ billion was used in investing activities. This resulted from an increase in securities purchased under resale agreements predominantly due to the deployment of excess cash by Treasury; an increase in deposits with banks reflecting the placement of the Firm's excess funds with various central banks, including Federal Reserve Banks; and an increase in wholesale loans driven by increased client activity across most regions and businesses. Partially offsetting these cash outflows were proceeds from maturities and sales of AFS investment securities which were higher than the cash used to acquire securities; and a decline in the level of consumer, excluding credit card loans due to paydowns, portfolio run-off, and a decrease in credit card loans due to seasonality and higher repayment rates.

## Cash flows from financing activities

The Firm's financing activities predominantly include taking customer deposits, and issuing long-term debt as well as preferred and common stock. For the nine months ended September 30, 2013, net cash provided by financing activities was $\$ 51.0$ billion. This increase was driven by growth in both wholesale and consumer deposits; net issuances of long-term borrowings, which also reflected the redemption of trust preferred securities in the second quarter of 2013; and proceeds from the net issuance preferred stock. The increase in wholesale client deposit balances was due to higher short-term deposits as well as growth in client operating balances. Consumer deposit balances increased from the effect of continued strong growth in business volumes and lower customer attrition. Partially offsetting these cash inflows was a decrease in securities loaned or sold under repurchase agreements, predominantly due to a change in the mix of the Firm's funding sources; repurchases of common stock; and payments of dividends on common and preferred stock.

For the nine months ended September 30, 2012, net cash provided by financing activities was $\$ 33.6$ billion. This was driven by an increase in securities loaned or sold under repurchase agreements, predominantly because of higher secured financing of the Firm's assets and a change in the mix of the Firm's liabilities; an increase in deposits predominantly due to growth in retail deposits; an increase in commercial paper due to higher commercial paper liabilities sourced from wholesale funding markets to meet short-term funding needs, partially offset by a decline in the volume of liability balances in sweep accounts related to CIB’s cash management product; and proceeds from the issuance of preferred stock. Partially offsetting these cash inflows were net redemptions and maturities of longterm borrowings, largely related to the redemption of trust preferred securities; and payments of cash dividends on common and preferred stock and repurchases of common stock and warrants.

Credit risk is the risk of loss from obligor or counterparty default. The Firm provides credit to a variety of customers, ranging from large corporate and institutional clients to individual consumers and small businesses.

The following tables present JPMorgan Chase's credit-related information with respect to its credit portfolio. Total credit exposure was $\$ 1.9$ trillion at September 30, 2013, a decrease of $\$ 338$ million from December 31, 2012, reflecting a decrease in the consumer portfolio of $\$ 10.4$ billion offset by an increase in the wholesale portfolio of $\$ 10.1$ billion. For further information on the changes in the credit portfolio, see Consumer Credit Portfolio on pages 75-85, and Wholesale Credit Portfolio on pages 86-93, of this Form 10-Q.

In the following tables, reported loans include loans retained (i.e., held-forinvestment); loans held-for-sale (which are carried at the lower of cost or fair value, with valuation changes recorded in noninterest revenue); and certain loans accounted for at fair value. In addition, the Firm records certain loans accounted for at fair value in trading assets. For further information regarding these loans see Note 3 on pages 116-130 of this Form 10-Q. For additional information on the Firm's loans and derivative receivables, including the Firm's accounting policies, see Note 13 and Note 5 on pages 155-177 and 133-144, respectively, of this Form 10-Q.
For further information regarding the credit risk inherent in the Firm's investment securities portfolio, see Note 11 on pages 149-152 of this Form 10-Q and Note 12 on pages 244-248 of JPMorgan Chase's 2012 Annual Report.

## Total credit portfolio

| (in millions) | Credit exposure |  |  |  | Nonperforming(b)(c)(d) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 30, 2013 |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  |
| Loans retained | \$ | 722,471 | \$ | 726,835 | \$ | 9,027 | \$ | 10,609 |
| Loans held-for-sale |  | 4,123 |  | 4,406 |  | 18 |  | 18 |
| Loans at fair value |  | 2,085 |  | 2,555 |  | 51 |  | 93 |
| Total loans - reported |  | 728,679 |  | 733,796 |  | 9,096 |  | 10,720 |
| Derivative receivables |  | 66,788 |  | 74,983 |  | 431 |  | 239 |
| Receivables from customers and other |  | 24,618 |  | 23,761 |  | - |  | - |
| Total credit-related assets |  | 820,085 |  | 832,540 |  | 9,527 |  | 10,959 |
| Assets acquired in loan satisfactions |  |  |  |  |  |  |  |  |
| Real estate owned |  | NA |  | NA |  | 665 |  | 738 |
| Other |  | NA |  | NA |  | 39 |  | 37 |
| Total assets acquired in loan satisfactions |  | NA |  | NA |  | 704 |  | 775 |
| Total assets |  | 820,085 |  | 832,540 |  | 10,231 |  | 11,734 |
| Lending-related commitments |  | 1,040,105 |  | 1,027,988 |  | 244 |  | 355 |
| Total credit portfolio | \$ | 1,860,190 | \$ | 1,860,528 | \$ | 10,475 | \$ | 12,089 |
| Credit portfolio management derivatives notional, net(a) | \$ | $(25,940)$ | \$ | $(27,447)$ | \$ | (5) | \$ | (25) |
| Liquid securities and other cash collateral held against derivatives |  | $(12,479)$ |  | $(15,201)$ |  | NA |  | NA |


| (in millions, except ratios) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Net charge-offs(e) | \$ | 1,346 | \$ | 2,770 | \$ | 4,474 | \$ | 7,435 |
| Average retained loans |  |  |  |  |  |  |  |  |
| Loans - reported |  | 717,582 |  | 719,071 |  | 718,976 |  | 716,398 |
| Loans - reported, excluding residential real estate PCI loans |  | 661,941 |  | 657,293 |  | 661,570 |  | 653,103 |
| Net charge-off rates(e) |  |  |  |  |  |  |  |  |
| Loans - reported |  | 0.74\% |  | 1.53\% |  | 0.83\% |  | 1.39\% |
| Loans - reported, excluding PCI |  | 0.81 |  | 1.68 |  | 0.90 |  | 1.52 |

(a) Represents the net notional amount of protection purchased and sold through credit derivatives used to manage both performing and nonperforming wholesale credit exposures; these derivatives do not qualify for hedge accounting under U.S. GAAP. Excludes the synthetic credit portfolio. For additional information, see Credit derivatives on pages 92-93 and Note 5 on pages 133-144 of this Form 10-Q.
(b) Nonperforming includes nonaccrual loans, nonperforming derivatives, commitments that are risk rated as nonaccrual, real estate owned and other commercial and personal property owned. Excludes PCI loans. Because the Firm is recognizing interest income on each pool of PCI loans, they are all considered to be performing.
(c) At September 30, 2013, and December 31, 2012, nonperforming assets excluded: (1) mortgage loans insured by U.S. government agencies of $\$ 8.9$ billion and $\$ 10.6$ billion, respectively, that are 90 or more days past due; (2) real estate owned insured by U.S. government agencies of $\$ 1.9$ billion and $\$ 1.6$ billion, respectively; and (3) student loans insured by U.S. government agencies under the FFELP of $\$ 456$ million and $\$ 525$ million, respectively, that are 90 or more days past due. These amounts were excluded from nonaccrual loans as reimbursement of insured amounts is proceeding normally. In addition, the Firm's policy is generally to exempt credit card loans from being placed on nonaccrual status as permitted by regulatory guidance issued by the Federal Financial Institutions Examination Council ("FFIEC").
(d) At September 30, 2013, and December 31, 2012, total nonaccrual loans represented $1.25 \%$ and $1.46 \%$, respectively, of total loans.
(e) Net charge-offs and net charge-off rates for the three and nine months ended September 30, 2012 included $\$ 880$ million of incremental charge-offs of Chapter 7 loans. See Consumer Credit Portfolio on pages 138-149 of JPMorgan Chase's 2012 Annual Report for further details.

For further discussion of the Firm's Credit Risk Management framework, see pages 134-135 of JPMorgan Chase's 2012 Annual Report.

For a discussion of the Firm's credit risk organization, and the identification, monitoring and management of credit risks, see Credit Risk Management on pages 134-135 of JPMorgan Chase's 2012 Annual Report.

JPMorgan Chase's consumer portfolio consists primarily of residential real estate loans, credit card loans, auto loans, business banking loans, and student loans. The Firm's focus is on serving the prime segment of the consumer credit market. For further information on consumer loans, see Note 13 on pages 155-177 of this Form 10-Q.
A substantial portion of the consumer loans acquired in the Washington Mutual transaction were identified as PCI based on an analysis of high-risk characteristics, including product type, loan-to-value ("LTV") ratios, FICO risk scores and delinquency status. These PCI loans are accounted for on a pool basis, and the pools are considered to be performing. For further information on PCI loans see Note 13 on pages 155-177 of this Form 10-Q.

The credit performance of the consumer portfolio continues to improve as the economy slowly expands and home prices improve. Loss rates are improving steadily, particularly in the residential real estate portfolio due to home price improvement. Early-stage residential real estate delinquencies (30-89 days delinquent), excluding government guaranteed loans, declined during the first half of the year, but increased during the third quarter primarily due to seasonal impacts. Late-stage delinquencies ( $150+$ days delinquent) continued to decline but remain elevated. The elevated level of the late-stage delinquent loans is due, in part, to loss mitigation activities currently being undertaken and to elongated foreclosure processing timelines. Losses related to these loans continue to be recognized in accordance with the Firm's standard charge-off practices, but some delinquent loans that would otherwise have been foreclosed upon remain in the mortgage and home equity loan portfolios.

The following table presents consumer credit-related information with respect to the credit portfolio held by CCB as well as for prime mortgage loans held in the Asset Management and the Corporate/Private Equity segments for the dates indicated. For further information about the Firm's nonaccrual and charge-off accounting policies, see Note 13 on pages 155-177 of this Form 10-Q.

## Consumer credit portfolio

| Consumer credit p |  |  |  |  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Credit exposure |  | Nonaccrual loans(g)(h) |  | Net chargeoffs/(recoveries)(i) |  | Average annual net chargeoff/(recovery) rate(i)(j) |  | Net charge-offs(i) |  | Average annual net charge-off rate(i)(j) |  |
| (in millions, except ratios) | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { Sep 30, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |


| Consumer, excluding credit card |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans, excluding PCI loans and loans held-for-sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity - senior lien \$ | 17,621 | \$ | 19,385 | \$ | 926 | \$ | 931 | \$ | 29 | \$ | 135 | 0.64 \% | 2.61\% | \$ | 104 | \$ | 246 | 0.74\% | 1.55\% |
| Home equity - junior lien | 42,204 |  | 48,000 |  | 1,922 |  | 2,277 |  | 189 |  | 985 | 1.74 | 7.67 |  | 683 |  | 1,882 | 2.04 | 4.76 |
| Prime mortgage, including option ARMs | 85,067 |  | 76,256 |  | 3,124 |  | 3,445 |  | (7) |  | 148 | (0.03) | 0.78 |  | 65 |  | 400 | 0.11 | 0.70 |
| Subprime mortgage | 7,376 |  | 8,255 |  | 1,485 |  | 1,807 |  | (4) |  | 152 | (0.21) | 6.89 |  | 96 |  | 394 | 1.64 | 5.77 |
| Auto(a) | 50,810 |  | 49,913 |  | 125 |  | 163 |  | 44 |  | 90 | 0.35 | 0.74 |  | 107 |  | 144 | 0.28 | 0.40 |
| Business banking | 18,710 |  | 18,883 |  | 413 |  | 481 |  | 100 |  | 107 | 2.13 | 2.33 |  | 235 |  | 301 | 1.68 | 2.24 |
| Student and other | 11,664 |  | 12,191 |  | 81 |  | 70 |  | 77 |  | 71 | 2.60 | 2.22 |  | 202 |  | 241 | 2.27 | 2.39 |
| Total loans, excluding PCI loans and loans held-for-sale | 233,452 |  | 232,883 |  | 8,076 |  | 9,174 |  | 428 |  | 1,688 | 0.73 | 2.85 |  | 1,492 |  | 3,608 | 0.86 | 2.02 |
| Loans - PCI(b) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity | 19,411 |  | 20,971 |  | NA |  | NA |  | NA |  | NA | NA | NA |  | NA |  | NA | NA | NA |
| Prime mortgage | 12,487 |  | 13,674 |  | NA |  | NA |  | NA |  | NA | NA | NA |  | NA |  | NA | NA | NA |
| Subprime mortgage | 4,297 |  | 4,626 |  | NA |  | NA |  | NA |  | NA | NA | NA |  | NA |  | NA | NA | NA |
| Option ARMs | 18,564 |  | 20,466 |  | NA |  | NA |  | NA |  | NA | NA | NA |  | NA |  | NA | NA | NA |
| Total loans - PCI | 54,759 |  | 59,737 |  | NA |  | NA |  | NA |  | NA | NA | NA |  | NA |  | NA | NA | NA |
| Total loans - retained | 288,211 |  | 292,620 |  | 8,076 |  | 9,174 |  | 428 |  | 1,688 | 0.59 | 2.26 |  | 1,492 |  | 3,608 | 0.69 | 1.59 |
| Loans held-for-sale(c) | 139 |  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - | - |
| Total consumer, excluding credit card loans | 288,350 |  | 292,620 |  | 8,076 |  | 9,174 |  | 428 |  | 1,688 | 0.59 | 2.26 |  | 1,492 |  | 3,608 | 0.69 | 1.59 |


| loans |  | 288,350 |  | 92, |  | 8,076 |  |  | 9,174 |  | 428 |  | 1,688 | $0.5 ง$ | 2.26 |  | 1,452 |  | 3,608 | 0.6 | 1.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lending-related commitments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity - senior lien(d) |  | 13,698 |  | 15,180 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity - junior lien(d) |  | 18,766 |  | 21,796 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prime mortgage |  | 5,354 |  | 4,107 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Subprime mortgage |  | - |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Auto |  | 8,973 |  | 7,185 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business banking |  | 11,271 |  | 11,092 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Student and other |  | 725 |  | 796 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total lending-related commitments |  | 58,787 |  | 60,156 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Receivables from customers(e) |  | 129 |  | 113 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total consumer exposure, excluding credit card |  | 347,266 |  | 352,889 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit card |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans retained(f) |  | 123,672 |  | 127,993 |  | 1 |  |  | 1 |  | 892 |  | 1,116 | 2.86 | 3.57 |  | 2,988 |  | 3,847 | 3.24 | 4.11 |
| Loans held-for-sale |  | 310 |  | - |  | - |  |  | - |  | - |  | - | - | - |  | - |  | - | - | - |
| Total credit card loans |  | 123,982 |  | 127,993 |  | 1 |  |  | 1 |  | 892 |  | 1,116 | 2.86 | 3.57 |  | 2,988 |  | 3,847 | 3.24 | 4.11 |
| Lending-related commitments(d) |  | 532,251 |  | 533,018 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total credit card exposure |  | 656,233 |  | 661,011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total consumer credit portfolio | \$ | 1,003,499 | \$ | 1,013,900 | \$ | 8,077 |  | \$ | 9,175 | \$ | 1,320 | \$ | 2,804 | 1.27 \% | 2.65\% | \$ | 4,480 | \$ | 7,455 | 1.45\% | 2.33\% |
| Memo: Total consumer credit portfolio, excluding PCI | \$ | 948,740 | \$ | 954,163 | \$ | 8,077 |  | \$ | 9,175 | \$ | 1,320 | \$ | 2,804 | 1.47 \% | 3.10\% | \$ | 4,480 | \$ | 7,455 | 1.68\% | 2.74\% |

(a) At September 30, 2013, and December 31, 2012, excluded operating lease-related assets of $\$ 5.4$ billion and $\$ 4.7$ billion, respectively.
 recorded for these loans.
(c) Represents prime mortgage loans held-for-sale.

 some cases, without notice as permitted by law.
(e) Receivables from customers primarily represent margin loans to retail brokerage customers, which are included in accrued interest and accounts receivable on the Consolidated Balance Sheets.
(f) Includes accrued interest and fees net of an allowance for the uncollectible portion of accrued interest and fee income.


 regulatory guidance.
(h) Excludes PCI loans. Because the Firm is recognizing interest income on each pool of PCI loans, they are all considered to be performing.

 September 30, 2012, excluding these incremental net charge-offs would have been $0.81 \%, 2.80 \%, 0.53 \%, 4.13 \%$ and $0.29 \%$ for the senior lien home equity, junior lien home equity, prime mortgage, including option ARMs, subprime mortgages and auto loans, respectively. See Consumer Credit Portfolio on pages 138-149 of JPMorgan Chase's 2012 Annual Report for further details
 ended September 30, 2013 and 2012, respectively. These amounts were excluded when calculating net charge-off rates.

## Consumer, excluding credit card

## Portfolio analysis

Consumer loan balances declined during the nine months ended September 30, 2013, due to paydowns and the charge-off or liquidation of delinquent loans partially offset by new mortgage and auto originations. Credit performance has improved across most portfolios but residential real estate charge-offs and delinquent loans remain elevated compared with prerecessionary levels.

The following discussion relates to the specific loan and lending-related categories. PCI loans are generally excluded from individual loan product discussions and are addressed separately below. For further information about the Firm's consumer portfolio, including information about delinquencies, loan modifications and other credit quality indicators, see Note 13 on pages 155-177 of this Form 10-Q.
Home equity: The home equity portfolio at September 30, 2013, was $\$ 59.8$ billion, compared with $\$ 67.4$ billion at December 31, 2012. The decrease in this portfolio primarily reflected loan paydowns and charge-offs. Earlystage delinquencies showed improvement from December 31, 2012. Late stage-delinquencies also improved from December 31, 2012, but continue to be elevated as improvement in the number of loans becoming severely delinquent was offset by higher average carrying values on these loans, reflecting improving collateral values. Both senior and junior lien nonaccrual loans decreased from December 31, 2012. Net charge-offs for both senior and junior lien home equity loans declined when compared with the same period of the prior year as a result of improvement in delinquencies and home prices as well as the impact of prior year incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy.
Approximately $20 \%$ of the Firm's home equity portfolio consists of home equity loans ("HELOANs") and the remainder consists of home equity lines of credit ("HELOCs"). HELOANs are generally fixed-rate, closedend, amortizing loans, with terms ranging from 3-30 years. Approximately half of the HELOANs are senior liens and the remainder are junior liens. In general, HELOCs originated by the Firm are revolving loans for a 10 -year period, after which time the HELOC recasts into a fully-amortizing variable-rate loan with a 20 -year amortization period. At the time of origination, the borrower typically selects one of two minimum payment options that will generally remain in effect during the revolving period: a monthly payment of $1 \%$ of the outstanding balance, or interest-only payments
based on a variable index (typically prime). HELOCs originated by Washington Mutual were generally revolving loans for a 10 -year period, after which time the HELOC converts to an interest-only loan with a balloon payment at the end of the loan's term.

The unpaid principal balance of non-PCI HELOCs outstanding was \$52 billion, of which $\$ 31$ billion are scheduled to recast based on the contractual terms of the loans, with $\$ 7$ billion, $\$ 8$ billion and $\$ 7$ billion scheduled to recast in 2015, 2016 and 2017 respectively and $\$ 9$ billion scheduled to recast in earlier and later years, at which time the borrower must begin to make fully amortizing payments. However, of the $\$ 31$ billion scheduled to recast, $\$ 14$ billion are currently expected to recast, with the remaining $\$ 17$ billion representing loans to borrowers who appear to have the ability to refinance (based on the borrower's LTV ratio and FICO score) and loans that are expected to prepay or charge-off. The Firm has considered this payment recast risk in its allowance for loan losses based upon the estimated amount of payment shock (i.e., the excess of the fullyamortizing payment over the interest-only payment in effect prior to recast) expected to occur at the payment recast date, along with the corresponding estimated probability of default and loss severity assumptions. Certain factors, such as future developments in both unemployment and home prices, could have a significant impact on the expected and/or actual performance of these loans.

The Firm manages the risk of HELOCs during their revolving period by closing or reducing the undrawn line to the extent permitted by law when borrowers are exhibiting a material deterioration in their credit risk profile or when the collateral does not support the loan amount. The Firm will continue to evaluate both the near-term and longer-term repricing and recast risks inherent in its HELOC portfolio to ensure that changes in the Firm's estimate of incurred losses are appropriately considered in the allowance for credit losses and that the Firm's account management practices are appropriate given the portfolio's risk profile.

At September 30, 2013, the Firm estimated that its home equity portfolio contained approximately $\$ 2.4$ billion of current junior lien loans where the borrower has a first mortgage loan that is either delinquent or has been modified ("high-risk seconds"), compared with $\$ 3.1$ billion at December 31, 2012. Such loans are considered to pose a higher risk of default than that of junior lien loans for which the senior lien is neither delinquent nor modified. The Firm estimates the balance of its total exposure to high-risk seconds on a quarterly basis using internal data, loan level
credit bureau data, which typically provides the delinquency status of the senior lien, as well as information from a database maintained by one of the bank regulatory agencies. The estimated balance of these high-risk seconds may vary from quarter-to-quarter for reasons such as the movement of related senior liens into and out of the 30+ days past due delinquency bucket.

## Current high risk junior liens

|  | September 30, <br> 2013 | December 31, <br> (in billions) |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Junior liens subordinate to: |  |  |  |  |
| Modified current senior lien | $\mathbf{\$}$ | $\mathbf{0 . 9}$ | $\$$ | 1.1 |
| Senior lien $30-89$ days delinquent |  | $\mathbf{0 . 6}$ |  | 0.9 |
| Senior lien 90 days or more delinquent(a) |  | $\mathbf{0 . 9}$ |  | 1.1 |
| Total current high risk junior liens | $\mathbf{\$}$ | $\mathbf{2 . 4}$ | $\$$ | 3.1 |

(a) Junior liens subordinate to senior liens that are 90 days or more past due are classified as nonaccrual loans. At September 30, 2013, and December 31, 2012, excluded $\$ 78$ million and $\$ 132$ million, respectively, of junior liens that are performing but not current, which were also placed on nonaccrual in accordance with the regulatory guidance.

Of the estimated $\$ 2.4$ billion of high-risk junior liens at September 30, 2013, the Firm owns approximately 5\% and services approximately 25\% of the related senior lien loans to the same borrowers. The performance of the Firm's junior lien loans is generally consistent regardless of whether the Firm owns, services or does not own or service the senior lien. The increased probability of default associated with these higher-risk junior lien loans was considered in estimating the allowance for loan losses.

Mortgage: Mortgage loans at September 30, 2013, including prime, subprime and loans held-for-sale, were $\$ 92.6$ billion, compared with $\$ 84.5$ billion at December 31, 2012. The mortgage portfolio increased during the quarter as retained prime mortgage originations, which represent loans with high credit quality given the Firms tightened underwriting and loan qualification standards, were greater than paydowns and the charge-off or liquidation of delinquent loans. Net charge-offs decreased from the same period of the prior year, reflecting continued home price improvement and favorable delinquency trends. Delinquency levels remain elevated compared with pre-recessionary levels.

Prime mortgages, including option adjustable-rate mortgages ("ARMs") and loans held-for-sale, were $\$ 85.2$ billion at September 30, 2013, compared with $\$ 76.3$ billion at December 31, 2012. Prime mortgage loans increased as retained originations exceeded paydowns, the run-off of option ARM loans and the charge-off or liquidation of delinquent loans. Excluding loans insured by U.S. government agencies, both early-stage and late-stage delinquencies showed improvement during the nine months ended September 30, 2013. Nonaccrual loans improved compared with the prior year but remain elevated as a result of elongated foreclosure processing timelines. Net
charge-offs continued to improve, as a result of improvement in delinquencies and home prices.

At September 30, 2013 and December 31, 2012, the Firm's prime mortgage portfolio included $\$ 15.4$ billion and $\$ 16.0$ billion, respectively, of interestonly loans, which represented $18 \%$ and $21 \%$ of the prime mortgage portfolio, respectively. These loans have an interest-only payment period generally followed by an adjustable-rate or fixed-rate fully amortizing payment to maturity and are typically originated as higher-balance loans to higher-income borrowers. The decrease in this portfolio was primarily due to voluntary prepayments, as borrowers are generally refinancing into lower rate products. To date, losses on this portfolio generally have been consistent with the broader prime mortgage portfolio and the Firm's expectations. The Firm continues to monitor the risks associated with these loans.

Option ARM loans, which are included in the prime mortgage portfolio, were $\$ 5.8$ billion and $\$ 6.5$ billion and represented $7 \%$ and $9 \%$ of the prime mortgage portfolio at September 30, 2013, and December 31, 2012, respectively. The decrease in option ARM loans resulted from portfolio run-off. As of September 30, 2013, approximately 5\% of option ARM borrowers were delinquent, $1 \%$ were making interest-only or negatively amortizing payments, and $94 \%$ were making amortizing payments (such payments are not necessarily fully amortizing). Approximately 84\% of borrowers within the portfolio are subject to risk of payment shock due to future payment recast, as only a limited number of these loans have been modified. The cumulative amount of unpaid interest added to the unpaid principal balance due to negative amortization of option ARMs was not material at either September 30, 2013, or December 31, 2012. The Firm estimates the following balances of option ARM loans will undergo a payment recast that results in a payment increase: $\$ 139$ million in 2013, $\$ 505$ million in 2014 and $\$ 651$ million in 2015. Default rates generally increase when payment recast results in a payment increase. However, as the Firm's option ARM loans, other than those held in the PCI portfolio, are primarily loans with lower LTV ratios and higher borrower FICO scores, it is possible that many of these borrowers will be able to refinance into a lower rate product, which would reduce this payment recast risk. Accordingly, the Firm expects substantially lower losses on this portfolio when compared with the PCI option ARM portfolio. To date, losses realized on option ARM loans that have undergone payment recast have been immaterial and consistent with the Firm's expectations. The option ARM portfolio was acquired by the Firm as part of the Washington Mutual transaction.

Subprime mortgages at September 30, 2013, were $\$ 7.4$ billion, compared with $\$ 8.3$ billion at December 31, 2012. The decrease in subprime mortgage loans resulted from portfolio run-off. Early-stage and late-stage delinquencies as well as nonaccrual loans have improved from December 31, 2012, but remain at elevated levels. Net
charge-offs continued to improve, as a result of improvement in delinquencies and home prices.

Auto: Auto loans at September 30, 2013, were $\$ 50.8$ billion, compared with $\$ 49.9$ billion at December 31, 2012. Loan balances increased due to new originations, partially offset by paydowns and payoffs. Delinquent and nonaccrual loans improved compared with December 31, 2012. Net chargeoffs decreased from the prior year due to prior year incremental charge-offs reported in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy. Loss levels are considered low as a result of favorable trends in both loss frequency and loss severity, mainly due to enhanced underwriting standards and a strong used car market. The auto loan portfolio reflected a high concentration of prime-quality credits.

Business banking: Business banking loans at September 30, 2013, decreased to $\$ 18.7$ billion from $\$ 18.9$ billion at December 31, 2012 as paydowns and charge-offs exceeded new originations. Nonaccrual loans improved compared with December 31, 2012, and net charge-offs declined from the prior year due to favorable trends in the credit environment.
Student and other: Student and other loans at September 30, 2013, were $\$ 11.7$ billion, compared with $\$ 12.2$ billion at December 31, 2012. The decrease was primarily due to paydowns and charge-offs of student loans. Other loans primarily include other secured and unsecured consumer loans. Nonaccrual loans increased from December 31, 2012, and net charge-offs increased from the comparable prior year quarter.

Purchased credit-impaired loans: PCI loans at September 30, 2013, were $\$ 54.8$ billion, compared with $\$ 59.7$ billion at December 31, 2012. This portfolio represents loans acquired in the Washington Mutual transaction, which were recorded at fair value at the time of acquisition. PCI HELOCs originated by Washington Mutual were generally revolving loans for a 10year period, after which time the HELOC converts to an interest-only loan with a balloon payment at the end of the loan's term. Substantially all undrawn HELOCs within the revolving period have been blocked.

The Firm's review of the PCI portfolios' expected cash flows resulted in a $\$ 750$ million reduction of the PCI allowance for loan losses (\$600 million related to option ARM loans and \$150 million related to home equity loans) during the three months ended September 30, 2013. The allowance for loan losses decreased from $\$ 1.5$ billion to $\$ 894$ million for the option ARM portfolio and from $\$ 1.9$ billion to $\$ 1.8$ billion for the home equity portfolio as a result of the reduction in the allowance. The allowance for loan losses for the prime mortgage and subprime mortgage PCI portfolios remained at $\$ 1.9$ billion and $\$ 380$ million, respectively, at September 30, 2013.

As of September 30, 2013, approximately 21\% of the option ARM PCI loans were delinquent. Approximately 52\%
of the loans in the portfolio that are not delinquent have been modified into fixed-rate, fully amortizing loans, and 78\% are making amortizing payments, although such payments are not necessarily fully amortizing. This latter group of loans are subject to the risk of payment shock due to future payment recast.

Default rates generally increase on option ARM loans when payment recast results in a payment increase. The expected increase in default rates is considered in the Firm's quarterly estimates of expected cash flows for the PCI portfolio. The cumulative amount of unpaid interest added to the unpaid principal balance of the option ARM PCI pool was $\$ 767$ million and $\$ 879$ million at September 30, 2013, and December 31, 2012, respectively. The Firm estimates the following balances of option ARM PCI loans will undergo a payment recast that results in a payment increase: $\$ 38$ million for the remainder of 2013, \$399 million in 2014, and \$810 million in 2015.

The following table provides a summary of lifetime principal loss estimates included in either the nonaccretable difference or the allowance for loan losses. Lifetime principal loss estimates for the option ARM and home equity pools declined from December 31, 2012, to September 30, 2013, which resulted in a reduction of the PCI allowance for loan losses referred to above of $\$ 600$ million and $\$ 150$ million for the option ARM and home equity pools, respectively. Lifetime principal loss estimates for the prime mortgage and subprime mortgage pools were relatively unchanged from December 31, 2012, to September 30, 2013. Principal charge-offs will not be recorded on these pools until the nonaccretable difference has been fully depleted.

## Summary of lifetime principal loss estimates

| (in billions) | Lifetime loss estimates(a) |  |  |  | LTD liquidation losses(b) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2012 \end{gathered}$ |  |
| Home equity | \$ | 14.6 | \$ | 14.9 | \$ | 12.0 | \$ | 11.5 |
| Prime mortgage |  | 4.0 |  | 4.2 |  | 3.2 |  | 2.9 |
| Subprime mortgage |  | 3.5 |  | 3.6 |  | 2.5 |  | 2.2 |
| Option ARMs |  | 10.7 |  | 11.3 |  | 8.6 |  | 8.0 |
| Total | \$ | 32.8 | \$ | 34.0 | \$ | 26.3 | \$ | 24.6 |

(a) Includes the original nonaccretable difference established in purchase accounting of $\$ 30.5$ billion for principal losses only plus additional principal losses recognized subsequent to acquisition through the provision and allowance for loan losses. The remaining nonaccretable difference for principal losses only was $\$ 4.2$ billion and $\$ 5.8$ billion at September 30, 2013, and December 31, 2012, respectively.
(b) Life-to-date ("LTD") liquidation losses represent both realization of loss upon loan resolution and any principal forgiven upon modification.

## Geographic composition of residential real estate loans

California had the greatest concentration of residential real estate loans with $25 \%$ of the total retained residential real estate loan portfolio, excluding mortgage loans insured by U.S. government agencies and PCI loans at September 30, 2013, compared with $24 \%$ at December 31, 2012. Of the total retained residential real estate loan portfolio, excluding mortgage loans insured by U.S. government
agencies and PCI loans, $\$ 85.5$ billion, or $62 \%$, were concentrated in California, New York, Illinois, Florida and Texas at September 30, 2013, compared with $\$ 82.4$ billion, or $60 \%$, at December 31, 2012. The unpaid principal balance of PCI loans concentrated in these five states represented $74 \%$ of total PCI loans at September 30, 2013, compared with 73\% at December 31, 2012.

## Current estimated LTVs of residential real estate loans

The current estimated average LTV ratio for residential real estate loans retained, excluding mortgage loans insured by U.S. government agencies and PCI loans, was $74 \%$ at September 30, 2013, compared with $81 \%$ at December 31, 2012. Excluding mortgage loans insured by U.S. government agencies and PCI loans, 11\% of the retained
portfolio had a current estimated LTV ratio greater than 100\%, and 3\% of the retained portfolio had a current estimated LTV ratio greater than $125 \%$ at September 30, 2013, compared with $20 \%$ and $8 \%$, respectively, at December 31, 2012. Although home prices have begun to recover, the decline in home prices from 2007 has had a significant impact on the collateral values underlying the Firm's residential real estate loan portfolio. In general, the delinquency rate for loans with high LTV ratios is greater than the delinquency rate for loans in which the borrower has equity in the collateral. While a large portion of the loans with current estimated LTV ratios greater than $100 \%$ continue to pay and are current, the continued willingness and ability of these borrowers to pay remains a risk.

The following table presents the current estimated LTV ratios, as well as the ratios of the carrying value of the underlying loans to the current estimated collateral value, with respect to the Firm's PCI loans. Because such loans were initially measured at fair value, the ratios of the carrying value to the current estimated collateral value will be lower than the current estimated LTV ratios, which are based on the unpaid principal balances. The estimated collateral values used to calculate these ratios do not represent actual appraised loan-level collateral values; as such, the resulting ratios are necessarily imprecise and should therefore be viewed as estimates.

LTV ratios and ratios of carrying values to current estimated collateral values - PCI loans

|  | September 30, 2013 |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions, except ratios) | Unpaid principal balance |  | Current estimated LTV ratio(a) |  | Net carrying value(c) | Ratio of net carrying value to current estimated collateral value(c) |  | Unpaid principal balance | Current estimated LTV ratio(a) |  | $\begin{aligned} & \text { arrying } \\ & \text { ue(c) } \end{aligned}$ | Ratio of net carrying value to current estimated collateral value(c) |
| Home equity | \$ | 20,412 | 94\% (b) | \$ | 17,653 | 82\% | \$ | 22,343 | 111\% (b) | \$ | 19,063 | 95\% |
| Prime mortgage |  | 12,380 | 88 |  | 10,558 | 75 |  | 13,884 | 104 |  | 11,745 | 88 |
| Subprime mortgage |  | 5,693 | 95 |  | 3,917 | 65 |  | 6,326 | 107 |  | 4,246 | 72 |
| Option ARMs |  | 20,086 | 86 |  | 17,670 | 76 |  | 22,591 | 101 |  | 18,972 | 85 |

(a) Represents the aggregate unpaid principal balance of loans divided by the estimated current property value. Current property values are estimated at least quarterly based on home valuation models that utilize nationally recognized home price index valuation estimates; such models incorporate actual data to the extent available and forecasted data where actual data is not available.
(b) Represents current estimated combined LTV for junior home equity liens, which considers all available lien positions related to the property. All other products are presented without consideration of subordinate liens on the property.
(c) Net carrying value includes the effect of fair value adjustments that were applied to the consumer PCI portfolio at the date of acquisition and is also net of the allowance for loan losses at September 30, 2013 and December 31, 2012, of $\$ 1.8$ billion and $\$ 1.9$ billion for home equity, respectively, $\$ 894$ million and $\$ 1.5$ billion for option ARMs, respectively, and $\$ 1.9$ billion for prime mortgage and $\$ 380$ million for subprime mortgage for both periods.

The current estimated average LTV ratios were 90\% and 107\% for California and Florida PCI loans, respectively, at September 30, 2013, compared with $110 \%$ and 125\%, respectively, at December 31, 2012. Average LTV ratios have declined consistent with recent improvement in home prices. Although prices have improved, home prices in California and Florida are still lower than at the peak of the housing market, which continues to negatively contribute to current estimated average LTV ratios and the ratio of net carrying value to current estimated collateral value for loans in the PCI portfolio. Of the total PCI portfolio, 32\% had a current estimated LTV ratio greater than $100 \%$, and $10 \%$ had a current LTV ratio of greater than 125\% at September 30, 2013, compared with $55 \%$ and $24 \%$, respectively, at December 31, 2012.

While the current estimated collateral value is greater than the net carrying value of PCI loans, the ultimate performance of this portfolio is highly dependent on
borrowers’ behavior and ongoing ability and willingness to continue to make payments on homes with negative equity, as well as on the cost of alternative housing. For further information on the geographic composition and current estimated LTVs of residential real estate - non-PCI and PCI loans, see Note 13 on pages 155-177 of this Form 10-Q.

## Loan modification activities - residential real estate loans

For both the Firm's on-balance sheet loans and loans serviced for others, nearly 1.5 million mortgage modifications have been offered to borrowers and approximately 711,000 have been approved since the beginning of 2009. Of these, approximately 700,000 have achieved permanent modification as of September 30, 2013. Of the remaining modifications offered, $10 \%$ are in a trial period or still being reviewed for a modification, while $90 \%$ have dropped out of the modification program or otherwise were deemed not eligible for final modification.

The Firm is participating in the U.S. Treasury's Making Home Affordable ("MHA") programs and is continuing to offer its other loss-mitigation programs to financially distressed borrowers who do not qualify for the U.S. Treasury's programs. The MHA programs include the Home Affordable Modification Program ("HAMP") and the Second Lien Modification Program ("2MP"). The Firm’s other loss-mitigation programs for troubled borrowers who do not qualify for HAMP include the traditional modification programs offered by the GSEs and other governmental agencies, as well as the Firm's proprietary modification programs, which include concessions similar to those offered under HAMP and 2MP but with expanded eligibility criteria. In addition, the Firm has offered specific targeted modification programs to higher risk borrowers, many of whom were current on their mortgages prior to modification. For further information about how loans are modified, see Note 13, Loan modifications, on pages 162-166 of this Form 10-Q.
Loan modifications under HAMP and under one of the Firm's proprietary modification programs, which is largely modeled after HAMP, require at least three payments to be made under the new terms during a trial modification period, and must be successfully re-underwritten with income verification before the loan can be permanently modified. In the case of specific targeted modification programs, re-underwriting the loan or a trial modification period is generally not required, unless the targeted loan is delinquent at the time of modification. When the Firm modifies home equity lines of credit, future lending commitments related to the modified loans are canceled as part of the terms of the modification.
The primary indicator used by management to monitor the success of the modification programs is the rate at which the modified loans redefault. Modification redefault rates are affected by a number of factors, including the type of loan modified, the borrower's overall ability and willingness to repay the modified loan and macroeconomic factors. Reduction in payment size for a borrower continues to be the most significant driver in improving redefault rates.
The performance of modified loans generally differs by product type and also on whether the underlying loan is in the PCI portfolio, due both to differences in credit quality and in the types of modifications provided. Performance metrics for modifications to the residential real estate portfolio, excluding PCI loans, that have been seasoned more than six months show weighted average redefault rates of $18 \%$ for senior lien home equity, $19 \%$ for junior lien home equity, $15 \%$ for prime mortgage, including option ARMs, and $23 \%$ for subprime mortgages. The cumulative performance metrics for modifications to the PCI residential real estate portfolio seasoned more than six months show weighted average redefault rates of $18 \%$ for home equity, $16 \%$ for prime mortgages, $13 \%$ for option ARMs and $27 \%$ for subprime mortgages. The favorable performance of the option ARM modifications is the result of a targeted proactive program which fixes the borrower's
payment at the current level. The cumulative redefault rates reflect the performance of modifications completed under both HAMP and the Firm's proprietary modification programs from October 1, 2009, through September 30, 2013.
The following table presents information as of September 30, 2013, and December 31, 2012, relating to modified on-balance sheet residential real estate loans for which concessions have been granted to borrowers experiencing financial difficulty. Modifications of PCI loans continue to be accounted for and reported as PCI loans, and the impact of the modification is incorporated into the Firm's quarterly assessment of estimated future cash flows. Modifications of consumer loans other than PCI loans are generally accounted for and reported as troubled debt restructurings ("TDRs"). For further information on TDRs for the three and nine months ended September 30, 2013 and 2012, see Note 13 on pages 155-177 of this Form
10-Q.

## Modified residential real estate loans


(a) Amounts represent the carrying value of modified residential real estate loans.
(b) At September 30, 2013, and December 31, 2012, $\$ 7.3$ billion and $\$ 7.5$ billion, respectively, of loans modified subsequent to repurchase from Ginnie Mae in accordance with the standards of the appropriate government agency (i.e., FHA, VA, RHS) are not included in the table above. When such loans perform subsequent to modification in accordance with Ginnie Mae guidelines, they are generally sold back into Ginnie Mae loan pools. Modified loans that do not re-perform become subject to foreclosure. For additional information about sales of loans in securitization transactions with Ginnie Mae, see Note 15 on pages 179-186 of this Form 10-Q.
(c) Amounts represent the unpaid principal balance of modified PCI loans.
(d) As of September 30, 2013, and December 31, 2012, nonaccrual loans included \$3.2 billion and \$2.9 billion, respectively, of TDRs for which the borrowers were less than 90 days past due. For additional information about loans modified in a TDR that are on nonaccrual status, see Note 13 on pages 155177 of this Form 10-Q.

## Nonperforming assets

The following table presents information as of September 30, 2013, and December 31, 2012, about consumer, excluding credit card, nonperforming assets.

Nonperforming assets(a)

| (in millions) | September 30, <br> $\mathbf{2 0 1 3}$ | December 31, <br> 2012 |  |
| :--- | ---: | ---: | ---: |
| Nonaccrual loans(b) |  |  |  |
| Home equity - senior lien | $\mathbf{9 2 6}$ | $\$$ |  |
| Home equity - junior lien | $\mathbf{1 , 9 2 2}$ | 931 |  |
| Prime mortgage, including option ARMs | $\mathbf{3 , 1 2 4}$ | 2,277 |  |
| Subprime mortgage | $\mathbf{1 , 4 8 5}$ | 3,445 |  |
| Auto | $\mathbf{1 2 5}$ | 1,807 |  |
| Business banking | $\mathbf{4 1 3}$ | 163 |  |
| Student and other | $\mathbf{8 1}$ | 481 |  |
| Total nonaccrual loans | $\mathbf{8 , 0 7 6}$ | 70 |  |

Assets acquired in loan satisfactions

| Real estate owned | $\mathbf{6 0 7}$ | 647 |  |
| :--- | ---: | ---: | ---: |
| Other | $\mathbf{3 9}$ | 37 |  |
| Total assets acquired in loan satisfactions | $\mathbf{6 4 6}$ | 684 |  |
| Total nonperforming assets | $\mathbf{\$}$ | $\mathbf{8 , 7 2 2}$ | $\$$ |

(a) At September 30, 2013, and December 31, 2012, nonperforming assets excluded: (1) mortgage loans insured by U.S. government agencies of $\$ 8.9$ billion and $\$ 10.6$ billion, respectively, that are 90 or more days past due; (2) real estate owned insured by U.S. government agencies of $\$ 1.9$ billion and $\$ 1.6$ billion, respectively; and (3) student loans insured by U.S. government agencies under the FFELP of $\$ 456$ million and $\$ 525$ million, respectively, that are 90 or more days past due. These amounts were excluded as reimbursement of insured amounts is proceeding normally.
(b) Excludes PCI loans that were acquired as part of the Washington Mutual transaction, which are accounted for on a pool basis. Since each pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows, the past-due status of the pools, or that of individual loans within the pools, is not meaningful. Because the Firm is recognizing interest income on each pool of loans, they are all considered to be performing.
Nonaccrual loans: Total consumer, excluding credit card, nonaccrual loans were $\$ 8.1$ billion at September 30, 2013, compared with $\$ 9.2$ billion at December 31, 2012.

The following table presents changes in the consumer, excluding credit card, nonaccrual loans for the nine months ended September 30, 2013 and 2012.

## Nonaccrual loans

Nine months ended September 30,

| (in millions) | $\mathbf{2 0 1 3}$ |  | 2012 |
| :--- | ---: | ---: | ---: |
| Beginning balance | $\mathbf{\$}$ | $\mathbf{9 , 1 7 4} \mathbf{\$}$ | 7,411 |
| Additions | $\mathbf{5 , 4 8 1}$ | 10,478 (b) |  |
| Reductions: |  |  |  |
| Principal payments and other(a) | $\mathbf{1 , 0 9 9}$ | 1,039 |  |
| Charge-offs | $\mathbf{1 , 4 6 5}$ | 2,189 |  |
| Returned to performing status | $\mathbf{3 , 1 6 2}$ | 3,689 |  |
| Foreclosures and other liquidations | $\mathbf{8 5 3}$ | 1,512 |  |
| Total reductions | $\mathbf{6 , 5 7 9}$ | 8,429 |  |
| Net additions/(reductions) | $\mathbf{( 1 , 0 9 8 )}$ | 2,049 |  |
| Ending balance | $\mathbf{8 , 0 7 6}$ | $\$$ | 9,460 |

(a) Other reductions includes loan sales.
(b) Included $\$ 1.7$ billion of Chapter 7 loans at September 30, 2012, and $\$ 1.6$ billion as a result of reporting performing junior lien home equity loans that are subordinate to senior liens that are 90 days or more past due as nonaccrual loans based on regulatory guidance at March 31, 2012.

Nonaccrual loans in the residential real estate portfolio totaled $\$ 7.5$ billion at September 30, 2013, of which $36 \%$ were greater than 150 days past due, compared with nonaccrual residential real estate loans of $\$ 8.5$ billion at December 31, 2012, of which $42 \%$ were greater than 150 days past due. In the aggregate, the unpaid principal balance of residential real estate loans greater than 150 days past due was charged down by approximately $52 \%$ to estimated net realizable value of the collateral at both September 30, 2013, and December 31, 2012. The elongated foreclosure processing timelines are expected to continue to result in elevated levels of nonaccrual loans in the residential real estate portfolios.
Real estate owned ("REO"): REO assets are managed for prompt sale and disposition at the best possible economic value. REO assets are those individual properties where the Firm receives the property in satisfaction of a debt (e.g., by taking legal title or physical possession). The Firm generally recognizes REO assets at the completion of the foreclosure process or upon execution of a deed in lieu of foreclosure with the borrower. REO assets, excluding those insured by U.S. government agencies, decreased by $\$ 40$ million from $\$ 647$ million at December 31, 2012, to $\$ 607$ million at September 30, 2013.
At September 30, 2013, and December 31, 2012, the Firm had non-PCI residential real estate loans, excluding those insured by the U.S. government agencies, with a carrying value of $\$ 2.4$ billion and $\$ 3.4$ billion, respectively not included in REO, that were in the process of active or suspended foreclosure. The Firm also had PCI residential real estate loans that were in the process of active or suspended foreclosure at September 30, 2013, and December 31, 2012, with an unpaid principal balance of $\$ 5.5$ billion and $\$ 8.2$ billion, respectively.

## Mortgage servicing-related matters

The financial crisis resulted in unprecedented levels of delinquencies and defaults of 1-4 family residential real estate loans. Such loans required varying degrees of loss mitigation activities. It is the Firm's goal that foreclosure in these situations be a last resort, and accordingly, the Firm has made, and continues to make, significant efforts to help borrowers stay in their homes. Since 2009, the Firm has prevented two foreclosures for every foreclosure completed; foreclosure-prevention methods include loan modification, short sales and other means.
The Firm has a well-defined foreclosure prevention process when a borrower fails to pay on his or her loan. The Firm attempts to contact the borrower multiple times and in various ways in an effort to pursue home retention or other options other than foreclosure. In addition, if the Firm is unable to contact a borrower, the Firm completes various reviews of the borrower's facts and circumstances before a foreclosure sale is completed. The delinquency period for the average borrower at the time of foreclosure over the last year has been approximately 28 months.

The high volume of delinquent and defaulted mortgages experienced by the Firm placed a significant amount of stress on the Firm's servicing operations. The Firm has entered into a global settlement with certain federal and state agencies and Consent Orders with its banking regulators with respect to various mortgage servicing, loss mitigation and foreclosure process-related matters as further discussed below. The GSEs also impose compensatory fees on its mortgage servicers, including the Firm, if such servicers are unable to comply with the foreclosure timetables mandated by the GSEs. The Firm has incurred, and is continuing to incur, compensatory fees, which are reported in default servicing expense. To address its underlying mortgage servicing, loss mitigation and foreclosure process issues, the Firm has made significant changes to its mortgage operations, which will enable it to continue working towards complying with the Consent Orders and the global settlement and enhance its ability to comply with the foreclosure timetables mandated by the GSEs.
Global settlement with federal and state agencies: On February 9, 2012, the Firm announced that it had agreed to a settlement in principle (the "global settlement") with a number of federal and state government agencies, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, the Consumer Financial Protection Bureau and the State Attorneys General, relating to the servicing and origination of mortgages. The global settlement, which became effective on April 5, 2012, required the Firm to, among other things: (i) make cash payments of approximately $\$ 1.1$ billion, a portion of which was set aside for payments to borrowers ("Cash Settlement Payment"); (ii) provide approximately $\$ 500$ million of refinancing relief to certain "underwater" borrowers whose loans are owned and serviced by the Firm ("Refi Program"); and (iii) provide approximately $\$ 3.7$ billion of additional relief for certain borrowers, including reductions of principal on first and second liens, payments to assist with short sales, deficiency balance waivers on past foreclosures and short sales, and forbearance assistance for unemployed homeowners ("Consumer Relief Program").

The Cash Settlement Payment was made on April 13, 2012, and the Firm began to provide relief to borrowers under the Refi Program and the Consumer Relief Program in the first quarter of 2012. All refinancings required under the Refi Program were completed as of December 31, 2012, and the obligations under the Consumer Relief Program were completed in the first half of 2013. Satisfaction of the Consumer Relief Program and the Refi Program requirements under the global settlement is subject to certification by the Office of Mortgage Settlement Oversight ("OMSO").

The global settlement also requires the Firm to adhere to certain enhanced mortgage servicing standards. The servicing standards include, among other items, the following enhancements to the Firm's servicing of loans: a pre-foreclosure notice to all borrowers, which includes
account information, holder status, and loss mitigation steps taken; enhancements to payment application and collections processes; strengthened procedures for filings in bankruptcy proceedings; specific restrictions on the "dual track" of foreclosure and loss mitigation; standardized process for appeal of loss mitigation denials; and implementation of certain restrictions on fees, including the waiver of certain fees while a borrower's loss mitigation application is being evaluated. All of the prescribed servicing standards were implemented within the required timeframes and compliance with the standards is subject to both continuous internal review and review by the OMSO. The Firm's performance under the National Mortgage Settlement is detailed in the OMSO Report which was published on June 19, 2013, and filed with the D.C. District Court. Compliance with the servicing standards continues to be tested and the results will continue to be reported quarterly to the OMSO through the expiration of the settlement. The Firm expects to file its next quarterly report concerning its compliance with the global settlement with the OMSO in November 2013.

Consent Orders: During the second quarter of 2011, the Firm entered into Consent Orders ("Orders") with banking regulators relating to its residential mortgage servicing, foreclosure and loss-mitigation activities. In the Orders, the regulators have mandated significant changes to the Firm's servicing and default business and outlined requirements to implement these changes. The Firm submitted comprehensive action plans to the regulators, which set forth the steps necessary to ensure the Firm's residential mortgage servicing, foreclosure and loss-mitigation activities are conducted in accordance with the requirements of the Orders. The plans were approved and the Firm has implemented a number of corrective actions and made significant progress with respect to the following:

- Established an independent Compliance Committee which meets regularly and monitors progress against the Orders.
- Launched a new Customer Assistance Specialist organization for borrowers to facilitate the single point of contact initiative and ensure effective coordination and communication related to foreclosure, lossmitigation and loan modification.
- Enhanced its approach to oversight over third-party vendors for foreclosure or other related functions.
- Standardized the processes for maintaining appropriate controls and oversight of the Firm's activities with respect to the Mortgage Electronic Registration system ("MERS") and compliance with MERSCORP's membership rules, terms and conditions.
- Strengthened its compliance program so as to ensure mortgage-servicing and foreclosure operations, including loss-mitigation and loan modification, comply with all applicable legal requirements.
- Enhanced management information systems for loan modification, lossmitigation and foreclosure activities.
- Developed a comprehensive assessment of risks in servicing operations including, but not limited to, operational, transaction, legal and reputational risks.
- Made technological enhancements to automate and streamline processes for the Firm's document management, training, skills assessment and payment processing initiatives.
- Deployed an internal validation process to monitor progress under the comprehensive action plans.

In addition, pursuant to the Orders, the Firm is required to enhance oversight of its mortgage servicing activities, including oversight by compliance, management and audit personnel and, accordingly, has made and continues to make changes in its organization structure, control oversight and customer service practices.

Pursuant to the Orders, the Firm had retained an independent consultant to conduct a review of its residential foreclosure actions during the period from January 1, 2009, through December 31, 2010 (including foreclosure actions brought in respect of loans being serviced), and to remediate any errors or deficiencies identified by the independent consultant. On January 7, 2013, the Firm announced that it and a number of other financial institutions had entered into a settlement agreement with the OCC and the Federal Reserve providing for the termination of such Independent Foreclosure Review programs. On February 28, 2013, the Firm entered into an Amended Consent Order with the regulators reflecting the settlement of the Independent Foreclosure Review. As a result of this settlement, the independent consultant is no longer conducting a look-back review of residential foreclosure actions. The Firm has made total cash payments of approximately $\$ 760$ million into a settlement fund for distribution to qualified borrowers. The Firm has also committed an additional $\$ 1.2$ billion to foreclosure prevention actions, which will be fulfilled through credits given to the Firm for modifications, short sales and other specified types of borrower relief. Foreclosure prevention actions that earn credit under the Independent Foreclosure Review settlement are in addition to actions taken by the Firm to earn credit under the Consumer Relief Program of the global settlement. The estimated impact of the foreclosure prevention actions required under the Independent Foreclosure Review settlement has been considered in the Firm's allowance for loan losses. The Firm recognized a pretax charge of approximately \$700 million in the fourth quarter of 2012 related to the Independent Foreclosure Review settlement. For additional information on Mortgage servicing-related matters, see pages 146-148 of JPMorgan Chase’s 2012 Annual Report.

Other mortgage servicing-related matters: On June 19, 2013, the Firm and other servicer defendants entered into a settlement agreement with the New York Attorney General to resolve a lawsuit that has been pending since late 2011 regarding the servicing of MERS loans in New York. This lawsuit was expressly carved out of the global settlement. The settlement imposes a number of requirements relating to foreclosures on MERS loans, and maintenance of the MERS System, most of which overlap with existing requirements and procedures. The Firm is not required to make any payment under the settlement. The Firm is implementing all of the procedures necessary to comply with the terms of the settlement.

The Consumer Financial Protection Bureau ("CFPB") issued mortgage servicing rules which require implementation as of January 10, 2014. The CFPB subsequently issued amendments to the rules in September 2013, (and additional clarifying guidance in October 2013). The evolving rules framework has created challenges for mortgage loan servicers in their efforts to complete the necessary operational and systemic changes for the January 2014 implementation deadline. The Firm is dedicating substantial resources to making operational and system changes designed to effect compliance with the new requirements.

On April 22, 2013, the OCC issued guidance regarding the obligation of servicers to track loans scheduled for foreclosure sale within 60 days and to confirm certain information prior to proceeding with the scheduled sale. The Firm has adopted procedures designed to effect compliance with this guidance.

## Credit Card

Total credit card loans including loans held-for-sale were $\$ 124.0$ billion at September 30, 2013, a decrease of $\$ 4.0$ billion from December 31, 2012, due to seasonality and higher repayment rates.

The 30+ day delinquency rate decreased to $1.69 \%$ at September 30, 2013, from $2.10 \%$ at December 31, 2012. For the three months ended September 30, 2013 and 2012, the net charge-off rates were $2.86 \%$ and $3.57 \%$, respectively. For the nine months ended September 30, 2013 and 2012 , the net charge-off rates were $3.24 \%$ and $4.11 \%$, respectively. Chargeoffs have improved compared with a year ago as a result of continued improvement in delinquent loans. The credit card portfolio continues to reflect a well-seasoned, largely rewards-based portfolio that has good U.S. geographic diversification. The greatest geographic concentration of credit card loans is in California, which represented $13 \%$ of total retained loans at both September 30, 2013, and December 31, 2012. Loan concentration for the top five states of California, New York, Texas, Florida and Illinois consisted of $\$ 51.0$ billion in receivables, or $41 \%$ of the retained loan portfolio, at September 30, 2013, compared with $\$ 52.3$ billion, or $41 \%$, at December 31, 2012.

## Modifications of credit card loans

At September 30, 2013, and December 31, 2012, the Firm had $\$ 3.5$ billion and $\$ 4.8$ billion, respectively, of credit card loans outstanding that have been modified in TDRs. These balances included both credit card loans with modified payment terms and credit card loans that reverted back to their pre-modification payment terms because the cardholder did not comply with the modified payment terms. The decrease in modified credit card loans outstanding from December 31, 2012, was attributable to a reduction in new modifications as well as ongoing payments and chargeoffs on previously modified credit card loans.

Consistent with the Firm's policy, all credit card loans typically remain on accrual status until charged-off. However, the Firm establishes an allowance, which is offset against loans and charged to interest income, for the estimated uncollectible portion of accrued interest and fee income.

For additional information about loan modification programs to borrowers, see Consumer Credit Portfolio
on pages 75-85 and Note 13 on pages 155-177 of this Form 10-Q.

As of September 30, 2013, wholesale exposure (CIB, CB, and AM) continued to experience a favorable credit environment and stable credit quality trend with low levels of criticized exposure, nonaccrual loans and charge-offs. Wholesale exposure increased by $\$ 10.1$ billion from December 31, 2012, primarily driven by an increase of $\$ 14.3$ billion in lending-related commitments due to increased client activity in AM and CIB . These increases were partially offset by an $\$ 8.2$ billion decrease in derivative receivables. Derivative receivables decreased primarily due to reductions in interest rate derivative receivables driven by an increase in interest rates and reductions in commodity derivative receivables due to market movements. The decreases were partially offset by an increase in equity derivative receivables driven by a rise in equity markets.

## Wholesale credit portfolio

| (in millions) | Credit exposure |  |  |  | Nonperforming(d) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2012 \end{gathered}$ |  |
| Loans retained | \$ | 310,588 | \$ | 306,222 | \$ | 950 | \$ | 1,434 |
| Loans held-for-sale |  | 3,674 |  | 4,406 |  | 18 |  | 18 |
| Loans at fair value |  | 2,085 |  | 2,555 |  | 51 |  | 93 |
| Loans - reported |  | 316,347 |  | 313,183 |  | 1,019 |  | 1,545 |
| Derivative receivables |  | 66,788 |  | 74,983 |  | 431 |  | 239 |
| Receivables from customers and other(a) |  | 24,489 |  | 23,648 |  | - |  | - |
| Total wholesale creditrelated assets |  | 407,624 |  | 411,814 |  | 1,450 |  | 1,784 |
| Lending-related commitments(b) |  | 449,067 |  | 434,814 |  | 244 |  | 355 |
| Total wholesale credit exposure | \$ | 856,691 | \$ | 846,628 | \$ | 1,694 | \$ | 2,139 |
| Credit portfolio management derivatives notional, net(c) | \$ | $(25,940)$ | \$ | $(27,447)$ | \$ | (5) | \$ | (25) |
| Liquid securities and other cash collateral held against derivatives |  | $(12,479)$ |  | $(15,201)$ |  | NA |  | NA |

(a) Predominantly includes receivables from customers, which represent margin loans to prime and retail brokerage customers; these are classified in accrued interest and accounts receivable on the Consolidated Balance Sheets.
(b) Includes amounts for certain non-legally binding lines of credit that the Firm can reduce or cancel by providing the borrower notice or, in some cases, without notice as permitted by law. For further information on lending-related financial instruments please see Note 21 on pages 195-199 of this Form 10-Q and Note 29 on pages 308-315 of JPMorgan Chase's 2012 Annual Report.
(c) Represents the net notional amount of protection purchased and sold through credit derivatives used to manage both performing and nonperforming wholesale credit exposures; these derivatives do not qualify for hedge accounting under U.S. GAAP. Excludes the synthetic credit portfolio. For additional information, see Credit derivatives on pages $92-93$, and Note 5 on pages 133-144 of this Form 10-Q.
(d) Excludes assets acquired in loan satisfactions. For additional information on assets acquired in loan satisfactions, see page 90 of this Form 10-Q.

The following tables present summaries of the maturity and ratings profiles of the wholesale credit portfolio as of September 30, 2013, and December 31, 2012. The ratings scale is based on the Firm's internal risk ratings, which generally correspond to the ratings as defined by S\&P and Moody's.

## Wholesale credit exposure - maturity and ratings profile


(a) Represents loans held-for-sale primarily related to syndicated loans and loans transferred from the retained portfolio, and loans at fair value.
(b) These derivatives do not qualify for hedge accounting under U.S. GAAP. Excludes the synthetic credit portfolio.
 investment-grade banks and finance companies.
(d) The notional amounts are presented on a net basis by underlying reference entity and the ratings profile shown is based on the ratings of the reference entity on which protection has been purchased.
 exposure. For further discussion of average exposure, see Derivative receivables on pages 156-159 of JPMorgan Chase's 2012 Annual Report.

## Wholesale credit exposure - selected industry exposures

The Firm focuses on the management and diversification of its industry exposures, paying particular attention to industries with actual or potential credit concerns. Exposures deemed criticized align with the U.S. banking regulators' definition of criticized exposures, which consist
of the special mention, substandard and doubtful categories. The total criticized component of the portfolio, excluding loans held-for-sale and loans at fair value, decreased by $22 \%$ to $\$ 12.3$ billion at September 30, 2013, from $\$ 15.6$ billion at December 31, 2012, primarily due to repayments and sales.

Below are summaries of the top 25 industry exposures as of September 30, 2013, and December 31, 2012.


| Loans held-for-sale and loans at fair value | $\mathbf{5 , 7 5 9}$ |  |
| :--- | ---: | ---: |
| Receivables from customers and other |  | $\mathbf{2 4 , 4 8 9}$ |
| Total | $\$$ | $\mathbf{8 5 6 , 6 9 1}$ |


| As of or for the year ended December 31, 2012 (in millions) | Credit exposure(d) |  | $\begin{gathered} \text { Investment- } \\ \text { grade } \\ \hline \end{gathered}$ |  | Noninvestment-grade(e) |  |  |  |  |  | 30 days or more past due and accruing loans |  | Full year net charge-offs/ (recoveries) |  | Credit portfolio management credit derivative hedges(f) |  | Liquid securities and other cash collateral held against derivative receivables |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Noncriticized | Criticized performing |  | Criticized nonperforming |  |  |  |  |  |  |  |  |  |
| Top 25 industries(a) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real Estate | \$ | 76,198 |  |  | \$ | 50,103 | \$ | 21,503 | \$ | 4,067 | \$ | 525 | \$ | 391 | \$ | 54 | \$ | (41) | \$ | (509) |
| Banks \& Finance Cos |  | 73,318 |  | 55,805 |  | 16,928 |  | 578 |  | 7 |  | 20 |  | (34) |  | $(3,524)$ |  | $(6,027)$ |
| Oil \& Gas |  | 42,563 |  | 31,258 |  | 11,012 |  | 270 |  | 23 |  | 9 |  | - |  | (155) |  | (101) |
| Healthcare |  | 48,487 |  | 41,146 |  | 6,761 |  | 569 |  | 11 |  | 38 |  | 9 |  | (238) |  | (459) |
| State \& Municipal Govt(b) |  | 41,821 |  | 40,562 |  | 1,093 |  | 52 |  | 114 |  | 28 |  | 2 |  | (186) |  | (221) |
| Asset Managers |  | 31,474 |  | 26,283 |  | 4,987 |  | 204 |  | - |  | 46 |  | - |  | - |  | $(2,714)$ |
| Consumer Products |  | 32,778 |  | 21,428 |  | 10,473 |  | 868 |  | 9 |  | 2 |  | (16) |  | (275) |  | (12) |
| Utilities |  | 29,533 |  | 24,917 |  | 4,257 |  | 175 |  | 184 |  | 2 |  | 15 |  | (315) |  | (368) |
| Retail \& Consumer Services |  | 25,597 |  | 16,100 |  | 8,763 |  | 700 |  | 34 |  | 20 |  | (11) |  | (37) |  | (1) |
| Technology |  | 18,488 |  | 12,089 |  | 5,683 |  | 696 |  | 20 |  | - |  | 1 |  | (226) |  | - |
| Central Govt |  | 21,223 |  | 20,678 |  | 484 |  | 61 |  | - |  | - |  | - |  | $(11,620)$ |  | $(1,154)$ |
| Machinery \& Equipment Mfg |  | 18,504 |  | 10,228 |  | 7,827 |  | 444 |  | 5 |  | - |  | 2 |  | (23) |  | - |
| Metals/Mining |  | 20,958 |  | 12,912 |  | 7,608 |  | 406 |  | 32 |  | 8 |  | (1) |  | (409) |  | (126) |
| Transportation |  | 19,827 |  | 15,128 |  | 4,353 |  | 283 |  | 63 |  | 5 |  | 2 |  | (82) |  | (1) |
| Telecom Services |  | 12,239 |  | 7,792 |  | 3,244 |  | 1,200 |  | 3 |  | 5 |  | 1 |  | (229) |  | - |
| Business Services |  | 13,577 |  | 7,172 |  | 6,132 |  | 232 |  | 41 |  | 9 |  | 23 |  | (10) |  | - |
| Securities Firms \& Exchanges |  | 5,756 |  | 4,096 |  | 1,612 |  | 46 |  | 2 |  | - |  | - |  | (171) |  | (183) |
| Insurance |  | 14,446 |  | 12,156 |  | 2,119 |  | 171 |  | - |  | 2 |  | (2) |  | (143) |  | $(1,729)$ |
| Chemicals/Plastics |  | 11,591 |  | 7,234 |  | 4,172 |  | 169 |  | 16 |  | 18 |  | 2 |  | (55) |  | (74) |
| Building Materials/Construction |  | 12,377 |  | 5,690 |  | 5,892 |  | 791 |  | 4 |  | 8 |  | 1 |  | (114) |  | (11) |
| Media |  | 16,007 |  | 7,473 |  | 7,754 |  | 517 |  | 263 |  | 2 |  | (218) |  | (93) |  | (8) |
| Automotive |  | 11,511 |  | 6,447 |  | 4,963 |  | 101 |  | - |  | - |  | - |  | (530) |  | - |
| Agriculture/Paper Mfg |  | 7,729 |  | 5,029 |  | 2,657 |  | 42 |  | 1 |  | 5 |  | - |  | - |  | - |
| Aerospace/Defense |  | 6,702 |  | 5,518 |  | 1,150 |  | 33 |  | 1 |  | - |  | - |  | (141) |  | - |
| Leisure |  | 7,748 |  | 3,160 |  | 3,724 |  | 551 |  | 313 |  | - |  | (13) |  | (63) |  | (24) |
| All other(c) |  | 195,567 |  | 174,264 |  | 20,562 |  | 384 |  | 357 |  | 1,478 |  | 5 |  | $(8,767)$ |  | $(1,479)$ |
| Subtotal | \$ | 816,019 | \$ | 624,668 | \$ | 175,713 | \$ | 13,610 | \$ | 2,028 | \$ | 2,096 | \$ | (178) | \$ | $(27,447)$ | \$ | $(15,201)$ |

Loans held-for-sale and loans at fair value 6,961
Receivables from customers and other $\quad 23,648$
Total \$ 846,628
 exposures at December 31, 2012.

 Note 3 and Note 11 on pages 116-130 and 149-152, respectively, of this Form 10-Q.
 $57 \%, 28 \%$ and $7 \%$, respectively, at December 31, 2012. For further information on all other see pages 151-154 of JPMorgan Chase's 2012 Annual Report.
 and other cash collateral held against derivative receivables".
(e) Exposures deemed criticized correspond to special mention, substandard and doubtful categories as defined by U.S. bank regulatory agencies.
 U.S. GAAP. The all other category includes purchased credit protection on certain credit indices. Credit portfolio management derivatives excludes the synthetic credit portfolio

The following tables present the geographic distribution of wholesale credit exposure including nonperforming assets and past due loans as of September 30 , 2013, and December 31, 2012. The geographic distribution of the wholesale portfolio in the table below is determined based predominantly on the domicile (legal residence) of the borrower. For further information on Country Risk Management, see pages 102-104 of this Form 10-Q.

| September 30, 2013 <br> (in millions) | Credit exposure |  |  |  |  |  |  |  | Nonperforming |  |  |  |  |  |  |  | Assets acquired in loan satisfactions |  | 30 days or more past due and accruing loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans |  | Lending-related commitments |  | Derivative receivables |  | Total credit exposure |  | Nonaccrual loans(a) |  | Derivatives |  | Lending-related commitments |  | Total nonperforming credit exposure |  |  |  |  |  |
| Europe/Middle East/Africa | \$ | 43,547 | \$ | 77,685 | \$ | 33,419 | \$ | 154,651 | \$ | 27 | \$ | 3 | \$ | 42 | \$ | 72 | \$ | 4 | \$ | 7 |
| Asia/Pacific |  | 30,157 |  | 25,119 |  | 7,520 |  | 62,796 |  | 35 |  | - |  | 1 |  | 36 |  | - |  | 8 |
| Latin America/Caribbean |  | 28,686 |  | 30,531 |  | 4,709 |  | 63,926 |  | 58 |  | - |  | 4 |  | 62 |  | - |  | 113 |
| Canada and Other North America |  | 2,603 |  | 7,571 |  | 1,238 |  | 11,412 |  | - |  | 1 |  | - |  | 1 |  | - |  | - |
| Total non-U.S. |  | 104,993 |  | 140,906 |  | 46,886 |  | 292,785 |  | 120 |  | 4 |  | 47 |  | 171 |  | 4 |  | 128 |
| Total U.S. |  | 205,595 |  | 308,161 |  | 19,902 |  | 533,658 |  | 830 |  | 427 |  | 197 |  | 1,454 |  | 54 |  | 783 |
| Loans held-for-sale and loans at fair value |  | 5,759 |  | - |  | - |  | 5,759 |  | 69 |  | NA |  | - |  | 69 |  | NA |  | - |
| Receivables from customers and other |  | - |  | - |  | - |  | 24,489 |  | - |  | NA |  | NA |  | - |  | NA |  | - |
| Total | \$ | 316,347 | \$ | 449,067 | \$ | 66,788 | \$ | 856,691 | \$ | 1,019 | \$ | 431 | \$ | 244 | \$ | 1,694 | \$ | 58 | \$ | 911 |


|  | Credit exposure |  |  |  |  |  |  |  | Nonperforming |  |  |  |  |  |  |  | Assets acquired in loan satisfactions |  | 30 days or more past due and accruing loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2012 <br> (in millions) |  | Loans |  | Lending-related commitments |  | Derivative receivables |  | Total credit exposure |  | Nonaccrual loans(a) |  | Derivatives |  | Lending-related commitments |  | Total nonperforming credit exposure |  |  |  |  |
| Europe/Middle East/Africa | \$ | 40,760 | \$ | 75,706 | \$ | 35,561 | \$ | 152,027 | \$ | \$ 13 | \$ | 8 | \$ | 15 | \$ | 36 | \$ | \$ 9 | \$ | 131 |
| Asia/Pacific |  | 30,287 |  | 22,919 |  | 10,557 |  | 63,763 |  | 13 |  | - |  | - |  | 13 |  | - |  | 18 |
| Latin America/Caribbean |  | 30,322 |  | 26,438 |  | 4,889 |  | 61,649 |  | 67 |  | - |  | 4 |  | 71 |  | - |  | 640 |
| Canada and Other North America |  | 2,987 |  | 7,653 |  | 1,418 |  | 12,058 |  | - |  | - |  | - |  | - |  | - |  | 14 |
| Total non-U.S. |  | 104,356 |  | 132,716 |  | 52,425 |  | 289,497 |  | 93 |  | 8 |  | 19 |  | 120 |  | 9 |  | 803 |
| Total U.S. |  | 201,866 |  | 302,098 |  | 22,558 |  | 526,522 |  | 1,341 |  | 231 |  | 336 |  | 1,908 |  | 82 |  | 1,293 |
| Loans held-for-sale and loans at fair value |  | 6,961 |  | - |  | - |  | 6,961 |  | 111 |  | NA |  | - |  | 111 |  | NA |  | - |
| Receivables from customers and other |  | - |  | - |  | - |  | 23,648 |  | - |  | NA |  | NA |  | - |  | NA |  | - |
| Total | \$ | 313,183 | \$ | 434,814 | \$ | 74,983 | \$ | 846,628 | \$ | \$ 1,545 | \$ | 239 | \$ | 355 | \$ | 2,139 | \$ | 91 | \$ | 2,096 |

(a) At September 30, 2013, and December 31, 2012, the Firm held an allowance for loan losses of $\$ 192$ million and $\$ 310$ million, respectively, related to nonaccrual retained loans resulting in allowance coverage ratios of $20 \%$ and $22 \%$, respectively. Wholesale nonaccrual loans represented $0.32 \%$ and $0.49 \%$ of total wholesale loans at September 30 , 2013, and December 31 , 2012, respectively.

## Loans

In the normal course of its wholesale business, the Firm provides loans to a variety of customers, ranging from large corporate and institutional clients to high-net-worth individuals. For further discussion on loans, including information on credit quality indicators, see Note 13 on pages 155-177 of this Form 10-Q.
The Firm actively manages its wholesale credit exposure. One way of managing credit risk is through secondary market sales of loans and lending-related commitments. During the nine months ended September 30, 2013 and 2012, the Firm sold $\$ 11.5$ billion and $\$ 2.8$ billion, respectively, of loans and lending-related commitments.
The following table presents the change in the nonaccrual loan portfolio for the nine months ended September 30, 2013 and 2012. Nonaccrual wholesale loans decreased by $\$ 526$ million from December 31, 2012, largely reflecting paydowns.

## Wholesale nonaccrual loan activity

Nine months ended September 30,

| (in millions) | $\mathbf{2 0 1 3}$ |  | 2012 |
| :--- | :---: | :---: | :---: |
| Beginning balance | $\$$ | $\mathbf{1 , 5 4 5}$ | $\$$ |
| Additions |  | $\mathbf{1 , 0 3 1}$ | 1,581 |
| Reductions: |  |  |  |
| Paydowns and other | $\mathbf{8 8 0}$ | 1,303 |  |
| Gross charge-offs | $\mathbf{1 9 0}$ | 209 |  |
| Returned to performing status | $\mathbf{1 7 6}$ | 171 |  |
| Sales | $\mathbf{3 1 1}$ | 348 |  |
| Total reductions | $\mathbf{1 , 5 5 7}$ | 2,031 |  |
| Net reductions | $\mathbf{\$}$ | $\mathbf{1 , 0 1 9}$ | $\$$ |
| Ending balance |  |  | 1,909 |

The following table presents net charge-offs/recoveries, which are defined as gross charge-offs less recoveries, for the three and nine months ended September 30, 2013 and 2012. The amounts in the table below do not include gains or losses from sales of nonaccrual loans.

## Wholesale net charge-offs

| (in millions, except ratios) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Loans - reported |  |  |  |  |  |  |  |  |
| Average loans retained | \$ | 306,008 | \$ | 297,369 | \$ | 306,076 | \$ | 289,055 |
| Gross charge-offs |  | 74 |  | 48 |  | 190 |  | 213 |
| Gross recoveries |  | (48) |  | (82) |  | (196) |  | (233) |
| Net chargeoffs/(recoveries) |  | 26 |  | (34) |  | (6) |  | (20) |
| Net chargeoff/(recovery) rate |  | 0.03\% |  | (0.05)\% |  | -\% |  | (0.01)\% |

## Receivables from customers

Receivables from customers primarily represent margin loans to prime and retail brokerage clients that are collateralized through a pledge of assets maintained in clients' brokerage accounts that are subject to daily minimum collateral requirements. In the event that the collateral value decreases, a maintenance margin call is made to the client to provide additional collateral into the account. If additional collateral is not provided by the client, the client's position may be liquidated by the Firm to meet the minimum collateral requirements.

## Lending-related commitments

JPMorgan Chase uses lending-related financial instruments, such as commitments (including revolving credit facilities) and guarantees, to meet the financing needs of its customers. The contractual amounts of these financial instruments represent the maximum possible credit risk should the counterparties draw down on these commitments or the Firm fulfills its obligations under these guarantees, and the counterparties subsequently fails to perform according to the terms of these contracts.
In the Firm's view, the total contractual amount of these wholesale lendingrelated commitments is not representative of the Firm's actual future credit exposure or funding requirements. In determining the amount of credit risk exposure the Firm has to wholesale lending-related commitments, which is used as the basis for allocating credit risk capital to these commitments, the Firm has established a "loan-equivalent" amount for each commitment; this amount represents the portion of the unused commitment or other contingent exposure that is expected, based on average portfolio historical experience, to become drawn upon in an event of a default by an obligor. The loan-equivalent amount of the Firm's lending-related commitments was $\$ 222.0$ billion and $\$ 223.7$ billion as of September 30, 2013, and December 31, 2012, respectively.

## Derivative contracts

In the normal course of business, the Firm uses derivative instruments predominantly for market-making activities. Derivatives enable customers and the Firm to manage exposures to fluctuations in interest rates, currencies and other markets. The Firm also uses derivative instruments to manage its own credit exposure. For further discussion of derivative contracts, see Note 5 on pages 133-144 of this Form 10-Q.
The following table summarizes the net derivative receivables for the periods presented.

## Derivative receivables

|  | Derivative receivables |  |  |
| :--- | ---: | ---: | ---: |
| (in millions) | September 30, <br> $\mathbf{2 0 1 3}$ | December 31, <br>  <br> Interest rate <br> Credit derivatives <br> Foreign exchange | $\mathbf{2 9 , 3 4 6}$ |
| Equity | $\mathbf{2 , 1 0 2}$ | 39,205 |  |
| Commodity | $\mathbf{1 3 , 5 0 5}$ | 1,735 |  |
| Total, net of cash collateral | $\mathbf{1 2 , 9 5 1}$ | 14,142 |  |
| Liquid securities and other cash collateral |  | $\mathbf{8 , 8 8 4}$ | 9,266 |
| held against derivative receivables |  | $\mathbf{6 6 , 7 8 8}$ | 10,635 |
| Total, net of collateral | $\mathbf{( 1 2 , 4 7 9 )}$ | 74,983 |  |

Derivative receivables reported on the Consolidated Balance Sheets were $\$ 66.8$ billion and $\$ 75.0$ billion at September 30, 2013, and December 31, 2012, respectively. These amounts represent the fair value of the
derivative contracts, including CVA, after giving effect to legally enforceable master netting agreements and cash collateral held by the Firm. However, in management's view, the appropriate measure of current credit risk should also take into consideration additional liquid securities (primarily U.S. government and agency securities and other G7 government bonds) and other cash collateral held by the Firm aggregating $\$ 12.5$ billion and $\$ 15.2$ billion at September 30, 2013, and December 31, 2012, respectively, that may be used as security when the fair value of the client's exposure is in the Firm's favor.

In addition to the collateral described in the preceding paragraph the Firm also holds additional collateral (primarily: cash; G7 government securities; other liquid government-agency and guaranteed securities; and corporate debt and equity securities) delivered by clients at the initiation of transactions, as well as collateral related to contracts that have a non-daily call frequency and collateral that the Firm has agreed to return but has not yet settled as of the reporting date. Though this collateral does not reduce the balances and is not included in the table above, it is available as security against potential exposure that could arise should the fair value of the client's derivative transactions move in the Firm's favor. As of September 30, 2013, and December 31, 2012, the Firm held $\$ 29.4$ billion and $\$ 29.0$ billion, respectively, of this additional collateral. The derivative receivables fair value, net of all collateral, also does not include other credit enhancements, such as letters of credit. For additional information on the Firm's use of collateral agreements, see Note 5 on pages 133-144 of this Form 10-Q.

The following table summarizes the ratings profile, by derivative counterparty, of the Firm's derivative receivables, including credit derivatives, net of other liquid securities collateral, for the dates indicated.

## Ratings profile of derivative receivables

| Rating equivalent <br> (in millions, except ratios) | September 30, 2013 |  |  | December 31, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exposure net of all collateral |  | \% of exposure net of all collateral | Exposure net of all collateral |  | \% of exposure net of all collateral |
| AAA/Aaa to AA-/Aa3 | \$ | 21,600 | 40\% | \$ | 19,964 | 34\% |
| A+/A1 to A-/A3 |  | 10,540 | 19 |  | 12,039 | 20 |
| BBB+/Baa1 to BBB-/Baa3 |  | 14,831 | 27 |  | 18,066 | 30 |
| BB+/Ba1 to B-/B3 |  | 6,327 | 12 |  | 8,434 | 14 |
| CCC+/Caa1 and below |  | 1,011 | 2 |  | 1,279 | 2 |
| Total | \$ | 54,309 | 100\% | \$ | 59,782 | 100\% |

As noted above, the Firm uses collateral agreements to mitigate counterparty credit risk. The percentage of the Firm's derivatives transactions subject to collateral agreements - excluding foreign exchange spot trades, which are not typically covered by collateral agreements due to their short maturity - was $87 \%$ as of September 30, 2013, largely unchanged compared with $88 \%$ as of December 31, 2012.

## Credit derivatives

Credit derivatives are financial instruments whose value is derived from the credit risk associated with the debt of a third-party issuer (the reference entity) and which allow one party (the protection purchaser) to transfer that risk to another party (the protection seller) when the reference entity suffers a credit event. If no credit event has occurred, the protection seller makes no payments to the protection purchaser.

For a more detailed description of credit derivatives, see Credit derivatives in Note 5 on pages 143-144 of this Form 10-Q; and on pages 158-159 and Note 6 on pages 218-227 of JPMorgan Chase's 2012 Annual Report.
The Firm uses credit derivatives for two primary purposes: first, in its capacity as a market-maker; and second, as an end-user, to manage the Firm's own credit risk associated with various exposures.

## Credit portfolio management activities

Included in end-user activities are credit derivatives used to mitigate the credit risk associated with traditional lending activities (loans and unfunded commitments) and derivatives counterparty exposure in the Firm's wholesale businesses (collectively, "credit portfolio management" activities). Information on credit portfolio management activities is provided in the table below. For further information on derivatives used in credit portfolio management activities, see Credit derivatives in Note 5 on pages 143-144 of this Form 10-Q, and on pages 158-159 and Note 6 on pages 218-227 of JPMorgan Chase's 2012 Annual Report.

The Firm also uses credit derivatives as an end-user to manage other exposures, including credit risk arising from certain AFS securities and from certain securities held in the Firm's market-making businesses. These credit derivatives, as well as the synthetic credit portfolio, are not included in credit portfolio management activities; for further information on these credit derivatives as well as credit derivatives used in the Firm's capacity as a market-maker in credit derivatives, see Credit derivatives in Note 5 on pages 143-144 of this Form 10-Q.

## Credit derivatives used in credit portfolio management activities

|  | Notional amount of protection <br> purchased and sold (a) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| (in millions) | September 30, 2013 | December 31, <br> 2012 |  |  |
| Credit derivatives used to manage: |  |  |  |  |
| Loans and lending-related commitments | $\mathbf{\$}$ | $\mathbf{2 , 4 6 3}$ | $\$$ | 2,166 |
| Derivative receivables | $\mathbf{2 3 , 5 9 8}$ | 25,347 |  |  |
| Total net protection purchased | $\mathbf{2 6 , 0 6 1}$ | 27,513 |  |  |
| Total net protection sold | $\mathbf{1 2 1}$ | 66 |  |  |
| Credit portfolio management derivatives <br> notional, net | $\mathbf{\$}$ | $\mathbf{2 5 , 9 4 0}$ | $\$$ | 27,447 |

(a) Amounts are presented net, considering the Firm's net protection purchased or sold with respect to each underlying reference entity or index.

The credit derivatives used in credit portfolio management activities do not qualify for hedge accounting under U.S. GAAP; these derivatives are reported at fair value, with gains and losses recognized in principal transactions revenue. In contrast, the loans and lending-related commitments being risk-managed are accounted for on an accrual basis. This asymmetry in accounting treatment, between loans and lending-related commitments and the credit derivatives used in credit portfolio management activities, causes earnings volatility that is not representative, in the Firm's view, of the true changes in value of the Firm's overall credit exposure.
The effectiveness of the Firm's credit default swap ("CDS") protection as a hedge of the Firm's exposures may vary depending on a number of factors, including the named reference entity (i.e., the Firm may experience losses on specific exposures that are different than the named reference entities in the purchased CDS), the contractual terms of the CDS (which may have a defined credit event that does not align with an actual loss realized by the Firm), and the maturity of the Firm's CDS protection (which in some cases may be shorter than the Firm's exposures). However, the Firm generally seeks to purchase credit protection with a maturity date that is the same or similar to the maturity date of the exposure for which the protection was purchased, and remaining differences in maturity are actively monitored and managed by the Firm.

## Credit portfolio hedges

The following table sets out the fair value of the Firm's credit derivatives used in credit portfolio management activities, the fair value related to the CVA (which reflects the credit quality of derivatives counterparty exposure), as well as certain other hedges used in the risk management of CVA. These results can vary from period-to-period due to market conditions that affect specific positions in the portfolio.

Net gains and losses on credit portfolio hedges

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Hedges of loans and lending-related commitments | \$ | (32) | \$ | (39) | \$ |  | \$ | (123) |
| CVA and hedges of CVA |  | (18) |  | 43 |  | (120) |  | 138 |
| Net gains/(losses) | \$ | (50) | \$ | 4 | \$ | (191) | \$ | 15 |

The Community Reinvestment Act ("CRA") encourages banks to meet the credit needs of borrowers in all segments of their communities, including neighborhoods with low or moderate incomes. The Firm is a national leader in community development by providing loans, investments and community development services in communities across the United States.

At both September 30, 2013, and December 31, 2012, the Firm's CRA loan portfolio was approximately $\$ 16$ billion. At September 30, 2013, and December 31, 2012, $59 \%$ and $62 \%$, respectively, of the CRA portfolio were residential
mortgage loans; 18\%, for both periods, were business banking loans; 14\% and $13 \%$, respectively, were commercial real estate loans; and $9 \%$ and $7 \%$, respectively, were other loans. CRA nonaccrual loans were $4 \%$ of the Firm's total nonaccrual loans for both periods. As a percentage of the Firm's net charge-offs, net charge-offs in the CRA portfolio were $1 \%$ and 3\%, respectively, for the three months ended September 30, 2013 and 2012, and $2 \%$ and $3 \%$, respectively, for the nine months ended September 30, 2013 and 2012.

## ALLOWANCE FOR CREDIT LOSSES

JPMorgan Chase's allowance for loan losses covers the consumer, including credit card, portfolio segments (primarily scored); and wholesale (risk-rated) portfolio. The allowance represents management's estimate of probable credit losses inherent in the Firm's loan portfolio. Management also determines an allowance for wholesale and certain consumer, excluding credit card, lending-related commitments.

For a further discussion of the components of the allowance for credit losses, including adjustments to statistical loss calculations, see Critical Accounting Estimates Used by the Firm on pages 106-108 of this Form 10Q and Note 15 on pages 276-279 of JPMorgan Chase's 2012 Annual Report.
At least quarterly, the allowance for credit losses is reviewed by the CRO, the CFO and the Controller of the Firm, and discussed with the Risk Policy and Audit Committees of the Board of Directors of the Firm. As of September 30, 2013, JPMorgan Chase deemed the allowance for credit losses to be appropriate (i.e., sufficient to absorb probable credit losses inherent in the portfolio).

The allowance for credit losses was $\$ 18.2$ billion at September 30, 2013, a decrease of $\$ 4.4$ billion from $\$ 22.6$ billion at December 31, 2012. The decrease in the allowance for loan losses was due to a $\$ 4.2$ billion reduction in the consumer, including credit card, allowance reflecting lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios, as well as the impact of improved home prices on the residential real estate portfolio. However, relatively high unemployment, uncertainties regarding the ultimate success of loan modifications, and the risk attributes of certain loans within the portfolio (e.g., loans with high LTV ratios, junior lien loans that are subordinate to a delinquent or modified senior lien, HELOCs with future payment recast) continued to contribute to uncertainty regarding the performance of the residential real estate portfolio; these uncertainties were considered in estimating the allowance for loan losses.

The consumer, excluding credit card, allowance for loan losses decreased $\$ 2.8$ billion from December 31, 2012, of which $\$ 2.1$ billion was from the non credit-impaired allowance and $\$ 750$ million from the purchased creditimpaired allowance. The decrease in these portfolios was largely due to improved delinquency trends as well as the impact of improved home prices. For additional information about delinquencies and nonaccrual loans in the consumer, excluding credit card, loan portfolio, see Consumer Credit Portfolio on pages 75-85 and Note 13 on pages 155-177 of this Form 10Q.

The credit card allowance for loan losses decreased by $\$ 1.4$ billion from December 31, 2012. The decrease included reductions in both the assetspecific and formula-based allowance. The reduction in the asset-specific allowance, which relates to loans restructured in TDRs, largely reflects the changing profile of the TDR portfolio. The volume of new TDRs, which have higher loss rates due to expected redefaults, continues to decrease, and the loss rate on existing TDRs is also decreasing over time as previously restructured loans continue to perform. The reduction in the formula-based allowance was primarily driven by the continuing trend of improving delinquencies and bankruptcies and by lower levels of credit card outstandings. For additional information about delinquencies in the credit card loan portfolio, see Consumer Credit Portfolio on pages 75-85 and Note 13 on pages 155-177 of this Form 10-Q.
The wholesale allowance was relatively unchanged reflecting a favorable credit environment and stable credit quality trends.
The allowance for lending-related commitments for both the consumer, excluding credit card, and wholesale portfolios, which is reported in other liabilities, was $\$ 677$ million and $\$ 668$ million at September 30, 2013, and December 31, 2012, respectively.

The credit ratios in the following table are based on retained loan balances, which exclude loans held-for-sale and loans accounted for at fair value.
Summary of changes in the allowance for credit losses

|  | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, <br> (in millions, except ratios) |  | Consumer, excluding credit card |  | Credit card |  | Wholesale |  | Total |  | Consumer, excluding credit card |  |  | dit card |  | Wholesale |  | Total |
| Allowance for loan losses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance at January 1, | \$ | 12,292 | \$ | 5,501 | \$ | 4,143 | \$ | 21,936 | \$ | 16,294 |  | \$ | 6,999 | \$ | 4,316 | \$ | 27,609 |
| Gross charge-offs |  | 1,829 |  | 3,461 |  | 190 |  | 5,480 |  | 4,001 | (d) |  | 4,494 |  | 213 |  | 8,708 |
| Gross recoveries |  | (337) |  | (473) |  | (196) |  | $(1,006)$ |  | (393) |  |  | (647) |  | (233) |  | $(1,273)$ |
| Net charge-offs/(recoveries) |  | 1,492 |  | 2,988 |  | (6) |  | 4,474 |  | 3,608 | (d) |  | 3,847 |  | (20) |  | 7,435 |
| Provision for loan losses |  | $(1,346)$ |  | 1,588 |  | (130) |  | 112 |  | 314 |  |  | 2,347 |  | (14) |  | 2,647 |
| Other |  | (6) |  | (4) |  | 7 |  | (3) |  | (12) |  |  | 4 |  | 11 |  | 3 |
| Ending balance at September 30, | \$ | 9,448 | \$ | 4,097 | \$ | 4,026 | \$ | 17,571 | \$ | 12,988 |  | \$ | 5,503 | \$ | 4,333 | \$ | 22,824 |
| Impairment methodology |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset-specific(a) | \$ | 689 | \$ | 1,080 | \$ | 209 | \$ | 1,978 | \$ | 918 |  | \$ | 1,909 | \$ | 388 | \$ | 3,215 |
| Formula-based |  | 3,798 |  | 3,017 |  | 3,817 |  | 10,632 |  | 6,359 |  |  | 3,594 |  | 3,945 |  | 13,898 |
| PCI |  | 4,961 |  | - |  | - |  | 4,961 |  | 5,711 |  |  | - |  | - |  | 5,711 |
| Total allowance for loan losses | \$ | 9,448 | \$ | 4,097 | \$ | 4,026 | \$ | 17,571 | \$ | 12,988 |  | \$ | 5,503 | \$ | 4,333 | \$ | 22,824 |
| Allowance for lending-related commitments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance at January 1, | \$ | 7 | \$ | - | \$ | 661 | \$ | 668 | \$ | 7 |  | \$ | - | \$ | 666 | \$ | 673 |
| Provision for lending-related commitments |  | 1 |  | - |  | 8 |  | 9 |  | (1) |  |  | - |  | 83 |  | 82 |
| Other |  | 1 |  | - |  | (1) |  | - |  | 1 |  |  | - |  | (4) |  | (3) |
| Ending balance at September 30, | \$ | 9 | \$ | - | \$ | 668 | \$ | 677 | \$ | 7 |  | \$ | - | \$ | 745 | \$ | 752 |
| Impairment methodology |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset-specific | \$ | - | \$ | - | \$ | 71 | \$ | 71 | \$ | - |  | \$ | - | \$ | 191 | \$ | 191 |
| Formula-based |  | 9 |  | - |  | 597 |  | 606 |  | 7 |  |  | - |  | 554 |  | 561 |
| Total allowance for lending-related commitments | \$ | 9 | \$ | - | \$ | 668 | \$ | 677 | \$ | 7 |  | \$ | - | \$ | 745 | \$ | 752 |
| Total allowance for credit losses | \$ | 9,457 | \$ | 4,097 | \$ | 4,694 | \$ | 18,248 | \$ | 12,995 |  | \$ | 5,503 | \$ | 5,078 | \$ | 23,576 |

Memo:

| Retained loans, end of period | \$ | 288,211 | \$ | 123,672 | \$ | 310,588 | \$ | 722,471 | \$ | 295,079 | \$ | 124,431 | \$ | 297,576 | \$ | 717,086 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retained loans, average |  | 289,478 |  | 123,422 |  | 306,076 |  | 718,976 |  | 302,200 |  | 125,143 |  | 289,055 |  | 716,398 |
| PCI loans, end of period |  | 54,759 |  | - |  | 11 |  | 54,770 |  | 61,196 |  | - |  | 23 |  | 61,219 |
| tratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ance for loan losses to retained loans |  | 3.28\% |  | 3.31\% |  | 1.30\% |  | 2.43\% |  | 4.40\% |  | 4.42\% |  | 1.46 \% |  | 3.18\% |
| ance for loan losses to retained ccrual loans(b) |  | 117 |  | NM |  | 424 |  | 195 |  | 137 |  | NM |  | 261 |  | 205 |
| ance for loan losses to retained ccrual loans excluding credit card(b) |  | 117 |  | NM |  | 424 |  | 149 |  | 137 |  | NM |  | 261 |  | 156 |
| harge-off/(recovery) rates(c) |  | 0.69 |  | 3.24 |  | - |  | 0.83 |  | 1.59 (d) |  | 4.11 |  | (0.01) |  | 1.39 |
| ratios, excluding residential real PCI loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ance for loan losses to ned loans |  | 1.92 |  | 3.31 |  | 1.30 |  | 1.89 |  | 3.11 |  | 4.42 |  | 1.46 |  | 2.61 |
| ance for loan losses to ned nonaccrual loans(b) |  | 56 |  | NM |  | 424 |  | 140 |  | 77 |  | NM |  | 261 |  | 154 |
| ance for loan losses to ned nonaccrual loans excluding credit (b) |  | 56 |  | NM |  | 424 |  | 94 |  | 77 |  | NM |  | 261 |  | 104 |
| harge-off/(recovery) rates |  | 0.86\% |  | 3.24\% |  | -\% |  | 0.90\% |  | 2.02\% (d) |  | 4.11\% |  | (0.01)\% |  | 1.52\% |

(a) Includes risk-rated loans that have been placed on nonaccrual status and loans that have been modified in a TDR.
(b) The Firm's policy is generally to exempt credit card loans from being placed on nonaccrual status as permitted by regulatory guidance.
(c) Charge-offs are not recorded on PCI loans until actual losses exceed estimated losses recorded as purchase accounting adjustments at the time of acquisition.
(d) Consumer, excluding credit card, charge-offs for the nine months ended September 30, 2012, included $\$ 880$ million of incremental charge-offs for Chapter 7 loans. See Consumer Credit Portfolio on pages 75-85 of this Form 10-Q for further details.

## Provision for credit losses

For the three and nine months ended September 30, 2013, the provision for credit losses was a benefit of $\$ 543$ million and an expense of $\$ 121$ million, respectively, down from an expense of $\$ 1.8$ billion and $\$ 2.7$ billion, respectively, in the prior year periods. The provision for the three and nine months ended September 30, 2013, included a $\$ 1.6$ billion and $\$ 4.2$ billion reduction in the allowance for loan losses, reflecting lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios, as well as the impact of improved home prices on the residential real estate portfolio.
For the three and nine months ended September 30, 2013, the consumer, including credit card, provision for credit losses was a benefit of \$273 million and an expense of $\$ 243$ million, compared with an expense of $\$ 1.9$ billion and $\$ 2.7$ billion, respectively, in the prior year periods. The decline in the total consumer provision was due to the
following: lower net charge-offs, largely due to the prior year incremental charge-offs of $\$ 880$ million recorded in accordance with regulatory guidance on certain loans discharged under Chapter 7 bankruptcy; continued reductions in the allowance for loan losses, reflecting lower estimated losses due to improved delinquency trends in the residential real estate and credit card portfolios; and the impact of improved home prices on the residential real estate portfolio.
For the three and nine months ended September 30, 2013, the wholesale provision for credit losses was a benefit of $\$ 270$ million and $\$ 122$ million, respectively, compared with a benefit of $\$ 63$ million and an expense of $\$ 69$ million, respectively, in the prior-year periods. The current periods' wholesale provision for credit losses reflected a favorable credit environment and stable credit quality trends.

| (in millions) | Three months ended September 30, |  |  |  |  |  |  |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Provision for loanlosses |  |  |  | Provision for lending-related commitments |  |  |  | Total provision for credit losses |  |  |  | Provision for loan losses |  |  |  | Provision for lending-related commitments |  |  |  | Total provision for credit losses |  |  |  |
|  |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |
| Consumer, excluding credit card | \$ | (815) | \$ | 737 | \$ | - | \$ | (1) | \$ | (815) | \$ | 736 | \$ | $(1,346)$ | \$ | 314 | \$ | 1 | \$ | (1) | \$ | $(1,345)$ | \$ | 313 |
| Credit card |  | 542 |  | 1,116 |  | - |  | - |  | 542 |  | 1,116 |  | 1,588 |  | 2,347 |  | - |  | - |  | 1,588 |  | 2,347 |
| Total consumer |  | (273) |  | 1,853 |  | - |  | (1) |  | (273) |  | 1,852 |  | 242 |  | 2,661 |  | 1 |  | (1) |  | 243 |  | 2,660 |
| Wholesale |  | (194) |  | (52) |  | (76) |  | (11) |  | (270) |  | (63) |  | (130) |  | (14) |  | 8 |  | 83 |  | (122) |  | 69 |
| Total provision for credit losses | \$ | (467) | \$ | 1,801 | \$ | (76) | \$ | (12) | \$ | (543) | \$ | 1,789 | \$ | 112 | \$ | 2,647 | \$ | 9 | \$ | 82 | \$ | 121 | \$ | 2,729 |

Market risk is the exposure to an adverse change in the market value of portfolios and financial instruments caused by a change in their market prices. For a discussion of the Firm's market risk management organization, major market risk drivers and classification of risks, see Market Risk Management on pages 163-169 of JPMorgan Chase's 2012 Annual Report. For a discussion of the Firm's risk monitoring and control and market risk limits, see Limits on page 169 of JPMorgan Chase’s 2012 Annual Report.

## Market risk management

Market Risk is an independent risk management function that works in close partnership with the lines of business, including Corporate/Private Equity, to identify and monitor market risks throughout the Firm and to define market risk policies and procedures. The market risk function reports to the Firm's CRO.

Market Risk seeks to control risk, facilitate efficient risk/return decisions, reduce volatility in operating performance and provide transparency into the Firm's market risk profile for senior management, the Board of Directors and regulators. Market Risk is responsible for the following functions:

- Establishment of a market risk policy framework
- Independent measurement, monitoring and control of line of business and firmwide market risk
- Definition, approval and monitoring of limits
- Performance of stress testing and qualitative risk assessments


## Risk identification and classification

Each line of business is responsible for the management of the market risks within its units. The independent risk management group responsible for overseeing each line of business ensures that all material market risks are appropriately identified, measured, monitored and managed in accordance with the risk policy framework set out by Market Risk. The Firm's market risks arise primarily from the activities in:

- Corporate and Investment Bank
- Mortgage Production and Mortgage Servicing in CCB
- Treasury and CIO in Corporate/Private Equity
- Asset Management

For further discussion of the Firm's risk identification and classification, see Market Risk Management on pages 163-169 of JPMorgan Chase’s 2012 Annual Report.

## Risk measurement

## Tools used to measure risk

Because no single measure can reflect all aspects of market risk, the Firm uses various metrics, both statistical and nonstatistical, including:

- Value-at-risk ("VaR")
- Economic-value stress testing
- Nonstatistical risk measures
- Loss advisories
- Profit and loss drawdowns
- Risk identification for large exposures ("RIFLEs")
- Nontrading interest rate-sensitive revenue-at-risk stress testing


## Value-at-risk

JPMorgan Chase utilizes VaR, a statistical risk measure, to estimate the potential loss from adverse market moves in a normal market environment consistent with the day-to-day risk decisions made by the lines of business.
VaR is calculated assuming a one-day holding period and an expected tailloss methodology, which approximates a 95\% confidence level. This means that, assuming current changes in market values are consistent with the historical changes used in the simulation, the Firm would expect to incur losses greater than that predicted by VaR estimates not more than five times in every 100 trading days. For risk management purposes, the Firm believes the use of a 95\% confidence level with a one-day holding period provides a stable measure of VaR that closely aligns to the day-to-day risk management decisions made by the lines of business and provides information to respond to risk events on a daily basis.
VaR is not used to estimate the impact of stressed market conditions or to manage any impact from potential stress events. The Firm uses economicvalue stress testing and other techniques to capture and manage market risk arising under stressed scenarios, as described further below.
Because VaR is based on historical data, it is an imperfect measure of market risk exposure and potential losses. For example, differences between current and historical market price volatility may result in fewer or greater VaR exceptions than the number indicated by the historical simulation. The VaR measurement also does not provide an estimate of the extent to which losses may occur from stress events not reflected in the historical look-back period. In addition, based on their reliance on available historical data, limited time horizons, and other factors, VaR measures are inherently limited in their ability to measure certain risks and to predict losses, particularly those associated with market illiquidity and sudden or severe shifts in market conditions. As VaR cannot be used to determine future losses in the Firm's market risk positions, the Firm considers other metrics in addition to VaR to monitor and manage its market risk positions.
Separately, the Firm calculates a daily aggregated VaR in accordance with regulatory rules ("Regulatory VaR"), which is used to derive the Firm's regulatory VaR-based capital requirements under the Basel 2.5 Market Risk Rule. For additional information on Regulatory VaR and the other components of market risk regulatory capital (e.g. VaR-based measure, stressed VaR-based measure and the
respective backtesting) for the Firm, see JPMorgan Chase's "Regulatory Capital Disclosures - Market Risk Pillar 3 Report" which are available on the Firm's website (http://
investor.shareholder.com/jpmorganchase/basel.cfm) within 45 days after the end of the quarter, and Capital management on pages 61-66 of this Form 10-Q.

The table below shows the results of the Firm's VaR measure using a 95\% confidence level.

| Total VaR <br> (in millions) | Three months ended September 30, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | At September 30, |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Average |  |  |  |  |  |
|  | Avg. |  | Min |  |  | Max |  | Avg. |  |  | Min |  |  | Max |  |  | 2013 |  | 2012 |  |  |  | 2013 |  | 2012 |  |  |  |
| CIB trading VaR by risk type |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income | \$ | 43 | \$ | 39 |  | \$ 48 |  | \$ | 118 |  | \$ | 94 |  | \$ | 131 |  | \$ | 43 |  | \$ | 101 |  | \$ | 44 |  | \$ | 81 |  |
| Foreign exchange |  | 7 |  | 5 |  | 9 |  |  | 10 |  |  | 6 |  |  | 14 |  |  | 7 |  |  | 7 |  |  | 7 |  |  | 10 |  |
| Equities |  | 13 |  | 9 |  | 19 |  |  | 19 |  |  | 16 |  |  | 27 |  |  | 14 |  |  | 24 |  |  | 13 |  |  | 19 |  |
| Commodities and other |  | 13 |  | 11 |  | 17 |  |  | 13 |  |  | 11 |  |  | 18 |  |  | 17 |  |  | 16 |  |  | 14 |  |  | 16 |  |
| Diversification benefit to CIB trading VaR |  | (34) (a) |  |  | (b) | NM | (b) |  | (48) | (a) |  | NM | (b) |  | NM | (b) |  | (42) | (a) |  | (34) | (a) |  | (33) | (a) |  | (46) | (a) |
| CIB trading VaR |  | 42 |  | 36 |  | 47 |  |  | 112 |  |  | 98 |  |  | 128 |  |  | 39 |  |  | 114 |  |  | 45 |  |  | 80 |  |
| Credit portfolio VaR |  | 12 |  | 10 |  | 14 |  |  | 22 |  |  | 18 |  |  | 29 |  |  | 13 |  |  | 20 |  |  | 13 |  |  | 26 |  |
| Diversification benefit to CIB trading and credit portfolio VaR |  | (9) (a) |  |  | (b) | NM | (b) |  | (12) | (a) |  |  | (b) |  |  | (b) |  | (8) |  |  | (11) | (a) |  | (9) | (a) |  | (13) | (a) |
| Total CIB trading and credit portfolio VaR |  | 45 (d) |  | 40 |  | 50 |  |  | 122 |  |  | 108 |  |  | 142 |  |  | 44 | (d) |  | 123 |  |  | 49 |  |  | 93 |  |
| Total other VaR |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage Production and Mortgage Servicing VaR |  | 10 |  | 8 |  | 14 |  |  | 17 |  |  | 13 |  |  | 26 |  |  | 9 |  |  | 16 |  |  | 15 |  |  | 14 |  |
| Treasury and Chief Investment Office VaR |  | 5 |  | 4 |  | 5 |  |  |  | (c) |  | 7 |  |  | 105 |  |  | 5 |  |  | 7 |  |  | 7 |  |  | 120 | (c) |
| Other VaR |  | 4 |  | 2 |  | 5 |  |  | 4 |  |  | 3 |  |  | 5 |  |  | 3 |  |  | 4 |  |  | 4 |  |  | 4 |  |
| Diversification benefit to total other VaR |  |  |  |  | (b) | NM | (b) |  |  |  |  |  | (b) |  |  | (b) |  | (7) |  |  | (9) | (a) |  | (10) |  |  | (12) | (a) |
| Total other VaR |  | 11 |  | 9 |  | 15 |  |  | 61 |  |  | 18 |  |  | 106 |  |  | 10 |  |  | 18 |  |  | 16 |  |  | 126 |  |
| Diversification benefit to total CIB and other VaR |  | (9) (a) |  |  |  | NM | (b) |  | (68) |  |  |  | (b) |  | NM | (b) |  | (8) |  |  | (6) | (a) |  | (10) |  |  | (57) | (a) |
| Total VaR | \$ | 47 | \$ | 42 |  | \$ 54 |  | \$ | 115 |  | \$ | 94 |  | \$ | 135 |  | \$ | 46 |  | \$ | 135 |  | \$ | 55 |  | \$ | 162 |  |

 that the risks were not perfectly correlated.
 effect.
 VaR amount has not been recalculated for the first quarter of 2012 to reflect the restatement
 the CIB business segment as a result of the reorganization of the Firm's business segments. TSS VaR was not material and was previously classified within Total other VaR. Prior period VaR disclosures were not revised as a result of the business segment reorganization.

## VaR measurement

CIB trading VaR includes substantially all market-making and client-driven activities as well as certain risk management activities in CIB, including credit spread sensitivity to CVA. For certain products, specific risk parameters are not captured in VaR due to the lack of inherent liquidity and availability of appropriate historical data. The Firm uses proxies to estimate the VaR for these and other products when daily time series are not available. It is likely that using an actual price-based time series for these products, if available, would affect the VaR results presented. The Firm uses alternative methods to capture and measure those risk parameters that are not otherwise captured in VaR, including economic-value stress testing, nonstatistical measures and risk identification for large exposures as described further below.

Credit portfolio VaR includes the derivative CVA, hedges of the CVA and hedges of the retained portfolio, which are reported in principal transactions revenue. Credit portfolio VaR does not include the retained loan portfolio, which is not reported at fair value.

Total other VaR includes certain positions employed as part of the Firm's risk management function within Treasury and CIO, the Mortgage Production and Mortgage Servicing businesses, and Asset Management. Treasury and CIO VaR includes positions, primarily in securities and derivatives, which are measured at fair value through earnings. Mortgage Production and Mortgage Servicing VaR includes the Firm's mortgage pipeline and warehouse loans, MSRs and all related hedges. Other VaR includes Asset Management securities and derivatives, mainly used to hedge the Firm's initial capital investments in products managed by Asset Management, such as mutual funds.

As noted above, Total VaR does not include the retained loan portfolio, which is not reported at fair value; however, it does include hedges of those positions, which are reported at fair value. It also does not include principal investments; and the investment securities portfolio managed by Treasury and CIO. These positions are primarily managed through the Firm's nontrading interest rate-sensitive revenue-at-risk and other cash flowmonitoring processes, rather than by using a VaR measure. Principal investing activities (including mezzanine financing, tax-oriented investments, etc.) and private equity positions are managed using stress and scenario analyses and are not included in VaR. DVA on structured notes and derivative liabilities, which is applied to reflect the credit quality of the Firm is also not included in total VaR, see the DVA sensitivity table on page 101 of this Form 10-Q for further details. For a discussion of Corporate/Private Equity, see pages 50-52 of this Form 10-Q.
The Firm's VaR model calculations are continuously evaluated and enhanced in response to changes in the composition of the Firm's portfolios, changes in market conditions, improvements in the Firm's modeling techniques and other factors. Such changes will also affect historical comparisons of VaR results. Model changes go through a review and approval process by the Model Review Group prior to implementation into the operating environment. For further information, see Model risk on pages 125-126 of JPMorgan Chase's 2012 Annual Report.
As presented in the table above, average total CIB trading and Credit portfolio VaR, and average Total VaR decreased for the three and nine months ended September 30, 2013, when compared with the respective 2012 periods. These decreases were primarily driven by reduced risk in the synthetic credit portfolio and lower market volatility across multiple asset classes.
During the third quarter of 2012, the Firm applied a new VaR model to calculate VaR for CIO's synthetic credit portfolio that had been transferred to the CIB on July 2, 2012. (For further information, see Market Risk Management on page 166 of JPMorgan Chase's 2012 Annual Report.) In the first quarter of 2013, in order to achieve consistency among like products within CIB and in conjunction with the implementation of Basel 2.5 requirements, the Firm moved CIO's synthetic credit portfolio to an existing VaR model within the CIB. This change had an insignificant impact to the average fixed income VaR and average total CIB trading and credit portfolio VaR, and it had no impact to the average total VaR compared with the model used in the third and fourth quarters of 2012.

Average Treasury and CIO VaR for the three and nine months ended September 30, 2013, decreased from the comparable 2012 period, predominantly reflecting the reduction in and transfer of risk from CIO's synthetic credit portfolio to the CIB on July 2, 2012. The index credit derivative positions retained by CIO were effectively closed out during the three months ended September 30, 2012.
Average Mortgage Production and Mortgage Servicing VaR for the three months ended September 30, 2013, compared with the same period in 2012, decreased due to reduced risk across these businesses. For the nine months ended September 30, 2013, average Mortgage Production and Mortgage Servicing VaR did not significantly change from the comparable 2012 period.

The Firm's average Total VaR diversification benefit was $\$ 9$ million or $16 \%$ of the sum for the three months ended September 30, 2013, compared with $\$ 68$ million or $37 \%$ of the sum for the comparable 2012 period. The Firm's average Total VaR diversification benefit was $\$ 10$ million or $15 \%$ of the sum for the nine months ended September 30, 2013, compared with \$57 million or $26 \%$ of the sum for the comparable 2012 period. In general, over the course of the year, VaR exposure can vary significantly as positions change, market volatility fluctuates and diversification benefits change.

## VaR back-testing

The Firm conducts daily back-testing of VaR against its market risk-related revenue.

The following histogram illustrates the daily market risk-related gains and losses for positions included in the Firm's VaR calculation for the nine months ended September 30, 2013. This market risk-related revenue is defined as the change in value of: principal transactions revenue for CIB, and Treasury and CIO; trading-related net interest income for CIB, Treasury and CIO, and Mortgage Production and Mortgage Servicing in CCB; CIB brokerage commissions, underwriting fees or other revenue; revenue from syndicated lending facilities that the Firm intends to distribute; mortgage fees and related income for the Firm's mortgage pipeline and warehouse loans, MSRs, and all related hedges; and marketrisk related revenue from Asset Management hedges. Daily firmwide market risk-related revenue excludes gains and losses from DVA.

The histogram shows that for nine months ended September 30, 2013, the Firm posted market risk-related gains on each of the 194 days in this period with three days exceeding $\$ 200$ million; there were no loss days in the nine months ended September 30, 2013.


## Other risk measures

## Economic-value stress testing

Along with VaR, stress testing is an important tool in measuring and controlling risk. While VaR reflects the risk of loss due to adverse changes in markets using recent historical market behavior as an indicator of losses, stress testing is intended to capture the Firm's exposure to unlikely but plausible events in abnormal markets. The Firm runs weekly stress tests on market-related risks across the lines of business using multiple scenarios that assume significant changes in risk factors such as credit spreads, equity prices, interest rates, currency rates or commodity prices. The framework uses a grid-based approach, which calculates multiple magnitudes of stress for both market rallies and market sell-offs for each risk factor. Stress-test results, trends and explanations based on current market risk positions are reported to the Firm's senior management and to the lines of business to allow them to better understand the sensitivity of positions to certain defined events and manage their risks with more transparency.
Stress scenarios are defined and reviewed by Market Risk, and significant changes are reviewed by the relevant Risk Committees, (For further details see Risk Governance, on pages 123-125 of JPMorgan Chase's 2012 Annual Report). While most of these scenarios estimate losses based on significant market moves, such as an equity market collapse or credit crisis, the Firm also develops scenarios to quantify risk coming from specific portfolios or concentrations of risks, which attempt to capture certain idiosyncratic market movements. Scenarios may be redefined on an ongoing
basis to reflect current market conditions. Ad hoc scenarios are run in response to specific market events or concerns. Furthermore, the Firm's stress testing framework is utilized in calculating results under scenarios mandated by the Federal Reserve's CCAR and ICAAP ("Internal Capital Adequacy Assessment Process") processes.

## Nonstatistical risk measures

Nonstatistical risk measures include sensitivities to variables used to value positions, such as credit spread sensitivities, interest rate basis point values and market values. These measures provide granular information on the Firm's market risk exposure. They are aggregated by line-of-business and by risk type, and are used for tactical control and monitoring limits.

## Loss advisories and profit and loss drawdowns

Loss advisories and profit and loss drawdowns are tools used to highlight trading losses above certain levels of risk tolerance. Profit and loss drawdowns are defined as the decline in net profit and loss since the year-to-date peak revenue level.

## Risk identification for large exposures

Individuals who manage risk positions consider potential material losses that could arise from specific, unusual events, such as a potential change in tax legislation, or a particular combination of unusual market moves. This information allows the Firm to monitor further earnings vulnerability not adequately covered by standard risk measures.

## Nontrading interest rate-sensitive revenue-at-risk (i.e., "earnings-atrisk")

Interest rate risk represents one of the Firm's significant market risks. Interest rate risk arises not only from trading activities but also from the Firm's traditional banking activities, which include extension of loans and credit facilities, taking deposits and issuing debt. The Firm's Asset-Liability Committee ("ALCO") reviews the Firm's interest rate risk policies. Treasury and CIO, working in partnership with the lines of business, calculates the Firm's nontrading interest rate risk profile weekly and reviews it with senior management. For further discussion on interest rate exposure, see Nontrading interest rate-sensitive revenue-at-risk (i.e., "earnings-at-risk") on pages 168-169 of JPMorgan Chase’s 2012 Annual Report.

The Firm conducts simulations of changes in nontrading interest ratesensitive revenue under a variety of interest rate scenarios. Earnings-at-risk scenarios estimate the potential change in this revenue, and the corresponding impact to the Firm's pretax net interest income, over the following 12 months, utilizing multiple assumptions as described below. These scenarios highlight exposures to changes in interest rates, pricing strategies on deposits, optionality and changes in product mix. The scenarios include forecasted balance sheet changes, as well as prepayment and reinvestment behavior. Mortgage prepayment assumptions are based on current interest rates compared with underlying contractual rates, the time since origination, and other factors which are updated periodically based on historical experience. The amount and pricing assumptions of deposits and other products that have no stated maturity are based on historical performance, the competitive environment, customer behavior, and product mix.

Instantaneous changes in interest rates present a limited view of risk, and so a number of alternative scenarios are also reviewed. These scenarios include the implied forward curve, nonparallel rate shifts and severe interest rate shocks on selected key rates. These scenarios are intended to provide a comprehensive view of JPMorgan Chase's earnings-at-risk over a wide range of outcomes.

JPMorgan Chase's 12-month pretax net interest income sensitivity profiles.
(Excludes the impact of trading activities and MSRs)

|  | Instantaneous change in rates |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (in millions) | +200bps | +100bps | -100bps | -200bps |  |
| September 30, 2013 | $\$$ | $\mathbf{4 , 0 9 2}$ | $\mathbf{\$}$ | $\mathbf{2 , 2 2 6}$ | NM (a) |
| NM (a) |  |  |  |  |  |
| December 31, 2012 |  | 3,886 |  | 2,145 | NM (a) |

(a) Downward 100- and 200-basis-points parallel shocks result in a federal funds target rate of zero and negative three- and six-month treasury rates. The earnings-at-risk results of such a low-probability scenario are not meaningful.

The change in earnings-at-risk from December 31, 2012, resulted from repositioning the AFS securities portfolio, partially offset by higher expected deposit balances. The Firm's benefit to rising rates is largely a result of reinvesting at higher yields and assets re-pricing at a faster pace than deposits.

Additionally, another interest rate scenario used by the Firm — involving a steeper yield curve with long-term rates rising by 100 basis points and short-term rates staying at current levels - results in a 12-month pretax net interest income benefit of $\$ 448$ million. The increase in net interest income under this scenario reflects the Firm reinvesting at the higher long-term rates, with funding costs remaining unchanged.

## Debit valuation adjustment sensitivity

The following table provides information about the gross sensitivity of DVA on structured notes and derivative liabilities to a one-basis-point increase in JPMorgan Chase's credit spreads. This sensitivity represents the impact from a one-basis-point parallel shift in JPMorgan Chase's entire credit curve. However, the sensitivity at a single point in time multiplied by the change in credit spread at a single maturity point may not be representative of the actual DVA gain or loss realized within a period. Actual results reflect the movement in credit spreads across various maturities, which typically do not move in a parallel fashion, and are the product of a constantly changing exposure profile, among other factors.

Debit valuation adjustment sensitivity

| (in millions) | One basis-point increase in <br> JPMorgan Chase's credit spread |  |
| :--- | :---: | :---: |
| September 30, 2013 | $\mathbf{\$}$ | $\mathbf{3 3}$ |
| December 31, 2012 |  | 34 |

For a discussion of the Firm's Country Risk Management organization, and country risk identification, measurement, monitoring and control, see pages 170-173 of JPMorgan Chase's 2012 Annual Report.

The Firm is exposed to country risk primarily through its wholesale lending, investing, and market-making activities, whether cross-border or locally funded. Country exposure includes activity with both government and private-sector entities in a country. Under the Firm's internal country risk management approach, country exposure is reported based on the country where the majority of the assets of the obligor, counterparty, issuer or guarantor are located or where the majority of its revenue is derived, which may be different than the domicile (legal residence) of the obligor, counterparty, issuer or guarantor. Country exposures are generally measured by considering the Firm's risk to an immediate default of the counterparty or obligor, with zero recovery. Assumptions are sometimes required in determining the measurement and allocation of country exposure, particularly in the case of certain tranched credit derivatives. Different measurement approaches or assumptions would affect the amount of reported country exposure.

The Firm's internal country risk reporting differs from the reporting provided under FFIEC bank regulatory requirements as there are significant differences in reporting methodology, including with respect to the treatment of collateral received and the benefit of credit derivative protection. For further information on the FFIEC's reporting methodology, see Cross-border outstandings on page 347 of JPMorgan Chase’s 2012 Form 10-K.

The following table presents the Firm's top 20 exposures by country (excluding the U.S.). The selection of countries is based solely on the Firm's largest total exposures by country, based on the Firm's internal country risk management approach, and does not represent the Firm's view of any actual or potentially adverse credit conditions.

Top 20 country exposures

| (in billions) | September 30, 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Lending(a) |  | Trading and investing(b)(c) |  | Other(d) |  | Total exposure |  |
| United Kingdom | \$ | 23.1 | \$ | 46.2 | \$ | 0.9 | \$ | 70.2 |
| Germany |  | 16.0 |  | 28.0 |  | - |  | 44.0 |
| Netherlands |  | 5.3 |  | 26.4 |  | 2.4 |  | 34.1 |
| France |  | 14.0 |  | 19.2 |  | - |  | 33.2 |
| Australia |  | 7.5 |  | 12.5 |  | - |  | 20.0 |
| Canada |  | 13.2 |  | 5.1 |  | 0.4 |  | 18.7 |
| China |  | 11.2 |  | 4.4 |  | 0.8 |  | 16.4 |
| India |  | 6.6 |  | 4.3 |  | 0.2 |  | 11.1 |
| Brazil |  | 5.5 |  | 5.5 |  | - |  | 11.0 |
| Switzerland |  | 6.8 |  | 2.1 |  | 1.3 |  | 10.2 |
| Hong Kong |  | 3.0 |  | 3.8 |  | 2.9 |  | 9.7 |
| Korea |  | 5.4 |  | 2.9 |  | - |  | 8.3 |
| Sweden |  | 2.6 |  | 4.4 |  | 0.2 |  | 7.2 |
| Italy |  | 2.5 |  | 4.3 |  | - |  | 6.8 |
| Mexico |  | 2.4 |  | 4.3 |  | - |  | 6.7 |
| Singapore |  | 3.6 |  | 1.9 |  | 0.7 |  | 6.2 |
| Russia |  | 5.3 |  | 0.8 |  | - |  | 6.1 |
| Japan |  | 3.8 |  | 1.2 |  | - |  | 5.0 |
| Spain |  | 3.2 |  | 1.6 |  | - |  | 4.8 |
| Belgium |  | 2.3 |  | 2.2 |  | 0.2 |  | 4.7 |

(a) Lending includes loans and accrued interest receivable, net of the allowance for loan losses, deposits with banks, acceptances, other monetary assets, issued letters of credit net of participations, and undrawn commitments to extend credit. Excludes intra-day and operating exposures, such as from settlement and clearing activities.
(b) Includes market-making inventory, securities held in AFS accounts and hedging.
(c) Includes single-name and index and tranched credit derivatives for which one or more of the underlying reference entities is in a country listed in the above table.
(d) Includes capital invested in local entities and physical commodity inventory.

## Selected European exposure

The Firm has monitored its exposures in Spain, Italy, Ireland, Portugal and Greece closely since the Eurozone debt crisis began and believes its exposure to these five countries is modest relative to the Firm's aggregate exposures. The Firm continues to conduct business and support client activity in these countries and, therefore, the Firm's aggregate net exposures and sector distribution may vary over time. In addition, the net exposures may be affected by changes in market conditions, including the effects of interest rates and credit spreads on market valuations.

The following table presents the Firm's direct exposure at September 30, 2013, to Spain, Italy, Ireland Portugal and Greece, as measured under the Firm's internal country risk management approach. For individual exposures, corporate clients represent approximately $84 \%$ of the Firm's non-sovereign exposure in these five countries, and substantially all of the remaining $16 \%$ of the non-sovereign exposure is to the banking sector.

| September 30, 2013 <br> (in billions) | Lending net of Allowance(a) |  | AFS securities(b) |  | Trading(c) |  | Derivative collateral(d) |  | Portfolio hedging(e) |  | Total exposure |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Spain |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | 0.5 | \$ | (0.2) | \$ | - | \$ | (0.1) | \$ | 0.2 |
| Non-sovereign |  | 3.2 |  | - |  | 3.6 |  | (1.9) |  | (0.3) |  | 4.6 |
| Total Spain exposure | \$ | 3.2 | \$ | 0.5 | \$ | 3.4 | \$ | (1.9) | \$ | (0.4) | \$ | 4.8 |
| Italy |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | 8.4 | \$ | (1.0) | \$ | (4.1) | \$ | 3.3 |
| Non-sovereign |  | 2.5 |  | - |  | 2.8 |  | (1.3) |  | (0.5) |  | 3.5 |
| Total Italy exposure | \$ | 2.5 | \$ | - | \$ | 11.2 | \$ | (2.3) | \$ | (4.6) | \$ | 6.8 |
| Ireland |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | - | \$ | - | \$ | (0.1) | \$ | (0.1) |
| Non-sovereign |  | 0.2 |  | - |  | 0.4 |  | (0.1) |  | - |  | 0.5 |
| Total Ireland exposure | \$ | 0.2 | \$ | - | \$ | 0.4 | \$ | (0.1) | \$ | (0.1) | \$ | 0.4 |
| Portugal |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | (0.1) | \$ | - | \$ | - | \$ | (0.1) |
| Non-sovereign |  | 0.5 |  | - |  | 0.8 |  | (0.4) |  | - |  | 0.9 |
| Total Portugal exposure | \$ | 0.5 | \$ | - | \$ | 0.7 | \$ | (0.4) | \$ | - | \$ | 0.8 |
| Greece |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | 0.1 | \$ | - | \$ | - | \$ | 0.1 |
| Non-sovereign |  | 0.1 |  | - |  | 0.5 |  | (0.6) |  | - |  | - |
| Total Greece exposure | \$ | 0.1 | \$ | - | \$ | 0.6 | \$ | (0.6) | \$ | - | \$ | 0.1 |
| Total exposure | \$ | 6.5 | \$ | 0.5 | \$ | 16.3 | \$ | (5.3) | \$ | (5.1) | \$ | 12.9 |

(a) Lending includes loans and accrued interest receivable, deposits with banks, acceptances, other monetary assets, issued letters of credit net of participations, and undrawn commitments to extend credit. Excludes intra-day and operating exposures, such as from settlement and clearing activities. Amounts are presented net of the allowance for credit losses of $\$ 104$ million (Spain), $\$ 60$ million (Italy), $\$ 3$ million (Ireland), $\$ 21$ million (Portugal), and $\$ 13$ million (Greece) specifically attributable to these countries. Included $\$ 2.8$ billion of unfunded lending exposure at September 30, 2013. These exposures consist typically of committed, but unused corporate credit agreements, with market-based lending terms and covenants.
(b) The table above reflects AFS securities measured at fair value.
(c) Primarily included: $\$ 14.1$ billion of counterparty exposure on derivative and securities financings, $\$ 1.4$ billion of issuer exposure on debt and equity securities. Net protection from credit derivatives is de minimus, primarily as a result of maturities in the synthetic credit portfolio during the second quarter of 2013. Securities financings of approximately $\$ 20.0$ billion were collateralized with approximately $\$ 22.3$ billion of cash and marketable securities as of September 30, 2013.
(d) Includes cash and marketable securities pledged to the Firm, of which approximately $96 \%$ of the collateral was cash at September 30, 2013.
(e) Reflects net protection purchased through the Firm's credit portfolio management activities, which are managed separately from its market-making activities. Predominantly includes singlename CDS and also includes index credit derivatives and short bond positions.

Effect of credit derivatives on selected European exposures
Country exposures in the Selected European exposure table above have been reduced by purchasing protection through single name, index, and tranched credit derivatives. The following table presents the effect of purchased and sold credit derivatives on the trading and portfolio hedging activities in the Selected European exposure table.

| September 30, 2013 <br> (in billions) | Trading |  |  |  |  |  | Portfolio hedging |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Purchased |  | Sold |  | Net |  | Purchased |  | Sold |  | Net |  |
| Spain | \$ | (101.2) | \$ | 101.8 | \$ | 0.6 | \$ | (3.8) | \$ | 3.4 | \$ | (0.4) |
| Italy |  | (148.8) |  | 149.9 |  | 1.1 |  | (19.0) |  | 14.4 |  | (4.6) |
| Ireland |  | (7.3) |  | 7.3 |  | - |  | (0.2) |  | 0.1 |  | (0.1) |
| Portugal |  | (35.1) |  | 35.1 |  | - |  | (1.7) |  | 1.7 |  | - |
| Greece |  | (8.6) |  | 8.6 |  | - |  | (0.4) |  | 0.4 |  | - |
| Total | \$ | (301.0) | \$ | 302.7 | \$ | 1.7 | \$ | (25.1) | \$ | 20.0 | \$ | (5.1) |

See pages 170-173 of JPMorgan Chase’s 2012 Annual Report for information regarding the measurement of credit derivatives under the Firm's internal country risk management approach.
The credit derivatives reflected in the "Trading" column include those from the Firm's market-making activities; net protection from credit derivatives was de minimus at September 30, 2013, primarily as a result of maturities in the synthetic credit portfolio managed by CIB beginning in July 2012.
The credit derivatives reflected in the "Portfolio hedging" column are predominantly single-name CDS used in the Firm's credit portfolio management activities, which are intended to mitigate the credit risk associated with traditional lending activities and derivative counterparty exposure. The effectiveness of the Firm's CDS protection as a hedge of the firm's exposures may vary depending upon a number of factors, including the maturity of the Firm's CDS protection, the named reference entity, and the contractual terms of the CDS. For further information about credit derivatives see Credit derivatives on pages 92-93, and in Note 5 on pages 143-144 of this Form 10-Q; and on pages 158-159, and Note 6 on pages 218-227 of JPMorgan Chase’s 2012 Annual Report.

The Firm's net presentation of purchased and sold credit derivatives reflects the manner in which this exposure is managed, and reflects, in the Firm's view, the substantial mitigation of market and counterparty credit risk in its credit derivative activities. Market risk is substantially mitigated because market-making activities, and to a lesser extent, hedging activities, often result in selling and purchasing protection related to the same underlying reference entity. For example, for each of the five named countries, as of September 30, 2013, the protection sold by the Firm was more than 93\% offset by protection purchased on the identical reference entity.
In addition, counterparty credit risk has been substantially mitigated by the master netting and collateral agreements in place for these credit derivatives. As of September 30, 2013, $99 \%$ of the purchased protection presented in the table above is purchased under contracts that require posting of cash collateral; $90 \%$ is purchased from investment-grade counterparties domiciled outside of the selected European countries; and $68 \%$ of the protection purchased offsets protection sold on the identical reference entity, with the identical counterparty subject to a master netting agreement.

## PRINCIPAL RISK MANAGEMENT

Principal investments are predominantly privately-held assets and instruments typically representing an ownership or junior capital position, that have unique risks due to their illiquidity and junior capital status, as well as lack of observable valuation data. Such investing activities, including mezzanine financing, tax-oriented investments and private equity positions, are typically intended to be held over extended investment periods and, accordingly, the Firm has no expectation for short-term gain with respect to these investments. All investments are approved by investment committees that include executives who are not part of the investing businesses. An independent valuation function is responsible for reviewing the appropriateness of the carrying values of principal investments, including private equity, in accordance with relevant accounting, valuation and risk policies.

The Firm's approach to managing principal risk is consistent with the Firm's general risk governance structure. Targeted levels for total and annual investments are established in order to manage the overall size of the portfolios. Industry and geographic concentration limits are in place and intended to ensure diversification of the portfolios. The Firm also conducts stress testing on these portfolios using specific scenarios that estimate losses based on significant market moves.
The Firm's merchant banking business is managed in Corporate/Private Equity (for detailed information, see Private Equity portfolio on page 52 of this Form 10-Q); other lines of business may also conduct some principal investing activities, including investing in private equity positions, which are captured within their respective financial results.

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events. Among other risks, it includes legal risk - including litigation costs, settlements, and regulatory fines.
The lines of business are accountable for managing operational risks. Operational Risk is governed within each line of business and function through control committees. These committees have representation from the Oversight and Control Group, Firmwide Risk, business management, and other key control functions. Issues discussed at these committees are escalated as appropriate to the Firmwide Control Committee ("FCC") for review.
For a discussion of JPMorgan Chase's Operational Risk Management, see pages 175-176 of JPMorgan Chase’s 2012 Annual Report.

## Cybersecurity

The Firm devotes significant resources to maintain and regularly update its systems and processes that are designed to protect the security of the Firm's computer systems, software, networks and other technology assets against attempts by third parties to obtain unauthorized access to confidential information, destroy data, disrupt or degrade service, sabotage systems or cause other damage. The Firm and several other U.S. financial institutions continue to experience significant distributed denial-of-
service attacks from technically sophisticated and well-resourced third parties which are intended to disrupt consumer online banking services. The Firm and several other financial institutions have also experienced data breaches, which, in certain instances, have resulted in unauthorized access to customer account data. These cyberattacks have not, to date, resulted in any material disruption of the Firm's operations or material harm to the Firm's customers, and have not had a material adverse effect on the Firm's results of operations.

Third parties with which the Firm does business or that facilitate the Firm's business activities (e.g., vendors, exchanges, clearing houses, central depositories, and financial intermediaries) could also be sources of cybersecurity risk to the Firm, including with respect to breakdowns or failures of their systems, misconduct by the employees of such parties, or cyberattacks which could affect their ability to deliver a product or service to the Firm or result in lost or compromised information of the Firm or its clients.
The Firm is working with appropriate government agencies and other businesses, including our own third-party service providers, to continue to enhance defenses and improve resiliency to cybersecurity threats.

## LEGAL, FIDUCIARY AND REPUTATION RISK MANAGEMENT

For a discussion of the Firm's Legal, Fiduciary and Reputation Risk
Management, see page 177 of JPMorgan Chase's 2012 Annual Report.

## SUPERVISION AND REGULATION

For further information on Supervision and Regulation, see Regulatory developments on pages 9-10 of this Form 10-Q, and the Supervision and regulation section on pages 1-8 of JPMorgan Chase's 2012 Form 10-K.

## Dividends

At September 30, 2013, JPMorgan Chase estimates that its banking subsidiaries could pay, in the aggregate, approximately $\$ 30$ billion in dividends to their respective bank holding companies without the prior approval of their relevant banking regulators.

JPMorgan Chase's accounting policies and use of estimates are integral to understanding its reported results. The Firm's most complex accounting estimates require management's judgment to ascertain the appropriate carrying value of assets and liabilities. The Firm has established detailed policies and control procedures intended to ensure that estimation methods, including any judgments made as part of such methods, are well-controlled, independently reviewed and applied consistently from period-to-period. The methods used and judgments made reflect, among other factors, the nature of the assets or liabilities and the related business and risk management strategies, which may vary across the Firm's businesses and portfolios. In addition, the policies and procedures are intended to ensure that the process for changing methodologies occurs in an appropriate manner. The Firm believes its estimates for determining the carrying value of its assets and liabilities are appropriate. The following is a brief description of the Firm's critical accounting estimates involving significant judgment.

## Allowance for credit losses

JPMorgan Chase's allowance for credit losses covers the retained consumer and wholesale loan portfolios, as well as the Firm's consumer and wholesale lending-related commitments. The allowance for loan losses is intended to adjust the value of the Firm's loan assets to reflect probable credit losses inherent in the loan portfolio as of the balance sheet date. Similarly, the allowance for lending-related commitments is established to cover probable credit losses inherent in the lending-related commitments portfolio as of the balance sheet date. For further discussion of the methodologies used in establishing the Firm's allowance for credit losses, see Allowance for credit losses on pages 159-162 and Note 15 on pages 276-279 of JPMorgan Chase’s 2012 Annual Report; for amounts recorded as of September 30, 2013 and 2012, see Allowance for credit losses on pages 94-96 and Note 14 on page 178 of this Form 10-Q.

As noted in the discussion on pages 178-180 of JPMorgan Chase’s 2012 Annual Report, the Firm's allowance for credit losses is sensitive to numerous factors, depending on the portfolio. Changes in economic conditions or in the Firm's assumptions could affect the Firm's estimate of probable credit losses inherent in the portfolio at the balance sheet date. The purpose of the sensitivity analysis presented below is to provide an indication of the isolated impacts of hypothetical alternative assumptions on modeled loss estimates. The changes in the inputs are not intended to imply management's expectation of future deterioration of those risk factors, nor are they intended to estimate changes in the overall allowance for loan losses. Actual changes in the allowance for loan losses may be influenced by other inputs and factors, and also would be influenced by the judgment management applies to its modeled loss estimates to reflect the uncertainty and imprecision of
these modeled loss estimates based on then current circumstances and conditions.

Deterioration in the following inputs would have the following effects on the Firm's modeled loss estimates as of September 30, 2013, without consideration of any offsetting or correlated effects of other inputs in the Firm's allowance for loan losses:

- For PCI loans, a combined 5\% decline in housing prices and a $1 \%$ increase in unemployment from current levels could imply an increase to modeled credit loss estimates of approximately $\$ 1.4$ billion.
- For the residential real estate portfolio, excluding PCI loans, a combined $5 \%$ decline in housing prices and a $1 \%$ increase in unemployment from current levels could imply an increase to modeled annual loss estimates of approximately $\$ 250$ million.
- A 50 basis point deterioration in forecasted credit card loss rates could imply an increase to modeled annualized credit card loan loss estimates of approximately $\$ 600$ million.
- A one-notch downgrade in the Firm's internal risk ratings for its entire wholesale loan portfolio could imply an increase in the Firm's modeled loss estimates of approximately $\$ 2.2$ billion.

Management considers a variety of factors and inputs in estimating the allowance for credit losses. Changes in the above factors and inputs, as well as other factors and inputs considered by management, may not occur at the same rate and may not be consistent across all geographies or product types, and changes in factors may be directionally inconsistent, such that improvement in one factor may offset deterioration in other factors. In addition, it is difficult to predict how changes in specific economic conditions or assumptions would affect borrower behavior or other factors considered by management in estimating the allowance for credit losses. Given the process the Firm follows in evaluating the risk factors related to its loans, including risk ratings, home price assumptions, and credit card loss estimates, management believes that its current estimate of the allowance for credit loss is appropriate.
Fair value of financial instruments, MSRs and commodities inventory JPMorgan Chase carries a portion of its assets and liabilities at fair value. The majority of such assets and liabilities are measured at fair value on a recurring basis. Certain assets and liabilities are measured at fair value on a nonrecurring basis, including certain mortgage, home equity and other loans, where the carrying value is based on the fair value of the underlying collateral.

## Assets measured at fair value

The following table includes the Firm's assets measured at fair value and the portion of such assets that are classified within level 3 of the valuation hierarchy. For further information, see Note 3 on pages 116-130 of this Form 10-Q.

| September 30, 2013 <br> (in billions, except ratio data) | Total assets at fair value |  | Total level 3 assets |  |
| :---: | :---: | :---: | :---: | :---: |
| Trading debt and equity instruments | \$ | 316.6 | \$ | 24.0 |
| Derivative receivables |  | 66.8 |  | 18.6 |
| Trading assets |  | 383.4 |  | 42.6 |
| AFS securities |  | 352.0 |  | 2.5 (a) |
| Loans |  | 2.1 |  | 2.0 |
| MSRs |  | 9.5 |  | 9.5 |
| Private equity investments |  | 8.4 |  | 7.8 |
| Other |  | 39.2 |  | 3.5 |
| Total assets measured at fair value on a recurring basis |  | 794.6 |  | 67.9 |
| Total assets measured at fair value on a nonrecurring basis |  | 2.2 |  | 2.0 |
| Total assets measured at fair value | \$ | 796.8 | \$ | 69.9 |
| Total Firm assets | \$ | 2,463.3 |  |  |
| Level 3 assets as a percentage of total Firm assets |  |  |  | 2.8\% (a) |
| Level 3 assets as a percentage of total Firm assets at fair value |  |  |  | 8.8\% (a) |

(a) Reflects $\$ 27.3$ billion of collateralized loan obligations ("CLOs") transferred from level 3 to level 2 during the three months ended March 31, 2013. For further discussion of the transfers, see Note 3 on pages 116-130 of this Form 10-Q.
Valuation
Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Firm has established welldocumented processes for determining fair value; for further details see Note 3 on pages 116-130 of this Form 10-Q. Fair value is based on quoted market prices, where available. If listed prices or quotes are not available for an instrument or a similar instrument, fair value is generally based on models that consider relevant transaction characteristics (such as maturity) and use as inputs market-based or independently sourced parameters.
Estimating fair value requires the application of judgment. The type and level of judgment required is largely dependent on the amount of observable market information available to the Firm. For instruments valued using internally developed models that use significant unobservable inputs and are therefore classified within level 3 of the valuation hierarchy, judgments used to estimate fair value are more significant than those required when estimating the fair value of instruments classified within levels 1 and 2.
In arriving at an estimate of fair value for an instrument within level 3, management must first determine the appropriate model to use. Second, due to the lack of observability of significant inputs, management must assess all relevant empirical data in deriving valuation inputs - including, for example, transaction details, yield curves,
interest rates, prepayment rates, default rates, volatilities, correlations, equity or debt prices, valuations of comparable instruments, foreign exchange rates and credit curves. Finally, management judgment must be applied to assess the appropriate level of valuation adjustments to reflect counterparty credit quality, the Firm's credit-worthiness, liquidity considerations, unobservable parameters, and for certain portfolios that meet specified criteria, the size of the net open risk position. The judgments made are typically affected by the type of product and its specific contractual terms, and the level of liquidity for the product or within the market as a whole. For further discussion of the valuation of level 3 instruments, including unobservable inputs used, see Note 3 on pages 116130 of this Form 10-Q.
Imprecision in estimating unobservable market inputs or other factors can affect the amount of gain or loss recorded for a particular position. Furthermore, while the Firm believes its valuation methods are appropriate and consistent with those of other market participants, the methods and assumptions used reflect management judgment and may vary across the Firm's businesses and portfolios.
The Firm uses various methodologies and assumptions in the determination of fair value. The use of different methodologies or assumptions to those used by the Firm could result in a different estimate of fair value at the reporting date. For a detailed discussion of the Firm's valuation process and hierarchy, and its determination of fair value for individual financial instruments, see Note 3 on pages 116-130 of this Form 10-Q.

## Goodwill impairment

Management applies significant judgment when testing goodwill for impairment. For a description of the significant valuation judgments associated with goodwill impairment, see Goodwill impairment on page 181 of JPMorgan Chase's 2012 Annual Report.
During the nine months ended September 30, 2013, the Firm updated the discounted cash flow valuation of its mortgage lending business in CCB, which continues to have an elevated risk for goodwill impairment due to its exposure to U.S. consumer credit risk and the effects of economic, regulatory and legislative changes. The assumptions used in the valuation of this business include: (a) estimates of future cash flows for the business (which are dependent on outstanding loan balances, net interest margin, operating expense, credit losses and the amount of capital necessary given the risk of business activities to meet regulatory capital requirements), and (b) the cost of equity used to discount those cash flows to a present value. Each of these factors requires significant judgment and the assumptions used are based on management's current best estimate and most current projections, including the anticipated effects of regulatory and legislative changes, derived from the Firm's business forecasting process reviewed with senior management. These projections are consistent with the
short-term assumptions discussed in the Business outlook on pages 8-9 of this Form 10-Q, and, in the longer term, incorporate a set of macroeconomic assumptions and the Firm's best estimates of long-term growth and returns of its businesses. Where possible, the Firm uses thirdparty and peer data to benchmark its assumptions and estimates.
As of September 30, 2013, the estimated fair value of the Firm's mortgage lending business within CCB did not exceed its carrying value; however, the implied fair value of the goodwill allocated to the mortgage lending business exceeded its carrying value. For its other businesses, the Firm reviewed current conditions (including the estimated effects of regulatory and legislative changes and current estimated market cost of equity) and prior projections of business performance. Based upon the updated valuation of its mortgage lending business and reviews of its other businesses, the Firm concluded that goodwill allocated to all of its reporting units was not impaired at September 30, 2013.
Deterioration in economic market conditions, increased estimates of the effects of recent regulatory or legislative changes, or additional regulatory or legislative changes may result in declines in projected business performance beyond management's current expectations. For example, in the Firm's mortgage lending business, such declines could result from increases in costs to resolve foreclosure-related
matters or from deterioration in economic conditions that result in increased credit losses or lower mortgage origination volume. In addition, the earnings or estimated cost of equity of the Firm's capital markets businesses could also be affected by regulatory or legislative changes. Declines in business performance, increases in equity capital requirements, or increases in the estimated cost of equity, could cause the estimated fair values of the Firm's reporting units or their associated goodwill to decline, which could result in a material impairment charge to earnings in a future period related to some portion of the associated goodwill.
For additional information on goodwill, see Note 16 on pages 186-189 of this Form 10-Q.

## Income taxes

For a description of the significant assumptions, judgments and interpretations associated with the accounting for income taxes, see Income taxes on page 182 of JPMorgan Chase’s 2012 Annual Report.

## Litigation reserves

For a description of the significant estimates and judgments associated with establishing litigation reserves, see Note 23 on pages 201-209 of this Form 10-Q, and Note 31 on pages 316-325 of JPMorgan Chase’s 2012 Annual Report.

## ACCOUNTING AND REPORTING DEVELOPMENTS

## Inclusion of the Fed funds effective swap rate

In July 2013, the FASB issued guidance that amends the acceptable U.S. benchmark interest rates for hedge accounting involving interest rate risk. In addition to interest rates on direct U.S. Treasury obligations and the LIBOR swap rate, the guidance also permits the Overnight Index Swap Rate ("OIS") to be designated as a benchmark interest rate for hedge accounting purposes. The amendments are effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. For further information on the Firm's benchmark interest rate hedges, see Note 5 on pages 133-144 of this Form 10-Q.

## Investment companies

In June 2013, the FASB issued guidance that clarifies the characteristics of an investment company and requires new disclosures for investment companies. Under the guidance, a company regulated under the Investment Company Act of 1940 is considered an investment company for accounting purposes. All other companies must meet all of the fundamental characteristics described in the guidance and consider other typical characteristics to qualify as an investment company. An investment company will be required to provide additional disclosures, including the fact that the company is an investment company, information about changes, if any, in a company's status as an investment company, and information about financial support provided or contractually required to be provided
by an investment company to any of its investees. The guidance will become effective in the first quarter of 2014. The Firm is currently evaluating this guidance to determine any potential effect on its consolidated financial statements.

## Presentation of other comprehensive income

In February 2013, the FASB issued guidance that requires enhanced disclosures of any reclassifications out of accumulated other comprehensive income. The guidance was effective in the first quarter of 2013. The application of this guidance had no impact on the Firm's Consolidated Balance Sheets or results of operations. For further information, see Note 19 on pages 191-192 of this Form 10-Q.

## Balance sheet netting

In December 2011, the FASB issued guidance that requires enhanced disclosures about certain financial assets and liabilities that are subject to enforceable master netting agreements or similar agreements, or that have otherwise been offset on the balance sheet under certain specific conditions that permit net presentation. In January 2013, the FASB clarified that the scope of this guidance is limited to derivatives, repurchase and reverse repurchase agreements, and securities borrowing and lending transactions. The Firm adopted the new guidance effective the first quarter of 2013. The application of this guidance had no impact on the Firm's Consolidated Balance Sheets or results of operations. For further information, see Notes 1,5 , and 12 on pages $115,133-144$, and $153-154$, respectively, of this Form 10-Q.

From time to time, the Firm has made and will make forward-looking statements. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipate," "target," "expect," "estimate," "intend," "plan," "goal," "believe," or other words of similar meaning. Forward-looking statements provide JPMorgan Chase's current expectations or forecasts of future events, circumstances, results or aspirations. JPMorgan Chase's disclosures in this Form 10-Q contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The Firm also may make forward-looking statements in its other documents filed or furnished with the Securities and Exchange Commission. In addition, the Firm's senior management may make forward-looking statements orally to analysts, investors, representatives of the media and others.
All forward-looking statements are, by their nature, subject to risks and uncertainties, many of which are beyond the Firm's control. JPMorgan Chase's actual future results may differ materially from those set forth in its forward-looking statements. While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ from those in the forward-looking statements:

- Local, regional and international business, economic and political conditions and geopolitical events;
- Changes in laws and regulatory requirements, including as a result of recent financial services legislation;
- Changes in trade, monetary and fiscal policies and laws;
- Securities and capital markets behavior, including changes in market liquidity and volatility;
- Changes in investor sentiment or consumer spending or savings behavior;
- Ability of the Firm to manage effectively its capital and liquidity, including approval of its capital plans by banking regulators;
- Changes in credit ratings assigned to the Firm or its subsidiaries;
- Damage to the Firm's reputation;
- Ability of the Firm to deal effectively with an economic slowdown or other economic or market disruption;
- Technology changes instituted by the Firm, its counterparties or competitors;
- Mergers and acquisitions, including the Firm's ability to integrate acquisitions;
- Ability of the Firm to develop new products and services, and the extent to which products or services previously sold by the Firm (including but not limited to mortgages and asset-backed securities) require the Firm to incur liabilities or absorb losses not contemplated at their initiation or origination;
- Ability of the Firm to address enhanced regulatory requirements affecting its mortgage business;
- Acceptance of the Firm's new and existing products and services by the marketplace and the ability of the Firm to increase market share;
- Ability of the Firm to attract and retain employees;
- Ability of the Firm to control expense;
- Competitive pressures;
- Changes in the credit quality of the Firm's customers and counterparties;
- Adequacy of the Firm's risk management framework, disclosure controls and procedures and internal control over financial reporting;
- Adverse judicial or regulatory proceedings;
- Changes in applicable accounting policies;
- Ability of the Firm to determine accurate values of certain assets and liabilities;
- Occurrence of natural or man-made disasters or calamities or conflicts, including any effect of any such disasters, calamities or conflicts on the Firm's power generation facilities and the Firm's other physical commodity-related activities;
- Ability of the Firm to maintain the security of its financial, accounting, technology, data processing and other operating systems and facilities;
- The other risks and uncertainties detailed in Part I, Item 1A: Risk Factors in the Firm's Annual Report on Form 10-K for the year ended December 31, 2012.

Any forward-looking statements made by or on behalf of the Firm speak only as of the date they are made, and JPMorgan Chase does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made. The reader should, however, consult any further disclosures of a forward-looking nature the Firm may make in any subsequent Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, or Current Reports on Form 8-K.

JPMorgan Chase \& Co.

## Consolidated statements of income (unaudited)

| (in millions, except per share data) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Revenue |  |  |  |  |  |  |  |  |
| Investment banking fees | \$ | 1,507 | \$ | 1,443 | \$ | 4,669 | \$ | 4,081 |
| Principal transactions |  | 2,662 |  | 2,047 |  | 10,183 |  | 4,342 |
| Lending- and deposit-related fees |  | 1,519 |  | 1,562 |  | 4,476 |  | 4,625 |
| Asset management, administration and commissions |  | 3,667 |  | 3,336 |  | 11,131 |  | 10,189 |
| Securities gains(a) |  | 26 |  | 458 |  | 659 |  | 2,008 |
| Mortgage fees and related income |  | 841 |  | 2,377 |  | 4,116 |  | 6,652 |
| Credit card income |  | 1,518 |  | 1,428 |  | 4,440 |  | 4,156 |
| Other income |  | 602 |  | 1,519 |  | 1,364 |  | 3,537 |
| Noninterest revenue |  | 12,342 |  | 14,170 |  | 41,038 |  | 39,590 |
| Interest income |  | 13,162 |  | 13,629 |  | 39,734 |  | 42,429 |
| Interest expense |  | 2,387 |  | 2,653 |  | 7,322 |  | 8,641 |
| Net interest income |  | 10,775 |  | 10,976 |  | 32,412 |  | 33,788 |
| Total net revenue |  | 23,117 |  | 25,146 |  | 73,450 |  | 73,378 |
| Provision for credit losses |  | (543) |  | 1,789 |  | 121 |  | 2,729 |
| Noninterest expense |  |  |  |  |  |  |  |  |
| Compensation expense |  | 7,325 |  | 7,503 |  | 23,758 |  | 23,543 |
| Occupancy expense |  | 947 |  | 973 |  | 2,752 |  | 3,014 |
| Technology, communications and equipment expense |  | 1,356 |  | 1,312 |  | 4,049 |  | 3,865 |
| Professional and outside services |  | 1,897 |  | 1,759 |  | 5,532 |  | 5,411 |
| Marketing |  | 588 |  | 607 |  | 1,755 |  | 1,929 |
| Other expense |  | 11,373 |  | 3,035 |  | 16,625 |  | 10,354 |
| Amortization of intangibles |  | 140 |  | 182 |  | 444 |  | 566 |
| Total noninterest expense |  | 23,626 |  | 15,371 |  | 54,915 |  | 48,682 |
| Income before income tax expense |  | 34 |  | 7,986 |  | 18,414 |  | 21,967 |
| Income tax expense |  | 414 |  | 2,278 |  | 5,769 |  | 6,375 |
| Net income/(loss) | \$ | (380) | \$ | 5,708 | \$ | 12,645 | \$ | 15,592 |
| Net income/(loss) applicable to common stockholders | \$ | (650) | \$ | 5,346 | \$ | 11,656 | \$ | 14,556 |
| Net income/(loss) per common share data |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$ | (0.17) | \$ | 1.41 | \$ | 3.08 | \$ | 3.82 |
| Diluted earnings per share |  | (0.17) |  | 1.40 |  | 3.05 |  | 3.81 |
| Weighted-average basic shares |  | 3,767.0 |  | 3,803.3 |  | 3,789.2 |  | 3,810.4 |
| Weighted-average diluted shares |  | 3,767.0 |  | 3,813.9 |  | 3,820.9 |  | 3,822.6 |
| Cash dividends declared per common share | \$ | 0.38 | \$ | 0.30 | \$ | 1.06 | \$ | 0.90 |

(a)The following other-than-temporary impairment losses are included in securities gains for the periods presented.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Debt securities the Firm does not intend to sell that have credit losses |  |  |  |  |  |  |  |  |
| Total other-than-temporary impairment losses | \$ | - | \$ | - | \$ | - | \$ | (113) |
| Losses recorded in/(reclassified from) other comprehensive income |  | - |  | (2) |  | - |  | 85 |
| Total credit losses recognized in income |  | - |  | (2) |  | - |  | (28) |
| Securities the Firm intends to sell |  | (19) |  | (1) |  | (19) |  | (14) |
| Total other-than-temporary impairment losses recognized in income | \$ | (19) | \$ | (3) | \$ | (19) | \$ | (42) |

The Notes to Consolidated Financial Statements (unaudited) are an integral part of these statements.

JPMorgan Chase \& Co.

## Consolidated statements of comprehensive income (unaudited)

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Net income/(loss) | \$ | (380) | \$ | 5,708 | \$ | 12,645 | \$ | 15,592 |
| Other comprehensive income/(loss), after-tax |  |  |  |  |  |  |  |  |
| Unrealized gains/(losses) on AFS securities |  | 161 |  | 2,083 |  | $(3,570)$ |  | 3,332 |
| Translation adjustments, net of hedges |  | 4 |  | 13 |  | (47) |  | (49) |
| Cash flow hedges |  | 69 |  | 23 |  | (283) |  | 61 |
| Defined benefit pension and OPEB plans |  | 20 |  | 35 |  | 188 |  | 138 |
| Total other comprehensive income/(loss), after-tax |  | 254 |  | 2,154 |  | $(3,712)$ |  | 3,482 |
| Comprehensive income/(loss) | \$ | (126) | \$ | 7,862 | \$ | 8,933 | \$ | 19,074 |

The Notes to Consolidated Financial Statements (unaudited) are an integral part of these statements.

## JPMorgan Chase \& Co. <br> Consolidated balance sheets (unaudited)

| Assets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 30,664 | \$ | 53,723 |
| Deposits with banks |  | 371,445 |  | 121,814 |
| Federal funds sold and securities purchased under resale agreements (included \$25,703 and \$24,258 at fair value) |  | 235,916 |  | 296,296 |
| Securities borrowed (included \$5,453 and \$10,177 at fair value) |  | 122,438 |  | 119,017 |
| Trading assets (included assets pledged of \$108,454 and \$108,784) |  | 383,348 |  | 450,028 |
| Securities (included \$352,040 and \$371,145 at fair value and assets pledged of \$59,480 and \$71,167) |  | 356,556 |  | 371,152 |
| Loans (included \$2,085 and \$2,555 at fair value) |  | 728,679 |  | 733,796 |
| Allowance for loan losses |  | $(17,571)$ |  | $(21,936)$ |
| Loans, net of allowance for loan losses |  | 711,108 |  | 711,860 |
| Accrued interest and accounts receivable |  | 66,269 |  | 60,933 |
| Premises and equipment |  | 14,876 |  | 14,519 |
| Goodwill |  | 48,100 |  | 48,175 |
| Mortgage servicing rights |  | 9,490 |  | 7,614 |
| Other intangible assets |  | 1,817 |  | 2,235 |
| Other assets (included \$16,441 and \$16,458 at fair value and assets pledged of \$1,938 and \$1,127) |  | 111,282 |  | 101,775 |
| Total assets(a) | \$ | 2,463,309 | \$ | 2,359,141 |
| Liabilities |  |  |  |  |
| Deposits (included \$6,782 and \$5,733 at fair value) | \$ | 1,281,102 | \$ | 1,193,593 |
| Federal funds purchased and securities loaned or sold under repurchase agreements (included \$5,983 and \$4,388 at fair value) |  | 218,728 |  | 240,103 |
| Commercial paper |  | 53,741 |  | 55,367 |
| Other borrowed funds (included \$12,603 and \$11,591 at fair value) |  | 30,436 |  | 26,636 |
| Trading liabilities |  | 148,119 |  | 131,918 |
| Accounts payable and other liabilities (included \$29 and \$36 at fair value) |  | 212,283 |  | 195,240 |
| Beneficial interests issued by consolidated variable interest entities (included \$1,822 and \$1,170 at fair value) |  | 48,858 |  | 63,191 |
| Long-term debt (included \$29,763 and \$30,788 at fair value) |  | 263,372 |  | 249,024 |
| Total liabilities(a) |  | 2,256,639 |  | 2,155,072 |
| Commitments and contingencies (see Notes 21 and 23 of this Form 10-Q) |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Preferred stock (\$1 par value; authorized 200,000,000 shares; issued 1,115,750 and 905,750 shares) |  | 11,158 |  | 9,058 |
| Common stock (\$1 par value; authorized 9,000,000,000 shares; issued 4,104,933,895 shares) |  | 4,105 |  | 4,105 |
| Capital surplus |  | 93,555 |  | 94,604 |
| Retained earnings |  | 112,135 |  | 104,223 |
| Accumulated other comprehensive income/(loss) |  | 390 |  | 4,102 |
| Shares held in RSU Trust, at cost (476,642 and 479,126 shares) |  | (21) |  | (21) |
| Treasury stock, at cost (345,744,615 and 300,981,690 shares) |  | $(14,652)$ |  | $(12,002)$ |
| Total stockholders' equity |  | 206,670 |  | 204,069 |
| Total liabilities and stockholders' equity | \$ | 2,463,309 | \$ | 2,359,141 |

 and liabilities represents the Firm's interests in those entities, which were eliminated in consolidation.

| (in millions) | Sep 30, 2013 |  | Dec 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Trading assets | \$ | 7,188 | \$ | 11,966 |
| Loans |  | 69,432 |  | 82,723 |
| All other assets |  | 2,261 |  | 2,090 |
| Total assets | \$ | 78,881 | \$ | 96,779 |
| Liabilities |  |  |  |  |
| Beneficial interests issued by consolidated variable interest entities | \$ | 48,858 | \$ | 63,191 |
| All other liabilities |  | 1,030 |  | 1,244 |
| Total liabilities | \$ | 49,888 | \$ | 64,435 |


 eliminated in consolidation. For further discussion, see Note 15 on pages 179-186 of this Form 10-Q.

The Notes to Consolidated Financial Statements (unaudited) are an integral part of these statements.

## JPMorgan Chase \& Co.

## Consolidated statements of changes in stockholders' equity (unaudited)

| (in millions, except per share data) | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Preferred stock |  |  |  |  |
| Balance at January 1 | \$ | 9,058 | \$ | 7,800 |
| Issuance of preferred stock |  | 3,900 |  | 1,258 |
| Redemption of preferred stock |  | $(1,800)$ |  | - |
| Balance at September 30 |  | 11,158 |  | 9,058 |
| Common stock |  |  |  |  |
| Balance at January 1 and September 30 |  | 4,105 |  | 4,105 |
| Capital surplus |  |  |  |  |
| Balance at January 1 |  | 94,604 |  | 95,602 |
| Shares issued and commitments to issue common stock for employee stock-based compensation awards, and related tax effects |  | $(1,025)$ |  | (909) |
| Other |  | (24) |  | (262) |
| Balance at September 30 |  | 93,555 |  | 94,431 |
| Retained earnings |  |  |  |  |
| Balance at January 1 |  | 104,223 |  | 88,315 |
| Net income |  | 12,645 |  | 15,592 |
| Dividends declared: |  |  |  |  |
| Preferred stock |  | (615) |  | (472) |
| Common stock (\$1.06 and \$0.90 per share) |  | $(4,118)$ |  | $(3,547)$ |
| Balance at September 30 |  | 112,135 |  | 99,888 |
| Accumulated other comprehensive income |  |  |  |  |
| Balance at January 1 |  | 4,102 |  | 944 |
| Other comprehensive income/(loss) |  | $(3,712)$ |  | 3,482 |
| Balance at September 30 |  | 390 |  | 4,426 |
| Shares held in RSU Trust, at cost |  |  |  |  |
| Balance at January 1 and September 30 |  | (21) |  | (38) |
| Treasury stock, at cost |  |  |  |  |
| Balance at January 1 |  | $(12,002)$ |  | $(13,155)$ |
| Purchase of treasury stock |  | $(4,490)$ |  | $(1,415)$ |
| Reissuance from treasury stock |  | 1,840 |  | 2,393 |
| Balance at September 30 |  | $(14,652)$ |  | $(12,177)$ |
| Total stockholders' equity | \$ | 206,670 | \$ | 199,693 |

The Notes to Consolidated Financial Statements (unaudited) are an integral part of these statements.

## JPMorgan Chase \& Co. Consolidated statements of cash flows (unaudited)

| (in millions) | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Operating activities |  |  |  |  |
| Net income | \$ | 12,645 | \$ | 15,592 |
| Adjustments to reconcile net income to net cash provided by/(used in) operating activities: |  |  |  |  |
| Provision for credit losses |  | 121 |  | 2,729 |
| Depreciation and amortization |  | 3,616 |  | 3,177 |
| Amortization of intangibles |  | 444 |  | 566 |
| Deferred tax expense |  | 2,640 |  | 755 |
| Investment securities gains |  | (659) |  | $(2,008)$ |
| Stock-based compensation |  | 1,734 |  | 2,023 |
| Originations and purchases of loans held-for-sale |  | $(60,073)$ |  | $(20,032)$ |
| Proceeds from sales, securitizations and paydowns of loans held-for-sale |  | 61,058 |  | 21,476 |
| Net change in: |  |  |  |  |
| Trading assets |  | 84,075 |  | $(2,763)$ |
| Securities borrowed |  | $(3,410)$ |  | 8,960 |
| Accrued interest and accounts receivable |  | $(3,487)$ |  | (683) |
| Other assets |  | $(6,062)$ |  | $(1,805)$ |
| Trading liabilities |  | 6,867 |  | 8,112 |
| Accounts payable and other liabilities |  | 17,526 |  | $(2,584)$ |
| Other operating adjustments |  | $(1,974)$ |  | $(3,925)$ |
| Net cash provided by operating activities |  | 115,061 |  | 29,590 |

## Investing activities

Net change in:

| Deposits with banks | $\mathbf{( 2 4 9 , 7 5 5 )}$ |
| :--- | :---: |
| Federal funds sold and securities purchased under resale agreements | $\mathbf{6 0 , 0 3 3}$ |

Held-to-maturity securities:

| Proceeds from paydowns and maturities | 21 | 3 |
| :---: | :---: | :---: |
| Purchases | $(4,531)$ | - |
| Available-for-sale securities: |  |  |
| Proceeds from paydowns and maturities | 69,892 | 84,716 |
| Proceeds from sales | 51,074 | 73,111 |
| Purchases | $(110,749)$ | $(149,150)$ |
| Proceeds from sales and securitizations of loans held-for-investment | 9,278 | 4,860 |
| Other changes in loans, net | $(11,899)$ | $(16,110)$ |
| Net cash (used in)/received from business acquisitions or dispositions | (62) | 90 |
| All other investing activities, net | $(2,403)$ | $(1,699)$ |

Net cash used in investing activities (69,721)

## Financing activities

Net change in:

| Deposits | 72,985 |  |  | 11,683 |
| :---: | :---: | :---: | :---: | :---: |
| Federal funds purchased and securities loaned or sold under repurchase agreements |  | $(21,322)$ |  | 43,643 |
| Commercial paper and other borrowed funds |  | 1,624 |  | 5,687 |
| Beneficial interests issued by consolidated variable interest entities |  | $(10,956)$ |  | $(4,312)$ |
| Proceeds from long-term borrowings and trust preferred securities |  | 70,305 |  | 51,845 |
| Payments of long-term borrowings and trust preferred securities |  | $(53,532)$ |  | $(70,685)$ |
| Excess tax benefits related to stock-based compensation |  | 122 |  | 243 |
| Proceeds from issuance of preferred stock |  | 3,873 |  | 1,234 |
| Redemption of preferred stock |  | $(1,800)$ |  | - |
| Treasury stock and warrants repurchased |  | $(4,490)$ |  | $(1,653)$ |
| Dividends paid |  | $(4,274)$ |  | $(3,716)$ |
| All other financing activities, net |  | $(1,486)$ |  | (348) |
| Net cash provided by financing activities |  | 51,049 |  | 33,621 |
| Effect of exchange rate changes on cash and due from banks |  | (68) |  | 251 |
| Net decrease in cash and due from banks |  | $(23,059)$ |  | $(6,259)$ |
| Cash and due from banks at the beginning of the period |  | 53,723 |  | 59,602 |
| Cash and due from banks at the end of the period | \$ | 30,664 | \$ | 53,343 |
| Cash interest paid | \$ | 7,275 | \$ | 8,780 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

## Note 1 - Basis of presentation

JPMorgan Chase \& Co. ("JPMorgan Chase" or the "Firm"), a financial holding company incorporated under Delaware law in 1968, is a leading global financial services firm and one of the largest banking institutions in the United States of America ("U.S."), with operations worldwide. The Firm is a leader in investment banking, financial services for consumers and small business, commercial banking, financial transaction processing, asset management and private equity. For a discussion of the Firm's business segments, see Note 24 on pages 210-211 of this Form 10-Q.
The accounting and financial reporting policies of JPMorgan Chase and its subsidiaries conform to accounting principles generally accepted in the U.S. ("U.S. GAAP"). Additionally, where applicable, the policies conform to the accounting and reporting guidelines prescribed by regulatory authorities.

The unaudited consolidated financial statements prepared in conformity with U.S. GAAP require management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expense, and the disclosures of contingent assets and liabilities. Actual results could be different from these estimates. In the opinion of management, all normal, recurring adjustments have been included for a fair statement of this interim financial information.

These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements, and related notes thereto, included in JPMorgan Chase's Annual Report on Form 10-K for the year ended December 31, 2012, as filed with the U.S. Securities and Exchange Commission (the "2012 Annual Report").
Certain amounts reported in prior periods have been reclassified to conform with the current presentation.

## Offsetting assets and liabilities

U.S. GAAP permits entities to present derivative receivables and derivative payables with the same counterparty and the related cash collateral receivables and payables on a net basis on the balance sheet when a legally enforceable master netting agreement exists. U.S. GAAP also permits securities sold and purchased under repurchase agreements to be presented net when specified conditions are met, including the existence of a legally enforceable master netting agreement. The Firm has elected to net such balances when the specified conditions are met.
The Firm uses master netting agreements to mitigate counterparty credit risk in certain transactions, including derivatives transactions, repurchase and reverse repurchase agreements, and securities borrow and loan agreements. A master netting agreement is a single
contract with a counterparty that permits multiple transactions governed by that contract to be terminated and settled through a single payment in a single currency in the event of a default (e.g., bankruptcy, failure to make a required payment or securities transfer or deliver collateral or margin when due after expiration of any grace period). Upon the exercise of termination rights by the non-defaulting party, (i) all transactions are terminated, (ii) all transactions are valued and the positive value or "in the money" transactions are netted against the negative value or "out of the money" transactions and (iii) the only remaining payment obligation is of one of the parties to pay the netted termination amount. Upon exercise of repurchase agreement and securities loan default rights (i) all securities loan transactions are terminated and accelerated, (ii) all values of securities or cash held or to be delivered are calculated, and all such sums are netted against each other and (iii) the only remaining payment obligation is of one of the parties to pay the netted termination amount.

Typical master netting agreements for these types of transactions also often contain a collateral/margin agreement that provides for a security interest in or title transfer of securities or cash collateral/margin to the party that has the right to demand margin (the "demanding party"). The collateral/margin agreement typically requires a party to transfer collateral/margin to the demanding party with a value equal to the amount of the margin deficit on a net basis across all transactions governed by the master netting agreement, less any threshold. The collateral/margin agreement grants to the demanding party, upon default by the counterparty, the right to set-off any amounts payable by the counterparty against any posted collateral or the cash equivalent of any posted collateral/margin. It also grants to the demanding party the right to liquidate collateral/margin and to apply the proceeds to an amount payable by the counterparty.
For further discussion on the Firm's derivative instruments, see Note 5 on pages 133-144 of this Form 10-Q. For further discussion on the Firm's repurchase and reverse repurchase agreements, and securities borrowing and lending agreements, see Note 12 on pages 153-154 of this Form 10-Q.

## Note 2 - Business changes and developments

## Business events

## Changes to preferred stock

On February 5, 2013, the Firm issued $\$ 900$ million of noncumulative preferred stock. On April 23, 2013, the Firm issued $\$ 1.5$ billion of noncumulative preferred stock. On July 29, 2013, the Firm issued \$1.5 billion of noncumulative preferred stock.

The Firm redeemed all $\$ 1.8$ billion of its outstanding 8.625\%
noncumulative preferred stock, Series J on September 1, 2013. For additional information on the Firm's preferred stock, see Note 22 on page 300 of the Firm's 2012 Annual Report.

## Redemption of outstanding trust preferred securities

On May 8, 2013, the Firm redeemed approximately $\$ 5.0$ billion, or $100 \%$ of the liquidation amount, of the following eight series of trust preferred securities: JPMorgan Chase Capital X, XI, XII, XIV, XVI, XIX, XXIV, and BANK ONE Capital VI. For a further discussion of trust preferred securities, see Note 21 on pages 297-299 of JPMorgan Chase’s 2012 Annual Report.

## Increase in common stock dividend

On May 21, 2013, the Board of Directors increased the Firm's quarterly common stock dividend from $\$ 0.30$ per share to $\$ 0.38$ per share, effective with the dividend paid on July 31, 2013, to shareholders of record on July 5, 2013.

## One Equity Partners

As announced on June 14, 2013, One Equity Partners ("OEP") will raise its next fund from an external group of limited partners and then become independent from JPMorgan Chase. Until it becomes independent from the Firm, OEP will continue to make direct investments for JPMorgan Chase, and thereafter continue to manage the then-existing group of portfolio companies for JPMorgan Chase to maximize value for the Firm.

## Physical commodities businesses

On July 26, 2013, the Firm announced that it is pursuing strategic alternatives for its physical commodities businesses, including its remaining holdings of commodities assets and its physical trading operations. The Firm is exploring a full range of options, including but not limited to: a sale, spin off or strategic partnership. During this process, the Firm will continue to run its physical commodities business as a going concern. The Firm remains fully committed to its traditional banking activities in the commodities markets, including financial derivatives and the trading of precious metals, which are not part of these strategic alternatives.

## Student loan business

The Firm has announced it intends to exit student loan originations.

## Subsequent events

## One Chase Manhattan Plaza

On October 17, 2013, the Firm entered into a $\$ 725$ million agreement for the sale of One Chase Manhattan Plaza, an office building located in New York City. The transaction is anticipated to close in the fourth quarter of 2013.

## Mortgage-backed securities settlements with the Federal Housing

 Finance Agency, Freddie Mac and Fannie MaeOn October 25, 2013, the Firm announced that it had reached an agreement to resolve all of its mortgage-backed securities ("MBS") litigation with the Federal Housing Finance Agency ("FHFA") as conservator for Freddie Mac and Fannie Mae for $\$ 4.0$ billion. This settlement resolves the Firm's largest MBS case and relates to approximately $\$ 33.8$ billion of securities purchased by Fannie Mae and Freddie Mac from JPMorgan Chase, Bear Stearns and Washington Mutual. The Firm also simultaneously agreed to resolve, for $\$ 1.1$ billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on the covered loans. For additional information see Note 23 on pages 201-209 of this Form 10-Q.

## Note 3 - Fair value measurement

For a discussion of the Firm's valuation methodologies for assets, liabilities and lending-related commitments measured at fair value and the fair value hierarchy, see Note 3 on pages 196-214 of JPMorgan Chase's 2012 Annual Report.

The following table presents the asset and liabilities reported at fair value as of September 30, 2013, and December 31, 2012, by major product category and fair value hierarchy.

Assets and liabilities measured at fair value on a recurring basis

|  | Fair value hierarchy |  |  |  |  |  |  | Netting adjustments |  | Total fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2013 (in millions) | Level 1 |  | Level 2 |  | Level 3 |  |  |  |  |  |  |
| Federal funds sold and securities purchased under resale agreements | \$ | - | \$ | 25,703 | \$ |  | - | \$ | - | \$ | 25,703 |
| Securities borrowed |  | - |  | 5,453 |  |  | - |  | - |  | 5,453 |

Trading assets:

| Debt instruments: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities: |  |  |  |  |  |
| U.S. government agencies(a) | - | 24,210 | 881 | - | 25,091 |
| Residential - nonagency | - | 1,800 | 613 | - | 2,413 |
| Commercial - nonagency | - | 997 | 314 | - | 1,311 |
| Total mortgage-backed securities | - | 27,007 | 1,808 | - | 28,815 |
| U.S. Treasury and government agencies(a) | 22,877 | 11,919 | - | - | 34,796 |
| Obligations of U.S. states and municipalities | - | 7,691 | 1,600 | - | 9,291 |
| Certificates of deposit, bankers' acceptances and commercial paper | - | 3,097 | - | - | 3,097 |
| Non-U.S. government debt securities | 28,703 | 22,990 | 79 | - | 51,772 |
| Corporate debt securities | - | 25,643 | 4,877 | - | 30,520 |
| Loans(b) | - | 22,973 | 11,991 | - | 34,964 |
| Asset-backed securities | - | 4,307 | 1,142 | - | 5,449 |
| Total debt instruments | 51,580 | 125,627 | 21,497 | - | 198,704 |
| Equity securities | 99,878 | 1,252 | 1,016 | - | 102,146 |
| Physical commodities(c) | 4,993 | 5,293 | 8 | - | 10,294 |
| Other | - | 3,955 | 1,461 | - | 5,416 |
| Total debt and equity instruments(d) | 156,451 | 136,127 | 23,982 | - | 316,560 |
| Derivative receivables: |  |  |  |  |  |
| Interest rate | 1,415 | 925,457 | 5,550 | $(903,076)$ | 29,346 |
| Credit | - | 82,301 | 3,574 | $(83,773)$ | 2,102 |
| Foreign exchange | 508 | 165,870 | 2,007 | $(154,880)$ | 13,505 |
| Equity | - | 48,364 | 6,628 | $(42,041)$ | 12,951 |
| Commodity | 320 | 38,317 | 791 | $(30,544)$ | 8,884 |
| Total derivative receivables(e) | 2,243 | 1,260,309 | 18,550 | $(1,214,314)$ | 66,788 |
| Total trading assets | 158,694 | 1,396,436 | 42,532 | $(1,214,314)$ | 383,348 |


| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government agencies(a) |  | - |  | 95,238 |  |  | - |  |  | - |  | 95,238 |
| Residential - nonagency |  | - |  | 64,705 |  |  | 716 |  |  | - |  | 65,421 |
| Commercial - nonagency |  | - |  | 14,363 |  |  | 310 |  |  | - |  | 14,673 |
| Total mortgage-backed securities |  | - |  | 174,306 |  |  | 1,026 |  |  | - |  | 175,332 |
| U.S. Treasury and government agencies(a) |  | 22,162 |  | 594 |  |  | - |  |  | - |  | 22,756 |
| Obligations of U.S. states and municipalities |  | 68 |  | 27,998 |  |  | 187 |  |  | - |  | 28,253 |
| Certificates of deposit |  | - |  | 947 |  |  | - |  |  | - |  | 947 |
| Non-U.S. government debt securities |  | 27,080 |  | 28,666 |  |  | - |  |  | - |  | 55,746 |
| Corporate debt securities |  | - |  | 25,196 |  |  | - |  |  | - |  | 25,196 |
| Asset-backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Collateralized loan obligations |  | - |  | 28,023 |  |  | 969 |  |  | - |  | 28,992 |
| Other |  | - |  | 11,620 |  |  | 324 |  |  | - |  | 11,944 |
| Equity securities |  | 2,874 |  | - |  |  | - |  |  | - |  | 2,874 |
| Total available-for-sale securities |  | 52,184 |  | 297,350 |  |  | 2,506 |  |  | - |  | 352,040 |
| Loans |  | - |  | 80 |  |  | 2,005 |  |  | - |  | 2,085 |
| Mortgage servicing rights |  | - |  | - |  |  | 9,490 |  |  | - |  | 9,490 |
| Other assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Private equity investments(f) |  | 538 |  | - |  |  | 7,818 |  |  | - |  | 8,356 |
| All other |  | 4,122 |  | 415 |  |  | 3,548 |  |  | - |  | 8,085 |
| Total other assets |  | 4,660 |  | 415 |  |  | 11,366 |  |  | - |  | 16,441 |
| Total assets measured at fair value on a recurring basis | \$ | 215,538 | \$ | 1,725,437 | (g) | \$ | 67,899 | (g) | \$ | $(1,214,314)$ | \$ | 794,560 |
| Deposits | \$ | - | \$ | 4,582 |  | \$ | 2,200 |  | \$ | - | \$ | 6,782 |
| Federal funds purchased and securities loaned or sold under repurchase agreements |  | - |  | 5,983 |  |  | - |  |  | - |  | 5,983 |
| Other borrowed funds |  | - |  | 10,254 |  |  | 2,349 |  |  | - |  | 12,603 |


| Debt and equity instruments(d) |  | 65,932 |  | 21,306 |  | 96 |  | - |  | 87,334 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivative payables: |  |  |  |  |  |  |  |  |  |  |
| Interest rate |  | 1,978 |  | 894,827 |  | 2,875 |  | $(883,287)$ |  | 16,393 |
| Credit |  | - |  | 81,435 |  | 3,077 |  | $(81,979)$ |  | 2,533 |
| Foreign exchange |  | 492 |  | 180,254 |  | 3,212 |  | $(167,089)$ |  | 16,869 |
| Equity |  | - |  | 50,333 |  | 8,566 |  | $(43,088)$ |  | 15,811 |
| Commodity |  | 482 |  | 39,488 |  | 844 |  | $(31,635)$ |  | 9,179 |
| Total derivative payables(e) |  | 2,952 |  | 1,246,337 |  | 18,574 |  | $(1,207,078)$ |  | 60,785 |
| Total trading liabilities |  | 68,884 |  | 1,267,643 |  | 18,670 |  | $(1,207,078)$ |  | 148,119 |
| Accounts payable and other liabilities |  | - |  | - |  | 29 |  | - |  | 29 |
| Beneficial interests issued by consolidated VIEs |  | - |  | 776 |  | 1,046 |  | - |  | 1,822 |
| Long-term debt |  | - |  | 19,951 |  | 9,812 |  | - |  | 29,763 |
| Total liabilities measured at fair value on a recurring basis | \$ | 68,884 | \$ | 1,309,189 | \$ | 34,106 | \$ | $(1,207,078)$ | \$ | 205,101 |


| December 31, 2012 (in millions) | Fair value hierarchy |  |  |  | Netting adjustments |  | Total fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 | Level 2 | Level 3 |  |  |  |  |  |
| Federal funds sold and securities purchased under resale agreements | \$ - | \$ 24,258 | \$ | - | \$ | - | \$ | 24,258 |
| Securities borrowed | - | 10,177 |  | - |  | - |  | 10,177 |
| Trading assets: |  |  |  |  |  |  |  |  |
| Debt instruments: |  |  |  |  |  |  |  |  |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| U.S. government agencies(a) | - | 36,240 |  | 498 |  | - |  | 36,738 |
| Residential - nonagency | - | 1,509 |  | 663 |  | - |  | 2,172 |
| Commercial - nonagency | - | 1,565 |  | 1,207 |  | - |  | 2,772 |
| Total mortgage-backed securities | - | 39,314 |  | 2,368 |  | - |  | 41,682 |
| U.S. Treasury and goverrment agencies(a)(h) | 15,170 | 7,255 |  | - |  | - |  | 22,425 |
| Obligations of U.S. states and municipalities | - | 16,726 |  | 1,436 |  | - |  | 18,162 |
| Certificates of deposit, bankers' acceptances and commercial paper | - | 4,759 |  | - |  | - |  | 4,759 |
| Non-U.S. government debt securities(h) | 26,095 | 44,028 |  | 67 |  | - |  | 70,190 |
| Corporate debt securities(h) | - | 31,882 |  | 5,308 |  | - |  | 37,190 |
| Loans(b) | - | 30,754 |  | 10,787 |  | - |  | 41,541 |
| Asset-backed securities | - | 4,182 |  | 3,696 |  | - |  | 7,878 |
| Total debt instruments | 41,265 | 178,900 |  | 23,662 |  | - |  | 243,827 |
| Equity securities | 106,898 | 2,687 |  | 1,114 |  | - |  | 110,699 |
| Physical commodities(c) | 10,107 | 6,066 |  | - |  | - |  | 16,173 |
| Other | - | 3,483 |  | 863 |  | - |  | 4,346 |
| Total debt and equity instruments(d) | 158,270 | 191,136 |  | 25,639 |  | - |  | 375,045 |
| Derivative receivables: |  |  |  |  |  |  |  |  |
| Interest rate( h ) | 476 | 1,295,474 |  | 6,617 |  | $(1,263,362)$ |  | 39,205 |
| Credit | - | 93,821 |  | 6,489 |  | (98,575) |  | 1,735 |
| Foreign exchange(h) | 450 | 171,439 |  | 3,051 |  | $(160,798)$ |  | 14,142 |
| Equity(h) | - | 37,741 |  | 4,921 |  | $(33,396)$ |  | 9,266 |
| Commodity(h) | 316 | 42,331 |  | 1,155 |  | $(33,167)$ |  | 10,635 |
| Total derivative receivables(e) | 1,242 | 1,640,806 |  | 22,233 |  | $(1,589,298)$ |  | 74,983 |
| Total trading assets | 159,512 | 1,831,942 |  | 47,872 |  | $(1,589,298)$ |  | 450,028 |

Available-for-sale securities:

| Mortgage-backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. government agencies(a) |  | - |  | 98,388 |  |  | - |  |  | - |  | 98,388 |
| Residential - nonagency |  | - |  | 74,189 |  |  | 450 |  |  | - |  | 74,639 |
| Commercial - nonagency |  | - |  | 12,948 |  |  | 255 |  |  | - |  | 13,203 |
| Total mortgage-backed securities |  | - |  | 185,525 |  |  | 705 |  |  | - |  | 186,230 |
| U.S. Treasury and government agencies(a)(h) |  | 11,089 |  | 1,041 |  |  | - |  |  | - |  | 12,130 |
| Obligations of U.S. states and municipalities |  | 35 |  | 21,489 |  |  | 187 |  |  | - |  | 21,711 |
| Certificates of deposit |  | - |  | 2,783 |  |  | - |  |  | - |  | 2,783 |
| Non-U.S. government debt securities(h) |  | 29,556 |  | 36,488 |  |  | - |  |  | - |  | 66,044 |
| Corporate debt securities |  | - |  | 38,609 |  |  | - |  |  | - |  | 38,609 |
| Asset-backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Collateralized loan obligations |  | - |  | - |  |  | 27,896 |  |  | - |  | 27,896 |
| Other |  | - |  | 12,843 |  |  | 128 |  |  | - |  | 12,971 |
| Equity securities |  | 2,733 |  | 38 |  |  | - |  |  | - |  | 2,771 |
| Total available-for-sale securities |  | 43,413 |  | 298,816 |  |  | 28,916 |  |  | - |  | 371,145 |
| Loans |  | - |  | 273 |  |  | 2,282 |  |  | - |  | 2,555 |
| Mortgage servicing rights |  | - |  | - |  |  | 7,614 |  |  | - |  | 7,614 |
| Other assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Private equity investments(f) |  | 578 |  | - |  |  | 7,181 |  |  | - |  | 7,759 |
| All other |  | 4,188 |  | 253 |  |  | 4,258 |  |  | - |  | 8,699 |
| Total other assets |  | 4,766 |  | 253 |  |  | 11,439 |  |  | - |  | 16,458 |
| Total assets measured at fair value on a recurring basis | \$ | 207,691 | \$ | 2,165,719 | (g) | \$ | 98,123 | (g) | \$ | $(1,589,298)$ | \$ | 882,235 |
| Deposits | \$ | - | \$ | 3,750 |  | \$ | 1,983 |  | \$ | - | \$ | 5,733 |
| Federal funds purchased and securities loaned or sold under repurchase agreements |  | - |  | 4,388 |  |  | - |  |  | - |  | 4,388 |
| Other borrowed funds |  | - |  | 9,972 |  |  | 1,619 |  |  | - |  | 11,591 |
| Trading liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt and equity instruments(d)(h) |  | 47,469 |  | 13,588 |  |  | 205 |  |  | - |  | 61,262 |


| Interest rate( ${ }^{\text {(h) }}$ |  | 490 |  | 1,256,934 |  | 3,295 | $(1,235,813)$ |  |  | 24,906 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit |  | - |  | 95,411 |  | 4,616 |  | $(97,523)$ |  | 2,504 |
| Foreign exchange(h) |  | 428 |  | 183,308 |  | 4,801 |  | $(169,936)$ |  | 18,601 |
| Equity(h) |  | - |  | 37,807 |  | 6,727 |  | $(32,715)$ |  | 11,819 |
| Commodity(h) |  | 176 |  | 46,565 |  | 901 |  | $(34,816)$ |  | 12,826 |
| Total derivative payables(e) |  | 1,094 |  | 1,620,025 |  | 20,340 |  | $(1,570,803)$ |  | 70,656 |
| Total trading liabilities |  | 48,563 |  | 1,633,613 |  | 20,545 |  | $(1,570,803)$ |  | 131,918 |
| Accounts payable and other liabilities |  | - |  | - |  | 36 |  | - |  | 36 |
| Beneficial interests issued by consolidated VIEs |  | - |  | 245 |  | 925 |  | - |  | 1,170 |
| Long-term debt |  | - |  | 22,312 |  | 8,476 |  | - |  | 30,788 |
| Total liabilities measured at fair value on a recurring basis | \$ | 48,563 | \$ | 1,674,280 | \$ | 33,584 | \$ | $(1,570,803)$ |  | 185,624 |

(a) At September 30, 2013, and December 31, 2012, included total U.S. government-sponsored enterprise obligations of $\$ 106.2$ billion and $\$ 119.4$ billion, respectively, which were predominantly mortgage-related.
 commercial first-lien mortgages. Residential mortgage loans include conforming mortgage loans originated with the intent to sell to U.S. government agencies of $\$ 9.3$ billion and $\$ 17.4$ billion, respectively, and reverse mortgages of $\$ 3.6$ billion and $\$ 4.0$ billion, respectively.
 for the Firm's physical commodities inventories are either not applicable or immaterial to the value of the inventory. Therefore, market
 Identification Procedures numbers ("CUSIPs").

 relevant to a presentation based on the transparency of inputs to the valuation of an asset or liability. Therefore, the balances reported in the fair value hierarchy table are gross of any counterparty netting adjustments. However, if the Firm were to net such balances within level 3, the reduction in the level 3 derivative receivables and payables balances would be $\$ 7.4$ billion and $\$ 7.4$ billion at September 30, 2013 , and December 31, 2012, respectively; this is exclusive of the netting benefit associated with cash collateral, which would further reduce the level 3 balances.
 and December 31, 2012, respectively.

 2 , and $\$ 2.7$ billion and $\$ 3.8$ billion, respectively, in level 3 .
(h) The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.

## Transfers between levels for instruments carried at fair value on a recurring basis

For the three and nine months ended September 30, 2013 and 2012, there were no significant transfers between levels 1 and 2 , and from level 2 into level 3.

During the three months ended March 31, 2013, certain highly rated CLOs, including $\$ 27.3$ billion held in the Firm's available-for-sale ("AFS") securities portfolio and $\$ 1.3$ billion held in the trading portfolio, were transferred from Level 3 to Level 2, based on increased liquidity and price transparency.
For the nine months ended September 30, 2012, transfers from level 3 into level 2 included $\$ 1.2$ billion of derivative payables based on increased observability of certain structured equity derivatives and $\$ 1.6$ billion of long-term debt due to increased observability of certain equity structured notes.
All transfers are assumed to occur at the beginning of the quarterly reporting period in which they occur.

## Level 3 valuations

The Firm has established well-documented processes for determining fair value, including for instruments where fair value is estimated using significant unobservable inputs (level 3). For further information on the Firm's valuation process and a detailed discussion of the determination of fair value for individual financial instruments, see Note 3 on pages 196214 of JPMorgan Chase's 2012 Annual Report.
Estimating fair value requires the application of judgment. The type and level of judgment required is largely dependent on the amount of observable market information available to the Firm. For instruments valued using internally developed models that use significant unobservable inputs and are therefore classified within level 3 of the fair value hierarchy, judgments used to estimate fair value are more significant than those required when estimating the fair value of instruments classified within levels 1 and 2.
In arriving at an estimate of fair value for an instrument within level 3, management must first determine the appropriate model to use. Second, due to the lack of observability of significant inputs, management must assess all relevant empirical data in deriving valuation inputs - including, but not limited to, transaction details, yield
curves, interest rates, prepayment speed, default rates, volatilities, correlations, equity or debt prices, valuations of comparable instruments, foreign exchange rates and credit curves. Finally, management judgment must be applied to assess the appropriate level of valuation adjustments to reflect counterparty credit quality, the Firm's creditworthiness, constraints on liquidity and unobservable parameters, where relevant. The judgments made are typically affected by the type of product and its specific contractual terms, and the level of liquidity for the product or within the market as a whole.
The following table presents the Firm's primary level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, the significant unobservable inputs, the range of values for those inputs and, for certain instruments, the weighted averages of such inputs. While the determination to classify an instrument within level 3 is based on the significance of the unobservable inputs to the overall fair value measurement, level 3 financial instruments typically include observable components (that is, components that are actively quoted and can be validated to external sources) in addition to the unobservable components. The level 1 and/or level 2 inputs are not included in the table. In addition, the Firm manages the risk of the observable components of level 3 financial instruments using securities and derivative positions that are classified within levels 1 or 2 of the fair value hierarchy.
The range of values presented in the table is representative of the highest and lowest level input used to value the significant groups of instruments within a product/instrument classification. The input range does not reflect the level of input uncertainty, instead it is driven by the different underlying characteristics of the various instruments within the classification. For example, two option contracts may have similar levels of market risk exposure and valuation uncertainty, but may have significantly different implied volatility levels because the option contracts have different underlyings, tenors, or strike prices.
Where provided, the weighted averages of the input values presented in the table are calculated based on the fair value of the instruments that the input is being used to value. In the Firm's view, the input range and the weighted average value do not reflect the degree of input uncertainty or an
assessment of the reasonableness of the Firm's estimates and assumptions. Rather, they reflect the characteristics of the various instruments held by the Firm and the relative distribution of instruments within the range of characteristics. The input range and weighted average values will therefore vary from period-to-period and parameter to parameter based on the characteristics of the instruments held by the Firm at each balance sheet date.

For the Firm's derivatives and structured notes positions classified within level 3 , the equity and interest rate
correlation inputs used in estimating fair value were concentrated at the upper end of the range presented, while the credit correlation inputs were distributed across the range presented and the foreign exchange correlation inputs were concentrated at the lower end of the range presented. In addition, the equity and interest rate volatility inputs used in estimating fair value were concentrated at the upper end of the range presented, while commodities volatilities were concentrated at the lower end of the range.

Level 3 inputs(a)
September 30, 2013 (in millions, except for ratios and basis points)

| Product/Instrument | Fair value | Principal valuation technique | Unobservable inputs | Range of i | put values | Weighted average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage-backed securities and loans | \$ 10,949 | Discounted cash flows | Yield | 3 \% | - 31\% | 7\% |
|  |  |  | Prepayment speed | 0 \% | - 31\% | 7\% |
|  |  |  | Conditional default rate | 0 \% | - 100\% | 16\% |
|  |  |  | Loss severity | 0 \% | - 80\% | 13\% |
| Commercial mortgage-backed securities and loans(b) | 1,454 | Discounted cash flows | Yield | 4 \% | - 28\% | 10\% |
|  |  |  | Conditional default rate | 0 \% | - 100\% | 5\% |
|  |  |  | Loss severity | 0 \% | - $40 \%$ | 38\% |
| Corporate debt securities, obligations of U.S. states and municipalities, and other | 12,944 | Discounted cash flows | Credit spread | 115 bps | - 187 bps | 140 bps |
|  |  |  | Yield | $1 \%$ | - 37\% | 10\% |
|  | 5,270 | Market comparables | Price | 3 | - 145 | 94 |
| Net interest rate derivatives | 2,675 | Option pricing | Interest rate correlation | (75)\% | - $94 \%$ |  |
|  |  |  | Interest rate spread volatility | 0 \% | - $60 \%$ |  |
| Net credit derivatives(b) | 497 | Discounted cash flows | Credit correlation | 34 \% | - $90 \%$ |  |
| Net foreign exchange derivatives | $(1,205)$ | Option pricing | Foreign exchange correlation | 35 \% | 75\% |  |
| Net equity derivatives | $(1,938)$ | Option pricing | Equity volatility | 20 \% | - 55\% |  |
| Net commodity derivatives | (53) | Option pricing | Commodity volatility | 24 \% | - $42 \%$ |  |
| Collateralized loan obligations | 969 | Discounted cash flows | Credit spread | 150 bps | 800 bps | 270 bps |
|  |  |  | Prepayment speed | 15 \% | 20\% | 19\% |
|  |  |  | Conditional default rate |  |  | 2\% |
|  |  |  | Loss severity |  |  | 40\% |
|  | 455 | Market comparables | Price | 0 | 117 | 86 |
| Mortgage servicing rights ("MSRs") | 9,490 | Discounted cash flows | Refer to Note 16 on pages 186- | orm 10-Q. |  |  |
| Private equity direct investments | 6,075 | Market comparables | EBITDA multiple | 3.8x | - 12.3x | 8.0x |
|  |  |  | Liquidity adjustment | 0 \% | - $48 \%$ | 15\% |
| Private equity fund investments(c) | 1,743 | Net asset value | Net asset value(e) |  |  |  |
| Long-term debt, other borrowed funds, and deposits(d) | 13,220 | Option pricing | Interest rate correlation | (75)\% | - 94\% |  |
|  |  |  | Foreign exchange correlation | 0 \% | - $75 \%$ |  |
|  |  |  | Equity correlation | (50)\% | - 85\% |  |
|  | 1,141 | Discounted cash flows | Credit correlation | 34 \% | - 85\% |  |

(a) The categories presented in the table have been aggregated based upon the product type, which may differ from their classification on the Consolidated Balance Sheets.
 have been included in the inputs and ranges provided for commercial mortgage-backed securities and loans.
(c) As of September 30, 2013, $\$ 708$ million of private equity fund exposure was carried at a discount to net asset value per share.
 the fair value of structured notes is predominantly based on the derivative features embedded within the instruments. The significant unobservable inputs are broadly consistent with those presented for derivative receivables.
(e) The range has not been disclosed due to the wide range of possible values given the diverse nature of the underlying investments.

## Changes in and ranges of unobservable inputs

For a discussion of the impact on fair value of changes in unobservable inputs and the relationships between unobservable inputs as well as a description of attributes of the underlying instruments and external market factors that affect the range of inputs used in the valuation of the Firm's positions see Note 3 on pages 196-214 of JPMorgan Chase's 2012 Annual Report.

## Changes in level 3 recurring fair value measurements

The following tables include a rollforward of the Consolidated Balance Sheets amounts (including changes in fair value) for financial instruments classified by the Firm within level 3 of the fair value hierarchy for the three and nine months ended September 30, 2013 and 2012. When a determination is made to classify a financial instrument within level 3, the determination is based on the
significance of the unobservable parameters to the overall fair value measurement. However, level 3 financial instruments typically include, in addition to the unobservable or level 3 components, observable components (that is, components that are actively quoted and can be validated to external sources); accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology. Also, the Firm risk-manages the observable components of level 3 financial instruments using securities and derivative positions that are classified within level 1 or 2 of the fair value hierarchy; as these level 1 and level 2 risk management instruments are not included below, the gains or losses in the following tables do not reflect the effect of the Firm's risk management activities related to such level 3 instruments.

|  | Fair value measurements using significant unobservable inputs |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended September 30, 2013 (in millions) | Fair value at July $\text { 1, } 2013$ | $\begin{gathered} \text { Total } \\ \text { realized/unrealized } \\ \text { gains/(losses) } \end{gathered}$ | Purchases(g) | Sales | Settlements | Transfers into and/or out of level 3(h) | Fair value at September 30, 2013 | Change in unrealized gains/(losses) related to financial instruments held at September 30, 2013 |

Assets:
Trading assets:

| ding as |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debt instruments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | 901 | \$ | (21) |  | \$ | 33 | \$ | (9) | \$ | (23) | \$ | - | \$ | 881 | \$ | (14) |  |
| Residential - nonagency |  | 615 |  | 61 |  |  | 146 |  | (185) |  | (24) |  | - |  | 613 |  | 43 |  |
| Commercial - nonagency |  | 1,271 |  | 239 |  |  | 162 |  | $(1,224)$ |  | (134) |  | - |  | 314 |  | 1 |  |
| Total mortgage-backed securities |  | 2,787 |  | 279 |  |  | 341 |  | $(1,418)$ |  | (181) |  | - |  | 1,808 |  | 30 |  |
| Obligations of U.S. states and municipalities |  | 1,221 |  | (5) |  |  | 419 |  | (32) |  | (3) |  | - |  | 1,600 |  | 1 |  |
| Non-U.S. government debt securities |  | 136 |  | (9) |  |  | 368 |  | (415) |  | (1) |  | - |  | 79 |  | (6) |  |
| Corporate debt securities |  | 5,735 |  | (22) |  |  | 584 |  | $(1,413)$ |  | (41) |  | 34 |  | 4,877 |  | 15 |  |
| Loans |  | 10,940 |  | 515 |  |  | 2,873 |  | $(1,610)$ |  | (595) |  | (132) |  | 11,991 |  | 470 |  |
| Asset-backed securities |  | 1,428 |  | 2 |  |  | 262 |  | (427) |  | (108) |  | (15) |  | 1,142 |  | 5 |  |
| Total debt instruments |  | 22,247 |  | 760 |  |  | 4,847 |  | $(5,315)$ |  | (929) |  | (113) |  | 21,497 |  | 515 |  |
| Equity securities |  | 1,039 |  | 19 |  |  | 32 |  | (54) |  | (3) |  | (17) |  | 1,016 |  | 105 |  |
| Physical commodities |  | 16 |  | - |  |  | - |  | (8) |  | - |  | - |  | 8 |  | - |  |
| Other |  | 1,105 |  | 81 |  |  | 419 |  | (74) |  | (70) |  | - |  | 1,461 |  | 71 |  |
| Total trading assets - debt and equity instruments |  | 24,407 |  | 860 | (c) |  | 5,298 |  | $(5,451)$ |  | $(1,002)$ |  | (130) |  | 23,982 |  | 691 | (c) |
| Net derivative receivables:(a) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate |  | 2,101 |  | 548 |  |  | 160 |  | (68) |  | (26) |  | (40) |  | 2,675 |  | 382 |  |
| Credit |  | 921 |  | (271) |  |  | 5 |  | (11) |  | (146) |  | (1) |  | 497 |  | (259) |  |
| Foreign exchange |  | $(1,218)$ |  | (122) |  |  | 6 |  | (4) |  | 135 |  | (2) |  | $(1,205)$ |  | (252) |  |
| Equity |  | $(2,291)$ |  | 690 |  |  | 464 |  | (574) |  | (535) |  | 308 |  | $(1,938)$ |  | (572) |  |
| Commodity |  | 71 |  | 83 |  |  | - |  | - |  | (248) |  | 41 |  | (53) |  | (44) |  |
| Total net derivative receivables |  | (416) |  | 928 | (c) |  | 635 |  | (657) |  | (820) |  | 306 |  | (24) |  | (745) | (c) |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset-backed securities |  | 1,125 |  | 2 |  |  | 179 |  | - |  | (13) |  | - |  | 1,293 |  | 2 |  |
| Other |  | 824 |  | 8 |  |  | 361 |  | (4) |  | (6) |  | 30 |  | 1,213 |  | 8 |  |
| Total available-for-sale securities |  | 1,949 |  | 10 | (d) |  | 540 |  | (4) |  | (19) |  | 30 |  | 2,506 |  | 10 ( | (d) |
| Loans |  | 1,843 |  | 78 | (c) |  | 286 |  | (86) |  | (116) |  | - |  | 2,005 |  | 63 | (c) |
| Mortgage servicing rights |  | 9,335 |  | (93) | (e) |  | 534 |  | - |  | (286) |  | - |  | 9,490 |  | (93) | (e) |
| Other assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Private equity investments |  | 7,105 |  | 469 | (c) |  | 419 |  | (161) |  | (14) |  | - |  | 7,818 |  | 521 (c) | (c) |
| All other |  | 3,680 |  | 6 | (f) |  | 42 |  | (27) |  | (153) |  | - |  | 3,548 |  | (4) | (f) |


| Three months ended September 30, 2013 (in millions) | Fair value measurements using significant unobservable inputs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Change in unrealized (gains)/losses related to financial instruments held at September 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Fair value at July } \\ 1,2013 \\ \hline \end{gathered}$ |  | Total realized/unrealized (gains)/losses |  |  | Purchases(g) |  | Sales |  | Issuances |  | Settlements |  | Transfers into and/or out of level 3(h) |  | Fair value at September 30, 2013 |  |  |  |
| Liabilities:(b) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 2,190 | \$ | (2) | (c) | \$ | - | \$ | - | \$ | 334 | \$ | (26) | \$ | (296) | \$ | 2,200 | \$ | (3) (c) |
| Other borrowed funds |  | 2,673 |  | 9 | (c) |  | - |  | - |  | 1,405 |  | $(1,823)$ |  | 85 |  | 2,349 |  | 64 (c) |
| Trading liabilities - debt and equity instruments |  | 104 |  |  |  |  | (118) |  | 130 |  | - |  | (14) |  | - |  | 96 |  | (9) (c) |
| Accounts payable and other liabilities |  | 32 |  | - |  |  | - |  | - |  | - |  | (3) |  | - |  | 29 |  | - |
| Beneficial interests issued by consolidated VIEs |  | 863 |  |  | (c) |  | - |  | - |  | 145 |  | (33) |  | - |  | 1,046 |  | 47 (c) |
| Long-term debt |  | 9,202 |  | 403 | (c) |  | - |  | - |  | 1,645 |  | $(1,393)$ |  | (45) |  | 9,812 |  | 290 (c) |


|  | Fair value measurements using significant unobservable inputs |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended September 30, 2012 (in millions) | Fair value at July 1, 2012 | $\begin{gathered} \text { Total } \\ \text { realized/unrealized } \\ \text { gains/(losses) } \end{gathered}$ | Purchases(g) | Sales | Settlements | Transfers into and/or out of level 3(h) | Fair value at September 30, 2012 | Change in unrealized gains/(losses) related to financial instruments held at September 30, 2012 |

Assets:
Trading assets:
Debt instruments:
Mortgage-backed securities:

| U.S. government agencies | \$ | 70 | \$ | (10) |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 60 | \$ | (3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential - nonagency |  | 671 |  | 54 |  |  | 155 |  | (168) |  | (45) |  | (1) |  | 666 |  | 36 |
| Commercial - nonagency |  | 1,357 |  | 22 |  |  | 56 |  | (42) |  | (26) |  | - |  | 1,367 |  | 26 |
| Total mortgage-backed securities |  | 2,098 |  | 66 |  |  | 211 |  | (210) |  | (71) |  | (1) |  | 2,093 |  | 59 |
| Obligations of U.S. states and municipalities |  | 1,459 |  | (1) |  |  | 6 |  | (56) |  | - |  | - |  | 1,408 |  | - |
| Non-U.S. government debt securities |  | 70 |  | (2) |  |  | 130 |  | (140) |  | (1) |  | - |  | 57 |  | (4) |
| Corporate debt securities |  | 5,234 |  | (1) |  |  | 1,532 |  | $(1,380)$ |  | (242) |  | (5) |  | 5,138 |  | 52 |
| Loans |  | 10,915 |  | 392 |  |  | 1,119 |  | (684) |  | $(1,102)$ |  | 6 |  | 10,646 |  | 299 |
| Asset-backed securities |  | 6,809 |  | 135 |  |  | 634 |  | $(2,053)$ |  | (125) |  | - |  | 5,400 |  | 126 |
| Total debt instruments |  | 26,585 |  | 589 |  |  | 3,632 |  | $(4,523)$ |  | $(1,541)$ |  | - |  | 24,742 |  | 532 |
| Equity securities |  | 1,236 |  | (11) |  |  | 135 |  | (147) |  | (41) |  | 4 |  | 1,176 |  | (27) |
| Other |  | 955 |  | 47 |  |  | 8 |  | (49) |  | (19) |  | - |  | 942 |  | 40 |
| $\begin{aligned} & \text { Total trading assets - debt and equity } \\ & \text { instruments } \end{aligned}$ |  | 28,776 |  | 625 | (c) |  | 3,775 |  | $(4,719)$ |  | $(1,601)$ |  | 4 |  | 26,860 |  | 545 (c) |
| Net derivative receivables:(a) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate |  | 3,692 |  | 2,317 |  |  | 89 |  | (82) |  | $(2,311)$ |  | (14) |  | 3,691 |  | 1,295 |
| Credit |  | 4,448 |  | $(1,491)$ |  |  | 18 |  | (38) |  | (327) |  | - |  | 2,610 |  | $(1,395)$ |
| Foreign exchange |  | $(1,488)$ |  | (263) |  |  | 33 |  | (5) |  | (24) |  | (44) |  | $(1,791)$ |  | (205) |
| Equity |  | $(1,983)$ |  | (118) |  |  | 426 |  | (564) |  | 52 |  | (10) |  | $(2,197)$ |  | (180) |
| Commodity |  | 17 |  | (392) |  |  | 11 |  | (1) |  | 313 |  | 49 |  | (3) |  | (163) |
| Total net derivative receivables |  | 4,686 |  | 53 | (c) |  | 577 |  | (690) |  | $(2,297)$ |  | (19) |  | 2,310 |  | (648) (c) |

Available-for-sale securities:

| Asset-backed securities | 25,692 | 168 |  | 1,334 | (24) | (811) | - | 26,359 | 167 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other | 622 | 1 |  | 406 | - | (10) | - | 1,019 | 1 |  |
| Total available-for-sale securities | 26,314 | 169 | (d) | 1,740 | (24) | (821) | - | 27,378 | 168 | (d) |
| Loans | 2,520 | 110 | (c) | 494 | - | (854) | 63 | 2,333 | 101 | (c) |
| Mortgage servicing rights | 7,118 | (329) | (e) | 606 | (23) | (292) | - | 7,080 | (329) | (e) |
| Other assets: |  |  |  |  |  |  |  |  |  |  |
| Private equity investments | 6,702 | 23 | (c) | 762 | (93) | (290) | - | 7,104 | (77) | (c) |
| All other | 4,448 | 7 | (f) | 90 | (53) | (129) | - | 4,363 | 6 | (f) |


|  | Fair value measurements using significant unobservable inputs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Change in unrealized (gains)/losses related to financial instruments held at September 30, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended September 30, 2012 (in millions) | Fair value at July 1, 2012 |  | Total realized/unrealized (gains)/losses |  |  | Purchases(g) |  | Sales |  | Issuances |  | Settlements |  | Transfers into and/or out of level 3(h) |  | Fair value at September 30, 2012 |  |  |  |  |
| Liabilities:(b) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 1,876 | \$ | 58 | (c) | \$ | - | \$ | - | \$ | 240 | \$ | (88) | \$ | (113) | \$ | 1,973 | \$ | 45 | (c) |
| Other borrowed funds |  | 1,107 |  | 71 | (c) |  | - |  | - |  | 374 |  | (421) |  | 196 |  | 1,327 |  | 156 | (c) |
| Trading liabilities - debt and equity instruments |  | 360 |  | 8 | (c) |  | (583) |  | 377 |  | - |  | 1 |  | - |  | 163 |  | 6 | (c) |
| Accounts payable and other liabilities |  | 42 |  | - |  |  | - |  | - |  | - |  | (4) |  | - |  | 38 |  | - |  |
| Beneficial interests issued by consolidated VIEs |  | 745 |  |  | (c) |  | - |  | - |  | 153 |  | (84) |  | - |  | 902 |  |  | (c) |
| Long-term debt |  | 8,856 |  | 647 | (c) |  | - |  | - |  | 647 |  | $(1,666)$ |  | (12) |  | 8,472 |  | 762 | (c) |


|  | Fair value measurements using significant unobservable inputs |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, 2013 (in millions) | Fair value at January 1, 2013 | Total realized/anrealized gains/(losses) | Purchases(g) | Sales | Settlements | Transfers into and/or out of level 3(h) | Fair value at September 30, 2013 | Change in unrealized gains/(losses) related to financial instruments held at September 30, 2013 |

Assets:
Trading assets:

| Trading assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debt instruments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | 498 | \$ | 119 |  | \$ | 426 | \$ | (88) | \$ | (74) | \$ | - | \$ | 881 | \$ | 143 |  |
| Residential - nonagency |  | 663 |  | 373 |  |  | 580 |  | (925) |  | (73) |  | (5) |  | 613 |  | 185 |  |
| Commercial - nonagency |  | 1,207 |  | 114 |  |  | 601 |  | $(1,402)$ |  | (206) |  | - |  | 314 |  | (5) |  |
| Total mortgage-backed securities |  | 2,368 |  | 606 |  |  | 1,607 |  | $(2,415)$ |  | (353) |  | (5) |  | 1,808 |  | 323 |  |
| Obligations of U.S. states and municipalities |  | 1,436 |  | 13 |  |  | 472 |  | (115) |  | (206) |  | - |  | 1,600 |  | 23 |  |
| Non-U.S. government debt securities |  | 67 |  | 2 |  |  | 1,002 |  | $(1,097)$ |  | (5) |  | 110 |  | 79 |  | 1 |  |
| Corporate debt securities |  | 5,308 |  | (146) |  |  | 5,762 |  | $(4,931)$ |  | $(1,488)$ |  | 372 |  | 4,877 |  | 104 |  |
| Loans |  | 10,787 |  | 384 |  |  | 8,281 |  | $(5,360)$ |  | $(1,986)$ |  | (115) |  | 11,991 |  | 127 |  |
| Asset-backed securities |  | 3,696 |  | 161 |  |  | 1,302 |  | $(1,961)$ |  | (255) |  | $(1,801)$ |  | 1,142 |  | 173 |  |
| Total debt instruments |  | 23,662 |  | 1,020 |  |  | 18,426 |  | $(15,879)$ |  | $(4,293)$ |  | $(1,439)$ |  | 21,497 |  | 751 |  |
| Equity securities |  | 1,114 |  | 10 |  |  | 236 |  | (202) |  | (68) |  | (74) |  | 1,016 |  | 3 |  |
| Physical commodities |  | - |  | - |  |  | - |  | (8) |  | - |  | 16 |  | 8 |  | - |  |
| Other |  | 863 |  | 168 |  |  | 545 |  | (94) |  | (151) |  | 130 |  | 1,461 |  | 215 |  |
| Total trading assets - debt and equity instruments |  | 25,639 |  | 1,198 | (c) |  | 19,207 |  | $(16,183)$ |  | $(4,512)$ |  | $(1,367)$ |  | 23,982 |  | 969 | (c) |
| Net derivative receivables(a): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate |  | 3,322 |  | 979 |  |  | 275 |  | (193) |  | $(1,873)$ |  | 165 |  | 2,675 |  | 155 |  |
| Credit |  | 1,873 |  | $(1,095)$ |  |  | 55 |  | (12) |  | (335) |  | 11 |  | 497 |  | $(1,128)$ |  |
| Foreign exchange |  | $(1,750)$ |  | (77) |  |  | (1) |  | (7) |  | 648 |  | (18) |  | $(1,205)$ |  | (276) |  |
| Equity |  | $(1,806)$ |  | 1,203 |  |  | 1,685 |  | $(1,880)$ |  | $(1,345)$ |  | 205 |  | $(1,938)$ |  | 499 |  |
| Commodity |  | 254 |  | 736 |  |  | 11 |  | (3) |  | $(1,102)$ |  | 51 |  | (53) |  | 125 |  |
| Total net derivative receivables |  | 1,893 |  | 1,746 | (c) |  | 2,025 |  | $(2,095)$ |  | $(4,007)$ |  | 414 |  | (24) |  | (625) | (c) |


| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset-backed securities | 28,024 | 7 |  | 579 | - | (57) | $(27,260)$ | 1,293 | 7 |  |
| Other | 892 | (1) |  | 368 | (17) | (59) | 30 | 1,213 | 13 |  |
| Total available-for-sale securities | 28,916 | 6 | (d) | 947 | (17) | (116) | $(27,230)$ | 2,506 | 20 | (d) |
| Loans | 2,282 | 49 | (c) | 614 | (142) | (798) | - | 2,005 | (47) | (c) |
| Mortgage servicing rights | 7,614 | 1,254 | (e) | 1,873 | (418) | (833) | - | 9,490 | 1,254 | (e) |
| Other assets: |  |  |  |  |  |  |  |  |  |  |
| Private equity investments | 7,181 | 634 | (c) | 622 | (264) | (355) | - | 7,818 | 322 | (c) |
| All other | 4,258 | (19) | (f) | 177 | (322) | (546) | - | 3,548 | (55) | (f) |



|  | Fair value measurements using significant unobservable inputs |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, 2012 (in millions) | Fair value at January 1, 2012 | Total realized/unrealized gains/(losses) | Purchases(g) | Sales | Settlements | Transfers into and/or out of level 3(h) | Fair value at September 30, 2012 | Change in unrealized gains/(losses) related to financial instruments held at September 30, 2012 |

## Assets: <br> Trading assets:

Debt instruments:
Mortgage-backed securities:

| U.S. government agencies | \$ | 86 | \$ | (31) |  | \$ | 5 | \$ | - | \$ | - | \$ | - | \$ | 60 | \$ | (11) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential - nonagency |  | 796 |  | 105 |  |  | 334 |  | (426) |  | (120) |  | (23) |  | 666 |  | 67 |
| Commercial - nonagency |  | 1,758 |  | (25) |  |  | 186 |  | (371) |  | (81) |  | (100) |  | 1,367 |  | (14) |
| Total mortgage-backed securities |  | 2,640 |  | 49 |  |  | 525 |  | (797) |  | (201) |  | (123) |  | 2,093 |  | 42 |
| Obligations of U.S. states and municipalities |  | 1,619 |  | (2) |  |  | 335 |  | (540) |  | (4) |  | - |  | 1,408 |  | (8) |
| Non-U.S. government debt securities |  | 104 |  | 1 |  |  | 473 |  | (500) |  | (21) |  | - |  | 57 |  | (3) |
| Corporate debt securities |  | 6,373 |  | 204 |  |  | 5,468 |  | $(4,085)$ |  | $(2,447)$ |  | (375) |  | 5,138 |  | 301 |
| Loans |  | 12,209 |  | 687 |  |  | 3,332 |  | $(1,976)$ |  | $(3,032)$ |  | (574) |  | 10,646 |  | 404 |
| Asset-backed securities |  | 7,965 |  | 147 |  |  | 1,912 |  | $(3,987)$ |  | (638) |  | 1 |  | 5,400 |  | 88 |
| Total debt instruments |  | 30,910 |  | 1,086 |  |  | 12,045 |  | $(11,885)$ |  | $(6,343)$ |  | $(1,071)$ |  | 24,742 |  | 824 |
| Equity securities |  | 1,177 |  | (88) |  |  | 247 |  | (204) |  | (54) |  | 98 |  | 1,176 |  | (44) |
| Other |  | 880 |  | 201 |  |  | 58 |  | (97) |  | (100) |  | - |  | 942 |  | 203 |
| Total trading assets - debt and equity instruments |  | 32,967 |  | 1,199 | (c) |  | 12,350 |  | $(12,186)$ |  | $(6,497)$ |  | (973) |  | 26,860 |  | 983 |



| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset-backed securities | 24,958 | (168) |  | 4,504 | $(1,171)$ | $(1,880)$ | 116 | 26,359 | (183) |  |
| Other | 528 | 33 |  | 667 | (113) | (96) | - | 1,019 | 8 |  |
| Total available-for-sale securities | 25,486 | (135) | (d) | 5,171 | $(1,284)$ | $(1,976)$ | 116 | 27,378 | (175) | (d) |
| Loans | 1,647 | 686 | (c) | 1,201 | - | $(1,345)$ | 144 | 2,333 | 678 | (c) |
| Mortgage servicing rights | 7,223 | (852) | (e) | 1,705 | (23) | (973) | - | 7,080 | (852) | (e) |
| Other assets: |  |  |  |  |  |  |  |  |  |  |
| Private equity investments | 6,751 | 310 | (c) | 1,221 | (335) | (797) | (46) | 7,104 | 348 | (c) |
| All other | 4,374 | (216) | (f) | 722 | (145) | (372) | - | 4,363 | (215) | (f) |


(a) All level 3 derivatives are presented on a net basis, irrespective of the underlying counterparty.
 December 31, 2012, respectively.
 intent to sell, and mortgage loan purchase commitments, which are reported in mortgage fees and related income.


 $\$ 86$ million for the three months ended September 30, 2013 and 2012, and $\$ 3$ million and $\$(54)$ million for the nine months ended September 30, 2013 and 2012 , respectively.
(e) Changes in fair value for CCB mortgage servicing rights are reported in mortgage fees and related income.
(f) Predominantly reported in other income.
(g) Loan originations are included in purchases.
(h) All transfers into and/or out of level 3 are assumed to occur at the beginning of the quarterly reporting period in which they occur.

## Level 3 analysis

## Consolidated Balance Sheets changes

Level 3 assets (including assets measured at fair value on a nonrecurring basis) were $2.8 \%$ of total Firm assets at September 30, 2013. The following describes significant changes to level 3 assets since December 31, 2012, for those items measured at fair value on a recurring basis. For further information on changes impacting items measured at fair value on a nonrecurring basis, see Assets and liabilities measured at fair value on a nonrecurring basis on page 128 of this Form 10-Q.

## Three months ended September 30, 2013

Level 3 assets were $\$ 67.9$ billion at September 30, 2013, reflecting an increase of $\$ 2.2$ billion from June 30, 2013, due to the following:

- $\$ 1.1$ billion increase in derivative receivables largely driven by a $\$ 1.6$ billion increase in equity derivative receivables due to client-driven market-making activity;
- $\$ 425$ million decrease in trading assets - debt and equity instruments, largely driven by net sales of nonagency commercial mortgage-backed and corporate debt securities, partially offset by net purchases of trading loans.
Nine months ended September 30, 2013
Level 3 assets decreased by $\$ 30.2$ billion in the first nine months of 2013, due to the following:
- $\$ 26.7$ billion decrease in asset-backed AFS securities and a $\$ 2.6$ billion decrease in asset-backed trading securities largely driven by transfers of highly rated CLOs from level 3 into level 2 during the first quarter of 2013, based on increased liquidity and price transparency;
- $\$ 3.7$ billion decrease in derivative receivables predominantly driven by a $\$ 2.9$ billion decrease from the impact of tightening reference entity credit spreads and risk reductions in credit derivatives, a $\$ 1.1$ billion decrease in interest rate derivatives due to the increase in interest rates, and $\$ 1.0$ billion decrease in foreign exchange derivatives due to market movements, partially offset by $\$ 1.7$ billion increase in equity derivatives due to client-driven market-making activity;
- $\$ 1.9$ billion increase in MSRs. For further discussion of the change, refer to Note 16 on pages 186-189 of this Form 10-Q.
- $\$ 1.2$ billion increase in trading loans largely due to net purchases;


## Gains and losses

The following describes significant components of total realized/unrealized gains/(losses) for instruments measured at fair value on a recurring basis for the periods indicated. For further information on these instruments, see Changes in level 3 recurring fair value measurements rollforward tables on pages 121-126 of this Form 10-Q.

## Three months ended September 30, 2013

- $\$ 2.3$ billion of net gains on assets and $\$ 475$ million of net losses on liabilities, measured at fair value on a recurring basis, none of which were individually significant.
Three months ended September 30, 2012
- $\$ 53$ million of net gains on derivatives, driven by $\$ 2.3$ billion of gains on interest rate lock commitments due to increased volumes and declining interest rates, partially offset by $\$ 1.5$ billion of losses on credit derivatives as a result of tightening of reference entity credit spreads.


## Nine months ended September 30, 2013

- $\$ 1.7$ billion of net gains on derivatives, largely driven by $\$ 1.2$ billion of gains on equity derivatives primarily related to client-driven marketmaking activity and a rise in equity markets, $\$ 1.0$ billion of gains on interest rate lock and mortgage loan purchase commitments, partially offset by $\$ 1.1$ billion of losses on credit derivatives from the impact of tightening reference entity credit spreads;
- $\$ 1.3$ billion of gains on MSRs. For further discussion of the change, refer to Note 16 on pages 186-189 of this Form 10-Q;
- $\$ 1.2$ billion of net gains on trading assets - debt and equity instruments, largely driven by credit spread tightening in nonagency mortgage-backed securities and trading loans.
Nine months ended September 30, 2012
- $\$ 1.2$ billion of net gains on trading assets - debt and equity instruments, largely driven by sales and settlements of trading loans;
- $\$ 852$ million of losses on MSRs. For further discussion of the change, refer to Note 16 on pages 186-189 of this Form 10-Q; and
- $\$ 802$ million of net gains on derivatives, driven by $\$ 5.7$ billion of gains predominantly on interest rate lock commitments due to increased volumes and declining interest rates, partially offset by $\$ 3.7$ billion of losses on credit derivatives largely as a result of tightening of reference entity credit spreads.


## Credit adjustments

When determining the fair value of an instrument, it may be necessary to record adjustments to the Firm's estimates of fair value in order to reflect the counterparty credit quality and Firm's own creditworthiness:

- Credit valuation adjustments ("CVA") are taken to reflect the credit quality of a counterparty in the valuation of derivatives. CVA adjustments are necessary when the market price (or parameter) is not indicative of the credit quality of the counterparty. As few classes of derivative contracts are listed on an exchange, derivative positions are predominantly valued using models that use as their basis observable market parameters. An adjustment therefore may be necessary to reflect the credit quality of each derivative counterparty to arrive at fair value.
The Firm estimates derivatives CVA using a scenario analysis to estimate the expected credit exposure across all of the Firm's positions with each counterparty, and then estimates losses as a result of a counterparty credit event. The key inputs to this methodology are (i) the expected positive exposure to each counterparty based on a simulation that assumes the current population of existing derivatives with each counterparty remains unchanged and considers contractual factors designed to mitigate the Firm's credit exposure, such as collateral and legal rights of offset, (ii) the probability of a default event occurring for each counterparty, as derived from observed or estimated credit default swap ("CDS") spreads, and (iii) estimated recovery rates implied by CDS, adjusted to consider the differences in recovery rates as a derivative creditor relative to those reflected in CDS spreads, which generally reflect senior unsecured creditor risk.
- Debit valuation adjustments ("DVA") are taken to reflect the credit quality of the Firm in the valuation of liabilities measured at fair value. The DVA calculation methodology is generally consistent with the CVA methodology described above and incorporates JPMorgan Chase's credit spread as observed through the CDS market to estimate the probability of default and loss given default as a result of a systemic event affecting the Firm. Structured notes DVA is estimated using the current fair value of the structured note as the exposure amount, and is otherwise consistent with the derivative DVA methodology.

The following table provides the credit adjustments, excluding the effect of any hedging activity, reflected within the Consolidated Balance Sheets as of the dates indicated.

| (in millions) | Sep 30, 2013 | Dec 31, 2012 |  |
| :---: | :---: | :---: | :---: |
| Derivative receivables balance (net of derivatives CVA) | \$ 66,788 | \$ | 74,983 |
| Derivatives CVA(a) | $(2,993)$ |  | $(4,238)$ |
| Derivative payables balance (net of derivatives DVA) | 60,785 |  | 70,656 |
| Derivatives DVA | (863) |  | (830) |
| Structured notes balance (net of structured notes DVA)(b)(c)(d) | 49,148 |  | 48,112 |
| Structured notes DVA | $(1,763)$ |  | $(1,712)$ |

(a) Derivatives CVA, gross of hedges, includes results managed by the credit portfolio and other lines of business within the Corporate \& Investment Bank ("CIB").
(b) Structured notes are predominantly financial instruments containing embedded derivatives. At September 30, 2013, and December 31, 2012, included $\$ 541$ million and $\$ 1.1$ billion, respectively, of plain vanilla financial instruments with fixed or floating rate coupons, that are not indexed to an underlying, for which the fair value option has been elected. For further information on fair value option see Note 4 on pages of 214-216 of JPMorgan Chase's 2012 Annual Report.
(c) Structured notes are recorded within long-term debt, other borrowed funds or deposits on the Consolidated Balance Sheets, depending upon their tenor and legal form.
(d) Structured notes are measured at fair value based on the Firm's election under the fair value option. For further information on these elections, see Note 4 on pages 130-132 of this Form 10-Q.

The following table provides the impact of credit adjustments on earnings in the respective periods, excluding the effect of any hedging activity.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Credit adjustments: |  |  |  |  |  |  |  |  |
| Derivative CVA(a) | \$ | 364 | \$ | 1,213 | \$ | 1,245 | \$ | 2,264 |
| Derivative DVA |  | (66) |  | (219) |  | 33 |  | (318) |
| Structured note DVA(b) |  | (331) |  | 8 |  | 51 |  | (45) |

(a) Derivatives CVA, gross of hedges, includes results managed by the credit portfolio and other lines of business within the CIB
(b) Structured notes are measured at fair value based on the Firm's election under the fair value option. For further information on these elections, see Note 4 on pages 130-132 of this Form 10-Q.

Assets and liabilities measured at fair value on a nonrecurring basis At September 30, 2013, assets measured at fair value on a nonrecurring basis were $\$ 2.2$ billion and predominantly consisted of loans that had fair value adjustments in the first nine months of 2013. At December 31, 2012, assets measured at fair value on a nonrecurring basis were $\$ 5.1$ billion, comprised predominantly of loans that had fair value adjustments in the twelve months of 2012. At September 30, 2013, $\$ 161$ million and $\$ 2.0$ billion of these assets were classified in levels 2 and 3 of the fair value hierarchy, respectively. At December 31, 2012, $\$ 667$ million and $\$ 4.4$ billion of these assets were classified in levels 2 and 3 of the fair value hierarchy, respectively. Liabilities measured at fair value on a nonrecurring basis were not significant at September 30, 2013, and December 31, 2012. For the three and nine months ended September 30, 2013 and 2012, there were no significant transfers between levels 1,2 , and 3 .
Of the $\$ 2.2$ billion of assets measured at fair value on a nonrecurring basis, $\$ 1.5$ billion related to residential real estate loans measured at the net realizable value of the underlying collateral (i.e., collateral-dependent loans and
other loans charged off in accordance with regulatory guidance). These amounts are classified as level 3 , as they are valued using a broker's price opinion and discounted based upon the Firm's experience with actual liquidation values. These discounts to the broker price opinions ranged from $18 \%$ to $59 \%$, with a weighted average of $29 \%$.
The total change in the recorded value of assets and liabilities for which a fair value adjustment has been included in the Consolidated Statements of Income for the three months ended September 30, 2013 and 2012, related to financial instruments held at those dates, was a reduction of $\$ 215$ million and $\$ 1.1$ billion, respectively; and for the nine months ended September 30, 2013 and 2012, were losses of $\$ 600$ million and $\$ 1.9$ billion, these reductions in recorded value were predominantly associated with loans. For information about the measurement of impaired collateral-dependent loans, and other loans where the carrying value is based on the fair value of the underlying collateral (e.g., residential mortgage loans charged off in accordance with regulatory guidance), see Note 14 on pages 250-275 of JPMorgan Chase's 2012 Annual Report.

Additional disclosures about the fair value of financial instruments that are not carried on the Consolidated Balance Sheets at fair value
The following table presents the carrying values and estimated fair values at September 30, 2013, and December 31, 2012, of financial assets and liabilities, excluding financial instruments which are carried at fair value on a recurring basis, and information is provided on their classification within the fair value hierarchy. For additional information regarding the financial instruments within the scope of this disclosure, and the methods and significant assumptions used to estimate their fair value, see Note 3 on pages 196-214 of JPMorgan Chase's 2012 Annual Report.

| (in billions) |  | September 30, 2013 |  |  |  |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying value |  | Estimated fair value hierarchy |  |  |  |  |  | Total estimated fair value |  | Carrying value |  | Estimated fair value hierarchy |  |  |  |  |  | Total estimated fair value |  |
|  |  | Level 1 | Level 2 |  | Level 3 |  | Level 1 |  | Level 2 |  | Level 3 |  |  |  |
| Financial assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ |  |  | 30.7 | \$ | 30.7 | \$ | - | \$ |  |  | - | \$ | 30.7 | \$ | 53.7 | \$ | 53.7 | \$ | - | \$ | - | \$ | 53.7 |
| Deposits with banks |  | 371.4 |  | 364.1 |  | 7.3 |  | - |  | 371.4 |  |  |  | 121.8 |  | 114.1 |  | 7.7 |  | - |  | 121.8 |
| Accrued interest and accounts receivable |  | 66.3 |  | - |  | 66.0 |  | 0.3 |  | 66.3 |  | 60.9 |  | - |  | 60.3 |  | 0.6 |  | 60.9 |
| Federal funds sold and securities purchased under resale agreements |  | 210.2 |  | - |  | 210.2 |  | - |  | 210.2 |  | 272.0 |  | - |  | 272.0 |  | - |  | 272.0 |
| Securities borrowed |  | 117.0 |  | - |  | 117.0 |  | - |  | 117.0 |  | 108.8 |  | - |  | 108.8 |  | - |  | 108.8 |
| Securities, held-to-maturity(a) |  | 4.5 |  | - |  | 4.6 |  | - |  | 4.6 |  | - |  | - |  | - |  | - |  | - |
| Loans, net of allowance for loan losses(b) |  | 709.0 |  | - |  | 19.0 |  | 691.6 |  | 710.6 |  | 709.3 |  | - |  | 26.4 |  | 685.4 |  | 711.8 |
| Other |  | 55.6 |  | - |  | 51.8 |  | 4.6 |  | 56.4 |  | 49.7 |  | - |  | 42.7 |  | 7.4 |  | 50.1 |
| Financial liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 1,274.3 | \$ | - | \$ | 1,273.4 | \$ | 1.2 | \$ | 1,274.6 | \$ | 1,187.9 | \$ | - | \$ | 1,187.2 | \$ | 1.2 | \$ | 1,188.4 |
| Federal funds purchased and securities loaned or sold under repurchase agreements |  | 212.7 |  | - |  | 212.7 |  | - |  | 212.7 |  | 235.7 |  | - |  | 235.7 |  | - |  | 235.7 |
| Commercial paper |  | 53.7 |  | - |  | 53.7 |  | - |  | 53.7 |  | 55.4 |  | - |  | 55.4 |  | - |  | 55.4 |
| Other borrowed funds |  | 17.8 |  | - |  | 17.8 |  | - |  | 17.8 |  | 15.0 |  | - |  | 15.0 |  | - |  | 15.0 |
| Accounts payable and other liabilities |  | 169.3 |  | - |  | 167.7 |  | 1.5 |  | 169.2 |  | 156.5 |  | - |  | 153.8 |  | 2.5 |  | 156.3 |
| Beneficial interests issued by consolidated VIEs |  | 47.0 |  | - |  | 43.6 |  | 3.3 |  | 46.9 |  | 62.0 |  | - |  | 57.7 |  | 4.4 |  | 62.1 |
| Long-term debt and junior subordinated deferrable interest debentures(c) |  | 233.6 |  | - |  | 234.7 |  | 5.8 |  | 240.5 |  | 218.2 |  | - |  | 220.0 |  | 5.4 |  | 225.4 |

(a) Carrying value includes unamortized discount or premium.

 the underlying collateral. The difference between the estimated fair value and carrying value of a financial asset or liability is the result of the different methodologies used to determine fair value as
 loss calculation; future loan income (interest and fees) is incorporated in a fair value calculation but is generally not considered in the allowance for loan losses. For a further discussion of the Firm's methodologies for estimating the fair value of loans and lending-related commitments, see pages 196-214 of JPMorgan Chase’s 2012 Annual Report and pages 116-130 of this Note.
(c) Carrying value includes unamortized original issue discount and other valuation adjustments.

The majority of the Firm's lending-related commitments are not carried at fair value on a recurring basis on the Consolidated Balance Sheets, nor are they actively traded. The carrying value and estimated fair value of the Firm's wholesale lending-related commitments were as follows for the periods indicated.

 value at the inception of guarantees.

The Firm does not estimate the fair value of consumer lending-related commitments. In many cases, the Firm can reduce or cancel these commitments by providing the borrower notice or, in some cases, without notice as permitted by law. For a further discussion of the valuation of lending-related commitments, see page 198 of JPMorgan Chase's 2012 Annual Report.

Trading assets and liabilities - average balances
Average trading assets and liabilities were as follows for the periods indicated.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Trading assets - debt and equity instruments | \$ | 315,575 | \$ | 331,399 | \$ | 347,649 | \$ | 344,433 |
| Trading assets - derivative receivables |  | 71,657 |  | 85,303 |  | 73,950 |  | 88,353 |
| Trading liabilities - debt and equity instruments(a) |  | 83,306 |  | 68,467 |  | 76,541 |  | 69,069 |
| Trading liabilities - derivative payables |  | 63,378 |  | 77,851 |  | 66,083 |  | 77,543 |

(a) Primarily represent securities sold, not yet purchased.

## Note 4 - Fair value option

For a discussion of the primary financial instruments for which the fair value option was previously elected, including the basis for those elections and the determination of instrument-specific credit risk, where relevant, see Note 4 on pages 214-216 of JPMorgan Chase's 2012 Annual Report.

## Changes in fair value under the fair value option election

The following table presents the changes in fair value included in the Consolidated Statements of Income for the three and nine months ended September 30, 2013 and 2012, for items for which the fair value option was elected. The profit and loss information presented below only includes the financial instruments that were elected to be measured at fair value; related risk management instruments, which are required to be measured at fair value, are not included in the table.

| (in millions) | Three months ended September 30, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  |  |  | 2012 |  |  |  |  |  |
|  | Principal transactions |  | Other income |  | Total changes in fair value recorded |  | Principaltransactions |  | Other income |  |  | Total changes in fair value recorded |
| Federal funds sold and securities purchased under resale agreements | \$ | 11 | \$ | - | \$ | 11 | \$ | 72 | \$ | - |  | 72 |
| Securities borrowed |  | (7) |  | - |  | (7) |  | 10 |  | - |  | 10 |
| Trading assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt and equity instruments, excluding loans |  | 138 |  | - |  | 138 |  | 157 |  | 2 | (c) | 159 |
| Loans reported as trading assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Changes in instrument-specific credit risk |  | 316 |  | (15) (c) |  | 301 |  | 416 |  | 22 | (c) | 438 |
| Other changes in fair value |  | (19) |  | 282 (c) |  | 263 |  | 46 |  | 2,284 | (c) | 2,330 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Changes in instrument-specific credit risk |  | 22 |  | - |  | 22 |  | 4 |  | - |  | 4 |
| Other changes in fair value |  | (10) |  | - |  | (10) |  | 99 |  | - |  | 99 |
| Other assets |  | 6 |  | (42) (d) |  | (36) |  | 2 |  | (28) | (d) | (26) |
| Deposits(a) |  | (150) |  | - |  | (150) |  | (95) |  | - |  | (95) |
| Federal funds purchased and securities loaned or sold under repurchase agreements |  | 8 |  | - |  | 8 |  | (16) |  | - |  | (16) |
| Other borrowed funds(a) |  | (112) |  | - |  | (112) |  | (454) |  | - |  | (454) |
| Trading liabilities |  | (9) |  | - |  | (9) |  | (35) |  | - |  | (35) |
| Beneficial interests issued by consolidated VIEs |  | (85) |  | - |  | (85) |  | (9) |  | - |  | (9) |
| Other liabilities |  | - |  | - |  | - |  | - |  | - |  | - |
| Long-term debt: |  |  |  |  |  |  |  |  |  |  |  |  |
| Changes in instrument-specific credit risk(a) |  | (163) |  | - |  | (163) |  | (166) |  | - |  | (166) |
| Other changes in fair value(b) |  | 502 |  | - |  | 502 |  | (565) |  | - |  | (565) |


| (in millions) | Nine months ended September 30, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  |  |  | 2012 |  |  |  |  |  |
|  | Principal transactions |  | Other income |  | Total changes in fair value recorded |  | Principal transactions |  | Other income |  |  | Total changes in fair value recorded |
| Federal funds sold and securities purchased under resale agreements | \$ | (347) | \$ | - | \$ | (347) | \$ | 245 | \$ | - |  | 245 |
| Securities borrowed |  | 11 |  | - |  | 11 |  | 24 |  | - |  | 24 |
| Trading assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt and equity instruments, excluding loans |  | 380 |  | 7 (c) |  | 387 |  | 495 |  | 5 | (c) | 500 |
| Loans reported as trading assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Changes in instrument-specific credit risk |  | 855 |  | 23 (c) |  | 878 |  | 1,225 |  | 51 | (c) | 1,276 |
| Other changes in fair value |  | (97) |  | 1,487 (c) |  | 1,390 |  | (128) |  | 5,643 | (c) | 5,515 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Changes in instrument-specific credit risk |  | 16 |  | - |  | 16 |  | (10) |  | - |  | (10) |
| Other changes in fair value |  | 11 |  | - |  | 11 |  | 674 |  | - |  | 674 |
| Other assets |  | 27 |  | (131) (d) |  | (104) |  | 2 |  | (291) | (d) | (289) |
| Deposits(a) |  | 147 |  | - |  | 147 |  | (256) |  | - |  | (256) |
| Federal funds purchased and securities loaned or sold under repurchase agreements |  | 53 |  | - |  | 53 |  | (43) |  | - |  | (43) |
| Other borrowed funds(a) |  | 268 |  | - |  | 268 |  | 393 |  | - |  | 393 |
| Trading liabilities |  | (41) |  | - |  | (41) |  | (23) |  | - |  | (23) |
| Beneficial interests issued by consolidated VIEs |  | (182) |  | - |  | (182) |  | (39) |  | - |  | (39) |
| Other liabilities |  | - |  | (1) (d) |  | (1) |  | - |  | - |  | - |
| Long-term debt: |  |  |  |  |  |  |  |  |  |  |  |  |
| Changes in instrument-specific credit risk(a) |  | 29 |  | - |  | 29 |  | (670) |  | - |  | (670) |
| Other changes in fair value(b) |  | 1,471 |  | - |  | 1,471 |  | (957) |  | - |  | (957) |

(a) Total changes in instrument-specific credit risk related to structured notes were $\$(331)$ million and $\$ 8$ million for the three months ended September 30, 2013 and 2012, and $\$ 51$ million and $\$(45)$ million for the nine months ended September 30, 2013 and 2012, respectively. These totals include adjustments for structured notes classified within deposits and other borrowed funds, as well as long-term debt.
(b) Structured notes are predominantly financial instruments containing embedded derivatives. Where present, the embedded derivative is the primary driver of risk. Although the risk associated with the structured notes is actively managed, the gains/(losses) reported in this table do not include the income statement impact of the risk management instruments used to manage such risk.
(c) Reported in mortgage fees and related income.
(d) Reported in other income.

Difference between aggregate fair value and aggregate remaining contractual principal balance outstanding
The following table reflects the difference between the aggregate fair value and the aggregate remaining contractual principal balance outstanding as of September 30, 2013, and December 31, 2012, for loans, long-term debt and long-term beneficial interests for which the fair value option has been elected.

|  | September 30, 2013 |  |  | December 31, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | Contractual principal outstanding | Fair value | Fair value over/(under) contractual principal outstanding | Contractual principal outstanding | Fair value | Fair value over/(under) contractual principal outstanding |

Loans(a)
Nonaccrual loans

| Loans reported as trading assets | \$ | 5,007 |  | \$ | 1,267 | \$ | $(3,740)$ | \$ | 4,217 |  | \$ | 960 | \$ | $(3,257)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans | 90 |  |  | 46 |  | (44) |  | 116 |  |  | 64 |  |  | (52) |
| Subtotal |  | 5,097 |  |  | 1,313 |  | $(3,784)$ |  | 4,333 |  |  | 1,024 |  | $(3,309)$ |
| All other performing loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans reported as trading assets |  | 37,088 |  |  | 33,697 |  | $(3,391)$ |  | 44,084 |  |  | 40,581 |  | $(3,503)$ |
| Loans |  | 1,802 |  |  | 1,715 |  | (87) |  | 2,211 |  |  | 2,099 |  | (112) |
| Total loans | \$ | 43,987 |  | \$ | 36,725 | \$ | $(7,262)$ | \$ | 50,628 |  | \$ | 43,704 | \$ | $(6,924)$ |
| Long-term debt |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal-protected debt | \$ | 16,076 | (c) | \$ | 16,499 | \$ | 423 | \$ | 16,541 | (c) | \$ | 16,391 | \$ | (150) |
| Nonprincipal-protected debt(b) |  | NA |  |  | 13,264 |  | NA |  | NA |  |  | 14,397 |  | NA |
| Total long-term debt |  | NA |  | \$ | 29,763 |  | NA |  | NA |  | \$ | 30,788 |  | NA |
| Long-term beneficial interests |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonprincipal-protected debt(b) |  | NA |  | \$ | 1,822 |  | NA |  | NA |  | \$ | 1,170 |  | NA |
| Total long-term beneficial interests |  | NA |  | \$ | 1,822 |  | NA |  | NA |  | \$ | 1,170 |  | NA |

(a) There were no performing loans which were ninety days or more past due as of September 30, 2013, and December 31, 2012.
(b) Remaining contractual principal is not applicable to nonprincipal-protected notes. Unlike principal-protected structured notes, for which the Firm is obligated to return a stated amount of principal at the maturity of the note, nonprincipal-protected structured notes do not obligate the Firm to return a stated amount of principal at maturity, but to return an amount based on the erformance of an underlying variable or derivative feature embedded in the note
(c) Where the Firm issues principal-protected zero-coupon or discount notes, the balance reflected as the remaining contractual principal is the final principal payment at maturity.

At September 30, 2013, and December 31, 2012, the contractual amount of letters of credit for which the fair value option was elected was $\$ 4.6$ billion and $\$ 4.5$ billion, respectively, with a corresponding fair value of $\$(103)$ million and $\$(75)$ million, respectively. For further information regarding off-balance sheet lending-related financial instruments, see Note 29 on pages 308-315 of JPMorgan Chase's 2012 Annual Report, and Note 21 on pages 195-199 of this Form 10-Q.

## Structured note products by balance sheet classification and risk component

The table below presents the fair value of the structured notes issued by the Firm, by balance sheet classification and the primary risk to which the structured notes’ embedded derivative relates.

|  | September 30, 2013 |  |  |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | Long-termdebt |  | $\begin{aligned} & \text { Other } \\ & \text { borrowed } \\ & \text { funds } \end{aligned}$ |  | Deposits |  | Total |  | Long-termdebt |  | Other borrowed funds |  | Deposits |  | Total |  |
| Risk exposure |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate | \$ | 9,735 | \$ | 160 | \$ | 1,407 | \$ | 11,302 | \$ | 8,669 | \$ | 1,143 | \$ | 559 | \$ | 10,371 |
| Credit |  | 4,479 |  | 18 |  | - |  | 4,497 |  | 6,166 |  | - |  | - |  | 6,166 |
| Foreign exchange |  | 2,467 |  | 140 |  | 22 |  | 2,629 |  | 2,819 |  | - |  | 29 |  | 2,848 |
| Equity |  | 11,744 |  | 11,524 |  | 3,756 |  | 27,024 |  | 11,580 |  | 9,809 |  | 2,972 |  | 24,361 |
| Commodity |  | 1,203 |  | 355 |  | 1,597 |  | 3,155 |  | 1,379 |  | 332 |  | 1,555 |  | 3,266 |
| Total structured notes | \$ | 29,628 | \$ | 12,197 | \$ | 6,782 | \$ | 48,607 | \$ | 30,613 | \$ | 11,284 | \$ | 5,115 | \$ | 47,012 |

## Note 5 - Derivative instruments

JPMorgan Chase makes markets in derivatives for customers and also uses derivatives to hedge or manage its own risk exposures. For a further discussion of the Firm's use of and accounting policies regarding derivative instruments, see Note 6 on pages 218-227 of JPMorgan Chase’s 2012 Annual Report.
The Firm's disclosures are based on the accounting treatment and purpose of these derivatives. A limited number of the Firm's derivatives are designated in hedge
accounting relationships and are disclosed according to the type of hedge (fair value hedge, cash flow hedge, or net investment hedge). Derivatives not designated in hedge accounting relationships include certain derivatives that are used to manage certain risks associated with specified assets or liabilities ("specified risk management" positions) as well as derivatives used in the Firm's market-making businesses or for other purposes.

The following table outlines the Firm's primary uses of derivatives and the related hedge accounting designation or disclosure category.

| Type of Derivative | Use of Derivative | Designation and disclosure | Affected segment or unit | $\begin{gathered} \text { 10-Q page } \\ \text { reference } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Manage specifically identified risk exposures in qualifying hedge accounting relationships: |  |  |  |  |
| - Interest rate | Hedge fixed rate assets and liabilities | Fair value hedge | Corporate/PE | 139-140 |
| - Interest rate | Hedge floating rate assets and liabilities | Cash flow hedge | Corporate/PE | 141 |
| - Foreign exchange | Hedge foreign currency-denominated assets and liabilities | Fair value hedge | Corporate/PE | 139-140 |
| - Foreign exchange | Hedge forecasted revenue and expense | Cash flow hedge | Corporate/PE | 141 |
| - Foreign exchange | Hedge the value of the Firm's investments in non-U.S. subsidiaries | Net investment hedge | Corporate/PE | 142 |
| - Commodity | Hedge commodity inventory | Fair value hedge | CIB | 139-140 |
| Manage specifically identified risk exposures not designated in qualifying hedge accounting relationships: |  |  |  |  |
| - Interest rate | Manage the risk of the mortgage pipeline, warehouse loans and MSRs | Specified risk management | CCB | 142 |
| - Credit | Manage the credit risk of wholesale lending exposures | Specified risk management | CIB | 142 |
| - Credit(a) | Manage the credit risk of certain AFS securities | Specified risk management | Corporate/PE | 142 |
| - Commodity | Manage the risk of certain commodities-related contracts and investments | Specified risk management | CIB | 142 |
| - Interest rate and foreign exchange | Manage the risk of certain other specified assets and liabilities | Specified risk management | Corporate/PE | 142 |
| Market-making derivatives and other activities: |  |  |  |  |
| - Various | Market-making and related risk management | Market-making and other | CIB | 142 |
| - Various(b) | Other derivatives, including the synthetic credit portfolio | Market-making and other | CIB, Corporate/PE | 142 |

(a) Includes a limited number of single-name credit derivatives used to mitigate the credit risk arising from specified AFS securities.
(b) The synthetic credit portfolio is a portfolio of index credit derivatives, including short and long positions, that was held by CIO. On July 2, 2012, CIO transferred the synthetic credit portfolio, other than a portion that aggregated to a notional amount of approximately $\$ 12$ billion, to CIB. The positions making up the portion of the synthetic credit portfolio retained by CIO on July 2 , 2012, were effectively closed out during the third quarter of 2012. The results of the synthetic credit portfolio, including the portion transferred to CIB, have been included in the gains and losses on derivatives related to market-making activities and other derivatives category on page 142 of this Note.

## Notional amount of derivative contracts

The following table summarizes the notional amount of derivative contracts outstanding as of September 30, 2013, and December 31, 2012.

| (in billions) | Notional amounts(c) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30,$2013$ |  | December 31, 2012 |  |
| Interest rate contracts |  |  |  |  |
| Swaps(a) | \$ | 36,411 | \$ | 33,129 |
| Futures and forwards |  | 12,124 |  | 11,824 |
| Written options |  | 4,164 |  | 3,866 |
| Purchased options |  | 4,281 |  | 3,911 |
| Total interest rate contracts |  | 56,980 |  | 52,730 |
| Credit derivatives(b) |  | 5,944 |  | 5,981 |
| Foreign exchange contracts |  |  |  |  |
| Cross-currency swaps(a) |  | 3,544 |  | 3,409 |
| Spot, futures and forwards |  | 3,956 |  | 4,033 |
| Written options |  | 733 |  | 651 |
| Purchased options |  | 726 |  | 661 |
| Total foreign exchange contracts |  | 8,959 |  | 8,754 |
| Equity contracts |  |  |  |  |
| Swaps |  | 204 |  | 163 |
| Futures and forwards |  | 45 |  | 49 |
| Written options |  | 414 |  | 442 |
| Purchased options |  | 462 |  | 403 |
| Total equity contracts |  | 1,125 |  | 1,057 |
| Commodity contracts |  |  |  |  |
| Swaps(a) |  | 256 |  | 312 |
| Spot, futures and forwards |  | 133 |  | 190 |
| Written options(a) |  | 239 |  | 262 |
| Purchased options |  | 226 |  | 260 |
| Total commodity contracts |  | 854 |  | 1,024 |
| Total derivative notional amounts | \$ | 73,862 | \$ | 69,546 |

(a) The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.
(b) Primarily consists of credit default swaps. For more information on volumes and types of credit derivative contracts, see the Credit derivatives discussion on pages 143-144 of this Note.
(c) Represents the sum of gross long and gross short third-party notional derivative contracts.

While the notional amounts disclosed above give an indication of the volume of the Firm's derivatives activity, the notional amounts significantly exceed, in the Firm's view, the possible losses that could arise from such transactions. For most derivative transactions, the notional amount is not exchanged; it is used simply as a reference to calculate payments.

## Impact of derivatives on the Consolidated Balance Sheets

The following table summarizes information on derivative receivables and payables (before and after netting adjustments) that are reflected on the Firm's Consolidated Balance Sheets as of September 30, 2013, and December 31, 2012, by accounting designation (e.g., whether the derivatives were designated in qualifying hedge accounting relationships or not) and contract type.

## Derivative receivables and payables(a)

|  | Gross derivative receivables |  |  |  |  | Net derivative receivables(c) |  | Gross derivative payables |  |  |  |  |  | Net derivative payables(c) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2013 (in millions) | Not designated as hedges | $\begin{gathered} \text { Designated as } \\ \text { hedges } \end{gathered}$ |  | Total derivative receivables |  |  |  | Not designated ashedges |  | Designated as hedges |  | Total derivative payables |  |  |  |
| Trading assets and liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate | \$ 928,832 | \$ | 3,590 | \$ | 932,422 | \$ | 29,346 | \$ | 895,512 | \$ | 4,168 | \$ | 899,680 | \$ | 16,393 |
| Credit | 85,875 |  | - |  | 85,875 |  | 2,102 |  | 84,512 |  | - |  | 84,512 |  | 2,533 |
| Foreign exchange | 167,365 |  | 1,020 |  | 168,385 |  | 13,505 |  | 181,906 |  | 2,052 |  | 183,958 |  | 16,869 |
| Equity | 54,992 |  | - |  | 54,992 |  | 12,951 |  | 58,899 |  | - |  | 58,899 |  | 15,811 |
| Commodity | 38,018 |  | 1,410 |  | 39,428 |  | 8,884 |  | 40,780 |  | 34 |  | 40,814 |  | 9,179 |
| Total fair value of trading assets and liabilities | \$ 1,275,082 | \$ | 6,020 | \$ | 1,281,102 | \$ | 66,788 | \$ | 1,261,609 | \$ | 6,254 | \$ | 1,267,863 | \$ | 60,785 |


| December 31, 2012 (in millions) | Gross derivative receivables |  |  |  |  |  | Net derivative receivables(c) |  | Gross derivative payables |  |  |  |  |  | Net derivative payables(c) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not designated as hedges |  | Designated as hedges |  | Total derivative receivables |  |  |  | Not designated as hedges |  | Designated as hedges |  | Total derivative payables |  |  |  |
| Trading assets and liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate(b) | \$ | 1,296,503 | \$ | 6,064 | \$ | 1,302,567 | \$ | 39,205 | \$ | 1,257,599 | \$ | 3,120 | \$ | 1,260,719 | \$ | 24,906 |
| Credit |  | 100,310 |  | - |  | 100,310 |  | 1,735 |  | 100,027 |  | - |  | 100,027 |  | 2,504 |
| Foreign exchange(b) |  | 173,363 |  | 1,577 |  | 174,940 |  | 14,142 |  | 186,404 |  | 2,133 |  | 188,537 |  | 18,601 |
| Equity(b) |  | 42,662 |  | - |  | 42,662 |  | 9,266 |  | 44,534 |  | - |  | 44,534 |  | 11,819 |
| Commodity(b) |  | 43,216 |  | 586 |  | 43,802 |  | 10,635 |  | 46,998 |  | 644 |  | 47,642 |  | 12,826 |
| Total fair value of trading assets and liabilities | \$ | 1,656,054 | \$ | 8,227 | \$ | 1,664,281 | \$ | 74,983 | \$ | 1,635,562 | \$ | 5,897 | \$ | 1,641,459 | \$ | 70,656 |

(a) Balances exclude structured notes for which the fair value option has been elected. See Note 4 on pages 130-132 of this Form 10-Q for further information.
(b) The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.
 master netting agreement exists.

The following table presents, as of September 30, 2013, and December 31, 2012, the gross and net derivative receivables by contract and settlement type. Derivative receivables have been netted on the Consolidated Balance Sheets against derivative payables to the same counterparty with respect to derivative contracts for which the Firm has obtained an appropriate legal opinion with respect to the master netting agreement. Where such a legal opinion has not been either sought or obtained, the receivables are not eligible under U.S. GAAP for netting against related derivative payables on the Consolidated Balance Sheets, and are shown separately in the table below.

|  | September 30, 2013 |  |  | December 31, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | Gross derivative receivables | Amounts netted on the Consolidated balance sheets | Net derivative receivables | Gross derivative receivables | Amounts netted on the Consolidated balance sheets | Net derivative receivables |

## U.S. GAAP nettable derivative receivables


(a) The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.
(b) Exchange traded derivative amounts that relate to futures contracts are settled daily.
(c) Included cash collateral netted of $\$ 63.1$ billion and $\$ 79.2$ billion at September 30, 2013, and December 31, 2012, respectively.

The following table presents, as of September 30, 2013, and December 31, 2012, the gross and net derivative payables by contract and settlement type. Derivative payables have been netted on the Consolidated Balance Sheets against derivative receivables to the same counterparty with respect to derivative contracts for which the Firm has obtained an appropriate legal opinion with respect to the master netting agreement. Where such a legal opinion has not been either sought or obtained, the payables are not eligible under U.S. GAAP for netting against related derivative receivables on the Consolidated Balance Sheets, and are shown separately in the table below.

| (in millions) | September 30, 2013 |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Gross derivative } \\ \text { payables } \\ \hline \end{gathered}$ |  | Amounts netted on the Consolidated balance sheets |  | Net derivative payables |  | Gross derivative payables |  | Amounts netted on the Consolidated balance sheets |  | Net derivative payables |  |
| U.S. GAAP nettable derivative payables |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate contracts: |  |  |  |  |  |  |  |  |  |  |  |  |
| OTC(a) | \$ | 529,210 | \$ | $(514,932)$ | \$ | 14,278 | \$ | 774,769 | \$ | $(754,050)$ | \$ | 20,719 |
| OTC-cleared |  | 368,886 |  | $(368,355)$ |  | 531 |  | 482,018 |  | $(481,763)$ |  | 255 |
| Exchange traded(b) |  | - |  | - |  | - |  | - |  | - |  | - |
| Total interest rate contracts |  | 898,096 |  | $(883,287)$ |  | 14,809 |  | 1,256,787 |  | $(1,235,813)$ |  | 20,974 |
| Credit contracts: |  |  |  |  |  |  |  |  |  |  |  |  |
| OTC |  | 71,339 |  | $(69,751)$ |  | 1,588 |  | 89,170 |  | $(88,151)$ |  | 1,019 |
| OTC-cleared |  | 12,432 |  | $(12,228)$ |  | 204 |  | 9,372 |  | $(9,372)$ |  | - |
| Total credit contracts |  | 83,771 |  | $(81,979)$ |  | 1,792 |  | 98,542 |  | $(97,523)$ |  | 1,019 |
| Foreign exchange contracts: |  |  |  |  |  |  |  |  |  |  |  |  |
| OTC(a) |  | 178,304 |  | $(166,977)$ |  | 11,327 |  | 181,166 |  | $(169,913)$ |  | 11,253 |
| OTC-cleared |  | 113 |  | (112) |  | 1 |  | 29 |  | (23) |  | 6 |
| Exchange traded(b) |  | - |  | - |  | - |  | - |  | - |  | - |
| Total foreign exchange contracts |  | 178,417 |  | $(167,089)$ |  | 11,328 |  | 181,195 |  | $(169,936)$ |  | 11,259 |
| Equity contracts: |  |  |  |  |  |  |  |  |  |  |  |  |
| OTC |  | 34,416 |  | $(30,599)$ |  | 3,817 |  | 28,320 |  | $(23,948)$ |  | 4,372 |
| OTC-cleared |  | - |  | - |  | - |  | - |  | - |  | - |
| Exchange traded(b) |  | 19,623 |  | $(12,489)$ |  | 7,134 |  | 12,000 |  | $(8,767)$ |  | 3,233 |
| Total equity contracts |  | 54,039 |  | $(43,088)$ |  | 10,951 |  | 40,320 |  | $(32,715)$ |  | 7,605 |
| Commodity contracts: |  |  |  |  |  |  |  |  |  |  |  |  |
| OTC(a) |  | 20,642 |  | $(16,596)$ |  | 4,046 |  | 28,761 |  | $(22,409)$ |  | 6,352 |
| OTC-cleared |  | - |  | - |  | - |  | - |  | - |  | - |
| Exchange traded(b) |  | 16,397 |  | $(15,039)$ |  | 1,358 |  | 14,488 |  | $(12,407)$ |  | 2,081 |
| Total commodity contracts |  | 37,039 |  | $(31,635)$ |  | 5,404 |  | 43,249 |  | $(34,816)$ |  | 8,433 |
| Derivative payables with appropriate legal opinions | \$ | 1,251,362 | \$ | $(1,207,078) \quad$ (c) | \$ | 44,284 | \$ | 1,620,093 | \$ | $(1,570,803)$ (c) | \$ | 49,290 |
| Derivative payables where an appropriate legal opinion has not been either sought or obtained |  | 16,501 |  |  |  | 16,501 |  | 21,366 |  |  |  | 21,366 |
| Total derivative payables recognized on the Consolidated Balance Sheets | \$ | 1,267,863 |  |  | \$ | 60,785 | \$ | 1,641,459 |  |  | \$ | 70,656 |

(a) The prior period amounts have been revised. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.
(b) Exchange traded derivative balances that relate to futures contracts are settled daily.
(c) Included cash collateral netted of $\$ 55.8$ billion and $\$ 60.7$ billion related to OTC and OTC-cleared derivatives at September 30, 2013, and December 31, 2012, respectively.

In addition to the cash collateral received and transferred that is presented on a net basis with net derivative receivables and payables, the Firm receives and transfers additional collateral (financial instruments and cash). These amounts mitigate counterparty credit risk associated with the Firm's derivative instruments but are not eligible for net presentation, because (a) the collateral is non-cash
financial instruments (generally U.S. government and agency securities and other G7 government bonds), (b) the amount of collateral held or transferred exceeds the fair value exposure, at the individual counterparty level, as of the date presented, or (c) the collateral relates to derivative receivables or payables where an appropriate legal opinion has not been either sought or obtained.

The following tables present information regarding certain non-cash financial instrument collateral received and transferred as of September 30, 2013, and December 31, 2012, that is not eligible for net presentation under U.S. GAAP. The collateral included in these tables relates only to the derivative instruments with appropriate legal opinions and excludes additional collateral that exceeds the fair value exposure and excludes all collateral related to derivative instruments where an appropriate legal opinion has not been either sought or obtained.

## Derivative receivable collateral

|  | September 30, 2013 |  |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | Net derivative receivables |  | Collateral not nettable on the Consolidated balance sheets |  | $\begin{gathered} \text { Net } \\ \text { exposure } \end{gathered}$ |  |  | Net derivative receivables |  | Collateral not nettable on the Consolidated balance sheets |  | $\begin{gathered} \text { Net } \\ \text { exposure } \end{gathered}$ |  |  |
| Derivative receivables with appropriate legal opinions | \$ | 52,690 | \$ | $(10,131)$ | (a) | \$ | 42,559 | \$ | 45,982 | \$ | $(11,350)$ | (a) | \$ | 34,632 |

## Derivative payable collateral(b)

|  | September 30, 2013 |  |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | Net derivative payables |  | Collateral not nettable on the Consolidated balance sheets |  | $\begin{gathered} \text { Net } \\ \text { amount(c) } \end{gathered}$ |  |  | Net derivative payables |  | Collateral not nettable on the Consolidated balance sheets |  | $\begin{aligned} & \text { Net } \\ & \text { amount(c) } \end{aligned}$ |  |  |
| Derivative payables with appropriate legal opinions | \$ | 44,284 | \$ | $(8,538)$ | (a) | \$ | 35,746 | \$ | 49,290 | \$ | $(20,109)$ | (a) | \$ | 29,181 |

(a) Represents liquid security collateral as well as cash collateral held at third party custodians. For some counterparties, the collateral amounts of financial instruments may exceed the derivative receivables and derivative payables balances. Where this is the case, the total amount reported is limited to the net derivative receivables and net derivative payables balances with that counterparty.
(b) Derivative payable collateral relates only to OTC and OTC-cleared derivative instruments. Amounts exclude collateral transferred related to exchange-traded derivative instruments.
(c) Net amount represents exposure of counterparties to the Firm.

## Liquidity risk and credit-related contingent features

For a more detailed discussion of liquidity risk and credit-related contingent features related to the Firm's derivative contracts, see Note 6 on pages 218-227 of JPMorgan Chase’s 2012 Annual Report.
The following table shows the aggregate fair value of net derivative payables related to OTC and OTC-cleared derivatives that contain contingent collateral or termination features that may be triggered upon a ratings downgrade, and the associated collateral the Firm has posted in the normal course of business, at September 30, 2013, and December 31, 2012.

OTC and OTC-cleared derivative payables containing downgrade triggers

|  | September 30, <br> 2013 |  | December 31, 2012 |
| :--- | :---: | :---: | ---: |
| (in millions) | $\mathbf{2 6 , 6 0 8}$ | $\$$ | 40,844 |
| Aggregate fair value of net derivative payables | $\$$ | $\mathbf{2 1 , 9 5 4}$ | 34,414 |
| Collateral posted |  |  |  |

The following table shows the impact of a single-notch and two-notch downgrade of the long-term issuer ratings of JPMorgan Chase \& Co. and its subsidiaries, predominantly JPMorgan Chase Bank, National Association ("JPMorgan Chase Bank, N.A."), at September 30, 2013, and December 31, 2012, related to OTC and OTC-cleared derivative contracts with contingent collateral or termination features that may be triggered upon a ratings downgrade. Derivatives contracts generally require additional collateral to be posted or terminations to be triggered when the predefined threshold rating is breached. A downgrade by a single rating agency that does not result in a rating lower than a preexisting corresponding rating provided by another major rating agency will generally not result in additional collateral, except in certain instances in which additional initial margin may be required upon a ratings downgrade, or termination payment requirements. The liquidity impact in the table is calculated based upon a downgrade below the lowest current rating of the rating agencies referred to in the derivative contract.

## Liquidity impact of downgrade triggers on OTC and <br> OTC-cleared derivatives

|  | September 30, 2013 |  |  |  | December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | Single-notch downgrade |  | Two-notch downgrade |  | Single-notch downgrade |  | Two-notch downgrade |  |
| Amount of additional collateral to be posted upon downgrade(a) |  |  |  |  |  |  |  |  |
|  | \$ | 947 | \$ | 3,334 | \$ | 1,234 | \$ | 4,090 |
| Amount required to settle contracts with termination triggers upon downgrade(b) |  |  |  |  |  |  |  |  |
|  |  | 673 |  | 1,014 |  | 857 |  | 1,270 |

(a) Includes the additional collateral to be posted for initial margin. Prior period amounts have been revised to conform with the current presentation.
(b) Amounts represent fair value of derivative payables, and do not reflect collateral posted.

## Impact of derivatives on the Consolidated Statements of Income

The following tables provide information related to gains and losses recorded on derivatives based on their hedge accounting designation or purpose.
Fair value hedge gains and losses
The following tables present derivative instruments, by contract type, used in fair value hedge accounting relationships, as well as pretax gains/(losses) recorded on such derivatives and the related hedged items for the three and nine months ended September 30, 2013 and 2012, respectively. The Firm includes gains/(losses) on the hedging derivative and the related hedged item in the same line item in the Consolidated Statements of Income, primarily principal transactions revenue and net interest income. For additional information regarding amounts recorded in principal transactions revenue, see Note 6 on pages 145-146 of this Form 10-Q.

| Three months ended September 30, 2013 (in millions) | Gains/(losses) recorded in income |  |  |  |  |  | Income statement impact due to: |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Derivatives |  | Hedged items |  | Total income statement impact |  | Hedgeineffectiveness(d) |  | Excludedcomponents(e) |  |
| Contract type |  |  |  |  |  |  |  |  |  |  |
| Interest rate(a) | \$ | (151) | \$ | 484 | \$ | 333 | \$ | (18) | \$ | 351 |
| Foreign exchange(b) |  | $(3,766)$ |  | 3,701 |  | (65) |  | - |  | (65) |
| Commodity(c) |  | (842) |  | 547 |  | (295) |  | 18 |  | (313) |
| Total | \$ | $(4,759)$ | \$ | 4,732 | \$ | (27) | \$ | - | \$ | (27) |


| Three months ended September 30, 2012 (in millions) | Gains/(losses) recorded in income |  |  |  |  |  | Income statement impact due to: |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Derivatives |  | Hedged items |  | Total income statement impact |  | Hedge ineffectiveness(d) |  | Excludedcomponents(e) |  |
| Contract type |  |  |  |  |  |  |  |  |  |  |
| Interest rate(a) | \$ | (187) | \$ | 281 | \$ | 94 | \$ | (35) | \$ | 129 |
| Foreign exchange(b) |  | $(2,580)$ |  | 2,521 |  | (59) |  | - |  | (59) |
| Commodity(c) |  | $(2,485)$ |  | 1,685 |  | (800) |  | (9) |  | (791) |
| Total | \$ | $(5,252)$ | \$ | 4,487 | \$ | (765) | \$ | (44) | \$ | (721) |


| Nine months ended September 30, 2013 (in millions) | Gains/(losses) recorded in income |  |  |  |  |  | Income statement impact due to: |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Derivatives |  | Hedged items |  | Total income statement impact |  | $\begin{gathered} \hline \text { Hedge } \\ \text { ineffectiveness(d) } \end{gathered}$ |  | Excludedcomponents(e) |  |
| Contract type |  |  |  |  |  |  |  |  |  |  |
| Interest rate(a) | \$ | $(2,757)$ | \$ | 3,793 | \$ | 1,036 | \$ | (118) | \$ | 1,154 |
| Foreign exchange(b) |  | 267 |  | (419) |  | (152) |  | - |  | (152) |
| Commodity(c) |  | 366 |  | $(1,265)$ |  | (899) |  | 6 |  | (905) |
| Total | \$ | $(2,124)$ | \$ | 2,109 | \$ | (15) | \$ | (112) | \$ | 97 |


| Nine months ended September 30, 2012 (in millions) | Gains/(losses) recorded in income |  |  |  |  |  | Income statement impact due to: |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Derivatives |  | Hedged items |  | Total income statement impact |  | $\begin{gathered} \hline \text { Hedge } \\ \text { ineffectiveness(d) } \end{gathered}$ |  | Excludedcomponents(e) |  |
| Contract type |  |  |  |  |  |  |  |  |  |  |
| Interest rate(a) | \$ | (800) | \$ | 1,171 | \$ | 371 | \$ | - | \$ | 371 |
| Foreign exchange(b) |  | $(1,104)$ |  | 950 |  | (154) |  | - |  | (154) |
| Commodity(c) |  | $(3,265)$ |  | 2,186 |  | $(1,079)$ |  | 44 |  | $(1,123)$ |
| Total | \$ | $(5,169)$ | \$ | 4,307 | \$ | (862) | \$ | 44 | \$ | (906) |

(a) Primarily consists of hedges of the benchmark (e.g., London Interbank Offered Rate ("LIBOR")) interest rate risk of fixed-rate long-term debt and AFS securities. Gains and losses were recorded in net interest income. The current presentation excludes accrued interest. Prior period amounts have been revised to conform with the current presentation.
 hedged items, due to changes in foreign currency rates, were recorded in principal transactions revenue and net interest income.
(c) Consists of overall fair value hedges of physical commodities inventories that are generally carried at the lower of cost or market (market approximates fair value). Gains and losses were recorded in principal transactions revenue.
(d) Hedge ineffectiveness is the amount by which the gain or loss on the designated derivative instrument does not exactly offset the gain or loss on the hedged item attributable to the hedged risk.
(e) The assessment of hedge effectiveness excludes certain components of the changes in fair values of the derivatives and hedged items such as forward points on foreign exchange forward contracts and time values.

## Cash flow hedge gains and losses

The following tables present derivative instruments, by contract type, used in cash flow hedge accounting relationships, and the pretax gains/(losses) recorded on such derivatives, for the three and nine months ended September 30, 2013 and 2012. The Firm includes the gain/(loss) on the hedging derivative and the change in cash flows on the hedged item in the same line item in the Consolidated Statements of Income.


| Three months ended September 30, 2012 (in millions) | Gains/(losses) recorded in income and other comprehensive income/(loss)(c) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Derivatives - effective portion reclassified from AOCI to income |  | Hedge ineffectiveness recorded directly in income(d) |  | Total income statement impact |  | Derivatives effective portion recorded in OCI |  | Total change in OCI for period |  |  |
| Contract type |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate(a) | \$ | 5 | \$ | - | \$ | 5 | \$ | (11) | \$ |  | (16) |
| Foreign exchange(b) |  | 14 |  | - |  | 14 |  | 67 |  |  | 53 |
| Total | \$ | 19 | \$ | - | \$ | 19 | \$ | 56 | \$ |  | 37 |


| Nine months ended September 30, 2013 (in millions) | Gains/(losses) recorded in income and other comprehensive income/(loss)(c) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Derivatives - effective portion reclassified from AOCI to income |  | Hedge ineffectiveness recorded directly in income(d) |  | Total income statement impact |  | Derivatives effective portion recorded in OCI |  | Total change in OCI for period |  |  |
| Contract type |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate(a) | \$ | (56) | \$ | - | \$ | (56) | \$ | (529) | \$ |  | (473) |
| Foreign exchange(b) |  | (14) |  | - |  | (14) |  | (7) |  |  | 7 |
| Total | \$ | (70) | \$ | - | \$ | (70) | \$ | (536) | \$ |  | (466) |


| Nine months ended September 30, 2012 (in millions) | Gains/(losses) recorded in income and other comprehensive income/(loss)(c) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Derivatives - effective portion reclassified from AOCI to income |  | Hedge ineffectiveness recorded directly in income(d) |  | Total income statement impact |  | Derivatives effective portion recorded in OCI |  | Total change in OCI for period |  |  |
| Contract type |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate(a) | \$ | 33 | \$ | 5 | \$ | 38 | \$ | 9 | \$ |  | (24) |
| Foreign exchange(b) |  | 11 |  | - |  | 11 |  | 134 |  |  | 123 |
| Total | \$ | 44 | \$ | 5 | \$ | 49 | \$ | 143 | \$ |  | 99 |

(a) Primarily consists of benchmark interest rate hedges of LIBOR-indexed floating-rate assets and floating-rate liabilities. Gains and losses were recorded in net interest income.
(b) Primarily consists of hedges of the foreign currency risk of non-U.S. dollar-denominated revenue and expense. The income statement classification of gains and losses follows the hedged item primarily net interest income, noninterest revenue and compensation expense
(c) The Firm did not experience any forecasted transactions that failed to occur for the three and nine months ended September 30, 2013 and 2012.
(d) Hedge ineffectiveness is the amount by which the cumulative gain or loss on the designated derivative instrument exceeds the present value of the cumulative expected change in cash flows on the hedged item attributable to the hedged risk.

Over the next 12 months, the Firm expects that $\$ 14$ million (after-tax) of net losses recorded in accumulated other comprehensive income ("AOCI") at September 30, 2013, related to cash flow hedges will be recognized in income. The maximum length of time over which forecasted transactions are hedged is 10 years, and such transactions primarily relate to core lending and borrowing activities.

## Net investment hedge gains and losses

The following table presents hedging instruments, by contract type, that were used in net investment hedge accounting relationships, and the pretax gains/(losses) recorded on such instruments for the three and nine months ended September 30, 2013 and 2012.

| Three months ended September 30, (in millions) | Gains/(losses) recorded in income and other comprehensive income/(loss) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 |  |  |  |
|  | Excluded components recorded directly in income(a) | Effective portion recorded in OCI |  | Excluded components recorded directly in income(a) |  | Effective portion recorded in OCI |  |
| Foreign exchange derivatives | \$ (112) | \$ | (343) | \$ | (101) | \$ | (404) |
|  | Gains/(losses) recorded in income and other comprehensive income/(loss) |  |  |  |  |  |  |
|  | 2013 |  |  | 2012 |  |  |  |
| Nine months ended September 30, (in millions) | Excluded components recorded directly in income(a) |  |  |  | ponents rectly <br> (a) |  |  |
| Foreign exchange derivatives | \$ (274) | \$ | 648 | \$ | (236) | \$ | (191) |

(a) Certain components of hedging derivatives are permitted to be excluded from the assessment of hedge effectiveness, such as forward points on foreign exchange forward contracts. Amounts related to excluded components are recorded in current-period income. The Firm measures the ineffectiveness of net investment hedge accounting relationships based on changes in spot foreign currency rates, and therefore there was no ineffectiveness for net investment hedge accounting relationships during the three and nine months ended September 30, 2013 and 2012.

## Gains and losses on derivatives used for specified risk management purposes

The following table presents pretax gains/(losses) recorded on a limited number of derivatives, not designated in hedge accounting relationships, that are used to manage risks associated with certain specified assets and liabilities, including certain risks arising from the mortgage pipeline, warehouse loans, MSRs, wholesale lending exposures, AFS securities, foreign currency-denominated liabilities, and commodities-related contracts and investments.

| (in millions) | Derivatives gains/(losses) recorded in income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Contract type |  |  |  |  |  |  |  |  |
| Interest rate(a) | \$ | (40) | \$ | 1,458 | \$ | 687 | \$ | 4,301 |
| Credit(b) |  | (32) |  | (48) |  | (71) |  | (135) |
| Foreign exchange(c) |  | - |  | - |  | 1 |  | 47 |
| Commodity(d) |  | 34 |  | 87 |  | 108 |  | 90 |
| Total | \$ | (38) | \$ | 1,497 | \$ | 725 | \$ | 4,303 |

(a) Primarily relates to interest rate derivatives used to hedge the interest rate risks associated with the mortgage pipeline, warehouse loans and MSRs. Gains and losses were recorded predominantly in mortgage fees and related income.
 arising from certain AFS securities. These derivatives do not include the synthetic credit portfolio or credit derivatives used to mitigate counterparty credit risk arising from derivative receivables, both of which are included in gains and losses on derivatives related to market-making activities and other derivatives. Gains and losses were recorded in principal transactions revenue.
 income.
 revenue.

## Gains and losses on derivatives related to market-making activities and other derivatives

The Firm makes markets in derivatives in order to meet the needs of customers and uses derivatives to manage certain risks associated with net open risk positions from the Firm's market-making activities, including the counterparty credit risk arising from derivative receivables. These derivatives, as well as all other derivatives (including the synthetic credit portfolio) that are not included in the hedge accounting or specified risk management categories above, are included in this category. Gains and losses on these derivatives are recorded in principal transactions revenue. See Note 6 on pages 145-146 of this Form 10Q for information on principal transactions revenue.

## Credit derivatives

For a more detailed discussion of credit derivatives, see Note 6 on pages 218-227 of JPMorgan Chase's 2012 Annual Report.
The Firm is both a purchaser and seller of protection in the credit derivatives market and uses these derivatives for two primary purposes. First, in its capacity as a market-maker, the Firm actively manages a portfolio of credit derivatives by purchasing and selling credit protection, predominantly on corporate debt obligations, to meet the needs of customers. Second, as an end-user, the Firm uses credit derivatives to manage credit risk associated with lending exposures (loans and unfunded commitments) and derivatives counterparty exposures in the Firm's wholesale businesses, and to manage the credit risk arising from certain AFS securities and from certain financial instruments in the Firm's marketmaking businesses. For more information on the synthetic credit portfolio, see footnote (b) to the table on page 133 of this Note.

The following tables present a summary of the notional amounts of credit derivatives and credit-related notes the Firm sold and purchased as of September 30, 2013, and

December 31, 2012. Upon a credit event, the Firm as a seller of protection would typically pay out only a percentage of the full notional amount as the amount actually required to be paid on the contracts takes into account the recovery value of the reference obligation at the time of settlement. The Firm manages the credit risk on contracts to sell protection by purchasing protection with identical or similar underlying reference entities. Other purchased protection referenced in the following tables includes credit derivatives bought on related, but not identical, reference positions (including indices, portfolio coverage and other reference points) as well as protection purchased through credit-related notes.
The Firm does not use notional amounts of credit derivatives as the primary measure of risk management for such derivatives, because the notional amount does not take into account the probability of the occurrence of a credit event, the recovery value of the reference obligation, or related cash instruments and economic hedges, each of which reduces, in the Firm's view, the risks associated with such derivatives.

## Total credit derivatives and credit-related notes

| September 30, 2013 (in millions) | Maximum payout/Notional amount |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Protection sold |  | Protection purchased with identical underlyings(b) |  | $\begin{gathered} \text { Net protection } \\ \text { (sold)/purchased(c) } \end{gathered}$ |  | Other protection purchased(d) |  |
| Credit derivatives |  |  |  |  |  |  |  |  |
| Credit default swaps | \$ | $(2,920,641)$ | \$ | 2,911,245 | \$ | $(9,396)$ | \$ | 10,331 |
| Other credit derivatives(a) |  | $(65,049)$ |  | 7,635 |  | $(57,414)$ |  | 28,881 |
| Total credit derivatives |  | $(2,985,690)$ |  | 2,918,880 |  | $(66,810)$ |  | 39,212 |
| Credit-related notes |  | (108) |  | - |  | (108) |  | 2,762 |
| Total | \$ | $(2,985,798)$ | \$ | 2,918,880 | \$ | $(66,918)$ | \$ | 41,974 |
|  | Maximum payout/Notional amount |  |  |  |  |  |  |  |
| December 31, 2012 (in millions) | Protection sold |  | Protection purchased with identical underlyings(b) |  | Net protection (sold)/purchased(c) |  | Other protection purchased(d) |  |
| Credit derivatives |  |  |  |  |  |  |  |  |
| Credit default swaps | \$ | $(2,954,705)$ | \$ | 2,879,105 | \$ | $(75,600)$ | \$ | 42,460 |
| Other credit derivatives(a) |  | $(66,244)$ |  | 5,649 |  | $(60,595)$ |  | 33,174 |
| Total credit derivatives |  | $(3,020,949)$ |  | 2,884,754 |  | $(136,195)$ |  | 75,634 |
| Credit-related notes |  | (233) |  | - |  | (233) |  | 3,255 |
| Total | \$ | $(3,021,182)$ | \$ | 2,884,754 | \$ | $(136,428)$ | \$ | 78,889 |

(a) Other credit derivatives predominantly consists of put options on fixed income portfolios.
(b) Represents the total notional amount of protection purchased where the underlying reference instrument is identical to the reference instrument on protection sold; the notional amount of protection purchased for each individual identical underlying reference instrument may be greater or lower than the notional amount of protection sold.
 determining settlement value.
(d) Represents protection purchased by the Firm on referenced instruments (single-name, portfolio or index) where the Firm has not sold any protection on the identical reference instrument.

The following tables summarize the notional and fair value amounts of credit derivatives and credit-related notes as of September 30, 2013, and December 31, 2012, where JPMorgan Chase is the seller of protection. The maturity profile is based on the remaining contractual maturity of the credit derivative contracts. The ratings profile is based on the rating of the reference entity on which the credit derivative contract is based. The ratings and maturity profile of credit derivatives and credit-related notes where JPMorgan Chase is the purchaser of protection are comparable to the profile reflected below.

Protection sold - credit derivatives and credit-related notes ratings(a)/maturity profile

| September 30, 2013 (in millions) | $<1$ year |  | $1-5$ years |  | $>5$ years |  | Total notional amount |  | Fair value of receivables(b) |  |  | Fair value of payables(b) |  | Net fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk rating of reference entity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment-grade | \$ | $(381,410)$ | \$ | $(1,613,389)$ | \$ | $(162,893)$ | \$ | $(2,157,692)$ | \$ |  | 23,902 | \$ | $(11,784)$ | \$ | 12,118 |
| Noninvestment-grade |  | $(176,492)$ |  | $(616,557)$ |  | $(35,057)$ |  | $(828,106)$ |  |  | 23,122 |  | $(23,549)$ |  | (427) |
| Total | \$ | $(557,902)$ | \$ | $(2,229,946)$ | \$ | $(197,950)$ | \$ | $(2,985,798)$ | \$ |  | 47,024 | \$ | $(35,333)$ | \$ | 11,691 |
| December 31, 2012 (in millions) |  | $<1$ year |  | 1-5 years |  | years |  | Total <br> al amount |  |  | ue of les(b) |  | $\begin{aligned} & \text { lue of } \\ & \text { les(b) } \end{aligned}$ |  | value |
| Risk rating of reference entity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment-grade | \$ | $(409,748)$ | \$ | $(1,383,644)$ | \$ | $(224,001)$ | \$ | $(2,017,393)$ | \$ |  | 16,690 | \$ | $(22,393)$ | \$ | $(5,703)$ |
| Noninvestment-grade |  | $(214,949)$ |  | $(722,115)$ |  | $(66,725)$ |  | $(1,003,789)$ |  |  | 22,355 |  | $(36,815)$ |  | $(14,460)$ |
| Total | \$ | $(624,697)$ | \$ | $(2,105,759)$ | \$ | $(290,726)$ | \$ | $(3,021,182)$ |  |  | 39,045 | \$ | $(59,208)$ | \$ | $(20,163)$ |

(a) The ratings scale is based on the Firm's internal ratings, which generally correspond to ratings as defined by S\&P and Moody's.
(b) Amounts are shown on a gross basis, before the benefit of legally enforceable master netting agreements and cash collateral received by the Firm.

## Note 6 - Noninterest revenue

For a discussion of the components of and accounting policies for the Firm's noninterest revenue, see Note 7 on pages 228-229 of JPMorgan Chase's 2012 Annual Report.
The following table presents the components of investment banking fees.

| (in millions) | Three months ended September$30 \text {, }$ |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Underwriting |  |  |  |  |  |  |  |  |
| Equity | \$ | 333 | \$ | 235 | \$ | 1,063 | \$ | 761 |
| Debt |  | 851 |  | 819 |  | 2,724 |  | 2,296 |
| Total underwriting |  | 1,184 |  | 1,054 |  | 3,787 |  | 3,057 |
| Advisory |  | 323 |  | 389 |  | 882 |  | 1,024 |
| Total investment banking fees | \$ | 1,507 | \$ | 1,443 | \$ | 4,669 | \$ | 4,081 |

Principal transactions revenue includes realized and unrealized gains and losses recorded on derivatives, other financial instruments and private equity investments.
Principal transactions revenue also includes certain realized and unrealized gains and losses related to hedge accounting and specified risk management activities disclosed separately in Note 5, including: (a) certain derivatives designated in qualifying hedge accounting relationships (primarily fair value hedges of commodity and foreign exchange risk), (b) certain derivatives used for specific risk management purposes, primarily to mitigate credit risk, foreign exchange risk and commodity risk, and (c) other derivatives, including the synthetic credit portfolio. See Note 5 on pages 133-144 of this Form 10-Q for information on the income statement classification of gains and losses on derivatives.

Principal transactions revenue also includes revenue associated with market-making and client-driven activities that involve physical commodities. The Firm, through its Global Commodities Group within CIB ("Commodities Group") generally provides risk management, investment and financing solutions to clients globally both through financial derivatives transactions, as well as through physical commodities transactions. On the financial side, the Commodities Group engages in OTC derivatives transactions (e.g., swaps, forwards, options) and exchange-traded derivatives referencing various types of commodities (see below and Note 5 - Derivative instruments for further information). On the physical side, the Commodities Group engages in the purchase, sale, transport, and storage of power, gas, liquefied natural gas, coal, crude oil, refined products, precious and base metals among others. Realized gains and losses and unrealized losses arising from market-making and clientdriven activities involving physical commodities inventories that are generally carried at the lower of cost or market (market approximates fair value), subject to any applicable fair value hedge accounting adjustments, are recorded in principal transactions revenue. Fees relating to storage and transportation are recorded in other income. These fees are generally
recognized over the arrangement period. Expenses relating to such activities are recorded in other expense (see Note 10 on page 148 of this Form 10-Q for further information). Additional information on the physical commodities business can be found in Note 2 - Business Changes and Developments on page 116 of this Form 10-Q.
The following table presents all realized and unrealized gains and losses recorded in principal transactions revenue by major underlying type of risk exposures.

| (in millions) | Three months ended September$30 \text {, }$ |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Trading revenue by risk exposure |  |  |  |  |  |  |  |  |
| Interest rate(a) | \$ | 373 | \$ | 1,064 | \$ | 1,526 | \$ | 3,637 |
| Credit(b) |  | 442 |  | (667) |  | 2,320 |  | $(5,234)$ |
| Foreign exchange |  | 283 |  | 384 |  | 1,326 |  | 1,177 |
| Equity |  | 564 |  | 734 |  | 2,574 |  | 2,269 |
| Commodity(c) |  | 510 |  | 590 |  | 1,739 |  | 1,834 |
| Total trading revenue |  | 2,172 |  | 2,105 |  | 9,485 |  | 3,683 |
| Private equity gains/(losses)(d) |  | 490 |  | (58) |  | 698 |  | 659 |
| Principal transactions(e) | \$ | 2,662 | \$ | 2,047 | \$ | 10,183 | \$ | 4,342 |

(a) Included a pretax gain of $\$ 98$ million and $\$ 663$ million for the three and nine months ended September 30, 2012, respectively, reflecting the recovery on a Bear Stearns-related subordinated loan.
(b) Included $\$ 5.8$ billion of losses incurred by CIO from the synthetic credit portfolio for the six months ended June 30, 2012, and $\$ 449$ million of losses incurred by CIO from the retained index credit derivative positions for the three months ended September 30, 2012; and losses incurred by CIB from the synthetic credit portfolio.
(c) Includes realized gains and losses and unrealized losses on physical commodities inventories that are generally carried at the lower of cost or market (market approximates fair value), subject to any applicable fair value hedge accounting adjustments, and gains and losses on commodity derivatives and other financial instruments that are carried at fair value through income. Commodity derivatives are frequently used to manage the Firm's risk exposure to its physical commodities inventories related to market-making and clientdriven activities. Gains/(losses) related to commodity fair value hedges were \$(295) million and $\$(800)$ million for the three months ended September 30, 2013 and 2012, respectively. Gains/(losses) related to commodity fair value hedges were $\$$ (899) million and $\$(1.1)$ billion for the nine months ended September 30, 2013 and 2012, respectively.
(d) Includes revenue on private equity investments held in the Private Equity business within Corporate/Private Equity, as well as those held in other business segments.
(e) Principal transactions revenue includes DVA related to structured notes and derivative liabilities measured at fair value in CIB. DVA gains/(losses) were \$(397) million and $\$(211)$ million for the three months ended September 30, 2013 and 2012, respectively, and $\$ 84$ million and $\$(363)$ million for the nine months ended September 30, 2013 and 2012, respectively.

The following table presents the components of asset management, administration and commissions.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Asset management(a) |  |  |  |  |  |  |  |  |
| Investment management fees(b) | \$ | 1,962 | \$ | 1,633 | \$ | 5,735 | \$ | 4,785 |
| All other asset management fees(c) |  | 117 |  | 110 |  | 381 |  | 241 |
| Total asset management fees |  | 2,079 |  | 1,743 |  | 6,116 |  | 5,026 |
| Total administration fees(d) |  | 511 |  | 515 |  | 1,587 |  | 1,609 |
| Commission and other fees |  |  |  |  |  |  |  |  |
| Brokerage commissions |  | 569 |  | 506 |  | 1,774 |  | 1,746 |
| All other commissions and fees |  | 508 |  | 572 |  | 1,654 |  | 1,808 |
| Total commissions and fees |  | 1,077 |  | 1,078 |  | 3,428 |  | 3,554 |
| Total asset management, administration and commissions | \$ | 3,667 | \$ | 3,336 | \$ | 11,131 | \$ | 10,189 |

(a) The Firm has contractual arrangements with third parties to provide certain services in connection with its asset management activities. Generally, amounts paid to third-party service providers are expensed, such that asset management fees are recorded gross of payments made to third parties.
(b) Represents fees earned from managing assets on behalf of Firm clients, including investors in Firm-sponsored funds and owners of separately managed investment accounts.
(c) Represents fees for services that are ancillary to investment management services, such as commissions earned on the sales or distribution of mutual funds to clients.
(d) Predominantly, includes fees for custody, securities lending, funds services and securities clearance.

## Other income

Included in other income is operating lease income of $\$ 376$ million and $\$ 331$ million for the three months ended September 30, 2013 and 2012, respectively, and $\$ 1.1$ billion and $\$ 982$ million for the nine months ended September 30, 2013 and 2012, respectively.

## Note 7 - Interest income and Interest expense

For a description of JPMorgan Chase's accounting policies regarding interest income and interest expense, see Note 8 on page 230 of JPMorgan Chase's 2012 Annual Report.

Details of interest income and interest expense were as follows.

| (in millions) | Three months ended September30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Interest income |  |  |  |  |  |  |  |  |
| Loans | \$ | 8,300 | \$ | 9,018 | \$ | 25,154 | \$ | 27,022 |
| Securities |  | 1,997 |  | 1,764 |  | 5,665 |  | 6,160 |
| Trading assets |  | 1,998 |  | 2,120 |  | 6,468 |  | 6,779 |
| Federal funds sold and securities purchased under resale agreements |  | 487 |  | 569 |  | 1,491 |  | 1,866 |
| Securities borrowed |  | (35) (c) |  | (18) (c) |  | (71) (c) |  | 7 |
| Deposits with banks |  | 264 |  | 132 |  | 649 |  | 420 |
| Other assets(a) |  | 151 |  | 44 |  | 378 |  | 175 |
| Total interest income | \$ | 13,162 | \$ | 13,629 | \$ | 39,734 | \$ | 42,429 |
| Interest expense |  |  |  |  |  |  |  |  |
| Interest-bearing deposits | \$ | 514 | \$ | 626 | \$ | 1,598 | \$ | 2,085 |
| Short-term and other liabilities(b) |  | 524 |  | 407 |  | 1,559 |  | 1,329 |
| Long-term debt |  | 1,236 |  | 1,464 |  | 3,792 |  | 4,724 |
| Beneficial interests issued by consolidated VIEs |  | 113 |  | 156 |  | 373 |  | 503 |
| Total interest expense | \$ | 2,387 | \$ | 2,653 | \$ | 7,322 | \$ | 8,641 |
| Net interest income | \$ | 10,775 | \$ | 10,976 | \$ | 32,412 | \$ | 33,788 |
| Provision for credit losses |  | (543) |  | 1,789 |  | 121 |  | 2,729 |
| Net interest income after provision for credit losses | \$ | 11,318 | \$ | 9,187 | \$ | 32,291 | \$ | 31,059 |

(a) Largely margin loans.
(b) Includes brokerage customer payables.
(c) Negative interest income is a result of increased client-driven demand for certain securities combined with the impact of low interest rates; the offset of this matched book activity is reflected as lower net interest expense reported within short-term and other liabilities.

## Note 8 - Pension and other postretirement employee benefit plans

For a discussion of JPMorgan Chase's pension and other postretirement employee benefit ("OPEB") plans, see Note 9 on pages 231-240 of JPMorgan Chase's 2012 Annual Report.

The following table presents the components of net periodic benefit costs reported in the Consolidated Statements of Income for the Firm's U.S. and non-U.S. defined benefit pension, defined contribution and OPEB plans.

| Three months ended September 30, (in millions) | Pension plans |  |  |  |  |  |  |  | OPEB plans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | U.S. |  |  |  | Non-U.S. |  |  |  |  |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Components of net periodic benefit cost |  |  |  |  |  |  |  |  |  |  |  |  |
| Benefits earned during the period | \$ | 78 | \$ | 68 | \$ | 8 | \$ | 12 | \$ | 1 | \$ | 1 |
| Interest cost on benefit obligations |  | 112 |  | 120 |  | 33 |  | 33 |  | 9 |  | 11 |
| Expected return on plan assets |  | (239) |  | (222) |  | (36) |  | (35) |  | (24) |  | (23) |
| Amortization: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (gain)/loss |  | 68 |  | 72 |  | 12 |  | 9 |  | - |  | - |
| Prior service cost/(credit) |  | (10) |  | (10) |  | (1) |  | (1) |  | - |  | - |
| Net periodic defined benefit cost |  | 9 |  | 28 |  | 16 |  | 18 |  | (14) |  | (11) |
| Other defined benefit pension plans(a) |  | 4 |  | 4 |  | 2 |  | 2 |  | NA |  | NA |
| Total defined benefit plans |  | 13 |  | 32 |  | 18 |  | 20 |  | (14) |  | (11) |
| Total defined contribution plans |  | 114 |  | 100 |  | 77 |  | 75 |  | NA |  | NA |
| Total pension and OPEB cost included in compensation expense | \$ | 127 | \$ | 132 | \$ | 95 | \$ | 95 | \$ | (14) | \$ | (11) |
|  | Pension plans |  |  |  |  |  |  |  |  |  |  |  |
|  | U.S. |  |  |  | Non-U.S. |  |  |  | OPEB plans |  |  |  |
| Nine months ended September 30, (in millions) | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  |  | 2012 |
| Components of net periodic benefit cost |  |  |  |  |  |  |  |  |  |  |  |  |
| Benefits earned during the period | \$ | 235 | \$ | 204 | \$ | 25 | \$ | 31 | \$ | 1 | \$ | 1 |
| Interest cost on benefit obligations |  | 335 |  | 347 |  | 93 |  | 95 |  | 27 |  | 33 |
| Expected return on plan assets |  | (716) |  | (640) |  | (104) |  | (102) |  | (70) |  | (68) |
| Amortization: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (gain)/loss | 203 |  |  | 217 |  | 36 |  | 26 |  | 1 |  | - |
| Prior service cost/(credit) | (31) |  |  | (31) |  | (2) |  | (1) |  | - |  | - |
| Net periodic defined benefit cost | 26 |  |  | 97 |  | 48 |  | 49 |  | (41) |  | (34) |
| Other defined benefit pension plans(a) | 11 |  |  | 11 |  | 8 |  | 5 |  | NA |  | NA |
| Total defined benefit plans | 37 |  |  | 108 |  | 56 |  | 54 |  | (41) |  | (34) |
| Total defined contribution plans | 334 |  |  | 288 | 236 |  |  | 230 | NA |  |  | NA |
| Total pension and OPEB cost included in compensation expense | \$ | 371 | \$ | 396 | \$ | 292 | \$ | 284 | \$ | (41) | \$ | (34) |

(a) Includes various defined benefit pension plans which are individually immaterial.

The fair values of plan assets for the U.S. defined benefit pension and OPEB plans and for the material non-U.S. defined benefit pension plans were $\$ 15.6$ billion and $\$ 3.4$ billion, respectively, as of September 30, 2013, and $\$ 14.6$ billion and $\$ 3.3$ billion, respectively, as of December 31, 2012. See Note 19 on pages 191-192 of this Form 10-Q for further information on unrecognized amounts (i.e., net loss and prior service costs/(credit)) reflected in AOCI for the three and nine month periods ended September 30, 2013 and 2012.

The Firm does not anticipate any contribution to the U.S. defined benefit pension plan in 2013 at this time. For 2013, the cost associated with funding benefits under the Firm's U.S. non-qualified defined benefit pension plans is expected to total $\$ 39$ million. The 2013 contributions to the non-U.S. defined benefit pension and OPEB plans are expected to be \$39 million and \$2 million, respectively.

## Note 9 - Employee stock-based incentives

For a discussion of the accounting policies and other information relating to employee stock-based incentives, see Note 10 on pages 241-243 of JPMorgan Chase's 2012 Annual Report.
The Firm recognized the following noncash compensation expense related to its various employee stock-based incentive plans in its Consolidated Statements of Income.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Cost of prior grants of restricted stock units ("RSUs") and stock appreciation rights ("SARs") that are amortized over their applicable vesting periods | \$ | 347 | \$ | 402 | \$ | 1,103 | \$ | 1,434 |
| Accrual of estimated costs of RSUs and SARs to be granted in future periods including those to full-career eligible employees |  | 160 |  | 180 |  | 631 |  | 589 |
| Total noncash compensation expense related to employee stock-based incentive plans | \$ | 507 | \$ | 582 | \$ | 1,734 | \$ | 2,023 |

In the first quarter of 2013, in connection with its annual incentive grant for the 2012 performance year, the Firm granted 43 million RSUs and 12 million SARs with weighted-average grant date fair values of $\$ 46.58$ per RSU and $\$ 9.56$ per SAR.

## Note 10 - Noninterest expense

The following table presents the components of noninterest expense.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Compensation expense | \$ | 7,325 | \$ | 7,503 | \$ | 23,758 | \$ | 23,543 |
| Noncompensation expense: |  |  |  |  |  |  |  |  |
| Occupancy expense |  | 947 |  | 973 |  | 2,752 |  | 3,014 |
| Technology, communications and equipment expense |  | 1,356 |  | 1,312 |  | 4,049 |  | 3,865 |
| Professional and outside services |  | 1,897 |  | 1,759 |  | 5,532 |  | 5,411 |
| Marketing |  | 588 |  | 607 |  | 1,755 |  | 1,929 |
| Other expense(a)(b)(c) |  | 11,373 |  | 3,035 |  | 16,625 |  | 10,354 |
| Amortization of intangibles |  | 140 |  | 182 |  | 444 |  | 566 |
| Total noncompensation expense |  | 16,301 |  | 7,868 |  | 31,157 |  | 25,139 |
| Total noninterest expense | \$ | 23,626 | \$ | 15,371 | \$ | 54,915 | \$ | 48,682 |

(a) Included legal expense of $\$ 9.3$ billion and $\$ 790$ million for the three months ended September 30, 2013 and 2012, respectively, and $\$ 10.3$ billion and $\$ 3.8$ billion for the nine months ended September 30, 2013 and 2012, respectively.
(b) Included FDIC-related expense of $\$ 362$ million and $\$ 426$ million for the three months ended September 30, 2013 and 2012, respectively, and $\$ 1.1$ billion and $\$ 1.2$ billion for the nine months ended September 30, 2013 and 2012, respectively.
(c) Includes certain expenses relating to the Commodities Group activities, including storage, transportation and tolling arrangements.

## Note 11 - Securities

Securities are classified as AFS, held-to-maturity ("HTM") or trading.
Securities classified as trading are discussed in Note 3 on pages 116-130 of this Form 10-Q. Predominantly all of the Firm's AFS and HTM investment securities (the "investment securities portfolio") are held by Treasury and CIO in connection with its asset-liability management objectives. At both September 30, 2013, and December 31, 2012, the average credit rating of the debt
securities comprising the investment securities portfolio was AA+ (based upon external ratings where available and, where not available, based primarily upon internal ratings which correspond to ratings as defined by S\&P and Moody's). For additional information regarding the investment securities portfolio, see Note 12 on pages 244-248 of JPMorgan Chase's 2012 Annual Report.

## Realized gains and losses

The following table presents realized gains and losses and other-than-temporary impairment losses ("OTTI") from AFS securities that were recognized in income.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 | 2013 |  |  | 2012 |
| Realized gains | \$ | 268 | \$ | 471 | \$ | 932 | \$ | 2,358 |
| Realized losses |  | (223) |  | (10) |  | (254) |  | (308) |
| Net realized gains(a) |  | 45 |  | 461 |  | 678 |  | 2,050 |
| Other-than-temporary impairment losses: |  |  |  |  |  |  |  |  |
| Credit-related(b) |  | - |  | (2) |  | - |  | (28) |
| Securities the Firm intends to sell(c) |  | (19) |  | (1) |  | (19) |  | (14) (d) |
| Total OTTI losses recognized in income |  | (19) |  | (3) |  | (19) |  | (42) |
| Net securities gains | \$ | 26 | \$ | 458 | \$ | 659 | \$ | 2,008 |

 and nine months ended September 30, 2012, respectively.
 backed securities for the nine months ended September 30, 2012.
 non-U.S. corporate debt securities, non-U.S. government debt and certain asset-backed securities for the three and nine months ended for September 30, 2012, that the firm intends to sell.
 government debt and certain asset-backed securities for the nine months ended September 30, 2012, that had been previously reported as an OTTI loss due to the intention to sell the securities.
The amortized costs and estimated fair values of the investment securities portfolio were as follows for the dates indicated.

|  | September 30, 2013 |  |  |  | December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | $\underset{\text { cost }}{\text { Amortized }}$ | Gross unrealized gains | Gross unrealized losses | Fair value | Amortized cost | $\begin{gathered} \hline \text { Gross } \\ \text { unrealized } \\ \text { gains } \end{gathered}$ | Gross unrealized losses | Fair value |

## Available-for-sale debt securities

Mortgage-backed securities:

| U.S. government agencies(a) | \$ | 93,243 | \$ | 2,896 | \$ | 901 | \$ | 95,238 | \$ | 93,693 | \$ | 4,708 | \$ | 13 | \$ | 98,388 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prime and Alt-A |  | 2,715 |  | 51 |  | 25 |  | 2,741 |  | 1,853 |  | 83 |  | 3 |  | 1,933 |
| Subprime |  | 963 |  | 19 |  | 2 |  | 980 |  | 825 |  | 28 |  | - |  | 853 |
| Non-U.S. |  | 60,418 |  | 1,287 |  | 5 |  | 61,700 |  | 70,358 |  | 1,524 |  | 29 |  | 71,853 |
| Commercial |  | 14,090 |  | 607 |  | 24 |  | 14,673 |  | 12,268 |  | 948 |  | 13 |  | 13,203 |
| Total mortgage-backed securities |  | 171,429 |  | 4,860 |  | 957 |  | 175,332 |  | 178,997 |  | 7,291 |  | 58 |  | 186,230 |
| U.S. Treasury and government agencies(a) |  | 22,662 |  | 331 |  | 237 |  | 22,756 |  | 12,022 |  | 116 |  | 8 |  | 12,130 |
| Obligations of U.S. states and municipalities |  | 28,449 |  | 736 |  | 932 |  | 28,253 |  | 19,876 |  | 1,845 |  | 10 |  | 21,711 |
| Certificates of deposit |  | 948 |  | 2 |  | 3 |  | 947 |  | 2,781 |  | 4 |  | 2 |  | 2,783 |
| Non-U.S. government debt securities |  | 54,886 |  | 928 |  | 68 |  | 55,746 |  | 65,168 |  | 901 |  | 25 |  | 66,044 |
| Corporate debt securities(b) |  | 24,813 |  | 442 |  | 59 |  | 25,196 |  | 37,999 |  | 694 |  | 84 |  | 38,609 |
| Asset-backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Collateralized loan obligations |  | 28,802 |  | 273 |  | 83 |  | 28,992 |  | 27,483 |  | 465 |  | 52 |  | 27,896 |
| Other |  | 11,771 |  | 181 |  | 8 |  | 11,944 |  | 12,816 |  | 166 |  | 11 |  | 12,971 |
| Total available-for-sale debt securities |  | 343,760 |  | 7,753 |  | 2,347 |  | 349,166 |  | 357,142 |  | 11,482 |  | 250 |  | 368,374 |
| Available-for-sale equity securities |  | 2,858 |  | 16 |  | - |  | 2,874 |  | 2,750 |  | 21 |  | - |  | 2,771 |
| Total available-for-sale securities | \$ | 346,618 | \$ | 7,769 | \$ | 2,347 | \$ | 352,040 | \$ | 359,892 | \$ | 11,503 | \$ | 250 | \$ | 371,145 |
| Total held-to-maturity securities(c) | \$ | 4,516 | \$ | 78 | \$ | - | \$ | 4,594 | \$ | 7 | \$ | 1 | \$ | - | \$ | 8 |

(a) Included total U.S. government-sponsored enterprise obligations with fair values of $\$ 84.5$ billion and $\$ 84.0$ billion at September 30, 2013, and December 31, 2012, respectively.
(b) Consists primarily of bank debt including sovereign government-guaranteed bank debt.
(c) Consists of MBS issued by U.S. government-sponsored enterprises.

## Securities impairment

The following tables present the fair value and gross unrealized losses for AFS securities by aging category at September 30, 2013, and December 31, 2012.


|  | Securities with gross unrealized losses |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  | 12 months or more |  |  |  |
| December 31, 2012 (in millions) | Fair value | Gross unrealized losses | Fair value | Gross unrealized losses | Total fair value | Total gross unrealized losses |


| Available-for-sale debt securities |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | 2,440 | \$ | 13 | \$ | - | \$ | - | \$ | 2,440 | \$ | 13 |
| Residential: |  |  |  |  |  |  |  |  |  |  |  |  |
| Prime and Alt-A |  | 218 |  | 2 |  | 76 |  | 1 |  | 294 |  | 3 |
| Subprime |  | - |  | - |  | - |  | - |  | - |  | - |
| Non-U.S. |  | 2,442 |  | 6 |  | 734 |  | 23 |  | 3,176 |  | 29 |
| Commercial |  | 1,159 |  | 8 |  | 312 |  | 5 |  | 1,471 |  | 13 |
| Total mortgage-backed securities |  | 6,259 |  | 29 |  | 1,122 |  | 29 |  | 7,381 |  | 58 |
| U.S. Treasury and government agencies |  | 4,198 |  | 8 |  | - |  | - |  | 4,198 |  | 8 |
| Obligations of U.S. states and municipalities |  | 907 |  | 10 |  | - |  | - |  | 907 |  | 10 |
| Certificates of deposit |  | 741 |  | 2 |  | - |  | - |  | 741 |  | 2 |
| Non-U.S. government debt securities |  | 14,527 |  | 21 |  | 1,927 |  | 4 |  | 16,454 |  | 25 |
| Corporate debt securities |  | 2,651 |  | 10 |  | 5,641 |  | 74 |  | 8,292 |  | 84 |
| Asset-backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Collateralized loan obligations |  | 6,328 |  | 17 |  | 2,063 |  | 35 |  | 8,391 |  | 52 |
| Other |  | 2,076 |  | 7 |  | 275 |  | 4 |  | 2,351 |  | 11 |
| Total available-for-sale debt securities |  | 37,687 |  | 104 |  | 11,028 |  | 146 |  | 48,715 |  | 250 |
| Available-for-sale equity securities |  | - |  | - |  | - |  | - |  | - |  | - |
| Total securities with gross unrealized losses | \$ | 37,687 | \$ | 104 | \$ | 11,028 | \$ | 146 | \$ | 48,715 | \$ | 250 |

## Other-than-temporary impairment

The following table presents OTTI losses that are included in the securities gains and losses table above.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |  |
| Debt securities the Firm does not intend to sell that have credit losses |  |  |  |  |  |  |  |  |  |
| Total OTTI(a) | \$ | - | \$ | - | \$ | - | \$ | (113) |  |
| Losses recorded in/(reclassified from) AOCI |  | - |  | (2) |  | - |  | 85 |  |
| Total credit-related losses recognized in income(b)(c) |  | - |  | (2) |  | - |  | (28) |  |
| Securities the Firm intends to sell(d) |  | (19) |  | (1) |  | (19) | (e) | (14) | (e) |
| Total OTTI losses recognized in income | \$ | (19) | \$ | (3) | \$ | (19) | \$ | (42) |  |

(a) For initial OTTI, represents the excess of the amortized cost over the fair value of AFS debt securities. For subsequent impairments of the same security, represents additional declines in fair value subsequent to previously recorded OTTI.
b) Subsequent credit losses may be recorded on securities without a corresponding further decline in fair value if there has been a decline in expected cash flows.
(c) Represents the credit loss component on certain prime mortgage-backed securities for the three months ended September 30, 2012; and certain obligations of U. S. states and municipalities and prime mortgage-backed securities for the nine months ended September 30, 2012.
(d) Represents the excess of the amortized cost over the fair value of certain non-U.S. corporate debt securities and non-U.S. government debt securities for the three and nine months ended September 30, 2013, and certain non-U.S. corporate debt securities, nonU.S. government debt and certain asset-backed securities for the three and nine months ended for September 30, 2012, that the firm intends to sell.
(e) Excludes realized losses of $\$ 6$ million on sales of non-U.S. corporate debt, and non-U.S. government debt for the nine months ended September 30, 2013, and $\$ 24$ million on sales of non-U.S. corporate debt, non-U.S. government debt and certain asset-backed securities for the nine months ended September 30, 2012, that had been previously reported as an OTTI loss due to the intention to sell the securities.

Changes in the credit loss component of credit-impaired debt securities The following table presents a rollforward for the three and nine months ended September 30, 2013 and 2012, of the credit loss component of OTTI losses that have been recognized in income related to debt securities that the Firm does not intend to sell.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Balance, beginning of period | \$ | 519 | \$ | 734 | \$ | 522 | \$ | 708 |
| Additions: |  |  |  |  |  |  |  |  |
| Newly credit-impaired securities |  | - |  | - |  | - |  | 21 |
| Losses reclassified from other comprehensive income on previously credit-impaired securities |  | - |  | 2 |  | - |  | 7 |
| Reductions: |  |  |  |  |  |  |  |  |
| Sales of credit-impaired securities |  | - |  | - |  | (3) |  | - |
| Balance, end of period | \$ | 519 | \$ | 736 | \$ | 519 | \$ | 736 |

## Gross unrealized losses

Gross unrealized losses have generally increased since December 31, 2012; however, losses on securities that have been in an unrealized loss position for 12 months or more have decreased. The Firm has recognized the unrealized losses on securities it intends to sell. As of September 30, 2013, the Firm does not intend to sell any securities with a loss position in AOCI, and it is not likely that the Firm will be required to sell these securities before recovery of their amortized cost basis. Except for the securities reported in the table above for which credit losses have been recognized in income, the Firm believes that the securities with an unrealized loss in AOCI are not other-than-temporarily impaired as of September 30, 2013.

## Contractual maturities and yields

The following table presents the amortized cost and estimated fair value at September 30, 2013, of JPMorgan Chase's investment securities portfolio by contractual maturity.

(a) U.S. government-sponsored enterprises were the only issuers whose securities exceeded $10 \%$ of JPMorgan Chase's total stockholders' equity at September $30,2013$.
(b) Average yield is computed using the effective yield of each security owned at the end of the period, weighted based on the amortized cost of each security. The effective yield considers the contractual coupon, amortization of premiums and accretion of discounts, and the effect of related hedging derivatives. Taxable-equivalent amounts are used where applicable. The effective yield excludes unscheduled principal prepayments; and accordingly, actual maturities of securities may differ from their contractual or expected maturities as certain securities may be prepaid.
(c) Includes securities with no stated maturity. Substantially all of the Firm's residential mortgage-backed securities and collateralized mortgage obligations are due in 10 years or more, based on contractual maturity. The estimated duration, which reflects anticipated future prepayments based on a consensus of dealers in the market, is approximately five years for agency residential mortgage-backed securities, three years for agency residential collateralized mortgage obligations and three years for nonagency residential collateralized mortgage obligations.

## Note 12 - Securities financing activities

For a discussion of accounting policies relating to securities financing activities, see Note 13 on page 249 of JPMorgan Chase’s 2012 Annual Report. For further information regarding securities borrowed and securities lending agreements for which the fair value option has been elected, see Note 4 on pages 130-132 of this Form 10-Q. For further information regarding assets pledged and collateral received in securities financing agreements, see Note 22 on page 200 of this Form 10-Q.

The following table presents as of September 30, 2013, and December 31, 2012, the gross and net securities purchased under resale agreements and securities borrowed. Securities purchased under resale agreements have been presented on the Consolidated Balance Sheets net of securities sold under repurchase agreements where the Firm has obtained an appropriate legal opinion with respect to the master netting agreement, and where the other relevant criteria have been met. Where such a legal opinion has not been either sought or obtained, the securities purchased under resale agreements are not eligible for netting and are shown separately in the table below. Securities borrowed are presented on a gross basis on the Consolidated Balance Sheets.

|  | September 30, 2013 |  |  | December 31, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | Gross asset balance | Amounts netted on the Consolidated Balance Sheets | Net asset balance | Gross asset balance | Amounts netted on the Consolidated Balance Sheets | Net asset balance |


| Securities purchased under resale agreements |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities purchased under resale agreements with an appropriate legal opinion | \$ | 343,943 | \$ | $(115,693)$ | \$ | 228,250 |  | \$ | 381,377 | \$ | $(96,947)$ | \$ | 284,430 |  |
| Securities purchased under resale agreements where an appropriate legal opinion has not been either sought or obtained |  | 7,225 |  |  |  | 7,225 |  |  | 10,983 |  |  |  | 10,983 |  |
| Total securities purchased under resale agreements | \$ | 351,168 | \$ | $(115,693)$ | \$ | 235,475 | (a) | \$ | 392,360 | \$ | $(96,947)$ | \$ | 295,413 | (a) |
| Securities borrowed | \$ | 122,438 |  | N/A | \$ | 122,438 | (b)(c) | \$ | 119,017 |  | N/A | \$ | 119,017 | (b)(c) |

(a) At September 30, 2013, and December 31, 2012, included securities purchased under resale agreements of \$25.7 billion and \$24.3 billion, respectively, accounted for at fair value.
(b) At September 30, 2013, and December 31, 2012, included securities borrowed of $\$ 5.5$ billion and $\$ 10.2$ billion, respectively, accounted for at fair value.
 obtained with respect to the master netting agreement. The prior period amounts have been revised with a corresponding impact in the table below. This revision had no impact on the Firm's Consolidated Balance Sheets or its results of operations.

The following table presents information as of September 30, 2013, and December 31, 2012, regarding the securities purchased under resale agreements and securities borrowed for which an appropriate legal opinion has been obtained with respect to the master netting agreement. The below table excludes information related to resale agreements and securities borrowed where such a legal opinion has not been either sought or obtained.

| (in millions) | September 30, 2013 |  |  |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net asset balance |  | Amounts not nettable on the Consolidated Balance Sheets(a) |  |  |  | Net exposure |  | Net asset balance |  | Amounts not nettable on the Consolidated Balance Sheets(a) |  |  |  | Net exposure |  |
|  |  |  | Financial instruments(b) |  | Cash collateral |  |  |  |  | nancial uments(b) |  |  |  |  |
| Securities purchased under resale agreements with an appropriate legal opinion | \$ | 228,250 | \$ | $(223,630)$ | \$ | (51) | \$ | 4,569 |  |  | \$ | 284,430 | \$ | $(282,468)$ | \$ | (998) | \$ | 964 |
| Securities borrowed | \$ | 103,822 | \$ | $(99,556)$ | \$ | (28) | \$ | 4,238 | \$ | 98,807 | \$ | $(94,858)$ | \$ | - | \$ | 3,949 |

(a) For some counterparties, the sum of the financial instruments and cash collateral not nettable on the Consolidated Balance Sheets may exceed the net asset balance. Where this is the case the total amounts reported in these two columns are limited to the balance of the net reverse repurchase agreement or securities borrowed asset with that counterparty. As a result a net exposure amount is reported even though the Firm, on a portfolio-wide basis for both its securities purchased under resale agreements and securities borrowed portfolios, has received securities collateral with a total fair value that is greater than the funds provided to counterparties.
(b) Includes financial instrument collateral received, repurchase liabilities and securities loaned liabilities with an appropriate legal opinion with respect to the master netting agreement; these amounts are not presented net on the Consolidated Balance Sheets because other U.S. GAAP netting criteria are not met.

The following table presents as of September 30, 2013, and December 31, 2012, the gross and net securities sold under repurchase agreements and securities loaned. Securities sold under repurchase agreements have been presented on the Consolidated Balance Sheets net of securities purchased under resale agreements where the Firm has obtained an appropriate legal opinion with respect to the master netting agreement, and where the other relevant criteria have been met. Where such a legal opinion has not been either sought or obtained, the securities sold under repurchase agreements are not eligible for netting and are shown separately in the table below. Securities loaned are presented on a gross basis on the Consolidated Balance Sheets.

|  | September 30, 2013 |  |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | Gross liability balance |  | Amounts netted on the Consolidated Balance Sheets |  | $\begin{aligned} & \text { Net liability } \\ & \text { balance } \\ & \hline \end{aligned}$ |  |  | Gross liabilitybalance |  | Amounts netted on the Consolidated Balance Sheets |  | Net liability balance |  |  |
| Securities sold under repurchase agreements |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities sold under repurchase agreements with an appropriate legal opinion | \$ | 304,070 | \$ | $(115,693)$ | \$ | 188,377 |  | \$ | 301,352 | \$ | $(96,947)$ | \$ | 204,405 |  |
| Securities sold under repurchase agreements where an appropriate legal opinion has not been either sought or obtained(a) |  | 7,579 |  |  |  | 7,579 |  |  | 11,155 |  |  |  | 11,155 |  |
| Total securities sold under repurchase agreements | \$ | 311,649 | \$ | $(115,693)$ | \$ | 195,956 | (c) | \$ | 312,507 | \$ | $(96,947)$ | \$ | 215,560 | (c) |
| Securities loaned(b) | \$ | 27,523 |  | N/A | \$ | 27,523 | (d)(e) | \$ | 30,458 |  | N/A | \$ | 30,458 | (d)(e) |

a) Includes repurchase agreements that are not subject to a master netting agreement but do provide rights to collateral.
(b) Included securities-for-securities borrow vs. pledge transactions of $\$ 6.4$ billion and $\$ 6.9$ billion at September 30, 2013, and December 31, 2012, respectively, when acting as lender and as presented within other liabilities in the Consolidated Balance Sheets.
(c) At September 30, 2013, and December 31, 2012, included securities sold under repurchase agreements of $\$ 5.5$ billion and $\$ 3.9$ billion, respectively, accounted for at fair value.
(d) At September 30, 2013, and December 31, 2012, included securities loaned of $\$ 472$ million and $\$ 457$ million, respectively, accounted for at fair value.
(e) Included $\$ 43$ million and $\$ 889$ million at September 30, 2013, and December 31, 2012, respectively, of securities loaned where an appropriate legal opinion has not been either sought or obtained with respect to the master netting agreement.

The following table presents information as of September 30, 2013, and December 31, 2012, regarding the securities sold under repurchase agreements and securities loaned for which an appropriate legal opinion has been obtained with respect to the master netting agreement. The below table excludes information related to repurchase agreements and securities loaned where such a legal opinion has not been either sought or obtained.

| (in millions) | September 30, 2013 |  |  |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net liability balance |  | Amounts not nettable on the Consolidated balance sheets(a) |  |  |  | Net amount(c) |  | Net liability balance |  | Amounts not nettable on the Consolidated balance sheets(a) |  |  |  | Net amount(c) |  |
|  |  |  | Financial instruments(b) |  | Cash collateral |  |  |  | Financial instruments(b) | Cash collateral |  |  |  |
| Securities sold under repurchase agreements with an appropriate legal opinion | \$ | 188,377 | \$ | $(186,945)$ | \$ | (164) | \$ | 1,268 |  |  | \$ | 204,405 | \$ | $(202,925)$ | \$ | (162) | \$ | 1,318 |
| Securities loaned | \$ | 27,480 | \$ | $(27,051)$ | \$ | - | \$ | 429 | \$ | 29,569 | \$ | $(28,465)$ | \$ | - | \$ | 1,104 |

(a) For some counterparties the sum of the financial instruments and cash collateral not nettable on the Consolidated Balance Sheets may exceed the net liability balance. Where this is the case the total amounts reported in these two columns are limited to the balance of the net repurchase agreement or securities loaned liability with that counterparty.
(b) Includes financial instrument collateral transferred, reverse repurchase assets and securities borrowed assets with an appropriate legal opinion with respect to the master netting agreement; these amounts are not presented net on the Consolidated Balance Sheets because other U.S. GAAP netting criteria are not met.
(c) Net amount represents exposure of counterparties to the Firm.

## Transfers not qualifying for sale accounting

In addition, at September 30, 2013, and December 31, 2012, the Firm held $\$ 12.8$ billion and $\$ 9.6$ billion, respectively, of financial assets for which the rights have been transferred to third parties; however, the transfers did not qualify as a sale in accordance with U.S. GAAP. These transfers have been recognized as collateralized financing
transactions. The transferred assets are recorded in trading assets, other assets and loans, and the corresponding liabilities are recorded in other borrowed funds, accounts payable and other liabilities, and long-term debt, on the Consolidated Balance Sheets.

## Note 13 - Loans

## Loan accounting framework

The accounting for a loan depends on management's strategy for the loan, and on whether the loan was credit-impaired at the date of acquisition. The Firm accounts for loans based on the following categories:

- Originated or purchased loans held-for-investment (i.e., "retained"), other than purchased credit-impaired ("PCI") loans
- Loans held-for-sale
- Loans at fair value
- PCI loans held-for-investment


## Loan portfolio

The Firm's loan portfolio is divided into three portfolio segments, which are the same segments used by the Firm to determine the allowance for loan losses: Consumer, excluding credit card; Credit card; and Wholesale. Within each portfolio segment, the Firm monitors and assesses the credit risk in the following classes of loans, based on the risk characteristics of each loan class:

| Consumer, excluding credit card(a) | Credit card | Wholesale(c) |
| :---: | :---: | :---: |
| Residential real estate - excluding PCI <br> - Home equity - senior lien <br> - Home equity - junior lien <br> - Prime mortgage, including option ARMs <br> - Subprime mortgage <br> Other consumer loans <br> - Auto(b) <br> - Business banking(b) <br> - Student and other <br> Residential real estate - PCI <br> - Home equity <br> - Prime mortgage <br> - Subprime mortgage <br> - Option ARMs | - Credit card loans | - Commercial and industrial <br> - Real estate <br> - Financial institutions <br> - Government agencies <br> - Other |

For a detailed discussion of loans, including accounting policies, see Note 14 on pages 250-275 of JPMorgan Chase's 2012 Annual Report. See Note 4 on pages 130-132 of this Form 10-Q for further information on the Firm's elections of fair value accounting under the fair value option. See Note 3 on pages 116-130 of this Form 10-Q for further information on loans carried at fair value and classified as trading assets.
(a) Includes loans held in CCB, and prime mortgage loans held in the Asset Management ("AM") business segment and in Corporate/Private Equity.
(b) Includes certain business banking and auto dealer risk-rated loans that apply the wholesale methodology for determining the allowance for loan losses; these loans are managed by CCB, and therefore, for consistency in presentation, are included with the other consumer loan classes.
(c) Includes loans held in CIB, Commercial Banking ("CB") and AM business segments and in Corporate/Private Equity.

The following tables summarize the Firm's loan balances by portfolio segment.

| September 30, 2013 <br> (in millions) | Consumer, excluding credit card |  | Credit card(a) |  | Wholesale |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retained | \$ | 288,211 | \$ | 123,672 | \$ | 310,588 | \$ | 722,471 | (b) |
| Held-for-sale |  | 139 |  | 310 |  | 3,674 |  | 4,123 |  |
| At fair value |  | - |  | - |  | 2,085 |  | 2,085 |  |
| Total | \$ | 288,350 | \$ | 123,982 | \$ | 316,347 | \$ | 728,679 |  |


| $\begin{aligned} & \text { December 31, } 2012 \\ & \text { (in millions) } \end{aligned}$ | Consumer, excluding credit card |  | Credit card(a) |  | Wholesale |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retained | \$ | 292,620 | \$ | 127,993 | \$ | 306,222 | \$ | 726,835 | (b) |
| Held-for-sale |  | - |  | - |  | 4,406 |  | 4,406 |  |
| At fair value |  | - |  | - |  | 2,555 |  | 2,555 |  |
| Total | \$ | 292,620 | \$ | 127,993 | \$ | 313,183 | \$ | 733,796 |  |

(a) Includes billed finance charges and fees net of an allowance for uncollectible amounts.
(b) Loans (other than PCI loans and those for which the fair value option has been elected) are presented net of unearned income, unamortized discounts and premiums, and net deferred loan costs of $\$ 2.1$ billion and $\$ 2.5$ billion at September 30, 2013, and December 31, 2012, respectively.

The following tables provide information about the carrying value of retained loans purchased, sold and reclassified to held-for-sale during the periods indicated. These tables exclude loans recorded at fair value. The Firm manages its exposure to credit risk on an ongoing basis. Selling loans is one way that the Firm reduces its credit exposures.

| Three months ended September 30, (in millions) | 2013 |  |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer, excluding credit card |  |  | Credit card |  | Wholesale |  | Total |  | Consumer, excluding credit card |  | Credit card |  |  | Wholesale |  | Total |  |
| Purchases | \$ | 1,632 | (a) | \$ | - | \$ | 184 | \$ | 1,816 | \$ | 1,559 | (a) | \$ | - | \$ | 116 | \$ | 1,675 |
| Sales |  | 1,152 |  |  | - |  | 854 |  | 2,006 |  | 378 |  |  | - |  | 620 |  | 998 |
| Retained loans reclassified to held-for-sale |  | 28 |  |  | 309 |  | 206 |  | 543 |  | - |  |  | - |  | 204 |  | 204 |


| Nine months ended <br> September 30, <br> (in millions) | 2013 |  |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer,excluding creditcard |  |  | Credit card |  | Wholesale |  | Total |  | Consumer, excluding credit card |  | Credit card |  |  | Wholesale |  | Total |  |
| Purchases | \$ | 5,847 | (a) | \$ | 328 | \$ | 470 | \$ | 6,645 | \$ | 5,172 | (a) | \$ | - | \$ | 690 | \$ | 5,862 |
| Sales |  | 3,814 |  |  | - |  | 3,432 |  | 7,246 |  | 1,720 |  |  | - |  | 2,292 |  | 4,012 |
| Retained loans reclassified to held-for-sale |  | 736 |  |  | 309 |  | 1,227 |  | 2,272 |  | - |  |  | 1,043 |  | 321 |  | 1,364 |

(a) Excluded retained loans purchased from correspondents that were originated in accordance with the Firm's underwriting standards. Such purchases were $\$ 2.0$ billion and $\$ 378$ million for the three months ended September 30, 2013 and 2012, respectively, and $\$ 4.2$ billion and $\$ 769$ million for the nine months ended September 30, 2013 and 2012, respectively.

The following table provides information about gains/(losses) on loan sales by portfolio segment.

(a) Excludes sales related to loans accounted for at fair value.

## Consumer, excluding credit card loan portfolio

Consumer loans, excluding credit card loans, consist primarily of residential mortgages, home equity loans and lines of credit, auto loans, business banking loans, and student and other loans, with a focus on serving the prime consumer credit market. The portfolio also includes home equity loans secured by junior liens, prime mortgage loans with an interestonly payment period, and certain payment-option loans originated by Washington Mutual that may result in negative amortization.
The table below provides information about retained consumer loans, excluding credit card, by class.

| (in millions) | $\begin{gathered} \text { September } 30, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Residential real estate excluding PCI |  |  |  |  |
| Home equity: |  |  |  |  |
| Senior lien | \$ | 17,621 | \$ | 19,385 |
| Junior lien |  | 42,204 |  | 48,000 |
| Mortgages: |  |  |  |  |
| Prime, including option ARMs |  | 85,067 |  | 76,256 |
| Subprime |  | 7,376 |  | 8,255 |
| Other consumer loans |  |  |  |  |
| Auto |  | 50,810 |  | 49,913 |
| Business banking |  | 18,710 |  | 18,883 |
| Student and other |  | 11,664 |  | 12,191 |
| Residential real estate - PCI |  |  |  |  |
| Home equity |  | 19,411 |  | 20,971 |
| Prime mortgage |  | 12,487 |  | 13,674 |
| Subprime mortgage |  | 4,297 |  | 4,626 |
| Option ARMs |  | 18,564 |  | 20,466 |
| Total retained loans | \$ | 288,211 | \$ | 292,620 |

Delinquency rates are a primary credit quality indicator for consumer loans, excluding credit card. Other indicators that are taken into consideration for consumer loans, excluding credit card, include:

- For residential real estate loans, including both non-PCI and PCI portfolios, the current estimated LTV ratio, or the combined LTV ratio in the case of junior lien loans; the geographic distribution of the loan collateral; and the borrower's current or "refreshed" FICO score.
- For scored auto, scored business banking and student loans, the geographic distribution of the loans.
- For risk-rated business banking and auto loans, the risk rating of the loan; the geographic considerations relevant to the loan; and whether the loan is considered to be criticized and/or nonaccrual.
- For all business banking loans, the industry specific conditions relevant to the loans.

For further information on consumer credit quality indicators, see Note 14 on pages 250-275 of JPMorgan Chase's 2012 Annual Report.

## Residential real estate - excluding PCI loans

The following table provides information by class for residential real estate - excluding retained PCI loans in the consumer, excluding credit card, portfolio segment.
The following factors should be considered in analyzing certain credit statistics applicable to the Firm's residential real estate - excluding PCI loans portfolio: (i) junior lien home equity loans may be fully charged off when the loan becomes 180 days past due, and the value of the collateral does not support the repayment of the loan, resulting in relatively high charge-off rates for this product class; and (ii) the lengthening of lossmitigation timelines may result in higher delinquency rates for loans carried at the net realizable value of the collateral that remain on the Firm's Consolidated Balance Sheets.

| (in millions, except ratios) | Home equity |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Senior lien |  |  |  | Junior lien |  |  |  |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  |
| Loan delinquency(a) |  |  |  |  |  |  |  |  |
| Current | \$ | 16,987 | \$ | 18,688 | \$ | 41,334 | \$ | 46,805 |
| 30-149 days past due |  | 282 |  | 330 |  | 648 |  | 960 |
| 150 or more days past due |  | 352 |  | 367 |  | 222 |  | 235 |
| Total retained loans | \$ | 17,621 | \$ | 19,385 | \$ | 42,204 | \$ | 48,000 |
| \% of $30+$ days past due to total retained loans |  | 3.60\% |  | 3.60\% |  | 2.06\% |  | 2.49\% |
| 90 or more days past due and still accruing | \$ | - | \$ | - | \$ | - | \$ | - |
| 90 or more days past due and government guaranteed(b) |  | - |  | - |  | - |  | - |
| Nonaccrual loans |  | 926 |  | 931 |  | 1,922 |  | 2,277 |

Current estimated LTV ratios(c)(d)(e)
Greater than $125 \%$ and refreshed FICO scores:

 $\$ 2.3$ billion and $\$ 2.3$ billion; and 150 or more days past due included $\$ 7.6$ billion and $\$ 9.5$ billion at September 30, 2013, and December 31, 2012, respectively.



 remaining balance, interest is being accrued at the guaranteed reimbursement rate.

 property values do not represent actual appraised loan level collateral values; as such, the resulting ratios are necessarily imprecise and should be viewed as estimates.
 property.
(e) Refreshed FICO scores represent each borrower's most recent credit score, which is obtained by the Firm on at least a quarterly basis.
(f) At September 30, 2013, and December 31, 2012, included mortgage loans insured by U.S. government agencies of $\$ 13.9$ billion and $\$ 15.6$ billion, respectively.
 reimbursement of insured amounts is proceeding normally.

| Prime, including option ARMs |  |  |  | Subprime |  |  |  | Total residential real estate - excluding PCI |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{2013}{ }{ }^{\text {September 30, }}$ <br> 2013 |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| \$ | 72,940 | \$ | 61,439 | \$ | 6,165 | \$ | 6,673 | \$ | 137,426 | \$ | 133,605 |
|  | 2,997 |  | 3,237 |  | 637 |  | 727 |  | 4,564 |  | 5,254 |
|  | 9,130 |  | 11,580 |  | 574 |  | 855 |  | 10,278 |  | 13,037 |
| \$ | 85,067 | \$ | 76,256 | \$ | 7,376 | \$ | 8,255 | \$ | 152,268 | \$ | 151,896 |
|  | 2.64\% |  | 3.97\% |  | 16.42\% |  | 19.16\% |  | 3.26\% |  | 4.28\% ( |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| \$ | 8,763 |  | 10,625 |  | - |  | - |  | 8,763 |  | 10,625 |
|  | 3,124 |  | 3,445 |  | 1,485 |  | 1,807 |  | 7,457 |  | 8,460 |


| \$ | 1,520 | \$ | 2,573 | \$ | 80 | \$ | 236 | \$ | 3,291 | \$ | 7,567 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 416 |  | 991 |  | 274 |  | 653 |  | 1,227 |  | 3,075 |
|  | 1,962 |  | 3,697 |  | 298 |  | 457 |  | 7,807 |  | 11,734 |
|  | 923 |  | 1,376 |  | 719 |  | 985 |  | 3,349 |  | 4,523 |
|  | 4,957 |  | 7,070 |  | 638 |  | 726 |  | 14,966 |  | 18,902 |
|  | 1,765 |  | 2,117 |  | 1,210 |  | 1,346 |  | 5,534 |  | 6,227 |
|  | 54,221 |  | 38,281 |  | 1,878 |  | 1,793 |  | 88,826 |  | 72,314 |
|  | 5,453 |  | 4,549 |  | 2,279 |  | 2,059 |  | 13,418 |  | 11,952 |
|  | 13,850 |  | 15,602 |  | - |  | - |  | 13,850 |  | 15,602 |
| \$ | 85,067 | \$ | 76,256 | \$ | 7,376 | \$ | 8,255 | \$ | 152,268 | \$ | 151,896 |
| \$ | 21,183 | \$ | 17,539 | \$ | 1,091 | \$ | 1,240 | \$ | 34,340 | \$ | 32,534 |
|  | 13,552 |  | 11,190 |  | 974 |  | 1,081 |  | 26,010 |  | 24,871 |
|  | 5,036 |  | 3,999 |  | 291 |  | 323 |  | 9,517 |  | 8,945 |
|  | 4,590 |  | 4,372 |  | 925 |  | 1,031 |  | 8,618 |  | 8,867 |
|  | 3,428 |  | 2,927 |  | 231 |  | 257 |  | 7,043 |  | 7,195 |
|  | 2,659 |  | 2,131 |  | 353 |  | 399 |  | 6,163 |  | 6,020 |
|  | 1,334 |  | 1,162 |  | 150 |  | 165 |  | 4,429 |  | 4,661 |
|  | 1,905 |  | 1,741 |  | 155 |  | 177 |  | 4,067 |  | 4,198 |
|  | 977 |  | 866 |  | 183 |  | 203 |  | 2,999 |  | 3,148 |
|  | 449 |  | 405 |  | 171 |  | 191 |  | 2,907 |  | 3,201 |
|  | 29,954 |  | 29,924 |  | 2,852 |  | 3,188 |  | 46,175 |  | 48,256 |
| \$ | 85,067 | \$ | 76,256 | \$ | 7,376 | \$ | 8,255 | \$ | 152,268 | \$ | 151,896 |

The following tables represent the Firm's delinquency statistics for junior lien home equity loans and lines as of September 30, 2013, and December 31, 2012.
Delinquencies

| September 30, 2013 <br> (in millions, except ratios) | 30-89 days past due |  | 90-149 days past due |  | $\begin{aligned} & 150+\text { days } \\ & \text { past due } \\ & \hline \end{aligned}$ |  | Total loans |  | Total 30+ day delinquency rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HELOCs:(a) |  |  |  |  |  |  |  |  |  |
| Within the revolving period(b) | \$ | 344 | \$ | 112 | \$ | 161 | \$ | 33,645 | 1.83\% |
| Beyond the revolving period |  | 64 |  | 14 |  | 41 |  | 4,397 | 2.71 |
| HELOANs |  | 86 |  | 28 |  | 20 |  | 4,162 | 3.22 |
| Total | \$ | 494 | \$ | 154 | \$ | 222 | \$ | 42,204 | 2.06\% |


|  | Delinquencies |  |  |  |  |  | Total loans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2012 <br> (in millions, except ratios) | 30-89 days past due |  | 90-149 days past due |  | $\begin{gathered} 150+\text { days } \\ \text { past due } \end{gathered}$ |  |  |  | Total 30+ day delinquency rate |
| HELOCs:(a) |  |  |  |  |  |  |  |  |  |
| Within the revolving period(b) | \$ | 514 | \$ | 196 | \$ | 185 | \$ | 40,794 | 2.19\% |
| Beyond the revolving period |  | 48 |  | 19 |  | 27 |  | 2,127 | 4.42 |
| HELOANs |  | 125 |  | 58 |  | 23 |  | 5,079 | 4.06 |
| Total | \$ | 687 | \$ | 273 | \$ | 235 | \$ | 48,000 | 2.49\% |

 by Washington Mutual that require interest-only payments beyond the revolving period.
 or when the collateral does not support the loan amount.

Home equity lines of credit ("HELOCs") beyond the revolving period and home equity loans ("HELOANs") have higher delinquency rates than do HELOCs within the revolving period. That is primarily because the fullyamortizing payment that is generally required for those products is higher than the minimum payment options
available for HELOCs within the revolving period. The higher delinquency rates associated with amortizing HELOCs and HELOANs are factored into the loss estimates produced by the Firm's delinquency roll-rate methodology, which estimates defaults based on the current delinquency status of a portfolio.

## Impaired loans

The Firm reports, in accordance with regulatory guidance, residential real estate loans that have been discharged under Chapter 7 bankruptcy and not reaffirmed by the borrower ("Chapter 7 loans") as collateral-dependent nonaccrual TDRs, regardless of their delinquency status.

The table below sets forth information about the Firm's residential real estate impaired loans, excluding PCI loans. These loans are considered to be impaired as they have been modified in a TDR. All impaired loans are evaluated for an asset-specific allowance as described in Note 14 on page 178 of this Form 10Q.

| (in millions) | Home equity |  |  |  |  |  |  |  | Mortgages |  |  |  |  |  |  |  | Total residential real estate - excluding PCI |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Senior lien |  |  |  | Junior lien |  |  |  | Prime, including option ARMs |  |  |  | Subprime |  |  |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2012 \end{gathered}$ |  |
| Impaired loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| With an allowance | \$ | 583 | \$ | 542 | \$ | 715 | \$ | 677 | \$ | 6,155 | \$ | 5,810 | \$ | 3,054 | \$ | 3,071 | \$ | 10,507 | \$ | 10,100 |
| Without an allowance(a) |  | 572 |  | 550 |  | 594 |  | 546 |  | 1,134 |  | 1,308 |  | 716 |  | 741 |  | 3,016 |  | 3,145 |
| Total impaired loans(b) | \$ | 1,155 | \$ | 1,092 | \$ | 1,309 | \$ | 1,223 | \$ | 7,289 | \$ | 7,118 | \$ | 3,770 | \$ | 3,812 | \$ | 13,523 | \$ | 13,245 |
| Allowance for loan losses related to impaired loans | \$ | 117 | \$ | 159 | \$ | 185 | \$ | 188 | \$ | 164 | \$ | 70 | \$ | 99 | \$ | 174 | \$ | 565 | \$ | 591 |
| Unpaid principal balance of impaired loans(c) |  | 1,526 |  | 1,408 |  | 2,602 |  | 2,352 |  | 9,331 |  | 9,095 |  | 5,613 |  | 5,700 |  | 19,072 |  | 18,555 |
| Impaired loans on nonaccrual status(d) |  | 637 |  | 607 |  | 666 |  | 599 |  | 2,017 |  | 1,888 |  | 1,181 |  | 1,308 |  | 4,501 |  | 4,402 |

a) Represents collateral-dependent residential mortgage loans that are charged off to the fair value of the underlying collateral less cost to sell
(b) At September 30, 2013, and December 31, 2012, $\$ 7.3$ billion and $\$ 7.5$ billion, respectively, of loans modified subsequent to repurchase from Government National Mortgage Association ("Ginnie Mae") in accordance with the standards of the appropriate government agency (i.e., Federal Housing Administration ("FHA"), U.S. Department of Veterans Affairs ("VA"), Rural Housing Services ("RHS")) are not included in the table above. When such loans perform subsequent to modification in accordance with Ginnie Mae guidelines, they are generally sold back into Ginnie Mae loan pools. Modified loans that do not re-perform become subject to foreclosure.
c) Represents the contractual amount of principal owed at September 30, 2013, and December 31, 2012. The unpaid principal balance differs from the impaired loan balances due to various factors, including charge-offs, net deferred loan fees or costs; and unamortized discounts or premiums on purchased loans.
 additional information about loans modified in a TDR that are on nonaccrual status refer to the Loan accounting framework in Note 14 on pages $250-253$ of JPMorgan Chase's 2012 Annual Report.

The following tables present average impaired loans and the related interest income reported by the Firm.

| Three months ended September 30, (in millions) | Average impaired loans |  |  |  | Interest income on impaired loans(a) |  |  |  | Interest income on impairedloans on a cash basis(a) loans on a cash basis(a) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Home equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Senior lien | \$ | 1,156 | \$ | 607 | \$ | 15 | \$ | 6 | \$ | 10 | \$ | 1 |
| Junior lien |  | 1,309 |  | 782 |  | 21 |  | 9 |  | 14 |  | 1 |
| Mortgages |  |  |  |  |  |  |  |  |  |  |  |  |
| Prime, including option ARMs |  | 7,310 |  | 6,430 |  | 72 |  | 65 |  | 16 |  | 6 |
| Subprime |  | 3,799 |  | 3,148 |  | 50 |  | 45 |  | 13 |  | 7 |
| Total residential real estate - excluding PCI | \$ | 13,574 | \$ | 10,967 | \$ | 158 | \$ | 125 | \$ | 53 | \$ | 15 |
| Nine months ended September 30, (in millions) | Average impaired loans |  |  |  | Interest income on impaired loans(a) |  |  |  | Interest income on impaired loans on a cash basis(a) |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Home equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Senior lien | \$ | 1,151 | \$ | 445 | \$ | 44 | \$ | 12 | \$ | 30 | \$ | 2 |
| Junior lien |  | 1,293 |  | 734 |  | 62 |  | 22 |  | 41 |  | 3 |
| Mortgages |  |  |  |  |  |  |  |  |  |  |  |  |
| Prime, including option ARMs |  | 7,239 |  | 5,619 |  | 211 |  | 169 |  | 45 |  | 16 |
| Subprime |  | 3,819 |  | 3,252 |  | 150 |  | 132 |  | 42 |  | 17 |
| Total residential real estate - excluding PCI | \$ | 13,502 | \$ | 10,050 | \$ | 467 | \$ | 335 | \$ | 158 | \$ | 38 |

(a) Generally, interest income on loans modified in TDRs is recognized on a cash basis until such time as the borrower has made a minimum of six payments under the new terms.

## Loan modifications

The global settlement, which became effective on April 5, 2012, required the Firm to, among other things, provide $\$ 3.7$ billion of additional relief to certain borrowers under the Consumer Relief Program, including reductions of principal on first and second liens. For further information on the global settlement, see Mortgage Foreclosure-Related Investigations and Litigation in Note 23 on page 207 of this Form 10-Q.

Modifications of residential real estate loans, excluding PCI loans, are generally accounted for and reported as TDRs. There are no additional commitments to lend to borrowers whose residential real estate loans, excluding PCI loans, have been modified in TDRs. For further information, see Note 14 on page 252 and pages 260-262 of JPMorgan Chase's 2012 Annual Report.

## TDR activity rollforward

The following tables reconcile the beginning and ending balances of residential real estate loans, excluding PCI loans, modified in TDRs for the periods presented.

| Three months ended September 30, (in millions) | Home equity |  |  |  |  |  |  |  | Mortgages |  |  |  |  |  |  |  | Total residential real estate - excluding PCI |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Senior lien |  |  |  | Junior lien |  |  |  | Prime, including option ARMs |  |  |  | Subprime |  |  |  |  |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Beginning balance of TDRs | \$ | 1,160 | \$ | 560 | \$ | 1,315 | \$ | 762 | \$ | 7,303 | \$ | 6,092 | \$ | 3,825 | \$ | 3,484 | \$ | 13,603 | \$ | 10,898 |
| New TDRs |  | 35 |  | 590 |  | 70 |  | 478 |  | 224 |  | 1,136 |  | 66 |  | 458 |  | 395 |  | 2,662 |
| Charge-offs post-modification(a) |  | (7) |  | (18) |  | (18) |  | (52) |  | (12) |  | (37) |  | (16) |  | (65) |  | (53) |  | (172) |
| Foreclosures and other liquidations (e.g., short sales) |  | (3) |  | - |  | (7) |  | (1) |  | (42) |  | (28) |  | (20) |  | (26) |  | (72) |  | (55) |
| Principal payments and other |  | (30) |  | (9) |  | (51) |  | (27) |  | (184) |  | (113) |  | (85) |  | (27) |  | (350) |  | (176) |
| Ending balance of TDRs | \$ | 1,155 | \$ | 1,123 | \$ | 1,309 | \$ | 1,160 | \$ | 7,289 | \$ | 7,050 | \$ | 3,770 | \$ | 3,824 | \$ | 13,523 | \$ | 13,157 |
| Permanent modifications | \$ | 1,114 | \$ | 1,086 | \$ | 1,304 | \$ | 1,147 | \$ | 7,069 | \$ | 6,719 | \$ | 3,639 | \$ | 3,653 | \$ | 13,126 | \$ | 12,605 |
| Trial modifications | \$ | 41 | \$ | 37 | \$ | 5 | \$ | 13 | \$ | 220 | \$ | 331 | \$ | 131 | \$ | 171 | \$ | 397 | \$ | 552 |


| Nine months ended September 30, (in millions) | Home equity |  |  |  |  |  |  |  | Mortgages |  |  |  |  |  |  |  | Total residential real estate - excluding PCI |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Senior lien |  |  |  | Junior lien |  |  |  | Prime, including option ARMs |  |  |  | Subprime |  |  |  |  |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Beginning balance of TDRs | \$ | 1,092 | \$ | 335 | \$ | 1,223 | \$ | 657 | \$ | 7,118 | \$ | 4,877 | \$ | 3,812 | \$ | 3,219 | \$ | 13,245 | \$ | 9,088 |
| New TDRs |  | 175 |  | 833 |  | 299 |  | 667 |  | 852 |  | 2,626 |  | 283 |  | 942 |  | 1,609 |  | 5,068 |
| Charge-offs post-modification(a) |  | (25) |  | (27) |  | (75) |  | (75) |  | (45) |  | (97) |  | (81) |  | (159) |  | (226) |  | (358) |
| Foreclosures and other liquidations (e.g., short sales) |  | (12) |  | - |  | (18) |  | (6) |  | (116) |  | (85) |  | (58) |  | (86) |  | (204) |  | (177) |
| Principal payments and other |  | (75) |  | (18) |  | (120) |  | (83) |  | (520) |  | (271) |  | (186) |  | (92) |  | (901) |  | (464) |
| Ending balance of TDRs | \$ | 1,155 | \$ | 1,123 | \$ | 1,309 | \$ | 1,160 | \$ | 7,289 | \$ | 7,050 | \$ | 3,770 | \$ | 3,824 | \$ | 13,523 | \$ | 13,157 |
| Permanent modifications | \$ | 1,114 | \$ | 1,086 | \$ | 1,304 | \$ | 1,147 | \$ | 7,069 | \$ | 6,719 | \$ | 3,639 | \$ | 3,653 | \$ | 13,126 | \$ | 12,605 |
| Trial modifications | \$ | 41 | \$ | 37 | \$ | 5 | \$ | 13 | \$ | 220 | \$ | 331 | \$ | 131 | \$ | 171 | \$ | 397 | \$ | 552 |

(a) Includes charge-offs on unsuccessful trial modifications.

## Nature and extent of modifications

MHA, as well as the Firm's proprietary modification programs, generally provide various concessions to financially troubled borrowers including, but not limited to, interest rate reductions, term or payment extensions and
deferral of principal and/or interest payments that would otherwise have been required under the terms of the original agreement.

The following tables provide information about how residential real estate loans, excluding PCI loans, were modified under the Firm's loss mitigation programs during the periods presented. These tables exclude Chapter 7 loans where the sole concession granted is the discharge of debt. At September 30, 2013, there were approximately 37,900 of such Chapter 7 loans, consisting of approximately 9,200 senior lien home equity loans, 22,200 junior lien home equity loans, 3,300 prime mortgage, including option ARMs, and 3,200 subprime mortgages.

| Three months ended September 30, | Home equity |  |  |  | Mortgages |  |  |  | Total residential real estate excluding PCI |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Senior lien |  | Junior lien |  | Prime, including option ARMs |  | Subprime |  |  |  |
|  | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| Number of loans approved for a trial modification(a) | 347 | 527 | 146 | 306 | 584 | 1,145 | 960 | 1,422 | 2,037 | 3,400 |
| Number of loans permanently modified | 410 | 1,039 | 1,012 | 2,178 | 1,046 | 2,947 | 1,200 | 2,396 | 3,668 | 8,560 |
| Concession granted:(a)(b) |  |  |  |  |  |  |  |  |  |  |
| Interest rate reduction | 68\% | 77\% | 90\% | 85\% | 72\% | 55\% | 73\% | 65\% | 77\% | 68\% |
| Term or payment extension | 77 | 60 | 80 | 75 | 77 | 46 | 60 | 51 | 72 | 57 |
| Principal and/or interest deferred | 16 | 8 | 21 | 14 | 35 | 11 | 17 | 7 | 23 | 10 |
| Principal forgiveness | 40 | 18 | 36 | 33 | 33 | 47 | 45 | 50 | 39 | 40 |
| Other(c) | - | - | - | - | 22 | 25 | 14 | 11 | 11 | 12 |


| Nine months ended September 30, | Home equity |  |  |  | Mortgages |  |  |  | Total residential real estate excluding PCI |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Senior lien |  | Junior lien |  | Prime, including option ARMs |  | Subprime |  |  |  |
|  | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| Number of loans approved for a trial modification(a) | 1,409 | 1,366 | 514 | 727 | 2,416 | 3,058 | 3,572 | 3,754 | 7,911 | 8,905 |
| Number of loans permanently modified | 1,360 | 3,736 | 3,681 | 6,042 | 3,659 | 7,651 | 4,347 | 8,240 | 13,047 | 25,669 |
| Concession granted:(a)(b) |  |  |  |  |  |  |  |  |  |  |
| Interest rate reduction | 71\% | 85\% | 88\% | 88\% | 73\% | 74\% | 71\% | 69\% | 77\% | 77\% |
| Term or payment extension | 74 | 42 | 78 | 76 | 71 | 56 | 54 | 39 | 67 | 53 |
| Principal and/or interest deferred | 12 | 5 | 23 | 16 | 30 | 14 | 13 | 6 | 20 | 11 |
| Principal forgiveness | 39 | 7 | 36 | 18 | 38 | 25 | 50 | 40 | 42 | 26 |
| Other(c) | - | - | - | - | 24 | 30 | 14 | 8 | 11 | 11 |

a) Prior period amounts have been revised to conform with the current presentation.
b) Represents concessions granted in permanent modifications as a percentage of the number of loans permanently modified. The sum of the percentages exceeds $100 \%$ because predominantly all of the modifications include more than one type of concession. A significant portion of trial modifications include interest rate reductions and/or term or payment extensions.
(c) Represents variable interest rate to fixed interest rate modifications.

## Financial effects of modifications and redefaults

The following tables provide information about the financial effects of the various concessions granted in modifications of residential real estate loans, excluding PCI, under the Firm's loss mitigation programs and about redefaults of certain loans modified in TDRs for the periods presented. Because the specific types and amounts of concessions offered to borrowers frequently change between the trial modification and the permanent modification, the following tables present only the financial effects of permanent modifications. These tables also exclude Chapter 7 loans where the sole concession granted is the discharge of debt.

| Three months ended September 30, (in millions, except weighted-average data and number of loans) | Home equity |  |  |  |  |  |  |  | Mortgages |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Senior lien |  |  |  | Junior lien |  |  |  | Prime, including option ARMs |  |  |  | Subprime |  |  |  | Total residential real estate - excluding PCI |  |  |  |
|  |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |
| Weighted-average interest rate of loans with interest rate reductions - before TDR |  | 5.95\% |  | 7.08\% |  | 5.14\% |  | 5.24\% |  | 5.04\% |  | 5.95\% |  | 7.17\% |  | 7.70\% |  | 5.67\% |  | 6.37\% |
| Weighted-average interest rate of loans with interest rate reductions - after TDR |  | 3.04 |  | 4.49 |  | 2.26 |  | 1.97 |  | 2.68 |  | 3.64 |  | 3.42 |  | 3.97 |  | 2.85 |  | 3.59 |
| Weighted-average remaining contractual term (in years) of loans with term or payment extensions - before TDR |  | 20 |  | 19 |  | 19 |  | 20 |  | 25 |  | 25 |  | 24 |  | 23 |  | 24 |  | 24 |
| Weighted-average remaining contractual term (in years) of loans with term or payment extensions - after TDR |  | 32 |  | 26 |  | 34 |  | 33 |  | 38 |  | 37 |  | 36 |  | 33 |  | 36 |  | 34 |
| Charge-offs recognized upon permanent modification | \$ | 2 | \$ | 4 | \$ | 16 | \$ | 23 | \$ | 4 | \$ | 3 | \$ | - | \$ | 7 | \$ | 22 | \$ | 37 |
| Principal deferred |  | 2 |  | 1 |  | 4 |  | 6 |  | 40 |  | 26 |  | 13 |  | 9 |  | 59 |  | 42 |
| Principal forgiven |  | 7 |  | 7 |  | 13 |  | 27 |  | 46 |  | 119 |  | 47 |  | 89 |  | 113 |  | 242 |
| Number of loans that redefaulted within one year of permanent modification(a) |  | 112 |  | 127 |  | 311 |  | 395 |  | 156 |  | 257 |  | 288 |  | 406 |  | 867 |  | 1,185 |
| Balance of loans that redefaulted within one year of permanent modification(a) | \$ | 6 | \$ | 11 | \$ | 6 | \$ | 11 | \$ | 35 | \$ | 72 | \$ | 28 | \$ | 42 | \$ | 75 | \$ | 136 |


| Nine months ended September 30, (in millions, except weighted-average data and number of loans) | Home equity |  |  |  |  |  |  |  | Mortgages |  |  |  |  |  |  |  | Total residential real estate - excluding PCI |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Senior lien |  |  |  | Junior lien |  |  |  | Prime, including option ARMs |  |  |  | Subprime |  |  |  |  |  |  |  |
|  |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |
| Weighted-average interest rate of loans with interest rate reductions - before TDR |  | 6.35\% |  | 7.24\% |  | 5.14\% |  | 5.56\% |  | 5.27\% |  | 6.18\% |  | 7.39\% |  | 7.74\% |  | 5.89\% |  | 6.60\% |
| Weighted-average interest rate of loans with interest rate reductions - after TDR |  | 3.32 |  | 4.71 |  | 2.23 |  | 1.91 |  | 2.78 |  | 3.82 |  | 3.51 |  | 4.26 |  | 2.94 |  | 3.82 |
| Weighted-average remaining contractual term (in years) of loans with term or payment extensions - before TDR |  | 19 |  | 19 |  | 19 |  | 21 |  | 25 |  | 25 |  | 24 |  | 24 |  | 23 |  | 24 |
| Weighted-average remaining contractual term (in years) of loans with term or payment extensions - after TDR |  | 32 |  | 28 |  | 34 |  | 33 |  | 37 |  | 35 |  | 35 |  | 32 |  | 36 |  | 34 |
| Charge-offs recognized upon permanent modification | \$ | 6 | \$ | 6 | \$ | 58 | \$ | 35 | \$ | 15 | \$ | 26 | \$ | 6 | \$ | 19 | \$ | 85 | \$ | 86 |
| Principal deferred |  | 5 |  | 3 |  | 18 |  | 18 |  | 107 |  | 101 |  | 34 |  | 33 |  | 164 |  | 155 |
| Principal forgiven |  | 24 |  | 10 |  | 42 |  | 38 |  | 176 |  | 172 |  | 186 |  | 238 |  | 428 |  | 458 |
| Number of loans that redefaulted within one year of permanent modification(a) |  | 327 |  | 249 |  | 845 |  | 1,065 |  | 533 |  | 677 |  | 857 |  | 1,055 |  | 2,562 |  | 3,046 |
| Balance of loans that redefaulted within one year of permanent modification(a) | \$ | 22 | \$ | 20 | \$ | 17 | \$ | 36 | \$ | 134 | \$ | 190 | \$ | 84 | \$ | 115 | \$ | 257 | \$ | 361 |


 default is deemed to occur when the loan becomes two contractual payments past due. In the event that a modified loan redefaults, it is probable that the loan will ultimately be liquidated through foreclosure or another similar type of liquidation transaction. Redefaults of loans modified within the last 12 months may not be representative of ultimate redefault levels.

Approximately 85\% of the trial modifications approved on or after July 1, 2010 (the approximate date on which substantial revisions were made to the HAMP program), that are seasoned more than six months have been successfully converted to permanent modifications.

The primary performance indicator for TDRs is the rate at which permanently modified loans redefault. At September 30, 2013, the cumulative redefault rates of residential real estate loans that have been modified under the Firm's loss mitigation programs, excluding PCI loans, based upon permanent modifications that were completed after October 1, 2009, and that are seasoned more than six months are $18 \%$ for senior lien home equity, $19 \%$ for junior lien home equity, $15 \%$ for prime mortgages including option ARMs, and 23\% for subprime mortgages.

Default rates of Chapter 7 loans vary significantly based on the delinquency status of the loan and overall economic conditions at the time of discharge. Default rates for Chapter 7 residential real estate loans that were less than 60 days past due at the time of discharge have ranged between approximately $10 \%$ and $40 \%$ in recent years based on the economic conditions at the time of discharge. At September 30, 2013, Chapter 7 residential real estate loans included approximately $21 \%$ of senior lien home equity, $11 \%$ of junior lien home equity, $35 \%$ of prime mortgage, including option ARMs, and 24\% of subprime mortgages that were 30 days or more past due.
At September 30, 2013, the weighted-average estimated remaining lives of residential real estate loans, excluding PCI loans, permanently modified in TDRs were 7 years for senior lien home equity, 8 years for junior lien home equity, 10 years for prime mortgage, including option ARMs, and 9 years for subprime mortgages. The estimated remaining lives of these loans reflect estimated prepayments, both voluntary and involuntary (i.e., foreclosures and other forced liquidations).

## Other consumer loans

The table below provides information for other consumer retained loan classes, including auto, business banking and student loans.

| (in millions, except ratios) | Auto |  |  |  | Business banking |  |  |  | Student and other |  |  |  | Total other consumer |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Sep 30, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { Sep } 3013, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  |  |
| Loan delinquency(a) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current | \$ | 50,337 | \$ | 49,290 | \$ | 18,292 | \$ | 18,482 | \$ | 10,604 | \$ | 11,038 | \$ | 79,233 | \$ | 78,810 |  |
| 30-119 days past due |  | 467 |  | 616 |  | 253 |  | 263 |  | 670 |  | 709 |  | 1,390 |  | 1,588 |  |
| 120 or more days past due |  | 6 |  | 7 |  | 165 |  | 138 |  | 390 |  | 444 |  | 561 |  | 589 |  |
| Total retained loans | \$ | 50,810 | \$ | 49,913 | \$ | 18,710 | \$ | 18,883 | \$ | 11,664 | \$ | 12,191 | \$ | 81,184 | \$ | 80,987 |  |
| \% of $30+$ days past due to total retained loans |  | 0.93\% |  | 1.25\% |  | 2.23\% |  | 2.12\% |  | 2.49\% (d) |  | 2.12\% (d) |  | 1.46\% | (d) | 1.58\% | (d) |
| 90 or more days past due and still accruing (b) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 456 | \$ | 525 | \$ | 456 | \$ | 525 |  |
| Nonaccrual loans |  | 125 |  | 163 |  | 413 |  | 481 |  | 81 |  | 70 |  | 619 |  | 714 |  |
| Geographic region |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| California | \$ | 5,384 | \$ | 4,962 | \$ | 2,076 | \$ | 1,983 | \$ | 1,110 | \$ | 1,108 | \$ | 8,570 | \$ | 8,053 |  |
| New York |  | 3,757 |  | 3,742 |  | 2,963 |  | 2,981 |  | 1,213 |  | 1,202 |  | 7,933 |  | 7,925 |  |
| Illinois |  | 2,760 |  | 2,738 |  | 1,317 |  | 1,404 |  | 739 |  | 748 |  | 4,816 |  | 4,890 |  |
| Florida |  | 1,900 |  | 1,922 |  | 599 |  | 527 |  | 539 |  | 556 |  | 3,038 |  | 3,005 |  |
| Texas |  | 4,945 |  | 4,739 |  | 2,613 |  | 2,749 |  | 873 |  | 891 |  | 8,431 |  | 8,379 |  |
| New Jersey |  | 1,987 |  | 1,921 |  | 382 |  | 379 |  | 396 |  | 409 |  | 2,765 |  | 2,709 |  |
| Arizona |  | 1,803 |  | 1,719 |  | 1,006 |  | 1,139 |  | 257 |  | 265 |  | 3,066 |  | 3,123 |  |
| Washington |  | 932 |  | 824 |  | 220 |  | 202 |  | 221 |  | 287 |  | 1,373 |  | 1,313 |  |
| Michigan |  | 1,932 |  | 2,091 |  | 1,257 |  | 1,368 |  | 522 |  | 548 |  | 3,711 |  | 4,007 |  |
| Ohio |  | 2,219 |  | 2,462 |  | 1,370 |  | 1,443 |  | 720 |  | 770 |  | 4,309 |  | 4,675 |  |
| All other |  | 23,191 |  | 22,793 |  | 4,907 |  | 4,708 |  | 5,074 |  | 5,407 |  | 33,172 |  | 32,908 |  |
| Total retained loans | \$ | 50,810 | \$ | 49,913 | \$ | 18,710 | \$ | 18,883 | \$ | 11,664 | \$ | 12,191 | \$ | 81,184 | \$ | 80,987 |  |
| Loans by risk ratings(c) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noncriticized | \$ | 8,443 | \$ | 8,882 | \$ | 13,372 | \$ | 13,336 |  | NA |  | NA | \$ | 21,815 | \$ | 22,218 |  |
| Criticized performing |  | 83 |  | 130 |  | 703 |  | 713 |  | NA |  | NA |  | 786 |  | 843 |  |
| Criticized nonaccrual |  | 2 |  | 4 |  | 338 |  | 386 |  | NA |  | NA |  | 340 |  | 390 |  |

(a) Individual delinquency classifications included loans insured by U.S. government agencies under the Federal Family Education Loan Program ("FFELP") as follows: current included \$5.0 billion and $\$ 5.4$ billion; 30-119 days past due included $\$ 395$ million and $\$ 466$ million; and 120 or more days past due included $\$ 374$ million and $\$ 428$ million at September 30, 2013, and December 31, 2012, respectively.
(b) These amounts represent student loans, which are insured by U.S. government agencies under the FFELP. These amounts were accruing as reimbursement of insured amounts is proceeding normally.
(c) For risk-rated business banking and auto loans, the primary credit quality indicator is the risk rating of the loan, including whether the loans are considered to be criticized and/or nonaccrual.
(d) September 30, 2013, and December 31, 2012, excluded loans 30 days or more past due and still accruing, which are insured by U.S. government agencies under the FFELP, of $\$ 769$ million and $\$ 894$ million, respectively. These amounts were excluded as reimbursement of insured amounts is proceeding normally.

## Other consumer impaired loans and loan modifications

The table below sets forth information about the Firm's other consumer impaired loans, including risk-rated business banking and auto loans that have been placed on nonaccrual status, and loans that have been modified in TDRs.

| (in millions) | Auto |  |  |  | Business banking |  |  |  | Total other consumer ${ }^{(c)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2013 |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | September 30,2013 2013 |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  |
| Impaired loans |  |  |  |  |  |  |  |  |  |  |  |  |
| With an allowance | \$ | 63 | \$ | 78 | \$ | 510 | \$ | 543 | \$ | 573 | \$ | 621 |
| Without an allowance ${ }^{(a)}$ |  | 53 |  | 72 |  | - |  | - |  | 53 |  | 72 |
| Total impaired loans | \$ | 116 | \$ | 150 | \$ | 510 | \$ | 543 | \$ | 626 | \$ | 693 |
| Allowance for loan losses related to impaired loans | \$ | 10 | \$ | 12 | \$ | 114 | \$ | 126 | \$ | 124 | \$ | 138 |
| Unpaid principal balance of impaired loans(b) |  | 213 |  | 259 |  | 595 |  | 624 |  | 808 |  | 883 |
| Impaired loans on nonaccrual status |  | 83 |  | 109 |  | 351 |  | 394 |  | 434 |  | 503 |

(a) When discounted cash flows, collateral value or market price equals or exceeds the recorded investment in the loan, the loan does not require an allowance. This typically occurs when the impaired loans have been partially charged off and/or there have been interest payments received and applied to the loan balance.
(b) Represents the contractual amount of principal owed at September 30, 2013, and December 31, 2012. The unpaid principal balance differs from the impaired loan balances due to various factors, including charge-offs; interest payments received and applied to the principal balance; net deferred loan fees or costs; and unamortized discounts or premiums on purchased loans.
(c) There were no impaired student and other loans at September 30, 2013, and December 31, 2012.

The following table presents average impaired loans for the periods presented.

| (in millions) | Average impaired loans(b) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Auto | \$ | 118 | \$ | 110 | \$ | 131 | \$ | 97 |
| Business banking |  | 511 |  | 589 |  | 527 |  | 641 |
| Total other consumer(a) | \$ | 629 | \$ | 699 | \$ | 658 | \$ | 738 |

(a) There were no impaired student and other loans for the three or nine months ended September 30, 2013 and 2012.
(b) The related interest income on impaired loans, including those on a cash basis, was not material for the three or nine months ended September 30, 2013 and 2012.

## Loan modifications

The following table provides information about the Firm's other consumer loans modified in TDRs. All of these TDRs are reported as impaired loans in the tables above.

| (in millions) | Auto |  |  |  | Business banking |  |  |  | Total other consumer(c) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{aligned} & \text { December 31, } \\ & 2012 \end{aligned}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{aligned} & \text { December 31, } \\ & 2012 \end{aligned}$ |  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| Loans modified in troubled debt restructurings(a)(b) | \$ | 116 | \$ | 150 | \$ | 299 | \$ | 352 | \$ | 415 | \$ | 502 |
| TDRs on nonaccrual status |  | 83 |  | 109 |  | 140 |  | 203 |  | 223 |  | 312 |

(a) These modifications generally provided interest rate concessions to the borrower or term or payment extensions.
(b) Additional commitments to lend to borrowers whose loans have been modified in TDRs as of September 30, 2013, and December 31, 2012, were immaterial.
(c) There were no student and other loans modified in TDRs at September 30, 2013, and December 31, 2012.

## TDR activity rollforward

The following tables reconcile the beginning and ending balances of other consumer loans modified in TDRs for the periods presented.

| Three months ended September 30, (in millions) | Auto |  |  |  |  | Business banking |  |  |  | Total other consumer |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Beginning balance of TDRs | \$ | 124 | \$ |  | 86 | \$ | 324 | \$ | 366 | \$ | 448 | \$ | 452 |
| New TDRs |  | 26 |  |  | 92 |  | 13 |  | 23 |  | 39 |  | 115 |
| Charge-offs post-modification |  | (2) |  |  | (2) |  | (5) |  | (2) |  | (7) |  | (4) |
| Foreclosures and other liquidations |  | - |  |  | - |  | - |  | - |  | - |  | - |
| Principal payments and other |  | (32) |  |  | (12) |  | (33) |  | (35) |  | (65) |  | (47) |
| Ending balance of TDRs | \$ | 116 | \$ |  | 164 | \$ | 299 | \$ | 352 | \$ | 415 | \$ | 516 |
| Nine months ended September 30, (in millions) | Auto |  |  |  |  | Business banking |  |  |  | Total other consumer |  |  |  |
|  | 2013 |  | 2012 |  |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Beginning balance of TDRs | \$ | 150 | \$ |  | 88 | \$ | 352 | \$ | 415 | \$ | 502 | \$ | 503 |
| New TDRs |  | 68 |  |  | 119 |  | 53 |  | 57 |  | 121 |  | 176 |
| Charge-offs post-modification |  | (7) |  |  | (6) |  | (7) |  | (7) |  | (14) |  | (13) |
| Foreclosures and other liquidations |  | - |  |  | - |  | - |  | - |  | - |  | - |
| Principal payments and other |  | (95) |  |  | (37) |  | (99) |  | (113) |  | (194) |  | (150) |
| Ending balance of TDRs | \$ | 116 | \$ |  | 164 | \$ | 299 | \$ | 352 | \$ | 415 | \$ | 516 |

## Financial effects of modifications and redefaults

For auto loans, TDRs typically occur in connection with the bankruptcy of the borrower. In these cases, the loan is modified with a revised repayment plan that typically incorporates interest rate reductions and, to a lesser extent, principal forgiveness. Beginning September 30, 2012, Chapter 7 auto loans are also considered TDRs.

For business banking loans, concessions are dependent on individual borrower circumstances and can be of a short-term nature for borrowers who need temporary relief or longer term for borrowers experiencing more fundamental financial difficulties. Concessions are predominantly term or payment extensions, but also may include interest rate reductions.

The balance of business banking loans modified in TDRs that experienced a payment default, and for which the payment default occurred within one year of the modification, was $\$ 10$ million and $\$ 6$ million during the
three months ended September 30, 2013 and 2012, respectively, and \$33 million and $\$ 31$ million during the nine months ended September 30, 2013 and 2012, respectively. The balance of auto loans modified in TDRs that experienced a payment default, and for which the payment default occurred within one year of the modification, was $\$ 13$ million during both the three months ended September 30, 2013 and 2012, respectively, and $\$ 41$ million and $\$ 27$ million during the nine months ended September 30, 2013 and 2012, respectively. A payment default is deemed to occur as follows: (1) for scored auto and business banking loans, when the loan is two payments past due; and (2) for risk-rated business banking loans and auto loans, when the borrower has not made a loan payment by its scheduled due date after giving effect to the contractual grace period, if any.

The following table provides information about the financial effects of the various concessions granted in modifications of other consumer loans for the periods presented.

|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Auto |  | Business banking |  | Auto |  | Business banking |  |
|  | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| Weighted-average interest rate of loans with interest rate reductions - before TDR | 13.64\% | 13.84\% | 10.20\% | 7.72\% | 13.35\% | 11.93\% | 8.34\% | 7.98\% |
| Weighted-average interest rate of loans with interest rate reductions - after TDR | 4.95 | 4.99 | 6.67 | 5.51 | 4.94 | 4.80 | 5.99 | 5.87 |
| Weighted-average remaining contractual term (in years) of loans with term or payment extensions - before TDR | NM | NM | 0.4 | 1.0 | NM | NM | 1.2 | 1.0 |
| Weighted-average remaining contractual term (in years) of loans with term or payment extensions - after TDR | NM | NM | 1.9 | 2.2 | NM | NM | 2.8 | 2.4 |

## Purchased credit-impaired loans

For a detailed discussion of PCI loans, including the related accounting policies, see Note 14 on pages 250-275 of JPMorgan Chase’s 2012 Annual Report.

## Residential real estate - PCI loans

The table below sets forth information about the Firm's consumer, excluding credit card, PCI loans.

| (in millions, except ratios) | Home equity |  |  |  | Prime mortgage |  |  |  | Subprime mortgage |  |  |  | Option ARMs |  |  |  | Total PCI |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Sep } 30, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { Sep } 30, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { Sep } 30, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |
| Carrying value(a) | \$ | 19,411 | \$ | 20,971 | \$ | 12,487 | \$ | 13,674 | \$ | 4,297 | \$ | 4,626 | \$ | 18,564 | \$ | 20,466 | \$ | 54,759 | \$ | 59,737 |
| Related allowance for loan losses(b) |  | 1,758 |  | 1,908 |  | 1,929 |  | 1,929 |  | 380 |  | 380 |  | 894 |  | 1,494 |  | 4,961 |  | 5,711 |
| Loan delinquency (based on unpaid principa balance) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current | \$ | 18,679 | \$ | 20,331 | \$ | 10,403 | \$ | 11,078 | \$ | 4,146 | \$ | 4,198 | \$ | 15,863 | \$ | 16,415 | \$ | 49,091 | \$ | 52,022 |
| 30-149 days past due |  | 577 |  | 803 |  | 584 |  | 740 |  | 620 |  | 698 |  | 952 |  | 1,314 |  | 2,733 |  | 3,555 |
| 150 or more days past due |  | 1,156 |  | 1,209 |  | 1,393 |  | 2,066 |  | 927 |  | 1,430 |  | 3,271 |  | 4,862 |  | 6,747 |  | 9,567 |
| Total loans | \$ | 20,412 | \$ | 22,343 | \$ | 12,380 | \$ | 13,884 | \$ | 5,693 | \$ | 6,326 | \$ | 20,086 | \$ | 22,591 | \$ | 58,571 | \$ | 65,144 |
| \% of 30+ days past due to total loans |  | 8.49\% |  | 9.01\% |  | 15.97\% |  | 20.21\% |  | 27.17\% |  | 33.64\% |  | 21.02\% |  | 27.34\% |  | 16.19\% |  | 20.14\% |

Current estimated LTV ratios (based on unpaid
principal balance)(c)(d)
Greater than $125 \%$ and refreshed FICO scores:

| Equal to or greater than 660 | \$ | 1,729 | \$ | 4,508 | \$ | 416 | \$ | 1,478 | \$ | 167 | \$ | 375 | \$ | 441 | \$ | 1,597 | \$ | 2,753 | \$ | 7,958 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less than 660 |  | 927 |  | 2,344 |  | 471 |  | 1,449 |  | 623 |  | 1,300 |  | 919 |  | 2,729 |  | 2,940 |  | 7,822 |
| $101 \%$ to $125 \%$ and refreshed FICO scores: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equal to or greater than 660 |  | 3,766 |  | 4,966 |  | 1,397 |  | 2,968 |  | 361 |  | 434 |  | 1,572 |  | 3,281 |  | 7,096 |  | 11,649 |
| Less than 660 |  | 1,758 |  | 2,098 |  | 1,233 |  | 1,983 |  | 1,046 |  | 1,256 |  | 2,059 |  | 3,200 |  | 6,096 |  | 8,537 |
| $80 \%$ to $100 \%$ and refreshed FICO scores: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equal to or greater than 660 |  | 4,370 |  | 3,531 |  | 2,797 |  | 1,872 |  | 502 |  | 416 |  | 3,566 |  | 3,794 |  | 11,235 |  | 9,613 |
| Less than 660 |  | 1,704 |  | 1,305 |  | 1,796 |  | 1,378 |  | 1,204 |  | 1,182 |  | 3,059 |  | 2,974 |  | 7,763 |  | 6,839 |
| Lower than $80 \%$ and refreshed FICO scores: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equal to or greater than 660 |  | 4,462 |  | 2,524 |  | 2,381 |  | 1,356 |  | 444 |  | 255 |  | 4,909 |  | 2,624 |  | 12,196 |  | 6,759 |
| Less than 660 |  | 1,696 |  | 1,067 |  | 1,889 |  | 1,400 |  | 1,346 |  | 1,108 |  | 3,561 |  | 2,392 |  | 8,492 |  | 5,967 |
| Total unpaid principal balance | \$ | 20,412 | \$ | 22,343 | \$ | 12,380 | \$ | 13,884 | \$ | 5,693 | \$ | 6,326 | \$ | 20,086 | \$ | 22,591 | \$ | 58,571 | \$ | 65,144 |
| Geographic region (based on unpaid principal balance) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| California | \$ | 12,298 | \$ | 13,493 | \$ | 7,111 | \$ | 7,877 | \$ | 1,329 | \$ | 1,444 | \$ | 10,761 | \$ | 11,889 | \$ | 31,499 | \$ | 34,703 |
| New York |  | 989 |  | 1,067 |  | 839 |  | 927 |  | 588 |  | 649 |  | 1,259 |  | 1,404 |  | 3,675 |  | 4,047 |
| Illinois |  | 463 |  | 502 |  | 371 |  | 433 |  | 295 |  | 338 |  | 506 |  | 587 |  | 1,635 |  | 1,860 |
| Florida |  | 1,911 |  | 2,054 |  | 884 |  | 1,023 |  | 564 |  | 651 |  | 2,008 |  | 2,480 |  | 5,367 |  | 6,208 |
| Texas |  | 340 |  | 385 |  | 110 |  | 148 |  | 337 |  | 368 |  | 103 |  | 118 |  | 890 |  | 1,019 |
| New Jersey |  | 390 |  | 423 |  | 354 |  | 401 |  | 226 |  | 260 |  | 744 |  | 854 |  | 1,714 |  | 1,938 |
| Arizona |  | 370 |  | 408 |  | 193 |  | 215 |  | 97 |  | 105 |  | 278 |  | 305 |  | 938 |  | 1,033 |
| Washington |  | 1,106 |  | 1,215 |  | 277 |  | 328 |  | 118 |  | 142 |  | 481 |  | 563 |  | 1,982 |  | 2,248 |
| Michigan |  | 63 |  | 70 |  | 194 |  | 211 |  | 150 |  | 163 |  | 211 |  | 235 |  | 618 |  | 679 |
| Ohio |  | 24 |  | 27 |  | 58 |  | 71 |  | 89 |  | 100 |  | 79 |  | 89 |  | 250 |  | 287 |
| All other |  | 2,458 |  | 2,699 |  | 1,989 |  | 2,250 |  | 1,900 |  | 2,106 |  | 3,656 |  | 4,067 |  | 10,003 |  | 11,122 |
| Total unpaid principal balance | \$ | 20,412 | \$ | 22,343 | \$ | 12,380 | \$ | 13,884 | \$ | 5,693 | \$ | 6,326 | \$ | 20,086 | \$ | 22,591 | \$ | 58,571 | \$ | 65,144 |

(a) Carrying value includes the effect of fair value adjustments that were applied to the consumer PCI portfolio at the date of acquisition.
 As a result, an allowance for loan losses for impairment of these pools has been recognized.

 property values do not represent actual appraised loan level collateral values; as such, the resulting ratios are necessarily imprecise and should be viewed as estimates. Current estimated combined LTV for junior lien home equity loans considers all available lien positions related to the property.
(d) Refreshed FICO scores, which the Firm obtains at least quarterly, represent each borrower's most recent credit score.

Approximately $21 \%$ of the PCI home equity portfolio are senior lien loans; the remaining balance are junior lien HELOANs or HELOCs. The following tables set forth delinquency statistics for PCI junior lien home equity loans and lines of credit based on unpaid principal balance as of September 30, 2013, and December 31, 2012.


|  | Delinquencies |  |  |  |  |  | Total loans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2012 <br> (in millions, except ratios) | 30-89 days past due |  | 90-149 days past due |  | 150+ days past due |  |  |  | Total 30+ day delinquency rate |
| HELOCs:(a) |  |  |  |  |  |  |  |  |  |
| Within the revolving period(b) | \$ | 361 | \$ | 175 | \$ | 591 | \$ | 15,915 | 7.08\% |
| Beyond the revolving period(c) |  | 30 |  | 13 |  | 20 |  | 666 | 9.46 |
| HELOANs |  | 37 |  | 18 |  | 44 |  | 1,085 | 9.12 |
| Total | \$ | 428 | \$ | 206 | \$ | 655 | \$ | 17,666 | 7.30\% |

a) In general, these HELOCs are revolving loans for a 10-year period, after which time the HELOC converts to an interest-only loan with a balloon payment at the end of the loan's term.
b) Substantially all undrawn HELOCs within the revolving period have been closed.
(c) Includes loans modified into fixed rate amortizing loans.

The table below sets forth the accretable yield activity for the Firm's PCI consumer loans for the three and nine months ended September 30, 2013 and 2012, and represents the Firm's estimate of gross interest income expected to be earned over the remaining life of the PCI loan portfolios. The table excludes the cost to fund the PCI portfolios, and therefore the accretable yield does not represent net interest income expected to be earned on these portfolios.

| (in millions, except ratios) | Total PCI |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Beginning balance | \$ | 18,606 | \$ | 19,567 | \$ | 18,457 | \$ | 19,072 |
| Accretion into interest income |  | (535) |  | (606) |  | $(1,673)$ |  | $(1,902)$ |
| Changes in interest rates on variable-rate loans |  | (102) |  | (91) |  | (212) |  | (264) |
| Other changes in expected cash flows(a) |  | (259) |  | 28 |  | 1,138 |  | 1,992 |
| Balance at September 30 | \$ | 17,710 | \$ | 18,898 | \$ | 17,710 | \$ | 18,898 |
| Accretable yield percentage |  | 4.24\% |  | 4.30\% |  | 4.32\% |  | 4.41\% |

 ended September 30, 2013, other changes in expected cash flows were predominantly driven by changes in prepayment assumptions. For the nine months ended September 30, 2013, other



The factors that most significantly affect estimates of gross cash flows expected to be collected, and accordingly the accretable yield balance, include: (i) changes in the benchmark interest rate indices for variable-rate products such as option ARM and home equity loans; and (ii) changes in prepayment assumptions.

Since the date of acquisition, the decrease in the accretable yield percentage has been primarily related to a decrease in interest rates on variable-rate loans and, to a lesser extent, extended loan liquidation periods. Certain events, such as extended or shortened loan liquidation periods, affect the
timing of expected cash flows and the accretable yield percentage, but not the amount of cash expected to be received (i.e., the accretable yield balance). While extended loan liquidation periods reduce the accretable yield percentage (because the same accretable yield balance is recognized against a higher-than-expected loan balance over a longer-than-expected period of time), shortened loan liquidation periods would have the opposite effect.

## Credit card loan portfolio

The Credit card portfolio segment includes credit card loans originated and purchased by the Firm. Delinquency rates are the primary credit quality indicator for credit card loans as they provide an early warning that borrowers may be experiencing difficulties ( 30 days past due); information on those borrowers that have been delinquent for a longer period of time ( 90 days past due) is also considered. In addition to delinquency rates, the geographic distribution of the loans provides insight as to the credit quality of the portfolio based on the regional economy.
While the borrower's credit score is another general indicator of credit quality, because the borrower's credit score tends to be a lagging indicator, the Firm does not view credit scores as a primary indicator of credit quality. However, the distribution of such scores provides a general indicator of credit quality trends within the portfolio. Refreshed FICO score information for a statistically significant random sample of the credit card portfolio is indicated in the table below; FICO is considered to be the industry benchmark for credit scores. For more information on credit quality indicators, see Note 14 on pages 250-275 of JPMorgan Chase's 2012 Annual Report.
The Firm generally originates new card accounts to prime consumer borrowers. However, certain cardholders' FICO scores may decrease over time, depending on the performance of the cardholder and changes in credit score technology.

The table below sets forth information about the Firm's credit card loans.

| (in millions, except ratios) | September 30, 2013 |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Loan delinquency |  |  |  |  |
| Current and less than 30 days past due and still accruing | \$ | 121,587 | \$ | 125,309 |
| 30-89 days past due and still accruing |  | 1,111 |  | 1,381 |
| 90 or more days past due and still accruing |  | 973 |  | 1,302 |
| Nonaccrual loans |  | 1 |  | 1 |
| Total retained credit card loans | \$ | 123,672 | \$ | 127,993 |
| Loan delinquency ratios |  |  |  |  |
| $\%$ of $30+$ days past due to total retained loans 1.69\% <br> 2.10\% |  |  |  |  |
| $\%$ of $90+$ days past due to total retained loans |  | 0.79 |  | 1.02 |
| Credit card loans by geographic region |  |  |  |  |
| California | \$ | 16,567 | \$ | 17,115 |
| New York |  | 10,235 |  | 10,379 |
| Texas |  | 10,095 |  | 10,209 |
| Illinois |  | 7,218 |  | 7,399 |
| Florida |  | 6,922 |  | 7,231 |
| New Jersey |  | 5,381 |  | 5,503 |
| Ohio |  | 4,757 |  | 4,956 |
| Pennsylvania |  | 4,321 |  | 4,549 |
| Michigan |  | 3,578 |  | 3,745 |
| Virginia |  | 3,067 |  | 3,193 |
| All other |  | 51,531 |  | 53,714 |
| Total retained credit card loans | \$ | 123,672 | \$ | 127,993 |
| Percentage of portfolio based on carrying value with estimated refreshed FICO scores(a) |  |  |  |  |
| Equal to or greater than 660 |  | 84.9\% |  | 84.1\% |
| Less than 660 |  | 15.1 |  | 15.9 |
| (a) Refreshed FICO scores are estimated based on a statistically significant random sample of credit card accounts in the credit card portfolio for the periods shown. The Firm obtains refreshed FICO scores at least quarterly. |  |  |  |  |

## Credit card impaired loans and loan modifications

For a detailed discussion of impaired credit card loans, including credit card loan modifications, see Note 14 on pages 250-275 of JPMorgan Chase's 2012 Annual Report.
The table below sets forth information about the Firm's impaired credit card loans. All of these loans are considered to be impaired as they have been modified in TDRs.

(a) The carrying value and the unpaid principal balance are the same for credit card impaired loans.
(b) There were no impaired loans without an allowance.
(c) Represents credit card loans outstanding to borrowers enrolled in a credit card modification program as of the date presented.
(d) Represents credit card loans that were modified in TDRs but that have subsequently reverted back to the loans' pre-modification payment terms. At September 30, 2013, and December 31, 2012, \$245 million and \$341 million, respectively, of loans have reverted back to the pre-modification payment terms of the loans due to noncompliance with the terms of the modified loans. The remaining $\$ 162$ million and $\$ 232$ million at
September 30, 2013, and December 31, 2012, respectively, of these loans are to borrowers who have successfully completed a short-term modification program. The Firm continues to report these loans as TDRs since the borrowers' credit lines remain closed.

The following table presents average balances of impaired credit card loans and interest income recognized on those loans.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Average impaired credit card loans | \$ | 3,657 | \$ | 5,529 | \$ | 4,079 | \$ | 6,188 |
| Interest income on impaired credit card loans |  | 47 |  | 73 |  | 157 |  | 242 |

## Loan modifications

JPMorgan Chase may offer one of a number of loan modification programs to credit card borrowers who are experiencing financial difficulty. Most of the credit card loans have been modified under long-term programs for borrowers who are experiencing financial difficulties. Modifications under long-term programs involve placing the customer on a fixed payment plan, generally for 60 months. The Firm may also offer short-term programs for borrowers who may be in need of temporary relief; however, none are currently being offered. Modifications under all short- and long-term programs typically include reducing the interest rate on the credit card. Substantially all modifications are considered to be TDRs.

If the cardholder does not comply with the modified payment terms, then the credit card loan agreement reverts back to its pre-modification payment terms. Assuming that the cardholder does not begin to perform in accordance with those payment terms, the loan continues to age and will ultimately be charged-off in accordance with the Firm's standard charge-off policy. In addition, if a borrower successfully completes a short-term modification program, then the loan reverts back to its pre-modification payment terms. However, in most cases, the Firm does not reinstate the borrower's line of credit.

The following table provides information regarding the nature and extent of modifications of credit card loans for the periods presented.

| (in millions) | New enrollments |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended <br> September 30, |  |  |  | Nine months ended <br> September 30, |  |  |  |
|  |  | 2013 |  | 2012 |  | 2013 |  | 2012 |
| Short-term programs | \$ | - | \$ | - | \$ | - | \$ | 47 |
| Long-term programs |  | 288 |  | 373 |  | 915 |  | 1,261 |
| Total new enrollments | \$ | 288 | \$ | 373 | \$ | 915 | \$ | 1,308 |

## Financial effects of modifications and redefaults

The following table provides information about the financial effects of the concessions granted on credit card loans modified in TDRs and redefaults for the periods presented.

| (in millions, except weightedaverage data) | Three months ended <br> September 30, |  |  |  | Nine months ended <br> September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 |  | 2012 |  | 2013 |  | 2012 |
| Weighted-average interest rate of loans - before TDR |  | 15.26\% |  | 15.34\% |  | 15.38\% |  | 15.75\% |
| Weighted-average interest rate of loans - after TDR |  | 4.30 |  | 4.97 |  | 4.42 |  | 5.25 |
| Loans that redefaulted within one year of modification(a) | \$ | 43 | \$ | 69 | \$ | 128 | \$ | 247 |

(a) Represents loans modified in TDRs that experienced a payment default in the periods presented, and for which the payment default occurred within one year of the modification. The amounts presented represent the balance of such loans as of the end of the quarter in which they defaulted.

For credit card loans modified in TDRs, payment default is deemed to have occurred when the loans become two payments past due. A substantial portion of these loans is expected to be charged-off in accordance with the Firm's standard charge-off policy. Based on historical experience, the estimated weighted-average default rate was expected to be $31.56 \%$ for credit card loans modified as of September 30, 2013, and 38.23\% for credit card loans modified as of December 31, 2012.

## Wholesale loan portfolio

Wholesale loans include loans made to a variety of customers, ranging from large corporate and institutional clients to high-net-worth individuals. The primary credit quality indicator for wholesale loans is the risk rating
assigned each loan. For further information on these risk ratings, see Notes 14 and 15 on pages 250-279 of JPMorgan Chase's 2012 Annual Report.

The table below provides information by class of receivable for the retained loans in the Wholesale portfolio segment.

| (in millions, except ratios) | Commercial and industrial |  |  |  | Real estate |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  |
| Loans by risk ratings |  |  |  |  |  |  |  |  |
| Investment-grade | \$ | 62,491 | \$ | 61,870 | \$ | 50,758 | \$ | 41,796 |
| Noninvestment-grade: |  |  |  |  |  |  |  |  |
| Noncriticized |  | 45,679 |  | 44,651 |  | 13,316 |  | 14,567 |
| Criticized performing |  | 2,399 |  | 2,636 |  | 2,553 |  | 3,857 |
| Criticized nonaccrual |  | 337 |  | 708 |  | 406 |  | 520 |
| Total noninvestment-grade |  | 48,415 |  | 47,995 |  | 16,275 |  | 18,944 |
| Total retained loans | \$ | 110,906 | \$ | 109,865 | \$ | 67,033 | \$ | 60,740 |
| \% of total criticized to total retained loans |  | 2.47\% |  | 3.04\% |  | 4.41\% |  | 7.21\% |
| \% of nonaccrual loans to total retained loans |  | 0.30 |  | 0.64 |  | 0.61 |  | 0.86 |
| Loans by geographic distribution(a) |  |  |  |  |  |  |  |  |
| Total non-U.S. | \$ | 36,114 | \$ | 35,494 | \$ | 1,443 | \$ | 1,533 |
| Total U.S. |  | 74,792 |  | 74,371 |  | 65,590 |  | 59,207 |
| Total retained loans | \$ | 110,906 | \$ | 109,865 | \$ | 67,033 | \$ | 60,740 |
| Loan delinquency(b) |  |  |  |  |  |  |  |  |
| Current and less than 30 days past due and still accruing | \$ | 110,409 | \$ | 109,019 | \$ | 66,527 | \$ | 59,829 |
| 30-89 days past due and still accruing |  | 152 |  | 119 |  | 79 |  | 322 |
| 90 or more days past due and still accruing(c) |  | 8 |  | 19 |  | 21 |  | 69 |
| Criticized nonaccrual |  | 337 |  | 708 |  | 406 |  | 520 |
| Total retained loans | \$ | 110,906 | \$ | 109,865 | \$ | 67,033 | \$ | 60,740 |

(a) The U.S. and non-U.S. distribution is determined based predominantly on the domicile of the borrower
(b) The credit quality of wholesale loans is assessed primarily through ongoing review and monitoring of an obligor's ability to meet contractual obligations rather than relying on the past due status, which is generally a lagging indicator of credit quality. For a discussion of more significant risk factors, see Note 14 on page 271 of JPMorgan Chase's 2012 Annual Report.
(c) Represents loans that are considered well-collateralized and therefore still accruing interest.
(d) Other primarily includes loans to SPEs and loans to private banking clients. See Note 1 on pages 193-194 of JPMorgan Chase’s 2012 Annual Report for additional information on SPEs.

The following table presents additional information on the real estate class of loans within the Wholesale portfolio segment for the periods indicated. For further information on real estate loans, see Note 14 on pages 250-275 of JPMorgan Chase's 2012 Annual Report.

| (in millions, except ratios) | Multifamily |  |  |  | Commercial lessors |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  |
| Real estate retained loans | \$ | 42,704 | \$ | 38,030 | \$ | 15,474 | \$ | 14,668 |
| Criticized exposure |  | 1,313 |  | 2,118 |  | 1,524 |  | 1,951 |
| \% of criticized exposure to total real estate retained loans |  | 3.07\% |  | 5.57\% |  | 9.85\% |  | 13.30\% |
| Criticized nonaccrual | \$ | 227 | \$ | 249 | \$ | 165 | \$ | 207 |
| \% of criticized nonaccrual to total real estate retained loans |  | 0.53\% |  | 0.65\% |  | 1.07\% |  | 1.41\% |


| Financial institutions |  |  |  | Government agencies |  |  |  | Other(d) |  |  |  | Total retained loans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |
| \$ | 29,167 | \$ | 22,064 | \$ | 8,782 | \$ | 9,183 | \$ | 75,611 | \$ | 79,533 | \$ | 226,809 | \$ | 214,446 |
|  | 7,324 |  | 13,760 |  | 411 |  | 356 |  | 10,654 |  | 9,914 |  | 77,384 |  | 83,248 |
|  | 307 |  | 395 |  | 3 |  | 5 |  | 183 |  | 201 |  | 5,445 |  | 7,094 |
|  | 26 |  | 8 |  | 1 |  | - |  | 180 |  | 198 |  | 950 |  | 1,434 |
|  | 7,657 |  | 14,163 |  | 415 |  | 361 |  | 11,017 |  | 10,313 |  | 83,779 |  | 91,776 |
| \$ | 36,824 | \$ | 36,227 | \$ | 9,197 | \$ | 9,544 | \$ | 86,628 | \$ | 89,846 | \$ | 310,588 | \$ | 306,222 |
|  | 0.90\% |  | 1.11\% |  | 0.04\% |  | 0.05\% |  | 0.42\% |  | 0.44\% |  | 2.06\% |  | 2.78\% |
|  | 0.07 |  | 0.02 |  | 0.01 |  | - |  | 0.21 |  | 0.22 |  | 0.31 |  | 0.47 |
| \$ | 25,782 | \$ | 26,326 | \$ | 1,411 | \$ | 1,582 | \$ | 40,243 | \$ | 39,421 | \$ | 104,993 | \$ | 104,356 |
|  | 11,042 |  | 9,901 |  | 7,786 |  | 7,962 |  | 46,385 |  | 50,425 |  | 205,595 |  | 201,866 |
| \$ | 36,824 | \$ | 36,227 | \$ | 9,197 | \$ | 9,544 | \$ | 86,628 | \$ | 89,846 | \$ | 310,588 | \$ | 306,222 |
| \$ | 36,752 | \$ | 36,151 | \$ | 9,188 | \$ | 9,516 | \$ | 85,851 | \$ | 88,177 | \$ | 308,727 | \$ | 302,692 |
|  | 36 |  | 62 |  | 8 |  | 28 |  | 567 |  | 1,427 |  | 842 |  | 1,958 |
|  | 10 |  | 6 |  | - |  | - |  | 30 |  | 44 |  | 69 |  | 138 |
|  | 26 |  | 8 |  | 1 |  | - |  | 180 |  | 198 |  | 950 |  | 1,434 |
| \$ | 36,824 | \$ | 36,227 | \$ | 9,197 | \$ | 9,544 | \$ | 86,628 | \$ | 89,846 | \$ | 310,588 | \$ | 306,222 |

(table continued from previous page)

| Commercial construction and development |  |  |  | Other |  |  |  | Total real estate loans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | September 30,2013 |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  |
| \$ | 3,611 | \$ | 2,989 | \$ | 5,244 | \$ | 5,053 | \$ | 67,033 | \$ | 60,740 |
|  | 87 |  | 119 |  | 35 |  | 189 |  | 2,959 |  | 4,377 |
|  | 2.41\% |  | 3.98\% |  | 0.67\% |  | 3.74\% |  | 4.41\% |  | 7.21\% |
| \$ | 6 | \$ | 21 | \$ | 8 | \$ | 43 | \$ | 406 | \$ | 520 |
|  | 0.17\% |  | 0.70\% |  | 0.15\% |  | 0.85\% |  | 0.61\% |  | 0.86\% |

## Wholesale impaired loans and loan modifications

Wholesale impaired loans are comprised of loans that have been placed on nonaccrual status and/or that have been modified in a troubled debt restructuring ("TDR"). All impaired loans are evaluated for an asset-specific allowance as described in Note 14 on page 178 of this Form 10-Q.

The table below sets forth information about the Firm's wholesale impaired loans.

 mpaired loans have been partially charged-off and/or there have been interest payments received and applied to the loan balance.
(b) Represents the contractual amount of principal owed at September 30, 2013, and December 31, 2012. The unpaid principal balance differs from the impaired loan balances due to various factors, including charge-offs; interest payments received and applied to the carrying value; net deferred loan fees or costs; and unamortized discount or premiums on purchased loans.

The following table presents the Firm's average impaired loans for the periods indicated.

(a) The related interest income on accruing impaired loans and interest income recognized on a cash basis were not material for the three and nine months ended September 30 , 2013 and 2012.

## Loan modifications

Certain loan modifications are considered to be TDRs as they provide various concessions to borrowers who are experiencing financial difficulty. All TDRs are reported as impaired loans in the tables above. For further information, see Note 14 on page 252 and pages 274-275 of JPMorgan Chase's 2012 Annual Report.

The following tables provide information about the Firm's wholesale loans that have been modified in TDRs, including a reconciliation of the beginning and ending balances of such loans and information regarding the nature and extent of modifications during the periods presented.

| Three months ended September 30, (in millions) | Commercial and industrial |  |  |  | Real estate |  |  |  | Other (b) |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Beginning balance of TDRs | \$ | 109 | \$ | 464 | \$ | 111 | \$ | 121 | \$ | 34 | \$ | 30 | \$ | 254 | \$ | 615 |
| New TDRs |  | - | \$ | 15 |  | - |  | 14 |  | - |  | 4 |  | - |  | 33 |
| Increases to existing TDRs |  | - |  | 13 |  | - |  | - |  | - |  | - |  | - |  | 13 |
| Charge-offs post-modification |  | - |  | (2) |  | - |  | - |  | - |  | - |  | - |  | (2) |
| Sales and other(a) |  | (30) |  | (113) |  | (9) |  | (13) |  | (9) |  | (13) |  | (48) |  | (139) |
| Ending balance of TDRs | \$ | 79 | \$ | 377 | \$ | 102 | \$ | 122 | \$ | 25 | \$ | 21 | \$ | 206 | \$ | 520 |
| Nine months ended September 30, (in millions) | Commercial and industrial |  |  |  | Real estate |  |  |  | Other (b) |  |  |  | Total |  |  |  |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Beginning balance of TDRs | \$ | 575 | \$ | 531 | \$ | 99 | \$ | 176 | \$ | 22 | \$ | 43 | \$ | 696 | \$ | 750 |
| New TDRs |  | 41 | \$ | 71 |  | 41 |  | 24 |  | 37 |  | 70 |  | 119 |  | 165 |
| Increases to existing TDRs |  | 4 |  | 33 |  | - |  | - |  | - |  | - |  | 4 |  | 33 |
| Charge-offs post-modification |  | (1) |  | (17) |  | (3) |  | (2) |  | - |  | (7) |  | (4) |  | (26) |
| Sales and other(a) |  | (540) |  | (241) |  | (35) |  | (76) |  | (34) |  | (85) |  | (609) |  | (402) |
| Ending balance of TDRs | \$ | 79 | \$ | 377 | \$ | 102 | \$ | 122 | \$ | 25 | \$ | 21 | \$ | 206 | \$ | 520 |
| TDRs on nonaccrual status | \$ | 79 | \$ | 304 | \$ | 69 | \$ | 90 | \$ | 25 | \$ | 20 | \$ | 173 | \$ | 414 |
| Additional commitments to lend to borrowers whose loans have been modified in TDRs |  | 15 |  | 192 |  | - |  | - |  | 4 |  | - |  | 19 |  | 192 |


 evaluated along with other impaired loans to determine the asset-specific component of the allowance for loan losses (see Note 15 on pages 276 -279 of JPMorgan Chase's 2012 Annual Report).
(b) Includes loans to Financial institutions, Government agencies and Other.

## Financial effects of modifications and redefaults

Wholesale loans modified as TDRs are typically term or payment extensions and, to a lesser extent, deferrals of principal and/or interest on commercial and industrial and real estate loans. For the three months ended September 30, 2013 and 2012, the average term extension granted on wholesale loans with term or payment extensions was 6.0 years and 0.3 years, respectively. The weighted-average remaining term for all wholesale loans modified during these periods was 3.1 years and 4.9 years, respectively. Wholesale TDR loans that redefaulted within one year of the modification were zero and $\$ 4$ million during the three months ended September 30, 2013 and 2012, respectively. For the nine months ended

September 30, 2013 and 2012, the average term extension granted on wholesale loans with term or payment extensions was 2.1 years and 1.0 years, respectively. The weighted-average remaining term for all wholesale loans modified during these periods was 1.6 years and 3.8 years, respectively. Wholesale TDR loans that redefaulted within one year of the modification were $\$ 1$ million and $\$ 56$ million during the nine months ended September 30, 2013 and 2012, respectively. A payment default is deemed to occur when the borrower has not made a loan payment by its scheduled due date after giving effect to any contractual grace period.

## Note 14 - Allowance for credit losses

For detailed discussion of the allowance for credit losses and the related accounting policies, see Note 15 on pages 276-279 JPMorgan Chase’s 2012 Annual Report.

Allowance for credit losses and loans and lending-related commitments by impairment methodology
The table below summarizes information about the allowance for loan losses, loans by impairment methodology, the allowance for lending-related commitments and lending-related commitments by impairment methodology.

|  | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, (in millions) | Consumer, excluding credit card |  | Credit card |  | Wholesale |  | Total |  | Consumer, excluding credit card |  | Credit card |  |  | Wholesale |  | Total |  |
| Allowance for loan losses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance at January 1, | \$ | 12,292 | \$ | 5,501 | \$ | 4,143 | \$ | 21,936 | \$ | 16,294 |  | \$ | 6,999 | \$ | 4,316 | \$ | 27,609 |
| Gross charge-offs |  | 1,829 |  | 3,461 |  | 190 |  | 5,480 |  | 4,001 | (c) |  | 4,494 |  | 213 |  | 8,708 |
| Gross recoveries |  | (337) |  | (473) |  | (196) |  | $(1,006)$ |  | (393) |  |  | (647) |  | (233) |  | $(1,273)$ |
| Net charge-offs/(recoveries) |  | 1,492 |  | 2,988 |  | (6) |  | 4,474 |  | 3,608 | (c) |  | 3,847 |  | (20) |  | 7,435 |
| Provision for loan losses |  | $(1,346)$ |  | 1,588 |  | (130) |  | 112 |  | 314 |  |  | 2,347 |  | (14) |  | 2,647 |
| Other |  | (6) |  | (4) |  | 7 |  | (3) |  | (12) |  |  | 4 |  | 11 |  | 3 |
| Ending balance at September 30, | \$ | 9,448 | \$ | 4,097 | \$ | 4,026 | \$ | 17,571 | \$ | 12,988 |  | \$ | 5,503 | \$ | 4,333 | \$ | 22,824 |


| Allowance for loan losses by impairment methodology |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset-specific(a) | \$ | 689 | \$ | 1,080 | (b) | \$ | 209 | \$ | 1,978 | \$ | 918 | \$ | 1,909 | (b) | \$ | 388 | \$ | 3,215 |
| Formula-based |  | 3,798 |  | 3,017 |  |  | 3,817 |  | 10,632 |  | 6,359 |  | 3,594 |  |  | 3,945 |  | 13,898 |
| PCI |  | 4,961 |  | - |  |  | - |  | 4,961 |  | 5,711 |  | - |  |  | - |  | 5,711 |
| Total allowance for loan losses | \$ | 9,448 | \$ | 4,097 |  | \$ | 4,026 | \$ | 17,571 | \$ | 12,988 | \$ | 5,503 |  | \$ | 4,333 | \$ | 22,824 |
| Loans by impairment methodology |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset-specific | \$ | 14,149 | \$ | 3,468 |  | \$ | 972 | \$ | 18,589 | \$ | 13,900 | \$ | 5,274 |  | \$ | 1,748 | \$ | 20,922 |
| Formula-based |  | 219,303 |  | 120,204 |  |  | 309,605 |  | 649,112 |  | 219,983 |  | 119,157 |  |  | 295,805 |  | 634,945 |
| $\underline{\text { PCI }}$ |  | 54,759 |  | - |  |  | 11 |  | 54,770 |  | 61,196 |  | - |  |  | 23 |  | 61,219 |
| Total retained loans | \$ | 288,211 | \$ | 123,672 |  | \$ | 310,588 | \$ | 722,471 | \$ | 295,079 | \$ | 124,431 |  | \$ | 297,576 | \$ | 717,086 |

Impaired collateral-dependent loans

| Net charge-offs | \$ | 190 | \$ | - | \$ | 16 | \$ | 206 | \$ | 992 | \$ | - | \$ | 57 | \$ | 1,049 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans measured at fair value of collateral less cost to sell |  | 3,113 |  | - |  | 367 |  | 3,480 |  | 3,251 |  | - |  | 590 |  | 3,841 |


(a) Includes risk-rated loans that have been placed on nonaccrual status and loans that have been modified in a TDR.
 consider any incremental penalty rates.
 incremental charge-offs for Chapter 7 auto loans.

## Note 15 - Variable interest entities

For a further description of JPMorgan Chase's accounting policies regarding consolidation of variable interest entities ("VIEs"), see Note 1 on pages 193-194 of JPMorgan Chase's 2012 Annual Report.
The following table summarizes the most significant types of Firm-sponsored VIEs by business segment.

| Line-of-Business | Transaction Type | Activity | Form 10-Q page reference |
| :---: | :---: | :---: | :---: |
| ССВ | Credit card securitization trusts | Securitization of both originated and purchased credit card receivables | 179 |
| CIB | Mortgage securitization trusts | Securitization of both originated and purchased residential mortgages | 179-181 |
|  | Other securitization trusts | Securitization of originated automobile and student loans | 179-181 |
|  | Mortgage and other securitization trusts | Securitization of both originated and purchased residential and commercial mortgages, automobile and student loans | 179-181 |
|  | Multi-seller conduits | Assist clients in accessing the financial markets in a cost-efficient | 181 |
|  | Investor intermediation activities: | manner and structures transactions to meet investor needs |  |
|  | Municipal bond vehicles |  | 181-182 |
|  | Credit-related note and asset swap vehicles |  | 182 |

The Firm also invests in and provides financing and other services to VIEs sponsored by third parties, as described in Note 16 on page 288 of JPMorgan Chase's 2012 Annual Report.

## Significant Firm-sponsored variable interest entities

## Credit card securitizations

For a more detailed discussion of JPMorgan Chase’s involvement with credit card securitizations, see Note 16 on page 281 of JPMorgan Chase's 2012 Annual Report.
As a result of the Firm's continuing involvement, the Firm is considered to be the primary beneficiary of its Firm-sponsored credit card securitization trusts. This includes the Firm's primary card securitization trust, Chase Issuance Trust. See the table on page 183 of this Note for further information on consolidated VIE assets and liabilities.

## Firm-sponsored mortgage and other securitization trusts

The Firm securitizes (or has securitized) originated and purchased residential mortgages, commercial mortgages and other consumer loans (including automobile and student loans) primarily in its CIB and CCB businesses. Depending on the particular transaction, as well as the respective business involved, the Firm may act as the servicer of the loans and/or retain certain beneficial interest in the securitization trusts.

For a detailed discussion of the Firm's involvement with Firm-sponsored mortgage and other securitization trusts, as well as the accounting treatment relating to such trusts, see Note 16 on pages 281-284 of JPMorgan Chase's 2012 Annual Report.

The following table presents the total unpaid principal amount of assets held in Firm-sponsored private-label securitization entities, including those in which the Firm has continuing involvement, and those that are consolidated by the Firm. Continuing involvement includes servicing the loans; holding senior interests or subordinated interests; recourse or guarantee arrangements; and derivative transactions. In certain instances, the Firm's only continuing involvement is servicing the loans. See Securitization activity on page 184 of this Note for further information regarding the Firm’s cash flows with and interests retained in nonconsolidated VIEs, and Loans and excess mortgage servicing rights sold to agencies and other third-party-sponsored securitization entities on page 184 of this Note for information on the Firm's loan sales to U.S. government agencies.

|  | Principal amount outstanding |  |  |  |  |  | JPMorgan Chase interest in securitized assets in nonconsolidated VIEs(c)(d)(e) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2013(a) (in billions) | Total assets held by securitization VIEs |  | Assets <br> held in consolidated securitization VIEs |  | Assets held in nonconsolidated securitization VIEs with continuing involvement |  | Trading assets |  | AFS securities |  | Total interests held by JPMorgan Chase |  |
| Securitization-related |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage: |  |  |  |  |  |  |  |  |  |  |  |  |
| Prime/Alt-A and Option ARMs | \$ | 112.9 | \$ | 3.6 | \$ | 93.7 | \$ | 0.5 | \$ | 0.3 | \$ | 0.8 |
| Subprime |  | 33.0 |  | 1.8 |  | 29.1 |  | 0.1 |  | - |  | 0.1 |
| Commercial and other(b) |  | 125.4 |  | - |  | 88.6 |  | 0.4 |  | 3.0 |  | 3.4 |
| Total | \$ | 271.3 \$ | \$ | 5.4 | \$ | 211.4 | \$ | 1.0 | \$ | 3.3 | \$ | 4.3 |
|  | Principal amount outstanding |  |  |  |  |  | JPMorgan Chase interest in securitized assets in nonconsolidated VIEs(c)(d)(e) |  |  |  |  |  |
| December 31, 2012(a) (in billions) | Total assets held by securitization VIEs |  | Assets held in consolidated securitization VIEs |  | Assets held in nonconsolidated securitization VIEs with continuing involvement |  | Trading assets |  | AFS securities |  | Total interests held by JPMorgan Chase |  |
| Securitization-related |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage: |  |  |  |  |  |  |  |  |  |  |  |  |
| Prime/Alt-A and Option ARMs |  | \$ 133.5 |  | \$ 2.7 | \$ | 106.7 | \$ | 0.3 | \$ | - | \$ | 0.3 |
| Subprime |  | 34.5 |  | 1.3 |  | 31.3 |  | 0.1 |  | - |  | 0.1 |
| Commercial and other(b) |  | 127.8 |  | - |  | 81.8 |  | 1.5 |  | 2.8 |  | 4.3 |
| Total |  | \$ 295.8 | \$ | \$ 4.0 | \$ | 219.8 | \$ | 1.9 | \$ | 2.8 | \$ | 4.7 |

(a) Excludes U.S. government agency securitizations. See Loans and excess mortgage servicing rights sold to agencies and other third-party-sponsored securitization entities on page 184 of this Note for information on the Firm's loan sales to U.S. government agencies.
(b) Consists of securities backed by commercial loans (predominantly real estate) and non-mortgage-related consumer receivables purchased from third parties. The Firm generally does not retain a residual interest in its sponsored commercial mortgage securitization transactions.
(c) The table above excludes the following: retained servicing (see Note 16 on pages 186-189 of this Form 10-Q for a discussion of MSRs); securities retained from loans sales to U.S. government agencies; interest rate and foreign exchange derivatives primarily used to manage interest rate and foreign exchange risks of securitization entities (See Note 5 on pages 133-144 of this Form $10-\mathrm{Q}$ for further information on derivatives); senior and subordinated securities of $\$ 169$ million and $\$ 20$ million, respectively, at September 30, 2013, and $\$ 131$ million and $\$ 45$ million, respectively, at December 31, 2012, which the Firm purchased in connection with CIB's secondary market-making activities.
(d) Includes interests held in re-securitization transactions.
(e) As of September 30, 2013, and December 31, 2012, $58 \%$ and $74 \%$, respectively, of the Firm's retained securitization interests, which are carried at fair value, were risk-rated "A" or better, on an S\&P-equivalent basis. The retained interests in prime residential mortgages consisted of $\$ 437$ million and $\$ 170$ million of investment-grade and $\$ 339$ million and $\$ 171$ million of noninvestment-grade retained interests at September 30, 2013, and December 31, 2012, respectively. The retained interests in commercial and other securitizations trusts consisted of $\$ 3.3$ billion and $\$ 4.1$ billion of investment-grade and $\$ 154$ million and $\$ 164$ million of noninvestment-grade retained interests at September 30, 2013, and December 31, 2012, respectively.

## Residential mortgages

For a more detailed description of the Firm's involvement with residential mortgage securitizations, see Note 16 on page 283 of JPMorgan Chase's 2012 Annual Report.
At September 30, 2013, and December 31, 2012, the Firm did not consolidate the assets of certain Firm-sponsored residential mortgage securitization VIEs, in which the Firm had continuing involvement, primarily due to the fact that the Firm did not hold an interest in these trusts that could potentially be significant to the trusts. See the table on page 183 of this Note for more information on the consolidated residential mortgage securitizations, and the table on the previous page of this Note for further information on interests held in nonconsolidated residential mortgage securitizations.

## Commercial mortgages and other consumer securitizations

CIB originates and securitizes commercial mortgage loans, and engages in underwriting and trading activities involving the securities issued by securitization trusts. For a more detailed description of the Firm's involvement with commercial mortgage and other consumer securitizations, see Note 16 on page 283 of JPMorgan Chase’s 2012 Annual Report. See the table on the previous page of this Note for more information on interests held in nonconsolidated securitizations.

## Re-securitizations

For a more detailed description of JPMorgan Chase's participation in re-securitization transactions, see Note 16 on pages 283284 of JPMorgan Chase’s 2012 Annual Report.
During the three and nine months ended September 30, 2013, the Firm transferred $\$ 7.5$ billion and $\$ 14.6$ billion, respectively, of securities to agency VIEs. There were no securities transferred to private-label VIEs during the three and nine months ended September 30, 2013. During the three and nine months ended September 30, 2012, the Firm transferred \$2.0 billion and $\$ 8.0$ billion, respectively, of securities to agency VIEs, and $\$ 45$ million and $\$ 286$ million, respectively, of securities to private-label VIEs.
As of September 30, 2013, and December 31, 2012, the Firm did not consolidate any agency re-securitizations. As of September 30, 2013, and December 31, 2012, the Firm consolidated $\$ 87$ million and $\$ 76$ million, respectively, of assets, and $\$ 23$ million and $\$ 5$ million, respectively, of liabilities of private-label re-securitizations. See the table on page 183 of this Note for more information on the consolidated re-securitization transactions.

As of September 30, 2013, and December 31, 2012, total assets (including the notional amount of interest-only securities) of nonconsolidated Firmsponsored private-label re-securitization entities in which the Firm has continuing involvement were $\$ 2.6$ billion and $\$ 4.6$ billion, respectively. At September 30, 2013, and December 31, 2012, the Firm held approximately $\$ 2.6$ billion and $\$ 2.0$ billion, respectively, of interests in nonconsolidated agency re-securitization entities, and $\$ 5$ million and $\$ 61$ million, respectively, of senior and subordinated interests in nonconsolidated private-label re-securitization entities. See the table on page 180 of this Note for further information on interests held in nonconsolidated securitizations.

## Multi-seller conduits

For a more detailed description of JPMorgan Chase's principal involvement with Firm-administered multi-seller conduits, see Note 16 on pages 284285 of JPMorgan Chase's 2012 Annual Report.
In the normal course of business, JPMorgan Chase makes markets in and invests in commercial paper, including commercial paper issued by the Firm-administered multi-seller conduits. The Firm held $\$ 4.2$ billion and $\$ 8.3$ billion of the commercial paper issued by the Firm-administered multi-seller conduits at September 30, 2013, and December 31, 2012, which was eliminated in consolidation. The Firm's investments were not driven by market liquidity and the Firm is not obligated under any agreement to purchase the commercial paper issued by the Firmadministered multi-seller conduits.

Deal-specific liquidity facilities, program-wide liquidity and credit enhancement provided by the Firm have been eliminated in consolidation. The Firm provides lending-related commitments to certain clients of the Firm-administered multi-seller conduits. The unfunded portion of these commitments was $\$ 11.2$ billion and $\$ 10.8$ billion at September 30, 2013, and December 31, 2012, respectively, which are reported as off-balance sheet lending-related commitments. For more information on off-balance sheet lending-related commitments, see Note 21 on pages 195-199 of this Form 10-Q.

## VIEs associated with investor intermediation activities Municipal bond vehicles

For a more detailed description of JPMorgan Chase's principal involvement with municipal bond vehicles, see Note 16 on pages 285-286 of JPMorgan Chase's 2012 Annual Report.

The Firm's exposure to nonconsolidated municipal bond VIEs at September 30, 2013, and December 31, 2012, including the ratings profile of the VIEs' assets, was as follows.

| (in billions) | Fair value of assets held by VIEs |  | Liquidity facilities |  | Excess/(deficit)(a) |  | Maximum exposure |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonconsolidated municipal bond vehicles |  |  |  |  |  |  |  |  |
| September 30, 2013 | \$ | 12.7 | \$ | 7.6 | \$ | 5.1 | \$ | 7.6 |
| December 31, 2012 |  | 14.2 |  | 8.0 |  | 6.2 |  | 8.0 |


| (in billions, except where otherwise noted) | Ratings profile of VIE assets(b) |  |  |  |  |  |  |  |  |  | Fair value of assets held by VIEs |  | Wt. avg. expected life of assets (years) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Investment-grade |  |  |  |  |  |  |  | Noninvestment- grade |  |  |  |  |
|  | AAA to AAA- |  | AA+ to AA- |  | A+ to A- |  | BBB+ to BBB- |  | BB+ and below |  |  |  |  |
| September 30, 2013 | \$ | 2.9 | \$ | 9.7 | \$ | 0.1 | \$ | - | \$ | - | \$ | 12.7 | 6.2 |
| December 31, 2012 |  | 3.1 |  | 11.0 |  | 0.1 |  | - |  | - |  | 14.2 | 5.9 |

(a) Represents the excess/(deficit) of the fair values of municipal bond assets available to repay the liquidity facilities, if drawn.
(b) The ratings scale is presented on an S\&P-equivalent basis. Prior periods have been reclassified to conform with the current presentation.

## Credit-related note and asset swap vehicles

For a more detailed description of JPMorgan Chase's principal involvement with credit-related note and asset swap vehicles, see Note 16 on pages 286288 of JPMorgan Chase's 2012 Annual Report.
Exposure to nonconsolidated credit-related note and asset swap VIEs at September 30, 2013, and December 31, 2012, was as follows.

| September 30, 2013 (in billions) | Net derivative receivables |  | Total exposure |  |  | Par value of collateral held by VIEs(a) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit-related notes |  |  |  |  |  |  |  |
| Static structure | \$ | - | \$ |  | - | \$ | 4.8 |
| Managed structure |  | 0.3 |  |  | 0.3 |  | 4.3 |
| Total credit-related notes |  | 0.3 |  |  | 0.3 |  | 9.1 |
| Asset swaps |  | 0.4 |  |  | 0.4 |  | 7.2 |
| Total | \$ | 0.7 | \$ |  | 0.7 | \$ | 16.3 |
| December 31, 2012 (in billions) |  |  |  | Total exposure |  |  | of <br> d by |
| Credit-related notes |  |  |  |  |  |  |  |
| Static structure | \$ | 0.5 | \$ |  | 0.5 | \$ | 7.3 |
| Managed structure |  | 0.6 |  |  | 0.6 |  | 5.6 |
| Total credit-related notes |  | 1.1 |  |  | 1.1 |  | 12.9 |
| Asset swaps |  | 0.4 |  |  | 0.4 |  | 7.9 |
| Total | \$ | 1.5 | \$ |  | 1.5 | \$ | 20.8 |

(a) The Firm's maximum exposure arises through the derivatives executed with the VIEs; the exposure varies over time with changes in the fair value of the derivatives. The Firm relies on the collateral held by the VIEs to pay any amounts due under the derivatives; the vehicles are structured at inception so that the par value of the collateral is expected to be sufficient to pay amounts due under the derivative contracts.

The Firm consolidated credit-related note vehicles with collateral fair values of $\$ 316$ million and $\$ 483$ million, at September 30, 2013, and December 31, 2012, respectively. These consolidated VIEs included some that were structured by the Firm where the Firm provides the credit derivative, and some that have been structured by third parties where the Firm is not the credit derivative provider. The Firm consolidated these vehicles, because it held positions in these entities that provided the Firm with control. The Firm did not consolidate any asset swap vehicles at September 30, 2013, and December 31, 2012.

## VIEs sponsored by third parties

The Firm also invests in and provides financing and other services to VIEs sponsored by third parties, as described on page 288 of JPMorgan Chase's 2012 Annual Report.

## Consolidated VIE assets and liabilities

The following table presents information on assets and liabilities related to VIEs consolidated by the Firm as of September 30, 2013, and December 31, 2012.


|  | Assets |  |  |  |  |  |  |  | Liabilities |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2012 (in billions)(a) | Trading assets debt and equity instruments |  | Loans |  | Other(d) |  | Total assets(e) |  | Beneficial interests in VIE assets(f) |  | Other(g) |  | Totalliabilities |  |
| VIE program type |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Firm-sponsored credit card trusts | \$ | - | \$ | 51.9 | \$ | 0.8 | \$ | 52.7 | \$ | 30.1 | \$ | - | \$ | 30.1 |
| Firm-administered multi-seller conduits |  | - |  | 25.4 |  | 0.1 |  | 25.5 |  | 17.2 |  | - |  | 17.2 |
| Municipal bond vehicles |  | 9.8 |  | - |  | 0.1 |  | 9.9 |  | 11.0 |  | - |  | 11.0 |
| Mortgage securitization entities(b) |  | 1.4 |  | 2.0 |  | - |  | 3.4 |  | 2.3 |  | 1.1 |  | 3.4 |
| Other(c) |  | 0.8 |  | 3.4 |  | 1.1 |  | 5.3 |  | 2.6 |  | 0.1 |  | 2.7 |
| Total | \$ | 12.0 | \$ | 82.7 | \$ | 2.1 | \$ | 96.8 | \$ | 63.2 | \$ | 1.2 | \$ | 64.4 |

(a) Excludes intercompany transactions which were eliminated in consolidation.
(b) Includes residential and commercial mortgage securitizations as well as re-securitizations.
 2012, respectively.
(d) Includes assets classified as cash, derivative receivables, AFS securities, and other assets within the Consolidated Balance Sheets.
 consolidated VIEs represents the Firm's interest in the consolidated VIEs for each program type.
(f) The interest-bearing beneficial interest liabilities issued by consolidated VIEs are classified in the line item on the Consolidated Balance Sheets titled, "Beneficial interests issued by

 30, 2013, were as follows: $\$ 5.5$ billion under one year, $\$ 18.7$ billion between one and five years, and $\$ 7.4$ billion over five years, all respectively.
(g) Includes liabilities classified as accounts payable and other liabilities in the Consolidated Balance Sheets.

## Supplemental information on loan securitizations

The Firm securitizes and sells a variety of loans, including residential mortgage, credit card, automobile, student and commercial (primarily related to real estate) loans, as well as debt securities. The primary purposes of these securitization transactions are to satisfy investor demand and to generate liquidity for the Firm.

## Securitization activity

The following table provides information related to the Firm's securitization activities for the three and nine months ended September 30, 2013 and 2012, related to assets held in JPMorgan Chase-sponsored securitization entities that were not consolidated by the Firm, and where sale accounting was achieved based on the accounting rules in effect at the time of the securitization.

| (in millions, except rates)(a) | Three months ended September 30, |  |  |  |  |  |  |  | Nine months ended September 30, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | 2012 |  |  |  | 2013 |  |  |  |  | 2012 |  |  |  |
|  | Residential mortgage(d) |  | Commercial and other(f) |  | Residential mortgage(d)(e) |  | Commercial and other(f) |  | Residential mortgage(d) |  | Commercial and other(f) |  |  | Residential mortgage(d)(e) |  | Commercial and other(f) |  |
| Principal securitized | \$ | 345 | \$ | 1,867 | \$ | - | \$ | 1,004 | \$ | 1,404 | \$ | 7,151 | (f) | \$ | - | \$ | 3,067 |
| All cash flows during the period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Proceeds from new securitizations(b) | \$ | 330 | \$ | 1,855 | \$ | - | \$ | 1,050 | \$ | 1,410 | \$ | 7,281 | (f) | \$ | - | \$ | 3,211 |
| Servicing fees collected |  | 149 |  | 1 |  | 155 |  | 1 |  | 434 |  | 4 |  |  | 506 |  | 3 |
| Purchases of previously transferred financial assets (or the underlying collateral)(c) |  | 12 |  | - |  | 46 |  | - |  | 283 |  | - |  |  | 157 |  | - |
| Cash flows received on interests |  | 51 |  | 116 |  | 49 |  | 34 |  | 106 |  | 258 |  |  | 146 |  | 116 |

(a) Excludes re-securitization transactions


 For the three and nine months ended September 30, 2012, $\$ 1.1$ billion and $\$ 3.2$ billion, respectively, of commercial mortgage securitizations were received as securities classified in level 2 of the fair value hierarchy.
 calls.
(d) Includes prime, Alt-A, subprime, and option ARMs. Excludes sales for which the Firm did not securitize the loan (including loans sold to Ginnie Mae, Fannie Mae and Freddie Mac).
(e) There were no residential mortgage securitizations during the three months and nine months ended September 30, 2012.
(f) Includes commercial and student loan securitizations.

## Loans and excess mortgage servicing rights sold to agencies and other third-party-sponsored securitization entities

In addition to the amounts reported in the securitization activity tables above, the Firm, in the normal course of business, sells originated and purchased mortgage loans and certain originated excess mortgage servicing rights on a nonrecourse basis, predominantly to Ginnie Mae, Fannie Mae and Freddie Mac (the "Agencies"). These loans and excess mortgage servicing rights are sold primarily for the purpose of securitization by the Agencies, which also provide credit enhancement of the loans and excess mortgage servicing rights through certain guarantee provisions. The Firm does not consolidate these securitization vehicles as it is not the primary beneficiary. For a limited number of loan sales, the Firm is obligated to share a portion of the credit risk associated with the sold loans with the purchaser. See Note 29 on pages 308-315 of the Firm's 2012 Annual Report for additional information about the Firm's loan sales- and securitization-related indemnifications. See Note 16 on pages 186-189 of this Form 10-Q for additional information about the impact of the Firm's sale of certain excess mortgage servicing rights.

The following table summarizes the activities related to loans sold to U.S. agencies and third-party-sponsored securitization entities.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012(e) |  | 2013 |  | 2012(e) |  |
| Carrying value of loans sold(a) | \$ | 39,354 | \$ | 47,900 | \$ | 142,279 | \$ | 131,633 |
| Proceeds received from loan sales as cash |  | 202 |  | 26 |  | 663 |  | 67 |
| Proceeds from loans sales as securities(b) |  | 38,661 |  | 47,324 |  | 140,053 |  | 130,015 |
| Total proceeds received from loan sales(c) | \$ | 38,863 | \$ | 47,350 | \$ | 140,716 | \$ | 130,082 |
| Gains on loan sales(d) |  | 31 |  | 50 |  | 281 |  | 141 |

(a) Predominantly to U.S. government agencies.
(b) Predominantly includes securities from U.S. government agencies that are generally sold shortly after receipt.
(c) Excludes the value of MSRs retained upon the sale of loans. Gains on loans sales include the value of MSRs.
(d) The carrying value of the loans accounted for at fair value approximated the proceeds received upon loan sale.
(e) Prior periods have been revised to conform with the current presentation.

Options to repurchase delinquent loans
In addition to the Firm's obligation to repurchase certain loans due to material breaches of representations and warranties as discussed in Note 21 on pages 195-199 of this Form 10-Q, the Firm also has the option to repurchase delinquent loans that it services for Ginnie Mae loan pools, as well as for other U.S. government agencies under certain arrangements. The Firm may elect to repurchase delinquent loans from Ginnie Mae loan pools as it continues to service them and/or manage the foreclosure process in accordance with the applicable requirements, and such loans continue to be insured or guaranteed. When the Firm's repurchase option becomes exercisable, such loans must be reported on the Consolidated Balance Sheets as a loan with a corresponding liability. As of September 30, 2013, and December 31, 2012, the Firm had recorded on its Consolidated Balance Sheets $\$ 14.0$ billion and $\$ 15.6$ billion, respectively of loans that either had been repurchased or for which the Firm had an option to repurchase. Predominately all of these amounts relate to loans that have been repurchased from Ginnie Mae loan pools. Additionally, real estate owned resulting from voluntary repurchases of loans was $\$ 1.9$ billion and $\$ 1.6$ billion as of September 30, 2013, and December 31, 2012, respectively. Substantially all of these loans and real estate owned are insured or guaranteed by U.S. government agencies and reimbursement is proceeding normally. For additional information, refer to Note 13 on pages 155-177 of this Form 10-Q and Note 14 on pages 250-275 of JPMorgan Chase's 2012 Annual Report.

JPMorgan Chase's interest in securitized assets held at fair value
The following table outlines the key economic assumptions used to determine the fair value, as of September 30, 2013, and December 31, 2012, of certain of the Firm's retained interests in nonconsolidated VIEs (other than MSRs), that are valued using modeling techniques. The table also outlines the sensitivities of those fair values to immediate $10 \%$ and $20 \%$ adverse changes in assumptions used to determine fair value. For a discussion of MSRs, see Note 16 on pages 186-189 of this Form 10-Q.

| (in millions, except rates and where otherwise noted)(a) | Commercial and other |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \end{gathered}$ |  |
| JPMorgan Chase interests in securitized assets | \$ | 427 | \$ | 1,488 |
| Weighted-average life (in years) |  | 5.8 |  | 6.1 |
| Weighted-average discount rate(b) |  | 4.5\% |  | 4.1\% |
| Impact of $10 \%$ adverse change | \$ | (9) | \$ | (34) |
| Impact of 20\% adverse change |  | (17) |  | (65) |

(a) The Firm's interests in prime mortgage securitizations were $\$ 506$ million and $\$ 341$ million, as of September 30, 2013, and December 31, 2012, respectively. These include retained interests in Alt-A loans and re-securitization transactions. The Firm's interests in subprime mortgage securitizations were $\$ 117$ million and $\$ 68$ million, as of September 30, 2013, and December 31, 2012, respectively.
(b) Incorporates the Firm's weighted-average loss assumption.

The sensitivity analysis in the preceding table is hypothetical. Changes in fair value based on a $10 \%$ or $20 \%$ variation in assumptions generally cannot be extrapolated easily, because the relationship of the change in the assumptions to the change in fair value may not be linear. Also, in the table, the effect that a change in a particular assumption may have on the fair value is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which might counteract or magnify the sensitivities. The above sensitivities also do not reflect risk management practices the Firm may undertake to mitigate such risks.

## Loan delinquencies and liquidation losses

The table below includes information about components of nonconsolidated securitized financial assets, in which the Firm has continuing involvement, and delinquencies as of September 30, 2013, and December 31, 2012, respectively; and liquidation losses for the three and nine months ended September 30, 2013 and 2012, respectively.

| (in millions) | Securitized assets |  |  |  | 90 days past due |  |  |  | Liquidation losses |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Three months ended September 30 , | Nine months ended September 30, |  |  |  |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Securitized loans(a) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prime / Alt-A \& Option ARMs | \$ | 93,718 | \$ | 106,667 | \$ | 16,102 | \$ | 22,865 | \$ | 1,004 | \$ | 1,973 | \$ | 3,963 | \$ | 7,047 |
| Subprime |  | 29,129 |  | 31,264 |  | 7,987 |  | 10,570 |  | 462 |  | 902 |  | 2,001 |  | 2,023 |
| Commercial and other |  | 88,532 |  | 81,834 |  | 2,663 |  | 4,077 |  | 431 |  | 383 |  | 761 |  | 904 |
| Total loans securitized(b) | \$ | 211,379 | \$ | 219,765 | \$ | 26,752 | \$ | 37,512 | \$ | 1,897 | \$ | 3,258 | \$ | 6,725 | \$ | 9,974 |

(a) Total assets held in securitization-related SPEs were $\$ 271.3$ billion and $\$ 295.8$ billion, respectively, at September 30, 2013, and December 31, 2012 . The $\$ 211.4$ billion and $\$ 219.8$ billion,
 involvement, and $\$ 5.4$ billion and $\$ 4.0$ billion, respectively, of loan securitizations consolidated on the Firm's Consolidated Balance Sheets at September 30 , 2013 , and December 31 , 2012.
(b) Includes securitized loans that were previously recorded at fair value and classified as trading assets.

## Note 16 - Goodwill and other intangible assets

For a discussion of the accounting policies related to goodwill and other intangible assets, see Note 17 on pages 291-295 of JPMorgan Chase's 2012 Annual Report.
Goodwill and other intangible assets consist of the following.

|  | September 30, 2013 | December 31, 2012 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| (in millions) | $\mathbf{\$}$ | $\mathbf{4 8 , 1 0 0}$ | $\$$ | 48,175 |
| Moodwill |  | $\mathbf{9 , 4 9 0}$ | 7,614 |  |
| Other intangible assets: | $\mathbf{\$}$ | $\mathbf{1 7 6}$ | $\$$ |  |
| Purchased credit card relationships |  | $\mathbf{1 8 8}$ | 295 |  |
| Other credit card-related intangibles | $\mathbf{2 0 6}$ | 229 |  |  |
| Core deposit intangibles |  | $\mathbf{1 , 2 4 7}$ | 355 |  |
| Other intangibles | $\mathbf{1 , 8 1 7}$ | $\$$ | 1,356 |  |
| Total other intangible assets | $\mathbf{N}$ | 2,235 |  |  |

The following table presents goodwill attributed to the business segments.

| (in millions) | September 30, 2013 | December 31, 2012 |  |
| :--- | ---: | ---: | ---: |
| Consumer \& Community Banking | $\$$ | $\mathbf{3 1 , 0 0 0}$ | $\$$ |
| Corporate \& Investment Bank |  | $\mathbf{6 , 8 8 2}$ | 31,048 |
| Commercial Banking | $\mathbf{2 , 8 6 2}$ | 6,895 |  |
| Asset Management | $\mathbf{6 , 9 7 9}$ | 2,863 |  |
| Corporate/Private Equity | $\mathbf{3 7 7}$ | 6,992 |  |
| Total goodwill | $\mathbf{4 8 , 1 0 0}$ | $\$$ | 477 |

The following table presents changes in the carrying amount of goodwill.

| (in millions) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Balance at beginning of period(a) | \$ | 48,057 | \$ | 48,131 | \$ | 48,175 | \$ | 48,188 |
| Changes during the period from: |  |  |  |  |  |  |  |  |
| Business combinations |  | 11 |  | 11 |  | 47 |  | 31 |
| Dispositions |  | - |  | - |  | (5) |  | (4) |
| Other(b) |  | 32 |  | 36 |  | (117) |  | (37) |
| Balance at Sept 30,(a) | \$ | 48,100 | \$ | 48,178 | \$ | 48,100 | \$ | 48,178 |

(a) Reflects gross goodwill balances as the Firm has not recognized any impairment losses to date.
(b) Includes foreign currency translation adjustments and other tax-related adjustments.

Goodwill was not impaired at September 30, 2013, or December 31, 2012, nor was any goodwill written off due to impairment during the three and nine months ended September 30, 2013 and 2012.
The goodwill impairment test is based upon a comparison between the carrying value and fair value of a reporting unit. The Firm uses the reporting units' allocated equity plus goodwill capital as a proxy for the carrying amounts of equity for the reporting units in the goodwill impairment testing. Reporting unit equity is determined on a basis similar to that used for the allocation of equity to the Firm's lines of business, which primarily considers stand-alone peer comparisons and regulatory capital requirements (as estimated under Basel III), although economic risk capital is also considered. Proposed line of business equity levels are incorporated into the Firm's annual budget process, which is reviewed by the Firm's Board of Directors. Allocated equity is further reviewed on a periodic basis and updated as needed. For a discussion of the primary method used to
estimate the fair values of the reporting units, see Impairment testing on pages 291-292 of JPMorgan Chase’s 2012 Annual Report.

While no impairment of goodwill was recognized, the Firm's mortgage lending business in CCB remains at an elevated risk for goodwill impairment due to its exposure to U.S. consumer credit risk and the effects of economic, regulatory and legislative changes. The valuation of this business is particularly dependent upon economic conditions (including new unemployment claims and home prices), regulatory and legislative changes (for example, those related to residential mortgage servicing, foreclosure and loss mitigation activities), and the amount of equity capital required. In addition, the earnings or estimated cost of equity of the Firm's capital markets businesses could also be affected by regulatory or legislative changes. Declines in business performance, increases in allocated equity capital, or increases in the estimated cost of equity, could cause the estimated fair values of the Firm's reporting units or their
associated goodwill to decline, which could result in a material impairment charge to earnings in a future period related to some portion of the associated goodwill.

## Mortgage servicing rights

Mortgage servicing rights represent the fair value of expected future cash flows for performing servicing activities for others. The fair value considers estimated future servicing fees and ancillary revenue, offset by estimated costs to service the loans, and generally declines over time as net servicing cash flows are received, effectively amortizing the MSR asset against contractual servicing and ancillary fee income. MSRs are either purchased from third parties or recognized upon sale or securitization of mortgage loans if servicing is retained. For a further description of the MSR asset, interest rate risk management, and the valuation of MSRs, see Note 17 on pages 291-295 of JPMorgan Chase’s 2012 Annual Report and Note 3 on pages 116-130 of this Form 10-Q.

The following table summarizes MSR activity for the three and nine months ended September 30, 2013 and 2012.

| (in millions, except where otherwise noted) | As of or for the three months ended September 30, |  |  |  | As of or for the nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Fair value at beginning of period | \$ | 9,335 | \$ | 7,118 | \$ | 7,614 | \$ | 7,223 |
| MSR activity: |  |  |  |  |  |  |  |  |
| Originations of MSRs |  | 532 |  | 604 |  | 1,874 |  | 1,700 |
| Purchase of MSRs |  | 2 |  | 2 |  | (1) |  | 5 |
| Disposition of MSRs |  | - |  | (23) |  | (418) |  | (23) |
| Net additions |  | 534 |  | 583 |  | 1,455 |  | 1,682 |
| Changes due to collection/realization of expected cash flows(a) |  | (286) |  | (292) |  | (833) |  | (973) |
| Changes in valuation due to inputs and assumptions: |  |  |  |  |  |  |  |  |
| Changes due to market interest rates and other(b) |  | 80 |  | (324) |  | 1,700 |  | (875) |
| Changes in valuation due to other inputs and assumptions: |  |  |  |  |  |  |  |  |
| Projected cash flows (e.g., cost to service)(c) |  | (123) |  | (101) |  | 167 |  | (396) |
| Discount rates |  | - |  | (98) |  | (78) |  | (98) |
| Prepayment model changes and other(d) |  | (50) |  | 194 |  | (535) |  | 517 |
| Total changes in valuation due to other inputs and assumptions |  | (173) |  | (5) |  | (446) |  | 23 |
| Total changes in valuation due to inputs and assumptions(a) |  | (93) |  | (329) |  | 1,254 |  | (852) |
| Fair value at September 30,(e) | \$ | 9,490 | \$ | 7,080 | \$ | 9,490 | \$ | 7,080 |
| Change in unrealized gains/(losses) included in income related to MSRs held at September 30, | \$ | (93) | \$ | (329) | \$ | 1,254 | \$ | (852) |
| Contractual service fees, late fees and other ancillary fees included in income | \$ | 808 | \$ | 914 | \$ | 2,512 | \$ | 2,896 |
| Third-party mortgage loans serviced at September 30, (in billions) | \$ | 838 | \$ | 819 | \$ | 838 | \$ | 819 |
| Servicer advances at September 30, (in billions)(f) | \$ | 9.4 | \$ | 10.0 | \$ | 9.4 | \$ | 10.0 |

 the nine months ended September 30, 2013 and 2012, respectively.
(b) Represents both the impact of changes in estimated future prepayments due to changes in market interest rates, and the difference between actual and expected prepayments.
(c) For the nine months ended September 30, 2013, the increase was driven by the inclusion in the MSR valuation model of servicing fees receivable on certain delinquent loans.
 inputs and assumptions used to derive prepayment speeds, primarily increases in home prices.
(e) Included $\$ 19$ million and $\$ 23$ million related to commercial real estate at September 30, 2013 and 2012, respectively.

 to all cash payments to investors. In addition, the Firm maintains the right to stop payment to investors if the collateral is insufficient to cover the advance.
(g) Includes excess mortgage servicing rights transferred to an agency-sponsored trust in exchange for stripped mortgage backed securities ("SMBS"). A portion of the SMBS was acquired by third parties at the transaction date; the Firm acquired and has retained the remaining balance of those SMBS as trading securities.
The following table presents the components of mortgage fees and related income (including the impact of MSR risk management activities) for the three and nine months ended September 30, 2013 and 2012.

| (in millions) | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |

Mortgage fees and related income

| Net production revenue: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Production revenue | \$ | 311 | \$ | 1,582 | \$ | 2,370 | \$ | 4,376 |
| Repurchase losses |  | 175 |  | (13) |  | 110 |  | (325) |
| Net production revenue |  | 486 |  | 1,569 |  | 2,480 |  | 4,051 |
| Net mortgage servicing revenue |  |  |  |  |  |  |  |  |
| Operating revenue: |  |  |  |  |  |  |  |  |
| Loan servicing revenue |  | 817 |  | 946 |  | 2,698 |  | 2,989 |
| Changes in MSR asset fair value due to collection/realization of expected cash flows |  | (284) |  | (290) |  | (827) |  | (968) |
| Total operating revenue |  | 533 |  | 656 |  | 1,871 |  | 2,021 |
| Risk management: |  |  |  |  |  |  |  |  |
| Changes in MSR asset fair value due to market interest rates and other(a) |  | 80 |  | (323) |  | 1,698 |  | (872) |
| Other changes in MSR asset fair value due to other inputs and assumptions in model(b) |  | (173) |  | (5) |  | (446) |  | 23 |
| Change in derivative fair value and other |  | (87) |  | 479 |  | $(1,495)$ |  | 1,426 |
| Total risk management |  | (180) |  | 151 |  | (243) |  | 577 |
| Net mortgage servicing revenue |  | 353 |  | 807 |  | 1,628 |  | 2,598 |
| All other |  | 2 |  | 1 |  | 8 |  | 3 |
| Mortgage fees and related income | \$ | 841 | \$ | 2,377 | \$ | 4,116 | \$ | 6,652 |

(a) Represents both the impact of changes in estimated future prepayments due to changes in market interest rates, and the difference between actual and expected prepayments.
(b) Represents the aggregate impact of changes in model inputs and assumptions such as projected cash flows (e.g., cost to service), discount rates and changes in prepayments other than those attributable to changes in market interest rates (e.g., changes in prepayments due to changes in home prices). For the nine months ended September 30, 2013, the decrease was driven by changes in the inputs and assumptions used to derive prepayment speeds, primarily increases in home prices.

The table below outlines the key economic assumptions used to determine the fair value of the Firm's MSRs at September 30, 2013, and December 31, 2012, and outlines the sensitivities of those fair values to immediate adverse changes in those assumptions, as defined below.

| (in millions, except rates) | September 30, 2013 |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Weighted-average prepayment speed assumption ("CPR") |  | 8.77\% |  | 13.04\% |
| Impact on fair value of $10 \%$ adverse change | \$ | (417) | \$ | (517) |
| Impact on fair value of $20 \%$ adverse change |  | (810) |  | $(1,009)$ |
| Weighted-average option adjusted spread |  | 7.79\% |  | 7.61\% |
| Impact on fair value of 100 basis points adverse change | \$ | (376) | \$ | (306) |
| Impact on fair value of 200 basis points adverse change |  | (725) |  | (591) |

[^2]The sensitivity analysis in the preceding table is hypothetical and should be used with caution. Changes in fair value based on variation in assumptions generally cannot be easily extrapolated, because the relationship of the change in the assumptions to the change in fair value are often highly interrelated and may not be linear. In this table, the effect that a change in a particular assumption may have on the fair value is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which would either magnify or counteract the impact of the initial change.

## Other intangible assets

The $\$ 418$ million decrease in other intangible assets during the nine months ended September 30, 2013, was due to amortization.

The components of credit card relationships, core deposits and other intangible assets were as follows.

| (in millions) | September 30, 2013 |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Gross } \\ \text { amount(a) } \end{gathered}$ |  | Accumulated amortization(a) |  | Net carrying value |  | Gross amount |  | Accumulated amortization |  | Net carrying value |  |
| Purchased credit card relationships | \$ | 3,540 | \$ | 3,364 | \$ | 176 | \$ | 3,775 | \$ | 3,480 | \$ | 295 |
| Other credit card-related intangibles |  | 543 |  | 355 |  | 188 |  | 850 |  | 621 |  | 229 |
| Core deposit intangibles |  | 4,133 |  | 3,927 |  | 206 |  | 4,133 |  | 3,778 |  | 355 |
| Other intangibles(b) |  | 2,379 |  | 1,132 |  | 1,247 |  | 2,390 |  | 1,034 |  | 1,356 |

(a) The decrease in the gross amount and accumulated amortization from December 31, 2012, was due to the removal of fully amortized assets.
(b) Includes intangible assets of approximately $\$ 600$ million consisting primarily of asset management advisory contracts, which were determined to have an indefinite life and are not amortized.

## Amortization expense

The following table presents amortization expense related to credit card relationships, core deposits and other intangible assets.


## Future amortization expense

The following table presents estimated future amortization expense related to credit card relationships, core deposits and other intangible assets at September 30, 2013.

| For the year (in millions) | Purchased credit card relationships |  | Other credit card-related intangibles |  | Core deposit intangibles |  | Other intangibles |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013(a) | \$ | 196 | \$ | 58 | \$ | 196 | \$ | 132 | \$ | 582 |
| 2014 |  | 96 |  | 51 |  | 102 |  | 116 |  | 365 |
| 2015 |  | 12 |  | 40 |  | 26 |  | 95 |  | 173 |
| 2016 |  | 9 |  | 34 |  | 14 |  | 88 |  | 145 |
| 2017 |  | 5 |  | 29 |  | 13 |  | 85 |  | 132 |

(a) Includes $\$ 150$ million, $\$ 44$ million, $\$ 149$ million and $\$ 101$ million of amortization expense related to purchased credit card relationships, other credit card-related intangibles, core deposit intangibles and other intangibles, respectively, recognized during the nine months ended September 30, 2013.

## Note 17 - Deposits

For further discussion on deposits, see Note 19 on page 296 of JPMorgan Chase's 2012 Annual Report.
At September 30, 2013, and December 31, 2012, noninterest-bearing and interest-bearing deposits were as follows.

(a) Includes Negotiable Order of Withdrawal ("NOW") accounts, and certain trust accounts.
(b) Includes Money Market Deposit Accounts ("MMDAs").
(c) Includes structured notes classified as deposits for which the fair value option has been elected. For further discussion, see Note 4 on pages 214-216 of JPMorgan Chase's 2012 Annual Report.

## Note 18 - Earnings per share

For a discussion of the computation of basic and diluted earnings per share ("EPS"), see Note 24 on page 301 of JPMorgan Chase’s 2012 Annual
Report. The following table presents the calculation of basic and diluted EPS for the three and nine months ended September 30, 2013 and 2012.

| (in millions, except per share amounts) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |  | 2013 |  | 2012 |  |
| Basic earnings per share |  |  |  |  |  |  |  |  |  |
| Net income/(loss) | \$ | (380) | \$ | \$ | 5,708 | \$ | 12,645 | \$ | 15,592 |
| Less: Preferred stock dividends |  | 229 |  |  | 163 |  | 615 |  | 478 |
| Net income/(loss) applicable to common equity |  | (609) |  |  | 5,545 |  | 12,030 |  | 15,114 |
| Less: Dividends and undistributed earnings allocated to participating securities |  | 41 | (c) |  | 199 |  | 374 |  | 558 |
| Net income/(loss) applicable to common stockholders | \$ | (650) | \$ | \$ | 5,346 | \$ | 11,656 | \$ | 14,556 |
| Total weighted-average basic shares outstanding |  | 3,767.0 |  |  | 3,803.3 |  | 3,789.2 |  | 3,810.4 |
| Net income/(loss) per share | \$ | (0.17) | \$ | \$ | 1.41 | \$ | 3.08 | \$ | 3.82 |

Diluted earnings per share

| Net income/(loss) applicable to common stockholders | \$ | (650) |  | \$ | 5,346 | \$ | 11,656 |  | 14,556 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total weighted-average basic shares outstanding |  | 3,767.0 |  |  | 3,803.3 |  | 3,789.2 |  | 3,810.4 |
| Add: Employee stock options, SARs and warrants(a) |  | - | (d) |  | 10.6 |  | 31.7 |  | 12.2 |
| Total weighted-average diluted shares outstanding(b) |  | 3,767.0 | (d) |  | 3,813.9 |  | 3,820.9 |  | 3,822.6 |
| Net income/(loss) per share | \$ | (0.17) |  | \$ | 1.40 | \$ | 3.05 | \$ | 3.81 |

(a) Excluded from the computation of diluted EPS (due to the antidilutive effect) were options issued under employee benefit plans and the warrants originally issued in 2008 under the U.S. Treasury's Capital Purchase Program to purchase shares of the Firm's common stock. The aggregate number of shares issuable upon the exercise of such options and warrants was 147 million for the three months ended September 30, 2012, and 8 million and 158 million for the nine months ended September 30, 2013 and 2012, respectively.
(b) Participating securities were included in the calculation of diluted EPS using the two-class method, as this computation was more dilutive than the calculation using the treasury stock method.
(c) Due to the net loss applicable to common equity during the three months ended September 30, 2013, dividends were only deemed to be distributed to participating security holders, and such security holders do not share in losses. Net losses were completely allocated to common stockholders.
(d) Due to the net loss applicable to common stockholders during the three months ended September 30, 2013, no common equivalent shares have been included in the computation of diluted earnings per share for the period as the effect would be antidilutive.

## Note 19 - Accumulated other comprehensive income/(loss)

AOCI includes the after-tax change in unrealized gains and losses on AFS securities, foreign currency translation adjustments (including the impact of related derivatives), cash flow hedging activities, and net loss and prior service costs/(credit) related to the Firm's defined benefit pension and OPEB plans.

| As of or for the three months ended September 30, 2013 <br> (in millions) | Unrealized gains/(losses) on AFS securities(a) |  |  | Translation adjustments, net of hedges |  | Cash flow hedges |  | Defined benefit pension andOPEB plans |  | Accumulated other comprehensive income/(loss) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at July 1, 2013 | \$ | 3,137 | (b) | \$ | (146) | \$ | (232) | \$ | $(2,623)$ | \$ | 136 |
| Net change |  | 161 | (c) |  | 4 |  | 69 |  | 20 |  | 254 |
| Balance at September 30, 2013 | \$ | 3,298 | (b) | \$ | (142) | \$ | (163) | \$ | $(2,603)$ | \$ | 390 |
| As of or for the three months ended September 30, 2012 <br> (in millions) | Unrea on | d gains/ securiti | $\begin{aligned} & \text { losses) } \\ & \text { es(a) } \end{aligned}$ |  | slation ents, net of dges | Cash flow hedges |  | Defined benefit pension andOPEB plans |  | Accumulated other comprehensive income/(loss) |  |
| Balance at July 1, 2012 | \$ | 4,814 | (b) | \$ | (88) | \$ | 89 | \$ | $(2,543)$ | \$ | 2,272 |
| Net change |  | 2,083 | (d) |  | 13 |  | 23 |  | 35 |  | 2,154 |
| Balance at September 30, 2012 | \$ | 6,897 | (b) | \$ | (75) | \$ | 112 | \$ | $(2,508)$ | \$ | 4,426 |
| As of or for the nine months ended September 30, 2013 <br> (in millions) | Unrealized gains/(losses) on AFS securities(a) |  |  | Translation adjustments, net of hedges |  | Cash flow hedges |  | Defined benefit pension and OPEB plans |  | Accumulated other comprehensive income/(loss) |  |
| Balance at January 1, 2013 | \$ | 6,868 | (b) | \$ | (95) | \$ | 120 | \$ | $(2,791)$ | \$ | 4,102 |
| Net change |  | $(3,570)$ | (e) |  | (47) |  | (283) |  | 188 |  | $(3,712)$ |
| Balance at September 30, 2013 | \$ | 3,298 | (b) | \$ | (142) | \$ | (163) | \$ | $(2,603)$ | \$ | 390 |
| As of or for the nine months ended September 30, 2012 <br> (in millions) | Unrealized gains/(losses) on AFS securities(a) |  |  | Translation adjustments, net of hedges |  | Cash flow hedges |  | Defined benefit pension andOPEB plans |  | Accumulated other comprehensive income/(loss) |  |
| Balance at January 1, 2012 | \$ | 3,565 | (b) | \$ | (26) | \$ | 51 | \$ | $(2,646)$ | \$ | 944 |
| Net change |  | 3,332 | (d) |  | (49) |  | 61 |  | 138 |  | 3,482 |
| Balance at September 30, 2012 | \$ | 6,897 | (b) | \$ | (75) | \$ | 112 | \$ | $(2,508)$ | \$ | 4,426 |

(a) Represents the after-tax difference between the fair value and amortized cost of securities accounted for as AFS.
(b) Included after-tax unrealized losses not related to credit on debt securities for which credit losses have been recognized in income of \$(56) million at January 1,2012 , \$(101) million at July 1 , 2012, and \$(94) million at September 30, 2012. There were no such losses at January 1, 2013, July 1, 2013, and September 30, 2013.
(c) The net change for the three months ended September 30, 2013, was primarily related to the increase in fair value of U.S. government agency issued MBS due to market changes partially offset by decreases in fair value of obligations of U.S. states and municipalities due to market changes.
(d) The net change for the three and nine months ended September 30, 2012, was predominantly driven by declining interest rates and the tightening of spreads across the portfolio, partially offset by sales.
(e) The net change for the nine months ended September 30, 2013, was primarily related to the decline in fair value of U.S. government agency issued MBS and obligations of U.S. states and municipalities due to market changes, as well as net realized gains.

The following table presents the pretax and after-tax changes in the components of other comprehensive income/(loss).

| Three months ended September 30, (in millions) | 2013 |  |  |  |  |  | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pretax |  | Tax effect |  | After-tax |  | Pretax |  | Tax effect |  | After-tax |  |
| Unrealized gains/(losses) on AFS securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains/(losses) arising during the period | \$ | 290 | \$ | (113) | \$ | 177 | \$ | 3,872 | \$ | $(1,509)$ | \$ | 2,363 |
| Reclassification adjustment for realized (gains)/losses included in net income(a) |  | (26) |  | 10 |  | (16) |  | (458) |  | 178 |  | (280) |
| Net change |  | 264 |  | (103) |  | 161 |  | 3,414 |  | $(1,331)$ |  | 2,083 |
| Translation adjustments: |  |  |  |  |  |  |  |  |  |  |  |  |
| Translation(b) |  | 349 |  | (128) |  | 221 |  | 413 |  | (153) |  | 260 |
| Hedges(b) |  | (343) |  | 126 |  | (217) |  | (404) |  | 157 |  | (247) |
| Net change |  | 6 |  | (2) |  | 4 |  | 9 |  | 4 |  | 13 |
| Cash flow hedges: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains/(losses) arising during the period |  | 106 |  | (42) |  | 64 |  | 56 |  | (22) |  | 34 |
| $\underline{\text { Reclassification adjustment for realized (gains)/losses included in net income(c) }}$ |  | 7 |  | (2) |  | 5 |  | (19) |  | 8 |  | (11) |
| Net change |  | 113 |  | (44) |  | 69 |  | 37 |  | (14) |  | 23 |
| Defined benefit pension and OPEB plans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net gains/(losses) arising during the period |  | - |  | - |  | - |  | - |  | - |  | - |
| Reclassification adjustments included in net income(d): |  |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of net loss |  | 80 |  | (31) |  | 49 |  | 81 |  | (30) |  | 51 |
| Prior service costs/(credits) |  | (11) |  | 4 |  | (7) |  | (11) |  | 4 |  | (7) |
| Foreign exchange and other |  | (35) |  | 13 |  | (22) |  | (14) |  | 5 |  | (9) |
| Net change |  | 34 |  | (14) |  | 20 |  | 56 |  | (21) |  | 35 |
| Total other comprehensive income/(loss) | \$ | 417 | \$ | (163) | \$ | 254 | \$ | 3,516 | \$ | $(1,362)$ | \$ | 2,154 |


| Nine months ended September 30, (in millions) | 2013 |  |  |  |  |  | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pretax |  | Tax effect |  | After-tax |  | Pretax |  | Tax effect |  | After-tax |  |
| Unrealized gains/(losses) on AFS securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains/(losses) arising during the period | \$ | $(5,172)$ | \$ | 2,003 | \$ | $(3,169)$ | \$ | 7,469 | \$ | $(2,912)$ | \$ | 4,557 |
| Reclassification adjustment for realized (gains)/losses included in net income(a) |  | (659) |  | 258 |  | (401) |  | $(2,008)$ |  | 783 |  | $(1,225)$ |
| Net change |  | $(5,831)$ |  | 2,261 |  | $(3,570)$ |  | 5,461 |  | $(2,129)$ |  | 3,332 |
| Translation adjustments: |  |  |  |  |  |  |  |  |  |  |  |  |
| Translation(b) |  | (685) |  | 253 |  | (432) |  | 108 |  | (40) |  | 68 |
| Hedges(b) |  | 648 |  | (263) |  | 385 |  | (191) |  | 74 |  | (117) |
| Net change |  | (37) |  | (10) |  | (47) |  | (83) |  | 34 |  | (49) |
| Cash flow hedges: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains/(losses) arising during the period |  | (536) |  | 210 |  | (326) |  | 143 |  | (56) |  | 87 |
| Reclassification adjustment for realized (gains)/losses included in net income(c) |  | 70 |  | (27) |  | 43 |  | (44) |  | 18 |  | (26) |
| Net change |  | (466) |  | 183 |  | (283) |  | 99 |  | (38) |  | 61 |
| Defined benefit pension and OPEB plans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net gains/(losses) arising during the period |  | 85 |  | (25) |  | 60 |  | 34 |  | (13) |  | 21 |
| Reclassification adjustments included in net income(d): |  |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of net loss |  | 240 |  | (93) |  | 147 |  | 243 |  | (94) |  | 149 |
| Prior service costs/(credits) |  | (33) |  | 13 |  | (20) |  | (32) |  | 12 |  | (20) |
| Foreign exchange and other |  | 1 |  | - |  | 1 |  | (20) |  | 8 |  | (12) |
| Net change |  | 293 |  | (105) |  | 188 |  | 225 |  | (87) |  | 138 |
| Total other comprehensive income/(loss) | \$ | $(6,041)$ | \$ | 2,329 | \$ | $(3,712)$ | \$ | 5,702 | \$ | $(2,220)$ | \$ | 3,482 |

(a) The pretax amount is reported in securities gains in the Consolidated Statements of Income.
(b) Reclassifications of pretax realized gains/(losses) on translation adjustments and related hedges are reported in other income in the Consolidated Statements of Income. The amounts were not material for the three and nine months ended September 30, 2013.
(c) The pretax amount is reported in the same line as the hedged items, which are predominantly recorded in net interest income in the Consolidated Statements of Income.
(d) The pretax amount is reported in compensation expense in the Consolidated Statements of Income.

## Note 20 - Regulatory capital

The Federal Reserve establishes capital requirements, including wellcapitalized standards, for the consolidated financial holding company. The OCC establishes similar capital requirements and standards for the Firm's national banks, including JPMorgan Chase Bank, N.A., and Chase Bank USA, N.A. As of September 30, 2013, and December 31, 2012, JPMorgan Chase and all of its banking subsidiaries were well-capitalized and met all capital requirements to which each was subject.

The following table presents the regulatory capital, assets and risk-based capital ratios for JPMorgan Chase and its significant banking subsidiaries at September 30, 2013, and December 31, 2012. These amounts are determined in accordance with regulations issued by the Federal Reserve and/or OCC. The table reflects the Firm's and JPMorgan Chase Bank, N.A.'s implementation of rules that provide for additional capital requirements for trading positions and
securitizations ("Basel 2.5"). Basel 2.5 rules became effective for the Firm and JPMorgan Chase Bank, N.A. on January 1, 2013. The implementation of these rules in the first quarter of 2013 resulted in an increase of approximately $\$ 150$ billion and $\$ 140$ billion, respectively, in the Firm's and JPMorgan Chase Bank, N.A.'s risk-weighted assets compared with the Basel I rules at March 31, 2013. The implementation of these rules also resulted in decreases of the Firm's Tier 1 capital and Total capital ratios of 140 basis points and 160 basis points, respectively, at March 31, 2013, and decreases of JPMorgan Chase Bank, N.A.'s Tier 1 capital and Total capital ratios of 130 basis points and 150 basis points, respectively, at March 31, 2013. Implementation of Basel 2.5 in the first quarter of 2013 did not impact Chase Bank USA, N.A.'s RWA or Tier 1 capital and Total capital ratios.

| (in millions, except ratios) | JPMorgan Chase \& Co.(d) |  |  |  | JPMorgan Chase Bank, N.A.(d) |  |  |  | Chase Bank USA, N.A.(d) |  |  |  | Wellcapitalized ratios(e) | Minimumcapital ratios(e) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  |  |  |  |
| Regulatory capital |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1(a) | \$ | 161,345 | \$ | 160,002 | \$ | 124,099 | \$ | 111,827 | \$ | 11,959 | \$ | 9,648 |  |  |  |  |
| Total |  | 196,224 |  | 194,036 |  | 154,793 |  | 146,870 |  | 15,374 |  | 13,131 |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Risk-weighted(b) | \$ | 1,374,039 | \$ | 1,270,378 | \$ | 1,163,938 | \$ | 1,094,155 | \$ | 99,221 | \$ | 103,593 |  |  |  |  |
| Adjusted average(c) |  | 2,327,427 |  | 2,243,242 |  | 1,894,105 |  | 1,815,816 |  | 108,802 |  | 103,688 |  |  |  |  |
| Capital ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1(a) |  | 11.7\% |  | 12.6\% |  | 10.7\% |  | 10.2\% |  | 12.1\% |  | 9.3\% | 6.0\% |  | 4.0\% |  |
| Total |  | 14.3 |  | 15.3 |  | 13.3 |  | 13.4 |  | 15.5 |  | 12.7 | 10.0 |  | 8.0 |  |
| Tier 1 leverage |  | 6.9 |  | 7.1 |  | 6.6 |  | 6.2 |  | 11.0 |  | 9.3 | 5.0 | (f) | 3.0 | (g) |

 excluded from the calculation at September 30, 2013, Tier 1 capital would be $\$ 156.1$ billion and $\$ 123.5$ billion, respectively, and the Tier 1 capital ratio would be $11.4 \%$ and $10.6 \%$, respectively. At September 30, 2013, Chase Bank USA, N.A. had no trust preferred securities.
 Chase, JPMorgan Chase Bank, N.A. and Chase Bank USA, N.A., respectively.
 other intangible assets, investments in certain subsidiaries, and the total adjusted carrying value of nonfinancial equity investments that are subject to deductions from Tier 1 capital.
 transactions.
(e) As defined by the regulations issued by the Federal Reserve, OCC and FDIC.
 holding company.
(g) The minimum Tier 1 leverage ratio for bank holding companies and banks is $3 \%$ or $4 \%$, depending on factors specified in regulations issued by the Federal Reserve and OCC.

 resulting from tax-deductible goodwill of $\$ 2.7$ billion and $\$ 2.5$ billion at September 30, 2013, and December 31, 2012, respectively.

A reconciliation of the Firm's Total stockholders' equity to Tier 1 capital and Total qualifying capital is presented in the table below.

| (in millions) | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital |  |  |  |  |
| Total stockholders' equity | \$ | 206,670 | \$ | 204,069 |
| Effect of certain items in AOCI excluded from Tier 1 capital |  | (532) |  | $(4,198)$ |
| Qualifying hybrid securities and noncontrolling interests(a) |  | 5,615 |  | 10,608 |
| Less: Goodwill(b) |  | 45,397 |  | 45,663 |
| Other intangible assets(b) |  | 2,160 |  | 2,311 |
| Fair value DVA on structured notes and derivative liabilities related to the Firm's credit quality |  | 1,627 |  | 1,577 |
| Investments in certain subsidiaries and other |  | 1,224 |  | 926 |
| Total Tier 1 capital |  | 161,345 |  | 160,002 |
| Tier 2 capital |  |  |  |  |
| Long-term debt and other instruments qualifying as Tier 2 |  | 17,646 |  | 18,061 |
| Qualifying allowance for credit losses |  | 17,275 |  | 15,995 |
| Other |  | (42) |  | (22) |
| Total Tier 2 capital |  | 34,879 |  | 34,034 |
| Total qualifying capital | \$ | 196,224 | \$ | 194,036 |

(a) Primarily includes trust preferred securities of certain business trusts.
(b) Goodwill and other intangible assets are net of any associated deferred tax liabilities.

## Note 21 - Off-balance sheet lending-related financial instruments, guarantees, and other commitments

JPMorgan Chase provides lending-related financial instruments (e.g., commitments and guarantees) to meet the financing needs of its customers. The contractual amount of these financial instruments represents the maximum possible credit risk to the Firm should the counterparty draw upon the commitment or the Firm be required to fulfill its obligation under the guarantee, and should the counterparty subsequently fail to perform according to the terms of the contract. Most of these commitments and guarantees expire without being drawn or a default occurring. As a result, the total contractual amount of these instruments is not, in the Firm's view, representative of its actual future credit exposure or funding requirements. For further discussion of lending-related commitments and guarantees, and the Firm's related accounting policies, see Note 29 on pages 308-315 of JPMorgan Chase's 2012 Annual Report.

To provide for the risk of loss inherent in consumer (excluding credit card) and wholesale contracts, an allowance for credit losses on lending-related commitments is maintained. See Note 14 on page 178 of this Form 10-Q for further discussion regarding the allowance for credit losses on lendingrelated commitments.

The following table summarizes the contractual amounts and carrying values of off-balance sheet lending-related financial instruments, guarantees and other commitments at September 30, 2013, and December 31, 2012. The amounts in the table below for lending-related commitments represent the total available credit, inclusive of certain nonlegally binding lines of credit. The Firm has not experienced, and does not anticipate, that all available lines of credit for these products will be utilized at the same time. The Firm can reduce or cancel these non-legally binding lines of credit by providing the borrower notice or, in some cases, without notice as permitted by law. The Firm may reduce or close home equity lines of credit when there are significant decreases in the value of the underlying property, or when there has been a demonstrable decline in the creditworthiness of the borrower. Also, the Firm typically closes credit card lines when the borrower is 60 days or more past due.

## Off-balance sheet lending-related financial instruments, guarantees and other commitments

|  |  |  | Contrac | tual amount |  |  | Carry | value(g) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sep 30, 2013 |  |  | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \hline \text { Sep 30, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2012 \end{gathered}$ |
| By remaining maturity (in millions) | Expires in 1 year or less | Expires after <br> 1 year through 3 years | Expires after 3 years through 5 years | Expires after 5 years | Total | Total |  |  |

## Lending-related

Consumer, excluding credit card:

| Home equity - senior lien | \$ | 2,549 | \$ | 4,555 | \$ | 4,509 | \$ | 2,085 | \$ | 13,698 | \$ | 15,180 | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Home equity - junior lien |  | 4,073 |  | 7,224 |  | 5,310 |  | 2,159 |  | 18,766 |  | 21,796 |  | - |  | - |
| Prime mortgage |  | 5,354 |  | - |  | - |  | - |  | 5,354 |  | 4,107 |  | - |  | - |
| Subprime mortgage |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Auto |  | 8,519 |  | 300 |  | 134 |  | 20 |  | 8,973 |  | 7,185 |  | 1 |  | 1 |
| Business banking |  | 10,215 |  | 586 |  | 107 |  | 363 |  | 11,271 |  | 11,092 |  | 7 |  | 6 |
| Student and other |  | 121 |  | 134 |  | 4 |  | 466 |  | 725 |  | 796 |  | 1 |  | - |
| Total consumer, excluding credit card |  | 30,831 |  | 12,799 |  | 10,064 |  | 5,093 |  | 58,787 |  | 60,156 |  | 9 |  | 7 |
| Credit card |  | 532,251 |  | - |  | - |  | - |  | 532,251 |  | 533,018 |  | - |  | - |
| Total consumer |  | 563,082 |  | 12,799 |  | 10,064 |  | 5,093 |  | 591,038 |  | 593,174 |  | 9 |  | 7 |
| Wholesale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other unfunded commitments to extend credit(a)(b) |  | 65,089 |  | 79,956 |  | 98,530 |  | 7,765 |  | 251,340 |  | 243,225 |  | 399 |  | 377 |
| Standby letters of credit and other financial guarantees(a)(b)(c) |  | 26,476 |  | 32,400 |  | 33,484 |  | 1,758 |  | 94,118 |  | 100,929 |  | 607 |  | 647 |
| Unused advised lines of credit |  | 84,809 |  | 11,837 |  | 808 |  | 406 |  | 97,860 |  | 85,087 |  | - |  | - |
| Other letters of credit(a) |  | 4,473 |  | 1,112 |  | 112 |  | 52 |  | 5,749 |  | 5,573 |  | 2 |  | 2 |
| Total wholesale |  | 180,847 |  | 125,305 |  | 132,934 |  | 9,981 |  | 449,067 |  | 434,814 |  | 1,008 |  | 1,026 |
| Total lending-related | \$ | 743,929 | \$ | 138,104 | \$ | 142,998 | \$ | 15,074 | \$ | 1,040,105 | \$ | 1,027,988 | \$ | 1,017 | \$ | 1,033 |

Other guarantees and commitments

| Securities lending indemnification agreements and guarantees(d) | \$ | 200,671 | \$ | - | \$ | - | \$ | - | \$ | 200,671 | \$ | 166,493 |  | NA |  | NA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivatives qualifying as guarantees |  | 2,429 |  | 836 |  | 16,972 |  | 37,484 |  | 57,721 |  | 61,738 | \$ | 107 | \$ | 42 |
| Unsettled reverse repurchase and securities borrowing agreements(e) |  | 66,818 |  | - |  | - |  | - |  | 66,818 |  | 34,871 |  | - |  | - |
| Loan sale and securitization-related indemnifications: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage repurchase liability |  | NA |  | NA |  | NA |  | NA |  | NA |  | NA |  | 2,182 |  | 2,811 |
| Loans sold with recourse |  | NA |  | NA |  | NA |  | NA |  | 8,136 |  | 9,305 |  | 137 |  | 141 |
| Other guarantees and commitments(f) |  | 659 |  | 327 |  | 1,498 |  | 4,299 |  | 6,783 |  | 6,780 |  | (103) |  | (75) |

 to extend credit; $\$ 15.3$ billion and $\$ 16.6$ billion, respectively, for standby letters of credit and other financial guarantees; and $\$ 703$ million and $\$ 690$ million, respectively, for other letters of credit. In regulatory filings with the Federal Reserve these commitments are shown gross of risk participations.

 15 on pages 179-186 of this Form 10-Q.
(c) At September 30, 2013, and December 31, 2012, included unissued standby letters of credit commitments of $\$ 42.3$ billion and $\$ 44.4$ billion, respectively.
d) At September 30, 2013, and December 31, 2012, collateral held by the Firm in support of securities lending indemnification agreements was $\$ 207.2$ billion and $\$ 165.1$ billion, respectively.
 U.S. government agencies.

 $\$ 21.7$ billion, at September 30, 2013, and December 31, 2012, respectively.

 as discussed in Note 3 on pages 116-130 of this Form 10-Q. In addition, at September 30, 2013, and December 31, 2012, included letters of credit hedged by derivative transactions and managed on a market risk basis of $\$ 4.6$ billion and $\$ 4.5$ billion, respectively.
(g) For lending-related products, the carrying value represents the allowance for lending-related commitments and the guarantee liability; for derivative-related products, the carrying value represents the fair value.

## Other unfunded commitments to extend credit

Other unfunded commitments to extend credit generally comprise commitments for working capital and general corporate purposes, extensions of credit to support commercial paper facilities and bond financings in the event that those obligations cannot be remarketed to new investors as well as committed liquidity facilities to clearing organizations.

Also included in other unfunded commitments to extend credit are commitments to noninvestment-grade counterparties in connection with leveraged and acquisition finance activities, which were $\$ 9.1$ billion and $\$ 8.8$ billion at September 30, 2013, and December 31, 2012, respectively. For further information, see Note 3 and Note 4 on pages 116-130 and 130132 respectively, of this Form 10-Q.
In addition, the Firm acts as a clearing and custody bank in the U.S. triparty repurchase transaction market. In its role as clearing and custody bank, the Firm is exposed to intra-day credit risk of the cash borrowers, usually broker-dealers; however, this exposure is secured by collateral and typically extinguished through the settlement process by the end of the day. For the three and nine months ended September 30, 2013, the tri-party repurchase daily balances averaged $\$ 280$ billion and $\$ 325$ billion, respectively.

## Guarantees

The Firm considers the following off-balance sheet lending-related arrangements to be guarantees under U.S. GAAP: standby letters of credit and financial guarantees, securities lending indemnifications, certain indemnification agreements included within third-party contractual arrangements and certain derivative contracts. For a further discussion of the off-balance sheet lending-related arrangements the Firm considers to be guarantees, and the related accounting policies, see Note 29 on pages 308315 of JPMorgan Chase's 2012 Annual Report. The recorded amounts of the liabilities related to guarantees and indemnifications at September 30, 2013, and December 31, 2012, excluding the allowance for credit losses on lending-related commitments, are discussed below.

## Standby letters of credit and other financial guarantees

Standby letters of credit ("SBLC") and other financial guarantees are conditional lending commitments issued by the Firm to guarantee the performance of a customer to a third party under certain arrangements, such as commercial paper facilities, bond financings, acquisition financings, trade and similar transactions. The carrying values of standby and other letters of credit were $\$ 609$ million and $\$ 649$ million at September 30, 2013, and December 31, 2012, respectively, which were classified in accounts payable and other liabilities on the Consolidated Balance Sheets; these carrying values included $\$ 269$ million and $\$ 284$ million, respectively, for the allowance for lending-related commitments, and $\$ 340$ million and $\$ 365$ million, respectively, for the guarantee liability and corresponding asset.

The following table summarizes the types of facilities under which standby letters of credit and other letters of credit arrangements are outstanding by the ratings profiles of the Firm's customers, as of September 30, 2013, and December 31, 2012.

Standby letters of credit, other financial guarantees and other letters of credit

| (in millions) | September 30, 2013 |  |  |  | December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standby letters of credit and other financial guarantees |  | Other letters of credit |  | Standby letters of credit and other financial guarantees |  | Other letters of credit |  |
| Investment-grade(a) | \$ | 70,616 | \$ | 4,712 | \$ | 77,081 | \$ | 3,998 |
| Noninvestment-grade(a) |  | 23,502 |  | 1,037 |  | 23,848 |  | 1,575 |
| Total contractual amount | \$ | 94,118 | \$ | 5,749 | \$ | 100,929 | \$ | 5,573 |
| Allowance for lending-related commitments | \$ | 267 | \$ | 2 | \$ | 282 | \$ | 2 |
| Commitments with collateral |  | 40,839 |  | 1,585 |  | 42,654 |  | 1,145 |

(a) The ratings scale is based on the Firm's internal ratings which generally correspond to ratings as defined by S\&P and Moody's.

## Derivatives qualifying as guarantees

In addition to the contracts described above, the Firm transacts certain derivative contracts that have the characteristics of a guarantee under U.S. GAAP. For further information on these derivatives, see Note 29 on pages 308-315 of JPMorgan Chase's 2012 Annual Report. The total notional value of the derivatives that the Firm deems to be guarantees was $\$ 57.7$ billion and $\$ 61.7$ billion at September 30, 2013, and December 31, 2012, respectively. The notional amount generally represents the Firm's maximum exposure to derivatives qualifying as guarantees. However, exposure to certain stable value contracts is contractually limited to a substantially lower percentage of the notional amount; the notional amount on these stable value contracts was $\$ 26.9$ billion and $\$ 26.5$ billion at September 30, 2013, and December 31, 2012, respectively, and the maximum exposure to loss was $\$ 2.8$ billion at both periods. The fair values of the contracts reflect the probability of whether the Firm will be required to perform under the contract. The fair value related to derivatives that the Firm deems to be guarantees were derivative payables of $\$ 153$ million and $\$ 122$ million and derivative receivables of $\$ 46$ million and $\$ 80$ million at September 30, 2013, and December 31, 2012, respectively. The Firm reduces exposures to these contracts by entering into offsetting transactions, or by entering into contracts that hedge the market risk related to the derivative guarantees.

In addition to derivative contracts that meet the characteristics of a guarantee, the Firm is both a purchaser and seller of credit protection in the credit derivatives market. For a further discussion of credit derivatives, see Note 5 on pages 143-144 of this Form 10-Q.

## Loan sales- and securitization-related indemnifications

Mortgage repurchase liability
In connection with the Firm's loan sale and securitization activities with the GSEs and other loan sale and private-label securitization transactions, as described in Note 15 on pages 179-186 of this Form 10-Q, and Note 16 on pages 280-291 of JPMorgan Chase’s 2012 Annual Report, the Firm has made representations and warranties that the loans sold meet certain requirements. The Firm may be, and has been, required to repurchase loans and/or indemnify the GSEs and other investors for losses due to material breaches of these representations and warranties. Generally, the maximum amount of future payments the Firm would be required to make for breaches of these representations and warranties would be equal to the unpaid principal balance of such loans that are deemed to have defects that were sold to purchasers (including securitization-related SPEs) plus, in certain circumstances, accrued interest on such loans and certain expense.

There have been generalized allegations, as well as specific demands, that the Firm repurchase loans sold or deposited into private-label securitizations (including claims from insurers that have guaranteed certain obligations of the securitization trusts). Although the Firm encourages parties to use the contractual repurchase process established in the governing agreements, these private-label repurchase claims have generally manifested themselves through threatened or pending litigation. Accordingly, the liability related to repurchase demands associated with all of the private-label securitizations is separately evaluated by the Firm in establishing its litigation reserves. For additional information regarding litigation, see Note 23 on pages 201-209 of this Form 10-Q and Note 31 on pages 316-325 of JPMorgan Chase's 2012 Annual Report.

The Firm's mortgage repurchase liability is intended to cover losses associated with all loans previously sold in connection with loan sale and securitization transactions with the GSEs and other losses related to mortgage insurance rescissions. The Firm has recognized a mortgage repurchase liability of $\$ 2.2$ billion and $\$ 2.8$ billion, at September 30, 2013, and December 31, 2012, respectively. This mortgage repurchase liability is reported in accounts payable and other liabilities net of probable recoveries from third-party originators of $\$ 427$ million and $\$ 441$ million at September 30, 2013, and December 31, 2012, respectively. On October 25, 2013, the Firm agreed with the FHFA to resolve, for $\$ 1.1$ billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on covered loans. For additional information on the settlement see Note 23 on pages 201-209 of this Form 10-Q.

Substantially all of the estimates and assumptions underlying the Firm's established methodology for computing its recorded mortgage repurchase liability - including factors such as the amount of probable future demands from the GSEs, the ability of the Firm to cure identified defects, the severity of loss upon repurchase or foreclosure, and recoveries from third parties - require management judgment.

Given the settlement of the Firm's mortgage repurchase liability for loans sold to the GSE's for the 2000-2008 vintages, which experienced the most significant levels of repurchase losses, the Firm's estimate of the range of reasonably possible losses in excess of its established mortgage repurchase liability is not significant.

The following table summarizes the change in the mortgage repurchase liability for each of the periods presented.

Summary of changes in mortgage repurchase liability ${ }^{(a)}$

| (in millions) | Three months ended September 30, |  |  |  | $\begin{array}{c}\text { Nine months ended September } \\ 30,\end{array}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Repurchase liability at beginning of period | \$ | 2,476 | \$ | 3,293 | \$ | 2,811 | \$ | 3,557 |
| Net realized losses(b) |  | (135) |  | (268) |  | (538) |  | (891) |
| Provision for repurchase losses(c) |  | (159) |  | 74 |  | (91) |  | 433 |
| Repurchase liability at end of period(d) | \$ | 2,182 | \$ | 3,099 | \$ | 2,182 | \$ | 3,099 |

(a) All mortgage repurchase demands associated with private-label securitizations are separately evaluated by the Firm in establishing its litigation reserves.
(b) Realized repurchase losses are presented net of third-party recoveries and include principal losses and accrued interest on repurchased loans, "make-whole" settlements, settlements with claimants, and certain related expense. Make-whole settlements were $\$ 117$ million and $\$ 94$ million for the three months ended September 30, 2013 and 2012, respectively and \$371 million and \$387 million for the nine months ended September 30, 2013 and 2012, respectively.
(c) Included provision related to new loan sales of $\$ 4$ million and $\$ 30$ million for the three months ended September 30, 2013 and 2012, respectively, and $\$ 18$ million and \$85 million for the nine months ended September 30, 2013 and 2012, respectively.
(d) On October 25, 2013, the Firm agreed with the FHFA to resolve, for $\$ 1.1$ billion, GSE repurchase claims for breaches of representations and warranties on loans sold to the GSEs from 2000 to 2008, except for certain limited types of exposures. The settlement does not release the Firm's liability with respect to its servicing obligations on covered loans.

## Loans sold with recourse

The Firm provides servicing for mortgages and certain commercial lending products on both a recourse and nonrecourse basis. In nonrecourse servicing, the principal credit risk to the Firm is the cost of temporary servicing advances of funds (i.e., normal servicing advances). In recourse servicing, the servicer agrees to share credit risk with the owner of the mortgage loans, such as Fannie Mae or Freddie Mac or a private investor, insurer or guarantor. Losses on recourse servicing predominantly occur when foreclosure sales proceeds of the property underlying a defaulted loan are less than the sum of the outstanding principal balance, plus accrued interest on the loan and the cost of holding and disposing of the underlying property. The Firm's securitizations are predominantly nonrecourse, thereby effectively transferring the risk of future credit losses to the purchaser of the mortgage-backed securities issued by the trust. At September 30, 2013, and December 31, 2012, the unpaid principal balance of loans sold with recourse totaled $\$ 8.1$ billion and $\$ 9.3$ billion, respectively. The carrying value of the related liability that the Firm has recorded, which is representative of the Firm's view of the likelihood it will have to perform under its recourse obligations, was $\$ 137$ million and $\$ 141$ million at September 30, 2013, and December 31, 2012, respectively.

## Other off-balance sheet arrangements

## Credit card charge-backs

Chase Paymentech Solutions, Card's merchant payment processing business, is operated under JPMorgan Chase Bank, N.A. As a result, under the rules of Visa USA, Inc. and MasterCard International, JPMorgan Chase Bank N.A is primarily liable for the amount of each processed credit card sales transaction that is the subject of a dispute between a cardmember and a merchant. If a dispute is resolved in the cardmember's favor, then Chase Paymentech will bear the loss if it is unable to collect the amount from the merchant; Chase Paymentech mitigates this risk by withholding future settlements or by obtaining collateral. For the nine months ended September 30, 2013, Chase Paymentech incurred aggregate credit losses of $\$ 10$ million on $\$ 546.7$ billion of aggregate volume processed, and at September 30, 2013, it held $\$ 219$ million of collateral. For the nine months ended September 30, 2012, Chase Paymentech incurred aggregate credit losses of $\$ 13$ million on $\$ 476.6$ billion of aggregate volume processed, and at September 30, 2012, it held $\$ 207$ million of collateral. The Firm believes that, based on historical experience and the collateral held by Chase Paymentech, the fair value of the Firm's charge back-related obligations, which are representative of the payment or performance risk to the Firm, is immaterial. For a further discussion of credit card charge-backs, see Note 29 on pages 308-315 of JPMorgan Chase's 2012 Annual Report.

## Note 22 - Pledged assets and collateral

For a discussion of the Firm's pledged assets and collateral, see Note 30 on pages 315-316 of JPMorgan Chase’s 2012 Annual Report.

## Pledged assets

At September 30, 2013, assets were pledged to collateralize repurchase and other securities financing agreements, maintain potential borrowing capacity with central banks and for other purposes, including to secure borrowings and public deposits. Certain of these pledged assets may be sold or repledged by the secured parties and are identified as financial instruments owned (pledged to various parties) on the Consolidated Balance Sheets. In addition, at September 30, 2013, and December 31, 2012, the Firm had pledged $\$ 297.4$ billion and $\$ 291.7$ billion, respectively, of financial instruments it owns that may not be sold or repledged by the secured parties. Total assets pledged do not include assets of consolidated VIEs; these assets are used to settle the liabilities of those entities. See Note 15 on pages 179-186 of this Form 10-Q, and Note 16 on pages 280-291 of JPMorgan Chase's 2012 Annual Report, for additional information on assets and liabilities of consolidated VIEs.

## Collateral

At September 30, 2013, and December 31, 2012, the Firm had accepted assets as collateral that it could sell or repledge, deliver or otherwise use with a fair value of approximately $\$ 719.4$ billion and $\$ 757.1$ billion, respectively. This collateral was generally obtained under resale agreements, securities borrowing agreements, customer margin loans and derivative agreements. Of the collateral received, approximately $\$ 590.1$ billion and $\$ 545.0$ billion, respectively, were sold or repledged, generally as collateral under repurchase agreements, securities lending agreements or to cover short sales and to collateralize deposits and derivative agreements.

## Note 23 - Litigation

## Contingencies

As of September 30, 2013, the Firm and its subsidiaries are defendants or putative defendants in numerous legal proceedings, including private, civil litigations and regulatory/government investigations. The litigations range from individual actions involving a single plaintiff to class action lawsuits with potentially millions of class members. Investigations involve both formal and informal proceedings, by both governmental agencies and selfregulatory organizations. These legal proceedings are at varying stages of adjudication, arbitration or investigation, and involve each of the Firm's lines of business and geographies and a wide variety of claims (including common law tort and contract claims and statutory antitrust, securities and consumer protection claims), some of which present novel legal theories.
The Firm believes the estimate of the aggregate range of reasonably possible losses, in excess of reserves established, for its legal proceedings is from $\$ 0$ to approximately $\$ 5.7$ billion at September 30, 2013. This estimated aggregate range of reasonably possible losses is based upon currently available information for those proceedings in which the Firm is involved, taking into account the Firm's best estimate of such losses for those cases for which such estimate can be made. For certain cases, the Firm does not believe that an estimate can currently be made. The Firm's estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many are currently in preliminary stages), the existence in many such proceedings of multiple defendants (including the Firm) whose share of liability has yet to be determined, the numerous yet-unresolved issues in many of the proceedings (including issues regarding class certification and the scope of many of the claims) and the attendant uncertainty of the various potential outcomes of such proceedings. Accordingly, the Firm's estimate will change from time to time, and actual losses may vary.

Set forth below are descriptions of the Firm's material legal proceedings.
Auction-Rate Securities Investigations and Litigation. Beginning in March 2008, several regulatory authorities initiated investigations of a number of industry participants, including the Firm, concerning possible state and federal securities law violations in connection with the sale of auction-rate securities ("ARS"). The market for many such securities had frozen and a significant number of auctions for those securities began to fail in February 2008.

The Firm, on behalf of itself and affiliates, agreed to a settlement in principle with the New York Attorney General's Office which provided, among other things, that the Firm would offer to purchase at par certain ARS purchased from J.P. Morgan Securities LLC, Chase Investment Services Corp. and Bear, Stearns \& Co. Inc. by individual investors, charities and small- to medium-sized businesses. The Firm also agreed to a substantively similar settlement in principle with the Office of Financial

Regulation for the State of Florida and the North American Securities Administrators Association ("NASAA") Task Force, which agreed to recommend approval of the settlement to all remaining states, Puerto Rico and the U.S. Virgin Islands. The Firm has finalized the settlement agreements with the New York Attorney General's Office and the Office of Financial Regulation for the State of Florida. The settlement agreements provide for the payment of penalties totaling $\$ 25$ million to all states and territories. To date, final consent agreements have been reached with all but three of NASAA's members.

Bear Stearns Hedge Fund Matters. The Bear Stearns Companies LLC (formerly The Bear Stearns Companies Inc.)("Bear Stearns"), certain current or former subsidiaries of Bear Stearns, including Bear Stearns Asset Management, Inc. ("BSAM") and Bear, Stearns \& Co. Inc., and certain individuals formerly employed by Bear Stearns are named defendants (collectively the "Bear Stearns defendants") in multiple civil actions and arbitrations relating to alleged losses resulting from the failure of the Bear Stearns High Grade Structured Credit Strategies Master Fund, Ltd. (the "High Grade Fund") and the Bear Stearns High Grade Structured Credit Strategies Enhanced Leverage Master Fund, Ltd. (the "Enhanced Leverage Fund") (collectively the "Funds"). BSAM served as investment manager for both of the Funds, which were organized such that there were U.S. and Cayman Islands "feeder funds" that invested substantially all their assets, directly or indirectly, in the Funds. The Funds are in liquidation.

In August 2013, the trial court dismissed an action that had been pending in the United States District Court for the Southern District of New York. That action was brought by the Joint Voluntary Liquidators of the Cayman Islands feeder funds and was dismissed after the parties reached an agreement to resolve that litigation, with a net payment by BSAM of \$257 million.
A second civil action, brought by Bank of America and Banc of America Securities LLC (together "BofA"), remains pending. That action alleges breach of contract, fraud and breach of fiduciary duty in connection with a $\$ 4$ billion securitization in May 2007 known as a "CDO-squared," for which BSAM served as collateral manager. This securitization was composed of certain collateralized debt obligation holdings that were purchased by BofA from the Funds. In September 2013, the United States District Court for the Southern District of New York dismissed the case, after granting BSAM's motion for summary judgment. The plaintiffs filed an appeal of that decision to the United States Court of Appeals for the Second Circuit in October 2013.

Bear Stearns Shareholder Litigation and Related Matters. Various shareholders of Bear Stearns have commenced purported class actions against Bear Stearns and certain of its former officers and/or directors on behalf of all persons who purchased or otherwise acquired common stock of Bear Stearns between December 14, 2006, and March 14, 2008 (the "Class Period"). The actions alleged that the
defendants issued materially false and misleading statements regarding Bear Stearns’ business and financial results and that, as a result of those false statements, Bear Stearns' common stock traded at artificially inflated prices during the Class Period. In November 2012, the United States District Court for the Southern District of New York granted final approval of a $\$ 275$ million settlement. Certain investors have elected not to participate in the class settlement, and some of them have proceeded separately with individual actions or arbitrations and others may do likewise.
Bear Stearns, former members of Bear Stearns’ Board of Directors and certain of Bear Stearns’ former executive officers have also been named as defendants in a shareholder derivative and class action suit which is pending in the United States District Court for the Southern District of New York. Plaintiffs assert claims for breach of fiduciary duty, violations of federal securities laws, waste of corporate assets and gross mismanagement, unjust enrichment, abuse of control, and indemnification and contribution in connection with the losses sustained by Bear Stearns as a result of its purchases of subprime loans and certain repurchases of its own common stock. Certain individual defendants are also alleged to have sold their holdings of Bear Stearns common stock while in possession of material nonpublic information. Plaintiffs seek compensatory damages in an unspecified amount. The District Court dismissed the action in January 2011, and plaintiffs have appealed.

CIO Investigations and Litigation. The Firm is responding to a consolidated shareholder class action, a consolidated class action brought under the Employee Retirement Income Security Act ("ERISA") and shareholder derivative actions that have been filed in New York state court and the United States District Court for the Southern District of New York, as well as shareholder demands and government investigations, relating to losses in the synthetic credit portfolio managed by the Firm's Chief Investment Office ("CIO"). The Firm has entered into settlements with the OCC, the Federal Reserve, the Securities and Exchange Commission (the "SEC"), the Commodity Futures Trading Commission (the "CFTC") and the UK Financial Conduct Authority (the "FCA"), and paid fines of approximately $\$ 1.0$ billion. The Firm continues to cooperate with ongoing government investigations, including by the United States Attorney's Office for the Southern District of New York and the State of Massachusetts.
Four putative class actions, filed on behalf of purchasers of the Firm's common stock between February 24, 2010 and May 21, 2012, have been consolidated in federal district court. These actions allege that the Firm and certain current and former officers made false or misleading statements concerning CIO's role, the Firm's risk management practices and the Firm's financial results, as well as the disclosure of losses in the synthetic credit portfolio in 2012. Defendants have filed a motion to dismiss.

Separately, two putative class actions, filed on behalf of participants who held the Firm's common stock in the Firm's retirement plans between December 20, 2011 to July 12, 2012, have been consolidated in federal district court. These actions allege claims under ERISA for alleged breaches of fiduciary duties by the Firm, certain affiliates and certain current and former directors and officers by allegedly allowing investment in the Firm's common stock when they knew or should have known that such stock was unsuitable for the plan and by making false or misleading statements concerning the Firm's financial condition. Defendants have filed a motion to dismiss.

Nine shareholder derivative actions have also been filed against certain of the Firm's current and former directors and officers for alleged breaches of their fiduciary duties by allegedly failing to exercise adequate oversight over CIO and to manage the risk of CIO's activities, which allegedly led to CIO's losses. Defendants have filed motions to dismiss and/or to stay all of these actions. The New York state court has granted defendants' motions to dismiss one of these actions and to stay another.
City of Milan Litigation and Criminal Investigation. In January 2009, the City of Milan, Italy (the "City") issued civil proceedings against (among others) JPMorgan Chase Bank, N.A. and J.P. Morgan Securities plc (together, "JPMorgan Chase") in the District Court of Milan. The proceedings relate to (a) a bond issue by the City in June 2005 (the "Bond"), and (b) an associated swap transaction, which was subsequently restructured on a number of occasions between 2005 and 2007 (the "Swap"). The City seeks damages and/or other remedies against JPMorgan Chase (among others) on the grounds of alleged "fraudulent and deceitful acts" and alleged breach of advisory obligations in connection with the Swap and the Bond, together with related swap transactions with other counterparties. The Firm has entered into a settlement agreement with the City to resolve the City's civil proceedings.
In March 2010, a criminal judge directed four current and former JPMorgan Chase personnel and JPMorgan Chase Bank, N.A. (as well as other individuals and three other banks) to go forward to a full trial that started in May 2010. As it relates to JPMorgan Chase individuals, two were acquitted and two were found guilty of aggravated fraud with sanctions of prison sentences, fines and a ban from dealing with Italian public bodies for one year. JPMorgan Chase (along with other banks involved) was found liable for breaches of Italian administrative law, fined $€ 1$ million and ordered to forfeit profit from the transaction (for JPMorgan Chase, totaling €24.7 million). JPMorgan Chase and the individuals are appealing the verdict, and none of the sanctions will take effect until all appeal avenues have been exhausted. The first appeal hearing is scheduled for January 2014.
Credit Default Swaps Investigations and Litigation. In July 2013, the European Commission (the "EC") filed a Statement of Objections against the Firm (including various subsidiaries) and other industry members in connection
with its ongoing investigation into the credit default swaps ("CDS") marketplace. The EC asserts that between 2006 and 2009, a number of investment banks acted collectively through the International Swaps and Derivatives Association ("ISDA") and Markit to shut out exchanges by instructing Markit and ISDA to license their respective data and index benchmarks only for over-the-counter ("OTC") trading and not for exchange trading, allegedly to protect the investment banks' revenues from the OTC market. The Department of Justice (the "DOJ") also has an ongoing investigation into the CDS marketplace, which was initiated in July 2009.

Separately, six purported class actions naming the Firm and brought on behalf of purchasers and sellers of CDS have been filed in various federal District Courts asserting federal antitrust law claims. Each of the complaints refers to the ongoing investigations by the EC and DOJ into the CDS market, and alleges that the defendant investment banks and dealers, including the Firm, as well as Markit and/or ISDA, collectively prevented new entrants into the CDS market, in order to artificially inflate the defendants' OTC revenues.

Enron Litigation. JPMorgan Chase and certain of its officers and directors are involved in two lawsuits seeking damages arising out of the Firm's banking relationships with Enron Corp. and its subsidiaries ("Enron"). Motions to dismiss are pending in both of these lawsuits: an individual action by Enron investors and an action by an Enron counterparty. A number of actions and other proceedings against the Firm previously were resolved, including a class action lawsuit and adversary proceedings brought by Enron's bankruptcy estate.
Foreign Exchange Investigations. The Firm has received information requests from various government authorities regarding the Firm's foreign exchange trading business. These investigations are in the early stages and the Firm is cooperating with the relevant authorities.
Identity Theft Products. In September 2013, Chase Bank USA, N.A. and JPMorgan Chase Bank, N.A. entered into consent orders with the OCC and the Consumer Financial Protection Bureau ("CFPB") regarding the billing practices for certain credit monitoring products. The Firm stopped enrollments in the credit monitoring products in mid-2012 and has credited or refunded the customers affected. Under the consent orders, the banks paid penalties totaling $\$ 80$ million and will take certain corrective actions.
Interchange Litigation. A group of merchants and retail associations have filed a series of putative class action complaints relating to interchange in several federal courts. The complaints allege, among other claims, that Visa and MasterCard, as well as certain other banks, conspired to set the price of credit and debit card interchange fees, enacted respective rules in violation of antitrust laws, and engaged in tying/bundling and exclusive dealing. All cases were consolidated in the United States District Court for the Eastern District of New York for pretrial proceedings.

In October 2012, Visa, Inc., its wholly-owned subsidiaries Visa U.S.A. Inc. and Visa International Service Association, MasterCard Incorporated, MasterCard International Incorporated and various United States financial institution defendants, including JPMorgan Chase \& Co., JPMorgan Chase Bank, N.A., Chase Bank USA, N.A., Chase Paymentech Solutions, LLC and certain predecessor institutions, entered into a settlement agreement (the "Settlement Agreement") to resolve the claims of the U.S. merchant and retail association plaintiffs (the "Class Plaintiffs") in the multi-district litigation. In November 2012, the Court entered an order preliminarily approving the Settlement Agreement, which provides for, among other things, a cash payment of $\$ 6.05$ billion to the Class Plaintiffs (of which the Firm's share is approximately 20\%), and an amount equal to ten basis points of credit card interchange for a period of eight months to be measured from a date within 60 days of the end of the opt-out period. The Settlement Agreement also provides for modifications to each credit card network's rules, including those that prohibit surcharging credit card transactions. The rule modifications became effective in January 2013. In April 2013, Class Plaintiffs moved for final approval of the settlement. A number of merchants that opted out of the class settlement have filed actions against Visa and MasterCard, and certain of such actions also name the Firm and various of its affiliates as defendants. The final approval hearing of the class settlement was held in September 2013. The court's decision on final approval is pending.
Investment Management Litigation. The Firm is defending two pending cases that allege that investment portfolios managed by J.P. Morgan Investment Management Inc. were inappropriately invested in securities backed by residential real estate collateral. Plaintiffs claim that JPMorgan Investment Management is liable for losses of more than $\$ 1$ billion in market value of these securities. In the case filed by Assured Guaranty (U.K.) and the case filed by Ambac Assurance UK Limited in New York state court, discovery is proceeding on claims for breach of contract, breach of fiduciary duty and gross negligence. In a third case, filed by CMMF LLP in New York state court, the judge issued a decision finding in JPMIM's favor on CMMF's negligence claim and against JPMIM on a claim that a provision in CMMF's contract was breached. The court awarded CMMF $\$ 42.5$ million plus interest, and the parties have settled the case.
Lehman Brothers Bankruptcy Proceedings. In May 2010, Lehman Brothers Holdings Inc. ("LBHI") and its Official Committee of Unsecured Creditors (the "Committee") filed a complaint (and later an amended complaint) against JPMorgan Chase Bank, N.A. in the United States Bankruptcy Court for the Southern District of New York that asserts both federal bankruptcy law and state common law claims, and seeks, among other relief, to recover $\$ 8.6$ billion in collateral that was transferred to JPMorgan Chase Bank, N.A. in the weeks preceding LBHI's bankruptcy. The amended complaint also seeks unspecified damages on the grounds that JPMorgan Chase Bank, N.A.'s collateral
requests hastened LBHI's bankruptcy. The Firm moved to dismiss plaintiffs' amended complaint in its entirety, and also moved to transfer the litigation from the Bankruptcy Court to the United States District Court for the Southern District of New York. In April 2012, the Bankruptcy Court issued a decision granting in part and denying in part the Firm's motion to dismiss. The Court dismissed the counts of the amended complaint seeking avoidance of the allegedly constructively fraudulent and preferential transfers made to the Firm during the months of August and September 2008. The Court denied the Firm's motion to dismiss as to the other claims, including claims that allege intentional misconduct. In September 2012, the District Court denied the transfer motion without prejudice to its renewal in the future, but stated that any trial would likely have to be conducted before the District Court.

The Firm also filed counterclaims against LBHI alleging that LBHI fraudulently induced the Firm to make large clearing advances to Lehman against inappropriate collateral, which left the Firm with more than $\$ 25$ billion in claims (the "Clearing Claims") against the estate of Lehman Brothers Inc. ("LBI"), LBHI’s broker-dealer subsidiary. These claims have been paid in full, subject to the outcome of the litigation. Discovery is ongoing.

LBHI and the Committee have filed an objection to the deficiency claims asserted by JPMorgan Chase Bank, N.A. against LBHI with respect to the Clearing Claims, principally on the grounds that the Firm had not conducted the sale of the securities collateral held for such claims in a commercially reasonable manner. The Firm responded to LBHI's objection in November 2011. Discovery is ongoing.
LBHI and several of its subsidiaries that had been Chapter 11 debtors have filed a separate complaint and objection to derivatives claims asserted by the Firm alleging that the amount of the derivatives claims had been overstated and challenging certain set-offs taken by JPMorgan Chase entities to recover on the claims. The Firm responded to this separate complaint and objection in February 2013. Discovery is ongoing.

LIBOR and Other Benchmark Rate Investigations and Litigation. JPMorgan Chase has received subpoenas and requests for documents and, in some cases, interviews, from federal and state agencies and entities, including the DOJ, CFTC, SEC and various state attorneys general, as well as the European Commission, the FCA, Canadian Competition Bureau, Swiss Competition Commission and other regulatory authorities and banking associations around the world. The documents and information sought relate primarily to the process by which interest rates were submitted to the British Bankers Association ("BBA") in connection with the setting of the BBA's London Interbank Offered Rate ("LIBOR") for various currencies, principally in 2007 and 2008. Some of the inquiries also relate to similar processes by which information on rates is submitted to European Banking Federation ("EBF") in connection with the setting of the EBF's Euro Interbank Offered Rates ("EURIBOR") and to the Japanese Bankers' Association for
the setting of Tokyo Interbank Offered Rates ("TIBOR") as well as to other processes for the setting of other reference rates in various parts of the world during similar time periods. The Firm is cooperating with these inquiries.
In addition, the Firm has been named as a defendant along with other banks in a series of individual and class actions filed in various United States District Courts in which plaintiffs make varying allegations that in various periods, starting in 2000 or later, defendants either individually or collectively manipulated the U.S. dollar LIBOR, Yen LIBOR and/or Euroyen TIBOR rates by submitting rates that were artificially low or high. Plaintiffs allege that they transacted in loans, derivatives or other financial instruments whose values are impacted by changes in U.S. dollar LIBOR, Yen LIBOR, or Euroyen TIBOR and assert a variety of claims including antitrust claims seeking treble damages.
The U.S. dollar LIBOR-related purported class actions have been consolidated for pre-trial purposes in the United States District Court for the Southern District of New York (the "Multidistrict Litigation Court") for three purported classes: (i) direct purchasers of U.S. dollar LIBOR-based financial instruments in the over-the-counter market (the "OTC Plaintiffs"); (ii) purchasers of U.S. dollar LIBOR-based financial instruments on an exchange (the "Exchange Plaintiffs"); and (iii) purchasers of debt securities that pay an interest rate linked to U.S. dollar LIBOR (the "Debt Securities Plaintiffs"). In March 2013, the Court granted in part and denied in part the defendants' motions to dismiss the claims asserted in these three purported class actions, as well as in three related individual actions brought by various Charles Schwab entities (the "Schwab Plaintiffs"). The Court dismissed with prejudice the following claims: (i) the conspiracy claims under Section 1 of the Sherman Act; (ii) the Schwab Plaintiffs' claims under the Cartwright Act; (iii) the Schwab Plaintiffs’ claims under the Racketeer Influenced and Corrupt Organizations Act; and (iv) certain claims under the Commodity Exchange Act ("CEA"). The Court declined to exercise jurisdiction over certain state and common law claims.
In April 2013, the Schwab Plaintiffs filed a new U.S. dollar LIBOR action in California state court alleging federal securities claims and California state law claims, which has since been transferred to the Multidistrict Litigation Court. In August 2013, the Court issued a decision denying motions to amend certain claims and reconsider certain earlier decisions, and granting a motion for leave to assert certain state law claims.
In September 2013, the OTC Plaintiffs and Exchange Plaintiffs filed their respective second amended complaints and the Exchange Plaintiffs sought leave to amend their complaint to add allegations regarding their trades in Eurodollar futures contracts and pre-August 2007 allegations of LIBOR manipulation. Defendants have moved to dismiss the Exchange Plaintiffs’ second amended complaint. The Debt Securities Plaintiffs and the Schwab Plaintiffs have filed notices of appeal to the United States Court of Appeals for the Second Circuit from the

Multidistrict Litigation Court's orders dismissing their antitrust claims.
Separate from the cases pending in the Multidistrict Litigation Court, additional U.S. dollar LIBOR-related purported class and individual actions have been filed in various courts since April 2012. Defendants have moved to transfer these cases to the Multidistrict Litigation Court. To date, one of these actions has not been transferred.

The Firm has also been named as a defendant in a purported class action filed in the United States District Court for the Southern District of New York which seeks to bring claims on behalf of plaintiffs who purchased or sold exchange-traded Euroyen futures and options contracts. The defendants filed a motion to dismiss.

The Firm has also been named as a nominal defendant in a derivative action in the Supreme Court of New York in the County of New York against certain current and former members of the Firm's board of directors for alleged breach of fiduciary duty in connection with the Firm's purported role in manipulating LIBOR. The defendants filed a motion to dismiss.
Madoff Litigation and Investigations. JPMorgan Chase \& Co., JPMorgan Chase Bank, N.A., J.P. Morgan Securities LLC, and J.P. Morgan Securities plc have been named as defendants in a lawsuit brought by the trustee (the "Trustee") for the liquidation of Bernard L. Madoff Investment Securities LLC ("Madoff"). The Trustee has served an amended complaint in which he seeks avoidance, under the federal Bankruptcy Code and the New York Debtor and Creditor Law, of approximately $\$ 425$ million of transfers (direct or indirect) made to JPMorgan Chase and asserts common law claims that purport to seek approximately $\$ 19$ billion in damages. In October 2011, the United States District Court for the Southern District of New York granted JPMorgan Chase's motion to dismiss the common law claims asserted by the Trustee, and returned the remaining claims to the Bankruptcy Court for further proceedings. The Trustee appealed this decision and in June 2013 the United States Court of Appeals for the Second Circuit affirmed the District Court's decision. The Trustee has filed a petition for writ of certiorari with the Supreme Court of the United States.
Separately, J.P. Morgan Trust Company (Cayman) Limited, JPMorgan (Suisse) SA, J.P. Morgan Securities plc, Bear Stearns Alternative Assets International Ltd., J.P. Morgan Clearing Corp., J.P. Morgan Bank Luxembourg SA, and J.P. Morgan Markets Limited (formerly Bear Stearns International Limited) were named as defendants in lawsuits filed in Bankruptcy Court in New York arising out of the liquidation proceedings of Fairfield Sentry Limited and Fairfield Sigma Limited (together, "Fairfield"), so-called Madoff feeder funds. These actions seek to recover payments made to defendants by the funds totaling approximately $\$ 155$ million. Pursuant to an agreement with the Trustee, the liquidators of Fairfield have voluntarily dismissed their action against J.P. Morgan Securities plc without prejudice to refiling. The other actions remain outstanding. In addition, a purported class action was
brought by investors in certain feeder funds against JPMorgan Chase in the United States District Court for the Southern District of New York, as was a motion by separate potential class plaintiffs to add claims against JPMorgan Chase \& Co., JPMorgan Chase Bank, N.A., J.P. Morgan Securities LLC and J.P. Morgan Securities plc to an already pending purported class action in the same court. The allegations in these complaints largely track those raised by the Trustee. The Court dismissed these complaints and plaintiffs have appealed. In September 2013, the United States Court of Appeals for the Second Circuit affirmed the District Court's decision.
The Firm is a defendant in five other Madoff-related actions pending in New York state court and one purported class action in federal District Court in New York. The allegations in all of these actions are essentially identical, and involve claims against the Firm for, among other things, aiding and abetting breach of fiduciary duty, conversion and unjust enrichment. The Firm has moved to dismiss both the state and federal actions.
The United States Attorney's Office for the Southern District of New York and the OCC are conducting investigations relating to the Firm's handling of its relationship with Madoff, and its related compliance obligations. The Firm is cooperating with these investigations.
MF Global. JPMorgan Chase \& Co. was named as one of several defendants in a number of putative class action lawsuits brought by former customers of MF Global in federal District Courts in New York, Illinois and Montana. The actions alleged that the Firm aided and abetted MF Global's alleged misuse of customer money and breaches of fiduciary duty and was unjustly enriched by the transfer of certain customer segregated funds by MF Global. In March 2013, the Firm entered into a settlement agreement with the customer class plaintiffs and the Securities Investor Protection Act Trustee, pursuant to which the Firm agreed to pay a total of $\$ 107.5$ million to resolve all claims. The settlement was approved by both the Bankruptcy Court and the District Court in July 2013.
The Firm also entered into a settlement with the MF Global Chapter 11 debtors to resolve all claims against the Firm in exchange for a portion of the proceeds, if any, that the Firm receives in connection with its $\$ 60$ million unsecured claim in the MF Global broker-dealer bankruptcy proceeding. This settlement was approved by the Bankruptcy Court in August 2013.
The Firm is also continuing to respond to inquiries from the CFTC concerning MF Global.
J.P. Morgan Securities LLC has been named as one of several defendants in a number of purported class actions filed by purchasers of MF Global's publicly traded securities asserting violations of federal securities laws and alleging that the offering documents contained materially false and misleading statements and omissions regarding MF Global. The actions have been consolidated before the United States District Court for the Southern District of New York. Defendants have filed a motion to dismiss.

Mortgage-Backed Securities and Repurchase Litigation and Related Regulatory Investigations. JPMorgan Chase and affiliates (together, "JPMC"), Bear Stearns and affiliates (together, "Bear Stearns") and Washington Mutual affiliates (together, "Washington Mutual") have been named as defendants in a number of cases in their various roles in offerings of mortgage-backed securities ("MBS"). These cases include purported class action suits on behalf of MBS purchasers, actions by individual MBS purchasers and actions by monoline insurance companies that guaranteed payments of principal and interest for particular tranches of MBS offerings. There are currently pending and tolled investor and monoline insurer claims involving MBS with an original principal balance of approximately $\$ 117$ billion, of which $\$ 88$ billion involves JPMC, Bear Stearns or Washington Mutual as issuer and \$29 billion involves JPMC, Bear Stearns or Washington Mutual solely as underwriter. In addition, the Firm and certain of its current and former officers and Board members have been sued in shareholder derivative actions relating to the Firm's MBS activities. And trustees have asserted or have threatened to assert claims that loans in securitization trusts should be repurchased. Finally, the Firm is responding to a number of MBS-related government investigations and one case filed by the New York State Attorney General.
Issuer Litigation - Class Actions. The Firm is defending three purported class actions brought against JPMC and Bear Stearns as MBS issuers (and, in some cases, also as underwriters of their own MBS offerings) in the United States District Courts for the Eastern and Southern Districts of New York. Motions to dismiss have largely been denied in these cases, which are in various stages of litigation.
Issuer Litigation - Individual Purchaser Actions. In addition to class actions, the Firm is defending individual actions brought against JPMC, Bear Stearns and Washington Mutual as MBS issuers (and, in some cases, also as underwriters of their own MBS offerings). These actions are pending in federal and state courts across the United States and are in various stages of litigation.
The Firm has recently reached an agreement to resolve all such litigation with the Federal Housing Finance Agency as conservator for Freddie Mac and Fannie Mae for $\$ 4.0$ billion, relating to MBS with an original principal balance of approximately $\$ 33.8$ billion purchased by Fannie Mae and Freddie Mac from JPMC, Bear Stearns and Washington Mutual. The Firm has also agreed to resolve Fannie Mae's and Freddie Mac's repurchase claims associated with whole loan purchases from 2000 to 2008, for \$1.1 billion.
Monoline Insurer Litigation. The Firm is defending five pending actions relating to monoline insurers' guarantees of principal and interest on certain classes of 14 different Bear Stearns MBS offerings. These actions are pending in federal and state courts in New York and are in various stages of litigation.
Underwriter Actions. In actions against the Firm solely as an underwriter of other issuers' MBS offerings, the Firm has contractual rights to indemnification from the issuers.

However, those indemnity rights may prove effectively unenforceable in various situations, such as where the issuers are now defunct.

Repurchase Litigation. The Firm is also defending a number of actions brought by trustees or master servicers of various MBS trusts and others on behalf of purchasers of securities issued by those trusts. These cases generally allege breaches of various representations and warranties regarding securitized loans and seek repurchase of those loans or equivalent monetary relief, as well as indemnification of attorneys' fees and costs and other remedies. Deutsche Bank National Trust Company, acting as trustee for various MBS trusts, has filed such a suit against JPMC, Washington Mutual and the FDIC in connection with a significant number of MBS issued by Washington Mutual; that case is described in the Washington Mutual Litigations section below. Other repurchase actions, each specific to one or more MBS transactions issued by JPMC and/or Bear Stearns, are in various stages of litigation.
In addition, the Firm has received several demands by securitization trustees that threaten litigation, as well as demands by investors directing or threatening to direct trustees to investigate claims or bring litigation, based on purported obligations to repurchase loans out of securitization trusts and alleged servicing deficiencies. These include but are not limited to a demand from a law firm made to various trustees to investigate potential repurchase and servicing claims. The law firm, with which the Firm is in discussions, is counsel to a group of purchasers of MBS that purport to have $25 \%$ or more of the voting rights in as many as 191 different trusts sponsored by the Firm or its affiliates with an original principal balance of more than $\$ 174$ billion (excluding 52 trusts sponsored by Washington Mutual, with an original principal balance of more than $\$ 58$ billion). Further, there have been repurchase and servicing claims made in litigation against trustees not affiliated with the Firm, but involving trusts that the Firm sponsored, and additional claims of this type that have been tolled.

Derivative Actions. Three shareholder derivative actions relating to the Firm's MBS activities have been filed to date, against the Firm and certain of its current and former officers and Board members, in New York state court. In the first, the Firm's motion to dismiss was granted and the dismissal was affirmed on appeal. The other two allege wrongful conduct in connection with the sale of MBS. Defendants have filed a motion to dismiss in one of these actions and have not yet been served in the other.

Government Enforcement Investigations and Litigation. The Firm is responding to parallel investigations being conducted by the Civil and Criminal Divisions of the United States Attorney’s Office for the Eastern District of California relating to MBS offerings securitized and sold by the Firm and its subsidiaries. In May 2013, the Firm received a notice from the Civil Division stating that it has preliminarily concluded that JPMC violated certain federal laws in connection with its subprime and Alt-A residential MBS
offerings during 2005 to 2007. The Firm has been in discussions with the Department of Justice to resolve this matter, along with a number of other MBS investigation and litigation matters. There is no assurance that such discussions will result in a final settlement.

Certain JPMC entities, in their capacities as alleged successors in interest to Bear Stearns, have also been named as defendants in a civil suit filed by the New York State Attorney General in New York state court in connection with Bear Stearns’ due diligence and quality control practices relating to MBS.

Other. In addition to the above-described matters, the Firm has also received, and responded to, a number of subpoenas and informal requests for information from other federal and state authorities concerning MBSrelated matters, including inquiries concerning a number of transactions involving the Firm and its affiliates' origination and purchase of whole loans, underwriting, issuance and trading of MBS, treatment of early payment defaults, potential breaches of securitization representations and warranties, and due diligence in connection with securitizations. The Firm continues to respond to these MBS-related regulatory inquiries.

The Firm has entered into agreements with a number of entities that purchased MBS that toll applicable limitations periods with respect to their claims, and has settled, and in the future may settle, tolled claims. There is no assurance that the Firm will not be named as a defendant in additional MBS-related litigation.

Mortgage-Related Investigations and Litigation. The Attorneys General of Massachusetts and New York have separately filed lawsuits against the Firm, other servicers and a mortgage recording company asserting claims for various alleged wrongdoings relating to mortgage assignments and use of the industry's electronic mortgage registry. The court granted in part and denied in part the defendants’ motion to dismiss the Massachusetts action and the Firm has reached a settlement in the New York action.

The Firm is named as a defendant in two purported class action lawsuits relating to its mortgage foreclosure procedures. In one action, the Court granted the Firm's motion to dismiss the amended complaint, and in the other action the plaintiffs have moved for class certification.

Two shareholder derivative actions have been filed in New York Supreme Court against the Firm's Board of Directors alleging that the Board failed to exercise adequate oversight as to wrongful conduct by the Firm regarding mortgage servicing. These actions seek declaratory relief and damages. In July 2012, the Court granted defendants’ motion to dismiss the complaint in the first-filed action and gave plaintiff 45 days in which to file an amended complaint. In October 2012, the Court entered a stipulated order consolidating the actions and staying all proceedings pending the plaintiffs' decision whether to file a consolidated complaint after the Firm completes its response to a demand submitted by one of the plaintiffs
under Section 220 of the Delaware General Corporation Law.
The Civil Division of the United States Attorney's Office for the Southern District of New York is conducting an investigation concerning the Firm's compliance with the requirements of the Federal Housing Administration's Direct Endorsement Program. The Firm is cooperating in that investigation.
Municipal Derivatives Litigation. Purported class action lawsuits and individual actions were filed against JPMorgan Chase and Bear Stearns, as well as numerous other providers and brokers, alleging antitrust violations in the market for financial instruments related to municipal bond offerings referred to collectively as "municipal derivatives." The municipal derivatives actions were consolidated and/or coordinated in the United States District Court for the Southern District of New York. The Court approved a settlement of the class action pursuant to which the Firm paid $\$ 43$ million. Certain class members opted out of the settlement, including 27 plaintiffs named in individual actions already pending against JPMorgan.

In addition, civil actions have been commenced against the Firm relating to certain Jefferson County, Alabama (the "County") warrant underwritings and swap transactions. The County filed for bankruptcy in November 2011. There are currently three civil actions pending in Alabama state court or the United States Bankruptcy Court for the Northern District of Alabama: (1) an action by the County against the Firm and several other defendants alleging that the Firm made payments to certain third parties in exchange for being chosen to underwrite more than $\$ 3$ billion in warrants issued by the County and to act as the counterparty for certain swaps executed by the County and that, but for the concealment of these payments, the County would not have entered into the transactions; (2) an action on behalf of a purported class of sewer rate payers based on the same allegations as in the County's action; and (3) an adversary proceeding by different representatives of a purported class of sewer ratepayers seeking to void $\$ 1.6$ billion of warrants issued by the County as allegedly unlawful, which initially included the Firm as a defendant but more recently has dropped any claims against the Firm. All of these actions have been stayed.
Two insurance companies that guaranteed the payment of principal and interest on warrants issued by the County have filed separate actions against the Firm in New York state court. Their complaints assert that the Firm fraudulently misled them into issuing insurance based upon substantially the same alleged conduct described above and other alleged non-disclosures. One insurer claims that it insured an aggregate principal amount of nearly $\$ 1.2$ billion and seeks unspecified damages in excess of $\$ 400$ million as well as unspecified punitive damages. The other insurer claims that it insured an aggregate principal amount of more than \$378 million and seeks recovery of $\$ 4$ million allegedly paid under the policies to date as well as any
future payments and unspecified punitive damages. Both of these actions are also currently stayed.

In June 2013, the County filed a Chapter 9 Plan of Adjustment ("Plan of Adjustment") under which the County action and the insurance company actions referenced above would be dismissed with prejudice, and individuals seeking to assert claims on behalf of the County, including the sewer rate payers who previously filed actions described above, would be permanently enjoined from pursuing those claims. In August 2013, the Bankruptcy Court approved the County's disclosure statement and authorized the County to solicit votes on its Plan of Adjustment. The confirmation hearing in respect of the Plan is scheduled for November 2013. If confirmed, the Plan of Adjustment sets forth various conditions to the occurrence of the effective date, including that the effective date occur before the end of 2013.

Option Adjustable Rate Mortgage Litigation. The Firm has reached agreements to settle one purported and three certified class actions, all pending in federal courts in California, which assert that several JPMorgan Chase entities violated the federal Truth in Lending Act and state unfair business practice statutes in failing to provide adequate disclosures in Option Adjustable Rate Mortgage ("ARM") loans regarding the resetting of introductory interest rates and that negative amortization was certain to occur if a borrower made the minimum monthly payment. Two of the settlements have been preliminarily approved by the court, one of the settlements does not require court approval, and in the remaining action the court denied preliminary approval of a settlement without prejudice, allowing the parties to refile their motion.
Petters Bankruptcy and Related Matters. JPMorgan Chase and certain of its affiliates, including One Equity Partners ("OEP"), have been named as defendants in several actions filed in connection with the receivership and bankruptcy proceedings pertaining to Thomas J. Petters and certain affiliated entities (collectively, "Petters") and the Polaroid Corporation. The principal actions against JPMorgan Chase and its affiliates have been brought by a court-appointed receiver for Petters and the trustees in bankruptcy proceedings for three Petters entities. These actions generally seek to avoid certain purported transfers in connection with (i) the 2005 acquisition by Petters of Polaroid, which at the time was majority-owned by OEP; (ii) two credit facilities that JPMorgan Chase and other financial institutions entered into with Polaroid; and (iii) a credit line and investment accounts held by Petters. The actions collectively seek recovery of approximately \$450 million. Defendants have moved to dismiss the complaints in the actions filed by the Petters bankruptcy trustees.
Power Matters. The United States Attorney's Office for the Southern District of New York is investigating matters relating to the bidding activities that were the subject of the July 2013 settlement between J.P. Morgan Ventures Energy Corp. and the Federal Energy Regulatory Commission. The Firm is cooperating with the investigation.

Referral Hiring Practices Investigations. The Firm has received subpoenas and requests for documents from the SEC's Division of Enforcement regarding, among other things, hiring practices relating to candidates referred by clients, potential clients and government officials, the Firm's employment of certain former employees in Hong Kong, its business relationships with certain related clients in the Asia Pacific region and its engagement of consultants in the Asia Pacific region. The Firm has also received a request for documents from the U.S. Department of Justice regarding the same referral hiring practices. The Firm is cooperating with these investigations. Separate inquiries on these or similar topics have been made by other authorities, including authorities in other jurisdictions, and the Firm is responding to those inquiries.
Securities Lending Litigation. JPMorgan Chase Bank, N.A. was named as a defendant in a putative class action pending in the United States District Court for the Southern District of New York brought by participants in the Firm's securities lending business. The action relates to investments by ERISA clients in Lehman Brothers medium-term notes. The parties reached an agreement to settle the litigation for $\$ 23$ million, subject to final court approval. The Court granted preliminary approval to the settlement and scheduled a final approval hearing for November 2013.

Sworn Documents and Collection Litigation Practices. The Firm has been responding to formal and informal inquiries from various state and federal regulators regarding practices involving credit card collections litigation (including with respect to sworn documents), the sale of consumer credit card debt and securities backed by credit card receivables. The Firm announced in September 2013 that JPMorgan Chase Bank, N.A., Chase Bank USA, N.A. and JPMorgan Bank and Trust Company, N.A. (collectively, the "Banks") entered into a consent order with the OCC regarding collections litigation processes pursuant to which the Banks agreed to take certain corrective actions. The consent order was issued in connection with the Banks' past oversight of third parties, operational processes and control functions related to collections litigation practices, the execution and notarization of sworn documents and compliance with Servicemembers Civil Relief Act, and sales of consumer credit card debt in connection with a small percentage of JPMorgan Chase’s credit card, student loan, auto loan, business banking and commercial banking customers who defaulted on their loan or contract.
Separately, the CFPB and multiple state Attorneys General are conducting investigations into the Firm's collection and sale of consumer credit card debt, including, but not limited to, its use of sworn documents in these processes. In May 2013, the California Attorney General filed a civil action in California state court against JPMorgan Chase \& Co., Chase Bank USA, N.A. and Chase BankCard Services, Inc. alleging violations of California law relating to the use of sworn documents in various stages of the debt collection process.

Washington Mutual Litigations. Proceedings related to Washington Mutual's failure are pending before the United

States District Court for the District of Columbia and include a lawsuit brought by Deutsche Bank National Trust Company, initially against the FDIC, asserting an estimated $\$ 6$ billion to $\$ 10$ billion in damages based upon alleged breach of various mortgage securitization agreements and alleged violation of certain representations and warranties given by certain Washington Mutual, Inc. ("WMI") subsidiaries in connection with those securitization agreements. The case includes assertions that JPMorgan Chase may have assumed liabilities for alleged breaches of representations and warranties in the mortgage securitization agreements. The District Court denied as premature motions by the Firm and the FDIC that sought a ruling on whether the FDIC retained liability for Deutsche Bank's claims. Discovery is underway.
In addition, JPMorgan Chase was sued in an action originally filed in state court in Texas (the "Texas Action") by certain holders of WMI common stock and debt of WMI and Washington Mutual Bank who seek unspecified damages alleging that JPMorgan Chase acquired substantially all of the assets of Washington Mutual Bank from the FDIC at a price that was allegedly too low. The Texas Action was transferred to the United States District Court for the District of Columbia, which ultimately granted JPMorgan Chase's and the FDIC's motions to dismiss the complaint, but the United States Court of Appeals for the District of Columbia Circuit reversed the District Court's dismissal and remanded the case for further proceedings. Plaintiffs, who sue now only as holders of Washington Mutual Bank debt following their voluntary dismissal of claims brought as holders of WMI common stock and debt, have filed an amended complaint alleging that JPMorgan Chase caused the closure of Washington Mutual Bank and damaged them by causing their bonds issued by Washington Mutual Bank, which had a total face value of $\$ 38$ million, to lose substantially all of their value. JPMorgan Chase and the FDIC moved to dismiss this action and the District Court dismissed the case except as to the plaintiffs' claim that the Firm tortiously interfered with the plaintiffs' bond contracts with Washington Mutual Bank prior to its closure. Discovery is ongoing.

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In addition to the various legal proceedings discussed above, JPMorgan Chase and its subsidiaries are named as defendants or are otherwise involved in a substantial number of other legal proceedings. The Firm believes it has meritorious defenses to the claims asserted against it in its currently outstanding legal proceedings and it intends to defend itself vigorously in all such matters. Additional legal proceedings may be initiated from time to time in the future.

The Firm has established reserves for several hundred of its currently outstanding legal proceedings. The Firm accrues for potential liability arising from such proceedings when it is probable that such liability has been incurred and the amount of the loss can be reasonably estimated. The Firm evaluates its outstanding legal proceedings each quarter to
assess its litigation reserves, and makes adjustments in such reserves, upwards or downwards, as appropriate, based on management's best judgment after consultation with counsel. The Firm incurred legal expense of $\$ 9.3$ billion and $\$ 790$ million during the three months ended September 30,2013 and 2012, respectively, and $\$ 10.3$ billion and $\$ 3.8$ billion during the nine months ended September 30, 2013 and 2012, respectively. There is no assurance that the Firm's litigation reserves will not need to be adjusted in the future.

In view of the inherent difficulty of predicting the outcome of legal proceedings, particularly where the claimants seek very large or indeterminate damages, or where the matters present novel legal theories, involve a large number of parties or are in early stages of discovery, the Firm cannot state with confidence what will be the eventual outcomes of the currently pending matters, the timing of their ultimate resolution or the eventual losses, fines, penalties or impact related to those matters. JPMorgan Chase believes, based upon its current knowledge, after consultation with counsel and after taking into account its current litigation reserves, that the legal proceedings currently pending against it should not have a material adverse effect on the Firm's consolidated financial condition. The Firm notes, however, that in light of the uncertainties involved in such proceedings, there is no assurance the ultimate resolution of these matters will not significantly exceed the reserves it has currently accrued; as a result, the outcome of a particular matter may be material to JPMorgan Chase's operating results for a particular period, depending on, among other factors, the size of the loss or liability imposed and the level of JPMorgan Chase's income for that period.

## Note 24 - Business segments

The Firm is managed on a line of business basis. The business segment financial results presented reflect the current organization of JPMorgan Chase. There are four major reportable business segments - Consumer \& Community Banking, Corporate \& Investment Bank, Commercial Banking and Asset Management. In addition, there is a Corporate/Private Equity segment. The business segments are determined based on the products and services provided, or the type of customer served, and they reflect the manner in which financial information is currently evaluated by management. Results of these lines of business are presented on a managed basis. For a further discussion concerning JPMorgan Chase's business segments, see Business Segment Results on pages 19-20 of this Form 10-Q, and pages 78-79 and Note 33 on pages 326-329 of JPMorgan Chase's 2012 Annual Report.

## Segment results and reconciliation(a)

| As of or for the three months ended September 30, (in millions, except ratios) | Consumer \& Community Banking(b) |  |  |  | Corporate \& Investment Bank |  |  |  | Commercial Banking |  |  |  | Asset Management |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Noninterest revenue | \$ | 3,961 | \$ | 5,425 | \$ | 5,703 | \$ | 5,572 | \$ | 588 | \$ | 586 | \$ | 2,185 | \$ | 1,907 |
| Net interest income |  | 7,121 |  | 7,295 |  | 2,486 |  | 2,788 |  | 1,137 |  | 1,146 |  | 578 |  | 552 |
| Total net revenue |  | 11,082 |  | 12,720 |  | 8,189 |  | 8,360 |  | 1,725 |  | 1,732 |  | 2,763 |  | 2,459 |
| Provision for credit losses |  | (267) |  | 1,862 |  | (218) |  | (60) |  | (41) |  | (16) |  | - |  | 14 |
| Noninterest expense |  | 6,867 |  | 6,956 |  | 4,999 |  | 5,350 |  | 661 |  | 601 |  | 2,003 |  | 1,731 |
| Income/(loss) before income tax expense/(benefit) |  | 4,482 |  | 3,902 |  | 3,408 |  | 3,070 |  | 1,105 |  | 1,147 |  | 760 |  | 714 |
| Income tax expense/(benefit) |  | 1,780 |  | 1,547 |  | 1,168 |  | 1,078 |  | 440 |  | 457 |  | 284 |  | 271 |
| Net income/(loss) | \$ | 2,702 | \$ | 2,355 | \$ | 2,240 | \$ | 1,992 | \$ | 665 | \$ | 690 | \$ | 476 | \$ | 443 |
| Average common equity | \$ | 46,000 | \$ | 43,000 | \$ | 56,500 | \$ | 47,500 | \$ | 13,500 | \$ | 9,500 | \$ | 9,000 | \$ | 7,000 |
| Total assets |  | 451,166 |  | 463,602 |  | 867,474 |  | 904,090 |  | 192,194 |  | 168,124 |  | 117,475 |  | 103,608 |
| Return on average common equity |  | 23\% |  | 22\% |  | 16\% |  | 17\% |  | 20\% |  | 29\% |  | 21\% |  | 25\% |
| Overhead ratio |  | 62 |  | 55 |  | 61 |  | 64 |  | 38 |  | 35 |  | 72 |  | 70 |


| As of or for the three months ended September 30, (in millions, except ratios) | Corporate/Private Equity(b) |  |  |  | Reconciling Items(c) |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Noninterest revenue | \$ | 487 | \$ | 1,197 | \$ | (582) | \$ | (517) | \$ | 12,342 | \$ | 14,170 |
| Net interest income |  | (366) |  | (605) |  | (181) |  | (200) |  | 10,775 |  | 10,976 |
| Total net revenue |  | 121 |  | 592 |  | (763) |  | (717) |  | 23,117 |  | 25,146 |
| Provision for credit losses |  | (17) |  | (11) |  | - |  | - |  | (543) |  | 1,789 |
| Noninterest expense |  | 9,096 |  | 733 |  | - |  | - |  | 23,626 |  | 15,371 |
| Income/(loss) before income tax expense/(benefit) |  | $(8,958)$ |  | (130) |  | (763) |  | (717) |  | 34 |  | 7,986 |
| Income tax expense/(benefit) |  | $(2,495)$ |  | (358) |  | (763) |  | (717) |  | 414 |  | 2,278 |
| Net income/(loss) | \$ | $(6,463)$ | \$ | 228 | \$ | - | \$ | - | \$ | (380) | \$ | 5,708 |
| Average common equity | \$ | 72,232 | \$ | 79,590 | \$ | - | \$ | - | \$ | 197,232 | \$ | 186,590 |
| Total assets |  | 835,000 |  | 681,860 |  | NA |  | NA |  | 2,463,309 |  | 2,321,284 |
| Return on average common equity |  | NM |  | NM |  | NM |  | NM |  | (1)\% |  | 12\% |
| Overhead ratio |  | NM |  | NM |  | NM |  | NM |  | 102 |  | 61 |

## Segment results

The accompanying tables provide a summary of the Firm's segment results for the three and nine months ended September 30, 2013 and 2012, on a managed basis. Total net revenue (noninterest revenue and net interest income) for each of the segments is presented on a fully taxable-equivalent ("FTE") basis.
Accordingly, revenue from investments that receive tax credits and tax-exempt securities is presented in the managed results on a basis comparable to taxable investments and securities. This non-GAAP financial measure allows management to assess the comparability of revenue arising from both taxable and taxexempt sources. The corresponding income tax impact related to tax-exempt items is recorded within income tax expense/(benefit).
Effective January 1, 2013, the Firm further refined the capital allocation framework to align it with the revised line of business structure that became effective in the fourth quarter of 2012. The increase in equity levels for the lines of businesses is largely driven by regulatory guidance on Basel III requirements, principally for CIB and CIO, and by anticipated business growth.

## Segment results and reconciliation(a)

| As of or for the nine months ended September 30, (in millions, except ratios) | Consumer \& Community Banking(b) |  |  |  | Corporate \& Investment Bank |  |  |  | Commercial Banking |  |  |  | Asset Management |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Noninterest revenue | \$ | 13,288 | \$ | 15,700 | \$ | 20,231 | \$ | 18,321 | \$ | 1,674 | \$ | 1,705 | \$ | 6,435 | \$ | 5,646 |
| Net interest income |  | 21,424 |  | 21,822 |  | 7,974 |  | 8,363 |  | 3,452 |  | 3,375 |  | 1,706 |  | 1,547 |
| Total net revenue |  | 34,712 |  | 37,522 |  | 28,205 |  | 26,684 |  | 5,126 |  | 5,080 |  | 8,141 |  | 7,193 |
| Provision for credit losses |  | 263 |  | 2,683 |  | (213) |  | (34) |  | 42 |  | 44 |  | 44 |  | 67 |
| Noninterest expense |  | 20,521 |  | 20,838 |  | 16,852 |  | 16,854 |  | 1,957 |  | 1,790 |  | 5,771 |  | 5,161 |
| Income/(loss) before income tax expense/(benefit) |  | 13,928 |  | 14,001 |  | 11,566 |  | 9,864 |  | 3,127 |  | 3,246 |  | 2,326 |  | 1,965 |
| Income tax expense/(benefit) |  | 5,551 |  | 5,439 |  | 3,878 |  | 3,463 |  | 1,245 |  | 1,292 |  | 863 |  | 745 |
| Net income/(loss) | \$ | 8,377 | \$ | 8,562 | \$ | 7,688 | \$ | 6,401 | \$ | 1,882 | \$ | 1,954 | \$ | 1,463 | \$ | 1,220 |
| Average common equity | \$ | 46,000 | \$ | 43,000 | \$ | 56,500 | \$ | 47,500 | \$ | 13,500 | \$ | 9,500 | \$ | 9,000 | \$ | 7,000 |
| Total assets |  | 451,166 |  | 463,602 |  | 867,474 |  | 904,090 |  | 192,194 |  | 168,124 |  | 117,475 |  | 103,608 |
| Return on average common equity |  | 24\% |  | 27\% |  | 18\% |  | 18\% |  | 19\% |  | 27\% |  | 22\% |  | 23\% |
| Overhead ratio |  | 59 |  | 56 |  | 60 |  | 63 |  | 38 |  | 35 |  | 71 |  | 72 |


| As of or for the nine months ended September 30, (in millions, except ratios) | Corporate/Private Equity(b) |  |  |  | Reconciling Items(c) |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Noninterest revenue | \$ | 1,138 | \$ | (214) | \$ | $(1,728)$ | \$ | $(1,568)$ | \$ | 41,038 | \$ | 39,590 |
| Net interest income |  | $(1,636)$ |  | (753) |  | (508) |  | (566) |  | 32,412 |  | 33,788 |
| Total net revenue |  | (498) |  | (967) |  | $(2,236)$ |  | $(2,134)$ |  | 73,450 |  | 73,378 |
| Provision for credit losses |  | (15) |  | (31) |  | - |  | - |  | 121 |  | 2,729 |
| Noninterest expense |  | 9,814 |  | 4,039 |  | - |  | - |  | 54,915 |  | 48,682 |
| Income/(loss) before income tax expense/(benefit) |  | $(10,297)$ |  | $(4,975)$ |  | $(2,236)$ |  | $(2,134)$ |  | 18,414 |  | 21,967 |
| Income tax expense/(benefit) |  | $(3,532)$ |  | $(2,430)$ |  | $(2,236)$ |  | $(2,134)$ |  | 5,769 |  | 6,375 |
| Net income/(loss) | \$ | $(6,765)$ | \$ | $(2,545)$ | \$ | - | \$ | - | \$ | 12,645 | \$ | 15,592 |
| Average common equity | \$ | 71,425 | \$ | 74,791 | \$ | - | \$ | - | \$ | 196,425 | \$ | 181,791 |
| Total assets |  | 835,000 |  | 681,860 |  | NA |  | NA |  | 2,463,309 |  | 2,321,284 |
| Return on average common equity |  | NM |  | NM |  | NM |  | NM |  | 8\% |  | 11\% |
| Overhead ratio |  | NM |  | NM |  | NM |  | NM |  | 75 |  | 66 |

[^3]
## Report of Independent Registered Public Accounting Firm

## To the Board of Directors and Stockholders of JPMorgan Chase \& Co.:

We have reviewed the accompanying consolidated balance sheet of JPMorgan Chase \& Co. and its subsidiaries (the "Firm") as of September 30, 2013, and the related consolidated statements of income and comprehensive income for the three-month and nine-month periods ended September 30, 2013 and September 30, 2012, and the consolidated statements of changes in stockholders' equity and cash flows for the nine month periods ended September 30, 2013 and September 30, 2012, included in the Firm's Quarterly Report on Form 10-Q for the period ended September 30, 2013. These interim financial statements are the responsibility of the Firm's management.
We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2012, and the related consolidated statements of income, comprehensive income, changes in stockholders’ equity, and cash flows for the year then ended (not presented herein), and in our report dated February 28, 2013, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2012, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.


November 1, 2013

JPMorgan Chase \& Co.
Consolidated average balance sheets, interest and rates (Taxable-equivalent interest and rates; in millions, except rates)

|  | Three months ended September 30, 2013 |  |  |  |  | Three months ended September 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average balance | Interest(e) |  | $\begin{gathered} \text { Rate } \\ \text { (annualized) } \end{gathered}$ |  | Average balance | Interest(e) |  | Rate (annualized) |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Deposits with banks | \$ | 321,271 | \$ | 264 | 0.33\% | \$ | 126,605 | \$ | 132 | 0.41\% |
| Federal funds sold and securities purchased under resale agreements |  | 229,730 |  | 487 | 0.84 |  | 233,576 |  | 569 | 0.97 |
| Securities borrowed(a) |  | 119,950 |  | (35) | (0.12) |  | 134,980 |  | (18) | (0.05) |
| Trading assets - debt instruments |  | 212,228 |  | 2,019 | 3.78 |  | 228,120 |  | 2,182 | 3.81 |
| Securities |  | 351,648 |  | 2,125 | 2.40 (f) |  | 351,733 |  | 1,862 | 2.11 (f) |
| Loans |  | 723,538 |  | 8,332 | 4.57 |  | 723,077 |  | 9,058 | 4.98 |
| Other assets(b)(c) |  | 39,048 |  | 151 | 1.54 |  | 31,689 |  | 44 | 0.55 |
| Total interest-earning assets |  | 1,997,413 |  | 13,343 | 2.65 |  | 1,829,780 |  | 13,829 | 3.01 |
| Allowance for loan losses |  | $(19,207)$ |  |  |  |  | $(23,638)$ |  |  |  |
| Cash and due from banks |  | 28,252 |  |  |  |  | 55,288 |  |  |  |
| Trading assets - equity instruments |  | 103,347 |  |  |  |  | 103,279 |  |  |  |
| Trading assets - derivative receivables |  | 71,657 |  |  |  |  | 85,303 |  |  |  |
| Goodwill |  | 48,073 |  |  |  |  | 48,158 |  |  |  |
| Other intangible assets: |  |  |  |  |  |  |  |  |  |  |
| Mortgage servicing rights |  | 9,628 |  |  |  |  | 7,055 |  |  |  |
| Purchased credit card relationships |  | 198 |  |  |  |  | 437 |  |  |  |
| Other intangibles |  | 1,680 |  |  |  |  | 2,292 |  |  |  |
| Other assets |  | 148,728 |  |  |  |  | 143,803 |  |  |  |
| $\underline{\text { Total assets }}$ | \$ | 2,389,769 |  |  |  | \$ | 2,251,757 |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits | \$ | 832,192 | \$ | 514 | 0.25\% | \$ | 742,570 | \$ | 626 | 0.34\% |
| Federal funds purchased and securities loaned or sold under repurchase agreements |  | 231,938 |  | 111 | 0.19 |  | 251,071 |  | 142 | 0.22 |
| Commercial paper |  | 53,287 |  | 28 | 0.21 |  | 52,523 |  | 25 | 0.19 |
| Trading liabilities - debt, short-term and other liabilities(d) |  | 213,261 |  | 385 | 0.72 |  | 189,981 |  | 240 | 0.50 |
| Beneficial interests issued by consolidated VIEs |  | 52,522 |  | 113 | 0.85 |  | 56,609 |  | 156 | 1.09 |
| Long-term debt |  | 265,396 |  | 1,236 | 1.85 |  | 231,723 |  | 1,464 | 2.51 |
| Total interest-bearing liabilities |  | 1,648,596 |  | 2,387 | 0.57 |  | 1,524,477 |  | 2,653 | 0.69 |
| Noninterest-bearing deposits |  | 364,495 |  |  |  |  | 355,478 |  |  |  |
| Trading liabilities - equity instruments |  | 14,696 |  |  |  |  | 16,244 |  |  |  |
| Trading liabilities - derivative payables |  | 63,378 |  |  |  |  | 77,851 |  |  |  |
| All other liabilities, including the allowance for lending-related commitments |  | 89,419 |  |  |  |  | 82,839 |  |  |  |
| Total liabilities |  | 2,180,584 |  |  |  |  | 2,056,889 |  |  |  |


(a) Negative interest income and yield is a result of increased client-driven demand for certain securities combined with the impact of low interest rates; the offset of this matched book activity is reflected as lower net interest expense reported within trading liabilities - debt, short-term and other liabilities.
(b) Includes margin loans.
(c) Effective April 1, 2013, the net results previously recorded in net interest income for the Firm's hedges of investments in non-U.S. subsidiaries have been reclassified to other income. The effect of this reclassification on the total interest-earning assets rate and net yield on interest-earning assets is not material; and therefore, prior period amounts have not been revised.
(d) Includes brokerage customer payables.
(e) Interest includes the effect of related hedging derivatives. Taxable-equivalent amounts are used where applicable.
(f) For the three months ended September 30, 2013 and 2012, the annualized rates for Securities, based on amortized cost, were $2.43 \%$ and $2.17 \%$, respectively; this does not give effect to changes in fair value that are reflected in accumulated other comprehensive income/(loss).

JPMorgan Chase \& Co.
Consolidated average balance sheets, interest and rates (Taxable-equivalent interest and rates; in millions, except rates)

|  | Nine months ended September 30, 2013 |  |  |  |  | Nine months ended September 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average balance | Interest(e) |  | $\begin{gathered} \text { Rate } \\ \text { (annualized) } \end{gathered}$ |  | Average balance | Interest(e) |  | Rate (annualized) |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Deposits with banks | \$ | 248,628 | \$ | 649 | 0.35\% | \$ | 116,325 | \$ | 420 | 0.48\% |
| Federal funds sold and securities purchased under resale agreements |  | 231,035 |  | 1,491 | 0.86 |  | 235,393 |  | 1,866 | 1.06 |
| Securities borrowed(a) |  | 118,492 |  | (71) | (0.08) |  | 132,493 |  | 7 | 0.01 |
| Trading assets - debt instruments |  | 234,420 |  | 6,534 | 3.73 |  | 230,826 |  | 6,947 | 4.02 |
| Securities |  | 359,748 |  | 5,994 | 2.23 (f) |  | 362,341 |  | 6,445 | 2.38 (f) |
| Loans |  | 725,381 |  | 25,267 | 4.66 |  | 721,301 |  | 27,135 | 5.02 |
| Other assets(b)(c) |  | 40,655 |  | 378 | 1.24 |  | 32,954 |  | 175 | 0.71 |
| Total interest-earning assets |  | 1,958,359 |  | 40,242 | 2.75 |  | 1,831,633 |  | 42,995 | 3.14 |
| Allowance for loan losses |  | $(20,604)$ |  |  |  |  | $(25,665)$ |  |  |  |
| Cash and due from banks |  | 38,193 |  |  |  |  | 48,790 |  |  |  |
| Trading assets - equity instruments |  | 113,229 |  |  |  |  | 113,607 |  |  |  |
| Trading assets - derivative receivables |  | 73,950 |  |  |  |  | 88,353 |  |  |  |
| Goodwill |  | 48,106 |  |  |  |  | 48,178 |  |  |  |
| Other intangible assets: |  |  |  |  |  |  |  |  |  |  |
| Mortgage servicing rights |  | 8,673 |  |  |  |  | 7,161 |  |  |  |
| Purchased credit card relationships |  | 235 |  |  |  |  | 501 |  |  |  |
| Other intangibles |  | 1,786 |  |  |  |  | 2,427 |  |  |  |
| Other assets |  | 148,911 |  |  |  |  | 143,965 |  |  |  |
| Total assets | \$ | 2,370,838 |  |  |  | \$ | 2,258,950 |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits | \$ | 810,215 | \$ | 1,598 | 0.26\% | \$ | 748,564 | \$ | 2,085 | 0.37\% |
| Federal funds purchased and securities loaned or sold under repurchase agreements |  | 248,932 |  | 437 | 0.23 |  | 244,582 |  | 390 | 0.21 |
| Commercial paper |  | 53,588 |  | 83 | 0.21 |  | 49,901 |  | 65 | 0.17 |
| Trading liabilities - debt, short-term and other liabilities(d) |  | 200,022 |  | 1,039 | 0.69 |  | 197,609 |  | 874 | 0.59 |
| Beneficial interests issued by consolidated VIEs |  | 56,506 |  | 373 | 0.88 |  | 60,657 |  | 503 | 1.11 |
| Long-term debt |  | 263,547 |  | 3,792 | 1.92 |  | 245,770 |  | 4,724 | 2.57 |
| Total interest-bearing liabilities |  | 1,632,810 |  | 7,322 | 0.60 |  | 1,547,083 |  | 8,641 | 0.75 |
| Noninterest-bearing deposits |  | 361,346 |  |  |  |  | 348,033 |  |  |  |
| Trading liabilities - equity instruments |  | 13,884 |  |  |  |  | 14,141 |  |  |  |
| Trading liabilities - derivative payables |  | 66,083 |  |  |  |  | 77,543 |  |  |  |
| All other liabilities, including the allowance for lending-related commitments |  | 89,396 |  |  |  |  | 82,398 |  |  |  |
| Total liabilities |  | 2,163,519 |  |  |  |  | 2,069,198 |  |  |  |

Stockholders' equity

| Preferred stock | 10,894 |  |  |  | 7,961 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common stockholders' equity | 196,425 |  |  |  | 181,791 |  |  |  |  |  |
| Total stockholders' equity | 207,319 |  |  |  | 189,752 |  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 2,370,838 |  |  |  | \$ | 2,258,950 |  |  |  |
| Interest rate spread |  |  |  |  | 2.15\% |  |  |  |  | 2.39\% |
| Net interest income and net yield on interest-earning assets |  |  | \$ | 32,920 | 2.25\% |  |  | \$ | 34,354 | 2.51\% |

 rates; the offset of this matched book activity is reflected as lower net interest expense reported within trading liabilities - debt, short-term and other liabilities.
(b) Includes margin loans.
 effect of this reclassification on the total interest-earning assets rate and net yield on interest-earning assets is not material; and therefore, prior period amounts have not been revised.
(d) Includes brokerage customer payables.
(e) Interest includes the effect of related hedging derivatives. Taxable-equivalent amounts are used where applicable.
 in fair value that are reflected in accumulated other comprehensive income/(loss).

Active foreclosures: Loans referred to foreclosure where the loans have not completed foreclosure sale. Includes both judicial and non-judicial states.

Allowance for loan losses to total loans: Represents period-end allowance for loan losses divided by retained loans.

Beneficial interests issued by consolidated VIEs: Represents the interest of third-party holders of debt, equity securities, or other obligations, issued by VIEs that JPMorgan Chase consolidates.

Benefit obligation: Refers to the projected benefit obligation for pension plans and the accumulated postretirement benefit obligation for OPEB plans.
Contractual credit card charge-off: In accordance with the Federal Financial Institutions Examination Council policy, nonmodified credit card loans are charged off by the end of the month in which the account becomes 180 days past due, while modified credit card loans are charged off when the account becomes 120 days past due. In addition, all credit card loans must be charged off within 60 days from receiving notification about certain specified events (e.g., bankruptcy of the borrower).

Credit derivatives: Financial instruments whose value is derived from the credit risk associated with the debt of a third party issuer (the reference entity) which allow one party (the protection purchaser) to transfer that risk to another party (the protection seller). Upon the occurrence of a credit event by the reference entity, which may include, among other events, the bankruptcy or failure to pay its obligations, or certain restructurings of the debt of the reference entity, neither party has recourse to the reference entity. The protection purchaser has recourse to the protection seller for the difference between the face value of the CDS contract and the fair value at the time of settling the credit derivative contract. The determination as to whether a credit event has occurred is generally made by the relevant International Swaps and Derivatives Association ("ISDA") Determinations Committee.

Credit cycle: A period of time over which credit quality improves, deteriorates and then improves again (or vice versa). The duration of a credit cycle can vary from a couple of years to several years.

CUSIP number: A CUSIP (i.e., Committee on Uniform Securities Identification Procedures) number consists of nine characters (including letters and numbers) that uniquely identify a company or issuer and the type of security and is assigned by the American Bankers Association and operated by Standard \& Poor's. This system facilitates the clearing and settlement process of securities. A similar system is used to identify nonU.S. securities (CUSIP International Numbering System).

Exchange traded derivatives: Derivative contracts that are executed on an exchange and settled via a central clearing house.
FICO score: A measure of consumer credit risk provided by credit bureaus, typically produced from statistical models by Fair Isaac Corporation utilizing data collected by the credit bureaus.

Forward points: Represents the interest rate differential between two currencies, which is either added to or subtracted from the current exchange rate (i.e., "spot rate") to determine the forward exchange rate.

Group of Seven ("G7") nations: Countries in the G7 are Canada, France, Germany, Italy, Japan, the United Kingdom and the United States.

G7 government bonds: Bonds issued by the government of one of the countries in the G7 nations.

Headcount-related expense: Includes salary and benefits (excluding performance-based incentives), and other noncompensation costs related to employees.

Home equity - senior lien: Represents loans and commitments where JP Morgan Chase holds the first security interest on the property.

Home equity - junior lien: Represents loans and commitments where JP Morgan Chase holds a security interest that is subordinate in rank to other liens.

Interchange income: A fee paid to a credit card issuer in the clearing and settlement of a sales or cash advance transaction.

Investment-grade: An indication of credit quality based on JPMorgan Chase's internal risk assessment system. "Investment grade" generally represents a risk profile similar to a rating of a "BBB-"/"Baa3" or better, as defined by S\&P and Moody's.
LLC: Limited Liability Company.
Loan-to-value ("LTV") ratio: For residential real estate loans, the relationship, expressed as a percentage, between the principal amount of a loan and the appraised value of the collateral (i.e., residential real estate) securing the loan.

## Origination date LTV ratio

The LTV ratio at the origination date of the loan. Origination date LTV ratios are calculated based on the actual appraised values of collateral (i.e., loan-level data) at the origination date.

## Current estimated LTV ratio

An estimate of the LTV as of a certain date. The current estimated LTV ratios are calculated using estimated collateral values derived from a nationally recognized home price index measured at the metropolitan statistical area ("MSA") level. These MSA-level home price indices comprise
actual data to the extent available and forecasted data where actual data is not available. As a result, the estimated collateral values used to calculate these ratios do not represent actual appraised loan-level collateral values; as such, the resulting LTV ratios are necessarily imprecise and should therefore be viewed as estimates.

## Combined LTV ratio

The LTV ratio considering all lien positions related to the property. Combined LTV ratios are used for junior lien home equity products.

Managed basis: A non-GAAP presentation of financial results that includes reclassifications to present revenue on a fully taxable-equivalent basis. Management uses this non- GAAP financial measure at the segment level, because it believes this provides information to enable investors to understand the underlying operational performance and trends of the particular business segment and facilitates a comparison of the business segment with the performance of competitors.

Master netting agreement: An agreement between two counterparties who have multiple contracts with each other that provides for the net settlement of all contracts, as well as cash collateral, through a single payment, in a single currency, in the event of default on or termination of any one contract.

## Mortgage product types:

## Alt-A

Alt-A loans are generally higher in credit quality than subprime loans but have characteristics that would disqualify the borrower from a traditional prime loan. Alt-A lending characteristics may include one or more of the following: (i) limited documentation; (ii) a high combined loan-to-value ("CLTV") ratio; (iii) loans secured by non-owner occupied properties; or (iv) a debt-to-income ratio above normal limits. A substantial proportion of the Firm's Alt-A loans are those where a borrower does not provide complete documentation of his or her assets or the amount or source of his or her income.

## Option ARMs

The option ARM real estate loan product is an adjustable-rate mortgage loan that provides the borrower with the option each month to make a fully amortizing, interest-only or minimum payment. The minimum payment on an option ARM loan is based on the interest rate charged during the introductory period. This introductory rate is usually significantly below the fully indexed rate. The fully indexed rate is calculated using an index rate plus a margin. Once the introductory period ends, the contractual interest rate charged on the loan increases to the fully indexed rate and adjusts monthly to reflect movements in the index. The minimum payment is typically insufficient to cover interest accrued in the prior month, and any unpaid interest is deferred and added to the principal balance of the loan. Option ARM loans are subject to payment recast, which converts the loan to a variable-rate fully amortizing loan
upon meeting specified loan balance and anniversary date triggers.

## Prime

Prime mortgage loans are made to borrowers with good credit records and a monthly income at least three to four times greater than their monthly housing expense (mortgage payments plus taxes and other debt payments). These borrowers provide full documentation and generally have reliable payment histories.

## Subprime

Subprime loans are loans to customers with one or more high risk characteristics, including but not limited to: (i) unreliable or poor payment histories; (ii) a high LTV ratio of greater than 80\% (without borrower-paid mortgage insurance); (iii) a high debt-to-income ratio; (iv) an occupancy type for the loan is other than the borrower's primary residence; or (v) a history of delinquencies or late payments on the loan.
NA: Data is not applicable or available for the period presented.
Net charge-off/(recovery) rate: Represents net charge-offs/(recoveries) (annualized) divided by average retained loans for the reporting period.

Net yield on interest-earning assets: The average rate for interest-earning assets less the average rate paid for all sources of funds.

NM: Not meaningful.
Over-the-counter derivatives ("OTC"): Derivative contracts that are negotiated, executed and settled bilaterally between two derivative counterparties, where one or both counterparties is a derivatives dealer.
Over-the-counter cleared derivatives ("OTC cleared"): Derivative contracts that are negotiated and executed bilaterally, but subsequently settled via a central clearing house, such that each derivative counterparty is only exposed to the default of that clearing house.

Overhead ratio: Noninterest expense as a percentage of total net revenue.
Participating securities: Represents unvested stock-based compensation awards containing nonforfeitable rights to dividends or dividend equivalents (collectively, "dividends"), which are included in the earnings per share calculation using the two-class method. JPMorgan Chase grants restricted stock and RSUs to certain employees under its stock-based compensation programs, which entitle the recipients to receive nonforfeitable dividends during the vesting period on a basis equivalent to the dividends paid to holders of common stock. These unvested awards meet the definition of participating securities. Under the two-class method, all earnings (distributed and undistributed) are allocated to each class of common stock and participating securities, based on their respective rights to receive dividends.

Portfolio activity: Describes changes to the risk profile of existing lending-related exposures and their impact on the allowance for credit losses from changes in customer profiles and inputs used to estimate the allowances.

Pre-provision profit/(loss): Represents total net revenue less noninterest expense. The Firm believes that this financial measure is useful in assessing the ability of a lending institution to generate income in excess of its provision for credit losses.

Principal transactions revenue: Principal transactions revenue includes realized and unrealized gains and losses recorded on derivatives, other financial instruments, private equity investments, and physical commodities used in market-making and client-driven activities. In addition, Principal transactions revenue also includes certain realized and unrealized gains and losses related to hedge accounting and specified risk management activities including: (a) certain derivatives designated in qualifying hedge accounting relationships (primarily fair value hedges of commodity and foreign exchange risk), (b) certain derivatives used for specified risk management purposes, primarily to mitigate credit risk, foreign exchange risk and commodity risk, and (c) other derivatives, including the synthetic credit portfolio.
Purchased credit-impaired ("PCI") loans: Represents loans that were acquired in the Washington Mutual transaction and deemed to be creditimpaired on the acquisition date in accordance with the guidance of the Financial Accounting Standards Board ("FASB"). The guidance allows purchasers to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics (e.g., product type, LTV ratios, FICO scores, past due status, geographic location). A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows.

Real assets: Real assets include investments in productive assets such as agriculture, energy rights, mining and timber properties and exclude raw land to be developed for real estate purposes.

Receivables from customers: Primarily represents margin loans to prime and retail brokerage customers which are included in accrued interest and accounts receivable on the Consolidated Balance Sheets for the wholesale lines of business.

Reported basis: Financial statements prepared under U.S. GAAP, which excludes the impact of taxable-equivalent adjustments.

Retained loans: Loans that are held-for-investment (i.e. excludes loans held-for-sale and loans at fair value).

Risk-weighted assets ("RWA"): Risk-weighted assets consist of on- and off-balance sheet assets that are assigned to one of several broad risk categories and weighted by factors representing their risk and potential for default. On-balance sheet assets are risk-weighted based on the perceived
credit risk associated with the obligor or counterparty, the nature of any collateral, and the guarantor, if any. Off-balance sheet assets such as lending-related commitments, guarantees, derivatives and other applicable off-balance sheet positions are risk-weighted by multiplying the contractual amount by the appropriate credit conversion factor to determine the onbalance sheet credit equivalent amount, which is then risk-weighted based on the same factors used for on-balance sheet assets. Risk-weighted assets also incorporate a measure for market risk related to applicable trading assets-debt and equity instruments, and foreign exchange and commodity derivatives. The resulting risk-weighted values for each of the risk categories are then aggregated to determine total risk-weighted assets.

Short sale: A short sale is a sale of real estate in which proceeds from selling the underlying property are less than the amount owed the Firm under the terms of the related mortgage and the related lien is released upon receipt of such proceeds.

Suspended foreclosures: Loans referred to foreclosure but are currently on hold, which could be due to bankruptcy or loss mitigation. Includes both judicial and non-judicial states.

Taxable-equivalent basis: In presenting managed results, the total net revenue for each of the business segments and the Firm is presented on a tax-equivalent basis. Accordingly, revenue from investments that receive tax credits and tax-exempt securities is presented in the managed results on a basis comparable to taxable investments and securities; the corresponding income tax impact related to tax-exempt items is recorded within income tax expense.
Trade-date and settlement-date: For financial instruments, the date that an order to purchase, sell or otherwise acquire an instrument is executed in the market. The trade-date may differ from the settlement-date, which is the date on which the actual transfer of a financial instrument between two parties is executed. The amount of time that passes between the trade-date and the settlement-date differs depending on the financial instrument. For repurchases under the common equity repurchase program, except where the trade-date is specified, the amounts disclosed are presented on a settlement-date basis. In the Capital Management section on pages 61-66, of this Form 10-Q, and where otherwise specified, repurchases under the common equity repurchase program are presented on a trade-date basis because the trade-date is used to calculate the Firm's regulatory capital.

Troubled debt restructuring ("TDR"): A TDR is deemed to occur when the Firm modifies the original terms of a loan agreement by granting a concession to a borrower that is experiencing financial difficulty.

Unaudited: Financial statements and information that have not been subjected to auditing procedures sufficient to permit an independent certified public accountant to express an opinion.
U.S. GAAP: Accounting principles generally accepted in the United States of America.

## U.S. government-sponsored enterprise obligations:

Obligations of agencies originally established or chartered by the U.S. government to serve public purposes as specified by the U.S. Congress; these obligations are not explicitly guaranteed as to the timely payment of principal and interest by the full faith and credit of the U.S. government.
U.S. Treasury: U.S. Department of the Treasury.

## LINE OF BUSINESS METRICS

## CONSUMER \& COMMUNITY BANKING ("CCB")

Active online customers - Users of all internet browsers and mobile platforms who have been active in the past 90 days.
Active mobile customers - Users of all mobile platforms, which include: SMS, mobile smartphone and tablet, who have been active in the past 90 days.

## Consumer \& Business Banking ("CBB")

Description of selected business metrics within CBB:
Client investment managed accounts - Assets actively managed by Chase Wealth Management on behalf of clients. The percentage of managed accounts is calculated by dividing managed account assets by total client investment assets.
Client advisors - Investment product specialists, including private client advisors, financial advisors, financial advisor associates, senior financial advisors, independent financial advisors and financial advisor associate trainees, who advise clients on investment options, including annuities, mutual funds, stock trading services, etc., sold by the Firm or by third-party vendors through retail branches, Chase Private Client locations and other channels.
Personal bankers - Retail branch office personnel who acquire, retain and expand new and existing customer relationships by assessing customer needs and recommending and selling appropriate banking products and services.
Sales specialists - Retail branch office and field personnel, including relationship managers and loan officers, who specialize in marketing and sales of various business banking products (i.e., business loans, letters of credit, deposit accounts, Chase Paymentech, etc.) and mortgage products to existing and new clients.
Deposit margin/deposit spread - Represents net interest income expressed as a percentage of average deposits.
Chase LiquidSM cards - Refers to a prepaid, reloadable card product.

Value-at-risk ("VaR"): A measure of the dollar amount of potential loss from adverse market moves in an ordinary market environment.

Wallet: Proportion of fee revenues based on estimates of investment banking fees generated across the industry (i.e. the revenue wallet) from investment banking transactions in M\&A, equity and debt underwriting, and loan syndications. Source: Dealogic, a third party provider of investment banking competitive analysis and volume-based league tables for the above noted industry products.

Washington Mutual transaction: On September 25, 2008, JPMorgan Chase acquired certain of the assets of the banking operations of Washington Mutual Bank ("Washington Mutual") from the FDIC.

## Mortgage Banking

Mortgage Production and Mortgage Servicing revenue comprises the following:
Net production revenue includes net gains or losses on originations and sales of prime and subprime mortgage loans, other production-related fees and losses related to the repurchase of previously-sold loans.
Net mortgage servicing revenue includes the following components:
a) Operating revenue predominantly represents the return on Mortgage Servicing's MSR asset and includes:

- Actual gross income earned from servicing third-party mortgage loans, such as contractually specified servicing fees and ancillary income; and
- The change in the fair value of the MSR asset due to the collection or realization of expected cash flows.
b) Risk management represents the components of Mortgage Servicing's MSR asset that are subject to ongoing risk management activities, together with derivatives and other instruments used in those risk management activities.


## Mortgage origination channels comprise the following:

Retail - Borrowers who buy or refinance a home through direct contact with a mortgage banker employed by the Firm using a branch office, the Internet or by phone. Borrowers are frequently referred to a mortgage banker by a banker in a Chase branch, real estate brokers, home builders or other third parties.
Wholesale - Third-party mortgage brokers refer loan application packages to the Firm. The Firm then underwrites and funds the loan. Brokers are independent loan originators that specialize in counseling applicants on available home financing options, but do not provide funding for loans. Chase materially eliminated broker-originated loans in 2008, with the exception of a small number of loans guaranteed by the U.S. Department of Agriculture under its Section 502 Guaranteed Loan program
that serves low-and-moderate income families in small rural communities. Correspondent - Banks, thrifts, other mortgage banks and other financial institutions that sell closed loans to the Firm.

## Card, Merchant Services \& Auto ("Card")

Description of selected business metrics within Card:
Card Services includes the Credit Card and Merchant Services businesses.
Merchant Services is a business that primarily processes transactions for merchants.

Total transactions - Number of transactions and authorizations processed for merchants.
Commercial Card provides a wide range of payment services to corporate and public sector clients worldwide through the commercial card products. Services include procurement, corporate travel and entertainment, expense management services, and business-to-business payment solutions.
Sales volume - Dollar amount of cardmember purchases, net of returns.
Open accounts - Cardmember accounts with charging privileges.
Auto origination volume - Dollar amount of auto loans and leases originated.

## CORPORATE \& INVESTMENT BANK ("CIB")

Definition of selected CIB revenue:
Investment banking fees include advisory, equity underwriting, bond underwriting and loan syndication fees.
Treasury Services includes both transaction services and trade finance. Transaction services offers a broad range of products and services that enable clients to manage payments and receipts, as well as invest and manage funds. Products include U.S. dollar and multi-currency clearing, ACH, lockbox, disbursement and reconciliation services, check deposits, and currency-related services. Trade finance enables the management of cross-border trade for bank and corporate clients. Products include loans tied directly to goods crossing borders, export/import loans, commercial letters of credit, standby letters of credit, and supply chain finance.
Lending includes net interest income, fees, gains or losses on loan sale activity, gains or losses on securities received as part of a loan restructuring, and the risk management results related to the credit portfolio (excluding trade finance).
Fixed Income Markets primarily include revenue related to marketmaking across global fixed income markets, including foreign exchange, interest rate, credit and commodities markets. The results of the synthetic credit portfolio that was transferred from the Chief Investment Office effective July 2, 2012 are reported in this caption.
Equity Markets primarily include revenue related to market-making across global equity products, including
cash instruments, derivatives, convertibles and Prime Services.
Securities Services includes primarily custody, fund accounting and administration, and securities lending products sold principally to asset managers, insurance companies and public and private investment funds. Also includes clearance, collateral management and depositary receipts business which provides broker-dealer clearing and custody services, including tri-party repo transactions, collateral management products, and depositary bank services for American and global depositary receipt programs.
Credit Adjustments \& Other primarily includes credit portfolio credit valuation adjustments ("CVA") net of associated hedging activities; debit valuation adjustments ("DVA") on structured notes and derivative liabilities; and nonperforming derivative receivable results.
Description of certain business metrics:
Client deposits and other third-party liabilities pertain to the Treasury Services and Securities Services businesses, and include deposits, as well as deposits that are swept to on-balance sheet liabilities (e.g., commercial paper, federal funds purchased and securities loaned or sold under repurchase agreements) as part of the Firm's client cash management program.
Assets under custody ("AUC") represents activities associated with the safekeeping and servicing of assets on which Securities Services earns fees.

## COMMERCIAL BANKING ("CB")

## CB Client Segments:

Middle Market Banking covers corporate, municipal, financial institution and nonprofit clients, with annual revenue generally ranging between $\$ 20$ million and $\$ 500$ million.
Corporate Client Banking covers clients with annual revenue generally ranging between $\$ 500$ million and $\$ 2$ billion and focuses on clients that have broader investment banking needs.
Commercial Term Lending primarily provides term financing to real estate investors/owners for multifamily properties as well as financing office, retail and industrial properties.
Real Estate Banking provides full-service banking to investors and developers of institutional-grade real estate properties.
Other primarily includes lending and investment activity within the Community Development Banking and Chase Capital businesses.

## CB Revenue:

Lending includes a variety of financing alternatives, which are primarily provided on a basis secured by receivables, inventory, equipment, real estate or other assets. Products include term loans, revolving lines of credit, bridge financing, asset-based structures, leases, commercial card products and standby letters of credit.

Treasury services includes revenue from a broad range of products and services (as defined by Treasury Services revenue in the CIB description of revenue) that enable CB clients to manage payments and receipts, as well as invest and manage funds.
Investment banking includes revenue from a range of products providing CB clients with sophisticated capital-raising alternatives, as well as balance sheet and risk management tools through advisory, equity and bond underwriting, and loan syndications. Revenue from Fixed income and Equity market products (as defined by Fixed Income Markets and Equity Markets revenue in the CIB description of revenue) available to CB clients is also included. Investment banking revenue, gross, represents total revenue related to investment banking products sold to CB clients.
Other product revenue primarily includes tax-equivalent adjustments generated from Community Development Banking activity and certain income derived from principal transactions.
Description of selected business metrics within CB:
Client deposits and other third-party liabilities include deposits, as well as deposits that are swept to on-balance sheet liabilities (e.g., commercial paper, federal funds purchased and securities loaned or sold under repurchase agreements) as part of the Firm's client cash management program.

## ASSET MANAGEMENT ("AM")

Assets under management - Represent assets actively managed by AM on behalf of its Private Banking, Institutional and Retail clients. Includes "committed capital not called," on which AM earns fees.
Client assets - Represent assets under management, as well as custody, brokerage, administration and deposit accounts.
Multi-asset - Any fund or account that allocates assets under management to more than one asset class (e.g., long-term fixed income, equity, cash, real assets, private equity or hedge funds).
Alternative assets - The following types of assets constitute alternative investments - hedge funds, currency, real estate and private equity.

## AM's client segments comprise the following:

Private Banking offers investment advice and wealth management services to high- and ultra-high-net-worth individuals, families, money managers, business owners and small corporations worldwide, including investment management, capital markets and risk management, tax and estate planning, banking, capital raising and specialty-wealth advisory services.
Institutional brings comprehensive global investment services - including asset management, pension analytics, asset-liability management and active risk-budgeting strategies - to corporate and public institutions, endowments, foundations, nonprofit organizations and governments worldwide.

Retail provides worldwide investment management services and retirement planning and administration, through financial intermediaries and direct distribution of a full range of investment products.
Pretax margin: Represents income before income tax expense divided by total net revenue, which is, in management's view, a comprehensive measure of pretax performance derived by measuring earnings after all costs are taken into consideration. It is, therefore, another basis that management uses to evaluate the performance of AM against the performance of their respective competitors.
Item 3 Quantitative and Qualitative Disclosures about Market Risk
For a discussion of the quantitative and qualitative disclosures about market risk, see the Market Risk Management section of Management's discussion and analysis on pages 97-101 of this Form 10-Q and pages 163-169 of JPMorgan Chase's 2012 Annual Report.

## Item 4 Controls and Procedures

As of the end of the period covered by this report, an evaluation was carried out under the supervision and with the participation of the Firm's management, including its Chairman and Chief Executive Officer and its Chief Financial Officer, of the effectiveness of its disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based on that evaluation, the Chairman and Chief Executive Officer and the Chief Financial Officer concluded that these disclosure controls and procedures were effective. See Exhibits 31.1 and 31.2 for the Certification statements issued by the Chairman and Chief Executive Officer and Chief Financial Officer.

The Firm is committed to maintaining high standards of internal control over financial reporting. Nevertheless, because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. In addition, in a firm as large and complex as JPMorgan Chase, lapses or deficiencies in internal controls may occur from time to time, and there can be no assurance that any such deficiencies will not result in significant deficiencies or material weaknesses in internal controls in the future. For further information, see "Management's report on internal control over financial reporting" on page 186 of JPMorgan Chase's 2012 Annual Report. There was no change in the Firm's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) that occurred during the three months ended September 30 , 2013, that has materially affected, or is reasonably likely to materially affect, the Firm's internal control over financial reporting.

## Part II Other Information

## Item 1 Legal Proceedings

For information that updates the disclosures set forth under Part I, Item 3: Legal Proceedings, in the Firm's 2012 Annual Report on Form 10-K, see the discussion of the Firm's material litigation in Note 23 on pages 201209 of this Form 10-Q.

## Item 1A Risk Factors

For a discussion of certain risk factors affecting the Firm, see Part I, Item 1A: Risk Factors on pages 8-21 of JPMorgan Chase's Annual Report on Form 10-K for the year ended December 31, 2012; and Forward-Looking Statements on page 109 of this Form 10-Q.

## Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended September 30, 2013, there were no shares of common stock of JPMorgan Chase \& Co. issued in transactions exempt from registration under the Securities Act of 1933, pursuant to Section 4(2) thereof.

## Repurchases under the common equity repurchase program

On March 13, 2012, the Board of Directors authorized a $\$ 15.0$ billion common equity (i.e., common stock and warrants) repurchase program. The following table shows the Firm's repurchases of common equity for the three and nine months ended September 30, 2013 and 2012. As of September 30, 2013, $\$ 8.9$ billion (on a trade-date basis) of authorized repurchase capacity remained under the program.

| (in millions) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |  | 2013 |  | 2012 |  |
| Total shares of common stock repurchased |  | 13 |  |  | - |  | 91 |  | 31 |
| Aggregate common stock repurchases | \$ | 698 | \$ |  | - | \$ | 4,499 | \$ | 1,329 |
| Total warrants repurchased |  | - |  |  | - |  | - |  | 18 |
| Aggregate warrant repurchases | \$ | - | \$ |  | - | \$ | - | \$ | 238 |

Pursuant to CCAR, the Firm is authorized to repurchase up to $\$ 6$ billion of common equity between April 1, 2013 and March 31, 2014. Such repurchases are being done pursuant to the $\$ 15.0$ billion common equity repurchase program.

The Firm may, from time-to-time, enter into written trading plans under Rule 10b5-1 of the Securities Exchange Act of 1934 to facilitate repurchases in accordance with the common equity repurchase program. A Rule 10b5-1 repurchase plan allows the Firm to repurchase its equity during periods when it would not otherwise be repurchasing common equity - for example, during internal trading "black-out periods." All purchases under a Rule 10b5-1 plan must be made according to a predefined plan established when the Firm is not aware of material nonpublic information.
The authorization to repurchase common equity will be utilized at management's discretion, and the timing of purchases and the exact amount of common equity that may be repurchased is subject to various factors, including market conditions; legal and regulatory considerations affecting the amount and timing of repurchase activity; the Firm's capital position (taking into account goodwill and intangibles); internal capital generation; and alternative investment opportunities. The repurchase program does not include specific price targets or timetables; may be executed through open market purchases or privately negotiated transactions, or utilizing Rule 10b5-1 programs; and may be suspended at any time.

Shares repurchased, on a settlement-date basis, pursuant to the common equity repurchase program during the nine months ended September 30, 2013, were as follows.

|  | Common stock |  |  | Aggregate repurchases of common equity (in millions)(a) |  | Dollar value of remaining authorized repurchase (in millions)(b) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, 2013 | Total shares of common stock repurchased | Average price paid per share of common stock(a) |  |  |  |  |  |
| First quarter | 53,536,385 | \$ | 48.16 | \$ | 2,578 | \$ | 10,854 |
| Second quarter | 23,433,465 |  | 50.01 |  | 1,172 |  | 9,683 |
| July | 8,009,635 |  | 54.55 |  | 437 |  | 9,246 |
| August | 4,302,639 |  | 54.49 |  | 235 |  | 9,011 |
| September | 1,310,491 |  | 52.20 |  | 68 |  | 8,943 |
| Third quarter | 13,622,765 |  | 54.30 |  | 740 |  | 8,943 |
| Year-to-date | 90,592,615 | \$ | 49.56 | \$ | 4,490 | \$ | 8,943 |

(a) Excludes commissions cost.
(b) The amount authorized by the Board of Directors excludes commissions cost.

## Repurchases under the stock-based incentive plans

Participants in the Firm's stock-based incentive plans may have shares of common stock withheld to cover income taxes. Shares withheld to pay income taxes are repurchased pursuant to the terms of the applicable plan and not under the Firm's repurchase program. Shares repurchased pursuant to these plans during the nine months ended September 30, 2013, were as follows.

| Nine months ended September 30, 2013 | Total shares of common stock repurchased |  | Average price paid per share of common stock |
| :---: | :---: | :---: | :---: |
| First quarter | - | \$ | - |
| Second quarter | 789 |  | 50.12 |
| July | - |  | - |
| August | - |  | - |
| September | 33 |  | 52.52 |
| Third quarter | 33 |  | 52.52 |
| Year-to-date | 822 | \$ | 50.22 |

## Item 3 Defaults Upon Senior Securities

None.
Item 4 Mine Safety Disclosure
Not applicable.

## Item 5 Other Information

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012, which added Section 13(r) to the Securities Exchange Act of 1934, as amended (the "Exchange Act"), an issuer is required to disclose in its annual or quarterly reports, as applicable, whether it or any of its affiliates knowingly engaged in certain activities, transactions or dealings relating to Iran or with individuals or entities designated pursuant to certain Executive Orders. Disclosure is generally required even where the activities, transactions or dealings were conducted in compliance with applicable law.

Carlson Wagonlit Travel ("CWT"), a business travel management firm in which JPMorgan Chase has invested through its merchant banking activities, may be deemed to be an affiliate of the Firm, as that term is defined in Exchange Act Rule 12b-2. CWT has informed the Firm that, during the three month period ended September 30, 2013, it booked approximately 6 flights (of the approximately 15 million transactions it booked during the period) to Iran on Iran Air for passengers. All of such flights originated outside of the United States from countries that permit travel to Iran, and none of such passengers were persons designated under Executive Orders 13224 or 13382 at the time of travel or were employees of foreign governments that are targets of U.S. sanctions. CWT and the Firm believe that this activity is permissible pursuant to certain exemptions from U.S. sanctions for travel-related transactions under the International Emergency Economic Powers Act, as amended. CWT had approximately $\$ 3,000$ in gross revenues attributable to these transactions. CWT has
informed the Firm that it intends to continue to engage in this activity so long as such activity is permitted under U.S. law.

## Item 6 Exhibits

15
31.1
31.2

32
101.INS XBRL
101.SCH XBRL
101.CAL XBRL
101.LAB XBRL
101.PRE XBRL
101.DEF XBRL

Letter re: Unaudited Interim Financial Information(a)
Certification(a)
Certification(a)
Certification Pursuant to Section 906 of the SarbanesOxley Act of 2002(b)
Instance Document(a)(c)
Taxonomy Extension Schema Document ${ }^{(a)}$
Taxonomy Extension Calculation Linkbase Document(a)
Taxonomy Extension Label Linkbase Document(a)
Taxonomy Extension Presentation Linkbase Document(a)
Taxonomy Extension Definition Linkbase Document(a)
(a) Filed herewith.
(b) Furnished herewith. This exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that Section. Such exhibit shall not be deemed incorporated into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.
(c) Pursuant to Rule 405 of Regulation S-T, includes the following financial information included in the Firm's Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, formatted in XBRL (eXtensible Business Reporting Language) interactive data files: (i) the Consolidated statements of income (unaudited) for the three and nine months ended September 30, 2013 and 2012, (ii) the Consolidated statements of comprehensive income (unaudited) for the three and nine months ended September 30, 2013 and 2012, (iii) the Consolidated balance sheets (unaudited) as of September 30, 2013, and December 31, 2012, (iv) the Consolidated statements of changes in stockholders' equity (unaudited) for the nine months ended September 30, 2013 and 2012, (v) the Consolidated statements of cash flows (unaudited) for the nine months ended September 30, 2013 and 2012, and (vi) the Notes to Consolidated Financial Statements (unaudited).

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

JPMorgan Chase \& Co.
(Registrant)

By: $\frac{\text { /s/ Mark W. O’Donovan }}{\text { Mark W. O’Donovan }}$| Managing Director and Corporate Controller |
| :---: |
| (Principal Accounting Officer) |

## Exhibit No.

Certification

Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of $2002 \dagger$
101.INS
101.SCH
101.CAL
101.LAB
101.PRE
101.DEF
$\dagger$
Letter re: Unaudited Interim Financial Information

Certification

XBRL Instance Document
XBRL Taxonomy Extension Schema Document
XBRL Taxonomy Extension Calculation Linkbase Document
XBRL Taxonomy Extension Label Linkbase Document
XBRL Taxonomy Extension Presentation Linkbase Document
XBRL Taxonomy Extension Definition Linkbase Document

This exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act
of 1934, or otherwise subject to the liability of that Section. Such exhibit shall not be deemed incorporated into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

## Exhibit 15

## pwe

November 1, 2013

Securities and Exchange Commission 100 F Street, N.E.
Washington, DC 20549

Re: JPMorgan Chase \& Co.
Registration Statements on Form S-3
(No. 333-177923)
(No. 333-191692)
Registration Statements on Form S-8
(No. 333-185584)
(No. 333-185582)
(No. 333-185581)
(No. 333-175681) (No. 333-158325) (No. 333-150208) (No. 333-145108) (No. 333-142109) (No. 333-125827) (No. 333-112967)
(No. 333-64476) (No. 333-47350)
(No. 333-31666) (No. 333-31634) (No. 333-73119)

Commissioners:

We are aware that our report dated November 1, 2013 on our review of the consolidated balance sheet of JPMorgan Chase \& Co. and its subsidiaries (the "Firm") as of September 30, 2013, and the related consolidated statements of income and comprehensive income for the three-month and nine-month periods ended September 30, 2013 and September 30, 2012, and the consolidated statements of changes in stockholders' equity and cash flows for the nine-month periods ended September 30, 2013 and September 30, 2012, included in the Firm's Quarterly Report on Form 10-Q for the quarter ended September 30, 2013 is incorporated by reference in the registration statements referred to above. Pursuant to Rule 436(c) under the Securities Act of 1933, such report should not be considered a part of such registration statements, and is not a report within the meaning of Sections 7 and 11 of that Act.

Very truly yours,

## Pricewatnhowalivopus LLP

## Exhibit 31.1

JPMorgan Chase \& Co.

## CERTIFICATION

## I, James Dimon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of JPMorgan Chase \& Co.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal controls over financial reporting, or caused such internal controls over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 1, 2013
/s/ James Dimon
James Dimon
Chairman and Chief Executive Officer

## Exhibit 31.2

JPMorgan Chase \& Co.

## CERTIFICATION

## I, Marianne Lake, certify that:

1. I have reviewed this quarterly report on Form 10-Q of JPMorgan Chase \& Co.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal controls over financial reporting, or caused such internal controls over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 1, 2013

## /s/ Marianne Lake

Marianne Lake
Executive Vice President and Chief Financial Officer

## Exhibit 32

JPMorgan Chase \& Co.

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of JPMorgan Chase \& Co. on Form 10-Q for the period ended September 30, 2013 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of JPMorgan Chase \& Co., certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of JPMorgan Chase \& Co.
Date: November 1, $2013 \quad$ By: /s/ James Dimon

Marianne Lake
Executive Vice President and Chief Financial Officer

This certification accompanies this Form 10-Q and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that Section.

A signed original of this written statement required by Section 906 has been provided to, and will be retained by, JPMorgan Chase \& Co. and furnished to the Securities and Exchange Commission or its staff upon request.


[^0]:    (a) On May 21, 2013, the Board of Directors of JPMorgan Chase increased the Firm's quarterly common stock dividend from $\$ 0.30$ to $\$ 0.38$ per share.
    
    discussion of these measures, see Explanation and Reconciliation of the Firm's Use of Non-GAAP Financial Measures on pages 16-18 of this Form 10-Q.
    (c) Share price shown for JPMorgan Chase's common stock is from the New York Stock Exchange. JPMorgan Chase's common stock is also listed and traded on the London Stock Exchange and the Tokyo Stock Exchange.

[^1]:     effective January 1, 2013.

[^2]:    CPR: Constant prepayment rate.

[^3]:     business or by the Firm as a whole.
     Equity to CCB, effective January 1, 2013
     reconciling items to arrive at the Firm's reported U.S. GAAP results.

