## Form 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF

THE SECURITIES EXCHANGE ACT OF 1934

## THE CHASE MANHATTAN CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

270 Park Avenue, New York, NY (Address of principal executive offices)

13-2624428
(I.R.S. Employer Identification No.)

Registrant's telephone number, including area code (212) 270-6000

## Item 5. Other Events

The Chase Manhattan Corporation ("Chase") announced on July 21, 1999 operating diluted earnings per share of $\$ 1.55$ in the second quarter of 1999 , up 28 percent from $\$ 1.21$ per share in the second quarter of 1998. Reported diluted earnings per share were $\$ 1.60$ in the 1999 second quarter, up 33 percent from $\$ 1.20$ in the second quarter of 1998. For the first six months of 1999 operating diluted earnings per share were $\$ 2.87$, up from $\$ 2.38$ per share for the first six months of 1998, and reported diluted earnings per share were $\$ 2.92$, up from $\$ 2.00$ per share for the first six months of 1998. Operating results (revenues and earnings) exclude the impact of credit card securitizations, restructuring costs and special items.

A copy of Chase's earnings press release is attached as an exhibit hereto. That press release may contain statements that are forward looking within the meaning of the Private Securities Litigation Act of 1995. Such statements are subject to risks and uncertainties and Chase's actual results may differ materially from those set forth in such forward looking statements. Reference is made to Chase's reports filed with the Securities and Exchange Commission, in particular Chase's Annual Report on Form 10-K for the year ended December 31, 1998, for a discussion of factors that may cause such differences to occur.
99.1

Description
Press Release - 1999 Second Quarter Earnings.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE CHASE MANHATTAN CORPORATION (Registrant)
by /s/JOSEPH L. SCLAFANI
Joseph L. Sclafani Executive Vice President and Controller [Principal Accounting Officer]

## EXHIBIT INDEX

## Exhibit Number

## Description

Press Release - 1999 Second Quarter Earnings

6

The Chase Manhattan Corporation
270 Park Avenue
New York, NY 10017-2070
\{Chase Letterhead\}
News Release

## Chase Reports Record 1999 Second Quarter Results

 Operating EPS Rises 28 PercentNew York, July 21, 1999 -- The Chase Manhattan Corporation (NYSE:CMB) today announced operating diluted earnings per share of $\$ 1.55$ in the second quarter of 1999, up 28 percent from $\$ 1.21$ in the second quarter of 1998. Including non-operating items, reported diluted earnings per share were $\$ 1.60$ in the 1999 second quarter, up 33 percent from $\$ 1.20$ in the second quarter of 1998 . For the first six months of 1999 operating diluted earnings per share rose to $\$ 2.87$, up 21 percent from $\$ 2.38$ for the first six months of 1998, and reported diluted earnings per share were $\$ 2.92$, up 46 percent from $\$ 2.00$ for the first six months of 1998.

Operating earnings in the 1999 second quarter were $\$ 1.351$ billion, up 25 percent from $\$ 1.079$ billion in the 1998 second quarter. Operating earnings in the first six months of 1999 were $\$ 2.524$ billion, up 18 percent from $\$ 2.132$ billion in the first half of 1998. Reported net income in the 1999 second quarter was $\$ 1.393$ billion, and reported net income in the first six months of 1999 was $\$ 2.566$ billion.

Second Quarter Financial Highlights

## Operating revenues increased by $13 \%$

Operating earnings per share rose 28\%
Return on common stockholders' equity was $24 \%$ with Shareholder Value Added (SVA) up 58\%

Common stock repurchases were $\$ 968$ million, on a net basis, while the Tier 1 capital ratio remained above Chase's target at 8.4\%
"Chase had a terrific second quarter," said William B. Harrison, Jr., president and chief executive officer. "Each of our businesses - Global Banking, National Consumer Services and Global Services - posted double-digit revenue growth and more than 20 percent growth in earnings. Our performance clearly demonstrates that the Chase franchise is delivering on its growth potential."

| Investor contact: | John Borden | $212-270-7318$ |
| :--- | :--- | :--- |
| Press contacts: | Jim Finn | $212-270-7438$ |
|  | John Meyers | $212-270-7454$ |

Financial Performance

| THE CHASE MANHATTAN CORP | Second Quarter |  |  | Six Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | 1999 | O(U)1998 | \% | 1999 | 0(U)1998 | \% |
| Operating Revenues | \$5,696 | \$655 | 13\% | \$11, 109 | \$1,165 | 12\% |
| Cash Operating Earnings | 1,427 | 284 | 25 | 2,673 | 416 | 18 |
| Shareholder Value Added | 696 | 256 | 58 | 1,197 | 329 | 38 |
| Cash Return on Common Equity | 25.7\% | 430bp | -- | 23.8\% | 230bp | -- |

Line of Business Results
GLOBAL BANK Second Quarter Six Months

| (dollars in millions) | 1999 | O(U)1998 | \% | 1999 | O(U)1998 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues | \$2,722 | \$313 | 13\% | \$5,296 | \$528 | 11\% |
| Cash Operating Earnings | 940 | 160 | 21 | 1,787 | 239 | 15 |
| Shareholder Value Added | 491 | 150 | 44 | 889 | 221 | 33 |
| Cash Return on Common Equity | 27.5\% | 410bp | -- | 26.2\% | 290bp | - - |

Cash operating earnings in the Global Bank increased 21 percent over the prior-year quarter to $\$ 940$ million. Operating revenues of $\$ 2.72$ billion were 13 percent higher than in the 1998 second quarter. Shareholder value added increased 44 percent in the quarter to $\$ 491$ million, up 33 percent for the first six months.

Total trading revenues were $\$ 733$ million, up 45 percent over the prior-year quarter and 12 percent lower than in the 1999 first quarter. Results reflect strong performance across the full range of trading products.

Investment banking fees were $\$ 585$ million in the 1999 second quarter, up 34 percent from its previous record of $\$ 438$ million in the second quarter of 1998 (and 85 percent higher than the first quarter results). The results reflect continued growth in market share in mergers and acquisitions advisory, corporate bond underwriting, and loan syndications. For the first half of 1999 in the U.S., Chase ranked \#1 in loan syndications, \#3 in both high yield and investment grade corporate debt securities, and \#8 in M\&A.

Private equity-related gains in the 1999 second quarter were $\$ 513$ million, 39 percent higher than in the 1998 second quarter and 58 percent higher than the 1999 first quarter, reflecting gains on investments in several companies which had initial public offerings.

| GLOBAL SERVICES | Second Quarter |  |  | Six Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | 1999 | O(U)1998 | \% | 1999 | O(U)1998 | \% |
| Operating Revenues | \$777 | \$93 | 14\% | \$1,505 | \$154 | 11\% |
| Cash Operating Earnings | 140 | 25 | 22 | 252 | 21 | 9 |
| Shareholder Value Added | 47 | (2) | (4) | 65 | (32) | (33) |
| Cash Return on Common Equity | 19.8\% | (310bp) | -- | 17.7\% | (520bp) |  |

Cash operating earnings for Global Services increased 22 percent over the prior-year quarter to $\$ 140$ million. Operating revenues were $\$ 777$ million, a 14 percent increase over the prior-year quarter, reflecting acquisitions completed in 1998 and internally generated growth in investor services and structured finance activities. These increases were offset partially by a decline in excess deposit balances in cash management services. Shareholder value added decreased four percent, reflecting the increase in capital associated with the 1998 acquisitions.

As compared with first quarter 1999, cash operating earnings were up 25 percent, reflecting an increase in revenues of seven percent while expenses remained flat. Shareholder value added increased from $\$ 18$ million in the first quarter of 1999, to $\$ 47$ million in the second quarter.

| NATIONAL CONSUMER SERVICES | Second Quarter |  |  | Six Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | 1999 | O(U)1998 | \% | 1999 | O(U)1998 | \% |
| Operating Revenues | \$2, 209 | \$211 | 11\% | \$4, 366 | \$442 | 11\% |
| Cash Operating Earnings | 361 | 74 | 26 | 707 | 136 | 24 |
| Shareholder Value Added | 144 | 76 | 112 | 276 | 140 | 103 |
| Cash Return on Common Equity | 21.8\% | 470bp | -- | 21.5\% | 430bp | -- |

Cash operating earnings in National Consumer Services rose 26 percent from the prior-year quarter to $\$ 361$ million. Operating revenues of $\$ 2.21$ billion were 11 percent higher. Shareholder value added increased 112 percent in the quarter to $\$ 144$ million, and up 103 percent for the first six months.

Operating revenues from cardmember services were $\$ 1.0$ billion, a five percent increase from second quarter 1998 levels and cash operating earnings rose 15 percent. These results reflect increased card usage, pricing initiatives and improved credit quality, partly offset by higher marketing costs.

Home finance revenues increased to $\$ 291$ million, a 19 percent increase from second quarter 1998, and cash operating earnings rose 21 percent as a result of growth in originations and servicing.

Regional consumer banking revenues were $\$ 593$ million, up nine percent over the prior-year second quarter, and cash operating earnings rose 19 percent. Results reflect higher deposit and managed funds levels coupled with growth in consumer banking fees and strong expense discipline.

Revenues from diversified consumer services were $\$ 292$ million, up 35 percent over the 1998 second quarter, and cash operating earnings rose 145 percent over the prior-year quarter reflecting growth in originations in auto finance and higher levels of customer activity through Brown \& Company, Chase's discount brokerage firm. In the past year, Brown \& Company has tripled its average trades per day to 35,000, two-thirds of which are now on-line.

## Additional Financial Information

Total operating noninterest expenses were $\$ 2.97$ billion in the second quarter of 1999, nine percent above the same 1998 quarter, reflecting technology-related costs, incentive costs tied to higher market-sensitive revenues and a change in the long term compensation program of the Global Bank. Expenses rose one percent compared with first quarter 1999, entirely due to incentive compensation associated with higher market-sensitive revenues.

On a managed basis, including securitizations, credit costs were $\$ 637$ million in the second quarter of 1999, down from $\$ 655$ million in the first quarter of 1999 and compared with $\$ 616$ million in the second quarter of 1998. Nonperforming assets at June 30, 1999 were $\$ 1.63$ billion compared with $\$ 1.67$ billion at March 31, 1999, and $\$ 1.37$ billion at June 30, 1998. Net commercial charge-offs in the second quarter of 1999 were $\$ 86$ million, compared to $\$ 87$ million in the first quarter of 1999 and $\$ 72$ million in the second quarter of 1998.

Total assets at June 30, 1999 were $\$ 357$ billion compared with $\$ 361$ billion at March 31, 1999, and $\$ 367$ billion at June 30, 1998. Estimated risk-weighted assets increased to $\$ 291$ billion from $\$ 287$ billion at March 31, 1999, $\$ 289$ billion at Dec. 31, 1998, and $\$ 286$ billion one year ago. While the company repurchased approximately $\$ 968$ million, net, in common stock during the quarter, the estimated Tier 1 capital ratio remained at 8.4 percent, the same level as at March 31, 1999. Chase's target range for Tier 1 capital is 8 to 8.25 percent.

Operating results (revenues, expenses and earnings) exclude the impact of credit card securitizations, restructuring costs and special items. In the second quarter of 1999, special items included a $\$ 61$ million (after tax) gain on the sale of One New York Plaza, a $\$ 46$ million (after tax) gain on the sale of branches in Beaumont, Texas, and a $\$ 65$ million (after tax) special contribution to The Chase Manhattan Foundation. The 1998 second quarter included merger-related restructuring costs of $\$ 5$ million (after tax).

Chase's news releases and quarterly financial results are available on the Internet at www.chase.com

OPERATING BASIS (a)
Operating Revenue
Operating Noninterest Expense
Credit Costs (b)
Operating Earnings
Operating Earnings Per Common Share:
Basic
Diluted
Cash Operating Earnings
Cash Operating Earnings Per Common Share - Diluted
Shareholder Value Added (SVA)

| Second Quarter |  |  | Over/(Under) |  | Six Months |  | Over/(Under |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1999 |  | 1998 | 1998 |  | 1999 |  | 1998 | 1998 |
| \$ 5,696 | \$ | 5,041 | 13\% | \$ | 11,109 |  | \$ 9,944 | 12\% |
| 2,965 |  | 2,712 | 9\% |  | 5,905 |  | 5,328 | 11\% |
| 637 |  | 616 | 3\% |  | 1,292 |  | 1,232 | 5\% |
| \$ 1,351 |  | 1,079 | 25\% |  | \$ 2,524 |  | \$ 2,132 | 18\% |
| \$ 1.60 |  | \$ 1.24 | 29\% |  | \$ 2.97 |  | \$ 2.45 | 21\% |
| 1.55 |  | 1.21 | 28\% |  | 2.87 |  | 2.38 | 21\% |
| \$ 1, 427 | \$ | 1,143 | 25\% |  | \$ 2,673 |  | \$ 2, 257 | 18\% |
| 1.64 |  | 1.28 | 28\% |  | 3.04 |  | 2.52 | 21\% |
| 696 |  | 440 | 58\% |  | 1,197 |  | 868 | 38\% |
| 1.43\% |  | 1.10\% |  |  | 1.33\% |  | 1.09\% |  |
| 24.3 |  | 20.2 |  |  | 22.5 |  | 20.3 |  |
| 26 |  | 29 |  |  | 28 |  | 30 |  |
| 52 |  | 54 |  |  | 53 |  | 53 |  |
|  |  |  |  |  | $\begin{aligned} & 191,985 \\ & 373,812 \end{aligned}$ | $\begin{array}{r} \$ 18 \\ 38 \end{array}$ | $\begin{aligned} & 186,924 \\ & 385,214 \end{aligned}$ | $\begin{gathered} 3 \% \\ (3 \%) \end{gathered}$ |

Selected Balance Sheet Items at Period End: (e)
Managed Loans
Total Managed Assets
Operating Performance Ratios:
Return on Average Managed Assets (c)
Return on Average Common Equity (c)
Common Dividend Payout Ratio
Efficiency Ratio (d)

373, 812
385, 214
(3\%)

## AS REPORTED BASIS

## Revenue

Noninterest Expense (Excluding Restructuring Costs)
Restructuring Costs
Provision for Loan Losses
Net Income

| 5,616 | $\$ 4,714$ |
| ---: | ---: |
| 3,068 | 2,714 |
| -- | 8 |
| 388 | 328 |
| $\$ 1,393$ | $\$ 1,074$ |

$18 \%$
$13 \%$
NM
$18 \%$
$30 \%$
$\$ 10,760$
6,013
--
769

9,378
5,33
5

1,
334
529
660
660
1.799
\$ 2,566
\$ 1,799
Net Income Per Common Share:
Basic
Diluted
Cash Dividends Declared
Share Price at Period End
Book Value at Period End


| $\$ 1.65$ | $\$ 1.2$ |
| ---: | ---: |
| 1.60 | 1.2 |
| 0.41 | 0.3 |
| 86.50 | 75.5 |
| 26.04 | 25.1 |

33\% \$
\$3.02
\$ 2.06

## 15\% <br> $\qquad$ NM NM 17\%

 $17 \%$$43 \%$

Common Shares Outstanding:
Average Common Shares:
Basic
Diluted

| 832.9 | 848.8 | $(2 \%)$ | 838.2 | 846.8 | $(1 \%)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 861.3 | 875.5 | $(2 \%)$ | 866.6 | 871.5 | $(1 \%)$ |
| 832.5 | 852.9 | $(2 \%)$ | 832.5 | 852.9 | $(2 \%)$ |
|  |  |  |  |  |  |
| $1.55 \%$ | $1.15 \%$ |  | $1.42 \%$ | $0.97 \%$ |  |
| 25.1 | 20.1 |  | 22.8 | 17.0 |  |

Return on Average Total Assets (c)
1.55\% 1.15\%
22.8
17.0

| $\$ 175,041$ | $\$ 168,705$ | $4 \%$ |
| ---: | ---: | :---: |
| 356,868 | 366,995 | $(3 \%)$ |
| 209,502 | 207,091 | $1 \%$ |
| 22,708 | 22,610 | -- |

Capital Ratios:
Tier I Capital Ratio
Total Capital Ratio
Tier I Leverage
Full-Time Equivalent Employees

| $8.4 \%$ | (f) | $8.2 \%$ |
| ---: | ---: | ---: |
| 12.0 | (f) | 11.9 |
| 6.8 | (f) | 6.3 |

73,405 70,693
(a) Excludes the impact of credit card securitizations, restructuring costs and special items. For a reconciliation of Reported Results as shown on the Consolidated Statement of Income to results on an Operating Basis see pages 10 and 11. (b) Includes provision for loan losses, foreclosed property expense and credit costs related to the securitized credit card portfolio. (c) Based on annualized amounts. (d) Noninterest expense as a percentage of the total of net interest income and noninterest revenue (excluding restructuring costs,foreclosed property expense, special items and costs associated with the REIT). (e) Excludes the impact of credit card securitizations. (f) Estimated Certain amounts throughout the financial tables have been reclassified to conform to the current presentation. NM Not meaningful Unaudited

# THE CHASE MANHATTAN CORPORATION 

Lines of Business Results
(in millions, except ratios)

| Global Bank |  |  |  | National Consumer Services |  |  |  | Global Services |  | Total (a) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Second Quarter | 1999 | 1999 |  |  |  |  | 1999 | 1999 |  |  |  |  |
|  |  | Over/(Under) | ) 1998 | Over/(Under) 1998 |  |  |  | Over/(Under) 1998 |  | Over/(Under) 1998 |  |  |
| Operating Revenue | \$ 2,722 | \$ 313 | 13\% | \$ 2,209 | \$ 211 | 11\% | \$ 777 | \$ 93 | 14\% | \$ 5,696 | \$ 655 | 13\% |
| Cash Operating Earnings | 940 | 160 | 21 | 361 | 74 | 26 | 140 | 25 | 22 | 1,427 | 284 | 25 |
| Average Common Equity | 13,543 | 427 | 3 | 6,542 | (14) | - | 2,782 | 807 | 41 | 21,986 | 1,032 | 5 |
| Average Managed Assets (b) | 240,536 | $(25,304)$ | (10) | 114,989 | 8,518 | 8 | 15,437 | 2,673 | 21 | 378,736 | $(13,538)$ | (3) |
| Shareholder Value Added (SVA) | ) 491 | 150 | 44 | 144 | 76 | 112 | 47 | (2) | (4) | 696 | 256 | 58 |
| Cash Return on Common Equity | 27.5\% |  | 410bp | 21.8\% |  | 470bp | 19.8\% |  | (310) bp | 25.7\% |  | 430bp |
| Cash Efficiency Ratio | 43 |  | (200) | 49 |  | (100) | 72 |  | (100) | 51 |  | (100) |

GLOBAL BANK
KEY FINANCIAL MEASURES

| Second Quarter 1999 |  |  | Over/(Under) 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues | Cash Operating Earnings | Cash Efficiency Ratio | Operating Revenues | Cash <br> Operating Earnings | Cash Efficiency Ratio |
| \$ 993 | \$ 333 | 48\% | 19\% | 37\% | (500) bp |
| 467 | 128 | 57 | 18 | 22 | 200 |
| 375 | 123 | 33 | (2) | - | 300 |
| 454 | 267 | 8 | 32 | 33 | (100) |
| 221 | 42 | 68 | - | (19) | 800 |
| 247 | 59 | 55 | 4 | 9 | 100 |
| (35) | (12) | NM | NM | NM | NM |
| \$ 2,722 | \$ 940 | 43\% | 13\% | 21\% | (200) bp |

NATIONAL CONSUMER SERVICES
KEY FINANCIAL MEASURES


Note: SVA is Chase's primary measure of business unit performance. SVA represents operating earnings excluding the amortization of goodwill and certain intangibles (i.e., cash operating earnings), less preferred dividends and an explicit charge for allocated capital. Additional refinements were made to the methodology for the allocation of capital to businesses. Prior periods have been restated to reflect these changes. (a) Total column includes the non-global services portion of Chase Technology Solutions, Chase's Global Asset Management
and Mutual Funds business, corporate staff areas, special items and the net effect of management accounting policies. Total column includes the non-global services portion of Chase Technology Solutions, Chase's Global Asset Management
and Mutual Funds business, corporate staff areas, special items and the net effect of management accounting policies.
Chase Cardmember Services Regional Consumer Banking Chase Home Finance Diversified Consumer Services Other NCS

Totals
(b) Excludes the impact of credit card securitizations.

NM - Not meaningful
bp - basis points
Unaudited

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THE CHASE MANHATTAN CORPORATION
Lines of Business Results
``` (in millions, except ratios)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{3}{|c|}{Global Bank} & \multicolumn{4}{|l|}{National Consumer Services} & Glob & Servic & \multicolumn{3}{|l|}{Total (a)} \\
\hline \multirow[t]{2}{*}{Six Months} & \multirow[t]{2}{*}{1999} & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Over/(Under) 1998}} & \multicolumn{3}{|l|}{\multirow[b]{2}{*}{Over/(Under) 1998}} & \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Over/(Under) 1998}} & \multicolumn{3}{|l|}{1999} \\
\hline & & & & & & & & & & & ver / (Und & ) 1998 \\
\hline Operating Revenue & \$ 5, 296 & \$ 528 & 11\% & \$ 4, 366 & \$ 442 & 11\% & \$ 1,505 & \$ 154 & 11\% & \$ 11, 109 & \$ 1,165 & 12\% \\
\hline Cash Operating Earnings & 1,787 & 239 & 15 & 707 & 136 & 24 & 252 & 21 & 9 & 2,673 & 416 & 18 \\
\hline Average Common Equity & 13,604 & 475 & 4 & 6,525 & 37 & 1 & 2,823 & 832 & 42 & 22,337 & 1,685 & 8 \\
\hline Average Managed Assets (b) & 244,057 & \((24,653)\) & (9) & 113,542 & 7,783 & 7 & 15,670 & 2,899 & 23 & 381, 803 & \((11,757)\) & (3) \\
\hline Shareholder Value Added (SVA) & 889 & 221 & 33 & 276 & 140 & 103 & 65 & (32) & (33) & 1,197 & 329 & 38 \\
\hline Cash Return on Common Equity & 26. \(2 \%\) & & 290bp & 21.5 & & 430bp & 17.7\% & & (520) bp & 23.8\% & & 230bp \\
\hline Cash Efficiency Ratio & 44 & & (100) & 49 & & (100) & 74 & & 200 & 52 & & - \\
\hline
\end{tabular}

GLOBAL BANK
KEY FINANCIAL MEASURES
Six Months 1999


Global Markets
Global Investment Banking
Corporate Lending
Chase Capital Partners
Global Private Bank
Middle Markets
Other Global Bank
Totals

\section*{NATIONAL CONSUMER SERVICES}

KEY FINANCIAL MEASURES

 of goodwill and certain intangibles (i.e., cash operating earnings), less preferred dividends and an explicit charge for allocated capital. Additional refinements were made to the methodology for the allocation of capital to businesses. Prior periods have been restated to reflect these changes.
 and Mutual Funds business, corporate staff areas, special items and the net effect of management accounting policies.
(b) Excludes the impact of credit card securitizations

NM - Not meaningful
bp - basis points
Unaudited
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{Second Quarter} & \multicolumn{3}{|l|}{\%} & \[
\begin{aligned}
& \text { \% } \\
& \text { Over/(Under) }
\end{aligned}
\] \\
\hline & 1999 & 1998 & 1998 & 1999 & 1998 & 1998 \\
\hline \multicolumn{7}{|l|}{INTEREST INCOME} \\
\hline Loans & \$ 3,165 & \$ 3,316 & & \$ 6,374 & \$ 6,721 & \\
\hline Securities & 747 & 889 & & 1,582 & 1,778 & \\
\hline Trading Assets & 411 & 716 & & 829 & 1,392 & \\
\hline \multicolumn{7}{|l|}{Federal Funds Sold and Securities} \\
\hline Purchased Under Resale Agreements & 389 & 554 & & 770 & 1,225 & \\
\hline Deposits with Banks & 161 & 148 & & 345 & 300 & \\
\hline Total Interest Income & 4,873 & 5,623 & & 9,900 & 11,416 & \\
\hline \multicolumn{7}{|l|}{INTEREST EXPENSE} \\
\hline Deposits & 1,558 & 1,784 & & 3,156 & 3,599 & \\
\hline Short-Term and Other Borrowings & 851 & 1,478 & & 1,765 & 2,987 & \\
\hline Long-Term Debt & 319 & 325 & & 630 & 630 & \\
\hline Total Interest Expense & 2,728 & 3,587 & & 5,551 & 7,216 & \\
\hline NET INTEREST INCOME & 2,145 & 2,036 & 5\% & 4,349 & 4,200 & 4\% \\
\hline Provision for Loan Losses & 388 & 328 & 18\% & 769 & 660 & 17\% \\
\hline \multicolumn{7}{|l|}{NET INTEREST INCOME} \\
\hline AFTER PROVISION FOR LOAN LOSSES & 1,757 & 1,708 & 3\% & 3,580 & 3,540 & 1\% \\
\hline \multicolumn{7}{|l|}{NONINTEREST REVENUE} \\
\hline Investment Banking Fees & 585 & 438 & 34\% & 902 & 799 & 13\% \\
\hline Trust, Custody and Investment Management Fees & 461 & 383 & 20\% & 875 & 731 & 20\% \\
\hline Credit Card Revenue & 438 & 365 & 20\% & 817 & 665 & 23\% \\
\hline Fees for Other Financial Services & 587 & 509 & 15\% & 1,140 & 1,019 & 12\% \\
\hline Trading Revenue & 526 & 323 & 63\% & 1,144 & 791 & 45\% \\
\hline Securities Gains & 5 & 98 & (95\%) & 161 & 181 & (11\%) \\
\hline Private Equity Gains & 513 & 370 & 39\% & 838 & 663 & 26\% \\
\hline Other Revenue & 356 & 233 & 53\% & 534 & 329 & 62\% \\
\hline Total Noninterest Revenue & 3,471 & 2,719 & 28\% & 6,411 & 5,178 & 24\% \\
\hline \multicolumn{7}{|l|}{NONINTEREST EXPENSE} \\
\hline Salaries & 1,416 & 1,270 & 11\% & 2,800 & 2,524 & 11\% \\
\hline Employee Benefits & 238 & 215 & 11\% & 493 & 439 & 12\% \\
\hline Occupancy Expense & 206 & 191 & 8\% & 424 & 380 & 12\% \\
\hline Equipment Expense & 239 & 212 & 13\% & 482 & 421 & 14\% \\
\hline Other Expense & 969 & 826 & 17\% & 1,814 & 1,570 & 16\% \\
\hline Total Noninterest Expense Before Restructuring Costs & 3,068 & 2,714 & 13\% & 6,013 & 5,334 & 13\% \\
\hline Restructuring Costs & -- & 8 & NM & -- & 529 & NM \\
\hline Total Noninterest Expense & 3,068 & 2,722 & 13\% & 6,013 & 5,863 & 3\% \\
\hline INCOME BEFORE INCOME TAX EXPENSE & 2,160 & 1,705 & 27\% & 3,978 & 2,855 & 39\% \\
\hline Income Tax Expense & 767 & 631 & 22\% & 1,412 & 1,056 & 34\% \\
\hline NET INCOME & ======== & ====== & 30\% & ======= & =======
\$ 1,799 & 43\% \\
\hline & ======== & & & ====== & & \\
\hline NET INCOME APPLICABLE TO COMMON STOCK & = \$ 1 , 375 & \(\$ 1,050\)
\(=====\) & 31\% & \[
\begin{aligned}
& \$ 2,530 \\
& ========
\end{aligned}
\] & \[
\begin{aligned}
& \$ 1,741 \\
& =======
\end{aligned}
\] & 45\% \\
\hline \multicolumn{7}{|l|}{NET INCOME PER COMMON SHARE:} \\
\hline Basic & \$ 1.65 & \$ 1.24 & 33\% & \$ 3.02 & \$ 2.06 & 47\% \\
\hline Diluted & \$ 1.60 & \$ 1.20 & 33\% & \$ 2.92 & \$ 2.00 & 46\% \\
\hline
\end{tabular}

\footnotetext{
NM - Not meaningful
}

Unaudited

THE CHASE MANHATTAN CORPORATION
NONINTEREST REVENUE AND NONINTEREST EXPENSE DETAIL
(in millions)


NONINTEREST EXPENSE

(a) Excludes certain insurance fees related to credit cards and mortgage products, which are included in those revenue captions.
(b) Includes net interest income attributable to trading activities.
(c) Includes a \(\$ 95\) million gain on the sale of One New York Plaza and a \(\$ 71\) million gain on the sale of branches in Beaumont, Texas.
(d) Includes REIT minority interest of \(\$ 11\) million in each quarter. (e) Represents a \(\$ 100\) million special contribution to The Chase Manhattan Foundation. NM - Not meaningful Unaudited

\section*{THE CHASE MANHATTAN CORPORATION} OPERATING INCOME RECONCILIATION
(in millions, except per share data)
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|c|}{SECOND QUARTER 1999} \\
\hline & \begin{tabular}{l}
REPORTED \\
RESULTS (a)
\end{tabular} & \[
\begin{gathered}
\text { CREDIT } \\
\operatorname{cosTS}(\mathrm{b})
\end{gathered}
\] & \[
\begin{aligned}
& \text { CREDIT } \\
& \text { CARD (c) }
\end{aligned}
\] & \begin{tabular}{l}
SPECIAL \\
ITEMS (d)
\end{tabular} & OPERATING BASIS \\
\hline \multicolumn{6}{|l|}{EARNINGS \({ }^{\text {a }}\)} \\
\hline Market-Sensitive Revenue & \$ 1,836 & \$ - & \$ - & \$ & \$ 1,836 \\
\hline Less Market-Sensitive Revenue & 3,780 & - & 246 & (166) & 3,860 \\
\hline Total Revenue & 5,616 & - & 246 & (166) & 5,696 \\
\hline Noninterest Expense & 3,068 & (3) & - & (100) & 2,965 \\
\hline Operating Margin & 2,548 & 3 & 246 & (66) & 2,731 \\
\hline Credit Costs & 388 & 3 & 246 & - & 637 \\
\hline Income Before Restructuring Costs & 2,160 & - & - & (66) & 2,094 \\
\hline Restructuring Costs & - & - & - & - & - \\
\hline Income Before Income Tax Expense & 2,160 & - & - & (66) & 2,094 \\
\hline Tax Expense & 767 & - & - & (24) & 743 \\
\hline Net Income & \$ 1,393 & \$ - & \$ - & \$ (42) & \$ 1, 351 \\
\hline \multicolumn{6}{|l|}{NET INCOME PER COMMON SHARE} \\
\hline Basic & \$ 1.65 & & & & \$ 1.60 \\
\hline Diluted & \$ 1.60 & & & & \$ 1.55 \\
\hline \multicolumn{6}{|c|}{SECOND QUARTER 1998} \\
\hline & REPORTED RESULTS (a) & \[
\begin{aligned}
& \text { CREDIT } \\
& \text { COSTS (b) }
\end{aligned}
\] & \[
\begin{aligned}
& \text { CREDIT } \\
& \text { CARD (c) }
\end{aligned}
\] & SPECIAL ITEMS (d) & OPERATING BASIS \\
\hline \multicolumn{6}{|l|}{EARNINGS} \\
\hline Market-Sensitive Revenue & \$ 1,413 & \$ - & \$ - & & \$ 1,413 \\
\hline Less Market-Sensitive Revenue & 3,342 & - & 286 & - & 3,628 \\
\hline Total Revenue & 4,755 & - & 286 & - & 5,041 \\
\hline Noninterest Expense & 2,714 & (2) & - & - & 2,712 \\
\hline Operating Margin & 2,041 & 2 & 286 & - & 2,329 \\
\hline Credit Costs & 328 & 2 & 286 & - & 616 \\
\hline Income Before Restructuring Costs & 1,713 & - & - & - & 1,713 \\
\hline Restructuring Costs & 8 & - & - & (8) & - \\
\hline Income Before Income Tax Expense & 1,705 & - & - & 8 & 1,713 \\
\hline Tax Expense & 631 & - & - & 3 & 634 \\
\hline Net Income & \$ 1, 074 & \$ - & \$ - & \$ 5 & \$ 1,079 \\
\hline \multicolumn{6}{|l|}{NET INCOME PER COMMON SHARE} \\
\hline Basic & \$ 1.24 & & & & \$ 1.24 \\
\hline Diluted & \$ 1.20 & & & & \$ 1.21 \\
\hline
\end{tabular}

Note: Charge-offs for risk management instruments, previously included in credit costs, are now netted against trading revenue. All prior periods have been restated.
(a) Represent amounts shown in Chase's financial statements, except that revenues are categorized between market-sensitive revenue and less market-sensitive revenue, and restructuring costs have been separately displayed. Market-sensitive revenue includes investment banking fees, trading-related revenue (including trading-related net interest income), securities gains and private equity gains. (b) For purposes of Operating Basis presentation, foreclosed property expense is reclassified from noninterest expense to
credit costs.
(c) This column excludes the impact of credit card securitizations.
(d)Includes restructuring costs and special items. The second quarter of 1999 includes gains on the sales of One New York Plaza and branches in Beaumont, Texas of \(\$ 166\) million pre-tax ( \(\$ 107\) million after-tax), and a special contribution to The Chase Manhattan Foundation of \(\$ 100\) million pre-tax ( \(\$ 65\) million after-tax). The second quarter of 1998 included merger-related restructuring costs of \(\$ 8\) million pre-tax (\$5 million after-tax).
Unaudited

THE CHASE MANHATTAN CORPORATION OPERATING INCOME RECONCILIATION (in millions, except per share data)
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|c|}{SIX MONTHS 1999} \\
\hline & REPORTED RESULTS (a) & \[
\begin{gathered}
\text { CREDIT } \\
\text { COSTS (b) }
\end{gathered}
\] & \[
\begin{aligned}
& \text { CREDIT } \\
& \text { CARD (c) }
\end{aligned}
\] & \begin{tabular}{l}
SPECIAL \\
ITEMS (d)
\end{tabular} & OPERATING BASIS \\
\hline \multicolumn{6}{|l|}{EARNINGS} \\
\hline Market-Sensitive Revenue & \$ 3,471 & \$ - & \$ - & \$ - & \$ 3,471 \\
\hline Less Market-Sensitive Revenue & 7,289 & - & 515 & (166) & 7,638 \\
\hline Total Revenue & 10,760 & - & 515 & (166) & 11,109 \\
\hline Noninterest Expense & 6,013 & (8) & - & (100) & 5,905 \\
\hline Operating Margin & 4,747 & 8 & 515 & (66) & 5,204 \\
\hline Credit Costs & 769 & 8 & 515 & - & 1,292 \\
\hline Income Before Restructuring Costs & 3,978 & - & - & (66) & 3,912 \\
\hline Restructuring Costs & - & - & - & - & - \\
\hline Income Before Income Tax Expense & 3,978 & - & - & (66) & 3,912 \\
\hline Tax Expense & 1,412 & - & - & (24) & 1,388 \\
\hline Net Income & \$ 2,566 & \$ - & \$ - & \$ (42) & \$ 2,524 \\
\hline \multicolumn{6}{|l|}{NET INCOME PER COMMON SHARE} \\
\hline Basic & \$ 3.02 & & & & \$ 2.97 \\
\hline Diluted & \$ 2.92 & & & & \$ 2.87 \\
\hline \multicolumn{6}{|c|}{SIX MONTHS 1998} \\
\hline & REPORTED RESULTS (a) & \[
\begin{gathered}
\text { CREDIT } \\
\text { COSTS (b) }
\end{gathered}
\] & \[
\begin{aligned}
& \text { CREDIT } \\
& \text { CARD ( } \mathrm{c} \text { ) }
\end{aligned}
\] & \begin{tabular}{l}
SPECIAL \\
ITEMS (d)
\end{tabular} & OPERATING BASIS \\
\hline \multicolumn{6}{|l|}{EARNINGS} \\
\hline Market-Sensitive Revenue & \$ 2,830 & \$ - & \$ - & \$ & \$ 2,830 \\
\hline Less Market-Sensitive Revenue & 6,548 & - & 566 & - & 7,114 \\
\hline Total Revenue & 9,378 & - & 566 & - & 9,944 \\
\hline Noninterest Expense & 5,334 & (6) & - & - & 5,328 \\
\hline Operating Margin & 4,044 & 6 & 566 & - & 4,616 \\
\hline Credit Costs & 660 & 6 & 566 & - & 1,232 \\
\hline Income Before Restructuring Costs & 3,384 & - & - & - & 3,384 \\
\hline Restructuring Costs & 529 & - & - & (529) & - \\
\hline Income Before Income Tax Expense & 2,855 & - & - & 529 & 3,384 \\
\hline Tax Expense & 1,056 & - & - & 196 & 1,252 \\
\hline Net Income & \$ 1,799 & \$ - & \$ - & \$ 333 & \$ 2,132 \\
\hline \multicolumn{6}{|l|}{NET INCOME PER COMMON SHARE} \\
\hline Basic & \$ 2.06 & & & & \$ 2.45 \\
\hline Diluted & \$ 2.00 & & & & \$ 2.38 \\
\hline
\end{tabular}

Note: Charge-offs for risk management instruments, previously included in credit costs, are now netted against trading revenue.All prior periods have been restated.
(a) Represent amounts shown in Chase's financial statements, except that revenues are categorized between market-sensitive revenue and less market-sensitive revenue, and restructuring costs have been separately displayed. Market-sensitive revenue includes investment banking fees, trading-related revenue (including trading-related net interest income), securities gains and private equity gains. (b) For purposes of Operating Basis presentation, foreclosed property expense is reclassified from noninterest expense to credit costs. (c) This column excludes the impact of credit card securitizations. (d) Includes restructuring costs and special items. See the second quarter operating income reconciliation for a description of the 1999 special items (there were no special items in the 1999 first quarter). The 1998 six months included a \(\$ 510\) million pre-tax charge ( \(\$ 320\) million after-tax) taken in connection with initiatives to streamline support functions, and merger-related restructuring costs of \(\$ 19\) million pre-tax ( \(\$ 13\) million after-tax). Unaudited

\section*{ASSETS}

Cash and Due from Banks
Deposits with Banks
Federal Funds Sold and Securities
Purchased Under Resale Agreements
Trading Assets:
Debt and Equity Instruments
Risk Management Instruments
Securities
Loans
Allowance for Loan Losses
Net Loans
Other Assets
TOTAL ASSETS


TOTAL ASSETS
\begin{tabular}{|c|c|c|}
\hline \$ 16,037 & \$ 15,691 & 2\% \\
\hline 5,851 & 5,970 & (2\%) \\
\hline 28,052 & 25,128 & 12\% \\
\hline 26,232 & 33,651 & (22\%) \\
\hline 25,115 & 33,280 & (25\%) \\
\hline 49,190 & 54,928 & (10\%) \\
\hline 175,041 & 168,705 & 4\% \\
\hline \((3,554)\) & \((3,629)\) & (2\%) \\
\hline 171,487 & 165,076 & 4\% \\
\hline 34,904 & 33,271 & 5\% \\
\hline \$ 356,868 & \$ 366,995 & (3\%) \\
\hline
\end{tabular}

\section*{LIABILITIES}

Deposits:
Domestic:
Noninterest-Bearing
Interest-Bearing
\begin{tabular}{|c|c|c|}
\hline \$ 49,874 & \$ 47,966 & 4\% \\
\hline 81,068 & 75,418 & 7\% \\
\hline 4,645 & 4,109 & 13\% \\
\hline 73,915 & 79,598 & (7\%) \\
\hline 209,502 & 207,091 & 1\% \\
\hline 40,899 & 45,672 & (10\%) \\
\hline 5,047 & 5,299 & (5\%) \\
\hline 6,613 & 7,354 & (10\%) \\
\hline 36,835 & 46,866 & (21\%) \\
\hline 15,145 & 15,162 & -- \\
\hline 17,031 & 14,451 & 18\% \\
\hline 2,538 & 1,940 & 31\% \\
\hline 333,610 & 343,835 & (3\%) \\
\hline 550 & 550 & -- \\
\hline
\end{tabular}

STOCKHOLDERS' EQUITY
Preferred Stock
\begin{tabular}{|c|c|}
\hline 1,028 & 1,168 \\
\hline 882 & 882 \\
\hline 9,628 & 9,738 \\
\hline 15,381 & 12,211 \\
\hline (722) & 113 \\
\hline \((3,489)\) & \((1,502)\) \\
\hline 22,708 & 22,610 \\
\hline
\end{tabular}

Common Stock
Capital Surplus
Retained Earnings
Accumulated Other Comprehensive Income
Treasury Stock, at Cost
TOTAL STOCKHOLDERS' EQUITY
TOTAL LIABILITIES, PREFERRED STOCK OF SUBSIDIARY AND STOCKHOLDERS' EQUITY
\[
\begin{gathered}
\$ 356,868 \\
============== \\
============
\end{gathered}
\]


NM - Not meaningful
Unaudited


Unaudited
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & Credit-Related & Assets 0 & \[
\begin{gathered}
\% \\
\text { Over/(Under) }
\end{gathered}
\] & Nonperforming & Assets & \[
\stackrel{\%}{\text { Over/(Under) }}
\] \\
\hline June 30, & 1999 & 1998 & 1998 & 1999 & 1998 & 1998 \\
\hline \multicolumn{7}{|l|}{CONSUMER LOANS Domestic Consumer:} \\
\hline 1-4 Family Residential Mortgages & \$ 42,003 & \$ 41, 218 & 2\% & \$ 303 & \$ 374 & (19\%) \\
\hline Credit Card - Reported & 15,270 & 13, 034 & 17\% & -- & -- & -- \\
\hline Credit Card Securitizations (a) & 16,944 & 18,219 & (7\%) & -- & -- & -- \\
\hline Credit Card - Managed & 32,214 & 31,253 & 3\% & -- & -- & -- \\
\hline Auto Financings & 18,301 & 13,080 & 40\% & 59 & 42 & 40\% \\
\hline Other Consumer & 6,299 & 8,355 & (25\%) & 5 & 8 & (38\%) \\
\hline Total Domestic Consumer & 98,817 & 93,906 & 5\% & 367 & 424 & (13\%) \\
\hline Total Foreign Consumer & 2,860 & 2,935 & (3\%) & 27 & 20 & 35\% \\
\hline Total Consumer Loans & 101,677 & 96,841 & 5\% & 394 & 444 & (11\%) \\
\hline \multicolumn{7}{|l|}{COMMERCIAL LOANS Domestic Commercial:} \\
\hline Commercial and Industrial & 52,037 & 48,394 & 8\% & 405 & 342 & 18\% \\
\hline Commercial Real Estate & 3,733 & 4,552 & (18\%) & 52 & 67 & (22\%) \\
\hline Total Domestic Commercial & 55,770 & 52,946 & 5\% & 457 & 409 & 12\% \\
\hline Total Foreign Commercial & 34,538 & 37,137 & (7\%) & 641 & 369 & 74\% \\
\hline Total Commercial Loans & 90,308 & 90,083 & -- & 1,098 & 778 & 41\% \\
\hline Derivative and FX Contracts & 25,558 & 33,654 & (24\%) & 36 & 28 & 29\% \\
\hline Total Commercial Credit-Related & 115,866 & 123,737 & (6\%) & 1,134 & 806 & 41\% \\
\hline Total Managed Credit-Related & \$ 217, 543 & \$ 220,578 & (1\%) & 1,528 & 1,250 & 22\% \\
\hline Assets Acquired as Loan Satisfactions & & & & 105 & 115 & (9\%) \\
\hline Total Nonperforming Assets & & & & \$ 1,633 & \$ 1, 365 & 20\% \\
\hline
\end{tabular}

(a) Represents the portion of Chase's credit card receivables that have been securitized.
(b) Excludes charge-offs for risk management instruments of \(\$ 10\) million in the second quarter of 1998 and \(\$ 22\) million for the first six months of 1998, which are netted against trading revenues.
NM - Not meaningful
Unaudited

THE CHASE MANHATTAN CORPORATION CREDIT RELATED INFORMATION (Continued)



ASIAN IMF COUNTRIES


OTHER EMERGING ASIA

(a) Estimated cross-border disclosure is based on the Federal Financial Institutions Examination Council ("FFIEC") guidelines governing the determination of cross-border risk. Under FFIEC guidelines, resale agreements are reported by the country of the issuer of the underlying security. Chase, however, does not consider the cross-border risk of resale agreements to depend upon the country of the issuer of the underlying security and, as a result, has presented these amounts separately in the above table.
(b) Includes loans and accrued interest, interest-bearing deposits with banks, acceptances, other monetary assets, issued letters of credit and undrawn commitments to extend credit.
(c) Includes cross-border trading debt and equity instruments and the mark-to-market exposure of foreign exchange and derivative contracts. The amounts associated with foreign exchange and derivative contracts are presented after taking into account the impact of legally enforceable master netting agreements.
(d) Excludes Bermuda and Cayman Islands.

Unaudited

THE CHASE MANHATTAN CORPORATION
Condensed Average Consolidated Balance Sheet, Interest and Rates
(Taxable-Equivalent Interest and Rates; in millions)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Quarter 1999} & \multicolumn{2}{|l|}{Second Quarter 1998} \\
\hline & Average Balance & Interest & Rate
(Annualized) & Average Balance & Interest & Rate
(Annualized) \\
\hline \multicolumn{7}{|l|}{ASSETS} \\
\hline Liquid Interest-Earning Assets & \$ 63,168 & \$ 961 & 6.10\% & \$ 74,462 & \$ 1,418 & 7.64\% \\
\hline Securities & 52,767 & 749 & 5.70\% & 57,033 & 895 & 6.29\% \\
\hline Loans & 173,067 & 3,168 & 7.34\% & 167,807 & 3,319 & 7.93\% \\
\hline Total Interest-Earning Assets & 289,002 & 4,878 & 6.77\% & 299,302 & 5,632 & 7.55\% \\
\hline Noninterest-Earning Assets & 72,055 & & & 74,749 & & \\
\hline Total Assets & \$ 361, 057 & & & \$ 374, 051 & & \\
\hline \multicolumn{7}{|l|}{LIABILITIES} \\
\hline Interest-Bearing Deposits & \$ 158,656 & 1,558 & 3.94\% & \$ 151,628 & 1,784 & 4.72\% \\
\hline Short-Term and Long-Term Debt & 90,516 & 1,170 & 5.18\% & 104,505 & 1,803 & 6.92\% \\
\hline Total Interest-Bearing Liabilities & 249,172 & 2,728 & 4.39\% & 256,133 & 3,587 & 5.62\% \\
\hline Noninterest-Bearing Deposits & 47,652 & & & 45,757 & & \\
\hline Other Noninterest-Bearing Liabilities & 40,669 & & & 49,402 & & \\
\hline Total Liabilities & 337,493 & & & 351, 292 & & \\
\hline PREFERRED STOCK OF SUBSIDIARY & 550 & & & 550 & & \\
\hline \multicolumn{7}{|l|}{STOCKHOLDERS' EQUITY} \\
\hline Preferred Stock & 1,028 & & & 1,255 & & \\
\hline Common Stockholders' Equity & 21,986 & & & 20,954 & & \\
\hline Total Stockholders' Equity & 23,014 & & & 22,209 & & \\
\hline \multicolumn{7}{|l|}{Total Liabilities, Preferred Stock of Subsidiary} \\
\hline and Stockholders' Equity & \$ 361, 057 & & & \$ 374, 051 & & \\
\hline INTEREST RATE SPREAD & & & 2.38\% & & & 1.93\% \\
\hline \multicolumn{7}{|l|}{NET INTEREST INCOME AND NET YIELD} \\
\hline ON INTEREST-EARNING ASSETS & & \$ 2,150 & 2.98\% & & \$ 2,045 & 2.74\% \\
\hline \multicolumn{7}{|l|}{NET INTEREST INCOME AND NET YIELD} \\
\hline ON INTEREST-EARNING ASSETS (a) & & \$ 2,491 & 3.26\% & & \$ 2,416 & 3.05\% \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{Six Months Ended June 30, 1999} & \multicolumn{2}{|l|}{Six Months Ended June 30, 1998} \\
\hline & Average & Interest & Rate & Average & Interest & Rate \\
\hline \multicolumn{7}{|l|}{ASSETS} \\
\hline Liquid Interest-Earning Assets & \$ 60,986 & \$ 1,944 & 6.43\% & \$ 74,915 & \$ 2,917 & 7.85\% \\
\hline Securities & 55,931 & 1,588 & 5.73\% & 56,313 & 1,789 & 6.41\% \\
\hline Loans & 172,993 & 6,377 & 7.43\% & 169,142 & 6,724 & 8.02\% \\
\hline Total Interest-Earning Assets & 289,910 & 9,909 & 6.89\% & 300,370 & 11,430 & 7.67\% \\
\hline Noninterest-Earning Assets & 74,067 & & & 75,442 & & \\
\hline Total Assets & \$ 363, 977 & & & \$ 375, 812 & & \\
\hline \multicolumn{7}{|l|}{LIABILITIES} \\
\hline Interest-Bearing Deposits & \$ 160, 804 & 3,156 & 3.96\% & \$ 151,469 & 3,599 & 4.79\% \\
\hline Short-Term and Long-Term Debt & 89,387 & 2,395 & 5.40\% & 105,041 & 3,617 & 6.94\% \\
\hline Total Interest-Bearing Liabilities & 250,191 & 5,551 & 4.47\% & 256,510 & 7,216 & 5.67\% \\
\hline Noninterest-Bearing Deposits & 47,815 & & & 45,165 & & \\
\hline Other Noninterest-Bearing Liabilities & 42,056 & & & 51,468 & & \\
\hline Total Liabilities & 340,062 & & & 353,143 & & \\
\hline PREFERRED STOCK OF SUBSIDIARY & 550 & & & 550 & & \\
\hline \multicolumn{7}{|l|}{STOCKHOLDERS' EQUITY} \\
\hline Preferred Stock & 1,028 & & & 1,467 & & \\
\hline Common Stockholders' Equity & 22,337 & & & 20,652 & & \\
\hline Total Stockholders' Equity & 23,365 & & & 22,119 & & \\
\hline Total Liabilities, Preferred Stock of and Stockholders' Equity & \[
\begin{aligned}
& \text { diary } \\
& \$ 363,977
\end{aligned}
\] & & & \$ 375,812 & & \\
\hline INTEREST RATE SPREAD & & & 2.42\% & & & 2.00\% \\
\hline \multicolumn{7}{|l|}{NET INTEREST INCOME AND NET YIELD} \\
\hline ON INTEREST-EARNING ASSETS & & \$ 4,358 & 3.03\% & & \$ 4,214 & 2.83\% \\
\hline \multicolumn{7}{|l|}{NET INTEREST INCOME AND NET YIELD} \\
\hline ON INTEREST-EARNING ASSETS (a) & & \$ 5,026 & 3.29\% & & \$ 4,933 & 3.13\% \\
\hline
\end{tabular}
(a) Excludes the impact of the credit card securitizations.

Unaudited```

