



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**Form 8-K**

**CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

Date of Report (date of earliest event reported): **July 17, 2008**

**JPMORGAN CHASE & CO.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or Other Jurisdiction of  
Incorporation)

**1-5805**

(Commission File Number)

**13-2624428**

(IRS Employer  
Identification No.)

**270 Park Avenue, New York, NY**

(Address of Principal Executive Offices)

**10017**

(Zip Code)

Registrant's telephone number, including area code: **(212) 270-6000**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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### Item 2.02 Results of Operations and Financial Condition

On July 17, 2008, JPMorgan Chase & Co. (“JPMorgan Chase” or the “Firm”) reported 2008 second quarter net income of \$2.0 billion, or \$0.54 per share, compared with net income of \$4.2 billion, or \$1.20 per share, for the second quarter of 2007. A copy of the 2008 second quarter earnings release is attached hereto as Exhibit 99.1, and a copy of the earnings release financial supplement is attached hereto as Exhibit 99.2.

Each of the Exhibits provided with this Form 8-K shall be deemed to be “filed” for purposes of the Securities Exchange Act of 1934, as amended.

*This current report on Form 8-K (including the Exhibits hereto) contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based upon the current beliefs and expectations of JPMorgan Chase’s management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. Factors that could cause JPMorgan Chase’s actual results to differ materially from those described in the forward-looking statements can be found in JPMorgan Chase’s Quarterly Report on Form 10-Q for the quarter ended March 31, 2008, and its Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission and available on JPMorgan Chase’s website ([www.jpmchase.com](http://www.jpmchase.com)) and on the Securities and Exchange Commission’s website ([www.sec.gov](http://www.sec.gov)). JPMorgan Chase does not undertake to update the forward-looking statements to reflect the impact of circumstances or events that may arise after the date of the forward-looking statements.*

### Item 9.01 Financial Statements and Exhibits

#### (c) Exhibits

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
12.1	JPMorgan Chase & Co. Computation of Ratio of Earnings to Fixed Charges
12.2	JPMorgan Chase & Co. Computation of Ratio of Earnings to Fixed Charges and Preferred Stock Dividend Requirements
99.1	JPMorgan Chase & Co. Earnings Release — Second Quarter 2008 Results
99.2	JPMorgan Chase & Co. Earnings Release Financial Supplement — Second Quarter 2008

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

JPMORGAN CHASE & CO.  
(Registrant)

By: /s/ Louis Rauchenberger  
Louis Rauchenberger

Managing Director and Controller  
[Principal Accounting Officer]

Dated: July 17, 2008

EXHIBIT INDEX

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99.1	JPMorgan Chase & Co. Earnings Release — Second Quarter 2008 Results
99.2	JPMorgan Chase & Co. Earnings Release Financial Supplement — Second Quarter 2008

## EXHIBIT 12.1

## JPMORGAN CHASE &amp; CO.

Computation of Ratio of Earnings to Fixed Charges

Six months ended June 30, (in millions, except ratios)

2008

**Excluding Interest on Deposits**

Income before income taxes	\$ 6,302
Fixed charges:	
Interest expense	9,908
One-third of rents, net of income from subleases (a)	220
Total fixed charges	10,128
Add: Equity in undistributed loss of affiliates	454
Income before income taxes and fixed charges, excluding capitalized interest	\$ 16,884
Fixed charges, as above	\$ 10,128
Ratio of earnings to fixed charges	1.67

**Including Interest on Deposits**

Fixed charges, as above	\$ 10,128
Add: Interest on deposits	8,200
Total fixed charges and interest on deposits	\$ 18,328
Income before income taxes and fixed charges, excluding capitalized interest, as above	\$ 16,884
Add: Interest on deposits	8,200
Total income before income taxes, fixed charges and interest on deposits	\$ 25,084
Ratio of earnings to fixed charges	1.37

(a) The proportion deemed representative of the interest factor.

## EXHIBIT 12.2

## JPMORGAN CHASE &amp; CO.

**Computation of Ratio of Earnings to Fixed Charges  
and Preferred Stock Dividend Requirements**

Six months ended June 30, (in millions, except ratios)

2008

**Excluding Interest on Deposits**

Income before income taxes	\$ 6,302
Fixed charges:	
Interest expense	9,908
One-third of rents, net of income from subleases (a)	220
Total fixed charges	10,128
Add: Equity in undistributed loss of affiliates	454
Income before income taxes and fixed charges, excluding capitalized interest	\$ 16,884
Fixed charges, as above	\$ 10,128
Preferred stock dividends (pre-tax)	130
Fixed charges including preferred stock dividends	\$ 10,258
Ratio of earnings to fixed charges and preferred stock dividend requirements	1.65

**Including Interest on Deposits**

Fixed charges including preferred stock dividends, as above	\$ 10,258
Add: Interest on deposits	8,200
Total fixed charges including preferred stock dividends and interest on deposits	\$ 18,458
Income before income taxes and fixed charges, excluding capitalized interest, as above	\$ 16,884
Add: Interest on deposits	8,200
Total income before income taxes, fixed charges and interest on deposits	\$ 25,084
Ratio of earnings to fixed charges and preferred stock dividend requirements	1.36

(a) The proportion deemed representative of the interest factor.



**JPMORGAN CHASE REPORTS SECOND-QUARTER 2008  
 NET INCOME OF \$2.0 BILLION, OR \$0.54 PER SHARE; NET INCOME OF  
 \$2.5 BILLION EXCLUDING LOSSES OF \$540 MILLION (AFTER-TAX)  
 FOR BEAR STEARNS MERGER-RELATED ITEMS**

- **Increased credit reserves by \$1.3 billion firmwide; loan loss allowance coverage of 2.86% for consumer businesses and 2.13% for wholesale businesses**
- **Recorded markdowns of \$1.1 billion in the Investment Bank, related to leveraged lending and mortgage-related positions**
- **Continued to generate solid underlying business momentum:**
  - **Commercial Banking and Treasury & Securities Services delivered record earnings and revenue, benefiting from continued double-digit growth in loans and deposits**
  - **Investment Bank ranked #1 for Global Investment Banking Fees for the first half of 2008 and #1 for Global Debt, Equity & Equity-related volumes for the first half of 2008 and the second quarter of 2008<sup>(1)</sup>**
  - **Retail Financial Services grew revenue by 15%**
- **Completed acquisition of The Bear Stearns Companies Inc. on May 30, 2008; integration progressing well**
- **Tier 1 Capital remained strong at \$98.7 billion, or 9.1% (estimated)**

**New York, July 17, 2008** — JPMorgan Chase & Co. (NYSE: JPM) today reported 2008 second-quarter net income of \$2.0 billion, compared with net income of \$4.2 billion in the second quarter of 2007. Earnings per share of \$0.54 were down 55%, compared with earnings per share of \$1.20 in the second quarter of 2007. Current-quarter results include the effect of merger-related items amounting to a net loss of \$540 million (after-tax) related to the acquisition of The Bear Stearns Companies Inc., which closed on May 30, 2008. Excluding these items, net income would have been \$2.5 billion.

Jamie Dimon, Chairman and Chief Executive Officer, commented on the quarter: “Our earnings were down significantly due to the unfavorable credit environment and market conditions. The Investment Bank took additional markdowns on leveraged loans and mortgage-related positions. Retail Financial Services experienced further deterioration in its home lending portfolio, which resulted in higher charge-offs and an increase in the allowance for credit losses. However, the firm overall continued to maintain solid underlying business momentum. We had market share gains in Investment Banking fees and key product areas. Retail Financial Services posted organic revenue growth of 15%, and all of our major businesses produced growth in accounts, balances and volumes. Further positive results in the quarter included record performance from both Commercial Banking and Treasury & Securities Services.”

Mr. Dimon added, “We also completed the highly complex Bear Stearns acquisition as planned. Through the truly remarkable partnership and efforts of our people in extremely difficult times, we made great progress towards full integration, while also significantly reducing our combined risk

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(1)Source: Dealogic for fees and Thomson for volumes

positions. We now have an expanded platform to better serve our institutional clients — one which we fully expect will make our franchise stronger over time.”

Mr. Dimon further remarked, “I am pleased with the strength of our balance sheet and capital positions, particularly in the context of the market challenges we have faced during the past year. During the quarter, we added \$1.3 billion to our allowance for credit losses (which now totals \$13.9 billion) and maintained strong capital ratios.”

Discussing the firm’s outlook, Dimon said, “Our expectation is for the economic environment to continue to be weak — and to likely get weaker — and for the capital markets to remain under stress. We remain conscious that since substantial risks still remain on our balance sheet, these factors will likely affect our business for the remainder of the year or longer. However, the firm has delivered underlying growth across most of our businesses, and with our substantial capital base we can continue to invest for the future. In spite of the environment, we are confident that we are building an increasingly strong and profitable company.”

*In the discussion below of the business segments and JPMorgan Chase, information is presented on a managed basis. Managed basis starts with GAAP results and includes the following adjustments: for Card Services and the firm as a whole, the impact of credit card securitizations is excluded, and for each line of business and the firm as a whole, net revenue is shown on a tax-equivalent basis. For more information about managed basis, as well as other non-GAAP financial measures used by management to evaluate the performance of each line of business, see Notes 1 and 2 (page 12).*

### INVESTMENT BANK (IB)

Results for IB (\$ millions)	2Q08	1Q08	2Q07	1Q08		2Q07	
				\$ O/(U)	O/(U)%	\$ O/(U)	O/(U)%
Net Revenue	\$5,470	\$3,011	\$5,798	\$2,459	82%	(\$328)	(6)%
Provision for Credit Losses	398	618	164	(220)	(36)	234	143
Noninterest Expense	4,734	2,553	3,854	2,181	85%	880	23
Net Income / (Loss)	\$ 394	(\$87)	\$1,179	\$ 481	NM	(\$785)	(67)%

#### Discussion of Results:

Net income was \$394 million, a decrease from net income of \$1.2 billion in the prior year. The lower results reflected increased noninterest expense, a decline in net revenue and a higher provision for credit losses, partially offset by the benefit of reduced deferred tax liabilities.

Net revenue was \$5.5 billion, a decrease of \$328 million, or 6%, from the prior year. Investment banking fees were \$1.7 billion (the second-highest quarter ever), down 9% from the prior year. Advisory fees of \$370 million were down 34% from the prior year, reflecting reduced levels of activity. Debt underwriting fees of \$823 million were down 1%, driven by a decline in loan syndication fees reflecting market conditions offset by higher bond underwriting fees. Equity underwriting fees were \$542 million, up 6% from the prior year. Fixed Income Markets revenue was \$2.3 billion, down \$98 million, or 4%, from the prior year, driven largely by net markdowns of \$696 million on leveraged lending funded and unfunded commitments, as well as mortgage-related net markdowns of \$405 million. These marks were partially offset by strong performance in rates, currencies, emerging markets, and credit trading, as well as gains of \$165 million from the widening of the firm’s credit spread on certain structured liabilities. Equity Markets revenue was \$1.1 billion, down \$170 million, or 14% from the prior year, driven by weak trading results offset partially by strong client revenue and a gain of \$149 million from the widening of the firm’s credit

spread on certain structured liabilities. Credit Portfolio revenue was \$309 million, up \$105 million, or 51% from the prior year, reflecting increased net interest income on higher loan balances.

The provision for credit losses was \$398 million, compared with \$164 million in the prior year. The current-quarter provision reflects a weakening credit environment. Net recoveries were \$8 million, compared with net recoveries of \$16 million in the prior year. The allowance for loan losses to total loans retained was 3.19% for the current quarter, an increase from 1.76% in the prior year.

Average loans retained were \$76.2 billion, an increase of \$17.2 billion, or 29%, from the prior year, largely driven by growth in acquisition finance activity, including leveraged lending, and a facility extended to Bear Stearns. Average fair value and held-for-sale loans were \$20.4 billion, up \$5.6 billion, or 38%, from the prior year.

Noninterest expense was \$4.7 billion, an increase of \$880 million, or 23%, from the prior year, largely driven by higher compensation expense and the Bear Stearns acquisition.

**Key Metrics and Business Updates:**

*(All comparisons to the prior-year quarter except as noted)*

- § Ranked #1 in Global Debt, Equity and Equity-Related; #1 in Global Syndicated Loans; #1 in Global Equity and Equity-Related; #1 in Global Long-Term Debt; and #3 in Global Announced M&A; based upon volume, according to Thomson Financial for year-to-date ending June 30, 2008.
- § Ranked #1 in Global Investment Banking Fees for the first half of 2008, according to Dealogic.
- § Return on Equity was 7% on \$23.3 billion of average allocated capital; end of period allocated capital was \$26.0 billion.

**RETAIL FINANCIAL SERVICES (RFS)**

Results for RFS (\$ millions)	2Q08	1Q08	2Q07	1Q08		2Q07	
				\$ O/(U)	O/(U)%	\$ O/(U)	O/(U)%
Net Revenue	\$5,015	\$4,702	\$4,357	\$ 313	7%	\$ 658	15%
Provision for Credit Losses	1,332	2,492	587	(1,160)	(47)	745	127
Noninterest Expense	2,670	2,570	2,484	100	4%	186	7
Net Income / (Loss)	\$ 606	(\$227)	\$ 785	\$ 833	NM	(\$179)	(23)%

**Discussion of Results:**

Net income was \$606 million, a decrease of \$179 million, or 23%, from the prior year, as a significant increase in the provision for credit losses in Regional Banking was offset largely by revenue growth in all businesses.

Net revenue was \$5.0 billion, an increase of \$658 million, or 15%, from the prior year. Net interest income was \$3.0 billion, up \$382 million, or 14%, due to higher loan balances, wider deposit spreads and higher deposit balances. Noninterest revenue was \$2.0 billion, up \$276 million, or 16%, driven by higher net mortgage servicing revenue, higher mortgage production revenue and increased deposit-related fees.

The provision for credit losses was \$1.3 billion, as housing price declines have continued to result in significant increases in estimated losses, particularly for high loan-to-value home equity and

mortgage loans. Home equity net charge-offs were \$511 million (2.16% net charge-off rate), compared with \$98 million (0.44% net charge-off rate) in the prior year. Subprime mortgage net charge-offs were \$192 million (4.98% net charge-off rate), compared with \$26 million (1.21% net charge-off rate) in the prior year. Prime mortgage net charge-offs (including net charge-offs reflected in the Corporate segment) were \$104 million (0.91% net charge-off rate), compared with \$4 million (0.05% net charge-off rate) in the prior year. The current-quarter provision includes an increase in the allowance for loan losses of \$430 million due to increases in estimated losses in the subprime and prime mortgage portfolios. An additional provision for prime mortgage loans of \$170 million has been reflected in the Corporate segment.

Noninterest expense was \$2.7 billion, an increase of \$186 million, or 7%, from the prior year, reflecting higher mortgage production and servicing expense, and investment in the retail distribution network.

**Regional Banking** net income was \$354 million, down \$275 million, or 44%, from the prior year. Net revenue was \$3.6 billion, up \$320 million, or 10%, benefiting from higher loan balances, wider deposit spreads, higher deposit-related fees and higher deposit balances. The provision for credit losses was \$1.2 billion, compared with \$494 million in the prior year. The provision reflected weakness in the home equity and mortgage portfolios (see Retail Financial Services discussion of the provision for credit losses for further detail). Noninterest expense was \$1.8 billion, up \$29 million, or 2%, from the prior year, due to investment in the retail distribution network.

**Key Metrics and Business Updates:**

*(All comparisons to the prior-year quarter except as noted)*

- § Checking accounts totaled 11.3 million, up 980,000, or 9%.
- § Average total deposits grew to \$213.9 billion, up \$6.6 billion, or 3%.
- § Average home equity loans were \$95.1 billion, up \$5.9 billion, or 7%. Home equity originations were \$5.3 billion, down \$9.3 billion, or 64%.
- § Average business banking loans were \$16.1 billion and originations were \$1.7 billion.
- § Number of branches grew to 3,157, up 68.
- § Branch sales of credit cards increased 4%.
- § Branch sales of investment products increased 2%.
- § Overhead ratio (excluding amortization of core deposit intangibles) decreased to 47% from 50%.

**Mortgage Banking** net income was \$169 million, an increase of \$98 million, or 138% from the prior year. Net revenue was \$922 million, up \$289 million, or 46%. Net revenue comprises production revenue and net mortgage servicing revenue. Production revenue was \$597 million, up \$134 million, predominantly benefiting from higher loan originations. Net mortgage servicing revenue, which includes loan servicing revenue, MSR risk management results and other changes in fair value, was \$325 million, compared with \$170 million in the prior year. Loan servicing revenue of \$678 million increased by \$63 million on growth of 15% in third-party loans serviced. MSR risk management results were positive \$41 million compared with negative \$62 million in the prior year. Other changes in fair value of the MSR asset were negative \$394 million compared with negative \$383 million in the prior year. Noninterest expense was \$649 million, an increase of \$133 million, or 26%. The increase reflected higher mortgage reinsurance losses, higher production expense due in part to growth in origination volume, and higher servicing costs due to increased delinquencies and defaults.

**Key Metrics and Business Updates:**

(All comparisons to the prior-year quarter except as noted)

- § Mortgage loan originations were \$56.1 billion, up 27% from the prior year and 19% from the prior quarter.
- § Total third-party mortgage loans serviced were \$659.1 billion, an increase of \$86.7 billion, or 15%.

**Auto Finance** net income was \$83 million, a decrease of \$2 million, or 2%, from the prior year. Net revenue was \$498 million, up \$48 million, or 11%, driven by higher loan balances and increased automobile operating lease revenue. The provision for credit losses was \$117 million, up \$25 million, reflecting higher estimated losses. The net charge-off rate was 1.07%, compared with 0.61% in the prior year. Noninterest expense of \$243 million increased by \$24 million, or 11%, driven by increased depreciation expense on owned automobiles subject to operating leases.

**Key Metrics and Business Updates:**

(All comparisons to the prior-year quarter except as noted)

- § Auto loan originations were \$5.6 billion, up 6%.
- § Average loans were \$44.7 billion, up 11%.

**CARD SERVICES (CS)(a)**

Results for CS (\$ millions)	2Q08	1Q08	2Q07	1Q08		2Q07	
				\$ O/(U)	O/(U) %	\$ O/(U)	O/(U) %
Net Revenue	\$3,775	\$3,904	\$3,717	(\$129)	(3)%	\$ 58	2%
Provision for Credit Losses	2,194	1,670	1,331	524	31	863	65
Noninterest Expense	1,185	1,272	1,188	(87)	(7)	(3)	—
Net Income	\$ 250	\$ 609	\$ 759	(\$359)	(59)%	(\$509)	(67)%

(a) Presented on a managed basis; see Note 1 (page 12) for further explanation of managed basis.

**Discussion of Results:**

Net income was \$250 million, a decline of \$509 million, or 67%, from the prior year. The decrease was driven by a higher provision for credit losses.

End-of-period managed loans of \$155.4 billion grew by \$7.4 billion, or 5%, from the prior year and \$4.4 billion, or 3%, from the prior quarter. Average managed loans of \$152.8 billion increased \$5.4 billion, or 4%, from the prior year and were flat from the prior quarter, reflecting seasonal patterning. The increase from the prior year in both end-of-period and average managed loans reflects organic portfolio growth.

Managed net revenue was \$3.8 billion, an increase of \$58 million, or 2%, from the prior year. Net interest income was \$3.0 billion, up \$56 million, or 2%, from the prior year. The increase in net interest income was driven by higher average managed loan balances, an increased level of fees and wider loan spreads. These benefits were offset largely by the effect of higher revenue reversals associated with higher charge-offs. Noninterest revenue of \$764 million was flat compared with the prior year. Increased interchange income (the result of charge volume growth of 6%), higher revenue from fee-based products, and higher securitization income were offset by increased rewards expense and higher volume-driven payments to partners (both of which are netted against interchange income).

The managed provision for credit losses was \$2.2 billion, an increase of \$863 million, or 65%, from the prior year, due to a higher level of charge-offs and an increase of \$300 million in the allowance for loan losses. The managed net charge-off rate for the quarter was 4.98%, up from 3.62% in the prior year and 4.37% in the prior quarter. The 30-day managed delinquency rate was 3.46%, up from 3.00% in the prior year and down from 3.66% in the prior quarter, reflecting seasonal patterning.

Noninterest expense of \$1.2 billion was flat compared with the prior year.

**Key Metrics and Business Updates:**

*(All comparisons to the prior-year quarter except as noted)*

- § Return on equity was 7%, down from 22%.
- § Pretax income to average managed loans (ROO) was 1.04%, compared with 3.26% in the prior year and 2.52% in the prior quarter.
- § Net interest income as a percentage of average managed loans was 7.92%, down from 8.04% in the prior year and 8.34% in the prior quarter.
- § Net accounts of 3.6 million were opened during the quarter.
- § Charge volume was \$93.6 billion, an increase of \$5.6 billion, or 6%. The growth reflects an increase of 7% in sales volume and a 4% increase in balance transfers.
- § Announced the termination of Chase Paymentech Solutions, a global payments and merchant acquiring joint venture between JPMorgan Chase and First Data Corporation. The dissolution is expected to be completed by year-end 2008 and JPMorgan Chase will retain approximately 51% of the business under the Chase Paymentech name.
- § Merchant processing volume was \$199.3 billion, an increase of \$19.6 billion, or 11%, and total transactions were 5.6 billion, an increase of 812 million, or 17%.

**COMMERCIAL BANKING (CB)**

Results for CB (\$ millions)	2Q08	1Q08	2Q07	1Q08		2Q07	
				\$ O/(U)	O/(U)%	\$ O/(U)	O/(U)%
Net Revenue	\$1,106	\$1,067	\$1,007	\$ 39	4%	\$ 99	10%
Provision for Credit Losses	47	101	45	(54)	(53)	2	4
Noninterest Expense	476	485	496	(9)	(2)	(20)	(4)
Net Income	\$ 355	\$ 292	\$ 284	\$ 63	22%	\$ 71	25%

**Discussion of Results:**

Net income was a record \$355 million, an increase of \$71 million, or 25%, from the prior year driven by record net revenue and lower noninterest expense.

Net revenue was a record \$1.1 billion, an increase of \$99 million, or 10%, from the prior year. Net interest income was \$723 million, up \$28 million, or 4%. The increase was driven by double-digit growth in liability and loan balances, largely offset by spread compression in the liability and loan portfolios and a continued shift to narrower-spread liability products. Noninterest revenue was \$383 million, an increase of \$71 million, or 23%, from the prior year, largely reflecting higher deposit-related fees as well as increases in other fee income.

Middle Market Banking revenue was \$708 million, an increase of \$55 million, or 8%, from the prior year. Mid-Corporate Banking revenue was \$235 million, an increase of \$38 million, or 19%. Real Estate Banking revenue was \$94 million, a decline of \$15 million, or 14%.

The provision for credit losses was \$47 million, an increase of \$2 million, or 4%, from the prior year. The current-quarter provision largely reflects growth in loan balances. The allowance for loan losses to total loans retained was 2.61% for the current quarter, down from 2.63% in the prior year and 2.65% in the prior quarter. Nonperforming loans were \$486 million, up \$351 million from the prior year and up \$40 million from the prior quarter, reflecting increases in nonperforming loans in each business segment and the effect of a weakening credit environment. Net charge-offs were \$49 million (0.28% net charge-off rate), compared with recoveries of \$8 million (0.05% net recovery rate) in the prior year and net charge-offs of \$81 million (0.48% net charge-off rate) in the prior quarter.

Noninterest expense was \$476 million, a decrease of \$20 million, or 4%, from the prior year.

**Key Metrics and Business Updates:**

*(All comparisons to the prior-year quarter except as noted)*

- § Overhead ratio was 43%, an improvement from 49%.
- § Record gross investment banking revenue (which is shared with the Investment Bank) was \$270 million, up by \$34 million, or 14%.
- § Average loan balances were \$71.1 billion, up \$11.2 billion, or 19%, from the prior year and up \$3.0 billion, or 4%, from the prior quarter.
- § Average liability balances were \$99.4 billion, up \$15.2 billion, or 18%, from the prior year and flat compared with the prior quarter.

**TREASURY & SECURITIES SERVICES (TSS)**

Results for TSS (\$ millions)	2Q08	1Q08	2Q07	1Q08		2Q07	
				\$ O/(U)	O/(U) %	\$ O/(U)	O/(U) %
Net Revenue	\$2,019	\$1,913	\$1,741	\$106	6%	\$278	16%
Provision for Credit Losses	7	12	—	(5)	(42)	7	NM
Noninterest Expense	1,317	1,228	1,149	89	7	168	15
Net Income	\$ 425	\$ 403	\$ 352	\$ 22	5%	\$ 73	21%

**Discussion of Results:**

Net income was a record \$425 million, an increase of \$73 million, or 21%, from the prior year, driven by record net revenue, partially offset by higher noninterest expense. Net income was up \$22 million, or 5%, from the prior quarter and the current quarter included increased revenue from seasonal activity in securities lending and depositary receipts. These benefits were partially offset by a normalization of spreads in securities lending, as compared with the prior quarter.

Net revenue was a record \$2.0 billion, an increase of \$278 million, or 16%, from the prior year. Worldwide Securities Services net revenue of \$1.2 billion was a record, up \$146 million, or 14%, from the prior year. The growth was driven by increased product usage by new and existing clients (largely in custody, funds services and depositary receipts), wider spreads in securities lending and higher levels of market volatility in foreign exchange driven by recent market conditions. These benefits were offset partially by spread compression on liability products. Treasury Services net revenue was a record \$852 million, an increase of \$132 million, or 18%, from the prior year. This increase reflected higher liability balances and wider market-driven spreads as well as growth in

electronic and trade loan volumes. TSS firmwide net revenue, which includes Treasury Services net revenue recorded in other lines of business, grew to \$2.7 billion, up \$346 million, or 15%. Treasury Services firmwide net revenue grew to \$1.6 billion, up \$200 million, or 15%.

Noninterest expense was \$1.3 billion, an increase of \$168 million, or 15%, from the prior year, reflecting higher expense related to business and volume growth as well as continued investment in new product platforms.

**Key Metrics and Business Updates:**

*(All comparisons to the prior-year quarter except as noted)*

- § TSS pretax margin<sup>(2)</sup> was 33%, down from 34% in the prior quarter and up from 32% in the prior year.
- § Average liability balances were \$268.3 billion, up 23%.
- § Assets under custody grew to \$15.5 trillion, up 2%.
- § Key new client relationships added in the second quarter:
  - Chosen by Shell Asset Management to provide a combination of global custody, fund accounting and securities lending services to support \$70 billion in pooled investments;
  - Launched programs delivering unemployment benefits through JPMorgan debit cards for the states of Colorado and Michigan; and
  - Served as lead arranger for Axiom Telecom on a \$400 million trade finance facility.

**ASSET MANAGEMENT (AM)**

Results for AM (\$ millions)	2Q08	1Q08	2Q07	1Q08		2Q07	
				\$ O/(U)	O/(U)%	\$ O/(U)	O/(U)%
Net Revenue	\$2,064	\$1,901	\$2,137	\$163	9%	(\$73)	(3)%
Provision for Credit Losses	17	16	(11)	1	6	28	NM
Noninterest Expense	1,400	1,323	1,355	77	6	45	3
Net Income	\$ 395	\$ 356	\$ 493	\$ 39	11%	(\$98)	(20)%

**Discussion of Results:**

Net income was \$395 million, a decline of \$98 million, or 20%, from the prior year driven largely by lower performance fees and higher expense offset partially by increased net revenue from growth in deposit and loan balances.

Net revenue was \$2.1 billion, a decrease of \$73 million, or 3%, from the prior year. Noninterest revenue was \$1.7 billion, a decline of \$141 million, or 8%, due to lower performance fees and the effect of lower markets offset partially by increased revenue from net asset inflows, higher placement fees and the acquisition of Bear Stearns. Net interest income was \$361 million, up \$68 million, or 23%, from the prior year, predominantly due to higher deposit and loan balances.

Private Bank revenue grew 18% to \$765 million due to increased deposit and loan balances, higher placement fees and higher assets under management, partially offset by lower performance fees. Retail revenue declined 19% to \$490 million due to net equity outflows. Institutional revenue declined 24% to \$472 million due to lower performance fees, partially offset by growth in assets under management. Private Client Services revenue grew 10% to \$299 million due to higher



deposit and loan balances and growth in assets under management. Bear Stearns Brokerage added \$38 million to revenue.

Assets under supervision were \$1.6 trillion, an increase of \$139 billion, or 9%, from the prior year. Assets under management were \$1.2 trillion, up \$76 billion, or 7%, from the prior year. The increase was due largely to liquidity product inflows across all segments and the Bear Stearns acquisition offset partially by lower equity markets and equity product outflows. Custody, brokerage, administration and deposit balances were \$426 billion, up \$63 billion, driven by the acquisition of Bear Stearns Brokerage.

The provision for credit losses was \$17 million, compared with a benefit of \$11 million in the prior year, reflecting an increase in loan balances and a lower level of recoveries.

Noninterest expense was \$1.4 billion, up \$45 million, or 3%, from the prior year, largely driven by the Bear Stearns acquisition and increased headcount offset partially by lower performance-based compensation.

**Key Metrics and Business Updates:**

*(All comparisons to the prior-year quarter except as noted)*

- § Pretax margin<sup>(2)</sup> was 31%, down from 37%.
- § Assets under management were \$1.2 trillion, up \$76 billion, or 7%, including growth of \$11 billion, or 9%, in alternative assets and \$15 billion from the Bear Stearns acquisition.
- § Assets under management net outflows were \$3 billion for the second quarter of 2008. Net inflows were \$110 billion for the past 12-month period.
- § Assets under management that ranked in the top two quartiles for investment performance were 76% over five years, 70% over three years and 51% over one year.
- § Customer assets in 4 and 5 Star rated funds were 40%.
- § Average loans of \$39.3 billion were up \$10.6 billion, or 37%.
- § Average deposits of \$70.0 billion were up \$14.0 billion, or 25%.

**CORPORATE / PRIVATE EQUITY**

Results for Corporate / Private Equity (\$ millions)	2Q08	1Q08	2Q07	1Q08		2Q07	
				\$ O/(U)	O/(U)%	\$ O/(U)	O/(U)%
Net Revenue	\$ 229	\$1,400	\$1,062	(\$1,171)	(84)%	(\$833)	(78)%
Provision for Credit Losses	290	196	3	94	48%	287	NM
Noninterest Expense	395	(500)	502	895	NM	(107)	(21)%
Net Income/(Loss)	(\$422)	\$1,027	\$ 382	(\$1,449)	NM	(\$804)	NM

**Discussion of Results:**

Net loss for Corporate / Private Equity was \$422 million, compared with net income of \$382 million in the prior year.

Net loss included the after-tax effects of Bear Stearns merger-related items amounting to a net loss of \$540 million. These items included losses of \$423 million, which represent JPMorgan Chase's 49.4% ownership in Bear Stearns' losses from April 8 to May 30, 2008, which were reflected in

net revenue. In addition, other merger-related items of \$117 million (\$188 million pretax) were reflected almost entirely in noninterest expense.

Net income for Private Equity was \$99 million, compared with \$702 million in the prior year. Net revenue was \$197 million, a decrease of \$1.1 billion, reflecting Private Equity gains of \$220 million, compared with gains of \$1.3 billion in the prior year. Noninterest expense was \$44 million, a decline of \$154 million from the prior year, reflecting lower compensation expense.

Excluding the after-tax effect of Bear Stearns merger-related items of negative \$540 million, net income for Corporate was \$19 million, compared with a net loss of \$320 million in the prior year. Net revenue was \$452 million, compared with a negative \$231 million in the prior year, reflecting a higher level of securities gains, predominantly related to a gain of \$668 million from the sale of MasterCard shares, and a wider net interest spread. These benefits were offset partially by trading-related losses. The current-quarter provision for credit losses includes an increase in the allowance for loan losses of \$170 million for prime mortgage (see Retail Financial Services' discussion of provision for loan losses for further detail). Noninterest expense was \$170 million, a decrease of \$135 million, or 44%, from the prior year. The decrease reflected reduced litigation expense and the absence of prior-year merger expense related to the Bank One merger.

**Key Metrics and Business Updates:**

*(All comparisons to the prior-year quarter except as noted)*

§ Private Equity portfolio was \$7.7 billion, up from \$6.5 billion in the prior year and \$6.6 billion in the prior quarter. The portfolio represented 8.9% of total stockholders' equity less goodwill, up from 8.8% in the prior year and 8.3% in the prior quarter.

**JPMORGAN CHASE (JPM)(a)**

Results for JPM (\$ millions)	2Q08	1Q08	2Q07	1Q08		2Q07	
				\$ O/(U)	O/(U)%	\$ O/(U)	O/(U)%
Net Revenue(a)	\$19,678	\$17,898	\$19,819	\$1,780	10%	(\$141)	(1)%
Provision for Credit Losses(a)	4,285	5,105	2,119	(820)	(16)	2,166	102
Noninterest Expense	12,177	8,931	11,028	3,246	36	1,149	10
Net Income	\$ 2,003	\$ 2,373	\$ 4,234	(\$370)	(16)%	(\$2,231)	(53)%

(a) Presented on a managed basis; see Note 1 (page 12) for further explanation of managed basis. Net revenue on a U.S. GAAP basis was \$18,399 million, \$16,890 million and \$18,908 million for the second quarter of 2008, first quarter of 2008 and second quarter of 2007, respectively.

**Discussion of Results:**

Net income was \$2.0 billion, a decrease of \$2.2 billion, or 53%, from the prior year. The decline in earnings was driven by a higher provision for credit losses and increased noninterest expense.

Managed net revenue was \$19.7 billion, a decrease of \$141 million, or 1%, from the prior year. Noninterest revenue of \$9.5 billion was down \$2.6 billion, or 22%, due to lower principal transactions revenue, which reflected net markdowns on leveraged lending funded and unfunded commitments and mortgage-related markdowns, and lower levels of private equity gains. In addition, the firm's share of Bear Stearns' losses from April 8 to May 30, 2008, and lower investment banking fees contributed to the decline in noninterest revenue. The decline was offset

partially by a gain on the sale of MasterCard shares. Net interest income was \$10.2 billion, up \$2.5 billion, or 33%, due to higher trading-related net interest income and higher loan and deposit balances.

The managed provision for credit losses was \$4.3 billion, up \$2.2 billion, or 102%, from the prior year. The total consumer-managed provision for credit losses was \$3.8 billion, compared with \$1.9 billion in the prior year, reflecting increases in the allowance for credit losses predominantly related to subprime mortgage, prime mortgage and credit card loans, as well as higher net charge-offs. Consumer-managed net charge-offs were \$2.9 billion, compared with \$1.6 billion, resulting in a managed net charge-off rate of 3.08% and 1.90%, respectively. The wholesale provision for credit losses was \$505 million, compared with \$198 million in the prior year, due to an increase in the allowance for credit losses reflecting the effect of a weakening credit environment and loan growth. Wholesale net charge-offs were \$41 million, compared with net recoveries of \$29 million, resulting in net charge-off rates of 0.08% and a net recovery rate of 0.07%, respectively. The firm had total nonperforming assets of \$6.6 billion at June 30, 2008, up from the prior-year level of \$2.6 billion.

Noninterest expense was \$12.2 billion, up \$1.1 billion, or 10%, from the prior year. The increase was driven by higher compensation expense, the acquisition of Bear Stearns (including merger-related costs) and higher mortgage production and servicing expense.

***Key Metrics and Business Updates:***

*(All comparisons to the prior-year quarter except as noted)*

- § Tier 1 capital ratio was 9.1% at June 30, 2008 (estimated), 8.3% at March 31, 2008, and 8.4% at June 30, 2007.
- § Closed the acquisition of The Bear Stearns Companies Inc. on May 30, 2008. The agreement called for each share of Bear Stearns common stock to be exchanged for 0.21753 shares of JPMorgan Chase common stock.
- § Headcount of 195,594 grew 15,930 since June 30, 2007, predominantly reflecting the Bear Stearns acquisition.

**Notes:**

1. In addition to analyzing the firm's results on a reported basis, management analyzes the firm's and the lines of business' results on a managed basis, which is a non-GAAP financial measure. The firm's definition of managed basis starts with the reported U.S. GAAP results and includes the following adjustments: First, for Card Services and the firm, managed basis excludes the impact of credit card securitizations on total net revenue, the provision for credit losses, net charge-offs and loan receivables. The presentation of Card Services results on a managed basis assumes that credit card loans that have been securitized and sold in accordance with SFAS 140 still remain on the balance sheet and that the earnings on the securitized loans are classified in the same manner as the earnings on retained loans recorded on the balance sheet. JPMorgan Chase uses the concept of managed basis to evaluate the credit performance and overall financial performance of the entire managed credit card portfolio. Operations are funded and decisions are made about allocating resources, such as employees and capital, based upon managed financial information. In addition, the same underwriting standards and ongoing risk monitoring are used for both loans on the balance sheet and securitized loans. Although securitizations result in the sale of credit card receivables to a trust, JPMorgan Chase retains the ongoing customer relationships, as the customers may continue to use their credit cards; accordingly, the customer's credit performance will affect both the securitized loans and the loans retained on the balance sheet. JPMorgan Chase believes managed basis information is useful to investors, enabling them to understand both the credit risks associated with the loans reported on the balance sheet and the firm's retained interests in securitized loans. Second, managed revenue (noninterest revenue and net interest income) for each of the segments and the firm is presented on a tax-equivalent basis. Accordingly, revenue from tax-exempt securities and investments that receive tax credits is presented in the managed results on a basis comparable to taxable securities and investments. This methodology allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within income tax expense. See page 6 of JPMorgan Chase's Earnings Release Financial Supplement (second quarter of 2008) for a reconciliation of JPMorgan Chase's income statement from a reported to managed basis.

2. Pretax margin represents income before income tax expense divided by total net revenue, which is, in management's view, a comprehensive measure of pretax performance derived by measuring earnings after all costs are taken into consideration. It is, therefore, another basis that management uses to evaluate the performance of TSS and AM against the performance of competitors.

JPMorgan Chase & Co. (NYSE: JPM) is a leading global financial services firm with assets of \$1.8 trillion and operations in more than 60 countries. The firm is a leader in investment banking, financial services for consumers, small business and commercial banking, financial transaction processing, asset management, and private equity. A component of the Dow Jones Industrial Average, JPMorgan Chase serves millions of consumers in the United States and many of the world's most prominent corporate, institutional and government clients under its JPMorgan and Chase brands. Information about the firm is available at [www.jpmorganchase.com](http://www.jpmorganchase.com).

JPMorgan Chase will host a conference call today at 8:00 a.m. (Eastern Time) to review second-quarter financial results. The general public can call (800) 701-9724 (U.S. and Canada) / (719) 955-1577 (International), access code 731444, or listen via live audio webcast. The live audio webcast and presentation slides will be available on [www.jpmorganchase.com](http://www.jpmorganchase.com) under Investor Relations, Investor Presentations. A replay of the conference call will be available beginning at 12:00 p.m. (Eastern Time) on July 17, 2008, through midnight, Thursday, July 31, 2008 (Eastern Time), at (888) 203-1112 (U.S. and Canada) or (719) 457-0820 (International) with the access code 8931408. The replay will also be available on [www.jpmorganchase.com](http://www.jpmorganchase.com). Additional detailed financial, statistical and business-related information is included in a financial supplement. The earnings release and the financial supplement are available on the JPMorgan Chase Internet site [www.jpmorganchase.com](http://www.jpmorganchase.com).

*This earnings release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based upon the current beliefs and expectations of JPMorgan Chase's management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. Factors that could cause JPMorgan Chase's actual results to differ materially from those described in the forward-looking statements can be found in JPMorgan Chase's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008, and its Annual Report on Form 10-K for the year ended December 31, 2007, filed with the Securities and Exchange Commission and available on JPMorgan Chase's website ([www.jpmchase.com](http://www.jpmchase.com)), and on the Securities and Exchange Commission's website. JPMorgan Chase does not undertake to update the forward-looking statements to reflect the impact or circumstances or events that may arise after the date of the forward-looking statements.*

**JPMORGAN CHASE & CO.**  
**CONSOLIDATED FINANCIAL HIGHLIGHTS**

(in millions, except per share, ratio and headcount data)

	QUARTERLY TRENDS						YEAR-TO-DATE		
	2Q08	1Q08	2Q07	2Q08 Change		2008	2007	2008 Change 2007	
				1Q08	2Q07				
<b>SELECTED INCOME STATEMENT DATA</b>									
Total net revenue	\$ 18,399	\$ 16,890	\$ 18,908	9%	(3)%	\$ 35,289	\$ 37,876	(7)%	
Provision for credit losses	3,455	4,424	1,529	(22)	126	7,879	2,537	211	
Total noninterest expense	12,177	8,931	11,028	36	10	21,108	21,656	(3)	
Net income	2,003	2,373	4,234	(16)	(53)	4,376	9,021	(51)	
<b>PER COMMON SHARE:</b>									
Net income per share — basic	0.56	0.70	1.24	(20)	(55)	1.26	2.63	(52)	
Net income per share — diluted	0.54	0.68	1.20	(21)	(55)	1.22	2.55	(52)	
Cash dividends declared	0.38	0.38	0.38	—	—	0.76	0.72	6	
Book value	37.02	36.94	35.08	—	6	37.02	35.08	6	
Closing share price	34.31	42.95	48.45	(20)	(29)	34.31	48.45	(29)	
Market capitalization	117,881	146,066	164,659	(19)	(28)	117,881	164,659	(28)	
<b>COMMON SHARES OUTSTANDING:</b>									
Weighted-average diluted shares outstanding	3,531.0	3,494.7	3,521.6	1	—	3,512.9	3,540.5	(1)	
Common shares outstanding at period-end	3,435.7	3,400.8	3,398.5	1	1	3,435.7	3,398.5	1	
<b>FINANCIAL RATIOS: (a)</b>									
Net income:									
ROE	6%	8%	14%			7%	16%		
ROE-GW (b)	10	12	23			11	25		
ROA	0.48	0.61	1.19			0.54	1.29		
<b>CAPITAL RATIOS:</b>									
Tier 1 capital ratio	9.1 (d)	8.3	8.4						
Total capital ratio	13.5 (d)	12.5	12.0						
<b>SELECTED BALANCE SHEET DATA (Period-end)</b>									
Total assets	\$ 1,775,670	\$ 1,642,862	\$ 1,458,042	8	22	\$ 1,775,670	\$ 1,458,042	22	
Wholesale loans	229,359	231,297	181,968	(1)	26	229,359	181,968	26	
Consumer loans	308,670	305,759	283,069	1	9	308,670	283,069	9	
Deposits	722,905	761,626	651,370	(5)	11	722,905	651,370	11	
Common stockholders' equity	127,176	125,627	119,211	1	7	127,176	119,211	7	
<b>Headcount</b>	195,594	182,166	179,664	7	9	195,594	179,664	9	
<b>LINE OF BUSINESS NET INCOME</b>									
Investment Bank	\$ 394	\$ (87)	\$ 1,179	NM	(67)	\$ 307	\$ 2,719	(89)	
Retail Financial Services	606	(227)	785	NM	(23)	379	1,644	(77)	
Card Services	250	609	759	(59)	(67)	859	1,524	(44)	
Commercial Banking	355	292	284	22	25	647	588	10	
Treasury & Securities Services	425	403	352	5	21	828	615	35	
Asset Management	395	356	493	11	(20)	751	918	(18)	
Corporate/Private Equity (c)	(422)	1,027	382	NM	NM	605	1,013	(40)	
<b>Net income</b>	<b>\$ 2,003</b>	<b>\$ 2,373</b>	<b>\$ 4,234</b>	<b>(16)</b>	<b>(53)</b>	<b>\$ 4,376</b>	<b>\$ 9,021</b>	<b>(51)</b>	

(a) Ratios are based upon annualized amounts.

(b) Net income applicable to common stock divided by total average common equity (net of goodwill). The Firm uses return on equity less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm also utilizes this measure to facilitate comparisons to competitors.

(c) Included the after-tax impact of material litigation actions, equity earnings related to Bear Stearns and merger costs.

(d) Estimated.



**EARNINGS RELEASE FINANCIAL SUPPLEMENT**

**SECOND QUARTER 2008**

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**JPMORGAN CHASE & CO.  
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**JPMORGAN CHASE & CO.**  
**CONSOLIDATED FINANCIAL HIGHLIGHTS**

(in millions, except per share, ratio and headcount data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		2008 Change
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2007
<b>SELECTED INCOME STATEMENT DATA</b>										
Total net revenue	\$ 18,399	\$ 16,890	\$ 17,384	\$ 16,112	\$ 18,908	9%	(3)%	\$ 35,289	\$ 37,876	(7)%
Provision for credit losses	3,455	4,424	2,542	1,785	1,529	(22)	126	7,879	2,537	211
Total noninterest expense	12,177	8,931	10,720	9,327	11,028	36	10	21,108	21,656	(3)
Net income	2,003	2,373	2,971	3,373	4,234	(16)	(53)	4,376	9,021	(51)
<b>PER COMMON SHARE:</b>										
Net income per share — basic	0.56	0.70	0.88	1.00	1.24	(20)	(55)	1.26	2.63	(52)
Net income per share — diluted	0.54	0.68	0.86	0.97	1.20	(21)	(55)	1.22	2.55	(52)
Cash dividends declared	0.38	0.38	0.38	0.38	0.38	—	—	0.76	0.72	6
Book value	37.02	36.94	36.59	35.72	35.08	—	6	37.02	35.08	6
Closing share price	34.31	42.95	43.65	45.82	48.45	(20)	(29)	34.31	48.45	(29)
Market capitalization	117,881	146,066	146,986	153,901	164,659	(19)	(28)	117,881	164,659	(28)
<b>COMMON SHARES OUTSTANDING:</b>										
Weighted-average diluted shares outstanding	3,531.0	3,494.7	3,471.8	3,477.7	3,521.6	1	—	3,512.9	3,540.5	(1)
Common shares outstanding at period-end	3,435.7	3,400.8	3,367.4	3,358.8	3,398.5	1	1	3,435.7	3,398.5	1
<b>FINANCIAL RATIOS: (a)</b>										
Net income:										
ROE	6%	8%	10%	11%	14%			7%	16%	
ROE-GW (b)	10	12	15	18	23			11	25	
ROA	0.48	0.61	0.77	0.91	1.19			0.54	1.29	
<b>CAPITAL RATIOS:</b>										
Tier 1 capital ratio	9.1(d)	8.3	8.4	8.4	8.4					
Total capital ratio	13.5(d)	12.5	12.6	12.5	12.0					
<b>SELECTED BALANCE SHEET DATA (Period-end)</b>										
Total assets	\$ 1,775,670	\$ 1,642,862	\$ 1,562,147	\$ 1,479,575	\$ 1,458,042	8	22	\$ 1,775,670	\$ 1,458,042	22
Wholesale loans	229,359	231,297	213,076	197,728	181,968	(1)	26	229,359	181,968	26
Consumer loans	308,670	305,759	306,298	288,592	283,069	1	9	308,670	283,069	9
Deposits	722,905	761,626	740,728	678,091	651,370	(5)	11	722,905	651,370	11
Common stockholders' equity	127,176	125,627	123,221	119,978	119,211	1	7	127,176	119,211	7
Headcount	195,594	182,166	180,667	179,847	179,664	7	9	195,594	179,664	9
<b>LINE OF BUSINESS NET INCOME</b>										
Investment Bank	\$ 394	\$ (87)	\$ 124	\$ 296	\$ 1,179	NM	(67)	\$ 307	\$ 2,719	(89)
Retail Financial Services	606	(227)	752	639	785	NM	(23)	379	1,644	(77)
Card Services	250	609	609	786	759	(59)	(67)	859	1,524	(44)
Commercial Banking	355	292	288	258	284	22	25	647	588	10
Treasury & Securities Services	425	403	422	360	352	5	21	828	615	35
Asset Management	395	356	527	521	493	11	(20)	751	918	(18)
Corporate/Private Equity (c)	(422)	1,027	249	513	382	NM	NM	605	1,013	(40)
Net income	\$ 2,003	\$ 2,373	\$ 2,971	\$ 3,373	\$ 4,234	(16)	(53)	\$ 4,376	\$ 9,021	(51)

(a) Ratios are based upon annualized amounts.

(b) Net income applicable to common stock divided by total average common equity (net of goodwill). The Firm uses return on equity less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm also utilizes this measure to facilitate comparisons to competitors.

(c) Included the after-tax impact of material litigation actions, equity earnings related to Bear Stearns and merger costs. See Corporate/Private Equity Financial Highlights for additional details.

(d) Estimated.

**JPMORGAN CHASE & CO.**  
**STATEMENTS OF INCOME**  
(in millions, except per share and ratio data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>REVENUE</b>										
Investment banking fees	\$ 1,612	\$ 1,216	\$ 1,662	\$ 1,336	\$ 1,898	33%	(15)%	\$ 2,828	\$ 3,637	(22)%
Principal transactions	752	(803)	165	650	3,713	NM	(80)	(51)	8,200	NM
Lending & deposit-related fees	1,105	1,039	1,066	1,026	951	6	16	2,144	1,846	16
Asset management, administration and commissions	3,628	3,596	3,896	3,663	3,611	1	—	7,224	6,797	6
Securities gains (losses)	647	33	148	237	(223)	NM	NM	680	(221)	NM
Mortgage fees and related income	696	525	898	221	523	33	33	1,221	999	22
Credit card income	1,803	1,796	1,857	1,777	1,714	—	5	3,599	3,277	10
Other income	(138)	1,829	469	289	553	NM	NM	1,691	1,071	58
<b>Noninterest revenue</b>	<b>10,105</b>	<b>9,231</b>	<b>10,161</b>	<b>9,199</b>	<b>12,740</b>	<b>9</b>	<b>(21)</b>	<b>19,336</b>	<b>25,606</b>	<b>(24)</b>
Interest income	16,529	17,532	18,619	18,806	17,342	(6)	(5)	34,061	33,962	—
Interest expense	8,235	9,873	11,396	11,893	11,174	(17)	(26)	18,108	21,692	(17)
<b>Net interest income</b>	<b>8,294</b>	<b>7,659</b>	<b>7,223</b>	<b>6,913</b>	<b>6,168</b>	<b>8</b>	<b>34</b>	<b>15,953</b>	<b>12,270</b>	<b>30</b>
<b>TOTAL NET REVENUE</b>	<b>18,399</b>	<b>16,890</b>	<b>17,384</b>	<b>16,112</b>	<b>18,908</b>	<b>9</b>	<b>(3)</b>	<b>35,289</b>	<b>37,876</b>	<b>(7)</b>
Provision for credit losses	3,455	4,424	2,542	1,785	1,529	(22)	126	7,879	2,537	211
<b>NONINTEREST EXPENSE</b>										
Compensation expense	6,913	4,951	5,469	4,677	6,309	40	10	11,864	12,543	(5)
Occupancy expense	669	648	659	657	652	3	3	1,317	1,292	2
Technology, communications and equipment expense	1,028	968	986	950	921	6	12	1,996	1,843	8
Professional & outside services	1,450	1,333	1,421	1,260	1,259	9	15	2,783	2,459	13
Marketing	413	546	570	561	457	(24)	(10)	959	939	2
Other expense	1,233	169	1,254	812	1,013	NM	22	1,402	1,748	(20)
Amortization of intangibles	316	316	339	349	353	—	(10)	632	706	(10)
Merger costs	155	—	22	61	64	NM	142	155	126	23
<b>TOTAL NONINTEREST EXPENSE</b>	<b>12,177</b>	<b>8,931</b>	<b>10,720</b>	<b>9,327</b>	<b>11,028</b>	<b>36</b>	<b>10</b>	<b>21,108</b>	<b>21,656</b>	<b>(3)</b>
<b>Income before income tax expense</b>	<b>2,767</b>	<b>3,535</b>	<b>4,122</b>	<b>5,000</b>	<b>6,351</b>	<b>(22)</b>	<b>(56)</b>	<b>6,302</b>	<b>13,683</b>	<b>(54)</b>
Income tax expense	764	1,162	1,151	1,627	2,117	(34)	(64)	1,926	4,662	(59)
<b>NET INCOME</b>	<b>\$ 2,003</b>	<b>\$ 2,373</b>	<b>\$ 2,971</b>	<b>\$ 3,373</b>	<b>\$ 4,234</b>	<b>(16)</b>	<b>(53)</b>	<b>\$ 4,376</b>	<b>\$ 9,021</b>	<b>(51)</b>
<b>DILUTED EARNINGS PER SHARE</b>	<b>0.54</b>	<b>0.68</b>	<b>0.86</b>	<b>0.97</b>	<b>1.20</b>	<b>(21)</b>	<b>(55)</b>	<b>1.22</b>	<b>2.55</b>	<b>(52)</b>
<b>FINANCIAL RATIOS</b>										
Net income:										
ROE	6%	8%	10%	11%	14%			7%	16%	
ROE-GW	10	12	15	18	23			11	25	
ROA	0.48	0.61	0.77	0.91	1.19			0.54	1.29	
Effective income tax rate	28	33	28	33	33			31	34	
Overhead ratio	66	53	62	58	58			60	57	
<b>EXCLUDING IMPACT OF MERGER COSTS (a)</b>										
Net income	\$ 2,003	\$ 2,373	\$ 2,971	\$ 3,373	\$ 4,234	(16)	(53)	\$ 4,376	\$ 9,021	(51)
Less merger costs (after-tax)	96	—	14	38	40	NM	140	96	78	23
<b>Net income excluding merger costs</b>	<b>\$ 2,099</b>	<b>\$ 2,373</b>	<b>\$ 2,985</b>	<b>\$ 3,411</b>	<b>\$ 4,274</b>	<b>(12)</b>	<b>(51)</b>	<b>\$ 4,472</b>	<b>\$ 9,099</b>	<b>(51)</b>
<b>Diluted Per Share:</b>										
Net income	\$ 0.54	\$ 0.68	\$ 0.86	\$ 0.97	\$ 1.20	(21)	(55)	\$ 1.22	\$ 2.55	(52)
Less merger costs (after-tax)	0.03	—	—	0.01	0.01	NM	200	0.03	0.02	50
<b>Net income excluding merger costs</b>	<b>\$ 0.57</b>	<b>\$ 0.68</b>	<b>\$ 0.86</b>	<b>\$ 0.98</b>	<b>\$ 1.21</b>	<b>(16)</b>	<b>(53)</b>	<b>\$ 1.25</b>	<b>\$ 2.57</b>	<b>(51)</b>

(a) Net income excluding merger costs, a non-GAAP financial measure, is used by the Firm to facilitate comparison of results against the Firm's ongoing operations and with other companies' U.S. GAAP financial statements.

**JPMORGAN CHASE & CO.**  
**CONSOLIDATED BALANCE SHEETS**  
(in millions)

	Jun 30 2008	Mar 31 2008	Dec 31 2007	Sep 30 2007	Jun 30 2007	Jun 30, 2008 Change	
						Mar 31 2008	Jun 30 2007
<b>ASSETS</b>							
Cash and due from banks	\$ 32,255	\$ 46,888	\$ 40,144	\$ 32,766	\$ 35,449	(31)%	(9)%
Deposits with banks	17,150	12,414	11,466	26,714	41,736	38	(59)
Federal funds sold and securities purchased under resale agreements	176,287	203,176	170,897	135,589	125,930	(13)	40
Securities borrowed	142,854	81,014	84,184	84,697	88,360	76	62
Trading assets:							
Debt and equity instruments	409,608	386,170	414,273	389,119	391,508	6	5
Derivative receivables	122,389	99,110	77,136	64,592	59,038	23	107
Securities	119,173	101,647	85,450	97,706	95,984	17	24
Loans (net of allowance for loan losses)	524,783	525,310	510,140	478,207	457,404	—	15
Accrued interest and accounts receivable (a)	64,294	50,989	24,823	26,401	26,716	26	141
Premises and equipment	11,843	9,457	9,319	8,892	9,044	25	31
Goodwill	45,993	45,695	45,270	45,335	45,254	1	2
Other intangible assets:							
Mortgage servicing rights	11,617	8,419	8,632	9,114	9,499	38	22
Purchased credit card relationships	1,984	2,140	2,303	2,427	2,591	(7)	(23)
All other intangibles	3,675	3,815	3,796	3,959	4,103	(4)	(10)
Other assets	91,765	66,618	74,314	74,057	65,426	38	40
<b>TOTAL ASSETS</b>	<b>\$ 1,775,670</b>	<b>\$ 1,642,862</b>	<b>\$ 1,562,147</b>	<b>\$ 1,479,575</b>	<b>\$ 1,458,042</b>	<b>8</b>	<b>22</b>
<b>LIABILITIES</b>							
Deposits	\$ 722,905	\$ 761,626	\$ 740,728	\$ 678,091	\$ 651,370	(5)	11
Federal funds purchased and securities sold under repurchase agreements	194,724	192,633	154,398	178,767	205,961	1	(5)
Commercial paper	50,151	50,602	49,596	33,978	25,116	(1)	100
Other borrowed funds	22,594	28,430	28,835	31,154	29,263	(21)	(23)
Trading liabilities:							
Debt and equity instruments	87,841	78,982	89,162	80,748	93,969	11	(7)
Derivative payables	95,749	78,983	68,705	68,426	61,396	21	56
Accounts payable, accrued expenses and other liabilities (including the allowance for lending-related commitments) (b)	171,004	106,088	94,476	86,524	84,785	61	102
Beneficial interests issued by consolidated VIEs	20,071	14,524	14,016	13,283	14,808	38	36
Long-term debt	260,192	189,995	183,862	173,696	159,493	37	63
Junior subordinated deferrable interest debentures held by trusts that issued guaranteed capital debt securities	17,263	15,372	15,148	14,930	12,670	12	36
<b>TOTAL LIABILITIES</b>	<b>1,642,494</b>	<b>1,517,235</b>	<b>1,438,926</b>	<b>1,359,597</b>	<b>1,338,831</b>	<b>8</b>	<b>23</b>
<b>STOCKHOLDERS' EQUITY</b>							
Preferred stock	6,000	—	—	—	—	NM	NM
Common stock	3,658	3,658	3,658	3,658	3,658	—	—
Capital surplus	78,870	78,072	78,597	78,295	78,020	1	1
Retained earnings	56,313	55,762	54,715	53,064	51,011	1	10
Accumulated other comprehensive income (loss)	(1,566)	(512)	(917)	(1,830)	(2,080)	(206)	25
Shares held in RSU trust	(269)	—	—	—	—	NM	NM
Treasury stock, at cost	(9,830)	(11,353)	(12,832)	(13,209)	(11,398)	13	14
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<b>133,176</b>	<b>125,627</b>	<b>123,221</b>	<b>119,978</b>	<b>119,211</b>	<b>6</b>	<b>12</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 1,775,670</b>	<b>\$ 1,642,862</b>	<b>\$ 1,562,147</b>	<b>\$ 1,479,575</b>	<b>\$ 1,458,042</b>	<b>8</b>	<b>22</b>

(a) Includes margin loans; receivables from brokers, dealers and clearing organizations; and securities fails.

(b) Includes brokerage customer payables; payables to brokers, dealers and clearing organizations; and securities fails.

**JPMORGAN CHASE & CO.**  
**CONDENSED AVERAGE BALANCE SHEETS AND ANNUALIZED YIELDS**  
(in millions, except rates)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		2008 Change
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2007
<b>AVERAGE BALANCES</b>										
<b>ASSETS</b>										
Deposits with banks	\$ 38,813	\$ 31,975	\$ 41,363	\$ 39,906	\$ 18,153	21%	114%	\$ 35,394	\$ 17,193	106%
Federal funds sold and securities purchased under resale agreements	155,664	153,864	140,622	133,780	132,768	1	17	154,764	134,127	15
Securities borrowed	100,322	83,490	86,649	87,955	90,810	20	10	91,906	84,822	8
Trading assets — debt instruments	302,053	322,986	308,175	310,445	294,931	(6)	2	312,519	276,109	13
Securities	109,834	89,757	93,236	95,694	96,921	22	13	99,796	96,128	4
Loans	537,964	526,598	508,172	476,912	465,763	2	16	532,281	466,604	14
Other assets (a)	15,629	—	—	—	—	NM	NM	7,815	—	NM
<b>Total interest-earning assets</b>	<b>1,260,279</b>	<b>1,208,670</b>	<b>1,178,217</b>	<b>1,144,692</b>	<b>1,099,346</b>	<b>4</b>	<b>15</b>	<b>1,234,475</b>	<b>1,074,983</b>	<b>15</b>
Trading assets — equity instruments	99,525	78,810	93,453	86,177	85,830	26	16	89,168	87,302	2
Goodwill	45,781	45,699	45,321	45,276	45,181	—	1	45,740	45,153	1
Other intangible assets:										
Mortgage servicing rights	9,947	8,273	8,795	9,290	8,371	20	19	9,110	8,079	13
All other intangible assets	5,823	6,202	6,220	6,532	6,854	(6)	(15)	6,012	6,996	(14)
All other noninterest-earning assets	247,344	222,143	198,031	185,367	186,404	11	33	234,743	183,084	28
<b>TOTAL ASSETS</b>	<b>\$ 1,668,699</b>	<b>\$ 1,569,797</b>	<b>\$ 1,530,037</b>	<b>\$ 1,477,334</b>	<b>\$ 1,431,986</b>	<b>6</b>	<b>17</b>	<b>\$ 1,619,248</b>	<b>\$ 1,405,597</b>	<b>15</b>
<b>LIABILITIES</b>										
Interest-bearing deposits	\$ 612,305	\$ 600,132	\$ 587,297	\$ 540,937	\$ 513,451	2	19	\$ 606,218	\$ 506,125	20
Federal funds purchased and securities sold under repurchase agreements	203,348	179,897	171,450	206,174	209,323	13	(3)	191,622	204,316	(6)
Commercial paper	47,323	47,584	48,821	26,511	25,282	(1)	87	47,453	23,819	99
Other borrowings (b)	92,309	107,552	99,259	104,995	100,715	(14)	(8)	99,931	98,202	2
Other liabilities (c)	19,168	—	—	—	—	NM	NM	9,584	—	NM
Beneficial interests issued by consolidated VIEs	17,990	14,082	14,183	14,454	13,641	28	32	16,036	14,811	8
Long-term debt	229,336	200,354	191,797	177,851	162,465	14	41	214,846	155,345	38
<b>Total interest-bearing liabilities</b>	<b>1,221,779</b>	<b>1,149,601</b>	<b>1,112,807</b>	<b>1,070,922</b>	<b>1,024,877</b>	<b>6</b>	<b>19</b>	<b>1,185,690</b>	<b>1,002,618</b>	<b>18</b>
Noninterest-bearing liabilities	315,965	295,616	295,670	287,436	289,058	7	9	305,790	285,826	7
<b>TOTAL LIABILITIES</b>	<b>1,537,744</b>	<b>1,445,217</b>	<b>1,408,477</b>	<b>1,358,358</b>	<b>1,313,935</b>	<b>6</b>	<b>17</b>	<b>1,491,480</b>	<b>1,288,444</b>	<b>16</b>
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<b>130,955</b>	<b>124,580</b>	<b>121,560</b>	<b>118,976</b>	<b>118,051</b>	<b>5</b>	<b>11</b>	<b>127,768</b>	<b>117,153</b>	<b>9</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 1,668,699</b>	<b>\$ 1,569,797</b>	<b>\$ 1,530,037</b>	<b>\$ 1,477,334</b>	<b>\$ 1,431,986</b>	<b>6</b>	<b>17</b>	<b>\$ 1,619,248</b>	<b>\$ 1,405,597</b>	<b>15</b>
<b>AVERAGE RATES</b>										
<b>INTEREST-EARNING ASSETS</b>										
Deposits with banks	3.87%	4.22%	4.95%	5.06%	4.56%			4.03%	4.61%	
Federal funds sold and securities purchased under resale agreements	3.84	3.80	4.41	4.83	4.99			3.82	4.97	
Securities borrowed	2.29	3.56	4.77	5.60	5.31			2.87	5.36	
Trading assets — debt instruments	5.59	5.75	5.84	6.09	5.65			5.67	5.79	
Securities	5.27	5.47	5.58	5.69	5.68			5.36	5.68	
Loans	6.36	7.10	7.60	7.80	7.65			6.72	7.59	
Other assets (a)	3.97	—	—	—	—			3.97	—	
<b>Total interest-earning assets</b>	<b>5.34</b>	<b>5.88</b>	<b>6.30</b>	<b>6.55</b>	<b>6.37</b>			<b>5.60</b>	<b>6.41</b>	
<b>INTEREST-BEARING LIABILITIES</b>										
Interest-bearing deposits	2.36	3.09	3.84	4.13	4.17			2.72	4.12	
Federal funds purchased and securities sold under repurchase agreements	2.73	3.31	4.35	5.18	5.19			3.00	5.14	
Commercial paper	2.17	3.41	4.40	4.68	4.92			2.79	4.91	
Other borrowings (b)	4.28	5.03	5.02	4.90	4.69			4.68	4.87	
Other liabilities (c)	1.32	—	—	—	—			1.32	—	
Beneficial interests issued by consolidated VIEs	2.24	3.78	4.36	4.52	3.22			2.92	3.54	
Long-term debt	3.27	3.82	3.90	3.99	3.77			3.52	3.81	
<b>Total interest-bearing liabilities</b>	<b>2.71</b>	<b>3.45</b>	<b>4.06</b>	<b>4.41</b>	<b>4.37</b>			<b>3.07</b>	<b>4.36</b>	
<b>INTEREST RATE SPREAD</b>	<b>2.63%</b>	<b>2.43%</b>	<b>2.24%</b>	<b>2.14%</b>	<b>2.00%</b>			<b>2.53%</b>	<b>2.05%</b>	
<b>NET YIELD ON INTEREST-EARNING ASSETS</b>	<b>2.71%</b>	<b>2.59%</b>	<b>2.46%</b>	<b>2.43%</b>	<b>2.30%</b>			<b>2.65%</b>	<b>2.34%</b>	
<b>NET YIELD ON INTEREST-EARNING ASSETS ADJUSTED FOR SECURITIZATIONS</b>	<b>3.06%</b>	<b>2.95%</b>	<b>2.80%</b>	<b>2.75%</b>	<b>2.63%</b>			<b>3.00%</b>	<b>2.68%</b>	

- (a) Predominantly margin loans.
- (b) Includes securities sold but not yet purchased.
- (c) Includes brokerage customer payables.

**JPMORGAN CHASE & CO.**  
**RECONCILIATION FROM REPORTED TO MANAGED SUMMARY**

(in millions)

The Firm prepares its Consolidated financial statements using accounting principles generally accepted in the United States of America ("U.S. GAAP"). That presentation, which is referred to as "reported basis," provides the reader with an understanding of the Firm's results that can be tracked consistently from year to year and enables a comparison of the Firm's performance with other companies' U.S. GAAP financial statements.

In addition to analyzing the Firm's results on a reported basis, management reviews the Firm's and the lines' of business results on a "managed" basis, which is a non-GAAP financial measure. The Firm's definition of managed basis starts with the reported U.S. GAAP results and includes certain reclassifications that assume credit card loans securitized by Card Services remain on the balance sheet and presents revenue on a fully taxable-equivalent ("FTE") basis. These adjustments do not have any impact on net income as reported by the lines of business or by the Firm as a whole. The impact of these adjustments are summarized below. For additional information about managed basis, please refer to the Glossary of Terms on page 34.

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>CREDIT CARD INCOME</b>										
<b>Credit card income - reported</b>	\$ 1,803	\$ 1,796	\$ 1,857	\$ 1,777	\$ 1,714	—%	5%	\$ 3,599	\$ 3,277	10%
Impact of:										
Credit card securitizations	(843)	(937)	(885)	(836)	(788)	10	(7)	(1,780)	(1,534)	(16)
<b>Credit card income - managed</b>	<u>\$ 960</u>	<u>\$ 859</u>	<u>\$ 972</u>	<u>\$ 941</u>	<u>\$ 926</u>	12	4	<u>\$ 1,819</u>	<u>\$ 1,743</u>	4
<b>OTHER INCOME</b>										
<b>Other income - reported</b>	\$ (138)	\$ 1,829	\$ 469	\$ 289	\$ 553	NM	NM	\$ 1,691	\$ 1,071	58
Impact of:										
Tax-equivalent adjustments	247	203	182	192	199	22	24	450	309	46
<b>Other income - managed</b>	<u>\$ 109</u>	<u>\$ 2,032</u>	<u>\$ 651</u>	<u>\$ 481</u>	<u>\$ 752</u>	(95)	(86)	<u>\$ 2,141</u>	<u>\$ 1,380</u>	55
<b>TOTAL NONINTEREST REVENUE</b>										
<b>Total noninterest revenue - reported</b>	\$ 10,105	\$ 9,231	\$ 10,161	\$ 9,199	\$ 12,740	9	(21)	\$ 19,336	\$ 25,606	(24)
Impact of:										
Credit card securitizations	(843)	(937)	(885)	(836)	(788)	10	(7)	(1,780)	(1,534)	(16)
Tax-equivalent adjustments	247	203	182	192	199	22	24	450	309	46
<b>Total noninterest revenue - managed</b>	<u>\$ 9,509</u>	<u>\$ 8,497</u>	<u>\$ 9,458</u>	<u>\$ 8,555</u>	<u>\$ 12,151</u>	12	(22)	<u>\$ 18,006</u>	<u>\$ 24,381</u>	(26)
<b>NET INTEREST INCOME</b>										
<b>Net interest income - reported</b>	\$ 8,294	\$ 7,659	\$ 7,223	\$ 6,913	\$ 6,168	8	34	\$ 15,953	\$ 12,270	30
Impact of:										
Credit card securitizations	1,673	1,618	1,504	1,414	1,378	3	21	3,291	2,717	21
Tax-equivalent adjustments	202	124	90	95	122	63	66	326	192	70
<b>Net interest income - managed</b>	<u>\$ 10,169</u>	<u>\$ 9,401</u>	<u>\$ 8,817</u>	<u>\$ 8,422</u>	<u>\$ 7,668</u>	8	33	<u>\$ 19,570</u>	<u>\$ 15,179</u>	29
<b>TOTAL NET REVENUE</b>										
<b>Total net revenue - reported</b>	\$ 18,399	\$ 16,890	\$ 17,384	\$ 16,112	\$ 18,908	9	(3)	\$ 35,289	\$ 37,876	(7)
Impact of:										
Credit card securitizations	830	681	619	578	590	22	41	1,511	1,183	28
Tax-equivalent adjustments	449	327	272	287	321	37	40	776	501	55
<b>Total net revenue - managed</b>	<u>\$ 19,678</u>	<u>\$ 17,898</u>	<u>\$ 18,275</u>	<u>\$ 16,977</u>	<u>\$ 19,819</u>	10	(1)	<u>\$ 37,576</u>	<u>\$ 39,560</u>	(5)
<b>PROVISION FOR CREDIT LOSSES</b>										
<b>Provision for credit losses - reported</b>	\$ 3,455	\$ 4,424	\$ 2,542	\$ 1,785	\$ 1,529	(22)	126	\$ 7,879	\$ 2,537	211
Impact of:										
Credit card securitizations	830	681	619	578	590	22	41	1,511	1,183	28
<b>Provision for credit losses - managed</b>	<u>\$ 4,285</u>	<u>\$ 5,105</u>	<u>\$ 3,161</u>	<u>\$ 2,363</u>	<u>\$ 2,119</u>	(16)	102	<u>\$ 9,390</u>	<u>\$ 3,720</u>	152
<b>INCOME TAX EXPENSE</b>										
<b>Income tax expense - reported</b>	\$ 764	\$ 1,162	\$ 1,151	\$ 1,627	\$ 2,117	(34)	(64)	\$ 1,926	\$ 4,662	(59)
Impact of:										
Tax-equivalent adjustments	449	327	272	287	321	37	40	776	501	55
<b>Income tax expense - managed</b>	<u>\$ 1,213</u>	<u>\$ 1,489</u>	<u>\$ 1,423</u>	<u>\$ 1,914</u>	<u>\$ 2,438</u>	(19)	(50)	<u>\$ 2,702</u>	<u>\$ 5,163</u>	(48)

**JPMORGAN CHASE & CO.**  
**LINE OF BUSINESS FINANCIAL HIGHLIGHTS — MANAGED BASIS**  
(in millions, except ratio data)

	QUARTERLY TRENDS						YEAR-TO-DATE			
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change
						1Q08	2Q07			2007
<b>TOTAL NET REVENUE (FTE)</b>										
Investment Bank	\$ 5,470	\$ 3,011	\$ 3,172	\$ 2,946	\$ 5,798	82%	(6)%	\$ 8,481	\$ 12,052	(30)%
Retail Financial Services	5,015	4,702	4,815	4,201	4,357	7	15	9,717	8,463	15
Card Services	3,775	3,904	3,971	3,867	3,717	(3)	2	7,679	7,397	4
Commercial Banking	1,106	1,067	1,084	1,009	1,007	4	10	2,173	2,010	8
Treasury & Securities Services	2,019	1,913	1,930	1,748	1,741	6	16	3,932	3,267	20
Asset Management	2,064	1,901	2,389	2,205	2,137	9	(3)	3,965	4,041	(2)
Corporate/Private Equity	229	1,400	914	1,001	1,062	(84)	(78)	1,629	2,330	(30)
<b>TOTAL NET REVENUE</b>	<b>\$ 19,678</b>	<b>\$ 17,898</b>	<b>\$ 18,275</b>	<b>\$ 16,977</b>	<b>\$ 19,819</b>	<b>10</b>	<b>(1)</b>	<b>\$ 37,576</b>	<b>\$ 39,560</b>	<b>(5)</b>
<b>NET INCOME</b>										
Investment Bank	\$ 394	\$ (87)	\$ 124	\$ 296	\$ 1,179	NM	(67)	\$ 307	\$ 2,719	(89)
Retail Financial Services	606	(227)	752	639	785	NM	(23)	379	1,644	(77)
Card Services	250	609	609	786	759	(59)	(67)	859	1,524	(44)
Commercial Banking	355	292	288	258	284	22	25	647	588	10
Treasury & Securities Services	425	403	422	360	352	5	21	828	615	35
Asset Management	395	356	527	521	493	11	(20)	751	918	(18)
Corporate/Private Equity (a)	(422)	1,027	249	513	382	NM	NM	605	1,013	(40)
<b>TOTAL NET INCOME</b>	<b>\$ 2,003</b>	<b>\$ 2,373</b>	<b>\$ 2,971</b>	<b>\$ 3,373</b>	<b>\$ 4,234</b>	<b>(16)</b>	<b>(53)</b>	<b>\$ 4,376</b>	<b>\$ 9,021</b>	<b>(51)</b>
<b>AVERAGE EQUITY (b)</b>										
Investment Bank	\$ 23,319	\$ 22,000	\$ 21,000	\$ 21,000	\$ 21,000	6	11	\$ 22,659	\$ 21,000	8
Retail Financial Services	17,000	17,000	16,000	16,000	16,000	—	6	17,000	16,000	6
Card Services	14,100	14,100	14,100	14,100	14,100	—	—	14,100	14,100	—
Commercial Banking	7,000	7,000	6,700	6,700	6,300	—	11	7,000	6,300	11
Treasury & Securities Services	3,500	3,500	3,000	3,000	3,000	—	17	3,500	3,000	17
Asset Management	5,066	5,000	4,000	4,000	3,750	1	35	5,033	3,750	34
Corporate/Private Equity	60,970	55,980	56,760	54,176	53,901	9	13	58,476	53,003	10
<b>TOTAL AVERAGE EQUITY</b>	<b>\$ 130,955</b>	<b>\$ 124,580</b>	<b>\$ 121,560</b>	<b>\$ 118,976</b>	<b>\$ 118,051</b>	<b>5</b>	<b>11</b>	<b>\$ 127,768</b>	<b>\$ 117,153</b>	<b>9</b>
<b>RETURN ON EQUITY (b)</b>										
Investment Bank	7%	(2)%	2%	6%	23%			3%	26%	
Retail Financial Services	14	(5)	19	16	20			4	21	
Card Services	7	17	17	22	22			12	22	
Commercial Banking	20	17	17	15	18			19	19	
Treasury & Securities Services	49	46	56	48	47			48	41	
Asset Management	31	29	52	52	53			30	49	

- (a) Included the after-tax impact of material litigation actions, equity earnings related to Bear Stearns and merger costs. See Corporate/Private Equity Financial Highlights for additional details.
- (b) Each business segment is allocated capital by taking into consideration stand-alone peer comparisons, economic risk measures and regulatory capital requirements. The amount of capital assigned to each business is referred to as equity.

**JPMORGAN CHASE & CO.**  
**INVESTMENT BANK**  
**FINANCIAL HIGHLIGHTS**

(in millions, except ratio data)

	QUARTERLY TRENDS					YEAR-TO-DATE				
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change 2007
						1Q08	2Q07			
<b>INCOME STATEMENT</b>										
<b>REVENUE</b>										
Investment banking fees	\$ 1,735	\$ 1,206	\$ 1,657	\$ 1,330	\$ 1,900	44%	(9)%	\$ 2,941	\$ 3,629	(19)%
Principal transactions	838	(798)	(623)	(435)	2,325	NM	(64)	40	5,467	(99)
Lending & deposit-related fees	105	102	142	118	93	3	13	207	186	11
Asset management, administration and commissions	709	744	705	712	643	(5)	10	1,453	1,284	13
All other income	(226)	(66)	(166)	(76)	122	(242)	NM	(292)	164	NM
<b>Noninterest revenue</b>	<b>3,161</b>	<b>1,188</b>	<b>1,715</b>	<b>1,649</b>	<b>5,083</b>	166	(38)	<b>4,349</b>	<b>10,730</b>	(59)
Net interest income	2,309	1,823	1,457	1,297	715	27	223	4,132	1,322	213
<b>TOTAL NET REVENUE (a)</b>	<b>5,470</b>	<b>3,011</b>	<b>3,172</b>	<b>2,946</b>	<b>5,798</b>	82	(6)	<b>8,481</b>	<b>12,052</b>	(30)
Provision for credit losses	398	618	200	227	164	(36)	143	1,016	227	348
Credit reimbursement from TSS (b)	30	30	30	31	30	—	—	60	60	—
<b>NONINTEREST EXPENSE</b>										
Compensation expense	3,132	1,241	1,561	1,178	2,589	152	21	4,373	5,226	(16)
Noncompensation expense	1,602	1,312	1,450	1,200	1,265	22	27	2,914	2,459	19
<b>TOTAL NONINTEREST EXPENSE</b>	<b>4,734</b>	<b>2,553</b>	<b>3,011</b>	<b>2,378</b>	<b>3,854</b>	85	23	<b>7,287</b>	<b>7,685</b>	(5)
<b>Income (loss) before income tax expense</b>	<b>368</b>	<b>(130)</b>	<b>(9)</b>	<b>372</b>	<b>1,810</b>	NM	(80)	<b>238</b>	<b>4,200</b>	(94)
Income tax expense (benefit)	(26)	(43)	(133)	76	631	40	NM	(69)	1,481	NM
<b>NET INCOME (LOSS)</b>	<b>\$ 394</b>	<b>\$ (87)</b>	<b>\$ 124</b>	<b>\$ 296</b>	<b>\$ 1,179</b>	NM	(67)	<b>\$ 307</b>	<b>\$ 2,719</b>	(89)
<b>FINANCIAL RATIOS</b>										
ROE	7%	(2)%	2%	6%	23%			3%	26%	
ROA	0.19	(0.05)	0.07	0.17	0.68			0.08	0.81	
Overhead ratio	87	85	95	81	66			86	64	
Compensation expense as a % of total net revenue	57	41	49	40	45			52	43	
<b>REVENUE BY BUSINESS</b>										
Investment banking fees:										
Advisory	\$ 370	\$ 483	\$ 646	\$ 595	\$ 560	(23)	(34)	\$ 853	\$ 1,032	(17)
Equity underwriting	542	359	544	267	509	51	6	901	902	—
Debt underwriting	823	364	467	468	831	126	(1)	1,187	1,695	(30)
<b>Total investment banking fees</b>	<b>1,735</b>	<b>1,206</b>	<b>1,657</b>	<b>1,330</b>	<b>1,900</b>	44	(9)	<b>2,941</b>	<b>3,629</b>	(19)
Fixed income markets	2,347	466	615	687	2,445	404	(4)	2,813	5,037	(44)
Equity markets	1,079	976	578	537	1,249	11	(14)	2,055	2,788	(26)
Credit portfolio	309	363	322	392	204	(15)	51	672	598	12
<b>Total net revenue</b>	<b>\$ 5,470</b>	<b>\$ 3,011</b>	<b>\$ 3,172</b>	<b>\$ 2,946</b>	<b>\$ 5,798</b>	82	(6)	<b>\$ 8,481</b>	<b>\$ 12,052</b>	(30)
<b>REVENUE BY REGION</b>										
Americas	\$ 3,165	\$ 536	\$ 1,128	\$ 1,016	\$ 2,655	490	19	\$ 3,701	\$ 6,021	(39)
Europe/Middle East/Africa	1,512	1,641	1,334	1,389	2,327	(8)	(35)	3,153	4,578	(31)
Asia/Pacific	793	834	710	541	816	(5)	(3)	1,627	1,453	12
<b>Total net revenue</b>	<b>\$ 5,470</b>	<b>\$ 3,011</b>	<b>\$ 3,172</b>	<b>\$ 2,946</b>	<b>\$ 5,798</b>	82	(6)	<b>\$ 8,481</b>	<b>\$ 12,052</b>	(30)

- (a) Total net revenue included tax-equivalent adjustments, predominantly due to tax-exempt income from municipal bond investments and income tax credits related to affordable housing investments, of \$404 million, \$289 million, \$230 million, \$255 million and \$290 million for the quarters ended June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007 and June 30, 2007, respectively, and \$693 million and \$442 million for year-to-date 2008 and 2007, respectively.
- (b) Treasury & Securities Services ("TSS") was charged a credit reimbursement related to certain exposures managed within the Investment Bank credit portfolio on behalf of clients shared with TSS.

**JPMORGAN CHASE & CO.**  
**INVESTMENT BANK**  
**FINANCIAL HIGHLIGHTS, CONTINUED**  
(in millions, except headcount and ratio data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>SELECTED BALANCE SHEETS</b>										
<b>DATA (Average)</b>										
Total assets	\$ 814,860	\$ 755,828	\$ 735,685	\$ 710,665	\$ 696,230	8%	17%	\$ 785,344	\$ 677,581	16%
Trading assets — debt and equity instruments	367,184	369,456	371,842	372,212	359,387	(1)	2	368,320	347,320	6
Trading assets — derivative receivables	99,395	90,234	74,659	63,017	58,520	10	70	94,814	57,465	65
Loans:										
Loans retained (a)	76,239	74,106	68,928	61,919	59,065	3	29	75,173	59,019	27
Loans held-for-sale & loans at fair value	20,440	19,612	24,977	17,315	14,794	4	38	20,026	14,242	41
<b>Total loans</b>	<b>96,679</b>	<b>93,718</b>	<b>93,905</b>	<b>79,234</b>	<b>73,859</b>	3	31	<b>95,199</b>	<b>73,261</b>	30
Adjusted assets (b)	676,777	662,419	644,573	625,619	603,839	2	12	669,598	588,016	14
Equity	23,319	22,000	21,000	21,000	21,000	6	11	22,659	21,000	8
<b>Headcount</b>	<b>37,057</b>	<b>25,780</b>	<b>25,543</b>	<b>25,691</b>	<b>25,356</b>	<b>44</b>	<b>46</b>	<b>37,057</b>	<b>25,356</b>	<b>46</b>
<b>CREDIT DATA AND QUALITY STATISTICS</b>										
Net charge-offs (recoveries)	\$ (8)	\$ 13	\$ (9)	\$ 67	\$ (16)	NM	50	\$ 5	\$ (22)	NM
Nonperforming assets:										
Nonperforming loans (c)	313	321	353	265	72	(2)	335	313	72	335
Other nonperforming assets	177	118	100	60	47	50	277	177	47	277
Allowance for credit losses:										
Allowance for loan losses	2,429	1,891	1,329	1,112	1,037	28	134	2,429	1,037	134
Allowance for lending-related commitments	469	607	560	568	487	(23)	(4)	469	487	(4)
<b>Total allowance for credit losses</b>	<b>2,898</b>	<b>2,498</b>	<b>1,889</b>	<b>1,680</b>	<b>1,524</b>	<b>16</b>	<b>90</b>	<b>2,898</b>	<b>1,524</b>	<b>90</b>
Net charge-off (recovery) rate (a) (d)	(0.04)%	0.07%	(0.05)%	0.43%	(0.11)%			0.01%	(0.08)%	
Allowance for loan losses to average loans (a) (d)	3.19(e)	2.55(e)	1.93	1.80	1.76			3.23(e)	1.76	
Allowance for loan losses to nonperforming loans (c)	843	683	439	585	2,206			843	2,206	
Nonperforming loans to average loans	0.32	0.34	0.38	0.33	0.10			0.33	0.10	

- (a) Loans retained included credit portfolio loans, leveraged leases and other accrual loans, and excluded loans at fair value.
- (b) Adjusted assets, a non-GAAP financial measure, equals total assets minus (1) securities purchased under resale agreements and securities borrowed less securities sold, not yet purchased; (2) assets of variable interest entities ("VIEs") consolidated under FIN 46R; (3) cash and securities segregated and on deposit for regulatory and other purposes; and (4) goodwill and intangibles. The amount of adjusted assets is presented to assist the reader in comparing the Investment Bank's ("IB") asset and capital levels to other investment banks in the securities industry. Asset-to-equity leverage ratios are commonly used as one measure to assess a company's capital adequacy. The IB believes an adjusted asset amount that excludes the assets discussed above, which are considered to have a low risk profile, provides a more meaningful measure of balance sheet leverage in the securities industry.
- (c) Nonperforming loans included loans held-for-sale and loans at fair value of \$25 million, \$44 million, \$50 million, \$75 million and \$25 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007 and June 30, 2007, respectively, which were excluded from the allowance coverage ratios. Nonperforming loans excluded distressed loans held-for-sale that were purchased as part of IB's proprietary activities.
- (d) Loans held-for-sale & loans at fair value were excluded when calculating the allowance coverage ratio and net charge-off (recovery) rate.
- (e) Excluding the impact of a loan originated in March, 2008 to Bear Stearns, the adjusted ratio would be 3.46%, 2.61% and 3.40% for the quarters ended June 30, 2008 and March 31, 2008, and the six months ended June 30, 2008, respectively. The average balance of the loan extended to Bear Stearns was \$6.0 billion, \$1.7 billion and \$3.8 billion for the quarters ended June 30, 2008 and March 31, 2008, and the six months ended June 30, 2008, respectively.



**JPMORGAN CHASE & CO.**  
**INVESTMENT BANK**  
**FINANCIAL HIGHLIGHTS, CONTINUED**

(in millions, except ratio and rankings data)

	QUARTERLY TRENDS						YEAR-TO-DATE			
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change
						1Q08	2Q07			2007
<b>MARKET RISK — AVERAGE</b>										
<b>TRADING AND CREDIT</b>										
<b>PORTFOLIO VAR (a)</b>										
Trading activities:										
Fixed income	\$ 148	\$ 120	\$ 103	\$ 98	\$ 74	23%	100%	\$ 134	60	123%
Foreign exchange	26	35	31	23	20	(26)	30	30	19	58
Equities	30	31	63	35	51	(3)	(41)	31	46	(33)
Commodities and other	31	28	29	28	40	11	(23)	29	37	(22)
Diversification (b)	(92)	(92)	(102)	(72)	(73)	—	(26)	(91)	(65)	(40)
<b>Total trading VAR (c)</b>	<b>143</b>	<b>122</b>	<b>124</b>	<b>112</b>	<b>112</b>	<b>17</b>	<b>28</b>	<b>133</b>	<b>97</b>	<b>37</b>
Credit portfolio VAR (d)	35	30	26	17	12	17	192	33	12	175
Diversification (b)	(36)	(30)	(27)	(22)	(14)	(20)	(157)	(34)	(12)	(183)
<b>Total trading and credit portfolio VAR</b>	<b>\$ 142</b>	<b>\$ 122</b>	<b>\$ 123</b>	<b>\$ 107</b>	<b>\$ 110</b>	<b>16</b>	<b>29</b>	<b>\$ 132</b>	<b>97</b>	<b>36</b>

	June 30, 2008 YTD		Full Year 2007	
	Market Share	Rankings	Market Share	Rankings
<b>MARKET SHARES AND RANKINGS (e)</b>				
Global debt, equity and equity-related	9%	# 1	8%	# 2
Global syndicated loans	13%	# 1	13%	# 1
Global long-term debt (f)	9%	# 1	7%	# 3
Global equity and equity-related (g)	11%	# 1	9%	# 2
Global announced M&A (h)	27%	# 3	27%	# 4
U.S. debt, equity and equity-related	15%	# 1	10%	# 2
U.S. syndicated loans	30%	# 1	24%	# 1
U.S. long-term debt (f)	15%	# 1	10%	# 2
U.S. equity and equity-related (g)	13%	# 3	11%	# 5
U.S. announced M&A (h)	41%	# 3	28%	# 3

- (a) Results for second quarter 2008 include one month of the combined Firm results and two months of heritage JPMorgan Chase results. All prior periods reflect heritage JPMorgan Chase results.
- (b) Average VARs were less than the sum of the VARs of their market risk components, which was due to risk offsets resulting from portfolio diversification. The diversification effect reflected the fact that the risks were not perfectly correlated. The risk of a portfolio of positions is usually less than the sum of the risks of the positions themselves.
- (c) Trading VAR includes predominantly all trading activities in IB; however, particular risk parameters of certain products are not fully captured, for example, correlation risk or the credit spread sensitivity of certain mortgage products. Trading VAR does not include VAR related to held-for-sale funded loans and unfunded commitments, nor the debit valuation adjustments ("DVA") taken on derivative and structured liabilities to reflect the credit quality of the Firm. Trading VAR also does not include the MSR portfolio or VAR related to other corporate functions, such as Corporate/Private Equity.
- (d) Includes VAR on derivative credit valuation adjustments, hedges of the credit valuation adjustment and mark-to-market hedges of the retained loan portfolio, which are all reported in principal transactions revenue. This VAR does not include the retained loan portfolio.
- (e) Source: Thomson Reuters Securities data. June 30, 2008 YTD results are pro forma for the acquisition of Bear Stearns. Full year 2007 results represent heritage-JPMorgan Chase only.
- (f) Includes asset-backed securities, mortgage-backed securities and municipal securities.
- (g) Includes rights offerings; U.S. domiciled equity and equity-related transactions.
- (h) Global announced M&A is based upon rank value; all other rankings were based upon proceeds, with full credit to each book manager/equal if joint. Because of joint assignments, market share of all participants will add up to more than 100%. Global and U.S. announced M&A market share and ranking for 2007 include transactions withdrawn since December 31, 2007. U.S. announced M&A represents any U.S. involvement ranking.

**JPMORGAN CHASE & CO.**  
**RETAIL FINANCIAL SERVICES**

**FINANCIAL HIGHLIGHTS**

(in millions, except ratio and headcount data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>INCOME STATEMENT</b>										
<b>REVENUE</b>										
Lending & deposit-related fees	\$ 497	\$ 461	\$ 496	\$ 492	\$ 470	8%	6%	\$ 958	\$ 893	7%
Asset management, administration and commissions	375	377	332	336	344	(1)	9	752	607	24
Securities gains (losses)	—	—	1	—	—	—	—	—	—	—
Mortgage fees and related income	696	525	888	229	495	33	41	1,221	977	25
Credit card income	194	174	174	167	163	11	19	368	305	21
All other income	198	154	219	296	212	29	(7)	352	391	(10)
<b>Noninterest revenue</b>	<b>1,960</b>	<b>1,691</b>	<b>2,110</b>	<b>1,520</b>	<b>1,684</b>	<b>16</b>	<b>16</b>	<b>3,651</b>	<b>3,173</b>	<b>15</b>
Net interest income	3,055	3,011	2,705	2,681	2,673	1	14	6,066	5,290	15
<b>TOTAL NET REVENUE</b>	<b>5,015</b>	<b>4,702</b>	<b>4,815</b>	<b>4,201</b>	<b>4,357</b>	<b>7</b>	<b>15</b>	<b>9,717</b>	<b>8,463</b>	<b>15</b>
Provision for credit losses	1,332	2,492	1,051	680	587	(47)	127	3,824	879	335
<b>NONINTEREST EXPENSE</b>										
Compensation expense	1,184	1,160	1,113	1,087	1,104	2	7	2,344	2,169	8
Noncompensation expense	1,386	1,310	1,313	1,265	1,264	6	10	2,696	2,488	8
Amortization of intangibles	100	100	114	117	116	—	(14)	200	234	(15)
<b>TOTAL NONINTEREST EXPENSE</b>	<b>2,670</b>	<b>2,570</b>	<b>2,540</b>	<b>2,469</b>	<b>2,484</b>	<b>4</b>	<b>7</b>	<b>5,240</b>	<b>4,891</b>	<b>7</b>
<b>Income (loss) before income tax expense</b>	<b>1,013</b>	<b>(360)</b>	<b>1,224</b>	<b>1,052</b>	<b>1,286</b>	<b>NM</b>	<b>(21)</b>	<b>653</b>	<b>2,693</b>	<b>(76)</b>
Income tax expense (benefit)	407	(133)	472	413	501	NM	(19)	274	1,049	(74)
<b>NET INCOME (LOSS)</b>	<b>\$ 606</b>	<b>\$ (227)</b>	<b>\$ 752</b>	<b>\$ 639</b>	<b>\$ 785</b>	<b>NM</b>	<b>(23)</b>	<b>\$ 379</b>	<b>\$ 1,644</b>	<b>(77)</b>
<b>FINANCIAL RATIOS</b>										
ROE	14%	(5)%	19%	16%	20%			4%	21%	
Overhead ratio	53	55	53	59	57			54	58	
Overhead ratio excluding core deposit intangibles (a)	51	53	50	56	54			52	55	
<b>SELECTED BALANCE SHEETS</b>										
<b>(Ending)</b>										
Assets	\$ 230,695	\$ 227,916	\$ 225,908	\$ 216,754	\$ 217,421	1	6	\$ 230,695	\$ 217,421	6
Loans:										
Loans retained	187,595	184,211	181,016	172,498	166,992	2	12	187,595	166,992	12
Loans held-for-sale & loans at fair value (b)	16,282	18,000	16,541	18,274	23,501	(10)	(31)	16,282	23,501	(31)
<b>Total loans</b>	<b>203,877</b>	<b>202,211</b>	<b>197,557</b>	<b>190,772</b>	<b>190,493</b>	<b>1</b>	<b>7</b>	<b>203,877</b>	<b>190,493</b>	<b>7</b>
Deposits	223,121	230,854	221,129	216,135	217,689	(3)	2	223,121	217,689	2
<b>SELECTED BALANCE SHEETS</b>										
<b>(Average)</b>										
Assets	\$ 232,725	\$ 227,560	\$ 221,557	\$ 214,852	\$ 216,692	2	7	\$ 230,143	\$ 216,912	6
Loans:										
Loans retained	185,993	182,220	176,140	168,495	165,136	2	13	184,106	163,946	12
Loans held-for-sale & loans at fair value (b)	20,492	17,841	17,538	19,560	25,166	15	(19)	19,167	26,692	(28)
<b>Total loans</b>	<b>206,485</b>	<b>200,061</b>	<b>193,678</b>	<b>188,055</b>	<b>190,302</b>	<b>3</b>	<b>9</b>	<b>203,273</b>	<b>190,638</b>	<b>7</b>
Deposits	226,487	225,555	219,226	216,904	219,171	—	3	226,021	218,058	4
Equity	17,000	17,000	16,000	16,000	16,000	—	6	17,000	16,000	6
<b>Headcount</b>	<b>69,550</b>	<b>70,095</b>	<b>69,465</b>	<b>68,528</b>	<b>68,254</b>	<b>(1)</b>	<b>2</b>	<b>69,550</b>	<b>68,254</b>	<b>2</b>

(a) Retail Financial Services uses the overhead ratio (excluding the amortization of core deposit intangibles ("CDI")), a non-GAAP financial measure, to evaluate the underlying expense trends of the business. Including CDI amortization expense in the overhead ratio calculation results in a higher overhead ratio in the earlier years and a lower overhead ratio in later years; this method would result in an improving overhead ratio over time, all things remaining equal. This non-GAAP ratio excludes Regional Banking's core deposit intangible amortization expense related to The Bank of New York transaction and the Bank One merger of \$99 million, \$99 million, \$113 million, \$116 million and \$115 million for the quarters ending June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and \$198 million and \$231 million for year-to-date 2008 and 2007, respectively.

(b) Loans included prime mortgage loans originated with the intent to sell, which were accounted for at fair value. These loans, classified as trading assets on the Consolidated balance sheets, totaled \$14.1 billion, \$13.5 billion, \$12.6 billion, \$14.4 billion and \$15.2 billion at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. Average loans included prime mortgage loans, classified as trading assets on the Consolidated balance sheets, of \$16.9 billion, \$13.4 billion, \$13.5 billion, \$14.1 billion and \$13.5 billion for the quarters ended June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and \$15.2 billion and \$10.0 billion for the year-to-date 2008 and 2007, respectively.

**JPMORGAN CHASE & CO.**  
**RETAIL FINANCIAL SERVICES**  
**FINANCIAL HIGHLIGHTS, CONTINUED**  
(in millions, except ratio data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		2008 Change
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2007
<b>CREDIT DATA AND QUALITY STATISTICS</b>										
Net charge-offs	\$ 941	\$ 789	\$ 522	\$ 350	\$ 270	19%	249%	\$ 1,730	\$ 455	280%
Nonperforming loans (a) (b)	3,873	3,292	2,704	1,991	1,760	18	120	3,873	1,760	120
Nonperforming assets (a) (b)	4,481	3,824	3,190	2,404	2,099	17	113	4,481	2,099	113
Allowance for loan losses	4,475	4,208	2,634	2,105	1,772	6	153	4,475	1,772	153
Net charge-off rate (c) (d)	1.99%	1.71%	1.17%	0.82%	0.66%			1.85%	0.56%	
Allowance for loan losses to ending loans (c)	2.39	2.28	1.46	1.22	1.06			2.39	1.06	
Allowance for loan losses to nonperforming loans (c)	121	133	100	107	115			121	115	
Nonperforming loans to total loans	1.90	1.63	1.37	1.04	0.92			1.90	0.92	
<b>REGIONAL BANKING</b>										
Noninterest revenue	\$ 1,022	\$ 878	\$ 940	\$ 1,013	\$ 977	16	5	\$ 1,900	\$ 1,770	7
Net interest income	2,571	2,543	2,363	2,325	2,296	1	12	5,114	4,595	11
<b>Total net revenue</b>	<b>3,593</b>	<b>3,421</b>	<b>3,303</b>	<b>3,338</b>	<b>3,273</b>	<b>5</b>	<b>10</b>	<b>7,014</b>	<b>6,365</b>	<b>10</b>
Provision for credit losses	1,213	2,324	915	574	494	(48)	146	3,537	727	387
Noninterest expense	1,778	1,794	1,785	1,760	1,749	(1)	2	3,572	3,478	3
<b>Income (loss) before income tax expense</b>	<b>602</b>	<b>(697)</b>	<b>603</b>	<b>1,004</b>	<b>1,030</b>	<b>NM</b>	<b>(42)</b>	<b>(95)</b>	<b>2,160</b>	<b>NM</b>
<b>Net income (loss)</b>	<b>354</b>	<b>(433)</b>	<b>371</b>	<b>611</b>	<b>629</b>	<b>NM</b>	<b>(44)</b>	<b>(79)</b>	<b>1,319</b>	<b>NM</b>
ROE	11%	(14)%	12%	21%	21%			(1)%	23%	
Overhead ratio	49	52	54	53	53			51	55	
Overhead ratio excluding core deposit intangibles (e)	47	50	51	49	50			48	51	

- (a) Nonperforming loans included loans held-for-sale and loans accounted for at fair value of \$180 million, \$129 million, \$69 million, \$17 million and \$217 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. Certain of these loans are classified as trading assets on the Consolidated balance sheets.
- (b) Nonperforming loans and assets excluded (1) loans eligible for repurchase as well as loans repurchased from Governmental National Mortgage Association ("GNMA") pools that are insured by U.S. government agencies of \$1.9 billion, \$1.8 billion, \$1.5 billion, \$1.3 billion and \$1.2 billion at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and (2) education loans that are 90 days past due and still accruing, which are insured by U.S. government agencies under the Federal Family Education Loan Program of \$371 million, \$252 million, \$279 million, \$241 million and \$200 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. These amounts for GNMA and education loans are excluded, as reimbursement is proceeding normally.
- (c) Loans held-for-sale and loans accounted for at fair value under SFAS 159 were excluded when calculating the allowance coverage ratio and the net charge-off rate.
- (d) The net charge-off rate for the quarters ended June 30, 2008, March 31, 2008 and December 31, 2007, excluded \$19 million, \$14 million and \$2 million, respectively, and the six months ended June 30, 2008, excluded \$33 million of charge-offs related to prime mortgage loans held by Corporate/Private Equity.
- (e) Regional Banking uses the overhead ratio (excluding the amortization of core deposit intangibles ("CDI")), a non-GAAP financial measure, to evaluate the underlying expense trends of the business. Including CDI amortization expense in the overhead ratio calculation results in a higher overhead ratio in the earlier years and a lower overhead ratio in later years; this inclusion would result in an improving overhead ratio over time, all things remaining equal. This non-GAAP ratio excludes Regional Banking's core deposit intangible amortization expense related to The Bank of New York transaction and the Bank One merger of \$99 million, \$99 million, \$113 million, \$116 million and \$115 million for the quarters ended June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and \$198 million and \$231 million for year-to-date 2008 and 2007, respectively.

**JPMORGAN CHASE & CO.**  
**RETAIL FINANCIAL SERVICES**

FINANCIAL HIGHLIGHTS, CONTINUED  
(in millions, except ratio data and where otherwise noted)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>REGIONAL BANKING (continued)</b>										
<b>BUSINESS METRICS (in billions)</b>										
Home equity origination volume	\$ 5.3	\$ 6.7	\$ 9.8	\$ 11.2	\$ 14.6	(21)%	(64)%	\$ 12.0	\$ 27.3	(56)%
End of period loans owned:										
Home equity	\$ 95.1	\$ 95.0	\$ 94.8	\$ 93.0	\$ 91.0	—	5	\$ 95.1	\$ 91.0	5
Mortgage (a)	14.9	15.9	15.7	12.3	8.8	(6)	69	14.9	8.8	69
Business banking	16.4	15.8	15.4	14.9	14.6	4	12	16.4	14.6	12
Education	13.0	12.4	11.0	10.2	10.2	5	27	13.0	10.2	27
Other loans (b)	1.1	1.1	2.3	2.4	2.5	—	(56)	1.1	2.5	(56)
<b>Total end of period loans</b>	<b>140.5</b>	<b>140.2</b>	<b>139.2</b>	<b>132.8</b>	<b>127.1</b>	<b>—</b>	<b>11</b>	<b>140.5</b>	<b>127.1</b>	<b>11</b>
End of period deposits:										
Checking	\$ 69.1	\$ 69.1	\$ 67.0	\$ 64.5	\$ 67.3	—	3	\$ 69.1	\$ 67.3	3
Savings	105.8	105.4	96.0	95.7	97.7	—	8	105.8	97.7	8
Time and other	37.0	44.6	48.7	46.5	41.9	(17)	(12)	37.0	41.9	(12)
<b>Total end of period deposits</b>	<b>211.9</b>	<b>219.1</b>	<b>211.7</b>	<b>206.7</b>	<b>206.9</b>	<b>(3)</b>	<b>2</b>	<b>211.9</b>	<b>206.9</b>	<b>2</b>
Average loans owned:										
Home equity	\$ 95.1	\$ 95.0	\$ 94.0	\$ 91.8	\$ 89.2	—	7	\$ 95.0	\$ 87.8	8
Mortgage loans (a)	15.6	15.8	13.7	9.9	8.8	(1)	77	15.7	8.8	78
Business banking	16.1	15.6	15.1	14.8	14.5	3	11	15.9	14.4	10
Education (c)	12.7	12.0	10.6	9.8	10.5	6	21	12.4	10.8	15
Other loans (b)	1.1	1.5	2.3	2.4	2.4	(27)	(54)	1.3	2.7	(52)
<b>Total average loans (c)</b>	<b>140.6</b>	<b>139.9</b>	<b>135.7</b>	<b>128.7</b>	<b>125.4</b>	<b>1</b>	<b>12</b>	<b>140.3</b>	<b>124.5</b>	<b>13</b>
Average deposits:										
Checking	\$ 68.5	\$ 66.3	\$ 64.5	\$ 64.9	\$ 67.2	3	2	\$ 67.4	\$ 67.3	—
Savings	105.8	100.3	96.3	97.1	98.4	5	8	103.1	97.6	6
Time and other	39.6	47.7	47.7	43.3	41.7	(17)	(5)	43.6	42.1	4
<b>Total average deposits</b>	<b>213.9</b>	<b>214.3</b>	<b>208.5</b>	<b>205.3</b>	<b>207.3</b>	<b>—</b>	<b>3</b>	<b>214.1</b>	<b>207.0</b>	<b>3</b>
Average assets	149.3	149.9	147.1	140.6	137.7	—	8	149.6	136.8	9
Average equity	12.4	12.4	11.8	11.8	11.8	—	5	12.4	11.8	5

**CREDIT DATA AND QUALITY STATISTICS**

30+ day delinquency rate (d) (e)	3.61%	3.23%	3.03%	2.39%	1.88%			3.61%	1.88%	
Net charge-offs										
Home equity	\$ 511	\$ 447	\$ 248	\$ 150	\$ 98	14	421	\$ 958	\$ 166	477
Mortgage	211	163	73	40	26	29	NM	374	46	NM
Business banking	51	40	38	33	30	28	70	91	55	65
Other loans	48	21	28	23	52	129	(8)	69	65	6
<b>Total net charge-offs</b>	<b>821</b>	<b>671</b>	<b>387</b>	<b>246</b>	<b>206</b>	<b>22</b>	<b>299</b>	<b>1,492</b>	<b>332</b>	<b>349</b>
Net charge-off rate										
Home equity	2.16%	1.89%	1.05%	0.65%	0.44%			2.03%	0.38%	
Mortgage (f)	4.95	3.79	2.06	1.60	1.19			4.37	1.05	
Business banking	1.27	1.03	1.00	0.88	0.83			1.15	0.77	
Other loans	1.80	0.89	1.21	1.01	2.32			1.37	1.39	
<b>Total net charge-off rate (c) (f)</b>	<b>2.35</b>	<b>1.94</b>	<b>1.16</b>	<b>0.78</b>	<b>0.68</b>			<b>2.15</b>	<b>0.56</b>	

- Nonperforming assets (g) \$ 3,865 \$ 3,348 \$ 2,879 \$ 2,206 \$ 1,751 15 121 \$ 3,865 \$ 1,751 121
- (a) Balance reported predominantly reflected subprime mortgage loans owned.
- (b) Included commercial loans derived from community development activities prior to March 31, 2008.
- (c) Average loans included loans held-for-sale of \$3.1 billion, \$4.0 billion, \$3.7 billion, \$3.2 billion and \$3.9 billion for the quarters ended June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and \$3.6 billion and \$4.1 billion for year-to-date 2008 and 2007, respectively. These amounts were excluded when calculating the net charge-off rate.
- (d) Excluded loans eligible for repurchase as well as loans repurchased from GNMA pools that are insured by U.S. government agencies of \$1.5 billion, \$1.5 billion, \$1.2 billion, \$979 million and \$879 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. These amounts are excluded as reimbursement is proceeding normally.
- (e) Excluded loans that are 30 days past due and still accruing, which are insured by U.S. government agencies under the Federal Family Education Loan Program of \$594 million, \$534 million, \$663 million, \$590 million and \$523 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. These amounts are excluded as reimbursement is proceeding normally.
- (f) The mortgage and total net charge-off rate for the quarters ended June 30, 2008, March 31, 2008 and December 31, 2007, excluded \$19 million, \$14 million and \$2 million, respectively, and for the six months ended June 30, 2008, excluded \$33 million of charge-offs related to prime mortgage loans held by the Corporate/Private Equity sector.
- (g) Nonperforming assets excluded (1) loans eligible for repurchase as well as loans repurchased from Governmental National Mortgage Association ("GNMA") pools that are insured by U.S. government agencies of \$1.9 billion, \$1.8 billion, \$1.5 billion, \$1.3 billion and \$1.2 billion at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and (2) education loans that are 90 days past due and still accruing, which are insured by U.S. government agencies under the Federal Family Education Loan Program of \$371 million, \$252 million, \$279 million, \$241 million and \$200 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. These amounts for GNMA and education loans are excluded, as reimbursement is proceeding normally.

**JPMORGAN CHASE & CO.**  
**RETAIL FINANCIAL SERVICES**

FINANCIAL HIGHLIGHTS, CONTINUED  
(in millions, except ratio data and where otherwise noted)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>REGIONAL BANKING (continued)</b>										
<b>RETAIL BRANCH BUSINESS METRICS</b>										
Investment sales volume	\$ 5,211	\$ 4,084	\$ 4,114	\$ 4,346	\$ 5,117	28%	2%	\$ 9,295	\$ 9,900	(6)%
<b>Number of:</b>										
Branches	3,157	3,146	3,152	3,096	3,089	—	2	3,157	3,089	2
ATMs	9,310	9,237	9,186	8,943	8,649	1	8	9,310	8,649	8
Personal bankers	9,995	9,826	9,650	9,503	9,025	2	11	9,995	9,025	11
Sales specialists	4,116	4,133	4,105	4,025	3,915	—	5	4,116	3,915	5
Active online customers (in thousands)	7,180	6,454	5,918	5,706	5,448	11	32	7,180	5,448	32
Checking accounts (in thousands)	11,336	11,068	10,839	10,644	10,356	2	9	11,336	10,356	9
<b>MORTGAGE BANKING</b>										
Production revenue	\$ 597	\$ 576	\$ 321	\$ 176	\$ 463	4	29	\$ 1,173	\$ 863	36
Net mortgage servicing revenue:										
Loan servicing revenue	678	634	665	629	615	7	10	1,312	1,216	8
Changes in MSR asset fair value:										
Due to inputs or assumptions in model										
Other changes in fair value	1,519	(632)	(766)	(810)	952	NM	60	887	1,060	(16)
	(394)	(425)	(393)	(377)	(383)	7	(3)	(819)	(761)	(8)
<b>Total changes in MSR asset fair value</b>										
Derivative valuation adjustments and other	1,125	(1,057)	(1,159)	(1,187)	569	NM	98	68	299	(77)
	(1,478)	598	1,232	788	(1,014)	NM	(46)	(880)	(1,141)	23
Total net mortgage servicing revenue	325	175	738	230	170	86	91	500	374	34
<b>Total net revenue</b>	<b>922</b>	<b>751</b>	<b>1,059</b>	<b>406</b>	<b>633</b>	<b>23</b>	<b>46</b>	<b>1,673</b>	<b>1,237</b>	<b>35</b>
Noninterest expense	649	536	518	485	516	21	26	1,185	984	20
<b>Income (loss) before income tax expense</b>	<b>273</b>	<b>215</b>	<b>541</b>	<b>(79)</b>	<b>117</b>	<b>27</b>	<b>133</b>	<b>488</b>	<b>253</b>	<b>93</b>
<b>Net income (loss)</b>	<b>169</b>	<b>132</b>	<b>332</b>	<b>(48)</b>	<b>71</b>	<b>28</b>	<b>138</b>	<b>301</b>	<b>155</b>	<b>94</b>
ROE	28%	22%	66%	NM	14%			25%	16%	
<b>Business metrics (in billions)</b>										
Third-party mortgage loans serviced (ending)	\$ 659.1	\$ 627.1	\$ 614.7	\$ 600.0	\$ 572.4	5	15	\$ 659.1	\$ 572.4	15
MSR net carrying value (ending)	10.9	8.4	8.6	9.1	9.5	30	15	10.9	9.5	15
Avg mortgage loans held-for-sale & loans at fair value (a)	17.4	13.8	13.8	16.4	21.3	26	(18)	15.6	22.6	(31)
Average assets	36.2	32.2	30.6	31.4	35.6	12	2	34.2	36.8	(7)
Average equity	2.4	2.4	2.0	2.0	2.0	—	20	2.4	2.0	20
<b>Mortgage origination volume by channel (in billions)</b>										
Retail	\$ 12.5	\$ 12.6	\$ 9.9	\$ 11.1	\$ 13.6	(1)	(8)	\$ 25.1	\$ 24.5	2
Wholesale	9.1	10.6	10.2	9.8	12.8	(14)	(29)	19.7	22.7	(13)
Correspondent	17.0	12.0	9.5	7.2	6.4	42	166	29.0	11.2	159
CNT (negotiated transactions)	17.5	11.9	10.4	11.1	11.3	47	55	29.4	21.8	35
<b>Total</b>	<b>56.1</b>	<b>47.1</b>	<b>40.0</b>	<b>39.2</b>	<b>44.1</b>	<b>19</b>	<b>27</b>	<b>103.2</b>	<b>80.2</b>	<b>29</b>

(a) Included \$16.9 billion, \$13.4 billion, \$13.5 billion, \$14.1 billion and \$13.5 billion of prime mortgage loans at fair value for the quarters ended June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and \$15.2 billion and \$10.0 billion for year-to-date 2008 and 2007, respectively. These loans are classified as trading assets on the Consolidated balance sheets.

**JPMORGAN CHASE & CO.**  
**RETAIL FINANCIAL SERVICES**

**FINANCIAL HIGHLIGHTS, CONTINUED**

(in millions, except ratio data and where otherwise noted)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>AUTO FINANCE</b>										
Noninterest revenue	\$ 155	\$ 151	\$ 142	\$ 140	\$ 138	3%	12%	\$ 306	\$ 269	14%
Net interest income	343	379	308	307	312	(9)	10	722	591	22
<b>Total net revenue</b>	<b>498</b>	<b>530</b>	<b>450</b>	<b>447</b>	<b>450</b>	<b>(6)</b>	<b>11</b>	<b>1,028</b>	<b>860</b>	<b>20</b>
Provision for credit losses	117	168	133	96	92	(30)	27	285	151	89
Noninterest expense	243	240	237	224	219	1	11	483	429	13
<b>Income before income tax expense</b>	<b>138</b>	<b>122</b>	<b>80</b>	<b>127</b>	<b>139</b>	<b>13</b>	<b>(1)</b>	<b>260</b>	<b>280</b>	<b>(7)</b>
<b>Net income</b>	<b>83</b>	<b>74</b>	<b>49</b>	<b>76</b>	<b>85</b>	<b>12</b>	<b>(2)</b>	<b>157</b>	<b>170</b>	<b>(8)</b>
ROE	15%	13%	9%	14%	15%			14%	16%	
ROA	0.71	0.65	0.44	0.70	0.79			0.68	0.79	
<b>Business metrics (in billions)</b>										
Auto origination volume	\$ 5.6	\$ 7.2	\$ 5.6	\$ 5.2	\$ 5.3	(22)	6	\$ 12.8	\$ 10.5	22
End-of-period loans and lease related assets										
Loans outstanding	\$ 44.7	\$ 44.4	\$ 42.0	\$ 40.3	\$ 40.4	1	11	\$ 44.7	\$ 40.4	11
Lease financing receivables	0.2	0.3	0.3	0.6	0.8	(33)	(75)	0.2	0.8	(75)
Operating lease assets	2.1	2.0	1.9	1.8	1.8	5	17	2.1	1.8	17
<b>Total end-of-period loans and lease related assets</b>	<b>47.0</b>	<b>46.7</b>	<b>44.2</b>	<b>42.7</b>	<b>43.0</b>	<b>1</b>	<b>9</b>	<b>47.0</b>	<b>43.0</b>	<b>9</b>
Average loans and lease related assets										
Loans outstanding	\$ 44.7	\$ 42.9	\$ 41.1	\$ 39.9	\$ 40.1	4	11	\$ 43.8	\$ 39.8	10
Lease financing receivables	0.2	0.3	0.5	0.7	1.0	(33)	(80)	0.3	1.2	(75)
Operating lease assets	2.1	1.9	1.9	1.8	1.7	11	24	2.0	1.7	18
<b>Total average loans and lease related assets</b>	<b>47.0</b>	<b>45.1</b>	<b>43.5</b>	<b>42.4</b>	<b>42.8</b>	<b>4</b>	<b>10</b>	<b>46.1</b>	<b>42.7</b>	<b>8</b>
Average assets	47.3	45.5	43.8	42.9	43.4	4	9	46.4	43.3	7
Average equity	2.3	2.3	2.2	2.2	2.2	—	5	2.3	2.2	5
<b>Credit quality statistics</b>										
30+ day delinquency rate	1.57%	1.44%	1.85%	1.65%	1.43%			1.57%	1.43%	
Net charge-offs										
Loans	\$ 118	\$ 117	\$ 132	\$ 98	\$ 62	1	90	\$ 235	\$ 120	96
Lease receivables	1	1	1	1	1	—	—	2	2	—
<b>Total net charge-offs</b>	<b>119</b>	<b>118</b>	<b>133</b>	<b>99</b>	<b>63</b>	<b>1</b>	<b>89</b>	<b>237</b>	<b>122</b>	<b>94</b>
Net charge-off rate										
Loans	1.06%	1.10%	1.27%	0.97%	0.62%			1.08%	0.61%	
Lease receivables	2.01	1.34	0.79	0.57	0.40			1.34	0.34	
<b>Total net charge-off rate</b>	<b>1.07</b>	<b>1.10</b>	<b>1.27</b>	<b>0.97</b>	<b>0.61</b>			<b>1.08</b>	<b>0.60</b>	
Nonperforming assets	\$ 164	\$ 160	\$ 188	\$ 156	\$ 131	2	25	\$ 164	\$ 131	25

**JPMORGAN CHASE & CO.**  
**CARD SERVICES — MANAGED BASIS**  
**FINANCIAL HIGHLIGHTS**  
(in millions, except ratio data and where otherwise noted)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		2008 Change
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2007
<b>INCOME STATEMENT</b>										
<b>REVENUE</b>										
Credit card income	\$ 673	\$ 600	\$ 712	\$ 692	\$ 682	12%	(1)%	\$ 1,273	\$ 1,281	(1)%
All other income	91	119	122	67	80	(24)	14	210	172	22
<b>Noninterest revenue</b>	<b>764</b>	<b>719</b>	<b>834</b>	<b>759</b>	<b>762</b>	<b>6</b>	<b>—</b>	<b>1,483</b>	<b>1,453</b>	<b>2</b>
Net interest income	3,011	3,185	3,137	3,108	2,955	(5)	2	6,196	5,944	4
<b>TOTAL NET REVENUE</b>	<b>3,775</b>	<b>3,904</b>	<b>3,971</b>	<b>3,867</b>	<b>3,717</b>	<b>(3)</b>	<b>2</b>	<b>7,679</b>	<b>7,397</b>	<b>4</b>
Provision for credit losses	2,194	1,670	1,788	1,363	1,331	31	65	3,864	2,560	51
<b>NONINTEREST EXPENSE</b>										
Compensation expense	258	267	260	256	251	(3)	3	525	505	4
Noncompensation expense	763	841	790	827	753	(9)	1	1,604	1,556	3
Amortization of intangibles	164	164	173	179	184	—	(11)	328	368	(11)
<b>TOTAL NONINTEREST EXPENSE</b>	<b>1,185</b>	<b>1,272</b>	<b>1,223</b>	<b>1,262</b>	<b>1,188</b>	<b>(7)</b>	<b>—</b>	<b>2,457</b>	<b>2,429</b>	<b>1</b>
Income before income tax expense	396	962	960	1,242	1,198	(59)	(67)	1,358	2,408	(44)
Income tax expense	146	353	351	456	439	(59)	(67)	499	884	(44)
<b>NET INCOME</b>	<b>\$ 250</b>	<b>\$ 609</b>	<b>\$ 609</b>	<b>\$ 786</b>	<b>\$ 759</b>	<b>(59)</b>	<b>(67)</b>	<b>\$ 859</b>	<b>\$ 1,524</b>	<b>(44)</b>
Memo: Net securitization gains	\$ 36	\$ 70	\$ 28	\$ —	\$ 16	(49)	125	\$ 106	\$ 39	172
<b>FINANCIAL METRICS</b>										
ROE	7%	17%	17%	22%	22%			12%	22%	
Overhead ratio	31	33	31	33	32			32	33	
% of average managed outstandings:										
Net interest income	7.92	8.34	8.20	8.29	8.04			8.13	8.08	
Provision for credit losses	5.77	4.37	4.67	3.64	3.62			5.07	3.48	
Noninterest revenue	2.01	1.88	2.18	2.03	2.07			1.95	1.97	
Risk adjusted margin (a)	4.16	5.85	5.71	6.68	6.49			5.01	6.57	
Noninterest expense	3.12	3.33	3.20	3.37	3.23			3.23	3.30	
Pretax income (ROO) (b)	1.04	2.52	2.51	3.31	3.26			1.78	3.27	
Net income	0.66	1.60	1.59	2.10	2.06			1.13	2.07	
<b>BUSINESS METRICS</b>										
Charge volume (in billions)	\$ 93.6	\$ 85.4	\$ 95.5	\$ 89.8	\$ 88.0	10	6	\$ 179.0	\$ 169.3	6
Net accounts opened (in millions)	3.6	3.4	5.3	4.0	3.7	6	(3)	7.0	7.1	(1)
Credit cards issued (in millions)	157.6	156.4	155.0	153.6	150.9	1	4	157.6	150.9	4
Number of registered internet customers (in millions)	28.0	26.7	28.3	26.4	24.6	5	14	28.0	24.6	14
Merchant acquiring business (c)										
Bank card volume (in billions)	\$ 199.3	\$ 182.4	\$ 194.4	\$ 181.4	\$ 179.7	9	11	\$ 381.7	\$ 343.3	11
Total transactions (in billions)	5.6	5.2	5.4	5.0	4.8	8	17	10.8	9.3	16

- (a) Represents total net revenue less provision for credit losses.  
(b) Pretax return on average managed outstandings.  
(c) Represents 100% of the merchant acquiring business.

**JPMORGAN CHASE & CO.**  
**CARD SERVICES — MANAGED BASIS**  
**FINANCIAL HIGHLIGHTS, CONTINUED**  
(in millions, except headcount and ratio data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		2008 Change
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2007
<b>SELECTED ENDING BALANCES</b>										
Loans:										
Loans on balance sheets	\$ 76,278	\$ 75,888	\$ 84,352	\$ 79,409	\$ 80,495	1%	(5)%	\$ 76,278	\$ 80,495	(5)%
Securitized loans	79,120	75,062	72,701	69,643	67,506	5	17	79,120	67,506	17
<b>Managed loans</b>	<b>\$ 155,398</b>	<b>\$ 150,950</b>	<b>\$ 157,053</b>	<b>\$ 149,052</b>	<b>\$ 148,001</b>	<b>3</b>	<b>5</b>	<b>\$ 155,398</b>	<b>\$ 148,001</b>	<b>5</b>
<b>SELECTED AVERAGE BALANCES</b>										
Managed assets										
Loans:										
Loans on balance sheets	\$ 75,630	\$ 79,445	\$ 79,028	\$ 79,993	\$ 79,000	(5)	(4)	\$ 77,537	\$ 80,458	(4)
Securitized loans	77,195	74,108	72,715	68,673	68,428	4	13	75,652	67,959	11
<b>Managed average loans</b>	<b>\$ 152,825</b>	<b>\$ 153,553</b>	<b>\$ 151,743</b>	<b>\$ 148,666</b>	<b>\$ 147,428</b>	<b>—</b>	<b>4</b>	<b>\$ 153,189</b>	<b>\$ 148,417</b>	<b>3</b>
Equity	\$ 14,100	\$ 14,100	\$ 14,100	\$ 14,100	\$ 14,100	—	—	\$ 14,100	\$ 14,100	—
<b>Headcount</b>	<b>19,570</b>	<b>18,931</b>	<b>18,554</b>	<b>18,887</b>	<b>18,913</b>	<b>3</b>	<b>3</b>	<b>19,570</b>	<b>18,913</b>	<b>3</b>
<b>MANAGED CREDIT QUALITY STATISTICS</b>										
Net charge-offs	\$ 1,894	\$ 1,670	\$ 1,488	\$ 1,363	\$ 1,331	13	42	\$ 3,564	\$ 2,645	35
Net charge-off rate	4.98%	4.37%	3.89%	3.64%	3.62%			4.68%	3.59%	
<b>Managed delinquency ratios</b>										
30+ days	3.46%	3.66%	3.48%	3.25%	3.00%			3.46%	3.00%	
90+ days	1.76	1.84	1.65	1.50	1.42			1.76	1.42	
Allowance for loan losses (a)	\$ 3,705	\$ 3,404	\$ 3,407	\$ 3,107	\$ 3,096	9	20	\$ 3,705	\$ 3,096	20
Allowance for loan losses to period-end loans (a)	4.86%	4.49%	4.04%	3.91%	3.85%			4.86%	3.85%	

(a) Loans on a reported basis.



**JPMORGAN CHASE & CO.**  
**CARD RECONCILIATION OF REPORTED AND MANAGED DATA**  
(in millions)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>INCOME STATEMENT DATA (a)</b>										
Credit card income										
Reported	\$ 1,516	\$ 1,537	\$ 1,597	\$ 1,528	\$ 1,470	(1)%	3%	\$ 3,053	\$ 2,815	8%
Securitization adjustments	(843)	(937)	(885)	(836)	(788)	10	(7)	(1,780)	(1,534)	(16)
<b>Managed credit card income</b>	<b>\$ 673</b>	<b>\$ 600</b>	<b>\$ 712</b>	<b>\$ 692</b>	<b>\$ 682</b>	<b>12</b>	<b>(1)</b>	<b>\$ 1,273</b>	<b>\$ 1,281</b>	<b>(1)</b>
Net interest income										
Reported	\$ 1,338	\$ 1,567	\$ 1,633	\$ 1,694	\$ 1,577	(15)	(15)	\$ 2,905	\$ 3,227	(10)
Securitization adjustments	1,673	1,618	1,504	1,414	1,378	3	21	3,291	2,717	21
<b>Managed net interest income</b>	<b>\$ 3,011</b>	<b>\$ 3,185</b>	<b>\$ 3,137</b>	<b>\$ 3,108</b>	<b>\$ 2,955</b>	<b>(5)</b>	<b>2</b>	<b>\$ 6,196</b>	<b>\$ 5,944</b>	<b>4</b>
Total net revenue										
Reported	\$ 2,945	\$ 3,223	\$ 3,352	\$ 3,289	\$ 3,127	(9)	(6)	\$ 6,168	\$ 6,214	(1)
Securitization adjustments	830	681	619	578	590	22	41	1,511	1,183	28
<b>Managed total net revenue</b>	<b>\$ 3,775</b>	<b>\$ 3,904</b>	<b>\$ 3,971</b>	<b>\$ 3,867</b>	<b>\$ 3,717</b>	<b>(3)</b>	<b>2</b>	<b>\$ 7,679</b>	<b>\$ 7,397</b>	<b>4</b>
Provision for credit losses										
Reported	\$ 1,364	\$ 989	\$ 1,169	\$ 785	\$ 741	38	84	\$ 2,353	\$ 1,377	71
Securitization adjustments	830	681	619	578	590	22	41	1,511	1,183	28
<b>Managed provision for credit losses</b>	<b>\$ 2,194</b>	<b>\$ 1,670</b>	<b>\$ 1,788</b>	<b>\$ 1,363</b>	<b>\$ 1,331</b>	<b>31</b>	<b>65</b>	<b>\$ 3,864</b>	<b>\$ 2,560</b>	<b>51</b>
<b>BALANCE SHEETS —</b>										
<b>AVERAGE BALANCES (a)</b>										
Total average assets										
Reported	\$ 87,021	\$ 88,013	\$ 88,244	\$ 88,856	\$ 88,486	(1)	(2)	\$ 87,517	\$ 89,814	(3)
Securitization adjustments	74,580	71,589	69,939	66,100	65,920	4	13	73,084	65,519	12
<b>Managed average assets</b>	<b>\$ 161,601</b>	<b>\$ 159,602</b>	<b>\$ 158,183</b>	<b>\$ 154,956</b>	<b>\$ 154,406</b>	<b>1</b>	<b>5</b>	<b>\$ 160,601</b>	<b>\$ 155,333</b>	<b>3</b>
<b>CREDIT QUALITY STATISTICS</b>										
<b>(a)</b>										
Net charge-offs										
Reported	\$ 1,064	\$ 989	\$ 869	\$ 785	\$ 741	8	44	\$ 2,053	\$ 1,462	40
Securitization adjustments	830	681	619	578	590	22	41	1,511	1,183	28
<b>Managed net charge-offs</b>	<b>\$ 1,894</b>	<b>\$ 1,670</b>	<b>\$ 1,488</b>	<b>\$ 1,363</b>	<b>\$ 1,331</b>	<b>13</b>	<b>42</b>	<b>\$ 3,564</b>	<b>\$ 2,645</b>	<b>35</b>

(a) JPMorgan Chase uses the concept of "managed receivables" to evaluate the credit performance and overall performance of the underlying credit card loans, both sold and not sold; as the same borrower is continuing to use the credit card for ongoing charges, a borrower's credit performance will affect both the receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed receivables, JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in order to disclose the credit performance (such as net charge-off rates) of the entire managed credit card portfolio. Managed results exclude the impact of credit card securitizations on total net revenue, the provision for credit losses, net charge-offs and loan receivables. Securitization does not change reported net income versus managed earnings; however, it does affect the classification of items on the Consolidated Statements of Income and Consolidated Balance Sheets.

**JPMORGAN CHASE & CO.**  
**COMMERCIAL BANKING**  
**FINANCIAL HIGHLIGHTS**  
(in millions, except ratio data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
<b>INCOME STATEMENT</b>										
<b>REVENUE</b>										
Lending & deposit-related fees	\$ 207	\$ 193	\$ 172	\$ 159	\$ 158	7%	31%	\$ 400	\$ 316	27%
Asset management, administration and commissions	26	26	24	24	21	—	24	52	44	18
All other income (a)	150	115	130	107	133	30	13	265	287	(8)
<b>Noninterest revenue</b>	<b>383</b>	<b>334</b>	<b>326</b>	<b>290</b>	<b>312</b>	<b>15</b>	<b>23</b>	<b>717</b>	<b>647</b>	<b>11</b>
Net interest income	723	733	758	719	695	(1)	4	1,456	1,363	7
<b>TOTAL NET REVENUE</b>	<b>1,106</b>	<b>1,067</b>	<b>1,084</b>	<b>1,009</b>	<b>1,007</b>	<b>4</b>	<b>10</b>	<b>2,173</b>	<b>2,010</b>	<b>8</b>
Provision for credit losses	47	101	105	112	45	(53)	4	148	62	139
<b>NONINTEREST EXPENSE</b>										
Compensation expense	173	178	184	160	182	(3)	(5)	351	362	(3)
Noncompensation expense	290	294	307	300	300	(1)	(3)	584	590	(1)
Amortization of intangibles	13	13	13	13	14	—	(7)	26	29	(10)
<b>TOTAL NONINTEREST EXPENSE</b>	<b>476</b>	<b>485</b>	<b>504</b>	<b>473</b>	<b>496</b>	<b>(2)</b>	<b>(4)</b>	<b>961</b>	<b>981</b>	<b>(2)</b>
<b>Income before income tax expense</b>	<b>583</b>	<b>481</b>	<b>475</b>	<b>424</b>	<b>466</b>	<b>21</b>	<b>25</b>	<b>1,064</b>	<b>967</b>	<b>10</b>
Income tax expense	228	189	187	166	182	21	25	417	379	10
<b>NET INCOME</b>	<b>\$ 355</b>	<b>\$ 292</b>	<b>\$ 288</b>	<b>\$ 258</b>	<b>\$ 284</b>	<b>22</b>	<b>25</b>	<b>\$ 647</b>	<b>\$ 588</b>	<b>10</b>
<b>MEMO:</b>										
<b>Revenue by product:</b>										
Lending	\$ 376	\$ 379	\$ 380	\$ 343	\$ 348	(1)	8	\$ 755	\$ 696	8
Treasury services	630	616	631	594	569	2	11	1,246	1,125	11
Investment banking	91	68	70	64	82	34	11	159	158	1
Other	9	4	3	8	8	125	13	13	31	(58)
<b>Total Commercial Banking revenue</b>	<b>\$ 1,106</b>	<b>\$ 1,067</b>	<b>\$ 1,084</b>	<b>\$ 1,009</b>	<b>\$ 1,007</b>	<b>4</b>	<b>10</b>	<b>\$ 2,173</b>	<b>\$ 2,010</b>	<b>8</b>
<b>IB revenue, gross (b)</b>	<b>\$ 270</b>	<b>\$ 203</b>	<b>\$ 227</b>	<b>\$ 194</b>	<b>\$ 236</b>	<b>33</b>	<b>14</b>	<b>\$ 473</b>	<b>\$ 467</b>	<b>1</b>
<b>Revenue by business:</b>										
Middle Market Banking	\$ 708	\$ 706	\$ 695	\$ 680	\$ 653	—	8	\$ 1,414	\$ 1,314	8
Mid-Corporate Banking	235	207	239	167	197	14	19	442	409	8
Real Estate Banking	94	97	102	108	109	(3)	(14)	191	211	(9)
Other	69	57	48	54	48	21	44	126	76	66
<b>Total Commercial Banking revenue</b>	<b>\$ 1,106</b>	<b>\$ 1,067</b>	<b>\$ 1,084</b>	<b>\$ 1,009</b>	<b>\$ 1,007</b>	<b>4</b>	<b>10</b>	<b>\$ 2,173</b>	<b>\$ 2,010</b>	<b>8</b>
<b>FINANCIAL RATIOS</b>										
ROE	20%	17%	17%	15%	18%			19%	19%	
Overhead ratio	43	45	46	47	49			44	49	

(a) IB-related and commercial card revenue is included in all other income.  
(b) Represents the total revenue related to investment banking products sold to Commercial Banking ("CB") clients.

**JPMORGAN CHASE & CO.**  
**COMMERCIAL BANKING**  
**FINANCIAL HIGHLIGHTS, CONTINUED**  
(in millions, except ratio and headcount data)

	QUARTERLY TRENDS						YEAR-TO-DATE			
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change
						1Q08	2Q07			2007
<b>SELECTED BALANCE SHEETS</b>										
<b>DATA (Average)</b>										
Total assets	\$ 103,469	\$ 101,979	\$ 94,550	\$ 86,652	\$ 84,687	1%	22%	\$ 102,724	\$ 83,622	23%
Loans:										
Loans retained	70,682	67,510	63,749	60,839	59,071	5	20	69,096	58,133	19
Loans held-for-sale & loans at fair value	379	521	1,795	433	741	(27)	(49)	450	609	(26)
<b>Total loans (a)</b>	<b>71,061</b>	<b>68,031</b>	<b>65,544</b>	<b>61,272</b>	<b>59,812</b>	4	19	<b>69,546</b>	<b>58,742</b>	18
Liability balances (b)	99,404	99,477	96,716	88,081	84,187	—	18	99,441	82,976	20
Equity	7,000	7,000	6,700	6,700	6,300	—	11	7,000	6,300	11
<b>MEMO:</b>										
Loans by business:										
Middle Market Banking	\$ 42,879	\$ 40,111	\$ 38,275	\$ 37,617	\$ 37,099	7	16	\$ 41,495	\$ 36,710	13
Mid-Corporate Banking	15,357	15,150	15,440	12,076	11,692	1	31	15,253	11,183	36
Real Estate Banking	7,500	7,457	7,347	7,144	6,894	1	9	7,479	6,984	7
Other	5,325	5,313	4,482	4,435	4,127	—	29	5,319	3,865	38
<b>Total Commercial Banking loans</b>	<b>\$ 71,061</b>	<b>\$ 68,031</b>	<b>\$ 65,544</b>	<b>\$ 61,272</b>	<b>\$ 59,812</b>	4	19	<b>\$ 69,546</b>	<b>\$ 58,742</b>	18
Headcount	4,028	4,075	4,125	4,158	4,295	(1)	(6)	4,028	4,295	(6)
<b>CREDIT DATA AND QUALITY</b>										
<b>STATISTICS</b>										
Net charge-offs (recoveries)	\$ 49	\$ 81	\$ 33	\$ 20	\$ (8)	(40)	NM	\$ 130	\$ (9)	NM
Nonperforming loans (c)	486	446	146	134	135	9	260	486	135	260
Allowance for credit losses:										
Allowance for loan losses (d)	1,843	1,790	1,695	1,623	1,551	3	19	1,843	1,551	19
Allowance for lending-related commitments	170	200	236	236	222	(15)	(23)	170	222	(23)
<b>Total allowance for credit losses</b>	<b>2,013</b>	<b>1,990</b>	<b>1,931</b>	<b>1,859</b>	<b>1,773</b>	1	14	<b>2,013</b>	<b>1,773</b>	14
Net charge-off (recovery) rate (a)	0.28%	0.48%	0.21%	0.13%	(0.05)%			0.38%	(0.03)%	
Allowance for loan losses to average loans (a)	2.61	2.65	2.66	2.67	2.63			2.67	2.67	
Allowance for loan losses to nonperforming loans (c)	401	426	1,161	1,211	1,149			401	1,149	
Nonperforming loans to average loans	0.68	0.66	0.22	0.22	0.23			0.70	0.23	

- (a) Loans held-for-sale and loans accounted for at fair value were excluded when calculating the allowance coverage ratio and the net charge-off (recovery) rate.
- (b) Liability balances include deposits and deposits swept to on-balance sheet liabilities such as commercial paper, federal funds purchased and securities sold under repurchase agreements.
- (c) Nonperforming loans included loans held-for-sale and loans at fair value of \$26 million at June 30, 2008, and March 31, 2008. These amounts were excluded when calculating the allowance coverage ratios. There were no nonperforming loans held-for-sale or held at fair value at December 31, 2007, September 30, 2007, and June 30, 2007, respectively.
- (d) The allowance for loan losses at June 30, 2008, included an amount transferred from Corporate/Private Equity related to loans acquired in the merger with Bear Stearns.

**JPMORGAN CHASE & CO.**  
**TREASURY & SECURITIES SERVICES**  
**FINANCIAL HIGHLIGHTS**  
(in millions, except headcount and ratio data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		2Q08 Change
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2007
<b>INCOME STATEMENT</b>										
<b>REVENUE</b>										
Lending & deposit-related fees	\$ 283	\$ 269	\$ 247	\$ 244	\$ 219	5%	29%	\$ 552	\$ 432	28%
Asset management, administration and commissions	846	820	806	730	828	3	2	1,666	1,514	10
All other income	228	200	228	171	184	14	24	428	309	39
<b>Noninterest revenue</b>	<b>1,357</b>	<b>1,289</b>	<b>1,281</b>	<b>1,145</b>	<b>1,231</b>	<b>5</b>	<b>10</b>	<b>2,646</b>	<b>2,255</b>	<b>17</b>
Net interest income	662	624	649	603	510	6	30	1,286	1,012	27
<b>TOTAL NET REVENUE</b>	<b>2,019</b>	<b>1,913</b>	<b>1,930</b>	<b>1,748</b>	<b>1,741</b>	<b>6</b>	<b>16</b>	<b>3,932</b>	<b>3,267</b>	<b>20</b>
Provision for credit losses	7	12	4	9	—	(42)	NM	19	6	217
Credit reimbursement to IB (a)	(30)	(30)	(30)	(31)	(30)	—	—	(60)	(60)	—
<b>NONINTEREST EXPENSE</b>										
Compensation expense	669	641	607	579	609	4	10	1,310	1,167	12
Noncompensation expense	632	571	598	538	523	11	21	1,203	1,025	17
Amortization of intangibles	16	16	17	17	17	—	(6)	32	32	—
<b>TOTAL NONINTEREST EXPENSE</b>	<b>1,317</b>	<b>1,228</b>	<b>1,222</b>	<b>1,134</b>	<b>1,149</b>	<b>7</b>	<b>15</b>	<b>2,545</b>	<b>2,224</b>	<b>14</b>
<b>Income before income tax expense</b>	<b>665</b>	<b>643</b>	<b>674</b>	<b>574</b>	<b>562</b>	<b>3</b>	<b>18</b>	<b>1,308</b>	<b>977</b>	<b>34</b>
Income tax expense	240	240	252	214	210	—	14	480	362	33
<b>NET INCOME</b>	<b>\$ 425</b>	<b>\$ 403</b>	<b>\$ 422</b>	<b>\$ 360</b>	<b>\$ 352</b>	<b>5</b>	<b>21</b>	<b>\$ 828</b>	<b>\$ 615</b>	<b>35</b>
<b>REVENUE BY BUSINESS</b>										
Treasury Services	\$ 852	\$ 813	\$ 824	\$ 780	\$ 720	5	18	\$ 1,665	\$ 1,409	18
Worldwide Securities Services	1,167	1,100	1,106	968	1,021	6	14	2,267	1,858	22
<b>TOTAL NET REVENUE</b>	<b>\$ 2,019</b>	<b>\$ 1,913</b>	<b>\$ 1,930</b>	<b>\$ 1,748</b>	<b>\$ 1,741</b>	<b>6</b>	<b>16</b>	<b>\$ 3,932</b>	<b>\$ 3,267</b>	<b>20</b>
<b>FINANCIAL RATIOS</b>										
ROE	49%	46%	56%	48%	47%			48%	41%	
Overhead ratio	65	64	63	65	66			65	68	
Pretax margin ratio (b)	33	34	35	33	32			33	30	
<b>SELECTED AVERAGE BALANCES</b>										
Total assets	\$ 56,192	\$ 57,204	\$ 60,830	\$ 55,688	\$ 50,687	(2)	11	\$ 56,698	\$ 48,359	17
Loans (c)	23,822	23,086	23,489	20,602	20,195	3	18	23,454	19,575	20
Liability balances (d)	268,293	254,369	250,645	236,381	217,514	5	23	261,331	214,095	22
Equity	3,500	3,500	3,000	3,000	3,000	—	17	3,500	3,000	17
<b>Headcount</b>	<b>27,232</b>	<b>26,561</b>	<b>25,669</b>	<b>25,209</b>	<b>25,206</b>	<b>3</b>	<b>8</b>	<b>27,232</b>	<b>25,206</b>	<b>8</b>

**Footnotes:**

- (a) TSS is charged a credit reimbursement related to certain exposures managed within the IB credit portfolio on behalf of clients shared with TSS.
- (b) Pretax margin represents income before income tax expense divided by total net revenue, which is a measure of pretax performance and another basis by which management evaluates its performance and that of its competitors.
- (c) Loan balances include wholesale overdrafts, commercial card and trade finance loans.
- (d) Liability balances include deposits and deposits swept to on-balance sheet liabilities such as commercial paper, federal funds purchased and securities sold under repurchase agreements.

**JPMORGAN CHASE & CO.**  
**TREASURY & SECURITIES SERVICES**  
**FINANCIAL HIGHLIGHTS, CONTINUED**  
(in millions, except ratio data and where otherwise noted)

TSS firmwide metrics include revenue recorded in the CB, Regional Banking and Asset Management ("AM") lines of business and excludes FX revenue recorded in the IB for TSS-related FX activity. In order to capture the firmwide impact of Treasury Services ("TS") and TSS products and revenue, management reviews firmwide metrics such as liability balances, revenue and overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary in order to understand the aggregate TSS business.

	QUARTERLY TRENDS						YEAR-TO-DATE			
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change 2007
						1Q08	2Q07			
<b>TSS FIRMWIDE DISCLOSURES</b>										
Treasury Services revenue — reported	\$ 852	\$ 813	\$ 824	\$ 780	\$ 720	5%	18%	\$ 1,665	\$ 1,409	18%
Treasury Services revenue reported in Commercial Banking	630	616	631	594	569	2	11	1,246	1,125	11
Treasury Services revenue reported in other lines of business	72	69	75	70	65	4	11	141	125	13
<b>Treasury Services firmwide revenue (a)</b>	<b>1,554</b>	<b>1,498</b>	<b>1,530</b>	<b>1,444</b>	<b>1,354</b>	<b>4</b>	<b>15</b>	<b>3,052</b>	<b>2,659</b>	<b>15</b>
Worldwide Securities Services revenue	1,167	1,100	1,106	968	1,021	6	14	2,267	1,858	22
<b>Treasury &amp; Securities Services firmwide revenue (a)</b>	<b>\$ 2,721</b>	<b>\$ 2,598</b>	<b>\$ 2,636</b>	<b>\$ 2,412</b>	<b>\$ 2,375</b>	<b>5</b>	<b>15</b>	<b>\$ 5,319</b>	<b>\$ 4,517</b>	<b>18</b>
Treasury Services firmwide liability balances (average) (b)	\$ 230,689	\$ 221,716	\$ 218,416	\$ 201,671	\$ 189,214	4	22	\$ 226,203	\$ 187,930	20
Treasury & Securities Services firmwide liability balances (average) (b)	367,670	353,845	347,361	324,462	301,701	4	22	360,758	297,072	21
<b>TSS FIRMWIDE FINANCIAL RATIOS</b>										
Treasury Services firmwide overhead ratio (c)	54%	55%	53%	54%	59%			54%	59%	
Treasury & Securities Services firmwide overhead ratio (c)	58	58	57	59	60			58	61	
<b>FIRMWIDE BUSINESS METRICS</b>										
Assets under custody (in billions)	\$ 15,476	\$ 15,690	\$ 15,946	\$ 15,614	\$ 15,203	(1)	2	\$ 15,476	\$ 15,203	2
Number of:										
US\$ ACH transactions originated (in millions)	993	1,004	984	943	972	(1)	2	1,997	1,943	3
Total US\$ clearing volume (in thousands)	29,063	28,056	28,386	28,031	27,779	4	5	57,119	54,619	5
International electronic funds transfer volume (in thousands) (d)	41,432	40,039	42,723	41,415	42,068	3	(2)	81,471	84,467	(4)
Wholesale check volume (in millions)	618	623	656	731	767	(1)	(19)	1,241	1,538	(19)
Wholesale cards issued (in thousands) (e)	19,917	19,122	18,722	18,108	17,535	4	14	19,917	17,535	14

**Footnotes:**

- (a) TSS firmwide FX revenue, which includes FX revenue recorded in TSS and FX revenue associated with TSS customers who are FX customers of the IB, was \$222 million, \$191 million, \$157 million, \$144 million and \$139 million for the quarters ended June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and \$413 million and \$251 million for year-to-date 2008 and 2007, respectively. This is not included in the TS and TSS firmwide revenue.
- (b) Firmwide liability balances include TS' liability balances recorded in the Commercial Bank line of business.
- (c) Overhead ratios have been calculated based upon firmwide revenue and TSS and TS expense, respectively, including those allocated to certain other lines of business. FX revenue and expense recorded in the IB for TSS-related FX activity are not included in this ratio.
- (d) International electronic funds transfer includes non-US\$ ACH and clearing volume.
- (e) Wholesale cards issued include domestic commercial card, stored value card, prepaid card, and government electronic benefit card products.

**JPMORGAN CHASE & CO.**  
**ASSET MANAGEMENT**

**FINANCIAL HIGHLIGHTS**

(in millions, except ratio, ranking and headcount data)

	QUARTERLY TRENDS						YEAR-TO-DATE			
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change 2007
						1Q08	2Q07			
<b>INCOME STATEMENT</b>										
<b>REVENUE</b>										
Asset management, administration and commissions	\$ 1,573	\$ 1,531	\$ 1,901	\$ 1,760	\$ 1,671	3%	(6)%	\$ 3,104	\$ 3,160	(2)%
All other income	130	59	159	152	173	120	(25)	189	343	(45)
<b>Noninterest revenue</b>	<b>1,703</b>	<b>1,590</b>	<b>2,060</b>	<b>1,912</b>	<b>1,844</b>	7	(8)	<b>3,293</b>	<b>3,503</b>	(6)
Net interest income	361	311	329	293	293	16	23	672	538	25
<b>TOTAL NET REVENUE</b>	<b>2,064</b>	<b>1,901</b>	<b>2,389</b>	<b>2,205</b>	<b>2,137</b>	9	(3)	<b>3,965</b>	<b>4,041</b>	(2)
Provision for credit losses	17	16	(1)	3	(11)	6	NM	33	(20)	NM
<b>NONINTEREST EXPENSE</b>										
Compensation expense	886	825	1,030	848	879	7	1	1,711	1,643	4
Noncompensation expense	494	477	510	498	456	4	8	971	907	7
Amortization of intangibles	20	21	19	20	20	(5)	—	41	40	2
<b>TOTAL NONINTEREST EXPENSE</b>	<b>1,400</b>	<b>1,323</b>	<b>1,559</b>	<b>1,366</b>	<b>1,355</b>	6	3	<b>2,723</b>	<b>2,590</b>	5
<b>Income before income tax expense</b>	<b>647</b>	<b>562</b>	<b>831</b>	<b>836</b>	<b>793</b>	15	(18)	<b>1,209</b>	<b>1,471</b>	(18)
Income tax expense	252	206	304	315	300	22	(16)	458	553	(17)
<b>NET INCOME</b>	<b>\$ 395</b>	<b>\$ 356</b>	<b>\$ 527</b>	<b>\$ 521</b>	<b>\$ 493</b>	11	(20)	<b>751</b>	<b>918</b>	(18)
<b>REVENUE BY CLIENT SEGMENT</b>										
Private Bank	\$ 765	\$ 655	\$ 713	\$ 686	\$ 646	17	18	\$ 1,420	\$ 1,206	18
Retail	490	466	640	639	602	5	(19)	956	1,129	(15)
Institutional	472	490	754	603	617	(4)	(24)	962	1,168	(18)
Private Client Services	299	290	282	277	272	3	10	589	538	9
Bear Stearns Brokerage	38	—	—	—	—	NM	NM	38	—	NM
<b>Total net revenue</b>	<b>\$ 2,064</b>	<b>\$ 1,901</b>	<b>\$ 2,389</b>	<b>\$ 2,205</b>	<b>\$ 2,137</b>	9	(3)	<b>3,965</b>	<b>4,041</b>	(2)
<b>FINANCIAL RATIOS</b>										
ROE	31%	29%	52%	52%	53%			30%	49%	
Overhead ratio	68	70	65	62	63			69	64	
Pretax margin ratio (a)	31	30	35	38	37			30	36	
<b>BUSINESS METRICS</b>										
Number of:										
Client advisors	1,717	1,744	1,729	1,680	1,582	(2)	9	1,717	1,582	9
Retirement planning services participants	1,505,000	1,519,000	1,501,000	1,495,000	1,477,000	(1)	2	1,505,000	1,477,000	2
Bear Stearns brokers	326	—	—	—	—	NM	NM	326	—	NM
% of customer assets in 4 & 5 Star Funds (b)										
	40%	49%	55%	55%	65%	(18)	(38)	40%	65%	(38)
% of AUM in 1st and 2nd quartiles: (c)										
1 year	51%	52%	57%	47%	65%	(2)	(22)	51%	65%	(22)
3 years	70%	73%	75%	73%	77%	(4)	(9)	70%	77%	(9)
5 years	76%	75%	76%	76%	76%	1	—	76%	76%	—
<b>SELECTED BALANCE SHEETS</b>										
<b>DATA (Average)</b>										
Total assets	\$ 65,015	\$ 60,286	\$ 55,989	\$ 53,879	\$ 51,710	8	26	\$ 62,651	\$ 48,779	28
Loans (d)	39,264	36,628	32,627	30,928	28,695	7	37	37,946	27,176	40
Deposits	69,975	68,184	64,630	59,907	55,981	3	25	69,079	55,402	25
Equity	5,066	5,000	4,000	4,000	3,750	1	35	5,033	3,750	34
<b>Headcount</b>	<b>15,840</b>	<b>14,955</b>	<b>14,799</b>	<b>14,510</b>	<b>14,108</b>	6	12	<b>15,840</b>	<b>14,108</b>	12
<b>CREDIT DATA AND QUALITY STATISTICS</b>										
Net charge-offs (recoveries)	\$ 2	\$ (2)	\$ 2	\$ (5)	\$ (5)	NM	NM	\$ —	\$ (5)	NM
Nonperforming loans	68	11	12	28	21	NM	224	68	21	224
Allowance for loan losses	147	130	112	115	105	13	40	147	105	40
Allowance for lending-related commitments	5	6	7	6	7	(17)	(29)	5	7	(29)
Net charge-off (recovery) rate	0.02%	(0.02)%	0.02%	(0.06)%	(0.07)%			—%	(0.04)%	
Allowance for loan losses to average loans	0.37	0.35	0.34	0.37	0.37			0.39	0.39	
Allowance for loan losses to nonperforming loans	216	1,182	933	411	500			216	500	
Nonperforming loans to average loans	0.17	0.03	0.04	0.09	0.07			0.18	0.08	
(a)	Pretax margin represents income before income tax expense divided by total net revenue, which is a measure of pretax performance and another basis by which management evaluates its performance and that of its competitors.									
(b)	Derived from the following rating services: Morningstar for the United States; Micropal for the United Kingdom, Luxembourg, Hong Kong and Taiwan; and Nomura for Japan.									
(c)	Derived from the following rating services: Lipper for the United States and Taiwan; Micropal for the United Kingdom, Luxembourg and Hong Kong; and Nomura for Japan.									
(d)	Reflects the transfer in 2007 of held-for-investment prime mortgage loans from AM to Corporate within the Corporate/Private Equity segment.									

**JPMORGAN CHASE & CO.**  
**ASSET MANAGEMENT**  
**FINANCIAL HIGHLIGHTS, CONTINUED**  
(in billions)

	Jun 30 2008	Mar 31 2008	Dec 31 2007	Sep 30 2007	Jun 30 2007	Jun 30, 2008 Change	
						Mar 31 2008	Jun 30 2007
<b>Assets by asset class</b>							
Liquidity	\$ 478	\$ 471	\$ 400	\$ 368	\$ 333	1%	44%
Fixed income	199	200	200	195	190	(1)	5
Equities & balanced	378	390	472	481	467	(3)	(19)
Alternatives	130	126	121	119	119	3	9
<b>TOTAL ASSETS UNDER MANAGEMENT</b>	<b>1,185</b>	<b>1,187</b>	<b>1,193</b>	<b>1,163</b>	<b>1,109</b>	—	7
Custody / brokerage / administration / deposits	426	382	379	376	363	12	17
<b>TOTAL ASSETS UNDER SUPERVISION</b>	<b>\$ 1,611</b>	<b>\$ 1,569</b>	<b>\$ 1,572</b>	<b>\$ 1,539</b>	<b>\$ 1,472</b>	3	9
<b>Assets by client segment</b>							
Institutional	\$ 645	\$ 652	\$ 632	\$ 603	\$ 565	(1)	14
Private Bank	196	196	201	196	185	—	6
Retail	276	279	300	304	300	(1)	(8)
Private Client Services	60	60	60	60	59	—	2
Bear Stearns Brokerage	8	—	—	—	—	NM	NM
<b>TOTAL ASSETS UNDER MANAGEMENT</b>	<b>\$ 1,185</b>	<b>\$ 1,187</b>	<b>\$ 1,193</b>	<b>\$ 1,163</b>	<b>\$ 1,109</b>	—	7
Institutional	\$ 646	\$ 652	\$ 633	\$ 604	\$ 566	(1)	14
Private Bank	442	441	433	423	402	—	10
Retail	357	366	394	399	393	(2)	(9)
Private Client Services	106	110	112	113	111	(4)	(5)
Bear Stearns Brokerage	60	—	—	—	—	NM	NM
<b>TOTAL ASSETS UNDER SUPERVISION</b>	<b>\$ 1,611</b>	<b>\$ 1,569</b>	<b>\$ 1,572</b>	<b>\$ 1,539</b>	<b>\$ 1,472</b>	3	9
<b>Assets by geographic region</b>							
U.S. / Canada	\$ 771	\$ 773	\$ 760	\$ 745	\$ 700	—	10
International	414	414	433	418	409	—	1
<b>TOTAL ASSETS UNDER MANAGEMENT</b>	<b>\$ 1,185</b>	<b>\$ 1,187</b>	<b>\$ 1,193</b>	<b>\$ 1,163</b>	<b>\$ 1,109</b>	—	7
U.S. / Canada	\$ 1,093	\$ 1,063	\$ 1,032	\$ 1,022	\$ 971	3	13
International	518	506	540	517	501	2	3
<b>TOTAL ASSETS UNDER SUPERVISION</b>	<b>\$ 1,611</b>	<b>\$ 1,569</b>	<b>\$ 1,572</b>	<b>\$ 1,539</b>	<b>\$ 1,472</b>	3	9
<b>Mutual fund assets by asset class</b>							
Liquidity	\$ 416	\$ 405	\$ 339	\$ 308	\$ 268	3	55
Fixed income	47	45	46	46	49	4	(4)
Equities	179	186	224	235	235	(4)	(24)
<b>TOTAL MUTUAL FUND ASSETS</b>	<b>\$ 642</b>	<b>\$ 636</b>	<b>\$ 609</b>	<b>\$ 589</b>	<b>\$ 552</b>	1	16

**JPMORGAN CHASE & CO.**  
**ASSET MANAGEMENT**  
**FINANCIAL HIGHLIGHTS, CONTINUED**  
(in billions)

	QUARTERLY TRENDS					YEAR-TO-DATE	
	2Q08	1Q08	4Q07	3Q07	2Q07	2008	2007
<b>ASSETS UNDER SUPERVISION (continued)</b>							
<b>Assets under management rollforward</b>							
Beginning balance	\$ 1,187	\$ 1,193	\$ 1,163	\$ 1,109	\$ 1,053	\$ 1,193	\$ 1,013
Net asset flows:							
Liquidity	1	68	26	33	12	69	19
Fixed income	(1)	—	3	(2)	6	(1)	8
Equities, balanced & alternative	(3)	(21)	4	2	12	(24)	22
Market / performance / other impacts (a)	1	(53)	(3)	21	26	(52)	47
<b>TOTAL ASSETS UNDER MANAGEMENT</b>	<b>\$ 1,185</b>	<b>\$ 1,187</b>	<b>\$ 1,193</b>	<b>\$ 1,163</b>	<b>\$ 1,109</b>	<b>\$ 1,185</b>	<b>\$ 1,109</b>
<b>Assets under supervision rollforward</b>							
Beginning balance	\$ 1,569	\$ 1,572	\$ 1,539	\$ 1,472	\$ 1,395	\$ 1,572	\$ 1,347
Net asset flows	(5)	52	37	41	38	47	65
Market / performance / other impacts (a)	47	(55)	(4)	26	39	(8)	60
<b>TOTAL ASSETS UNDER SUPERVISION</b>	<b>\$ 1,611</b>	<b>\$ 1,569</b>	<b>\$ 1,572</b>	<b>\$ 1,539</b>	<b>\$ 1,472</b>	<b>\$ 1,611</b>	<b>\$ 1,472</b>

(a) Second quarter 2008 reflects \$15 billion for assets under management and \$68 billion for assets under supervision from the Bear Stearns acquisition on May 30, 2008.



**JPMORGAN CHASE & CO.**  
**CORPORATE/PRIVATE EQUITY**  
**FINANCIAL HIGHLIGHTS**  
(in millions, except headcount data)

	QUARTERLY TRENDS						YEAR-TO-DATE			
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change 2007
						1Q08	2Q07			
<b>INCOME STATEMENT</b>										
<b>REVENUE</b>										
Principal transactions	\$ (97)	\$ 5	\$ 773	\$ 1,082	\$ 1,372	NM%	NM%	\$ (92)	\$ 2,697	NM%
Securities gains (losses) (a)	656	42	146	128	(227)	NM	NM	698	(235)	NM
All other income (b)	(378)	1,639	213	70	90	NM	NM	1,261	158	NM
<b>Noninterest revenue</b>	<b>181</b>	<b>1,686</b>	<b>1,132</b>	<b>1,280</b>	<b>1,235</b>	(89)	(85)	<b>1,867</b>	<b>2,620</b>	(29)
Net interest income (expense)	48	(286)	(218)	(279)	(173)	NM	NM	(238)	(290)	18
<b>TOTAL NET REVENUE</b>	<b>229</b>	<b>1,400</b>	<b>914</b>	<b>1,001</b>	<b>1,062</b>	(84)	(78)	<b>1,629</b>	<b>2,330</b>	(30)
Provision for credit losses	290	196	14	(31)	3	48	NM	486	6	NM
<b>NONINTEREST EXPENSE</b>										
Compensation expense	611	639	714	569	695	(4)	(12)	1,250	1,471	(15)
Noncompensation expense (c)	699	(82)	982	674	818	NM	(15)	617	1,374	(55)
Merger costs	155	—	22	61	64	NM	142	155	126	23
Subtotal	1,465	557	1,718	1,304	1,577	163	(7)	2,022	2,971	(32)
Net expense allocated to other businesses	(1,070)	(1,057)	(1,057)	(1,059)	(1,075)	(1)	—	(2,127)	(2,115)	(1)
<b>TOTAL NONINTEREST EXPENSE</b>	<b>395</b>	<b>(500)</b>	<b>661</b>	<b>245</b>	<b>502</b>	NM	(21)	<b>(105)</b>	<b>856</b>	NM
<b>Income (loss) before income tax expense</b>	<b>(456)</b>	<b>1,704</b>	<b>239</b>	<b>787</b>	<b>557</b>	NM	NM	<b>1,248</b>	<b>1,468</b>	(15)
Income tax expense (benefit)	(34)	677	(10)	274	175	NM	NM	643	455	41
<b>NET INCOME (LOSS)</b>	<b>\$ (422)</b>	<b>\$ 1,027</b>	<b>\$ 249</b>	<b>\$ 513</b>	<b>\$ 382</b>	NM	NM	<b>\$ 605</b>	<b>\$ 1,013</b>	(40)
<b>MEMO:</b>										
<b>TOTAL NET REVENUE</b>										
Private equity	\$ 197	\$ 163	\$ 688	\$ 733	\$ 1,293	21	(85)	\$ 360	\$ 2,546	(86)
Corporate	32	1,237	226	268	(231)	(97)	NM	1,269	(216)	NM
<b>TOTAL NET REVENUE</b>	<b>\$ 229</b>	<b>\$ 1,400</b>	<b>\$ 914</b>	<b>\$ 1,001</b>	<b>\$ 1,062</b>	(84)	(78)	<b>\$ 1,629</b>	<b>\$ 2,330</b>	(30)
<b>NET INCOME (LOSS)</b>										
Private equity	\$ 99	\$ 57	\$ 356	\$ 409	\$ 702	74	(86)	\$ 156	\$ 1,400	(89)
Corporate	19	970	(93)	142	(280)	(98)	NM	989	(309)	NM
Merger related items (d)	(540)	—	(14)	(38)	(40)	NM	NM	(540)	(78)	NM
<b>TOTAL NET INCOME (LOSS)</b>	<b>\$ (422)</b>	<b>\$ 1,027</b>	<b>\$ 249</b>	<b>\$ 513</b>	<b>\$ 382</b>	NM	NM	<b>\$ 605</b>	<b>\$ 1,013</b>	(40)
<b>Headcount</b>	22,317	21,769	22,512	22,864	23,532	3	(5)	22,317	23,532	(5)

- (a) Included gain on sale of MasterCard shares in the second quarter of 2008.
- (b) Included proceeds from the sale of Visa shares in its initial public offering in the first quarter of 2008.
- (c) Included a release of credit card litigation reserves in the first quarter of 2008.
- (d) The second quarter of 2008 reflects items related to the Bear Stearns merger, which include the Bear Stearns equity earnings, merger costs, Bear Stearns asset management liquidation costs and Bear Stearns private client services broker retention expense. Prior periods represent costs related to the Bank One and Bank of New York transactions.

**JPMORGAN CHASE & CO.**  
**CORPORATE/PRIVATE EQUITY**  
**FINANCIAL HIGHLIGHTS, CONTINUED**  
(in millions, except ratio data)

	QUARTERLY TRENDS					YEAR-TO-DATE				
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change
						1Q08	2Q07			2007
<b>SUPPLEMENTAL</b>										
<b>TREASURY</b>										
Securities gains (losses) (a)	\$ 656	\$ 42	\$ 146	\$ 126	\$ (227)	NM%	NM%	\$ 698	\$ (235)	NM%
Investment securities portfolio (average)	97,223	80,443	82,445	85,470	87,760	21	11	88,833	87,102	2
Investment securities portfolio (ending)	103,751	91,323	76,200	86,495	86,821	14	19	103,751	86,821	19
Mortgage loans (average) (b)	42,143	39,096	34,436	29,854	26,830	8	57	40,620	26,041	56
Mortgage loans (ending) (b)	42,602	41,125	36,942	32,804	27,299	4	56	42,602	27,299	56
<b>PRIVATE EQUITY</b>										
<b>Private equity gains (losses)</b>										
Direct investments										
Realized gains	\$ 540	\$ 1,113	\$ 100	\$ 504	\$ 985	(51)	(45)	\$ 1,653	\$ 1,708	(3)
Unrealized gains (losses) (c)	(326)	(881)	569	227	290	63	NM	(1,207)	811	NM
<b>Total direct investments</b>	<b>214</b>	<b>232</b>	<b>669</b>	<b>731</b>	<b>1,275</b>	<b>(8)</b>	<b>(83)</b>	<b>446</b>	<b>2,519</b>	<b>(82)</b>
Third-party fund investments	6	(43)	43	35	53	NM	(89)	(37)	87	NM
<b>Total private equity gains (d)</b>	<b>\$ 220</b>	<b>\$ 189</b>	<b>\$ 712</b>	<b>\$ 766</b>	<b>\$ 1,328</b>	<b>16</b>	<b>(83)</b>	<b>\$ 409</b>	<b>\$ 2,606</b>	<b>(84)</b>
Private equity portfolio information										
Direct investments										
Publicly-held securities										
Carrying value	\$ 615	\$ 603	\$ 390	\$ 409	\$ 465	2	32			
Cost	665	499	288	291	367	33	81			
Quoted public value	732	720	536	560	600	2	22			
Privately-held direct securities										
Carrying value	6,270	5,191	5,914	5,336	5,247	21	19			
Cost	6,113	4,973	4,867	5,003	5,228	23	17			
Third-party fund investments										
Carrying value	838	811	849	839	812	3	3			
Cost	1,094	1,064	1,076	1,078	1,067	3	3			
<b>Total private equity portfolio — Carrying value</b>	<b>\$ 7,723</b>	<b>\$ 6,605</b>	<b>\$ 7,153</b>	<b>\$ 6,584</b>	<b>\$ 6,524</b>	<b>17</b>	<b>18</b>			
<b>Total private equity portfolio — Cost</b>	<b>\$ 7,872</b>	<b>\$ 6,536</b>	<b>\$ 6,231</b>	<b>\$ 6,372</b>	<b>\$ 6,662</b>	<b>20</b>	<b>18</b>			

- (a) The second quarter of 2008 included a gain on the sale of MasterCard shares. All periods reflect repositioning of the Corporate investment securities portfolio and exclude gains/losses on securities used to manage risk associated with MSRs.
- (b) Held-for-investment prime mortgage loans were transferred from RFS and AM to the Corporate/Private Equity segment for risk management and reporting purposes. The transfers had no material impact on the financial results of Corporate/Private Equity.
- (c) Unrealized gains (losses) contains reversals of unrealized gains and losses that were recognized in prior periods and have now been realized.
- (d) Included in principal transactions revenue in the Consolidated Statements of Income.

**JPMORGAN CHASE & CO.**  
**CREDIT-RELATED INFORMATION**  
(in millions)

	Jun 30 2008	Mar 31 2008	Dec 31 2007	Sep 30 2007	Jun 30 2007	Jun 30, 2008 Change	
						Mar 31 2008	Jun 30 2007
<b>CREDIT EXPOSURE</b>							
<b>WHOLESALE (a)</b>							
Loans — U.S.	\$ 137,236	\$ 141,921	\$ 133,253	\$ 126,343	\$ 111,082	(3)%	24%
Loans — Non-U.S.	92,123	89,376	79,823	71,385	70,886	3	30
<b>TOTAL WHOLESALE LOANS — REPORTED (b)</b>	<b>229,359</b>	<b>231,297</b>	<b>213,076</b>	<b>197,728</b>	<b>181,968</b>	<b>(1)</b>	<b>26</b>
<b>CONSUMER (c)</b>							
Home equity	95,129	94,968	94,832	93,026	90,989	—	5
Mortgage (includes RFS and Corporate/Private Equity)	61,977	60,855	56,031	47,730	43,114	2	44
Auto loans and leases	44,867	44,714	42,350	40,871	41,231	—	9
Credit card — reported	76,278	75,888	84,352	79,409	80,495	1	(5)
Other loans	30,419	29,334	28,733	27,556	27,240	4	12
<b>TOTAL CONSUMER LOANS — REPORTED</b>	<b>308,670</b>	<b>305,759</b>	<b>306,298</b>	<b>288,592</b>	<b>283,069</b>	<b>1</b>	<b>9</b>
<b>TOTAL LOANS — REPORTED</b>	<b>538,029</b>	<b>537,056</b>	<b>519,374</b>	<b>486,320</b>	<b>465,037</b>	<b>—</b>	<b>16</b>
Credit card — securitized	79,120	75,062	72,701	69,643	67,506	5	17
<b>TOTAL LOANS — MANAGED</b>	<b>617,149</b>	<b>612,118</b>	<b>592,075</b>	<b>555,963</b>	<b>532,543</b>	<b>1</b>	<b>16</b>
Derivative receivables	122,389	99,110	77,136	64,592	59,038	23	107
Receivables from customers (d)	26,572	—	—	—	—	NM	NM
<b>TOTAL CREDIT-RELATED ASSETS</b>	<b>766,110</b>	<b>711,228</b>	<b>669,211</b>	<b>620,555</b>	<b>591,581</b>	<b>8</b>	<b>30</b>
Wholesale lending-related commitments	430,028	438,392	446,652	468,145	435,718	(2)	(1)
<b>TOTAL</b>	<b>\$ 1,196,138</b>	<b>\$ 1,149,620</b>	<b>\$ 1,115,863</b>	<b>\$ 1,088,700</b>	<b>\$ 1,027,299</b>	<b>4</b>	<b>16</b>
<b>Memo: Total by category</b>							
Total wholesale exposure (e)	\$ 808,348	\$ 768,799	\$ 736,864	\$ 730,465	\$ 676,724	5	19
Total consumer managed loans (f)	387,790	380,821	378,999	358,235	350,575	2	11
<b>Total</b>	<b>\$ 1,196,138</b>	<b>\$ 1,149,620</b>	<b>\$ 1,115,863</b>	<b>\$ 1,088,700</b>	<b>\$ 1,027,299</b>	<b>4</b>	<b>16</b>
<b>Risk profile of wholesale credit exposure:</b>							
Investment-grade (g)	\$ 590,045	\$ 590,439	\$ 571,394	\$ 548,663	\$ 532,134	—	11
<b>Noninvestment-grade: (g)</b>							
Noncriticized	159,216	147,771	134,983	155,172	127,818	8	25
Criticized performing	11,607	9,570	6,267	5,605	4,964	21	134
Criticized nonperforming	903	742	571	414	252	22	258
<b>Total noninvestment-grade</b>	<b>171,726</b>	<b>158,083</b>	<b>141,821</b>	<b>161,191</b>	<b>133,034</b>	<b>9</b>	<b>29</b>
Loans held-for-sale & loans at fair value	20,005	20,277	23,649	20,611	11,556	(1)	73
Receivables from customers (d)	26,572	—	—	—	—	NM	NM
<b>Total wholesale exposure</b>	<b>\$ 808,348</b>	<b>\$ 768,799</b>	<b>\$ 736,864</b>	<b>\$ 730,465</b>	<b>\$ 676,724</b>	<b>5</b>	<b>19</b>

- (a) Includes Investment Bank, Commercial Banking, Treasury & Securities Services and Asset Management.
- (b) Includes loans held-for-sale & loans at fair value.
- (c) Includes Retail Financial Services, Card Services and residential mortgage loans reported in the Corporate/Private Equity segment to be risk managed by the Chief Investment Office.
- (d) Represents margin loans to brokerage customers included in accrued interest and accounts receivable on the Consolidated Balance Sheet.
- (e) Represents total wholesale loans, derivative receivables, wholesale lending-related commitments and receivables from customers.
- (f) Represents total consumer loans plus credit card securitizations, and excludes consumer lending-related commitments.
- (g) Excludes loans held-for-sale & loans at fair value.

Note: The risk profile is based on JPMorgan Chase's internal risk ratings, which generally correspond to the following ratings as defined by Standard & Poor's / Moody's:  
Investment-Grade: AAA / Aaa to BBB- / Baa3  
Noninvestment-Grade: BB+ / Ba1 and below

**JPMORGAN CHASE & CO.**  
**CREDIT-RELATED INFORMATION, CONTINUED**

(in millions, except ratio data)

	Jun 30 2008	Mar 31 2008	Dec 31 2007	Sep 30 2007	Jun 30 2007	Jun 30, 2008 Change	
						Mar 31 2008	Jun 30 2007
<b>NONPERFORMING ASSETS AND RATIOS</b>							
<b>WHOLESALE LOANS (a)</b>							
Loans — U.S.	\$ 806	\$ 761	\$ 490	\$ 401	\$ 190	6%	324%
Loans — Non-U.S.	64	20	24	26	38	220	68
<b>TOTAL WHOLESALE LOANS-REPORTED</b>	<b>870</b>	<b>781</b>	<b>514</b>	<b>427</b>	<b>228</b>	<b>11</b>	<b>282</b>
<b>CONSUMER LOANS (b)</b>							
Home equity	1,032	948	810	576	483	9	114
Mortgage (includes RFS and Corporate/Private Equity)	3,281	2,537	1,798	1,224	1,034	29	217
Auto loans and leases	102	94	116	92	81	9	26
Credit card — reported	6	6	7	7	8	—	(25)
Other loans	340	335	341	336	335	1	1
<b>TOTAL CONSUMER LOANS-REPORTED (c)</b>	<b>4,761</b>	<b>3,920</b>	<b>3,072</b>	<b>2,235</b>	<b>1,941</b>	<b>21</b>	<b>145</b>
<b>TOTAL LOANS REPORTED</b>							
Derivative receivables	80	31	29	34	30	158	167
Assets acquired in loan satisfactions	880	711	622	485	387	24	127
<b>TOTAL NONPERFORMING ASSETS</b>	<b>\$ 6,591</b>	<b>\$ 5,443</b>	<b>\$ 4,237</b>	<b>\$ 3,181</b>	<b>\$ 2,586</b>	<b>21</b>	<b>155</b>
<b>TOTAL NONPERFORMING LOANS TO TOTAL LOANS</b>							
	<b>1.05%</b>	<b>0.88%</b>	<b>0.69%</b>	<b>0.55%</b>	<b>0.47%</b>		
<b>NONPERFORMING ASSETS BY LOB</b>							
Investment Bank	\$ 490	\$ 439	\$ 453	\$ 325	\$ 119	12	312
Retail Financial Services	4,301	3,695	3,121	2,387	2,097	16	105
Card Services	6	6	7	7	8	—	(25)
Commercial Banking	510	453	148	136	137	13	272
Treasury & Securities Services	—	—	—	—	—	—	—
Asset Management	68	11	12	28	21	NM	224
Corporate/Private Equity (d)	1,216	839	496	298	204	45	496
<b>TOTAL</b>	<b>\$ 6,591</b>	<b>\$ 5,443</b>	<b>\$ 4,237</b>	<b>\$ 3,181</b>	<b>\$ 2,586</b>	<b>21</b>	<b>155</b>

- (a) Included nonperforming loans held-for-sale and loans at fair value of \$51 million, \$70 million, \$50 million, \$75 million and \$25 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. Excluded purchased held-for-sale wholesale loans.
- (b) There were no nonperforming loans held-for-sale at June 30, 2008, March 31, 2008, December 31, 2007, and September 30, 2007, while there were \$215 million at June 30, 2007.
- (c) Nonperforming loans and assets excluded (1) loans eligible for repurchase as well as loans repurchased from GNMA pools that are insured by U.S. government agencies of \$1.9 billion, \$1.8 billion, \$1.5 billion, \$1.3 billion and \$1.2 billion at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and (2) education loans that are 90 days past due and still accruing, which are insured by U.S. government agencies under the Federal Family Education Loan Program of \$371 million, \$252 million, \$279 million, \$241 million and \$200 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. These amounts for GNMA and education loans are excluded, as reimbursement is proceeding normally.
- (d) Predominantly relates to held-for-investment prime mortgage loans transferred from RFS and AM to the Corporate/Private Equity segment.

**JPMORGAN CHASE & CO.**  
**CREDIT-RELATED INFORMATION, CONTINUED**  
(in millions, except ratio data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>GROSS CHARGE-OFFS</b>										
Wholesale loans	\$ 82	\$ 130	\$ 54	\$ 101	\$ 13	(37)%	NM%	\$ 212	\$ 30	NM%
Consumer (includes RFS and Corporate/Private Equity)	1,079	880	582	403	321	23	236	1,959	562	249
Credit card — reported	1,209	1,144	1,000	911	877	6	38	2,353	1,724	36
<b>Total loans — reported</b>	<b>2,370</b>	<b>2,154</b>	<b>1,636</b>	<b>1,415</b>	<b>1,211</b>	<b>10</b>	<b>96</b>	<b>4,524</b>	<b>2,316</b>	<b>95</b>
Credit card — securitized	949	791	716	679	704	20	35	1,740	1,406	24
<b>Total loans — managed</b>	<b>3,319</b>	<b>2,945</b>	<b>2,352</b>	<b>2,094</b>	<b>1,915</b>	<b>13</b>	<b>73</b>	<b>6,264</b>	<b>3,722</b>	<b>68</b>
<b>RECOVERIES</b>										
Wholesale loans	41	38	29	19	42	8	(2)	79	65	22
Consumer (includes RFS and Corporate/Private Equity)	54	55	47	49	48	(2)	13	109	101	8
Credit card — reported	145	155	131	126	136	(6)	7	300	262	15
<b>Total loans — reported</b>	<b>240</b>	<b>248</b>	<b>207</b>	<b>194</b>	<b>226</b>	<b>(3)</b>	<b>6</b>	<b>488</b>	<b>428</b>	<b>14</b>
Credit card — securitized	119	110	97	101	114	8	4	229	223	3
<b>Total loans — managed</b>	<b>359</b>	<b>358</b>	<b>304</b>	<b>295</b>	<b>340</b>	<b>—</b>	<b>6</b>	<b>717</b>	<b>651</b>	<b>10</b>
<b>NET CHARGE-OFFS</b>										
Wholesale loans	41	92	25	82	(29)	(55)	NM	133	(35)	NM
Consumer (includes RFS and Corporate/Private Equity)	1,025	825	535	354	273	24	275	1,850	461	301
Credit card — reported	1,064	989	869	785	741	8	44	2,053	1,462	40
<b>Total loans — reported</b>	<b>2,130</b>	<b>1,906</b>	<b>1,429</b>	<b>1,221</b>	<b>985</b>	<b>12</b>	<b>116</b>	<b>4,036</b>	<b>1,888</b>	<b>114</b>
Credit card — securitized	830	681	619	578	590	22	41	1,511	1,183	28
<b>Total loans — managed</b>	<b>\$ 2,960</b>	<b>\$ 2,587</b>	<b>\$ 2,048</b>	<b>\$ 1,799</b>	<b>\$ 1,575</b>	<b>14</b>	<b>88</b>	<b>\$ 5,547</b>	<b>\$ 3,071</b>	<b>81</b>
<b>NET CHARGE-OFF RATES — ANNUALIZED</b>										
Wholesale loans (a)	0.08%	0.18%	0.05%	0.19%	(0.07)%			0.13%	(0.04)%	
Consumer (includes RFS and Corporate/Private Equity) (b)	1.81	1.50	1.01	0.70	0.57			1.66	0.49	
Credit card — reported	5.66	5.01	4.36	3.89	3.76			5.32	3.66	
<b>Total loans — reported (a) (b)</b>	<b>1.67</b>	<b>1.53</b>	<b>1.19</b>	<b>1.07</b>	<b>0.90</b>			<b>1.60</b>	<b>0.88</b>	
Credit card — securitized	4.32	3.70	3.38	3.34	3.46			4.02	3.51	
<b>Total loans — managed (a) (b)</b>	<b>2.02</b>	<b>1.81</b>	<b>1.48</b>	<b>1.37</b>	<b>1.25</b>			<b>1.91</b>	<b>1.23</b>	
<b>Memo: Credit card — managed</b>	<b>4.98</b>	<b>4.37</b>	<b>3.89</b>	<b>3.64</b>	<b>3.62</b>			<b>4.68</b>	<b>3.59</b>	

- (a) Average wholesale loans held-for-sale and loans at fair value were \$20.8 billion, \$20.1 billion, \$26.8 billion, \$17.8 billion and \$15.5 billion for the quarters ended June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and \$20.5 billion and \$14.9 billion for year-to-date 2008 and 2007, respectively. These amounts were excluded when calculating the net charge-off rates.
- (b) Average consumer (excluding card) loans held-for-sale and loans at fair value were \$3.6 billion, \$4.4 billion, \$4.0 billion, \$5.4 billion and \$11.7 billion for the quarters ended June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively, and \$4.0 billion and \$16.7 billion for year-to-date 2008 and 2007, respectively. These amounts were excluded when calculating the net charge-off rates.

**JPMORGAN CHASE & CO.**  
**CREDIT-RELATED INFORMATION, CONTINUED**  
(in millions, except ratio data)

	QUARTERLY TRENDS					2Q08 Change		YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	1Q08	2Q07	2008	2007	2008 Change
										2007
<b>SUMMARY OF CHANGES IN THE ALLOWANCE FOR LOAN LOSSES</b>										
Beginning balance	\$ 11,746	\$ 9,234	\$ 8,113	\$ 7,633	\$ 7,300	27%	61%	\$ 9,234	\$ 7,279	27%
Net charge-offs	(2,130)	(1,906)	(1,429)	(1,221)	(985)	(12)	(116)	(4,036)	(1,888)	(114)
Provision for loan losses	3,624	4,419	2,550	1,693	1,316	(18)	175	8,043	2,295	250
Other	6	(1)	—	8	2	NM	200	5	(53)	NM
<b>Ending balance</b>	<b>\$ 13,246</b>	<b>\$ 11,746</b>	<b>\$ 9,234</b>	<b>\$ 8,113</b>	<b>\$ 7,633</b>	13	74	<b>\$ 13,246</b>	<b>\$ 7,633</b>	74
<b>SUMMARY OF CHANGES IN THE ALLOWANCE FOR LENDING-RELATED COMMITMENTS</b>										
Beginning balance	\$ 855	\$ 850	\$ 858	\$ 766	\$ 553	1	55	\$ 850	\$ 524	62
Provision for lending-related commitments	(169)	5	(8)	92	213	NM	NM	(164)	242	NM
<b>Ending balance</b>	<b>\$ 686</b>	<b>\$ 855</b>	<b>\$ 850</b>	<b>\$ 858</b>	<b>\$ 766</b>	(20)	(10)	<b>\$ 686</b>	<b>\$ 766</b>	(10)
<b>ALLOWANCE COMPONENTS AND RATIOS</b>										
<b>ALLOWANCE FOR LOAN LOSSES</b>										
Wholesale										
Asset specific	\$ 174	\$ 146	\$ 108	\$ 53	\$ 52	19	235			
Formula — based	4,295	3,691	3,046	2,810	2,650	16	62			
<b>Total wholesale</b>	<b>4,469</b>	<b>3,837</b>	<b>3,154</b>	<b>2,863</b>	<b>2,702</b>	16	65			
Consumer										
Asset specific	61	75	80	70	81	(19)	(25)			
Formula — based	8,716	7,834	6,000	5,180	4,850	11	80			
<b>Total consumer</b>	<b>8,777</b>	<b>7,909</b>	<b>6,080</b>	<b>5,250</b>	<b>4,931</b>	11	78			
<b>Total allowance for loan losses</b>	<b>13,246</b>	<b>11,746</b>	<b>9,234</b>	<b>8,113</b>	<b>7,633</b>	13	74			
Allowance for lending-related commitments	686	855	850	858	766	(20)	(10)			
<b>Total allowance for credit losses</b>	<b>\$ 13,932</b>	<b>\$ 12,601</b>	<b>\$ 10,084</b>	<b>\$ 8,971</b>	<b>\$ 8,399</b>	11	66			
Wholesale allowance for loan losses to total wholesale loans (a)	2.13%	1.82%	1.67%	1.62%	1.59%					
Consumer allowance for loan losses to total consumer loans (b)	2.86	2.63	2.01	1.84	1.79					
Allowance for loan losses to total loans (a) (b)	2.57	2.29	1.88	1.76	1.71					
Allowance for loan losses to total nonperforming loans (c)	237	254	261	314	396					
<b>ALLOWANCE FOR LOAN LOSSES BY LOB</b>										
Investment Bank	\$ 2,429	\$ 1,891	\$ 1,329	\$ 1,112	\$ 1,037	28	134			
Retail Financial Services	4,475	4,208	2,634	2,105	1,772	6	153			
Card Services	3,705	3,404	3,407	3,107	3,096	9	20			
Commercial Banking	1,843	1,790	1,695	1,623	1,551	3	19			
Treasury & Securities Services	40	26	18	13	9	54	344			
Asset Management	147	130	112	115	105	13	40			
Corporate/Private Equity	607	297	39	38	63	104	NM			
<b>Total</b>	<b>\$ 13,246</b>	<b>\$ 11,746</b>	<b>\$ 9,234</b>	<b>\$ 8,113</b>	<b>\$ 7,633</b>	13	74			

- (a) Wholesale loans held-for-sale and loans at fair value were \$20.0 billion, \$20.3 billion, \$23.6 billion, \$20.6 billion and \$11.6 billion at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. These amounts were excluded when calculating the allowance coverage ratios.
- (b) Consumer loans held-for-sale were \$2.2 billion, \$4.5 billion, \$4.0 billion, \$3.9 billion and \$8.3 billion at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. These amounts were excluded when calculating the allowance coverage ratios.
- (c) Nonperforming loans held-for-sale and loans at fair value were \$51 million, \$70 million, \$50 million, \$75 million and \$240 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007, and June 30, 2007, respectively. These amounts were excluded when calculating the allowance coverage ratios.

**JPMORGAN CHASE & CO.**  
**CREDIT-RELATED INFORMATION, CONTINUED**  
(in millions)

	QUARTERLY TRENDS							YEAR-TO-DATE		
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change
						1Q08	2Q07			2007
<b>PROVISION FOR CREDIT LOSSES</b>										
<b>LOANS</b>										
Investment Bank	\$ 538	\$ 571	\$ 208	\$ 146	\$ (13)	(6)%	NM%	\$ 1,109	\$ 22	NM%
Commercial Banking	77	143	105	98	10	(46)	NM	220	27	NM
Treasury & Securities Services	7	11	5	3	(1)	(36)	NM	18	3	500
Asset Management	17	17	(2)	4	(13)	—	NM	34	(21)	NM
Corporate/Private Equity (a)	36	—	—	—	—	—	NM	36	—	NM
<b>Total wholesale</b>	<b>675</b>	<b>742</b>	<b>316</b>	<b>251</b>	<b>(17)</b>	<b>(9)</b>	<b>NM</b>	<b>1,417</b>	<b>31</b>	<b>NM</b>
Retail Financial Services	1,331	2,492	1,051	688	589	(47)	126	3,823	881	334
Card Services — reported	1,364	989	1,169	785	741	38	84	2,353	1,377	71
Corporate/Private Equity (b)	254	196	14	(31)	3	30	NM	450	6	NM
<b>Total consumer</b>	<b>2,949</b>	<b>3,677</b>	<b>2,234</b>	<b>1,442</b>	<b>1,333</b>	<b>(20)</b>	<b>121</b>	<b>6,626</b>	<b>2,264</b>	<b>193</b>
<b>Total provision for loan losses</b>	<b>\$ 3,624</b>	<b>\$ 4,419</b>	<b>\$ 2,550</b>	<b>\$ 1,693</b>	<b>\$ 1,316</b>	<b>(18)</b>	<b>175</b>	<b>\$ 8,043</b>	<b>\$ 2,295</b>	<b>250</b>
<b>LENDING-RELATED COMMITMENTS</b>										
Investment Bank	\$ (140)	\$ 47	\$ (8)	\$ 81	\$ 177	NM	NM	\$ (93)	\$ 205	NM
Commercial Banking	(30)	(42)	—	14	35	29	NM	(72)	35	NM
Treasury & Securities Services	—	1	(1)	6	1	NM	NM	1	3	(67)
Asset Management	—	(1)	—	(1)	2	NM	NM	(1)	1	NM
<b>Total wholesale</b>	<b>(170)</b>	<b>5</b>	<b>(8)</b>	<b>100</b>	<b>215</b>	<b>NM</b>	<b>NM</b>	<b>(165)</b>	<b>244</b>	<b>NM</b>
Retail Financial Services	1	—	—	(8)	(2)	NM	NM	1	(2)	NM
Card Services — reported	—	—	—	—	—	—	—	—	—	—
<b>Total consumer</b>	<b>1</b>	<b>—</b>	<b>—</b>	<b>(8)</b>	<b>(2)</b>	<b>NM</b>	<b>NM</b>	<b>1</b>	<b>(2)</b>	<b>NM</b>
<b>Total provision for lending-related commitments</b>	<b>\$ (169)</b>	<b>\$ 5</b>	<b>\$ (8)</b>	<b>\$ 92</b>	<b>\$ 213</b>	<b>NM</b>	<b>NM</b>	<b>\$ (164)</b>	<b>\$ 242</b>	<b>NM</b>
<b>TOTAL PROVISION FOR CREDIT LOSSES</b>										
Investment Bank	\$ 398	\$ 618	\$ 200	\$ 227	\$ 164	(36)	143	\$ 1,016	\$ 227	348
Commercial Banking	47	101	105	112	45	(53)	4	148	62	139
Treasury & Securities Services	7	12	4	9	—	(42)	NM	19	6	217
Asset Management	17	16	(1)	3	(11)	6	NM	33	(20)	NM
Corporate/Private Equity (a)	36	—	—	—	—	—	NM	36	—	NM
<b>Total wholesale</b>	<b>505</b>	<b>747</b>	<b>308</b>	<b>351</b>	<b>198</b>	<b>(32)</b>	<b>155</b>	<b>1,252</b>	<b>275</b>	<b>355</b>
Retail Financial Services	1,332	2,492	1,051	680	587	(47)	127	3,824	879	335
Card Services — reported	1,364	989	1,169	785	741	38	84	2,353	1,377	71
Corporate/Private Equity (b)	254	196	14	(31)	3	30	NM	450	6	NM
<b>Total consumer</b>	<b>2,950</b>	<b>3,677</b>	<b>2,234</b>	<b>1,434</b>	<b>1,331</b>	<b>(20)</b>	<b>122</b>	<b>6,627</b>	<b>2,262</b>	<b>193</b>
<b>Total provision for credit losses</b>	<b>3,455</b>	<b>4,424</b>	<b>2,542</b>	<b>1,785</b>	<b>1,529</b>	<b>(22)</b>	<b>126</b>	<b>7,879</b>	<b>2,537</b>	<b>211</b>
Card Services — securitized	830	681	619	578	590	22	41	1,511	1,183	28
<b>Managed provision for credit losses</b>	<b>\$ 4,285</b>	<b>\$ 5,105</b>	<b>\$ 3,161</b>	<b>\$ 2,363</b>	<b>\$ 2,119</b>	<b>(16)</b>	<b>102</b>	<b>\$ 9,390</b>	<b>\$ 3,720</b>	<b>152</b>

(a) Represent provision expense related to loans acquired in the merger with Bear Stearns.

(b) Includes amounts related to held-for-investment prime mortgages transferred from RFS and AM to the Corporate/Private Equity segment during 2007.

**JPMORGAN CHASE & CO.**  
**CAPITAL, INTANGIBLE ASSETS AND DEPOSITS**

(in millions, except per share and ratio data)

	QUARTERLY TRENDS						YEAR-TO-DATE			
	2Q08	1Q08	4Q07	3Q07	2Q07	2Q08 Change		2008	2007	2008 Change 2007
						1Q08	2Q07			
<b>COMMON SHARES OUTSTANDING</b>										
Weighted-average basic shares outstanding	3,426.2	3,396.0	3,367.1	3,375.9	3,415.1	1%	—%	3,411.1	3,435.7	(1)%
Weighted-average diluted shares outstanding	3,531.0	3,494.7	3,471.8	3,477.7	3,521.6	1	—	3,512.9	3,540.5	(1)
Common shares outstanding — at period end	3,435.7	3,400.8	3,367.4	3,358.8	3,398.5	1	1	3,435.7	3,398.5	1
Cash dividends declared per share	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	—	—	\$ 0.76	\$ 0.72	6
Book value per share	37.02	36.94	36.59	35.72	35.08	—	6	37.02	35.08	6
Dividend payout (a)	71%	56%	44%	39%	31%	27	129	63%	28%	125
<b>NET INCOME</b>	<b>\$ 2,003</b>	<b>\$ 2,373</b>	<b>\$ 2,971</b>	<b>\$ 3,373</b>	<b>\$ 4,234</b>	(16)	(53)	<b>\$ 4,376</b>	<b>\$ 9,021</b>	(51)
Preferred dividends	90	—	—	—	—	NM	NM	90	—	NM
Net income applicable to common stock	<u>\$ 1,913</u>	<u>\$ 2,373</u>	<u>\$ 2,971</u>	<u>\$ 3,373</u>	<u>\$ 4,234</u>	(19)	(55)	<u>\$ 4,286</u>	<u>\$ 9,021</u>	(52)
<b>NET INCOME PER SHARE</b>										
Basic	0.56	0.70	0.88	1.00	1.24	(20)	(55)	1.26	2.63	(52)
Diluted	0.54	0.68	0.86	0.97	1.20	(21)	(55)	1.22	2.55	(52)
<b>SHARE PRICE</b>										
High	\$ 49.95	\$ 49.29	\$ 48.02	\$ 50.48	\$ 53.25	1	(6)	\$ 49.95	\$ 53.25	(6)
Low	33.96	36.01	40.15	42.16	47.70	(6)	(29)	33.96	45.91	(26)
Close	34.31	42.95	43.65	45.82	48.45	(20)	(29)	34.31	48.45	(29)
Market capitalization	117,881	146,066	146,986	153,901	164,659	(19)	(28)	117,881	164,659	(28)
<b>STOCK REPURCHASE PROGRAM (b)</b>										
Aggregate repurchases	\$ —	\$ —	\$ 163.3	\$ 2,135.4	\$ 1,875.3	—	NM	\$ —	\$ 5,876.2	NM
Common shares repurchased	—	—	3.6	47.0	36.7	—	NM	—	117.6	NM
Average purchase price	\$ —	\$ —	\$ 45.29	\$ 45.42	\$ 51.13	—	NM	\$ —	\$ 49.97	NM
<b>CAPITAL RATIOS (c)</b>										
Tier 1 capital	\$ 98,730(d)	\$ 89,646	\$ 88,746	\$ 86,096	\$ 85,096	10	16			
Total capital	145,931(d)	134,948	132,242	128,543	122,276	8	19			
Risk-weighted assets	1,083,206(d)	1,075,697	1,051,879	1,028,551	1,016,031	1	7			
Adjusted average assets	1,536,374(d)	1,507,724	1,473,541	1,423,171	1,376,727	2	12			
Tier 1 capital ratio	9.1%(d)	8.3%	8.4%	8.4%	8.4%					
Total capital ratio	13.5(d)	12.5	12.6	12.5	12.0					
Tier 1 leverage ratio	6.4(d)	5.9	6.0	6.0	6.2					
<b>INTANGIBLE ASSETS (PERIOD-END)</b>										
Goodwill	\$ 45,993	\$ 45,695	\$ 45,270	\$ 45,335	\$ 45,254	1	2			
Mortgage servicing rights	11,617	8,419	8,632	9,114	9,499	38	22			
Purchased credit card relationships	1,984	2,140	2,303	2,427	2,591	(7)	(23)			
All other intangibles	3,675	3,815	3,796	3,959	4,103	(4)	(10)			
<b>Total intangibles</b>	<u>\$ 63,269</u>	<u>\$ 60,069</u>	<u>\$ 60,001</u>	<u>\$ 60,835</u>	<u>\$ 61,447</u>	5	3			
<b>DEPOSITS</b>										
U.S. offices:										
Noninterest-bearing	\$ 125,606	\$ 132,072	\$ 129,406	\$ 115,036	\$ 120,470	(5)	4			
Interest-bearing	362,150	394,613	376,194	354,459	342,079	(8)	6			
Non-U.S. offices:										
Noninterest-bearing	7,827	7,232	6,342	6,559	5,919	8	32			
Interest-bearing	227,322	227,709	228,786	202,037	182,902	—	24			
<b>Total deposits</b>	<u>\$ 722,905</u>	<u>\$ 761,626</u>	<u>\$ 740,728</u>	<u>\$ 678,091</u>	<u>\$ 651,370</u>	(5)	11			

(a) Based on net income amounts.

(b) Excludes commission costs.

(c) The Federal Reserve has granted the Firm, for a period of 18 months following the merger with Bear Stearns, relief up to a certain specified amount and subject to certain conditions from the Federal Reserve's risk-based and leverage capital guidelines in respect to the Bear Stearns risk-weighted assets and other exposures acquired. The amount of such relief is subject to reduction by one-sixth each quarter subsequent to the acquisition and expires on October 1, 2009.

(d) Estimated.



## JPMORGAN CHASE & CO. Glossary of Terms

**ACH:** Automated Clearing House

**Average managed assets:** Refers to total assets on the Firm's Consolidated Balance Sheets plus credit card receivables that have been securitized.

**Beneficial interest issued by consolidated VIEs:** Represents the interest of third-party holders of debt/equity securities, or other obligations, issued by VIEs that JPMorgan Chase consolidates under FIN 46R. The underlying obligations of the VIEs consist of short-term borrowings, commercial paper and long-term debt. The related assets consist of trading assets, available-for-sale securities, loans and other assets.

**Contractual credit card charge-off:** In accordance with the Federal Financial Institutions Examination Council policy, credit card loans are charged off by the end of the month in which the account becomes 180 days past due or within 60 days from receiving notification of the filing of bankruptcy, whichever is earlier.

**Corporate/Private Equity:** Includes Private Equity, Treasury and Corporate Other, which includes other centrally managed expense and discontinued operations.

**Credit card securitizations:** Card Services' managed results excludes the impact of credit card securitizations on total net revenue, the provision for credit losses, net charge-offs and loan receivables. Through securitization, the Firm transforms a portion of its credit card receivables into securities, which are sold to investors. The credit card receivables are removed from the Consolidated Balance Sheets through the transfer of the receivables to a trust and the sale of undivided interests to investors that entitle the investors to specific cash flows generated from the credit card receivables. The Firm retains the remaining undivided interests as seller's interests, which are recorded in loans on the Consolidated Balance Sheets. A gain or loss on the sale of credit card receivables to investors is recorded in other income. Securitization also affects the Firm's Consolidated Statements of Income as the aggregate amount of interest income, certain fee revenue and recoveries that is in excess of the aggregate amount of interest paid to the investors, gross credit losses and other trust expense related to the securitized receivables are reclassified into credit card income in the Consolidated Statements of Income.

**FIN 46(R):** FASB Interpretation No. 46 (revised December 2003), "Consolidation of Variable Interest Entities, an interpretation of Accounting Research Bulletin No. 51."

**Investment-grade:** An indication of credit quality based upon JPMorgan Chase's internal risk assessment system. "Investment-grade" generally represents a risk profile similar to a rating of a "BBB-"/"Baa3" or better, as defined by independent rating agencies.

**Managed basis:** A non-GAAP presentation of financial results that includes reclassifications related to credit card securitizations and to present revenue on a fully taxable-equivalent basis. Management uses this non-GAAP financial measure at the segment level because it believes this provides information to enable investors to understand the underlying operational performance and trends of the particular business segment and facilitates a comparison of the business segment with the performance of competitors.

**Managed credit card receivables:** Refers to credit card receivables on the Firm's Consolidated Balance Sheets plus credit card receivables that have been securitized.

**Mark-to-market exposure:** A measure, at a point in time, of the value of a derivative or foreign exchange contract in the open market. When the mark-to-market value is positive, it indicates the counterparty owes JPMorgan Chase and, therefore, creates a repayment risk for the Firm. When the mark-to-market value is negative, JPMorgan Chase owes the counterparty. In this situation, the Firm does not have repayment risk.

**MSR risk management revenue:** Includes changes in MSR asset fair value due to inputs or assumptions in model and derivative valuation adjustments and other.

**Net yield on interest-earning assets:** The average rate for interest-earning assets less the average rate paid for all sources of funds.

**NM:** Not meaningful.

**Overhead ratio:** Noninterest expense as a percentage of total net revenue.

**Principal transactions (revenue):** Realized and unrealized gains and losses from trading activities (including physical commodities inventories that are accounted for at the lower of cost or fair value) and changes in fair value associated with financial instruments held by the Investment Bank for which the SFAS 159 fair value option was elected. Principal transactions revenue also include private equity gains and losses.

**Reported basis:** Financial statements prepared under accounting principles generally accepted in the United States of America ("U.S. GAAP"). The reported basis includes the impact of credit card securitizations, but excludes the impact of taxable equivalent adjustments.

**SFAS:** Statement of Financial Accounting Standards.

**SFAS 140:** "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities — a replacement of FASB Statement No. 125."

**SFAS 141:** "Business Combinations."

**SFAS 157:** "Fair Value Measurements."

**SFAS 159:** "The Fair Value Option for Financial Assets and Financial Liabilities — Including an amendment of FASB Statement No. 115."

**Taxable-equivalent basis:** Total net revenue for each of the business segments and the Firm is presented on a tax-equivalent basis. Accordingly, revenue from tax-exempt securities and investments that receive tax credits is presented in the managed results on a basis comparable to fully taxable securities and investments. This non-GAAP financial measure allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within income tax expense.

**Unaudited:** Financial statements and information that have not been subjected to auditing procedures sufficient to permit an independent certified public accountant to express an opinion.

**U.S. GAAP:** Accounting principles generally accepted in the United States of America.

**Value-at-risk ("VAR"):** A measure of the dollar amount of potential loss from adverse market moves in an ordinary market environment.

## JPMORGAN CHASE & CO. Line of Business Metrics

### Investment Banking

#### IB'S REVENUE COMPRISES THE FOLLOWING:

1. **Investment banking fees** include advisory, equity underwriting, bond underwriting and loan syndication fees.
2. **Fixed income markets** include client and portfolio management revenue related to both market-making and proprietary risk-taking across global fixed income markets, including foreign exchange, interest rate, credit and commodities markets.
3. **Equities markets** include client and portfolio management revenue related to market-making and proprietary risk-taking across global equity products, including cash instruments, derivatives and convertibles.
4. **Credit portfolio revenue** includes net interest income, fees and loan sale activity, as well as gains or losses on securities received as part of a loan restructuring, for the IB's credit portfolio. Credit portfolio revenue also includes the results of risk management related to the Firm's lending and derivative activities, and changes in the credit valuation adjustment, which is the component of the fair value of a derivative that reflects the credit quality of the counterparty.

### Retail Financial Services

#### DESCRIPTION OF SELECTED BUSINESS METRICS WITHIN REGIONAL BANKING:

1. **Personal bankers** — Retail branch office personnel who acquire, retain and expand new and existing customer relationships by assessing customer needs and recommending and selling appropriate banking products and services.
2. **Sales specialists** — Retail branch office personnel who specialize in the marketing of a single product, including mortgages, investments, and business banking, by partnering with the personal bankers.

#### MORTGAGE BANKING REVENUE COMPRISES THE FOLLOWING:

1. **Production revenue** includes net gains or losses on originations and sales of prime and subprime mortgage loans and other production-related fees.
2. **Net mortgage servicing revenue**
  - a) **Servicing revenue** represents all gross income earned from servicing third-party mortgage loans including stated service fees, excess service fees, late fees and other ancillary fees.
  - b) **Changes in MSR asset fair value due to:**
    - **market-based inputs** such as interest rates and volatility, as well as updates to assumptions used in the MSR valuation model.
    - **modeled servicing portfolio runoff (or time decay)**
  - c) **Derivative valuation adjustments and other**, which represents changes in the fair value of derivative instruments used to offset the impact of changes in the market-based inputs to the MSR valuation model.
3. **MSR risk management results** include changes in the MSR asset fair value due to inputs or assumptions and derivative valuation adjustments and other.

### Retail Financial Services (continued)

#### MORTGAGE BANKING'S ORIGINATION CHANNELS COMPRISE THE FOLLOWING:

1. **Retail** — Borrowers who are buying or refinancing a home through direct contact with a mortgage banker employed by the Firm using a branch office, the Internet or by phone. Borrowers are frequently referred to a mortgage banker by real estate brokers, home builders or other third parties.
2. **Wholesale** — A third-party mortgage broker refers loan applications to a mortgage banker at the Firm. Brokers are independent loan originators that specialize in finding and counseling borrowers but do not provide funding for and do not underwrite the loans.
3. **Correspondent** — Correspondents are banks, thrifts, other mortgage banks and other financial institutions that sell closed loans to the Firm.
4. **Correspondent negotiated transactions ("CNT")** — These transactions occur when mid- to large-sized mortgage lenders, banks and bank-owned mortgage companies sell servicing to the Firm, on an as originated basis, and exclude purchased bulk servicing transactions. These transactions supplement traditional production channels and provide growth opportunities in the servicing portfolio in stable and rising-rate periods.

### Card Services

#### DESCRIPTION OF SELECTED BUSINESS METRICS WITHIN CARD SERVICES:

1. **Charge volume** — Represents the dollar amount of cardmember purchases, balance transfers and cash advance activity.
2. **Net accounts opened** — Includes originations, purchases and sales.
3. **Merchant acquiring business** — Represents an entity that processes bank card transactions for merchants. JPMorgan Chase is a partner in Chase Paymentech Solutions, LLC, a merchant acquiring business.
4. **Bank card volume** — Represents the dollar amount of transactions processed for merchants.
5. **Total transactions** — Represents the number of transactions and authorizations processed for merchants.

## JPMORGAN CHASE & CO. Line of Business Metrics (continued)

### Commercial Banking

#### COMMERCIAL BANKING REVENUE COMPRISES THE FOLLOWING:

**1. Lending** includes a variety of financing alternatives, which are primarily provided on a basis secured by receivables, inventory, equipment, real estate or other assets. Products include term loans, revolving lines of credit, bridge financing, asset-based structures and leases.

**2. Treasury services** includes a broad range of products and services enabling clients to transfer, invest and manage the receipt and disbursement of funds, while providing the related information reporting. These products and services include U.S. dollar and multi-currency clearing, ACH, lockbox, disbursement and reconciliation services, check deposits, other check and currency-related services, trade finance and logistics solutions, commercial card, and deposit products, sweeps and money market mutual funds.

**3. Investment banking** products provide clients with sophisticated capital-raising alternatives, as well as balance sheet and risk management tools through loan syndications, investment-grade debt, asset-backed securities, private placements, high-yield bonds, equity underwriting, advisory, interest rate derivatives, foreign exchange hedges and securities sales.

#### DESCRIPTION OF SELECTED BUSINESS METRICS WITHIN COMMERCIAL BANKING:

**1. Liability balances** include deposits and deposits that are swept to on-balance sheet liabilities such as commercial paper, federal funds purchased and securities sold under repurchase agreements.

**2. IB revenue, gross** — Represents total revenue related to investment banking products sold to CB clients.

### Treasury & Securities Services

Treasury & Securities Services **firmwide metrics** include certain TSS product revenue and liability balances reported in other lines of business related to customers who are also customers of those other lines of business. In order to capture the firmwide impact of TS and TSS products and revenue, management reviews firmwide metrics such as liability balances, revenue and overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary, in management's view, in order to understand the aggregate TSS business.

#### DESCRIPTION OF SELECTED BUSINESS METRICS WITHIN TREASURY & SECURITIES SERVICES:

**Liability balances** include deposits and deposits that are swept to on-balance sheet liabilities such as commercial paper, federal funds purchased and securities sold under repurchase agreements.

### Asset Management

**Assets under management:** Represent assets actively managed by Asset Management on behalf of institutional, private banking, retail, private client services and Bear Stearns brokerage clients. Excludes assets managed by American Century Companies, Inc., in which the Firm has a 43% ownership interest as of June 30, 2008.

**Assets under supervision:** Represents assets under management as well as custody, brokerage, administration and deposit accounts.

**Alternative assets:** The following types of assets constitute alternative investments — hedge funds, currency, real estate and private equity.

#### AM's CLIENT SEGMENTS COMPRISE THE FOLLOWING:

**1. Institutional** brings comprehensive global investment services — including asset management, pension analytics, asset/liability management and active risk budgeting strategies — to corporate and public institutions, endowments, foundations, not-for-profit organizations and governments worldwide.

**2. The Private Bank** addresses every facet of wealth management for ultra-high-net-worth individuals and families worldwide, including investment management, capital markets and risk management, tax and estate planning, banking, capital raising and specialty-wealth advisory services.

**3. Retail** provides worldwide investment management services and retirement planning and administration through third-party and direct distribution of a full range of investment vehicles.

**4. Private Client Services offers** high-net-worth individuals, families and business owners in the United States comprehensive wealth management solutions, including investment management, capital markets and risk management, tax and estate planning, banking, and specialty-wealth advisory services.

**5. Bear Stearns Brokerage** provides investment advice and wealth management services to high-net-worth individuals, money managers, and small corporations.