## Form 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of Report: April 20, 1999 Commission file number 1-5805

THE CHASE MANHATTAN CORPORATION
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

13-2624428
(I.R.S. Employer Identification No.)

270 Park Avenue, New York, NY
(Address of principal executive offices)

10017
(Zip Code)

Registrant's telephone number, including area code (212) 270-6000

## Item 5. Other Events

The Chase Manhattan Corporation ("Chase") reported on April 20, 1999 operating diluted earnings per share of $\$ 1.32$ in the first quarter of 1999 , compared to $\$ 1.17$ per share in the first quarter of 1998. Operating earnings and reported net income in the quarter were each $\$ 1.17$ billion compared with $\$ 1.05$ billion and $\$ 725$ million, respectively, in the first quarter of 1998. Operating results (revenues and earnings) exclude the impact of credit card securitizations, restructuring costs and special items.

A copy of Chase's earnings press release is attached as an exhibit hereto. That press release may contain statements that are forward-looking within the meaning of the Private Securities Litigation Act of 1995. Such statements are subject to risks and uncertainties and Chase's actual results may differ materially from those set forth in such forward looking statements. Reference is made to Chase's reports filed with the Securities and Exchange Commission, in particular Chase's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1998, for a discussion of factors that may cause such differences to occur.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

The following exhibit is filed with this report:
99.1 Press Release - 1999 First Quarter Earnings.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE CHASE MANHATTAN CORPORATION (Registrant)
by /s/JOSEPH L. SCLAFANI
Joseph L. Sclafani
Executive Vice President and Controller
[Principal Accounting Officer]

# 99.1 

Press Release - 1999 First Quarter Earnings

Chase Reports Record First Quarter 1999 Results; Operating EPS Rises 13 Percent

New York, April 20, 1999 -- The Chase Manhattan Corporation (NYSE:CMB) today reported operating diluted earnings per share of $\$ 1.32$ in the first quarter of 1999, compared to $\$ 1.17$ per share in the first quarter of 1998. Reported diluted earnings per share were $\$ 1.32$ in the 1999 first quarter and $\$ 80$ in the first quarter of 1998. Operating earnings and reported net income in the quarter were each $\$ 1.17$ billion compared with $\$ 1.05$ billion and $\$ 725$ million, respectively, in the first quarter of 1998.

First Quarter 1999 Financial Highlights

- Operating revenues increased 10 percent to \$5.4 billion.
- Operating EPS increased by 13 percent to $\$ 1.32$
- Shareholder value added (SVA) increased 17 percent to $\$ 501$ million.
- Return on common equity was 21 percent.

Chase repurchased approximately $\$ 885$ million of common stock, on a net basis, in the quarter. Even so, the estimated Tier 1 capital ratio rose to 8.4 percent.
"First quarter results demonstrate the power of Chase's balanced business portfolio, as well as the significant opportunities for profitable growth ahead," said Walter V. Shipley, chairman and chief executive officer. "I am confident that we have the right team and the right strategies in place to translate the full potential of the franchise into consistent, long term value for the shareholder."

| THE CHASE MANHATTAN CORP | First Quarter |  |  |
| :---: | :---: | :---: | :---: |
| Dollars, in millions | 1999 | O(U) 1Q98 | \% |
| Operating Revenues | \$5,413 | \$498 | 10\% |
| Cash Operating Earnings | 1,246 | 132 | 12\% |
| Shareholder Value Added | 501 | 73 | 17\% |
| Cash Return on Common Equity | 22\% | -- |  |

Line-Of-Business Results

| GLOBAL BANK | First Quarter |  |  |
| :---: | :---: | :---: | :---: |
| Dollars, in millions | 1999 | O(U) 1Q98 | \% |
| Operating Revenues | \$2,587 | \$202 | 8\% |
| Cash Operating Earnings | 844 | 83 | 11\% |
| Shareholder Value Added | 393 | 75 | 24\% |
| Cash Return on Common Equity | 25\% | -- |  |

Cash operating earnings in Chase's Global Bank rose 11 percent to $\$ 844$ million. Revenues in the 1999 first quarter were $\$ 2.59$ billion, an eight percent increase from the prior year.

Trading revenues and related net interest income rose 21 percent to $\$ 837$ million, a new record, benefiting from strong performance in traditional products, including interest rate derivatives, and newer products, such as equity derivatives. Securities gains realized in the quarter were $\$ 156$ million, compared to $\$ 83$ million in the year-ago quarter.

Investment banking fees were $\$ 317$ million, 12 percent lower than in the same 1998 quarter, reflecting the overall market decline in leveraged financings offset in part by stronger fees in other areas. Chase continues to be the world's leading provider of corporate debt, ranking first in global loan syndications, while improving its market share in public debt underwriting. In the first quarter of 1999 , Chase rose to second in investment grade underwriting, fourth in high yield bond underwriting and ninth in mergers and acquisitions advisory.

Private equity-related investment gains in the 1999 first quarter were $\$ 325$ million, 11 percent higher than in the first quarter of 1998, reflecting continued strength in the equity markets and a more favorable environment for

| GLOBAL SERVICES | First Quarter |  |  |
| :---: | :---: | :---: | :---: |
| Dollars, in millions | 1999 | O(U) 1Q98 | \% |
| Operating Revenues | \$728 | \$58 | 9\% |
| Cash Operating Earnings | 114 | (5) | (4\%) |
| Shareholder Value Added | 23 | (29) | (56\%) |
| Cash Return on Common Equity | 16\% | -- |  |

Cash operating earnings within Global Services declined four percent to \$114 million. Operating revenues were $\$ 728$ million, a nine percent increase over the prior year quarter, driven by acquisitions and growth in core custody products. Revenue growth was negatively affected by a decline in balance-related revenues, the revaluation and reallocation of investment portfolios from emerging to developed markets and by a reduction in structured financings. Expenses in the quarter grew in excess of revenues, reflecting ongoing investment spending and costs related to Year 2000.
$\qquad$
NATIONAL CONSUMER SERVICES First Quarter

| Dollars, in millions | 1999 | O(U) 1Q98 | \% |
| :---: | :---: | :---: | :---: |
| Operating Revenues | \$2,161 | \$230 | 12\% |
| Cash Operating Earnings | 350 | 63 | 22\% |
| Shareholder Value Added | 134 | 62 | 86\% |
| Cash Return on Common Equity | 21\% | -- |  |

National Consumer Services' cash operating earnings rose 22 percent from the prior year quarter to $\$ 350$ million. Operating revenues of $\$ 2.16$ billion were 12 percent higher.

Operating revenues from cardmember services rose to $\$ 1.0$ billion, an eight percent increase from first quarter 1998 levels; cash operating earnings rose three percent. These results reflect increased purchase volume and pricing initiatives, partially offset by higher marketing costs. While credit costs increased from first quarter 1998, the credit card charge-off rate declined from fourth quarter 1998 levels.

Home finance revenues increased 13 percent to $\$ 272$ million in the 1999 first quarter. Higher origination volume and servicing balances were offset by a decline in mortgage portfolio net interest income, and higher expenses stemming from greater business volume and technology investment.

Regional consumer banking revenues were $\$ 577$ million, a seven percent increase over first quarter of 1998 levels. Results benefited from growth in managed funds and increased fee income, primarily related to continued strong performance of the Chase debit card. Cash operating earnings rose 25 percent.

Revenues from diversified consumer services increased 41 percent, driven by strong growth in the auto finance business, with originations up 14 percent over the prior year quarter, and in Chase's insurance and investment businesses.

- Total operating noninterest expenses were $\$ 2.94$ billion in the first quarter of 1999 , 12 percent above the same 1998 quarter, reflecting technology-related costs, incentive costs tied to higher market-sensitive revenues and a change in the long term compensation program of the Global Bank.

On a managed basis, credit costs were $\$ 655$ million in the first quarter of 1999 compared with $\$ 628$ million in the first quarter of 1998. Nonperforming assets at March 31, 1999 were $\$ 1.67$ billion compared with $\$ 1.61$ billion at December 31, 1998, and $\$ 1.34$ billion at March 31, 1998. Net commercial charge-offs in the first quarter of 1999 were $\$ 87$ million, compared to $\$ 122$ million in the fourth quarter of 1998 and $\$ 88$ million in the first quarter of 1998.

Total assets at March 31, 1999 were $\$ 361$ billion compared with $\$ 366$ billion at both March 31, and December 31, 1998. Estimated risk-weighted assets declined slightly to $\$ 288$ billion from $\$ 289$ billion at December 31, 1998. Risk-weighted assets at March 31,1998 were $\$ 281$ billion. While the company repurchased approximately $\$ 885$ million, net, in common stock during the quarter, the estimated Tier 1 capital ratio increased to 8.4 percent from 8.3 percent at December 31, 1998 and 8.1 percent at March 31, 1998. Chase's target range for Tier 1 capital is 8 to 8.25 percent.

Operating results (revenues, expenses and earnings) exclude the impact of credit card securitizations, restructuring costs and special items. Restructuring costs in the 1998 first quarter included a charge of $\$ 320$ million (after tax) in connection with initiatives to streamline support functions and realign certain business units. There were no special items in the 1999 first quarter.

Chase's news releases and quarterly financial results are available on the Internet at www.chase.com.

| As of or for the period ended | First Quarter |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |  |
| OPERATING BASIS (a) |  |  |  |  |  |
| Operating Revenue | \$ | 5,413 | \$ | 4,915 | 10\% |
| Operating Noninterest Expense |  | 2,940 |  | 2,616 | 12\% |
| Credit Costs (b) |  | 655 |  | 628 | 4\% |
| Operating Earnings | \$ | 1,173 | \$ | 1,053 | 11\% |
| Operating Earnings Per Common Share: |  |  |  |  |  |
| Basic | \$ | 1.37 | \$ | 1.21 | 13\% |
| Diluted |  | 1.32 |  | 1.17 | 13\% |
| Cash Operating Earnings | \$ | 1,246 | \$ | 1,114 | 12\% |
| Cash Operating Earnings Per Common Share -Diluted |  | 1.41 |  | 1.25 | 13\% |
| Shareholder Value Added (SVA) |  | 501 |  | 428 | 17\% |
| Operating Performance Ratios: |  |  |  |  |  |
| Return on Average Managed Assets (c) |  | 1.24\% |  | 1.08\% |  |
| Return on Average Common Equity (c) |  | 20.6 |  | 20.3 |  |
| Common Dividend Payout Ratio |  | 30 |  | 30 |  |
| Efficiency Ratio (d) |  | 54 |  | 53 |  |
| Selected Balance Sheet Items: (e) |  |  |  |  |  |
| Managed Loans | \$ | 191,231 | \$ | 186,067 | 3\% |
| Total Managed Assets |  | 379,640 |  | 383,838 | (1\%) |
| AS REPORTED BASIS |  |  |  |  |  |
| Revenue | \$ | 5,144 | \$ | 4,623 | 11\% |
| Noninterest Expense (Excluding Restructuring Costs) |  | 2,945 |  | 2,620 | 12\% |
| Restructuring Costs |  | - |  | 521 | NM |
| Provision for Loan Losses |  | 381 |  | 332 | 15\% |
| Net Income | \$ | 1,173 | \$ | 725 | 62\% |
| Net Income Per Common Share: |  |  |  |  |  |
| Basic | \$ | 1.37 | \$ | 0.82 | 67\% |
| Diluted |  | 1.32 |  | 0.80 | 65\% |
| Cash Dividends Declared |  | 0.41 |  | 0.36 | 14\% |
| Share Price at Period End |  | 81.38 |  | 67.44 | 21\% |
| Book Value at Period End |  | 26.32 |  | 24.27 | 8\% |
| Common Shares Outstanding: |  |  |  |  |  |
| Average Common Shares: |  |  |  |  |  |
| Basic |  | 843.6 |  | 844.8 |  |
| Diluted |  | 871.9 |  | 867.4 |  |
| Common Shares at Period End |  | 845.0 |  | 851.7 |  |
| Performance Ratios: |  |  |  |  |  |
| Return on Average Total Assets (c) |  | 1.30\% |  | $0.78 \%$ |  |
| Return on Average Common Equity (c) |  | 20.6 |  | 13.8 |  |
| Selected Balance Sheet Items: |  |  |  |  |  |
| Loans | \$ | 172,849 | \$ | 167,944 | 3\% |
| Total Assets |  | 361,258 |  | 365,715 | (1\%) |
| Deposits |  | 207,641 |  | 196,096 | 6\% |
| Total Stockholders' Equity |  | 23,268 |  | 22,041 | 6\% |
| Capital Ratios: |  |  |  |  |  |
| Tier I Capital Ratio |  | 8.4\% |  | 8.1\% |  |
| Total Capital Ratio |  | 12.2 |  | 11.9 |  |
| Tier I Leverage |  | 6.6 |  | 6.0 |  |
| Full-Time Equivalent Employees |  | 73,322 |  | 70,259 |  |
| (a) Excludes the impact of credit card securitizations, restructuring costs |  |  |  |  |  |
| Consolidated Statement of Income to results on an Operating Basis, see page 9. |  |  |  |  |  |
| (b) Includes provision for loan losses, provision for risk management |  |  |  |  |  |
| to the securitized credit card portfolio. <br> (c) Based on annualized amounts. |  |  |  |  |  |
| (d) Noninterest expense as a percentage of the total of net interest income and noninterest revenue (excluding restructuring costs, foreclosed property expense, provision for risk management instrument credit losses, special items and costs associated with the REIT). |  |  |  |  |  |
| (e) Excludes the impact of credit card securitizations. <br> (f) Estimated |  |  |  |  |  |

THE CHASE MANHATTAN CORPORATION
Lines of Business Results
(in millions, except ratios)

|  | National ConsumerServices (a) |  |  |  |  |  |  | Global Services (a) |  |  |  |  | Total (b) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First Quarter | 1999 | $\begin{aligned} & \text { Over / } \\ & \text { (Under) } 1998 \end{aligned}$ |  | 1999 | Over / <br> (Under) 1998 |  |  | 1999 | Over <br> (Under) |  | $\begin{aligned} & \text { / } \\ & 1998 \end{aligned}$ | 1999 | Over / (Under) 1998 |  |
| Operating Revenue | \$ 2,587 | \$ 202 | 8\% | \$2,161 | \$ |  | 12\% | \$ 728 | \$ | 58 | 9\% | \$5,413 | \$ 498 | 10\% |
| Cash Operating Earnings | 844 | 83 | 11 | 350 |  | 63 | 22 | 114 |  | (5) | (4) | 1,246 | 132 | 12 |
| Average Common Equity | 13,736 | 537 | 4 | 6,577 |  | 158 | 2 | 2,794 |  | 795 | 40 | 22,692 | 2,343 | 12 |
| Average Managed Assets (c) | 248,813 | $(22,966)$ | (8) | 112,176 |  | , 081 | 7 | 15,507 |  | 2,736 | 21 | 384,896 | $(9,963)$ | (3) |
| Shareholder Value Added (SVA) | 393 | 75 | 24 | 134 |  | 62 | 86 | 23 |  | (29) | (56) | 501 | 73 | 17 |
| Cash Return on Common Equity | 24.6\% |  | 180 bp | 21.3\% |  |  | 370 bp | 16.3\% |  |  | (730) | 21.9\% |  | 40 bp |
| Cash Efficiency Ratio | 45 |  | (100) | 48 |  |  | (100) | 76 |  |  | 500 | 53 |  | 100 |

GLOBAL BANK
KEY FINANCIAL MEASURES

Global Markets
Global Investment Banking
Corporate Lending
Chase Capital Partners
Global Private Bank
Middle Markets
Other Global Bank

## Totals

Chase Texas (consolidated) (a)


NATIONAL CONSUMER SERVICES KEY FINANCIAL MEASURES

| Over / (Under) 1Q98 |  |  |
| :---: | :---: | :---: |
|  | Cash | Cash |
| Operating | Operating | Efficiency |
| Revenues | Earnings | Ratio |
| 29\% | 46\% | (800) bp |
| (37) | (94) | 4,000 |
| 8 | 24 | (400) |
| -- | 1 | 100 |
| 4 | -- | 100 |
| (1) | (4) | 300 |
| NM | NM | NM |
| 8\% | 11\% | (100) bp |
| 9\% | 2\% | 200 bp |

Chase Cardmember Services
Regional Consumer Banking
Chase Home Finance
Diversified Consumer Services Other NCS

Totals


|  | Cash | Cash |
| :---: | :---: | :---: |
| Operating | Operating | Efficiency |
| Revenues | Earnings | Ratio |
| 8\% | 3\% | 100 bp |
| 7 | 25 | (400) |
| 13 | (2) | 900 |
| 41 | 205 | $(1,000)$ |
| NM | NM | NM |
| 12\% | 22\% | (100) bp |

Note: SVA is Chase's primary measure of business unit performance. SVA represents operating earnings excluding the amortization of goodwill and certain intangibles (i.e., cash operating earnings), less preferred dividends and an explicit charge for allocated capital. Additional refinements were made to the methodology for the allocation of capital to businesses. Prior periods have been restated to reflect these changes.
(a) All product revenues and expenses for Chase Texas have been allocated
to the appropriate lines of business. Chase Texas (consolidated) is
presented as a memo item only.
(b) Total column includes Corporate results.
(c) Excludes the impact of credit card securitizations.

NM - Not meaningful
bp - basis points
Unaudited


|  |  | Firs | art |  | $\begin{aligned} & \% \\ & \text { Over/ (Under) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NONINTEREST REVENUE | 1999 |  | 1998 |  |  |
| Fees for Other Financial Services: |  |  |  |  |  |
| Service Charges on Deposit Accounts | \$ | 89 | \$ | 91 | (2\%) |
| Fees in Lieu of Compensating Balances |  | 87 |  | 80 | 9\% |
| Commissions on Letters of Credit and Acceptances |  | 69 |  | 74 | (7\%) |
| Mortgage Servicing Fees |  | 65 |  | 57 | 14\% |
| Brokerage and Investment Services |  | 43 |  | 32 | 34\% |
| Insurance Fees (a) |  | 39 |  | 31 | 26\% |
| Loan Commitment Fees |  | 31 |  | 38 | (18\%) |
| Other Fees |  | 130 |  | 107 | 21\% |
| Total | \$ | 553 | \$ | 510 | 8\% |
| Trading-Related Revenue: (b) |  |  |  |  |  |
| Interest Rate Contracts | \$ | 322 | \$ | 141 | 128\% |
| Foreign Exchange Contracts |  | 199 |  | 286 | (30\%) |
| Debt Instruments, Equities and Commodities |  | 316 |  | 265 | 19\% |
| Total | \$ | 837 | \$ | 692 | 21\% |
| Other Revenue: |  |  |  |  |  |
| Residential Mortgage Origination/Sales Activities | \$ | 92 | \$ | 52 | 77\% |
| All Other Revenue |  | 86 |  | 44 | 95\% |
| Total | \$ | 178 | \$ | 96 | 85\% |

NONINTEREST EXPENSE
Other Expense:

| Professional Services | \$ | 162 | \$ | 142 | 14\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Marketing Expense |  | 114 |  | 90 | 27\% |
| Telecommunications |  | 91 |  | 77 | 18\% |
| Amortization of Intangibles |  | 73 |  | 61 | 20\% |
| Travel and Entertainment |  | 50 |  | 52 | ( $4 \%$ ) |
| Minority Interest (c) |  | 13 |  | 12 | 8\% |
| Foreclosed Property Expense |  | 5 |  | 4 | 25\% |
| All Other |  | 337 |  | 306 | 10\% |
| Total | \$ | 845 | \$ | 744 | 14\% |

(a) Excludes certain insurance fees related to credit cards and mortgage products, which are included in those revenue captions.
(b) Includes net interest income attributable to trading activities.
(c) Includes REIT minority interest expense of $\$ 11$ million in each quarter.

Certain amounts have been reclassified to conform to the current presentation.
Unaudited

(a) Represent results shown in Chase's financial statements, except that revenues are categorized between market-sensitive revenue and less marketsensitive revenue, and restructuring costs have been separately displayed. Market-sensitive revenue includes investment banking fees, trading-related revenue - including trading-related net interest income, securities gains and private equity gains.
(b) For purposes of Operating Basis presentation, the provision for risk management instrument credit losses is reclassified from noninterest revenue to credit costs and foreclosed property expense is reclassified from noninterest expense to credit costs.
(c) Excludes the impact of credit card securitizations.
(d) Includes restructuring costs and special items. There were no special items in the first quarter of 1999. The first quarter of 1998 included a $\$ 510$ million pre-tax charge ( $\$ 320$ million after tax) taken in connection with initiatives to streamline support functions, and merger-related restructuring costs of $\$ 11$ million pre-tax ( $\$ 8$ million after tax). Unaudited

THE CHASE MANHATTAN CORPORATION
CONSOLIDATED BALANCE SHEET
(in millions)

|  | March 31, |  |  |  | $\begin{gathered} \frac{\circ}{\circ} \\ \text { Over/(Under) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |  | 1998 |
| ASSETS |  |  |  |  |  |
| Cash and Due from Banks | \$ | 18,306 | \$ | 14,906 | 23\% |
| Deposits with Banks |  | 3,437 |  | 3,465 | (1\%) |
| Federal Funds Sold and Securities |  |  |  |  |  |
| Purchased Under Resale Agreements |  | 24,867 |  | 23,739 | 5\% |
| Trading Assets: |  |  |  |  |  |
| Debt and Equity Instruments |  | 27,572 |  | 36,658 | (25\%) |
| Risk Management Instruments |  | 28,362 |  | 34,587 | (18\%) |
| Securities |  | 56,613 |  | 59,819 | (5\%) |
| Loans |  | 172,849 |  | 167,944 | 3\% |
| Allowance for Loan Losses |  | $(3,552)$ |  | $(3,622)$ | (2\%) |
| Net Loans |  | 169,297 |  | 164,322 | 3\% |
| Other Assets |  | 32,804 |  | 28,219 | 16\% |
| TOTAL ASSETS | \$ | 361,258 | \$ | 365,715 | (1\%) |
| LIABILITIES |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Domestic: |  |  |  |  |  |
| Noninterest-Bearing | \$ | 47,380 | \$ | 45,091 | 5\% |
| Interest-Bearing |  | 81,885 |  | 77,373 | 6\% |
| Foreign: |  |  |  |  |  |
| Noninterest-Bearing |  | 4,221 |  | 3,289 | 28\% |
| Interest-Bearing |  | 74,155 |  | 70,343 | 5\% |
| Total Deposits |  | 207,641 |  | 196,096 | 6\% |
| Federal Funds Purchased and Securities |  |  |  |  |  |
| Commercial Paper |  | 4,965 |  | 5,125 | (3\%) |
| Other Borrowed Funds |  | 5,982 |  | 6,503 | (8\%) |
| Trading Liabilities |  | 35,675 |  | 48,411 | (26\%) |
| Accounts Payable, Accrued Expenses and Other Liabilities |  | 13,695 |  | 14,979 | (9\%) |
| Long-Term Debt |  | 16,178 |  | 14,355 | 13\% |
| Guaranteed Preferred Beneficial Interests in Corporation's <br> Junior Subordinated Deferrable Interest Debentures |  |  |  |  |  |
|  |  | 2,188 |  | 1,940 |  |
| TOTAL LIABILITIES |  | 337,440 |  | 343,124 | (2\%) |
| PREFERRED STOCK OF SUBSIDIARY |  | 550 |  | 550 | -- |
| STOCKHOLDERS' EQUITY |  |  |  |  |  |
| Preferred Stock |  | 1,028 |  | 1,368 | (25\%) |
| Common Stock |  | 882 |  | 441 | 100\% |
| Capital Surplus |  | 9,542 |  | 10,141 | (6\%) |
| Retained Earnings |  | 14,351 |  | 11,471 | 25\% |
| Accumulated Other Comprehensive Income |  | (99) |  | 134 | NM |
| Treasury Stock, at Cost |  | $(2,436)$ |  | $(1,514)$ | 61\% |
| TOTAL STOCKHOLDERS' EQUITY |  | 23,268 |  | 22,041 | 6\% |
| TOTAL LIABILITIES, PREFERRED STOCK OF SUBSIDIARY AND STOCKHOLDERS' EQUITY | \$ | 361,258 | \$ | 365,715 | (1\%) |

NM - Not meaningful
Unaudited

THE CHASE MANHATTAN CORPORATION
CONSOLIDATED STATEMENT OF CHANGES
IN STOCKHOLDERS' EQUITY
(in millions)

|  | For The Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |  |
| Preferred Stock: |  |  |  |  |
| Balance at Beginning of Year | \$ | 1,028 | \$ | 1,740 |
| Redemption of Stock |  | - |  | (372) |
| Balance at End of Period | \$ | 1,028 | \$ | 1,368 |
| Common Stock: |  |  |  |  |
| Balance at Beginning and End of Period | \$ | 882 | \$ | 441 |
| Capital Surplus: |  |  |  |  |
| Balance at Beginning of Year | \$ | 9,836 | \$ | 10,360 |
| Shares Issued and Commitments to Issue Common Stock <br> for Employee Stock-Based Awards and Related Tax Effects |  | (294) |  | (219) |
| Balance at End of Period | \$ | 9,542 | \$ | 10,141 |
| Retained Earnings: |  |  |  |  |
| Balance at Beginning of Year | \$ | 13,544 | \$ | 11,086 |
| Net Income |  | 1,173 |  | 725 |
| Cash Dividends Declared: |  |  |  |  |
| Preferred Stock |  | (18) |  | (34) |
| Common Stock |  | (348) |  | (306) |
| Balance at End of Period | \$ | 14,351 | \$ | 11,471 |
| Accumulated Other Comprehensive Income: |  |  |  |  |
| Balance at Beginning of Year | \$ | 392 | \$ | 112 |
| Other Comprehensive Income |  | (491) |  | 22 |
| Balance at End of Period | \$ | (99) | \$ | 134 |
| Treasury Stock, at Cost: |  |  |  |  |
| Balance at Beginning of Year |  | $(1,844)$ |  | $(1,997)$ |
| Purchase of Treasury Stock |  | $(1,661)$ |  | (73) |
| Reissuance of Treasury Stock |  | 1,069 |  | 556 |
| Balance at End of Period |  | $(2,436)$ |  | $(1,514)$ |
| Total Stockholders' Equity |  | 23,268 |  | 22,041 |
| Comprehensive Income: |  |  |  |  |
| Net Income | \$ | 1,173 | \$ | 725 |
| Other Comprehensive Income (Loss) |  | (491) |  | 22 |
| Comprehensive Income | \$ | 682 | \$ | 747 |

THE CHASE MANHATTAN CORPORATION
CREDIT RELATED INFORMATION
(in millions, except ratios)


|  | Net Charge-Offs |  | $\begin{gathered} \circ \\ \text { Over } /(\text { Under }) \end{gathered}$ | Net Charge-Off Rate (b) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| First Quarter | 1999 | 1998 |  | 12TR 98 | 1999 | 1998 |

CONSUMER LOANS
Domestic Consumer:

| 1-4 Family Residential Mortgages | \$ | 1 | \$ | 10 | (90\%) | . $01 \%$ | . $10 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Card - Reported |  | 216 |  | 179 | 21\% | 6.44 | 4.93 |
| Credit Card Securitizations (a) |  | 269 |  | 280 | (4\%) | 5.99 | 6.49 |
| Credit Card - Managed |  | 485 |  | 459 | 6\% | 6.18 | 5.77 |
| Other Consumer |  | 67 |  | 64 | 5\% | 1.06 | 1.09 |
| Total Domestic Consumer |  | 553 |  | 533 | 4\% | 2.24 | 2.23 |
| Total Foreign Consumer |  | 9 |  | 3 | 200\% | . 99 | . 30 |
| Total Consumer Loans |  | 562 |  | 536 | 5\% | 2.20 | 2.15 |
| COMMERCIAL LOANS |  |  |  |  |  |  |  |
| Domestic Commercial: |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 45 |  | 9 | 400\% | . 36 | . 08 |
| Commercial Real Estate |  | (9) |  | (3) | NM | NM | NM |
| Total Domestic Commercial |  | 36 |  | 6 | 500\% | . 27 | . 05 |
| Total Foreign Commercial |  | 51 |  | 70 | (27\%) | . 58 | . 71 |
| Total Commercial Loans |  | 87 |  | 76 | 14\% | . 39 | . 34 |
| Derivative and FX Contracts |  | -- |  | 12 | NM | -- | . 12 |
| Total Commercial |  | 87 |  | 88 | (1\%) | . 29 | . 27 |
| Total Managed Net Charge-offs | \$ | 649 | \$ | 624 | 4\% | 1.17\% | 1.09\% |

(a) Represents the portion of Chase's credit card receivables that have been
securitized.
(b) Annualized

NM - Not meaningful
Unaudited

MANAGED CREDIT CARD PORTFOLIO *
(in millions, except ratios)

Average Credit Card Receivables
Past Due 90 Days or More and Accruing
As a Percentage of Average Credit Card Receivables
Net Charge-offs
As a Percentage of Average Credit Card Receivables

As of or For The Three Months Ended March 31,

|  | 1999 | 1998 |
| :---: | :---: | :---: |
| \$ | 32,093 | \$32,430 |
| \$ | 627 | \$ 656 |
|  | 1.95\% | 2.02\% |
| \$ | 490 | \$ 462 |
|  | 6.11\% | 5.70\% |

* Includes domestic and international credit card activity.

(a) Estimated cross-border disclosure is based on the Federal Financial Institutions Examination Council ("FFIEC") guidelines governing the determination of cross-border risk.
(b) Includes loans and accrued interest, interest-bearing deposits with banks, acceptances, other monetary assets, issued letters of credit and undrawn commitments to extend credit.
(c) Includes cross-border trading debt and equity instruments.
(d) Represents local country assets less local country liabilities. At March 31, 1999, the amounts of local country assets that have been netted against local country liabilities in accordance with the FFIEC definition of cross border exposure were $\$ 5.0$ billion for Hong Kong, $\$ 2.0$ billion for Japan, $\$ 1.6$ billion for Australia, $\$ 0.7$ billion for Brazil, $\$ 0.6$ billion for Panama, $\$ 0.4$ billion for each of South Korea and Singapore and $\$ 1.5$ billion for the other countries presented above, none of which exceed $\$ 0.3$ billion
(e) Represents mark-to-market exposure of foreign exchange and derivative contracts. The amounts are presented after taking into account the impact of legally enforceable master netting agreements.
(f) Approximately $\$ 0.8$ billion (or $36 \%$ ) of the exposure to Latin America and approximately $\$ 0.4$ billion (or $80 \%$ ) of the exposure to Japan represents resale agreements with investment grade counterparties from G-7
(Group of 7) countries. G-7 countries are the United States, United Kingdom,
Germany, Japan, Italy, France, and Canada.
(g) Excludes Bermuda and Cayman Islands.

Unaudited

THE CHASE MANHATTAN CORPORATION
Condensed Average Consolidated Balance Sheet, Interest and Rates (Taxable-Equivalent Interest and Rates; in millions)

|  | Three Months Ended March 31, 1999 |  |  | Three Months Ended March 31, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Rate <br> (Annualized) | Average Balance | Interest | Rate <br> (Annualized) |
| ASSETS |  |  |  |  |  |  |
| Liquid Interest-Earning Assets | \$ 58,779 | \$ | $6.78 \%$ | \$ 75,372 | \$ 1,499 | 8.07\% |
| Securities | 59,132 |  | 5.75\% | 55,587 | 894 | 6.52\% |
| Loans | 172,918 |  | 7.53\% | 170,491 | 3,405 | 8.10\% |
| Total Interest-Earning Assets | 290,829 |  | $7.02 \%$ | 301,450 | 5,798 | $7.80 \%$ |
| Noninterest-Earning Assets | 76,100 |  |  | 76,142 |  |  |
| Total Assets | \$366,929 |  |  | \$ 377,592 |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$162,975 |  | 3.98\% | \$151,310 | 1,815 | $4.86 \%$ |
| Short-Term and Long-Term Debt | 88,247 |  | 5.63\% | 105,582 | 1,814 | 6.97\% |
| Total Interest-Bearing Liabilities | 251,222 |  | $4.56 \%$ | 256,892 | 3,629 | 5.73\% |
| Noninterest-Bearing Deposits | 47,980 |  |  | 44,566 |  |  |
| Other Noninterest-Bearing Liabilities | 43,457 |  |  | 53,555 |  |  |
| Total Liabilities | 342,659 |  |  | 355,013 |  |  |
| PREFERRED STOCK OF SUBSIDIARY | 550 |  |  | 550 |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Preferred Stock | 1,028 |  |  | 1,680 |  |  |
| Common Stockholders' Equity | 22,692 |  |  | 20,349 |  |  |
| Total Stockholders' Equity | 23,720 |  |  | 22,029 |  |  |
| Total Liabilities, Preferred Stock of Subsidiary and Stockholders' Equity | \$366,929 |  |  | \$377, 592 |  |  |
| INTEREST RATE SPREAD |  |  | $2.46 \%$ |  |  | $2.07 \%$ |
| NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS |  |  | $====$ $3.08 \%$ |  | \$ 2,169 | $====$ $2.92 \%$ |
| NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS (a) |  |  | 3.33\% |  | \$ 2,517 | 3.20\% |

(a) Excludes the impact of the credit card securitizations. Unaudited

