Structured Notes Buil	Iding Blocks
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### Fundamental components of a principal protected structure



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### S&P 500 100% Principal Protected Note

Combines principal protection with potential upside participation



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### Payout table on a S&P 500 Principal Protected Note

Client buys a 100% Principal Protected Note with 100% participation, capped at 7.10%, 12 months

Underlying	Buy 1 Zero Coupon Bond -\$95.00	Buy 1 100% Strike Call -\$7.00	Sell 1 107.1% Strike Call + <b>\$</b> 3.25	PPN \$100
130.00	+\$100	\$30.00	-\$22.90	\$107.10
125.00	+\$100	\$25.00	-\$17.90	\$107.10
120.00	+\$100	\$20.00	-\$12.90	\$107.10
115.00	+\$100	\$15.00	-\$7.90	\$107.10
110.00	+\$100	\$10.00	-\$2.90	\$107.1
107.10	+\$100	\$7.10	\$0.00	\$107.10
104.00	+\$100	\$4.00	\$0.00	\$104.0
103.00	+\$100	\$3.00	\$0.00	\$103.0
102.00	+\$100	\$2.00	\$0.00	\$102.0
101.00	+\$100	\$1.00	\$0.00	\$101.0
100.00	+\$100	\$0.00	\$0.00	\$100.0
98.00	+\$100	\$0.00	\$0.00	\$100.0
95.00	+\$100	\$0.00	\$0.00	\$100.0
90.00	+\$100	\$0.00	\$0.00	\$100.0
80.00	+\$100	\$0.00	\$0.00	\$100.0
70.00	+\$100	\$0.00	\$0.00	\$100.0
60.00	+\$100	\$0.00	\$0.00	\$100.0
50.00	+\$100	\$0.00	\$0.00	\$100.0
40.00	+\$100	\$0.00	\$0.00	\$100.0
20.00	+\$100	\$0.00	\$0.00	\$100.0
0.00	+\$100	\$0.00	\$0.00	\$100.0

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Important: the examples above are provided for illustrative purposes only. Not all investments are suitable for all investors. Investors should analyze products based on their individual droumstances and taking into account such factors as their investment objectives, tolerance for risk and liquidity needs.
Maximum loss: \$0.00 CVA = 1.25%

Call option - gives the owner the right, but not the obligation, to buy stock at a specific price (strike price) on or before the expiry date

Short call

=0 40 P/L

#### Main characteristics

- A Call option gives the owner the right, but not the obligation, to buy stock at a specific price (Strike Price) on or before the expiry date Call buyer pays an upfront Premium. The buyer may choose the expiry date and the Strike Price .
- .
- The buyer's downside is limited to the non-refundable premium
- The seller's maximum upside is the premium •



### Who uses Call options?

#### Long strategy

- · Call options are bought by a client who is bullish on a stock
- A call option gives leveraged exposure to the stock. Since the outlay of the premium is a fraction of the stock price, the investor enjoys all the upside that an outright buyer has, but none of rights attached to owning the stock (dividend, voting rights...)
- The investors downside is limited to the premium paid for the option- unlike the downside for a stock owner

#### Short strategy

- Clients may sell Call options on stocks owned (writing a 'covered call') to enhance the yield .
- Selling a call allows the holder to generate an upfront premium that will benefit from a high volatility environment, enhance the yield return of the stock, and provide some guaranteed return (e.g. the premium) at the expense of a limited upside in the stock



Underlying

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The payout at maturity of a Call Option depends on the strike, the level of the underlying, and the upfront premium

nderlying	Premium	Long Call	Total Payout	Underlying	Premium	Short Call	Total Payout
120	-\$5	+\$20	+\$15	120	+\$5	-\$20	-\$15
115	-\$5	+\$15	+\$10	115	+\$5	-\$15	-\$10
110	-\$5	+\$10	+\$5	110	+\$5	-\$10	-\$5
108	-\$5	+\$8	+\$3	108	+\$5	-\$8	-\$3
105	-\$5	+\$5	\$0 **	105	+\$5	-\$5	+\$0 **
104	-\$5	+\$4	-\$1	104	+\$5	-\$4	+\$1
103	-\$5	+\$3	-\$2	103	+\$5	-\$3	+\$2
102	-\$5	+\$2	-\$3	102	+\$5	-\$2	+\$3
101	-\$5	+\$1	-\$4	101	+\$5	-\$1	+\$4
100	-\$5	\$0	-\$5 *	100	+\$5	\$0	+\$5 *
98	-\$5	\$0	-\$5	98	+\$5	\$0	+\$5
96	-\$5	\$0	-\$5	96	+\$5	\$0	+\$5
95	-\$5	\$0	-\$5	95	+\$5	\$0	+\$5
92	-\$5	\$0	-\$5	92	+\$5	\$0	+\$5
90	-\$5	\$0	-\$5	90	+\$5	\$0	+\$5
80	-\$5	\$0	-\$5	80	+\$5	\$0	+\$5
60	-\$5	\$0	-\$5	60	+\$5	\$0	+\$5
40	-\$5	\$0	-\$5	40	+\$5	\$0	+\$5
20	-\$5	\$0	-\$5	20	+\$5	\$0	+\$5
			¢r.	0	+\$5	\$0	+\$5

# S&P 500 Return Enhanced Note Provides leveraged upside up to a cap

Selected Purchase Cons	iderations
<ul> <li>Appreciation potential – The equity returns by multiplying a leverage factor, up to the maxis</li> <li>Limited protection against lo amount of the notes is protected during the relevant measureme</li> <li>Potential capital gains tax tr</li> </ul>	notes provide the opportunity to enhance positive return on the underlying index by the mum botal return. ss – Payment at maturity of the principal kd against a decline in the underlying index int period of up to 10%. eatment*
Selected Risk Considera	tions
<ul> <li>Your investment in the note</li> <li>Your maximum gain on the</li> <li>Certain built-in costs are like</li> </ul>	s may result in a loss notes is limited to the maximum total return. By to adversely affect the value of the notes
<ul> <li>Prior to maturity</li> <li>No interest or dividend payr</li> <li>Any liquidity provided at sol</li> </ul>	nents or voting rights e discretion of issuer
prior to maturity <ul> <li>No interest or dividend payr</li> <li>Any liquidity provided at sol</li> </ul> Terms	nents or voting rights e discretion of issuer
prior to maturity <ul> <li>No interest or dividend payr</li> <li>Any liquidity provided at sol</li> </ul> Terms Underlying Index	nents or voting rights e discretion of issuer S&P 500
prior to maturity • No interest or dividend payr • Any liquidity provided at sol Terms Underlying Index Currency	nents or voting rights e discretion of issuer S&P 500 US D
prior to maturity • No interest or dividend payr • Any liquidity provided at sol Terms Underlying Index Currency Upside leverage factor	nents or voting rights e disoretion of issuer S&P 500 US D 2x up to Cap
prior to maturity • No interest or dividend payr • Any liquidity provided at sol Terms Underlying Index Currency Upside leverage factor Cap on Index	nents or voting rights e disoretion of issuer S &P 500 US D 2x up to Cap 8.00%
prior to maturity • No interest or dividend payr • Any liquidity provided at sol Terms Underlying Index Currency Upside leverage factor Cap on Index Buffer amount	nents or voting rights e discretion of issuer S&P 500 USD 2x up to Cap 8.00% 10.00%
prior to maturity • No interest or dividend payr • Any liquidity provided at sol Terms Underlying Index Currency Upside leverage factor Cap on Index Buffer amount Downside leverage factor	nents or voting rights e discretion of issuer S&P 500 USD 2x up to Cap 8.00% 10.00% 1.1111
prior to maturity • No interest or dividend payr • Any liquidity provided at sol Terms Underlying Index Currency Upside leverage factor Cap on Index Buffer amount Downside leverage factor Maximum potential gain	nents or voting rights e discretion of issuer S&P 500 US D 2x up to Cap 8.00% 10.00% 1.1111 16.00%
prior to maturity Violation No interest or dividend payr No interest or dividend payr Any liquidity provided at sol Terms Underlying Index Currency Upside leverage factor Cap on Index Buffer amount Downside leverage factor Maximum potential gain Maximum potential loss	nents or voting rights e discretion of issuer S &P 500 US D 2x up to Cap 8.00% 10.00% 1.1111 16.00% 100%
prior to maturity • No interest or dividend payr • Any liquidity provided at solv Terms Underlying Index Currency Upside leverage factor Cap on Index Buffer amount Downside leverage factor Maximum potential gain Maximum potential loss Maturity date	nents or voting rights e discretion of issuer S&P 500 US D 2x up to Cap 8.00% 10.00% 1.1111 16.00% 100% 12 Months



"You may lose some or all of your investment, for example, a 100% index depreciation will result in a loss of 100% of hittal investment.

Ending Index Level*	Index Return	Total Return on Notes	
2,175.00	50.00%	16.00%	
2,030.00	40.00%	16.00%	
1,885.00	30.00%	16.00%	
1,740.00	20.00%	16.00%	
1,595.00	10.00%	16.00%	
1,566.00	8.00%	16.00%	Max. gain
1,522.50	5.00%	10.00%	
1,450.00	0.00%	0.00%	Buffer zone
1,305.00	-10.00%	0.00%	Buffer zone
1,160.00	-20.00%	-11.11%	
870.00	-40.00%	-33.33%	
580.00	-60.00%	-55.56%	
0.00	-100.00%	-100.00%	Max. Loss

"The table above assumes an Initial Index Level of 1450. The actual Initial Index Level will be seton the Pricing Data.
 If the average of the underlying closing index levels on the relevant datas is greater than the closing index level on the pricing data for the notes, you will receive a cash payment per \$1,000 pricing al amount took that provides you with a return on your Investment of twice the index return, subject to a Maximum Total return on the note of 16%.
 Your principal is protected up to a 10% decline in the underlying index.
 If the underlying index declines by more than 10%, you will lose 1.1111% of the principle amount for every 1% that the index declines.

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## Payout table on a S&P 500 Return Enhanced Note

Client buys a Return Enhanced Note with 7.25% cap, 2x leverage, 14.5% max return, and 12 month tenor

Underlying	Buy 1 Zero Bond -\$95.00	Sell 1 100% Strike Put 1 x \$3.9	Buy 2 100% Strike Calls 2 x -\$7.00	Sell 2 107.25% Strike Calls 2 x <b>\$</b> 3.17	REN \$100.00
120	+\$100	\$0	2x+\$20	2x-\$12.75	\$114.5
115	+\$100	\$0	2x+\$15	2x-\$7.75	\$114.5
112	+\$100	\$0	2x+\$12	2x-\$4.75	\$114.5
110	+\$100	\$0	2x+\$10	2x-\$2.75	\$114.5
107.25	+\$100	\$0	2x+\$7.25	\$0	\$114.5*
105	+\$100	\$0	2x+\$5	\$0	\$110
104	+\$100	\$0	2x+\$4	\$0	\$108
103	+\$100	\$0	2x+\$3	\$0	\$106
102	+\$100	\$0	2x+\$2	\$0	\$104
101	+\$100	\$0	2x+\$1	\$0	\$102
100	+\$100	\$0	\$0	\$0	\$100
98	+\$100	-\$2	\$0	\$0	\$98
95	+\$100	-\$5	\$0	\$0	\$95
90	+\$100	-\$10	\$0	\$0	\$90
80	+\$100	-\$20	\$0	\$0	\$80
70	+\$100	-\$30	\$0	\$0	\$70
60	+\$100	-\$40	\$0	\$0	\$60
50	+\$100	-\$50	\$0	\$0	\$50
40	+\$100	-\$60	\$0	\$0	\$40
20	+\$100	-\$80	\$0	\$0	\$20
0	+\$100	-\$100	\$0	\$0	\$0 **

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Investors should analyze products based on
 their individual droumstances and taking into account such factors as their investment
 objectives, tolerance for risk and liquidity needs.

CVA = 1.25%

**Put option** – gives the owner the right, but not the obligation, to **sell** stock at a specific price (strike price) on or before the expiry date

#### Main characteristics

- A Put option gives the owner the right, but not the obligation, to sell stock at a specific price (Strike Price) on or before the expiry date
- Put buyer pays an upfront premium. The put provides downside price protection
- At expiration, the holder of a put will be guaranteed that the value of his investment will be at least equal to the strike price of the put
- The value of the put at expiration compensates the holder for the decline in the value of the stock relative to the strike price



#### Who uses Put options?

#### Long strategy

- · Put options are purchased by clients who want protection
- Purchasers believe the option premium is worth the 'unlimited' protection that is available if the stock price declines below the strike price

### Short strategy

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- Put options are *sold* by clients who would like to buy more stock at a particular price
- Sellers use the option premium received to subsidize the purchase price of the stock if the option were exercised
- Sale of put options may be credit intensive





The payout at maturity of Put options depends on the strike, the level of the underlying and the upfront premium

derlying	Premium	Long Put	Total Payout	Underlying	Premium	Short Put	Total Payout
120	-\$5	\$0	-\$5	120	+\$5	\$0	+\$5
115	-\$5	\$0	-\$5	115	+\$5	\$0	+\$5
110	-\$5	\$0	-\$5	110	+\$5	\$0	+\$5
108	-\$5	\$0	-\$5	108	+\$5	\$0	+\$5
105	-\$5	\$0	-\$5	105	+\$5	\$0	+\$5
104	-\$5	\$0	-\$5	104	+\$5	\$0	+\$5
103	-\$5	\$0	-\$5	103	+\$5	\$0	+\$5
102	-\$5	\$0	-\$5	102	+\$5	\$0	+\$5
101	-\$5	\$0	-\$5	101	+\$5	\$0	+\$5
100	-\$5	\$0	-\$5 *	100	+\$5	\$0	+\$5 *
98	-\$5	+\$2	-\$3	98	+\$5	-\$2	+\$3
96	-\$5	+\$4	-\$1	96	+\$5	-\$4	+\$1
95	-\$5	+\$5	\$0 **	95	+\$5	-\$5	\$0 **
92	-\$5	+\$8	+\$3	92	+\$5	-\$8	-\$3
90	-\$5	+\$10	+\$5	90	+\$5	-\$10	-\$5
80	-\$5	+\$20	+\$15	80	+\$5	-\$20	-\$15
60	-\$5	+\$40	+\$35	60	+\$5	-\$40	-\$35
40	-\$5	+\$60	+\$55	40	+\$5	-\$60	-\$55
20	-\$5	+\$80	+\$75	20	+\$5	-\$80	-\$75
0	-\$5	+\$100	+\$95 ***	0	+\$5	-\$100	-\$95 ***
Maximu Breakev Maximu	ım loss: \$5 /en at: \$95 ım gain:\$95			* Maximun ** Breakeve *** Maximum	n gain: \$5 n at: \$95 loss:-\$95		

### S&P 500 Buffered Return Enhanced Note

Defined amount of downside protection with leveraged upside up to a cap

### Selected Purchase Considerations Appreciation potential - The notes provide the opportunity to enhance equity returns by multiplying a positive return on the underlying index by the leverage factor, up to the maximum total return. • Limited protection against loss – Payment at maturity of the principal

- amount of the notes is protected against a decline in the underlying index during the relevant measurement period of up to 10%.
- Potential capital gains tax treatment\*

- Selected Risk Considerations
- Your investment in the notes may result in a loss Your maximum gain on the notes is limited to the maximum total return Certain built-in costs are likely to adversely affect the value of the notes
- prior to maturity
  No interest or dividend payments or voting rights Any liquidity provided at sole discretion of issuer

Terms		
Underlying Index	S&P 500	
Currency	US D	
Upside leverage factor	2x up to Cap	
Cap on Index	8.05%	
Buffer amount	10.00%	
Downside leverage factor	1.1111	
Maximum potential gain	16.10%	
Maximum potential loss	100%	
Maturity date	12 Months	

[Naturity date 12 Months "The material is distributed with the understanding that UP Morgan is not rendering accounting, legil or trax advice. The notes are complex instruments, and the tax law applicable to them is unclear; you should consult your own tax adviser before investing in the notes. Products may not be suitable for all individual investors and are subject to investment risks.



"You may bee some or all of your investment, for example, a 100% index deprectation will result in a bes of 100% of initial investment.

teturn on otes	Total Retu Note:	index Return	Ending Index Level*
10%	16.109	50.00%	2,175.00
10%	16.109	40.00%	2,030.00
10%	16.109	30.00%	1,885.00
10%	16.109	20.00%	1,740.00
10%	16.109	10.00%	1,595.00
10% Max.g	16.109	8.05%	1,566.73
00%	10.009	5.00%	1,522.50
00% Buffer z	0.009	0.00%	1,450.00
00% Buffer z	0.009	-10.00%	1,305.00
11%	-11.119	-20.00%	1,160.00
33%	-33.339	-40.00%	870.00
56%	-55.569	-60.00%	580.00
00% Max. ld	-100.009	-100.00%	0.00

be set on the Pricing Date.

The second the recing uses. If the average of the underlying closing index levels on the relevant datas is greater than the closing index level on the pricing data for the notes, you will receive a cash payment per \$1,000 principal amount note that provides you with a resum on your investment of twice the index return, subject to a Maximum Total return on the note of 16.1% Your principal is protected up to a 10% dack in a in the underlying index. If the underlying index declines by more than 10%, you will lose 1.1111% of the principle

amount for every 1% that the index declines.

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### Payout table on a S&P 500 Buffered Return Enhanced Note

Client buys a Buffered Return Enhanced Note, with an 8.05% cap, 2x leverage, 16.1% max, 10% Buffer, and 12 month tenor

Underlying	Buy 1 Zero Coupon Bond -\$92.50	Sell 1.11 90% Strike Puts 1.11 x +\$2.5	Buy 2 100% Strike Calls 2 x -\$9.10	Sell 2 108.05% Strike Calls 2 x +\$4.9	BREN \$100 <sup>(1)</sup>
120.0	+\$100	\$0	2x+\$20	2x-\$11.95	\$116.1
115.0	+\$100	\$0	2x+\$15	2x-\$6.95	\$116.1
112.0	+\$100	\$0	2x+\$12	2x-\$3.95	\$116.1
110.0	+\$100	\$0	2x+\$10	2x-\$1.95	\$116.1
109.0	+\$100	\$0	2x+\$9	2x-\$0.95	\$116.1
108.05	+\$100	\$0	2x+\$8.05	\$0	\$116.1 *
104.0	+\$100	\$0	2x+\$4	\$0	\$108.0
103.0	+\$100	\$0	2x+\$3	\$0	\$106.0
102.0	+\$100	\$0	2x+\$2	\$0	\$104.0
101.0	+\$100	\$0	2x+\$1	\$0	\$102.0
100.0	+\$100	\$0	\$0.0	\$0	\$100.0
98.0	+\$100	\$0	\$0.0	\$0	\$100.0
95.0	+\$100	\$0	\$0.0	\$0	\$100.0
90.0	+\$100	\$0	\$0.0	\$0	\$100.0 **
80.0	+\$100	1.11x-\$10	\$0.0	\$0	\$88.9
70.0	+\$100	1.11x-\$20	\$0.0	\$0	\$77.8
60.0	+\$100	1.11x-\$30	\$0.0	\$0	\$66.7
50.0	+\$100	1.11x-\$40	\$0.0	\$0	\$55.6
40.0	+\$100	1.11x-\$50	\$0.0	\$0	\$44.4
20.0	+\$100	1.11x-\$70	\$0.0	\$0	\$22.2
0.0	+\$100	1.11x-\$90	\$0.0	\$0	\$0.00

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 Important
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 \*\*
 Buffer zone: 10%

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 account such fadors as their investment objectives, tolerance for risk and liquidity needs.
 CVA = 1.75%

# Many factors affect the price of an option

An option's price represents the present value of its expected payoff at expiration

Analysis of the effects of the market factors that affect the price of an option

					Price of a put optic	n
Direction of change	Market Factor	Impact on value		Direction of change	Market Factor	Impact on value
ſ	Stock price	价价价		ſ	Stock price	WW
ſ	Strike price	UUU		ſ	Strike price	价价价
î	Time to expiration	价价价		ſì	Time to expiration	价价价
î	Dividend yield	ΨΨΨ		ſ	Dividend yield	价价价
î	Interest rates	价价价		ſ	Interest rates	UUU
ſ	Volatility	合合		€	Volatility	们们

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Certain Risk Considerations

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- the expected volatility of the underlying index or basket;
- · the time to maturity of the notes described above;
- · if the underlying index or indices are linked to equity securities, the dividend rate on the common stocks underlying the index or indices;
- if the underlying index or indices or basket are linked to commodities, the market price of the physical commodities upon which the futures contracts that compose the underlying
  index or indices or basket of commodities are based or the exchange-traded futures contracts on such commodities;
- interest and yield rates in the market generally;
- a variety of economic, financial, political, regulatory, geographical, agricultural, meteorological or judicial events; and
- our creditworthiness

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