## Form 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of the Report: July 17, 1996 Commission file number 1-5805

THE CHASE MANHATTAN CORPORATION
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

13-2624428
(I.R.S. Employer

Identification No.)

270 Park Avenue, New York, NY
(Address of principal executive offices)

10017
(Zip Code)

Registrant's telephone number, including area code (212) 270-6000

Item 5. Other Events
On July 16, 1996, The Chase Manhattan Corporation (the "Corporation") reported that earnings for the second quarter of 1996 were $\$ 856$ million, a 17 percent increase when compared with 1995 second quarter earnings of $\$ 729$ million. Primary earnings per share and fully diluted earnings per share for the second quarter of 1996 were $\$ 1.80$ and $\$ 1.79$, respectively, compared with $\$ 1.54$ and $\$ 1.52$, respectively, in the prior year's second quarter.

The Corporation's net income, including restructuring charges and merger-related expenses of $\$ 1,040 \mathrm{million}$, after-tax, was $\$ 767 \mathrm{million}$ for the first six months of 1996 , compared with $\$ 1,368$ million for the first six months of 1995. Primary earnings per share and fully diluted earnings per share were $\$ 1.48$ and \$1.46, respectively, for the first half of 1996, compared with $\$ 2.89$ and $\$ 2.83$, respectively, for the same 1995 period.

In connection with reporting its 1996 second quarter earnings, the Corporation reaffirmed its previously-announced operating goals for 1996 (earnings per share growth in excess of 15\%; efficiency ratio in the high $50 \%$ range; operating revenue growth of $5-7 \%$; non-interest expense of approximately $\$ 9.1$ billion; and a return on common shareholders equity of 17\%). The Corporation emphasized that its target of overall revenue growth of $5-7 \%$ for 1996 was on an "operating basis" (that is, on a basis that excludes special one-time items but reflects the impact of securitizations), rather than on a "reported" basis.

With respect to credit quality, management indicated that it currently expected that the Corporation's credit card net charge-offs, as a percentage of average managed credit card receivables, for full year 1996 will be higher than the 1996 second quarter net charge off number, but will be lower than $5 \%$ (as compared with approximately $4.0 \%$ for full year 1995), principally as a result of (i) continuing higher levels of personal bankruptcies and delinquencies in 1996 when compared to 1995 levels and (ii) slower growth in credit card outstandings in 1996 than previously anticipated (that is, growth in credit card outstandings for 1996 when compared to 1995 would be at the lower range of the Corporation's previously announced forecast).

Finally, the Corporation noted, with respect to its capital policies, that the staff of the Securities and Exchange Commission (the "Commission") had recently clarified certain interpretations of Staff Accounting Bulletin No. 96 (SAB 96) relating to pooling-of-interests accounting for business combinations. The Corporation stated that it understood the Commission staff's position to be that, in calculating the number of shares to be used to determine compliance with the " $90 \%$ test" of paragraph 47 of APB Opinion 16, Business Combinations, such number of shares should not be reduced by "cures" (or reissuances from treasury) subsequent to the consummation date of the business combination. The Corporation stated that it was calculating the number of shares held in its treasury that were considered "tainted" for pooling-of-interests accounting purposes in accordance with the staff's interpretation and that, as a result of calculating "tainted" shares in accordance with such interpretation, the Corporation expected that the number of shares outstanding in the third quarter of 1996 would be somewhat higher than the 1996 second quarter number.

The Corporation also indicated it is evaluating the opportunity for future redemptions of its outstanding preferred stock in light of the fact that it currently has approximately $\$ 1.1$ billion of fixed rate preferred stock that
becomes callable in 1997. In that regard, the Corporation noted that a subsidiary, organized as a real estate investment trust, had recently filed a registration statement covering $\$ 500$ million of preferred stock intended to be issued to pre-fund some of the Corporation's preferred stock that may be redeemed. The Corporation stated that, given the tax deductible features of the REIT preferred stock, it believed the cost to the Corporation of issuing the REIT preferred would be approximately $150-200$ basis points lower than traditional preferred stock.

A copy of the Corporation's press release is attached as an exhibit hereto. That press release and this Current Report on Form 8-K contain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are subject to risks and uncertainties, and the Corporation's actual results may differ materially from those set forth in such forward-looking statements. Factors that might cause such a difference include, but are not limited, to the following:

The Corporation's revenue growth outlook assumes retention of the major clients of the Corporation with minimal merger-related revenue loss. However, the Corporation operates in a highly competitive environment, which is expected to become increasingly competitive, and there is no assurance that current customers will continue to do the same level of business with the Corporation in the periods following the merger.

Furthermore, the Corporation has identified its global markets, global services, investment banking, private banking and national consumer business as businesses that it believes will be primarily responsible for providing the anticipated revenue growth of the Corporation. However, as previously noted with respect to its credit card business, there is no assurance that such businesses will experience revenue growth at the rates forecasted. The profitability of these businesses, as well as the corporation's credit quality, could be adversely affected by a worsening of general economic conditions, particularly by a higher domestic interest rate environment, as well as by foreign and domestic trading market conditions. An economic downturn or significantly higher interest rates could increase the risk that a greater number of the Corporation's customers would become delinquent on their loans or other obligations to the Corporation, or would refrain from securing additional debt. In addition, a higher level of domestic interest rates could affect the amount of assets under management by the Corporation (for example, by affecting the flows of moneys to or from the mutual funds managed by the Corporation), impact the willingness of financial investors to participate in loan syndications and underwritings managed by the Corporation's corporate finance business, adversely impact the Corporation's loan and deposit spreads and affect its domestic trading revenues. Revenues from foreign trading markets may also be subject to negative fluctuations as a result of the impact of unfavorable political and diplomatic developments, social instability and changes in the policies of central banks or foreign governments, and the impact of these fluctuations could be accentuated by the volatility and lack of relative liquidity in some of these foreign trading markets.

Finally, because of the inherent uncertainties associated with merging two large companies, there can be no assurance that the Corporation will be able to realize fully the $\$ 1.7$ billion of cost savings it currently expects to realize as a result of the merger, that such savings will be realized at the times currently anticipated, or that the $\$ 1.9$ billion of anticipated merger related costs will reflect the actual costs ultimately incurred by the Corporation in implementing the merger. Currently unforseen changes in real state markets or personnel requirements, if they occur, could affect the timing and magnitude of the anticipated savings and costs. Further, the technology integration and systems conversions undertaken in connection with the merger include 67 major suites of systems and over 1,500 underlying individual applications. Each suite will be processing volumes at much higher levels than previously and operating feeds to the selected suites have had to be adapted to conform to processing requirements. Since these activities are highly complex and technologically sophisticated, currently unanticipated problems, if they occur, could adversely affect the ability of the Corporation to implement successfully such conversions or could cause such conversions to cost more than anticipated.

Additional factors that could affect the prospects of the Corporation's businesses are further discussed in the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 1996 and the Corporation's 1995 Annual Report to Stockholders (as filed with the Corporation's Current Report on Form $8-\mathrm{K}$ dated April 16, 1996), to both of which reference is hereby made.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

The following exhibits are filed with this Report:

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE CHASE MANHATTAN CORPORATION
(Registrant)

## Dated July 17, 1996

by /s/JOSEPH L. SCLAFANI
Joseph L. Sclafani
Controller
[Principal Accounting Officer]

## EXHIBIT INDEX

## Exhibit Number

Description
Page at Which Located
23.1 Consent of Independent Accountants

6
99.1 Press Release - 1996 Second Quarter Earnings

## CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Prospectuses constituting part of the Registration Statements on Form S-3 (Nos. 33-18640, 33-21488, 33-24224, 33-24654, 33-33220, 33-45228, 33-47105, 33-53306, 33-57104, 33-58634, $33-49965,33-63833,33-67742,33-68724$ and $333-01415$ ) and in the Registration Statements on Form S-8 (Nos. 33-01776, 33-13457, 33-14997, 33-19852, 33-26523, 33-40272, 33-40675, 33-45017, 33-45018, 33-49909, 33-49911, 33-49913, 33-54547, 33-54949, 33-59543, 33-62453, 333-02073 and 333-07941) of The Chase Manhattan Corporation (the "Company") of our report dated March 31, 1996 appearing on page 50 of the Company's 1995 Annual Report.
/s/ Price Waterhouse LLP
PRICE WATERHOUSE LLP
New York, New York
July 16, 1996

| Investor Contact: John Borden |  |
| :--- | :--- | ---: | :--- |
|  | $212-270-7318$ |$\quad$ Press Contacts: | Kathleen Baum |
| ---: | :--- |
| $212-270-5089$ |

Chase's Net Income Up 17 Percent to $\$ 856$ Million in Second Quarter
New York, July 16, 1996 -- The Chase Manhattan Corporation today reported second quarter 1996 net income of $\$ 856$ million, a 17 percent increase from second quarter 1995 net income of $\$ 729$ million. Primary earnings per share were $\$ 1.80$ compared with $\$ 1.54$ in the prior year second quarter, and fully diluted earnings per share were $\$ 1.79$ compared with $\$ 1.52$.
"It was an excellent quarter for us with earnings increases across the board, solid revenue growth in global banking and nationwide consumer finance, and $\$ 120$ million in merger savings," said walter $V$. Shipley, chairman and chief executive officer. "The merger of our flagship banks, completed on July 14, should add to this strong momentum."

The corporation's return on average common stockholders' equity was 18.7 percent compared with 16.3 percent in the prior year second quarter. The efficiency ratio stood at 58 percent compared with 63 percent in the second quarter of 1995.

In the first six months of 1996, the corporation's earnings, excluding restructuring charges and merger-related expenses, rose 30 percent to $\$ 1,807$ million from $\$ 1,388$ million in the first half of 1995. Primary earnings per share were $\$ 3.81$ and fully diluted earnings per share were \$3.77; primary earnings per share were $\$ 2.93$ and fully diluted earnings per share were $\$ 2.87$ in the same 1995 period.

Note: On March 31, 1996, The Chase Manhattan Corporation merged with and into Chemical Banking Corporation. Upon consummation of the merger, Chemical changed its name to The Chase Manhattan Corporation. The merger was accounted for as a pooling-of-interests and, accordingly, the information included in this release reports the combined results of Chase and Chemical as though the merger had been in effect for all periods presented.

Reported net income, including restructuring charges and merger-related expenses of $\$ 1,040$ million, after-tax, was $\$ 767$ million compared with $\$ 1,368$ million in the first six months of 1995. Primary earnings per share and fully diluted earnings per share, on a reported basis, were $\$ 1.48$ and $\$ 1.46$, and $\$ 2.89$ and \$2.83, respectively.

## Revenues

Total revenue was $\$ 3,954$ million, up 5 percent from $\$ 3,754$ million in the second quarter of 1995. For the first six months of 1996 , total revenue rose 9 percent to $\$ 7,989$ million.

Net interest income was $\$ 2,023$ million compared with $\$ 2,028$ million in the prior year second quarter. Average interest-earning assets were $\$ 257$ billion, compared with $\$ 241$ billion in the prior year quarter. The net yield on average interest-earning assets was 3.18 percent, compared with 3.39 percent in the second quarter of 1995.

These results were affected by an increase in average securitizations of approximately $\$ 6$ billion in national consumer credit receivables, compared with the 1995 period. On a managed basis, which includes securitizations, net interest was \$2,231 million, average interest-earning assets were $\$ 267$ billion, and the net yield on average interest-earning assets was 3.38 percent. On a managed basis for the second quarter of 1995 , net interest was $\$ 2,105$ million, average interest-earning assets were $\$ 245$ billion and the net yield on average interest-earning assets was 3.47 percent.

Total revenues from trading activities were $\$ 521$ million, up 27 percent in the second quarter of 1996. This included $\$ 142$ million of net interest income. Trading activities continued the high level of revenue generation seen in the first quarter with particularly strong performance in emerging markets. Total revenues from trading activities in the second quarter of 1995 were \$409 million, including $\$ 108$ million of net interest income.

Fees related to credit cards were $\$ 233$ million, 19 percent higher than in the second quarter of 1995, reflecting both increased receivables and the effect of securitizations. Corporate finance and syndication fees rose 31 percent to $\$ 258$ million, the result of strong loan syndication, underwriting and advisory activity. Trust and investment management fees rose 24 percent to $\$ 302$ million, reflecting increased global services and securities processing activities,
growth in the Vista mutual funds and higher trust fees attributable to growth in assets under management.

Revenues from equity-related investments totaled $\$ 219$ million in the second quarter of 1996, compared with \$208 million in the second quarter of 1995.

Total noninterest expenses, before merger-related expenses and foreclosed property costs, were $\$ 2,310$ million in the 1996 second quarter, down from $\$ 2,372$ million in 1995. Merger savings in the quarter were $\$ 120$ million, primarily reflecting lower salaries and benefits related to personnel reductions. Incentive costs related to stronger revenue growth, however, were higher in the quarter. The total number of employees was 68,828 at June 30, 1996 and 72,696 at December 31, 1995.

Merger-related expenses in the second quarter of 1996 were $\$ 22$ million. In the second quarter of 1995, there was a restructuring charge of $\$ 15$ million

## Credit Costs

The provision for losses in the second quarter of 1996 was $\$ 250$ million, compared with $\$ 195$ million in the second quarter of 1995.

Net charge-offs in the quarter were $\$ 250$ million, and $\$ 222$ million in the same 1995 quarter.

Total commercial net charge-offs were $\$ 76$ million, and $\$ 14$ million in the second quarter of 1995. Total consumer net charge-offs in the second quarter were $\$ 192$ million, of which credit card charge-offs, on retained receivables, accounted for $\$ 145$ million. Total consumer net charge-offs in the prior year quarter were $\$ 220$ million, of which credit card net charge-offs, on retained receivables, were $\$ 173$ million.

Credit card net charge-offs were $\$ 279$ million, or 4.78 percent of average managed receivables, compared with $\$ 207$ million, or 4.09 percent of average managed receivables, as of June 30, 1995, reflecting growth in managed receivables of 15 percent, year-over-year, and higher bankruptcies.

Managed credit card receivables past due 90 days and over and accruing were $\$ 461$ million at June 30, 1996, or 1.97 percent of average credit card receivables, compared with $\$ 390$ million, or 1.93 percent at June 30, 1995.

Other Financial Data
The corporation's effective tax rate was 38 percent in the second quarter of 1996, and 39 percent in the second quarter of 1995.

At June 30, 1996, the allowance for credit losses was $\$ 3,692$ million, compared with $\$ 3,846$ million on the same date a year ago.

Nonperforming assets, at June 30, 1996, were \$1, 639 million, compared with \$1,686 million on March 31, 1996, and \$2,011 million on June 30, 1995 Nonperforming loans were $\$ 1,498$ million, compared with $\$ 1,537$ million on March 31, 1996, and $\$ 1,864$ million on June 30, 1995. Assets acquired as loan satisfactions were $\$ 141$ million on June 30, 1996, $\$ 149$ million on March 31, 1996, and \$147 million on June 30, 1995.

Total assets at June 30, 1996, were $\$ 322$ billion, compared with $\$ 297$ billion on the same date a year ago. Total loans at June 30, 1996, were $\$ 151$ billion, compared with $\$ 150$ billion at June 30, 1995. At end of the second quarter of 1996, total deposits stood at $\$ 168$ billion; that figure was $\$ 163$ billion on June 30, 1995.

The return on average assets for the second quarter of 1996 was 1.08 percent, compared with .95 percent for the second 1995 quarter.

At June 30, 1996, the estimated Tier I risk-based capital ratio was 8.0 percent, compared with 7.9 percent at June 30, 1995. The estimated Total risk-based capital ratio at June 30, 1996, was 11.9 percent, compared with 12.0 percent at June 30, 1995.

THE CHASE MANHATTAN CORPORATION and Subsidiaries
FINANCIAL HIGHLIGHTS
(in millions, except per share data)

## EARNINGS:

Income Before Restructuring Charge
Restructuring Charge (After-Tax)
Income After Restructuring Charge and Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income
Net Income Applicable to Common Stock

INCOME PER COMMON SHARE:
Primary:
Income Before Restructuring Charge
Restructuring Charge (After-Tax)
Income After Restructuring Charge and Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income
Assuming Full Dilution:
Income Before Restructuring Charge
Restructuring Charge (After-Tax)
Income After Restructuring Charge and
Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income

PER COMMON SHARE:
Book Value at June 30
Market Value at June 30,
Common Stock Dividends Declared (d)
COMMON SHARES OUTSTANDING:
Average Common and Common Equivalent Shares
Average Common Shares Assuming Full Dilution
Common Shares at Period End



| $\$ 40.47$ | $\$ 39.66$ | $\$ 40.47$ | $\$ 39.66$ |
| :--- | ---: | ---: | ---: |
| $\$ 70.63$ | $\$ 47.25$ | $\$ 70.63$ | $\$ 47.25$ |
| $\$ 0.56$ | $\$ 0.50$ | $\$ 1.12$ | $\$ 3.94$ |
|  |  |  |  |
| 444.8 | 436.2 | 445.4 | 433.5 |
| 448.4 | 444.4 | 450.2 | 444.7 |
| 437.1 | 430.9 | 437.1 | 430.9 |

(a) Reflects the after-tax impact of a $\$ 1,650$ million merger-related restructuring charge, which was recorded on March 31, 1996. In addition, \$28 million of merger-related expenses were incurred ( $\$ 6$ million in the first quarter and $\$ 22$ million in the second quarter) and recognized under a recently issued accounting pronouncement.
(b) Restructuring charge related to exiting from a futures brokerage business. (c) On January 1, 1995, the Corporation adopted SFAS 106 for the accounting for other postretirement benefits relating to its foreign plans.
(d) The Corporation increased its quarterly common stock dividend from $\$ 0.50$ per share to $\$ 0.56$ per share in the first quarter of 1996.

THE CHASE MANHATTAN CORPORATION

PERFORMANCE RATIOS: (Average Balances) (e)
Income Before Restructuring Charge:
Return on Assets
Return on Common Stockholders' Equity Return on Total Stockholders' Equity
Net Income:
Return on Assets
Return on Common Stockholders' Equity
Return on Total Stockholders' Equity
Efficiency Ratio (f)
CAPITAL RATIOS AT JUNE 30 :
Common Stockholders' Equity to Assets
Total Stockholders' Equity to Assets
Tier 1 Leverage
Risk-Based Capital:
Tier 1 (4.0\% required)
Total (8.0\% required)
(e) Performance ratios are based on annualized net income amounts.
(f) Excludes restructuring charges, foreclosed property expense and nonrecurring items.

* Estimated


THE CHASE MANHATTAN CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF INCOME
(in millions, except per share data)

INTEREST INCOME
Loans
Securities
Trading Assets
Federal Funds Sold and Securities Purchased Under Resale Agreements
Deposits with Banks
Total Interest Income
INTEREST EXPENSE
Deposits
Short-Term and Other Borrowings
Long-Term Debt

Total Interest Expense
NET INTEREST INCOME
Provision for Losses

NET INTEREST INCOME AFTER PROVISION FOR LOSSES
NONINTEREST REVENUE
Corporate Finance and Syndication Fees
Trust and Investment Management Fees
Credit Card Revenue
Service Charges on Deposit Accounts
Fees for Other Financial Services
Trading Revenue
Securities Gains
Other Revenue
Total Noninterest Revenue
NONINTEREST EXPENSE
Salaries
Employee Benefits
Occupancy Expense
Equipment Expense
Foreclosed Property Expense
Other Expense
Total Noninterest Expense Before Restructuring Charge Restructuring Charge and Expenses

Total Noninterest Expense
INCOME (LOSS) BEFORE INCOME TAX EXPENSE (BENEFIT)
Income Tax Expense (Benefit)
NET INCOME (LOSS)
NET INCOME (LOSS) APPLICABLE TO COMMON STOCK
NET INCOME (LOSS) PER COMMON SHARE:
Primary
Assuming Full Dilution

| \$ | 3,028 | \$ | 3,241 | \$ | 3,241 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 685 |  | 720 |  | 616 |
|  | 406 |  | 429 |  | 343 |
|  | 514 |  | 501 |  | 482 |
|  | 156 |  | 172 |  | 218 |
|  | 4,789 |  | 5,063 |  | 4,900 |
|  | 1,458 |  | 1,644 |  | 1,596 |
|  | 1,087 |  | 1,026 |  | 1,038 |
|  | 221 |  | 227 |  | 238 |
|  | 2,766 |  | 2,897 |  | 2,872 |
|  | 2,023 |  | 2,166 |  | 2,028 |
|  | 250 |  | 245 |  | 195 |
|  | 1,773 |  | 1,921 |  | 1,833 |
|  | 258 |  | 224 |  | 197 |
|  | 302 |  | 285 |  | 243 |
|  | 233 |  | 233 |  | 196 |
|  | 100 |  | 99 |  | 107 |
|  | 381 |  | 378 |  | 353 |
|  | 379 |  | 339 |  | 301 |
|  | 24 |  | 52 |  | 72 |
|  | 254 |  | 259 |  | 257 |
|  | 1,931 |  | 1,869 |  | 1,726 |
|  | 1,046 |  | 1,076 |  | 1,007 |
|  | 225 |  | 305 |  | 246 |
|  | 207 |  | 221 |  | 218 |
|  | 181 |  | 184 |  | 193 |
|  | (8) |  | (9) |  | (28) |
|  | 651 |  | 660 |  | 708 |
|  | 2,302 |  | 2,437 |  | 2,344 |
|  | 22 |  | 1,656 |  | 15 |
|  | 2,324 |  | 4,093 |  | 2,359 |
|  | 1,380 |  | (303) |  | 1,200 |
|  | 524 |  | (214) |  | 471 |
| \$ | 856 | \$ | (89) | \$ | 729 |
| \$ | 801 | \$ | (143) | \$ | 673 |
|  | ===== |  | $====$ |  | = |
| \$ | 1.80 | \$ | (0.32) | \$ | 1.54 |
| \$ | 1.79 | \$ | (0.32) | \$ | 1.52 |

THE CHASE MANHATTAN CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF INCOME
(in millions, except per share data)

| Six Months Ended |  |
| :---: | :---: |
| June 30, |  |
| -1996 |  |

INTEREST INCOME

Loans
Securities
Trading Assets
Federal Funds Sold and Securities Purchased Under Resale Agreements Deposits with Banks

Total Interest Income
INTEREST EXPENSE
Deposits
Short-Term and Other Borrowings
Long-Term Debt
Total Interest Expense
NET INTEREST INCOME
Provision for Losses
NET INTEREST INCOME AFTER PROVISION FOR LOSSES

NONINTEREST REVENUE
Corporate Finance and Syndication Fees
Trust and Investment Management Fees
Credit Card Revenue
Service Charges on Deposit Accounts
Fees for Other Financial Services
Trading Revenue
Securities Gains
Other Revenue
Total Noninterest Revenue

NONINTEREST EXPENSE
Salaries
Employee Benefits
Occupancy Expense
Equipment Expense
Foreclosed Property Expense
Other Expense
Total Noninterest Expense Before Restructuring Charge Restructuring Charge and Expenses

Total Noninterest Expense

INCOME BEFORE INCOME TAX EXPENSE
AND EFFECT OF ACCOUNTING CHANGE
Income Tax Expense
INCOME BEFORE EFFECT OF ACCOUNTING CHANGE
Effect of Change in Accounting Principle
NET INCOME
NET INCOME APPLICABLE TO COMMON STOCK
INCOME PER COMMON SHARE:
Primary:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income
Assuming Full Dilution:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income

| \$ 6,269 | \$ 6,310 |
| :---: | :---: |
| 1,405 | 1,234 |
| 835 | 702 |
| 1,015 | 950 |
| 328 | 443 |
| 9,852 | 9,639 |
| 3,102 | 3,096 |
| 2,113 | 2,016 |
| 448 | 472 |
| 5,663 | 5,584 |
| 4,189 | 4, 055 |
| 495 | 380 |
| 3,694 | 3,675 |


| 482 | 366 |
| ---: | ---: |
| 587 | 483 |
| 466 | 378 |
| 199 | 211 |
| 759 | 720 |
| 718 | 400 |
| 76 | 54 |
| 513 | 671 |
| ---- | .---- |
| .----- | 3,283 |


| 2,122 | 2,004 |
| :---: | :---: |
| 530 | 480 |
| 428 | 446 |
| 365 | 391 |
| (17) | (53) |
| 1,311 | 1,411 |
| 4,739 | 4,679 |
| 1,678 | 15 |
| 6,417 | 4,694 |


| 1,077 | 2,264 |
| :---: | :---: |
| 310 | 885 |
| 767 | 1,379 |
| -- | (11) |
| \$ 767 | \$ 1,368 |
| \$ 658 | \$ 1,251 |


| \$ | 1.48 | \$ | 2.91 |
| :---: | :---: | :---: | :---: |
|  | -- | (0.02) |  |
| \$ | 1.48 | \$ | 2.89 |
| \$ | 1.46 | \$ | 2.85 |
|  | -- |  | (0.02) |
| \$ | 1.46 | \$ | 2.83 |

THE CHASE MANHATTAN CORPORATION and Subsidiaries NONINTEREST REVENUE DETAIL (in millions)

Fees for Other Financial Services:
Commissions on Letters of Credit and Acceptances
Fees in Lieu of Compensating Balances
Mortgage Servicing Fees
Loan Commitment Fees

| Three Months Ended |  |  |
| :---: | :---: | :---: |
| $\begin{array}{r} \text { June } 30, \\ 1996 \end{array}$ | $\begin{gathered} \text { March } 31 \\ 1996 \end{gathered}$ | $\begin{array}{r} \text { June } 30 \\ 1995 \end{array}$ |



Other Fees
Total
Trading Revenue:
Interest Rate Contracts
Foreign Exchange Revenue
Debt Instruments and Other
Total
Other Revenue
Revenue from Equity-Related Investments
Net Losses on Emerging Markets Securities Sales
Gain on Sale of Investment in Far East Bank and Trust Co.
Residential Mortgage Origination/Sales Activities
Loss on Sale of a Building in Japan
All Other Revenue
Total

| \$ 82 | \$ | 89 | \$ | 83 | \$ | 171 |  | \$ 174 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 74 |  | 74 |  | 71 |  | 148 |  | 140 |
| 54 |  | 50 |  | 53 |  | 104 |  | 107 |
| 30 |  | 30 |  | 32 |  | 60 |  | 65 |
| 141 |  | 135 |  | 114 |  | 276 |  | 234 |
| \$ 381 | \$ | 378 | \$ | 353 | \$ | 759 |  | \$ 720 |
| \$ 158 | \$ | 111 | \$ | 90 | \$ | 269 |  | \$ 144 |
| 95 |  | 123 |  | 126 |  | 218 |  | 293 |
| 126 |  | 105 |  | 85 |  | 231 |  | (37) |
| \$ 379 | \$ | 339 | \$ | 301 | \$ | 718 |  | \$ 400 |
| ==== |  | $==$ |  | $==$ |  | $==$ |  | $====$ |
| \$ 219 | \$ | 223 | \$ | 208 | \$ | 442 |  | \$ 389 |
| (30) |  | (35) |  | (50) |  | (65) |  | (26) |
| -- |  | -- |  | -- |  | -- |  | 85 |
| (2) |  | 28 |  | 54 |  | 26 |  | 95 |
| -- |  | (60) |  | -- |  | 60) |  | -- |
| 67 |  | 103 |  | 45 |  | 170 |  | 128 |
| \$ 254 | \$ | 259 | \$ | 257 | \$ | 513 |  | \$ 671 |
| ==== |  | $==$ |  | $=$ |  | $=$ |  | === |

THE CHASE MANHATTAN CORPORATION and Subsidiaries
NONINTEREST EXPENSE DETAIL
(in millions)

Other Expense:
Professional Services
Marketing Expense
FDIC Assessments
Telecommunications
Amortization of Intangibles
All Other
Total
(a) Reflects the impact of a reduction in the FDIC assessment rate.


Six Months Ended
---------------
June 30, June 30
19961995
\$ $270 \quad \$ \quad 277$

| 163 | 185 |
| ---: | ---: |
| $2(a)$ | 112 |
| 167 | 165 |
| 85 | 94 |
| 624 | 578 |
| ------- | ---1 |
| $\$ 1,311$ | $\$ 1,411$ |

======= =====

THE CHASE MANHATTAN CORPORATION and Subsidiaries CONSOLIDATED BALANCE SHEET
(in millions)

|  | June 30, 1996 |  |  | June 30, 1995 |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and Due from Banks | \$ | 13,291 |  | \$ 12,065 |
| Deposits with Banks |  | 5,805 |  | 9,526 |
| Federal Funds Sold and Securities |  |  |  |  |
| Purchased Under Resale Agreements |  | 33,039 |  | 21,605 |
| Trading Assets: |  |  |  |  |
| Debt and Equity Instruments |  | 25,297 |  | 19,316 |
| Risk Management Instruments |  | 26,414 |  | 27,854 |
| Securities: |  |  |  |  |
| Available-for-Sale |  | 37,855 |  | 24,655 |
| Held-to-Maturity |  | 4,125 |  | 10,291 |
| Loans (Net of Unearned Income) |  | 151,274 |  | 149,503 |
| Allowance for Credit Losses |  | $(3,692)$ |  | $(3,846)$ |
| Premises and Equipment |  | 3,667 |  | 3,974 |
| Due from Customers on Acceptances |  | 2,438 |  | 2,116 |
| Accrued Interest Receivable |  | 2,534 |  | 2,392 |
| Other Assets |  | 19,714 |  | 17,732 |
| TOTAL ASSETS | \$ | 321,761 |  | 297,183 |
| LIABILITIES |  |  |  |  |
| Deposits: |  |  |  |  |
| Domestic: |  |  |  |  |
| Noninterest-Bearing |  | 34,274 | \$ | 32,680 |
| Interest-Bearing |  | 68,368 |  | 66,757 |
| Foreign: |  |  |  |  |
| Noninterest-Bearing |  | 3,599 |  | 3,024 |
| Interest-Bearing |  | 62,102 |  | 60,710 |
| Total Deposits |  | 168,343 |  | 163,171 |
| Federal Funds Purchased and Securities |  |  |  |  |
| Sold Under Repurchase Agreements |  | 54,584 |  | 36,076 |
| Other Borrowed Funds |  | 13,881 |  | 12,910 |
| Acceptances Outstanding |  | 2,445 |  | 2,129 |
| Trading Liabilities |  | 36,186 |  | 39,070 |
| Accounts Payable, Accrued Expenses and Other Liabilities |  | 13,212 |  | 11,318 |
| Long-Term Debt |  | 12,770 |  | 12,770 |
| TOTAL LIABILITIES |  | 301,421 |  | 277,444 |
| STOCKHOLDERS' EQUITY |  |  |  |  |
| Preferred Stock |  |  |  |  |
|  |  | 2,650 |  | 2,650 |
| Common Stock |  | 438 |  | 449 |
| Capital Surplus |  | 10,432 |  | 10,638 |
| Retained Earnings |  | 7,534 |  | 6,925 |
| Net Unrealized Loss on Securities Available-for-Sale, Net of Taxes Treasury Stock, at Cost |  | (640) |  | (223) |
|  |  | (74) |  | (700) |
| TOTAL STOCKHOLDERS' EQUITY |  | 20,340 |  | 19,739 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 321,761 | \$ | 297,183 |

THE CHASE MANHATTAN CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF CHANGES
IN STOCKHOLDERS' EQUITY
(in millions)

Preferred Stock:
Balance at Beginning of Year
Conversion of Stock
Balance at End of Period

Common Stock:
Balance at Beginning of Year
Retirement of Treasury Stock
Issuance of Common Stock
Balance at End of Period
Capital Surplus:
Balance at Beginning of Year
Retirement of Treasury Stock
Issuance of Common Stock
Restricted Stock Granted, Net of Amortization
Balance at End of Period
Retained Earnings:
Balance at Beginning of Year
Net Income
Retirement of Treasury Stock
Cash Dividends Declared:
Preferred Stock
Common Stock
Accumulated Translation Adjustment
Balance at End of Period

Net Unrealized Loss on Securities Available-for-Sale:
Balance at Beginning of Year
Net Change in Fair Value of Securities Available-for-Sale, Net of Taxes

Balance at End of Period
Common Stock in Treasury, at Cost:
Balance at Beginning of Year
Retirement of Treasury Stock
Purchase of Treasury Stock
Reissuance of Treasury Stock
Balance at End of Period
Total Stockholders' Equity
(a) Under the terms of the merger agreement, on March 31, 1996, all of the former Chase Manhattan Corporation's treasury stock was cancelled and retired
$\left.\begin{array}{ccc} & \text { Six Months Ended } \\ \text { June 30, }\end{array}\right]$
$\left.\begin{array}{ccc} & \text { Six Months Ended } \\ \text { June 30, }\end{array}\right]$
$\left.\begin{array}{ccc} & \text { Six Months Ended } \\ \text { June 30, }\end{array}\right]$
\$ 458
\$ 11,075
(433) (a)
(226)

16
\$ 10,432
\$ 7,997
767
(557)
(109)
(572)
\$ 7,534
---------
\$ (237)
\$ $(1,107)$
1,01
(885) 908
\$ (74)

==========
$\left.\begin{array}{ccc} & \text { Six Months Ended } \\ \text { June 30, }\end{array}\right]$
$\left.\begin{array}{ccc} & \text { Six Months Ended } \\ \text { June 30, }\end{array}\right]$
\$ 2,850
\$ 2,650
--------
\$ 447

- $\quad-$
\$ 439
\$ 10,671
(23)
(10)
\$ 10,638
----
$\$ \quad 6,045$

1,368
-
(117)
(381)
---------9
---------
\$ (473)
\$ (667)
$(376)$
343
\$ (700)
$-------\bar{\prime}$
$\$ \quad 19,739$
========

THE CHASE MANHATTAN CORPORATION and Subsidiaries CREDIT RELATED INFORMATION
(in millions)

Domestic Commercial:
Commercial Real Estate
Other Commercial
Total Commercial Loans
Domestic Consumer:
Residential Mortgage
Credit Card
Other Consumer
Total Consumer Loans
Total Domestic Loans
Foreign
Total Loans
Assets Acquired as Loan Satisfactions
Total Nonperforming Assets

ASSETS HELD FOR ACCELERATED DISPOSITION

Net Charge-Offs
Domestic Commercial:
Commercial Real Estate Other Commercial

Total Commercial
Domestic Consumer
Residential
Credit Card
Other Consumer
Total Consumer
Total Domestic Net Charge-offs
Foreign
Subtotal Net Charge-offs
Charge Related to Conforming Credit Card Charge-off Policies
Total Net Charge-offs


THE CHASE MANHATTAN CORPORATION and Subsidiaries
CREDIT CARD RELATED INFORMATION
(in millions, except ratios)

|  | As of or For The <br> Three Months Ended |
| :--- | :---: | :---: |
| June 30, |  |

(a) Excludes a charge related to conforming credit card charge-off policies.

Favorable (unfavorable) impact of credit card securitizations on reported Consolidated

Statement of Income line items:
Net Interest Income
Provision for Losses
Credit Card Revenue
Other Revenue
Pre-tax Income Impact of Securitizations

\$ 23,348 \$ 20,255
1.97\% $1.93 \%$ 279(a) \$ 207
4.09\%

As of or For The Six Months Ended June 30,

19961995
\$ 23, $296 \quad \$ 19,768$

| $\$$ | 461 | $\$$ | 390 |
| ---: | ---: | ---: | ---: |
| $1.98 \%$ |  |  |  |$\quad$| $1.97 \%$ |
| :--- |

$1.97 \%$

49(a) \$ 396
4.71\%
4.01\%

| Months Ended June 30, |  |  |
| :---: | :---: | :---: |
| 1996 |  | 995 |
| \$ (395) | \$ | (134) |
| 261 |  | 65 |
| 122 |  | 67 |
| 11 |  | 17 |
| \$ (1) | \$ | 15 |



|  | Balance | Interest | (Annualized) |
| :---: | :---: | :---: | :---: |
| ASSETS ${ }^{\text {a }}$ |  |  |  |
| Liquid Interest-Earning Assets | \$ 63,138 | \$ 2,178 | 6.94\% |
| Securities | 42,623 | 1,416 | 6.68\% |
| Loans | 150,123 | 6,275 | 8.41\% |
| Total Interest-Earning Assets | 255,884 | 9,869 | 7.76\% |
| Total Noninterest-Earning Assets | 59,368 |  |  |
| Total Assets | \$315, 252 |  |  |
|  | ======= |  |  |
| LIABILITIES |  |  |  |
| Total Interest-Bearing Deposits | \$ 129, 626 | 3,102 | 4.81\% |
| Total Short-Term and Other Borrowings | 70, 057 | 2,113 | 6.07\% |
| Long-Term Debt | 12,946 | 448 | 6.95\% |
| Total Interest-Bearing Liabilities | 212,629 | 5,663 | 5.36\% |
| Total Noninterest-Bearing Liabilities | 82,253 |  |  |
| Total Liabilities | 294,882 |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |
| Preferred Stock | 2,650 |  |  |
| Common Stockholders' Equity | 17,720 |  |  |
| Total Stockholders' Equity | 20,370 |  |  |
| Total Liabilities and Stockholders' Equity | \$315, 252 |  |  |

INTEREST RATE SPREAD
NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS

| Six Months Ended June 30, 1996 |  |  | Six Months Ended June 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average |  |  | Average |  | Rate |
| Balance | Interest | (Annualized) | Balance | Interest | (Annualized) |
| \$ 63,138 | \$ 2,178 | 6.94\% | \$ 60,731 | \$ 2,095 | 6.96\% |
| 42,623 | 1,416 | 6.68\% | 34,644 | 1,248 | 7.26\% |
| 150,123 | 6,275 | 8.41\% | 143,978 | 6,322 | 8.85\% |
| $\begin{array}{r} 255,884 \\ 59,368 \end{array}$ | 9,869 | 7.76\% | $\begin{array}{r} 239,353 \\ 64,494 \end{array}$ | 9,665 | 8.14\% |
| \$315, 252 |  |  | \$ 303, 847 |  |  |
| \$ 129, 626 | 3,102 | 4.81\% | \$ 132,566 | 3,096 | 4.70\% |
| 70,057 | 2,113 | 6.07\% | 60,471 | 2,016 | 6.72\% |
| 12,946 | 448 | 6.95\% | 13,036 | 472 | 7.30\% |
| 212,629 | 5,663 | 5.36\% | 206,073 | 5,584 | 5.46\% |
| 82,253 |  |  | 78,682 |  |  |
| 294,882 |  |  | 284,755 |  |  |
| 2,650 |  |  | 2,812 |  |  |
| 17,720 |  |  | 16,280 |  |  |
| ----- |  |  | ------ |  |  |
|  |  |  | 19,092 |  |  |
| \$315, 252 |  |  | \$303, 847 |  |  |
|  |  | 2.40\% |  |  | 2.68\% |
|  |  | ===== |  |  | ===== |
|  | \$ 4, 206 | 3.31\% |  | \$ 4,081 | 3.44\% |
|  | ======= | ===== |  | ======= | ===== |

