## SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

## Form 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: July 19, 2000
Commission file number 1-5805

THE CHASE MANHATTAN CORPORATION
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

270 Park Avenue, New York, NY (Address of principal executive offices)

13-2624428
(I.R.S. Employer Identification No.)

10017
(Zip Code)

On July 19, 2000, The Chase Manhattan Corporation ("Chase")
announced diluted operating earnings per share of $\$ 0.95$ for the second quarter of 2000, down eight percent from $\$ 1.03$ per share for the same 1999 period. For the first six months of 2000, diluted operating earnings per share rose five percent to $\$ 2.01$ from $\$ 1.91$ in the first six months of 1999. Operating earnings in the 2000 second quarter were $\$ 1.22$ billion, compared to $\$ 1.35$ billion in the same 1999 quarter. For the first six months of 2000, operating earnings rose to $\$ 2.58$ billion.

Reported net income per share, which includes nonrecurring items, was \$0.85 and $\$ 1.92$ for the second quarter and first half of 2000, respectively, compared with $\$ 1.06$ and $\$ 1.95$ in the 1999 second quarter and first half, respectively. Reported net income in the 2000 second quarter was $\$ 1.09$ billion compared with $\$ 1.39$ billion in the 1999 second quarter; net income for the first half of 2000 was $\$ 2.45$ billion and $\$ 2.57$ billion in the same period of 1999 .

A copy of Chase's press release is attached as an exhibit hereto.That press release may contain statements that are forward looking within the meaning of the Private Securities Litigation Act of 1995. Such statements are subject to risks and uncertainties and Chase's actual results may differ materially from those set forth in the forward-looking statements. Those uncertainties may include, among others, the risk of adverse impacts from an economic downturn; increased competition; unfavorable political or other developments in foreign markets, governmental or regulatory policies; market volatility in securities markets, interest or foreign exchange rates; other factors impacting Chase's operational plans or the adequacy of Chase's allowance for credit losses; the fact that the anticipated cost-savings and revenue synergies from the Flemings transaction may not be fully realized or may take longer to realize than expected; or that there may be changes in general economic, financial, monetary or other business indicators that adversely affect the businesses and markets in which Chase operates. For a more detailed discussion of those uncertainties, reference is made to Chase's reports filed with the Securities and Exchange Commission, in particular Chase's Annual Report on Form 10-K for the year ended December 31, 1999.

## Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

The following exhibit is filed with this report:
Exhibit Number Description
99.1 Press Release - 2000 Second Quarter Earnings.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE CHASE MANHATTAN CORPORATION
(Registrant)
by /S/ DINA DUBLON $\qquad$
Dina Dublon
Chief Financial Officer

## EXHIBIT INDEX

## Exhibit Number

Description Page at Which Located
99.1 Press Release - 2000 Second Quarter Earnings

The Chase Manhattan Corporation
270 Park Avenue
New York, NY 10017-2070

Investor Contact: John Borden Press Contact: Jon Diat

CHASE REPORTS SECOND QUARTER OPERATING EPS OF \$0.95;
CASH RETURN ON EQUITY OF 23 PERCENT
New York, July 19, 2000 - The Chase Manhattan Corporation (NYSE:CMB) today announced diluted operating earnings per share of $\$ 0.95$ for the second quarter of 2000, down eight percent from $\$ 1.03$ per share for the same 1999 period. For the first six months of 2000, diluted operating earnings per share rose five percent to $\$ 2.01$ from $\$ 1.91$ in the first six months of 1999. Operating earnings in the 2000 second quarter were $\$ 1.22$ billion, compared to $\$ 1.35$ billion in the same 1999 quarter. For the first six months of 2000, operating earnings rose to $\$ 2.58$ billion.

Reported net income per share, which includes nonrecurring items, was $\$ 0.85$ and $\$ 1.92$ for the second quarter and first half of 2000, respectively, compared with $\$ 1.06$ and $\$ 1.95$ in the 1999 second quarter and first half, respectively. Reported net income in the 2000 second quarter was $\$ 1.09$ billion compared with $\$ 1.39$ billion in the 1999 second quarter; net income for the first half of 2000 was $\$ 2.45$ billion and $\$ 2.57$ billion in the same period of 1999 .
"Our cash return on equity of twenty-three percent this quarter demonstrates the resilience and strong competitive position of Chase's businesses," said William B. Harrison, Jr., Chairman and Chief Executive Officer. "And with the acquisition of The Beacon Group on July 6 and the anticipated acquisition of Flemings on August 1, we are strengthening Chase's ability to benefit from the growth occurring in the global securities markets. We will continue to reposition and strengthen our franchises with a focus on financial discipline."

| THE CHASE MANHATTAN CORP | Second Quarter |  | Six Months |  |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in millions,except per share amounts) | 2000 | O(U)1999 | 2000 | O(U)1999 |
| Operating Revenues | \$5,799 | 2\% | \$11,978 | 8\% |
| Cash Operating Earnings | 1,299 | (9) | 2,744 | 3 |
| Cash Operating Earnings Per Share* | 1.02 | (6) | 2.15 | 6 |
| Shareholder Value Added | 542 | (22) | 1,243 | 4 |
| Cash Return on Common Equity | 23\% | (320) bp | 24\% | 20bp |

* All per share results are on a diluted basis and reflect a three-for-two stock split that became effective June 9, 2000.

Line-Of-Business Results

| GLOBAL BANK |  | Second Quarter |  | Six Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | 2000 | O(U)1999 | O(U)1Q2000 | 2000 | O(U) | 1999 |
| Operating Revenues | \$2,257 | 11\% | (12)\% | \$4,833 | \$700 | 17\% |
| Cash Operating Earnings | 559 | (2) | (22) | 1,272 | 84 | 7 |
| Shareholder Value Added | 246 | (5) | (38) | 642 | 86 | 15 |
| Cash Return on Common Equity | 23\% | (60) bp | (610) bp | 27\% | 180bp | -- |

*excludes Chase Capital Partners
Operating revenues in the Global Bank, excluding Chase Capital Partners, were $\$ 2.26$ billion in the second quarter of 2000 , 11 percent higher than in the 1999 second quarter. On the same basis, cash operating earnings in the second quarter of 2000 were $\$ 559$ million, compared with $\$ 571$ million in the second quarter of 1999, reflecting increased cash expenses.

Total trading revenues, including related net interest income, were $\$ 841$ million, up 15 percent from the second quarter of 1999, driven by foreign exchange and equity trading. For the first six months of 2000, trading revenues were up 20 percent.

- Investment banking fees were $\$ 639$ million, up nine percent from second quarter 1999 levels. This increase was driven by record merger and acquisition advisory fees and equity underwriting fees, partially offset by a decline from last year's record loan syndication and corporate bond underwriting fees. For the first six months of the year, investment banking fees rose 43 percent to $\$ 1.29$ billion.

Global Private Bank revenues increased to $\$ 285$ million, a 33 percent increase from the same period a year ago, due to broad-based growth globally and the inclusion of the revenues from the Executive Financial Services Division at Chase H\&Q. As of June 30, the Global Private Bank had over $\$ 170$ billion in client assets.

Cash expenses of $\$ 1.32$ billion in the second quarter of 2000 were up 26 percent from the second quarter of last year, but down \$60 million from the first quarter of 2000. The principal reasons for the increase were higher incentives related to market sensitive revenue growth and the acquisition of Hambrecht \& Quist.

| CHASE CAPITAL PARTNERS | Second Quarter |  |  | Six Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | 2000 | O(U)1999 | O(U)1Q2000 | 2000 | O(U) |  |
| Operating Revenues* | \$249 | (50)\% | (45)\% | \$698 | \$(110) | (14)\% |
| Cash Operating Earnings | 130 | (56) | (46) | 370 | (99) | (21) |
| Shareholder value Added | (78) | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | (35) | (261) | n/m |
| Cash Return on Common Equity | 8\% | (2300) bp | (790) bp | 12\% | (1350) bp | -- |

*Operating revenues include private equity gains and other income net of borrowing costs to fund the portfolio of investments

Net gains on private equity-related investments in the second quarter of 2000 were $\$ 298$ million, down from $\$ 513$ million in the same 1999 quarter and $\$ 500$ million in the 2000 first quarter. Net gains include cash realized from the sale of both public and private securities that were held in the portfolio and unrealized changes in the market value of securities including, appreciation as a result of initial public offerings. Realized cash gains on the sale of securities in the second quarter of 2000 were $\$ 350$ million, compared with $\$ 207$ million in the same period a year ago and $\$ 341$ million in the first quarter of 2000. Approximately 75 percent of the carrying value of the Chase Capital Partners portfolio consists of privately-held securities. Volatility in the financial markets during the second quarter principally affected the remaining 25 percent of the portfolio, which is publicly-held.

| GLOBAL SERVICES | Second Quarter |  |  | Six Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | 2000 | O(U)1999 | O(U)1Q2000 | 2000 | 0 (U) |  |
| Operating Revenues | \$877 | 14\% | 3\% | \$1,726 | \$231 | 15\% |
| Cash Operating Earnings | 163 | 20 | 9 | 313 | 69 | 28 |
| Shareholder Value Added | 75 | 83 | 25 | 135 | 82 | 155 |
| Cash Return on Common Equity | 24\% | 540bp | 230bp | 23\% | 630bp | -- |

In the second quarter of 2000, Global Services' operating revenues increased 14 percent over the prior-year quarter to $\$ 877$ million, reflecting increased activity in all of its businesses. Operating revenues in Global Investor Services (custody), Capital Markets Fiduciary Services (institutional trust) and Chase Treasury Solutions (cash management) were up 18 percent, 14 percent and eight percent, respectively, compared with the 1999 second quarter. Cash operating earnings for Global Services for the second quarter of 2000 were up 20 percent compared with the 1999 second quarter. Shareholder value added increased to $\$ 75$ million, an 83 percent increase over the prior-year quarter.

| NATIONAL CONSUMER SERVICES |  | Second Quarter |  | Six Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | 2000 | O(U)1999 | O(U)1Q2000 | 2000 | O(U)1 |  |
| Operating Revenues | \$2,507 | 1\% | 5\% | \$4,899 | \$24 | --\% |
| Cash Operating Earnings | 443 | 6 | 26 | 795 | (15) | (2) |
| Shareholder Value Added | 175 | 8 | 106 | 260 | (47) | (15) |
| Cash Return on Common Equity | 22\% | 20bp | 450bp | 19\% | (170) bp | -- |

Operating revenues for National Consumer Services increased to $\$ 2.5$ billion, an increase of one percent over the second quarter of 1999. Cash operating earnings of $\$ 443$ million increased by six percent. This increase was driven by regional banking, the retail investment businesses and middle market banking, partially offset by continuing weak auto origination volumes and pressures on credit card margins due to rising interest rates.

- Cash operating earnings for cardmember services for the second quarter of 2000 were up three percent compared with the second quarter of 1999, reflecting significantly improved credit quality. Operating revenues declined six percent, reflecting reduced net interest spreads due to rising interest rates and a lower level of late and overlimit fees, partly offset by higher consumer purchase volumes. Expenses were down in the second quarter despite higher technology and e-commerce investments.
- Home finance revenues increased to $\$ 318$ million, an eight percent increase from second quarter 1999. Cash operating earnings remained flat. Growth in servicing fee income was partially offset by declines in mortgage production activities due to the rising interest rate environment.
- Regional banking group revenues rose 11 percent from the second quarter of 1999 and cash operating earnings grew by 26 percent, reflecting higher deposit levels in the small business sector, the benefit from higher interest rates, growth in fees and disciplined expense management
- Revenues from diversified consumer services were $\$ 281$ million in the second quarter, down one percent from the same 1999 quarter. Continued growth in the investment businesses were partially offset by the effect of higher interest rates and weak auto lease origination activity. Brown \& Co., Chase's online trading business, averaged over 46,000 trades per day during the second quarter of 2000 versus 33,000 trades per day during the same period in 1999.
- Middle Market revenues were $\$ 270$ million, up four percent from the second quarter of 1999. Cash operating earnings increased 11 percent over the prior year quarter. These results reflect disciplined expense management and continued strength in new business and financing activity.
- Total assets at June 30, 2000 were $\$ 396$ billion compared with \$391 billion at March 31, 2000 and $\$ 357$ billion from a year ago. Chase's Tier One capital ratio was 8.6 percent at June 30, 2000, compared with 8.6 percent on March 31, 2000. There were no repurchases of Chase common stock during the 2000 second quarter in anticipation of the acquisition of Robert Fleming Holdings Limited.
- On a managed basis, including securitizations, net credit losses were $\$ 574$ million in the second quarter of 2000, down from $\$ 596$ million in the first quarter of 2000 and down from $\$ 634$ million from the second quarter of 1999. Consumer net charge-offs on a managed basis were $\$ 482$ million, down from $\$ 524$ million in the first quarter of 2000 and $\$ 523$ million in the fourth quarter of 1999, primarily reflecting a decline in the second quarter of 2000 in the credit card net charge-off ratio to 5.09 percent. Commercial net charge-offs in the second quarter of 2000 were $\$ 92$ million, compared with $\$ 72$ million in the first quarter of 2000 and $\$ 86$ million in the second quarter of 1999 . For the second quarter of 2000, total net charge-offs on a reported basis were $\$ 332$ million, and the provision for loan losses was $\$ 332$ million. The allowance for loan losses was $\$ 3.46$ billion at the end of the second quarter, unchanged from the prior quarter. Nonperforming assets at June 30, 2000 were $\$ 1.90$ billion compared with $\$ 1.70$ billion at March 31, 2000 and $\$ 1.63$ billion at June 30, 1999.
- Total operating noninterest expenses increased 13 percent to $\$ 3.36$ billion in the second quarter of 2000, reflecting higher incentives related to increased business volumes, the impact of acquisitions and the build up of the investment banking business platform.
- Operating results (revenues, expenses and earnings) exclude the impact of credit card securitizations, restructuring costs and special items. In the second quarter of 2000, special items include a loss of $\$ 92$ million (after tax) resulting from the economic hedge of the purchase price of Fleming prior to its acquisition and $\$ 32$ million (after tax) of restructuring costs associated with previously announced relocation initiatives. In the second quarter of 1999, special items included a $\$ 61$ million (after tax) gain on the sale of a building, a $\$ 46$ million (after tax) gain on the sale of branches in Texas, and a $\$ 65$ million (after tax) special contribution to The Chase Manhattan Foundation.
- Chase's 2000 results include the results for Chase H\&Q, which was acquired on December 9, 1999 and the mortgage business of Mellon Bank N.A., which was acquired on September 30, 1999. Chase's proposed acquisition of Robert Fleming Holdings Limited, is expected to be completed on August 1, 2000. The acquisition of The Beacon Group, LLC, a privately-held investment firm, closed on July 6
- Shareholders approved a three-for-two stock split at the corporation's annual meeting on May 16,2000 . The record date for the split was May 17, 2000 and the additional shares issued as a result of the split were distributed on June 9, 2000. All per share results have been restated to reflect the three-for-two stock split.

The Chase Manhattan Corporation (www.chase.com) is a premier global financial services firm with assets in excess of $\$ 396$ billion. Chase combines the best of commercial and investment banking, offers world-class information and transaction processing services, and has a leading U.S. consumer franchise that serves over 30 million customers. Through its newly formed business unit Chase.com, Chase is successfully creating innovative business models for the New Economy. Chase, with offices in more than 45 countries, has a presence in all of the principal financial centers around the world. A live audio webcast of Chase's second quarter analyst presentation will be available in the investor relations site of www. chase.com at 11 a.m. on July 19, 2000.

This press release contains forward-looking statements. Those statements are based on management's current expectations or beliefs and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. For a discussion of certain factors that could cause actual results to differ materially from those described in the forward-looking statements, please refer to Chase's filings with the Securities and Exchange Commission, particularly the section entitled "Important Factors that May Affect Future Results" in Chase's Annual Report on Form 10-K for the year ended December 31, 1999.


## REPORTED BASIS

Revenue

| $\$ 5,416$ | $\$ 5,616$ | $(4 \%)$ |
| ---: | ---: | :---: |
|  |  |  |
| 3,357 | 3,068 | $9 \%$ |
| 50 | - | NM |
| 332 | 388 | $(14 \%)$ |
| $\$ 1,091$ | $\$ 1,393$ | $(22 \%)$ |
|  |  |  |
| $\$ 0.88$ | $\$ 1.10$ | $(20 \%)$ |
| 0.85 | 1.06 | $(20 \%)$ |
| 0.32 | 0.27 | $19 \%$ |



Tier I Capital Ratio
Tier I Leverage
Note: On May 16, 2000, stockholders of Chase approved a 3 -for-2 common stock split. The additional shares issued as a result of the split were distributed on June 9, 2000 to stockholders of record at the close of business on May 17, 2000. Share-related data for all periods have been restated.
(a) Excludes the impact of credit card securitizations, restructuring costs and special items. For a reconciliation of Reported Results as shown on the Consolidated Statement of Income to results on an Operating Basis, see page 12.
(b) Includes provision for loan losses and credit costs related to the securitized credit card portfolio.
(c) Based on annualized amounts.
(d) Noninterest expense as a percentage of the total of net interest income and noninterest revenue (excluding
restructuring costs,special items and costs associated with the REIT).
(e) Excludes the impact of credit card securitizations.
(f) Estimated

NM - Not meaningful
Unaudited

LINES OF BUSINESS RESULTS
(in millions, except ratios)

| Second Quarter | Global Bank (a) |  |  | Chase Capital Partners |  |  |  | Nation | al Cons | umer Ser | Global Services |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Over/ |  |  | Over/ |  |  |  | Over/ |  |  | Over/ |  |  |
|  | 2000 (Und |  | 1999 | 2000 |  |  | 1999 | 2000 (U | nder) | 1999 | 2000 (Un |  |  |
| Operating Revenue | \$ 2,257 | \$ 217 | 11\% | \$ 249 | \$ | (254) | (50)\% | \$ 2,507 | \$ 34 | 1\% | \$ 877 | \$ 106 | 14\% |
| Operating Earnings | 540 | (19) | (3) | 128 |  | (169) | (57) | 406 | 32 | 9 | 147 | 27 | 23 |
| Cash Operating Earnings | 559 | (12) | (2) | 130 |  | (167) | (56) | 443 | 27 | 6 | 163 | 27 | 20 |
| Average Common Equity | 9,485 | 66 | 1 | 6,297 |  | 2,492 | 65 | 8,117 | 483 | 6 | 2,677 | (176) | (6) |
| Average Managed Assets(b) | 240,129 | 20,649 | 9 | 11,780 |  | 4,172 | 55 | 144,259 | 15,345 | 12 | 15,737 | (767) | (5) |
| Shareholder Value Added (SVA) | ) 246 | (12) | (5) | (78) |  | (249) |  | 175 | 13 | 8 | 75 | 34 | 83 |
| Cash Return on Common Equity | 23.4\% |  | (60) bp | 8.0\% |  |  | 300) bp | 21.7\% |  | 20bp | 24.2\% |  | 540bp |
| Cash Overhead Ratio | 58 |  | 700 | 20 |  |  | 200 | 51 |  | 100 | 71 |  | (100) |

GLOBAL BANK - KEY FINANCIAL MEASURES (a)

|  | Second Quarter 2000 |  |  | Over/(Under) 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Operating Revenues | Cash Operating Earnings | Cash Overhead Ratio | Operating Revenues | Cash Operating Earnings | Cash Overhead Ratio |
| Global Markets | \$ 996 | \$ 294 | 55\% | (1)\% | (10)\% | 600bp |
| Global Investment Banking | 650 | 121 | 68 | 37 | 5 | 1,000 |
| Corporate Lending and Portfolio Management | 363 | 125 | 29 | (3) | (3) | 100 |
| Global Private Bank | 285 | 56 | 66 | 33 | 44 | (200) |
| Other Global Bank | (37) | (37) | NM | NM | NM | NM |
| Totals | \$ 2,257 | \$ 559 | 58\% | 11\% | (2)\% | 700bp |

NATIONAL CONSUMER SERVICES - KEY FINANCIAL MEASURES

| Second Quarter 2000 |  |  | Over/(Under) 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues | Cash Operating Earnings | Cash Overhead Ratio | Operating Revenues | Cash Operating Earnings | Cash Overhead Ratio |
| \$ 941 | \$ 133 | 36\% | (6)\% | 3\% | 200bp |
| 647 | 123 | 65 | 11 | 26 | (500) |
| 318 | 74 | 60 | 8 | - | 400 |
| 281 | 40 | 60 | (1) | (2) | 300 |
| 270 | 63 | 55 | 4 | 11 | (100) |
| 50 | 10 | NM | NM | NM | NM |
| \$ 2,507 | \$ 443 | 51\% | 1\% | 6\% | 100bp |

Chase Cardmember Services
Regional Banking Group
Chase Home Finance
Diversified Consumer Services
Middle Markets
Other NCS
Totals

Note: SVA is Chase's primary measure of business unit performance. SVA represents operating earnings excluding the impact of amortization of goodwill and certain other intangibles (i.e., cash operating earnings), minus preferred dividends and an explicit charge for capital. Lines of business results are subject to restatement as appropriate whenever there are refinements to Chase's risk measurement methodology or in management reporting policies or changes to the management organization. For example, in the second quarter 2000 Chase Capital Partners ("CCP") is disclosed separately from the remainder of the Global Bank. In addition, the private equity business of chase $H \& Q$ has been moved to CCP from Global Investment Banking. Prior periods have been restated to reflect these changes.
(a) Excluding Chase Capital Partners.
(b) Excludes the impact of credit card securitizations.

NM - Not meaningful
bp - basis points
Unaudited

## THE CHASE MANHATTAN CORPORATION

LINES OF BUSINESS RESULTS
(in millions, except ratios)


GLOBAL BANK - KEY FINANCIAL MEASURES (a)


NATIONAL CONSUMER SERVICES - KEY FINANCIAL MEASURES

| Six Months 2000 |  |  | Over/(Under) 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating | Cash | Cash | Operating | Cash | Cash |
| Revenues | Operating | Overhea | Revenues | Operating | Overhead |
|  | Earnings | Ratio |  | Earnings | Ratio |
| \$ 1,883 | \$ 238 | 36\% | ( 5 )\% | (2)\% | 200bp |
| 1,268 | 240 | 66 | 10 | 25 | (400) |
| 642 | 143 | 61 | 12 | 2 | 400 |
| 479 | 28 | 69 | (12) | (63) | 1,200 |
| 538 | 126 | 55 | 7 | 19 | (300) |
| 89 | 20 | NM | NM | NM | NM |
| \$ 4,899 | \$ 7959 | 53\% | - \% | (2)\% | 300bp |

 amortization of goodwill and certain other intangibles (i.e., cash operating earnings), minus preferred dividends and an explicit charge for capital. Lines of business results are subject to restatement as appropriate whenever there are refinements to Chase's risk measurement methodology or in management reporting policies or changes to the management organization. For example, in the second quarter 2000 Chase Capital Partners ("ccp") is disclosed separately from the remainder of the Global Bank. In addition, the private equity business of Chase H\&Q has been moved to CCP from Global Investment Banking. Prior periods have been restated to reflect these changes.
(a) Excluding Chase Capital Partners.
(b) Excludes the impact of credit card securitizations

NM - Not meaningful
bp - basis points
Unaudited


| Six Months |  | $\stackrel{\%}{\text { Over/(Under) }}$ |
| :---: | :---: | :---: |
| --------- | --- |  |
| 2000 | 1999 | 1999 |

INTEREST INCOME


| \$ 7,111 | \$ 6,374 |
| :---: | :---: |
| 1,885 | 1,582 |
| 895 | 829 |
| 897 | 770 |
| 235 | 345 |
| 11,023 | 9,900 |


| 4, 051 | 3,156 |  |
| :---: | :---: | :---: |
| 2,345 | 1,765 |  |
| 751 | 630 |  |
| 7,147 | 5,551 |  |
| 3,876 | 4,349 | (11\%) |
| 674 | 769 | (12\%) |
| 3,202 | 3,580 | (11\%) |
| 1,287 | 902 | 43\% |
| 1,054 | 875 | 20\% |
| 840 | 817 | 3\% |
| 1,426 | 1,140 | 25\% |
| 1,845 | 1,144 | 61\% |
| 71 | 161 | (56\%) |
| 798 | 838 | (5\%) |
| 144 | 534 | (73\%) |
| 7,465 | 6,411 | 16\% |


| 3,367 | 2,800 | 20\% |
| :---: | :---: | :---: |
| 539 | 493 | 9\% |
| 442 | 424 | 4\% |
| 559 | 482 | 16\% |
| 1,940 | 1,814 | 7\% |
| 6,847 | 6,013 | 14\% |
| 50 | -- | NM |
| 6,897 | 6,013 | 15\% |
| 3,770 | 3,978 | (5\%) |
| 1,319 | 1,412 | (7\%) |
| \$ = = = = $=$ ( 451 | =========== \$ 2,566 | (4\%) |
| ========== | =========== |  |
| \$ 2,418 | \$ 2,530 | (4\%) |
| \$ 1.98 | \$ 2.01 | (1\%) |
| \$ 1.92 | \$ 1.95 | (2\%) |

NM - Not meaningful
Unaudited

THE CHASE MANHATTAN CORPORATION
noninterest revenue and noninterest expense detail
(in millions)

|  | Second Quarter |  | $\begin{gathered} \text { \% } \\ \text { Over/(Under) } \end{gathered}$ | Six Months |  | $\stackrel{\%}{\text { Over/(Under) }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NONINTEREST REVENUE 2 | 2000 | 999 | 1999 | 2000 | 1999 | 1999 |
| Fees for Other Financial Services: |  |  |  |  |  |  |
| Mortgage Servicing Fees | \$ 131 | \$ 77 | 70\% | \$ 281 | \$ 142 | 98\% |
| Service Charges on Deposit Accounts | 103 | 96 | 7\% | 202 | 185 | 9\% |
| Fees in Lieu of Compensating Balances | 88 | 94 | (6\%) | 175 | 181 | (3\%) |
| Brokerage and Investment Services | 76 | 50 | 52\% | 183 | 93 | 97\% |
| Commissions on Letters of Credit and Acceptances | 61 | 69 | (12\%) | 128 | 138 | (7\%) |
| Insurance Fees | 47 | 41 | 15\% | 96 | 80 | 20\% |
| Loan Commitment Fees | 38 | 36 | 6\% | 72 | 67 | 7\% |
| Other Fees | 151 | 124 | 22\% | 289 | 254 | 14\% |
|  | ======= | $=====$ |  | ========== | ========= |  |
| Total | \$ 695 | \$ 587 | 18\% | \$ 1,426 | \$ 1,140 | 25\% |
| Trading-Related Revenue: ( a |  |  |  |  |  |  |
| Interest Rate Contracts | \$ 231 | \$ 260 | (11\%) | \$ 537 | \$ 582 | (8\%) |
| Foreign Exchange Revenue | 258 | 218 | 18\% | 537 | 417 | 29\% |
| Equities and Commodities | 182 | 91 | 100\% | 407 | 174 | 134\% |
| Debt Instruments and Other | 170 | 164 | 4\% | 405 | 397 | 2\% |
| Total | \$ 841 | \$ 733 | 15\% | \$ 1,886 | \$ 1,570 | 20\% |
| Other Revenue: |  |  |  |  |  |  |
| Residential Mortgage Origination/Sales Activities | $\$ 41$ | \$ 88 |  |  | \$ 180 | (53\%) |
| Loss on Economic Hedge of the Flemings Purchase (b) | (141) |  | NM | (141) | -- | NM |
| Gains on Sales of Nonstrategic Assets (c) | -- | 166 | NM | -- | 166 | NM |
| All Other Revenue | 100 | 102 | (2\%) | 200 | 188 | 6\% |
| Total == | $====$ | \$ $====$ | NM | ======== | ======== | (73\%) |

## NONINTEREST EXPENSE

Other Expense:

(a) Trading-related revenue includes net interest income attributable to trading activities.
(b) Loss is the result of the economic hedge of the purchase price of Fleming prior to its acquisition.
(c) Includes a $\$ 95$ million gain on the sale of One New York Plaza and a $\$ 71$ million gain on the sale of branches in Beaumont, Texas.
(d) Includes REIT minority interest of $\$ 11$ million in each quarter and $\$ 22$ million in each six months.
(e) Represents a $\$ 100$ million special contribution to The Chase Manhattan Foundation.

NM - Not meaningful
Unaudited

|  | REPORTED RESULTS <br> (a) | CREDIT CARD (b) | SPECIAL ITEMS <br> (c) | OPERATING BASIS | REPORTED RESULTS (a) | CREDIT CARD (b) | SPECIAL <br> ITEMS <br> (c) | OPERATING <br> BASIS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EARNINGS |  |  |  |  |  |  |  |  |
| Market-Sensitive Revenue | \$ 1, 835 | \$ - | \$ - | \$ 1, 835 | \$ 1,836 | \$ | \$ - | \$ 1,836 |
| Less Market-Sensitive Revenue | 3,581 | 242 | 141 | 3,964 | 3,780 | 246 | (166) | 3,860 |
| Total Revenue | 5,416 | 242 | 141 | 5,799 | 5,616 | 246 | (166) | 5,696 |
| Noninterest Expense | 3,357 | - | - | 3,357 | 3,068 | - | (100) | 2,968 |
| Operating Margin | 2,059 | 242 | 141 | 2,442 | 2,548 | 246 | (66) | 2,728 |
| Credit Costs | 332 | 242 | - | 574 | 388 | 246 | - | 634 |
| Income Before Restructuring Costs | 1,727 | - | 141 | 1,868 | 2,160 | - | (66) | 2,094 |
| Restructuring Costs | 50 | - | (50) | - | - | - | - | - |
| Income Before Income Tax Expense | 1,677 | - | 191 | 1,868 | 2,160 |  | (66) | 2,094 |
| Tax Expense | 586 | - | 67 | 653 | 767 |  | (24) | 743 |
| Net Income | \$ 1, 091 | \$ - | \$ 124 | \$ 1,215 | \$ 1,393 | \$ | \$ (42) | \$ 1,351 |

NET INCOME PER COMMON SHARE

Basic
Diluted
\$ 0.88
\$ 0.85
\$ 0.98
\$ 0.95
\$ 1.10
\$ 1.07
\$ 1.03

SIX MONTHS 2000

| REPORTED RESULTS (a) | CREDIT CARD <br> (b) | SPECIAL ITEMS <br> (c) | OPERATING BASIS | REPORTED RESULTS <br> (a) | CREDIT CARD <br> (b) | SPECIAL ITEMS <br> (c) | OPERATING BASIS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 4, 042 | \$ - | \$ - | \$ 4, 042 | \$ 3,471 | \$ | \$ - | \$ 3,471 |
| 7,299 | 496 | 141 | 7,936 | 7,289 | 515 | (166) | 7,638 |
| 11,341 | 496 | 141 | 11,978 | 10,760 | 515 | (166) | 11,109 |
| 6,847 | - | - | 6,847 | 6, 013 |  | (100) | 5,913 |
| 4,494 | 496 | 141 | 5,131 | 4,747 | 515 | (66) | 5,196 |
| 674 | 496 | - | 1,170 | 769 | 515 | - | 1,284 |
| 3,820 | - | 141 | 3,961 | 3,978 |  | (66) | 3,912 |
| 50 | - | (50) | - | - | - | - | - |
| 3,770 | - | 191 | 3,961 | 3,978 |  | (66) | 3,912 |
| 1,319 | - | 67 | 1,386 | 1,412 |  | (24) | 1,388 |
| \$ 2,451 | \$ - | \$ 124 | \$ 2,575 | \$ 2,566 | \$ | \$ (42) | \$ 2,524 |

## EARNINGS

Market-Sensitive Revenue Less Market-Sensitive Revenue

Total Revenue
Noninterest Expense
Operating Margin
Credit Costs
Income Before Restructuring Costs
Restructuring Costs
Income Before Income Tax Expense
Tax Expense
Net Income

NET INCOME PER COMMON SHARE
Basic
\$ 1.98
\$ 2.08
\$ 2.01
\$ 1.98
Diluted
\$ 1.92
\$ 2.01
\$ 1.95
\$ 1.91
(a) Represent results as reported in Chase's financial statements. The only exception is that revenues are categorized between market-sensitive and less market-sensitive revenues. Market-sensitive revenue includes investment banking fees, trading-related revenue (including trading-related net interest income), securities gains and private equity gains.
(b) This column excludes the impact of credit card securitizations. For securitized receivables, amounts that previously would have been reported as net interest income and as provision for loan losses are instead reported as components of noninterest revenue.
(c) Includes restructuring costs and special items. The 2000 second quarter and six months include a $\$ 141$ million loss resulting from the economic hedge of the purchase price of Fleming prior to its acquisition and $\$ 50$ million of restructuring costs associated with previously announced relocation initiatives. The 1999 second quarter and six months included $\$ 166$ million in gains from sales of nonstrategic assets, of which $\$ 95$ million was from the sale of a building and $\$ 71$ million was from the sale of branches in Texas, and a special contribution to The Chase Manhattan Foundation of $\$ 100$ million.

Unaudited


Unaudited


| Comprehensive Income |  |  |
| :---: | :---: | :---: |
| Net Income | \$ 2,451 | \$ 2,566 |
| Other Comprehensive Income (Loss) | 134 | $(1,114)$ |
| Comprehensive Income | \$ 2,585 | \$ 1, 452 |



|  | Second Quarter |  | $\stackrel{\%}{\text { Over/(Under) }}$ | Six Months |  | $\stackrel{\%}{\text { Over/(Under) }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NET CHARGE-OFFS | 2000 | 1999 | 1999 | 2000 | 1999 | 1999 |
| CONSUMER LOANS |  |  |  |  |  |  |
| Domestic Consumer: |  |  |  |  |  |  |
| 1-4 Family Residential Mortgages | \$ 10 | \$ 9 | 11\% | \$ 19 | \$ 10 | 90\% |
| Credit Card - Reported | 166 | 218 | (24\%) | 354 | 434 | (18\%) |
| Credit Card Securitizations (b) | 242 | 246 | (2\%) | 496 | 515 | (4\%) |
| Credit Card - Managed (d) | 408 | 464 | (12\%) | 850 | 949 | (10\%) |
| Auto Financings | 22 | 19 | 16\% | 43 | 38 | 13\% |
| Other Consumer | 32 | 47 | (32\%) | 75 | 95 | (21\%) |
| Total Domestic Consumer | 472 | 539 | (12\%) | 987 | 1,092 | (10\%) |
| Total Foreign Consumer | 10 | 9 | 11\% | 19 | 18 | 6\% |
| Total Consumer Loans | 482 | 548 | (12\%) | 1,006 | 1,110 | (9\%) |
| COMMERCIAL LOANS |  |  |  |  |  |  |
| Domestic Commercial: |  |  |  |  |  |  |
| Commercial and Industrial | 75 | 32 | 134\% | 119 | 77 | 55\% |
| Commercial Real Estate | (1) | (2) | NM | (3) | (11) | NM |
| Total Domestic Commercial | 74 | 30 | 147\% | 116 | 66 | 76\% |
| Total Foreign Commercial | 18 | 56 | (68\%) | 48 | 107 | (55\%) |
| Total Commercial Loans | 92 | 86 | 7\% | 164 | 173 | (5\%) |
| Total Managed Net Charge-offs | \$ 574 | \$ 634 | (9\%) | \$ 1,170 | \$ 1,283 | (9\%) |

(a) Includes currently performing loans placed on a cash basis because of concerns as to collectibility.
(b) Represents the portion of Chase's credit card receivables that have been securitized.
(c) Charge-offs for risk management instruments are included in trading revenue.
(d) Including domestic and international consumer and commercial credit card activity, net charge-offs as a percentage of average managed credit card receivables for the second quarter of 2000 and 1999 and first six months of 2000 and 1999 were $5.09 \%$, $5.80 \%$, $5.25 \%$ and $5.95 \%$, respectively.
NM - Not meaningful
Unaudited

|  | Second Quarter 2000 |  |  | Second Quarter 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | $\begin{gathered} \text { Rate } \\ \text { (Annualized) } \end{gathered}$ | Average Balance | Interest | $\begin{gathered} \text { Rate } \\ \text { (Annualized) } \end{gathered}$ |
| ASSETS |  |  |  |  |  |  |
| Liquid Interest-Earning Assets | \$ 69,269 | \$ 1, 030 | 5.98\% | \$ 63,168 | \$ 961 | 6.10\% |
| Securities | 63,293 | 959 | 6.09\% | 52,767 | 749 | 5.70\% |
| Loans | 179,020 | 3,634 | 8.16\% | 173,067 | 3,168 | 7.34\% |
| Total Interest-Earning Assets | 311,582 | 5,623 | 7.26\% | 289,002 | 4,878 | 6.77\% |
| Noninterest-Earning Assets | 84,502 |  |  | 72,055 |  |  |
| Total Assets | \$396,084 |  |  | \$361, 057 |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$170,691 | 2,086 | 4.92\% | \$158, 656 | 1,558 | 3.94\% |
| Short-Term and Long-Term Debt | 108,100 | 1,613 | 6.00\% | 90,516 | 1,170 | 5.18\% |
| Total Interest-Bearing Liabilities | 278,791 | 3,699 | 5.34\% | 249,172 | 2,728 | 4.39\% |
| Noninterest-Bearing Deposits | 50,780 |  |  | 47,652 |  |  |
| Other Noninterest-Bearing Liabilities | 42,129 |  |  | 40,669 |  |  |
| Total Liabilities | 371,700 |  |  | 337,493 |  |  |
| PREFERRED STOCK OF SUBSIDIARY | 550 |  |  | 550 |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Preferred Stock | 926 |  |  | 1,028 |  |  |
| Common Stockholders' Equity | 22,908 |  |  | 21,986 |  |  |
| Total Stockholders' Equity | 23,834 |  |  | 23,014 |  |  |
| Total Liabilities, Preferred Stock of Subsidiary and Stockholders' Equity \$396,084 \$361,057 |  |  |  |  |  |  |
| INTEREST RATE SPREAD |  |  | 1.92\% |  |  | 2.38\% |
| NET INTEREST INCOME AND NET YIELD |  |  |  |  |  |  |
| ON INTEREST-EARNING ASSETS |  | \$ 1,924 | 2.48\% |  | \$ 2,150 | 2.98\% |
| NET INTEREST INCOME AND NET YIELD |  |  |  |  |  |  |
| ON INTEREST-EARNING ASSETS (a) |  | \$ 2,273 | 2.76\% |  | \$ 2,491 | 3.26\% |


|  | Six Months 2000 |  |  |  | Six Months 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | $\begin{gathered} \text { Rate } \\ \text { (Annualized) } \end{gathered}$ | Average Balance | Interest | $\begin{gathered} \text { Rate } \\ \text { (Annualized) } \end{gathered}$ |
| ASSETS |  |  |  |  |  |  |
| Liquid Interest-Earning Assets | \$ 67,748 | \$ 2,027 | 6.02\% | \$ 60,986 | \$ 1,944 | 6.43\% |
| Securities | 62,736 | 1,898 | 6.08\% | 55,931 | 1,588 | 5.73\% |
| Loans | 178,029 | 7,114 | 8.04\% | 172,993 | 6,377 | 7.43\% |
| Total Interest-Earning Assets | 308,513 | 11,039 | 7.20\% | 289,910 | 9,909 | 6.89\% |
| Noninterest-Earning Assets | 85,099 |  |  | 74,067 |  |  |
| Total Assets | \$393, 612 |  |  | \$363,977 |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$171,793 | 4,051 | 4.74\% | \$160, 804 | 3,156 | 3.96\% |
| Short-Term and Long-Term Debt | 105,210 | 3,096 | 5.92\% | 89,387 | 2,395 | 5.40\% |
| Total Interest-Bearing Liabilities | 277,003 | 7,147 | 5.19\% | 250,191 | 5,551 | 4.47\% |
| Noninterest-Bearing Deposits | 50,828 |  |  | 47,815 |  |  |
| Other Noninterest-Bearing Liabilities | 41,591 |  |  | 42,056 |  |  |
| Total Liabilities | 369,422 |  |  | 340,062 |  |  |
| PREFERRED STOCK OF SUBSIDIARY | 550 |  |  | 550 |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Preferred Stock | 927 |  |  | 1,028 |  |  |
| Common Stockholders' Equity | 22,713 |  |  | 22,337 |  |  |
| Total Stockholders' Equity | 23,640 |  |  | 23,365 |  |  |
| Total Liabilities, Preferred Stock of Subsidiary <br> and Stockholders' Equity \$393,612 <br> \$363, 977 |  |  |  |  |  |  |
| INTEREST RATE SPREAD |  |  | 2.01\% |  |  | 2.42\% |
| NET INTEREST INCOME AND NET YIELD |  |  |  |  |  |  |
| ON INTEREST-EARNING ASSETS |  | \$ 3,892 | 2.54\% |  | \$ 4,358 | 3.03\% |
| NET INTEREST INCOME AND NET YIELD |  |  |  |  |  |  |
| ON INTEREST-EARNING ASSETS (a) |  | \$ 4,569 | 2.81\% |  | \$ 5,026 | 3.29\% |

(a) Excludes the impact of the credit card securitizations. Unaudited


Public Securities Investments at June 30, 2000 *
(dollars and shares in millions)


*     - Publicly traded positions only.
** - Owned through a limited partnership.

Policy:
Public securities held by Chase Capital Partners are marked-to-market at the quoted public value less liquidity discounts, with the resulting unrealized gains/losses included in the income statement. Chase's valuation policy for public securities incorporates the use of these liquidity discounts and price averaging methodologies in certain circumstances to take into account the fact that Chase can not immediately realize such public quoted values due to the numerous regulatory, corporate and contractual sales restrictions. Private investments are carried at cost, which is viewed as an approximation of fair value. The carrying value of private investments is adjusted for holdings in which a subsequent investment by an unaffiliated party indicates a valuation in excess of cost and holdings for which evidence of an other-than-temporary decline in value exists.

