## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### Form 8-K/A

#### Amendment No. 4 to CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): October 1, 2004

## JPMORGAN CHASE & CO.

(Exact name of registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 1-5805 (Commission File Number)

13-2624428 (IRS Employer Identification No.)

**270 Park Avenue, New York, NY** (Address of Principal Executive Offices)

**10017** (Zip Code)

Registrant's telephone number, including area code: (212) 270-6000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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EX-99.5: SECOND QUARTER RESULTS AND PRO FORMA COMBINED HISTORICAL FINANCIAL

**SUPPLEMENT** 

On October 1, 2004, JPMorgan Chase & Co. ("JPMorgan Chase" or the "Firm") furnished on Form 8-K its unaudited pro forma combined historical financial information under Item 7.01, Regulation FD Disclosure. The Firm is now furnishing Amendment No. 4 to that Form 8-K to include its second quarter 2005 results, along with previously furnished unaudited pro forma combined historical financial information.

#### Item 7.01 Regulation FD Disclosure

Effective July 1, 2004, Bank One Corporation ("Bank One"), merged with and into JPMorgan Chase pursuant to the Agreement and Plan of Merger, dated January 14, 2004. Bank One's results of operations are included in the Firm's results beginning July 1, 2004.

The unaudited pro forma combined historical financial information for the quarter and six months ending June 30, 2004, contained in Exhibit 99.5, is being furnished pursuant to Regulation FD in order to assist investors in understanding (i) how the financial information of JPMorgan Chase and Bank One may have appeared on a combined basis had the two companies actually been merged as of the earliest date indicated and (ii) how the financial information of the lines of business of the company may have appeared had the two companies actually been merged as of the earliest date indicated and had such business segments existed in the combined company as of the earliest date indicated.

The unaudited pro forma combined historical financial statement supplement information included in Exhibit 99.5 does not necessarily indicate the combined results of operations or the combined financial position of the Firm that would have resulted had the merger actually been completed at the beginning of the applicable periods presented nor is it indicative of the results of operations or financial position of the Firm in future periods. The information presented is intended to be supplementary financial information only and is not intended to be incorporated by reference into registration statements or reports filed by JPMorgan Chase under the Securities Act of 1933 or the Securities Exchange Act of 1934, as the case may be.

#### **Item 9.01 Financial Statements and Exhibits**

#### (c) Exhibits

Exhibit Number	Description of Exhibit
99.1	JPMorgan Chase & Co. Pro Forma Combined Historical Financial Supplement*
99.2	JPMorgan Chase & Co. 2004 Third Quarter Results and Pro Forma Combined Historical Financial Supplement for the Six Quarters Ending June 30, 2004*
99.3	JPMorgan Chase & Co. 2004 Fourth Quarter Results and Pro Forma Combined Historical Financial Supplement for the Years Ending December 31, 2004 and 2003*
	2

99.5

99.4 JPMorgan Chase & Co. 2005 First Quarter Results and Pro Forma Combined Historical Financial Supplement for the Two Quarters Ending June 30, 2004\*

JPMorgan Chase & Co. 2005 Second Quarter Results and Pro Forma Combined Historical Financial Supplement for the Quarter

and Six Months Ending June 30, 2004

\* Previously furnished

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

JPMORGAN CHASE & CO.

(Registrant)

By: /s/ Joseph L. Sclafani

Joseph L. Sclafani

Executive Vice President and Controller [Principal Accounting Officer]

Dated: July 20, 2005

#### EXHIBIT INDEX

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99.5	JPMorgan Chase & Co. 2005 Second Quarter Results and Pro Forma Combined Historical Financial Supplement for the Quarter and Six Months Ending June 30, 2004

<sup>\*</sup> Previously furnished



## PRO FORMA COMBINED FINANCIAL SUPPLEMENT

**SECOND QUARTER 2005** 

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#### EXPLANATORY NOTE

The unaudited pro forma combined historical financial information contained in this document is being furnished pursuant to Regulation FD in order to assist investors in understanding (i) how the financial information of JPMorgan Chase & Co. ("JPMorgan Chase" or the "Firm") and Bank One Corporation ("Bank One") may have appeared on a combined basis had the two companies actually been merged as of the earliest date indicated and (ii) how the financial information of the lines of business of the company may have appeared had the two companies actually been merged as of the earliest date indicated and had such business segments existed in the combined company as of the earliest date indicated. The information presented is intended to be supplementary financial information only and is not intended to be incorporated by reference into registration statements or reports filed by JPMorgan Chase & Co. under the Securities Act of 1933 or the Securities Exchange Act of 1934, as the case may be.

The unaudited pro forma combined historical financial information has been derived from and should be read in conjunction with the historical financial statements and related notes of JPMorgan Chase and Bank One, as filed with the Securities and Exchange Commission.

The unaudited pro forma combined historical financial information includes (i) purchase price adjustments as of July 1, 2004, to reflect the merger as of such date of Bank One with JPMorgan Chase, (ii) estimated adjustments to record the assets and liabilities of Bank One at their respective fair values as of July 1, 2004, and (iii) adjustments for changes in management accounting policies as of July 1, 2004.

The unaudited pro forma combined historical financial information is presented for illustrative purposes only. This information does not include:

- (i) the impact of the sale of the Bank One corporate trust business to JPMorgan Chase;
- (ii) any cost savings obtained since July 1, 2004 or anticipated to be obtained in the future from the merger;
- (iii) any merger-related costs incurred since July 1, 2004 or anticipated to be incurred in the future in connection with the merger;
- (iv) the impact of any share repurchases since July 1, 2004;
- (v) any change in the allocation of the purchase price adjustments or of the fair value adjustments since July 1, 2004;
- (vi) any adjustments for changes in management accounting policies or the impact of any conformance of management accounting policies since July 1, 2004.

For the reasons stated above, the unaudited pro forma combined historical financial information included in this document does not necessarily indicate the combined results of operations or the combined financial position of the company that would have resulted had the merger actually been completed at the beginning of the applicable periods presented nor is it indicative of the actual results of operations or the financial position of the Firm since July 1, 2004 nor is it indicative of the results of operations or the financial position of the Firm in future periods.

#### JPMORGAN CHASE & CO.

#### CONSOLIDATED FINANCIAL HIGHLIGHTS

(in millions, except per share, ratio and headcount data)

										RO FORMA COMBINED	2QTR			CO	FORMA MBINED	YTD 2005
		2QTR 2005		1QTR 2005		4QTR 2004		3QTR 2004		2QTR 2004	1QTR 2005	nge 2QTR 2004	2005	ar-to-da	<u>te</u> 2004	Change 2004
SELECTED INCOME STATEMENT DATA Total Net Revenue Provision for Credit Losses Noninterest Expense Net Income	\$	12,743 587 10,899 994	\$	13,647 427 9,937 2,264	\$	12,950 1,157 9,386 1,666	\$	12,505 1,169 9,377 1,418	\$	13,279 248 12,629 433	(7)% 37 10 (56)	(4)% 137 (14) 130	\$ 26,390 1,014 20,836 3,258	\$	27,086 401 21,741 3,460	(3)% 153 (4) (6)
Per Common Share: Net Income Per Share — Diluted Cash Dividends Declared Per Share Book Value Per Share Closing Share Price	\$	0.28 0.34 29.95 35.32	\$	0.63 0.34 29.78 34.60	\$	0.46 0.34 29.61 39.01	\$	0.39 0.34 29.42 39.73	\$	0.12 0.34 29.06 38.77	(56) — 1 2	133 — 3 (9)	\$ 0.91 0.68 29.95 35.32	\$	0.96 0.68 29.06 38.77	(5) — 3 (9)
Common Shares Outstanding: Weighted-Average Diluted Shares Outstanding Common Shares Outstanding at Period-end		3,548.3 3,514.0		3,569.8 3,525.3		3,602.0 3,556.2		3,592.0 3,564.1		3,588.6 3,559.0	(1)	(1) (1)	3,559.0 3,514.0		3,589.0 3,559.0	(1) (1)
SELECTED RATIOS: Return on Common Equity ("ROE") (a) Return on Equity-Goodwill ("ROE-GW") (a) (b) Return on Assets ("ROA") (a) (c) Tier 1 Capital Ratio Total Capital Ratio		4% 6 0.34 8.2(d) 11.3(d)		9% 15 0.79 8.6 11.9		6% 11 0.57 8.7 12.2		5% 9 0.50 8.6 12.0		2% 3 0.15 8.6 11.8	(500) bp (900) (45) (40) (60)	200 bp 300 19 (40) (50)	6% 11 0.56		7% 11 0.61	(100) bp — (5)
SELECTED BALANCE SHEET DATA (Period-end) Total Assets Wholesale Loans Consumer Loans Deposits Common Stockholders' Equity	\$	1,171,283 149,588 266,437 534,640 105,246	\$ :	1,178,305 137,401 265,268 531,379 105,001	\$ 1	1,157,248 135,067 267,047 521,456 105,314	\$ 1	1,138,469 132,344 261,357 496,454 104,844	\$	1,153,304 133,011 225,557 511,386 103,439	(1)% 9 — 1 —	2% 12 18 5				
Headcount		168,461		164,381		160,968		162,275		165,608	2	2				
LINE OF BUSINESS EARNINGS Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate (e) Total Operating Earnings Reconciling Items (After-Tax): Merger Costs Litigation Reserve Charge Accounting Policy Conformity Net Income	\$	606 980 542 174 229 283 (486) 2,328 (173) (1,161)	\$	1,325 988 522 243 245 276 (687) 2,912 (90) (558)	\$	660 775 515 254 145 263 (296) <b>2,316</b> (324) (326) <b>1,666</b>	\$	627 822 421 215 96 197 (219) <b>2,159</b> (462) (279) <b>1,418</b>	\$	1,016 938 409 234 103 190 (103) 2,787 (60) (2,294)	(54) (1) 4 (28) (7) 3 29 (20) 92 108 NM (56)	(40) 4 33 (26) 122 49 (372) (16) 188 (49) NM 130	\$ 1,931 1,968 1,064 417 474 559 (1,173) 5,240 (263) (1,719) \$ 3,258	\$	2,367 1,682 745 523 196 419 (118) <b>5,814</b> (60) (2,294)	(18)% 17 43 (20) 142 33 NM (10) 338 (25) NM (6)
Net income	Þ	994	Ф	2,204	Þ	1,000	Þ	1,410	J	433	(30)	130	<del>φ 3,238</del>	<b>a</b>	3,400	(0)

Based on annualized amounts.

Net income applicable to common stock divided by Total average common equity (net of goodwill). The Firm uses return on equity less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm utilizes this measure to facilitate operating comparisons to other competitors. Represents Net income divided by Total average assets.

Estimated.
Includes Private Equity, Treasury, and corporate staff and other centrally managed expenses.

## JPMORGAN CHASE & CO. STATEMENTS OF INCOME — REPORTED BASIS (in millions, except per share, ratio and headcount data)



	2OTR	10TR	4QTR	3QTR	PRO FORMA COMBINED 2QTR	2QTR 2 Chang		Year-ti	PRO FORMA COMBINED o-date	YTD 2005 Change
	2005	2005	2004	2004	2004	1QTR 2005	2QTR 2004	2005	2004	2004
REVENUE Investment Banking Fees Trading Revenue (a) Lending & Deposit Related Fees Asset Management, Administration and	\$ 961 387 851	\$ 993 1,859 820	\$ 1,073 611 903	\$ 879 408 943	\$ 939 968 957	(3)% (79) 4	2% (60) (11)	1,954 2,246 1,671	1,683 2,745 1,898	16% (18) (12)
Commissions Securities / Private Equity Gains (Losses) Mortgage Fees and Related Income Credit Card Income Other Income Noninterest Revenue	2,541 407 336 1,763 496 <b>7,742</b>	2,498 (45) 362 1,734 201 8,422	2,330 569 85 1,822 228 <b>7,621</b>	2,185 413 233 1,782 210 <b>7,053</b>	2,302 403 316 1,686 434 <b>8,005</b>	2 NM (7) 2 147 (8)	10 1 6 5 14 (3)	5,039 362 698 3,497 697 <b>16,164</b>	4,662 990 509 3,242 772 <b>16,501</b>	8 (63) 37 8 (10) (2)
Interest Income Interest Expense Net Interest Income	10,949 5,948 <b>5,001</b>	10,632 5,407 <b>5,225</b>	9,862 4,533 <b>5,329</b>	9,493 4,041 <b>5,452</b>	8,736 3,462 <b>5,274</b>	3 10 (4)	25 72 (5)	21,581 11,355 10,226	17,590 7,005 <b>10,585</b>	23 62 (3)
TOTAL NET REVENUE	12,743	13,647	12,950	12,505	13,279	(7)	(4)	26,390	27,086	(3)
Provision for Credit Losses	587	427	1,157	1,169	248	37	137	1,014	401	153
NONINTEREST EXPENSE Compensation Expense Occupancy Expense Technology and Communications Expense Professional & Outside Services Marketing Other Expense Amortization of Intangibles	4,266 580 896 1,130 537 954 385	4,702 525 920 1,074 483 805 383	4,211 609 1,051 1,191 428 981 392	4,050 604 1,046 1,103 506 920 396	4,227 596 960 1,106 521 1,037 392	(9) 10 (3) 5 11 19	1 (3) (7) 2 3 (8) (2)	8,968 1,105 1,816 2,204 1,020 1,759 768	8,794 1,190 1,949 2,303 1,010 1,922 783	2 (7) (7) (4) 1 (8) (2)
Total Noninterest Expense before Merger Costs and Litigation Reserve Charge Merger Costs Litigation Reserve Charge TOTAL NONINTEREST EXPENSE	8,748 279 1,872 <b>10,899</b>	8,892 145 900 <b>9,937</b>	8,863 523 —— 9,386	8,625 752 — 9,377	8,839 90 3,700 12,629	(2) 92 108	(1) 210 (49) (14)	17,640 424 2,772 <b>20,836</b>	17,951 90 3,700 <b>21,741</b>	(2) 371 (25) (4)
Income before Income Tax Expense Income Tax Expense (Benefit) NET INCOME NET INCOME APPLICABLE TO COMMON STOCK	1,257 263 <b>\$ 994</b> <b>\$ 991</b>	3,283 1,019 \$ 2,264 \$ 2,259	2,407 741 <b>\$ 1,666</b> <b>\$ 1,653</b>	1,959 541 <b>\$ 1,418</b> <b>\$ 1,405</b>	\$ 402 (31) \$ 433 \$ 420	(62) (74) (56)	213 NM 130	4,540 1,282 \$ 3,258 \$ 3,250	4,944 1,484 <b>5</b> 3,460 <b>6</b> 3,434	(8) (14) (6) (5)
NET INCOME PER COMMON SHARE Basic Earnings per Share Diluted Earnings per Share	\$ 0.28 0.28	\$ 0.64 0.63	\$ 0.47 0.46	\$ 0.40 0.39	\$ 0.12 0.12	(56) (56)	133 133	\$ 0.93 \$ 0.91	\$ 0.98 0.96	(5) (5)
Weighted-Average Basic Shares Outstanding Weighted-Average Diluted Shares	3,493.0	3,517.5	3,514.7	3,513.5	3,509.4	(1)	-	3,505.2	3,506.6	_
Outstanding  FINANCIAL RATIOS  ROE  ROE-GW  ROA  Effective Income Tax Rate  Overhead Ratio	3,548.3 4% 6 0.34 21 86	3,569.8 9% 15 0.79 31 73	3,602.0 6% 11 0.57 31 72	3,592.0 5% 9 0.50 28 75	3,588.6 2% 3 0.15 8 95	(1) (500) bp (900) (45) (1,000) 1,300	200bp 300 19 1,300 (900)	3,559.0 6% 11 0.56 28 79	3,589.0  7% 11 0.61 30 80	(1) (100) bp — (5) (200) (100) 2%
Headcount	168,461	164,381	160,968	162,275	165,608	2%	2%	168,461	165,608	2%

<sup>(</sup>a) Trading NII is not included in Trading revenue. See page 10 for additional details.

#### JPMORGAN CHASE & CO. CONSOLIDATED BALANCE SHEETS (in millions)

										O FORMA OMBINED	Jun 30, 2 Chang	
		Jun 30 2005	]	Mar 31 2005		Dec 31 2004		Sep 30 2004		Jun 30 2004	Mar 31 2005	Jun 30 2004
ASSETS				<u> </u>					· · · · ·			
Cash and Due from Banks	\$	35,092	\$	37,593	\$	35,168	\$	30,815	\$	38,193	(7)%	(8)%
Deposits with Banks		9,080		14,331		21,680		33,082		46,445	(37)	(80)
Federal Funds Sold and Securities Purchased under Resale		400 =0=		400 ==4		404.054		00.004		440.000	40	4.5
Agreements		130,785		132,751		101,354		96,031		112,236	(1)	17
Securities Borrowed		58,457		53,174		47,428		50,546		45,725	10	28
Trading Assets:  Debt and Equity Instruments		235,803		230,725		222,832		214,852		190,772	2	24
Derivative Receivables		55,015		60.388		65,982		57,795		55,086	(9)	24
Securities		58,573		75,251		94.512		92.816		135,427	(22)	(57)
Interests in Purchased Receivables		27,887		28,484		31,722		30,479		30,184	(2)	(8)
Loans (Net of Allowance for Loan Losses)		409,231		395,734		394,794		386,208		351,478	3	16
Private Equity Investments		6,488		7,333		7,735		8,547		9,149	(12)	(29)
Accrued Interest and Accounts Receivable		24,245		21,098		21,409		19,876		21,712	15	12
Premises and Equipment		9,354		9,344		9,145		8,880		8,992	_	4
Goodwill		43,537		43,440		43,203		42,947		43,016	_	1
Other Intangible Assets:												
Mortgage Servicing Rights		5,026		5,663		5,080		5,168		5,797	(11)	(13)
Purchased Credit Card Relationships		3,528		3,703		3,878		4,055		4,527	(5)	(22)
All Other Intangibles		5,319		5,514		5,726		5,945		5,873	(4)	(9)
Other Assets	_	53,863	_	53,779	_	45,600		50,427		48,692	_	11
TOTAL ASSETS	\$	1,171,283	\$	1,178,305	\$ 1	1,157,248	\$	1,138,469	\$	1,153,304	(1)	2
LIABILITIES												
Deposits:												
U.S. Offices:		400.00=	_	400 500		400 000	_	400.054		400 = 40		
Noninterest-Bearing	\$	138,025	\$	130,533	\$	129,257	\$	122,054	\$	130,740	6	6
Interest-Bearing Non-U.S. Offices:		263,952		271,592		261,673		254,611		248,499	(3)	6
Noninterest-Bearing		7,289		6,669		6,931		7,259		7,867	9	(7)
Interest-Bearing Interest-Bearing		125,374		122,585		123,595		112,530		124,280	2	1
Total Deposits		534,640		531,379		521,456		496,454		511,386	1	5
Federal Funds Purchased and Securities Sold under Repurchase		334,040		331,379		321,430		490,454		311,300	1	5
Agreements		137,350		137,062		127,787		167,313		159,875	_	(14)
Commercial Paper		12,842		13,063		12,605		10,307		15,370	(2)	(16)
Other Borrowed Funds		12,716		10,124		9,039		9,454		11,920	26	7
Trading Liabilities:		12,710		10,12		5,055		5, .5 .		11,020		,
Debt and Equity Instruments		83,011		96,090		87,942		78,767		82,625	(14)	_
Derivative Payables		51,269		57,626		63,265		52,307		46,620	(11)	10
Accounts Payable, Accrued Expenses and Other Liabilities											` ′	
(including the Allowance for Lending-Related Commitments)		77,064		72,183		75,722		68,675		75,449	7	2
Beneficial Interests Issued by Consolidated VIEs		43,826		44,827		48,061		45,840		44,873	(2)	(2)
Long-Term Debt		101,182		99,329		95,422		91,754		90,693	2	12
Junior Subordinated Deferrable Interest Debentures Held by Trusts		44.000		44.000		10.000				4004		4.0
that Issued Guaranteed Capital Debt Securities	_	11,998	_	11,282	_	10,296		11,745	_	10,045	6	19
TOTAL LIABILITIES		1,065,898		1,072,965	1	1,051,595		1,032,616		1,048,856	(1)	2
STOCKHOLDERS' EQUITY												
Preferred Stock		139		339		339		1,009		1,009	(59)	(86)
Common Stock		3,604		3,598		3,585		3,576		3,560		1
Capital Surplus		73,911		73,394		72,801		72,183		71,469	1	3
Retained Earnings		31,032		31,253		30,209		29,779		29,596	(1)	5
Accumulated Other Comprehensive Income (Loss)		(61) (3,240)		(623)		(208)		(242)		(911)	90	93 NM
Treasury Stock, at Cost			_	(2,621)		(1,073)	_	(452)		(275)	(24)	
TOTAL STOCKHOLDERS' EQUITY	_	105,385	_	105,340	_	105,653	_	105,853	_	104,448		1
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$</u>	1,171,283	\$	1,178,305	<b>\$</b> 1	1,157,248	\$	1,138,469	\$	1,153,304	(1)	2
											<u> </u>	

#### JPMORGAN CHASE & CO. CONDENSED AVERAGE BALANCE SHEETS AND ANNUALIZED YIELDS

(in millions, except rates)

	2QTR	1QTR	4QTR	3QTR	CO	O FORMA MBINED 2QTR	2QTR 2005 Change			PRO FORMA COMBINED r-to-date	YTD 2005 Change
AVERAGE BALANCES	2005	2005	2004	2004		2004	1QTR 2005 2Q	TR 2004	2005	2004	2004
ASSETS Deposits with Banks Federal Funds Sold and	\$ 18,646	\$ 15,232	\$ 31,799	\$ 34,166	\$	30,480	22%	(39)%	\$ 16,948	\$ 27,766	(39)%
Securities Purchased under Resale Agreements Securities Borrowed	139,864 60,207	121,189 52,449	104,038 47,663	102,042 47,087		93,955 55,778	15 15	49 8	130,580 56,349	91,891 53,803	42 5
Trading Assets — Debt Instruments	193,660	187,669	186,013	170,663		159,783	3	21	190,681	168,180	13
Securities Interests in Purchased Receivables	67,705 28,082	93,438 29,277	92,294 30,491	94,720 28,917		143,860 28,982	(28) (4)	(53)	80,500 28,676	144,845 31,332	(44) (8)
Loans	404,318	398,494	400,841	390,753		359,871	1	(3) 12	401,422	355,530	13
Total Interest-Earning Assets Trading Assets — Equity Instruments	912,482 43,935	897,748 43,717	893,139 35,803	868,348 30,275		872,709 38,934	2	5 13	905,156 43,827	873,347 29,468	4 49
All Other Noninterest-Earning Assets	219,616	221,353	225,946			232,608	(1)		220,479	231,885	
TOTAL ASSETS	\$ 1,176,033	\$ 1,162,818	\$ 1,154,888	\$ 1,117,335	\$	1,144,251	1	(6) 3	\$ 1,169,462	\$ 1,134,700	(5) 3
LIABILITIES Interest-Bearing Deposits Federal Funds Purchased and Securities Sold under	\$ 394,455	\$ 388,355	\$ 377,368	\$ 365,104	\$	376,087	2	5	\$ 391,422	\$ 366,806	7
Repurchase Agreements Commercial Paper Other Borrowings (a)	158,268 12,496 98,936	151,335 12,665 98,259	158,633 10,885 89,674	163,206 12,497 84,387		166,544 14,625 84,757	5 (1) 1	(5) (15) 17	154,821 12,580 98,600	164,414 14,200 86,712	(6) (11) 14
Beneficial Interests Issued by Consolidated VIEs Long-Term Debt	43,743 111,858	45,294 108,004	46,366 104,599	43,308 101,061		44,516 99,570	(3) 4	(2) 12	44,514 109,941	46,271 99,098	(4) 11
Total Interest-Bearing Liabilities	819,756	803,912	787,525	769,563		786,099	2	4	811,878	777,501	4
Noninterest-Bearing Liabilities TOTAL LIABILITIES	250,792 1,070,548	253,222 1,057,134	261,487 1,049,012	242,394 <b>1,011,957</b>	-	251,917 <b>1,038,016</b>	(1) 1		252,000 1,063,878	251,409 <b>1,028,910</b>	3
Preferred Stock Common Stockholders' Equity	216 105,269	339 105,345	1,002 104,874	1,009 104,369		1,009 105,226	(36)	(79)	277 105,307	1,009 104,781	(73) 1
TOTAL STOCKHOLDERS'											1
EQUITY TOTAL LIABILITIES,	105,485	105,684	105,876	105,378	-	106,235	_	(1)	105,584	105,790	_
PREFERRED STOCK AND STOCKHOLDERS' EQUITY	\$ 1,176,033	\$ 1,162,818	\$ 1,154,888	\$ 1,117,335	\$	1,144,251	1	3	\$ 1,169,462	\$ 1,134,700	3
AVERAGE RATES											
INTEREST-EARNING ASSETS Deposits with Banks Federal Funds Sold and	4.08%	4.11%	2.60%	1.53%		1.72%	(3) bp	236bp	4.09%	1.73%	236bp
Securities Purchased under Resale Agreements	2.70	2.43	2.03	1.85		1.43	27	127	2.58	1.43	115
Securities Borrowed Trading Assets — Debt	2.08	1.71	1.34	1.01		0.67	37	141	1.91	0.73	118
Instruments Securities	5.06 3.77	4.89 4.93	4.44 4.43	4.64 4.42		4.36 4.73	17 (116)	70 (96)	4.98 4.44	4.33 4.56	65 (12)
Interests in Purchased Receivables Loans	3.08 6.24	2.58 6.11	2.11 5.66	1.63 5.67		1.26 5.18	50 13	182 106	2.83 6.18	1.24 5.28	159 90
Total Interest-Earning Assets INTEREST-BEARING	4.85	4.83	4.40	4.33		4.00	2	85	4.84	4.04	80
LIABILITIES Interest-Bearing Deposits Federal Funds Purchased and Securities Sold under	2.39	2.09	1.76	1.44		1.29	30	110	2.24	1.33	91
Repurchase Agreements Commercial Paper	2.69 2.42	2.48 2.00	1.96 1.65	1.53 1.08		1.18 0.77	21 42	151 165	2.59 2.21	1.21 0.75	138 146
Other Borrowings (a) Beneficial Interests Issued by	4.56	5.06	4.13	5.16		4.45	(50)	11	4.81	4.47	34
Consolidated VIEs Long-Term Debt	2.92 3.64	2.44 3.47	1.97 3.31	1.58 3.10		1.46 2.56	48 17	146 108	2.68 3.56	1.36 2.64	132 92
Total Interest-Bearing Liabilities	2.91	2.73	2.29	2.09		1.77	18	114	2.82	1.81	101
INTEREST RATE SPREAD	1.94%	2.10%	2.11%	2.24%		2.23%	(16)	(29)	2.02%	2.23%	(21)
NET YIELD ON INTEREST- EARNING ASSETS	2.24%	2.39%	2.38%	2.48%		2.42%	(15)	(18)	2.31%	2.42%	(11)
NET YIELD ON INTEREST- EARNING ASSETS ADJUSTED FOR SECURITIZATIONS	2.76%	2.95%	2.95%	3.05%		3.15%	(19)	(39)	2.85%	3.13%	(28)
								` ′			` ′

<sup>(</sup>a) Includes securities sold but not yet purchased.



## **OPERATING BASIS**

In addition to analyzing the Firm's results on a reported basis, management reviews the Firm's and the lines of business' results on an "operating basis," which is a non-GAAP financial measure. The definition of operating basis starts with the reported U.S. GAAP results. In the case of the IB, noninterest revenue on an operating basis includes, in Trading revenue, Net interest income related to trading activities. Trading activities generate revenues, which are recorded for U.S. GAAP purposes in two line items on the income statement: Trading revenue, which includes the mark-to-market gains or losses on trading positions; and Net interest income, which includes the interest income or expense related to those positions. Combining both the Trading revenue and related Net interest income enables management to evaluate IB's trading activities, by considering all revenue related to these activities, and facilitates operating comparisons to other competitors.

In the case of Card Services, operating, or managed, basis excludes the impact of credit card securitizations on total net revenue, the Provision for credit losses, net charge-offs and loan receivables. JPMorgan Chase uses the concept of "managed receivables" to evaluate the credit performance and overall financial performance of the underlying credit card loans, both sold and not sold: as the same borrower is continuing to use the credit card for ongoing charges, a borrower's credit performance will affect both the loan receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed loan receivables, JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in order to disclose the credit performance (such as net charge-off rates) of the entire managed credit card portfolio.

Operating basis also excludes merger costs, significant litigation reserve charges, and accounting policy conformity adjustments, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends) and do not provide meaningful comparisons with other periods.

Finally, commencing with the first quarter of 2005, Operating revenue (Noninterest Revenue and Net interest income) for each of the segments and the Firm is presented on a tax-equivalent basis. Accordingly, revenue from tax-exempt securities and investments that receive tax credits are presented in the operating results on a basis comparable to taxable securities and investments. This allows management to assess the comparability of revenues arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within Income tax expense. The Corporate sector's and the Firm's operating revenue and income tax expense for the periods prior to the first quarter of 2005 have been restated to be similarly presented on a tax-equivalent basis. This restatement had no impact on the Corporate sector's or the Firm's operating results.

# JPMORGAN CHASE & CO. RECONCILIATION FROM REPORTED TO OPERATING BASIS SUMMARY (in millions)

JPMorgan Chase prepares its Consolidated financial statements using accounting principles generally accepted in the United States of America ("U.S. GAAP"), which is referred to as "reported basis." This presentation provides the reader with an understanding of the Firm's results that can be consistently tracked from year to year and enables comparisons to the Firm's performance with other companies' U.S. GAAP financial statements. In addition to analyzing the Firm's results on a reported basis, management reviews line-of-business results on an "operating basis," which is a non-GAAP financial measure. The financial information that is presented on the following pages is presented on an operating basis; for additional information, see the previous page for a more detailed definition of operating basis and the Appendix.

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	COM 20	FORMA IBINED QTR 0004	2QTR 2005 Change 1QTR 2005 2Q	TR 2004	Yea 2005	PRO FORMA COMBINED or-to-date 2004	YTD 2005 Change 2004
TOTAL NET REVENUE Total Net Revenue — Reported Impact of:	\$ 12,743	\$ 13,647	\$ 12,950	\$ 12,505	\$	13,279	(7)%	(4)%	\$ 26,390	\$ 27,086	(3)%
Credit Card Securitizations Accounting Policy Conformity Adjustments Tax Equivalent Adjustments	930 — 227	917 — 176	1,011 — 188	928 118 28		1,358 — 139	1 NM 29	(32) NM 63	1,847 — 403	2,682 — 	(31) NM 53
Total Net Revenue — Operating	\$ 13,900	\$ 14,740	\$ 14,149	\$ 13,579	\$	14,776	(6)	(6)	\$ 28,640	\$ 30,032	(5)
PROVISION FOR CREDIT LOSSES Provision for Credit Losses — Reported Impact of:	\$ 587	\$ 427	\$ 1,157	\$ 1,169	\$	248	37	137	\$ 1,014	\$ 401	153
Credit Card Securitizations Accounting Policy Conformity Adjustments	930	917 —	1,011 (525)	928 (333)		1,358	1 NM	(32) NM	1,847 —	2,682	(31) NM
Provision for Credit Losses — Operating	\$ 1,517	\$ 1,344	\$ 1,643	\$ 1,764	\$	1,606	13	(6)	\$ 2,861	\$ 3,083	(7)
TOTAL NONINTEREST EXPENSE Total Noninterest Expense — Reported Impact of:	\$ 10,899	\$ 9,937	\$ 9,386	\$ 9,377	\$	12,629	10	(14)	\$ 20,836	\$ 21,741	(4)
Merger Costs Litigation Reserve Charges Total Noninterest Expense — Operating	(279) (1,872) \$ 8,748	(145) (900) \$ 8,892	(523) — \$ 8,863	(752) — \$ 8,625	\$	(90) (3,700) 8,839	(92) (108) (2)	(210) 49 (1)	(424) (2,772) \$ 17,640	(90) (3,700) \$ 17,951	(371) 25 (2)
INCOME TAX EXPENSE		<u> </u>				(74)	<b></b>				4.0
Income Tax Expense (Benefits) — Reported Impact of:	\$ 263	\$ 1,019	\$ 741	\$ 541	\$	(31)	(74)	NM	\$ 1,282	\$ 1,484	(14)
Merger Costs Litigation Reserve Charges Accounting Policy Conformity Adjustments	106 711 —	55 342 —	199 — 199	290 — 172		30 1,406 —	93 108 NM	253 (49) NM	161 1,053	30 1,406	437 (25) NM
Tax Equivalent Adjustments Income Tax Expense — Operating	\$ 1,307	176 \$ 1,592	188 \$ 1,327	\$ 1,031	\$	139 1,544	29 (18)	63 (15)	\$ 2,899	\$ 3,184	53 (9)
NET INCOME Net Income — Reported Impact of:	\$ 994	\$ 2,264	\$ 1,666	\$ 1,418	\$	433	(56)	130	\$ 3,258	\$ 3,460	(6)
Merger Costs Litigation Reserve Charges Accounting Policy Conformity Adjustments	173 1,161 —	90 558 —	324 — 326	462 — 279		60 2,294 —	92 108 NM	188 (49) NM	263 1,719 —	60 2,294 —	338 (25) NM
Net Income — Operating	\$ 2,328	\$ 2,912	\$ 2,316	\$ 2,159	\$	2,787	(20)	(16)	\$ 5,240	\$ 5,814	(10)

## JPMORGAN CHASE & CO. STATEMENTS OF INCOME — OPERATING BASIS (in millions, except per share and ratio data)

	2QTR	1QTR	4QTR	3QTR	PRO FORMA COMBINED 2QTR	2QTR 200 Change			PRO FORMA COMBINED ar-to-date	YTD 2005 Change
REVENUE Investment Banking Fees Trading-Related Revenue (Including Trading NII) Lending & Deposit Related Fees Asset Management, Administration and Commissions Securities / Private Equity Gains (Losses) Mortgage Fees and Related Income Credit Card Income Other Income	\$ 961 585 851 2,541 407 336 1,035 639	\$ 993 2,187 820 2,498 (45) 362 919 316	\$ 1,073 1,122 903 2,330 569 85 1,036 407	\$ 879 832 943 2,185 413 233 934 389	\$ 939 1,407 957 2,302 403 316 975 559	1QTR 2005   2   (3)% (73)   4   2   NM (7)   13   102	2% (58) (11) 10 1 6 6 14	\$ 1,954 2,772 1,671 5,039 362 698 1,954 955	\$ 1,683 3,760 1,898 4,662 990 509 1,782 1,018	2004 16% (26) (12) 8 (63) 37 10 (6)
Noninterest Revenue	7,355	8,050	7,525	6,808	7,858	(9)	(6)	15,405	16,302	(6)
Interest Income Interest Expense Net Interest Income	13,054 6,509 <b>6,545</b>	12,592 5,902 <b>6,690</b>	11,233 4,609 <b>6,624</b>	11,000 4,229 <b>6,771</b>	10,530 3,612 <b>6,918</b>	4 10 (2)	24 80 (5)	25,646 12,411 13,235	21,039 7,309 <b>13,730</b>	22 70 (4)
TOTAL NET REVENUE	13,900	14,740	14,149	13,579	14,776	(6)	(6)	28,640	30,032	(5)
Managed Provision for Credit Losses	1,517	1,344	1,643	1,764	1,606	13	(6)	2,861	3,083	(7)
NONINTEREST EXPENSE Compensation Expense Occupancy Expense Technology and Communications Expense Professional & Outside Services Marketing Other Expense Amortization of Intangibles TOTAL NONINTEREST EXPENSE  Operating Earnings before Income Tax Expense	4,266 580 896 1,130 537 954 385 <b>8,748</b>	4,702 525 920 1,074 483 805 383 8,892	4,211 609 1,051 1,191 428 981 392 8,863	4,050 604 1,046 1,103 506 920 396 <b>8,625</b>	4,227 596 960 1,106 521 1,037 392 <b>8,839</b>	(9) 10 (3) 5 11 19 1 (2)	1 (3) (7) 2 3 (8) (2) (1)	8,968 1,105 1,816 2,204 1,020 1,759 768 17,640	8,794 1,190 1,949 2,303 1,010 1,922 783 17,951	2 (7) (7) (4) 1 (8) (2) (2)
Income Tax Expense OPERATING EARNINGS	1,307 \$ 2,328	1,592 \$ 2,912	1,327 <b>\$ 2,316</b>	1,031 <b>\$ 2,159</b>	1,544 \$ 2,787	(18) (18) (20)	(15) (15) (16)	2,899 <b>\$ 5,240</b>	3,184 \$ 5,814	(10) (9) (10)
Operating Earnings Per Common Share Diluted EPS	\$ 0.66	\$ 0.81	\$ 0.64	\$ 0.60	\$ 0.77	(19)	(14)	\$ 1.47	\$ 1.61	(9)
Operating Financial Ratios ROE ROE-GW ROA Effective Income Tax Rate Overhead Ratio	9% 15 0.75 36 63	11% 19 0.96 35 60	9% 15 0.75 36 63	8% 14 0.72 32 64	11% 18 0.92 36 60	(200) bp (400) (21) 100 300	(200) bp (300) (17) — 300	10% 17 0.85 36 62	11% 19 0.97 35 60	(100) bp (200) (12) 100 200
RECONCILIATION OF OPERATING EARNINGS PER SHARE TO NET INCOME PER SHARE — DILUTED Operating Earnings Reconciling Items (Net of Taxes):	\$ 0.66	\$ 0.81	\$ 0.64	\$ 0.60	\$ 0.77	(19)%	(14)%	\$ 1.47	\$ 1.61	(9)%
Merger Costs Litigation Reserve Charge Accounting Policy Conformity  Net Income	(0.05) (0.33) — \$ 0.28	(0.03) (0.15) — \$ 0.63	(0.09)  (0.09) \$ 0.46	(0.13) — (0.08) \$ 0.39	(0.02) (0.63) — \$ 0.12	(67) (120) NM (56)	(150) 48 NM 133	(0.08) (0.48) — \$ 0.91	(0.02) (0.63) — \$ 0.96	(300) 24 NM (5)

#### JPMORGAN CHASE & CO. LINE OF BUSINESS FINANCIAL HIGHLIGHTS — OPERATING BASIS

JPMorganChase 🗘

(in millions, except ratio data)

					PRO FORMA COMBINED	2QTR 2	005		PRO FORMA COMBINED	YTD 2005
	2QTR	1QTR	4QTR	3QTR	2QTR	Chang		Year	r-to-date	Change
	2005	2005	2004	2004	2004	1QTR 2005	2QTR 2004	2005	2004	2004
REVENUE Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate TOTAL NET REVENUE	\$ 2,750 3,799 3,886 900 1,588 1,343 (366) \$ 13,900	\$ 4,180 3,847 3,779 850 1,482 1,361 (759) \$ 14,740	\$ 3,201 3,545 3,830 885 1,413 1,310 (35) \$ 14,149	\$ 2,701 3,800 3,771 833 1,339 1,193 (58) \$ 13,579	\$ 3,397 3,947 3,776 866 1,185 237 \$ 14,776	(34) % (1) 3 6 7 (1) 52 (6)	(19) % (4) 3 4 16 13 NM (6)	\$ 6,930 7,646 7,665 1,750 3,070 2,704 (1,125) \$ 28,640	\$ 7,604 7,731 7,400 1,699 2,648 2,398 552 \$ 30,032	(9) % (1) 4 3 16 13 NM (5)
OPERATING EARNINGS Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate TOTAL OPERATING EARNINGS	\$ 606 980 542 174 229 283 (486) \$ 2,328	\$ 1,325 988 522 243 245 276 (687) \$ 2,912	\$ 660 775 515 254 145 263 (296) \$ 2,316	\$ 627 822 421 215 96 197 (219) \$ 2,159	\$ 1,016 938 409 234 103 190 (103) \$ 2,787	(54) (1) 4 (28) (7) 3 29	(40) 4 33 (26) 122 49 (372) (16)	\$ 1,931 1,968 1,064 417 474 559 (1,173) \$ 5,240	\$ 2,367 1,682 745 523 196 419 (118) \$ 5,814	(18) 17 43 (20) 142 33 NM
AVERAGE EQUITY (a) Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate (b) TOTAL AVERAGE EQUITY	\$ 20,000 13,250 11,800 3,400 1,900 2,400 52,519 \$ 105,269	\$ 20,000 13,100 11,800 3,400 1,900 2,400 52,745 \$ 105,345	\$ 20,000 13,050 11,800 3,400 1,900 2,400 52,324 \$ 104,874	\$ 20,000 13,050 11,800 3,400 1,900 2,400 51,819 <b>\$ 104,369</b>	\$ 20,000 13,050 11,800 3,400 1,900 2,400 52,676 \$ 105,226			\$ 20,000 13,175 11,800 3,400 1,900 2,400 52,632 <b>\$ 105,307</b>	\$ 20,000 13,050 11,800 3,400 1,900 2,400 52,231 \$ 104,781	- 1 - - - - 1 1
RETURN ON EQUITY (a) Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management JPMC ROE JPMC ROE-GW	12% 30 18 21 48 47 9	27% 31 18 29 52 47 11 19	13% 24 17 30 30 44 9	12% 25 14 25 20 33 8 14	20% 29 14 28 22 32 11 18	(1,500) bp (100) ———————————————————————————————————	(800) bp 100 400 (700) 2,600 1,500 (200) (300)	19% 30 18 25 50 47 10 17	24% 26 13 31 21 35 11	(500) bp 400 500 (600) 2,900 1,200 (100) (200)

<sup>(</sup>a) As a result of the Merger, new capital allocation methodologies were implemented during the third quarter of 2004. The capital allocated to each line of business considers several factors: stand-alone peer comparables, economic risk measures and regulatory capital requirements. In addition, effective with the third quarter of 2004, goodwill, as well as the associated capital, is only allocated to the Corporate line of business.

<sup>(</sup>b) Effective with the third quarter of 2004, all goodwill is allocated to the Corporate line of business. Prior to the third quarter of 2004, goodwill was allocated to the various lines of business.

#### JPMORGAN CHASE & CO. **INVESTMENT BANK** FINANCIAL HIGHLIGHTS (in millions, except ratio data)

	ютр	1OTD	4OTD	м	PRO FORMA COMBINED	2QTR 2 Chan		Von	PRO FORMA COMBINED r-to-date	YTD 2005 Change
INCOME STATEMENT	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	2QTR 2004	1QTR 2005	2QTR 2004	2005	2004	2004
INCOME STATEMENT REVENUE Investment Banking Fees: Advisory Equity Underwriting Debt Underwriting Total Investment Banking Fees	\$ 359	\$ 263	\$ 250	\$ 273	\$ 269	37%	33%	\$ 622	\$ 416	50%
	104	239	213	170	223	(56)	(53)	343	402	(15)
	502	483	617	468	445	4	13	985	862	14
	<b>965</b>	<b>985</b>	<b>1,080</b>	<b>911</b>	937	(2)	3	1,950	1,680	16
Trading-Related Revenue: Fixed Income and Other Equities Credit Portfolio Total Trading-Related Revenue (a)	940	1,915	1,173	657	1,361	(51)	(31)	2,855	3,301	(14)
	(280)	225	(42)	220	(88)	NM	(218)	(55)	245	NM
	(46)	59	(44)	(35)	55	NM	NM	13	109	(88)
	<b>614</b>	<b>2,199</b>	<b>1,087</b>	<b>842</b>	1,328	(72)	(54)	2,813	3,655	(23)
Lending & Deposit Related Fees Asset Management, Administration and Commissions Other Income Noninterest Revenue Net Interest Income (a) TOTAL NET REVENUE (b)	146	157	176	155	172	(7)	(15)	303	327	(7)
	413	408	346	313	357	1	16	821	762	8
	270	127	178	91	128	113	111	397	233	70
	<b>2,408</b>	<b>3,876</b>	<b>2,867</b>	<b>2,312</b>	<b>2,922</b>	(38)	(18)	<b>6,284</b>	<b>6,657</b>	(6)
	342	304	334	389	475	13	(28)	646	947	(32)
	<b>2,750</b>	<b>4,180</b>	<b>3,201</b>	<b>2,701</b>	<b>3,397</b>	(34)	(19)	<b>6,930</b>	<b>7,604</b>	(9)
Provision for Credit Losses	(343)	(366)	(173)	(151)	(315)	6	(9)	(709)	(618)	(15)
Credit Reimbursement from TSS (c)	38	38	43	43	43	—	(12)	76	86	(12)
NONINTEREST EXPENSE Compensation Expense Noncompensation Expense TOTAL NONINTEREST EXPENSE	1,192	1,616	1,389	992	1,240	(26)	(4)	2,808	2,732	3
	986	909	1,001	932	935	8	5	1,895	1,871	1
	<b>2,178</b>	<b>2,525</b>	<b>2,390</b>	<b>1,924</b>	<b>2,175</b>	(14)	—	<b>4,703</b>	<b>4,603</b>	2
Operating Earnings Before Income Tax Expense	953	2,059	1,027	971	1,580	(54)	(40)	3,012	3,705	(19)
Income Tax Expense (Benefit)	347	734	367	344	564	(53)	(38)	1,081	1,338	(19)
OPERATING EARNINGS	<b>\$ 606</b>	<b>\$ 1,325</b>	<b>\$ 660</b>	<b>\$ 627</b>	<b>\$ 1,016</b>	(54)	(40)	<b>\$ 1,931</b>	<b>\$ 2,367</b>	(18)
FINANCIAL RATIOS ROE ROA Overhead Ratio Compensation Expense as a% of Total Net Revenue	12%	27%	13%	12%	20%	(1,500) bp	(800) bp	19%	24%	(500) bp
	0.41	0.95	0.49	0.50	0.81	(54)	(40)	0.67	0.95	(28)
	79	60	75	71	64	1,900	1,500	68	61	700
	43	39	43	37	37	400	600	41	36	500
REVENUE BY BUSINESS (d) Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	\$ 965 1,418 72 295 <b>\$ 2,750</b>	\$ 985 2,289 556 350 <b>\$ 4,180</b>	\$ 1,080 1,530 243 348 <b>\$ 3,201</b>	\$ 911 1,115 455 220 <b>\$ 2,701</b>	\$ 937 1,815 194 451 <b>\$ 3,397</b>	(2) % (38) (87) (16) (34)	3% (22) (63) (35) (19)	\$ 1,950 3,707 628 645 <b>\$ 6,930</b>	\$ 1,680 4,145 868 911 <b>\$ 7,604</b>	16% (11) (28) (29) (9)
REVENUE BY REGION Americas Europe/Middle East/Africa Asia/Pacific Total Net Revenue	\$ 1,833	\$ 2,224	\$ 1,829	\$ 1,591	\$ 1,936	(18)	(5)	\$ 4,057	\$ 4,312	(6)
	554	1,535	1,013	741	1,042	(64)	(47)	2,089	2,349	(11)
	363	421	359	369	419	(14)	(13)	784	943	(17)
	<b>\$ 2,750</b>	<b>\$ 4,180</b>	<b>\$ 3,201</b>	<b>\$ 2,701</b>	<b>\$ 3,397</b>	(34)	(19)	<b>\$ 6,930</b>	\$ 7,604	(9)

<sup>(</sup>a) Trading revenue, on a reported basis, excludes the impact of net interest income related to the IB's trading activities; this income is recorded in Net interest income. However, in this presentation, to assess the profitability of the IB's trading business, the Firm combines these revenues for segment reporting. The amount reclassified from Net interest income to Trading revenue was \$207 million, \$324 million, \$511 million, \$430 million and \$427 million, during the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004 and \$531 million and \$1.0 billion year-to-date June 30, 2005 and 2004 respectively.

Total net revenue includes tax-equivalent adjustments, primarily due to tax-exempt income from municipal bonds and income tax credits related to affordable housing investments, of \$206 million, \$155 million, \$167 million, \$9 million and \$115 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. The year-to-date tax equivalent adjustments were \$361 million and \$215 million for 2005 and 2004, respectively. TSS is charged a credit reimbursement related to certain exposures managed within the IB credit portfolio on behalf of clients shared with TSS. See account details of Fixed Income Markets, Equities Markets and Credit Portfolio in the Composition of Revenues tables on page 12.

#### JPMORGAN CHASE & CO. INVESTMENT BANK FINANCIAL HIGHLIGHTS, CONTINUED (in millions, except headcount and rankings data)

	_				4QTR 3QTR			PRO FORMA COMBINED	2QTR			V	C	O FORMA OMBINED	YTD 2005		
	2	2QTR 2005		QTR 2005		1QTR 2004		2004		2QTR 2004	1QTR 2005	2QTR 2004	-	2005	r-to-da	2004	Change 2004
SELECTED BALANCE SHEETS  DATA (Average)									_				_				
Total Assets Trading Assets — Debt and Equity		592,383		566,778		533,898		496,347	\$	,	5%	18%		579,651	\$	499,963	16%
Instruments Trading Assets — Derivative		232,980		225,367		219,466		197,150		192,940	3	21	2	229,194		189,809	21
Receivables Loans:		56,436		63,574		65,417		60,465		56,151	(11)	1		59,985		58,907	2
Credit Portfolio Other Loans (a)	_	30,435 20,967		29,236 18,232		31,289 16,385		31,129 14,650	_	33,876 15,092	4 15	(10) 39	_	29,838 19,608		35,132 14,011	(15) 40
Total Loans (b) Adjusted Assets (c) Equity (d)		51,402 453,895 20,000		47,468 445,840 20,000		47,674 432,085 20,000	4	45,779 401,010 20,000		48,968 398,643 20,000	8 2 —	5 14 —	4	49,446 449,845 20,000		49,143 398,058 20,000	1 13 —
Headcount		19,269		17,993		17,478		17,420		17,795	7	8		19,269		17,795	8
CREDIT DATA AND QUALITY STATISTICS																	
Net Charge-offs (Recoveries) Nonperforming Assets	\$	(47)	\$	(5)	\$	14	\$	(16)	\$	3	NM	NM	\$	(52)	\$	27	NM
<ul><li>— Nonperforming Loans (e)</li><li>— Other Nonperforming Assets</li></ul>		711 235		814 242		954 242		1,075 246		1,345 339	(13) (3)	(47) (31)		711 235		1,345 339	(47) (31)
Allowance for Loan Losses Allowance for Lending Related		971		1,191		1,547		1,841		1,382	(18)	(30)		971		1,382	(30)
Commitments Net Charge-off (Recovery) Rate (b) Allowance for Loan Losses to		225 (0.56) %		296 (0.05) %		305 0.14%		358 (0.17) %		447 0.03%	(24) (51) b	(50) p (59) bp		225 (0.29) %		447 0.12%	(50) (41) bp
Average Loans (b) Allowance for Loan Losses to		2.90		3.03		3.87		4.78		3.16	(13)	(26)		2.67		3.17	(50)
Nonperforming Loans (e) Nonperforming Loans to Average Loans		137 1.38		147 1.71		163 2.00		172 2.35		103 2.75	(1,000) (33)	3,400 (137)		137 1.44		103 2.74	3,400 (130)
MARKET RISK — AVERAGE TRADING AND CREDIT PORTFOLIO VAR (f) (g) Trading Activities:																	
Fixed Income (f) Foreign Exchange	\$	82 21	\$	57 23	\$	68 18	\$	80 13		NA NA	44% (9)	NM NM	\$	70 22		NA NA	NM NM
Equities Commodities and Other Diversification		45 15 (61)		18 10 (43)		20 9 (42)		25 10 (43)		NA NA NA	150 50 (42)	NM NM NM		32 12 (52)		NA NA NA	NM NM NM
<b>Total Trading VAR</b> Credit Portfolio VAR (g) Diversification		102 13 (13)		65 13 (8)		73 13 (7)		85 13 (9)		NA NA NA	57 — (63)	NM NM NM		84 13 (11)		NA NA NA	NM NM NM
Total Trading and Credit Portfolio VAR	\$	102	\$	70	\$	79	\$	89	_	NA	46	NM	\$	86		NA	NM
	<u> </u>		<u> </u>		<u> </u>		<u> </u>		-			=	ı —		_		

	YTD 2005	Full Year 2004
MARKET SHARES AND		
RANKINGS (h)		
Global Debt, Equity and Equity-		
Related	6% / #5	7% / #3
Global Syndicated Loans	17% / #1	19% / #1
Global Long-Term Debt	6% / #4	7% / #2
Global Equity and Equity-Related	9% / #4	6% / #6
Global Announced M&A	22% / #3	25% / #2
U.S. Debt, Equity and Equity-Related	7% / #4	8% / #5
U.S. Syndicated Loans	31% /#1	32% / #1
U.S. Long-Term Debt	10% / #2	12% / #2
U.S. Equity and Equity-Related	8% / #5	8% / #6
U.S. Announced M&A	18% / #6	32% / #1

- (a) Other Loans consists of loans not directly managed by the Credit Portfolio Group and include (i) warehouse loans held as part of the IB's mortgage-backed, asset-backed and other securitization businesses; (ii) loans held for principal investment purposes and (iii) certain other extension of loans that are directly managed outside of the Credit Portfolio Group.
- Loans include loans held-for-sale of \$17,871 million, \$8,154 million, \$7,684 million, \$7,281 million and \$5,259 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. The year-to-date average loans held for sale were \$13,039 million and \$5,501 million for 2005 and 2004, respectively. These amounts are not included in the allowance coverage ratios and net charge-off rates.
- Adjusted assets, a non-GAAP financial measure, equals total assets minus (i) securities purchased under resale agreements and securities borrowed less securities sold, not yet purchased; (ii) assets of variable interest entities (VIEs) consolidated under FIN 46R; (iii) cash and securities segregated and on deposit for regulatory and other purposes; and (iv) goodwill and intangibles. The amount of adjusted assets is presented to assist the reader in comparing the IB's asset and capital levels to other investment banks in the securities industry. Asset-to-equity leverage ratios are commonly used as one measure to assess a company's capital adequacy. The IB believes an adjusted asset amount, which excludes certain assets considered to have a low-risk profile, provides a more meaningful measure of balance sheet leverage in the securities industry. (d) Equity includes \$15.1 billion of economic risk capital assigned to the IB for the quarter ended June 30, 2005.
- Nonperforming loans include loans held-for-sale of \$2 million, \$2 million, \$4 million and \$2 million at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.
- Includes all mark-to-market trading activities, plus available-for-sale securities held for proprietary purposes.
- Includes VAR on derivative credit valuation adjustments, credit valuation adjustment hedges and mark-to-market loan hedges, which are reported in Trading Revenue. This VAR does not include the accrual loan portfolio, which is not marked to market.
- Source: Thomson Financial Securities data. Global announced M&A is based on rank value; all other rankings are based on proceeds, with full credit to each book manager/equal if joint. Because of joint assignments, market share of all participants will add up to more than 100%. The market share and rankings for the year ended December 31, 2004 are presented on a combined basis, as if the merger of JPMorgan Chase and Bank One had been in effect during the period.

#### JPMORGAN CHASE & CO. INVESTMENT BANK FINANCIAL HIGHLIGHTS, CONTINUED (in millions)

				SECOND QUARTER 2	005		
Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	Investment   Banking Fees   965	Trading-Related Revenue  \$	Lending & Deposit Related Fees \$ — 61 — 85 \$ 146	Asset Management, Administration and Commissions \$	Other Income \$ 192 (17) 95 \$ 270	Net Interest Income \$	Total Net Revenue \$ 965 1,418 72 295 \$ 2,750
				PRO FORMA COMBINE SECOND QUARTER 200			
Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	Investment   Banking Fees   \$ 937	Trading-Related Revenue  \$	Lending & Deposit Related Fees \$	Asset Management, Administration and Commissions	Other Income \$	Net Interest Income \$	Total Net Revenue \$ 937 1,815 194 451 \$ 3,397
Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	Investment  Banking Fees \$ 1,950	Trading-Related Revenue \$ 2,855 (55) 13 \$ 2,813	Lending & Deposit Related Fees  \$	Asset Management, Administration and Commissions		Net Interest Income \$	Total Net Revenue \$ 1,950 3,707 628 645 \$ 6,930
Investment Banking Fees Fixed Income Markets Equities Markets Credit Portfolio Total Net Revenue	Investment Banking Fees \$ 1,680 \$ 1,680	Trading-Related Revenue  \$ - 3,301 245 109 \$ 3,655	Lending & Deposit Related Fees	Asset Management, Administration and Commissions \$	Other Income \$ 176 (35) 92 \$ 233	Net Interest Income \$	Total Net Revenue \$ 1,680 4,145 868 911 \$ 7,604

#### JPMORGAN CHASE & CO. RETAIL FINANCIAL SERVICES FINANCIAL HIGHLIGHTS

(in millions, except ratio and headcount data)

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	PRO FORMA COMBINED 2QTR 2004	2QTR 200 Change 1QTR 2005 2	5 QTR 2004		O FORMA OMBINED ate 2004	YTD 2005 Change 2004
INCOME STATEMENT REVENUE	£ 350	r 240	¢ 272	\$ 395	\$ 375	F0/	(F) 0/	¢ (00 ¢	722	(F) 0/
Lending & Deposit Related Fees Asset Management, Administration and Commissions (a) Securities / Private Equity Gains (Losses) Mortgage Fees and Related Income (a) Credit Card Income Other Income Noninterest Revenue Net Interest Income TOTAL NET REVENUE	\$ 358 369 — 341 105 68 1,241 2,558 3,799	\$ 340 394 10 368 94 (12) 1,194 2,653 3,847	\$ 373 368 (89) 117 97 27 893 2,652 3,545	\$ 395 375 6 211 89 18 1,094 2,706 3,800	\$ 375 370 — 366 89 65 1,265 2,608 3,873	5%  (6)  NM (7) 12  NM 4 (4) (1)	(5) %	\$ 698 \$  763 10 709 199 56 2,435 5,211 7,646	733  777  577  164  69  2,320  5,233  7,553	(5) % (2) NM 23 21 (19) 5 —
Provision for Credit Losses	94	94	78	239	175	_	(46)	188	372	(49)
NONINTEREST EXPENSE Compensation Expense Noncompensation Expense Amortization of Intangibles TOTAL NONINTEREST EXPENSE	820 1,181 125 <b>2,126</b>	822 1,215 125 <b>2,162</b>	807 1,276 132 2,215	855 1,250 133 <b>2,238</b>	840 1,297 133 <b>2,270</b>	(3) — (2)	(2) (9) (6) (6)	1,642 2,396 250 <b>4,288</b>	1,737 2,646 266 <b>4,649</b>	(5) (9) (6) (8)
Operating Earnings before Income Tax Expense and Non-Core Portfolio Actions Income Tax Expense (Benefit)	1,579 599	1,591 603	1,252 477	1,323 501	1,428 536	(1) (1)	11 12	3,170 1,202	2,532 949	25 27
Operating Earnings before Non-Core Portfolio Actions Non-Core Portfolio Actions: (b)	980	988	775	822	892	(1)	10	1,968	1,583	24
Impacts to: Other Income Provision for Credit Losses Total Non-Core Portfolio Actions Income Tax Expense (Benefit)					74 ————————————————————————————————————	NM NM NM NM	NM NM NM NM		178 18 160 61	NM NM NM NM
Operating Earnings from Non-Core Portfolio Actions					46	NM	NM		99	NM
OPERATING EARNINGS	\$ 980	\$ 988	\$ 775	\$ 822	\$ 938	(1)	4	\$ 1,968	1,682	17
FINANCIAL RATIOS ROE ROA Overhead Ratio	30% 1.74 56	31% 1.78 56	24% 1.35 62	25% 1.44 59	29% 1.67 58	(100) bp (4) —	100bp 7 (200)	30% 1.76 56	26% 1.51 60	400bp 25 (400)
SELECTED BALANCE SHEETS (Ending) Total Assets Loans (c) Core Deposits (d) Total Deposits SELECTED BALANCE SHEETS	\$ 223,391 197,927 159,702 185,558	\$ 224,562 199,215 162,241 187,225	\$ 226,560 202,473 156,885 182,372	\$ 227,952 201,116 154,589 180,307	\$ 225,646 196,576 156,009 182,682	(1) % (1) (2) (1)	(1) % 1 2 2	\$ 223,391 \$ 197,927 159,702 185,558	225,646 196,576 156,009 182,682	(1) % 1 2 2
(Average) Total Assets Loans (e) Core Deposits (d) Total Deposits Equity	\$ 225,574 197,707 161,044 186,523 13,250	\$ 225,120 198,494 159,682 184,336 13,100	\$ 228,647 202,419 159,015 183,105 13,050	\$ 227,716 198,244 158,800 183,501 13,050	\$ 226,193 195,912 160,870 186,591 13,050			\$ 225,348 \$ 198,098 160,367 185,435 13,175	223,309 193,131 156,913 183,128 13,050	1 3 2 1 1
Headcount	59,631	59,322	59,632	60,691	62,704	1	(5)	59,631	62,704	(5)
CREDIT DATA AND QUALITY STATISTICS Net Charge-offs Nonperforming Loans (f) Nonperforming Assets Allowance for Loan Losses	\$ 114 1,132 1,319 1,135	\$ 152 1,150 1,351 1,168	\$ 606 1,161 1,385 1,228	\$ 219 1,308 1,557 1,764	\$ 176 1,282 1,551 1,907	(25) (2) (2) (2) (3)	(35) (12) (15) (40)	\$ 266 \$ 1,132 1,319 1,135	412 1,282 1,551 1,907	(35) (12) (15) (40)
Net Charge-off Rate (e) Allowance for Loan Losses to Ending Loans	0.25%	0.34%	1.28%	0.47%	0.40%	(9) bp	(15) bp	0.29%	0.48%	(19) bp
(c) Allowance for Loan Losses to Nonperforming	0.61	0.64	0.67	0.94	1.07	(3)	(46)	0.61	1.07	(46)
Loans (f) Nonperforming Loans to Total Loans	103 0.57	104 0.58	107 0.57	143 0.65	168 0.65	(100) (1)	(6,500) (8)	103 0.57	168 0.65	(6,500) (8)

(a) Reflects the transfer of certain insurance revenues from Mortgage Fees and Related Income to Asset Management, Administration and Commissions.

(b) Includes gains on loan sales, valuation adjustments and loan loss reserve increases on the Bank One brokered home equity portfolio.

End-of-period loans include loans held-for-sale of \$13,112 million, \$16,532 million, \$18,022 million, \$12,816 million and \$17,782 million at June 30, 2005, March 31, 2005,

December 31, 2004, September 30, 2004, and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.

(d) Includes demand and savings deposits.

(e) Average loans include loans held-for-sale of \$14,620 million, \$15,861 million, \$13,534 million, \$14,479 million and \$19,818 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. The year-to-date average loans held-for-sale were \$15,237 million and \$20,492 million for 2005 and 2004, respectively. These amounts are not included in the net charge-off rate.

Nonperforming loans include loans held-for-sale of \$26 million, \$31 million, \$13 million, \$74 million and \$144 million at June 30, 2005, March 31, 2005, December 31, 2004,

September 30, 2004, and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.

#### JPMORGAN CHASE & CO. RETAIL FINANCIAL SERVICES

#### FINANCIAL HIGHLIGHTS, CONTINUED

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	CON	FORMA MBINED QTR 2004	2QTR 2005 Change 1QTR 2005 2Q	TR 2004	Yes 2005	COM ar-to-dat	FORMA IBINED e 004	YTD 2005 Change 2004
RETAIL BUSINESSES	2003	2003	2004	2004		2004	1Q1K 2005 2Q	1 K 2004	2005		.004	2004
HOME FINANCE PRIME PRODUCTION AND SERVICING Production Servicing:	\$ 135	\$ 228	\$ 196	\$ 168	\$	224	(41) %	(40) %	\$ 363	\$	431	(16) %
Mortgage Servicing Revenue, Net of Amortization MSR Risk Management Results	142 166	146 106	169 (187)	134 153		184 94	(3) 57	(23) 77	288 272		329 148	(12) 84
Total Net Revenue Noninterest Expense Operating Earnings	443 229 136	480 229 158	178 266 (56)	455 296 103		502 276 143	(8) — (14)	(12) (17) (5)	923 458 294		908 579 206	(21) 43
CONSUMER REAL ESTATE LENDING												
Total Net Revenue Provision for Credit Losses	\$ 707 38	\$ 713 30	\$ 725 (20)	\$ 704 65	\$	774 78	(1) 27	(9) (51)	\$ 1,420 68	\$	1,477 123	(4) (45)
Noninterest Expense	234	238	283	264		265	(2)	(12)	472		567	(17)
Operating Earnings	277	284	295	237		275	(2)	1	561		506	11
TOTAL HOME FINANCE	# 4 4 TO	<b>*</b> 4 400		A 4 4 5 0		4.050	40	(10)	2.242		2.205	(0)
Total Net Revenue Provision for Credit Losses	\$ 1,150 38	\$ 1,193 30	\$ 903 (20)	\$ 1,159 65	\$	1,276 78	(4) 27	(10) (51)	2,343 68		2,385 123	(2) (45)
Noninterest Expense	463	467	549	560		541	(1)	(14)	930		1,146	(19)
Operating Earnings	413	442	239	340		418	(7)	(1)	855		712	20
Origination Volume by Channel (in billions)												
Retail Wholesale	\$ 22.8 13.2	\$ 18.3 10.7	\$ 18.5 11.7	\$ 19.7 11.6	\$	27.2 15.7	25 23	(16) (16)	\$ 41.1 23.9	\$	47.2 25.2	(13) (5)
Correspondent	3.6	2.3	4.2	5.4		7.9	57	(54)	5.9		13.2	(55)
Correspondent Negotiated Transactions	7.1	7.2	10.0	11.3		12.4	(1)	(43)	14.3		20.1	(29)
Total	46.7	38.5	44.4	48.0		63.2	21	(26)	85.2		105.7	(19)
Origination Volume by Business (in billions)	# 30.0	# 25.5	e 22.4	£ 24.1		47.0	16	(25)	¢		70.4	(20)
Mortgage Home Equity	\$ 30.9 15.8	\$ 26.6 11.9	\$ 32.4 12.0	\$ 34.1 13.9	\$	47.9 15.3	16 33	(35) 3	\$ 57.5 27.7	\$	79.4 26.3	(28) 5
Total	46.7	38.5	44.4	48.0		63.2	21	(26)	85.2		105.7	(19)
Business Metrics (in billions)												
Loans Serviced — Mortgage (Ending) (a)	\$ 501.7	\$ 495.8	\$ 492.5	\$ 486.8	\$	476.0	1	5	\$ 501.7	\$	476	5
MSR Net Carrying Value (Ending) End of Period Loans Owned	5.0	5.7	5.1	5.2		5.8	(12)	(14)	5.0		5.8	(14)
Mortgage Loans Held-for-Sale	11.2	9.6	14.2	9.5		14.0	17	(20)	11.2		14.0	(20)
Mortgage Loans Retained	47.4 72.3	46.0 68.8	42.6 67.9	46.5 67.3		42.5	3	12	47.4 72.3		42.5 63.6	12
Home Equity and Other Loans Total End of Period Loans Owned	130.9	124.4	124.7	123.3		63.6 120.1	5 5	14 9	130.9		120.1	14 9
Average Loans Owned												
Mortgage Loans Held-for-Sale Mortgage Loans Retained	10.5 47.0	11.4 44.3	10.1 44.6	10.9 44.0		15.0 39.9	(8) 6	(30) 18	10.9 45.7		14.2 38.7	(23) 18
Home Equity and Other Loans	69.1	66.5	70.1	66.2		62.4	4	11	67.8		60.8	12
Total Average Loans Owned	126.6	122.2	124.8	121.1		117.3	4	8	124.4		113.7	9
Overhead Ratio	40%	39%	61%	48%		42%	100bp	(200) bp	40%		48%	(800) bp
Credit Quality Statistics 30+ Day Delinquency Rate (b) Net Charge-offs	1.17%	1.15%	1.27%	1.50%		1.39%	2	(22)	1.17%		1.39%	(22)
Mortgage	\$ 8	\$ 6	\$ 5	\$ 6	\$	5	33%	60%	\$ 14	\$	9	56%
Home Equity and Other Loans	30	35	449	57		62	(14)	(52)	65		163	(60)
Total Net Charge-offs	38	41	454	63		67	(7)	(43)	79		172	(54)
Net Charge-off Rate Mortgage	0.07%	0.05%	0.04%	0.05%		0.05%	2bp	2bp	0.06%		0.05%	1bp
Home Equity and Other Loans	0.17	0.21	2.55	0.34		0.40	(4)	(23)	0.19		0.54	(35)
Total Net Charge-off Rate (c) Nonperforming Assets	0.13 \$ 799	0.15 \$ 841	1.57 \$ 844	0.23 \$ 997	\$	0.27 987	(2) (5) %	(14) (19) %	0.14 \$ 799	\$	0.35 987	(21) (19) %
1 0					-			· · · / · ·		-		

 <sup>(</sup>a) Includes prime first mortgage loans and subprime loans.
 (b) Excludes delinquencies related to loans eligible for repurchase as well as loans repurchased from GNMA pools that are insured by government agencies of \$0.7 billion, \$0.7 billion, \$0.9 billion, \$0.9 billion, \$1.1 billion for June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004 respectively. These amounts are excluded as reimbursement is proceeding normally.

(c) Excludes mortgage loans held for sale.

#### JPMORGAN CHASE & CO. RETAIL FINANCIAL SERVICES FINANCIAL HIGHLIGHTS, CONTINUED

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	CON 2	FORMA <u>MBINED</u> QTR 2004	2QTR 2 Chan 1QTR 2005		Year 2005	CON -to-date	FORMA MBINED 2004	YTD 2005 Change 2004
RETAIL BUSINESSES, CONTINUED CONSUMER & SMALL BUSINESS BANKING		2003	2004	2004		2004	IQIN 2005	2Q1K 2004	2003		2004	2004
Noninterest Revenue Net Interest Income	\$ 741 1,364	\$ 729 1,428	\$ 710 1,395	\$ 734 1,342	\$	722 1,247	2% (4)	3% 9	\$ 1,470 2,792	\$	1,414 2,562	4% 9
Total Net Revenue Provision for Credit Losses	2,105 25	2,157 36	2,105 39	2,076 79		1,969 37	(2) (31)	7 (32)	4,262 61		3,976 94	7 (35)
Noninterest Expense Operating Earnings	1,362 437	1,339 477	1,362 430	1,379 377		1,432 308	(8)	(5) 42	2,701 914		2,911 598	(7) 53
Business Metrics (in billions) End-of-Period Balances												
Small Business Loans Consumer and Other Loans (a)	\$ 12.5 1.8	\$ 12.4 2.2	\$ 12.5 2.2	\$ 12.4 2.3	\$	12.4 1.0	1 (18)	1 80	\$ 12.5 1.8	\$	12.4 1.0	1 80
Total Loans Core Deposits (b)	14.3 147.9	14.6 150.8	14.7 146.3	14.7 144.5		13.4 145.3	(2) (2)	7 2	14.3 147.9		13.4 145.3	7 2
Total Deposits Average Balances	173.7	175.7	171.8	170.2		171.6	(1)	1	173.7		171.6	1
Small Business Loans Consumer and Other Loans (a)	12.4 1.9	12.4 2.6	12.4 2.2	12.4 2.3		12.4 2.2	(27)	— (14)	12.4 2.3		12.3 2.4	1 (4)
Total Loans	14.3	15.0	14.6	14.7		14.6	(5)	(2)	14.7		14.7	_
Core Deposits (b) Total Deposits	149.3 174.8	149.3 173.9	147.8 171.8	147.8 172.5		147.8 173.3	1	1 1	149.3 174.4		145.5 171.5	3 2
Number of: Branches	2,539	2,517	2,508	2,467		2,435	22#	104#	2,539		2,435	104#
ATMs	6,961	6,687	6,650	6,587		6,549	274	412	6,961		6,549	412
Personal Bankers Personal Checking Accounts (in	6,258	5,798	5,750	5,744		5,783	460	475	6,258		5,783	475
thousands) Business Checking Accounts (in	7,662	7,445	7,286	7,222		7,045	217	617	7,662		7,045	617
thousands) Active Online Customers (in	918	905	894	891		881	13	37	918		881	37
thousands) Debit Cards Issued (in thousands)	4,053 8,834	3,671 8,596	3,359 8,392	3,152 8,282		NA 8,057	382 238	NM 777	4,053 8,834		NA 8,057	NM 777
Overhead Ratio	65%	62%	65%	66%		73%	300bp	(800)bp	63%		73%	(1,000)bp
Retail Brokerage Business Metrics Investment Sales Volume	\$ 2,907	\$ 2,870	\$ 2,770	\$ 2,563	\$	2,818	1%	3%	\$ 5,777	\$	5,478	5%
Number of Dedicated Investment Sales Representatives	1,422	1,352	1,364	1,393		1,404	5	1	1,422		1,404	1
Credit Data and Quality Statistics Net Charge-offs												
Small Business Consumer and Other Loans	\$ 25 4	\$ 19 9	\$ 32 24	\$ 24 36	\$	29 11	32 (56)	(14) (64)	\$ 44 13	\$	49 18	(10) (28)
Total Net Charge-Offs Net Charge-off Rate	29	28	56	60		40	4	(28)	57		67	(15)
Small Business Consumer and Other Loans	0.81% 0.84	0.62% 1.40	1.03% 4.34	0.77% 6.23		0.94% 2.01	19bp (56)	(13)bp (117)	0.72% 1.14		0.80% 1.51	(8)bp (37)
Total Net Charge-Off Rate Nonperforming Assets	0.81 \$ 284	0.76 \$ 293	1.53 \$ 299	1.62 \$ 313	\$	1.10 317	(30) 5 (3)%	(29) (10)%	0.78 \$ 284	\$	0.92 317	(14) (10)%

Primarily community development loans. Includes demand and savings deposits.

#### JPMORGAN CHASE & CO. RETAIL FINANCIAL SERVICES FINANCIAL HIGHLIGHTS, CONTINUED

	QTR 2005	QTR 2005	QTR 2004	QTR 2004	CO	O FORMA OMBINED 2QTR 2004	2QTR 2 Chan 1QTR 2005		Year 2005	CON- to-date	FORMA MBINED 2004	YTD 2005 Change 2004
RETAIL BUSINESSES AUTO & EDUCATION FINANCE Total Net Revenue Provision for Credit Losses Noninterest Expense Operating Earnings	\$ 395 31 170 118	\$ 324 28 205 55	\$ 364 59 166 84	\$ 397 95 163 85	\$	454 60 159 144	22% 11 (17) 115	(13)% (48) 7 (18)	\$ 719 59 375 173	\$	836 155 319 221	(14)% (62) 18 (22)
Business Metrics (in billions) End-of-Period Loans and Lease Receivables Loans Outstanding Lease Receivables	\$ 46.2 6.1	\$ 52.8 7.0	\$ 54.6 8.0	\$ 53.7 8.9	\$	53.0 9.7	(13) (13)	(13) (37)	\$ 46.2 6.1	\$	53.0 9.7	(13) (37)
Total End-of-Period Loans and Lease Receivables Average Loans and Lease	52.3	59.8	62.6	62.6		62.7	(13)	(17)	52.3		62.7	(17)
Receivables Loans Outstanding (Average) (a) Lease Receivables (Average)	\$ 49.8 6.6	\$ 53.3 7.6	\$ 54.2 8.4	\$ 52.9 9.2	\$	53.9 10.1	(7) (13)	(8) (35)	\$ 51.5 7.1	\$	54.2 10.4	(5) (32)
Total Average Loans and Lease Receivables (a) Overhead Ratio	56.4 43%	60.9 63%	62.6 46%	62.1 41%		64.0 35%	(7) (2,000)bp	(12) 800bp	58.6 52%		64.6 38%	(9) 1,400bp
Credit Quality Statistics 30+ Day Delinquency Rate Net Charge-offs	1.46%	1.33%	1.55%	1.38%		1.30%	13	16	1.46%		1.30%	16
Loans Lease Receivables Total Net Charge-offs	\$ 45 2 47	\$ 74 9 83	\$ 85 11 96	\$ 83 13 96	\$	57 12 69	(39)% (78) (43)	(21)% (83) (32)	\$ 119 11 130	\$	142 31 173	(16)% (65) (25)
Net Charge-off Rate Loans (a) Lease Receivables Total Net Charge-off Rate (a) Nonperforming Assets	\$ 0.39% 0.12 0.36 236	\$ 0.61% 0.48 0.60 217	\$ 0.67% 0.52 0.65 242	\$ 0.65% 0.56 0.64 247	\$	0.45% 0.48 0.45 247	(22)bp (36) (24) 9%	(6)bp (36) (9) (4)%	\$ 0.51% 0.31 0.48 236	\$	0.57% 0.60 0.57 247	(6)bp (29) (9) (4)%
INSURANCE Total Net Revenue Noninterest Expense Operating Earnings Memo:	\$ 149 131 12	\$ 173 151 14	\$ 173 138 22	\$ 168 136 20	\$	174 138 22	(14) (13) (14)	(14) (5) (45)	\$ 322 282 26	\$	356 273 52	(10) 3 (50)
Consolidated Gross Insurance- Related Revenue (b)	404	416	421	429		424	(3)	(5)	820		837	(2)
Business Metrics — Ending Balances Invested Assets Policy Loans Insurance Policy and Claims Reserves Term Life Premiums — First Year	\$ 7,641 394 7,562	\$ 7,349 394 7,337	\$ 7,368 397 7,279	\$ 7,489 398 7,477	\$	7,343 399 7,683	4 - 3	4 (1) (2)	\$ 7,641 394 7,562	\$	7,343 399 7,683	4 (1) (2)
Annualized Term Life Premiums — First Year Term Life Premiums — First Year	16	14	13	15		15	14	7	30		28	7
Annulized and Renewals Proprietary Annuity Sales Number of Policies in Force — Direct /	122 282	110 119	119 35	115 39		117 74	11 137	4 281	232 401		221 150	5 167
Assumed (in thousands) Insurance in Force — Direct / Assumed Insurance in Force — Retained A.M. Best Rating	2,454 80,176 83,324 A	2,540 280,082 83,799 A	2,611 77,827 80,691 A	2,633 274,390 76,727 A		2,689 272,932 75,995 A	(3) — (1)	(9) 3 10	2,454 280,176 83,324 A		2,689 272,932 75,995 A	(9) 3 10

<sup>(</sup>a) Average loans include loans held-for-sale of \$4.1 billion, \$4.5 billion, \$3.4 billion, \$2.2 billion and \$2.6 billion for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004, and June 30, 2004, respectively. The year-to-date average loans held-for-sale were \$4.3 billion and \$3.7 billion for 2005 and 2004, respectively. These are not included in the net charge-off rate.

<sup>(</sup>b) Includes revenue reported in the results of other businesses.

#### JPMORGAN CHASE & CO. CARD SERVICES — MANAGED BASIS FINANCIAL HIGHLIGHTS

	2077	1077	40777	2077	COMI	ORMA BINED	2QTR 2		V	PRO FO		YTD 2005
	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	2Q 20	TR 04	Chan 1QTR 2005	2QTR 2004	2005	r-to-date 20	04	Change 2004
INCOME STATEMENT REVENUE Asset Management, Administration and						<u></u>	191112000	<u>=Q=vv.</u>			<u>.                                    </u>	
Commissions	\$	\$	s <u> </u>	\$ 26	\$	26	NM	NM	\$	\$	51	NM
Credit Card Income Other Income	868 42	761 11	886 31	784 44		823 32	14% 282	5% 31	1,629 53		1,501 98	9% (46)
Noninterest Revenue	910	772	917	854		881	18	3	1,682		1,650	2
Net Interest Income TOTAL NET REVENUE	2,976 <b>3,886</b>	3,007	2,913 3,830	2,917 <b>3,771</b>		2,895 <b>3,776</b>	(1)	3 3	5,983 7,665		5,750 <b>7,400</b>	4 4
IOIAL NEI REVENUE	3,880	3,779	3,830	3,//1		3,776	3	3	7,005		7,400	4
Provision for Credit Losses	1,641	1,636	1,735	1,662		1,757	_	(7)	3,277		3,482	(6)
NONINTEREST EXPENSE	201	205	250	245		245	2	(0)	EMC.		620	(10)
Compensation Expense Noncompensation Expense	291 904	285 839	270 825	317 926		315 864	2 8	(8) 5	576 1.743		638 1,717	(10)
Amortization of Intangibles	188	189	187	194		187	(1)	1	377		374	1
TOTAL NONINTEREST EXPENSE	1,383	1,313	1,282	1,437		1,366	5	1	2,696		2,729	(1)
EM ENGE	1,565	1,515	1,202	1,437		1,500	3	1			2,723	(1)
Operating Earnings Before Income Tax Expense	862	830	813	672		653	4	32	1,692		1,189	42
Income Tax Expense	320	308	298	251		244	4	31	628		444	41
OPERATING EARNINGS	\$ 542	\$ 522	\$ 515	\$ 421	\$	409	4	33	\$ 1,064	\$	745	43
Memo: Net Securitization Gains		d (40)	•	<b>.</b> (2)		(0)						277
(Amortization)	<u>\$ 15</u>	<u>\$ (12)</u>	<u> </u>	<u>\$ (2)</u>	\$	(2)	NM	NM	\$ 3	\$		NM
FINANCIAL METRICS ROE	18%	18%	17%	14%		14%	h	400h	18%		13%	500bp
Overhead Ratio	36	35	33	38		36	—bp 100	400bp —	35		37	(200)
% of Average Managed Outstandings: Net Interest Income	8.83	9.13	8.79	8.90		9.17	(30)	(34)	8,98		9.14	(16)
Provision for Credit Losses	4.87	4.97	5.24	5.07		5.57	(10)	(70)	4.92		5.53	(61)
Noninterest Revenue	2.70	2.34	2.77	2.61		2.79	36	(9)	2.52		2.62	(10)
Risk Adjusted Margin (a) Noninterest Expense	6.66 4.10	6.51 3.99	6.32 3.87	6.44 4.39		6.40 4.33	15 11	26 (23)	6.58 4.05		6.23 4.34	35 (29)
Pre-tax Income	2.56	2.52	2.45	2.05		2.07	4	49	2.54		1.89	65
Operating Earnings	1.61	1.58	1.55	1.28		1.30	3	31	1.60		1.18	42
BUSINESS METRICS												
Charge Volume (in billions) Net Accounts Opened (in thousands)	\$ 75.6 2,789	\$ 70.3 2.744	\$ 75.3 2,729	\$ 73.3 2,755	\$	70.6 10.269	8% 2	7% (73)	\$ 145.9 5,533	\$	134.1 12,280	9% (55)
Credit Cards Issued (in thousands)	95,465	94,367	94,285	95,946		96,343	1	(1)	95,465		96,343	(1)
Number of Registered Internet Customers (in millions)	12.0	10.9	13.6	12.4		11.5	10	4	12.0		11.5	4
,												
Merchant Acquiring Business Bank Card Volume (in billions)	\$ 141.2	\$ 125.1	\$ 135.9	\$ 123.5	\$	119.3	13	18	\$ 266.3	\$	229.4	16
Total Transactions (in millions)	4,735	4,285	4,462	3,972		3,926	11	21	9,020		7,640	18

<sup>(</sup>a) Represents Total net revenue less Provision for credit losses.

# JPMORGAN CHASE & CO. CARD SERVICES — MANAGED BASIS FINANCIAL HIGHLIGHTS, CONTINUED (in millions, except headcount and ratio data)

SELECTED ENDING BALANCES	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	CO	FORMA MBINED 2QTR 2004	2QTR 20 Chang 1QTR 2005		Year 2005	CON -to-date	FORMA MBINED 2004	YTD 2005 Change 2004
Loans: Loans on Balance Sheets Securitized Loans Seller's Interest and Accrued	\$ 68,510 68,808	\$ 66,053 67,328	\$ 64,575 70,795	\$ 60,241 71,256	\$	28,981 69,752	4% 2	136% (1)	\$ 68,510 68,808	\$	28,981 69,752	136% (1)
Interest Receivable (a) Managed Loans	<u> </u>	<u> </u>	<u> </u>	\$ 131,497	\$	30,177 128,910	NM 3	NM 7	<u> </u>	\$	30,177 128,910	NM 7
SELECTED AVERAGE BALANCES Managed Assets	\$ 140,741	\$ 138,512	\$ 138,013	\$ 136,753	\$	134,141	2	5	\$ 139,632	s	133,969	4
Loans: Loans on Balance Sheets Securitized Loans	\$ 67,131 68,075	\$ 64,218 69,370	\$ 61,317 70,505	\$ 59,386 70,980	\$	29,748 68,008	5 (2)	126 —	\$ 65,683 68,718	\$	29,611 69,031	122
Seller's Interest and Accrued Interest Receivable (a) Managed Loans Equity	<u>\$ 135,206</u> 11,800	<u>\$ 133,588</u> 11,800	<u>\$ 131,822</u> 11,800	\$ 130,366 11,800	\$	29,181 126,937 11,800	NM 1	NM 7	<u>\$ 134,401</u> 11,800	\$	27,916 126,558 11,800	NM 6
Headcount	20,647	20,137	19,598	20,473		21,433	3%	(4)%	20,647		21,433	(4)%
CREDIT QUALITY STATISTICS Net Charge-offs Net Charge-off Rate 12 Month Lagged	\$ 1,641 4.87% 5.19	\$ 1,590 4.83% 5.11	\$ 1,735 5.24% 5.49	\$ 1,598 4.88% 5.08	\$	1,754 5.56% 5.70	3 4bp 8	(6) (69)bp (51)	\$ 3,231 4.85% 5.15	\$	3,476 5.52% 5.64	(7) (67)bp (49)
<b>Delinquency ratios</b> 30+ days 90+ days	3.34% 1.54	3.54% 1.71	3.70% 1.72	3.81% 1.75		3.72% 1.73	(20) (17)	(38) (19)	3.34% 1.54		3.72% 1.73	(38) (19)
Allowance for Loan Losses Allowance for Loan Losses to Periodend Loans (b)	\$ 3,055 4.46	\$ 3,040 4.60%	\$ 2,994 4.64%	\$ 2,273 3.77%	\$	1,677 5.79%	—% (14)bp	82% (133)bp	\$ 3,055 4.46%	\$	1,677 5.79%	82% (133)bp

 <sup>(</sup>a) Due to the decertification of seller's interest effective July 1, 2004, seller's interest is reported in Loans on the Consolidated balance sheet for all periods subsequent to June 30, 2004.
 (b) The heritage Bank One seller's interest was decertificated effective July 1, 2004, and is reported in Loans on the Consolidated balance sheet. As a result, the Allowance for Loan Losses to Period-end Loans ratio beginning September 30, 2004, declined as the remaining portion of the decertificated seller's interest was recorded at fair value without a corresponding allowance for loan loss.

## JPMORGAN CHASE & CO. CARD RECONCILIATION OF REPORTED AND MANAGED DATA (in millions)



INCOME STATEMENT DATA (a)	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	PRO FORMA COMBINED 2QTR 2004	2QTR Char 1QTR 2005		Year 2005	PRO FORMA COMBINED r-to-date 2004	YTD 2005 Change 2004
Credit Card Income Reported Data for the Period Securitization Adjustments Managed Credit Card Income	\$ 1,596 (728) \$ 868	\$ 1,576 (815) \$ 761	\$ 1,672 (786) \$ 886	\$ 1,632 (848) \$ 784	\$ 1,534 (711) \$ 823	1% 11 14	4% (2) 5	\$ 3,172 (1,543) \$ 1,629	\$ 2,961 (1,460) \$ 1,501	7% (6) 9
Other Income Reported Data for the Period Securitization Adjustments Managed Other Income	\$ 42 — \$ 42	\$ <u>11</u> <u>\$ 11</u>	\$ 30 1 \$ 31	\$ 47 (3) \$ 44	\$ 77 (45) \$ 32	282 NM 282	(45) NM 31	\$ 53 — \$ 53	\$ 182 (84) \$ 98	(71) NM (46)
Net Interest Income Reported Data for the Period Securitization Adjustments Managed Net Interest Income	\$ 1,318 1,658 \$ 2,976	\$ 1,275 1,732 \$ 3,007	\$ 1,117 1,796 \$ 2,913	\$ 1,138 1,779 \$ 2,917	\$ 781 2,114 \$ 2,895	3 (4) (1)	69 (22) 3	\$ 2,593 3,390 \$ 5,983	\$ 1,524 4,226 \$ 5,750	70 (20) 4
Total Net Revenue (b) Reported Data for the Period Securitization Adjustments Managed Total Net Revenue	\$ 2,956 930 \$ 3,886	\$ 2,862 917 \$ 3,779	\$ 2,819 1,011 \$ 3,830	\$ 2,843 928 \$ 3,771	\$ 2,418 1,358 \$ 3,776	3 1 3	22 (32) 3	\$ 5,818 1,847 \$ 7,665	\$ 4,718 2,682 \$ 7,400	23 (31) 4
Provision for Credit Losses Reported Data for the Period Securitization Adjustments Managed Provision for Credit Losses	\$ 711 930 \$ 1,641	\$ 719 917 \$ 1,636	\$ 724 1,011 \$ 1,735	\$ 734 928 \$ 1,662	\$ 399 1,358 \$ 1,757	(1) 1 —	78 (32) (7)	\$ 1,430 1,847 \$ 3,277	\$ 800 2,682 \$ 3,482	79 (31) (6)
BALANCE SHEETS — AVERAGE BALANCES Total Average Assets Reported Data for the Period Securitization Adjustments Managed Average Assets	\$ 74,515 66,226 \$ 140,741	\$ 71,003 67,509 \$ 138,512	\$ 69,485 68,528 \$ 138,013	\$ 67,718 69,035 \$ 136,753	\$ 66,133 68,008 \$ 134,141	5 (2) 2	13 (3) 5	\$ 72,768 66,864 \$ 139,632	\$ 64,938 69,031 \$ 133,969	12 (3) 4
CREDIT DATA AND QUALITY STATISTICS  Net Charge-offs (Recoveries) Reported Net Charge-offs Data for the period Securitization Adjustments Managed Net Charge-offs	\$ 711 930 \$ 1,641	\$ 673 917 \$ 1,590	\$ 724 	\$ 670 928 \$ 1,598	\$ 396 1,358 \$ 1,754	6 1 3	80 (32) (6)	\$ 1,384 1,847 \$ 3,231	\$ 794 2,682 \$ 3,476	74 (31) (7)

<sup>(</sup>a) JPMorgan Chase uses the concept of "managed receivables" to evaluate the credit performance and overall financial performance of the underlying credit card loans, both sold and not sold: as the same borrower is continuing to use the credit card for ongoing charges, a borrower's credit performance will affect both the loan receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed loan receivables, JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in order to disclose the credit performance (such as net charge-off rates) of the entire managed credit card portfolio. Operating results exclude the impact of credit card securitizations on Total net revenue, the Provision for credit losses, net charge-offs and loan receivables. Securitization does not change reported net income versus operating earnings; however, it does affect the classification of items on the Consolidated statements of income.

<sup>(</sup>b) Includes Credit Card Income, Other Income and Net Interest Income.

#### JPMORGAN CHASE & CO. COMMERCIAL BANKING FINANCIAL HIGHLIGHTS

(in millions, except ratio and headcount data)

INCOME STATEMENT	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	PRO FORMA COMBINED 2QTR 2004	2QTR 2005 Change 1QTR 2005	QTR 2004	Year	PRO FORMA COMBINED to-date 2004	YTD 2005 Change 2004
REVENUE Lending & Deposit Related Fees	\$ 143	\$ 142	\$ 147	\$ 162	\$ 168	1%	(15)%	\$ 285	\$ 330	(14)%
Asset Management, Administration and Commissions Other Income (a) Noninterest Revenue Net Interest Income TOTAL NET REVENUE	15 94 <b>252</b> 648 <b>900</b>	15 68 <b>225</b> 625 <b>850</b>	12 103 <b>262</b> 623 <b>885</b>	12 51 225 608 833	10 95 <b>273</b> 593 <b>866</b>	38 12 4 6	50 (1) (8) 9 4	30 162 477 1,273 1,750	21 172 <b>523</b> 1,176 <b>1,699</b>	43 (6) (9) 8 3
Provision for Credit Losses	142	(6)	21	14	18	NM	NM	136	(68)	NM
NONINTEREST EXPENSE Compensation Expense Noncompensation Expense Amortization of Intangibles TOTAL NONINTEREST EXPENSE	160 296 17 473	163 278 17 458	153 281 17 <b>451</b>	176 286 18 <b>480</b>	167 286 18 471	(2) 6 — 3	(4) 3 (6)	323 574 34 ——————————————————————————————————	325 560 36 <b>921</b>	(1) 3 (6) 1
Operating Earnings Before Income Tax Expense Income Tax Expense OPERATING EARNINGS	285 111 <b>\$ 174</b>	398 155 <b>\$ 243</b>	413 159 <b>\$ 254</b>	339 124 <b>\$ 215</b>	377 143 <b>\$ 234</b>	(28) (28) (28)	(24) (22) (26)	683 266 <b>\$ 417</b>	846 323 \$ 523	(19) (18) (20)
MEMO: Revenue by Product: Lending Treasury Services Investment Banking Other Total Commercial Banking Revenue	\$ 285 558 62 (5) <b>\$ 900</b>	\$ 269 542 40 (1) \$ 850	\$ 280 528 61 16 <b>\$ 885</b>	\$ 314 499 24 (4) \$ 833	\$ 314 485 49 18 <b>\$ 866</b>	6 3 55 (400) 6	(9) 15 27 NM 4	\$ 554 1,100 102 (6) <b>\$ 1,750</b>	\$ 626 961 94 18 <b>\$ 1,699</b>	(12) 14 9 NM 3
Revenue by Business: Middle Market Corporate Banking Real Estate Other Total Commercial Banking Revenue	\$ 594 138 131 37 <b>\$ 900</b>	\$ 572 123 119 36 <b>\$ 850</b>	\$ 571 142 133 39 <b>\$ 885</b>	\$ 551 109 123 50 <b>\$ 833</b>	\$ 562 134 135 35 <b>\$ 866</b>	4 12 10 3 6	6 3 (3) 6 4	\$ 1,166 261 250 73 <b>\$ 1,750</b>	\$ 1,105 262 254 78 <b>\$ 1,699</b>	6 — (2) (6) 3
FINANCIAL RATIOS ROE ROA Overhead Ratio	21% 1.25 53	29% 1.79 54	30% 1.81 51	25% 1.53 58	28% 1.70 54	(800)bp (54) (100)	(700)bp (45) (100)	25% 1.51 53	31% 1.92 54	(600)bp (41) (100)
SELECTED BALANCE SHEETS (Average) Total Assets Loans and Leases Liability Balances (b) Equity	\$ 55,963 51,184 72,498 3,400	\$ 55,080 49,969 71,613 3,400	\$ 55,837 50,469 69,360 3,400	\$ 55,957 50,324 69,944 3,400	\$ 55,268 49,727 69,827 3,400	2% 2 1	1% 3 4	\$ 55,524 50,580 72,058 3,400	\$ 54,774 49,293 68,222 3,400	1% 3 6 —
MEMO: Loans by Business: Middle Market Corporate Benking Real Estate Other Total Commercial Banking Loans	\$ 31,051 6,239 10,169 3,725 \$ 51,184	\$ 30,216 5,788 10,345 3,620 <b>\$ 49,969</b>	\$ 29,997 6,109 10,679 3,684 <b>\$ 50,469</b>	\$ 29,307 6,087 11,646 3,284 \$ <b>50,324</b>	\$ 28,803 5,861 11,384 3,679 <b>\$ 49,727</b>	3 8 (2) 3 2	8 6 (11) 1 3	\$ 30,636 6,015 10,256 3,673 \$ 50,580	\$ 28,570 5,900 11,060 3,763 <b>\$ 49,293</b>	7 2 (7) (2) 3
Headcount	4,474	4,495	4,555	4,595	4,586	_	(2)	4,474	4,586	(2)
CREDIT DATA AND QUALITY STATISTICS Net Charge-offs (Recoveries) Nonperforming Loans Allowance for Loan Losses Allowance for Lending-Related Commitments	\$ (3) 434 1,431	\$ 2 433 1,312 170	\$ 45 527 1,322	\$ (13) 579 1,350	\$ 30 614 1,219 258	NM -9 15	NM (29) 17 (24)	\$ (1) 434 1,431	\$ 30 614 1,219 258	NM (29) 17 (24)
Net Charge-off (Recovery) Rate Allowance for Loan Losses to Average	(0.02)%	0.02%	0.35%	(0.10)%	0.24%	(4)bp	(26)bp	\$ —%	0.12%	(12)bp
Loans Allowance for Loan Losses to Nonperforming Loans Nonperforming Loans to Average Loans	2.80 330 0.85	2.63 303 0.87	2.62 251 1.04	2.68 233 1.15	2.45 201 1.23	17 2,700 (2)	35 12,900 (38)	2.83 330 0.86	2.47 199 1.25	36 13,100 (39)

<sup>(</sup>a) IB-related and commercial card revenues are included in Other Income.

<sup>(</sup>b) Liability balances include deposits and deposits that are swept to on-balance sheet liabilities.

#### JPMORGAN CHASE & CO. TREASURY & SECURITIES SERVICES FINANCIAL HIGHLIGHTS

(in millions, except ratios, headcount data and otherwise noted)

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	<u>CO</u> 1	FORMA MBINED 2QTR 2004	2QTR 200 Change 1QTR 2005		Year 2005		O FORMA MBINED e 2004	YTD 2005 Change 2004
INCOME STATEMENT REVENUE												
Lending & Deposit Related Fees Asset Management, Administration and	\$ 197	\$ 170	\$ 200	\$ 218	\$	243	16%	(19)%	\$ 367	\$	488	(25)%
Commissions Other Income	736 145	692 124	630 112	600 103		645 109	6 17	14 33	1,428 269		1,246 194	15 39
Noninterest Revenue Net Interest Income	<b>1,078</b> 510	<b>986</b> 496	<b>942</b> 471	<b>921</b> 418		<b>997</b> 371	9 3	8 37	2,064 1,006		<b>1,928</b> 720	7 40
TOTAL NET REVENUE	1,588	1,482	1,413	1,339		1,368	7	16	3,070		2,648	16
Provision for Credit Losses Credit Reimbursement to IB (a)	2 (38)	(3) (38)	3 (43)	— (43)		3 (43)	NM —	(33) 12	(1) (76)		4 (86)	NM 12
NONINTEREST EXPENSE Compensation Expense	522	504	471	472		466	4	12	1,026		936	10
Noncompensation Expense Amortization of Intangibles	642 30	532 29	643 32	654 30		678 31	21 3	(5) (3)	1,174 59		1,277 63	(8) (6)
TOTAL NONINTEREST EXPENSE	1,194	1,065	1,146	1,156		1,175	12	2	2,259		2,276	(1)
	1,134	1,003	1,140	1,130		1,175	12	2	2,233		2,270	(1)
Operating Earnings before Income Tax Expense	354	382	221	140		147	(7)	141	736		282	161
Income Tax Expense OPERATING EARNINGS	125 <b>\$ 229</b>	137 \$ 245	76 <b>\$ 145</b>	\$ 96	\$	103	(9) (7)	184 122	\$ 474	\$	86 196	205 142
REVENUE BY BUSINESS												
Treasury Services ("TS") Investor Services ("IS")	\$ 682 544	\$ 618 508	\$ 642 454	\$ 629 404	\$	584 470	10 7	17 16	\$ 1,300 1,052	\$	1,150 883	13 19
Institutional Trust Services ("ITS") TOTAL NET REVENUE	362 \$ 1,588	356 <b>\$ 1,482</b>	317 <b>\$ 1,413</b>	306 \$ 1,339	\$	314 1,368	2 7	15 16	718 \$ 3,070	\$	615 <b>2,648</b>	17 16
	<del>- 1,500</del>	<u> </u>	ψ 1,115	<del>+ 1,555</del>	<u> </u>	1,500	,	10	<del>\$ 3,070</del>	<u> </u>	2,010	10
FINANCIAL RATIOS ROE	48%	52%	30%	20%		22%	(400)bp	2,600bp	50%		21%	2,900bp
Overhead Ratio Pre-tax Margin Ratio (b)	75 22	72 26	81 16	86 10		86 11	300 (400)	(1,100) 1,100	74 24		86 11	(1,200) 1,300
BUSINESS METRICS Assets under Custody (in billions) (c)	\$ 10,190	\$ 10,154	\$ 9,300	\$ 8,427	\$	8,149	—%	25%	\$ 10,190	\$	8,149	25%
Corporate Trust Securities under Administration (in billions) (d)	6,704	6,745	6,676	6,569	Þ	6,464	(1)	4	6,704	J	6,464	4
Number of:	0,704	0,743	0,070	0,303		0,404	(1)	4	0,704		0,404	4
ACH transactions originated (in millions)	727	699	693	651		603	4	21	1,426		1,165	22
Total US\$ Clearing Volume (in thousands)	24,200	21,705	22,590	21,781		21,856	11	11	45,905		42,990	7
Total Non-US\$ Clearing Volume (in thousands)	13,372	11,587	11,131	10,490		10,907	15	23	24,959		21,462	16
Wholesale Check Volume (in millions)	921	877	11,131 NA	10,430 NA		10,307 NA	5	NM	1,798		21,402 NA	NM
Wholesale Cards Issued (in									·			
thousands)(e) SELECTED BALANCE SHEETS	12,075	11,834	11,787	11,260		10,780	2	12	23,909		21,032	14
(Average) Total Assets	\$ 26,437	\$ 27,033	\$ 28.538	\$ 24,831	\$	26,745	(2)	(1)	\$ 26,733	\$	25,943	3
Loans Liability Balances (f)	9,956 164,036	10,091 154,673	9,988 147,789	8,457 136,606	Þ	8,272 132,688	(1) 6	20 24	10,023 159,380	J	7,898 127,686	27 25
Equity Balances (1)	1,900	1,900	1,900	1,900		1,900	_	_	1,900		1,900	
Headcount	23,871	23,073	22,612	22,246		22,393	3	7	23,871		22,393	7
FIRMWIDE DISCLOSURES Treasury Services Firmwide Revenue (g)	\$ 1,314	\$ 1,237	\$ 1,238	\$ 1,205	\$	1,164	6	13	\$ 2,551	\$	2,295	11
Treasury & Securities Services Firmwide Revenue (g)	2,220	2,101	2,009	1,915	7	1,948	6	14	4,321	~	3,793	14
Treasury Services Firmwide Overhead	, -	, -	,	<i>,</i>		,	•		,-		,	
Ratio (h) Treasury & Securities Services Firmwide	54%	56%	61%	59%		64%	(200)bp	(1,000)bp	55%		66%	(1,100)bp
Overhead Ratio (h)	66	63	69	72		72	300	(600)	64		72	(800)
Treasury Services Firmwide Liability Balances (i)	\$ 138,058	\$ 133,770	\$ 130,505	\$ 125,813	\$	129,266	3%	7%	\$ 135,926	\$	126,376	8%
Treasury & Securities Services Firmwide Liability Balances (i)	236,534	226,286	217,149	203,550		202,515	5	17	231,438		195,908	18

#### JPMORGAN CHASE & CO. TREASURY & SECURITIES SERVICES FINANCIAL HIGHLIGHTS, CONTINUED (in millions)

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#### **FOOTNOTES**

- (a) TSS is charged a credit reimbursement related to certain exposures managed within the IB credit portfolio on behalf of clients shared with TSS.
- (b) Pre-tax margin represents Operating Earnings before Income Taxes divided by Total Net Revenue, which is a comprehensive measure of pre-tax performance and is another basis by which TSS management evaluates its performance and that of its competitors. Pre-tax margin is an effective measure of TSS' earnings after all operating costs are taken into consideration.
- (c) Beginning March 31, 2005, assets under custody include an estimated \$400 billion of ITS assets under custody that have not been included previously. At June 30, 2005 approximately 5% of total assets under custody were trust related.
- (d) Corporate Trust Securities under Administration include debt held in trust on behalf of third parties and debt serviced as agent.
- (e) Wholesale cards issued include domestic commercial card, stored value card, prepaid card, and government electronic benefit card products.
- (f) Liability balances include deposits and deposits swept to on-balance sheet liabilities.

#### FIRMWIDE DISCLOSURES

Treasury & Securities Services firmwide metrics include certain TSS product revenues and liability balances reported in other lines of business for customers who are also customers of those lines of business. In order to capture the firmwide impact of TS and TSS products and revenues, management reviews firmwide metrics such as liability balances, revenues and overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary in order to understand the aggregate TSS business.

- (g) Firmwide revenues include TS revenues recorded in the Commercial Banking, Consumer & Small Business Banking and Asset & Wealth Management lines of business (see below) and exclude FX revenues recorded in the IB for TSS-related FX activity. TSS firmwide FX revenue, which includes FX revenue recorded in TSS and FX revenue associated with TSS customers who are FX customers of the IB, was \$96 million and \$90 million for the quarters ended June 30, 2005 and March 31, 2005, respectively.
- (h) Overhead ratios have been calculated based on firmwide revenues and TSS and TS expenses, respectively, including those allocated to certain other lines of business. FX revenues and expenses recorded in the IB for TSS-related FX activity are not included in this ratio.
- (i) Firmwide liability balances include TS' liability balances recorded in certain other lines of business. Liability balances associated with TS customers who are also customers of the Commercial Banking line of business are not included in TS liability balances.

	20	)TR	10	QTR	4	QTR	3	QTR	O FORMA OMBINED 2QTR	2QTR Cha		Ye	HORMA MBINED	YTD 2005 Change	
	2	005		2005		2004	_:	2004	 2004	1QTR 2005	2QTR 2004	2005	 2004	2004	
Treasury Services Revenue Reported in Commercial Banking Treasury Services Revenue Reported in	\$	558	\$	542	\$	528	\$	499	\$ 485	3%	15%	\$ 1,100	\$ 961	14%	
Other Lines of Business		74		77		68		77	95	(4)	(22)	151	184	(18)	1

#### JPMORGAN CHASE & CO. **ASSET & WEALTH MANAGEMENT**

#### FINANCIAL HIGHLIGHTS

(in millions, except ratio, headcount and ranking data, and where otherwise noted)

	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	PRO FORMA COMBINED 2QTR 2004	2QTR 2005 Change 1QTR 2005 2QTR 2004		D FORMA  MBINED  Change 2004  2004
INCOME STATEMENT								
REVENUE Lending & Deposit Related Fees Asset Management, Administration and Commissions Other Income Noninterest Revenue	\$ 6 994 69 1,069	\$ 9 975 95 1,079	\$ 10 952 60 1,022	\$ 10 859 55 924	\$ 9 886 49 944	(33)% (33)% 2 12 (27) 41 (1) 13	\$ 15 \$  1,969  164  2,148	19 (21)% 1,797 10 101 62 1,917 12
Net Interest Income TOTAL NET REVENUE Provision for Credit Losses NONINTEREST EXPENSE	274 1,343 (20)	282 1,361 (7)	288 1,310 (21)	269 1,193	241 1,185 (5)	(3) 14 (1) 13 (186) (300)	556 2,704 (27)	481 16 2,398 13 4 NM
Compensation Expense Noncompensation Expense Amortization of Intangibles TOTAL NONINTEREST	509 383 25	538 371 25	459 436 24	452 409 23	448 423 23	(5) 14 3 (9) — 9	1,047 754 50	876 20 817 (8) 46 9
EXPENSE	917	934	919	884	894	(2) 3	1,851	<b>1,739</b> 6
Operating Earnings before Income Tax Expense Income Tax Expense OPERATING EARNINGS	446 163 \$ 283	434 158 <b>\$ 276</b>	412 149 <b>\$ 263</b>	308 111 <b>\$ 197</b>	296 106 <b>\$ 190</b>	3 51 3 54 3 49	880 321 \$ 559 \$	655 34 236 36 419 33
FINANCIAL RATIOS ROE Overhead Ratio Pre-tax Margin Ratio (a)	47% 68 33	47% 69 32	44% 70 31	33% 74 26	32% 75 25	—bp 1,500bp (100) (700) 100 800	47% 68 33	35% 1,200bp 73 (500) 27 600
BUSINESS METRICS Number of: Client Advisors Brown Co Average Daily Trades Retirement Planning Services	1,409 26,267	1,390 29,753	1,333 30,521	1,334 23,969	1,323 28,702	1% 7% (12) (8)	1,409 28,010	1,323 7% 32,586 (14)
Participants Star Rankings: (b) % of Customer Assets in Funds Ranked 4 or Better	1,210,000 50%	1,181,000 48%	918,000 48%	874,000 56%	844,000 52%	2 43 4 (4)	1,210,000	844,000 43 52% (4)
% of Customer Assets in Funds Ranked 3 or Better Funds Quartile Ranking (1YR) : (c)	80%	79%	81%	80%	78%	1 3	80%	78% 3
% of AUM in 1st and 2nd Quartiles	75%	71%	66%	63%	56%	6 34	75%	56% 34
REVENUE BY CLIENT SEGMENT								
Private Bank Retail Institutional Private Client Services	\$ 409 363 313 258	\$ 422 346 322 271	\$ 427 358 265 260	\$ 383 292 267 251	\$ 388 315 241 241	(3) 5 5 15 (3) 30 (5) 7	\$ 831 \$ 709 635 529	782 6 623 14 498 28 495 7
Total Net Revenue	\$ 1,343	\$ 1,361	<u>\$ 1,310</u>	<b>\$ 1,193</b>	\$ 1,185	(1) 13	<u>\$ 2,704</u> <u>\$</u>	<b>2,398</b> 13
SELECTED BALANCE SHEETS DATA (Average) Total Assets Loans Deposits (d) Equity	\$ 42,001 26,572 40,774 2,400	\$ 39,716 26,357 42,043 2,400	\$ 40,689 25,966 43,415 2,400	\$ 39,882 25,408 38,940 2,400	\$ 40,223 24,943 36,954 2,400	6 4 1 7 (3) 10	\$ 40,865 \$ 26,465 41,405 2,400	40,197 2 24,536 8 36,050 15 2,400 —
Headcount	12,455	12,378	12,287	12,368	12,311	1 1	12,455	12,311 1
CREDIT DATA AND QUALITY STATISTICS Net Charge-offs (Recoveries) Nonperforming Loans	\$ (2) 100	\$ (6) 78	\$ 5 79	\$ 6 125	\$ 6 144	67 NM 28 (31)	\$ (8) \$ 100	59 NM 144 (31)
Allowance for Loan Losses Allowance for Lending Related Commitments	195 3	214 5	216 5	241 5	114	(9) 71 (40) (25)	195 3	114 71 4 (25)
Net Charge-off (Recovery) Rate Allowance for Loan Losses to Average	(0.03)%	(0.09)%	0.08%	0.09%	0.10%	6bp (13)bp	(0.06)%	0.48% (54)bp
Loans Allowance for Loan Losses to Average Loans Allowance for Loan Losses to	0.73	0.81	0.83	0.95	0.46	(8) 27	0.74	0.46 28
Nonperforming Loans Nonperforming Loans to Average	195	274	273	193	79	(7,900) 11,600	195	79 11,600
Loans	0.38	0.30	0.30	0.49	0.58	8 (20)	0.38	0.59 (21)

Pre-tax margin represents Operating Earnings before Income Tax Expense divided by Total Net Revenue, which is a comprehensive measure of pre-tax performance and is another basis by which AWM management evaluates its performance and that of its competitors. Pre-tax margin is an effective measure of AWM's earnings, after all costs are taken into Derived from Morningstar for the United States; Micropal for the United Kingdom, Luxembourg, Hong Kong and Taiwan; and Nomura for Japan.

Quartile ranking sourced from Lipper for the United States and Taiwan; Micropal for the United Kingdom, Luxemburg and Hong Kong; and Nomura for Japan.

Reflects the transfer of certain consumer deposits from Retail Financial Services to Asset & Wealth Management.

#### JPMORGAN CHASE & CO. ASSET & WEALTH MANAGEMENT FINANCIAL HIGHLIGHTS, CONTINUED (in billions)

1(1)	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	PRO FORMA COMBINED 2QTR 2004	2QTR 2005 Change 1QTR 2005	2QTR 2004
Asset Class Liquidity Fixed Income Equities & Balanced Alternatives	\$ 223 171 323 66	\$ 228 171 326 65	\$ 232 171 326 62	\$ 210 174 298 53	\$ 216 180 305 50	(2)% (1) 2	3% (5) 6 32
Assets under Management Custody / Brokerage / Administration / Deposits Total Assets under Supervision	783 310 <b>\$ 1,093</b>	790 302 <b>\$ 1,092</b>	791 315 <b>\$ 1,106</b>	735 268 <b>1,003</b>	751 259 <b>\$ 1,010</b>	(1) 3 —	4 20 8
Client Segment Private Bank Assets under Management	<b>\$</b> 135	\$ 138	\$ 139	\$ 136	\$ 139	(2)	(3)
Custody / Brokerage / Administration / Deposits Assets under Supervision Retail	<u>165</u> 300	<u>161</u> 299	165 304	143 279	138 277	2 —	20 8
Assets under Management Custody / Brokerage / Administration / Deposits Assets under Supervision	141 <u>97</u> 238	138 94 232	133 <u>88</u> 221	122 <u>81</u> 203	125 80 205	2 3 3	13 21 16
Institutional Assets under Management Custody / Brokerage / Administration / Deposits	455 3	462 5	466	426	436	(2)	4 200
Assets under Supervision Private Client Services Assets under Management	458 52	467 52	487	430 51	437 51	(2)	5 2
Custody / Brokerage / Administration / Deposits Assets under Supervision Total Assets under Supervision	45 97 <b>\$ 1,093</b>	42 94 \$ 1,092	41 94 \$ 1,106	\$\frac{40}{91}\$\$ \$1,003	40 91 \$ 1,010	7 3 —	13 7 8
Geographic Region Americas			<del></del>	<u> </u>			
Assets under Management Custody / Brokerage / Administration / Deposits Assets under Supervision	\$ 535 270 805	\$ 558 263 821	\$ 562 <u>281</u> 843	\$ 531 238 769	\$ 546 227 773	(4) 3 (2)	(2) 19 4
International Assets under Management Custody / Brokerage / Administration / Deposits	248	232	229 34	204	205	7	21
Assets under Supervision Total Assets under Supervision	288 <b>\$ 1,093</b>	271 <b>\$ 1,092</b>	263 <b>\$ 1,106</b>	234 \$ 1,003	237 <b>\$ 1,010</b>	6 —	22 8
Memo: Mutual Funds Assets: Liquidity Fixed Income Equities, Balanced & Alternatives Total Mutual Funds Assets	\$ 174 41 114 \$ 329	\$ 175 45 106 \$ 326	\$ 183 41 104 \$ 328	\$ 163 48 97 \$ 308	\$ 173 49 96 \$ 318	(1) (9) 8 1	1 (16) 19 3

#### JPMORGAN CHASE & CO. **ASSET & WEALTH MANAGEMENT** FINANCIAL HIGHLIGHTS, CONTINUED (in billions)

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	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	PRO FORMA COMBINED 2QTR 2004	<u>Year-t</u> 2005	PRO FORMA COMBINED o-date 2004
Assets Under Management Rollforward Beginning Balance Liquidity Net Asset Flows Fixed Income Net Asset Flows	\$ 790 (5)	\$ 791 (6)	\$ 735 16 (2)	\$ 751 (9) (5)	\$ 772 (11)	\$ 791 (11)	\$ 744 (11)
Equities, Balanced & Alternatives Net Asset Flows Acquisitions (a) Market / Other Impacts (b) Ending Balance	8 (8) \$ 783	\$ 790	6 7 29 \$ 791	(2) ————————————————————————————————————	2 (13) \$ 751	9 (8) <u>\$ 783</u>	10 7 \$ 751
Custody / Brokerage / Administration / Deposits Rollforward Beginning Balance Custody / Brokerage / Administration / Deposits Net Asset	\$ 302	\$ 315	\$ 268	\$ 259	\$ 254	\$ 315	\$ 237
Flows Market / Other Impacts Ending Balance	(1) 9 \$ 310	(20) \$ 302	12 35 \$ 315	12 (3) \$ 268	\$ 259	6 (11) \$ 310	10 12 \$ 259
Assets Under Supervision Rollforward Beginning Balance Net Asset Flows Acquisitions (a) Market / Other Impacts (b) Ending Balance	\$ 1,092 ————————————————————————————————————	\$ 1,106 6 (20) \$ 1,092	\$ 1,003 32 7 64 \$ 1,106	\$ 1,010 (4) — (3) \$ 1,003	\$ 1,026 (4) (12) \$ 1,010	\$ 1,106 6 (19) \$ 1,093	\$ 981 10 — 19 \$ 1,010

Reflects the acquisition of a majority interest in Highbridge Capital Management in the fourth quarter of 2004 (\$7 billion). Includes AWM's strategic decision to exit the Institutional Fiduciary business in the second quarter of 2005 (\$12bn).

#### JPMORGAN CHASE & CO. **CORPORATE** FINANCIAL HIGHLIGHTS (in millions, except headcount data)

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INCOME STATEMENT	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	PRO FORMA COMBINED 2QTR 2004	2QTR Char 1QTR 2005		Year 2005	PRO FORMA COMBINED r-to-date 2004	YTD 2005 Change 2004
Revenue Securities / Private Equity Gains (Losses) Other Income Noninterest Revenue Net Interest Income TOTAL NET REVENUE	\$ 310 87 397 (763) (366)	\$ (130) 48 (82) (677) (759)	\$ 584 38 622 (657) (35)	\$ 347 131 478 (536) (58)	\$ 343 159 <b>502</b> (265) <b>237</b>	NM% 81 NM (13) 52	(10)% (45) (21) (188) NM	\$ 180 135 315 (1,440) (1,125)	\$ 904 225 1,129 (577) 552	(80)% (40) (72) (150) NM
Provision for Credit Losses	1	(4)	_	(1)	(27)	NM	NM	(3)	(111)	97
Noninterest Expense Compensation Expense Noncompensation Expense Subtotal Net Expenses Allocated to Other	772 1,042 1,814	774 996 1,770	662 1,215 1,877	786 1,146 1,932	751 1,200 1,951		3 (13) (7)	1,546 2,038 3,584	1,550 2,399 3,949	— (15) (9)
Businesses	(1,337)	(1,335)	(1,417)	(1,426)	(1,463)	_	9	(2,672)	(2,915)	8
TOTAL NONINTEREST EXPENSE Operating Earnings before Income Tax	477	435	460	506	488	10	(2)	912	1,034	(12)
Expense Income Tax Expense (Benefit) OPERATING EARNINGS	(844) (358) <b>\$ (486)</b>	(1,190) (503) <b>\$ (687)</b>	(495) (199) <b>\$ (296)</b>	(563) (344) <b>\$ (219)</b>	(224) (121) <b>\$ (103)</b>	29 29 29	(277) (196) (372)	(2,034) (861) <b>\$ (1,173)</b>	(371) (253) <b>\$ (118)</b>	(448) (240) NM
SELECTED AVERAGE BALANCE SHEETS										
Short-term Investments (a) Investment Portfolio (b) Goodwill (c) Total Assets	\$ 16,779 50,751 43,524 159,160	\$ 13,164 74,795 43,306 178,089	\$ 19,252 72,583 42,980 197,794	\$ 26,432 74,708 42,958 204,884	\$ 14,669 94,960 43,030 225,267	27 (32) 1 (11)	14 (47) 1 (29)	\$ 14,982 62,707 43,415 168,572	\$ 10,273 96,751 42,986 224,530	46 (35) 1 (25)
Headcount	28,114	26,983	24,806	24,482	24,386	4	15	28,114	24,386	15
TREASURY Securities Gains (Losses) (d) Investment Portfolio (Average)	\$ 6 \$ 43,652	\$ (918) \$ 65,646	\$ 77 \$ 63,362	\$ 109 \$ 65,508	\$ (54) \$ 85,460	NM (34)	NM (49)	\$ (912) \$ 54,588	\$ 172 \$ 87,354	NM (38)
Investment Portfolio (Ending)	\$ 34,319	\$ 46,943	\$ 64,949	\$ 61,331	\$ 73,716	(27)	(53)	\$ 34,319	\$ 73,716	(53)

Represents Federal funds sold, Securities borrowed, Trading assets — debt and equity instruments and Trading assets — derivative receivables.

Represents investment securities and private equity investments.

Effective with the third quarter of 2004, all goodwill is allocated to the Corporate line of business. Prior to the third quarter of 2004, goodwill was allocated to the various lines of (c) business.

Losses in the first quarter of 2005 were primarily due to the sale of \$20 billion of investment securities during the month of March 2005. Excludes gains/losses on securities used to manage risk associated with mortgage servicing rights. (d)

#### JPMORGAN CHASE & CO. CORPORATE FINANCIAL HIGHLIGHTS, CONTINUED (in millions)

					PRO FORMA COMBINED	2QTR			PRO FORMA COMBINED	YTD 2005
	2QTR	1QTR	4QTR	3QTR	2QTR	Char			to date	Change
	2005	2005	2004	2004	2004	1QTR 2005	2QTR 2004	2005	2004	2004
PRIVATE EQUITY										
Private Equity Gains (Losses) Direct Investments										
Realized Gains	\$ 555	\$ 633	\$ 442	\$ 277	\$ 411	(12)%	35%	\$ 1,188	\$ 751	58%
Write-ups / (Write-downs)	(133)	206	(111)	(31)	(54)	NM	(146)	73	(123)	NM
Mark-to-Market Gains (Losses)	(153)	(89)	167	(27)	13	(72)	NM	(242)	52	NM
Total Direct Investments	269	750	498	219	370	(64)	(27)	1,019	680	50
Third-Party Fund Investments	31	39	8	16	22	(21)	41	70	45	56
Total Private Equity Gains	300	789	506	235	392	(62)	(23)	1,089	725	50
Other Income	11	5	16	14	10	120	10	16	19	(16)
Net Interest Income	(56)	(50)	(70)	(89)	(98)	(12)	43	(106)	(211)	50
Total Net Revenue	255	744	452	160	304	(66)	(16)	999	533	87
Total Noninterest Expense	66	62	79	73	79	6	(16)	128	157	(18)
Operating Earnings before Income Tax							( -)			( - /
Expense	189	682	373	87	225	(72)	(16)	871	376	132
Income Tax Expense	67	245	134	27	75	(72) (73)	(11)	312	129	142
OPERATING EARNINGS	\$ 122	\$ 437	\$ 239	\$ 60	\$ 150	(72)	(19)	\$ 559	\$ 247	126
						, ,	` ′			
Private Equity Portfolio Information										
Direct Investments										
Publicly-Held Securities										
Carrying Value	\$ 761	\$ 1,149	\$ 1,170	\$ 958	\$ 936	(34)	(19)			
Cost	580	808	744	675	623	(28)	(7)			
Quoted Public Value	1,082	1,713	1,758	1,415	1,431	(37)	(24)			
Privately-Held Direct Securities	5,037	5,490	5,686	6,011	6,140	(0)	(10)			
Carrying Value Cost	6,362	5,490 6,689	5,686 7,178	7,551	6,140 7,757	(8) (5)	(18) (18)			
Third-Party Fund Investments	0,302	0,009	7,170	7,551	7,737	(5)	(10)			
Carrying Value	552	550	641	1,138	1,559	_	(65)			
Cost	921	934	1,042	1,761	2,161	(1)	(57)			
Total Private Equity Portfolio —				<del></del>		1	()			
Carrying Value	\$ 6,350	\$ 7,189	\$ 7,497	\$ 8,107	\$ 8,635	(12)	(26)			
Total Private Equity Portfolio — Cost	\$ 7,863	\$ 8,431	\$ 8,964	\$ 9,987	\$ 10,541	(7)	(25)			

### JPMORGAN CHASE & CO. **CREDIT-RELATED INFORMATION** (in millions)

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					PRO FORMA COMBINED	Jun 30, 2 Chang	
	Jun 30 2005	Mar 31 2005	Dec 31 2004	Sep 30 2004	Jun 30 2004	Mar 31 2005	Jun 30 2004
CREDIT EXPOSURE WHOLESALE (a)							
Loans — U.S.	\$ 110,096	\$ 101,261	\$ 99,868	\$ 99,451	\$ 99,860	9%	10%
Loans — Non-U.S. TOTAL WHOLESALE LOANS —	39,492	36,140	35,199	32,893	33,151	9	19
REPORTED	149,588	137,401	135,067	132,344	133,011	9	12
CONSUMER (b)							
Home Finance Home Equity and Other	72,346	68,779	67,837	67,368	63,598	5	14
Mortgage	58,594	55,588	56,816	56,035	56,502	5	4
Total Home Finance	130,940	124,367	124,653	123,403	120,100	5	9
Auto & Education Finance Consumer & Small Business and Other	52,309 14,678	59,837 15,011	62,712 15,107	62,587 15,126	62,671 13,805	(13) (2)	(17) 6
Credit Card Receivables — Reported	68,510	66,053	64,575	60,241	28,981	4	136
TOTAL CONSUMER LOANS — REPORTED	266,437	265,268	267,047	261,357	225,557	_	18
TOTAL LOANS — REPORTED	416,025	402,669	402,114	393,701	358,568	3	16
Credit Card Securitizations TOTAL LOANS — MANAGED	68,808 <b>484.833</b>	67,328 <b>469,997</b>	70,795 <b>472,909</b>	71,256 <b>464,957</b>	99,929 <b>458.497</b>	2 3	(31)
Derivative Receivables	484,833 55.015	4 <b>69,99</b> 7 60.388	47 <b>2,909</b> 65.982	<b>464,95</b> 7 57,795	<b>458,49</b> 7 55.086	(9)	6
Interests in Purchased Receivables (c)	27,887	28,484	31,722	30,479	30,184	(2)	(8)
Other Receivables TOTAL CREDIT-RELATED ASSETS			<u> </u>	FF2 221	108	NM	NM
Wholesale Lending-Related Commitments	<b>567,735</b> 314,034	<b>558,869</b> 316,282	37 <b>0,613</b> 309,399	<b>553,231</b> 315,946	<b>543,875</b> 321,615	2 (1)	4 (2)
TOTAL	\$ 881,769	\$ 875,151	\$ 880,012	\$ 869,177	\$ 865,490	1	2
Memo: Total by Category							
Total Wholesale Exposure (d) Total Consumer Managed Loans (e)	\$ 546,524 335,245	\$ 542,555 332,596	\$ 542,170 337,842	\$ 536,564 332,613	\$ 540,004 325,486	1 1	1 3
Total	\$ 881,769	\$ 875,151	\$ 880,012	\$ 869,177	\$ 865,490	1	2
Risk Profile of Wholesale Credit				' <del></del>			
Exposure: Investment-Grade	\$ 427.966	\$ 433.928	\$ 441.930	\$ 429.198	NA	(1)	NM
Noninvestment-Grade:	\$ 427,900	\$ 455,920	\$ 441,950	\$ 429,190	INA	(1)	INIVI
Noncriticized	112,140	101,859	91,605	97,126	NA	10	NM
Criticized Performing (f) Criticized Nonperforming (f)	4,536 1,504	4,859 1,590	6,263 2,021	8,113 1,772	NA NA	(7) (5)	NM NM
Total Noninvestment-Grade	\$ 118,180	\$ 108,308	\$ 99,889	\$ 107,011	NA	9	NM
Purchased Held-for-Sale Wholesale Loans (g)	\$ 378	\$ 319	\$ 351	\$ 355	NA	18	NM

Includes Investment Bank, Commercial Banking, Treasury & Securities Services and Asset & Wealth Management. Includes Retail Financial Services and Card Services.

These represent undivided interests in pools of receivables and similar types of assets.

Represents Total Wholesale Loans, Derivative Receivables, Interests in Purchased Receivables, Other Receivables and Wholesale Lending-Related Commitments.

Represents distressed wholesale loans purchased as part of IB's proprietary investing activities.

Note: The risk profile is based on JPMorgan Chase's internal risk ratings, which generally correspond to the following ratings as defined by Standard & Poor's / Moody's:

Investment-Grade: AAA / Aaa to BBB- / Baa3

Noninvestment-Grade: BB+ / Ba1 and below

Represents Total Consumer Loans plus Credit Card Securitizations, excluding consumer lending-related commitments.

For the quarter ended March 31, 2005, the Firm conformed its methodology for reporting Criticized exposure. Excluding this change in methodology, Criticized exposure would have been \$7,632 million in the first quarter of 2005.

### JPMORGAN CHASE & CO. CREDIT-RELATED INFORMATION, CONTINUED (in millions, except ratio data)

# JPMorganChase 🗘

	Jun 30 2005	Mar 31 2005	Dec 31 2004	Sep 30 2004	PRO FORMA COMBINED Jun 30 2004	Jun 30, 200 Change Mar 31 2005	Jun 30 2004
NONPERFORMING ASSETS AND RATIOS WHOLESALE LOANS Loans — U.S. Loans — Non-U.S. TOTAL WHOLESALE LOANS — REPORTED (a)	\$ 959 292 1,251	\$ 1,005 324 1,329	\$ 1,228 346 <b>1,574</b>	\$ 1,405 378 1,783	\$ 1,382 726 2,108	(5)% (10) (6)	(31)% (60) (41)
CONSUMER LOANS Home Finance Auto & Education Finance Consumer & Small Business and Other Credit Card Receivables — Reported TOTAL CONSUMER LOANS — REPORTED	662 190 280 9	691 171 288 8 <b>1,158</b>	673 193 295 8	789 211 308 9	750 221 311 9	(4) 11 (3) 13	(12) (14) (10) — (12)
TOTAL LOANS REPORTED (a) Derivative Receivables Other Receivables Assets Acquired in Loan Satisfactions TOTAL NONPERFORMING ASSETS (a)	2,392 234 — 206 \$ 2,832	2,487 241 221 \$ 2,949	2,743 241 — 247 \$ 3,231	3,100 238 — 299 \$ 3,637	3,399 223 108 320 \$ 4,050	(4) (3) NM (7) (4)	(30) 5 NM (36) (30)
PURCHASED HELD-FOR-SALE WHOLESALE LOANS (b)	<u>\$ 378</u>	<u>\$ 319</u>	<u>\$ 351</u>	<u>\$ 355</u>	<u>\$ 374</u>	18	1
TOTAL NONPERFORMING LOANS TO TOTAL LOANS	0.57%	0.62%	0.68%	0.79%	0.95%	(5)bp	(38)bp
NONPERFORMING ASSETS BY LOB Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset and Wealth Management TOTAL	\$ 946 1,319 9 452 6 100 \$ 2,832	\$ 1,056 1,351 8 452 4 78 \$ 2,949	\$ 1,196 1,385 8 547 14 81 \$ 3,231	\$ 1,321 1,557 9 606 4 140 \$ 3,637	\$ 1,684 1,551 9 642 5 159 <b>\$ 4,050</b>	(10)% (2) 13 — 50 28 (4)	(44)% (15) ————————————————————————————————————

Excludes purchased held-for-sale ("HFS") wholesale loans.
Represents distressed wholesale loans purchased as part of IB's proprietary investing activities.

### JPMORGAN CHASE & CO. **CREDIT-RELATED INFORMATION, CONTINUED** (in millions, except ratio data)



GROSS CHARGE-OFFS	2QTR 2005	1QTR 2005	4QTR 2004	3QTR 2004	PRO FORMA COMBINED 2QTR 2004	2QTR 2 Chan 1QTR 2005		Year 2005	PRO FORMA COMBINED -to-date 2004	YTD 2005 Change 2004
Wholesale Loans Consumer (Excluding Card) Credit Card Receivables — Reported Total Loans — Reported Credit Card Securitizations Total Loans — Managed	\$ 31 167 811 <b>1,009</b> 1,060 <b>2,069</b>	\$ 61 219 753 1,033 1,034 2,067	\$ 123 658 784 <b>1,565</b> 1,126 <b>2,691</b>	\$ 80 269 760 1,109 1,039 2,148	\$ 208 244 434 <b>886</b> 1,507 <b>2,393</b>	(49)% (24) 8 (2) 3	(85)% (32) 87 14 (30) (14)	\$ 92 386 1,564 2,042 2,094 4,136	\$ 416 558 871 1,845 2,986 4,831	(78)% (31) 80 11 (30) (14)
RECOVERIES										
Wholesale Loans Consumer (Excluding Card) Credit Card Receivables — Reported Total Loans — Reported Credit Card Securitizations Total Loans — Managed	83 53 100 236 130 366	70 67 80 217 117 334	55 52 60 <b>167</b> 115 <b>282</b>	104 50 90 244 111 355	167 68 38 <b>273</b> 149 <b>422</b>	19 (21) 25 9 11 10	(50) (22) 163 (14) (13) (13)	153 120 180 <b>453</b> 247 <b>700</b>	297 146 77 <b>520</b> 304 <b>824</b>	(48) (18) 134 (13) (19) (15)
NET CHARGE-OFFS										
Wholesale Loans Consumer (Excluding Card) Credit Card Receivables — Reported Total Loans — Reported Credit Card Securitizations Total Loans — Managed	(52) 114 711 773 930 \$ 1,703	(9) 152 673 <b>816</b> 917 \$ <b>1,733</b>	68 606 724 1,398 1,011 \$ 2,409	(24) 219 670 <b>865</b> 928 \$ <b>1,793</b>	41 176 396 <b>613</b> 1,358 <b>1,971</b>	(478) (25) 6 (5) 1 (2)	NM (35) 80 26 (32) (14)	(61) 266 1,384 1,589 1,847 \$ 3,436	119 412 794 1,325 2,682 \$ 4,007	NM (35) 74 20 (31) (14)
NET CHARGE-OFF RATES — ANNUALIZED										
Wholesale Loans (a) Consumer (Excluding Card) (b) Credit Card Receivables — Reported Total Loans — Reported (a) (b) Credit Card Securitizations Total Loans — Managed (a) (b)	(0.17)% 0.25 4.25 0.83 5.48 1.55	(0.03)% 0.34 4.25 0.88 5.36 1.58	0.21% 1.28 4.70 1.47 5.70 2.13	(0.08)% 0.47 4.49 0.93 5.20 1.62	0.13% 0.40 5.35 0.74 5.62 1.85	(14)bp (9) — (5) 12 (3)	(30)bp (15) (110) 9 (14) (30)	(0.10)% 0.29 4.25 0.86 5.42 1.57	0.19% 0.48 5.39 0.81 5.56 1.89	(29)bp (19) (114) 5 (14) (32)
Memo: Credit Card — Managed	4.87	4.83	5.24	4.88	5.56	4	(69)	4.85	5.52	(67)

Wholesale loans held-for-sale were \$17,871 million, \$8,154 million, \$7,684 million, \$7,281 million and \$5,259 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. The year-to-date average loans held-for-sale were \$13,039 million and \$5,501 million for 2005 and 2004, respectively. These amounts are not included in the net charge-off rates.

Average consumer loans (excluding Card) held-for-sale were \$14,620 million, \$15,861 million, \$13,534 million, \$14,479 million and \$19,818 million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. The year-to-date average loans held-for-sale were \$15,237 million and \$20,492 million for 2005 and 2004, respectively. These amounts are not included in the net charge-off rates.

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### JPMORGAN CHASE & CO. **CREDIT-RELATED INFORMATION, CONTINUED** (in millions, except ratio data)

	2QTR	1QTR	4QTR	30TR	PRO FORMA COMBINED 2OTR	2QTR 2009 Change	5	Yea	PRO FORMA COMBINED ar-to-date	YTD 2005 Change
SUMMARY OF CHANGES IN THE ALLOWANCE FOR LOAN	2005	2005	2004	2004	2004		QTR 2004	2005	2004	2004
LOSSES Beginning Balance Net Charge-Offs Provision for Loan Losses:	\$ 6,935 (773)	\$ 7,320 (816)	\$ 7,493 (1,398)	\$ 7,090 (865)	\$ 7,443 (613)	(5)% 5	(7)% (26)	\$ 7,320 (1,589)	\$ 7,995 (1,325)	(8)% (20)
Provision Excluding Accounting Policy Conformity Accounting Policy Conformity Total Provision for Loan Losses	636 — 636	431 — 431	681 525 1,206	835 560 1.395	285 — 285	48 NM 48	123 NM 123	1,067 — 1,067	447 — 447	139 NM 139
Other Ending Balance	(4) \$ 6,794	\$ 6,935	19 \$ 7,320	(127)(a) \$ 7,493	(25) \$ 7,090	NM (2)	84 (4)	(4) \$ 6,794	(27) \$ 7,090	85 (4)
SUMMARY OF CHANGES IN THE	<del> </del>	<del> </del>	<del>- 1,5-1</del>	<u> </u>	- 1,000	(-)	(.)	<del> </del>	- 1,000	
ALLOWANCE FOR LENDING- RELATED COMMITMENTS Beginning Balance Provision for Lending-Related Commitments:	\$ 488	\$ 492	\$ 541	\$ 768	\$ 805	(1)	(39)	\$ 492	\$ 814	(40)
Provision Excluding Accounting Policy Conformity Accounting Policy Conformity	(49) —	<u>(4)</u>	(49) —	1 (227)	(37)	NM NM	(32) NM	(53)	(46)	(15) NM
Total Provision for Lending-Related Commitments	(49)	(4)	(49)	(226)	(37)	NM	(32)	(53)	(46)	(15)
Other Ending Balance	\$ 439	\$ 488	\$ 492	(1) \$ 541	\$ 768	NM (10)	NM (43)	\$ 439	\$ 768	NM (43)
ALLOWANCE COMPONENTS AND RATIOS ALLOWANCE FOR LOAN LOSSES										
Wholesale Asset Specific Formula — Based (b)	\$ 314	\$ 385	\$ 469	\$ 498	NA	(18)	NM			
Statistical Calculation Adjustments to the Statistical	1,604	1,448	1,639	1,832	NA	11	NM			
Calculation Total Wholesale	2,604	<u>894</u> 2,727	990 3,098	1,126 3,456	NA 3,506	(23) (5)	NM (26)			
Consumer						.,	, ,			
Formula — Based Statistical Calculation	3,064	3,113	3,169	3,159	NA	(2)	NM			
Adjustments to the Statistical Calculation	1,126	1,095	1,053	878	NA	3	NM			
Total Consumer	4,190	4,208	4,222	4,037	3,584	_	17			
Total Allowance for Loan Losses Allowance for Lending-Related	6,794	6,935	7,320	7,493	7,090	(2)	(4)			
Commitments Total Allowance for Credit Losses	\$ <b>7,233</b>	488 <b>\$ 7,423</b>	492 <b>\$ 7,812</b>	541 <b>\$ 8,034</b>	768 <b>\$ 7,858</b>	(10) (3)	(43) (8)			
Wholesale Allowance for Loan Losses to Total Wholesale Loans (c)	1.98%	2.11%	2.43%	2.76%	2.74%	(13)bp	(76)bp			
Consumer Allowance for Loan Losses to Total Consumer Loans (d)	1.65	1.69	1.70	1.62	1.72	(4)	(7)			
Allowance for Loan Losses to Total Loans (c) (d)	1.76	1.83	1.94	2.01	2.11	(7)	(35)			
Allowance for Loan Losses to Total Nonperforming Loans (e)	287	283	268	248	219	400	6,800			
ALLOWANCE FOR LOAN LOSSES BY LOB										
Investment Bank Retail Financial Services	\$ 971 1,135	\$ 1,191 1,168	\$ 1,547 1,228	\$ 1,841 1,764	\$ 1,382 1,907	(18)% (3)	(30)% (40)			
Card Services Commercial Banking	3,055 1,431	3,040 1,312	2,994 1,322	2,273 1,350	1,677 1,219	9	82 17			
Treasury & Securities Services Asset and Wealth Management	7 195	5 214	9 216	9 241	2 114	40 (9)	250 71			
Corporate Total	\$ 6,794	5 <b>\$ 6,935</b>	\$ 7,320	15 <b>\$ 7,493</b>	789 <b>\$ 7,090</b>	NM (2)	NM (4)			

Related to the transfer of the allowance for accrued interest and fees on reported and securitized credit card loans.

During the second quarter 2005, the Firm refined its historical and market based inputs used for estimating the Formula Based component of the allowance. These refinements resulted in an increase to the Statistical Calculation and a decrease to the Adjustments to the Statistical Calculation, the component of the allowance that covers estimate imprecision. Loans held-for-sale were \$17,871 million, \$8,154 million, \$7,684 million, \$7,281 million and \$5,259 million at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.

Loans held-for-sale were \$13,112 million, \$16,532 million, \$18,022 million, \$12,816 million and \$17,782 million at June 30, 2005, March 31, 2005, December 31, 2004,

September 30, 2004 and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios. Nonperforming loans held-for-sale were \$28 million, \$33 million, \$15 million and \$155 million at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively. These amounts are not included in the allowance coverage ratios.

### JPMORGAN CHASE & CO. **CREDIT-RELATED INFORMATION, CONTINUED** (in millions)

## JPMorganChase 🗘

	2OTR	1QTR	4QTR	3QTR	PRO FORMA COMBINED	2QTR Chai		Voc	PRO FORMA COMBINED or-to-date	YTD 2005 Change
	2Q1R 2005	2005	4Q1R 2004	3Q1R 2004	2QTR 2004	1QTR 2005	2QTR 2004	2005	2004	2004
PROVISION FOR CREDIT LOSSES LOANS Investment Bank Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate Total Wholesale Retail Financial Services Card Services Total Consumer Accounting Policy Conformity (a) Total Provision for Loan Losses	\$ (271) 116 2 (18) 1 (170) 95 711 806 — 636	\$ (356) (8) (5) (7) (4) (380) 92 719 811 —	\$ (120) 17 3 (21) ————————————————————————————————————	\$ (148) 10 — 1 (1) (138) 239 734 973 560 1,395	\$ (283) 22 3 (4) (27) (289) 175 399 574 ———————————————————————————————————	24% NM (157) NM 55 3 (1) (1) NM 48	2QTR 2004 4% 427 (33) (350) NM 41 (46) 78 40 NM 123	\$ (627) 108 (3) (25) (3) (550) 187 1,430 1,617 —	\$ (580) (56) 4 4 (110) (738) 385 800 1,185 ———	(8)% NM NM NM 97 25 (51) 79 36 NM 139
LENDING-RELATED COMMITMENTS										
Investment Bank Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate Total Wholesale Retail Financial Services Card Services Total Consumer Accounting Policy Conformity (b) Total Provision for Lending-Related Commitments	\$ (72) 26	\$ (10) 2 2 ———————————————————————————————	\$ (53) 4 ——————————————————————————————————	\$ (3) 4 ——————————————————————————————————	\$ (32) (4) ——————————————————————————————————	NM NM NM NM NM NM NM NM NM	(125) NM NM (100) NM (30) NM NM NM NM	\$ (82) 28 2 (2) ————————————————————————————————————	(38) (12) ————————————————————————————————————	(116) NM NM NM NM (6) (80) NM (80) NM
TOTAL PROVISION FOR CREDIT LOSSES Investment Bank Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate Total Wholesale Retail Financial Services Card Services Total Consumer Accounting Policy Conformity Total Provision for Credit Losses	\$ (343) 142 2 (20) 1 (218) 94 711 805 — 587	\$ (366) (6) (3) (7) (4) (386) 94 719 813 —	\$ (173) 21 3 (21) — (170) 78 724 802 525 1,157	\$ (151) 14 — 1 (1) (137) 239 734 973 333 1,169	\$ (315) 18 3 (5) (27) (326) 175 399 574 — 248	6 NM NM (186) NM 44 — (1) (1) NM 37	(9) NM (33) (300) NM 33 (46) 78 40 NM 137	\$ (709) 136 (1) (27) (3) (604) 188 1,430 1,618 — 1,014	\$ (618) (68) 4 4 (111) (789) 390 800 1,190 ————————————————————————————————————	(15) NM NM NM 97 23 (52) 79 36 NM 153
Securitized Credit Losses Accounting Policy Conformity Managed Provision for Credit Losses	930 — <b>\$ 1,517</b>	917 — <b>\$ 1,344</b>	1,011 (525) <b>\$ 1,643</b>	928 (333) <b>\$ 1,764</b>	1,358 — <b>\$ 1,606</b>	1 NM 13	(32) NM (6)	1,847 — <b>\$ 2,861</b>	2,682 — \$ 3,083	(31) NM (7)

Reflects an increase of \$721 million for both the fourth quarter and third quarter of 2004, as a result of the decertification of heritage Bank One seller's interest in credit card securitizations, partially offset by reductions of \$196 million and \$161 million to conform methodologies in the fourth and third quarters of 2004, respectively. Reflects a reduction of \$227 million for the third quarter of 2004 to conform methodologies in the wholesale portfolio.

### JPMORGAN CHASE & CO. **CAPITAL**

## JPMorganChase 🗘

(in millions, except ratio and per share data)

		QTR 2005		QTR 2005		4QTR 2004		3QTR 2004		RO FORMA COMBINED 2QTR 2004	10	2QTR 2 Chang TR 2005			Year	O FORMA OMBINED ate 2004	YTD 2005 Change 2003
COMMON SHARES OUTSTANDING		2005		2005		2004		2004	_	2004	1	2111 2005	20112004		<del>503</del>	2004	2003
Weighted-Average Basic Shares Outstanding Weighted-Average Diluted Shares		3,493.0		3,517.5		3,514.7		3,513.5		3,509.4		(1)%	%	3,	505.2	3,506.6	%
Outstanding Common Shares Outstanding — at		3,548.3		3,569.8		3,602.0		3,592.0		3,588.6		(1)	(1)	3,	559.0	3,589.0	(1)
Period End		3,514.0		3,525.3		3,556.2		3,564.1		3,559.0		_	(1)	3,	514.0	3,559.0	(1)
Cash Dividends Declared per Share Book Value per Share Dividend Payout	\$	0.34 29.95 122%	\$	0.34 29.78 54%	\$	0.34 29.61 74%	\$	0.34 29.42 87%	\$	0.34 29.06 292%		 1 6,800bp	— 3 (17,000)bp		0.68 29.95 75%	\$ 0.68 29.06 71%	— 3 400bp
SHARE PRICE High Low Close	\$	36.50 33.35 35.32	\$	39.69 34.32 34.60	\$	40.45 36.32 39.01	\$	40.25 35.50 39.73	\$	42.57 34.62 38.77		(8)% (3) 2	(14)% (4) (9)		39.69 33.35 35.32	\$ 43.84 34.62 38.77	(9)% (4) (9)
STOCK REPURCHASE PROGRAM (b) Aggregate Repurchases Common Shares Repurchased Average Purchase Price	\$ \$	593.7 16.8 35.32	\$ \$	1,315.6 36.0 36.57	\$ \$	599.8 15.8 38.01	\$ \$	137.9 3.5 39.42		NM NM NM					909.3 52.8 36.17	NM NM NM	
CAPITAL RATIOS Tier 1 Capital Total Capital Risk-Weighted Assets Adjusted Average Assets Tier 1 Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio		69,779 96,086 848,394 ,135,653 8.2% 11.3 6.1	\$	69,435 96,378 811,822 ,110,058 8.6% 11.9 6.3	\$	68,621 96,807 791,373 ,102,456 8.7% 12.2 6.2	\$	69,309 96,666 803,464 ,065,244 8.6% 12.0 6.5	\$	67,850 92,916 790,701 1,094,028 8.6% 11.8 6.2			3 3 7 4 (40)bp (50) (10)				
INTANGIBLE ASSETS Goodwill Mortgage Servicing Rights Purchased Credit Card Relationships All Other Intangibles Total Intangibles	\$	43,537 5,026 3,528 5,319 57,410	\$	43,440 5,663 3,703 5,514 58,320	\$	43,203 5,080 3,878 5,726 57,887	\$	42,947 5,168 4,055 5,945 58,115	\$	43,016 5,797 4,527 5,873 59,213		—% (11) (5) (4) (2)	1% (13) (22) (9) (3)				

Estimated Excludes commission costs.

# JPMORGAN CHASE & CO. Glossary of Terms

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ACH: Automated Clearing House

**Assets Under Management:** Represent assets actively managed by Asset & Wealth Management on behalf of institutional, private banking, private client services and retail clients. Excludes assets managed by American Century Companies, Inc., in which the Firm has a 43% ownership interest.

**Assets Under Supervision:** Represent assets under management as well as custody, brokerage, administration and deposit accounts.

**Average Managed Assets:** Refers to total assets on the Firm's balance sheet plus credit card receivables that have been securitized.

**bp:** Denotes basis points; 100 bp equals 1%.

**Contractual Credit Card Charge-off:** In accordance with the Federal Financial Institutions Examination Council Policy, credit card loans are charged-off by the end of the month in which the account becomes 180 days past due or within 60 days from receiving notification of the filing of bankruptcy, whichever is earlier.

**Corporate:** Includes Private Equity, Treasury, and corporate staff and other centrally managed expenses.

**Managed Credit Card Receivables or Managed Basis:** Refers to credit card receivables on the Firm's balance sheet plus credit card receivables that have been securitized.

NA: Data is not applicable for the period presented.

NM: Not meaningful

**Operating Basis or Operating Earnings:** Reported results excluding the impact of merger costs, other special items and credit card securitizations.

**Overhead Ratio:** Noninterest expense as a percentage of total net revenue.

**Reported Basis:** Financial statements prepared under accounting principles generally accepted in the United States of America ("U.S. GAAP"). The reported basis includes the impact of merger costs, other special items and credit card securitizations.

**Segment Results:** All periods are on a comparable basis, although restatements may occur in future periods to reflect further alignment of management accounting policies or changes in organizational structures between businesses.

**Special Items:** Includes merger costs, litigation reserve charge and accounting policy conformity adjustments.

**Unaudited:** The financial statements and information included throughout this document are unaudited and have not been subjected to auditing procedures sufficient to permit an independent certified public accountant to express an opinion.

**Value-at-Risk ("VAR"):** A measure of the dollar amount of potential loss from adverse market moves in an ordinary market environment.

### JPMORGAN CHASE & CO. Line of Business Metrics

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### **Investment Banking**

### IB's revenues are comprised of the following:

- **1. Investment banking fees** includes advisory, equity underwriting, bond underwriting and loan syndication fees.
- 2. Fixed income markets includes client and portfolio management revenue related to both market-making and proprietary risk-taking across global fixed income markets, including government and corporate debt, foreign exchange, interest rate and commodities markets.
- **3. Equities markets** includes client and portfolio management revenue related to market-making and proprietary risk-taking across global equity products, including cash instruments, derivatives and convertibles.
- **4. Credit portfolio revenue** includes Net interest income, fees and loan sale activity for IB's credit portfolio. Credit portfolio revenue also includes gains or losses on securities received as part of a loan restructuring, and changes in the credit valuation adjustment ("CVA"), which is the component of the fair value of a derivative that reflects the credit quality of the counterparty. Credit portfolio revenue also includes the results of risk management related to the Firm's lending and derivative activities.

#### **Retail Financial Services**

### Description of selected business metrics within Home Finance:

**1. Secondary marketing** involves the sale of mortgage loans into the secondary market and risk management of this activity from the point of loan commitment to customers through loan closing and subsequent sale.

### Home Finance's origination channels are comprised of the following:

- **1. Retail** A mortgage banker employed by the Firm directly contacts borrowers who are buying or refinancing a home through a branch office, through the Internet or by phone. Borrowers are frequently referred to a mortgage banker by real estate brokers, home builders or other third parties.
- **2. Wholesale** A third-party mortgage broker refers loans to a mortgage banker at the Firm. Brokers are independent loan originators that specialize in finding and counseling borrowers but do not provide funding for loans.
- **3. Correspondent** Banks, thrifts, other mortgage banks and other financial institutions sell closed loans to the Firm.
- **4. Correspondent negotiated transactions ("CNT")** Mid- to large-sized mortgage lenders, banks and bank-owned mortgage companies sell servicing to the Firm on an as-originated basis. These transactions supplement traditional production channels and provide growth opportunities in the servicing portfolio in stable and rising-rate periods.

# Description of selected business metrics within Consumer & Small Business Banking:

- **1. Personal bankers** Retail branch office personnel who acquire, retain and expand new and existing customer relationships by assessing customer needs and recommending and selling appropriate banking products and services.
- 2. Investment sales representatives Licensed retail branch sales personnel, assigned to support several branches, who assist with the sale of investment products including college planning accounts, mutual funds, annuities and retirement accounts.

### **Description of selected business metrics within Insurance:**

- **1. Proprietary annuity sales** represent annuity contracts marketed through and issued by subsidiaries of the Firm.
- **2. Insurance in force direct/assumed** includes the aggregate face amount of insurance policies directly underwritten and assumed through reinsurance.
- **3. Insurance in force retained** includes the aggregate face amounts of insurance policies directly underwritten and assumed through reinsurance, after reduction for face amounts ceded to reinsurers.

#### **Card Services**

### Description of selected business metrics within Card Services:

- **1. Charge volume** Represents the dollar amount of cardmember purchases, balance transfers and cash advance activity.
- **2. Net accounts opened** Includes originations, purchases and sales.
- **3. Merchant acquiring business** Represents an entity that processes payments for merchants. JPMorgan Chase is a majority owner of Paymentech, Inc. and a 50% owner of Chase Merchant Services.
- **4. Bank card volume** Represents the dollar amount of transactions processed for the merchants.
- **5. Total transactions** Represents the number of transactions and authorizations processed for the merchants.

#### **Commercial Banking**

### Commercial Banking revenues are comprised of the following:

- **1. Lending** incorporates a variety of financing alternatives, such as term loans, revolving lines of credit and asset-based structures and leases, which are often secured by receivables, inventory, equipment or real estate.
- 2. Treasury services incorporates a broad range of products and services to help clients manage short-term liquidity through deposits and sweeps, and longer-term investment needs through money market accounts, certificates of deposit and mutual funds; manage working capital through lockbox, global trade, global clearing and commercial card products; and have ready access to information to manage their business through on-line reporting tools.
- **3. Investment banking** products provide clients with more sophisticated capital-raising alternatives, through loan syndications, investment-grade debt, asset-backed securities, private placements, high-yield bonds and equity underwriting, and balance sheet and risk management tools through foreign exchange, derivatives, M&A and advisory services.

### **Treasury & Securities Services**

Treasury & Securities Services **firmwide metrics** include certain TSS product revenues and liability balances reported in other lines of business for customers who are also customers of those lines of business. In order to capture the firmwide impact of TS and TSS products and revenues, management reviews firmwide metrics such as firmwide liability balances, firmwide revenue and firmwide overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary in order to understand the aggregate TSS business.

### **Asset & Wealth Management**

### AWM's client segments are comprised of the following:

- 1. The **Private bank** addresses every facet of wealth management for ultra-highnet-worth individuals and families worldwide, including investment management, capital markets and risk management, tax and estate planning, banking, capital raising and specialty wealth advisory services.
- **2. Retail** provides more than 2 million customers worldwide with investment management, retirement planning and administration, and brokerage services through third-party and direct distribution channels.
- **3. Institutional** serves more than 3,000 large and mid-size corporate and public institutions, endowments and foundations, and governments globally. AWM offers institutions comprehensive global investment services, including investment management across asset classes, pension analytics, asset-liability management, active risk budgeting and overlay strategies.
- **4. Private client services** offers high-net-worth individuals, families and business owners comprehensive wealth management solutions that include financial planning, personal trust, investment and banking products and services.

# **APPENDIX**



					SECO	ND QU	ARTER 200	05					
						s	pecial Items	; (c)					
	orted sults	ading ass (a)	redit rd (b)	Mer Cos		Liti	gation serves	Ac	counting Conformity	<u> </u>	Tax Equiv		erating Basis
REVENUE Investment Banking Fees Trading Revenue Lending & Deposit Related Fees	\$ 961 387 851	\$  198	\$ _	\$	_	\$	_	\$	_	-	\$	_	\$ 961 585 851
Asset Management, Administration and Commissions Securities / Private Equity Gains (Losses) Mortgage Fees and Related Income	2,541 407 336	_	=		_				=	- - -		_	2,541 407 336
Credit Čard Income Other Income Noninterest Revenue	 1,763 496 7,742	 198	 (728) — (728)		<u>=</u>		=			- -		143 143	 1,035 639 7,355
Net Interest Income	 5,001	 (198)	 1,658		_					=		84	 6,545
TOTAL NET REVENUE	 12,743	 	 930		_					=		227	 13,900
Provision for Credit Losses	587	_	930		_		_		_	-			1,517
NONINTEREST EXPENSE Compensation Expense Occupancy Expense Technology and Communications Expense Professional & Outside Services	4,266 580 896 1,130	_ _ _	_		_		_ _ _		=	- - -			4,266 580 896 1,130
Marketing Other Expense Amortization of Intangibles	 537 954 385	 	 _ _ _		<u>_</u>					- - -		_	 537 954 385
Total Noninterest Expense before Merger Costs and Litigation Reserve Charge Merger Costs Litigation Reserve Charge TOTAL NONINTEREST EXPENSE	 8,748 279 1,872 10,899	 _ 	 _ 						_ _ 	- - -			 8,748 — — 8,748
Income (Loss) before Income Tax Expense Income Tax Expense (Benefit) NET INCOME (LOSS)	\$ 1,257 263 994	\$ 	\$ 		279 106 173	\$	1,872 711 1,161	\$	_	- - -	\$	227 227 —	\$ 3,635 1,307 2,328
FINANCIAL RATIOS Diluted Earnings per Share ROE ROE-GW ROA Overhead Ratio Effective Income Tax Rate	\$ 0.28 4% 6 0.34 86 21	\$ 	\$  %  NM NM NM	Ī	0.05 1% 1 NM NM NM 38	\$	0.33 4% 8 NM NM 38	\$	NM NM NM	-% - 1 1	\$	%  NM NM 100	\$ 0.66 9% 15 0.75 63 36

The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

The impact of credit card securitizations affects Card Services. See page 19 for further information.

Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include Merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$279 million reflects costs associated with the merger; significant litigation charges of \$1.9 billion were taken in the second quarter of 2005. For a description of the tax-equivalent adjustments, see the Operating Basis cover page.



	FIRST QUARTER 2005															
									Sn	ecial Item	s (c)					
		eported esults		nding ass (a)		redit rd (b)	Merge Costs		Litig	ation erves	Ac	counting Conformity		quivalent tments (d)		erating Basis
REVENUE																
Investment Banking Fees	\$	993	\$	_	\$	_	\$ -	_	\$	_	\$	_	\$	_	\$	993
Trading Revenue		1,859		328		_	-	_		_		_		_		2,187
Lending & Deposit Related Fees		820		_		_	-	_		_		_		_		820
Asset Management, Administration and Commissions		2,498		_		_	-	_		_		_		_		2,498
Securities / Private Equity Gains (Losses)		(45)		_		_	-	_		_		_		_		(45)
Mortgage Fees and Related Income		362		_		_	-	_		_		_		_		362
Credit Card Income		1,734		_		(815)	-	_		_		_		_		919
Other Income		201						_						115		316
Noninterest Revenue		8,422		328		(815)	-	_		_		_		115		8,050
Net Interest Income		5,225		(328)		1,732		=						61		6,690
TOTAL NET REVENUE		13,647				917		=						176		14,740
Provision for Credit Losses		427		_		917	-	_		_		_		_		1,344
NONINTEREST EXPENSE																
Compensation Expense		4,702		_		_	-	_		_		_		_		4,702
Occupancy Expense		525		_		_	-	_		_		_		_		525
Technology and Communications Expense		920		_		_	-	_		_		_		_		920
Professional & Outside Services		1,074		_		_	-	_		_		_		_		1,074
Marketing		483		_		_	-	_		_		_		_		483
Other Expense		805		_		_	-	_		_		_		_		805
Amortization of Intangibles		383		_		_	-	_		_		_		_		383
Total Noninterest Expense before Merger Costs and																
Litigation Reserve Charge		8,892		_		_	-	_		_		_		_		8,892
Merger Costs		145		_		_	(14	15)		_		_		_		_
Litigation Reserve Charge		900		_		_				(900)		_		_		_
TOTAL NONINTEREST EXPENSE	_	9,937					(14	<u>15</u> )		(900)		_		_		8,892
Income (Loss) before Income Tax Expense		3,283		_		_	14	15		900		_		176		4,504
Income Tax Expense (Benefit)		1,019		_		_		55		342		_		176		1,592
NET INCOME (LOSS)	\$	2,264	\$		\$			90	\$	558	\$		\$		\$	2,912
FINANCIAL RATIOS												<u> </u>				. <u></u>
Diluted Earnings per Share	\$	0.63	\$	_	\$	_	\$ 0.0	13	\$	0.15	\$	_	s	_	\$	0.81
ROE	э	9%	Φ	— —%	Ф	— —%			Φ	2%	Φ		Φ	— —%	Φ	11%
ROE-GW		15		— <sub>70</sub>		—70 —		_ <sub>70</sub>		3		—70 —		— <sub>70</sub>		1170
ROA		0.79		NM		NM	NI			NM		NM		NM		0.96
Overhead Ratio		73		NM		NM	NI			NM		NM		NM		60
Effective Income Tax Rate		31		NM		NM		38		38		NM		100		35

The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

The impact of credit card securitizations affects Card Services. See page 19 for further information.

Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$145 million reflects costs associated with the merger; significant litigation charges of \$900 million were taken in the first quarter of 2005.

For a description of the tax-equivalent adjustments, see the Operating Basis cover page.



	FOURTH QUARTER 2004											
					Special Iter	ns (c)						
	Reported Results	Trading Reclass (a)	Credit Card (b)	Merger Costs	Litigation Reserves	Accounting Policy Conformity	Tax Equivalent Adjustments (d)	Operating Basis				
REVENUE												
Investment Banking Fees	\$ 1,073	\$	\$ —	s —	\$ —	\$ —	\$ —	\$ 1,073				
Trading Revenue Lending & Deposit Related Fees	611 903	511	_	_	_	_	_	1,122 903				
Asset Management, Administration and Commissions	2,330	_						2,330				
Securities / Private Equity Gains (Losses)	569	_	_	_	_	_	_	569				
Mortgage Fees and Related Income	85	_	_	_	_	_	_	85				
Credit Card Income	1,822	_	(786)	_	_	_	_	1,036				
Other Income	228		1				178	407				
Noninterest Revenue	7,621	511	(785)	_	_	_	178	7,525				
Net Interest Income	5,329	(511)	1,796			<u></u>	10	6,624				
TOTAL NET REVENUE	12,950		1,011				188	14,149				
Provision for Credit Losses	1,157	_	1,011	_	_	(525)	_	1,643				
NONINTEREST EXPENSE												
Compensation Expense	4,211	_	_	_	_	_	_	4,211				
Occupancy Expense	609	_	_	_	_	_	_	609				
Technology and Communications Expense	1,051	_	_	_	_	_	_	1,051				
Professional & Outside Services Marketing	1,191 428	_	_	_	_	_	_	1,191 428				
Other Expense	981	_						981				
Amortization of Intangibles	392			_		_		392				
Total Noninterest Expense before Merger Costs and	8,863							8,863				
Litigation Reserve Charge	0,000							0,000				
Merger Costs	523	_	_	(523)	_	_	_	_				
Litigation Reserve Charge						=						
TOTAL NONINTEREST EXPENSE	9,386			(523)			<u>_</u>	8,863				
Income (Loss) before Income Tax Expense	2,407	_	_	523	_	525	188	3,643				
Income Tax Expense (Benefit)	741			199		199	188	1,327				
NET INCOME (LOSS)	<b>\$ 1,666</b>	<u> </u>	<u> </u>	\$ 324	<u> </u>	\$ 326	<u> </u>	\$ 2,316				
FINANCIAL RATIOS												
Diluted Earnings per Share	\$ 0.46	s —	\$ —	\$ 0.09	\$ —	\$ 0.09	\$ —	\$ 0.64				
ROE	6%	—%	%	1%	%	2%						
ROE-GW	11			2		2		15				
ROA Overhead Ratio	0.57 72	NM NM	NM NM	NM NM	NM NM	NM NM	NM NM	0.75 63				
Effective Income Tax Rate	31	NM NM	NM NM	38	NM NM	38	100	36				
Effective income fun rate	31	14141	14141	30	14141	30	100	30				

(a) The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

(b) The impact of credit card securitizations affects Card Services. See page 19 for further information.

(d) For a description of the tax-equivalent adjustments, see the Operating Basis cover page.

<sup>(</sup>c) Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$523 million reflects costs associated with the merger.



	THIRD QUARTER 2004										
							Special Ite	ms (c)			
	Reported Results	Trad Recla		Credit Card (b)	Merger Costs	Litigation Reserves	Ac	counting Conformity	Tax Equivalent Adjustments (d		Operating Basis
REVENUE											
Investment Banking Fees	\$ 87		_	\$ —	\$ —	\$ —	\$	_	\$ -	- \$	879
Trading Revenue	40		424	_	_	_		_	_	-	832
Lending & Deposit Related Fees	94		_	_	_	_		_	_	-	943
Asset Management, Administration and Commissions Securities / Private Equity Gains (Losses)	2,18 41		_	_	_	_		_	_	-	2,185 413
Mortgage Fees and Related Income	23			_	_	_		_	_	_	233
Credit Card Income	1,78			(848)						_	934
Other Income	21		_	(3)	_	_		118	6	4	389
Noninterest Revenue	7,05		424	(851)				118	6-		6,808
Net Interest Income	5,45	<u></u>	(424)	1,779					(3	6) _	6,771
TOTAL NET REVENUE	12,50	<u> </u>		928	=			118	2	<u> </u>	13,579
Provision for Credit Losses	1,16	Э	_	928	_	_		(333)	-	-	1,764
NONINTEREST EXPENSE											
Compensation Expense	4,05		_	_	_	_		_	_	-	4,050
Occupancy Expense	60		_	_	_	_		_	_	-	604
Technology and Communications Expense	1,04		_	_	_	_		_	_	-	1,046
Professional & Outside Services	1,10 50		_	_	_	_		_	_	-	1,103 506
Marketing Other Expense	92		_	_	_	_		_	_	_	920
Amortization of Intangibles	39									_	396
Total Noninterest Expense before Merger Costs and	8,62										8,625
Litigation Reserve Charge	0,02	,	_	_	_	_		_	_	_	0,023
Merger Costs	75	2	_	_	(752)	_		_	_	_	_
Litigation Reserve Charge										_	
TOTAL NONINTEREST EXPENSE	9,37	7			(752)					_	8,625
Income (Loss) before Income Tax Expense	1,95	9	_	_	752	_		451	2	3	3,190
Income Tax Expense (Benefit)	54				290			172	2	<u> </u>	1,031
NET INCOME (LOSS)	\$ 1,41	<u>\$</u>		<u> </u>	\$ 462	<u> </u>	\$	279	<u>\$</u>	\$	2,159
FINANCIAL RATIOS											
Diluted Earnings per Share	\$ 0.3		_	\$ —	\$ 0.13	\$ —	\$	0.08	\$ -		0.60
ROE		5%	%	%				1%		-%	8%
ROE-GW		9	NIM		3			2			14
ROA Overhead Ratio	0.5 7		NM NM	NM NM	NM NM	NM NM		NM NM	NN NN		0.72 64
Effective Income Tax Rate	2		NM NM	NM NM	39	NM NM		38	10		32
LITECUVE INCOME 10A ROLE	2	,	7.4141	1 4141	33	1 1 1 1 1		30	10	,	32

(a) The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

(b) The impact of credit card securitizations affects Card Services. See page 19 for further information.

(d) For a description of the tax-equivalent adjustments, see the Operating Basis cover page.

<sup>(</sup>c) Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$752 million reflects costs associated with the merger.



							SECO	ND QU	JARTER 200	)4					
								,	Special Items	; (c)					
		ported esults		ading lass (a)	Credit Card (b)	_	Merger Costs	Lit	igation eserves	A	ccounting y Conformity		uivalent ments (d)		erating Basis
REVENUE															
Investment Banking Fees	\$	939	\$	_	\$ —	-	\$ —	\$	_	\$	_	\$	_	\$	939
Trading Revenue		968		439	_	-	_		_		_		_		1,407
Lending & Deposit Related Fees		957		_	_	-	_		_		_		_		957
Asset Management, Administration and Commissions		2,302		_	_	-	_		_		_		_		2,302
Securities / Private Equity Gains (Losses)		403		_	_	-	_		_		_		_		403
Mortgage Fees and Related Income		316		_	_		_		_		_		_		316
Credit Card Income		1,686		_	(711		_		_		_		_		975
Other Income		434			(45								170		559
Noninterest Revenue		8,005		439	(756	5)	_		_		_		170		7,858
Net Interest Income		5,274		(439)	2,114	<u>!</u>			<u> </u>				(31)		6,918
TOTAL NET REVENUE		13,279			1,358	<u> </u>							139		14,776
Provision for Credit Losses		248		_	1,358	3	_		_		_		_		1,606
NONINTEREST EXPENSE															
Compensation Expense		4,227		_	_		_		_		_		_		4,227
Occupancy Expense		596		_	_		_		_		_		_		596
Technology and Communications Expense		960		_	_	-	_		_		_		_		960
Professional & Outside Services		1,106		_	_	-	_		_		_		_		1,106
Marketing		521		_	_	-	_		_		_		_		521
Other Expense		1,037		_	_	-	_		_		_		_		1,037
Amortization of Intangibles		392													392
Total Noninterest Expense before Merger Costs and Litigation Reserve Charge		8,839		_	_		_		_		_		_		8,839
Merger Costs		90		_	_		(90)		_		_		_		_
Litigation Reserve Charge		3,700		_	_		_		(3,700)		_		_		_
TOTAL NONINTEREST EXPENSE		12,629					(90)		(3,700)		_				8,839
Income (Loss) before Income Tax Expense		402		_	_		90		3,700		_		139		4,331
Income Tax Expense (Benefit)		(31)		_	_	-	30		1,406		_		139		1,544
NET INCOME (LOSS)	\$	433	\$		<b>\$</b> —		\$ 60	\$	2,294	\$	_	\$		\$	2,787
FINANCIAL RATIOS															
Diluted Earnings per Share	\$	0.12	\$	_	s —		\$ 0.02	\$	0.63	\$	_	\$	_	\$	0.77
ROE	Ψ	2%	Ψ	-%	Ψ	-%	-%	Ψ	9%	Ψ	_%	Ψ	-%	Ψ	11%
ROE-GW		3							15						18
ROA		0.15		NM	NM		NM		NM		NM		NM		0.92
Overhead Ratio		95		NM	NM		NM		NM		NM		NM		60
Effective Income Tax Rate		8		NM	NM		33		38		NM		100		36

(a) The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

(b) The impact of credit card securitizations affects Card Services. See page 19 for further information.

<sup>(</sup>c) Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$90 million reflects costs associated with the merger; significant litigation charges of \$3.7 billion were taken in the second quarter of 2004.

(d) For a description of the tax-equivalent adjustments, see the Operating Basis cover page.



				YE	AR-TO-DATE 2005			
					Special Items	s (c)		
	Reported Results	Trading Reclass (a)	Credit Card (b)	Merger Costs	Litigation Reserves	Accounting Policy Conformity	Tax Equivalent Adjustments (d)	Operating Basis
REVENUE								
Investment Banking Fees	\$ 1,954	\$ <u> </u>	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,954
Trading Revenue Lending & Deposit Related Fees	2,246 1,671	526						2,772 1,671
Asset Management, Administration and Commissions	5.039			_	_	_	_	5,039
Securities / Private Equity Gains (Losses)	362	_	_	_	_	_	_	362
Mortgage Fees and Related Income	698	_	_	_	_	_	_	698
Credit Card Income	3,497	_	(1,543)	_	_	_	_	1,954
Other Income	697						258	955
Noninterest Revenue	16,164	526	(1,543)	_	_	_	258	15,405
Net Interest Income	10,226	(526)	3,390				145	13,235
TOTAL NET REVENUE	26,390		1,847				403	28,640
Provision for Credit Losses	1,014	_	1,847	_	_	_	_	2,861
NONINTEREST EXPENSE								
Compensation Expense	8,968	_	_	_	_	_	_	8,968
Occupancy Expense	1,105	_	_	_	_	_	_	1,105
Technology and Communications Expense	1,816	_	_	_	_	_	_	1,816
Professional & Outside Services Marketing	2,204 1,020	_	_	_	_	_	_	2,204 1,020
Other Expense	1,020	_	_	_	_	_	_	1,759
Amortization of Intangibles	768						_	768
0	17,640							17,640
Total Noninterest Expense before Merger Costs and Litigation Reserve Charge	ŕ	_	_	_	_	_	_	17,640
Merger Costs	424	_	_	(424)		_	_	_
Litigation Reserve Charge	2,772				(2,772)			
TOTAL NONINTEREST EXPENSE	20,836			(424)	(2,772)	=		17,640
Income (Loss) before Income Tax Expense	4,540	_	_	424	2,772	_	403	8,139
Income Tax Expense (Benefit)	1,282			161	1,053		403	2,899
NET INCOME (LOSS)	\$ 3,258	<u> </u>	<u> </u>	\$ 263	\$ 1,719	<u> </u>	<u> </u>	\$ 5,240
FINANCIAL RATIOS								
Diluted Earnings per Share	\$ 0.91	\$	\$	\$ 0.08	\$ 0.48	\$	\$	\$ 1.47
ROE	6%	%	%	1%	3%	—%		10%
ROE-GW ROA	11 0.56	NM	NM	1 NM	5 <b>NM</b>	NM	NM	17 0.85
ROA Overhead Ratio	0.56 79	NM NM	NM NM	NM NM	NM NM	NM NM	NM NM	0.85 62
Effective Income Tax Rate	28	NM	NM	38	38	NM	100	36
Directive income tax reac	20	14141	14141	30	30	14141	100	30

The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

The impact of credit card securitizations affects Card Services. See page 19 for further information.

Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include Merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$424 million reflects costs associated with the merger; significant litigation charges of \$2.8 billion were taken in the first six months of 2005. For a description of the tax-equivalent adjustments, see the Operating Basis cover page.



	YEAR-TO-DATE 2004							
					Special Items	s (c)		
	Reported Results	Trading Reclass (a)	Credit Card (b)	Merger Costs	Litigation Reserves	Accounting Policy Conformity	Tax Equivalent Adjustments (d)	Operating Basis
REVENUE								
Investment Banking Fees	\$ 1,683	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,683
Trading Revenue	2,745	1,015	_	_	_	_	_	3,760
Lending & Deposit Related Fees	1,898	_	_	_	_	_	_	1,898
Asset Management, Administration and Commissions	4,662	_	_	_	_	_	_	4,662
Securities / Private Equity Gains (Losses)	990	_	_	_	_	_	_	990
Mortgage Fees and Related Income Credit Card Income	509 3,242	_	(1,460)	_	_	_	_	509 1,782
Other Income	3,242 772	_	(84)	_	_	_	330	1,762
							330	
Noninterest Revenue	16,501	1,015	(1,544)	_	_	_	330	16,302
Net Interest Income	10,585	(1,015)	4,226				(66)	13,730
TOTAL NET REVENUE	27,086		2,682			<u></u>	264	30,032
Provision for Credit Losses	401	_	2,682	_	_	_	_	3,083
NONINTEREST EXPENSE								
Compensation Expense	8,794	_	_	_	_	_	_	8,794
Occupancy Expense	1,190	_	_	_	_	_	_	1,190
Technology and Communications Expense	1,949	_	_	_	_	_	_	1,949
Professional & Outside Services	2,303	_	_	_	_	_	_	2,303
Marketing	1,010	_	_	_	_	_	_	1,010
Other Expense	1,922	_	_	_	_	_	_	1,922
Amortization of Intangibles	783							783
Total Noninterest Expense before Merger Costs and Litigation Reserve Charge	17,951	_	_	_	_	_	_	17,951
Merger Costs	90	_	_	(90)	_	_	_	_
Litigation Reserve Charge	3,700				(3,700)			
TOTAL NONINTEREST EXPENSE	21,741			(90)	(3,700)			17,951
Income (Loss) before Income Tax Expense	4,944	_	_	90	3,700	_	264	8,998
Income Tax Expense (Benefit)	1,484	_	_	30	1,406	_	264	3,184
NET INCOME (LOSS)	\$ 3,460	<u> </u>	<u> </u>	\$ 60	\$ 2,294	<u> </u>	<u> </u>	\$ 5,814
FINANCIAL RATIOS								
Diluted Earnings per Share	\$ 0.96	\$ —	s —	\$ 0.02	\$ 0.63	s —	\$ —	\$ 1.61
ROE	7%	-%	-%	-%	4%	—%		11%
ROE-GW	11				8			19
ROA	0.61	NM	NM	NM	NM	NM	NM	0.97
Overhead Ratio	80	NM	NM	NM	NM	NM	NM	60
Effective Income Tax Rate	30	NM	NM	33	38	NM	100	35

<sup>(</sup>a) The reclassification of trading-related net interest income from Net Interest Income to Trading Revenue primarily impacts the Investment Bank segment results.

(b) The impact of credit card securitizations affects Card Services. See page 19 for further information.

<sup>(</sup>c) Special items are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods. These items include Merger costs, significant litigation charges, charges to conform accounting policies and other items. Merger costs of \$90 million reflects costs associated with the merger; significant litigation charges of \$3.7 billion were taken in the first six months of 2004.

(d) For a description of the tax-equivalent adjustments, see the Operating Basis cover page.