(Exact name of registrant as specified in its charter)


13-2624428
(I.R.S. Employer Identification No.)

| 270 Park Avenue, New York, NY | 10017 |
| :---: | :---: |
| (Address of principal executive offices) | (Zip Code) |

Registrant's telephone number, including area code (212) 270-6000

Item 5. Other Events

On October 15, 1996, The Chase Manhattan Corporation (the "Corporation") reported that earnings for the third quarter of 1996 were $\$ 858$ million, a $12 \%$ increase when compared with 1995 third quarter earnings of $\$ 764$ million. Primary earnings per share were $\$ 1.80$ for the 1996 third quarter, compared with $\$ 1.58$ for the 1995 third quarter, and fully diluted earnings per share for each of the 1996 and 1995 third quarters were \$1.78 and \$1.55, respectively.

The Corporation's net income, including restructuring charges and merger-related expenses of $\$ 1,060$ million, after tax, was $\$ 1,625$ million for the first nine months of 1996, compared with \$2,132 million for the first nine months of 1995. Primary earnings per share and fully diluted earnings per share for the first nine months of 1996 were $\$ 3.28$ and $\$ 3.23$, respectively, compared with $\$ 4.47$ and \$4.30, respectively, for the same period in 1995.

The Corporation also announced that its Board of Directors had authorized a common stock repurchase program for the Corporation. The Corporation is authorized until December 31, 1998 to purchase up to $\$ 2.5$ billion of its common stock, in addition to such other number of common shares as may be necessary to provide for expected issuances under its dividend reinvestment plan and its various stock-based director and employee benefits plans.

In connection with reporting its 1996 third quarter earnings, the Corporation stated that it generally expected to meet its previously-announced operating goals for 1996, including its target for merger-related savings for the year. Management of the Corporation also indicated that it currently expected the Corporation to continue to realize annual revenue growth, on an operating basis, of $5-7 \%$ into 1997, and that it continued to target as financial goals for the Corporation double digit operating earnings per share growth in each of the next two years, a return on average common equity of $18 \%$ or higher by 1998, and an efficiency ratio in the low 50\% range by 1998.

Management of the Corporation stated, however, that noninterest expense of the Corporation would be approximately $\$ 100$ million higher than the previously targeted $\$ 9.1$ billion, mostly due to higher incentive costs in line with higher than expected revenues. Not included in this expense number are additional expenses (approximately $\$ 40$ million) related to the introduction of the Corporation's co-branded Wal-Mart MasterCard and expenses (approximately $\$ 10$ million) associated with preferred stock dividends issued by a newly organized real estate investment trust subsidiary of the Corporation.

With respect to credit quality, management indicated that it believed that the Corporation's credit card net charge-offs, as a percentage of average managed credit card receivables, had begun to stabilize and would be lower than $5 \%$ for the full year 1996. Management also indicated that it believed that the credit quality of the Corporation's overall consumer and commercial and industrial portfolio would remain relatively stable into 1997 and that it expected net charge-offs and the provision for losses in 1997 to be modestly higher than in 1996, primarily as a result of an anticipated decline in recoveries in the commercial portfolio and anticipated growth in assets, particularly in the Corporation's national consumer receivables.

Copies of the Corporation's press releases are attached as exhibits hereto. Those press releases and the Current Report on Form 8-K contain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are subject to risks and uncertainties and the Corporation's actual results may differ materially form those set forth in such forward-looking statements. Factors that would affect the prospects of the Corporation's businesses are discussed in the Corporation's Current Report on Form 8-K dated July 17, 1996, the Corporation's Quarterly Report on Form 10-Q
for the quarter ended June 30, 1996 and the Corporation's Annual Report to Stockholders (as filed with the Corporation's Current Report on Form 8-K dated April 16, 1996), to all of which reference is hereby made.

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## Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

The following exhibits are filed with this Report:

## Exhibit Number

99.1
99.2
Press Release - 1996 Third Quarter Earnings.
Press Release - Chase Announces Stock Buyback Plan.

Description

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE CHASE MANHATTAN CORPORATION
(Registrant)
by /s/ Joseph L. Sclafani
-----------------------Controller
[Principal Accounting Officer]

## Exhibit Number

99.1 Press Release - 1996 Third Quarter Earnings

Press Release - Chase Announces Stock Buyback Plan

- 5 -

| Investor Contact: John Borden | Press Contacts: | Kathleen Baum |
| :---: | :---: | :---: |
|  | $212-270-7318$ |  |
|  |  | John Stefans |
| For Immediate Release | $212-270-7438$ |  |

CHASE'S NET INCOME UP 12 PERCENT TO \$858 MILLION IN THIRD QUARTER
New York, October 15, 1996 -- The Chase Manhattan Corporation today reported third quarter 1996 net income of $\$ 858$ million, a 12 percent increase from third quarter 1995 net income of $\$ 764$ million. Primary earnings per share were $\$ 1.80$ compared with $\$ 1.58$ in the prior year third quarter, and fully diluted earnings per share were $\$ 1.78$ compared with $\$ 1.55$. Excluding merger-related expenses of \$20 million, after tax, net income for the quarter was $\$ 878$ million, primary earnings per share were $\$ 1.85$ and fully diluted earnings per share were $\$ 1.83$.
"We continued to demonstrate revenue growth across both our global wholesale and nationwide consumer businesses," said walter $V$. Shipley, chairman and chief executive officer. "We also stuck to the basics, effectively managing our operating and credit costs."

The corporation's return on average common stockholders' equity was 17.9 percent compared with 16.2 percent in the 1995 third quarter. The efficiency ratio stood at 58 percent compared with 62 percent in the third quarter of 1995.

In the first nine months of 1996, the corporation's earnings, excluding restructuring charges and merger-related expenses, rose 25 percent to $\$ 2,685$ million from $\$ 2,152$ million in the first nine months of 1995. Primary earnings per share were $\$ 5.66$ and fully diluted earnings per share were $\$ 5.57$; primary earnings per share were $\$ 4.51$ and fully diluted earnings per share were $\$ 4.34$ in the same 1995 period.
(More)

NOTE: On March 31, 1996, The Chase Manhattan Corporation merged with and into Chemical Banking Corporation. Upon consummation of the merger, Chemical changed its name to The Chase Manhattan Corporation. The merger was accounted for as a pooling-of-interests and, accordingly, the information included in this release reports the combined results of Chase and Chemical as though the merger had been in effect for all periods presented.

- 6 -

Reported net income, including restructuring charges and merger-related expenses of $\$ 1,060$ million, after-tax, was $\$ 1,625$ million compared with $\$ 2,132$ million in the first nine months of 1995. Primary earnings per share and fully diluted earnings per share, on a reported basis, were $\$ 3.28$ and $\$ 3.23$, and $\$ 4.47$ and \$4.30, respectively.

## REVENUES

Total revenue was $\$ 3,925$ million, compared with $\$ 3,779$ million in the third quarter of 1995. For the first nine months of 1996 , total revenue was $\$ 11,914$ million versus $\$ 11,117$ million in the same 1995 period.

Net interest income was \$2,069 million in each of the 1996 and 1995 third quarters. Average interest-earning assets were $\$ 263$ billion, compared with $\$ 245$ billion in the prior year quarter. The net yield on average interest-earning assets was 3.14 percent, compared with 3.36 percent in the third quarter of 1995.

These results were affected by an increase in average securitizations of approximately $\$ 7$ billion in national consumer credit receivables, compared with the 1995 quarter. On a managed basis, which includes securitizations, net interest income was \$2,313 million, average interest-earning assets were \$275 billion, and the net yield on average interest-earning assets was 3.36 percent. On a managed basis for the third quarter of 1995, net interest income was $\$ 2,161$ million, average interest-earning assets were $\$ 250$ billion and the net yield on average interest-earning assets was 3.44 percent.

Total revenues from trading activities were $\$ 479$ million in the third quarter of 1996. This included $\$ 175$ million of net interest income. In the third quarter of 1995, total revenues from trading activities were $\$ 467$ million, including $\$ 125$ million of net interest income.

Fees related to credit cards were $\$ 277$ million, 32 percent higher than in the third quarter of 1995, reflecting both increased receivables and the effect of securitizations. Corporate finance and syndication fees rose 11 percent to $\$ 234$ million, the result of strong loan syndication, underwriting and advisory activity. Trust and investment management fees rose 14 percent to $\$ 295$ million, reflecting the continued growth of Chase's global services and securities processing activities, growth in the Vista mutual funds and higher trust fees attributable to growth in assets under management.

Revenues from equity-related investments totaled $\$ 112$ million in the third quarter of 1996, compared with $\$ 106$ million in the third quarter of 1995.

## EXPENSES

Total noninterest expenses, before merger-related expenses and foreclosed property costs, were \$2,286 million in the 1996 third quarter, down from \$2,339 million in the third quarter of 1995.

Merger savings in the quarter were $\$ 180$ million. The Corporation expects to achieve merger savings of \$510 million in 1996.

The total number of employees was 67,828 at September 30, 1996 compared with 72,696 at December 31, 1995.

Merger-related expenses in the third quarter of 1996 were $\$ 32$ million.
CREDIT COSTS
The provision for losses in the third quarter of 1996 was $\$ 220$ million, compared with \$192 million in the third quarter of 1995.

Net charge-offs were $\$ 220$ million in the third quarter of 1996 , and $\$ 225$ million in the same 1995 quarter.

Total domestic commercial net charge-offs were $\$ 2$ million in the latest quarter, and $\$ 6$ million in the third quarter of 1995 . Total domestic consumer net charge-offs in the third quarter were $\$ 210$ million, of which credit card charge-offs, on retained receivables, accounted for $\$ 152$ million. Total domestic consumer net charge-offs in the third quarter of 1995 were $\$ 224$ million, of which credit card net charge-offs, on retained receivables, were $\$ 172$ million.

Credit card net charge-offs were $\$ 296$ million, or 4.95 percent of average managed receivables, at September 30, 1996, compared with $\$ 215$ million, or 3.98 percent of average managed receivables, as of September 30, 1995, reflecting growth in managed receivables of 11 percent, year-over-year, and higher bankruptcies.

Managed credit card receivables past due 90 days and over and accruing were $\$ 469$ million at September 30, 1996, or 1.96 percent of average credit card receivables, compared with $\$ 440$ million, or 2.04 percent at September 30, 1995.

## OTHER FINANCIAL DATA

On September 18, 1996, Chase Preferred Capital Corporation, a subsidiary organized as a real estate investment trust, issued $\$ 550$ million of preferred shares which will be treated as Tier I capital for the Corporation.

The corporation's effective tax rate was 38 percent in the third quarter of 1996, and 39 percent in the third quarter of 1995.

At September 30, 1996, the allowance for credit losses was $\$ 3,697$ million, compared with $\$ 3,809$ million on the same date a year ago.

Nonperforming assets, at September 30, 1996, were $\$ 1,517$ million, compared with \$1,639 million on June 30, 1996, and \$1,886 million on September 30, 1995.

Total assets at September 30, 1996, were $\$ 323$ billion, compared with $\$ 308$ billion on the same date a year ago. Total loans at September 30, 1996, were $\$ 150$ billion, compared with $\$ 151$ billion at September 30, 1995. At end of the third quarter of 1996, total deposits stood at $\$ 165$ billion; that figure was $\$ 166$ billion on September 30, 1995.

The return on average assets for the third quarter of 1996 was 1.06 percent, compared with .99 percent for the third 1995 quarter.

At September 30, 1996, the estimated Tier I risk-based capital ratio was 8.3 percent, compared with 8.0 percent at September 30, 1995. The estimated Total risk-based capital ratio was 12.1 percent at September 30, 1996, and September 30, 1995.

(a) Reflects merger-related restructuring charge of $\$ 1,022$ million, after-tax, which was recorded on March 31, 1996. In addition, $\$ 38$ million, after-tax, of merger-related expenses were incurred ( $\$ 4$ million in the first quarter, $\$ 14$ million in the second quarter and $\$ 20$ million in the third quarter) and recognized under a recently issued accounting pronouncement.
(b) Restructuring charge related to exiting from a futures brokerage business.
(c) On January 1, 1995, the Corporation adopted SFAS 106 for the accounting for other postretirement benefits relating to its foreign plans.
(d) The Corporation increased its quarterly common stock dividend from $\$ 0.50$ per share to $\$ 0.56$ per share in the first quarter of 1996.

THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES FINANCIAL HIGHLIGHTS (CONTINUED)

PERFORMANCE RATIOS: (AVERAGE BALANCES) (e)
Income Before Restructuring Charge:
Return on Assets
Return on Common Stockholders' Equity Return on Total Stockholders' Equity
Net Income:
Return on Assets
Return on Common Stockholders' Equity
Return on Total Stockholders' Equity
Efficiency Ratio (f)
CAPITAL RATIOS AT SEPTEMBER 30:
Common Stockholders' Equity to Assets


NINE MONTHS ENDED SEPTEMBER 30,

1996 1995

Total Stockholders' Equity to Assets
5.8\%
6.6\%
6.7\%

Risk-Based Capital
Tier 1 (4.0\% required)
Total (8.0\% required)

| $1.08 \%$ | $0.99 \%$ | $1.13 \%$ | $0.94 \%$ |
| ---: | ---: | ---: | ---: |
| $18.35 \%$ | $16.17 \%$ | $18.96 \%$ | $15.89 \%$ |
| $17.04 \%$ | $15.14 \%$ | $17.57 \%$ | $14.83 \%$ |
|  |  |  |  |
| $1.06 \%$ | $0.99 \%$ | $0.68 \%$ | $0.93 \%$ |
| $17.90 \%$ | $16.17 \%$ | $10.99 \%$ | $15.73 \%$ |
| $16.65 \%$ | $15.14 \%$ | $10.63 \%$ | $14.69 \%$ |
| $58 \%$ | $62 \%$ | $59 \%$ | $64 \%$ |
|  |  |  |  |
|  |  | $5.7 \%$ | $5.8 \%$ |
|  |  | $7.6 \%$ | $6.7 \%$ |
|  |  | $8.3 \% *$ | $6.6 \%$ |
|  |  | $12.1 \% *$ | $8.0 \%$ |
|  |  |  | $12.1 \%$ |

(e) Performance ratios are based on annualized net income amounts.
(f) Excludes restructuring charges, foreclosed property expense and nonrecurring items.

* Estimated


## INTEREST INCOME

Loans
Securities
Trading Assets
Federal Funds Sold and Securities Purchased Under Resale Agreements Deposits with Banks

Total Interest Income
INTEREST EXPENSE
Deposits
Short-Term and Other Borrowings
Long-Term Debt
Total Interest Expense

NET INTEREST INCOME
Provision for Losses
NET INTEREST INCOME AFTER PROVISION FOR LOSSES

## NONINTEREST REVENUE

Corporate Finance and Syndication Fees
Trust and Investment Management Fees
Credit Card Revenue
Service Charges on Deposit Accounts
Fees for Other Financial Services
Trading Revenue
Securities Gains
Other Revenue
Total Noninterest Revenue

## NONINTEREST EXPENSE

Salaries
Employee Benefits
Occupancy Expense
Equipment Expense
Foreclosed Property Expense
Other Expense
Total Noninterest Expense Before Restructuring Charge Restructuring Charge and Expenses

Total Noninterest Expense

INCOME BEFORE INCOME TAX EXPENSE
Income Tax Expense
NET INCOME
NET INCOME APPLICABLE TO COMMON STOCK

NET INCOME PER COMMON SHARE:
Primary
Assuming Full Dilution

THREE MONTHS ENDED

| $\begin{gathered} \text { SEPT. 30, } \\ 1996 \end{gathered}$ | $\begin{gathered} \text { JUNE 30, } \\ 1996 \end{gathered}$ | $\begin{gathered} \text { SEPT. } 30 \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: |


| \$ | 3, 042 |
| :---: | :---: |
|  | 690 |
|  | 525 |
|  | 549 |
|  | 112 |
|  | 4,918 |


| \$ | 3, 028 |
| :---: | :---: |
|  | 685 |
|  | 406 |
|  | 514 |
|  | 156 |
|  | 4,789 |

\$ 3, 280

| 1,416 | 1,458 | 1,593 |
| :---: | :---: | :---: |
| 1,213 | 1,087 | 1,020 |
| 220 | 221 | 239 |
| 2,849 | 2,766 | 2,852 |
| 2,069 | 2,023 | 2,069 |
| 220 | 250 | 192 |
| 1,849 | 1,773 | 1,877 |


| 234 | 258 | 210 |
| :---: | :---: | :---: |
| 295 | 302 | 258 |
| 277 | 233 | 210 |
| 97 | 100 | 105 |
| 393 | 381 | 370 |
| 304 | 379 | 342 |
| 34 | 24 | 53 |
| 222 | 254 | 162 |
| 1,856 | 1,931 | 1,710 |
| 1,040 | 1,046 | 1,074 |
| 211 | 225 | 213 |
| 204 | 207 | 227 |
| 179 | 181 | 177 |
| 2 | (8) | (7) |
| 652 | 651 | 648 |
| 2,288 | 2,302 | 2,332 |
| 32 | 22 | -- |
| 2,320 | 2,324 | 2,332 |


| 1,385 | 1,380 |  | 1,255 |  |
| :---: | :---: | :---: | :---: | :---: |
| 527 |  | 524 |  | 491 |
| \$ 858 | \$ | 856 | \$ | 764 |
| \$ 803 | \$ | 801 | \$ | 708 |
| \$ 1.80 | \$ | 1.80 | \$ | 1.58 |
| \$ 1.78 | \$ | 1.79 | \$ | 1.55 |


| NINE MONTHS ENDED SEPTEMBER 30, |  |
| :---: | :---: |
| 1996 | 1995 |

## INTEREST INCOME

Loans
Securities
Trading Assets
Federal Funds Sold and Securities Purchased Under Resale Agreements
Deposits with Banks
Total Interest Income
INTEREST EXPENSE
Deposits
Short-Term and Other Borrowings
Long-Term Debt
Total Interest Expense
NET INTEREST INCOME
Provision for Losses

NET INTEREST INCOME AFTER PROVISION FOR LOSSES
NONINTEREST REVENUE
Corporate Finance and Syndication Fees
Trust and Investment Management Fees
Credit Card Revenue
Service Charges on Deposit Accounts
Fees for Other Financial Services
Trading Revenue
Securities Gains
Other Revenue
Total Noninterest Revenue

## NONINTEREST EXPENSE

Salaries
Employee Benefits
Occupancy Expense
Equipment Expense
Foreclosed Property Expense
Other Expense
Total Noninterest Expense Before Restructuring Charge
Restructuring Charge and Expenses
Total Noninterest Expense
INCOME BEFORE INCOME TAX EXPENSE
AND EFFECT OF ACCOUNTING CHANGE
Income Tax Expense
INCOME BEFORE EFFECT OF ACCOUNTING CHANGE
Effect of Change in Accounting Principle
NET INCOME
NET INCOME APPLICABLE TO COMMON STOCK
INCOME PER COMMON SHARE:
Primary:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income
Assuming Full Dilution:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income

| \$ | \$ 9,311 | \$ | 9,590 |
| :---: | :---: | :---: | :---: |
|  | 2,095 |  | 1,873 |
|  | 1,360 |  | 1,062 |
|  | 1,564 |  | 1,398 |
|  | 440 |  | 637 |
|  | 14,770 |  | 14,560 |
|  | 4,518 |  | 4,689 |
|  | 3,326 |  | 3,036 |
|  | 668 |  | 711 |
|  | 8,512 |  | 8,436 |
|  | 6,258 |  | 6,124 |
|  | 715 |  | 572 |
|  | 5,543 |  | 5,552 |
|  | 716 |  | 576 |
|  | 882 |  | 741 |
|  | 743 |  | 588 |
|  | 296 |  | 316 |
|  | 1,152 |  | 1,090 |
|  | 1,022 |  | 742 |
|  | 110 |  | 107 |
|  | 735 |  | 833 |
|  | 5,656 |  | 4,993 |
|  | 3,162 |  | 3,078 |
|  | 741 |  | 693 |
|  | 632 |  | 673 |
|  | 544 |  | 568 |
|  | (15) |  | (60) |
|  | 1,963 |  | 2,059 |
|  | 7,027 |  | 7,011 |
|  | 1,710 |  | 15 |
|  | 8,737 |  | 7,026 |
|  | 2,462 |  | 3,519 |
|  | 837 |  | 1,376 |
|  | 1,625 |  | 2,143 |
|  | - - |  | (11) |
| \$ | 1,625 | \$ | 2,132 |
| \$ | 1,461 | \$ | 1,959 |
| \$ | 3.28 | \$ | 4.49 |
|  | -- |  | (0.02) |
| \$ | 3.28 | \$ | 4.47 |
| \$ | 3.23 | \$ | 4.32 |
|  | -- |  | (0.02) |
| \$ | 3.23 | \$ | 4.30 |


| \$ | $\begin{gathered} 4.49 \\ (0.02) \end{gathered}$ |
| :---: | :---: |
| \$ | 4.47 |
| \$ | 4.32 |
|  | (0.02) |
| \$ | 4.30 |

THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES
NONINTEREST REVENUE DETAIL
(IN MILLIONS)

FEES FOR OTHER FINANCIAL SERVICES:
Commissions on Letters of Credit and Acceptances
Fees in Lieu of Compensating Balances
Mortgage Servicing Fees
Loan Commitment Fees
Other Fees
Total
TRADING REVENUE:
Interest Rate Contracts
Foreign Exchange Revenue Debt Instruments and Other

Total
OTHER REVENUE:
Revenue from Equity-Related Investments
Net Losses on Emerging Markets Securities Sales Gain on Sale of Investment in Far East Bank and Trust Co.
Residential Mortgage Origination/Sales Activities
Loss on Sale of a Building in Japan All Other Revenue

Total

| THREE MONTHS ENDED |  |  |
| :---: | :---: | :---: |
| $\begin{array}{r} \text { SEPT. 30, } \\ 1996 \end{array}$ | $\begin{array}{r} \text { JUNE 30, } \\ 1996 \end{array}$ | $\begin{array}{r} \text { SEPT. 30, } \\ 1995 \end{array}$ |

NINE MONTHS ENDED

|  | SEPT. 30 1995 |
| :---: | :---: |



THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES
NONINTEREST EXPENSE DETAIL
(IN MILLIONS)

|  | THREE MONTHS ENDED |  |  |  |  |  |  | NINE MONTHS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SEPT. 30, 1996 |  | $\begin{gathered} \text { JUNE 30, } \\ 1996 \end{gathered}$ |  |  | $\begin{gathered} \text { SEPT. 30, } \\ 1995 \end{gathered}$ |  | SEPT. 30, 1996 |  | $\begin{array}{r} \text { SEPT. } 30 \\ 1995 \end{array}$ |  |
| OTHER EXPENSE: |  |  |  |  |  |  |  |  |  |  |  |
| Professional Services | \$ | 127 | \$ | 141 |  | \$ | 130 | \$ | 397 | \$ | 407 |
| Marketing Expense |  | 73 |  | 73 |  |  | 99 |  | 236 |  | 284 |
| FDIC Assessments |  | 6 ( $\mathrm{a}, \mathrm{b}$ ) |  | 1 | (b) |  | (5) (b) |  | 8(b) |  | 107 |
| Telecommunications |  | 82 |  | 82 |  |  | 84 |  | 249 |  | 249 |
| Amortization of Intangibles |  | 42 |  | 42 |  |  | 45 |  | 127 |  | 139 |
| All Other |  | 322 |  | 312 |  |  | 295 |  | 946 |  | 873 |
| Total | \$ | 652 | \$ | 651 |  | \$ | 648 |  | 1,963 |  | , 059 |

(a) Includes a special assessment for Savings Association Insurance Fund-related deposits.
(b) Reflects the impact of a reduction in the FDIC assessment rate.

THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES

## ASSETS

Cash and Due from Banks
Deposits with Banks
Federal Funds Sold and Securities
Purchased Under Resale Agreements
Trading Assets:
Debt and Equity Instruments
Risk Management Instruments
Securities:
Available-for-Sale
Held-to-Maturity
Loans (Net of Unearned Income)
Allowance for Credit Losses
Premises and Equipment
Due from Customers on Acceptances
Accrued Interest Receivable
Other Assets
TOTAL ASSETS

## LIABILITIES

Deposits:
Domestic:
Noninterest-Bearing
Interest-Bearing
Foreign:
Noninterest-Bearing
Interest-Bearing
Total Deposits
Federal Funds Purchased and Securities
Sold Under Repurchase Agreements
Other Borrowed Funds
Acceptances Outstanding
Trading Liabilities
Accounts Payable, Accrued Expenses and Other Liabilities
Long-Term Debt
TOTAL LIABILITIES
PREFERRED STOCK OF SUBSIDIARY
STOCKHOLDERS' EQUITY
Preferred Stock
Common Stock
Capital Surplus
Retained Earnings
Net Unrealized Loss on Securities Available-for-Sale, Net of Taxes
Treasury Stock, at Cost
TOTAL STOCKHOLDERS' EQUITY
TOTAL LIABILITIES, PREFERRED STOCK OF SUBSIDIARY AND STOCKHOLDERS' EQUITY

## SEPTEMBER 30,

 1996| 13,729 | \$ | 12,259 |
| :---: | :---: | :---: |
| 4,433 |  | 9,488 |
| 26,586 |  | 24,307 |
| 32,952 |  | 20,906 |
| 26,883 |  | 27,751 |
| 42,477 |  | 31,400 |
| 3,956 |  | 9,974 |
| 150,333 |  | 151,031 |
| $(3,697)$ |  | $(3,809)$ |
| 3,636 |  | 3,898 |
| 2,789 |  | 2,062 |
| 2,828 |  | 2,502 |
| 15,699 |  | 16,074 |
| \$ 322,604 | \$ | 307,843 |

\$ 37,382
64,374
3,591
59,695
$--------\mathbf{-}$
165,042
57,533
17,624
2,776
32, 972
12,588
12,379
--------
300, 914
550 (a)

| 2,650 | 2,650 |
| :---: | :---: |
| 440 | 457 |
| 10,444 | 10,988 |
| 8,091 | 7,430 |
| (480) | (130) |
| (5) | (793) |
| 21,140 | 20,602 |
| \$ 322,604 | \$ 307, 843 |

(a) Reflects the issuance of preferred stock in September 1996 of Chase Preferred Capital Corporation, a wholly-owned subsidiary of The Chase Manhattan Bank, which qualifies as a real estate investment trust (REIT)

THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (IN MILLIONS)
PREFERRED STOCK:

Balance at Beginning of Year Conversion of Stock

Balance at End of Period
COMMON STOCK:
Balance at Beginning of Year Retirement of Treasury Stock Issuance of Common Stock

Balance at End of Period

CAPITAL SURPLUS:
Balance at Beginning of Year
Retirement of Treasury Stock
Issuance of Common Stock
Restricted Stock Granted, Net of Amortization
Balance at End of Period

RETAINED EARNINGS:
Balance at Beginning of Year
Net Income
Retirement of Treasury Stock
Cash Dividends Declared:
Preferred Stock
Common Stock
Accumulated Translation Adjustment
Balance at End of Period
NET UNREALIZED LOSS ON SECURITIES AVAILABLE-FOR-SALE:
Balance at Beginning of Year
Net Change in Fair Value of Securities Available-for-Sale, Net of Taxes

Balance at End of Period
COMMON STOCK IN TREASURY, AT COST:
Balance at Beginning of Year
Retirement of Treasury Stock
Purchase of Treasury Stock
Reissuance of Treasury Stock
Balance at End of Period
TOTAL STOCKHOLDERS' EQUITY

|  | NINE MONTHS ENDED SEPTEMBER 30, |  |
| :---: | :---: | :---: |
| 1996 |  | 1995 |


| \$ | 2,650 | \$ | $\begin{array}{r} 2,850 \\ (200) \end{array}$ |
| :---: | :---: | :---: | :---: |
| \$ | 2,650 | \$ | 2,650 |
| \$ | 458 | \$ | 447 |
|  | (20) (a) |  | -- |
|  | 2 |  | 10 |
| \$ | 440 | \$ | 457 |
| \$ | 11,075 | \$ | 10,671 |
|  | (433) (a) |  | -- |
|  | (114) |  | 324 |
|  | (84) |  | (7) |
| \$ | 10,444 | \$ | 10,988 |
| \$ | 7,997 | \$ | 6,045 |
|  | 1,625 |  | 2,132 |
|  | (557) (a) |  | -- |
|  | (164) |  | (173) |
|  | (818) |  | (584) |
|  | 8 |  | 10 |
| \$ | 8,091 | \$ | 7,430 |
| \$ | (237) | \$ | (473) |
|  | (243) |  | 343 |
| \$ | (480) | \$ | (130) |
| \$ | $(1,107)$ | \$ | (667) |
|  | 1,010 (a) |  | -- |
|  | $(1,007)$ |  | (797) |
|  | 1, 099 |  | 671 |
| \$ | (5) | \$ | (793) |
| \$ | 21,140 | \$ | 20,602 |

(a) Under the terms of the merger agreement, on March 31, 1996, all of the former Chase Manhattan Corporation's treasury stock was cancelled and retired.
Domestic Commercial:
Commercial Real Estate
Other Commercial

Other Commercial
Total Commercial Loans
Domestic Consumer:
Residential Mortgage
Credit Card
Other Consumer
Total Consumer Loans
Total Domestic Loans
Foreign
Total Loans

Assets Acquired as Loan Satisfactions
Total Nonperforming Assets

Assets Held For Accelerated Disposition
Net Charge-Offs:
Domestic Commercial:

LOANS OUTSTANDING
SEPTEMBER 30,
1996
\$ 6,07

| 6,078 | \$ 7,170 |
| :---: | :---: |
| 38,368 | 36,758 |
| 44, 446 | 43,928 |
| 35,672 | 33,664 |
| 12,600 | 17,675 |
| 22,176 | 19,458 |
| 70,448 | 70,797 |
| 114,894 | 114, 725 |
| 35,439 | 36,306 |
| \$ 150, 333 | \$ 151, 031 |

=========
THREE MONTHS ENDED
SEPTEMBER 30,
-1996

$$
1996
$$

$$
\begin{aligned}
& \text { SEPTEMBER 30, } \\
& \hdashline--------1995
\end{aligned}
$$

THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES

|  | AS OF OR FOR THE THREE MONTHS ENDED SEPTEMBER 30, |  |  |  | AS OF OR FOR THE NINE MONTHS ENDED SEPTEMBER 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1996 |  | 1995 |  | 1996 |  | 1995 |  |
| MANAGED CREDIT CARD PORTFOLIO: |  |  |  |  |  |  |  |  |
| Average Managed Credit Card Receivables | \$ | 23,936 | \$ | 21,615 | \$ | 23,457 | \$ | 20,385 |
| Past Due 90 Days \& Over and Accruing | \$ | 469 | \$ | 440 | \$ | 469 | \$ | 440 |
| As a Percentage of Average Credit Card Receivables |  | 1.96\% |  | 2.04\% |  | 2.00\% |  | 2.16\% |
| Net Charge-offs | \$ | 296 (a) | \$ | 215 | \$ | 845 (a) | \$ | 611 |
| As a Percentage of Average Credit Card Receivables |  | 4.95\% |  | 3.98\% |  | 4.80\% |  | 4.00\% |

(a) Excludes a charge related to conforming credit card charge-off policies.

FAVORABLE (UNFAVORABLE) IMPACT OF CREDIT CARD SECURITIZATIONS ON REPORTED CONSOLIDATED

STATEMENT OF INCOME LINE ITEMS:

Net Interest Income
Provision for Losses
Credit Card Revenue
Other Revenue
Pre-tax Income Impact of Securitizations

| THREE MONTHS ENDED SEPTEMBER 30, |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 1996 | 1995 |  |
| \$ | (244) | \$ | (92) |
|  | 148 |  | 43 |
|  | 95 |  | 45 |
|  | -- |  | -- |
| \$ | (1) | \$ | (4) |

NINE MONTHS ENDED SEPTEMBER 30,

|  | 996 |  | 995 |
| :---: | :---: | :---: | :---: |
| \$ | (639) | \$ | (226) |
|  | 409 |  | 108 |
|  | 217 |  | 112 |
|  | 11 |  | 17 |
| \$ | (2) | \$ | 11 |

THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES
CONDENSED AVERAGE CONSOLIDATED BALANCE SHEET, INTEREST AND RATES
(TAXABLE-EQUIVALENT INTEREST AND RATES; IN MILLIONS)



NEWS RELEASE

| Investor Contact: John Borden |  |  |
| :--- | :--- | :--- |
|  | $212-270-7318$ | Press Contact: | | Kathleen Baum |
| :--- |
| $212-270-5089$ |

CHASE ANNOUNCES STOCK BUYBACK PLAN

New York, October 15, 1996 -- The Board of Directors of The Chase Manhattan Corporation today authorized a common stock repurchase program for the Corporation. The Corporation is authorized until December 31, 1998, to purchase up to $\$ 2.5$ billion of its common shares, in addition to such other number of common shares as may be necessary to provide for expected issuances under the Corporation's dividend reinvestment plan and its various stock-based director and employee benefit plans.

At yesterday's closing price of $\$ 82.50$, the $\$ 2.5$ billion authorization would represent $30,303,000$ shares or approximately 6.9 percent of the Corporation's common shares outstanding.

