# SECURITIES AND EXCHANGE COMMISSION 

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Washington, D.C. 20549
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Form 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of the Report: October 18, 1995 Commission file number 1-5805

## CHEMICAL BANKING CORPORATION

(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction
of incorporation)

270 Park Avenue, New York, NY
(Address of principal executive Offices)

13-2624428
(I.R.S. Employer Identification No.)

Registrant's telephone number, including area code (212) 270-6000

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Item 5. Other Events

1. Chemical Banking Corporation (the "Corporation") announced on October 17, 1995, that its 1995 third quarter net income was $\$ 477$ million, an increase of 9 percent from net income of $\$ 439$ million for the same period a year ago. The Corporation's 1995 third quarter primary earnings per share increased 9 percent to $\$ 1.74$ per share, compared with $\$ 1.59$ per share in the third quarter of 1994. Fully diluted earnings per share for the 1995 third quarter were $\$ 1.70$, compared with $\$ 1.56$ in the prior year period.

For the first nine months of 1995, net income was $\$ 1,315$ million, an increase of 18 percent from $\$ 1,115$ million in the first nine months of 1994. Primary earnings per share in the first nine months of 1995 increased 23 percent to $\$ 4.91$ per share, compared with $\$ 3.98$ per share in the first nine months of 1994. Fully diluted earnings per share for the first nine months of 1995 were $\$ 4.62$, compared with $\$ 3.92$ for the same period in 1994 .

A copy of the Corporation's Press Release announcing the results of operations for the 1995 third quarter is incorporated herein.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

The following exhibits are filed with this Report:

## Exhibit Number

Description
99.1

Press Release - 1995 Third Quarter Earnings.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHEMICAL BANKING CORPORATION (Registrant)

## EXHIBIT INDEX

Exhibit Number

Description

Page at Which Located
99.1 Press Release - 1995 Third
Quarter Earnings

| Press Contact: | Ken Herz |
| :--- | :--- |
|  | $212-270-4621$ |
|  | John Stefans |
|  | $212-270-7438$ |
| Investor contact: |  |
|  |  |
|  |  |
|  |  |
|  | $212-270-7318$ |

New York, October 17, 1995 -- Chemical Banking Corporation today reported net income for the third quarter of $\$ 477$ million, up 9 percent from net income of $\$ 439$ million in the same period of 1994. Primary earnings per share increased 9 percent to \$1.74, compared with $\$ 1.59$ in the third quarter of 1994. Fully diluted earnings per share were $\$ 1.70$, compared with $\$ 1.56$ a year ago.

For the first nine months of 1995, net income was $\$ 1.315$ billion, an increase of 18 percent from $\$ 1.115$ billion in the first nine months of 1994. Primary earnings per share were up 23 percent to $\$ 4.91$ per share, compared with $\$ 3.98$ per share in the comparable period of 1994. Fully diluted earnings per share were $\$ 4.62$, compared with $\$ 3.92$ a year ago.
"This was an excellent quarter, with core earnings up more than 20 percent," said Walter V. Shipley, chairman and chief executive officer. "Gains in our global finance, regional banking and national consumer businesses led to another increase in the operating margin and further improvement in our efficiency ratio. We are solidly on track in achieving our announced performance goals."

The corporation's return on average common stockholders' equity was 17.34 percent for the third quarter, compared with 16.92 percent a year ago. The efficiency ratio was 58 percent, compared with 63 percent for the third quarter of 1994. The corporation's estimated Tier I risk-based capital ratio was 7.9 percent at September 30, compared with 8.0 percent a year ago. At September 30, the estimated total risk-based capital ratio was 11.6 percent, compared with 12.0 percent a year ago.

## NET INTEREST INCOME

Net interest income for the third quarter was $\$ 1,197$ million, compared with $\$ 1,177$ million last year. The increase in net interest income is attributable to an increase in average interest-earning assets, to \$143.2 billion, compared with $\$ 129.5$ billion last year. The increase included $\$ 9.7$ billion in loans, primarily to consumers.

The net yield on average interest-earning assets was 3.34 percent in the third quarter, compared with 3.63 percent in the third quarter of 1994 . The decline reflected narrower loan spreads and the impact of higher interest rates, partially offset by an increased contribution from noninterest-bearing funds.

## NONINTEREST REVENUE

Noninterest revenue for the third quarter was $\$ 977$ million, compared with $\$ 984$ million in the third quarter of 1994 . The year-ago period included $\$ 80$ million from the sale of emerging markets-related past-due interest bonds.

Trust and investment management fees were $\$ 96$ million, compared with $\$ 104$ million last year, partly reflecting the accounting on an equity basis, beginning in 1995, of the shareholder services joint venture with Mellon Bank Corporation.

Corporate finance and syndication fees were a record $\$ 157$ million, up from $\$ 97$ million in the third quarter a year ago, reflecting increases in global investment banking activities, especially loan syndications and new issues of high-yield securities. Fees for other financial services were $\$ 307$ million, compared with $\$ 285$ million in the third quarter of 1994, reflecting higher results from the credit card operation and increased brokerage fees.

Combined noninterest revenues from all trading activities were $\$ 213$ million in the third quarter, compared with $\$ 212$ million in 1994. Net interest income related to trading activities in the third quarter of 1995 was $\$ 52$ million, compared with \$13 million in 1994.

Securities gains in the third quarter were $\$ 47$ million, compared with gains of $\$ 6$ million in the third quarter of 1994 , reflecting increased emphasis on securities investment activities in available-for-sale portfolios.

Other noninterest revenue in the third quarter was $\$ 82$ million, compared with $\$ 202$ million a year ago. Revenues from equity and equity-related investments were $\$ 77$ million, compared with $\$ 86$ million in the same period a year ago. Other noninterest revenue also included a loss of approximately $\$ 36$ million related to the disposition of developing market loans.

## NONINTEREST EXPENSE

Noninterest expense in the third quarter was \$1,257 million, down 4 percent from $\$ 1,311$ million in the third quarter of 1994, and compared with $\$ 1,248$ million in the second quarter of 1995. The lower expense level in the third quarter reflects reduced FDIC premium expense of approximately $\$ 42$ million when compared with 1994. Incentive costs were higher in the third quarter than a year ago as a result of stronger earnings and the vesting of various stock-based incentive plans due to the improvement in the corporation's stock price.

Through the first nine months of 1995, the corporation is on target to meet or exceed its goal of flat expenses this year, benefiting from its margin improvement program.

## PROVISION AND ALLOWANCE FOR CREDIT LOSSES

The provision for losses was $\$ 122$ million in the third quarter, compared with $\$ 100$ million in the third quarter of 1994 and $\$ 120$ million in the second quarter of 1995.

Total net charge-offs were $\$ 147$ million in the third quarter, compared with $\$ 125$ million in the third quarter of 1994 and $\$ 145$ million in the second quarter of 1995.

At September 30, the total allowance for credit losses was $\$ 2,405$ million, compared with $\$ 2,650$ million on the same date a year ago.

## NONPERFORMING ASSETS

At September 30, total nonperforming assets were $\$ 1,047$ million, down from $\$ 1,118$ million at June 30 and down $\$ 1,146$ million, from $\$ 2,193$ million on September 30, 1994.

Nonperforming loans at September 30 were $\$ 991$ million, compared with $\$ 1,064$ million at June 30 and $\$ 1,524$ million a year ago. Assets acquired as loan satisfactions were $\$ 56$ million at September 30, compared with $\$ 54$ million at June 30 and down from $\$ 669$ million on September 30, 1994.

OTHER FINANCIAL DATA
On October 6, the corporation sold its banking operations in southern and central New Jersey to PNC Bank Corp. The transaction is not reflected in the corporation's third quarter results. The sale did not include Chemical's franchise in northeastern New Jersey, where it retains 39 branches and private banking operations.

The corporation's effective tax rate was 40.0 percent and 41.5 percent in the third quarters of 1995 and 1994, respectively.

The impact of marking "available for sale" securities to market resulted in a net unfavorable impact of approximately $\$ 135$ million after-tax on the corporation's stockholders' equity at September 30, compared with a net unfavorable impact of $\$ 216$ million after-tax at June 30. The market valuation does not include the impact of related funding sources.

Total assets at September 30 were $\$ 187.9$ billion, compared with $\$ 169.3$ billion on the same date a year ago. Total loans at September 30 were $\$ 85.6$ billion, compared with $\$ 77.1$ billion at September 30, 1994, reflecting improving trends in loan growth, especially to consumers. At the end of the third quarter, total deposits were $\$ 96.8$ billion, compared with $\$ 93.0$ billion at September 30, 1994.

The return on average total assets for the third quarter was 1.04 percent, compared with 1.03 percent in the same year-ago period.

Book value per share was $\$ 41.90$ at September 30, versus $\$ 38.29$ per share on the same date a year ago.

CHEMICAL BANKING CORPORATION and Subsidiaries (in millions, except per share and ratio data)

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1995 |  | 1994 |  | 1995 |  | 1994 |
| EARNINGS: |  |  |  |  |  |  |  |  |
| Income Before Effect of Accounting Change | \$ | 477 | \$ | 439 | \$ | 1,326 | \$ | 1,115 |
| Effect of Change in Accounting Principle |  | -- |  | -- |  | (11) (b) |  |  |
| Net Income | \$ | 477 | \$ | 439 | \$ | 1,315 | \$ | 1,115 |
| Net Income Applicable to Common Stock | \$ | 452 | \$ | 396 | \$ | 1,234 | \$ | 1,007 |

INCOME PER COMMON SHARE:(a)

## Primary:

Income Before Effect of Accounting Change Effect of Change in Accounting Principle

Net Income
Assuming Full Dilution:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle

Net Income

Book Value at September 30,
Market Value at September 30,
Common Stock Dividends Declared(c)
COMMON SHARES OUTSTANDING:
Average Common and Common Equivalent Shares

| \$ | 1.74 | \$ | 1.59 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| \$ | 1.74 | \$ | 1.59 |
| =========== |  |  | $==$ |
| \$ | 1.70 | \$ | 1.56 |
|  | -- |  | -- |
| \$ | 1.70 | \$ | 1.56 |
|  | $=====$ |  | $====$ |
| \$ | 41.90 | \$ | 38.29 |
| \$ | 60.88 | \$ | 35.00 |
| \$ | 0.50 | \$ | 0.44 |


| 260.1 | 248.6 |
| :--- | :--- |
| 266.1 | 256.3 |
| 252.5 | 244.4 |

251.3
268.8
253.0

Average Common Shares Assuming Full Dilution
$\begin{array}{ll}252.5 & 244.4\end{array}$
PERFORMANCE RATIOS: (Average Balances)(d)
Return on Assets
Return on Common Stockholders' Equity
Return on Total Stockholders' Equity
$\begin{array}{rr}1.04 \% & 1.03 \% \\ 17.34 \% & 16.92 \%\end{array}$
$16.33 \% \quad 16.14 \%$
$0.98 \%$
$16.87 \%$
16.87\%
14.36\%

CAPITAL RATIOS AT SEPTEMBER 30:
Common Stockholders' Equity to Assets
Total Stockholders' Equity to Assets
Tier 1 Leverage (e)
Risk-Based Capital:(e)
Tier 1 ( $4.0 \%$ required)
Total (8.0\% required)

| $5.6 \%$ | $5.5 \%$ |
| ---: | ---: |
| $6.3 \%$ | $6.4 \%$ |
| $6.2 \%$ | $6.3 \%$ |
| $7.9 \%$ * | $8.0 \%$ |
| $11.6 \%$ * | $12.0 \%$ |

(a) Effective with the 1995 second quarter, the Corporation changed its reporting of earnings per share ("EPS") for all periods from "simple" EPS (which is based solely on the average number of common shares outstanding) to reporting "primary" and "fully diluted" EPS (which are based on the average number of common and common equivalent shares outstanding). Previously, the Corporation reported simple EPS, since the differences between simple EPS and primary EPS or simple EPS and fully diluted EPS were not material (less than $3 \%$ ).
(b) On January 1, 1995, the Corporation adopted SFAS 106 for the accounting for other postretirement benefits relating to the Corporation's foreign plans.
(c) The Corporation increased its quarterly common stock dividend to $\$ 0.50$ per share in the second quarter of 1995, and from \$0.38 per share to $\$ 0.44$ per share in the third quarter of 1994.
(d) Performance ratios are based on annualized net income amounts.
(e) For all periods presented, risk-based capital and leverage ratios exclude the assets and off-balance sheet financial instruments of the Corporation's securities subsidiary, Chemical Securities Inc., as well as the Corporation's investment in this subsidiary. These ratios also exclude the net unfavorable impact on stockholder's equity of $\$ 135$ million in 1995 and $\$ 296$ million in 1994 resulting from the adoption of SFAS 115.

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries
CONSOLIDATED STATEMENT OF INCOME
(in millions, except per share data)

INTEREST INCOME

## Loans

Securities
Trading Assets
Federal Funds Sold and Securities Purchased Under Resale Agreements Deposits with Banks

Total Interest Income
INTEREST EXPENSE
Deposits
Short-Term and Other Borrowings

Short-Term and Other Borrowings
Long-Term Debt
Total Interest Expense

## NET INTEREST INCOME

Provision for Losses
NET INTEREST INCOME AFTER PROVISION FOR LOSSES
NONINTEREST REVENUE
Trust and Investment Managem
Corporate Finance and Syndic
Service Charges on Deposit
Fees for Other Financial Ser
Trading Revenue
Securities Gains
Other Revenue
$\quad$ Total Noninterest Revenue

NoNINTEREST EXPENSE
Salaries
Employee Benefits
Occupancy Expense
Equipment Expense
Foreclosed Property Expense
Other Expense

Total Noninterest Expense

INCOME BEFORE INCOME TAX EXPENSE
Income Tax Expense

## NET INCOME

NET INCOME APPLICABLE TO COMMON STOCK

INCOME PER COMMON SHARE:
Primary
Assuming Full Dilution



T INCOME

Securities
Trading Assets
Federal Funds Sold and Securities Purchased Under Resale Agreements Deposits with Banks

Total Interest Income

| \$ | 5,275 | \$ | 4,155 |
| :---: | :---: | :---: | :---: |
|  | 1,553 |  | 1,270 |
|  | 615 |  | 545 |
|  | 612 |  | 372 |
|  | 211 |  | 280 |
|  | 8,266 |  | 6,622 |

INTEREST EXPENSE
Deposits
Short-Term and Other Borrowings
Long-Term Debt
Total Interest Expense

NET INTEREST INCOME
Provision for Losses
NET INTEREST INCOME AFTER PROVISION FOR LOSSES

## NONINTEREST REVENUE

Trust and Investment Management Fees
Corporate Finance and Syndication Fees
Service Charges on Deposit Accounts

| 2,725 | 1,660 |
| :---: | :---: |
| 1,614 | 1,056 |
| 412 | 401 |
| 4,751 | 3,117 |
| 3,515 | 3,505 |
| 362 | 465 |
| 3,153 | 3,040 |

Fees for Other Financial Services
Trading Revenue
Securities Gains
Other Revenue
Total Noninterest Revenue

NONINTEREST EXPENSE
Salaries

| 1,719 | 1,634 |
| :---: | :---: |
| 328 | 329 |
| 395 | 431 |
| 295 | 275 |
| (21) | 39 |
| 1,035 | 1,160 |
| 3,751 | 3,868 |
| -- | 48 |
| 3,751 | 3,916 |

INCOME BEFORE INCOME TAX EXPENSE AND EFFECT
OF ACCOUNTING CHANGE
Income Tax Expense
INCOME BEFORE EFFECT OF ACCOUNTING CHANGE
Effect of Change in Accounting Principle
NET INCOME
NET INCOME APPLICABLE TO COMMON STOCK

## PER COMMON SHARE

Primary:
Income Before Effect of Accounting Change
Effect of Change in Accounting Principle
Net Income
Assuming Full Dilution:
Income Before Effect of Accounting Change Effect of Change in Accounting Principle

Net Income

| \$ | $\begin{gathered} 4.95 \\ (0.04) \end{gathered}$ | \$ | 3.98 |
| :---: | :---: | :---: | :---: |
| \$ | 4.91 | \$ | 3.98 |
| ========== |  |  |  |
| \$ | 4.66 | \$ | 3.92 |
|  | (0.04) |  |  |
| \$ | 4.62 | \$ | 3.92 |

UNAUDITED
CHEMICAL BANKING CORPORATION and Subsidiaries
NONINTEREST REVENUE DETAIL
(in millions)


| \$ | 51 | \$ | 53 | \$ | 49 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 34 |  | 33 |  | 45 |
|  | 11 |  | 11 |  | 10 |
| \$ | 96 | \$ | 97 | \$ | 104 |

FOS OTHER FINANCIAL SERVICES
Credit Card Services Revenue
Fees in Lieu of Compensating Balances
Commissions on Letters of Credit and Acceptances
Loan Commitment Fees
Mortgage Servicing Fees
Other Fees
Total

TRADING REVENUE:
Interest Rate Contracts
Foreign Exchange Revenue Debt Instruments and Other

Total

OTHER REVENUE:
Revenue from Equity-Related Investments
Net Gains (Losses) on Emerging Markets Bond Sales
All Other Revenue
Total

CHEMICAL BANKING CORPORATION and Subsidiaries
NONINTEREST EXPENSE DETAIL
(in millions)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Sept . } 30, \\ 1995 \end{gathered}$ |  | June 30, 1995 |  | $\begin{gathered} \text { Sept. 30, } \\ 1994 \end{gathered}$ |  |
| OTHER EXPENSE: (a) |  |  |  |  |  |  |
| Professional Services | \$ | 50 | \$ | 53 | \$ | 55 |
| Marketing Expense |  | 44 |  | 51 |  | 45 |
| FDIC Assessments |  | (3) (b) |  | 36 |  | 39 |
| Telecommunications |  | 37 |  | 39 |  | 44 |
| Amortization of Intangibles |  | 25 |  | 27 |  | 29 |
| All Other |  | 156 |  | 156 |  | 170 |
| Total | \$ | 309 | \$ |  | \$ | 382 |


|  | Nine Months Ended |  |  |
| :---: | :---: | :---: | :---: |
| September 30, |  |  |  |
|  | 1995 |  | 1994 |
| \$ | 157 | \$ | 160 |
|  | 138 |  | 142 |
|  | 70 |  | 122 |
|  | 114 |  | 116 |
|  | 80 |  | 85 |
|  | 476 |  | 535 |
|  | 1,035 |  | \$1,160 |

(a) Certain prior period amounts have been reclassified to conform with the September 30, 1995 presentation.
(b) Includes the impact of a FDIC refund due to a reduction in the assessment rate.

## UNAUDITED

## CHEMICAL BANKING CORPORATION and Subsidiaries

 CONSOLIDATED BALANCE SHEET
## (in millions)


(a) During the first nine months of 1995, the Corporation repurchased 8.3 million shares of its common stock in the open market under previously announced common stock buyback plans.

## UNAUDITED

CHEMICAL BANKING CORPORATION and Subsidiaries CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY
(in millions)

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  |  | 1994 |
| BALANCE AT JANUARY 1, | \$ | 10,712 | \$ | 11,164 |
| Net Income |  | 1,315 |  | 1,115 |
| Dividends Declared: |  |  |  |  |
| Preferred Stock |  | (81) |  | (96) |
| Common Stock |  | (354) |  | (299) |
| Issuance of Preferred Stock |  | -- |  | 200 |
| Conversion of Preferred Stock |  | (200)(a) |  | -- |
| Redemption of Preferred Stock |  | -- |  | (404) |
| Premium on Redemption of Preferred Stock |  | -- |  | (12) |
| Issuance of Common Stock |  | 1 |  | 1 |
| Net Change in Capital Surplus |  | (93)(a) |  | 15 |
| Restricted Stock Granted, Net of Amortization |  | (7) |  | (11) |
| Net Change in Treasury Stock |  | 225 (a) |  | (354) |
| Net Change in the Fair Value of Available-for-Sale Securities, Net of Taxes |  | 303 |  | (511) |
| Accumulated Translation Adjustment |  | 10 |  | -- |
| Net Change in Stockholders' Equity |  | 1,119 |  | (356) |
| BALANCE AT SEPTEMBER 30, | \$ | 11,831 | \$ | 10,808 |

(a) During the second quarter of 1995, the Corporation called all of the outstanding shares of its $10 \%$ convertible preferred stock for redemption. Substantially all of the $10 \%$ convertible preferred stock was converted to common stock. The common stock from the conversion was issued from treasury.

CHEMICAL BANKING CORPORATION and Subsidiaries LOAN PORTFOLIO AND ALLOWANCE RELATED INFORMATION (in millions, except ratios)

|  | Loans Outstanding |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, |  |  |  |
|  |  | 1995 |  | 1994 |
| Domestic Commercial: |  |  |  |  |
| Commercial Real Estate | \$ | 5,229 | \$ | 6,361 |
| Other Commercial |  | 25,864 |  | 23,867 |
| Total Commercial Loans |  | 31, 093 |  | 30,228 |
| Domestic Consumer: |  |  |  |  |
| Residential Mortgage |  | 18,170 |  | 13,152 |
| Credit Card |  | 10,737 |  | 8,329 |
| Other Consumer |  | 7,766 |  | 6,990 |
| Total Consumer Loans |  | 36,673 |  | 28,471 |
| Total Domestic Loans |  | 67,766 |  | 58,699 |
| Foreign |  | 17,857 |  | 18,439 |
| Total Loans | \$ | 85,623 | \$ | 77,138 |

Assets Acquired as Loan Satisfactions
Total Nonperforming Assets

ASSETS HELD FOR ACCELERATED DISPOSITION

|  |  | Three Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  |  | 1994 |
| ALLOWANCE FOR CREDIT LOSSES: |  |  |  |  |
| Balance at Beginning of Period | \$ | 2,430 | \$ | 2,676 |
| Provision for Losses |  | 122 |  | 100 |
| Net Charge-Offs: |  |  |  |  |
| Domestic Commercial: |  |  |  |  |
| Commercial Real Estate |  | (11) |  | (20) |
| Other Commercial |  | (1) |  | (9) |
| Total Commercial |  | (12) |  | (29) |
| Domestic Consumer: |  |  |  |  |
| Residential |  | (18) |  | (12) |
| Credit Card |  | (110) |  | (84) |
| Other Consumer |  | (9) |  | (4) |
| Total Consumer |  | (137) |  | (100) |
| Total Domestic Net Charge-offs |  | (149) |  | (129) |
| Foreign |  | 2 |  | 4 |
| Total Net Charge-offs |  | (147) |  | (125) |
| Other |  |  |  | (1) |
| Total Allowance for Credit Losses | \$ | 2,405 | \$ | 2,650 |

ALLOWANCE COVERAGE RATIOS:
Allowance for Credit Losses to:
Loans at Period-End
Average Loans
Nonperforming Loans
242.68\%

UNAUDITED
CHEMICAL BANKING CORPORATION and Subsidiaries Condensed Average Consolidated Balance Sheet, Interest and Rates (Taxable-Equivalent Interest and Rates; in millions)

|  |  |  | Three Months Ended September 30, 1995 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance |  | Interest | $\begin{gathered} \text { Rate } \\ \text { (Annualized) } \end{gathered}$ |
| ASSETS |  |  |  |  |  |
| Liquid Interest-Earning Assets |  | 28,576 |  | 454 | 6.30\% |
| Securities |  | 29,531 |  | 537 | 7.21\% |
| Loans |  | 85, 057 |  | 1,849 | 8.61\% |
| Total Interest-Earning Assets |  | 143,164 |  | 2,840 | 7.87\% |
| Total Noninterest-Earning Assets |  | 38,362 |  |  |  |
| Total Assets |  | 181,526 |  |  |  |
| LIABILITIES |  |  |  |  |  |
| Total Interest-Bearing Deposits |  | 76,611 |  | 943 | 4.88\% |
| Total Short-Term and Other Borrowings |  | 38,302 |  | 559 | 5.78\% |
| Long-Term Debt |  | 7,510 |  | 134 | 7.09\% |
| Total Interest-Bearing Liabilities |  | 122,423 |  | 1,636 | 5.30\% |
| Total Noninterest-Bearing Liabilities |  | 47,511 |  |  |  |
| Total Liabilities |  | 169,934 |  |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |  |  |
| Preferred Stock |  | 1,250 |  |  |  |
| Common Stockholders' Equity |  | 10,342 |  |  |  |
| Total Stockholders' Equity |  | 11,592 |  |  |  |
| Total Liabilities and Stockholders' |  |  |  |  |  |
| INTEREST RATE SPREAD |  |  |  |  | 2.57\% |
| NET INTEREST INCOME AND NET YIELD |  |  |  |  |  |
| ON INTEREST-EARNING ASSETS |  |  | \$ | 1,204 | 3.34\% |

Nine Months Ended
September 30, 1995

|  |  |  | Nine Months Ended September 30, 1995 |  |  |  |  | Nine Months Ended September 30, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest |  | Rate (Annualized) | Average Balance |  | Interest |  | Rate (Annualized) |
| ASSETS |  |  |  |  |  |  |  |  |  |  |
| Liquid Interest-Earning Assets |  | 29,322 | \$ | 1,438 | 6.56\% | \$ | 28,546 | \$ | 1,197 | 5.61\% |
| Securities |  | 28,408 |  | 1,563 | 7.35\% |  | 26,238 |  | 1,276 | 6.50\% |
| Loans |  | 81,645 |  | 5,286 | 8.65\% |  | 74,674 |  | 4,165 | 7.45\% |
| Total Interest-Earning Assets |  | 139,375 |  | 8,287 | 7.94\% |  | 129,458 |  | 6,638 | 6.85\% |
| Total Noninterest-Earning Assets |  | 39,774 |  |  |  |  | 36,292 |  |  |  |
| Total Assets |  | 179,149 |  |  |  |  | 165,750 |  |  |  |
| LIABILITIES |  |  |  |  |  |  |  |  |  |  |
| Total Interest-Bearing Deposits |  | 75,814 |  | 2,725 | 4.80\% | \$ | 72,702 |  | 1,660 | 3.05\% |
| Total Short-Term and Other Borrowings |  | 36,519 |  | 1,614 | 5.90\% |  | 30,242 |  | 1,056 | 4.67\% |
| Long-Term Debt |  | 7,634 |  | 412 | 7.22\% |  | 8,472 |  | 401 | 6.33\% |
| Total Interest-Bearing Liabilities |  | 119,967 |  | 4,751 | 5.29\% |  | 111,416 |  | 3,117 | 3.74\% |
| Total Noninterest-Bearing Liabilities |  | 48,046 |  |  |  |  | 43,335 |  |  |  |
| Total Liabilities |  | 168,013 |  |  |  |  | 154,751 |  |  |  |
| STOCKHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |
| Preferred Stock |  | 1,357 |  |  |  |  | 1,623 |  |  |  |
| Common Stockholders' Equity |  | 9,779 |  |  |  |  | 9,376 |  |  |  |
| Total Stockholders' Equity |  | 11,136 |  |  |  |  | 10,999 |  |  |  |
| Total Liabilities and Stockholders Equity |  | 179,149 |  |  |  |  | 165,750 |  |  |  |
| INTEREST RATE SPREAD |  |  |  |  | 2.65\% |  |  |  |  | 3.11\% |

Three Months Ended
September 30, 1994

| Average Balance | Interest |  | Rate (Annualized) |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| \$ 28,350 | \$ | 418 | 5.85\% |
| 25,717 |  | 425 | 6.56\% |
| 75,387 |  | 1,477 | 7.78\% |
| 129,454 |  | 2,320 | 7.11\% |
| 39,525 |  |  |  |
| \$ 168,979 |  |  |  |



Nine Months Ended
September 30, 1994
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