# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (date of earliest event reported): April 14, 2021

# JPMorgan Chase & Co. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 1-5805 ssion File Number)

13-2624428 (I.R.S. employer identification no.)

10179

(Zip Code)

383 Madison Avenue New York, New York (Address of principal executive offices)

Registrant's telephone number, including area code: (212) 270-6000 Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act: Title of each class Trading Symbol(s)

Securities registereu pursuan	it to Section 12(b) of the Act.	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock	JPM	The New York Stock Exchange
Depositary Shares, each representing a one-four hundredth interest in a share of 6.10% Non-Cumulative Preferred Stock, Series AA	JPM PR G	The New York Stock Exchange
Depositary Shares, each representing a one-four hundredth interest in a share of 6.15% Non-Cumulative Preferred Stock, Series BB	JPM PR H	The New York Stock Exchange
Depositary Shares, each representing a one-four hundredth interest in a share of 5.75% Non-Cumulative Preferred Stock, Series DD	JPM PR D	The New York Stock Exchange
Depositary Shares, each representing a one-four hundredth interest in a share of 6.00% Non-Cumulative Preferred Stock, Series EE	JPM PR C	The New York Stock Exchange
Depositary Shares, each representing a one-four hundredth interest in a share of 4.75% Non-Cumulative Preferred Stock, Series GG	JPM PR J	The New York Stock Exchange
Depositary Shares, each representing a one-four hundredth interest in a share of 4.55% Non-Cumulative Preferred Stock, Series JJ	JPM PR K	The New York Stock Exchange
Alerian MLP Index ETNs due May 24, 2024	AMJ	NYSE Arca, Inc.
Guarantee of Callable Step-Up Fixed Rate Notes due April 26, 2028 of JPMorgan Chase Financial Company LLC	JPM/28	The New York Stock Exchange

Guarantee of Callable Step-Up Fixed Rate Notes due April 26, 2028 of JPMorgan Chase Financial Company LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 7.01 Regulation FD Disclosure

On April 14, 2021, JPMorgan Chase & Co. ("JPMorgan Chase" or the "Firm") held an investor presentation to review 2021 first quarter earnings.

Exhibit 99 is a copy of slides furnished for, and posted on the Firm's website in connection with, the presentation. The slides are being furnished pursuant to Item 7.01, and the information contained therein shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities under that Section. Furthermore, the information contained in Exhibit 99 shall not be deemed to be incorporated by reference into the filings of the Firm under the Securities Act of 1933.

This Current Report on Form 8-K (including the Exhibit hereto) contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of JPMorgan Chase's management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. Factors that could cause JPMorgan Chase's actual results to differ materially from those described in the forward-looking statements can be found in JPMorgan Chase's Annual Report on Form 10-K for the year ended December 31, 2020, which has been filed with the Securities and Exchange Commission and is available on JPMorgan Chase's website (<u>https://ipmorganchasec.gcs-web.com/financial-information/sec-filings</u>) and on the Securities and Exchange Commission's website (<u>www.sec.gov</u>). JPMorgan Chase does not undertake to update any forward-looking statements.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibit

Exhibit	No. Description of Exhibit
99	JPMorgan Chase & Co. Earnings Presentation Slides – Financial Results – 1021
101	Pursuant to Rule 406 of Regulation S-T, the cover page is formatted in Inline XBRL (Inline eXtensible Business Reporting Language).
104	Cover Page Interactive Data File (embedded within the Inline XBRL document and included in Exhibit 101).

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#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

JPMorgan Chase & Co.

(Registrant)

By:

/s/ Elena Korablina Elena Korablina Managing Director and Firmwide Controller (Principal Accounting Officer)

Dated: April 14, 2021

1Q21 Financial Results

April 14, 2021

# 1Q21 Financial highlights

	<i>1 capital ratios</i> ² 3.1%; Adv. 13.7%		Net payout L 37%	ТM <sup>3</sup>
<ul> <li>IQ21 net income of \$14.3B and EPS of \$4.50</li> <li>Excluding significant items<sup>4</sup>, net income of \$10.6B, EF</li> <li>Managed revenue of \$33.1B<sup>5.6</sup></li> <li>Expense of \$18.7B<sup>6</sup> and managed overhead ratio of 5</li> <li>Balance sheet</li> <li>Loans<sup>7.8</sup>; average loans of \$1.0T up 1% YoY and 2% 0</li> <li>Deposits: average deposits of \$2.2T up 36% YoY and Basel III CET1 capital of \$206B<sup>2</sup></li> </ul>	7% <sup>5</sup> QoQ	%		
<ul> <li>Standardized CET1 capital ratio of 13.1%<sup>2</sup>; Advance</li> <li>Capital returned to shareholders</li> </ul>	ed CET1 capital ratio of 13.7%	2 <sup>2</sup>		
<ul> <li>Capital returned to shareholders</li> <li>Common dividend of \$2.8B or \$0.90 per share</li> <li>\$4.3B of common stock net repurchases in 1Q21<sup>9</sup></li> <li>Significant items (\$mm, excluding EPS)</li> </ul>				
<ul> <li>Common dividend of \$2.8B or \$0.90 per share</li> <li>\$4.3B of common stock net repurchases in 1Q21<sup>9</sup></li> </ul>		Pretax	Net income	EP
<ul> <li>Common dividend of \$2.8B or \$0.90 per share</li> <li>\$4.3B of common stock net repurchases in 1Q21<sup>9</sup></li> </ul>		Pretax \$5,204 (550)	Net income \$3,955 (287)	EF \$1.2 (0.0

# 1Q21 Financial results<sup>1</sup>

\$B, except per share data							
						\$ O/(U)	
					1Q21	4Q20	1Q20
Net interest income					\$13.0	(\$0.4)	(\$1.6)
Noninterest revenue <sup>2</sup>					20.1	3.3	5.7
Managed revenue <sup>1,2</sup>	\$B	1Q21	4Q20	1Q20	33.1	3.0	4.1
Expense <sup>2</sup>	Net charge-offs Reserve build/(release)	\$1.1 (5.2)	\$1.1 (2.9)	\$1.5 6.8	18.7	2.7	1.9
Credit costs	Credit costs	(\$4.2)	(\$1.9)	\$8.3	(4.2)	(2.3)	(12.4)
Net income			1Q21 Tax		\$14.3	\$2.2	\$11.4
Net income applicable	to common stockholde	ers Ma	ffective rate: anaged rate:		\$13.9	\$2.2	\$11.4
EPS – diluted					\$4.50	\$0.71	\$3.72
ROE <sup>3</sup>	[	1Q21 CCB	ROE 0	)/H ratio	23%	19%	4%
ROTCE <sup>3,4</sup>		CIB	27%	58% 49%	29	24	5
Overhead ratio – mana	lged <sup>1,3</sup>	CB AWM	19% 35%	40% 63%	57	53	58
Memo: Adjusted expe	nse <sup>5</sup>				\$18.7	\$2.9	\$2.1
Memo: Adjusted overh	nead ratio <sup>1,3,5</sup>				56%	52%	57%

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Note: Totals may not sum due to rounding 1 See note 1 on silice 11 4 Automatic Constant (1) 4 See note 4 on self (1) 4 See note 3 on silice 11 5 See note 4 on silice 11 5 See note 4 on silice 11 5 See note 3 on silice 12 7 Refacts fully basebelevelywaterh (FFTE') adjustments of \$853mm in 1021

# 1Q21 Reserves

Allowance for credit losses (\$B)					
	1/1/2020	3/31/2020	12/31/2020	1Q21 Build/(release)	3/31/2021
Consumer					
Card	\$11.2	\$15.0	\$17.8	(\$3.5)	\$14.3
Home Lending	2.0	2.3	2.0	(0.6)	1.4
Other Consumer <sup>1</sup>	1.0	1.3	1.8	(0.4)	1.5
Total Consumer	14.2	18.6	21.6	(4.5)	17.1
Wholesale <sup>1</sup>	4.4	6.8	9.1	(0.7)	8.4
Securities	0.0	0.0	0.1	0.0	0.1
Firmwide	\$18.6	\$25.4	\$30.8	(\$5.2)	\$25.6

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Note: Totals may not sum due to rounding <sup>1</sup> Other Consumer includes AVM's mortgage portfolio and excludes risk-rated Business Banking and Auto dealer portfolios that are classified in Wholesale

#### Fortress balance sheet

\$B, except per share data				
		1Q21	4Q20	1Q20
Risk-based capital metrics <sup>1</sup>				
CET1 capital		\$206	\$205	\$184
CET1 capital ratio – Standardized		13.1%	13.1%	11.5%
CET1 capital ratio – Advanced		13.7	13.8	12.3
everage-based capital metrics <sup>2</sup>	1Q21 Firm SLR excl. temporary relief <sup>2</sup> : 5.5%			
Firm SLR	temporary relier 5.576	6.7%	6.9%	6.0%
Liquidity metrics <sup>3</sup>				
Firm LCR		110%	110%	114%
Bank LCR		166	160	117
Total excess HQLA		\$505	\$465	\$153
HQLA and unencumbered marketab	ole securities	1,538	1,437	980
Balance sheet metrics				
Total assets (EOP) <sup>4</sup>		\$3,689	\$3,385	\$3,139
Deposits (average)		2,225	2,112	1,636
Tangible book value per share <sup>5</sup>		66.56	66.11	60.71

<sup>1</sup> Estimated for the current period. See note 1 on slide 12. <sup>2</sup> Estimated for the current period. Represents the superage ratio ("SRP): 1021 and 4020 Firm SLR reflects temporary exclusions of U.S. Treasury securities and disposite at Federal Reares Banks, Numberane effective April 1, 2020 and manaed in effect through March 31, 2021 <sup>3</sup> Estimated for the current period. Liquidity Coverage Ratio ("LCR)" represents the average LCR for the Firm and JPMorgan Chase Bank, NA. ("Bank"). See note 2 on slide 12 <sup>4</sup> See note 3 on slide 11 <sup>5</sup> See note 3 on slide 11 <sup>5</sup> See note 4 on slide 12 <sup>5</sup> See note 4 on slide 12 <sup>5</sup> See note 4 on slide 12 <sup>5</sup> See note 4 on slide 12

# Consumer & Community Banking<sup>1</sup>

\$mm			
		\$ O/(	U)
	1021	4Q20	1Q20
Revenue <sup>2</sup>	\$12,517	(\$211)	(\$770)
Consumer & Business Banking	5,635	(109)	(631)
Home Lending	1,458	2	297
Card & Auto <sup>2</sup>	5,424	(104)	(436)
Expense <sup>2</sup>	7,202	160	(67)
Credit costs	(3,602)	(3,519)	(9,374)
Net charge-offs (NCOs)	1,023	206	(290)
Change in allowance	(4,625)	(3,725)	(9,084)
Net income	\$6,728	\$2,403	\$6,531

Key drivers/statistics (\$B) <sup>3</sup>			
Equity	\$50.0	\$52.0	\$52.0
ROE	54%	32%	1%
Overhead ratio	58	55	55
Average loans <sup>4</sup>	\$434.0	\$440.8	\$464.5
Average deposits	979.7	928.5	739.7
Active mobile customers (mm)	41.9	40.9	38.3
Debit & credit card sales volume <sup>5</sup>	\$290.3	\$299.4	\$266.0

Average loans down 7% YoY

Average deposits up 32% YoY

Active mobile customers up 9% YoY

Client investment assets up 44% YoY Debit & credit card sales volume up 9% YoY

<sup>1</sup> See note 1 on slide 11 and notes 5 and 8 on slide 12 <sup>2</sup> See note 6 on slide 12 For additional footnotes see slide 13

#### Financial performance Net income of \$6.7B vs. \$197mm in 1Q20

- Revenue of \$12.5B, down 6% YoY
- Expense of \$7.2B, down 1% YoY

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- Credit costs: net benefit of \$3.6B
- Card: \$3.5B reserve release vs. \$3.8B build in 1Q20
- HL: \$625mm reserve release vs. \$300mm build in 1Q20
   CBB: \$350mm reserve release vs. \$159mm build in 1Q20
- Auto: \$150mm reserve release vs. \$250mm build in 1Q20

Key drivers/statistics (\$B) – detail by business

	1Q21	4Q20	1Q20
Consumer & Business Banking			
Business Banking average loans <sup>6</sup>	\$43.5	\$43.7	\$24.7
Business Banking loan originations7	10.0	0.7	1.5
Client investment assets (EOP)8	637.0	590.2	442.6
Deposit margin	1.29%	1.41%	2.05%
Home Lending			
Average loans <sup>4</sup>	\$182.2	\$185.7	\$211.3
Loan originations <sup>9</sup>	39.3	32.5	28.1
Third-party mortgage loans serviced (EOP)	443.2	447.3	505.0
Net charge-off/(recovery) rate	(0.12)%	(0.11)%	(0.25)%
Card & Auto			
Card average loans	\$134.9	\$141.2	\$162.7
Auto average loans and leased assets	87.3	85.2	84.0
Auto loan and lease originations	11.2	11.0	8.3
Card net charge-off rate	2.97%	2.17%	3.25%
Credit Card net revenue rate <sup>2</sup>	11.53	11.22	10.54
Credit Card sales volume <sup>5</sup>	\$183.7	\$197.0	\$179.1

# Corporate & Investment Bank1

\$mm			
		\$ O/(l	J)
	1Q21	4Q20	1Q20
Revenue	\$14,605	\$3,253	\$4,602
Investment Banking revenue	2,851	354	1,965
Wholesale Payments	1,392	(35)	(22)
Lending	265	72	(85)
Total Banking	4,508	391	1,858
Fixed Income Markets	5,761	1,811	768
Equity Markets	3,289	1,300	1,052
Securities Services	1,050	(3)	(24)
Credit Adjustments & Other	(3)	(246)	948
Total Markets & Securities Services	10,097	2,862	2,744
Expense	7,104	2,165	1,149
Credit costs	(331)	250	(1,732)
Net income	\$5,740	\$391	\$3,755
Key drivers/statistics (\$B) <sup>2</sup> Equity ROE	\$83.0 27%	\$80.0 26%	\$80.0 9%
Overhead ratio	49	20%	9% 60
Comp/revenue	30	17	30
IB fees (\$mm)	\$2,988	\$2,558	\$1,907
Average loans <sup>3</sup>	182.5	165.0	164.0
Average client deposits <sup>4</sup>	705.8	683.8	514.5
	425.7	444.5	374.8
Merchant processing volume (SB)*		31.0	24.4
	31.3		
Merchant processing volume (\$B) <sup>5</sup> Assets under custody (\$T) ALL/EOP loans ex-conduits and trade <sup>6</sup>	31.3 2.06%	2.54%	
Assets under custody (\$T)			1.11%

<sup>1</sup> See note 1 on slide 11 and note 5 on slide 12 For additional footnotes see slide 13

_	
	Net income of \$5.7B, up 189% YoY; revenue of \$14.6B, up 46%
	Banking revenue
	IB revenue of \$2.9B, up 222% YoY
	<ul> <li>IB fees, up 57%, reflecting higher fees across products</li> </ul>
	<ul> <li>YoY comparison benefited from an \$820mm bridge book<sup>8</sup> markdown in 1Q20</li> </ul>
	Wholesale Payments revenue of \$1.4B, down 2% YoY
	Lending revenue was \$265mm, down 24% YoY,
	predominantly driven by mark-to-market gains on hedges of accrual loans in the prior year
	Markets & Securities Services revenue
	Markets revenue of \$9.1B, up 25% YoY
	<ul> <li>Fixed Income Markets revenue of \$5.8B, up 15% YoY, predominantly driven by Securitized Products and Credit, largely offset by Rates and Currencies &amp; Emerging Markets</li> </ul>
	<ul> <li>Equity Markets revenue of \$3.3B, up 47% YoY, driven by strong performance across products</li> </ul>
	Securities Services revenue of \$1.1B, down 2% YoY
•	Expense of \$7.1B, up 19% YoY, predominantly driven by higher revenue-related compensation partially offset by lower legal expense
	Credit costs: net benefit of \$331mm, driven by reserve releases

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Financial performance

Commercial Banking<sup>1</sup>

\$mm			
		\$ O/(L	J)
	1Q21	4Q20	1Q20
Revenue	\$2,393	(\$70)	\$228
Middle Market Banking	916	(31)	(27)
Corporate Client Banking	851	(5)	178
Commerical Real Estate Banking	604	(26)	63
Other	22	(8)	14
Expense	969	19	(17)
Credit costs	(118)	1,063	(1,128)
Net income	\$1,168	(\$866)	\$1,029
Key drivers/statistics (\$B) <sup>2</sup>			
	\$24.0	\$22.0	\$22.0
Equity	\$24.0 19%	\$22.0 36%	\$22.0
Equity ROE	\$24.0 19% 40	\$22.0 36% 39	
Equity ROE Overhead ratio	19%	36%	2%
Equity ROE Overhead ratio Gross IB revenue (\$mm)	19% 40	36% 39	2% 46
Equity ROE Overhead ratio	19% 40 \$1,129	36% 39 \$971	2% 46 \$686
Equity ROE Overhead ratio Gross IB reverue (\$mm) Average loans <sup>3</sup> Average client deposits	19% 40 \$1,129 206.7	36% 39 \$971 212.2	2% 46 \$686 211.8
Equity ROE Overhead ratio Gross IB revenue (\$mm) Average loans <sup>3</sup> Average client deposits Allowance for loan losses	19% 40 \$1,129 206.7 291.0	36% 39 \$971 212.2 276.7	2% 46 \$686 211.8 188.8
Equity ROE Overhead ratio Gross IB revenue (\$mm) Average loans <sup>3</sup>	19% 40 \$1,129 206.7 291.0 3.1	36% 39 \$971 212.2 276.7 3.3	2% 46 \$686 211.8 188.8 2.7

Fi	nancial performance
	Net income of \$1.2B vs. \$139mm in 1Q20
	Revenue of \$2.4B, up 11% YoY
	Noninterest revenue of \$917mm, up 51% YoY, predominantly driven by higher investment banking revenue, impact of prior year markdowns in the bridge book <sup>5</sup> , and deposit-related fees
	Net interest income of \$1.5B, down 5% YoY, driven by deposi margin compression, predominantly offset by higher deposit balances and lending revenue
	Record gross IB revenue of \$1.1B, up 65% YoY
	Expense of \$969mm, down 2% YoY, driven by lower structural expense
	Credit costs: net benefit of \$118mm
	Net charge-offs were \$29mm
	Average loans of \$207B, down 2% YoY
	C&I <sup>6</sup> down 4% YoY and down 4% QoQ
	CRE <sup>6</sup> down 1% YoY and down 1% QoQ
•	Average deposits of \$291B, up 54% YoY as client balances remain elevated
	Average deposits of \$291B, up 54% YoY as client balances

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<sup>1</sup> See note 1 on slide 11 and note 5 on slide 12 For additional footnotes see slide 13

JPMORGAN CHASE & CO.

Asset & Wealth Management<sup>1</sup>

\$mm			
	\$ O/(U)		
	1Q21	4Q20	1Q20
Revenue	\$4,077	\$210	\$688
Asset Management	2,185	(25)	445
Global Private Bank <sup>2</sup>	1,892	235	243
Expense	2,574	(182)	139
Credit costs	(121)	(119)	(215)
Net income	\$1,244	\$458	\$575
Key drivers/statistics (\$B) <sup>3</sup>	\$14.0	\$10.5	\$10.5
ROE	35%	29%	25%
		29	
Pretax margin	40		25
0	40 \$2,833	\$2,716	25 \$2,210
Assets under management ("AUM")	10		
Pretax margin Assets under management ("AUM") Client assets Average loans	\$2,833	\$2,716	\$2,210

FI	nancial performance
	Net income of \$1.2B, up 86% YoY
	Revenue of \$4.1B, up 20% YoY
	Higher management fees, higher deposit and loan balances, as well as net valuation gains, were partially offset by deposit margin compression
	Expense of \$2.6B, up 6% YoY, predominantly driven by higher volume- and revenue-related expense, partially offset by lower structural expense
	Credit costs: net benefit of \$121mm due to reserve releases
•	AUM of \$2.8T and client assets of \$3.8T, were up 28% and 32% respectively, driven by higher market levels as well as inflows into both long-term and liquidity products
	Net inflows of \$48B into long-term products and \$44B into liquidity products in the quarter

Average loans of \$189B, up 18% YoY

Average deposits of \$207B, up 43% YoY

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<sup>1</sup> See note 1 on slide 11 and note 8 on slide 12 <sup>2</sup> In the first quarter of 2021, the Wealth Management business was renamed Global Private Bank <sup>3</sup> Actual numbers for all periods, not over/(under)

Corporate<sup>1</sup>

\$mm						
	1Q21	\$ O/(U)				
		4Q20	1Q20			
Revenue	(\$473)	(\$224)	(\$639)			
Expense	876	515	730			
Credit costs	16	58	8			
Net income/(loss)	(\$580)	(\$222)	(\$455			

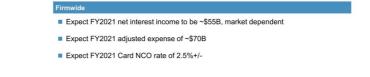
	Revenue was a loss of \$473mm
	Net interest income was down \$690mm YoY, predominantly driven by lower rates, as well as limited deployment opportunities on the back of continued deposit growth
Ex	spense
	Noninterest expense of \$876mm, up \$730mm YoY, primarily du to a higher contribution to the Firm's Foundation

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<sup>1</sup> See note 1 on slide 11

JPMORGAN CHASE & CO.

Outlook<sup>1</sup>



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<sup>1</sup> See notes 1 and 4 on slide 11

Notes on non-GAAP financial measures

- 1. In addition to analyzing the Firm's results on a reported basis, management reviews Firmwide results, including the overhead ratio, on a "managed" basis; these Firmwide managed basis results are non-GAAP financial measures. The Firm also reviews the results of the lines of business on a managed basis. The Firm's definition of managed basis starts, in each case, with the reported U.S. GAAP Presitts and includes cartain reclassifications to present total net revenue for the Firm and each of the reportable business segments on a fully taxable-equivalent ("FTE") basis. Accordingly, revenue from investments that receive tax credits and tax-exempt securities is presented in the managed results on a basis comparable to taxable investments and securities. These financial measures allow management to assess the comparability of revenue from year-to-year arising from both taxable and tax-exempt sources. The corresponding income tax impact related to tax-exempt lines is recorded within income tax expenses. These adjustments have no impact on net income as reported by the Firm as a whole or by the lines of business. For a reconciliation of the Firm's results from a reported to managed basis, see page 7 of the Earnings Release Financial Supplement
- 2. First-quarter 2021 net income, earnings per share and ROTCE excluding credit reserve releases and the contribution to the Firm's Foundation (collectively, "significant items") are non-GAAP financial measures. The credit reserve releases expresent the portion of the provision for credit losses attributable to the change in allowance for credit losses. Excluding these significant items resulted in a decrease of \$3.7 billion (after tax) to reported net income from \$14.3 billion to \$10.6 billion; a decrease of \$1.19 per share to reported EPS from \$4.5 to \$3.31; and a decrease of 8% to ROTCE from 29% to 21%. Management believes these measures provide useful information to investors and analysts in assessing the Firm's results
- 3. Tangible common equity ("TCE"), return on tangible common equity ("ROTCE") and tangible book value per share ("TBVPS"), are each non-GAAP financial measures. TCE represents the Firm's common stockholders' equity (i.e., total stockholders' equity less preferred stock) less goodwill and identifiable intangible assets (other than mortgage servicing right)s, net of related deferred at slabilities. For a reconscilation from common stockholders' equity to TCE: see page 9 of the Earnings Release Financial Supplement. ROTCE measures the Firm's net income applicable to common equity as a percentage of average TCE. TBVPS represents the Firm's TCE at period-end divided by common shares at period-end. Book value per share was 823.31.581.75 and 575.88 at March 31, 2021. December 31, 2020 and March 31, 2020, respectively. TCE, ROTCE and TBVPS are utilized by the Firm, as well as investors and analysts, in assessing the Firm's use of equity.
- 4. Adjusted expense and adjusted overhead ratio are each non-GAAP financial measures. Adjusted expense excludes Firmwide legal expense of \$28mm, \$276mm and \$197mm for the three months ended March 31, 2021, December 31, 2020 and March 31, 2020, respectively. The adjusted overhead ratio measures the Firm's adjusted expense as a percentage of adjusted managed net revenue. Management believes this information helps investors understand the effect of these items on reported results and provides an alternate presentation of the Firm's performance.

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 Corporate & Investment Bank ("CIB") calculates the ratio of the allowance for loan losses to end-of-period loans ("ALL/EOP") excluding the impact of consolidated Firm-administered multi-seller conduits and trade finance loans, to provide a more meaningful assessment of CIB's allowance coverage ratio

#### Additional notes

- Reflects the relief provided by the Federal Reserve Board (the "Federal Reserve") in response to the COVID-19 pandemic, including the CECL capital transition provisions that became effective in the first quarter of 2020. For the periods ended March 31, 2021, December 31, 2020 and March 31, 2020, the impact of the CECL capital transition provisions resulted in an increase to CETT capital of \$4.58, 57.58 and \$4.38, respectively. Refer to Regulatory Developments Relating to the COVID-19 Pandemic on pages 52-53 and Capital Risk Management on pages 91-101 of the Firm's 2020 Form 10-K for additional information
- 2. Total excess high-quality liquid assets (HQLA) represent the average eligible unencumbered instructure in excess of what is required to meet the estimated Firm and Bank total net cash outflows over a prospective 30 calendar-day period of significant stress under the LCR rule. HQLA and unencumbered marketable securities, includes the Firm's average eligible HQLA, other end-of-period HQLA-eligible securities which are included as part of the excess liquidity at the Bank that are not transferable to non-bank affiliates. Does not include borrowing capacity at Federal Home LCR rule, and other end-of-period unencumbered marketable securities, such as equily and debt securities. Does not include borrowing capacity at Federal Home LCR rule, and other end-of-period unencumbered marketable securities, such as equily and debt securities. Does not include borrowing capacity at Federal Home LCR rule and the discount window at the Federal Reserve Bank. Refer to Liquidity Risk Management on pages 102:08 of the Firm's 2020 Form 10-K for additional information
- 3. In the first quarter of 2021, the Firm reclassified certain deferred investment tax credits from accounts payable and other liabilities to other assets to be a reduction to the carrying value of certain tax-oriented investments. The reclassification also resulted in an increase in income tax expense and a corresponding increase in other income, with no effect on net income. Prior-period amounts have been revised to conform with the current presentation, including the Firm's effective income tax rate. Refer to page 2 of the Earnings Release Financial Supplement for further information
- 4. On December 18, 2020, the Federal Reserve announced that all large banks, including the Firm, could resume share repurchases commencing in the first quarter of 2021. As directed by the Federal Reserve, total net repurchases and common stock dividends in the first quarter of 2021 were restricted and could not exceed the average of the Firm sent income for the four preceding calendar quarters. Subsequently, on March 25, 2021, the Federal Reserve extended these restrictions through the second quarter of 2021. Refer to page 10 of the Earnings Release Financial Supplement for further information
- 5. In the fourth quarter of 2020, payment processing-only clients along with the associated revenue and expenses were realigned to CIB's Wholesale Payments business from CCB and CB. Prior-period amounts have been revised to conform with the current presentation. Refer to Business segment changes on page 65 of the Firm's 2020 Form 10-K for further information
- 6. In the second quarter of 2020, the Firm reclassified certain spend-based credit card reward costs from marketing expense to be a reduction of card income, with no effect on net income. Prior-period amounts have been revised to conform with the current presentation
- 7. In the third quarter of 2020, the Firm reclassified certain fair value option elected lending-related positions from trading assets to loans. Prior-period amounts have been revised to conform with the current presentation
- In the fourth quarter of 2020, the Firm realigned certain wealth management clients from AWM to CCB. Prior-period amounts have been revised to conform with the
  current presentation. Refer to Business segment changes on page 65 of the Firm's 2020 Form 10-K for further information

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9. The bridge book consisted of certain held-for-sale positions, including unfunded commitments, in CIB and CB

#### Additional notes on slides 5-7

#### Slide 5 – Consumer & Community Banking

- 3. Actual numbers for all periods, not over/(under)
- 4
- 6. 7.
- Actual numbers for all periods, not over/(under) See note 7 on siller 12 Excludes Commercial Card Includes the impact of loans originated under the PPP. For further information, see page 12 of the Earnings Release Financial Supplement Includes 49.8 do origination volume under the PPP for the three months ended March 31, 2021. There were no originations under the PPP for the three months ended December 31, 2020
- 4Q20 amount has been revised to conform with the current presentation 8. 9
- Firmwide mortgage origination volume was \$43.2B, \$37.0B, \$31.9B for the three months ended March 31, 2021, December 31, 2020 and March 31, 2020, respectively Slide 6 – Corporate & Investment Bank
- Actual numbers for all periods, not over/(und See note 7 on slide 12 2. 3.
- 4. 5.
- 6.
- 7.
- See note 7 on slide 12 Client deposits and other hind-party liabilities pertain to the Wholesale Payments and Securities Services businesses Represents total merchant processing volume across CIB, CCB and CB Loans held-for-sale and loans at fair value were excluded when calculating the loan loss coverage ratio and net charge-off/(recovery) rate. ALL/EOP loans as reported was 1.48%, 1.77%, and 0.86% at March 31, 2021, December 31, 2020, and March 31, 2020, respectively. See note 5 on slide 11 Effective July 1, 2020, the Firm refined the scope of VaR to exclude certain asset-backed fair value option elected loans, and included them in other sensitivity-based measures to more effectively measure the risk from these loans. In the absence of this refinement, the average VAR for each of the following reported components would have been higher by the following amounts: CIB fixed income of \$21 million and \$28 million, CIB trading VaR of \$19 million and \$24 million and S24 million on CIB VaR of \$20 million and \$24 million for the three months ended March 31, 2021 and December 31, 2020, respectively 8. See note 9 on slide 12

#### Slide 7 – Commercial Banking

#### 2.

- 3.
- 4.
- Actual numbers for all periods, not over/(under) Includes the impact of loans originated under the PPP. For further information, see page 19 of the Earnings Release Financial Supplement Loans held-for-sale and loans at fair value were excluded when calculating the net charge-off/(recovery) rate and loan loss coverage ratio See note 9 on slide 12 Commercial and Industrial ("C&I") and Commercial Real Estate ("CRE") groupings for CB are generally based on client segments and do not align with regulatory definitions 6.

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This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of JPMorgan Chase & Co.'s management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. Factors that could cause JPMorgan Chase & Co.'s actual results to differ materially from those described in the forward-looking statements can be found in JPMorgan Chase & Co.'s Annual Report on Form 10-K for the year ended December 31, 2020, which has been filed with the Securities and Exchange Commission and are available on JPMorgan Chase & Co.'s website (https://jpmorganchasec.gcs-web.com/financial-information/sec-filings), and on the Securities and Exchange Commission's website (www.sec.gov). JPMorgan Chase & Co. does not undertake to update any forward-looking statements.

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