THE CHASE MANHATTAN CORPORATION
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE
STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION)

270 PARK AVENUE, NEW YORK, NEW YORK (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

13-2624428
(IRS EMPLOYER
IDENTIFICATION NO.)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE (212) 270-6000

INDICATE BY CHECK MARK WHETHER THE REGISTRANT (1) HAS FILED ALL REPORTS REQUIRED TO BE FILED BY SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO FILE SUCH REPORTS), AND (2) HAS BEEN SUBJECT TO SUCH FILING REQUIREMENTS FOR THE PAST 90 DAYS

> YES.X. . NO....

856,457,308
NUMBER OF SHARES OUTSTANDING OF EACH OF THE ISSUER'S CLASSES OF COMMON STOCK ON JULY 31, 1998.
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THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET
(IN MILLIONS, EXCEPT SHARE DATA)

ASSETS
Cash and Due from Banks
Deposits with Banks
Federal Funds Sold and Securities
Purchased Under Resale Agreements
Trading Assets:
Debt and Equity Instruments
Risk Management Instruments, Net of Allowance for Credit
Losses of \$75 in 1998 and 1997
Securities
Loans
Allowance for Credit Losses

## Net Loans

Premises and Equipment
Due from Customers on Acceptances
Accrued Interest Receivable
Other Assets
TOTAL ASSETS

## LIABILITIES

Deposits:
Domestic:
Noninterest-Bearing
Interest-Bearing
Foreign:
Noninterest-Bearing
Interest-Bearing
Total Deposits
Federal Funds Purchased and Securities
Sold Under Repurchase Agreements
Commercial Paper
Other Borrowed Funds
Acceptances Outstanding
Trading Liabilities
Accounts Payable, Accrued Expenses and Other Liabilities, Including
the Allowance for Credit Losses of \$170 in 1998 and 1997
Long-Term Debt
Guaranteed Preferred Beneficial Interests in Corporation's
Junior Subordinated Deferrable Interest Debentures
TOTAL LIABILITIES
COMMITMENTS AND CONTINGENCIES (SEE NOTE 6)
PREFERRED STOCK OF SUBSIDIARY
STOCKHOLDERS' EQUITY
Preferred Stock
Common Stock (Issued 881,534,410 and 881,506,592 Shares)
Capital Surplus
Retained Earnings
Accumulated Other Comprehensive Income
Treasury Stock, at Cost ( $28,620,557$ and $39,577,640$ Shares)
TOTAL STOCKHOLDERS' EQUITY
TOTAL LIABILITIES, PREFERRED STOCK OF SUBSIDIARY AND STOCKHOLDERS' EQUITY

| JUNE 30, | December 31, |
| :---: | :---: |
| 1998 | 1997 |
| ---- | --- |
|  |  |
| $\$ 15,691$ | $\$ 15,704$ |
| 5,970 | 2,886 |
|  |  |
| 25,128 | 30,928 |
|  |  |
| 33,651 | 34,641 |
|  |  |
| 33,280 | 37,752 |
| 54,928 | 52,738 |
| 168,705 | 168,454 |
| $(3,629)$ | $(3,624)$ |
| ------ | ----- |
| 165,076 | 164,830 |
| 3,905 | 3,780 |
| 1,260 | 1,719 |
| 2,867 | 3,359 |
| 25,239 | 17,184 |
| ----- | $\$----$ |
| $\$ 366,995$ | $\$ 365,521$ |
| $========$ | $=======$ |


| \$ 47,966 | \$ 46,603 |
| :---: | :---: |
| 75,418 | 71,576 |
| 4,109 | 3,205 |
| 79,598 | 72,304 |
| 207,091 | 193,688 |
| 45,672 | 56,126 |
| 5,299 | 4,744 |
| 7,354 | 6,861 |
| 1,260 | 1,719 |
| 46,866 | 52,438 |
| 13,902 | 12,526 |
| 14,451 | 13,387 |
| 1,940 | 1,740 |
| 343,835 | 343,229 |


| 550 | 550 |
| :---: | :---: |
| 1,168 | 1,740 |
| 882 | 441 |
| 9,738 | 10,360 |
| 12,211 | 11,086 |
| 113 | 112 |
| $(1,502)$ | $(1,997)$ |
| 22,610 | 21,742 |
| \$ 366,995 | \$ 365,521 |

The Notes to Financial Statements are an integral part of these Statements.

THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME
(IN MILLIONS, EXCEPT PER SHARE DATA)


[^0]THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES

IN STOCKHOLDERS' EQUITY
SIX MONTHS ENDED JUNE 30, (IN MILLIONS)

|  |  | 1998 |  | 1997 |
| :---: | :---: | :---: | :---: | :---: |
| PREFERRED STOCK: |  |  |  |  |
| Balance at Beginning of Year | \$ | 1,740 | \$ | 2,650 |
| Issuance of Stock |  | 200 |  | -- |
| Redemption of Stock |  | (772) |  | (670) |
| Balance at End of Period | \$ | 1,168 | \$ | 1,980 |
| COMMON STOCK: |  |  |  |  |
| Balance at Beginning of Year | \$ | 441 | \$ | 441 |
| Issuance of Common Stock for a Two-for-One Stock Split |  | 441 |  | -- |
| Balance at End of Period | \$ | 882 | \$ | 441 |
| CAPITAL SURPLUS: |  |  |  |  |
| Balance at Beginning of Year |  | 10,360 |  | 10,459 |
| Issuance of Common Stock for a Two-for-One Stock Split |  | (441) |  | -- |
| Shares Issued and Commitments to Issue Common Stock for Employee Stock-Based Awards and Related Tax Effects |  | (181) |  | (131) |
| Balance at End of Period | \$ | 9,738 |  | 10,328 |
| RETAINED EARNINGS: |  |  |  |  |
| Balance at Beginning of Year |  | 11,086 | \$ | 8,610 |
| Net Income |  | 1,799 |  | 1,852 |
| Cash Dividends Declared: |  |  |  |  |
| Preferred Stock |  | (58) |  | (106) |
| Common Stock |  | (616) |  | (528) |
| Balance at End of Period |  | 12,211 | \$ | 9,828 |
| ACCUMULATED OTHER COMPREHENSIVE INCOME: |  |  |  |  |
| Balance at Beginning of Year | \$ | 112 | \$ | (271) |
| Other Comprehensive Income |  | 1 |  | 134 |
| Balance at End of Period | \$ | 113 | \$ | (137) |
| COMMON STOCK IN TREASURY, AT COST: |  |  |  |  |
| Balance at Beginning of Year | \$ | $(1,997)$ | \$ | (895) |
| Purchase of Treasury Stock |  | (268) |  | $(1,242)$ |
| Reissuance of Treasury Stock |  | 763 |  | 490 |
| Balance at End of Period |  | $(1,502)$ |  | $(1,647)$ |
| TOTAL STOCKHOLDERS' EQUITY |  | 22,610 |  | 20,793 |
| COMPREHENSIVE INCOME: |  |  |  |  |
| Net Income | \$ | 1,799 | \$ | 1,852 |
| Other Comprehensive Income |  | 1 |  | 134 |
| Comprehensive Income | \$ | 1,800 |  | 1,986 |

The Notes to Financial Statements are an integral part of these Statements.

THE CHASE MANHATTAN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS SIX MONTHS ENDED JUNE 30,
(IN MILLIONS)

## OPERATING ACTIVITIES

Net Income
Adjustments to Reconcile Net Income to Net Cash Provided (Used)
by Operating Activities:

```
Provision for Credit Losses
Restructuring Costs
    Depreciation and Amortization
    Net Change In:
        Trading-Related Assets
        Accrued Interest Receivable
        Other Assets
        Trading-Related Liabilities
        Accrued Interest Payable
        Other Liabilities
        Other, Net
```

Net Cash Provided (Used) by Operating Activities

## INVESTING ACTIVITIES

Net Change In:
Deposits with Banks
Federal Funds Sold and Securities Purchased Under Resale Agreements
Loans Due to Sales and Securitizations
Other Loans, Net
Other, Net
Proceeds from the Maturity of Held-to-Maturity Securities
Purchases of Held-to-Maturity Securities
Proceeds from the Maturity of Available-for-Sale Securities
Proceeds from the Sale of Available-for-Sale Securities
Purchases of Available-for-Sale Securities
Net Cash (Used) by Investing Activities

## FINANCING ACTIVITIES

Net Change In:
Noninterest-Bearing Domestic Demand Deposits
Domestic Time and Savings Deposits
Foreign Deposits
Federal Funds Purchased and Securities Sold Under Repurchase Agreements Other Borrowed Funds
Other, Net
Proceeds from the Issuance of Long-Term Debt and Capital Securities
Repayments of Long-Term Debt
Proceeds from the Issuance of Stock
Redemption of Preferred Stock
Treasury Stock Purchased
Cash Dividends Paid
Net Cash Provided by Financing Activities
Effect of Exchange Rate Changes on Cash and Due from Banks
Net Decrease in Cash and Due from Banks
Cash and Due from Banks at January 1,
Cash and Due from Banks at June 30,
Cash Interest Paid
Taxes Paid

| 1,363 | 2,670 |
| :---: | :---: |
| 3,842 | 379 |
| 8,198 | (226) |
| $(5,548)$ | 6,678 |
| 1,048 | $(1,433)$ |
| (461) | (174) |
| 2,257 | 2,271 |
| (994) | $(1,069)$ |
| 782 | 359 |
| (772) | (670) |
| (268) | $(1,660)$ |
| (625) | (613) |
| 8,822 | 6,512 |
| (8) | 14 |
| (13) | 2,274 |
| 15,704 | 14,605 |
| \$ 15,691 | \$ 16,879 |
| \$ 7,200 | \$ 6,307 |
| 822 | \$ 916 |

The Notes to Financial Statements are an integral part of these Statements.

See Glossary of Terms on page 38 for definition of terms used throughout the Notes to Financial Statements.

## NOTES TO FINANCIAL STATEMENTS

NOTE 1 - BASIS OF PRESENTATION
The unaudited financial statements of The Chase Manhattan Corporation and Subsidiaries ("Chase") are prepared in accordance with generally accepted accounting principles for interim financial information. In the opinion of management, all necessary adjustments have been included for a fair presentation of this interim financial information. In addition, certain amounts have been reclassified to conform to the current presentation.

Effective January 1, 1998, Chase implemented SFAS 127, which had deferred the effective date of SFAS 125 relating to the accounting for securities lending, repurchase agreements and other secured financing transactions. Under SFAS 125, resale agreements and repurchase agreements are accounted for as secured lending and secured borrowing transactions, respectively, when certain criteria are met. The impact on Chase's earnings, liquidity and capital resources of adopting SFAS 127 is not material.

In March 1998, the AICPA issued SOP 98-1, which becomes effective for financial statements for calendar year 1999. Chase elected early adoption beginning in the first quarter of 1998. SOP 98-1 requires the capitalization of eligible costs of specified activities related to computer software developed or obtained for internal use. Chase capitalized $\$ 36$ million of these costs during the first six months of 1998 , of which $\$ 19$ million was capitalized during the second quarter.

NOTE 2 - STOCK SPLIT
On May 19, 1998, the stockholders approved a two-for-one stock split of Chase common stock. The additional shares issued as a result of the split were distributed on June 12, 1998 to stockholders of record at the close of business on May 20, 1998. The split became effective as of the opening of business on June 15 , 1998. A total of $440,767,205$ shares of common stock were issued in connection with the split, including $14,176,530$ shares held in treasury. As a result of the stock split, $\$ 441$ million was reclassified from capital surplus to common stock and, as a result, the stock split did not cause any changes in the $\$ 1.00$ par value per share for the common stock or in total stockholders' equity. All references to the number of common shares and per common share amounts have been restated to reflect the effects of the stock split.

NOTE 3 - EARNINGS PER SHARE
For a discussion of Chase's current earnings per share policy, see Note Ten of the 1997 Annual Report. For the calculation of basic and diluted EPS for the second quarter and six months ended June 30,1998 and 1997 , see Exhibit 11 on page 43.

NOTE 4 - COMPREHENSIVE INCOME
Effective with the first quarter 1998, Chase adopted SFAS 130, which defines and establishes the standards for reporting comprehensive income. Comprehensive income for Chase includes net income as well as the change in unrealized gains and losses on available-for-sale securities and foreign currency translation, each of which includes the impact of related derivatives. Chase has presented these items net of tax in the Statement of Changes in Stockholders' Equity.

Six Months Ended June 30, (in millions)

|  | 1998 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACCUMULATED |  | NET UNREALIZED |  | ACCUMULATED |  |
|  |  |  | GAIN | S) ON |  | HER |
|  | TRA | ION | SEC | TIES | COMP | HENSIVE |
|  |  | MENT | AVAILAB | FOR-SALE |  | OME |
| Beginning Balance | \$ | 17 | \$ | 95 | \$ | 112 |
| Change During Period |  | -- |  | 1 |  | 1 |
| Ending Balance | \$ | 17 |  | 96 ( a ) | \$ | 113 |

(a) Represents the after-tax difference between the fair value and amortized cost of both the available-for-sale securities portfolio and securities classified as loans, which are subject to the provisions of SFAS 115. See Note Five.

| 1997 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Accumulated |  | Net Unrealized |  | Accumulated |  |
|  |  | Gain | ss) on |  | her |
|  | ation | Sec | ities | Comp | ensive |
|  | ment | Availa | e-for-Sale |  | me |
| \$ | 17 | \$ | (288) | \$ | (271) |
|  | 1 |  | 133 |  | 134 |
| \$ | 18 |  | \$(155) (a) | \$ | (137) |

NOTE 5 - SECURITIES
For a discussion of the accounting policies relating to securities, see Note One of Chase's 1997 Annual Report.

The amortized cost and estimated fair value of Chase's securities, including the impact of related derivatives, are presented in the following table.

## (in millions)

AVAILABLE-FOR-SALE SECURITIES
U.S. Government and Federal

Agency/Corporation Obligations:

$$
\begin{aligned}
& \text { Mortgage-Backed Securities } \\
& \text { Collateralized Mortgage Obligations }
\end{aligned}
$$ Other, primarily U.S. Treasuries

Obligations of State and Political Subdivisions
Debt Securities Issued by Foreign Governments
Corporate Debt Securities
Equity Securities
Other Securities (b)
Total Available-for-Sale Securities (c)

HELD-TO-MATURITY SECURITIES
U.S. Government and Federal

Agency/Corporation Obligations:
Mortgage-Backed Securities
Collateralized Mortgage Obligations
Other, primarily U.S. Treasuries
Other Securities (b)
Total Held-to-Maturity Securities

| \$ | 1,067 | \$ | 1,080 |
| :---: | :---: | :---: | :---: |
|  | 1,201 |  | 1,201 |
|  | 55 |  | 55 |
|  | 3 |  | 4 |
| \$ | 2,326 | \$ | 2,340 |

December 31, 1997

| Amortized Cost | $\begin{aligned} & \text { Fair } \\ & \text { Value (a) } \end{aligned}$ |  |
| :---: | :---: | :---: |
| \$ 27,849 | \$ | 27,943 |
| 2,013 |  | 2,018 |
| 11,492 |  | 11,461 |
| 274 |  | 276 |
| 6,153 |  | 6,138 |
| 606 |  | 622 |
| 876 |  | 1,015 |
| 308 |  | 282 |
| \$ 49,571 | \$ | 49,755 |


| \$ | 1,256 | \$ | 1,267 |
| :---: | :---: | :---: | :---: |
|  | 1,660 |  | 1,661 |
|  | 52 |  | 52 |
|  | 15 |  | 15 |
| \$ | 2,983 | \$ | 2,995 |

(a) Gross unrealized gains and losses on available-for-sale securities were $\$ 320$ million and $\$ 167$ million, respectively, at June 30, 1998 and \$386 million and $\$ 202$ million, respectively, at December 31, 1997. Gross unrealized gains and losses on held-to-maturity securities were \$16 million and $\$ 2$ million, respectively, at June 30, 1998 and $\$ 16$ million and \$4 million, respectively, at December 31, 1997.
(b) Includes collateralized mortgage obligations of private issuers, which generally have underlying collateral consisting of obligations of U.S. Government and Federal agencies and corporations.
(c) Excludes securities classified as loans, which are subject to the provisions of SFAS 115. The amortized cost and fair value of these loans, including the impact of related derivatives, were $\$ 679$ million and $\$ 675$ million, respectively, at June 30, 1998. This compares with $\$ 1,005$ million and \$982 million, respectively, at December 31, 1997.

Net gains from available-for-sale securities sold in the second quarter of 1998 amounted to $\$ 98$ million (gross gains of $\$ 144$ million and gross losses of $\$ 46$ million) and for the first six months of 1998 amounted to $\$ 181$ million (gross gains of $\$ 278$ million and gross losses of $\$ 97$ million). Net gains on sales of these types of securities for the same periods in 1997 amounted to $\$ 30$ million (gross gains of $\$ 79$ million and gross losses of $\$ 49$ million) and $\$ 131$ million (gross gains of $\$ 195$ million and gross losses of $\$ 64$ million), respectively.

NOTE 6 - COMMITMENTS AND CONTINGENCIES
For a discussion of legal proceedings, see Part II, Item 1 of this Form 10-Q.

NOTE 7 - GUARANTEED PREFERRED BENEFICIAL INTERESTS IN CORPORATION'S JUNIOR SUBORDINATED DEFERRABLE INTEREST DEBENTURES

For a discussion of these business trusts, see page 58 of Chase's 1997 Annual Report.

The following is a summary of the outstanding capital securities, net of discount, issued by each trust and the junior subordinated deferrable interest debentures issued by Chase to each trust (which debentures are the sole assets of each trust) as of June 30, 1998:

(a) Represents the amount of capital securities issued to the public by each trust. These amounts are reflected as liabilities of Chase.
(b) Represents the amount of Chase debentures held as assets by each trust. These amounts represent an intercompany transaction and are eliminated in Chase's consolidated financial statements.

NOTE 8 - RESTRUCTURING COSTS
During the 1998 first quarter, Chase incurred a one-time pre-tax charge of \$510 million in connection with initiatives to streamline support functions and realign certain business activities. The majority of these costs relate to anticipated staff reductions of approximately 4,500 existing positions
(approximately $\$ 338$ million), costs in connection with planned dispositions of certain premises and equipment (approximately $\$ 144$ million) and other expenses (approximately $\$ 28$ million). As of June 30, 1998, the reserve balance was $\$ 471$ million.

Residual merger-related expenses of $\$ 8$ million and $\$ 71$ million were incurred in the second quarters of 1998 and 1997, respectively, relating to the merger of The Chase Manhattan Corporation and Chemical Banking Corporation.
Cumulative-to-date merger-related expenses have amounted to $\$ 375$ million, in addition to the $\$ 1.65$ billion restructuring charge taken at the March 31, 1996 merger date. No further residual merger-related expenses are expected to be taken by Chase. For a further discussion of Chase's merger-related restructuring costs, refer to Note Twelve and page 29 of Chase's 1997 Annual Report.
nterest
Capital Securities and DebenturesLIBOR + . $50 \%$
. $34 \%$

NOTE 9 - RISK-BASED CAPITAL
For a discussion of the calculation of risk-based capital ratios, see Note Seventeen of Chase's 1997 Annual Report.

The following table presents the capital ratios for Chase and its significant banking subsidiaries. Assets and capital amounts for Chase's banking subsidiaries reflect intercompany transactions, whereas the respective amounts for Chase reflect the elimination of intercompany transactions.

JUNE 30, 1998
(\$ in millions, except ratios)
Tier 1 Capital Ratio (b)(d)
Total Capital Ratio(b)(d)
Tier 1 Leverage Ratio (c)(d)
Tier 1 Capital
Total Qualifying Capital
Risk-Weighted Assets Adjusted Average Assets

Chase (a)

## Chase

Texas
Chase USA

|  | 7.59\% |  | 7.55\% |
| :---: | :---: | :---: | :---: |
|  | 10.49\% |  | 11.27\% |
|  | 6.27\% |  | 7.51\% |
| \$ | 1,441 | \$ | 2,291 |
|  | 1,991 |  | 3,423 |
|  | 18,977 |  | 30,360 |
|  | 22,980 |  | 30,494 |

(a) The assets and off-balance sheet financial instruments, and related capital, of Chase's securities subsidiary, Chase Securities Inc., are included in the calculation of these ratios.
(b) Tier 1 Capital or Total Capital, as applicable, divided by risk-weighted assets. Risk-weighted assets include assets and off-balance sheet positions, weighted by the type of instruments and the risk weight of the counterparty, collateral or guarantor.
(c) Tier 1 Capital divided by adjusted average assets (net of allowance for credit losses, goodwill and certain intangible assets).
(d) The provisions of SFAS 115 do not apply to the calculation of these ratios.

NOTE 10 - FAIR VALUE OF FINANCIAL INSTRUMENTS
For a discussion of Chase's fair value methodologies, see Note Twenty-One of the 1997 Annual Report. The following table presents the financial assets and liabilities valued under SFAS 107.

|  | JUNE 30, 1998 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (in millions) | CARRYING VALUE | ESTIMATED FAIR VALUE |  | CIATION/ <br> CIATION) |
| Total Financial Assets | \$ 358,008 | \$ 360,966 | \$ | 2,958 |
| Total Financial Liabilities | \$ 343,004 | \$ 342,479 |  | 525 |
| Estimated Fair Value in Excess of Carrying Value |  |  | \$ | 3,483 |

of Carrying Value
\$ 3,483
December 31, 1997


Derivative contracts used for ALM activities had an unrecognized net loss of $\$ 134$ million at June 30, 1998 and an unrecognized net loss of $\$ 489$ million at December 31, 1997, both of which are included in the above amounts. Derivative contracts used by Chase to reduce its exposure to prepayment risks associated with its mortgage servicing rights that are not required to be fair valued under SFAS 107 are excluded from the above table. At June 30, 1998 and December 31, 1997, these derivative contracts had an unrecognized net gain of $\$ 127$ million and $\$ 100$ million, respectively. Also not included in the above table are gross unrecognized net losses from daily margin settlements on open future contracts of $\$ 3$ million at December 31, 1997. At June 30, 1998, gross unrecognized net losses from daily margin settlements on open future contracts were insignificant.

NOTE 11 - DERIVATIVE AND FOREIGN EXCHANGE FINANCIAL INSTRUMENTS
Chase utilizes various derivative and foreign exchange financial instruments for trading purposes and for purposes other than trading, such as asset/liability management ("ALM"). For a discussion of the various financial instruments used and the credit and market risks involved, see Note Eighteen of Chase's 1997 Annual Report.

The following table summarizes the aggregate notional amounts of derivative and foreign exchange contracts as well as the credit exposure related to these instruments (after taking into account the effects of legally enforceable master netting agreements).

|  | NOTIONAL AMOUNTS |  |  |  | CREDIT EXPOSURE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in billions) | $\begin{gathered} \text { JUNE 30, } \\ 1998 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 1997 \end{gathered}$ |  | $\begin{aligned} & \text { JUNE 30, } \\ & 1998 \end{aligned}$ |  | $\begin{gathered} \text { December } 3 \\ 1997 \end{gathered}$ |  |
| INTEREST RATE CONTRACTS |  |  |  |  |  |  |  |  |
| Interest Rate Swaps |  |  |  |  |  |  |  |  |
| Trading | \$ | 3,649.0 | \$ | 3,206.0 | \$ | 11.6 | \$ | 14.0 |
| ALM |  | 103.4 |  | 98.2 |  | 0.3 |  | 0.6 |
| Futures, Forwards and Forward Rate Agreements |  |  |  |  |  |  |  |  |
| Trading |  | 1,639.0 |  | 1,643.7 |  | 0.3 |  | 0.3 |
| ALM |  | 50.5 |  | 42.6 |  | -- |  | -- |
| Purchased Options |  |  |  |  |  |  |  |  |
| Trading |  | 382.9 |  | 316.1 |  | 1.7 |  | 1.7 |
| ALM |  | 57.7 |  | 13.1 |  | -- |  | -- |
| Written Options |  |  |  |  |  |  |  |  |
| Trading |  | 473.1 |  | 395.7 |  | -- |  | -- |
| ALM |  | 38.6 |  | 0.2 |  | -- |  | -- |
| Total Interest Rate Contracts | \$ | 6,394.2 | \$ | 5,715.6 | \$ | 13.9 | \$ | 16.6 |
| FOREIGN EXCHANGE CONTRACTS |  |  |  |  |  |  |  |  |
| Spot, Forward and Futures Contracts |  |  |  |  |  |  |  |  |
| Trading | \$ | 1,527.5 | \$ | 1,521.7 | \$ | 9.7 | \$ | 14.4 |
| ALM |  | 79.3 |  | 72.6 |  | -- |  | -- |
| Other Foreign Exchange Contracts (a) |  |  |  |  |  |  |  |  |
| Trading |  | 375.1 |  | 358.7 |  | 6.4 |  | 5.8 |
| ALM |  | 6.6 |  | 5.2 |  | -- |  | -- |
| Total Foreign Exchange Contracts | \$ | 1,988.5 | \$ | 1,958.2 | \$ | 16.1 | \$ | 20.2 |
| EQUITY, COMMODITY AND OTHER CONTRACTS \$ \$ |  |  |  |  |  |  |  |  |
| Trading | \$ | 117.9 | \$ | 64.4 | \$ | 3.7 | \$ | 1.6 |
| Total Equity, Commodity and Other Contracts | \$ | 117.9 | \$ | 64.4 | \$ | 3.7 | \$ | 1.6 |
| Total Credit Exposure Recorded on the Balance Sheet |  |  |  |  | \$ | 33.7 | \$ | 38.4 |

(a) Includes notional amounts of purchased options, written options and cross-currency interest rate swaps of $\$ 125.9$ billion, $\$ 133.9$ billion and $\$ 121.9$ billion, respectively, at June 30, 1998, compared with $\$ 123.9$ billion, $\$ 126.6$ billion and $\$ 113.4$ billion, respectively, at December 31, 1997.

MANAGEMENT'S DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
THE CHASE MANHATTAN CORPORATION
FINANCIAL HIGHLIGHTS
(IN MILLIONS, EXCEPT PER SHARE DATA AND RATIOS)
(As of or for the period ended)

AS REPORTED BASIS:
Total Revenues
Noninterest Expenses
(excluding Restructuring Costs)
Restructuring Costs
Provision for Credit Losses
Net Income
Net Income Per Common Share:
Basic
Diluted
Cash Dividends Declared
Book Value at Period End
Market Value at Period End
Performance Ratios:
Return on Average Common Equity (a)
Return on Average Total Assets (a)
OPERATING BASIS: (b)
Operating Revenues
Operating Noninterest Expenses
Credit Costs (c)
Operating Net Income
Cash Operating Earnings (d)
Shareholder Value Added (SVA)
Operating Net Income Per Common Share:
Basic
Diluted
Performance Ratios:
Return on Average Total Assets (a)
Operating Return on Average Common Equity (a)
Cash Return on Average Common Equity (a)
Common Dividend Payout Ratio
Efficiency Ratio
Selected Balance Sheet Items: (e)
Loans

| SECOND | Second |
| :---: | :---: |
| QUARTER | Quarter |
| 1998 | 1997 |

\%
Inc/
(Dec)
-----
\$ 4,765 \$ 4,

|  |  |
| ---: | ---: |
| 2,714 | 2,413 |
| 8 | 71 |
| 338 | 189 |

\$ 1.24 \$

| 1.24 | $\$$ | 1.03 |
| ---: | ---: | ---: |
| 1.20 |  | 1.00 |
| 0.36 |  | 0.31 |
| 25.14 |  | 22.22 |
| 75.50 |  | 48.53 |

$15 \%$
\$186,924 \$173,948 7
385,214 366,024
\$186, 924
\$173,948
366, 024
\$ 9,400
5, 334
(89)
79

79
16
\$
529
682
1,799
\$ 1,852
\$ 2.06 \$
1
$\begin{array}{ll}2.06 & 2.04 \\ 2.00 & 1.9 \\ 0.72 & 0.6\end{array}$
0.62
22.22

16
13
75.50
$19.2 \%$
1.09
\$ 9,9

| $\$$ | 5,051 | $\$$ | 4,420 |
| ---: | ---: | ---: | ---: |
|  | 2,712 |  | 2,413 |
|  | 626 |  | 456 |
|  | 1,079 |  | 969 |
|  | 1,143 |  | 1,010 |
|  | 441 |  | 369 |
| $\$$ | 1.24 |  | $\$$ |
|  | 1.21 |  | 1.08 |
|  |  |  |  |
|  |  |  |  |

14
12
37
11
13
20
15
14

| $1.16 \%$ | $1.11 \%$ |
| ---: | ---: |
| 20.2 | 20.2 |
| 21.4 | 21.1 |
| 29 | 29 |
| 53 | 54 |
|  |  |
| $\$ 186,924$ | $\$ 173,948$ |
| 385,214 | 366,024 |


| Six Months Ended June 30, |  |  |  | \%Inc/(Dec) |
| :---: | :---: | :---: | :---: | :---: |
|  | 1998 |  |  |  |
|  |  |  |  |  |
| \$ | 9,400 | \$ | 8,303 | 13\% |
|  | 5,334 |  | 4,830 | 10 |
|  | 529 |  | 101 | 424 |
|  | 682 |  | 409 | 67 |
| \$ | 1,799 | \$ | 1,852 | (3) |
| \$ | 2.06 | \$ | 2.04 | 1 |
|  | 2.00 |  | 1.99 | 1 |
|  | 0.72 |  | 0.62 | 16 |
|  | 25.14 |  | 22.22 | 13 |
|  | 75.50 |  | 48.53 | 56 |
|  | 17.0\% |  | 19.2\% |  |
|  | 0.97 |  | 1.09 |  |
| \$ | 9,966 | \$ | 8,740 | 14 |
|  | 5,328 |  | 4,777 | 12 |
|  | 1,254 |  | 893 | 40 |
|  | 2,132 |  | 1,918 | 11 |
|  | 2,257 |  | 2,000 | 13 |
|  | 868 |  | 712 | 22 |
| \$ | 2.45 | \$ | 2.12 | 16 |
|  | 2.38 |  | 2.06 | 16 |
|  | 1.14\% |  | 1.12\% |  |
|  | 20.3 |  | 19.9 |  |
|  | 21.5 |  | 20.8 |  |
|  | 30 |  | 29 |  |
|  | 53 |  | 54 |  |
| $\$ 186,924$385,214 |  |  | 73,948 | 7 |
|  |  |  | 6,024 | 5 |

(a) Based on annualized amounts.
(b) Excludes the impact of credit card securitizations, restructuring costs and special items. See Glossary of Terms on page 38.
(c) Includes provision for credit losses, foreclosed property expenses and charge-offs related to the securitized credit card portfolio.
(d) Cash Operating Earnings represent operating earnings excluding the amortization of goodwill and certain intangibles.
(e) Excludes the impact of credit card securitizations.

Certain forward-looking statements contained herein are subject to risks and uncertainties. Chase's actual results may differ materially from those set forth in such forward-looking statements. Reference is made to Chase's reports filed with the Securities and Exchange Commission, in particular the 1997 Annual Report, for a discussion of factors that may cause such differences to occur. See Glossary of Terms on page 38 for a definition of terms used throughout this Form 10-Q.

## OVERVIEW

Operating net income for the 1998 second quarter increased $11 \%$ to $\$ 1.08$ billion from the second quarter of 1997. Diluted operating earnings per share were $\$ 1.21$ for the second quarter of 1998, a $14 \%$ increase when compared with $\$ 1.06$ in the same 1997 period.

Operating net income for the 1998 first six months increased to $\$ 2.13$ billion from $\$ 1.92$ billion for the same 1997 period. Diluted operating earnings per share were $\$ 2.38$ for the first six months of 1998 , a $16 \%$ increase when compared with $\$ 2.06$ in the same 1997 period. The results for the 1998 second quarter and first six months reflected strong performances in Global Banking, Global Services and National Consumer Services, all of which had double-digit increases in revenues and cash operating earnings, benefiting from their exceptional competitive positions and a corporate-wide focus on financial discipline.

For the second quarter of 1998, reported net income was $\$ 1.07$ billion or $\$ 1.20$ per share on a diluted basis, compared with $\$ 925$ million or $\$ 1.00$ per share on a diluted basis for the 1997 second quarter. For the first six months of 1998, reported net income was $\$ 1.80$ billion or $\$ 2.00$ per share on a diluted basis, compared with $\$ 1.85$ billion or $\$ 1.99$ per share on a diluted basis for the same 1997 period. The results for the 1998 first six months reflected a previously-announced, one-time charge of $\$ 510$ million ( $\$ 320$ million after-tax) taken in connection with initiatives to streamline support functions and realign certain business functions. It is anticipated that annual savings from these actions will amount to approximately $\$ 460$ million, which will be reinvested in Chase's high-growth businesses. For a reconciliation of operating earnings to reported net income, see page 19.

Second quarter 1998 financial highlights included:

- Total operating revenues increased $14 \%$.
- Operating earnings rose $11 \%$.
- Return on common stockholders' equity was $20.2 \%$.
- Shareholder Value Added increased by $20 \%$ to $\$ 441$ million.
- Asia's impact contained.

Total nonperforming assets at June 30, 1998 were $\$ 1.37$ billion compared with $\$ 1.02$ billion at December 31, 1997. Nonperforming assets related to Asia (including derivatives) increased to $\$ 286$ million at June 30, 1998, while Asian commercial net charge-offs for the 1998 second quarter were $\$ 122$ million. Total exposure to Indonesia, Korea and Thailand was reduced by $17 \%$ to $\$ 6.2$ billion at June 30, 1998 from $\$ 7.5$ billion at March 31, 1998. Total exposure to these countries has been reduced by $39 \%$ since December 31, 1997.

On May 19, 1998, the stockholders approved a two-for-one stock split of Chase common stock. The additional shares issued as a result of the split were distributed at the close of business on June 12, 1998 to stockholders of record at the close of business on May 20, 1998.

At June 30, 1998, Chase's Tier 1 Capital and Total Capital ratios were $8.2 \%$ and $11.9 \%$, respectively, and at this date, Chase and each of its depository institutions was "well capitalized."

As of January 1, 1998, Chase adopted Shareholder Value Added (SVA) as its primary measure of business unit performance. SVA represents operating earnings excluding the amortization of goodwill and certain intangibles (i.e., cash operating earnings) less an explicit charge for allocated capital. Additional refinements have been made to the methodology for the allocation of capital to the various lines of business during the 1998 second quarter. Prior periods have been restated to reflect these changes. For a further discussion of Chase's line of business franchises and its capital allocation method under SVA, reference is made to pages 21 and 24-25 of the 1997 Annual Report.

LINES OF BUSINESS RESULTS
Management measures Chase's financial performance and that of its business units based on operating earnings, which excludes the impact of credit card securitizations, restructuring costs and special items.

For Three Months Ended June 30,
(in millions, except ratios)

Net Interest Income-Operating (c)
Noninterest Revenue-Operating (c)
Noninterest Expense
Operating Margin
Credit costs
Operating Income Before Taxes
Income Taxes
Operating Earnings
Cash Operating Earnings (d)

Average Common Equity
Average Assets - Operating
Shareholder Value Added
Cash Return on Common Equity
Efficiency Ratio - Operating


Global Services (Within CTS) (a)

| 1998 | 1997 |
| :---: | :---: |

\$

| \$ | 269 | \$ | 249 |
| :---: | :---: | :---: | :---: |
|  | 373 |  | 316 |
|  | 466 |  | 406 |
|  | 176 |  | 159 |
|  | 1 |  | 1 |
|  | 175 |  | 158 |
|  | 64 |  | 61 |
| \$ | 111 | \$ | 97 |
| \$ | 116 | \$ | 100 |
| \$ | 1,726 | \$ | 1,679 |
| \$ | 9,834 | \$ | 8,257 |
| \$ | 59 | \$ | 42 |
|  | 26.6\% |  | 23.0\% |
|  | 73\% |  | 72\% |

Total (b)


For Six Months Ended June 30,
(in millions, except ratios)

Net Interest Income-Operating (c) Noninterest Revenue-Operating (c)
Noninterest Expense
Operating Margin
Credit Costs
Operating Income Before Taxes Income Taxes

Operating Earnings
Cash Operating Earnings (d)

Average Common Equity
Average Assets - Operating
Shareholder Value Added
Cash Return on Common Equity
Efficiency Ratio - Operating

| Global |  |
| :---: | :---: |
| Banking (a) |  |
| 1998 | 1997 |
| \$ 1,522 | \$ 1,630 |
| 3,490 | 2,714 |
| 2,327 | 2,026 |
| 2,685 | 2,318 |
| 199 | 213 |
| 2,486 | 2,105 |
| 945 | 771 |
| \$ 1,541 | \$ 1,334 |
| \$ 1,562 | \$ 1,352 |
|  |  |
| \$ 14,020 | \$ 13,035 |
| \$272,581 | \$255, 827 |
| \$ 622 | \$ 444 |
| 22.0\% | 19.9\% |
| 46\% | 47\% |

Global

National
Consumer Services (a)
----------------

| 1998 | 1997 |
| :--- | :--- |
| ----- | --- |

Global Services (Within CTS) (a)

| -----------------1 |  |
| :---: | :---: |
| 1998 | 1997 |
| ---- | ---1 |


\$

| $\$ 19$ |
| :--- |
|  |
|  |
|  |

- 

--

$$
\begin{array}{ll}
\$ & 2 \\
====== \\
\$ & 2
\end{array}
$$

$$
\begin{array}{lr}
\$ & 1,7 \\
\$ & 9,4 \\
\$ & 1
\end{array}
$$

Total (b)

(a) Only the global banking portion of Chase Texas is reported in the total Global Banking line of business results. The consumer- and global services-related results for Chase Texas are reported as part of National Consumer Services ("NCS") and Chase Technology Solutions ("CTS") lines of business results, respectively.
(b) Total column includes the non-Global Services portion of CTS and Corporate results. See description of CTS and Corporate on page 18.
(c) Trading-related net interest income is reflected in Noninterest Revenue Operating.
(d) Cash Operating Earnings represent operating earnings excluding the amortization of goodwill and certain intangibles.

Chase's financial performance goals over the next several years include an average return on common equity of $18 \%$ or higher, growth in operating revenues accelerating to $10 \%$ per year and double-digit growth in operating earnings per share.

GLOBAL BANKING

Global Banking operating revenues rose 15\% in both the 1998 second quarter and for the first six months, with cash operating earnings rising $11 \%$ and $16 \%$, respectively. SVA increased by $28 \%$ to $\$ 315$ million in the 1998 second quarter and by $40 \%$ to $\$ 622$ million for the first six months of 1998 . These favorable results were driven by higher investment banking fees and revenue from equity-related investments.

The following table sets forth certain key financial performance measures of the businesses within Global Banking for the periods indicated.

GLOBAL BANKING:

|  | 1998 |  |  |  |  | 1997 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| THREE MONTHS ENDED |  |  | CASH |  | $\begin{aligned} & \text { EFFICIENCY } \\ & \text { RATIO } \end{aligned}$ | Operating Revenues |  | Cash |  | Efficiency |
| JUNE 30, |  | ERATING |  | RATING |  |  |  |  | rating |  |
| (in millions, except ratios) |  | VENUES |  | INGS |  |  |  |  | nings | Ratio |
| Global Markets | \$ | 820 | \$ | 246 | 50\% | \$ | 866 | \$ | 301 | 47\% |
| Global Investment Banking |  | 392 |  | 94 | 59 |  | 254 |  | 79 | 48 |
| Corporate Lending |  | 388 |  | 122 | 32 |  | 367 |  | 112 | 33 |
| Chase Capital Partners |  | 344 |  | 201 | 8 |  | 181 |  | 99 | 13 |
| Global Asset Management and Private Banking |  | 211 |  | 45 | 64 |  | 178 |  | 33 | 68 |
| Middle Market |  | 193 |  | 43 | 55 |  | 211 |  | 53 | 49 |
| Chase Texas (consolidated) |  | 399 |  | 112 | 55 |  | 335 |  | 86 | 60 |
| SIX MONTHS ENDED JUNE 30, (in millions, except ratios) |  |  |  |  |  |  |  |  |  |  |
| Global Markets |  | 792 | \$ | 585 | 48\% |  | 775 | \$ | 628 | 45\% |
| Global Investment Banking |  | 738 |  | 203 | 53 |  | 391 |  | 85 | 63 |
| Corporate Lending |  | 753 |  | 236 | 32 |  | 768 |  | 251 | 31 |
| Chase Capital Partners |  | 614 |  | 350 | 10 |  | 317 |  | 170 | 15 |
| Global Asset Management and Private Banking |  | 412 |  | 80 | 67 |  | 354 |  | 66 | 69 |
| Middle Market |  | 388 |  | 86 | 54 |  | 416 |  | 106 | 48 |
| Chase Texas (consolidated) |  | 776 |  | 210 | 57 |  | 666 |  | 167 | 61 |

GLOBAL MARKETS
Global Markets' activities encompass the trading and sales of foreign exchange, derivatives, fixed-income securities and commodities. As a leader in capital markets, Chase operates 24 hours a day covering the major international cross-border financial markets, as well as many local markets, in both developed and emerging countries. Global Markets is a recognized world leader in such key activities as foreign exchange, interest rate swaps and emerging markets debt. Trading-related revenue for the second quarter of 1998 was $\$ 517$ million, a decrease of $18 \%$ from 1997 second quarter's results, as strong growth in client-driven business and foreign exchange trading was offset by lower ixed-income results, primarily related to emerging markets. For the first six months of 1998, trading-related revenue was up slightly due to an attractive foreign exchange environment. The 1998 six-month results reflect higher incentive costs. Also included within Global Markets are Chase's domestic and international treasury units, which have the primary responsibility for chase's asset/liability management activities ("ALM"). ALM activities in the treasury units are managed on a total-return basis with one of the primary objectives being the creation of economic value over time. Total return combines the reported revenues (net interest income and securities gains/losses) and the change in the net unrealized appreciation/depreciation of all financial instruments and underlying balance sheet items. In the second quarter and first six months of 1998 , the total return (pre-tax before expenses) from ALM activities amounted to $\$ 167$ million and $\$ 252$ million, respectively. The 1997 second quarter and first six months amounts were $\$ 222$ million and $\$ 423$ million, respectively.

GLOBAL INVESTMENT BANKING
Global Investment Banking finances and advises corporations, financial institutions, financial sponsors and governments by providing integrated one-stop financial solutions and industry expertise to clients globally. Client industry groups include chemicals, financial institutions, healthcare, insurance, media and telecommunications, multinationals, natural resources, oil and gas, power and environmental, real estate, retail, transportation and broker/dealers. The product offerings encompass syndicated finance, high-yield securities, mergers and acquisitions advisory, project finance, real estate advisory and placement, restructuring and private placements. Chase continues to maintain its lead position in loan syndications and in leveraged finance. Cash operating earnings in the second quarter of 1998 rose $19 \%$ to $\$ 94$ million, and for the first six months of 1998 increased by $\$ 118$ million to $\$ 203$ million, when compared with the same 1997 periods. The 1998 results reflect strong revenue growth in a favorable market for all major business lines, including high-yield bond underwriting, loan syndications and mergers and acquisitions advisory activity.

CORPORATE LENDING
Corporate Lending provides credit and lending services to clients globally. The product offerings encompass global corporate lending, credit analysis and agent bank services for all industry groups. An active portfolio management effort is an integral part of corporate lending activities. Cash operating earnings in the second quarter of 1998 rose $\$ 10$ million when compared with the 1997 second quarter due to a $6 \%$ increase in revenue from higher loan volume. For the first six months of 1998, cash operating earnings decreased $6 \%$ due to the sale of an investment in the 1998 first quarter, which had contributed revenues during 1997.

## CHASE CAPITAL PARTNERS

Chase Capital Partners ("CCP") is a global private equity organization with approximately $\$ 6.1$ billion under management, including $\$ 4.6$ billion in equity-related investments. CCP provides equity and mezzanine financing in the United States and abroad. During the first half of 1998, CCP's direct investments approximated $\$ 870$ million in 62 venture capital, management buyout, recapitalization, growth equity and mezzanine transactions, compared with approximately $\$ 250$ million in 30 direct investments during the same period in 1997. CCP cash operating earnings rose by $\$ 102$ million for the 1998 second quarter and by $\$ 180$ million for the 1998 first six months, reflecting CCP's accelerated pace of investment activities over the last several years, as well as favorable market conditions thus far in 1998.
global asset management and private banking The global Asset Management and Private Banking Group serves a global client base of high net worth individuals and families, and institutional, mutual fund and self-directed investors. Services include investment management for institutional investors globally, Chase Vista Mutual Funds (at June 30, 1998, the third largest bank-managed mutual fund family in the U.S.) and a full range of integrated private banking capabilities, investment management and advisory services, trust and estate planning, global custody, global mutual funds, credit and banking, and philanthropic advisory services. Total assets under management amounted to \$177 billion at June 30, 1998. Earnings for the first half of 1998 were driven by a $16 \%$ growth in revenue, benefiting from increased fee income, particularly related to investment management, advisory and trust services, and the accelerating growth of Chase's asset management and mutual fund businesses.

MIDDLE MARKET
Chase is the premier provider of financial services to middle-market companies (companies with sales ranging from $\$ 10$ million to $\$ 500$ million) regionally, with a national focus in selected industries. It is also the market leader in the New York metropolitan tri-state area where it has relationships with $53 \%$ of middle market companies and is lead bank for $25 \%$ of these companies. Cash operating earnings decreased in the second quarter and first six months of 1998 when compared with the 1997 results reflecting lower spreads, an increase in expenses and lower securities gains.

CHASE TEXAS
Chase Texas is the primary bank for more large corporations and middle market companies than any other bank in Texas. Chase Texas also maintains a strong consumer banking presence through its 123 locations. Additionally, Chase Texas is the largest bank for personal and corporate trust services in the Southwest. Operating revenues increased $19 \%$ for the 1998 second quarter and $17 \%$ for the first six months of 1998 when compared with the same periods in 1997, reflecting increased overall business volume, record corporate finance fees in the second quarter, higher loan and deposit volumes, and securities gains.

## NATIONAL CONSUMER SERVICES (NCS

For the 1998 second quarter and first six months, NCS's cash operating earnings increased $\$ 44$ million and $\$ 68$ million, respectively, over the same 1997 periods. The six month increase in cash operating earnings is attributable to an 11\% increase in revenue due primarily to the acquisition of The Bank of New York's ("BONY") credit card portfolio in November 1997. NCS's expenses increased in the first six months of 1998, primarily as a result of higher credit costs for credit cards and auto loans. SVA for the 1998 second quarter was consistent with the 1997 second quarter. SVA was down \$14 million for the 1998 first six months from the 1997 comparable period. The decline in SVA was due to increased capital allocation to NCS as a result of recent acquisitions.

THREE MONTHS ENDED JUNE 30,

(in millions, except ratios)

Cardmember Services
Regional Consumer Banking
Chase Home Finance
Diversified Consumer Services (a)
SIX MONTHS ENDED JUNE 30,
(in millions, except ratios)
Cardmember Services
Regional Consumer Banking
Chase Home Finance
Diversified Consumer Services (a)

\$1,907
1,136
\$ 24
244
171
125
36\%
489
378

72
54

| Cash |  |  |  |
| :---: | :---: | :---: | :---: |
| Operating |  | rating | Efficiency |
| Revenues |  | nings | Ratio |
| \$ 788 | \$ | 70 | 40\% |
| 573 |  | 93 | 71 |
| 246 |  | 66 | 50 |
| 170 |  | 22 | 56 |
| \$1,587 | \$ |  | 40\% |
| 1,123 |  | 182 | 71 |
| 486 |  | 124 | 52 |
| 337 |  | 50 | 55 |

(a) Insurance products, which are managed within Diversified Consumer Services, but included for reporting purposes in Cardmember Services, Regional Consumer Banking, and Chase Home Finance, generated revenues of $\$ 29$ million and $\$ 26$ million in the second quarter of 1998 and 1997, respectively, and $\$ 58$ million and $\$ 51$ million for the first six months of 1998 and 1997, respectively.

## CARDMEMBER SERVICES

Chase Cardmember Services ("CCS") ranks as the fourth largest bank card issuer in the United States. CCS also reflects the results of Chase's international consumer business, which includes The Manhattan Card Company Limited, the third-largest credit card issuer in Hong Kong (which became wholly owned in 1998), and includes consumer banking activities in Hong Kong, Panama and the Eastern Caribbean. At June 30, 1998, CCS has a $\$ 32$ billion managed worldwide credit card portfolio. CCS's cash operating earnings for the second quarter of 1998 were $\$ 123$ million, a $\$ 53$ million or $76 \%$ increase, over 1997. Earnings for the first six months of 1998 rose $55 \%$ to $\$ 244$ million. Revenues increased $24 \%$ for the second quarter ( $20 \%$ for the first half of 1998) as Chase's domestic portfolio continued to benefit from acquisitions and increased co-branding activities. These positive results were partially offset by increased charge-offs and the effect of the economic environment in Asia on Chase's international consumer businesses.

## REGIONAL CONSUMER BANKING

At June 30, 1998, Regional Consumer Banking has a leading share of primary bank relationships among consumers and small businesses in the New York metropolitan tri-state area. It is also a leading retail institution in key Texas markets. Regional Consumer Banking offers customers convenient access to financial services through the largest branch and proprietary ATM networks in the NY metropolitan region plus state-of-the-art telephone, PC and Internet services. Cash operating earnings for the second quarter and first half of 1998 were lower when compared with 1997, reflecting higher expenses related to systems integration and enhancements, particularly within Chase Texas' retail businesses.

## CHASE HOME FINANCE

At June 30, 1998, Chase Home Finance is the third-largest originator and servicer of residential mortgage loans in the U.S., serving more than 2 million customers nationwide. It is also a leading provider of home-equity secured lending and manufactured housing financing. At June 30, 1998, Chase's residential first mortgage servicing portfolio totaled $\$ 178$ billion. During the first six months of 1998, $\$ 34$ billion in residential first mortgage loans were originated which was a $110 \%$ increase over the same period last year. Chase Home Finance's operating revenues improved in 1998 reflecting strong mortgage banking activity offset by the impact of lower interest rates and prepayments on Chase's mortgage and home equity portfolios. Cash operating earnings declined $\$ 5$ million in the 1998 second quarter to $\$ 61$ million, and were flat for the first six months of 1998 when compared with comparable periods in 1997. Included in the 1997 results are revenues from certain divested businesses (recreational vehicles and marine). Cash operating earnings would have risen $4 \%$ excluding the impact from the discontinued product lines.

## diversified consumer services

Diversified Consumer Services ("DCS") is a leading provider of automobile financing, student lending, and unsecured consumer lending. At June 30, 1998 Chase Auto Finance had $\$ 13$ billion in retained outstandings with $\$ 6$ billion in new originations for the first half of 1998. In addition to its financing activities, DCS offers brokerage services, insurance and investment products nationwide. DCS's operating revenues increased $13 \%$ in the 1998 second quarter and $12 \%$ for the first six months from comparable 1997 periods as a result of strong growth in Chase's auto finance and investment businesses. However, cash operating earnings for both 1998 periods remained relatively flat with 1997, as a result of higher expenses and an increase in the credit provision associated with loan volume growth.

Chase Technology Solutions ("CTS") combines Chase's global services businesses, information technology and operations, and electronic commerce initiatives into a single group. Global Services is a leading provider of information and transaction services globally and includes custody, cash management, trust and other fiduciary services. As the world's largest provider of global custody and a leader in trust and agency services, Global Services was custodian for over $\$ 4$ trillion in assets and serviced over \$3 trillion in outstanding debt at June 30, 1998. Global Services also operates the largest U.S. dollar funds transfer business in the world and is a market leader in FedWire, ACH and CHIPS volume. Cash operating earnings for Global Services in the second quarter of 1998 were $\$ 116$ million, an increase of $\$ 16$ million or $16 \%$ from second quarter 1997. For the first six months of 1998, cash operating earnings increased $\$ 38$ million or 19\% from the same 1997 period. SVA for Global Services in the 1998 second quarter and first six months increased $40 \%$ and $49 \%$, respectively, when compared with the same 1997 periods. These improvements resulted from revenue growth across all three businesses within Global Services (Chase Treasury Solutions, global investor services and global trust), reflecting increased balances, new business initiatives, market appreciation, as well as higher fees resulting from an acquisition in the fourth quarter of 1997. Earnings also benefited from continued productivity gains, tempered by technology investments related to preparations for Year 2000 and European Monetary Union ("EMU").

CORPORATE
Corporate includes the effects remaining at the Corporate level after the implementation of management accounting policies, including residual credit provision and tax expense. Corporate also includes unallocated special items. For the second quarter of 1998, Corporate had a cash operating loss (including the nonglobal services portion of CTS) of $\$ 56$ million compared with a cash operating loss of $\$ 51$ million in 1997. For the first six months of 1998, Corporate had a cash operating loss of $\$ 133$ million compared with a cash operating loss of $\$ 74$ million in 1997

The following supplemental information provides a reconciliation between Chase's reported results and Chase's results on an operating basis.

|  | SECOND QUARTER 1998 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions, except per share data) Revenue: |  | EPORTED ESULTS (a) |  | T CARD IZATIONS <br> (b) |  | $\begin{aligned} & \text { IAL } \\ & \text { MS } \\ & \text { c) } \end{aligned}$ |  | RATING SIS |
| Non-market-Sensitive | \$ | 3,342 | \$ | 286 | \$ | -- | \$ | 3,628 |
| Market-Sensitive |  | 1,423 |  | -- |  | -- |  | 1,423 |
| Total Revenue |  | 4,765 |  | 286 |  | -- |  | 5,051 |
| Noninterest Expense |  | 2,712 |  | -- |  | -- |  | 2,712 |
| Operating Margin |  | 2,053 |  | 286 |  | -- |  | 2,339 |
| Credit Costs |  | 340 |  | 286 |  | -- |  | 626 |
| Income Before Restructuring Costs |  | 1,713 |  | -- |  | -- |  | 1,713 |
| Restructuring Costs |  | 8 |  | -- |  | (8) |  | -- |
| Income Before Taxes |  | 1,705 |  | -- |  | 8 |  | 1,713 |
| Tax Expense |  | 631 |  | -- |  | 3 |  | 634 |
| Net Income | \$ | 1,074 | \$ | -- | \$ | 5 | \$ | 1,079 |

NET INCOME PER
COMMON SHARE
Diluted
$\$ 1.24 \quad \$ \quad 1.24$
1.20
\$ 1.21

SIX MONTHS 1998

Basic \$ 2.06 \$ 2.45
\$ 2.06 \$ 2.45
\$ 2.00
$\$ \quad 2.45$
$\$ \quad 2.38$

NET INCOME PER
COMMON SHARE
Diluted
Non-market-Sensitive Market-Sensitive

Total Revenue
Noninterest Expense

Operating Margin
Credit Costs
Income Before
Restructuring Costs
Restructuring Costs
Restructuring Costs

Income Before Taxes
Tax Expense

Net Income

Diluted

Second Quarter 1997

| Reported Results <br> (a) | Credit Card Securitizations <br> (b) |  | Special Items <br> (d) |  | Operating Basis |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 3, 017 | \$ | 267 | \$ | -- | \$ | 3,284 |
| 1,136 |  | -- |  | -- |  | 1,136 |
| 4,153 |  | 267 |  | -- |  | 4,420 |
| 2,413 |  | -- |  | -- |  | 2,413 |
| 1,740 |  | 267 |  | -- |  | 2,007 |
| 189 |  | 267 |  | -- |  | 456 |
| 1,551 |  | -- |  | -- |  | 1,551 |
| 71 |  | -- |  | (71) |  | -- |
| 1,480 |  | -- |  | 71 |  | 1,551 |
| 555 |  | -- |  | 27 |  | 582 |
| \$ 925 | \$ | -- | \$ | 44 | \$ | 969 |

\$ 1.03
\$ 1.08
\$ 1.06

| $\begin{array}{r} \$ 6,164 \\ 2,139 \end{array}$ | \$ | 481 | \$ | (44) -- | \$ | $\begin{aligned} & 6,601 \\ & 2,139 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8,303 |  | 481 |  | (44) |  | 8,740 |
| 4,827 |  | -- |  | (50) |  | 4,777 |
| 3,476 |  | 481 |  | 6 |  | 3,963 |
| 412 |  | 481 |  | -- |  | 893 |
| 3,064 |  | -- |  | 6 |  | 3,070 |
| 101 |  | -- |  | (101) |  | -- |
| 2,963 |  | -- |  | 107 |  | 3,070 |
| 1,111 |  | -- |  | 41 |  | 1,152 |
| \$ 1,852 | \$ | -- | \$ | 66 | \$ | 1,918 |

[^1]$\begin{array}{ll}\$ & 2.04 \\ \$ & 1.99\end{array}$
==ニ====
======
(a) Represents results as reported in Chase's financial statements, except restructuring costs have been separately displayed and foreclosed property expense is included in credit costs.
(b) Represents the impact of credit card securitizations. For the second quarter, the line items on the income statement impacted are net interest income ( $\$ 371$ million in 1998 and $\$ 296$ million in 1997), provision for credit losses ( $\$ 286$ million in 1998 and $\$ 267$ million in 1997), credit card revenue ( $\$ 87$ million in 1998 and $\$ 26$ million in 1997) and other revenue ((\$2) million in 1998 and $\$ 3$ million in 1997). For the first six months, the line items on the income statement impacted are net interest income ( $\$ 719$ million in 1998 and $\$ 594$ million in 1997), provision for credit losses ( $\$ 566$ million in 1998 and $\$ 481$ million in 1997), credit card revenue ( $\$ 153$ million in 1998 and $\$ 94$ million in 1997) and other revenue (no impact in 1998 and $\$ 19$ million in 1997).
(c) Includes restructuring costs and special items.Restructuring costs for the first six months of 1998 reflect the $\$ 510$ million pre-tax charge (\$320 million after-tax) taken in connection with initiatives to streamline support functions, and residual costs of $\$ 19$ million pre-tax ( $\$ 13$ million after-tax) related to the merger restructuring charge.
(d) Includes restructuring costs and special items. Special items for the first six months of 1997 reflect a $\$ 44$ million pre-tax gain from the sale of a partially-owned foreign investment, a $\$ 50$ million pre-tax charge for the accelerated vesting of stock-based incentive awards, and merger-related restructuring costs.

To facilitate analysis of Chase's financial results, management categorizes the revenue components of the operating income statement as either market-sensitive or non-market-sensitive revenues. Chase's market-sensitive revenues include trading revenues (including trading-related net interest income), investment banking fees, securities gains and revenue from equity-related investments. Non-market-sensitive revenues, which are subject to less market volatility, include all the remaining revenue components on the income statement.

Market-sensitive revenues are affected by many factors, including Chase's credit standing and its success in proprietary positioning, as well as general economic conditions (both domestic and international), the fiscal policies of central banks and governments which affect the financial markets (including domestic and foreign interest rates), the volatility of interest rates, equity and debt markets and currencies (including volatility associated with the introduction of the euro), and other political, social and diplomatic developments. Accordingly, Chase expects its market-sensitive revenue will fluctuate as these factors vary from period to period.

Although Chase's market-sensitive revenues will experience volatility from time to time, over the past ten years Chase's market- sensitive revenues have increased at a compound annual growth rate ("CAGR") of $14 \%$. Growth in market-sensitive revenues for both the 1998 second quarter and first half exceeded the trend line, benefiting from the good market environment and actions taken by Chase in offering a new array of products to customers.

Non-market-sensitive revenues increased by $10 \%$ in the 1998 second quarter and $8 \%$ for the 1998 first six months, when compared with the same 1997 periods. The increases were the result of higher trust, custody and investment management fees and credit card revenue.

## REPORTED RESULTS OF OPERATIONS

The section below discusses Chase's reported results of operations. Reported results include the impact of credit card securitizations, restructuring costs and special items.

## NET INTEREST INCOME

|  | Second Quarter |  |  |  |  | Six Months |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |  | Change | 1998 |  | 1997 |  | Change |
| NET INTEREST INCOME (in millions) |  |  |  |  |  |  |  |  |  |  |
| Excluding Impact of Securitizations | \$ | 2,407 | \$ | 2,302 | 5\% | \$ | 4,919 | \$ | 4,668 | 5\% |
| Impact of Securitizations |  | (371) |  | (296) |  |  | (719) |  | (594) |  |
| Reported | \$ | 2,036 | \$ | 2,006 | 1\% | \$ | 4,200 | \$ | 4,074 | 3\% |
| AVERAGE INTEREST-EARNING ASSETS |  |  |  |  |  |  |  |  |  |  |
| (in billions) |  |  |  |  |  |  |  |  |  |  |
| Excluding Impact of Securitizations | \$ | 317.5 | \$ | 298.2 | 6\% | \$ | 318.1 | \$ | 290.5 | 10\% |
| Impact of Securitizations |  | (18.2) |  | (14.1) |  |  | (17.7) |  | (13.7) |  |
| Reported | \$ | 299.3 | \$ | 284.1 | 5\% | \$ | 300.4 | \$ | 276.8 | 9\% |
| NET YIELD ON INTEREST-EARNING ASSETS |  |  |  |  |  |  |  |  |  |  |
| ON A TAXABLE EQUIVALENT BASIS |  |  |  |  |  |  |  |  |  |  |
| Excluding Impact of Securitizations |  | 3.05\% |  | 3.10\% | (5) bp |  | 3.13\% |  | 3.25\% | (12) bp |
| Impact of Securitizations |  | (.31) |  | (.26) | (5) bp |  | (.30) |  | (.27) | (3) bp |
| Reported |  | 2.74\% |  | 2.84\% | (10) bp |  | 2.83\% |  | 2.98\% | (15) bp |

bp - Denotes basis points

Reported net interest income for the 1998 second quarter was $\$ 2,036$ million, an increase of $\$ 30$ million from the 1997 second quarter. For the first six months, reported net interest income was $\$ 4,200$ million in 1998 , an increase of $\$ 126$ million from 1997. Both 1998 periods reflect a higher level of average interest-earning assets, primarily loans (both consumer and commercial) and securities. Net yield on interest-earning assets declined 10 basis points during the 1998 second quarter and 15 basis points during the first six months of 1998 from comparable 1997 periods, primarily due to generally narrower spreads on commercial and consumer loans and a higher level of lower-yielding earning assets.

Loans<br>Securities<br>Liquid Assets<br>Reported Average Interest-Earning Assets

## Loans

Securities
Liquid Assets
Reported Average Interest-Earning Assets

| Second Quarter |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1998 |  |  | 1997 |  |  |
| \$ | 167.8 | 56\% | \$ | 156.4 | 55\% |
|  | 57.0 | 19 |  | 44.4 | 16 |
|  | 74.5 | 25 |  | 83.3 | 29 |
| \$ | 299.3 | 100\% | \$ | 284.1 | 100\% |
|  | $===$ | === |  | ==== | === |

Six Months


Average interest-earning assets retained on the balance sheet increased by $5 \%$ in the second quarter of 1998 and $9 \%$ in the first six months of 1998 when compared with the same 1997 periods, principally as a result of the increase in loan volume and securities. Average loans retained increased $\$ 11.4$ billion in the 1998 second quarter and $\$ 14.3$ billion in the first six months of 1998 , when compared with the same periods in 1997. The increase in average loans retained was divided between the consumer and commercial portfolios, while the increase in securities was principally in the domestic available-for-sale portfolio. The growth in interest-earning assets in both 1998 periods was funded by higher deposit levels and, in the first six months of 1998, by higher levels of Federal funds purchased and securities sold under repurchase agreements, which provided short-term funding for trading-related positions.

## PROVISION FOR CREDIT LOSSES

Chase's provision for credit losses, which equaled net charge-offs, amounted to $\$ 338$ million in the 1998 second quarter and $\$ 682$ million for the first six months of 1998, compared with $\$ 189$ million and $\$ 409$ million, respectively, for the prior-year periods. For a discussion of Chase's net charge-offs, see the Credit Risk Management Section on pages 26-29.

Management expects that the provision for credit losses for full-year 1998 will be higher than the full-year 1997 provision as a result of a higher volume of credit card outstandings as well as increased charge-offs from the Asian commercial portfolio.

NONINTEREST REVENUE
The 1998 second quarter and the 1998 first six months continued Chase's strong revenue trend with quarterly record results in several areas (notably investment banking and equity-related revenues as well as trust fees and credit card revenue).

NONINTEREST REVENUE
(in millions)

Investment Banking Fees
Trust, Custody and Investment Management Fees
Credit Card Revenue
Fees for Other Financial Services
Total Fees and Commissions
Trading Revenue
Securities Gains
Revenue from Equity-Related Investments Other Revenue

Total

Second Quarter

| 1998 | 1997 |
| :---: | :---: |
| \$ 438 | \$ 283 |
| 383 | 321 |
| 365 | 224 |
| 509 | 487 |
| 1,695 | 1,315 |
| 333 | 491 |
| 98 | 30 |
| 370 | 192 |
| 233 | 119 |
| \$2,729 | \$2,147 |
| ====== | ===== |

Six Months
1998 -----------

| $\$ 799$ | $\$ 459$ |
| ---: | ---: |
| 731 | 631 |
| 665 | 485 |
| 1,019 | 961 |
| ----- | ---- |
| 3,214 | 2,536 |
| 813 | 896 |
| 181 | 131 |
| 663 | 356 |
| 329 | 310 |
| ----- | ---- |
| $\$ 5,200$ | $\$ 4,229$ |
| $=====$ | $=====$ |


| Second Quarter |  |  |  | Six Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 998 |  | 997 |  | 998 |  | 1997 |
| \$ | 204 | \$ | 170 | \$ | 386 | \$ | 330 |
|  | 121 |  | 102 |  | 235 |  | 203 |
|  | 33 |  | 24 |  | 64 |  | 47 |
|  | 25 |  | 25 |  | 46 |  | 51 |
| \$ | 383 | \$ | 321 | \$ | 731 | \$ | 631 |

(a) For the definitions of the above captions, see page 26 of Chase's 1997 Annual Report

Trust, custody and investment management fees continued the record setting pace of 1997 and first quarter 1998 by rising $19 \%$ to a new record of $\$ 383$ million in the 1998 second quarter, and increasing $16 \%$ to $\$ 731$ million in the first six months. These favorable results were largely attributable to growth in assets under custody, expanded securities lending activity, and a higher level of assets under management (including at Chase Vista mutual funds).

Credit card revenue rose $\$ 141$ million, or $63 \%$, in the 1998 second quarter and $\$ 180$ million, or $37 \%$, in the 1998 first half as a result of continued growth in managed credit card receivables, including the acquisition of BONY's credit card portfolio in late 1997, and increased co-branded activities. The increases in revenue were partially offset by a rise in net charge-offs on the securitized portfolio, which reduced the excess servicing fees Chase received from the securitizations. Average managed worldwide credit card receivables grew to $\$ 31.9$ billion in the second quarter of 1998, compared with $\$ 26.1$ billion for the prior year's second quarter. For a further discussion of the credit card portfolio see page 27 of this Form 10-Q.

## FEES FOR OTHER FINANCIAL SERVICES

(in millions)

Service Charges on Deposit Accounts
Fees in Lieu of Compensating Balances
Commissions on Letters of Credit and Acceptances
Mortgage Servicing Fees
Loan Commitment Fees
Other Fees
Total

Six Months

|  | 1998 |  | 1997 |
| :---: | :---: | :---: | :---: |
| \$ | 183 | \$ | 186 |
|  | 171 |  | 155 |
|  | 146 |  | 146 |
|  | 106 |  | 118 |
|  | 70 |  | 56 |
|  | 343 |  | 300 |
| \$ | 1,019 | \$ | 961 |

The rise in fees in lieu of compensating balances reflects, in part, higher fees for services paid by customers, rather than customers maintaining a higher level of compensating balances in the current lower interest-rate environment. Mortgage servicing fees declined in both the 1998 second quarter and first six months largely due to the impact of prepayments as a result of a lower interest-rate environment; however, lower interest rates benefited mortgage originations and sales revenues, which are reported in other revenues, as discussed on page 23 of this Form 10-Q. The higher level of loan commitment fees for both 1998 periods was largely a reflection of increased activity in Chase's acquisition financing business. Higher fees related to insurance products, investment services and loans securitized contributed to the increase in other fees.

## trading revenue

(in millions)

Trading Revenue
Net Interest Income Impact (a)
Total Trading-Related Revenue
Product Diversification:
Interest Rate Contracts (b)
Foreign Exchange Contracts (b)
Debt Instruments and Other (b)
Total Trading-Related Revenue
(a) For a definition of trading-related net interest income, see Note Two of Chase's 1997 Annual Report.
(b) For the classes of financial instruments included, see Note Two of Chase's 1997 Annual Report.
-22-

Total trading revenues were $\$ 517$ million for the 1998 second quarter, a decline from the second quarter of 1997, as strong growth in client-driven business and foreign exchange trading was offset by lower fixed income results, primarily related to emerging markets. Total trading revenues for the 1998 first six months were up slightly from the same 1997 period, due to strong 1998 first quarter results, primarily reflecting a favorable foreign exchange environment.

Interest rate contract revenues declined for both periods, mainly due to weaker results in the U.S., especially in several structured products. The rise in foreign exchange revenue reflected strong earnings across a broad spectrum of currencies, with particular emphasis on Asian markets where volatility continued to remain high. The decline in debt instruments and other revenue was attributable to weak markets in Eastern European and Latin American debt instruments partially offset by strong performances from various non-interest rate derivative product lines.

Securities gains of $\$ 98$ million in the 1998 second quarter (more than triple the 1997 second quarter's results) and $\$ 181$ million in the 1998 first half (an increase of $38 \%$ from the same 1997 period) were realized in connection with Chase's asset/liability management activities. The higher gains in the 1998 periods were largely from sales of U.S. Government and agency securities in the available-for-sale portfolio.

Revenue from equity-related investments includes income from a wide variety of investments both in the United States and abroad. The 1998 second quarter results of $\$ 370$ million were again a record for Chase and were significantly higher than the prior year's quarter (increasing 93\%) and the quarterly average of approximately $\$ 206$ million for the previous eight quarters. First half 1998 results increased $86 \%$ to $\$ 663$ million. The higher revenues in both periods reflect the continued benefit of Chase's accelerated pace of investment activities over the last several years as well as the favorable market conditions during 1998. At June 30, 1998, the carrying value of Chase's equity-related investments approximated $\$ 4.6$ billion.

## OTHER NONINTEREST REVENUE

(in millions)

Residential Mortgage Origination/Sales Activities Gain on Sale of a Partially-Owned Foreign Investment All Other Revenue

Total Other Noninterest Revenue

| 1998 |  | 1997 |  |
| :---: | :---: | :---: | :---: |
| \$ | 84 | \$ | 30 |
|  | -- |  | -- |
|  | 149 |  | 89 |
| \$ | 233 | \$ | 119 |

Six Months

| 1998 |  | 1997 |  |
| :---: | :---: | :---: | :---: |
| \$ | 136 | \$ | 61 |
|  | -- |  | 44 |
|  | 193 |  | 205 |
| \$ | 329 | \$ | 310 |

Other revenue, which includes gains and losses from the sale of nonstrategic assets and from securitizations, amounted to $\$ 233$ million for the second quarter of 1998, a rise of $\$ 114$ million from the prior year's second quarter, and was $\$ 329$ million for the first half of 1998. The 1998 second quarter and first six months results included higher revenue from residential mortgage originations and portfolio sales activities, a reflection of a favorable interest-rate environment. Also contributing to the improvement in other revenue in both 1998 periods were gains on a variety of nonstrategic assets and the reclassification of income (from net interest income to other revenue) from a loan and securities portfolio that was transferred into a trust, the shares of which are being sold to private banking and institutional investors. The 1997 first half results included a $\$ 44$ million gain on the sale of a partially-owned foreign investment. The 1997 second quarter and first half also included $\$ 18$ million and $\$ 32$ million, respectively, of equity income from Chase's investment in CIT Group Holdings, Inc. (Chase's remaining $20 \%$ interest in CIT was sold in the fourth quarter of 1997).

## NONINTEREST EXPENSE

Noninterest expense, excluding restructuring costs, was $\$ 2,714$ million in the 1998 second quarter, an increase of $12 \%$ from the prior year's quarter, and was $\$ 5,334$ million for the first half of 1998, an increase of $10 \%$ from the same 1997 period. Increased revenues across a spectrum of Global Banking businesses contributed to an increase in incentive costs. The balance of the increase for both 1998 periods reflects operating costs related to portfolio acquisitions, investment spending on new product offerings and Year 2000, EMU integration and other technology spending. Noninterest expense including restructuring costs was $\$ 2,722$ million in the 1998 second quarter and $\$ 5,863$ million for the first six months of 1998, an increase of $10 \%$ and 19\%, respectively, from the 1997 second quarter and first six months, respectively.

| Second Quarter |  |  |  | Six Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1998 |  | 1997 |  | 1998 |  | 1997 |  |
| \$ | 1,270 | \$ | 1,110 | \$ | 2,524 | \$ | 2,234 |
|  | 215 |  | 219 |  | 439 |  | 441 |
|  | 191 |  | 193 |  | 380 |  | 380 |
|  | 212 |  | 193 |  | 421 |  | 383 |
|  | 826 |  | 698 |  | 1,570 |  | 1,392 |
|  | 2,714 |  | 2,413 |  | 5,334 |  | 4,830 |
|  | 8 |  | 71 |  | 529 |  | 101 |
| \$ | 2,722 | \$ | 2,484 | \$ | 5,863 | \$ | 4,931 |
|  | 57\% |  | 58\% |  | 56\% |  | 58\% |
|  | 53\% |  | 54\% |  | 53\% |  | 54\% |

(a) Excludes the REIT.
(b) Excludes the impact of credit card securitizations.

The increase in salaries for the 1998 second quarter and first six months was primarily due to higher incentive costs as a result of higher earnings across a number of businesses and competitive market pressures across many segments of Global Banking. Included in the 1997 six month period was a charge of $\$ 50$ million reflecting the accelerated vesting of stock-based incentive awards.

FULL-TIME EQUIVALENT EMPLOYEES

Domestic Offices
Foreign Offices
Total Full-Time Equivalent Employees

JUNE 30, 1998

| 60,074 | 57,984 |
| :--- | :--- |
| 10,619 | 10,148 |
| ----- | ---- |
| 70,693 | 68,132 |

June 30,
1997

7,984

68, 132
======

The increased staff levels during the 1998 second quarter were primarily in NCS, reflecting increased staffing demands as a result of portfolio acquisitions and volume growth.

The higher level of equipment expense during the 1998 second quarter and first six months was primarily the result of increased software expense related to Year 2000 and EMU efforts as well as the integration of processing systems throughout Chase and technology expenditures necessary to support targeted growth businesses.

## OTHER EXPENSE

(in millions)

Professional Services
Marketing Expense
Telecommunications
Travel and Entertainment
Second Quarter

Amortization of Intangible
-------------------

Minority Interest
Foreclosed Property Expense
All Other

Total

| 1998 |  | 1997 |  |
| :---: | :---: | :---: | :---: |
| \$ | 161 | \$ | 136 |
|  | 108 |  | 107 |
|  | 91 |  | 73 |
|  | 67 |  | 61 |
|  | 64 |  | 41 |
|  | 12 |  | 20 |
|  | 2 |  | -- |
|  | 321 |  | 260 |
| \$ | 826 | \$ | 698 |

Other expense for the 1998 second quarter and first six months increased \$128 million and $\$ 178$ million, respectively, when compared with the second quarter and first six months of 1997. Professional services costs for both 1998 periods reflected higher levels of contract computer professionals associated with planned Year 2000 and the EMU efforts. The $\$ 18$ million rise in
telecommunications costs in the 1998 second quarter and $\$ 20$ million increase for the first half of 1998, primarily reflects the growth in business volume at all of Chase's major business franchises, covering both installation and usage. Travel and entertainment expense increased 10\% in the 1998 second quarter and 6\% for the first six months of 1998 due, in part, to increased staff levels. The purchase of the BONY credit card portfolio in late 1997 contributed to the increase in amortization of intangibles expense, while the increased servicing costs for the portfolio contributed to the increase in all other expense. These increases were partially offset by a decline in minority interest expense due to the acquisition of minority interest in a foreign investment in the 1998 first quarter.

For a discussion of Chase's restructuring costs, see Note Eight on page 9 of this Form 10-Q.

Year 2000 and EMU: For a discussion of Chase's Year 2000 and the EMU efforts, see pages 28-29 of Chase's 1997 Annual Report. The information below updates Chase's Year 2000 and EMU disclosures:

Chase continues to work actively on its Year 2000 computer readiness. During the first half of 1998, Chase made substantial progress in remediating and testing its internal systems, as well as in working with external parties (vendors, outside service providers, infrastructure suppliers (e.g., telecom providers), customers, industry groups, clearing houses and regulatory agencies) to determine their Year 2000 readiness.

Chase tracks its Year 2000 progress against a set of detailed milestones. During the second quarter of 1998, Chase reached a major project milestone: Year 2000 compliance of its technical infrastructure (e.g., data center equipment, LAN servers) and systems software. This internal milestone was met with $97 \%$ of Chase's identified technical components being made Year 2000 compliant. In addition, by June 30, 1998, over half of Chase's software applications had been remediated for the Year 2000. The balance of this remediation work remains on schedule for completion.

Third party vendor-supplied software packages are being closely tracked, with approximately $70 \%$ of the total number of packages identified as needing upgrade having been delivered to-date. Year 2000 internal and external test schedules have been established, and a significant portion of testing is in progress. External testing has begun for securities clearance and electronic payments, and schedules are being coordinated with financial markets infrastructure organizations, such as the New York Clearing House, Depository Trust Company, Federal Reserve, and Securities Industry Association. Testing with third parties is critical since a failure of a major external interface could have a material adverse effect on the operations of Chase.

During the remainder of 1998, Chase will be completing the major internal systems work. Efforts will continue to evolve from a focus on remediation and testing to identifying and assessing areas of additional business risk (including any business risks that could occur upon the failure of an external party) and adjusting or creating contingency plans as appropriate.

As a worldwide provider of foreign exchange, custody, cash management, and funds transfer services, and because Chase has an extensive international branch and subsidiary network, Chase has also been actively preparing for the introduction of the "euro", currently scheduled to occur on January 1, 1999. A dedicated EMU project team has been in place since November 1996 so that Chase products, technology, business operations and customer service functions worldwide will be appropriately modified and "euro-capable" by January 1, 1999. Risk assessment reviews are made regularly to track progress against a detailed timeline. Remediation of all critical operating systems is intended to be completed by August 31, 1998 with the testing of all systems, involving Chase locations worldwide that will be impacted by the euro conversion, scheduled over the remaining four months of the year. As part of its preparations, Chase has been working closely with its customers, counterparties and regulatory agencies in order to mitigate the payment and settlement risks resulting from the euro's introduction. Chase has also been actively developing contingency plans to deal with any liquidity issues that may result from misrouted funds because of these changes in payment or settlement procedures.

INCOME TAXES
Chase recognized income tax expense of $\$ 631$ million in the second quarter of 1998 compared with $\$ 555$ million in the second quarter of 1997. The effective tax rate for each period was $37.0 \%$ and $37.5 \%$, respectively. For the first six months, Chase recorded income tax expense of $\$ 1.06$ billion in 1998, compared with $\$ 1.11$ billion in 1997, at an effective tax rate of $37.0 \%$ and $37.5 \%$, respectively.

The following discussion of Chase's credit risk management focuses primarily on developments since December 31, 1997 and should be read in conjunction with pages 29-37 and 52 of Chase's 1997 Annual Report.

The following table presents Chase's credit-related information for the dates indicated

| (in millions) | CREDIT-RELATED ASSETS |  |  |  | NONPERFORMING ASSETS |  |  |  | PAST DUE 90 DAYS OR MORE \& STILL ACCRUING |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | JUNE 30, 1998 |  | $\begin{gathered} \text { Dec 31, } \\ 1997 \end{gathered}$ |  | $\begin{aligned} & 30 \text {, } \\ & 98 \end{aligned}$ |  | $\begin{aligned} & 31 \text {, } \\ & 97 \end{aligned}$ |  | $\begin{aligned} & \text { E 30, } \\ & 998 \end{aligned}$ | $\begin{gathered} \text { Dec 31, } \\ 1997 \end{gathered}$ |  |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 Family Residential Mortgages | \$ | 41,218 | \$ | 38,680 | \$ | 374 | \$ | 340 | \$ | 2 | \$ | 2 |
| Credit Card |  | 13,034 |  | 15,631 |  | -- |  | -- |  | 267 |  | 256 |
| Auto Financings |  | 13,080 |  | 13,243 |  | 42 |  | 31 |  | 13 |  | 20 |
| Other Consumer |  | 8,355 |  | 8,543 |  | 8 |  | 7 |  | 115 |  | 142 |
| Total Domestic Consumer |  | 75,687 |  | 76,097 |  | 424 |  | 378 |  | 397 |  | 420 |
| Foreign Consumer |  | 3,882 |  | 3,976 |  | 20 |  | 21 |  | 9 |  | 7 |
| TOTAL CONSUMER |  | 79,569 |  | 80,073 |  | 444 |  | 399 |  | 406 |  | 427 |
| COMMERCIAL: |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 40,790 |  | 37,931 |  | 342 |  | 258 |  | 23 |  | 18 |
| Commercial Real Estate(a) |  | 4,552 |  | 5,030 |  | 67 |  | 75 |  | 7 |  | 14 |
| Financial Institutions |  | 7,604 |  | 6,652 |  | -- |  | 1 |  | -- |  | -- |
| Total Domestic Commercial |  | 52,946 |  | 49,613 |  | 409 |  | 334 |  | 30 |  | 32 |
| Total Foreign Commercial |  | 36,190 |  | 38,768 |  | 369 |  | 175 |  | 57 |  | -- |
| TOTAL COMMERCIAL |  | 89,136 |  | 88,381 |  | 778 |  | 509 |  | 87 |  | 32 |
| TOTAL LOANS (b) | \$ | 168,705 | \$ | 168,454 |  | 1,222 |  | 908 | \$ | 493 | \$ | 459 |
| Derivative and FX Contracts | \$ | 33,654 | \$ | 38,476 |  | 28 |  | -- | \$ | 4 | \$ | 1 |
| Assets Acquired as Loan Satisfactions |  |  |  |  |  | 115 |  | 110 |  |  |  |  |
| TOTAL NONPERFORMING ASSETS |  |  |  |  | \$ | 1,365 | \$ | , 018 |  |  |  |  |



## CONSUMER:

Domestic Consumer:

| 1-4 Family Residential Mortgages | \$ | 6 | \$ | 6 | \$ | 16 | \$ | 13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Card |  | 184 |  | 121 |  | 363 |  | 271 |
| Auto Financings |  | 18 |  | 15 |  | 41 |  | 27 |
| Other Consumer |  | 43 |  | 48 |  | 84 |  | 88 |
| Total Domestic Consumer |  | 251 |  | 190 |  | 504 |  | 399 |
| oreign Consumer |  | 5 |  | 3 |  | 8 |  | 6 |
| TOTAL CONSUMER |  | 256 |  | 193 |  | 512 |  | 405 |
| COMMERCIAL: |  |  |  |  |  |  |  |  |
| Domestic Commercial: |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (27) |  | 4 |  | (18) |  | 18 |
| Commercial Real Estate(a) |  | (3) |  | (6) |  | (6) |  | (10) |
| Total Domestic Commercial |  | (30) |  | (2) |  | (24) |  | 8 |
| Total Foreign Commercial |  | 102 |  | (2) |  | 172 |  | (4) |
| TOTAL COMMERCIAL |  | 72 |  | (4) |  | 148 |  | 4 |
| DERIVATIVE AND FX CONTRACTS |  | 10 |  | - |  | 22 |  | -- |
| TOTAL NET CHARGE-OFFS | \$ | 338 | \$ | 189 | \$ | 682 | \$ | 409 |

(a) Represents loans secured primarily by real property, other than loans secured by mortgages on 1-4 family residential properties.
(b) Total loans, excluding the impact of credit card securitizations, at June 30, 1998 and December 31, 1997 were $\$ 186,924$ million and $\$ 185,306$ million, respectively.

LOAN SUMMARY
The slight increase in retained loans outstanding is the result of an increase in commercial loans. Based upon industry classifications utilized by Chase, there were no commercial and industrial industry segments which exceeded $5 \%$ of total commercial and industrial loans outstanding. During the 1998 second quarter, exposures to Asia continued to decrease and Asian charge-offs were partially offset by recoveries in the rest of the commercial portfolio.

Chase's nonperforming assets at June 30, 1998 increased $\$ 347$ million from the 1997 year-end level primarily due to an increase in nonperforming Asian assets and, to a lesser extent, domestic commercial loans. Management expects that during the remainder of 1998, there will be an increase in nonperforming assets from the June 30, 1998 level, primarily as a result of continuing uncertainty in the financial conditions of certain Asian countries.

Total net charge-offs on a retained basis increased by $\$ 149$ million during the 1998 second quarter and by $\$ 273$ million for the first six months, when compared to the same 1997 periods. Total net charge-offs on a managed basis were $\$ 624$ million in the 1998 second quarter, compared with $\$ 456$ million in the second quarter of 1997. For the first six months of 1998, total net charge-offs on a managed basis were $\$ 1,248$ million, compared with $\$ 890$ million in 1997. The increase in net charge-offs on both a managed and retained basis is due to the generally lower credit quality of a recently acquired credit card portfolio, a factor which was anticipated at the time of its acquisition, and increased foreign commercial charge-offs, primarily as a result of conditions in Asia.

## CONSUMER PORTFOLIO

Residential Mortgage Loans: Residential mortgage loans were $\$ 41.2$ billion at June 30, 1998, a $\$ 2.5$ billion increase from year-end, reflecting higher activity due to lower interest rates. At June 30, 1998, nonperforming domestic residential mortgage loans, as a percentage of the domestic residential mortgage loan portfolio, was $0.91 \%$, slightly up from the 1997 year-end level.

Credit Card Loans: Chase analyzes its credit card portfolio on a managed basis, which includes credit card receivables on the balance sheet as well as credit card receivables that have been securitized.

The following table presents credit-related information for Chase's domestic managed credit card receivables.

|  | As of or for the <br> Three Months Ended |  |
| :--- | :--- | :--- |
| June 30, (a) |  |  |

a) For the three months ended June 30, 1998, and 1997 and for the six months ended June 30, 1998 and 1997, Chase's average aggregate domestic and international managed credit card receivables were $\$ 31.9$ billion, $\$ 26.1$ billion, $\$ 32.2$ billion and $\$ 25.9$ billion, respectively. Net charge-offs as a percentage of average aggregate domestic and international managed credit card receivables for each of these periods were $5.94 \%, 5.92 \%, 5.82 \%$ and 5.75\%, respectively.

The increases in domestic average managed credit card receivables for both the three and six month periods ended June 30, 1998, when compared with the same periods in 1997, were largely the result of the purchase of a credit card portfolio in late 1997, totaling approximately $\$ 4.0$ billion in outstandings. The increase in net charge-off percentage for both 1998 periods is due to the generally lower credit quality of that acquired portfolio, partially offset by a lower charge-off percentage in the core portfolio. Management expects that domestic credit card net charge-offs, as a percentage of average domestic managed credit card receivables, will increase modestly in 1998 when compared with 1997.

Auto Financings: Auto financings outstanding remained relatively stable and reflected continued strong consumer demand due to favorable pricing programs, partially offset by the impact of auto loan securitizations. Total originations were $\$ 5.9$ billion in the first half of 1998 , compared with $\$ 5.0$ billion in the same 1997 period. Net charge-offs related to auto financings increased in the 1998 second quarter and in the first six months, compared with the same 1997 periods. The increased level of net charge-offs for both 1998 periods primarily reflects growth in the portfolio and the unfavorable performance in a discontinued product line.

As of or for the Six months Ended June 30, (a)

| 1998 |  |  | 1997 |
| :---: | :---: | :---: | :---: |
| \$ | 31,581 | \$ | 25,443 |
| \$ | 649 | \$ | 520 |
|  | 2.06\% |  | 2.04\% |
| \$ | 930 | \$ | 741 |

Domestic Commercial: Net charge-off levels in the domestic commercial portfolio remained low during the 1998 second quarter and the portfolio continued to maintain its strong credit quality.

Foreign Commercial: The foreign commercial portfolio totaled $\$ 36.2$ billion at June 30, 1998, a decrease of $\$ 2.6$ billion from the 1997 year-end. Nonperforming loan levels at June 30, 1998, as well as net charge-off levels for the 1998 second quarter and first six months, increased in comparison with the respective prior year periods, due to financial conditions in Asia

Total nonperforming assets in Asia, including derivatives, increased by \$204 million from year-end levels and by $\$ 43$ million from March 31, 1998 to \$286 million at June 30, 1998. Asian commercial net charge-offs, including derivatives, for the 1998 second quarter were $\$ 122$ million and for the first half of 1998 were $\$ 214$ million, compared with $\$ 3$ million and $\$ 2$ million, respectively, in the same 1997 periods.

## DERIVATIVE AND FOREIGN EXCHANGE FINANCIAL INSTRUMENTS

For a discussion of the derivative and foreign exchange financial instruments utilized in connection with Chase's trading and ALM activities, see pages 35-36 and Notes One and Eighteen of Chase's 1997 Annual Report. At June 30, 1998, the majority of these transactions were with commercial bank and financial institution counterparties, most of which are dealers in these products. The ollowing table provides the remaining maturities of derivative and foreign exchange contracts outstanding at June 30, 1998 and December 31, 1997. The lengthening of the maturity profile since year-end is the result of the improved creditworthiness of Chase over the last several years (as evidenced by credit rating upgrades) and the maturation of the derivatives market where longer maturities are becoming more commonplace.

|  | AT JUNE 30, 1998 |  |  |  | At December 31, 1997 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | INTEREST RATE CONTRACTS | FOREIGN EXCHANGE CONTRACTS | EQUITY, COMMODITY AND OTHER CONTRACTS | TOTAL | Interest Rate Contracts | Foreign Exchange Contracts | Equity, Commodity and Other Contracts | Total |
| Less than 1 year | 19\% | 91\% | 43\% | 43\% | 27\% | 95\% | 51\% | 54\% |
| 1 to 5 years | 49 | 6 | 54 | 35 | 47 | 5 | 48 | 32 |
| Over 5 years | 32 | 3 | 3 | 22 | 26 | -- | 1 | 14 |
| Total | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
|  | === | === | === | === | === | === | === | === |

Chase's net charge-offs arising from derivative and foreign exchange
transactions were $\$ 10$ million in the 1998 second quarter and $\$ 22$ million for the first six months of 1998. There were no net charge-offs on these types of transactions during the second quarter and first six months of 1997. At June 30, 1998, nonperforming derivative contracts were $\$ 28$ million, compared with none in 1997. The increases in both net charge-offs and nonperforming derivative contracts were due to the financial conditions in Asia.

CROSS-BORDER EXPOSURE
Credits denominated in a currency other than that of the country in which a borrower is located, such as dollar-denominated loans made overseas, are called
"cross-border" credits. The Asian financial turmoil, which started in July 1997 affected many countries where Chase has had long-standing banking relationships
The following table presents Chase's cross-border exposure to selected Asian countries. For a further discussion of Chase's cross-border exposure to Asian countries, see pages 34-35 of Chase's 1997 Annual Report.

(a) Includes loans and accrued interest, interest-bearing deposits with banks, trading debt and equity instruments, acceptances, other monetary assets
issued letters of credit, undrawn commitments to extend credit and local currency assets, net of local currency liabilities.
(b) Foreign exchange largely represents the mark-to-market exposure of spot and forward contracts. Derivatives largely represent the mark-to-market exposure of risk management instruments. Mark-to-market exposure is a measure, at a point in time, of the value of a foreign exchange or derivative contract in the open market. The impact of legally enforceable master netting agreements on these foreign exchange and derivative contracts reduced exposure by $\$ 0.7$ billion at both June 30, 1998 and December 31, 1997.

The following discussion of Chase's allowance for credit losses focuses primarily on developments since December 31, 1997 and should be read in conjunction with pages 36-37 and Note Five of Chase's 1997 Annual Report.

The accompanying tables reflect the activity in and composition of Chase's allowance for credit losses and certain coverage ratios related to the allowance for credit losses on loans for the periods indicated.
(in millions, except ratios)

Aggregate Allowance at Beginning of Period Provision for Credit Losses
Charge-0ffs
Recoveries
Net Charge-Offs
Other, Primarily Allowance Related to Purchased Portfolio

Aggregate Allowance at End of Period

|  |  | $\begin{aligned} & \text { NE 30, } \\ & 1998 \end{aligned}$ | $\begin{array}{r} \text { June 30, } \\ 1997 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Composition of Allowance for Credit Losses: |  |  |  |  |
| Loans | \$ | 3,629 | \$ | 3,446 |
| Derivative and Foreign Exchange Contracts |  | 75 |  | 75 |
| Lending-Related Commitments |  | 170 |  | 170 |
| Aggregate Allowance | \$ | 3,874 | \$ | 3,691 |
| Allowance for Credit Losses on Loans to: |  |  |  |  |
| Nonperforming Loans |  | 297\% |  | 356\% |
| Loans at Period-End |  | 2.15 |  | 2.15 |
| Average Loans (Six Months) |  | 2.15 |  | 2.23 |

(a) The increases in the aggregate allowance from the June 30, 1997 levels is due in large part to the acquisition of the Bank of New York credit card portfolio in late 1997.

The allowance for credit losses provides for risks of losses inherent in the credit extension process for loans, derivative and foreign exchange financial instruments and lending-related commitments. Chase deems its allowance for credit losses at June 30, 1998 to be adequate (i.e., sufficient to absorb losses that may currently exist for all credit activities, but are not yet identifiable). Estimating potential future losses is inherently uncertain and depends on many factors, including general macroeconomic and political conditions, rating migration, structural changes within industries which alter competitive positions, event risk, unexpected correlations within the portfolio, and other external factors such as legal and regulatory requirements. Chase periodically reviews such factors and reassesses the adequacy of the allowance for credit losses.

|  | Six Months |  |  |
| :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |
| \$ | 3,869 | \$ | 3,694 |
|  | 682 |  | 409 |
|  | (856) |  | (531) |
|  | 174 |  | 122 |
|  | (682) |  | (409) |
|  | 5 |  | (3) |
| \$ | 3,874(a) | \$ | 3,691 |

356\%
2.23

The following discussion of Chase's market risk management focuses primarily on developments since December 31, 1997 and should be read in conjunction with pages 37-41 and Notes One and Eighteen of Chase's 1997 Annual Report.

Chase uses both historic simulation and Monte Carlo statistical techniques to estimate a daily value-at-risk ("VAR"). The VAR calculation is performed for all material trading portfolios and market risk-related ALM portfolios, with results reported by business unit and in the aggregate. The total VAR for Chase's trading portfolio and market risk-related ALM portfolio as of or for the twelve-month period ended June 30, 1998 was as follows:




NM: Because the minimum and maximum may occur on different days for different risk components, it is not meaningful to compute a portfolio diversification effect.

Chase's average aggregate VAR (VAR for both trading and ALM activities), for the twelve-month period ended June 30, 1998, was $\$ 53.8$ million. Chase's aggregate VAR at June 30, 1998 was $\$ 50.7$ million. Chase's aggregate average and period end VAR are less than the sum of the respective trading and ALM VARs shown in the above table (by $\$ 17.5$ million and $\$ 23.2$ million, respectively) due to risk-offsets resulting from portfolio diversification which occur across the trading and ALM portfolios.

Chase was among the earliest adopters of the Basle Committee on Banking Supervision market risk capital rules. Both for regulatory compliance with the Basle rules and for internal evaluation of VAR, Chase conducts daily backtesting of its VAR against trading revenues. For mark-to-market activities, there were no days in the second quarter of 1998 in which VAR was exceeded by a daily trading loss.

Management believes stress tests are an essential complement to VAR. At Chase, stress tests are an integral part of an effective risk management process, and have assumed an equal standing to VAR as a risk measurement and control technique for market risk. As of June 30, 1998, Chase's corporate monthly stress tests consist of five historical and three hypothetical scenarios for all material trading portfolios and market risk-related ALM portfolios. Since December 31, 1997, stress test results have been incorporated into Chase's internal capital allocation methodology, which provides a significant incentive for active management of aggregate exposures to difficult market environments.

The following chart contains a histogram of Chase's daily market risk-related revenue, which is defined as the daily change in value of marked-to-market trading portfolios plus any trading-related net interest income.
[Graphic of Daily Changes in Market Risk-Related Trading Revenue - See Appendix 1]

Based on actual trading results for the twelve months ended June 30, 1998, Chase posted positive daily market risk-related revenue for 220 out of 259 business trading days with 84 days exceeding positive $\$ 15$ million over the past twelve months. This compares with 53 days exceeding positive $\$ 15$ million for the twelve months ended June 30, 1997. The large increase in days exceeding positive $\$ 15$ million reflected continued efforts to build key trading activities. Chase incurred six daily trading losses in excess of negative $\$ 15$ million over the past twelve months. Four of these six days of losses resulted from sharp price declines and a loss of liquidity for certain securities, particularly emerging market debt instruments, during the difficult and unusually volatile trading markets in late October 1997.

## ASSET/LIABILITY MANAGEMENT

Measuring Interest Rate Sensitivity: Chase, as part of its ALM process, employs a variety of cash (primarily securities) and derivatives instruments in managing its exposure to fluctuations in market interest rates. In managing exposure, Chase uses quantifications of net gap exposure and measurements of earnings at risk (the risk to earnings from adverse movements in interest rates) based on earnings simulations. An example of aggregate net gap analysis is presented below.
condensed interest-rate sensitivity table

| (in millions) |  | 1-3 |  | 4-6 |  | 7-12 |  | 1-5 | 5 OVER |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AT JUNE 30, 1998 |  | MONTHS |  | MONTHS |  | MONTHS |  | YEARS |  |  |  |  |
| Balance Sheet | \$ | $(22,486)$ | \$ | 4,470 | \$ | 2,627 | \$ | 34,177 | \$ | $(18,788)$ | \$ | -- |
| Derivative Instruments Affecting |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Rate Sensitivity |  | 13,456 |  | $(8,923)$ |  | $(5,567)$ |  | $(2,872)$ |  | 3,906 |  | -- |
| Interest-Rate Sensitivity Gap |  | $(9,030)$ |  | $(4,453)$ |  | $(2,940)$ |  | 31,305 |  | $(14,882)$ |  | -- |
| Cumulative Interest-Rate Sensitivity Gap |  | $(9,030)$ |  | $(13,483)$ |  | $(16,423)$ |  | 14,882 |  | - - |  | -- |
| \% of Total Assets |  | (2\%) |  | (4\%) |  | (4\%) |  | 4\% |  | -- |  | -- |

At June 30, 1998, Chase had $\$ 16.4$ billion more liabilities than assets repricing within one year (including the net repricing effects of derivative positions), or $4 \%$ of total assets. This compares with $\$ 17.8$ billion more liabilities than assets repricing within one year, or $5 \%$ of total assets, at December 31, 1997. This negative gap (more liabilities repricing than assets), will benefit earnings in a declining interest rate environment and will detract from earnings in a rising interest rate environment.

At June 30, 1998, based on Chase's simulation model and applying immediate increases in various market interest rates (100 bp increase for US dollar-denominated positions and a range from 100 bp to 1500 bp increases for non-US dollar-denominated positions), earnings at risk over the next twelve months are estimated to be approximately $2.8 \%$ of projected 1998 after-tax income (before restructuring costs). Chase's earnings at risk to an immediate rise in interest rates was estimated to be approximately $3.5 \%$ of after-tax net income at December 31, 1997 and $5.5 \%$ of after-tax net income at March 31, 1998. The lower earnings at risk at June 30, 1998, when compared with the March 31, 1998 amount, reflects a lower level of fixed-rate securities funded by floating-rate liabilities. The hypothetical rate shocks are used to calibrate risk that Chase believes to be reasonably possible of occurring in the near-term, but these scenarios do not necessarily represent management's current view of future market developments.

Impact of ALM Derivative Activity:
The following table reflects the deferred gains/losses on closed derivative contracts and unrecognized gains/losses on open derivative contracts utilized in Chase's ALM activities at June 30, 1998 and December 31, 1997.

(a) These net unrecognized losses do not include the net favorable impact from the assets/liabilities being hedged by these derivative contracts.

## OPERATING RISK MANAGEMENT

For a discussion of Chase's management of its operating risk, see page 41 of Chase's 1997 Annual Report.

## CAPITAL AND LIQUIDITY RISK MANAGEMENT

The following capital and liquidity discussion should be read in conjunction with the Capital and Liquidity Risk Management section on pages 41-43 and Note Seventeen of Chase's 1997 Annual Report.

CAPITAL
Chase's capital levels at June 30,1998 remained well in excess of regulatory guidelines. At June 30, 1998, Tier 1 and Total Capital ratios were 8.2\% and $11.9 \%$, respectively, and the Tier 1 leverage ratio was $6.3 \%$. At June 30, 1998, the total capitalization of Chase (the sum of Tier 1 and Tier 2 Capital) was $\$ 34.1$ billion, an increase of $\$ .8$ billion from December 31, 1997. This increase for the first half of 1998 reflects retained earnings (net income less common and preferred dividends) generated during the period together with the issuance of $\$ 200$ million (net of discount) of capital securities issued by certain Chase subsidiaries (see Note Seven of this Form 10-Q) and the issuance of $\$ 200$ million of fixed/adjustable rate noncumulative preferred stock. The increase was partially offset by the redemption of $\$ 772$ million of preferred stock bearing higher dividend rates.

In the first quarter of 1998, Chase raised the cash dividend on its Common Stock to $\$ .36$ per share from $\$ .31$ per share. (See Note 2 for a discussion of Chase's two-for-one stock split.) Chase has over the past several years been paying a common stock dividend that has generally been equal to approximately $25 \%$ to $35 \%$ of Chase's operating net income, less the amount of preferred stock dividends. Chase's future dividend policies will be determined by its Board of Directors taking into consideration Chase's earnings and financial condition and applicable governmental regulation and policies.

From inception of a stock buy-back program authorized by Chase's Board of Directors in October 1996 through June 30, 1998, Chase repurchased 69.3 million shares of its Common Stock ( $\$ 3.5$ billion) and reissued from treasury approximately 40.8 million shares of its Common Stock (\$2.0 billion) under its benefit plans, resulting in a net repurchase of 28.5 million shares.

Management is committed to maintaining a disciplined capital policy for Chase That policy is intended to increase SVA, to employ capital to support growth, including through acquisitions or other investment opportunities, and to return excess capital to stockholders. In light of this policy, management utilized capital during the first six months of 1998 to increase Chase's regulatory capital ratios to within management's target range of $8 \%-8.25 \%$. For the remainder of the year, management intends that capital generated in excess of target capital ratios will be used to support pending acquisitions and to repurchase additional shares of common stock under the buyback program, although the exact amount of common stock that will be purchased by Chase during the remainder of the year will depend on Chase's future earnings, internal asset growth and future investment and acquisition opportunities.

## LIQUIDITY

Chase manages its liquidity in order to ensure the availability of sufficient cash flows to meet all of Chase's financial commitments and to capitalize on opportunities for Chase's business expansion. Chase is an active participant in the capital markets and issues commercial paper, medium-term notes, long-term debt, and common and preferred stock. At June 30, 1998, Chase's long-term debt was $\$ 14.5$ billion. Chase issued $\$ 2.1$ billion of long-term debt during the first six months of 1998 ; during the same period, $\$ 566$ million of long-term debt matured and $\$ 428$ million was redeemed. During the second quarter of 1998, Chase issued $\$ 200$ million of fixed/adjustable rate preferred stock and redeemed $\$ 200$ million of its $7.58 \%$ cumulative preferred stock and $\$ 200$ million of its $7.50 \%$ cumulative preferred stock. An additional $\$ 140$ million of Chase's fixed-rate preferred stock becomes callable during the remainder of 1998. Chase constantly evaluates the opportunities to redeem its outstanding debt and preferred stock and to issue new debt and preferred stock in light of current market conditions.

SUPERVISION AND REGULATION

The following discussion should be read in conjunction with the Supervision and Regulation section on pages $1-5$ of Chase's 1997 Annual Report.

## DIVIDENDS

Chase's bank subsidiaries could, without the approval of their relevant banking regulators, pay dividends to their respective bank holding companies in amounts up to the limitations imposed upon such banks by regulatory restrictions. These dividend limitations, in the aggregate, totaled approximately $\$ 2.1$ billion at June 30, 1998

In June 1998, the FASB issued SFAS 133, which establishes accounting and reporting standards for all derivative instruments, including certain derivative instruments embedded in other financial instruments (collectively referred to as derivatives), and for hedging activities. SFAS 133 requires that an entity measure all derivatives at fair value and recognize those derivatives as either assets or liabilities in the balance sheet. The change in a derivative's fair value is generally recognized in current period earnings. However, if certain conditions are met, a derivative may be specifically designated as a hedge of an exposure to changes in fair value, variability of cash flows, or certain foreign currency exposures. Based on the hedge designation, special hedge accounting rules allow the derivative's change in value to be recognized either in current period earnings together with the offsetting change in value of the risk being hedged, or, to the extent the hedge is effective, in comprehensive income and subsequently reclassified into earnings when the hedged item affects earnings.

SFAS 133 is effective for all fiscal years beginning after June 15, 1999, with early adoption permitted. Chase already recognizes the derivatives used in its trading activities on its balance sheet at fair value with changes in the fair values of such derivatives included in earnings. This represents the substantial majority of the derivatives utilized by Chase. With respect to those other derivatives used as hedges of its assets, liabilities and commitments, Chase is beginning to assess the impact of the adoption of SFAS 133 on its hedging activities and its effect on its financial condition and operating performance.

## OTHER EVENTS

On May 7, 1998, Chase and Morgan Stanley Dean Witter \& Co. ("Morgan Stanley") reached a definitive agreement under which Chase will acquire the global custody business of Morgan Stanley, which has more than $\$ 400$ billion of assets under custody. The acquisition is expected to be completed during the latter part of 1998. The clients and staff joining Chase will be integrated into Chase Global Investor Services, which is part of Chase's Global Services Business included in CTS.

(a) Reflects a pro forma adjustment to the net interest income amount included in the Statement of Income to permit comparisons of yields on tax-exempt and taxable assets.
(b) For the three months ended June 30, 1998 and June 30, 1997, the annualized rate for available-for-sale securities based on historical cost was 6.31\% and 6.58\%, respectively.
(c) Includes securities sold but not yet purchased and structured notes.

(a) Reflects a pro forma adjustment to the net interest income amount included in the Statement of Income to permit comparisons of yields on tax-exempt and taxable assets.
(b) For the six months ended June 30, 1998 and June 30, 1997, the annualized rate for available-for-sale securities based on historical cost was $6.43 \%$ and 6.63\%, respectively.
(c) Includes securities sold but not yet purchased and structured notes.
(IN MILLIONS, EXCEPT PER SHARE DATA)

|  | 1998 |  | 1997 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SECOND QUARTER | First Quarter | Fourth Quarter | Third Quarter | Second Quarter | First Quarter |
| INTEREST INCOME |  |  |  |  |  |  |
| Loans | \$ 3,316 | \$ 3,405 | \$ 3,392 | \$ 3,294 | \$ 3,106 | \$ 3,129 |
| Securities | 889 | 889 | 851 | 720 | 735 | 722 |
| Trading Assets | 716 | 676 | 707 | 732 | 705 | 626 |
| Federal Funds Sold and Securities |  |  |  |  |  |  |
| Purchased Under Resale Agreements | 554 | 671 | 728 | 623 | 697 | 559 |
| Deposits with Banks | 148 | 152 | 156 | 149 | 114 | 106 |
| Total Interest Income | 5,623 | 5,793 | 5,834 | 5,518 | 5,357 | 5,142 |
| INTEREST EXPENSE |  |  |  |  |  |  |
| Deposits | 1,784 | 1,815 | 1,764 | 1,714 | 1,568 | 1,515 |
| Short-Term and Other Borrowings | 1,478 | 1,509 | 1,640 | 1,451 | 1,510 | 1,302 |
| Long-Term Debt | 325 | 305 | 320 | 284 | 273 | 257 |
| Total Interest Expense | 3,587 | 3,629 | 3,724 | 3,449 | 3,351 | 3, 074 |
| NET INTEREST INCOME | 2,036 | 2,164 | 2,110 | 2,069 | 2,006 | 2,068 |
| Provision for Credit Losses | 338 | 344 | 205 | 190 | 189 | 220 |
| NET INTEREST INCOME AFTER |  |  |  |  |  |  |
| PROVISION FOR CREDIT LOSSES | 1,698 | 1,820 | 1,905 | 1,879 | 1,817 | 1,848 |
| NONINTEREST REVENUE |  |  |  |  |  |  |
| Investment Banking Fees | 438 | 361 | 369 | 308 | 283 | 176 |
| Trust, Custody and Investment |  |  |  |  |  |  |
| Credit Card Revenue | 365 | 300 | 322 | 281 | 224 | 261 |
| Fees for Other Financial Services | 509 | 510 | 517 | 505 | 487 | 474 |
| Trading Revenue | 333 | 480 | (78) | 505 | 491 | 405 |
| Securities Gains | 98 | 83 | 123 | 58 | 30 | 101 |
| Revenue from Equity-Related Investments | 370 | 293 | 226 | 249 | 192 | 164 |
| Other Revenue | 233 | 96 | 163 | 102 | 119 | 191 |
| Total Noninterest Revenue | 2,729 | 2,471 | 1,980 | 2,346 | 2,147 | 2,082 |
| NONINTEREST EXPENSE |  |  |  |  |  |  |
| Salaries | 1,270 | 1,254 | 1,072 | 1,292 | 1,110 | 1,124 |
| Employee Benefits | 215 | 224 | 192 | 206 | 219 | 222 |
| Occupancy Expense | 191 | 189 | 193 | 194 | 193 | 187 |
| Equipment Expense | 212 | 209 | 217 | 192 | 193 | 190 |
| Restructuring Costs | 8 | 521 | 20 | 71 | 71 | 30 |
| Other Expense | 826 | 744 | 802 | 712 | 698 | 694 |
| Total Noninterest Expense | 2,722 | 3,141 | 2,496 | 2,667 | 2,484 | 2,447 |
| Income before income tax expense | 1,705 | 1,150 | 1,389 | 1,558 | 1,480 | 1,483 |
| Income Tax Expense | 631 | 425 | 515 | 576 | 555 | 556 |
| NET INCOME | \$ 1, 074 | \$ 725 | \$ 874 | \$ 982 | \$ 925 | \$ 927 |
| NET INCOME APPLICABLE TO |  |  |  |  |  |  |
| COMMON STOCK | \$ 1, 050 | \$ 691 | \$ 839 | \$ 941 | \$ 874 | \$ 872 |
| NET INCOME PER COMMON SHARE: |  |  |  |  |  |  |
| Basic | \$ 1.24 | \$ 0.82 | \$ 1.00 | \$ 1.11 | \$ 1.03 | \$ 1.01 |
| Diluted | \$ 1.20 | \$ 0.80 | \$ 0.97 | \$ 1.08 | \$ 1.00 | \$ 0.99 |

The page numbers included after each definition represents the pages in the $10-\mathrm{Q}$ where the term is primarily used.

1997 Annual Report: Annual Report on Form 10-K for the year ended December 31, 1997. (Pages 7-11, 13-14, 22, 25-26, 28-30, 32-33, 39, 43)

AICPA: "American Institute of Certified Public Accountants." (Page 7)
Asset/Liability Management ("ALM"): The management and control of the sensitivity of Chase's income to changes in market interest rates and other market risks. (Page 31)

Derivative and Foreign Exchange ("FX") Instruments: Interest rate swaps, forward rate agreements, futures, forwards, options, equity, commodity and other contracts used for asset and liability management or trading purposes. The instruments represent contracts with counterparties where payments are made to or from the counterparty based upon specific interest rates, currency levels, other market rates, or on terms predetermined by the contract. (Pages 11, 28)

Efficiency Ratio: Noninterest expense as a percentage of the total of net interest income and noninterest revenue (excluding restructuring costs, foreclosed property expense, special items and costs associated with the REIT). (Pages 12, 24)

FASB: Financial Accounting Standards Board. (Page 34)
Managed Credit Card Receivables or Managed Basis: Consistent with industry practice, Chase uses this terminology to define its credit card receivables on the balance sheet plus securitized credit card receivables. (Page 27)

Net Yield on Interest-Earning Assets: The average rate for interest-earning assets less the average rate paid for all sources of funds. (Page 20)

Operating Basis or Operating Earnings: Reported results excluding the impact of credit card securitizations, restructuring costs and special items. (Pages 12, 19)

Operating Net Income: Reported net income excluding restructuring costs and special items. (Pages 12-13)

REIT: A real estate investment trust subsidiary of Chase. (Page 24)
SFAS 107: Statement of Financial Accounting Standards No. 107, entitled, "Disclosures About Fair Value of Financial Instruments." (Page 10)

SFAS 115: Statement of Financial Accounting Standards No. 115, entitled, "Accounting for Certain Investments in Debt and Equity Securities." (Pages 7-8, 10)

SFAS 125: Statement of Financial Accounting Standards No. 125, entitled, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." (Page 7)

SFAS 127: Statement of Financial Accounting Standards No. 127, entitled, "Deferral of the Effective Date of Certain Provisions of FASB Statement No. 125." (Page 7)

SFAS 130: Statement of Financial Accounting Standards No. 130, entitled, "Reporting Comprehensive Income." (Page 7)

SFAS 133: Statement of Financial Accounting Standards No 133, entitled "Accounting for Derivative Instruments and Hedging Activities." (Page 34)

Shareholder Value Added ("SVA"): Represents operating earnings excluding the amortization of goodwill and certain intangibles (i.e., cash operating earnings) less an explicit charge for allocated capital. (Page 14)

Special Items: There were no special items in either the 1998 or 1997 second quarters. Special items in the 1997 first six months included a gain on the sale of a partially owned foreign investment and costs incurred for accelerated vesting of stock- based incentive awards. (Page 12, 19)

Statement of Position ("SOP") 98-1: "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use." (Page 7)

Value-at-Risk ("VAR"): The potential overnight loss from adverse market movements. (Page 30)

Pursuant to Item 304 of Regulation S-T, the following is a description of the graphic image material included in the foregoing Management's Discussion and Analysis of Financial Condition and Results of Operations.

## GRAPHIC

NUMBER PAGE DESCRIPTION
1 31

Bar Graph entitled "Histogram of Daily Changes in Market Risk-Related Trading Revenue for the twelve months ended June 30, 1998" presenting the following information:
Millions of Dollars
$0-55-10$

Number of trading
days revenue was within the above prescribed positive range

| Millions of Dollars | 0-(5) | (5) - (10) | (10) - (15) | (15) - (20) | (20) | ( 25 ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of trading |  |  |  |  |  |  |
| days revenue was |  |  |  |  |  |  |
| within the above |  |  |  |  |  |  |
| prescribed negative |  |  |  |  |  |  |
| range | 18 | 10 | 5 | 1 |  | 1 |

(25) - (30)

2

Over (30)

2

For a discussion of Legal Proceedings, see Chase's 1997 Annual Report on page 6.

Item 2. Sales of Unregistered Common Stock
During the second quarter of 1998, shares of common stock of Chase were issued in transactions exempt from registration under the Securities Act of 1933 pursuant to Section 4(2) thereof, as follows: On April 1, 1998, 155 shares of common stock were issued to retired directors who had deferred receipt of such common stock pursuant to the Deferred Compensation Plan for Non-Employee Directors.

Submission of Matters to a Vote of Security Holders
The following is a summary of matters submitted to vote at the Annual Meeting of Stockholders of Chase. The Annual Meeting of Stockholders was held on May 19, 1998. A total of 369,827,777 shares, or $86.9 \%$ of the $425,699,980$ shares entitled to vote at the Annual Meeting, were represented at the meeting.
(A) Election of Directors

The following seventeen (17) directors were elected to hold office until the 1999 Annual Meeting or until their successors are elected and have qualified.

|  | Votes Received | Votes Withheld |
| :---: | :---: | :---: |
| Hans W. Becherer | 368,437,911 | 1,389,866 |
| Frank A. Bennack Jr. | 368,402, 230 | 1,425,547 |
| Susan V. Berresford | 368,350, 846 | 1,476,931 |
| M. Anthony Burns | 368,499, 235 | 1,328,542 |
| H. Laurance Fuller | 368,434,100 | 1,393,677 |
| Melvin R. Goodes | 368,448, 837 | 1,378,940 |
| William H. Gray III | 368,152,240 | 1,675,537 |
| George V. Grune | 368,320, 811 | 1,506,966 |
| William B. Harrison Jr. | 368,405,105 | 1,422,672 |
| Harold S. Hook | 367,749, 982 | 2,077,795 |
| Helene L. Kaplan | 368,391, 816 | 1,435,961 |
| Thomas G. Labrecque | 368,377, 787 | 1,449,990 |
| Henry B. Schacht | 368,442,683 | 1,385, 094 |
| Walter V. Shipley | 368,336, 286 | 1,491,491 |
| Andrew C. Sigler | 368,360, 265 | 1,467,512 |
| John R. Stafford | 368,444, 064 | 1,383,713 |
| Marina v.N. Whitman | 368,365,477 | 1,462,300 |

(B) (1) Ratifying Independent Accountants

A proposal to ratify PricewaterhouseCoopers LLP (formerly known as Price Waterhouse LLP) as independent accountants was approved by $99.86 \%$ of the votes cast. The proposal received a "for" vote of $368,699,139$ and an "against" vote of 518,229. The number of votes abstaining was 610,409. There were no broker non-votes.
(2) Approving the Amendment to the Certificate of Incorporation and the Stock Split

A proposal to amend the Certificate of Incorporation to increase the authorized common stock and effect the two-for-one stock split was approved by $99.74 \%$ of the votes cast. The proposal received a "for" vote of $366,966,089$ and an "against" vote of 949,736 . The number of votes abstaining was 1,911,952. There were no broker non-votes.
(3) Stockholder Proposal Re: Location of Annual Meeting

A proposal by Evelyn Y. Davis that the Board of Directors take the necessary steps to rotate the location of the annual meetings was rejected by $97.63 \%$ of the votes cast. The vote "for" was 7,407,624 and the vote "against" was 305,172,026. The number of votes abstaining was $15,103,744$ and there were 42,144,383 broker non-votes.
(4) Stockholder Proposal Re: Cumulative Voting

A proposal by John J. and Margaret R. Gilbert that the Board of Directors take the steps necessary to provide for cumulative voting in the election of directors was rejected by $63.77 \%$ of the votes cast. The vote "for" was $112,393,367$ and the vote "against" was $197,793,061$. The number of votes abstaining was 17,496,966 and there were 42,144,383 broker non-votes.
(5) Stockholder Proposal Re: Executive Compensation and Dividends

A proposal by Edward S. George recommending that if a dividend were cut, executive salaries would not be increased or executive stock options awarded until the dividend was restored, was rejected by $95.76 \%$ of the votes cast. The vote "for" was 13,341,485 and the vote "against" was 301,058,811. The number of votes abstaining was $13,283,098$ and there were 42,144,383 broker non-votes.

Item 6.
Exhibits and Reports on Form 8-K
(A) Exhibits:

11 - Computation of net income per share.
12(a) - Computation of ratio of earnings to fixed charges.
12(b) - Computation of ratio of earnings to fixed charges and preferred stock dividend requirements.
27 - Financial Data Schedule
(B) Reports on Form 8-K:

Chase filed three reports on Form 8-K during the quarter ended June 30, 1998, as follows:

Form 8-K dated April 21, 1998: Chase announced the results of operations for the first quarter of 1998.

Form 8-K dated May 20, 1998: Chase announced shareholder approval of a two-for-one common stock split.

Form 8-K dated June 15, 1998: Chase filed financial information restated for the two-for-one common stock split.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE CHASE MANHATTAN CORPORATION
(Registrant)

By /s/ Joseph L. Sclafani
-- Joseph L. Scla
Joseph L. Sclafani
Executive Vice President and Controller [Principal Accounting Officer]
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## EXHIBIT No.

11

12(a)

12(b)

27

## EXHIBITS

## PAGE AT WHICH LOCATED

Computation of net income 43
per share
Computation of ratio of 44
earnings to fixed charges
Computation of ratio of 45
earnings to fixed charges and preferred stock dividend requirements

Financial Data Schedule 46

Net income for basic and diluted EPS is computed by subtracting from the applicable earnings the dividend requirements on preferred stock to arrive at earnings applicable to common stock. Basic EPS is computed by dividing net income available to common shares outstanding by the weighted-average number of common shares outstanding for the period. Diluted EPS is computed using the same method as basic EPS, but reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. For a further discussion of Chase's earnings per share computation, see Note Ten of Chase's 1997 Annual Report.
(in millions, except per share amounts)

EARNINGS PER SHARE

BASIC
Earnings:
Net Income
Less: Preferred Stock Dividend Requirements
Net Income Applicable to Common Stock
Shares:
Weighted-Average Basic Shares Outstanding
Basic Earnings Per Share:
Net Income

DILUTED
Earnings:
Net Income Applicable to Common Stock
\$1, 050
\$ 874
Shares:
Weighted-Average Basic Shares Outstanding
Additional Shares Issuable Upon Exercise of Stock Options
for Dilutive Effect
Weighted-Average Diluted Shares Outstanding
Diluted Earnings Per Share:
Net Income

Three Months Ended June 30,
1998 --------1997

| $\$ 1,074$ | \$ | 925 |
| ---: | ---: | ---: |
| 24 | 51 |  |
| ---- | ---- |  |
| \$1, 050 | \$ | 874 |
| $======$ | $===$ |  |
| 848.8 | 848.6 |  |
| $\$ 1.24$ | $\$ 1.03$ |  |


| 848.8 | 848.6 |
| ---: | ---: |
| 26.7 | 20.2 |
| ---- | .---- |
| 875.5 | 868.8 |
|  | $\$ 1.20$ |
| $=====$ | $\$ 1.00$ |
| $====$ |  |

\$1,741
846.8 854.8
24.7
----
879.5
\$ 2.00
\$ 1.99
$=====$

|  | Six Months Ende June 30, 1998 |
| :---: | :---: |
| EXCLUDING INTEREST ON DEPOSITS |  |
| Income before income taxes | \$ 2,855 |
| Fixed charges: |  |
| Interest expense | 3,617 |
| One third of rents, net of income from subleases (a) | 53 |
| Total fixed charges | 3,670 |
| Less: Equity in undistributed income of affiliates | (10) |
| Earnings before taxes and fixed charges, excluding capitalized interest | \$ 6,515 |
| Fixed charges, as above | \$ 3,670 |
| Ratio of earnings to fixed charges | 1.78 |
| INCLUDING INTEREST ON DEPOSITS |  |
| Fixed charges, as above | \$ 3,670 |
| Add: Interest on deposits | 3,599 |
| Total fixed charges and interest on deposits | \$ 7,269 |
| Earnings before taxes and fixed charges, excluding capitalized interest, as above | \$ 6,515 |
| Add: Interest on deposits | 3,599 |
| Total earnings before taxes, fixed charges, and interest on deposits | \$ 10, 114 |
| Ratio of earnings to fixed charges | 1.39 |

(a) The proportion deemed representative of the interest factor.

## COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES

 AND PREFERRED STOCK DIVIDEND REQUIREMENTS (IN MILLIONS, EXCEPT RATIOS)|  | Six Months Ended June 30, 1998 |
| :---: | :---: |
| EXCLUDING INTEREST ON DEPOSITS |  |
| Income before income taxes | \$ 2,855 |
| Fixed charges: |  |
| Interest expense | 3,617 |
| One third of rents, net of income from subleases (a) | 53 |
| Total fixed charges | 3,670 |
| Less: Equity in undistributed income of affiliates | (10) |
| Earnings before taxes and fixed charges, excluding capitalized interest | \$ 6,515 |
| Fixed charges, as above | \$ 3,670 |
| Preferred stock dividends | 58 |
| Fixed charges including preferred stock dividends | \$ 3,728 |
| Ratio of earnings to fixed charges and preferred stock dividend requirements | 1.75 |
| INCLUDING INTEREST ON DEPOSITS |  |
| Fixed charges including preferred stock dividends, as above | \$ 3,728 |
| Add: Interest on deposits | 3,599 |
| Total fixed charges including preferred stock dividends and interest on deposits | \$ 7,327 |
| Earnings before taxes and fixed charges, excluding capitalized interest, as above | \$ 6,515 |
| Add: Interest on deposits | 3,599 |
| Total earnings before taxes, fixed charges, and interest on deposits | \$ 10, 114 |
| Ratio of earnings to fixed charges and preferred stock dividend requirements | 1.38 |

(a) The proportion deemed representative of the interest factor.

This schedule contains selected summary financial information extracted from the Consolidated Balance Sheet at June 30, 1998, Consolidated Statement of Income for the six months ended June 30, 1998 as well as other financial information contained in the report on Form 10-Q for the quarter ended June 30, 1998 and is qualified in its entirety by reference to such financial statements and accompanying disclosures in such Form 10-Q.

0000019617
THE CHASE MANHATTAN CORPORATION
1,000,000
U.S. DOLLARS

On May 19, 1998, stockholders of Chase approved a 2 for 1 common stock split, effective June 15, 1998. Prior Financial Data schedules have not been restated for the stock split.


[^0]:    The Notes to Financial Statements are an integral part of these Statements.

[^1]:    \$ 2.04

